



106th edition

# **RAYMOND JAMES**

# It's in the details ...

On behalf of the entire Asset Management Services (AMS) Due Diligence team, we appreciate your interest, confidence and trust in AMS. Because this booklet is client-approved, we would like to remind you and your clients of a few things:

- Past performance is not guaranteed in the future. Please review each RJCS manager's composite performance disclosure at the back of this book before investing.
- The stock market has produced a pre-fee, pre-tax annual rate of return of about 10.24% from January 1, 1926, through June 30, 2023, according to Ibbotson's Yearbook. Investors should not expect to return 10.24% every year; for instance, there have been 25 calendar years with a negative return over those same 96 years. In other words, to invest in equities, one must have a long-term time horizon (at least five years).
- We recommend diversification whenever possible to reach your long-term investment goals. Investment styles and the success of investment managers often run in cycles. Therefore, choosing three or more complementing investment disciplines may smooth out the overall short-term volatility of a client's portfolio. Moreover, extreme patience may be required if one is putting all of their eggs in a single manager's basket.



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# A CLOSER LOOK IS APPROVED FOR CLIENT USE

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### **Allspring Announces New President**

The AMS Manager Research & Due Diligence team was notified that Kate Burke will join the firm in September as president and will be appointed to its Board of Directors. Burke will report to Allspring's chair and CEO, Joe Sullivan.

Burke brings more than two decades of industry experience, most recently serving as chief operating officer and chief financial officer at AllianceBernstein. At AllianceBernstein, Burke was responsible for overseeing all corporate functions including strategy, global technology and operations, quantitative research and data science, human capital and administrative services, legal and compliance, and finance. Burke has a Bachelor's degree in economics from College of Holy Cross and a Master's degree in business administration from Kellogg School of Management at Northwestern University.

The AMS Manager Research & Due Diligence team will discuss Burke's appointment with investment personnel as part of future due diligence meetings, though no product, process, or philosophy changes are expected.

### **BlackRock Equity Dividend Promotion**

The AMS Manager Research & Due Diligence team was notified that Tony DeSpirito was appointed to global CIO, fundamental equities, a newly created role. DeSpirito previously held the title of co-CIO for fundamental equities. DeSpirito will continue to manage the BlackRock Equity Dividend strategy, among other value portfolios.

DeSpirito joined BlackRock in 2014. He was previously a Managing Principal, portfolio manager, and member of the Executive Committee at Pzena Investment Management, where he was responsible for a suite of long-only value products and two hedge fund portfolios. DeSpirito has managed value equity assets since 1996. DeSpirito earned a BS degree in economics with a concentration in finance, summa cum laude, from the Wharton School of the University of Pennsylvania and a JD degree, magna cum laude, from Harvard Law School.

The AMS Manager Research & Due Diligence team views the promotion positively as recognition of efforts and contributions to the firm since his arrival in 2014. We will review any changes in role with DeSpirito and team as part of future due diligence meetings, though no product, process, or philosophy changes are expected.

### **Boston Partners Portfolio Manager Change**

The AMS Manager Research & Due Diligence team was notified that Joseph "Jay" Feeney, Jr. will no longer be a named portfolio manager on the John Hancock Disciplined Value Mid Cap Fund, effective December 31, 2023. Boston Partners is the subadvisor of the Fund. Feeney will remain with Boston Partners and focus exclusively on his dual role as the firm's chief executive officer and chief investment officer. In the CIO role, Feeney is responsible for oversight of all portfolios that Boston Partners manages, including John Hancock Disciplined Value Mid Cap Fund. Steven L. Pollack will remain the Fund's lead portfolio manager with day-to-day management responsibility and final decision-making authority. Pollack is supported by fellow portfolio manager Tim Collard.

The AMS Manager Research & Due Diligence team will discuss the transition with Feeney, as well as remaining strategy portfolio managers Pollack and Collard as part of future due diligence meetings, though no product, process, or philosophy changes are expected.

# **Capital Group Portfolio Manager Disclosure**

The AMS Manager Research & Due Diligence team was notified that Tomonori Tani was disclosed as a portfolio manager for the American Funds EuroPacific Growth Fund, effective June 1, 2023.

Tani is an equity portfolio manager at Capital Group. He has 24 years of investment industry experience and has been with Capital Group for 18 years. Earlier in his career at Capital, he was an equity investment analyst covering Asian (excluding Australia and India) banks and financials. Prior to joining Capital, he was an analyst and team leader for the Japanese financial sector with Fidelity Investments Japan and a portfolio manager of Fidelity Select Financial Service Fund. Before that, he was engaged in macroeconomic research with Merrill Lynch Investment Managers Japan and the Profit Research Center Ltd. He holds a Bachelor's degree in international economics from the Faculty of Comparative Culture at Sophia University. Tomonori is based in San Francisco.

The AMS Manager Research & Due Diligence team views the disclosure positively as it is consistent with Capital Group's process related to portfolio management. We will discuss the disclosure with Tani and other investment personnel as part of future due diligence meetings, though no product, process, or philosophy changes are expected.

# **Capital Group Portfolio Manager Retirement**

The AMS Manager Research & Due Diligence team was notified that portfolio manager Paul Flynn has announced his intent to retire effective December 31, 2023. Flynn will exit the American Funds International Growth and Income Fund effective November 1, 2023. After Flynn's retirement, the Fund will have six disclosed portfolio managers and Flynn's sleeve of the Fund will be distributed consistent with the Capital System.

The AMS Manager Research & Due Diligence team will discuss Flynn's retirement with remaining investment personnel as part of future due diligence meetings, though no product, process, or philosophy changes are expected.

# Franklin Templeton to Acquire Putnam Investments

Franklin Resources, Inc. [NYSE:BEN], a global investment management organization operating as Franklin Templeton, announced a strategic partnership with Power Corporation of Canada ("Power Group of Companies") [TSX:POW] and Great-West Lifeco, Inc. ("Great-West") [TSX:GWO]. The Power Group of Companies including Great-West and IGM Financial ("IGM") [TSX:IGM] are leaders in the global insurance, retirement, asset management and wealth management sectors and have collective assets under management and/or administration of approximately \$2.1 trillion. Great-West includes Empower in the United States as well as Canada Life in Canada and Irish Life in Europe. IGM encompasses subsidiaries Mackenzie Financial and IG Wealth Management and has investments in Rockefeller Capital Management and China Asset Management Co.

As a foundation of the partnership, Franklin Templeton has entered into a definitive agreement to acquire Putnam Investments ("Putnam") from Great-West for approximately \$925 million of primarily equity consideration. Great-West will become a long-term strategic shareholder in Franklin Resources, Inc., with an approximate 6.2% stake, consistent with Great-West's continuing commitment to asset management.

Founded in 1937, Putnam is a global asset management firm with \$136 billion in AUM as of April 2023. Putnam has offices in Boston, London, Munich, Tokyo, Singapore and Sydney. Consistent with Franklin Templeton's previous acquisitions, the execution plan is designed to minimize disruption to Putnam's investment teams and client relationships.

The AMS Manager Research & Due Diligence team will monitor this transaction as it develops as part of our future due diligence with Franklin Templeton and Putnam Investments.

### Janus Henderson Contrarian Promotion

The AMS Manager Research & Due Diligence team was notified that Brent Olson was added as an associate portfolio manager. Olson also comanages the firm's US High Yield, Short Duration High Yield, and Global High Yield strategies, roles he has held since 2019.

Prior to rejoining Janus Henderson in 2017, Olson was a lead portfolio manager at Scout Investments on a growth equity strategy that emphasized fixed income metrics and credit data points to select stocks. Before Scout, he oversaw high-yield and leveraged equity research as well as managed fixed income products at Three Peaks Capital Management from 2005 until 2013. From 2000 until 2004, Olson was an investment analyst at Invesco Funds Group. He started his financial career in 1997 as a credit analyst with Janus until 2000.

Olson received his Bachelor of Arts degree in anthropology from the University of Virginia. He earned his MBA with a concentration in finance from the University of Colorado and has 26 years of financial industry experience.

The AMS Manager Research & Due Diligence team views the promotion positively as added resources to the team and will review impacts to the team in future due diligence meetings, though no product, process, or philosophy changes are expected.

# Kayne Anderson Rudnick Organizational Changes

The AMS Manager Research & Due Diligence team was notified that Doug Foreman, KAR's chief investment officer and portfolio manager, has announced his intent to retire, effective December 31, 2024. In anticipation, KAR will implement a long-term succession plan over the next 18 months that entails the promotion of several investment team members, who will assume expanded roles and work closely alongside Foreman during this period. These promotions and expanded roles will be effective October 1, 2023, and are as follows.

Craig Stone, currently portfolio manager and senior research analyst, will assume the role of co-chief investment officer, sharing responsibility for leading KAR's investment team with Foreman. Stone will continue to manage KAR's Small Cap Value, Small-Mid Cap Value, Small-Mid Cap Core, and Mid-Cap Core strategies. Stone joined KAR in 2000 and has more than 34 years of experience in equity research and portfolio management.

Todd Beiley, currently portfolio manager and senior research analyst, will assume the role of head of research, responsible for leading KAR's research process and managing and mentoring the equity research analysts. Beiley will continue to manage KAR's Small-Cap Growth, Small-Cap Core, Global Small-Cap, Small-Cap Focus, and Small-Cap Quality Select strategies. Beiley joined KAR in 2002 and has more than 23 years of experience in equity research and portfolio management.

Julie Biel, currently portfolio manager and senior research analyst, will assume the role of chief market strategist, providing macroeconomic and capital market commentary to KAR's clients, consultants, and business partners. Biel will continue to manage KAR's Small-Mid Cap Growth and Long/Short strategies and maintain her research responsibilities. Biel joined KAR in 2013 and has more than 15 years of experience in equity research and portfolio management.

Noran Eid, currently research analyst, will join Foreman and Chris Armbruster, as co-portfolio manager on the Large Cap, Mid Cap, and All Cap Sustainable Growth portfolios. Eid will maintain her current research responsibilities on the U.S. Large Cap team. Eid joined KAR in 2018 and has over a decade of experience as an analyst.

The AMS Manager Research & Due Diligence team will discuss Foreman's intended retirement and the succession process with senior management and investment personnel as part of future due diligence meetings, though no product, process, or philosophy changes are expected.

### **MFS Sector Team Leader Announcement**

The AMS Manager Research & Due Diligence team was notified that Jude Jason will be assuming U.S. Energy sector team leader responsibilities, effective June 30, 2023. Jason has been with MFS since 2012 and in the industry since 2005.

The AMS Manager Research & Due Diligence team will discuss Jason's new responsibilities as part of future due diligence meetings, though no product, process, or philosophy changes are expected.

### **Parnassus Investments Team Addition**

Parnassus Investments informed the AMS Manager Research & Due Diligence team they added Shaun Raja to the team as a senior research analyst. Prior to joining Parnassus, Raja was a senior analyst at Crestline Investors and previously worked at Carlson Capital and Citadel Securities. Raja covers stocks in the Software and Consumer sectors.

The AMS Manager Research & Due Diligence team views the promotion positively as added resources to the team and will review impacts to the team in future due diligence meetings, though no product, process, or philosophy changes are expected.

### PIMCO ESG Leadership Update

The AMS Manager Research & Due Diligence team was notified that Ryan Korinke, global head of sustainability, retired from PIMCO effective June 30, 2023. Korinke has overseen the business management of PIMCO's environmental, social, governance and sustainability efforts. As a member of PIMCO's executive office, Korinke contributed to firm wide strategic, financial, and operational initiatives. Korinke will transition his responsibilities to Kim Stafford, Julie Meggers, and others in the ESG Leadership Team.

Kim Stafford, global head of product strategy, will take on new responsibilities for oversight of Sustainability. In this capacity, Stafford will become the executive committee member responsible for oversight of Sustainability and will be added to the ESG Leadership Team. As global head of the Product Strategy Group for the last two years, Stafford has partnered closely with the portfolio management team on ESG and will now expand her leadership responsibilities to include oversight of many initiatives, external partnerships, and regulatory reporting obligations for Sustainability.

Additionally, Julie Meggers, co-head of human resources will become head of strategy and corporate sustainability and will join the ESG Leadership Team. Meggers will oversee all aspects of corporate sustainability including the firm's strategy, initiatives, and external partnerships, including PIMCO's relationship with Allianz on sustainability initiatives, oversight of inclusion and diversity and MD Alumni engagement. Meggers will develop and advance initiatives which are critical to the sustainable growth and success of PIMCO, such as developing a firm-wide sustainability corporate policy.

The AMS Manager Research & Due Diligence team will review impacts to the firm and related teams in future due diligence meetings, though no product, process, or philosophy changes are expected.

### **Polen Capital Joint Venture**

Polen Capital and XP Asset Management announced they have entered a joint venture to create Summit Ridge Capital Partners, an alternative credit asset manager specializing in emerging markets. The new asset management group will be led by managing partners Christopher Park, a former managing director of Chilean group Moneda Asset Management, Ignacio Guzman, a former Deutsche Bank director, and Gregorio Velasco, a former director of fixed income at Bci Asset Management.

The AMS Manager Research & Due Diligence team will discuss the impacts of the announcement in future due diligence meetings with Polen Capital.

# **TCW Personnel Update**

The AMS Manager Research & Due Diligence team was notified that Harrison Choi, securitized portfolio manager, left the firm June 30, 2023. The firm is in active discussions with candidates and anticipate naming a replacement in the near term.

Liza Crawford will continue as a co-head of TCW's securitized team. Co-CIO Bryan Whalen, a former head of the securitized space, will maintain close oversight of the process along with the generalist team. TCW is pleased with and excited about the development of its fixed income investment talent and anticipates announcing promotions and role changes in coming quarters.

Though unexpected, the AMS Manager Research & Due Diligence team believes the TCW securitized team has the depth to absorb Choi's responsibilities as a replacement is identified. No product, process, or philosophy changes are expected.

Further information on the funds selected for the Freedom portfolios is available by prospectus, which can be obtained through your financial advisor. Investors should carefully consider the investment objectives, risks, charges and expenses of mutual funds and exchange-traded funds before investing. All investments are subject to risk, including loss. The prospectus contains this and other information about the funds and should be read carefully before investing. Diversification does not ensure a profit or protect against a loss. There is no assurance that any investment strategy will be successful. Past performance is not a guarantee of future results.

# **RJCS Manager News & Views**

# **ClearBridge PM Retirement and Promotion**

The AMS Manager Research & Due Diligence team was notified that Jeffrey Russell will retire from the industry, effective December 31, 2023. At that time, Russell will relinquish his portfolio management roles on ClearBridge's Small, SMID, and Mid Cap Growth strategies. As a result, Jeffrey Bailin will become a portfolio manager for the strategies, effective December 31, 2023.

Bailin is a generalist senior portfolio analyst supporting the SMID strategies at ClearBridge Investments. He joined the firm in 2015 and has 13 years of investment industry experience. Prior to ClearBridge, Bailin was an equity research analyst for health care distribution and technology at Credit Suisse. He has a BS in finance and accounting from Georgetown University and is a member of the CFA Institute and the CFA Society, New York.

The AMS Manager Research & Due Diligence team views the retirement and promotion as prudent succession planning. We will monitor the transition as part of future due diligence meetings, though no product, process, or philosophy changes are expected.

### **Parametric Leadership Announcement**

The AMS Manager Research & Due Diligence team was notified that after more than 33 years at Parametric and 22 years as CEO, Brian Langstraat, has made the decision to transition from the role of CEO into a Senior Advisor role on December 31, 2023. In this role, Langstraat will support Tom Lee and Ranjit Kapila as co-presidents and the rest of the Parametric team.

The AMS Manager Research & Due Diligence team views this as prudent succession planning and in line with moves Parametric has made previously in regard to transitioning senior leadership responsibilities. We do not expect any product, philosophy, or process changes as a result.

# Parametric Fixed Income Team Update

The AMS Manager Research & Due Diligence team was notified that Parametric has integrated an existing Morgan Stanley fixed income SMA team. As a result, there are now six new investment team members added to the Parametric team. Additionally, this brings four new strategies to the Parametric team: three preferred SMA strategies and one active short corporate fixed income SMA. The strategies will be rebranded as Parametric. The new team members' areas of focus are as follows: Kevin Lynyak and James J. Benadum will focus on the three preferred strategies and the active short corporate fixed income strategy, John Dillon and Peggy Glanzman will be added to Parametric's managed municipal team, and Matt Ursillo and Aidan McCabe will continue to focus on municipals. Unrelated, David Grean, portfolio manager and trader, has departed the firm to pursue another opportunity.

The AMS Manager Research & Due Diligence team will monitor these changes as part of future due diligence.

# **RJCS Manager News & Views**

### **Polen Portfolio Manager Retirement**

The AMS Manager Research & Due Diligence team was notified that Jeff Mueller, co-portfolio manager of Polen's Global Growth strategy, has decided to retire from the industry, effective December 31, 2023. Mueller joined Polen in 2013 as a research analyst and was promoted to portfolio manager in 2017.

As a result, effective June 30, 2023, Bryan Power was promoted to co-portfolio manager on Global Growth alongside Mueller and Damon Ficklin. Power was promoted to director of research in 2022 where he has been responsible for managing the analysts on the team and the firm's global research effort.

Power joined Polen in 2016. Prior to joining the firm, he spent two years as an associate in equity research and institutional equity sales at Oppenheimer & Co. Prior to that, he spent almost three years working in various equity-related analytical roles at Bloomberg LP. Power received a B.A. in economics and business from Johns Hopkins University and earned an M.B.A. from The University of Chicago Booth School of Business. Power is a CFA charterholder and member of the CFA Society of South Florida.

The AMS Manager Research & Due Diligence team will discuss Mueller's departure and Power's promotion as part of future due diligence meetings, though no product, process, or philosophy changes are expected.

### **River Road Small to Mid Cap Value Reopening**

The AMS Manager Research & Due Diligence team was notified that the River Road Small to Mid Cap Value strategy available on RJCS reopened to new accounts in May 2023. The strategy soft closed to new accounts in January 2021 due to capacity constraints. The strategy has continued to accept deposits to existing accounts.

The AMS Manager Research & Due Diligence team views this positively though we will continue to discuss capacity considerations with management and investment personnel as part of future due diligence meetings. No product, process, or philosophy changes are expected.

# **New Consulting Services Disciplines**

# AMS Manager Research & Due Diligence is pleased to announce the addition of a new strategy to the RJCS platform, Franklin Templeton Income strategy.

Franklin Templeton, founded in 1947, is the global investment management organization of holding company Franklin Resources, Inc. headquartered in San Mateo, CA. As of March 31, 2023, Franklin had approximately \$1.4 trillion in assets under management. The portfolio is led by Edward Perks, CFA, who joined the overarching strategy's portfolio management team in 2002. Perks joined Franklin Templeton in 1992. Mr. Perks has primary responsibility for the investments of the strategy and final authority over all aspects of the strategy's investment portfolio(s). Perks is supported by Todd Brighton, CFA, and Brendan Circle, CFA, and the research efforts of Franklin Equity Group, specifically the U.S. Equity Research Team; Franklin Templeton Fixed Income, specifically the Corporate Credit and Bank Loans teams; and Franklin Templeton Investment Solutions, specifically ISRC perspectives. The Franklin Templeton Income strategy seeks to maximize income while maintaining prospects for capital appreciation.

The Franklin Templeton Income team's philosophy is centered around a view that undervalued or out-of-favor securities capable of generating attractive income over the near term – while offering prospects for long-term growth – can often be overlooked by market participants with a short time horizon. Through active asset allocation and diligent security selection, they believe a differentiated (often "contrarian") perspective can contribute to compelling income generation and total returns for investors. Based on their assessments of companies' capital structures, they seek to identify those securities with attractive risk-reward characteristics which are well-suited to meet investment objectives. Shifts from one asset class to another are based on analysis of the best market opportunities; asset allocation is informed through the integration of top-down insights with bottom-up, company specific fundamental research. The result is a diversified, flexible, and opportunistic portfolio of equity, convertible, and fixed income securities.

The Franklin Templeton Income strategy seeks to achieve excellent risk-adjusted total returns, building the portfolio on a security-by-security basis. Security selection and asset allocation are not mutually exclusive; based on the assessment of a company's entire capital structure, there are instances in which they may own multiple debt tranches as well as stock. The portfolio positioning also incorporates views from the Investment Strategy Research Committee (ISRC), focused on aggregating insights from their global investment professionals. ISRC views help formulate top-down considerations for portfolio construction, which is an additional layer to the fund's primarily bottom-up fundamental investment process. The lead portfolio manager holds final authority over all aspects of the portfolio. Individual securities will comprise about 50-60% of the portfolio and the team will use an equity completion fund for 15-30% and a fixed income completion fund for the remaining 15-30%. Both completion funds have the ability to invest across asset classes to minimize tax effects and transaction costs.

The Franklin Templeton Income Strategy has the ability to look across asset classes for securities that offer attractive current income and long-term capital appreciation potential. The strategy has the potential to outperform through yield in flatter markets. The strategy has exposure to high-yield bonds that could detract from performance in economic downturns. The Franklin Templeton Income Strategy provides a diversified and dynamic asset allocation with a focus on dividend-paying stocks, high yield bonds, and other income-producing securities.

# **New Consulting Services Disciplines**

# AMS Manager Research & Due Diligence is pleased to announce the addition of a new strategy to the RJCS platform, Putnam U.S. Large Cap Value Equity Concentrated strategy.

# \*Please see page 3 for news regarding Franklin Templeton's agreement to acquire Putnam Investments\*

Putnam Investments, founded in 1937, is an independent registered investment advisor headquartered in Boston, MA and manages approximately \$169 billion as of March 31, 2023. The portfolio is led by portfolio manager, Darren Jaroch, and portfolio manager, Lauren DeMore, and are supported by a broad team of research analysts. Putnam's US Large Cap Value Equity Concentrated strategy seeks to provide consistent alpha generation using a combination of quantitative tools and fundamental research. The team believes that buying underappreciated stocks that are priced attractively and focus on cash flows instead of earnings helps them identify attractive companies. Their proprietary multi-factor model and equity research analyst team help narrow the universe to find these attractive opportunities.

The strategy seeks to achieve superior risk-adjusted returns using a relative value approach that focuses on finding attractively priced stocks and emphasizes risk management. The team uses a multi-pronged approach to idea generation that uses a combination of quantitative screens and fundamental research. The initial screen will eliminate names that do not meet their liquidity hurdles. The team then uses a proprietary multifactor quantitative model that will highlight any issues. The model is made up of six alpha factors and over 35 underlying sub-factors including valuation, earnings quality, and momentum.

On the fundamental side, the equity research team focuses on relative value opportunities within sectors. The analysts will assess cash flow generation and any potential growth opportunities. They will look for companies with catalysts that could lead to positive change by evaluating things like the company's product cycle and management team. The analyst team will exclude companies with low-quality earnings or companies that lack a catalyst. The portfolio management team will then build a concentrated portfolio based on analyst views, valuations, and the quantitative alpha model.

Putnam's US Large Cap Value Equity Concentrated strategy portfolio tends to be concentrated with 35-45 holdings with cash typically below 5%. Annual turnover of the portfolio tends to be between 20% and 40% and security active weights will be +/- 5% relative to the Russell 1000 Value.

The Putnam U.S. Large Cap Value Equity Concentrated strategy has the potential to outperform its benchmark and peers over a full market cycle. The strategy may experience stronger relative returns potential when fundamentals matter and stock selection is rewarded. The strategy tends to lag in markets that are growth-tilted or narrowly driven by a few stocks. Putnam's US Large Cap Value Equity Concentrated strategy provides exposure to a value-oriented large-cap equity manager. The strategy is benchmarked to the Russell 1000 Value and should be used as a portion of a client's overall asset allocation and may complement investments in a growth-oriented large-cap manager.

### Downgraded to Not Recommended:

On the RJCS platform, the Ancora/Thelen Small- to Mid-Cap Equity strategy has been downgraded to Not Recommended and will be liquidated on January 31, 2024, if no action is taken. Given the downgrade to Not Recommended, no new accounts for these disciplines will be accepted, effective immediately. We strongly encourage investors to reallocate portfolios to other RJCS alternatives for which there remains a higher level of investment conviction.

Timeline:

- July 15, 2023 Financial advisor notification
- November 30, 2023 Letter sent to clients still invested in Ancora/Thelen Small- to Mid-Cap Equity Strategy
- January 31, 2024 Accounts still invested will be liquidated, if not moved by January 30, 2024.

The Ancora/Thelen Small- to Mid-Cap Equity strategy has been downgraded to Not Recommended. We strongly encourage investors to reallocate to other RJCS alternatives. This decision is based on a lack of demand, continued underperformance relative to the index and peers and performance dispersion among composites.

Ancora/Thelen Small- to Mid-Cap Equity was initially added to the RJCS platform in 2011 given its differentiating approach in the small- to mid-cap space. However, over the past several years, the portfolio has underperformed its selected benchmark, the Russell 2500 Index, and fallen within the lower tier of the peer group due to poor stock selection. Additionally, alpha has been deteriorating and was negative in the last couple of years.

As of June 30, 2023, the return pattern of this strategy has translated into underperformance relative to the Russell 2500 Index over the 5-, 7-, and 10-year periods. Due to the underperformance versus its respective benchmark and peers, the AMS Manager Research team has downgraded this strategy to Not Recommended.

Given the downgrade to Not Recommended, RJCS will no longer accept newly funded or transfer accounts for this discipline, effective immediately and will discontinue management of existing accounts effective as of close of business January 31, 2024. Client letters will be mailed on November 30, 2023, to clients still invested in the strategy as of close of business day on November 30, 2023.

We encourage a reassessment of your existing allocation and consideration of similar alternatives available through AMS that may better meet your client's investment objectives. Depending on your client's individual investment objective and risk tolerances, appropriate alternatives may include:

- Copeland SMID-Cap Dividend Growth
- GW&K Small- to Mid-Cap Core
- John Hancock US Small-cap Core
- Kayne SMID-Cap Core
- Wasatch Small Cap Value

Because of this downgrade to Not Recommended, the Ancora/Thelen Small- to Mid-Cap Equity strategy accounts will cease to be managed as of the close of business on January 30, 2024. To protect against potential losses in down markets, and since accounts will no longer be actively managed, Raymond James will liquidate holdings on January 31, 2024.

The contents of "WatchList Update" reflect the thoughts and opinions of Raymond James Asset Management Services and are subject to change without notice. These materials are for information purposes only and should not be construed as a recommendation regarding any security outside of a managed account. Investing involves risk and you may incur a profit or a loss. Diversification does not ensure a profit or guarantee against a loss. There is no assurance that any investment strategy will be successful. Past performance is not a guarantee of future results.

### **Currently on the Research WatchList:**

Raymond James Consulting Services (RJCS) has placed the ClearBridge Investments International Value ADR strategy, on our Research WatchList as of December 2022 due to personnel changes on the portfolio management team and changes to the investment process.

The ClearBridge Investments International Value strategy seeks to invest in low expectation stocks across market capitalizations, in both developed and emerging markets, that are trading below normal valuations and have catalysts in place to spur a return to what they believe is intrinsic value. The contrarian investment style seeks undervalued companies that possess a combination of high-quality factors as well as long-term growth potential.

In November 2022, the AMS Manager Research & Due Diligence team was informed by ClearBridge Investments that two of the portfolio managers on the International Value ADR strategy would be removed from the portfolio management team and a new portfolio manager would be added. Paul Ehrlichman and Safa Muhtaseb, who have managed the strategy since 2007, will be coming off of the strategy. Sean Bogda, who has been a portfolio manager on this strategy since 2007, and Grace Su, who has been on the portfolio management team since 2017, will remain on the strategy. They will be joined by Jean Yu who has over 20 years of experience and co-manages the Value Equity Strategy. Yu received her MBA from Duke University in Health Sector Management and Finance and a PhD in Molecular Biology from Columbia University. She started her career as an analyst covering health care, industrials, and Chinese internet stocks. We were also informed that the team plans on revamping the process and will shift from more of a deep value approach to a more quality value focused approach following the team changes.

While we find the remaining portfolio managers and the new addition to the team impressive, we feel the departure of two of the portfolio managers, the shifting of responsibilities on the team, and the upcoming portfolio changes are a cause for concern. Ultimately, given the changes to the team and process, AMS Manager Research has decided to place the International Value ADR strategy on the Research Watchlist.

Over the next few quarters, our research team will closely monitor:

- The transition of Paul Ehrlichman's and Safa Muhtaseb's responsibilities to the remaining team members;
- The overall dynamic of the team with the new portfolio manager addition;
- The performance of the strategy given the team and process changes.

During this WatchList period, we would encourage a reassessment of your allocation and consideration of similar alternatives available through AMS that may meet your investment objectives. Depending on your investment objectives and risk tolerances, appropriate alternatives for the ClearBridge International Value ADR strategy in RJCS may include:

- Causeway International Value ADR
- Delaware International ADR (Not available in PS UMA)
- Eagle International ADR\*
- Lazard International Select ADR
- MFS International Research ADR

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**Currently on the Research WatchList:** 

Raymond James Consulting Services (RJCS) placed the ClearBridge Investments Multi-cap Growth Equity strategy on our Research WatchList as of February 2020 due to sub-par relative performance.

As of June 30, 2023, the ClearBridge Multi-cap Growth Equity strategy has remained on the WatchList based on persistent underperformance trailing the Russell 3000 Growth Index over 1-, 3-, 5-, 7-, and 10-year time periods.

We respect the investment team's consistent philosophy and non-traditional process focused on inefficiently priced companies with the potential for rapid earnings and/or cash flow growth. The process results in a unique, high conviction portfolio that's differentiated from the benchmark and peers. Portfolios of this nature are susceptible to periods of significant performance divergence from their respective benchmarks and must therefore be analyzed over an especially long-term time horizon. However, in the case of the ClearBridge Multi-cap Growth Equity strategy, the magnitude and persistence of relative underperformance over an extended period of time has caused our confidence to wane.

In November 2020, ClearBridge communicated to the AMS Manager Research & Due Diligence team that Richie Freeman, the architect and longtime portfolio manager of the ClearBridge Multi-cap Growth Equity strategy, will gradually relinquish his portfolio management responsibilities and will be officially stepping off the portfolio on December 31, 2021. Freeman remained a portfolio manager on the strategy until that time and subsequently holds a senior advisory role and retains his management committee membership at the firm. Evan Bauman, co-portfolio manager on the strategy since April 2009, will maintain his portfolio management duties. In addition, seasoned and well-respected portfolio manager Aram Green joined the investment team on March 31, 2021, as co-portfolio manager and will manage the portfolio alongside Bauman after Freeman's departure.

Aram Green has 19 years of investment industry experience and joined ClearBridge in 2006 as a technology analyst before being promoted to portfolio manager a short time later. It is important to note that Green has successfully managed a similar mandate since 2008 as he is the sole portfolio manager of the ClearBridge Select Fund that can be found in Freedom mutual fund models. Green is also a co-portfolio manager on the ClearBridge Small-cap Growth and Mid-cap Growth portfolios, both highly regarded strategies on the RJCS platform.

The ClearBridge Multi-cap Growth Equity strategy will remain on the Research WatchList. In addition to the criteria mentioned in the February 2020 Watch report, our team will closely monitor and set expectations for various factors related to investment team dynamic and portfolio characteristics. A working rapport between Green and Bauman is critical to the long-term success of the strategy, so it will be important to assess how they complement each other in terms of personality, investment mindset, and their expectations and vision for the strategy going forward. Our future discussions with the investment team will focus on the integration of Green into the process, additions of research personnel, interaction among team members, division of labor, and decision-making processes. At the strategy level, our conversations will center on gradual shifts in portfolio characteristics such as style and market cap breakdown, risk guidelines, portfolio turnover, and degree of concentration within sectors and holdings.

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# ClearBridge Investments Multi-cap Growth Equity strategy on our Research WatchList (continued)

Over the next few quarters, the AMS Manager Research & Due Diligence team will closely monitor the strategy based on several criteria:

- Improvement in relative performance versus benchmark and peers
- Performance of high conviction portfolio positions given equity market fluctuations
- Improvement in risk-adjusted performance

During this WatchList period, we encourage a reassessment of your existing allocation and the consideration of similar alternatives available through AMS that may better meet your investment objectives. Depending on your client's individual investment objective and risk tolerances, appropriate alternatives for this strategy may include:

- Atlanta High Quality Select Equity
- Janus Henderson All-cap Growth
- John Hancock Fundamental All-cap Core
- Parnassus Core Equity

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Raymond James Consulting Services (RJCS) has placed the Dana Investment Advisors Large Cap Equity strategy on our Research WatchList as of June 2023 due to sub-par relative performance.

The Dana Large Cap strategy is a diversified large cap blend product with a value bias. Its differentiating risk mitigation philosophy, which includes sector neutrality and equal-weighted holdings, allows the portfolio to avoid the effects of sectors falling in and out of favor and instead to focus on seeking investment in high-quality companies that trade at a discount to their intrinsic worth. The investment team utilizes quantitative modeling along with fundamental research to help identify these securities that possess attractive valuation and growth characteristics relative to peers.

Since its addition to the RJCS platform in 2013, the AMS Manager Research & Due Diligence team has met with various members from the Dana Large Cap investment team and had confidence in their ability to manage the strategy. However, prolonged underperformance has caused our confidence to deteriorate. As of June 30, 2023, the strategy trailed the S&P 500 Index over a 1-, 3-, 5-, and 10- year time horizon. Due to the underperformance versus its respective benchmark and peers, the Manager Research team has placed the strategy on the WatchList.

Over the next few quarters, our Manager Research team will closely monitor the strategy based on several criteria:

- Improvement in relative performance versus the stated benchmark and peers
- Investment team and asset stability at the strategy level
- Stock selection, portfolio construction and trading activity

During this WatchList period, we would encourage a reassessment of your client's allocation and consideration of similar alternatives available through AMS that may meet their investment objectives and risk tolerance. An appropriate alternative for the Dana Investment Advisors Large Cap Equity strategy on the RJCS platform may be:

- Columbia Threadneedle Investments Contrarian Core
- Eagle Asset Management Large Cap Core\*
- J.P. Morgan Asset Management U.S. Equity
- Parnassus Investments Core Equity

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**Currently on the Research WatchList:** 

# Raymond James Consulting Services (RJCS) has placed the Dana Investment Advisors Social ESG strategy on our Research WatchList as of March 2021 due to consistent sub-par relative performance.

