

**We do much more than manage investments.**

**INVESTMENT MANAGEMENT**

- ▶ Portfolio Review
- ▶ Risk Assessment
- ▶ Asset Allocation
- ▶ Time Horizon
- ▶ Withdrawal Strategies
- ▶ Investment Policy Statement
- ▶ Stock Concentration
- ▶ Review Investments Held Outside of Wood Asset Management
- ▶ Tax Efficiency
- ▶ Performance Management

**ESTATE PLANNING AND CHARITABLE GIVING\***

- ▶ Review Wills, Power of Attorney, Living Will, Health Care Proxy, Revocable Trust
- ▶ Charitable Giving and Trusts
- ▶ Donor Advised Funds
- ▶ Review Irrevocable Life Insurance Trusts
- ▶ Estate Tax Planning
- ▶ Guardians for Minor Children

\*We do not offer legal or tax advice but we coordinate with your attorneys and tax professionals.

**RETIREMENT PLANNING**

- ▶ Retirement Goal Setting
- ▶ Social Security and Medicare
- ▶ Business Planning
- ▶ IRA Contributions and Conversions
- ▶ Employer-Sponsored Plans and 401(k)s
- ▶ Annuities and Pensions
- ▶ Required Minimum Distributions (RMDs) and Withdrawal Strategies
- ▶ Self-Employed Retirement Plans

**CLIENT  
(YOU)**

**INCOME TAX PLANNING**

- ▶ Review of Investment Cost Basis
- ▶ Review Realized Gains
- ▶ Carry Forward Losses
- ▶ Tax Loss Harvesting
- ▶ Deductions and Credits
- ▶ Potential Roth Conversions

**RISK MANAGEMENT & INSURANCE**

- ▶ Review of Existing Policies
- ▶ Life Insurance Needs
- ▶ Planning for Long-Term Care
- ▶ Disability Insurance
- ▶ Liability Coverage

**CASH FLOW AND BUDGET**

- ▶ Income Sources
- ▶ Expenses and Budgeting
- ▶ Planned Large Expenses
- ▶ Emergency Funding
- ▶ Dollar Cost Averaging
- ▶ Mortgage Review
- ▶ Lines of Credit

**HELPING YOUR FAMILY**

- ▶ Gifting
- ▶ Education Planning
- ▶ Caring for Elderly
- ▶ 529 College Savings Plan
- ▶ UGMA/UTMA Accounts

Need Help? Give us a call at **804.225.1105**