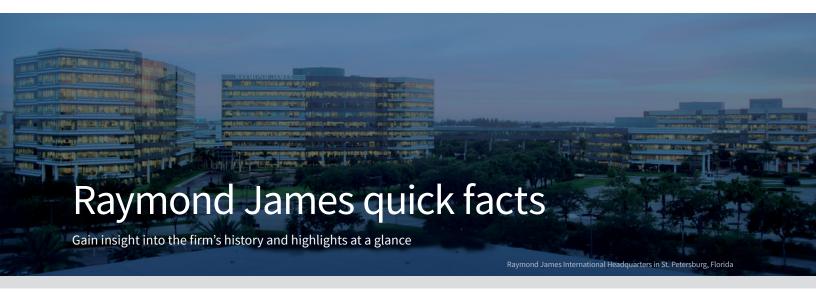
## **RAYMOND JAMES**



Raymond James Financial, Inc., (NYSE: RJF) is a leading diversified financial services company providing private client group, capital markets, asset management, banking and other services to individuals, corporations and municipalities. The company has approximately 8,800 financial advisors. Total client assets are \$1.57 trillion as of September 30, 2024. Public since 1983, the firm is listed on the New York Stock Exchange under the symbol RJF. Additional information is available at <a href="mailto:raymondjames.com">raymondjames.com</a>.

STOCK
Listed security: RJF common stock | Traded: New York Stock Exchange | Fiscal year end: September 30

PER SHARE DATA	2019	2020	2021	2022	2023	2024
Stock Price	\$54.97	\$48.51	\$92.28	\$98.82	\$100.43	\$122.46
Book Value	\$31.84	\$34.72	\$40.08	\$43.41	\$48.54	\$57.03
Dividends Declared	\$0.91*	\$0.99*	\$1.04*	\$0.91*	\$1.12*	\$1.20*
Fully Diluted EPS	\$4.78	\$3.88	\$6.63	\$6.98	\$7.97	\$9.70

## FINANCIAL HIGHLIGHTS

	2019	2020	2021	2022	2023	2024
Net Income Available to Common Shareholders (millions)	\$1,034	\$818	\$1,403	\$1,505	\$1,733	\$2,063
Return on Common Equity	16.2%	11.9%	18.4%	17.0%	17.7%	18.9%

## **COMPANY HIGHLIGHTS**

CEO: Paul Reilly

Number of associates, advisors and professional partners worldwide: in excess of 23,000 (as of September 30, 2023).

Client assets under administration as of September 30, 2024, are approximately \$1.57 trillion.

Financial assets under management in managed programs as of September 30, 2024, are approximately \$244.8 billion.

One of the first financial services firms to provide its clients wrap-fee accounts.

First financial services firm to provide investors a "client's bill of rights," a detailed explanation of an investor's rights and responsibilities adopted by the Securities Industry and Financial Markets Association.

Raymond James Equity Research analysts are regularly recognized with positive praise in national outlets, such as The Wall Street Journal, Bloomberg, Fortune, Reuters and Institutional Investor.<sup>1</sup>

One of the first firms in the nation to offer forward-looking, open-end mutual fund research to clients.

<sup>1</sup>The Wall Street Journal, Bloomberg, Fortune, Reuters and Institutional Investor do not endorse, sponsor or approve the investment programs of Raymond James. Past performance is no guarantee of future results.

Raymond James is not affiliated with the listed organizations.

The information contained herein is for informational purposes and is not intended as a solicitation to buy or sell Raymond James Financial stock.

## **RAYMOND JAMES®**

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\*On August 24, 2021, Raymond James' Board of Directors approved a 3-for-2 stock split.

The quarterly cash dividend on shares of its post-split common stock is economically equivalent to the pre-split amount per share previously disclosed.

Certain totals may not foot due to rounding of post-split figures.

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