The Dana Social ESG strategy blends socially responsible and quantitative screening with in-depth fundamental analysis to identify companies with low valuations, attractive growth profiles, and cash flows. Dana recognizes that its core competency lies within security selection as opposed to sector timing and therefore creates diversified, equal-weighted portfolios that are sector neutral to the benchmark. Over the history of AMS offering the strategy, the Manager Research & Due Diligence team has met with various members from the Dana Social ESG investment team and had confidence in their ability to manage the strategy. However, prolonged underperformance has caused some of that confidence to deteriorate. As of June 30, 2023, the strategy has trailed the S&P 500 Index over 1-, 3-, 5-, 7-, and 10- year time horizons.

Although we acknowledge the headwinds of their portfolio style and believe in the consistent philosophy, process, and team that drive the strategies, such prolonged underperformance due to poor stock selection has raised enough concern to include the strategies on our WatchList.

Over the next few quarters, the AMS Manager Research & Due Diligence team will closely monitor the strategy based on several criteria:

- Improvement in relative performance versus the stated benchmark and peers
- Investment team and asset stability at the strategy level
- Stock selection, portfolio construction and trading activity

During this WatchList period, we would encourage a reassessment of your client's allocation and consideration of similar alternatives available through AMS that may meet their investment objectives, depending on their investment objectives and risk tolerance. An appropriate alternative for the Dana Investment Advisors Social ESG strategy on the RJCS platform may be:

- ClearBridge Large-cap Growth ESG
- ClearBridge Sustainability Leaders
- Parnassus Core Equity

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### **Currently on the Research WatchList:**

# Raymond James Consulting Services (RJCS) has placed the Neuberger Berman, LLC Sustainable Equity strategy on our Research WatchList as of April 2022 due to personnel changes.

AMS Manager Research & Due Diligence has placed the Neuberger Berman Sustainable Equity strategy on our Research WatchList due to an announced change in portfolio management personnel. The Neuberger Berman Sustainable Equity strategy seeks high-quality, attractively valued companies with long-term growth prospects. The team has historically focused on companies that meet various environmental, social, and corporate governance criteria while focusing on corporate responsibility as a hallmark of a high-quality company. In January 2022, Neuberger Berman reached out to the AMS Manager Research & Due Diligence team to announce that co-portfolio managers Sajjad Ladiwala and Ingrid Dyott, announced their intentions to retire from the firm on June 30, 2022, and December 31, 2022, respectively. Both Ladiwala and Dyott have served as portfolio managers on the strategy for more than 18 years, and the combo took over leadership of the strategy following the retirement of longtime former lead manager Arthur Moretti in early 2016. At the same time, Neuberger Berman announced the addition of Daniel Hanson to the investment team as senior portfolio manager and head of the U.S. Sustainable Equity team effective April 1, 2022. He joined Neuberger Berman from Waddell & Reed Investment Management Corporation, where he served as chief investment officer. Prior to that, he served as head of impact investing for JANA Partners. He has more than 25 years of investing experience with more than 20 years in ESG investing. He will be supported by the remaining seven members of the Sustainable Equity team, who collectively average 17 years of investing experience.

In September 2022, Neuberger informed our team that Rob Moffat, senior research analyst, and Manisha Ali, portfolio specialist, left the firm effective September 16 and September 30, 2022, respectively. Moffat decided to leave the industry, and Ali is pursuing another opportunity. This additional personnel turnover gives us further qualitative concerns about the team.

Our team has long held Ladiwala and Dyott as the key decision makers, and our confidence in the strategy has historically rested with our high opinion of their abilities. We are less familiar with Hanson as an investor and plan to further discern his philosophy on both portfolio management and ESG investing from that of Ladiwala and Dyott in future conversations. In the meantime, we have placed the strategy on our Research WatchList. During this period, our research team will closely monitor:

- Integration of Hanson as the new leader of the strategy and the team;
- Changes in philosophy and process as a result of the change in portfolio management and;
- Working relationship between Hanson and the remaining team members.

During this WatchList period, we would encourage a reassessment of your client's allocation and consideration of similar alternatives available through AMS that may meet their investment objectives, depending on their investment objectives and risk tolerance. An appropriate alternative for the Neuberger Berman Sustainable Equity Strategy on the RJCS platform may be:

- Brown Large-cap Sustainable Growth
- ClearBridge Dynamic Global Growth & Value ESG MDA
- ClearBridge Sustainability Leaders
- Parnassus Core Equity

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Raymond James Consulting Services (RJCS) has placed the River Road Asset Management Focused Absolute Value strategy on our Research Watchlist as of May 2023 due to sub-par relative performance.

The River Road Asset Management Focused Absolute Value strategy is a concentrated all cap value product comprised of the firm's "best ideas". The analyst team selects names based on their risk-reward profile and the discount to the team's assessed valuation. Using a bottom-up research approach, the analysts aim to identify well-managed, financially strong companies that they believe generate consistent and sustainable cash flows and trade at attractive valuations.

Members of the AMS Manager Research & Due Diligence team have held regular meetings with the PMs and supporting analysts to investigate the causes of underperformance. While we have confidence in the process, the last few years of underperformance have caused some of that confidence to deteriorate. As of June 30, 2023, the strategy trailed the Russell 3000 Value over a 1-, 3-, 5-, 7-, and 10- year time horizon. Ultimately, while we continue to hold the philosophy, process, and team in high regard, such prolonged underperformance due to poor stock selection has raised enough concern to include the strategy on our WatchList.

Over the next few quarters, the AMS Manager Research & Due Diligence team will closely monitor the strategy based on several criteria:

- Improvement in relative performance versus the stated benchmark and peers
- Investment team and asset stability at the strategy level
- Stock selection, portfolio construction and trading activity

During this WatchList period, we would encourage a reassessment of your client's allocation and consideration of similar alternatives available through AMS that may meet their investment objectives, depending on their investment objectives and risk tolerance. An appropriate alternative for the River Road Asset Management Focused Absolute Value strategy on the RJCS platform may be:

- Anchor All Cap Value
- Beutel US Large Cap Value
- Earnest All Cap Blend
- Hamlin Equity Income
- John Hancock All Cap Core

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# Raymond James Consulting Services (RJCS) has placed the Spyglass Capital Management ("Spyglass") Mid-cap Growth strategy on our Research Watchlist due to sub-par relative performance vs index and peers.

AMS Manager Research & Due Diligence has placed the Spyglass Mid-cap Growth strategy on our Research Watchlist due to sub-par relative performance vs index and peers. Spyglass Mid-cap Growth was initially added to the RJCS platform in 2021 given its differentiating strategy in the mid-cap growth space. The strategy is a concentrated and high conviction-based strategy with limited benchmark awareness and has the potential for higher-than-average tracking error. However, over the past two years, the portfolio has underperformed its selected benchmark, Russell Mid-cap Growth Index, and fallen within the lower tier of the peer group due to poor stock selection. Additionally, alpha has been deteriorating and was negative in the last couple of years.

As of June 30, 2023, the return pattern of this strategy has translated into underperformance relative to the Russell Mid-cap Growth Index over the 1-, 3-, and 5-year time periods. Additionally, in the last two years the Spyglass Mid-cap Growth strategy has experienced outflows coinciding with performance difficulties. While the firm remains in good financial condition and the team has been stable, the stability of the asset base is an area we are watching. Due to the underperformance versus its respective benchmark and peers, the AMS Manager Research & Due Diligence team has placed the strategy on the WatchList.

Over the next few quarters, our research team will closely monitor:

- Relative performance versus benchmark and peers
- Stock selection, portfolio construction and risk management
- Team dynamic, communication, accountability, and decision making
- Business stability and growth

During this WatchList period, we would encourage a reassessment of your allocation and consideration of similar alternatives available through AMS that may meet your investment objectives. Depending on your investment objectives and risk tolerances, appropriate alternatives for the Spyglass Mid-cap Growth strategy in RJCS may include:

- Aligned Mid-cap Equity
- Clearbridge Mid-cap Growth Equity
- Conestoga SMID-cap Growth Equity
- D.F. Dent Mid-cap Growth Equity

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Raymond James Consulting Services (RJCS) has placed the Sterling Capital Management Equity Income strategy, and others, on our Research WatchList as of September 2021 due to the founder of the group's retirement and team restructuring.

The Sterling Equity Opportunities Group seeks capital appreciation and risk reduction by constructing portfolios with attractive valuations, robust operating growth, high profitability, and strong balance sheets. The team's philosophy is based upon this "four pillar approach". Each team member then adds a fifth pillar to the approach to develop a portfolio that they will manage for the group. In total, the team marketed six strategies prior to this announcement, five of which were available on RJCS: Equity Income, Special Opportunities, Global Leaders, SMID Opportunities, and Insight.

In July 2021, the AMS Manager Research & Due Diligence team was informed by Sterling Capital Management that George Shipp, founder of Sterling's Equity Opportunities Group ("EOG"), indicated his intent to retire in January 2022. Shipp founded the EOG in 2000 and was the lead portfolio manager of the team's flagship strategies, Equity Income and Special Opportunities. Upon Shipp's retirement, the team will transition from its traditional lead portfolio manager structure to a co-portfolio manager structure. This will result in portfolio management shifts to Equity Income, Special Opportunities, and Global Leaders. Therefore, due to the founder's retirement, portfolio management shifts, and overall team restructuring, the AMS Manager Research & Due Diligence team has decided to place Equity Income, Global Leaders, and Special Opportunities on the Research WatchList.

In November 2022, Sterling Capital notified the AMS Manager Research & Due Diligence of the resignation of Adam B. Bergman, co-portfolio manager of the firm's Equity Income strategy. Following Bergman's departure, the firm announced that effective November 8, 2022, Jeremy M. Lopez was promoted to serve as co-portfolio manager of the Equity Income strategy. Lopez will share this joint role with Charles J. "Chip" Wittmann. Lopez joined the firm in 2016 and has distinguished himself by establishing a solid record of analytical and portfolio management contributions. Lopez has 25 years of investment experience and, based on his intellect and investment acumen, the firm expects him to continue to build upon the team's tradition of generating attractive risk-adjusted returns for clients.

The firm has communicated that no changes to the long-standing philosophy and process of the investment strategies are expected as a result of the announcement. The AMS Manager Research & Due Diligence team views the changes as relatively unexpected and will discuss the announcement in greater detail in our upcoming meetings.

Over the next few quarters, our research team will closely monitor:

- The transition of Shipp's duties to other team members
- The performance of strategies with new portfolio managers and
- The overall dynamic of the team under its new structure.

# Sterling Capital Management Research WatchList (continued)

During this WatchList period, we would encourage a reassessment of your allocation and consideration of similar alternatives available through AMS that may meet your investment objectives. Depending on your investment objectives and risk tolerances, appropriate alternatives for the Sterling Capital Management Equity Income strategy in RJCS may include:

- ClearBridge Dividend Strategy
- Columbia Dividend Income
- Dearborn Core & Rising Dividend
- Eagle Equity Income\*
- The London Company Income Equity

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# Anatomy of the Markets

### **Global Capital Markets Summary**

Below is a review of the market returns of the major asset classes followed by our research group. Results are proxied by in dices appropriate for the particular region or style orientation and are represented in U.S. \$ terms, an important consideration when evaluating the re sults of Non-U.S. \$ denominated assets. The opportunity available to active managers to garner results that exceed such market proxies can vary over time. Some insight into the range of these active management premiums are detailed below, whereby we have measured the top quartile, median, and bottom quartile peer group excess returns to asset class appropriate indices. This indicates whether the median manager would have been expected to outperform the pro xy benchmark and how

broad the range of excess retu	urns were within that group.	Proxi	t <b>Class Return</b> ed By Relevant Through 06/30/	Indices		Management lized 5-Yr Exce Through 03/31	ess Return
Asset Class	Proxied By	QTR	YTD	<u>1 YR</u>	Top Quartile	Median	Bottom Quartile
U.S. Large Growth	Russell 1000 Growth	12.8	29.0	27.1	(0.8)	(2.0)	(3.3)
U.S. Large Blend	Russell 1000 Index	8.6	16.7	19.4	1.0	(0.3)	(1.5)
U.S. Small Growth	Russell 2000 Growth	7.1	13.6	18.5	6.1	4.7	2.7
U.S. Medium Growth	Russell Midcap Growth	6.2	15.9	23.1	1.2	0.3	(1.1)
U.S. Small Blend	Russell 2000 Index	5.2	8.1	12.3	3.8	2.1	1.1
U.S. Medium Blend	Russell Midcap Index	4.8	9.0	14.9	1.8	0.3	(0.9)
U.S. Large Value	Russell 1000 Value	4.1	5.1	11.5	1.8	0.8	(0.2)
U.S. Medium Value	Russell Midcap Value	3.9	5.2	10.5	2.3	1.4	0.5
U.S. Small Value	Russell 2000 Value	3.2	2.5	6.0	2.9	1.6	0.6
Foreign Value	MSCI EAFE Value	3.2	9.3	17.4	2.0	1.2	0.5
Foreign Blend	MSCI EAFE	3.0	11.7	18.8	1.1	0.5	(0.3)
Real Estate (REITs)	Dow Jones Select REIT	2.9	5.8	(0.7)	3.4	2.5	1.1
Foreign Growth	MSCI EAFE Growth	2.8	14.2	20.2	1.3	(0.2)	(1.3)
U.S. High Yield Debt	BB High Yield 2% Cap	1.8	5.4	9.1	0.8	0.3	(0.1)
Emerging Market Debt	BB EM Hard Currency	1.3	3.6	6.0	0.6	0.1	(0.4)
Emerging Market Equities	MSCI Emerging Markets	0.9	4.9	1.8	1.7	0.5	(0.4)
U.S. Aggregate Fixed	BB Aggregate Bond	(0.8)	2.1	(0.9)	1.0	0.7	0.4
U.S. TIPS	BB U.S. TIPS	(1.4)	1.9	(1.4)	-		
Foreign Aggregate Fixed	BB Global Aggr ex U.S.	(2.2)	0.8	(1.8)	1.0	0.3	(0.1)
Commodities	Bloomberg Commodity	(2.6)	(7.8)	(9.6)			

Source: Russell, Bloomberg, Dow Jones, JPMorgan, Callan Associates, Informa. Peer Groups are noted at the end of piece.

# U.S. Mutual Fund & ETF Flows

Below is a summary of annual commitments to and withdrawals from mutual funds whose investment habitats, as defined by Morningstar, meet the below classifications. This information is useful in measuring the strength of investor demand for or aversion to certain areas of the capital markets. Investors should consider the Mutual Fund or ETF's investment objectives, risks, charges and expenses before investing. The prospectus contains this and other information and can be obtained from the ETF's sponsor or the Mutual Fund investment company by your financial advisor. The prospectus should be read carefully before investing. The performance data depicted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than the performance data quoted. Please contact us at (800)248-8863 extension 74991 for the most recent month-end performance data of the listed funds or strategy. In US\$ Billions

Active & Passive Mutual Funds	YTD 2023	<u>2022</u>	<u>2021</u>	<u>2020</u>	<u>2019</u>	<u>2018</u>	<u>2017</u>	<u>2016</u>
U.S. Large	(73)	(103)	(179)	(266)	(124)	(66)	(82)	(106)
U.S. Small & Mid	(23)	(79)	(37)	(79)	(57)	(44)	(37)	(45)
Foreign Large	(12)	(41)	37	(38)	(3)	40	77	29
Foreign Small & Mid	(3)	(7)	3	(6)	(3)	(2)	5	(4)
Diversified Emerging Mkts	(3)	(15)	28	(9)	7	7	16	(1)
World Stock	(10)	(14)	10	(22)	(18)	(13)	(1)	(18)
Intermediate-Term Bond	40	(9)	92	69	102	15	127	89
Short & Ultra Short-Term Bond	(29)	(128)	65	58	58	40	43	15
High Yield	(6)	(36)	(9)	31	8	(31)	(22)	8
Emerging Mkts Bond	(1)	(10)	7	(3)	(3)	3	8	0
World Bond	1	(9)	0	4	(2)	7	29	(9)
Nontraditional Bond	(3)	(15)	16	(21)	(8)	7	13	(21)
U.S. Real Estate	(3)	(11)	4	(2)	(3)	(9)	2	0
World Allocation	(4)	(5)	(6)	(34)	(22)	(23)	(13)	(33)
Tactical Allocation	(1)	2	1	(0)	(1)	(0)	3	0
Multialternative	(8)	16	(0)	(6)	(2)	(5)	2	1
Passive ETF Flows	169	488	734	377	314	286	420	281

Source: Morningstar Direct. YTD data through 05/31/23.

This information should not be construed as a recommendation of any investment strategy or product. There is no guarantee that any strategy will be successful. Past performance is not a guarantee of future results. All investing involves risk, including loss. Diversification does not ensure a profit or protect against a loss. Indices are unmanaged and cannot accommodate direct investments. An individual who purchases an investment product which attempts to mimic the performance of an index will incur expenses such as management fees and transaction costs which reduce returns.

# Anatomy of the Markets

### Global Equity Market Summary

The capital markets are becoming increasingly globalized as barriers that restrict the flow of capital steadily decline across many countries. The steady dissolution of inhibitors to cross border investment and the breadth of investable options and increased liquidity in some markets are helping to improve investor attitudes towards placing capital outside one's home country. With globalization comes the opportunity to benefit from additional diversification, a potentially favorable proposition for the stabilization of portfolio risk and return. Below is a summary of the equity capital markets, detailing regional returns based on the exposures of the MSCI EAFE and MSCI Emerging Markets indices as well as a diagnostic look at the drivers within the US market, as proxied by the Russell 3000.

### Regional Market Returns

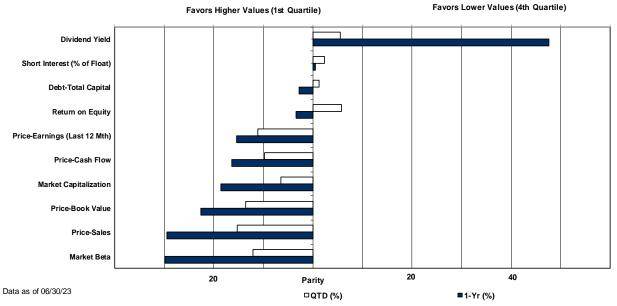
				1					
	Local	Currency Retu	irns (%)	L I	US \$ Returns (%	6)	Total Cu	rrency Contrib	ution (%)
	QTD	YTD	<u>1 YR</u>	QTD	YTD	<u>1 YR</u>	QTD	YTD	<u>1 YR</u>
Russell 3000	8.4	16.2	19.0	8.4	16.2	19.0			
MSCI EAFE	4.6	12.6	18.1	3.0	11.7	18.8	(1.6)	(0.9)	0.6
Europe ex-UK	3.0	13.8	20.7	2.9	15.2	24.6	(0.1)	1.4	3.9
United Kingdom	(0.6)	2.6	8.1	2.2	8.4	13.2	2.8	5.8	5.1
Japan	15.6	24.0	26.2	6.4	13.0	18.1	(9.2)	(11.0)	(8.1)
Pacific ex-Japan	(1.2)	1.9	7.8	(1.8)	0.3	5.9	(0.6)	(1.6)	(1.8)
MSCI Emerging Markets	1.9	5.8	3.8	0.9	4.9	1.8	(1.0)	(0.9)	(2.0)

Source: FactSet, Callan, Informa. Data as of 06/30/23

		US Equity F	Returns (%) B	Sector and by S	&P Quality Ratir	ng		
	QTD	YTD	<u>1 YR</u>			QTD	YTD	<u>1 YR</u>
Information Technology	16.9	44.1	39.3		A+	2.9	(1.7)	7.7
Consumer Discretionary	12.8	30.5	24.6		Α	1.8	1.8	9.3
Communication Services	12.3	34.8	15.7		A-	6.3	6.2	14.1
Industrials	7.8	12.6	26.2		B+	11.0	25.0	25.4
Financials	5.0	1.7	9.9		в	6.7	9.4	15.0
Health Care	3.4	(0.4)	5.6		В-	10.8	18.4	17.8
Materials	2.7	7.8	15.8		с	5.8	23.4	28.5
Real Estate	2.3	3.8	(3.0)		NR	10.0	23.4	20.0
Consumer Staples	0.6	1.8	6.8					
Energy	(0.5)	(5.4)	18.1					
Utilities	(2.8)	(5.5)	(3.4)					
Source: Russell, FactSet. Da	ata as of 06/30/2	3		Source:	Russell, FactSet, S	Standard & Poors.	Data as of 06/30	0/23

Market Segmentation Study

We have parsed the Russell 3000 Index into equally distributed quartiles in terms of a broad range of fundamental metrics. The measurement shown below reflects the difference between the performance of those securities exhibiting top quartile values for the metric and those exhibiting bottom quartile values. Where top (bottom) quartile values have garnered greater return for the period, the results will fall to the left (right) of the parity axis. The purpose is to illustrate commonly used metrics in light of recent market activity. For example, results favoring lower (4th quartile) values for Price/Earnings and Price/Book Value may indicate a value tilt and/or a search for stability while results favoring high (1st quartile) values for Market Beta and low (4th quartile) values for Market Capitalization and Dividend Yield might indicate a speculative streak.

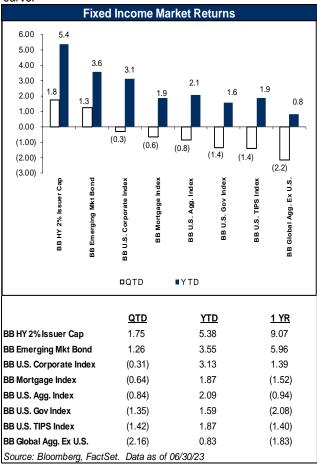


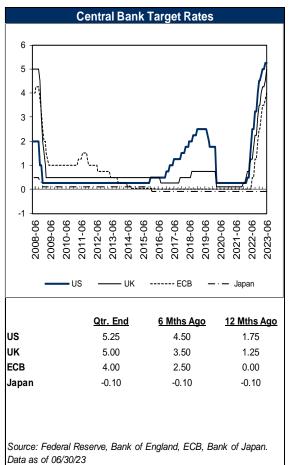
This information should not be construed as a recommendation of any investment strategy or product. There is no guarantee that any strategy will be successful. Past performance is not a guarantee of future results. All investing involves risk, including loss. Diversification does not ensure a profit or protect against a loss. Indices are unmanaged and cannot accommodate direct investments. An individual who purchases an investment product which attempts to mimic the performance of an index will incur expenses such as management fees and transaction costs which reduce returns.

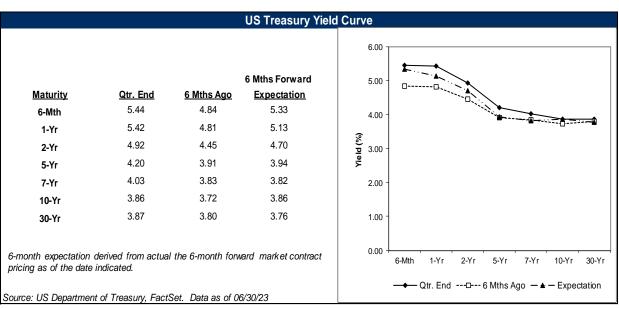
# Anatomy of the Markets

# **Global Fixed Income Market Summary**

The below illustrations are intended to measure recent trends in the global fixed income marketplace. Included in this analysis are the total returns for selected fixed income markets, a summary of current and historical changes within global central banking policies, and an update to changes occurring to the shape of the US treasury yield curve.







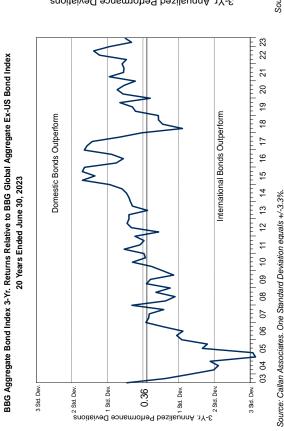
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	S&P 500	Russell 1000	Russell 1000 Growth	Russell 1000 Value	Russell Mid- Cap	Russell Mid- Cap Growth	Russell Mid- Cap Value	Russell 2000	Russell 2000 Russell 2000 Growth Value	Russell 2000 Value	MSCI EAFE	MSCI Emerging	Dow Jones REIT	Bloom berg Commodity	Bloomberg Inter. G/C Bond	Bloomberg Global Ag. Ex- US	Bloomberg High Yield	ICE BofA 3-Month T-Bill
Annual Returns																	I	
2004	10.9	11.4	6.3	16.5	20.2	15.5	23.7	18.3	14.3	22.3	20.3	25.6	33.2	9.2	3.0	12.5	11.1	1.3
2005	4.9	6.3	5.3	7.1	12.7	12.1	12.7	4.6	4.2	4.7	13.5	34.0	13.8	21.4	1.6	(8.7)	2.8	3.1
2006	15.8	15.5	9.1	22.2	15.3	10.7	20.2	18.4	13.4	23.5	26.3	32.2	36.0	2.1	4.1	8.2	10.8	4.9
2007	5.5	5.8	11.8	(0.2)	5.6	11.4	(1.4)	(1.6)	7.1	(8.6)	11.2	39.4	(17.6)	16.2	7.4	11.0	2.3	5.0
2008	(37.0)	(37.6)	(38.4)	(36.9)	(41.5)	(44.3)	(38.4)	(33.8)	(38.5)	(28.9)	(43.4)	(53.3)	(39.2)	(35.7)	5.1	4.4	(25.9)	2.1
2009	26.5	28.4	37.2	19.7	40.5	46.3	34.2	27.2	34.5	20.6	31.8	78.5	28.5	18.9	5.2	7.5	58.8	0.2
2010	15.1	16.1	16.7	15.5	25.5	26.4	24.8	26.9	29.1	24.5	7.8	18.9	28.1	16.8	5.9	5.0	14.9	0.1
2011	2.1	1.5	2.6	0.4	(1.6)	(1.7)	(1.4)	(4.2)	(2.9)	(5.5)	(12.1)	(18.4)	9.4	(13.3)	5.8	4.4	5.0	0.1
2012	16.0	16.4	15.3	17.5	17.3	15.8	18.5	16.4	14.6	18.1	17.3	18.2	17.2	(1.1)	3.9	4.1	15.8	0.1
2013	32.4	33.1	33.5	32.5	34.8	35.7	33.5	38.8	43.3	34.5	22.8	(2.6)	1.2	(9.2)	(6.0)	(3.1)	7.4	0.1
2014	13.7	13.2	13.1	13.5	13.2	11.9	14.8	4.9	5.6	4.2	(4.9)	(2.2)	32.0	(17.0)	3.1	(3.1)	2.5	0.0
2015	1.4	0.9	5.7	(3.8)	(2.4)	(0.2)	(4.8)	(4.4)	(1.4)	(7.5)	(0.8)	(14.9)	4.5	(24.7)	1.1	(0.9)	(4.4)	0.1
2016	12.0	12.1	7.1	17.3	13.8	7.3	20.0	21.3	11.3	31.7	1.0	11.2	6.7	11.8	2.1	1.5	17.1	0.3
2017	21.8	21.7	30.2	13.7	18.5	25.3	13.3	14.7	22.2	7.8	25.0	37.3	3.8	1.7	2.1	10.5	7.5	0.9
2018	(4.4)	(4.8)	(1.5)	(8.3)	(9.1)	(4.8)	(12.3)	(11.0)	(8.3)	(12.9)	(13.8)	(14.6)	(4.2)	(11.3)	0.9	(2.1)	(2.1)	1.9
2019	31.5	31.4	36.4	26.5	30.5	35.5	27.1	25.5	28.5	22.4	22.0	18.4	23.1	7.7	6.8	5.1	14.3	2.3
2020	18.4	21.0	38.5	2.8	17.1	35.6	5.0	20.0	34.6	4.6	7.8	18.3	(11.2)	(3.1)	6.4	10.1	7.1	0.6
2021	28.7	26.5	27.6	25.2	22.6	12.7	28.3	14.8	2.8	28.3	11.3	(2.5)	45.9	27.1	(1.4)	(7.1)	5.3	0.1
2022	(18.1)	(19.1)	(29.1)	(7.5)	(17.3)	(26.7)	(12.0)	(20.4)	(26.4)	(14.5)	(14.5)	(20.1)	(26.0)	16.1	(8.2)	(18.7)	(11.2)	1.5
Ê	16.9	16.7	29.0	5.1	0.0	15.9	5.2	8.1	13.6	2.5	11.7	4.9	5.8	(7.8)	1.5	0.8	5.4	2.4
20 Years Ending 06/30/2023	5/30/2023			1 .														
Returns	10.0	10.1	11.5	8.5	10.5	10.7	10.0	8.9	9.2	8.3	6.5	8.2	8.2	0.7	2.7	2.0	6.6	1.3
Standard Deviation	15.9	16.2	17.3	16.5	18.7	19.5	19.0	21.0	21.6	21.4	18.4	22.2	23.1	18.9	3.3	8.8	10.3	0.8
Return-Risk Ratio*	0.6	0.6	0.7	0.5	0.6	0.6	0.5	0.4	0.4	0.4	0.4	0.4	0.4	0.0	0.8	0.2	0.6	1.6
Past performance is not a guarantee of future results. Indicies are not available for direct investment. Any investor who attempts to mimic the performance of an index would incur fees and expenses which would reduce	is not a gu	arantee of	future resu	ults. Indicie	s are not av	railable fo	r direct inve	stment. A	ny investor	who atten	npts to mim	ic the perf	ormance of	an index wou	ld incur fees	and expense	s which wou	ld reduce
returns																		
*Return-Risk Ratio is derived by dividing returns over standard deviation.	o is derived	by dividing	g returns o	ver standa	d deviation.													

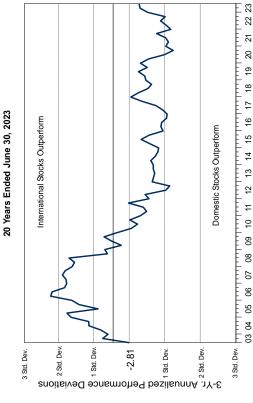
Cyclical Nature of Index Performance as of 06/30/23

A Relative Look at the Cyclical Market Environment

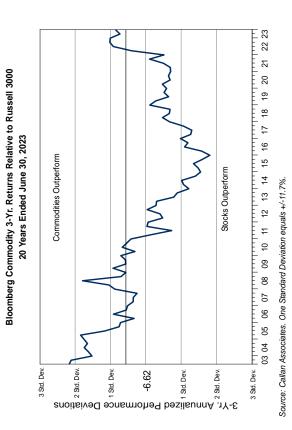
MSCI EAFE 3-Yr. Returns Relative to Russell 1000



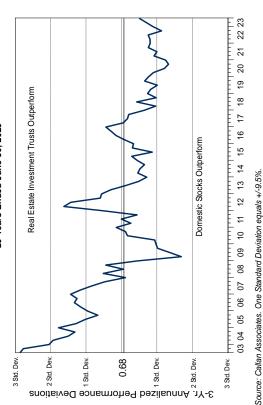




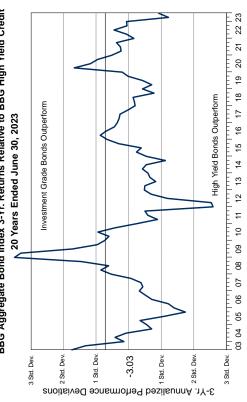






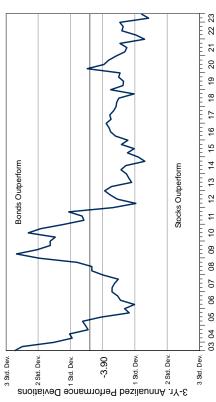


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# BBG Aggregate Bond Index 3-Yr. Returns Relative to BBG High Yield Credit . 20 Years Ended Line 30, 2023

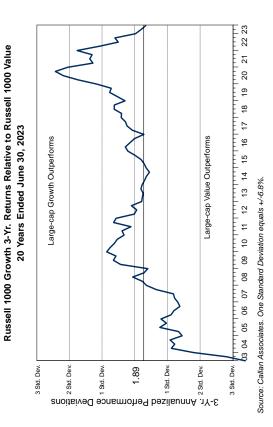
BBG Aggregate Bond Index 3-Yr. Returns Relative to Russell 3000 20 Years Ended June 30, 2023

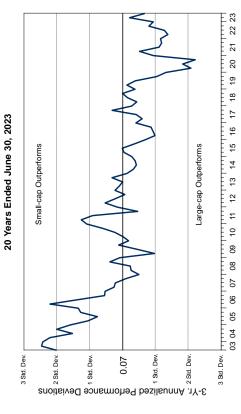


Source: Callan Associates. One Standard Deviation equals +/-9.8%.

Source: Callan Associates. One Standard Deviation equals +/-4.2%.

Russell 2000 3-Yr. Returns Relative to Russell 1000





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Source: Callan Associates. One Standard Deviation equals +/-4.3%.

# **AMS Manager Research**

# End of Second Quarter 2023



# TOM THORNTON, CFA, CAIA, CIPM Chair of the Asset Management Services Investment Committee

Welcome to our 106<sup>th</sup> edition of A Closer Look "book" (1997 to present).

Our department, Asset Management Services (AMS), began in 1987 with separately managed accounts, and Freedom portfolios started in 2002.

We now offer over 200 RJCS SMA strategies and we also invest the many Freedom portfolios that include about 100 active funds and 30 ETFs across the various Freedom fund and UMA products.

This "ACL book" is digital every quarter and also printed in hard copy January and July. Thank you for your interest.

# Three in a Row

The quarter ended June 30, 2023 saw the bond market (Bloomberg U.S. Aggregate) slightly down, -0.84%; but equities were up for the third quarter in a row. For Q2 2023, the MSCI ACWI (All Country World Index) was up about 6.2%, the S&P 500 gained 8.7%, and the Russell 2000 (small-cap index) was up 5.2%. Thus far in 2023 as noted below, growth equities are bouncing up after the poor 2022.

