

LONGEVITY

A conversation about longevity isn't always met with a great deal of enthusiasm. Perhaps it is because we must look into what most would view as the daunting aging process or maybe we don't think we are far enough along in life to even think about the what if's of aging. Understandable, but with the appropriate amount of planning, the process does not have to be painful. That's where we come in.

Our team, The Jamail Hayden Group is committed to helping our clients during all phases of life's journey. Yes, we are investors, but our services extend much further than that all important part of planning. As many are aware, we offer goal planning that is based on three things; Needs, Wants and Wishes. Many of our clients have gone through this process with us and it has served as a great guidepost into the future for how to navigate the financial challenges that can arise in our lives as time goes on. If you haven't done a goal planning session with us, we are happy to provide you with more information and explain the process for getting one done.

At Raymond James we care a great deal about our clients and offer services that are designed to help in a myriad of ways. Some examples include:

"Wellness Planning"

- **Pinnacle Care** – A Health Care Concierge Service and Physician Recommendations
- **Broadspire Care Management** – Clients would need this for Home Health Care, Aging in Place, Caregiving Resources and Senior Living Placement

****Broadspire is offered to Raymond James clients at a discounted rate***

Risk Management:

- **HealthPlanOne** – Medicare Planning – no cost
- **HealthMarkets** – Under 65 Insurance – no cost
- **Long-Term Care Insurance Illustrations**
- **Life Insurance Illustrations**
- **Elder Fraud services**

Attached is a Raymond James brochure entitled "[To a Long and Healthy Retirement](#)" that offers thoughtful ways for how to plan for inevitable aging and the various needs that may arise over the years. We are here to help. Please let us know if you would like more information on any of the services mentioned in this missive. In the meantime, know that your concerns are *always* our concerns.

Raymond James is not affiliated with Broadspire Care Management, HealthMarkets, HealthPlanOne or Pinnacle Care. Raymond James & Associates, Inc. receives a one-time referral fee from HealthPlanOne for each Medicare Advantage and Medicare Supplement application received.