



# 1973.

Our grandparents went  
to Cape Cod and all we  
got was this super great  
beach house that's still  
in the family in  
2017.

It's not easy to leave a lasting legacy. It requires thinking well beyond portfolio strategy to consider longer-term needs, like transferring wealth and minimizing tax implications. Since 1962, Raymond James advisors have carefully created forward-thinking financial plans that protect the things most important to you and your family. **LIFE WELL PLANNED.**

WEALTH MANAGEMENT | BANKING | CAPITAL MARKETS

**RAYMOND JAMES**  
LIFEWELLPLANNED.COM

© 2017 Raymond James & Associates, Inc., member New York Stock Exchange/SIPC. | Raymond James Financial Services, Inc., member FINRA/SIPC. Raymond James Bank, member FDIC. Raymond James' and LIFE WELL PLANNED® are registered trademarks of Raymond James Financial, Inc. Investment products are: not deposits, not FDIC/NCUA insured, not insured by any government agency, not bank guaranteed, subject to risk and may lose value.