Total Returns	2023 YTD	2022	2021	2020
equities:				
S&P 500	+16.9%	-18.1%	+28.7%	+18.4%
Russell 1000Gr	+29.0%	-29.1%	+27.6%	+38.5%
Russell 1000Val	+5.1%	-7.5%	+25.2%	+2.8%
Russell 2000	+8.1%	-20.4%	+14.8%	+20.0%
MSCI ACWI USD	+13.9%	-18.4%	+18.5%	+16.3%
MSCI EAFE USD	+11.7%	-14.5%	+11.3%	+7.8%
MSCI EAFE LCL	+12.1%	-7.0%	+18.7%	+0.8%
MSCI Emerging	+4.9%	-20.1%	-2.5%	+18.3%
bonds:				
Bloomberg Agg	+2.1%	-13.0%	-1.5%	+7.5%
Bloomberg HY	+5.4%	-11.2%	+5.3%	+7.1%
Bloomberg 10yrMun	i +2.2%	-6.6%	+1.0%	+5.6%
Source: FactSet	as of 6/30/23			

Data as of 6-30-23 unless specified.

In 2022, value equities broke a 5-yr losing streak (2017-2021, Russell 1000Val vs R1000Gr) and international stocks broke a 4-yr losing streak versus the U.S. (2018-2021). Sector-wise, 2023 thus far has also been a "flip-flop" of 2022, with the worst sectors of 2022 (Communications, Consumer Discretionary, and Info Tech) now leading YTD; up 36.2%, 33.1%, and 42.8%, respectively. The lagging sectors for the YTD period thus far are Utilities and Energy, down 5.7% and 5.5%, respectively.

The recent lows for small-caps (Russell 2000) were over a year ago (mid-June 2022) and the low for the S&P 500 was in mid-October 2022. Equities overall are recovering and "climbing the wall of worry" as they often do, all the while many experts are still predicting a recession of some kind.

With June 30, 2023 data, the chart below shows that the U.S. large-caps have fully recovered but other areas are still making their way back up after 2022, but for the 10 years the average annual return has been very good for U.S. stocks:

Equity Indices, Trai	ling 2 year	s and 10 years:	
S&P 500	3.4%	12.9%	
S&P 500 Equal W	t. 1.5%	11.5%	
Russell 2000	-8.3%	8.3%	
MSCI ACWI	-0.9%	8.8%	
MSCI EAFE	-1.2%	5.4%	

Looking at this data we are reminded that the well-known S&P 500 Index is market-cap weighted therefore if the bigger stocks are performing very well it will outperform the equal weighted S&P 500, and vice versa. Currently, the biggest 10

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# AMS Manager Research (cont.)

stocks in the S&P 500 collectively have a weight over 31% and have a forward P/E of 29x (the remaining stocks have P/E of 18x) largely because of their higher growth prospects.

Meanwhile, in bond land, over the last 10 years high quality fixed income has earned only 1.52% on average (U.S. Aggregate, total return annually as of June 30, 2023); noting 2022 hurt the total returns from the previous years for sure. However, bond yields now are mostly very good. As of June 30, 2023, the U.S. Aggregate yielded 4.81%, U.S. High Quality Corporate 5.48%, U.S. Muni 3.52%, UK Bonds 4.99%, and the German Aggregate is at 3.35%. Japan is still low at 0.60%. U.S. high yield defaults have been low lately, and yield 8.5% (Bloomberg U.S. High Yield Index), and emerging market bonds yield is similar at about 8.4%. The yield curve is still inverted as seen by the below data:

Yields	6/30/23	12/31/22	12/31/21	12/31/20
2-year US Treas. 5-year US Treas. 10-year US Treas. 30-year US Treas.	4.13% 3.81%	4.41% 3.99% 3.88% 3.97%	0.73% 1.26% 1.52% 1.90%	0.12% 0.36% 0.93% 1.65%

Source: U.S. Treasury, FactSet as of 6/30/23

# **No Recession Yet**

Speaking of the still inverted yield curve, this signal has been a very accurate predictor of a GDP slowdown coming eventually. When longer rates (10yr-30yr) are lower than short rates (3 month-2yr) it typically suggests that the Fed has gone too far with rate raises and the economy will be slowing because of that; or in other cases bond buyers are just locking in the longer yields preparing for a slow economy and lower yields across the curve. Also, the June ISM (data from Institute for Supply Mgt.) manufacturing reading declined to 46, a low reading and 8 months in a row now below the key level of 50. However, the services

data from ISM is still positive at 53.9, a good sign for the U.S. Since last fall the good action in equities overall seems to be predicting that any upcoming recession may be shallow or delayed, combining with unemployment still low at 3.7% and real GDP staying positive: +3.2% Q3 2022 after the slightly negative Q1-Q2 2022), then +2.6% Q4, and then +2.0% for Q1 2023; along with the current Q2 2023 prediction of again about 2% from the Atlanta Fed also.

Most Recent U.S. Economic Data:
U.S. GDP +2.0% (qtr), +1.8% (yr) Mar '23
U.S. PCE deflator +3.8%, May '23 (headline)
U.S. Inflation +4.0%, May '23 (CPI-U headline)
U.S. Unemployment 3.6%, Jun '23
U.S. Fed Funds 5.13%, Jun '23 (5.00% - 5.25%)

Source: BEA, BLS, FactSet recent data as of 6/30/23

We encourage proper diversification with stocks and bonds like usual with the various crosscurrents. The Fed may raise rates again but inflation is slowly trending down, with recent readings for PCE of 3.8% for headline and 4.6% for core PCE (possibly most important to the Fed). The public data predictions from the FOMC (Mar '23) include slow growth of +1.1% GDP for the full year 2024 and 2.6% core PCE by the end of that year. However, the FOMC current predictions are for 4.5% unemployment (at end of 2024) therefore the future few quarters may indeed be volatile.

Thank you,

AMS Research

Data as of 6-30-23 unless specified.

Further information on the funds selected for the Freedom portfolios is available by prospectus, which can be obtained through your financial advisor. Investors should carefully consider the investment objectives, risks, charges, and expenses of mutual funds and exchange-traded funds before investing. The prospectus contains this and other information about the funds and should be read carefully before investing. All investments are subject to risk, including profit or loss.

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# **RAYMOND JAMES CONSULTING SERVICES**

# June 20<u>23</u>

MANAGER D	MODEL DELIVERY^	MANAGER [	MODEL DELIVERY^	MANAGER	MODEL DELIVERY
Large-cap Value	X	<u>Mid-cap</u>	X	Balanced	N/
Beutel, Goodman Large Cap Value	Y	Aligned Mid Blend	Y	Anchor All-cap Value Balanced	Y
BlackRock Equity Dividend	Y	Anchor Mid Value	Y	Congress Large Growth Balanced	N
Boston Partners Large Value	Y Y	Boston Partners Mid Value	Y Y	Eagle Large Core Balanced*	N N
Clarkston Mill (Large-Cap) Coho Relative Value Equity	Y Y	Clarkston Founders (Mid-Cap) ClearBridge Mid Growth	ř Y	Eagle MSIP* Eagle SIP*	Y
Columbia Select Large Value	Y	Fuller & Thaler Mid-cap Value	Y	Franklin Templeton Appreciation Balance	
Delaware Large Value Equity	Y	DF Dent Mid-cap Growth	r Y	Franklin Templeton Income	N
Diamond Hill Large Value	Y	Eagle Mid Growth*	Ý	TCW Large Value Balanced	N
EIC Large Value	Y	Earnest Mid Blend	Y	TOW Large value Balariceu	IN
MFS Large Value (S)	Ý	Kayne Anderson Mid Core	Y	Fixed Income - Taxable	
Putnam US Large-Cap Value Equity	Ŷ	Nuance Mid Value	Ŷ	Eagle High Quality*	Ν
Raymond James RP Multi-cap Value	Ŷ	Parnassus Mid Equity	Ý	Eagle Tax Aware*	N
T. Rowe US Value Equity	Ý	Spyglass Mid-cap Growth Equity (W)	Ŷ	Eagle TMIS*	N
rCW Large Value	Ŷ	opygladd mid dap dronan Equily (11)	•	Eagle Vertical Income Portfolio*	N
Westwood Large Value	Ŷ	SMID-cap		Federated Core Plus w MAPs	N
õ		Allspring Mid-cap Value Equity	Y	Federated Govt/Credit	N
J.S. Equity Income		Ancora/Thelen SMID (NR)	Y	Federated Govt/Credit w MAPs	N
Bahl & Gaynor Income Growth	Y	Atlanta SMID Blend (S)(C)	N	Federated Int. Govt/Credit w MAPs	N
ClearBridge Dividend	Y	Chartwell Small-Mid cap Value*	Y	Lord Abbett Taxable	N
Columbia Dividend Income	Y	Clarkston Partners (SMID-Cap) (C)	Y	Madison Reinhart Active Intermediate	N
CWP Enhanced Dividend Income	Ν	Conestoga SMID Growth	Y	Sage ETF Core Plus	Y
Dearborn Core Rising Dividend	Ŷ	Copeland SMID Dividend Growth	Ŷ	Sage Intermediate Taxable	Ň
Dearborn High & Rising Dividend	Ý	Eagle SMID-cap*	Ý	Western Govt/Corp	N
Eagle Equity Income*	Y	Eagle SMID-cap Select*	Y	·	
Eagle Gibbs Equity Income*	Υ	Earnest SMID Val Blend	Y	Fixed Income - Tax Exempt	
Federated Strategic Value Div.	Y	Edge SMID Dividend	Y	AllianceBernstein Municipal Income	N
Hamlin Equity Income	Y	GWK SMID Core	Y	APA Intermediate Muni	N
Raymond James RP Multi-cap Income	Y	Kayne Anderson SMID Core	Y	Breckinridge Intermediate Muni	N
Schafer Cullen Enhanced Equity Inc	N	Loomis SMID Val Blend (S)(C)	N	Eagle MMIS*	N
Schafer Cullen High Dividend	Y	River Road SMID Value	Y	Eagle Muni*	N
Shelton Equity Income	N			GWK Muni	N
Sterling Equity Income (W)	Y	Small-cap		Lord Abbett Inter Muni	N
The London Co. Income Equity	Y	Atlanta Small Blend (S)(C)	N	Lord Abbett Muni	N
		ClearBridge Small Growth	Y	Neuberger Berman Limited Maturity	N
Large-cap Core		Eagle Small Growth* (C)	Y	Nuveen Muni	N
Allspring Large Core	Y	Fuller & Thaler Small Cap (C)	Y	Parametric TABS Muni	N
Atlanta High Quality Select Equity	Y	Fuller & Thaler Small Value (C)	Y	Sage Core Muni	N
Capital US Income and Growth	Y	GWK Small Core (C)	N	Sage Intermediate Muni	N
ClearBridge Appreciation	Y	John Hancock US Small-Cap Core	Y	Western Current Mkt Muni	N
Columbia Contrarian Core	Y	Kayne Anderson Small Core (C)	Y		
Dana Large-cap Equity (W)	Y	Wasatch Small Value	Y	Fixed Income - Ladders	
Dana Social ESG (W)	Y			Eagle Corp* (1-5) and (1-10)	N
Eagle Large Core*	Y	International/Global		Eagle Muni* (1-10), (5-15), (10-20)	N
Eagle Gibbs Core Growth*	Y	Capital Global Equity	Y	Madison Reinhart Corp (1-5) & (1-10)	N
GQG US Equity	Y	Capital Global Growth Equity	Y	Nuveen Corp (1-5) and (1-10)	N
J.P. Morgan US Equity	Y	Capital International Equity	Y	Parametric Corp (1-5) and (1-10)	N
John Hancock Large Core	Y Y	Capital International Growth	Y Y	Parametric TABS Muni (1-10), (5-15)	N
Neuberger Sustainable Equity (W) Parnassus Core Equity	Y	Capital World Dividend Growers Causeway Intl Value ADR	Y	PIMCO Muni (2-7) and (3-11)	N N
	Y Y			Western Corp (1-5) and (1-10)	
F. Rowe US Large Cap Core	Y N	ClearBridge Int'l Growth ADR	Y Y	Western Muni (1-15) and (1-30)	N
Fandem Large Cap Core	IN	ClearBridge Int'l Growth ESG ADR	Ý Y	ETF Allocators	
Large-cap Growth		ClearBridge Int'l Value ADR (W) Delaware Int'l ADR (S)	N	Cougar Conservative Growth*	Y
Nigned U.S. Blue Chip Equity	Y	Eagle Int'l ADR*	Y	Cougar Growth*	Ý
Brown Large Growth	Y	Epoch Global Equity Yield	Y	Cougar Conservative*	Y
Brown Sustainable Growth	Y	Federated Int'l Strat Value	Y	Cougar Moderate Growth*	Y
ClearBridge Large Growth	Ý	Guardian Fundamental Global	v	Riverfront Conservative Inc. Builder	v v
ClearBridge Large Growth ESG	Ý	Guardian Global Dividend	Ý	Riverfront Equity Income	Ý
Congress Large Growth	Ň	John Hancock Global ADR	Y	Riverfront Global	Ý
DSM Large Growth	Y	Lazard Global Value Blend	Ý	Riverfront Global Growth	Ý
Eagle Large Growth*	Ý	Lazard Int'l Value Blend	Y	RiverFront Moderate Growth & Inc.	Ý
Edgewood Large Growth (C)	Ň	Loomis Sayles Global Growth	Ý	Riven font inductate Growin & inc.	1
J.P. Morgan Large Cap Growth	Ŷ	MFS Int'l Blend (S)	Ý	Sage ETF All Cap Equity Plus	Y
Janus Concentrated Growth	Ŷ	Neuberger Int'l Growth Blend	Ŷ	Sage ETF Conservative	Ý
Jennison Large Growth	Ý	Polen Global Growth	Ý	Sage ETF Growth	Ý
Loomis Large Growth	Ý	Polen International Growth	Ŷ	Sage ETF Moderate	Ŷ
Polen Focus Growth	Y	Schafer Cullen Int'l High. Div ADR	Y	Sage ETF Moderate Growth	Y
Raymond James RP Multi-Cap Growth	Ý	T. Rowe International Core Equity	Ŷ	Stringer ETF Conservative Growth	Ŷ
Smith Large-cap Focused Growth	Ý	WCM Int'l Growth (C)	Ň	Stringer ETF Growth	Ŷ
T. Rowe US Blue Chip Growth	Ý			Stringer ETF Income	Ý
and the end end of		All-cap Growth		Stringer ETF Moderate Growth	Ý
All-cap Value		ClearBridge All-cap Growth	Y	WestEnd Global Balanced	Ŷ
	Y	ClearBridge Multi-cap (W)	Ŷ	WestEnd Global Conservative	Ŷ
Anchor All-cap Value	Ŷ	Janus Henderson All-cap Growth	Ý	WestEnd Global Equity	Ŷ
Anchor All-cap Value River Road Div. All-cap Value				WestEnd US Sector	Ŷ
	Y			Westeria 05 Sector	
River Road Div. All-cap Value River Road FAV All-cap Value (W) & (C)	Y				
River Road Div. All-cap Value River Road FAV All-cap Value (W) & (C) All-cap Core				<u>REITs</u>	·
River Road Div. All-cap Value River Road FAV All-cap Value (W) & (C) <u>All-cap Core</u> Cookson Peirce All-cap	Y			REITS AEW REIT	N
River Road Div. All-cap Value River Road FAV All-cap Value (W) & (C) All-cap Core				<u>REITs</u>	

C - Manager is currently closed to new investors NR - Manager is not recommended W - Manager is currently on RJCS WatchList S - This manager maintains discretion and may choose to execute transactions away from Raymond James (trade away) in order to fulfill their regulatory obligation to obtain best execution, and in doing so may incur costs to investors that are in addition to the w rap fee charged. See disclosures beginning on pg. 217 for additional information. \*Eagle Asset Management, thc., based in St. Petersburg, FL, is a wholly-owned subsidiary of Raymond James Investment Management (\*RJM). Cougar Global Investments is an affiliate of RJM and wholy ow ned by Raymond James International Canada. Model Delivery: Under the model delivery arrangement, managers provide Raymond James with a model portfolio and age generally not involved in organizing or effecting portfolio trades. Pease see additional disclosures on pg. 217. Pease see performance disclosures, ADVs, and brochures before investing with RJCS. All investments are subject to risk. There is no assurance that any investment strategy will be successful and you may incur a profit or a loss. For more information about the individual managers listed above, please refer to the quarterly A Closer Look book from your Financial Advisor or contact AMS at 727-567-4569.

# **RAYMOND JAMES®**

**RJCS AGGRESSIVENESS RANKINGS** 

All-cap Managers

Rankings based on Historical Volatility, Financial Ratios, Dividend Yield, Sector Weightings and Concentration	cal Volatility	, Financial	Ratios, Divid	lend Yield, Se	ector Weighti	ngs and Con		Portfolio.	Managers I	nayshift sl	ightly quarte	of Portfolio. Managers may shift slightly quarter to quarter. Data as of 6/30/2023.	Data as of 6/	30/2023.											
Manager	# of stocks	FY 2 Est P/E	5-yr Future Gr Rate	5-yr Gross Perf.**	5-yr Net Perf.**	2008 Perf.	5-yr Beta	5-yr Std. Dev.	5-yr Alpha	5-yr IR	5-yr Residual Risk	10-yr Upside Capture	10-yr Downside Capture	Wt. Median Mkt. Cap (SMil.)	% in Top Sectors	% in Top 3 % in Top 10 Sectors Holdings	0 Foreign	% LC	% WC	Stock Allocation % SC // % Value	_	% Blend %	% Growth	Yield	Style over Long- term
ClearBridge Multi-cap (W)	35	19.1	11.7	6.7%	4.0%	-43.2%	0.80	21.0	-4.7	WZ	8.2	57.3	99.5	\$46,751	84%	59%	2%	62%					44%	1.2%	All-cap Growth
RJ Multi-cap Growth	64	25.1	18.7	N/A	N/A	N/A	N/A	N/A	NA	N/A	N/A	N/A	NA	\$26,324	63%	29%	%0	44%	40%	16%	20%	22%	58%	1.1%	All-cap Growth
RJ Multi-cap Value	64	9.5	7.2	N/A	N/A	N/A	N/A	N/A	NA	N/A	N/A	N/A	NA	\$15,562	46%	29%	%0	38%	45%	17%	50%	33%	17%	2.9%	All-cap Value
Janus Henderson All- cap Growth	64	27.1	13.8	12.3%	9.4%	N/A	1.00	25.0	-1.7	MZ	5.2	105.4	104.5	\$237,660	65%	53%	5%	80%	19%	1%	17%	19%	64%	0.8%	All-cap Growth
Cookson Peirce All- cap	35	20.5	10.5	9.8%	7.0%	-37.0%	0.93	21.4	-0.8	WN	7.2	94.1	84.3	\$38,950	65%	45%	%6	32%	68%	%0	28%	40%	32%	1.7%	All-cap Blend
ClearBridge All-cap Growth	02	27.1	13.8	10.6%	7.8%	-39.5%	0.91	22.5	-2.5	MZ	3.1	82.1	99.8	\$153,940	%69	41%	4%	85%	15%	%0	13%	24%	63%	0.9%	All-cap Growth
John Hancock All-cap Core	45	18.9	13.0	12.6%	9.7%	N/A	1.18	26.4	0.0	WN	6.0	130.8	106.8	\$51,250	62%	42%	%9	%09	34%	%9	36%	27%	37%	1.1%	All-cap Blend
ClearBridge Sustainability Leaders	55	23.1	10.9	13.9%	11.0%	N/A	0.92	20.6	3.0	9.0	5.3	N/A	NA	\$118,799	58%	34%	3%	75%	21%	4%	33%	28%	39%	1.3%	All-cap Blend
River Road Focused Absolute Value (C) & (W)	30	12.5	8.9	4.6%	1.9%	N/A	1.08	23.4	-3.2	WN	4.7	111.2	109.0	\$17,396	56%	46%	6%	35%	55%	10%	54%	43%	3%	1.9%	All-cap Value
EARNEST All-cap	55	16.7	11.3	11.3%	8.4%	-41.2%	0.98	21.8	0.1	0.0	4.8	96.2	96.9	\$37,576	56%	29%	%0	47%	43%	10%	50%	31%	19%	1.5%	All-cap Blend
Anchor All-cap Value	65	18.2	7.8	7.4%	4.7%	-36.6%	0.89	19.0	0.1	0.0	2.5	85.9	91.7	\$90,383	53%	26%	8%	73%	27%	%0	48%	32%	19%	1.9%	All-cap Value
Russell 3000 Growth	1519	29.4	13.2	14.4%	N/A	-38.4%	N/A	24.5	N/A	N/A	N/A	N/A	٨N	\$445,376	20%	49%	%0	82%	13%	5%	%0	22%	78%	0.7%	NA
Russell 3000	2986	20.4	10.6	11.4%	N/A	-37.3%	N/A	21.8	N/A	N/A	N/A	N/A	N/A	\$129,431	53%	26%	%0	72%	23%	5%	34%	24%	42%	1.5%	NA
Russell 3000 Value	2285	15.2	7.0	7.8%	N/A	-36.3%	N/A	21.2	N/A	N/A	N/A	N/A	NA	\$66,532	49%	16%	%0	%09	34%	%9	73%	27%	%0	2.3%	NA
Performance represents the RJCS gross of any fees composite.	ts the RJ	CS gross	of any fe	isodwoo se	ite.	W - Manager is cur	ger is curn	rently on the RJCS WatchList	he RJCS	WatchLis	ž	NR - Man	tager is no	NR - Manager is not recommended	ded	C - Mana	C - Manager is currently closed to new investors	∋ntly clos	ed to new	investors					

Manager statistics are drawn from FactSet. Please see net performance beginning on Page 40. \*\*Please see RJCS' performance disclosures beginning on Page 217.

Past performance does not guarantee future results. All investments are subject to fisk and you may incur a profit or a loss. Asset allocation and diversification do not ensure a profit or protect against a loss. Indices are not available for direct investment. Any investor who attempts to minic the performance of an index would incur fees and expenses which would reduce returns.

Q2 2023 **RJCS AGGRESSIVENESS RANKINGS** 

Style over Long-term Large Traditional Growth Large Traditional Growth Large Controlled Growth Large Traditional Growth Large Traditior Growth Large Traditior Growth Large Aggress Growth Large Tradition Growth Large Tradito Growth Large Tradition Growth Large Tradition Growth Large Aggres: Growth ٨N 0.6% 0.8% 0.5% 0.4% 0.6% 1.0% 0.7% 0.5% 0.7% 1.4% 1.0% 1.4% 0.8% 0.7% 0.5% 0.8% 0.7% Yield Past performance does not guarantee future results. All investments are subject to risk and you may incur a profit or a loss. Asset allocation and diversification do not ensure a profit or protect against a loss. Indices are not available for direct investment. Any investor who attempts to mimic the performance of an index would incur fees and expenses which would reduce returns. % Growth 80% 71% 63% 60% 78% 79% 76% 78% 82% 64% 82% 20% 59% 70% 46% %69 70% % Blend 16% 16% 20% 22% 13% 24% 14% 27% 16% 26% 18% 28% 24% 25% 30% 32% 22% % Value Stock Allocation 4% 12% 13% 15% 12% 26% 5% 4% %0 5% 4% 3% 7% 5% %9 8% %0 C - Manager is currently closed to new investors % SC %0 %0 %0 %0 %0 %0 %0 %0 %0 %0 %0 5% %0 %0 %0 %0 %0 % MC 10% 13% 12% 24% 28% 15% 14% 42% 12% 18% 14% %9 %9 3% 7% %2 6% % ГС 94% %06 94% 87% 97% 76% 72% 85% 86% 53% 88% 82% 94% 88% 93% 93% 86% Foreign 10% %0 %9 %9 1% %0 3% %0 %0 %0 %0 %0 4% 4% 5% 5% 3% % in Top 3 % in Top 10 Sectors Holdings 62% 58% 52% %99 65% 55% 50% 42% 44% 33% 50% 36% 50% 50% 56% 57% 51% 81% 74% 63% 63% 70% 74% 72% 74% %69 63% 73% 59% 75% 63% 63% %99 70% NR - Manager is not recommended Large-cap Growth Managers Wt. Median Mkt. Cap (\$Mil.) \$222,979 \$359,116 \$119,816 ,250 \$128,606 \$829,549 \$445,376 \$114,496 \$423,443 \$50,138 \$175,008 \$222,879 \$357,647 \$82,618 \$201,250 \$323,091 \$447,957 \$201 10-yr Downside Capture 104.5 Data as o 114.1 102.0 94.9 97.0 98.6 ٨N 102.3 105.1 92.1 92.7 100.1 ٨N 99.7 90.4 98.4 ٨N to quarter 10-yr Upside Capture 80.5 123.2 111.8 110.0 100.6 95.8 96.7 83.0 99.2 97.8 98.3 90.3 A/A 80.1 N/A 95.1 A/A 5-yr Residual Risk ghtly qu 5.8 8.4 6.2 4.9 5.5 4.4 6.3 5.9 5.0 2.6 5.5 3.3 3.2 5.9 5.2 A/A 5.8 W - Manager is currently on the RJCS WatchList 5-yr IR ₹ A/A ΣZ 0.2 ₹ ₹ ΣZ ₹ 0.2 0.2 ΣZ ₹ ΣZ 0.2 ΣZ ₹ ΣZ 5-yr Alpha -2.1 4.0 -4.2 -1.6 -2.6 <u>-</u> -1.6 -0.6 1.0 -2.4 -2.4 1.0 -0.7 1.0 ٨N 0.9 5-yr Std. Dev. Portfolio. 27.6 22.2 26.2 24.6 24.9 24.3 28.5 24.4 23.6 21.3 23.9 24.4 24.2 23.3 23.4 24.4 23.4 5-yr Beta 0.88 1.08 0.99 0.99 0.98 1.14 0.95 1.09 0.99 0.98 0.92 0.93 1.04 0.84 0.98 0.97 A/A 2008 Perf. -37.8% -38.7% -38.4% -39.3% -27.8% -36.2% -37.5% -34.3% -37.6% -30.0% N/A N/A N/A A/A N/A N/A A/A 5-yr Net Perf.\*\* 11.3% 10.8% or Weigh 8.5% 13.7% 10.7% 12.5% 10.7% 10.2% 10.8% 12.2% 8.1% 9.3% 7.4% 10.0% 9.1% 9.3% A/A Performance represents the RJCS gross of any fees composite. 5-yr Gross Perf.\*\* 13.1% 11.3% 11.1% 14.3% 12.2% 15.1% 13.7% 15.1% field, 16.7% 12.2% 10.2% 12.9% 13.6% 12.0% 15.5% 13.6% 13.7% 5-yr Future Gr Rate 17.1 17.2 17.3 17.3 15.6 12.2 12.5 12.5 15.5 15.5 16.5 17.1 13.2 Financial Ratios, D 15.1 15.1 13.6 16.8 FY 2 Est P/E 25.1 29.4 30.9 28.4 30.4 29.4 28.4 29.4 32.7 29.1 18.3 29.1 29.1 24.3 29.4 27.7 27.7 # of stocks 4 ස 439 25 2 25 22 ස 35 \$ \$ 35 65 35 55 4 65 r Rowe US Blue Chip trowth mis Large Growth Janus Henderson Concentrated Growth own Large Growth olen Focus Growth ssell 1000 Growth agle Large Growth' imith Large Growth learBridge Large rowth ESG Aligned U.S. Blue Chip SM Large Growth .P. Morgan Large srowth own Sustainable dgewood Large srowth (C) earBridge Large nnison Large rowth ongress Large rowth Manager Q2 2023 inds based owth Growth

Please see net performance beginning on Page 40. \*\*Please see RJCS' performance disclosures beginning on Page 217.

Manager statistics are drawn from FactSet.

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# **RJCS AGGRESSIVENESS RANKINGS**

Q2 2023

Large-cap Blend Managers

mean         ff         max         mean         me	Manacer # of FY2Est 5-yrGross 5-yrNet 2008 Perf 5-yrBera 5-yr	jo #	FY 2 Est	5-yr Future Gr	5-yr Gross	5-yr Net	2008 Perf.	5-vr Beta	Std.	5-vr Aloha	5-vr IR	5-vr Aloha 5-vr IR 5-yr Residual 10-yr 10-yr Wt.	10-yr Unside	10-yr Downside	Wt. Median Mkt. Can		3 % in Top 1	0 Foreian			Stock #	Stock Allocation			Yield	Style over Long-
111		stocks	P/E	Rate	Perf.**	Perf.**			Dev.			Risk		Capture			Holdings		$\square$	% MC		% Value		% Growth		term
<tb><tb><th< td=""><td>olumbia Contrarian ore</td><td>80</td><td>22.7</td><td>12.5</td><td>12.9%</td><td>10.0%</td><td>-34.8%</td><td>0.97</td><td></td><td>1.1</td><td>0.5</td><td>2.2</td><td>102.3</td><td>99.5</td><td>\$222,979</td><td>57%</td><td>36%</td><td>1%</td><td>89%</td><td>10%</td><td>1%</td><td>34%</td><td>19%</td><td>47%</td><td>1.4%</td><td>Large Blend</td></th<></tb></tb>	olumbia Contrarian ore	80	22.7	12.5	12.9%	10.0%	-34.8%	0.97		1.1	0.5	2.2	102.3	99.5	\$222,979	57%	36%	1%	89%	10%	1%	34%	19%	47%	1.4%	Large Blend
***	Ispring Large Core	50	17.7	9.9	10.5%	7.7%	-33.9%	1.03	-	-1.8	WZ	4.3	100.4	105.2	\$63,950	57%	31%	%0	%09	40%	%0	40%	17%	43%	1.9%	Large Blend
111 <th1< td=""><td>euberger Sustainable</td><td></td><td>20.4</td><td>12.5</td><td>10.7%</td><td>7.9%</td><td>-37.1%</td><td>0.96</td><td></td><td>-0.8</td><td>MZ</td><td>3.1</td><td>88.1</td><td>96.7</td><td>\$128,416</td><td>62%</td><td>50%</td><td>10%</td><td>78%</td><td>22%</td><td>%0</td><td>24%</td><td>29%</td><td>46%</td><td>1.3%</td><td>Large Blend</td></th1<>	euberger Sustainable		20.4	12.5	10.7%	7.9%	-37.1%	0.96		-0.8	MZ	3.1	88.1	96.7	\$128,416	62%	50%	10%	78%	22%	%0	24%	29%	46%	1.3%	Large Blend
111	P. Morgan US Equity		19.4	12.5	14.1%	11.2%	N/A	1.02	-	1.5	0.7	2.3	N/A	N/A	\$160,614	55%	41%	%0	91%	%6	%0	26%	28%	46%	1.6%	Large Blend
16         12         10%         27%         31%         10         23         101         12         106	ına Social ESG (W)	55	17.2	11.3	9.7%	6.9%	-32.1%	1.01		-2.4	WZ	3.7	89.3	107.8	\$63,950	55%	28%	%0	63%	35%	2%	32%	27%	41%	2.2%	Large Blend
3         103         111         353         114         110         513         111         110	ına Large-cap (W)	55	16.6	12.2	10.0%	7.2%	-33.1%	1.01	-	-2.2	WZ	3.3	96.2	107.2	\$105,347	55%	29%	%0	%02	30%	%0	38%	26%	36%	2.2%	Large Blend
P         1         1         0         1         0         275         0         2         0         5         7         0         5         5         6	ohn Hancock Indamental Large Me	45	19.3	12.3	11.1%	8.3%	N/A	1.19	25.4	-2.4	MZ	5.8	111.4	112.0	\$124,795	60%	47%	%9	%62	21%	%0	30%	25%	45%	1.3%	Large Blend
0         10         11%         64%         10%	arkston Mill (Large- ip)	25	14.0	11.3	9.8%	7.0%	-27.5%	0.87		-0.5	MZ	9.5	70.8	90.7	\$19,523	87%	29%	%9	42%	58%	%0	61%	23%	16%	1.1%	Large Blend
75         105         115%         68%         363%         103         216         03<         106         103         523760         52%         0%         7%         0%         7%         0%         7%         0%         7%         0%         1%         0%         1%           25         13         130         Na         S2366         5% </td <td>Rowe US Large Cap sre</td> <td>60</td> <td>22.0</td> <td>10.0</td> <td>11.7%</td> <td>8.8%</td> <td>N/A</td> <td>0.91</td> <td>19.1</td> <td>0.1</td> <td>0.1</td> <td>2.4</td> <td>0.06</td> <td>90.7</td> <td>\$175,008</td> <td>%09</td> <td>38%</td> <td>%0</td> <td>81%</td> <td>19%</td> <td>%0</td> <td>28%</td> <td>29%</td> <td>43%</td> <td>1.4%</td> <td>Large Blend</td>	Rowe US Large Cap sre	60	22.0	10.0	11.7%	8.8%	N/A	0.91	19.1	0.1	0.1	2.4	0.06	90.7	\$175,008	%09	38%	%0	81%	19%	%0	28%	29%	43%	1.4%	Large Blend
25         135         130         Na         State         S	ıgle Large Core⁺	75	19.0	12.5	11.5%	8.6%	-38.5%	1.03		-0.9	MZ	3.1	106.5	103.7	\$237,660	62%	40%	%0	73%	27%	%0	30%	21%	49%	1.5%	Large Blend
25         17.1         15.0%         12.1%         NA         069         17.0         56         0.6         54.7         58.7         58.6         64.8         48.6         64.8<	agle Gibbs Core .owth*	25	19.5	13.0	N/A	N/A	N/A	N/A		N/A	N/A	N/A	N/A	N/A	\$78,087	61%	53%	%0	75%	25%	%0	20%	37%	43%	1.2%	Large Blend
30         208         130         120%         91%         292%         084         18,9         15         0.3         53         730         53%         57%         5%	2G US Equity	25	25.2	17.1	15.0%	12.1%	N/A	0.69		5.6	0.6	9.5	N/A	N/A	\$447,957	78%	64%	4%	88%	2%	%0	8%	25%	67%	0.8%	Large Blend
40         210         14.7%         11.8%         -22.2%         0.90         19.0         3.1         0.9         3.7         88.0         \$175,008 $6.\%$ 41%         5%         94%         6%         0%         24%         18%         35%         14%           60         17.3         10.4         10.8%         8.0%         -32.7%         0.85         18.5         0.0         58         79.6         90.7         88.7         5%         4%         8%         4%         8%         4%         8%         14%         5%         14%         5%         14%         5%         14%         5%         14%         5%         14%         5%         14%         5%         14%         5%         14%         5%         14%         5%         14%         5%         14%         5%         14%         5%         14%         5%         14%         5%         14%         14%         5%         14%         14%         5%         14%         14%         5%         14%         15%         14%         15%         14%         15%         14%         15%         14%         15%         14%         15%         14%         15%         14%	lanta High Quality sect	30	20.8	13.0	12.0%	9.1%	-29.2%	0.84		1.5	0.3	5.9	7.67	85.0	\$37,309	63%	57%	5%	43%	57%	%0	39%	35%	26%	0.7%	Large Blend
60         17.3         10.4         10.8%         8.0%         -32.7%         0.85         18.5         0.0         5.8         79.6         517.3,55.4         57%         38%         4%         1%         0%         40%         25%         35%         24%           55         20.7         11.6         10.8%         80%         -32.7%         0.85         18.0         0.0         0.0         4.0         5.8         36%         37%         36%         5%         1%         0%         40%         5%         36%	Irnassus Core	40	21.0	10.4	14.7%	11.8%	-22.2%	0.90	19.0	3.1	0.9	3.2	97.3	88.0	\$175,008	62%	41%	5%	94%	%9	%0	24%	41%	35%	1.4%	Large Blend
55         20.7         11.6         10.8%         8.0%         -25.3%         0.85         18.0         0.0         0.0         4.0         7.07         89.4         \$222.979         49%         37%         5%         0%         39%         30%         31%         1.9%           35         23.6         9.3         10.8%         7.9%         7.9%         55.6         55.0.571         56.6         522.979         49%         57%         5%         7%         39%         30%         31%         1.4%           35         23.6         9.3         10.8%         7.9%         7.9%         5%         5%         5%         5%         5%         31%         1.4%         1.4%           958         20.7         10.6         11.9%         Na         21.4         Na         Na         Na         8751.521         53%         28%         2%         3%         3%         24%         1%         16%         15%           428         22.1         10.6         11.9%         Na         21.4         Na         Na         Na         8751.521         53%         28%         2%         24%         24%         24%         24%         24% <td< td=""><td>apital Group US come and Growth</td><td>60</td><td>17.3</td><td>10.4</td><td>10.8%</td><td>8.0%</td><td>-32.7%</td><td>0.85</td><td></td><td>0.0</td><td>0.0</td><td>5.8</td><td>79.6</td><td>0.06</td><td>\$173,654</td><td>57%</td><td>38%</td><td>4%</td><td>%68</td><td>11%</td><td>%0</td><td>40%</td><td>25%</td><td>35%</td><td>2.4%</td><td>Large Blend</td></td<>	apital Group US come and Growth	60	17.3	10.4	10.8%	8.0%	-32.7%	0.85		0.0	0.0	5.8	79.6	0.06	\$173,654	57%	38%	4%	%68	11%	%0	40%	25%	35%	2.4%	Large Blend
35       23.6       9.3       10.8%       7.9%       -16.1%       0.56       12.2       2.7       0.6       4.2       49.0       55.6       \$50.571       56%       27%       28%       1%       48%       1%       44%       25%       31%       14%         998       20.7       10.6       11.9%       NA       -37.6%       NA       NA       NA       NA       NA       NA       8151.521       53%       28%       0%       76%       24%       41%       15%         428       22.1       10.8       11.9%       NA       -37.6%       NA       NA       NA       NA       S151.521       53%       28%       0%       76%       24%       41%       15%         428       22.1       10.8       12.3%       NA       NA       NA       NA       NA       201.250       56%       41%       0%       75%       24%       43%       14%	ear Bridge ppreciation	55	20.7	11.6	10.8%	8.0%	-25.3%	0.85	18.0	0.0	0.0	4.0	7.07	89.4	\$222,979	49%	37%	3%	95%	5%	%0	39%	30%	31%	1.9%	Large Blend
998       20.7       10.6       11.9%       N/A       -37.6%       N/A       N/A       N/A       N/A       N/A       N/A       N/A       1.5%       24%       0%       35%       24%       4%       1.5%         428       22.1       10.8       12.3%       N/A       -37.0%       N/A       N/A       N/A       N/A       N/A       N/A       N/A       1.5%       24%       0%       35%       24%       43%       1.5%	undem Large Cap sre	35	23.6	9.3	10.8%	7.9%	-16.1%	0.56	12.2	2.7	0.6	4.2	49.0	55.6	\$50,571	56%	32%	2%	51%	48%	1%	44%	25%	31%	1.4%	Large Blend
428 22.1 10.8 12.3% N/A -37.0% N/A 20.8 N/A N/A N/A N/A N/A N/A \$201,250 56% 41% 0% 79% 21% 0% 33% 24% 43% 1.4%	issell 1000	866	20.7	10.6	11.9%	N/A	-37.6%	N/A		N/A	N/A	N/A	N/A	N/A	\$151,521	53%	28%	%0	%92	24%	%0	35%	24%	41%	1.5%	V/V
	<b>кР 500</b>	428	22.1	10.8	12.3%	N/A	-37.0%	N/A		N/A	N/A	NA	N/A	N/A	\$201,250	56%	41%	%0	%62	21%	%0	33%	24%	43%	1.4%	NA

Past performance does not guarantee future results. All investments are subject to risk and you may incur a loss. Asset allocation and diversification do not ensure a profit or protect against a loss. Indices are not available for direct investment. Any investor who attempts to mimic the performance of an index would incur fees and expenses which would reduce returns.

