## BUSINESS OWNER | ENTREPRENEUR STRATEGY SUMMIT

TODAY'S AGENDA

## BUSINESS OWNER | ENTREPRENEUR STRATEGY SUMMIT

PRESENTED BY





RAYMOND JAMES
Investment Banking

IN PARTNERSHIP WITH

























Agenda

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Thursday, May 8, 2025	
11:30 am - 12:15pm	Registration and Lunch
12:15 nm 12:20nm	Welcome and Introductions
12:15 pm - 12:30pm	<ul> <li>Graham Goodwin, CPWA<sup>®</sup>, AIF<sup>®</sup>, CEPA<sup>®</sup> Managing Director   Private Wealth Advisor</li> </ul>
	The Role of Investment Banking in Growth and Succession Planning
12:30 pm - 1:00 pm	<ul> <li>Ken Grider, Senior Managing Director, Head of Business Development, Raymond</li> </ul>
	James Investment Banking
	Borrowing to Grow: How Strategic Debt Can Power Growth
1:00 pm - 1:30 pm	James Turner, Founder, 5th Line
	<ul> <li>Boris Nusinov, Senior Vice President Commercial Lending, Rockland Trust</li> </ul>
	<ul> <li>Nick Stawasz, Partner, Troutman Pepper Locke</li> </ul>
1,20 pm 1,45 pm	Tax Mitigation Strategies: A Focus on QSBS, from Startup to Exit
1:30 pm - 1:45 pm	<ul> <li>Chris Hennessey, CPA, J.D., Wealth Planning Consultant, Franklin Templeton</li> </ul>
1:45 pm - 2:00 pm	Short Break
2:00 nm 2:15 nm	Beyond the Numbers: Unveiling the True Quality of Earnings
2:00 pm - 2:15 pm	<ul> <li>Greg Chin, Partner, CohnReznick</li> </ul>
2:15 pm - 2:30 pm	Actionable Investment Strategies for the Business Owner – Pre and Post Liquidity
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	John Gaines, CIMA, Principal, Blackstone Private Credit
2:30 pm - 2:45 pm	Branding for Growth, While Thinking About the Exit  AJ Gerritson, Senior Partner, Zozimus
	Kendall Covitz-Nicholson, CEO, Social Med Consultants
	A Panel Discussion: Branding and Scaling New Categories
2:45 pm - 3:15 pm	Kevin McCarthy, CEO Unreal Snacks
	Marian Leitner, CEO Archer Roose
3:15 pm - 4:00 pm	A Panel Discussion: Private Equity - Providers of Liquidity and a Partner for Growth
	<ul> <li>David Clark, Senior Managing Director, Head of Financial Sponsors Group, Raymond</li> </ul>
	James Investment Banking
	Tim Burke, Partner, Stride Consumer Partners
	Jon Biotti, Managing Partner & CIO, Nonantum Capital Partners
	Spencer Swick, Co-Founder & Managing Partner, Solamere Capital
4:00 pm - 4:15 pm	Short Break
4:15 pm - 4:30 pm	War Stories from the Trenches: Lessons Learned from 35 years of Selling Businesses to Private Equity
	Graham Goodwin, CPWA®, AIF®, CEPA® Managing Director   Private Wealth Advisor
	Bruce Fenton, Partner, Troutman Pepper Locke
	Ready to Exit: How a Process Works and What to Know Before You Go
4:30 pm - 4:45 pm	<ul> <li>Kevin Gramza, Director, Consumer Investment Banking, Raymond James</li> </ul>
	Artificial Intelligence and its Continued Evolution - An Interview with Jeremy Wertheimer,
	Founder ITA Software
4:45 pm - 4:55 pm	Graham Goodwin, CPWA®, AIF®, CEPA® Managing Director   Private Wealth Advisor
	<ul> <li>Jeremy Wertheimer, Founder ITA Software</li> </ul>
	Growing within a Roll Up – A Success Story
4:55 pm - 5:10 pm	<ul> <li>Dr. Jeffrey Spiegel, The Spiegel Center</li> </ul>
F.40 mm - F-00	Parting Remarks
5:10 pm - 5:20 pm	<ul> <li>Graham Goodwin, CPWA®, AIF®, CEPA® Managing Director   Private Wealth Advisor</li> </ul>
5:20 pm -	Cocktail Hour
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