RAYMOND JAMES

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RAYMOND JAMES FINANCIAL REPORTS JULY 2024 OPERATING DATA

ST. PETERSBURG, Fla. - Raymond James Financial, Inc. (NYSE: RJF) today reported selected operating data for July 2024, in an effort to provide timely information to investors about monthly developments in certain key performance metrics. Due to the limited nature of this data, a consistent correlation to earnings should not be assumed.

"Record client assets under administration of \$1.50 trillion were attributable to strong advisor retention and recruiting results as well as equity market appreciation," said Chair and CEO Paul Reilly. "Clients' domestic cash sweep and Enhanced Savings Program balances declined slightly from the preceding month, as cash inflows partially offset the impact of quarterly fee billings. Investment banking results improved in July, and the pipeline continues to be healthy, although the timing of closings remains uncertain."

Operating Data

	As of						% change from	
\$ in billions		July 31, 2024		July 31, 2023		June 30, 2024	July 31, 2023	June 30, 2024
Client assets under administration	\$	1,504.6	\$	1,313.5	\$	1,476.2	15%	2%
Private Client Group assets under administration	\$	1,444.0	\$	1,258.8	\$	1,415.7	15%	2%
Private Client Group assets in fee-based accounts	\$	839.4	\$	715.4	\$	820.6	17%	2%
Financial assets under management	\$	234.9	\$	204.6	\$	229.3	15%	2%
Bank loans, net	\$	45.6	\$	43.5	\$	45.1	5%	1%
Clients' domestic cash sweep and Enhanced Savings Program balances	\$	56.0	\$	57.6	\$	56.4	(3)%	(1)%

About Raymond James Financial, Inc.

Raymond James Financial, Inc. (NYSE: RJF) is a leading diversified financial services company providing private client group, capital markets, asset management, banking and other services to individuals, corporations and municipalities. The company has approximately 8,800 financial advisors. Total client assets are \$1.50 trillion. Public since 1983, the firm is listed on the New York Stock Exchange under the symbol RJF. Additional information is available at www.raymondjames.com.