RJCS AGGRESSIVENESS RANKINGS Large-cap Value Managers

Manager         # of stocks         FP2 Eat Fause         Evane Fause         Syr Met Feuries         Syr Met Feuries         Zyr Met Feuries					'														
stocks         Fr         Rate         Fatt.         Fatt.           alue         35         12.8         7.2         9.4%         6.6%           50         13.1         7.8         9.0%         6.5%           45         14.1         7.7         13.0%         10.0%           arge         90         13.8         8.1         9.3%         6.5%           arge         90         13.8         8.1         9.3%         6.5%           arge         90         13.8         8.1         10.0%         6.5%           arge         91.6         8.6         9.6%         6.8%         6.8%           arge         15.6         8.6         9.6%         7.2%           45         15.5         8.1         9.8%         7.0%           75         12.7         6.5         9.0%         6.2%           75         13.6         9.5         9.4%         9.4%	2008 Perf. 5-yr Beta		5-yr Std. 5-yr	5-yr Alpha 5-yr	5-yr IR Residual	ual Upside	-	Wt. Median e Mkt. Cap	% in Top 3	% in Top 10	Foreign			Stock Allocation	ation		Yield	d Style over Long-	Long-
lue         35         12.8         7.2         9.4%         6.6%           50         13.1         7.8         9.0%         6.5%           45         14.1         7.7         13.0%         10.0%           arge         90         13.8         8.1         9.3%         6.5%           arge         90         13.8         8.1         9.3%         6.5%           arge         90         13.8         8.1         7.3%         6.5%           arge         91         8.1         9.3%         6.5%           e5         16.4         8.1         10.1%         7.2%           e5         16.4         8.1         10.1%         7.2%           e6         15.5         8.1         9.8%         7.0%           e7         9.3         13.6         9.3%         6.2%           e7         9.3         13.6         9.3%         6.2%           e7         9.3%         9.3%         9.4%         7.0%			- 1	- 1		- 1	- 1	(\$Mil.)	Sectors	Holdings		%LC	% MC %	%SC %V	% Value % Bld	Blend % Growth	wth	term	
50         13.1         7.8         8.0%         6.2%           45         14.1         7.7         13.0%         10.0%           arge         90         13.8         8.1         13.0%         10.0%           arge         90         13.8         8.1         9.3%         6.5%           b         50         15.6         8.6         8.8%         6.8%           c         16.4         8.1         10.1%         7.2%           d         15.5         8.1         10.1%         7.2%           d         15.5         8.1         10.1%         7.2%           d         15.5         8.1         9.6%         6.2%           f         15.5         8.1         9.6%         6.2%           f         15.5         8.1         9.6%         6.2%           f         15.7         6.5         9.0%         6.2%           f         9.5         9.5%         6.2%         6.2%           f         13.6         9.5%         6.2%         6.2%	-37.0%	1.13 2	23.8 C	0.7 0.2	2 4.0	131.3	3 104.0	\$69,327	46%	37%	3%	%02	30% 0	0%	66% 28%	%9 %	6 2.5%	% Large Relative Value	re Value
45         14.1         7.7         13.0%         10.0%           arge         90         13.8         8.1         9.3%         6.5%           b         50         13.8         8.1         9.3%         6.5%           c         13.6         8.1         9.3%         6.5%           b         50         15.6         8.6         9.6%         6.8%           c         15.6         8.1         10.1%         7.2%           d         15.5         8.1         10.1%         7.2%           d         15.5         8.1         9.3%         7.0%           75         12.7         6.5         9.0%         6.2%           70         13.6         9.5         9.0%         9.4%	-40.2%	1.21 2	5.3	0.1 0.0	0 3.7	126.0	0 110.7	\$43,894	51%	34%	%0	%09	40% 0	.9 %0	61% 27%	% 12%	% 2.2%	% Large Relative Value	re Value
arge         90         13.8         8.1         9.3%         6.5% <b>*</b> 50         15.6         8.6         9.6%         6.5% <b>*</b> 50         15.6         8.6         9.6%         6.8% <b>*</b> 15.6         8.6         9.6%         6.8%         7.2%           45         15.5         8.1         10.1%         7.2%           75         12.7         6.5         9.0%         6.2%           30         13.6         9.5         9.0%         6.2%	N/A	1.07 2	22.4 4	4.3 1.5	5 3.0	N/A	N/A	\$69,259	43%	32%	3%	73%	27% 0	0% 28	58% 33%	%6 %	6 1.9%	% Large Relative Value	re Value
•         50         15.6         8.6         9.6%         6.8%           65         16.4         8.1         10.1%         7.2%           45         15.5         8.1         9.8%         7.0%           75         12.7         6.5         9.0%         6.2%           30         13.6         9.5         12.2%         9.4%	-32.9%	1.07 2	22.3 0	0.8 0.3	3.1	111.7	99.5	\$69,105	51%	28%	8%	%99	34% (	0% 0	67% 25%	% 8%	6 2.0%	% Large Traditional Value	litional
65         16.4         8.1         10.1%         7.2%           45         15.5         8.1         9.8%         7.0%           75         12.7         6.5         9.0%         6.2%           30         13.6         9.5         12.2%         9.4%	-33.9%	1.05 2	22.2 1	1.2 0.3	3.8	126.0	0 104.7	\$83,742	59%	31%	%0	74%	26% (	0% 20	50% 37%	% 13%	% 2.0%	% Large Relative Value	re Value
45         15.5         8.1         9.8%         7.0%           75         12.7         6.5         9.0%         6.2%           30         13.6         9.5         12.2%         9.4%	N/A	0.98 2	20.5 1	1.9 0.1	6 3.2	N/A	N/A	\$118,625	56%	30%	3%	91%	6%	0% 28	58% 29%	% 13%	% 2.3%	% Large Traditional Value	litional
75 12.7 6.5 9.0% 6.2% 30 13.6 9.5 12.2% 9.4%	-33.9%	0.89 1	18.7 2	2.1 0.7	7 3.2	101.7	88.4	\$93,063	58%	33%	5%	93%	7% (	0% 5′	51% 41%	% 8%	6 2.4%	% Large Traditional Value	litional
30 13.6 9.5 12.2% 9.4%	N/A	0.95 1	19.9	1.0 0.4	4 2.3	97.9	91.7	\$47,032	55%	27%	15%	63%	37% 0	%0	74% 17%	%6 %	6 2.5%	% Large Value Blend	Blend
	-28.4%	0.88 1	18.7 4	4.5 1.0	0 4.5	118.5	5 88.7	\$19,719	48%	44%	%0	26%	74% (	0% 26	56% 38%	%9 %	6 2.4%	% Large Traditional Value	litional
Delaware Large Value 35 15.0 7.8 7.0% 4.3% -:	-32.5%	0.96 2	20.1 -0	-0.8 NM	A 3.8	86.3	86.0	\$50,646	48%	35%	%0	67%	33% (	0% 68	68% 23%	%6 %	6 2.5%	% Large Traditional Value	litional
Westwood Large 50 19.3 8.5 9.1% 6.3% - Value	-32.4%	0.86 1	18.1	1.6 0.5	5 3.1	95.6	85.0	\$114,030	47%	28%	%0	81%	19% (	0% 26	56% 27%	% 17%	% 2.3%	% Large Relative Value	re Value
Coho Relative Value 30 15.5 8.1 9.0% 6.2% -	-33.9%	0.78 1	16.8	1.9 0.4	4 4.9	84.7	76.0	\$88,417	68%	46%	%0	64%	36% (	0% 4'	41% 41%	% 18%	% 2.3%	% Large Relative Value	re Value
EIC Value 40 10.2 7.4 11.1% 8.3%	-23.5%	0.90	19.2 3	3.3 0.7	7 4.6	86.9	80.6	\$50,646	57%	36%	21%	58%	42% (	0% 65	65% 21%	% 14%	% 3.2%	% Large Traditional Value	litional
Russell 1000 Value 836 15.5 7.0 8.1% N/A	-36.9%	N/A 2	20.7 N	N/A N/A	A N/A	A/N	N/A	\$73,310	49%	17%	%0	63%	37% 0	0% 73	73% 27%	%0 %	6 2.3%	WA WA	
Performance represents the RJCS gross of any fees composite. W	W - Manager is currently on the RJCS WatchList	is current	ly on the F	LCS Watc	hList	NR - N	Aanager is ı	NR - Manager is not recommended	ded	C - Mana	ger is curi	ently clos	C - Manager is currently closed to new investors	investors					

Past performance does not guarantee future results. All investments are subject to risk and you may incur a profit or a loss. Asset allocation and diversification do not ensure a profit or protect against a loss. Indices are not available for direct investment. Any investor who attempts to minic the performance of an index would incur fees and expenses which would reduce returns.

Manager statistics are drawn from FactSet.

Please see net performance beginning on Page 40. \*\*Please see RJCS' performance disclosures beginning on Page 217.

Q2 2023 **RJCS AGGRESSIVENESS RANKINGS** Mid-cap Managers

Q2 2023

Style over Long-term Mid Growth Mid Growth Mid Growth Blend Mid Growth Mid Blend Mid Value Mid Value Mid Growth Mid Value Mid Blend Mid Value Mid Value Mid Blend Mid Blend ٨N Μ A/A 0.3% 0.6% 0.4% 1.7% 2.0% 0.5% 1.9% 0.9% 1.7% 1.8% 2.9% 2.0% Yield 0.8% 2.6% 1.2% 0.7% 1.6% % Growth 34% 45% 16% 11% 57% 48% 12% 10% 32% 16% 29% 14% 15% 17% %0 8% 5% %Blend 34% 61% 40% 21% 59% 35% 26% 16% 33% 55% 20% 40% 40% 19% 43% 30% 25% Stock Allocation % Value 7% 18% 20% 62% 23% 76% 57% 13% 75% 44% 31% 46% 70% 64% %0 53% 75% % SC 10% 25% %0 5% 1% %0 4% 4% 3% 2% 5% %0 6% 7% %0 %0 %0 %MC 100% 100% 81% 71% 100% 88% 85% 84% 74% 78% 86% 80% 77% 94% 79% 80% 49% % LC 11% 14% 16% 22% 18% 17% 19% 15% 23% 14% 20% 26% %0 7% %0 %0 %0 Foreign 4% 4% %0 %0 7% %0 1% 8% 3% 1% %0 %0 %6 15% %0 %0 %0 % in Top 3 % in Top Sectors Holdings 54% 24% 32% 32% 43% 29% 17% 40% 33% 36% 45% 26% 70% 48% 13% 5% %9 72% 62% 65% 54% 59% 63% 56% 64% 52% 61% 72% 51% 91% 63% 63% 46% 45% Wt. Median Mkt. Cap (\$Mil.) \$20,096 \$27,059 \$26,324 \$20,233 \$33,685 \$14,450 \$20,498 \$28,620 \$19,523 \$28,620 \$16,524 \$15,731 \$13,867 \$12,307 \$24,603 \$18,763 \$10,940 10-yr Downside Capture Data as of 96.1 92.6 93.4 93.8 92.1 93.3 95.4 85.8 87.2 69.4 A/N ٨N A/N ٨N A/N ΝA ΝA 10-yr Upside Capture 109.2 114.5 122.4 114.8 117.4 120.5 to quart ٨N 88.8 79.9 76.0 ΝA ΝA ٨N ΝA ΝA ٨N 96.1 5-yr Residual may shift slightly quart 11.0 4.0 4.7 4.2 6.2 2.5 4.9 3.8 7.5 5.9 A/N ٨N A/N Risk 5.1 5.1 3.1 5.4 5-yr IR 0.6 1.0 1.3 0.0 ٨N ٨N ٨N ₹ 0.1 0.3 0.6 0.4 0.1 Σ 0.9 0.2 0.4 5-yr Alpha 0.4 1.2 4.0 0.5 4.0 -0.6 4.3 0.2 1.7 N/A A/A A/A -3.1 2.3 2.1 2.6 2.6 5-yr Std. 34.8 25.6 24.3 23.9 24.2 23.8 24.2 21.6 21.6 20.5 16.8 26.2 24.5 24.6 27.4 25.1 19.4 Dev. 2008 Perf. 5-yr Beta 1.26 0.97 1.03 0.98 0.94 1.00 0.98 0.89 0.97 0.86 0.86 0.82 0.74 0.64 A/A A/A A/A -41.5% -38.4% -38.8% -40.0% -34.5% -31.8% -28.3% -28.6% -27.2% -44.3% A/A N/A ٨/A A/A N/A A/A ٨N 5-yr Net 8.1% 7.1% 9.4% 6.7% 4.2% 8.2% 7.9% 6.2% 6.7% 4.3% 9.5% 3.8% 6.0% 5.5% ٨N Perf.\*\* A/A A/A 5-yr Gross Perf.\*\* 11.1% 10.7% 11.0% 12.4% 12.3% 7.0% 9.9% 9.0% 9.5% 9.5% 7.1% 6.5% 8.8% 8.3% 9.7% 8.5% 6.8% nd Yield, 5-yr Future Gr itios, Divi 20.0 16.0 18.6 11.0 7.3 13.5 9.0 8.0 10.6 13.8 9.6 7.8 8.9 9.6 13.1 8.2 8.8 Rate FY 2 Est P/E 28.3 30.0 32.0 14.8 25.8 10.1 15.2 32.0 21.9 25.3 17.7 13.9 17.5 17.6 16.0 15.1 25.7 # of stocks 145 803 25 85 60 55 50 65 40 60 40 30 55 20 60 330 691 unchor Mid-cap Value Russell Midcap Value Fuller & Thaler Behavioral Mid-cap **Boston Partners Mid** Clearbridge Mid-cap Clarkston Founders arnassus Mid-cap Eagle Mid Growth\* EARNEST Mid-cap **Nuance Mid Value** yglass Mid-cap Allspring Mid-cap DF Dent Mid Cap **Nigned Mid-cap** Manager **Sayne Mid Core Russell Midcap** ussell Midcap owth (W) (Mid-Cap) rowth Growth Į Value /allie

Please see net performance beginning on Page 40. \*\*Please see RJCS' performance disclosures beginning on Page 217.

Past performance does not guarantee future results. All investments are subject to risk and you may incur a profit or a loss. Asset allocation and diversification do not ensure a profit or protect against a loss. Indices are not available for direct investment. Any investor who attempts to mimic the performance of an index would incur fees and expenses which would reduce returns.

NR - Manager is not recommended

W - Manager is currently on the RJCS WatchList

Performance represents the RJCS gross of any fees composite.

C - Manager is currently closed to new investors

Tagle Asset Management is a wholly owned subsidiary of Raymond James Investment Management (RJIM)

**RJCS AGGRESSIVENESS RANKINGS** 

Q2 2023

2023											SMIE	)-cap	SMID-cap Managers	gers											
Rankings based on Historical Volatility, Financial Ratios, Dividend Yield, Sector Weightings and Concentration of Por	rical Volatility	v, Financial	Ratios, Divid	end Yield, Se	etor Weight	ings and Con	centration o	f Portfolio.	tfollo. Managers may shift slightly quarter to quarter.	nay shift sli	ghtly quarter		Data as of 6/30/2023	30/2023.											
Manager	# of stocks	FY 2 Est P/E	5-yr Future Gr Rate	5-yr Gross Perf.**	5-yr Net Perf.**	2008 Perf.	5-yr Beta <sup>5</sup> -yr S Dev	Std. v.	5-yr Alpha	5-yr IR	5-yr Residual Risk	10-yr Upside Capture	10-yr Downside Capture	Wt. Median Mkt. Cap (\$Mil.)	% in Top 3 Sectors	% in Top 10 Holdings	Foreign	% LC	% WC %	Stock Allocation % SC % Value	_	% Blend % G	Y Growth	Yield Style	Style over Long- term
Ancora/Thelen SMID (NR)	80	13.9	8.0	4.4%	1.7%	N/A	0.97	27.0	-1.8	MN	5.3	N/A	N/A	\$3,494	52%	31%	2%	%0	47% 5(	53% 6	61% 2	26% 13	13% 1.	1.9% <sup>Sh</sup>	SMID Value Blend
Conestoga SMID Growth	45	35.8	14.9	9.3%	6.5%	N/A	0.86	25.5	2.7	0.4	6.3	N/A	N/A	\$6,865	85%	35%	7%	%0	60% 4(	40% 14	14% 3	32% 5⁄	54% 0.	0.5% SN	SMID Growth
Copeland Smid-cap Dividend Growth	70	20.3	9.8	10.0%	7.2%	N/A	0.74	20.8	4.0	0.8	5.0	N/A	N/A	\$5,999	51%	19%	3%	%0	59% 4	41% 32	32% 3	39% 20	29% 2.	2.4% SN	SMID Blend
Chartwell Small-Mid cap Value*	65	14.8	11.9	4.7%	2.1%	N/A	0.91	25.2	-0.4	WN	3.6	N/A	N/A	\$4,035	50%	26%	%0	%0	38% 6	62% 54	55% 2	25% 20	20% 1.	1.6% <sup>Sh</sup>	SMID Value Blend
Loomis SMID (C)	80	13.2	8.8	8.9%	6.0%	-33.5%	0.90	24.9	2.6	0.6	4.7	96.4	96.3	\$6,903	55%	20%	1%	%0	67% 3	33% 4	45% 3	35% 20	20% 1.	1.2% <sup>Sh</sup>	SMID Value Blend
EARNEST SMID	60	13.3	9.5	11.0%	8.2%	-36.9%	0.94	25.9	4.4	1.0	4.3	118.2	92.7	\$6,315	54%	27%	%0	4%	62% 34	34% 6	61% 2	23% 15	15% 1.	1.9% SN	SMID Blend
Eagle SMID-cap Select*	30	21.6	12.0	12.4%	9.6%	N/A	0.93	26.5	5.9	0.8	7.5	N/A	N/A	\$6,865	54%	40%	10%	%0	73% 27	27% 46	46% 2	27% 27	27% 1.	1.1% <sup>SM</sup>	SMID Growth Blend
Eagle SMID-cap Strategy*	65	19.2	12.0	11.3%	8.5%	-34.9%	0.88	24.5	4.8	0.9	5.7	107.2	92.0	\$5,974	51%	26%	%9	%0	55% 4	45% 39	39% 2	26% 35	35% 1.	1.5% <sup>SM</sup>	SMID Growth Blend
GW&K SMID	85	20.7	12.0	9.6%	6.8%	-35.6%	0.87	23.9	3.1	0.8	4.1	93.4	88.5	\$6,881	53%	20%	%0	%0	68% 32	32% 34	35% 2	26% 39	39% 1.	1.1% <sup>SM</sup>	SMID Growth Blend
River Road Small- to Mid-cap Value	65	11.6	7.3	7.7%	4.9%	-27.1%	0.93	26.1	2.5	0.4	5.7	100.2	91.9	\$3,958	61%	33%	1%	%0	52% 4	48% 56	59% 2	29% 12	12% 1.	1.4% <sup>SN</sup>	SMID Value Blend
Kayne SMID-Cap	30	25.3	9.5	12.8%	9.9%	-29.9%	0.82	24.2	6.6	0.7	9.2	119.6	84.7	\$14,144	73%	43%	%0	%0	96% 4	4% 3	35% 4	44% 2′	21% 0.	0.9% <sup>SN</sup>	SMID Growth Blend
Atlanta SMID (C)	55	18.1	11.5	10.3%	7.3%	-24.9%	0.84	23.8	4.0	0.7	6.2	100.5	80.3	\$11,368	72%	33%	%0	%0	98% 2	2% 54	55% 2	27% 18	18% 0.	0.9% <sup>SM</sup>	SMID Growth Blend
Clarkston Partners (SMID-Cap) (C)	20	13.1	10.9	7.7%	5.0%	-28.3%	0.71	20.6	2.0	0.3	7.0	N/A	N/A	\$6,438	91%	67%	3%	3%	75% 22	22% 56	56% 1	18% 26	26% 1.	1.9% SN	SMID Blend
Russell 2500 Growth	1271	20.6	14.0	7.0%	N/A	-41.5%	N/A	28.6	N/A	N/A	N/A	N/A	N/A	\$4,771	63%	7%	%0	%0	40% 60	60% 0	0% 3	33% 67	67% 0.	0.6%	N/A
Russell 2500	2485	15.5	9.6	6.6%	N/A	-36.8%	N/A	27.3	NA	N/A	N/A	N/A	N/A	\$5,598	48%	3%	%0	%0	57% 4(	43% 48	48% 2	28% 24	24% 1.	1.6%	NA
Russell 2500 Value	1882	13.1	7.5	5.3%	N/A	-38.4%	N/A	27.5	N/A	N/A	N/A	N/A	N/A	\$6,169	51%	4%	%0	%0	67% 3;	33% 7!	75% 2	25% 0	0% 2.	2.1%	NA
Performance represents the RJCS gross of any fees composite. W - Manager is current Past performance does not guarantee future results. All investments are subject to risk and you	ants the R.	JCS gross trantee fu	s of any fee	es composi	<i>ite.</i> tments are	W - Mané subject to	risk and y	rently on ou may ir	W - Manager is currently on the RJCS WatchList subject to risk and you may incur a profit or a loss	WatchLis fit or a los	st s. Asset	NR - Mai allocation a	ager is no	ly on the RJCS WatchList NR - Manager is not recommended C - Manager is currently closed to new investors may incur a profit or a loss. Asset allocation and diversification do not ensure a profit or protect against a loss. Indices are not available for direct investment. Any investor	nded tot ensure	C - Mana ≩ a profit o	ger is cur r protect :	rently clo: against a	C - Manager is currently closed to new investors + a profit or protect against a loss. Indices are not	v investor æs are no	rs ot availab	ile for direc	ct investm	ent. Any i	nvestor
who attempts to mirr	lic the perf	ormance	of an index	would incr	ur fees and	d expenses	which wo		reduce returns. namer statistics are drawn from FactSet	ara drawr	· from Fac	fC at													

Manager statistics are drawn from FactSet. Please see net performance beginning on Page 40. \*\*Please see RJCS' performance disclosures beginning on Page 217.

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# **RJCS AGGRESSIVENESS RANKINGS**

Small-cap Managers

Rankings based on Historical Volutily, Financial Ratios, Dividend Yadi, Sector Weightings and Concentration of Portfolio. Managers may shift slightly quarter to quarter. Data as of 630/2023.	al Volatility	Financial	Ratios, Divid	end Yield, Se	ector Weight	ings and Con	centration d	of Portfolio.	Managers n	nay shift sli	ghtly quarte	er to quarter.	Data as of 6	\$/30/2023.											
Manador	to #	FY 2 Est	5-yr Eutruro Gr	5-yr Gross	5-yr Net	2008 Darf	5-vr Rota		5-ur Alnha	5.vr ID	5-yr Bacidual	10-yr I Incida	10-yr Downeida	Wt. Median Mk+ Can	~	% in Top	Eoraion			Stock Allocation	cation		>	Vield Style	Style over Long-
манады	stocks	P/E	Rate	Perf.**		7000 1 611	o-yi bela	Dev.		≤	Risk	Capture	Capture	(\$Mil.)	Sectors	Holdings		%LC	% MC %	% SC %/	% Value %	% Blend %	% Growth	2	term
Eagle Small Growth* (C)	80	22.9	15.0	4.7%	2.0%	-35.3%	0.93	27.6	0.4	0.1	4.6	85.7	94.6	\$5,085	57%	28%	3%	%0	40% 6	60% 1:	13% 2	26% (	61% 0.	0.8% Sn	Small Growth
ClearBridge Small-cap Growth	75	26.7	14.0	6.9%	4.2%	N/A	0.98	29.8	2.8	0.4	7.7	116.4	98.3	\$4,590	70%	30%	%0	%0	50%	50% 1.	14% 2	27% E	59% 0.	0.3% Sn	Small Growth
John Hancock Small Core	75	17.6	11.3	9.9%	7.1%	N/A	0.96	27.8	5.6	1.0	5.3	118.3	93.1	\$3,565	59%	21%	1%	%0	36% 6	64% 5	58% 2	21% 2	21% 1.	I.2% S	Small Core
Fuller & Thaler Small- cap Value (C)	95	8.4	6.8	7.8%	5.1%	-35.3%	1.11	33.0	4.6	0.8	5.4	115.6	90.5	\$4,069	%69	28%	%0	%0	46%	54% 7:	75% 1	12%	13% 2.	2.4% Sı	Small Value
Fuller & Thaler Behavioral Small-cap Equity (C)	95	12.0	9.5	9.7%	6.9%	NA	0.85	25.2	5.4	0.8	6.8	N/A	N/A	\$5,034	57%	28%	%0	%0	52% 4	48% 4;	42% 2	27% 3	31% 1.	1.8% SI	Small Blend
Wasatch Small-cap Value	60	15.0	10.0	7.4%	4.7%	-41.6%	1.01	30.9	4.2	0.5	9.2	138.8	97.9	\$3,181	57%	29%	%0	%0	29% 7	71% 2	24% 4	43% 3	33% 1.	1.3% Sı	Small Blend
GW&K Small-cap (C)	85	16.9	13.0	7.1%	4.2%	-30.4%	0:00	26.0	2.8	0.6	4.6	92.1	87.4	\$3,718	54%	21%	2%	%0	27% 7	73% 3.	32% 2	28% 4	40% 1.	1.2% <sup>Sn</sup>	Small Growth Blend
Kayne Small-cap (C)	30	20.0	10.6	12.8%	9.9%	-28.2%	0.64	20.1	8.6	1.0	8.2	103.6	61.2	\$6,464	82%	59%	3%	%0	63%	37% 5	9% £	56% 3	35% 1.	1.6% <sup>Sn</sup>	Small Growth Blend
Atlanta Small-cap (C)	60	16.6	12.0	9.5%	6.5%	-19.3%	0.71	21.5	5.4	0.7	7.6	86.9	74.4	\$3,835	63%	32%	%0	%0	21% 7	79% 1	15% 2	28%	57% 1.	1.1% <sup>Sn</sup>	Small Growth Blend
Russell 2000 Growth	1080	18.5	15.0	4.2%	N/A	-38.5%	N/A	29.4	N/A	N/A	N/A	N/A	N/A	\$3,063	65%	%9	%0	%0	0% 1	100% 0	0% 2	26% 7	74% 0.	%9.0	NA
Russell 2000	1988	14.5	11.6	4.2%	N/A	-33.8%	N/A	28.6	ΝA	N/A	ΝA	NA	N/A	\$2,570	49%	3%	1%	%0	0% 1	100% 3	36% 2	27% 3	37% 1.	1.5%	NA
Russell 2000 Value	1449	10.9	7.0	3.5%	N/A	-41.9%	NA	29.3	NA	N/A	NA	NA	N/A	\$2,048	49%	4%	1%	%0	0% 1	100% 7.	72% 2	28%	0% 2.	2.4%	NA
Performance represents the RJCS gross of any fees composite.	ts the RJ	CS gross	of any fee	s compos	site.	W - Mana	iger is cur	rently on	W - Manager is currently on the RJCS WatchList	WatchLis	ž	NR - Ma	nager is no	NR - Manager is not recommended	nded	C - Mana	ger is cur	ently clo	sed to ne	C - Manager is currently closed to new investors	S				

Past performance does not guarantee future results. All investments are subject to risk and you may incur a profit or a loss. Asset allocation and diversification do not ensure a profit or protect against a loss. Indices are not available for direct investment. Any investor who attempts to mimic the performance of an index would incur fees and expenses which would reduce returns.

\*Eagle Asset Management is a wholly owned subsidiary of Raymond James Investment Management (RJIM)

Please see net performance beginning on Page 40. \*\*Please see RJCS' performance disclosures beginning on Page 217.

# **RJCS AGGRESSIVENESS RANKINGS**

Q2 2023							-	RJCS		Equ	ESS uity Ir	IVE Icome	AGGRESSIVENESS R/ Equity Income Managers	S RA gers	NKI	RANKINGS lers								
Rankings based on Historical Volatility.		Financial Ratios, Dividend Yield,	s, Dividend )	Yield, Secto	Sector Weightings and		Concentration of P		Managers may s	may shift slightly quarter			ñ			ter Ter								
Manager	# of F) stocks	FY 2 Est Futu P/E Ra	Future Gr 5-yr Rate Pe	5-yr Gross 5 Perf.**	5-yr Net 2 Perf.** 2	2008 Perf. 5	5-yr Beta <sup>5</sup>	5-yr Std. 5-yr Dev. 5-yr	Alpha	5-yr IR Rei	Residual Ur Risk Ca	Upside Dow Capture Cal	Capture (\$1	Mkt. Cap %in (\$Mil.) Se	% in Top 3 <sup>°</sup> Sectors Ho	Holdings	eign Financials	als Staples		sector Allocation Energy Industrials	Utilities	Com Serv.	Yield	Style over Long- term
Edge SMID Dividend	65	16.5 9.	5	5.4%	2.7%	-26.9%	0.91	25.7	0.3	0.0	5.3 10	106.5 9	97.7 \$7,	\$7,210 5	50% 2	23% 0%	% 17%	3%	5%	20%	4%	3%	2.5%	SMID Dividend
RJ Multi-cap Eq Inc	30	11.5 5	5.6 -1.	-1.2%	-3.8%	N/A	1.21	26.2	-8.7	WN	5.8	N/A N	N/A \$31	\$31,562 4	47% 3	38% 0%	% 23%	, 10%	%6	11%	%0	3%	3.7%	All-cap Value
Schafer Intl High Dividend ADR	45	11.0 4	4.9 5.	5.7%	3.0%	-39.5%	0.93	19.7	1.4	0.4	3.7 8	84.4 9:	93.3 \$58	\$58,499 5	51% 3	33% 98%	% 23%	. 12%	7%	17%	7%	8%	5.0%	Value Blend
Federated Intl Strat Value Dividend	30	13.6 4	4.9 6.	6.6%	3.9%	N/A	0.69	15.6	2.7 0	0.4	6.5 5	54.9 7.	74.4 \$64	\$64,393 5	51% 6	67% 93%	% 19%	. 17%	14%	2%	15%	14%	5.0%	Equity Income
Guardian Global Dividend	04	19.6 9	9.3 10	10.2%	7.4%	-34.9%	0.79	17.4	2.4	0.4	6.2 8	82.6 8	86.9 \$217	\$217,869 5	51% 2	44% 38%	% 12%	. 11%	11%	12%	1%	%9	3.1% GI	Global Growth Blend
Capital Group World Dividend Growers	08	15.7 5	5.4 7.	7.9%	5.2%	N/A	0.81	17.8	0.1	0.0	5.9 7	70.2 8	88.9 \$69	\$69,259 3	39% 2	26% 46%	% 13%	. 12%	7%	14%	7%	5%	3.7% G	Global Value Blend
Bahl & Gaynor Income Growth	45	21.0 8	8.1 10	10.0%	7.2%	N/A	0.80	17.8	-0.2	WN	6.6	68.3	88.0 \$143	\$143,133 4	44%	39% 0%	% 11%	. 13%	7%	14%	%2	%0	2.9%	Large Blend
Epoch Global Equity Yield	110	14.6 7	7.2 7.	7.5%	4.7%	-31.5%	0.80	18.0	-0.2	WN	6.9	61.1 8	81.5 \$108	\$108,374 4	46% 2	21% 30%	% 11%	. 10%	4%	12%	7%	7%	3.3% G	Global Value Blend
Hamlin Equity Income	25	17.0 7	7.3 11	11.3%	8.5%	-27.7%	0.92	19.8	3.7 1	1.0	3.6 11	103.1 8	88.7 \$60	\$60,879 4	47% 2	46% 4%	% 15%	. 13%	%6	19%	4%	%2	3.4% A	All-cap Value Blend
River Road Dividend All-cap Value	55	13.7 7	7.2 6.	6.3%	3.6%	-28.4%	0.95	20.5	-1.1	WN	4.5 8	80.6	93.0 \$50	\$50,646 4	45% 3	34% 3%	% 15%	. 15%	8%	%6	10%	10%	3.2%	Equity Income
Columbia Dividend Income	80	17.2 7	7.7 11	11.6%	8.8%	N/A	0.77	17.7	1.7 0	0.3	6.5 7	73.5 8.	82.6 \$151	\$151,521 4	49% 2	27% 0%	% 15%	%6	8%	16%	%9	4%	2.6%	Large Blend
Sterling Equity Income (W)	30	17.0 8	8.6 11	11.4%	8.6%	N/A	0.92	19.4	3.5	0.9	3.8	95.2 81	86.7 \$93	\$93,063 6	64% 2	40% 0%	% 28%	.9%9	%0	14%	%0	%0	2.3%	Large Blend
Eagle Equity Income*	40	18.6 8	8.1 9.	9.0%	6.2%	-27.9%	0.83	18.3	-1.4	WN	6.3 6	69.6	96.7 \$163	\$163,458 5	55% 3	35% 3%	% 10%	. 11%	%9	14%	5%	%0	2.6% L	Large Value Blend
ClearBridge Dividend	20	18.1 9	9.6 11	11.6%	8.8%	-22.0%	0.86	18.6	0.7 0	0.1	5.6 7	76.5 9	90.9 \$143	\$143,133 4	46% 3	34% 8%	% 16%	; 10%	10%	10%	5%	5%	2.6% L	Large Value Blend
Eagle Gibbs Equity Income	25	17.3 10	10.6 N	N/A	N/A	N/A	N/A	N/A	N/A	N/A N	N/A	N/A N	N/A \$173	\$173,654 5	57% 5	57% 0%	% 13%	. 4%	8%	11%	%0	5%	2.5%	Equity Income
The London Co. Income Equity	30	16.8 8	8.8 10	10.1%	7.2%	-25.1%	0.85	18.7	2.6	0.4	6.2 9	93.8	85.8 \$151	\$151,521 5	51% 4	44% 8%	% 19%	5 13%	3%	12%	2%	7%	2.7%	Equity Income
Schafer High Dividend	64	14.2 6	6.7 7.	7.8%	5.1%	-28.8%	0.91	19.1	0.2	0.0	3.5 8	84.0 8	89.2 \$135	\$135,025 4	45% 3	32% 13%	% 17%	. 12%	8%	13%	5%	7%	3.4%	Equity Income
30 Shelton Equity Income (90-100% covered)		13.3 8	8.9 6.	6.5%	3.8%	N/A	1.00	16.9	2.1	0.4	5.2 11	102.7 8	88.2 \$69	\$69,105 4	48% 3	31% 0%	% 13%	. 7%	5%	12%	3%	8%	612.0%	Covered Call
CWP Enhanced Dividend Income		16.1 8	8.6 11	11.7%	8.9%	N/A	0.82	16.5	3.1	1:2	2.7 7	79.7 7.	74.7 \$292	\$292,797 4	48% 5	54% 0%	% 17%	. 14%	11%	11%	3%	2%	4.6%	Covered Call
Schafer Enhanced Equity	35 (20-40% covered)	12.4 5	5.2 8.	8.9%	6.1%	N/A	1.09	19.1	4.4 0	0.6	8.0 1	119.7 9	96.0 \$117	\$117,244 4	43% 3	38% 11%	% 13%	, 12%	11%	10%	8%	10%	7.1%	Covered Call
Federated Strategic Value Dividend	40	13.5 3.	5	5.1%	2.4%	-27.2%	MZ	17.2	WN	WN	3 MN	38.3 7	75.0 \$69	\$69,190 5	51% 3	39% 27%	% 11%	. 17%	15%	2%	19%	12%	5.0%	Equity Income
Dearborn High & Rising Dividend	25	18.9 7	7.3 10	10.5%	7.6%	N/A	0.76	17.2	0.7 0	0.1	7.4 6	63.6 8.	82.0 \$90	\$90,883 4	45% 4	47% 4%	%8	%2	%6	20%	%2	7%	3.2%	Large Blend
Dearborn Core Rising Dividend	50	22.2 9.	e	12.0%	9.1%	N/A	0.83	17.9	1.2 0	0.3	4.7 7	71.7 8:	83.6 \$90	\$90,383 4	49% 2	29% 0%	% 13%	. 11%	4%	21%	%9	1%	2.1%	Large Blend
S&P 500	428	22.1 10	10.8 12	12.3%	N/A	-37.0%	N/A	20.8	N/A	N/A N	N/A	N/A N	N/A \$201	\$201,250 5	56% 2	41% 0%	% 12%	%9 9%	2%	%6	3%	%6	1.4%	N/A
Russell 1000 Value	836	15.5 7	7.0 8.	8.1%	N/A	-36.9%	N/A	20.7	N/A N	N/A N	N/A I	N/A N	N/A \$73	\$73,310 4	49% 1	17% 0%	% 20%	8%	8%	13%	5%	5%	2.3%	N/A
Performance represents the RJCS gross of any fees composite. W - Manager is currently on the RJCS WatchList Past performance does not guarantee future results. All investments are subject to risk and you may incur a profit or a loss. who attempts to mimic the performance of an index would incur fees and expenses which would reduce returns.	ts the RJCS not guarar. the perform	gross of a tee future r ance of an	<i>iny fees c</i> esults. All index wou	omposite. I investme Ild incur f	M ∍nts are su ees and e;	W - Manager is currer subject to risk and yor expenses which would	er is currei sk and you hich would	tly on the u may incu t reduce r€	ntly on the RJCS WatchList J may incur a profit or a loss d reduce returns.		NF Asset alloc	R - Manage ation and c	NR - Manager is not recommended C - Manager is currently closed to new investors Asset allocation and diversification do not ensure a profit or protect against a loss. Indices are not available for direct investment. Any investor	mmended n do not ei	C . nsure a p	C - Manager is currently closed to new investors a profit or protect against a loss. Indices are not a	s currently ect agains	closed tc t a loss. Ir	new inve idices are	istors e not avail	able for di	irect inve	stment. Ar	y investor

\*Eagle Asset Management is a wholly owned subsidiary of Raymond James Investment Management (RJIM)

Q2 2023

# **RJCS AGGRESSIVENESS RANKINGS**

International & Global Managers

Rankings based on Historical Volatility, Financial Ratios, Dividend Yield, Sector Weightings and Concentration of Portfoli	ical Volatilit	y, Financial	l Ratios, Divid	lend Yield, Se	ector Weightin	igs and Con	centration of	ó	Managers may shift slightly quarter to quarter.	y shift sligh	tly quarter t		Data as of 6/30 10-vr			% in Ton					Country	Country Allocation				
Manager	# of stocks	s FY 2 Est P/E	5-yr Future Gr Rate	5-yr Future 5-yr Gross Gr Rate Perf.**	5-yr Net Perf.**	2008 Perf.	5-yr Beta	5-yr Std. Dev.	5-yr Alpha	5-yr IR F	Residual 10 Risk	10-yr Upside Capture	Downside Capture	Mkt. Cap (\$Mil.)	% in Top 3 Sectors		% in Top 3 Countries	Foreign	Emerging Markets	Japan	AND AND	France Ger	Germany Switz	Yield Switzer land	Style	over Long- term
MFS Research Intl	20	14.9	8.0	7.1%	4.4%	-43.4%	0.99	20.8	2.7	1.0	2.6	117.3	97.8	\$68,559	52%	34%	50%	%96	10%	19%	12% 1	19% 8	8% 12.	12.5% 2.8%	% Growth Blend	Blend
Causeway Intl Value ADR	55	13.6	9.5	6.8%	4.0%	-43.0%	1.23	26.4	2.5	0.4	6.8	N/A	N/A	\$53,798	55%	33%	56%	100%	2%	8%	31% 1	15% 10	10% 7.(	7.0% 3.0%	% Value Blend	Blend
ClearBridge Intl Growth ADR	55	21.8	10.4	7.0%	4.3%	-36.6%	1.00	21.8	2.7	0.4	6.5	135.1	93.1	\$67,418	47%	32%	43%	95%	5%	12%	14% 1	16% 7	7% 9.6	9.8% 1.8%	:% Traditional Growth	onal Ath
ClearBridge Intl Growth ADR ESG	22	21.7	10.4	7.2%	4.4%	-36.6%	1.00	21.9	2.9	0.4	6.9	136.3	92.8	\$66,624	51%	32%	39%	93%	5%	12%	12% 1	15% 7	7% 10.	10.3% 1.8%	:% Traditional Growth	on al Ath
ClearBridge Intl Value ADR (W)	65	11.5	7.3	5.4%	2.7%	-40.3%	1.17	25.2	1.2	0.2	6.6	123.4	105.3	\$47,709	54%	27%	48%	93%	12%	13%	19% 1	16% 10	10% 4.7	4.7% 3.6%	% Value Blend	lend
Lazard Intl Equity	65	16.3	8.2	3.4%	0.7%	-33.9%	0.95	19.9	-0.1	WN	2.4	94.6	97.2	\$49,853	47%	29%	39%	92%	22%	10%	14% 1	14% 7	7% 5.9	5.9% 2.6%	% Growth Blend	Blend
Eagle Intl ADR*	100	11.9	9.0	6.7%	4.0%	N/A	1.02	21.4	2.2	1.3	1.7	113.1	97.4	\$57,066	49%	20%	51%	98%	%9	24%	18% 1	10% 8	8% 9.4	9.4% 3.3%	% Value Blend	Blend
Neuberger Intl Growth Blend	20	15.8	8.8	6.3%	3.6%	-37.4%	1.00	21.3	1.9	0.4	4.7	105.5	96.6	\$48,708	54%	24%	56%	%06	4%	19%		7% 9	9% 11.	11.3% 2.3%	% Growth Blend	Blend
WCM Focused Growth Intl ADR (C)	35	23.6	12.4	10.7%	7.7%	-33.1%	1.08	24.1	7.3	0.8	8.8	167.5	90.5	\$59,067	64%	40%	49%	72%	5%	%0	10%	0 %6	0% 7.2	7.2% 1.1%	% Traditional Growth	on al Ath
T Rowe International Core Equity	95	13.9	6.7	5.2%	2.5%	N/A	1.03	21.6	0.8	0.3	2.6	N/A	N/A	\$66,624	50%	25%	47%	95%	3%	20%	13% 1	14% 10	10% 11.	11.2% 3.6%	% Value Blend	Blend
Delaware Intl ADR	64	9.6	4.9	4.8%	1.9%	-35.5%	0.93	20.2	0.6	0.1	5.6	89.9	92.7	\$34,647	50%	35%	64%	100%	7%	29%	26%	8% 5	5% 3.5	3.5% 4.0%	% Value Blend	Blend
Polen International Growth	25	21.4	11.0	4.0%	1.3%	N/A	0.88	20.8	0.9	0.1	9.8	N/A	N/A	\$59,476	%11	64%	69%	%99	3%	1%	19%	6% 16	16% 2.5	2.5% 1.4%	.% Traditional Growth	onal
Polen Global Growth	25	24.6	14.9	10.6%	7.7%	N/A	0.98	21.8	2.6	0.3	7.7	N/A	N/A	\$201,250	71%	60%	94%	23%	%0	%0	. %0	7% 10	10% 3.6	3.6% 0.9%	I% Global Traditional Growth	aditional
Loomis Sayles Global Growth ADR	40	23.5	13.8	10.8%	8.0%	N/A	1.04	23.2	2.7	0.3	8.7	N/A	N/A	\$195,814	59%	46%	84%	31%	11%	3%	4%	1% 0	0% 6.1	6.7% 0.8%	Global Growth Blend	Browth Id
Capital Group Global Equity	80	19.6	10.5	9.9%	7.1%	-36.2%	0.93	19.7	÷	0.4	3.1	105.3	94.6	\$113,944	51%	28%	%99	52%	5%	%9	7% 1	12% 3	3% 3.0	3.3% 2.1%	% Global Growth Blend	Browth Id
Capital Group International Equity	80	20.1	9.6	7.4%	4.7%	-38.1%	0.93	20.0	3.1	0.7	4.7	111.7	93.4	\$66,556	50%	27%	49%	68%	%6	16%	10% 2	22% 3	3% 9.2	9.2% 2.1%	% Growth Blend	Blend
Capital Group International Growth	110	19.9	11.2	5.5%	2.8%	-40.2%	1.07	22.8	2.0	0.4	4.9	132.4	99.1	\$62,047	46%	29%	35%	93%	18%	11%	8% 1	16% 4	4% 6.3	6.3% 2.2%	:% Traditional Growth	on al /th
Capital Group Global Growth	100	20.6	12.5	11.5%	8.7%	N/A	1.08	22.8	2.9	9.0	4.9	133.9	95.9	\$119,816	52%	27%	71%	45%	8%	3%	6% 1	10% 1	1% 2.6	2.6% 1.5%	1% Global Growth Blend	Browth Id
Guardian Fundamental Global Equity	25	23.2	12.2	10.1%	7.3%	N/A	0.89	19.3	1.6	0.3	5.8	N/A	N/A	\$100,485	54%	58%	%06	36%	%0	3%	3% 1	12% 0	0% 3.8	3.8% 1.6%	Global Growth Blend	Browth Id
Lazard Global	65	21.4	10.0	8.4%	5.6%	-35.1%	0.89	18.7	0.0	0.0	3.4	90.5	91.0	\$114,005	51%	28%	75%	36%	5%	2%	%9	6% 1	1% 3.(	3.0% 1.6%	Global Growth Blend	Browth Id
John Hancock Global ADR	35	18.8	11.7	8.0%	5.2%	N/A	1.03	22.1	۲. ۲	WN	5.5	105.0	97.3	\$59,114	%69	53%	75%	42%	4%	%0	. 2%	7% 0	0% 0.0	0.0% 1.3%	5% Global Growth Blend	Browth Id
<b>MSCI EAFE</b>	795	14.6	8.0	4.9%	N/A	-43.4%	N/A	20.9	N/A	N/A	N/A	N/A	N/A	\$49,853	48%	15%	50%	%66	2%	22%	15% 1	12% 9	9% 10.	10.1% 3.1%	W/N	7
MSCI WORLD	1499	19.4	9.9	9.6%	N/A	-40.7%	N/A	20.8	N/A	N/A	N/A	N/A	N/A	\$110,736	50%	20%	80%	30%	1%	%9	4%	3% 2	2% 2.8	2.8% 2.0%	% N/A	1
MSCI ACWI-ex US	4988	14.7	7.9	4.0%	N/A	-45.2%	N/A	20.8	N/A	N/A	N/A	N/A	N/A	\$44,562	46%	11%	33%	%66	29%	14%	10%	8% 6	6% 6.5	6.5% 3.2%	N/A	_
Performance represents the RJCS gross of any fees composite.	rts the R.	JCS gross	s of any fee	isodwoo se		W - Mana	W - Manager is currently on		the RJCS WatchList	/atchList		NR - Mana	iger is not i	NR - Manager is not recommended		C - Manag	sr is curren	tly closed	C - Manager is currently closed to new investors	estors						

r environmence represents ine nou-o gross or any rees composite. W - Manager is currently on the RJCS WatchList NR - Manager is not recommended C - Manager is currently closed to new investors Past performance does not guarantee future results. All investments are subject to risk and you may incur a porti or a loss. Asset allocation and diversification do not ensure a profit or protect against a loss. Indices are not available for direct investment. Any investor who attempts to minic the performance of an index would incur fees and expenses which would reduce returns. \*Eagle Asset Management is a wholly owned subsidiary of Raymond James Investment Management (RJIM)

Please see net performance beginning on Page 40. \*\*Please see RJCS' performance disclosures beginning on Page 217.

Q2	
2023	

### AEW CAPITAL MANAGEMENT, L.P. Real Estate Investment Trusts

Location	Boston, MA
Manager(s)	Gina Szymanski
Avg. # Holdings	35 - 50
Annual Turnover	20% - 40%
Firm Assets	\$50.0 Billion (As of 3/31/23)
Strategy Assets	\$185.0 Million (As of 3/31/23)
AMS Assets	RJCS: \$35.3 Million
Model Code	AEWREIT
Model Delivery	No
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	1/1/2011
Benchmark:	Dow Jones U.S. Select REIT
ETF Proxy	SPDR Dow Jones REIT ETF
Avg. Fund Group	Morningstar Real Estate

AEW integrates a bottom-up, traditional value-oriented investment process with a top-down assessment of local market fundamentals. AEW believes the performance of real estate securities is dependent ultimately upon the performance of the underlying real estate assets, as well as the influence of capital flows.

The investment team combines fundamental security analysis with top-down economic analysis to construct risk-conscious portfolios that participate in the U.S. REIT market.

	Quarterly Attribution vs. ETF Provide the second se	оху	
	Top 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
0	Realty Income (Real Estate)	-2.67	0.20
COLD	Americold Realty Trust (Real Estate)	1.76	0.19
VTR	Ventas (Real Estate)	2.72	0.19
AVB	AvalonBay Communities (Real Estate)	1.80	0.18
ARE	Alexandria Real Estate (Real Estate)	-1.49	0.18
	Bottom 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
VICI	VICI Properties (Real Estate)	6.08	-0.33
SUI	Sun Communities (Real Estate)	2.12	-0.22
DLR	Digital Realty Trust (Real Estate)	-1.47	-0.18
WELL	Welltower Inc. (Real Estate)	-1.84	-0.16
REXR	Rexford Industrial Realty (Real Estate)	1.02	-0.16

		Traili	ng Returns	S*		
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	5 Year	10 Year
Mgr. Gross	3.65%	7.66%	1.94%	7.65%	3.89%	6.33%
Mgr. Net	2.95%	6.20%	-0.83%	4.74%	1.07%	3.45%
Avg. Fund	2.44%	5.17%	-1.71%	8.30%	5.41%	7.37%
Benchmark	2.92%	5.77%	-0.69%	9.17%	3.28%	5.76%

Trailing	Standard Dev	iation		
		<u>3 Year</u>	5 Year	10 Year
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	19.55	21.16	17.06
loss of capital.	Avg. Fund	18.05	21.24	16.58
·	Benchmark	20.05	22.41	17.88

-							
			Calen	dar Return	IS		
		2022	2021	2020	2019	<u>2018</u>	<u>2017</u>
	Mgr. Gross	-26.93%	42.15%	-7.52%	23.10%	-3.31%	4.64%
	Mgr. Net	-28.97%	38.39%	-10.06%	19.81%	-5.95%	1.81%
	Avg. Fund	-24.83%	40.32%	-3.40%	29.12%	-4.89%	7.18%
	Benchmark	-25.96%	45.91%	-11.20%	23.10%	-4.22%	3.76%

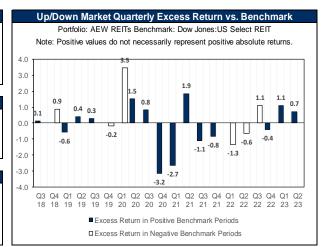
	Modern Port	folio Thec	ory Stats		
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR
5 Year	0.55	0.94	0.98	0.11	0.20
10 Year	0.72	0.95	0.99	0.31	0.34

		Current S	Style Allo	cation	
		Value	Blend	Growth	
> 46.5 E	Bil.	11%	12%	2%	Large-cap
6.4 to 46.	5 Bil.	53%	12%	0%	Mid-cap
< 6.4 E	Bil	5%	2%	3%	Small-cap
					-
Stocks	99%			Foreign	0.0%
Bonds	0%		Med. Mark	et Cap (M)	\$11,678
Cash	1%	Wtd.	Med. Mark	et Cap (M)	\$18,911

Current Industry Weights						
Sectors	Manager	ETF Proxy				
REIT - Specialty	26.2%	22.6%				
REIT - Residential	19.2%	19.8%				
REIT - Industrial	18.8%	17.8%				
REIT - Retail	15.1%	16.8%				
REIT - Health Care	9.6%	10.7%				
REIT - Office	4.3%	5.9%				
REIT - Hotel	3.1%	3.8%				
REIT - Telecom Towers	<u>2.2%</u>	<u>0.0%</u>				
% Weight In Top 3 Sectors	64.2%	60.3%				

	Top 5 Holdings					
Symbol	Description	<u>% Holding</u>				
PLD	Prologis (Real Estate)	10.6%				
EQIX	Equinix (Real Estate)	8.5%				
VICI	VICI Properties (Real Estate)	5.7%				
VTR	Ventas (Real Estate)	5.0%				
AVB	AvalonBay Communities (Real Estate)	4.7%				
	% Weight in Top Five Holdings	34.6%				

Portfolio Characteristics					
	Manager	ETF Proxy			
Yield	3.8%	3.9%			
Trailing 12 Month P/E	37.8	36.8			
Forward 12 Month P/E	44.0	44.0			
Price/Book	2.2	2.2			
Price/Sales	9.6	9.5			
Price/Cash Flow	16.4	16.6			
P/E-to-Growth (PEG)	6.3	6.5			
Return on Equity	6.6%	7.0%			
Long-term Growth Rate	6.5%	6.7%			
Debt to Capital	46.2%	42.1%			



# **RAYMOND JAMES®**

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

Q2	ALIGNED INVESTORS (Principal Global Inv.)
2023	Mid-cap Equity
Location	Des Moines, IA
Manager(s)	William Nolin, Thomas Rozycki
Avg. # Holdings	65 - 80
Annual Turnover	15% - 40%
Firm Assets	\$517.0 Billion (As of 3/31/23)
Strategy Assets	\$23.6 Billion (As of 3/31/23)
AMS Assets	RJCS: \$129.9 Million PS UMA: \$18.1 Million
Model Code Model Delivery Status (Account Min.) RJCS Composite Start Benchmark: Avg. Fund Group	

The philosophy that Bill Nolin and Tom Rozycki employ to co-lead the Midcap Equity strategy lies upon four foundational pillars: 1) seeking high-quality businesses believed to possess sustainable competitive advantages 2) a preference for businesses with owner-operator management cultures 3) a focus on risk reduction strategies throughout the entire investment process and 4) fundamental valuation discipline.

	Quarterly Attribution		
	Top 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
CSGP	CoStar Group (Technology)	3.95	0.89
CPRT	Copart (Industrials)	5.28	0.79
TDG	TransDigm Group (Industrials)	5.28	0.76
VMC	Vulcan Materials (Materials)	2.84	0.68
KMX	CarMax (Cons. Discr.)	2.37	0.53
	Bottom 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
DG	Dollar General (Cons. Discr.)	1.16	-0.31
SBAC	SBA Communications (Real Estate)	2.02	-0.30
PGR	Progressive (Financials)	1.51	-0.23
WIX	Wix.com (Technology)	0.59	-0.21
A	Agilent Technologies (Healthcare)	0.94	-0.18

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u> 3 Year</u>	<u>5 Year</u>	10 Year
Mgr. Gross	9.60%	16.06%	22.07%	12.09%	12.26%	13.21%
Mgr. Net	8.91%	14.59%	18.98%	9.24%	9.40%	10.32%
Avg. Fund	4.90%	8.80%	15.43%	15.28%	8.59%	10.09%
Benchmark	4.76%	9.01%	14.92%	12.50%	8.46%	10.32%

Trailing Standard Deviation					
		<u>3 Year</u>	5 Year	<u>10 Year</u>	
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	18.73	23.85	17.45	
loss of capital.	Avg. Fund	17.98	24.09	17.67	
	Benchmark	18.40	24.50	17.86	

Calendar Returns						
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-22.14%	25.45%	20.46%	43.31%	-5.99%	25.40%
Mgr. Net	-24.18%	22.29%	17.40%	39.74%	-8.42%	22.24%
Avg. Fund	-12.94%	25.15%	14.23%	27.06%	-10.01%	17.57%
Benchmark	-17.32%	22.58%	17.10%	30.54%	-9.06%	18.52%

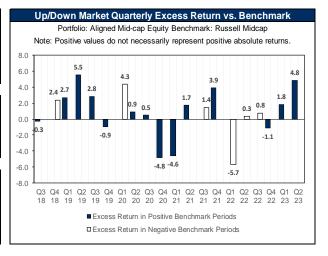
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	3.97	0.94	0.94	0.45	0.64
10 Year	3.24	0.94	0.93	0.70	0.69

		Current S	Style Allo	cation	
		Value	Blend	Growth	_
> 46.5 E	Bil.	6%	9%	4%	Large-cap
6.4 to 46.5	5 Bil.	16%	50%	13%	Mid-cap
< 6.4 E	Bil	2%	3%	0%	Small-cap
					_
Stocks	97%			Foreign	7.3%
Bonds	0%		Med. Mark	et Cap (M)	\$25,106
Cash	3%	Wtd.	Med. Mark	et Cap (M)	\$33,685

Top 10 Sector Weights						
Sectors	Manager	Index				
Financials	21.0%	14.2%				
Industrials	19.8%	19.0%				
Consumer Discretionary	17.7%	10.4%				
Information Technology	15.3%	13.2%				
Real Estate	8.8%	7.9%				
Materials	6.4%	5.9%				
Communication Services	3.9%	3.7%				
Utilities	3.3%	5.4%				
Health Care	2.8%	11.8%				
Consumer Staples	<u>1.0%</u>	<u>3.9%</u>				
% Weight In Top 3 Sectors	58.5%	43.6%				

Top 5 Holdings					
Symbol	Description	<u>% Holding</u>			
TDG	TransDigm Group (Industrials)	5.9%			
CPRT	Copart (Industrials)	5.7%			
ORLY	O'Reilly Automotive (Cons. Discr.)	4.7%			
CSGP	CoStar Group (Technology)	4.6%			
HEI.A	HEICO (Industrials)	4.3%			
	% Weight in Top Five Holdings	25.3%			

Portfolio Characteristics				
	Manager	Index		
Yield	0.8%	1.6%		
Trailing 12 Month P/E	40.4	23.5		
Forward 12 Month P/E	29.4	19.7		
Price/Book	4.3	3.5		
Price/Sales	5.4	2.8		
Price/Cash Flow	23.4	14.4		
P/E-to-Growth (PEG)	1.9	1.9		
Return on Equity	12.5%	14.3%		
Long-term Growth Rate	13.5%	9.6%		
Debt to Capital	44.4%	40.2%		
Active Share	90.8%			



# **RAYMOND JAMES®**

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

Q2 2023	ALIGNED INVESTORS (Principal Global Inv.) U.S. Blue Chip Equity
Location	Des Moines, IA
Manager(s)	William Nolin, Thomas Rozycki
Avg. # Holdings Annual Turnover	35 - 60 15% - 35%
Firm Assets Strategy Assets AMS Assets	\$517.0 Billion (As of 3/31/23) \$12.7 Billion (As of 3/31/23) RJCS: \$386.0 Million PS UMA: \$157.9 Million UMA: \$333.4 Million
Model Code Model Delivery Status (Account Min.) RJCS Composite Star Benchmark: Avg. Fund Group	

The Aligned U.S. Blue Chip Equity team looks to invest in high quality companies that are managed by owner-operators. With a long-term, low turnover, pure bottom-up approach, the investment team believes that superior stock selection combined with disciplined risk management has the potential to produce desired returns over a full market cycle.

	Quarterly Attribution		
	Top 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
ADBE	Adobe Incorporated (Technology)	3.06	0.48
ABBV	AbbVie (Healthcare)	-1.29	0.40
CSGP	CoStar Group (Technology)	2.55	0.40
TDG	TransDigm Group (Industrials)	5.30	0.35
AMZN	Amazon.com (Cons. Discr.)	2.38	0.33
	Bottom 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
NVDA	Nvidia (Technology)	-2.97	-1.02
PGR	Progressive (Financials)	3.33	-0.79
DHR	Danaher (Healthcare)	3.66	-0.66
AMT	American Tower (Real Estate)	3.85	-0.60
TSLA	Tesla (Cons. Disc.)	-2.55	-0.56

Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Mgr. Gross	11.96%	21.94%	21.82%	9.23%	13.68%	14.90%
Mgr. Net	11.26%	20.41%	18.73%	6.43%	10.78%	11.97%
Avg. Fund	11.34%	24.68%	24.37%	10.94%	12.60%	14.24%
Benchmark	12.81%	29.02%	27.11%	13.73%	15.14%	15.74%

Trailing Standard Deviation				
		<u>3 Year</u>	5 Year	10 Year
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	20.96	23.39	17.05
	Avg. Fund	20.77	23.84	17.61
	Benchmark	21.87	24.40	17.84

Calendar Returns						
	2022	2021	2020	<u>2019</u>	<u>2018</u>	2017
Mgr. Gross	-29.96%	25.50%	34.77%	39.04%	3.16%	29.43%
Mgr. Net	-31.81%	22.32%	31.40%	35.56%	0.49%	26.19%
Avg. Fund	-28.95%	22.07%	36.90%	33.44%	-0.81%	29.46%
Benchmark	-29.14%	27.60%	38.49%	36.39%	-1.51%	30.21%

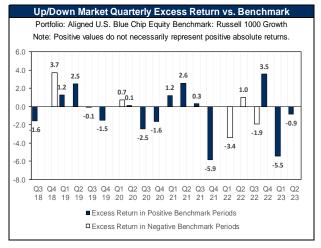
Modern Portfolio Theory Stats					
	Alpha	Beta	$R^2$	Sharpe	IR
5 Year	-0.55	0.93	0.95	0.52	NM
10 Year	0.21	0.93	0.94	0.82	0.05

Current Style Allocation					
		Value	Blend	Growth	
> 46.5 E	Bil.	8%	18%	56%	Large-cap
6.4 to 46.5	5 Bil.	0%	14%	4%	Mid-cap
< 6.4 E	Bil	0%	0%	0%	Small-cap
Stocks	98%			Foreigr	4.7%
Bonds	0%		Med. Mark	et Cap (M	\$90,383
Cash	2%	Wtd.	Med. Mark	et Cap (M	\$175,008

Top 10 Sector Weights				
Sectors	Manager	Index		
Financials	26.4%	6.4%		
Information Technology	24.1%	43.3%		
Consumer Discretionary	12.8%	16.0%		
Industrials	10.6%	6.0%		
Communication Services	9.5%	10.7%		
Real Estate	6.6%	1.0%		
Health Care	6.5%	11.0%		
Materials	2.5%	0.7%		
Consumer Staples	0.9%	4.4%		
Energy	0.0%	<u>0.5%</u>		
% Weight In Top 3 Sectors	63.4%	65.7%		

Top 5 Holdings				
Symbol	Description	<u>% Holding</u>		
MSFT	Microsoft (Technology)	12.6%		
AMZN	Amazon.com (Cons. Discr.)	7.8%		
GOOGL	Alphabet (Comm. Serv.)	6.4%		
TDG	TransDigm Group (Industrials)	5.4%		
MA	Mastercard (Technology)	4.6%		
	% Weight in Top Five Holdings	36.9%		

Characteristics	
Manager	Index
0.8%	0.7%
42.3	35.6
32.2	32.4
9.0	13.0
9.6	8.0
25.5	26.2
1.6	2.1
23.6%	30.6%
17.1%	13.2%
32.3%	41.6%
69.1%	
	<u>Manager</u> 0.8% 42.3 32.2 9.0 9.6 25.5 1.6 23.6% 17.1% 32.3%



# **RAYMOND JAMES®**

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### ALLSPRING GLOBAL INVESTMENTS Large-cap Core

Location	Charlotte, NC		
Manager(s)	John Campbell, Vince Fioramanti		
Avg. # Holdings Annual Turnover	50 50% - 70%		
Firm Assets Strategy Assets AMS Assets	\$377.0 Billion (As of 3/31/23) \$850.6 Million (As of 3/31/23) RJCS: \$132.3 Million PS UMA: \$0.1 Million		
Model Code	WCAWCAGLC		
Model Delivery	Yes		
Status (Account Min.)	Recommended		
RJCS Composite Start	4/1/2013		
Benchmark:	S&P 500		
ETF Proxy	SPDR S&P 500 ETF		
Avg. Fund Group	Morningstar Large-cap Blend		

Q2

2023

The investment team at Allspring believes that company fundamentals drive stock prices in the long run. Undervalued companies with improving earnings fundamentals, strong balance sheets, experienced management teams and well-positioned products should exhibit price appreciation. The team adds value by uncovering fundamentally sound companies through a systematic and consistently applied process. The portfolio is created based on information garnered from the firm's proprietary multifactor models and qualitative research efforts.

	Quarterly Attribution vs. ETF Proxy						
	Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
PHM	PulteGroup (Cons. Discr.)	2.09	0.43				
AVGO	Broadcom Inc. (Technology)	1.57	0.40				
CPRT	Copart (Industrials)	2.31	0.32				
CARR	Carrier Global (Industrials)	0.65	0.31				
ORCL	Oracle (Technology)	1.68	0.29				
	Bottom 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
NVDA	Nvidia (Technology)	-2.31	-0.84				
ULTA	Ulta Beauty Inc. (Consumer Discretionary)	1.77	-0.46				
TSLA	Tesla (Cons. Disc.)	-1.52	-0.39				
REGN	Regeneron Pharmaceuticals (Healthcare)	1.65	-0.38				
META	Meta Platforms Inc. (Technology)	-1.56	-0.36				

Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	5 Year	10 Year
Mgr. Gross	8.25%	15.18%	23.22%	15.88%	10.51%	12.28%
Mgr. Net	7.57%	13.72%	20.10%	12.93%	7.69%	9.42%
Avg. Fund	7.49%	13.92%	17.94%	14.22%	11.37%	12.07%
Benchmark	8.74%	16.89%	19.59%	14.60%	12.31%	12.86%

Trailing Standard Deviation						
		<u>3 Year</u>	5 Year	10 Year		
Please remember that volatility does	Mgr. Gross	16.95	21.88	16.45		
not measure the risk of a permanent loss of capital.	Avg. Fund	16.08	20.39	15.07		
	Benchmark	16.85	20.78	15.31		
	Benchmark	16.85	20.78	15.31		

Calendar Returns						
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-13.30%	31.79%	8.99%	28.15%	-7.51%	24.31%
Mgr. Net	-15.55%	28.48%	6.20%	24.92%	-9.90%	21.17%
Avg. Fund	-15.93%	26.97%	16.64%	30.11%	-5.07%	21.88%
Benchmark	-18.11%	28.71%	18.40%	31.49%	-4.38%	21.83%

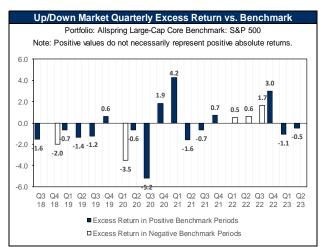
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR
5 Year	-1.80	1.03	0.96	0.41	NM
10 Year	-0.85	1.04	0.94	0.69	NM

Current Style Allocation						
		Value	Blend	Growth		
> 46.5 l	Bil.	14%	9%	37%	Large-cap	
6.4 to 46.	5 Bil.	26%	8%	6%	Mid-cap	
< 6.4 Bil		0%	0%	0%	Small-cap	
					_	
Stocks	99%			Foreigr	0.0%	
Bonds	0%		Med. Mark	et Cap (M)	\$58,310	
Cash	1%	Wtd.	Med. Mark	et Cap (M)	\$63,950	

Top 10 Se	Top 10 Sector Weights						
Sectors	Manager	ETF Proxy					
Information Technology	32.5%	29.4%					
Health Care	14.5%	14.3%					
Industrials	10.3%	8.5%					
Consumer Discretionary	9.8%	10.9%					
Financials	8.9%	12.1%					
Energy	6.4%	1.7%					
Materials	5.2%	2.4%					
Communication Services	5.0%	9.4%					
Consumer Staples	3.8%	6.3%					
Real Estate	<u>3.7%</u>	<u>2.1%</u>					
% Weight In Top 3 Sectors	57.3%	52.2%					

Top 5 Holdings				
Symbol	Description	<u>% Holding</u>		
MSFT	Microsoft (Technology)	5.9%		
AAPL	Apple (Technology)	5.4%		
GOOG	Alphabet (Comm. Serv.)	3.2%		
AVGO	Broadcom Inc. (Technology)	2.8%		
FTNT	Fortinet (Technology)	2.4%		
	% Weight in Top Five Holdings	19.8%		

Portfolio	Characteristics	
	Manager	ETF Proxy
Yield	1.9%	1.4%
Trailing 12 Month P/E	23.1	33.0
Forward 12 Month P/E	19.6	24.5
Price/Book	6.3	6.3
Price/Sales	4.2	4.9
Price/Cash Flow	17.3	19.6
P/E-to-Growth (PEG)	2.3	2.2
Return on Equity	28.6%	20.6%
Long-term Growth Rate	9.9%	10.8%
Debt to Capital	32.3%	37.3%
Active Share	76.3%	



## **RAYMOND JAMES®**

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### ALLSPRING GLOBAL INVESTMENTS Mid-cap Value

Location	Menomee Falls, WI
Manager(s)	Bryant VanCronkhite, James Tringas
Avg. # Holdings	50 - 70
Annual Turnover	30% - 70%
Firm Assets	\$377.0 Billion (As of 3/31/23)
Strategy Assets	\$13.7 Billion (As of 3/31/23)
AMS Assets	RJCS: \$10.4 Million PS UMA: \$2.9 Million
Model Code	WCAWCAMID
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	1/1/2022
Benchmark:	Russell Mid-cap Value
Avg. Fund Group	Morningstar Mid-cap Value

Q2

2023

The Allspring Mid-Cap Value Equity strategy aims to provide long-term growth of capital by investing primarily in mid-sized companies in the United States with above average capital appreciation potential and below average risk. Allspring Mid cap Value strategy employs a fundamental approach to financial statements and seeks to own companies with long-term competitive advantages, strong and sustainable free cash flows and flexible balance sheets. The tenured portfolio managers and team of global equity research analysts follow a disciplined process focused on selecting companies with optimal risk to reward potential while minimizing unintended risks.

	Quarterly Attribution						
	Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
VMC	Vulcan Materials (Materials)	3.10	0.76				
MTZ	MasTec (Industrials)	2.60	0.58				
BRO	Brown & Brown (Financials)	2.60	0.37				
ALC	Alcon AG (Healthcare)	2.64	0.35				
CSL	Carlisle Companies (Industrials)	2.71	0.31				
	Bottom 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
KDP	Keurig Dr. Pepper Inc. (Cons. Staples)	2.48	-0.40				
VLO	Valero Energy (Energy)	1.51	-0.33				
YUMC	Yum! Brands (Cons. Discr.)	1.59	-0.26				
FL	Foot Locker (Cons. Discr.)	0.47	-0.25				
EOG	EOG Resources (Energy)	1.83	-0.18				

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Mgr. Gross	5.57%	6.55%	15.60%	18.97%	10.96%	11.61%
Mgr. Net	4.89%	5.18%	12.66%	15.95%	8.13%	8.77%
Avg. Fund	4.38%	6.24%	13.41%	18.51%	8.36%	9.99%
Benchmark	3.86%	5.23%	10.50%	15.04%	6.84%	9.03%

Bease remember that volatility does not measure the risk of a permanent loss of capital.         3 Year         5 Year         10 Year           Mgr. Gross         16.85         24.18         17.83           Avg. Fund         18.96         25.17         18.45           Benchmark         18.26         24.62         18.04	Trailing Standard Deviation							
not measure the risk of a permanent loss of capital. Avg. Fund 18.96 25.17 18.45			<u>3 Year</u>	<u>5 Year</u>	10 Year			
loss of capital. Avg. Fund 18.96 25.17 18.45		Mgr. Gross	16.85	24.18	17.83			
Benchmark 18.26 24.62 18.04		Avg. Fund	18.96	25.17	18.45			
		Benchmark	18.26	24.62	18.04			

	Calendar Returns					
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-4.23%	29.87%	4.10%	36.62%	-12.41%	12.13%
Mgr. Net	-6.70%	26.61%	1.42%	33.20%	-14.68%	9.28%
Avg. Fund	-7.07%	30.92%	4.50%	26.40%	-11.67%	15.10%
Benchmark	-12.03%	28.34%	4.96%	27.06%	-12.29%	13.34%

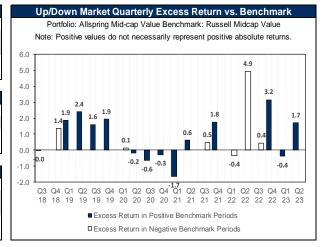
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	4.03	0.97	0.99	0.39	1.32
10 Year	2.60	0.98	0.98	0.60	0.93

	Current Style Allocation						
		Value	Blend	Growth			
> 46.5	Bil.	11%	0%	4%	Large-cap		
6.4 to 46.	5 Bil.	60%	19%	1%	Mid-cap		
< 6.4 E	Bil	4%	1%	0%	Small-cap		
					_		
Stocks	96%			Foreigr	า 2.7%		
Bonds	0%		Med. Mark	et Cap (M	) \$16,932		
Cash	4%	Wtd.	Med. Mark	et Cap (M	) \$19,523		

Top 10 Sector Weights					
Sectors	Manager	Index			
Industrials	24.6%	18.9%			
Financials	18.0%	16.0%			
Consumer Discretionary	9.0%	9.4%			
Real Estate	7.8%	10.4%			
Consumer Staples	7.7%	4.2%			
Health Care	7.3%	7.6%			
Materials	7.1%	7.8%			
Utilities	6.3%	7.5%			
Energy	6.0%	5.0%			
Information Technology	<u>5.3%</u>	<u>9.7%</u>			
% Weight In Top 3 Sectors	51.5%	44.3%			

Top 5 Holdings					
Symbol	Description	<u>% Holding</u>			
RSG	Republic Services (Industrials)	3.8%			
VMC	Vulcan Materials (Materials)	3.7%			
AER	AerCap (Industrials)	3.5%			
LKQ	LKQ (Cons. Discr.)	3.5%			
DOX	Amdocs (Technology)	3.4%			
	% Weight in Top Five Holdings	18.0%			

Portfolio Characteristics				
	Manager	Index		
Yield	1.9%	2.0%		
Trailing 12 Month P/E	22.6	20.1		
Forward 12 Month P/E	17.5	17.7		
Price/Book	2.8	2.6		
Price/Sales	2.2	2.2		
Price/Cash Flow	13.9	12.0		
P/E-to-Growth (PEG)	1.9	1.8		
Return on Equity	12.3%	12.6%		
Long-term Growth Rate	8.2%	7.8%		
Debt to Capital	39.6%	39.5%		
Active Share	90.0%			



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Q2 A	NCHOR CAPITAL ADVISORS, LLC
2023	All-cap Value Equity
Location	Boston, MA
Manager(s)	Jennifer DeSisto, William J. Hickey
Avg. # Holdings	40 - 65
Annual Turnover	10% - 30%
Firm Assets	\$7.9 Billion (As of 3/31/23)
Strategy Assets	\$800.1 Million (As of 3/31/23)
AMS Assets	RJCS: \$17.8 Million PS UMA: \$1.8 Million
Manager Code	ANCANCACV
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	7/1/2013
Benchmark:	Russell 3000 Value
Avg. Fund Group	50% Mstar Mid Value/ 50% Mstar Large Value

The Anchor Capital Advisors All Cap Value strategy invests primarily in quality companies at attractive valuations at the time of purchase. The investment team employs a value approach of investing in quality, undervalued companies with stable or improving outlooks, while closely monitoring risk. Anchor's fundamental bottom-up process is disciplined, repeatable, and risk averse. This strategy should be used as a relative value, all cap exposure in a broadly diversified portfolio.

	Quarterly Attribution						
	Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
ХОМ	Exxon Mobil (Energy)	-2.30	0.26				
Т	AT&T (Comm. Serv.)	-0.63	0.14				
LOW	Lowe's Companies (Cons. Discr.)	1.65	0.12				
CMCSA	Comcast (Comm. Serv.)	0.96	0.06				
VZ	Verizon Communications (Comm. Serv.)	-0.80	0.06				
	Bottom 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
META	Meta Platforms Inc. (Technology)	-2.01	-0.67				
DG	Dollar General (Cons. Discr.)	1.76	-0.44				
ULTA	Ulta Beauty Inc. (Consumer Discretionary)	1.40	-0.29				
MPC	Marathon Petroleum (Energy)	1.03	-0.23				
PGR	Progressive (Financials)	1.68	-0.22				

Trailing Returns*							
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	10 Year	
Mgr. Gross	2.66%	3.91%	11.60%	11.77%	7.44%	8.80%	
Mgr. Net	2.00%	2.58%	8.76%	8.92%	4.69%	6.02%	
Avg. Fund	4.16%	5.69%	12.83%	17.26%	8.91%	10.18%	
Benchmark	4.03%	4.98%	11.22%	14.38%	7.79%	9.09%	

Trailing Standard Deviation							
		<u>3 Year</u>	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	13.70	19.04	14.17			
loss of capital.	Avg. Fund	17.22	22.95	16.88			
	Benchmark	16.37	21.18	15.78			

Calendar Returns						
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-5.81%	17.86%	4.85%	25.55%	-3.56%	14.42%
Mgr. Net	-8.24%	14.87%	2.16%	22.38%	-6.05%	11.51%
Avg. Fund	-5.94%	29.32%	4.48%	26.47%	-9.52%	16.30%
Benchmark	-7.98%	25.37%	2.87%	26.26%	-8.58%	13.19%

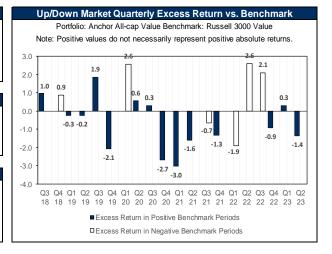
	Modern Port	folio Thec	ry Stats		
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	0.12	0.89	0.98	0.31	0.05
10 Year	0.54	0.88	0.97	0.55	0.21

Current Style Allocation								
		Value Blend Growth						
> 46.5	Bil.	35% 24% 15% Large-cap						
6.4 to 46.5 Bil.		14% 9% 5% Mid-cap						
< 6.4	Bil	0% 0% 0% Small-cap						
Stocks	96%	Foreign 7.7%						
Bonds	0%	Med. Market Cap (M) \$84,288						
Cash	4%	Wtd.	Med. Mark	et Cap (M)	\$90,383			

Top 10 Sector Weights						
Sectors	Manager	Index				
Health Care	19.2%	15.5%				
Financials	18.6%	20.3%				
Industrials	14.8%	13.5%				
Consumer Staples	10.7%	8.0%				
Information Technology	10.7%	8.9%				
Energy	7.0%	8.0%				
Materials	5.3%	4.8%				
Utilities	4.0%	5.1%				
Real Estate	3.9%	5.2%				
Consumer Discretionary	<u>3.1%</u>	<u>5.6%</u>				
% Weight In Top 3 Sectors	52.5%	49.3%				

Top 5 Holdings						
Symbol	Description	<u>% Holding</u>				
SHV	iShares Short Treasury Bond ETF	5.1%				
CVX	Chevron (Energy)	2.9%				
JPM	JPMorgan Chase & Co. (Financials)	2.6%				
JNJ	Johnson & Johnson (Healthcare)	2.6%				
MCK	McKesson (Healthcare)	2.3%				
	% Weight in Top Five Holdings	15.5%				

Portfolio Characteristics					
Manager	Index				
1.9%	2.3%				
27.3	21.4				
19.5	17.0				
4.2	2.5				
2.9	2.5				
17.1	13.2				
2.4	2.2				
14.7%	13.7%				
7.8%	7.0%				
35.7%	36.5%				
77.9%					
	<u>Manager</u> 1.9% 27.3 19.5 4.2 2.9 17.1 2.4 14.7% 7.8% 35.7%				



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Q2	ANCHOR CAPITAL ADVISORS, LLC
2023	All-cap Value Balanced
Location	Boston, MA
Manager(s)	Jennifer DeSisto, William J. Hickey
Avg. # Holdings	40 - 65
Annual Turnove	r 10% - 30%
Firm Assets	\$7.9 Billion (As of 3/31/23)
Strategy Assets	\$2.4 Billion (As of 3/31/23)
AMS Assets	RJCS: \$64.9 Million PS UMA: \$16.9 Million
Manager Code Model Delivery Status (Accoun RJCS Composi Benchmark: Avg. Fund Grou	te Start 4/1/2013 60% Russell 3000 Value / 40% BBGCI

The Anchor Capital Advisors All Cap Value Balanced strategy invests primarily in quality companies at attractive valuations at the time of purchase as well as both core and opportunistic fixed income securities. The investment team employs a value approach of investing in quality, undervalued companies with stable or improving outlooks, while closely monitoring risk. Anchor's fundamental bottom-up process is disciplined, repeatable, and risk averse. This strategy should be used as a relative value, all cap balanced exposure in a broadly diversified portfolio.

	Quarterly Attribution		
	Top 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
XOM	Exxon Mobil (Energy)	-2.30	0.26
Т	AT&T (Comm. Serv.)	-0.63	0.14
LOW	Lowe's Companies (Cons. Discr.)	1.69	0.12
VZ	Verizon Communications (Comm. Serv.)	-0.80	0.06
VLO	Valero Energy (Energy)	-0.23	0.05
	Bottom 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
META	Meta Platforms Inc. (Technology)	-2.01	-0.67
MPC	Marathon Petroleum (Energy)	1.13	-0.28
PGR	Progressive (Financials)	1.87	-0.25
ULTA	Ulta Beauty Inc. (Consumer Discretionary)	1.15	-0.23
DG	Dollar General (Cons. Discr.)	1.28	-0.22

		Traili	ng Returns	S*		
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	10 Year
Mgr. Gross	1.21%	3.38%	7.31%	7.21%	4.77%	6.02%
Mgr. Net	0.56%	2.05%	4.57%	4.47%	2.09%	3.31%
Avg. Fund	2.14%	4.17%	7.31%	8.32%	6.72%	7.38%
Benchmark	2.14%	3.68%	6.92%	7.67%	5.57%	6.26%

Please remember that volatility does Mgr. Gross 9.70 13.54 1	Year
not measure the risk of a permanent	
	0.18
loss of capital. Avg. Fund 10.88 13.26 S	.79
Benchmark 10.64 13.15 S	9.74

		Calen	dar Retur	ns		
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-6.46%	11.85%	3.48%	16.73%	-3.88%	10.70%
Mgr. Net	-8.88%	9.00%	0.82%	13.77%	-6.36%	7.88%
Avg. Fund	-7.74%	15.93%	7.69%	19.50%	-4.04%	12.30%
Benchmark	-7.73%	14.14%	5.30%	18.40%	-4.64%	8.69%

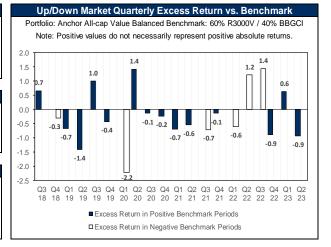
	Modern Port	folio Thec	ory Stats		
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR
5 Year	-0.80	1.02	0.98	0.24	NM
10 Year	-0.33	1.03	0.96	0.49	NM

Current Style Allocation							
		Current Style Anocation					
		Value Blend Growth					
> 46.5 I	Bil.	35% 24% 15% Large-cap					
6.4 to 46.	6.4 to 46.5 Bil.		14% 9% 5% Mid-cap				
< 6.4 E	Bil	0% 0% 0% Small-cap					
Stocks	61%	Foreign 9.3%					
Bonds	36%	Med. Market Cap (M) \$77,623					
Cash	3%	Wtd.	Med. Mark	et Cap (M)	\$29,135		

Top 10 Sector Weights					
Sectors	Manager	Index			
Health Care	18.7%	15.5%			
Financials	17.7%	20.3%			
Industrials	16.7%	13.5%			
Information Technology	10.4%	8.9%			
Consumer Staples	9.8%	8.0%			
Materials	6.3%	4.8%			
Energy	6.3%	8.0%			
Utilities	4.9%	5.1%			
Real Estate	4.0%	5.2%			
Consumer Discretionary	2.9%	<u>5.6%</u>			
% Weight In Top 3 Sectors	53.0%	49.3%			

	Top 5 Holdings				
Symbol	Description	<u>% Holding</u>			
IEI	iShares 3-7 Year Treasury Bond ETF	14.1%			
SHV	iShares Short Treasury Bond ETF	9.2%			
IEF	iShares 7-10 Year Treasury Bond ETF	5.9%			
IGSB	iShares 1-5 Year IG Corporate Bond ETF	4.1%			
IGIB	iShares 5-10 Yr Inv Grade Corp Bond ETF	4.1%			
	% Weight in Top Five Holdings	37.5%			

Portfolio Characteristics					
	Manager	Index			
Yield	2.1%	2.3%			
Trailing 12 Month P/E	27.3	21.4			
Forward 12 Month P/E	19.5	17.0			
Price/Book	4.6	2.5			
Price/Sales	3.1	2.5			
Price/Cash Flow	17.5	13.2			
P/E-to-Growth (PEG)	2.2	2.2			
Return on Equity	15.3%	13.7%			
Long-term Growth Rate	9.0%	7.0%			
Debt to Capital	35.7%	36.5%			



# **RAYMOND JAMES**<sup>®</sup>

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

Q2	
2023	

### ANCHOR CAPITAL ADVISORS, LLC Mid-cap Value Equity

Location	Boston, MA
Manager(s)	William Rice, Jr.
Avg. # Holdings	30 - 60
Annual Turnover	10% - 30%
Firm Assets	\$7.9 Billion (As of 3/31/23)
Strategy Assets	\$4.1 Billion (As of 3/31/23)
AMS Assets	RJCS: \$81.7 Million PS UMA: \$3.2 Million
Model Code	ANCANCMV
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	4/1/2013
Benchmark:	Russell Mid-cap Value
Avg. Fund Group	Morningstar Mid-cap Value

Anchor Capital Advisors' investment philosophy is to invest in mid-cap securities which are undervalued, while maintaining what they believe to be prudent and appropriate levels of risk. Anchor invests in sound companies with strong outlooks when they are available at attractive prices. Anchor also believes that capital conservation is as important as capital appreciation in achieving long-term investment success.

	Quarterly Attribution					
	Top 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
HUBB	Hubbell Incorporated (Industrials)	2.33	0.66			
MCK	McKesson (Healthcare)	3.08	0.40			
WSO	Watsco (Industrials)	2.76	0.39			
BAH	Booz Allen Hamilton (Technology)	2.55	0.34			
VNT	Vontier Corp (Technology)	2.12	0.29			
	Bottom 5 Stocks					
Ticker	Description	<u>O/U Weight</u>	Total Effect			
DG	Dollar General (Cons. Discr.)	2.19	-0.52			
ULTA	Ulta Beauty Inc. (Consumer Discretionary)	1.99	-0.41			
RGLD	Royal Gold (Materials)	2.06	-0.34			
WAT	Waters (Healthcare)	1.67	-0.32			
FANG	Diamondback Energy (Energy)	2.27	-0.30			

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	10 Year
Mgr. Gross	2.55%	1.97%	7.65%	9.33%	6.50%	9.00%
Mgr. Net	1.89%	0.66%	4.89%	6.54%	3.78%	6.21%
Avg. Fund	4.38%	6.24%	13.41%	18.51%	8.36%	9.99%
Benchmark	3.86%	5.23%	10.50%	15.04%	6.84%	9.03%

Trailing Standard Deviation						
		<u>3 Year</u>	<u>5 Year</u>	10 Year		
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	13.80	20.52	15.11		
	Avg. Fund	18.96	25.17	18.45		
	Benchmark	18.26	24.62	18.04		

	Calendar Returns					
	2022	2021	2020	2019	2018	2017
Mgr. Gros	s -10.08%	19.97%	1.97%	30.72%	-3.00%	13.56%
Mgr. N	et -12.42%	16.94%	-0.66%	27.43%	-5.50%	10.68%
Avg. Fur	nd -7.07%	30.92%	4.50%	26.40%	-11.67%	15.10%
Benchma	rk -12.03%	28.34%	4.96%	27.06%	-12.29%	13.34%

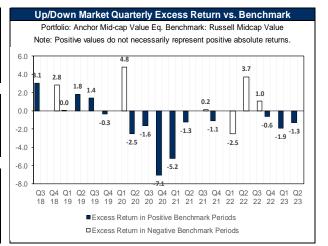
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR
5 Year	0.19	0.82	0.97	0.24	0.05
10 Year	1.18	0.82	0.95	0.53	0.35

Current Style Allocation					
		Value	Blend	Growth	
> 46.5 l	Bil.	6%	5%	3%	Large-cap
6.4 to 46.	5 Bil.	38%	33%	8%	Mid-cap
< 6.4 E	Bil	2%	2%	3%	Small-cap
Stocks	95%			Foreigr	ח 0.0%
Bonds	0%		Med. Mark	et Cap (M	) \$15,954
Cash	5%	Wtd.	Med. Mark	et Cap (M	) \$15,731

Top 10 Sector Weights						
Sectors	Manager	Index				
Industrials	26.4%	18.9%				
Financials	14.6%	16.0%				
Information Technology	10.4%	9.7%				
Health Care	9.4%	7.6%				
Utilities	9.2%	7.5%				
Real Estate	8.4%	10.4%				
Energy	6.1%	5.0%				
Consumer Staples	5.8%	4.2%				
Materials	4.3%	7.8%				
Consumer Discretionary	<u>3.9%</u>	<u>9.4%</u>				
% Weight In Top 3 Sectors	51.5%	44.6%				

Top 5 Holdings			
Symbol	Description	<u>% Holding</u>	
MCK	McKesson (Healthcare)	3.2%	
CBOE	CBOE Global Markets Inc (Financials)	2.8%	
BAH	Booz Allen Hamilton (Technology)	2.7%	
HES	Hess (Energy)	2.7%	
CASY	Casey's General Stores (Cons. Staples)	2.6%	
	% Weight in Top Five Holdings	14.1%	

Portfolio Characteristics				
	Manager	Index		
Yield	1.7%	2.0%		
Trailing 12 Month P/E	23.6	20.1		
Forward 12 Month P/E	19.3	17.7		
Price/Book	3.5	2.6		
Price/Sales	2.8	2.2		
Price/Cash Flow	14.3	12.0		
P/E-to-Growth (PEG)	2.3	1.8		
Return on Equity	13.2%	12.6%		
Long-term Growth Rate	8.0%	7.8%		
Debt to Capital	41.9%	39.5%		
Active Share	93.1%			



# **RAYMOND JAMES®**

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### ANCORA ADVISORS, LLC. Ancora/Thelen Small-Mid Cap

Bloomfield Hills, MI Location Manager(s) Dan Thelen Avg. # Holdings 50 - 80 Annual Turnover 50% - 100% Firm Assets \$2.2 Billion (As of 3/31/23) Strategy Assets \$366.4 Million (As of 3/31/23) AMS Assets RJCS: \$5.8 Million PS UMA: \$2.8 Million Model Code AALAALSMC Model Delivery Yes Not Recommended Status (Account Min.) **RJCS** Composite Start 4/1/2018 Benchmark: Russell 2500 Avg. Fund Group 50% Mstar Small Blend/50% Mstar Mid Blend

On the RJCS platform, the Ancora/Thelen Small- to Mid-Cap Equity strategy has been downgraded to Not Recommended and will be liquidated on January 31st, 2024, if no action is taken. Given the downgrade to Not Recommended, no new accounts for these disciplines will be accepted, effective immediately. We strongly encourage investors to reallocate portfolios to other RJCS alternatives for which there remains a higher level of investment conviction.

\*Inception Date: 4/1/18

	Quarterly Attribution		
	Top 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
MBC	MasterBrand Inc (Cons. Disc.)	2.79	0.94
APG	APi Group Corporation (Industrials)	4.23	0.65
VVX	V2X Inc (Industrials)	3.38	0.61
CXT	Crane NXT, Co.(Industrials)	2.42	0.56
FG	F&G Annuities & Life Inc (Finance)	1.49	0.45
	Bottom 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
JXN	Jackson Financial (Financials)	2.19	-0.55
MODV	ModivCare Inc. (Healthcare)	0.55	-0.39
EHAB	Enhabit, Inc (Healthcare)	0.95	-0.29
NOMD	Nomad Foods (Cons. Staples)	2.05	-0.25
PRMW	Primo Water (Cons. Staples)	0.97	-0.24

		Traili	ng Returns	5*		
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	5 Year	Inception*
Mgr. Gross	6.03%	9.99%	16.71%	13.58%	4.35%	4.85%
Mgr. Net	5.35%	8.59%	13.74%	10.69%	1.68%	2.16%
Avg. Fund	4.67%	8.47%	14.72%	15.49%	7.44%	8.06%
Benchmark	5.23%	8.79%	13.58%	12.29%	6.55%	7.36%

Trailing Standard Deviation				
		<u>3 Year</u>	5 Year	Inception*
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	21.50	27.01	26.34
loss of capital.	Avg. Fund	19.72	25.72	25.09
	Benchmark	21.23	27.30	26.65

Calendar Returns						
	2022	2021	2020	<u>2019</u>	<u>2018</u>	2017
Mgr. Gross	-17.25%	21.13%	6.38%	24.95%	N/A	N/A
Mgr. Net	-19.42%	18.06%	3.65%	21.79%	N/A	N/A
Avg. Fund	-14.03%	25.39%	13.44%	26.07%	N/A	N/A
Benchmark	-18.37%	18.18%	19.99%	27.77%	N/A	N/A

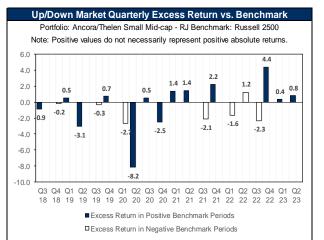
	Modern Port	folio Thec	ory Stats		
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	-1.79	0.97	0.96	0.10	NM
5.25 Year	-2.06	0.97	0.96	0.12	NM

Current Style Allocation					
		Value	Blend	Growth	
> 46.5 E	Bil.	0%	0%	0%	Large-cap
6.4 to 46.	5 Bil.	37%	10%	0%	Mid-cap
< 6.4 E	Bil	24%	16%	13%	Small-cap
Stocks	98%			Foreign	1 2.2%
Bonds	0%		Med. Mark	et Cap (M)	\$2,744
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$3.494

Top 10 Sector Weights			
Sectors	Manager	Index	
Industrials	33.0%	19.7%	
Consumer Discretionary	9.9%	12.7%	
Financials	9.3%	14.9%	
Communication Services	8.4%	2.8%	
Real Estate	7.7%	7.3%	
Health Care	7.5%	13.4%	
Information Technology	6.6%	12.9%	
Energy	5.7%	4.8%	
Consumer Staples	4.5%	3.3%	
Utilities	<u>3.7%</u>	<u>2.8%</u>	
% Weight In Top 3 Sectors	52.2%	47.3%	

Top 5 Holdings			
Symbol	Description	<u>% Holding</u>	
APG	APi Group Corporation (Industrials)	3.9%	
VVX	V2X Inc (Industrials)	3.6%	
MDU	MDU Resources Group (Utilities)	3.5%	
MBC	MasterBrand Inc (Cons. Disc.)	3.2%	
CXT	Crane NXT, Co.(Industrials)	3.1%	
	% Weight in Top Five Holdings	17.2%	

Portfolio Characteristics				
	Manager	Index		
Yield	1.9%	1.6%		
Trailing 12 Month P/E	15.8	19.9		
Forward 12 Month P/E	16.4	17.5		
Price/Book	1.9	2.8		
Price/Sales	1.1	2.2		
Price/Cash Flow	9.1	11.9		
P/E-to-Growth (PEG)	1.6	1.5		
Return on Equity	9.7%	12.4%		
Long-term Growth Rate	8.0%	9.6%		
Debt to Capital	47.2%	37.9%		
Active Share	96.0%			



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### ATLANTA CAPITAL MANAGEMENT COMPANY, LLC High Quality Select Equity

Q2

2023

Location	Atlanta, GA
Manager(s)	Chip Reed, William Bell, Matt Hereford
Avg. # Holdings Annual Turnover	25 - 40 10% - 40%
Firm Assets Strategy Assets AMS Assets	\$27.3 Billion (As of 3/31/23) \$1.2 Billion (As of 3/31/23) RJCS: \$178.4 Million PS UMA: \$14 Million UMA: \$98.6 Million
Model Code Model Delivery Status (Account Min.) RJCS Composite Start Benchmark:	ATLATLSE Yes Recommended (\$100,000) 4/1/2016 Russell 1000
Avg. Fund Group	Morningstar Large-cap Blend

Chip Reed's team creates a portfolio of their 25 to 40 best ideas that meet their three investment criteria: high quality, attractive valuation, and downside protection. The portfolio's flexible construction guidelines allow the team to capitalize on the best potential risk-reward opportunities, regardless of a company's size or sector classification. The team seeks to mitigate risk by adhering to a rigorous valuation discipline and favoring cash-producing businesses capable of earning high returns on invested capital.

Quarterly Attribution						
	Top 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
MLM	Martin Marietta Materials (Materials)	3.18	0.63			
TRU	TransUnion (Industrials)	2.12	0.34			
STE	STERIS (Healthcare)	3.11	0.28			
GOOG	Alphabet (Comm. Serv.)	4.05	0.28			
FI	Fiserv (Technology)	7.39	0.22			
	Bottom 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
CDW	CDW Corporation (Consumer Discretionary)	5.09	-0.81			
GPN	Global Payments (Technology)	5.08	-0.78			
NVDA	Nvidia (Technology)	-2.01	-0.76			
WTM	White Mountains Insurance (Financials)	7.93	-0.61			
AAPL	Apple (Technology)	-6.76	-0.60			

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	10 Year
Mgr. Gross	6.22%	9.57%	18.92%	11.86%	12.00%	12.20%
Mgr. Net	5.54%	8.18%	15.90%	9.01%	9.15%	9.34%
Avg. Fund	7.49%	13.92%	17.94%	14.22%	11.37%	12.07%
Benchmark	8.58%	16.68%	19.36%	14.09%	11.92%	12.64%

Trailing Standard Deviation							
		<u>3 Year</u>	5 Year	<u>10 Year</u>			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	15.20	18.91	14.06			
loss of capital.	Avg. Fund	16.08	20.39	15.07			
	Benchmark	17.30	21.44	15.76			

Calendar Returns							
	2022	2021	2020	2019	2018	2017	
Mgr. Gross	-11.14%	15.97%	13.98%	40.43%	-0.18%	21.09%	
Mgr. Net	-13.45%	13.03%	11.08%	36.92%	-2.74%	18.02%	
Avg. Fund	-15.93%	26.97%	16.64%	30.11%	-5.07%	21.88%	
Benchmark	-19.13%	26.45%	20.96%	31.43%	-4.78%	21.69%	

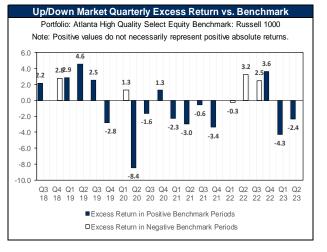
	Modern Port	folio Theo	ory Stats		
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR
5 Year	1.53	0.84	0.91	0.55	0.26
10 Year	1.39	0.83	0.88	0.80	0.28

Current Style Allocation							
		Value	Blend	Growth			
> 46.5	Bil.	2%	22%	19%	Large-cap		
6.4 to 46.	5 Bil.	37%	13%	7%	Mid-cap		
< 6.4 E	< 6.4 Bil		0%	0%	Small-cap		
Stocks	96%			Foreigr	n 4.6%		
Bonds	0%		Med. Mark	et Cap (M)	) \$34,991		
Cash	4%	Wtd.	Med. Mark	et Cap (M	) \$37,309		

Top 10 Sector Weights					
Sectors	Manager	Index			
Financials	30.4%	12.9%			
Information Technology	16.4%	27.1%			
Consumer Discretionary	16.0%	10.9%			
Health Care	11.4%	13.3%			
Industrials	8.5%	9.5%			
Materials	7.1%	2.7%			
Communication Services	5.6%	8.1%			
Consumer Staples	4.7%	6.3%			
Energy	0.0%	4.0%			
Real Estate	0.0%	<u>2.8%</u>			
% Weight In Top 3 Sectors	62.8%	50.9%			

Top 5 Holdings					
Symbol	Description	<u>% Holding</u>			
FI	Fiserv (Technology)	7.7%			
WTM	White Mountains Insurance (Financials)	7.4%			
TJX	TJX Companies (Cons. Discr.)	7.4%			
GOOG	Alphabet (Comm. Serv.)	5.6%			
MKL	Markel Group Inc. (Finance)	5.5%			
	% Weight in Top Five Holdings	33.7%			

<u>lanager</u> 0.7% 31.5 23.8 4.8 4.1	<u>Index</u> 1.5% 32.0 24.0 6.1 4.6
31.5 23.8 4.8	32.0 24.0 6.1
23.8 4.8	24.0 6.1
4.8	6.1
	••••
4.1	46
	4.0
19.1	19.1
1.4	2.1
16.2%	20.5%
13.0%	10.6%
40.7%	38.2%
24.1%	
	13.0% 40.7% 94.1%



# **RAYMOND JAMES®**

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Q2	ATLANTA CAPITAL MANAGEMENT COMPANY, LLC
2023	Small- to Mid-cap Blend
Location	Atlanta, GA
Manager(s)	Chip Reed, William Bell, Matt Hereford
Avg. # Holdings	40 - 70
Annual Turnover	5% - 25%
Firm Assets	\$27.3 Billion (As of 3/31/23)
Strategy Assets	\$12.7 Billion (As of 3/31/23)
AMS Assets	RJCS: \$33.7 Million
Model Code Model Delivery Status (Account M RJCS Composite	, , , ,

Atlanta's Small- to Mid-cap equity objective is closed for new business due to capacity constraints.

50% Mstar Small Blend/50% Mstar Mid Blend

Russell 2500

Benchmark:

Avg. Fund Group

Chip Reed and Atlanta's Small- to Mid-cap team seek high-quality smaller companies at reasonable valuations, just as they do with their pure small-cap discipline. Atlanta Capital's core equity team invests in companies in sound financial condition whose prices are below fair value at the time of purchase. The team seeks out innovative companies with high barriers to entry and focuses on consistent earnings and low debt.

	Quarterly Attribution					
	Top 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
LII	Lennox International (Industrials)	2.15	0.48			
ARMK	Aramark (Cons. Discr.)	3.11	0.44			
CSL	Carlisle Companies (Industrials)	4.01	0.39			
BRO	Brown & Brown (Financials)	2.51	0.33			
BAH	Booz Allen Hamilton (Technology)	2.18	0.32			
	Bottom 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
NVST	Envista Holdings (Healthcare)	2.67	-0.69			
BURL	Burlington Stores (Cons. Discr.)	2.06	-0.65			
WRB	W. R. Berkley (Financials)	4.56	-0.44			
COLM	Columbia Sportswear (Cons. Discr.)	1.86	-0.40			
TFX	Teleflex (Healthcare)	3.31	-0.31			

Trailing Returns*							
	2nd Qtr.	YTD	1 Year	3 Year	5 Year	10 Year	
Mgr. Gross	4.29%	5.49%	14.89%	14.24%	10.28%	12.85%	
Mgr. Net	3.58%	4.06%	11.80%	11.16%	7.30%	9.81%	
Avg. Fund	4.67%	8.47%	14.72%	15.49%	7.44%	9.70%	
Benchmark	5.23%	8.79%	13.58%	12.29%	6.55%	9.38%	

Trailing Standard Deviation						
		<u>3 Year</u>	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	16.80	23.79	17.56		
loss of capital.	Avg. Fund	19.72	25.72	18.99		
-	Benchmark	21.23	27.30	20.12		

	Calendar Returns					
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-7.89%	22.92%	11.54%	35.52%	-4.86%	26.47%
Mgr. Net	-10.41%	19.64%	8.53%	31.93%	-7.46%	23.10%
Avg. Fund	-14.03%	25.39%	13.44%	26.07%	-10.75%	15.76%
Benchmark	-18.37%	18.18%	19.99%	27.77%	-10.00%	16.81%

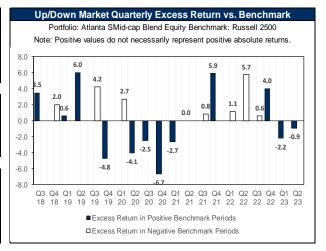
Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR	
5 Year	4.04	0.84	0.94	0.37	0.66	
10 Year	4.51	0.83	0.91	0.68	0.83	

Current Style Allocation						
Value Blend Growth						
> 46.5 E	Bil.	0%	0%	0%	Large-cap	
6.4 to 46.	6.4 to 46.5 Bil.		27%	16%	Mid-cap	
< 6.4 E	< 6.4 Bil		0%	2%	Small-cap	
					_	
Stocks	97%			Foreign	0.0%	
Bonds	0%		Med. Mark	et Cap (M)	\$11,468	
Cash	3%	Wtd.	Med. Mark	et Cap (M)	\$11,368	

Top 10 Sector Weights					
Sectors	Manager	Index			
Industrials	31.7%	19.7%			
Financials	23.8%	14.9%			
Consumer Discretionary	16.1%	12.7%			
Information Technology	12.3%	12.9%			
Health Care	7.6%	13.4%			
Materials	5.4%	5.4%			
Consumer Staples	1.6%	3.3%			
Real Estate	1.5%	7.3%			
Energy	0.0%	4.8%			
Utilities	0.0%	<u>2.8%</u>			
% Weight In Top 3 Sectors	71.7%	47.3%			

Top 5 Holdings				
Symbol	Description	<u>% Holding</u>		
CSL	Carlisle Companies (Industrials)	4.7%		
WRB	W. R. Berkley (Financials)	4.5%		
ARMK	Aramark (Cons. Discr.)	3.4%		
MKL	Markel Group Inc. (Finance)	3.3%		
CACI	CACI International (Technology)	3.2%		
	% Weight in Top Five Holdings	19.1%		

Portfolio Characteristics				
	Manager	Index		
Yield	0.9%	1.6%		
Trailing 12 Month P/E	28.2	19.9		
Forward 12 Month P/E	21.4	17.5		
Price/Book	3.9	2.8		
Price/Sales	2.4	2.2		
Price/Cash Flow	14.8	11.9		
P/E-to-Growth (PEG)	1.5	1.5		
Return on Equity	18.2%	12.4%		
Long-term Growth Rate	11.5%	9.6%		
Debt to Capital	37.4%	37.9%		
Active Share	94.0%			



# **RAYMOND JAMES®**

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### ATLANTA CAPITAL MANAGEMENT COMPANY, LLC Small-cap Blend

Location	Atlanta, GA
Manager(s)	Chip Reed, William Bell, Matt Hereford
Avg. # Holdings	50 - 70
Annual Turnover	25% - 35%
Firm Assets	\$27.3 Billion (As of 3/31/23)
Strategy Assets	\$2.4 Billion (As of 3/31/23)
AMS Assets	RJCS: \$40.9 Million
Model Code	ACMSBL
Model Delivery	No
Status (Account Min.)	Recommended (Closed)
RJCS Composite Start	10/1/2005
Benchmark:	Russell 2000
Avg. Fund Group	Morningstar Small-cap Blend

Q2

2023

Atlanta's Small-cap Equity objective is closed for new business due to capacity. Deposits to existing accounts are no longer accepted.

Atlanta Capital's core equity team seeks to invest in companies in sound financial condition and whose prices are below fair value at the time of purchase. The team seeks out innovative companies with high barriers to entry and focuses on consistent earnings and low debt. The fund is committed to being fully invested in its stocks, and emphasizes quality companies that management believes are attractively valued. The team believes that their deep fundamental research will provide the ability to construct portfolios that may outperform their peers and the benchmark over a full market cycle.

Quarterly Attribution						
	Top 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
BECN	Beacon Roofing Supply (Industrials)	2.93	0.93			
SSD	Simpson Manufacturing (Industrials)	1.44	0.28			
APAM	Artisan Partners Asset Mgmt. (Financials)	1.27	0.23			
CVLT	CommVault Systems (Technology)	1.15	0.23			
PRFT	Perficient (Technology)	2.00	0.22			
	Bottom 5 Stocks					
Ticker	Description	<u>O/U Weight</u>	Total Effect			
IART	Integra LifeSciences (Healthcare)	2.05	-0.81			
MLAB	Mesa Laboratories (Technology)	1.32	-0.47			
IPAR	Inter Parfums (Cons. Staples)	4.48	-0.44			
COLM	Columbia Sportswear (Cons. Discr.)	1.73	-0.37			
DORM	Dorman Products (Cons. Discr.)	2.33	-0.34			

-						
	Trailing Returns*					
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Mgr. Gross	2.35%	12.06%	16.40%	14.12%	9.49%	11.88%
Mgr. Net	1.65%	10.56%	13.27%	11.05%	6.53%	8.87%
Avg. Fund	4.43%	8.14%	14.01%	15.64%	6.25%	9.26%
Benchmark	5.21%	8.09%	12.31%	10.82%	4.21%	8.26%

Trailing Standard Deviation							
		<u>3 Year</u>	5 Year	<u>10 Year</u>			
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	16.95	21.54	16.44			
	Avg. Fund	21.65	27.47	20.45			
	Benchmark	23.51	28.60	21.49			

Calendar Returns						
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-11.22%	20.54%	11.05%	26.97%	1.51%	14.66%
Mgr. Net	-13.66%	17.31%	8.05%	23.58%	-1.24%	11.58%
Avg. Fund	-15.11%	25.56%	12.46%	25.08%	-11.54%	13.96%
Benchmark	-20.44%	14.82%	19.96%	25.53%	-11.01%	14.65%

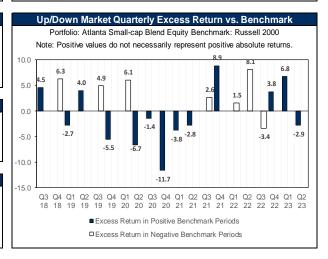
Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR	
5 Year	5.35	0.71	0.88	0.37	0.70	
10 Year	5.21	0.71	0.87	0.66	0.86	

Current Style Allocation							
		Value	Blend	Growth			
> 46.	5 Bil.	0%	0%	0%	Large-cap		
6.4 to 4	6.5 Bil.	11%	7%	3%	Mid-cap		
< 6.	4 Bil	4%	21%	Small-cap			
Stocks	96%			Foreig	n 0.0%		
Bonds	0%	Med. Market Cap (M) \$3,344					
Cash	4%	Wtd.	Med. Mark	et Cap (M	) \$3,835		

Top 10 Se	Top 10 Sector Weights						
Sectors	Manager	Index					
Industrials	28.6%	17.3%					
Information Technology	20.6%	13.7%					
Financials	13.7%	15.1%					
Health Care	10.8%	16.9%					
Consumer Discretionary	10.0%	10.6%					
Consumer Staples	9.9%	3.4%					
Materials	5.3%	4.6%					
Communication Services	1.2%	2.5%					
Energy	0.0%	6.8%					
Real Estate	0.0%	<u>6.1%</u>					
% Weight In Top 3 Sectors	62.9%	46.1%					

Top 5 Holdings					
Symbol	Description	<u>% Holding</u>			
IPAR	Inter Parfums (Cons. Staples)	4.6%			
BECN	Beacon Roofing Supply (Industrials)	3.8%			
QLYS	Qualys (Technology)	3.5%			
NSIT	Insight Enterprises (Technology)	3.1%			
SIGI	Selective Insurance Group (Financials)	3.0%			
	% Weight in Top Five Holdings	18.0%			

Portfolio Characteristics					
Manager	Index				
1.1%	1.5%				
23.2	17.5				
19.9	16.9				
3.6	2.4				
2.2	2.1				
14.7	10.4				
1.3	1.3				
15.0%	9.7%				
12.0%	11.6%				
29.4%	33.0%				
94.4%					
	<u>Manager</u> 1.1% 23.2 19.9 3.6 2.2 14.7 1.3 15.0% 12.0% 29.4%				



## **RAYMOND JAMES®**

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Q2	BAHL & GAYNOR						
2023	Income Growth						
Location	Cincinnati, OH						
Manager(s)	Bahl & Gaynor Investment Committee						
Avg. # Holdings	40 - 50						
Annual Turnover	15% - 25%						
Firm Assets	\$46.7 Billion (As of 3/31/23)						
Strategy Assets	\$37.1 Billion (As of 3/31/23)						
AMS Assets	RJCS: \$217.9 Million PS UMA: \$50.5 Million						
Model Code	BLGBLGIG						
Model Delivery	Yes						
Status (Account Min.)	Recommended (\$100,000)						
RJCS Composite Start	1/1/2019						
Benchmark:	S&P 500						
ETF Proxy	SPDR S&P 500 ETF						
Avg. Fund Group	Morningstar Large-cap Blend						

The Bahl & Gaynor Income Growth strategy seeks to invest in securities with a minimum current dividend yield of 2.0% and therefore provide a portfolio yield competitive to its S&P 500 benchmark. Over a full market cycle, Income Growth seeks to deliver growth of income stream ahead of inflation and a competitive risk-adjusted return experience to clients relative to other large-cap core peers and its benchmark.

	Quarterly Attribution vs. ETF Proxy							
	Top 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
AVGO	Broadcom Inc. (Technology)	4.32	1.08					
LLY	Eli Lilly and Company (Healthcare)	2.30	0.49					
ETN	Eaton (Industrials)	2.08	0.20					
UNH	UnitedHealth Group (Healthcare)	-1.30	0.14					
PFE	Pfizer (Healthcare)	-0.62	0.12					
	Bottom 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
NVDA	Nvidia (Technology)	-2.31	-0.84					
ABBV	AbbVie (Healthcare)	3.12	-0.81					
AAPL	Apple (Technology)	-7.36	-0.60					
AMZN	Amazon.com (Cons. Discr.)	-2.89	-0.50					
MSFT	Microsoft (Technology)	-4.80	-0.49					

Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Mgr. Gross	2.87%	2.86%	9.71%	12.09%	10.03%	10.65%
Mgr. Net	2.21%	1.53%	6.91%	9.23%	7.23%	7.83%
Avg. Fund	7.49%	13.92%	17.94%	14.22%	11.37%	12.07%
Benchmark	8.74%	16.89%	19.59%	14.60%	12.31%	12.86%

Trailing Standard Deviation							
		<u>3 Year</u>	<u>5 Year</u>	10 Year			
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	14.77	17.79	13.24			
	Avg. Fund	16.08	20.39	15.07			
	Benchmark	16.85	20.78	15.31			

Calendar Returns						
	2022	2021	2020	2019	<u>2018</u>	<u>2017</u>
Mgr. Gross	-8.03%	26.14%	7.50%	27.30%	-1.17%	20.46%
Mgr. Net	-10.41%	22.96%	4.75%	24.10%	-3.71%	17.41%
Avg. Fund	-15.93%	26.97%	16.64%	30.11%	-5.07%	21.88%
Benchmark	-18.11%	28.71%	18.40%	31.49%	-4.38%	21.83%

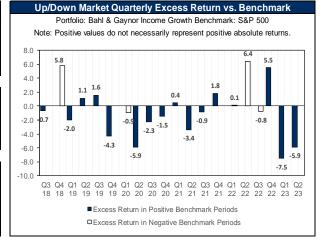
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	-0.23	0.80	0.87	0.48	NM
10 Year	0.07	0.81	0.86	0.73	0.01

Current Style Allocation							
		Value	Blend	Growth			
> 46.5 H	Bil.	37%	31%	23%	Large-cap		
6.4 to 46.	5 Bil.	7%	1%	1%	Mid-cap		
< 6.4 E	Bil	0%	0%	0%	Small-cap		
					_		
Stocks	98%			Foreigr	n 0.0%		
Bonds	0%	Med. Market Cap (M) \$113,622					
Cash	2%	Wtd.	Med. Mark	et Cap (M	) \$143,133		

Top 10 Sector Weights						
Sectors	Manager	ETF Proxy				
Information Technology	15.3%	29.4%				
Health Care	14.8%	14.3%				
Industrials	14.3%	8.5%				
Consumer Staples	12.5%	6.3%				
Financials	10.8%	12.1%				
Consumer Discretionary	8.7%	10.9%				
Energy	7.1%	1.7%				
Utilities	6.9%	2.8%				
Real Estate	5.9%	2.1%				
Materials	<u>3.7%</u>	<u>2.4%</u>				
% Weight In Top 3 Sectors	44.3%	52.2%				

	Top 5 Holdings					
Symbol	Description	<u>% Holding</u>				
AVGO	Broadcom Inc. (Technology)	5.9%				
MRK	Merck & Co. (Healthcare)	4.6%				
PEP	PepsiCo (Cons. Staples)	3.9%				
MDLZ	Mondelez International (Cons. Staples)	3.7%				
APD	Air Products and Chemicals (Materials)	<u>3.7%</u>				
	% Weight in Top Five Holdings	21.8%				

Portfolio Characteristics						
	Manager	ETF Proxy				
Yield	2.9%	1.4%				
Trailing 12 Month P/E	26.4	33.0				
Forward 12 Month P/E	22.9	24.5				
Price/Book	6.3	6.3				
Price/Sales	4.2	4.9				
Price/Cash Flow	17.6	19.6				
P/E-to-Growth (PEG)	2.2	2.2				
Return on Equity	28.3%	20.6%				
Long-term Growth Rate	8.1%	10.8%				
Debt to Capital	41.3%	37.3%				
Active Share	86.4%					



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### Q2 2023 BEUTEL, GOODMAN & COMPANY LTD. U.S. Large-cap Value

Location	Toronto, Canada
Manager(s)	Rui Cardoso, Glenn Fortin
Avg. # Holdings	25 - 35
Annual Turnover	20% - 40%
Firm Assets	\$33.3 Billion (As of 3/31/23)
Strategy Assets	\$5.9 Billion (As of 3/31/23)
AMS Assets	RJCS: \$124.3 Million PS UMA: \$127.7 Million
Model Code	BEUBEUUSE
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	10/1/2021
Benchmark:	Russell 1000 Value
Avg. Fund Group	Morningstar Large-cap Value

The Beutel, Goodman US Large Cap Value strategy emphasizes capital preservation and aims to purchase investments at a significant discount to their estimate of intrinsic value. The team uses bottom up fundamental analysis to find quality companies with stable growing businesses and strong balance sheets that are trading at attractive valuations.

Beutel, Goodman's US Large Cap Value strategy aims to provide strong investment returns while minimizing downside risk by investing in US companies that are leaders in their respective fields. The team seeks to purchase companies at a significant discount to business value which is determined by the present value of sustainable free cash flows. The team also requires a minimum 50% upside over three years and employs a sell discipline that is designed to capture gains and mitigate risk.

	Quarterly Attribution						
	Top 5 Stocks						
<u>Ticker</u>	Description	O/U Weight	Total Effect				
NTAP	NetApp (Technology)	4.18	0.65				
MAS	Masco (Industrials)	3.24	0.37				
ABC	AmerisourceBergen (Healthcare)	2.34	0.34				
ХОМ	Exxon Mobil (Energy)	-2.44	0.27				
PII	Polaris Inc. (Cons. Disc.)	3.39	0.20				
	Bottom 5 Stocks						
Ticker	Description	<u>O/U Weight</u>	Total Effect				
CPB	Campbell Soup (Cons. Staples)	3.73	-0.79				
META	Meta Platforms Inc. (Technology)	-2.12	-0.70				
AMGN	Amgen (Healthcare)	4.34	-0.53				
HOG	Harley-Davidson (Cons. Discr.)	3.73	-0.48				
MLKN	MillerKnoll, Inc. (Industrials)	0.88	-0.38				

	Trailing Returns*					
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Mgr. Gross	3.82%	6.63%	18.60%	15.33%	12.24%	12.11%
Mgr. Net	3.16%	5.26%	15.59%	12.40%	9.38%	9.26%
Avg. Fund	3.94%	5.15%	12.26%	15.98%	9.38%	10.32%
Benchmark	4.07%	5.12%	11.54%	14.30%	8.11%	9.22%

Trailing Standard Deviation							
		<u>3 Year</u>	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	15.02	18.71	14.42			
	Avg. Fund	15.68	20.83	15.43			
	Benchmark	15.96	20.72	15.45			

Calendar Returns						
	2022	2021	2020	<u>2019</u>	<u>2018</u>	<u>2017</u>
Mgr. Gross	2.69%	15.37%	11.56%	30.64%	-8.20%	22.20%
Mgr. Net	0.05%	12.44%	8.71%	27.36%	-10.58%	19.11%
Avg. Fund	-4.81%	27.69%	4.17%	26.54%	-7.35%	17.51%
Benchmark	-7.54%	25.16%	2.80%	26.54%	-8.27%	13.66%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	4.49	0.88	0.95	0.57	0.99
10 Year	3.49	0.89	0.92	0.77	0.85

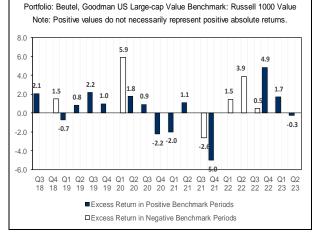
Current Style Allocation					
		Value	Blend	Growth	
> 46.5 E	Bil.	6%	20%	0%	Large-cap
6.4 to 46.5	5 Bil.	50%	18%	6%	Mid-cap
< 6.4 B	sil	0%	0%	0%	Small-cap
					_
Stocks	97%			Foreigr	0.0%
Bonds	0%	Med. Market Cap (M) \$36,076			
Cash	3%	Wtd.	Med. Mark	et Cap (M)	\$19,719

Top 10 Sector Weights							
Sectors	Manager	Index					
Information Technology	17.3%	9.0%					
Financials	15.4%	20.1%					
Consumer Discretionary	14.9%	5.3%					
Health Care	14.1%	15.8%					
Industrials	13.8%	13.5%					
Communication Services	12.6%	5.1%					
Consumer Staples	11.1%	8.4%					
Materials	0.8%	4.8%					
Energy	0.0%	7.9%					
Utilities	0.0%	<u>5.2%</u>					
% Weight In Top 3 Sectors	47.7%	34.4%					

	Top 5 Holdings					
Symbol	Description	<u>% Holding</u>				
OMC	Omnicom Group (Comm. Serv.)	5.8%				
DOX	Amdocs (Technology)	5.2%				
NTAP	NetApp (Technology)	4.6%				
AMGN	Amgen (Healthcare)	4.5%				
QCOM	Qualcomm (Technology)	4.2%				
	% Weight in Top Five Holdings	24.2%				

Portfolio Characteristics					
	Manager	Index			
Yield	2.4%	2.3%			
Trailing 12 Month P/E	17.3	21.8			
Forward 12 Month P/E	15.2	17.1			
Price/Book	5.0	2.6			
Price/Sales	2.3	2.5			
Price/Cash Flow	12.1	13.6			
P/E-to-Growth (PEG)	1.5	2.2			
Return on Equity	25.1%	14.3%			
Long-term Growth Rate	9.5%	7.0%			
Debt to Capital	50.1%	37.3%			
Active Share	94.9%				

Up/Down Market Quarterly Excess Return vs. Benchmark



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### BLACKROCK Equity Dividend

Q2

2023

Location	New York, NY
Manager(s)	Tony DeSpirito
Avg. # Holdings Annual Turnover	65 - 85 20% - 40%
Firm Assets Strategy Assets AMS Assets	\$9.1 Trillion (As of 3/31/23) \$11.5 Billion (As of 3/31/23) RJCS: \$42.5 Million PS UMA: \$42.6 Million UMA: \$372.6 Million
Model Code Model Delivery Status (Account Min.) RJCS Composite Start Benchmark: Avg. Fund Group	BLRBLRED Yes Recommended (\$100,000) 7/1/2021 Russell 1000 Value Morningstar Large-cap Value

The strategy's primary research screen uses an investment universe composed of the 500 largest U.S. stocks by market capitalization. The screen utilizes quality (60% weight) and value factors (40% weight) that the team believes are most important to the investment philosophy to generate an alpha score for each stock in the universe.

\*Note that the performance figures shown from 7/1/07 to 7/1/21 are comprised of accounts managed by BlackRock. Starting 7/1/21, the performance figures are comprised of accounts managed by Raymond James, based on non-discretionary models that are delivered by BlackRock to Raymond James. Raymond James is responsible for ensuring that accounts included in the composite from 7/1/21 and on are representative of accounts contained in the entire composite, and do not include any restricted accounts or accounts that materially deviate from the models provided by BlackRock affecting the composite performance. While composite returns are broadly representative of the performance of accounts participating in the strategy, it is important to note the returns are not necessarily representative of any individual client account due to the potential for different portfolio holdings across accounts.

Quarterly Attribution				
	Top 5 Stocks			
Ticker	Description	O/U Weight	Total Effect	
FCNCA	First Citizens BancShares (Financials)	2.42	0.68	
MSFT	Microsoft (Technology)	2.59	0.37	
PHG	Koninklijke Philips (Technology)	1.50	0.28	
XOM	Exxon Mobil (Energy)	-2.44	0.28	
CAH	Cardinal Health (Healthcare)	1.34	0.25	
	Bottom 5 Stocks			
Ticker	Description	O/U Weight	Total Effect	
META	Meta Platforms Inc. (Technology)	-2.12	-0.72	
BP	BP (Energy)	3.02	-0.45	
DG	Dollar General (Cons. Discr.)	1.66	-0.41	
KHC	Kraft Heinz (Cons. Staples)	2.33	-0.28	
SEE	Sealed Air (Materials)	1.20	-0.21	

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Mgr. Gross	5.42%	5.40%	11.47%	14.43%	8.96%	10.03%
Mgr. Net	4.74%	4.04%	8.63%	11.52%	6.18%	7.22%
Avg. Fund	3.94%	5.15%	12.26%	15.98%	9.38%	10.32%
Benchmark	4.07%	5.12%	11.54%	14.30%	8.11%	9.22%

Please remember that volatility does not measure the risk of a permanent loss of capital.         Mgr. Gross         15.49         19.90         14.82           Avg. Fund         15.68         20.83         15.43	Trailing Standard Deviation					
not measure the risk of a permanent liver. Gross 15.49 19.90 14.62 loss of capital. Avg. Fund 15.68 20.83 15.43			<u>3 Year</u>	5 Year	10 Year	
loss of capital. Avg. Fund 15.68 20.83 15.43		Mgr. Gross	15.49	19.90	14.82	
Developments 45.00 00.70 45.45		Avg. Fund	15.68	20.83	15.43	
Benchmark 15.96 20.72 15.45		Benchmark	15.96	20.72	15.45	

	Calendar Returns					
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-4.11%	22.87%	3.99%	27.73%	-6.55%	16.41%
Mgr. Net	-6.59%	19.76%	1.32%	24.51%	-8.96%	13.46%
Avg. Fund	-4.81%	27.69%	4.17%	26.54%	-7.35%	17.51%
Benchmark	-7.54%	25.16%	2.80%	26.54%	-8.27%	13.66%

Modern Portfolio Theory Stats

Beta

0.95

0.95

 $R^2$ 

0.99

0.98

Sharpe

0.37

0.61

<u>Alpha</u>

0.99

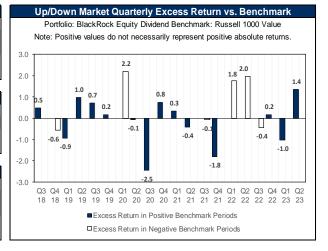
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	Current Style Allocation					
		Value	Blend	Growth		
> 46.5 E	Bil.	49%	7%	7%	Large-cap	
6.4 to 46.5	5 Bil.	25%	10%	2%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
Stocks	95%			Foreign	15.3%	
Bonds	0%		Med. Mark	et Cap (M)	\$45,106	
Cash	5%	Wtd.	Med. Mark	et Cap (M)	\$47,032	

Top 10 Sector Weights					
Sectors	Manager	Index			
Financials	23.0%	20.1%			
Health Care	22.8%	15.8%			
Consumer Staples	9.5%	8.4%			
Industrials	9.1%	13.5%			
Energy	9.0%	7.9%			
Information Technology	9.0%	9.0%			
Communication Services	6.4%	5.1%			
Consumer Discretionary	5.6%	5.3%			
Utilities	3.1%	5.2%			
Materials	2.3%	4.8%			
% Weight In Top 3 Sectors	55.4%	44.2%			

	Top 5 Holdings				
Symbol	Description	<u>% Holding</u>			
WFC	Wells Fargo & Company (Financials)	3.5%			
С	Citigroup (Financials)	2.8%			
MDT	Medtronic (Healthcare)	2.8%			
BP	BP (Energy)	2.8%			
LH	Laboratory Corporation (Healthcare)	<u>2.7%</u>			
	% Weight in Top Five Holdings	14.6%			

Portfolio Characteristics					
	Manager	Index			
Yield	2.5%	2.3%			
Trailing 12 Month P/E	17.3	21.8			
Forward 12 Month P/E	13.7	17.1			
Price/Book	2.2	2.6			
Price/Sales	1.7	2.5			
Price/Cash Flow	11.1	13.6			
P/E-to-Growth (PEG)	2.0	2.2			
Return on Equity	12.6%	14.3%			
Long-term Growth Rate	6.5%	7.0%			
Debt to Capital	37.7%	37.3%			
Active Share	83.0%				



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IR

0.44

0.48

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

5 Year

10 Year

Q2	BOSTON PARTNERS
2023	Large-cap Value
Location	Boston, MA
Manager(s)	M. Donovan, D. Pyle, D. Cohen, J. White
Avg. # Holdings	75 - 100
Annual Turnover	40% - 70%
Firm Assets	\$88.3 Billion (As of 3/31/23)
Strategy Assets	\$29.0 Billion (As of 3/31/23)
AMS Assets	RJCS: \$146.2 Million PS UMA: \$19.9 Million
Model Code	ROBROBLV
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	4/1/2012
Benchmark:	Russell 1000 Value
Avg. Fund Group	Morningstar Large-cap Value

The Boston Partners investment team utilizes a "Three Circle" approach to stock selection, seeking companies that are attractively valued with strong business fundamentals and momentum or a catalyst for improvement. Portfolio managers rely heavily on the pooled research team of sector analysts, supplemented by a proprietary front-end quantitative screen. The team is led in part by Mark E. Donovan, a portfolio manager with more than 30 years of experience and a founding member of Boston Partners.

	Quarterly Attribution				
	Top 5 Stocks				
Ticker	Description	O/U Weight	Total Effect		
GOOGL	Alphabet (Comm. Serv.)	3.33	0.32		
ХОМ	Exxon Mobil (Energy)	-2.44	0.27		
AMAT	Applied Materials (Technology)	1.32	0.19		
ABC	AmerisourceBergen (Healthcare)	1.27	0.18		
CVX	Chevron (Energy)	-1.67	0.18		
	Bottom 5 Stocks				
Ticker	Description	O/U Weight	Total Effect		
META	Meta Platforms Inc. (Technology)	-2.12	-0.71		
MPC	Marathon Petroleum (Energy)	1.52	-0.30		
KDP	Keurig Dr. Pepper Inc. (Cons. Staples)	1.77	-0.28		
BMY	Bristol-Myers Squibb (Healthcare)	2.33	-0.26		
CVE	Cenovus Energy (Energy)	1.39	-0.22		

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	4.66%	4.23%	11.60%	17.15%	9.26%	10.27%
Mgr. Net	3.99%	2.89%	8.76%	14.17%	6.47%	7.46%
Avg. Fund	3.94%	5.15%	12.26%	15.98%	9.38%	10.32%
Benchmark	4.07%	5.12%	11.54%	14.30%	8.11%	9.22%

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	17.12	22.34	16.62			
loss of capital.	Avg. Fund	15.68	20.83	15.43			
·	Benchmark	15.96	20.72	15.45			

Calendar Returns						
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-4.37%	30.72%	3.20%	24.32%	-8.33%	20.23%
Mgr. Net	-6.84%	27.43%	0.55%	21.18%	-10.70%	17.19%
Avg. Fund	-4.81%	27.69%	4.17%	26.54%	-7.35%	17.51%
Benchmark	-7.54%	25.16%	2.80%	26.54%	-8.27%	13.66%

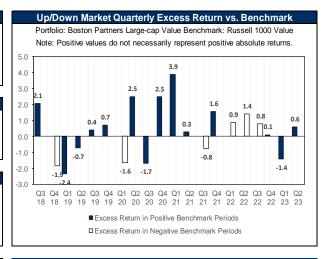
Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR	
5 Year	0.84	1.07	0.98	0.35	0.27	
10 Year	0.62	1.06	0.97	0.56	0.21	

Current Style Allocation							
		Value	Blend	Growth			
> 46.5 E	Bil.	45%	16%	5%	Large-cap		
6.4 to 46.5	5 Bil.	22%	10%	3%	Mid-cap		
< 6.4 B	sil	0%	0%	0%	Small-cap		
					-		
Stocks	95%			Foreigr	n 8.0%		
Bonds	0%		Med. Mark	et Cap (M)	\$45,441		
Cash	5%	Wtd.	Med. Mark	et Cap (M)	\$69,105		

Top 10 Sector Weights						
Sectors	Manager	Index				
Health Care	19.3%	15.8%				
Financials	18.4%	20.1%				
Industrials	13.6%	13.5%				
Information Technology	11.5%	9.0%				
Energy	10.5%	7.9%				
Communication Services	8.0%	5.1%				
Consumer Staples	7.8%	8.4%				
Consumer Discretionary	5.9%	5.3%				
Materials	3.5%	4.8%				
Utilities	<u>1.5%</u>	<u>5.2%</u>				
% Weight In Top 3 Sectors	51.3%	49.4%				

Top 5 Holdings						
Symbol	Description	<u>% Holding</u>				
BRK.B	Berkshire Hathaway (Financials)	3.9%				
JPM	JPMorgan Chase & Co. (Financials)	3.8%				
GOOGL	Alphabet (Comm. Serv.)	3.3%				
JNJ	Johnson & Johnson (Healthcare)	2.9%				
BMY	Bristol-Myers Squibb (Healthcare)	2.8%				
	% Weight in Top Five Holdings	16.7%				

Portfolio Characteristics						
	Manager	Index				
Yield	2.0%	2.3%				
Trailing 12 Month P/E	18.6	21.8				
Forward 12 Month P/E	15.5	17.1				
Price/Book	2.7	2.6				
Price/Sales	2.5	2.5				
Price/Cash Flow	12.9	13.6				
P/E-to-Growth (PEG)	1.4	2.2				
Return on Equity	14.7%	14.3%				
Long-term Growth Rate	8.1%	7.0%				
Debt to Capital	38.5%	37.3%				
Active Share	76.5%					



# **RAYMOND JAMES®**

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### **BOSTON PARTNERS** Mid-cap Value Equity

Location	Los Angeles, CA
Manager(s)	Steven Pollack
Avg. # Holdings Annual Turnover	115 - 135 35% - 65%
Firm Assets	\$88.3 Billion (As of 3/31/23)
Strategy Assets	\$27.7 Billion (As of 3/31/23)
AMS Assets	RJCS: \$105.3 Million PS UMA: \$27 Million
	UMA: \$530.9 Million
Model Code	ROBROBMV
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	10/1/2013
Benchmark:	Russell Mid-cap Value
Avg. Fund Group	Morningstar Mid-cap Value

Q2

2023

The Boston Partners investment team utilizes a "Three Circle" approach to stock selection, seeking companies that are attractively valued with strong business fundamentals and momentum or a catalyst for improvement. Portfolio managers rely heavily on the pooled research team of sector analysts, supplemented by a proprietary front-end quantitative screen. The team is led by Steven Pollack.

	Quarterly Attribution							
	Top 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
ABC	AmerisourceBergen (Healthcare)	1.65	0.23					
ETN	Eaton (Industrials)	1.21	0.17					
HWM	Howmet Aerospace (Industrials)	1.28	0.14					
ICLR	ICON (Healthcare)	1.28	0.14					
USFD	US Foods (Cons. Staples)	0.98	0.13					
	Bottom 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
MPC	Marathon Petroleum (Energy)	0.71	-0.14					
CCL	Carnival (Cons. Discr.)	-0.18	-0.13					
RCL	Royal Caribbean Group (Cons. Disc)	-0.27	-0.13					
VLO	Valero Energy (Energy)	0.55	-0.13					
FMC	FMC (Materials)	0.60	-0.12					

Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	10 Year
Mgr. Gross	6.27%	7.84%	17.01%	18.66%	9.51%	11.60%
Mgr. Net	5.60%	6.46%	14.03%	15.65%	6.72%	8.75%
Avg. Fund	4.38%	6.24%	13.41%	18.51%	8.36%	9.99%
Benchmark	3.86%	5.23%	10.50%	15.04%	6.84%	9.03%

Trailing Standard Deviation							
		<u>3 Year</u>	<u>5 Year</u>	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	18.40	24.17	17.72			
loss of capital.	Avg. Fund	18.96	25.17	18.45			
	Benchmark	18.26	24.62	18.04			

-								
	Calendar Returns							
		2022	2021	2020	<u>2019</u>	<u>2018</u>	2017	
	Mgr. Gross	-6.23%	28.51%	6.27%	30.75%	-13.45%	16.15%	
	Mgr. Net	-8.65%	25.28%	3.54%	27.46%	-15.71%	13.20%	
	Avg. Fund	-7.07%	30.92%	4.50%	26.40%	-11.67%	15.10%	
	Benchmark	-12.03%	28.34%	4.96%	27.06%	-12.29%	13.34%	

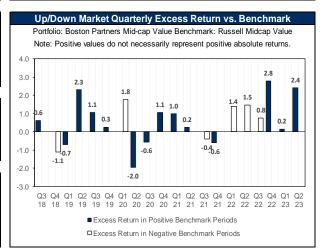
Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR	
5 Year	2.61	0.98	0.99	0.33	1.05	
10 Year	2.64	0.97	0.97	0.60	0.85	

	Current Style Allocation								
	Value	Blend	Growth	_					
> 46.5 Bil.	9%	5%	3%	Large-cap					
6.4 to 46.5 Bil.	47%	28%	6%	Mid-cap					
< 6.4 Bil	1%	0%	1%	Small-cap					
Stocks 97%			Foreign	1.0%					
Bonds 0%		Med. Marke	et Cap (M)	\$17,464					
Cash 3%	Wtd.	Med. Marke	et Cap (M)	\$20,498					

Top 10 Sector Weights						
Sectors	Manager	Index				
Industrials	26.2%	18.9%				
Consumer Discretionary	15.1%	9.4%				
Financials	14.6%	16.0%				
Information Technology	8.7%	9.7%				
Health Care	8.4%	7.6%				
Real Estate	7.3%	10.4%				
Materials	5.5%	7.8%				
Energy	5.2%	5.0%				
Utilities	5.0%	7.5%				
Consumer Staples	2.4%	<u>4.2%</u>				
% Weight In Top 3 Sectors	55.8%	44.3%				

Top 5 Holdings						
Symbol	Description	<u>% Holding</u>				
AMP	Ameriprise Financial (Financials)	2.2%				
AME	AMETEK (Industrials)	1.9%				
AZO	AutoZone (Cons. Discr.)	1.9%				
ABC	AmerisourceBergen (Healthcare)	1.7%				
CNP	CenterPoint Energy (Utilities)	1.7%				
	% Weight in Top Five Holdings	9.4%				

Portfolio Characteristics						
	Manager	Index				
Yield	2.0%	2.0%				
Trailing 12 Month P/E	20.6	20.1				
Forward 12 Month P/E	17.0	17.7				
Price/Book	3.7	2.6				
Price/Sales	2.2	2.2				
Price/Cash Flow	13.6	12.0				
P/E-to-Growth (PEG)	1.5	1.8				
Return on Equity	16.0%	12.6%				
Long-term Growth Rate	9.6%	7.8%				
Debt to Capital	48.2%	39.5%				
Active Share	78.2%					



# **RAYMOND JAMES®**

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Q2	BROWN ADVISORY, INC.
2023	Large Cap Sustainable Growth
Location	Baltimore, MD
Manager(s)	Karina Funk, David Powell
Avg. # Holdings	30 - 40
Annual Turnover	15% - 30%
Firm Assets	\$55.4 Billion (As of 3/31/23)
Strategy Assets	\$14.8 Billion (As of 3/31/23)
AMS Assets	RJCS: \$328.6 Million PS UMA: \$84.2 Million
Model Code	BWABWALCS
Model Delivery	Yes

Status (Account Min.)

Benchmark:

Avg. Fund Group

**RJCS** Composite Start

Brown's Large-cap Sustainable Growth strategy aims to generate competitive, risk-adjusted returns over a full market cycle through a concentrated portfolio of US stocks that favors strong fundamentals, sustainable competitive advantages and compelling valuations. The investment philosophy places equal emphasis on the fundamental analysis; environmental, social and governance (ESG) risks and Sustainable Business Advantage (SBA); and current valuation for any company considered for the portfolio. Brown only invests when they are satisfied on all three criteria.

Recommended (\$100,000)

Russell 1000 Growth Morningstar Large-cap Growth

10/1/2020

	Quarterly Attribution						
	Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
MRVL	Marvell Technology, Inc. (Technology)	2.31	0.59				
NVDA	Nvidia (Technology)	1.63	0.52				
ABBV	AbbVie (Healthcare)	-1.29	0.39				
CMG	Chipotle Mexican Grill (Cons. Discr.)	2.32	0.25				
NOW	ServiceNow (Technology)	2.91	0.23				
	Bottom 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
MSCI	MSCI (Financials)	2.69	-0.87				
TMO	Thermo Fisher Scientific (Healthcare)	3.53	-0.80				
BIO	Bio-Rad Laboratories (Healthcare)	2.19	-0.78				
DHR	Danaher (Healthcare)	3.87	-0.68				
TSLA	Tesla (Cons. Disc.)	-2.55	-0.54				

Trailing Returns*							
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>	
Mgr. Gross	9.05%	24.69%	21.86%	11.72%	15.48%	16.63%	
Mgr. Net	8.36%	23.14%	18.77%	8.87%	12.54%	13.67%	
Avg. Fund	11.34%	24.68%	24.37%	10.94%	12.60%	14.24%	
Benchmark	12.81%	29.02%	27.11%	13.73%	15.14%	15.74%	

Trailing Standard Deviation						
		<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	21.31	23.60	17.31		
loss of capital.	Avg. Fund	20.77	23.84	17.61		
·	Benchmark	21.87	24.40	17.84		

Calendar Returns						
	2022	2021	2020	<u>2019</u>	2018	2017
Mgr. Gross	-30.79%	30.80%	40.57%	36.19%	5.33%	29.06%
Mgr. Net	-32.63%	27.51%	37.05%	32.77%	2.64%	25.81%
Avg. Fund	-28.95%	22.07%	36.90%	33.44%	-0.81%	29.46%
Benchmark	-29.14%	27.60%	38.49%	36.39%	-1.51%	30.21%

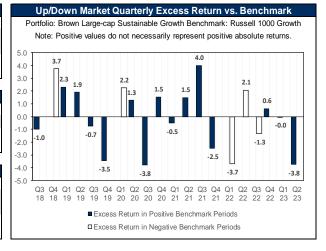
Modern Portfolio Theory Stats							
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR		
5 Year	0.90	0.95	0.96	0.59	0.18		
10 Year	1.64	0.94	0.93	0.90	0.36		

Current Style Allocation						
Value Blend Growth						
> 46.5 E	Bil.	6%	12%	54%	Large-cap	
6.4 to 46.5 Bil.		7%	4%	17%	Mid-cap	
< 6.4 Bil		0%	0%	0%	Small-cap	
Stocks	99%			Foreign	n 0.0%	
Bonds	0%		Med. Mark	et Cap (M)	\$61,494	
Cash	1%	Wtd.	Med. Mark	et Cap (M)	\$114,496	

Top 10 Sector Weights					
Sectors	Manager	Index			
Information Technology	40.3%	43.3%			
Health Care	21.5%	11.0%			
Consumer Discretionary	11.5%	16.0%			
Financials	10.9%	6.4%			
Industrials	6.4%	6.0%			
Communication Services	3.8%	10.7%			
Real Estate	3.6%	1.0%			
Materials	1.9%	0.7%			
Consumer Staples	0.0%	4.4%			
Energy	0.0%	<u>0.5%</u>			
% Weight In Top 3 Sectors	73.3%	70.3%			

Top 5 Holdings				
Symbol	Description	<u>% Holding</u>		
NVDA	Nvidia (Technology)	6.0%		
MSFT	Microsoft (Technology)	5.5%		
AMZN	Amazon.com (Cons. Discr.)	4.8%		
V	Visa (Technology)	4.7%		
UNH	UnitedHealth Group (Healthcare)	4.2%		
	% Weight in Top Five Holdings	25.1%		

Portfolio Characteristics				
	Manager	Index		
Yield	0.7%	0.7%		
Trailing 12 Month P/E	52.5	35.6		
Forward 12 Month P/E	36.5	32.4		
Price/Book	13.0	13.0		
Price/Sales	10.0	8.0		
Price/Cash Flow	29.0	26.2		
P/E-to-Growth (PEG)	1.8	2.1		
Return on Equity	23.3%	30.6%		
Long-term Growth Rate	15.6%	13.2%		
Debt to Capital	31.1%	41.6%		
Active Share	71.0%			



# **RAYMOND JAMES®**

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Q2	
2023	

### BROWN ADVISORY, INC. Large-cap Growth

Location	Baltimore, MD
Manager(s)	Kenneth Stuzin
Avg. # Holdings	30 - 35
Annual Turnover	15% - 30%
Firm Assets	\$55.4 Billion (As of 3/31/23)
Strategy Assets	\$11.2 Billion (As of 3/31/23)
AMS Assets	RJCS: \$50.3 Million PS UMA: \$9.6 Million
Model Code	BWABLG
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	10/1/2015
Benchmark:	Russell 1000 Growth
Avg. Fund Group	Morningstar Large-cap Growth

Kenneth Stuzin leads Brown's Large-cap Growth strategy which focuses on business models that seek to generate high, sustainable earnings growth rates. This portfolio is relatively concentrated and remains relatively benchmark agnostic, therefore higher volatility should be expected at times. Brown's Large-cap Growth strategy believes that by purchasing companies with sound business models and competitive positioning at attractive valuations should produce above-average returns over time.

	Quarterly Attribution						
	Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
ISRG	Intuitive Surgical (Healthcare)	4.24	0.91				
SHOP	Shopify Inc. (Technology)	2.24	0.55				
GNRC	Generac (Industrials)	2.13	0.53				
NOW	ServiceNow (Technology)	4.54	0.40				
ABBV	AbbVie (Healthcare)	-1.29	0.40				
	Bottom 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
EL	Estee Lauder Companies (Cons. Staples)	3.16	-1.17				
TMO	Thermo Fisher Scientific (Healthcare)	3.82	-0.87				
IEX	IDEX (Industrials)	2.96	-0.61				
PGR	Progressive (Financials)	2.40	-0.58				
SBAC	SBA Communications (Real Estate)	2.55	-0.55				

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Mgr. Gross	11.33%	23.68%	21.13%	6.36%	11.96%	13.28%
Mgr. Net	10.63%	22.14%	18.06%	3.64%	9.11%	10.39%
Avg. Fund	11.34%	24.68%	24.37%	10.94%	12.60%	14.24%
Benchmark	12.81%	29.02%	27.11%	13.73%	15.14%	15.74%

Trailing Standard Deviation						
		<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	21.98	24.39	18.08		
loss of capital.	Avg. Fund	20.77	23.84	17.61		
	Benchmark	21.87	24.40	17.84		

Calendar Returns						
	2022	2021	2020	2019	2018	2017
Mgr. Gros	s -32.67%	19.97%	34.20%	41.65%	5.83%	31.07%
Mgr. Ne	et -34.47%	16.93%	30.83%	38.11%	3.12%	27.78%
Avg. Fun	d -28.95%	22.07%	36.90%	33.44%	-0.81%	29.46%
Benchmar	k -29.14%	27.60%	38.49%	36.39%	-1.51%	30.21%

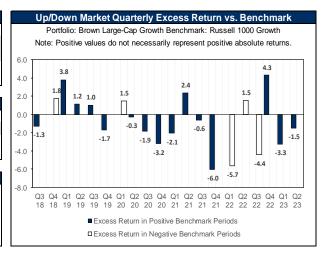
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	-2.40	0.97	0.94	0.43	NM
10 Year	-1.73	0.97	0.92	0.68	NM

Current Style Allocation						
Value Blend Growth						
> 46.5 I	Bil.	0%	13%	63%	Large-cap	
6.4 to 46.5 Bil.		3%	14%	7%	Mid-cap	
< 6.4 Bil		0%	0%	0%	Small-cap	
Stocks	97%			Foreigr	n 0.0%	
Bonds	0%		Med. Mark	et Cap (M)	) \$70,829	
Cash	3%	Wtd.	Med. Mark	et Cap (M)	) \$82,618	

Top 10 Sector Weights						
Sectors	Manager	Index				
Information Technology	31.5%	43.3%				
Health Care	21.8%	11.0%				
Financials	10.1%	6.4%				
Consumer Discretionary	9.0%	16.0%				
Industrials	8.5%	6.0%				
Consumer Staples	6.9%	4.4%				
Real Estate	6.3%	1.0%				
Communication Services	5.9%	10.7%				
Materials	0.0%	0.7%				
Energy	0.0%	0.5%				
% Weight In Top 3 Sectors	63.4%	60.7%				

Top 5 Holdings					
Symbol	Description	<u>% Holding</u>			
NOW	ServiceNow (Technology)	4.9%			
NVDA	Nvidia (Technology)	4.9%			
MSFT	Microsoft (Technology)	4.8%			
ISRG	Intuitive Surgical (Healthcare)	4.7%			
AMZN	Amazon.com (Cons. Discr.)	4.0%			
	% Weight in Top Five Holdings	23.3%			

Portfolio Characteristics					
	Manager	Index			
Yield	0.5%	0.7%			
Trailing 12 Month P/E	50.6	35.6			
Forward 12 Month P/E	37.0	32.4			
Price/Book	10.7	13.0			
Price/Sales	10.0	8.0			
Price/Cash Flow	30.7	26.2			
P/E-to-Growth (PEG)	1.9	2.1			
Return on Equity	17.9%	30.6%			
Long-term Growth Rate	17.3%	13.2%			
Debt to Capital	31.1%	41.6%			
Active Share	75.8%				



# **RAYMOND JAMES®**

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### CAPITAL GROUP Global Equity

Location	Los Angeles, CA				
Manager(s)	G. Du Manoir, G. Fuss, P. Winston, W. Robbins, S. Watson				
Avg. # Holdings	60 - 100				
Annual Turnover	20% - 40%				
Firm Assets	\$2.3 Trillion (As of 3/31/23)				
Strategy Assets	\$1.1 Billion (As of 3/31/23)				
AMS Assets	RJCS: \$55.8 Million PS UMA: \$13.2 Million				
Model Code	CPGCPGGE				
Model Delivery	Yes				
Status (Account Min.)	Recommended (\$100,000)				
RJCS Composite Start	7/1/2019				
Benchmark:	MSCI World				
ETF Proxy	iShares MSCI World ETF				
Avg. Fund Group	Morningstar Global Large Stock Blend				

Q2

2023

Capital Group Global Equity ADR is designed for capital appreciation by investing stocks across the globe. The team believes that extensive fundamental research combined with a flat decision-making structure enabled by a multi-manager approach will produce superior investment portfolios over time. The portfolio is sleeved out to each portfolio managers who will invest according to his or her own convictions independently in order to produce a portfolio that is diversified by portfolio management style.

	Quarterly Contribution		
	Top 5 Stocks		
Ticker	Description	Avg. Weight	Contribution
AVGO	Broadcom Inc. (Technology)	3.43	1.16
MSFT	Microsoft (Technology)	3.71	0.66
GOOG	Alphabet (Comm. Serv.)	2.77	0.42
AAPL	Apple (Technology)	2.31	0.38
RCL	Royal Caribbean Group (Cons. Disc)	0.78	0.37
	Bottom 5 Stocks		
Ticker	Description	Avg. Weight	Contribution
PPRUY	Kering (Cons. Discr.)	1.66	-0.26
BUD	Anheuser-Busch InBev (Cons. Staples)	0.84	-0.14
BMY	Bristol-Myers Squibb (Healthcare)	1.67	-0.14
MELI	MercadoLibre (Technology)	1.09	-0.12
CVX	Chevron (Energy)	1.61	-0.12

Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u> 3 Year</u>	<u>5 Year</u>	10 Year
Mgr. Gross	5.95%	14.55%	19.87%	11.19%	9.86%	10.67%
Mgr. Net	5.27%	13.10%	16.83%	8.36%	7.06%	7.85%
Avg. Fund	5.21%	12.28%	16.45%	11.87%	8.61%	9.64%
Benchmark	6.83%	15.09%	18.51%	12.18%	9.07%	9.50%

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	16.94	19.68	14.98			
loss of capital.	Avg. Fund	16.37	20.00	14.96			
	Benchmark	17.09	20.77	15.50			

Calendar Returns						
	2022	2021	2020	<u>2019</u>	2018	2017
Mgr. Gross	-14.82%	17.11%	14.84%	31.65%	-5.15%	30.19%
Mgr. Net	-17.04%	14.13%	11.91%	28.34%	-7.60%	26.92%
Avg. Fund	-15.48%	19.12%	15.44%	27.03%	-8.72%	24.01%
Benchmark	-18.14%	21.82%	15.90%	27.67%	-8.71%	22.40%

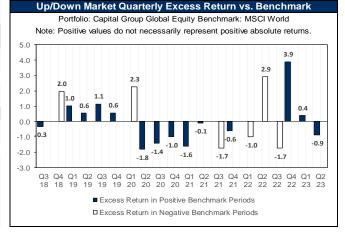
Modern Portfolio Theory Stats						
<u>Alpha Beta R<sup>2</sup> Sharpe IR</u>						
5 Year	1.11	0.93	0.98	0.42	0.36	
10 Year	1.53	0.94	0.96	0.65	0.49	

Current Style Allocation						
		Value	Blend	Growth		
> 46.5 E	Bil.	20%	20%	31%	Large-cap	
6.4 to 46.5	5 Bil.	7%	9%	5%	Mid-cap	
< 6.4 E	Bil	0%	0%	5%	Small-cap	
					-	
Stocks	93%		Foreign,	Emerging	51.8%	5.2%
Bonds	0%		Med. Mark	et Cap (M)	\$68,506	
Cash	7%	Wtd.	Med. Mark	et Cap (M)	\$113,944	

Top 5 Sector / Country Weights						
Sectors	Manager	ETF Proxy				
Information Technology	19.9%	22.2%				
Health Care	16.6%	12.8%				
Financials	14.5%	14.6%				
Industrials	12.0%	11.0%				
Consumer Staples	10.4%	7.4%				
% Weight In Top 5 Sectors	73.4%	68.0%				
Countries						
United States	48.2%	69.6%				
France	11.6%	3.4%				
United Kingdom	6.6%	4.2%				
Japan	5.8%	6.1%				
Denmark	5.4%	0.8%				
% Weight in Top 5 Countries	77.6%	84.1%				

Top 5 Holdings					
Symbol	Description	<u>% Holding</u>			
AVGO	Broadcom Inc. (USA)	3.6%			
MSFT	Microsoft (USA)	3.4%			
NVO	Novo Nordisk (Denmark)	3.2%			
ASML	ASML Holdings (Netherlands)	2.9%			
GOOG	Alphabet (USA)	2.7%			
	% Weight in Top Five Holdings	15.9%			

Portfolio Characteristics				
	<u>Manager</u>	ETF Proxy		
Yield	2.1%	2.0%		
Trailing 12 Month P/E	31.4	27.5		
Forward 12 Month P/E	22.0	22.1		
Price/Book	5.9	5.2		
Price/Sales	4.6	3.7		
Price/Cash Flow	20.0	17.6		
P/E-to-Growth (PEG)	1.9	2.0		
Return on Equity	21.7%	17.9%		
Long-term Growth Rate	10.5%	9.9%		
Debt to Capital	34.3%	34.5%		



## RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

Q2 2023	CAPITAL GROUP Global Growth
Location	Los Angeles, CA
Manager(s)	R. Lovelace, S. Watson, et. al.
Avg. # Holdings Annual Turnover	90 - 110 20% - 40%
Firm Assets Strategy Assets	\$2.3 Trillion (As of 3/31/23) \$438.2 Million (As of 3/31/23)
AMS Assets	RJCS: \$49.6 Million PS UMA: \$17.1 Million
Model Code	CPGCPGGG
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	7/1/2019
Benchmark:	MSCI ACWI
ETF Proxy	iShares MSCI ACWI ETF
Avg. Fund Group	Morningstar Global Large Stock Blend

The Capital Group Global Growth ADR Strategy is designed to provide longterm growth of capital by investing in a diverse group of blue chip companies in the United States and abroad. The Capital Group's diversified portfolio manager team based investment approach enables them to act on their highest conviction ideas while limiting risk.

Quarterly Contribution					
	Top 5 Stocks				
Ticker	Description	Avg. Weight	Contribution		
MSFT	Microsoft (Technology)	5.50	1.03		
META	Meta Platforms Inc. (Technology)	2.71	0.89		
TSLA	Tesla (Cons. Disc.)	2.18	0.74		
LLY	Eli Lilly and Company (Healthcare)	1.88	0.57		
AVGO	Broadcom Inc. (Technology)	1.65	0.56		
	Bottom 5 Stocks				
Ticker	Description	<u>Avg. Weight</u>	Contribution		
VALE	Vale (Materials)	1.12	-0.20		
REGN	Regeneron Pharmaceuticals (Healthcare)	0.94	-0.14		
TMO	Thermo Fisher Scientific (Healthcare)	1.28	-0.13		
PPRUY	Kering (Cons. Discr.)	0.67	-0.11		
BGNE	BeiGene Ltd Sponsored ADR (Healthcare)	0.79	-0.11		

Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Mgr. Gross	6.94%	17.94%	20.40%	11.63%	11.50%	11.98%
Mgr. Net	6.26%	16.45%	17.35%	8.78%	8.66%	9.13%
Avg. Fund	5.21%	12.28%	16.45%	11.87%	8.61%	9.64%
Benchmark	6.18%	13.93%	16.53%	10.99%	8.10%	8.75%

Trailing Standard Deviation				
Please remember that volatility does not measure the risk of a permanent loss of capital.		<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
	Mgr. Gross	21.13	22.84	16.99
	Avg. Fund	16.37	20.00	14.96
	Benchmark	17.09	20.69	15.52

Calendar Returns						
	2022	2021	2020	<u>2019</u>	<u>2018</u>	2017
Mgr. Gross	-25.53%	18.50%	37.52%	31.76%	-4.88%	29.32%
Mgr. Net	-27.50%	15.50%	34.07%	28.45%	-7.34%	26.07%
Avg. Fund	-15.48%	19.12%	15.44%	27.03%	-8.72%	24.01%
Benchmark	-18.36%	18.54%	16.25%	26.60%	-9.42%	23.97%

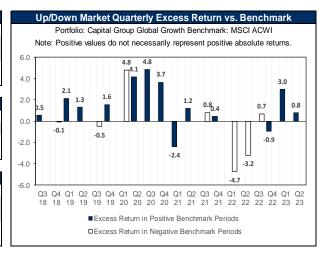
	Modern Port	folio Thec	ory Stats		
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	2.93	1.08	0.96	0.44	0.60
10 Year	2.72	1.06	0.94	0.65	0.63

		Value	Blend	Growth	_	
> 46.5 E	Bil.	13%	13%	65%	Large-cap	
6.4 to 46.5	5 Bil.	4%	3%	2%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
Stocks	94%		Foreign,	Emerging	45.3%	8.9%
Bonds	0%		Med. Mark	et Cap (M)	\$75,189	
Cash	6%	Wtd.	Med. Mark	et Cap (M)	\$119,816	

Top 5 Sector / Country Weights				
Sectors	Manager	ETF Proxy		
Information Technology	19.1%	22.1%		
Health Care	17.8%	11.8%		
Consumer Discretionary	15.1%	11.3%		
Financials	12.4%	15.4%		
Industrials	<u>11.2%</u>	10.5%		
% Weight In Top 5 Sectors	75.5%	71.2%		
<u>Countries</u>				
United States	54.7%	62.3%		
France	9.9%	3.0%		
United Kingdom	6.0%	3.8%		
Denmark	5.8%	0.8%		
Netherlands	<u>3.1%</u>	<u>1.1%</u>		
% Weight in Top 5 Countries	79.5%	71.0%		

Top 5 Holdings			
Symbol	Description	<u>% Holding</u>	
MSFT	Microsoft (USA)	5.6%	
NVO	Novo Nordisk (Denmark)	3.0%	
TSM	Taiwan Semiconductor (Taiwan)	2.8%	
TSLA	Tesla (USA)	2.8%	
META	Meta Platforms Inc. (USA)	2.4%	
	% Weight in Top Five Holdings	16.6%	

Portfolio Characteristics				
	Manager	ETF Proxy		
Yield	1.5%	2.1%		
Trailing 12 Month P/E	32.3	26.6		
Forward 12 Month P/E	24.0	21.3		
Price/Book	6.3	4.8		
Price/Sales	5.6	3.5		
Price/Cash Flow	20.5	17.2		
P/E-to-Growth (PEG)	1.7	2.0		
Return on Equity	23.6%	17.9%		
Long-term Growth Rate	12.5%	9.9%		
Debt to Capital	29.5%	33.1%		



# **RAYMOND JAMES®**

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Q2 2023	CAPITAL GROUP International Equity
Location	Los Angeles, CA
Manager(s)	G. Du Manoir, P. Winston, G. Fuss
Avg. # Holdings	60 - 100
Annual Turnover	20% - 40%
Firm Assets	\$2.3 Trillion (As of 3/31/23)
Strategy Assets	\$9.5 Billion (As of 3/31/23)
AMS Assets	RJCS: \$139.8 Million PS UMA: \$57.2 Million
	UMA: \$122.9 Million
Model Code	CPGCPGIE
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	7/1/2019
Benchmark:	MSCIEAFE
ETF Proxy	iShares MSCI EAFE ETF
Avg. Fund Group	Morningstar Foreign Stock

Capital Group International Equity ADR is designed for capital appreciation by investing in mainly non-US stocks. With the goal of capital preservation, the investment team has consistently delivered strong relative returns during down markets in the past. The team believes that extensive fundamental research combined with a flat decision-making structure enabled by a multi-manager approach will produce superior investment portfolios overtime. The portfolio is sleeved out to each portfolio managers who will invest according to his or her own convictions independently in order to produce a portfolio that is diversified by portfolio management style.

	Quarterly Contribution						
	Top 5 Stocks						
Ticker	Description	Avg. Weight	Contribution				
ABBNY	ABB Ltd. (Industrials)	2.43	0.33				
IDEXY	Industria de Diseño Textil (Cons. Discr.)	1.71	0.31				
LNSTY	London Stock Exchange (Financials)	2.38	0.26				
ESLOY	Essilor Luxottica (Healthcare)	2.06	0.17				
AMADY	Amadeus IT Group (Technology)	1.25	0.16				
	Bottom 5 Stocks						
Ticker	Description	Avg. Weight	<b>Contribution</b>				
PPRUY	Kering (Cons. Discr.)	1.97	-0.31				
BUD	Anheuser-Busch InBev (Cons. Staples)	1.46	-0.23				
TTE	TotalEnergies SE (Energy)	2.62	-0.21				
DSNKY	Daiichi Sankyo Company (Healthcare)	1.16	-0.17				
TCEHY	Tencent (Comm. Serv.)	1.03	-0.16				

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Mgr. Gross	2.17%	13.44%	21.56%	8.06%	7.44%	7.50%
Mgr. Net	1.51%	12.00%	18.49%	5.30%	4.69%	4.76%
Avg. Fund	3.27%	11.71%	17.37%	9.43%	5.14%	6.36%
Benchmark	2.95%	11.67%	18.77%	8.93%	4.39%	5.41%

Trailing Standard Deviation							
		<u>3 Year</u>	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	18.59	19.98	15.87			
	Avg. Fund	18.30	21.02	16.28			
·	Benchmark	18.71	20.88	16.30			

Calendar Returns						
	2022	2021	2020	<u>2019</u>	2018	2017
Mgr. Gross	-16.34%	10.94%	16.73%	28.65%	-10.00%	32.14%
Mgr. Net	-18.53%	8.11%	13.77%	25.41%	-12.33%	28.82%
Avg. Fund	-14.47%	11.25%	10.64%	23.17%	-13.30%	27.08%
Benchmark	-14.45%	11.26%	7.82%	22.01%	-13.79%	25.03%

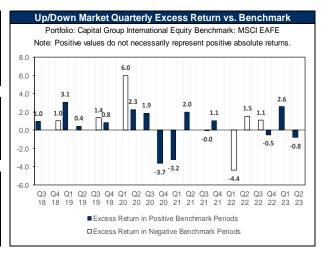
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	3.07	0.93	0.95	0.29	0.66
10 Year	2.26	0.94	0.94	0.41	0.55

Current Style Allocation							
Value Blend Growth							
> 46.5 E	Bil.	30%	35%	35%	Large-cap		
6.4 to 46.5	5 Bil.	0%	0%	0%	Mid-cap		
< 6.4 E	Bil	0%	0%	0%	Small-cap		
					_		
Stocks	91%		Emergir	ng Markets	8.6%		
Bonds	0%		Med. Mark	et Cap (M)	) \$57,707		
Cash	9%	Wtd.	Med. Mark	et Cap (M	) \$66,556		

Top 5 Sector / Co	ountry Weights	
Sectors	Manager	ETF Proxy
Industrials	17.3%	16.2%
Information Technology	17.2%	8.2%
Health Care	15.7%	13.2%
Financials	11.6%	18.2%
Consumer Discretionary	<u>10.8%</u>	12.6%
% Weight In Top 5 Sectors	72.5%	68.4%
Countries		
France	22.1%	12.3%
Japan	16.1%	22.4%
United Kingdom	10.4%	15.3%
Switzerland	9.2%	10.1%
Denmark	<u>9.0%</u>	<u>3.1%</u>
% Weight in Top 5 Countries	66.8%	63.1%

	Top 5 Holdings				
Symbol	Description	<u>% Holding</u>			
NVO	Novo Nordisk (Denmark)	4.3%			
AZN	Astrazeneca (UK)	3.2%			
SAFRY	Safran (France)	2.9%			
ASML	ASML Holdings (Netherlands)	2.7%			
KYCCF	Keyence (Japan)	2.7%			
	% Weight in Top Five Holdings	15.7%			

Portfolio Characteristics					
	Manager	ETF Proxy			
Yield	2.1%	3.1%			
Trailing 12 Month P/E	30.8	18.2			
Forward 12 Month P/E	21.9	16.2			
Price/Book	4.7	2.3			
Price/Sales	3.4	2.2			
Price/Cash Flow	18.7	12.4			
P/E-to-Growth (PEG)	1.9	1.8			
Return on Equity	18.5%	13.4%			
Long-term Growth Rate	9.6%	8.0%			
Debt to Capital	26.2%	29.7%			



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Q2	CAPITAL GROUP				
2023	International Growth				
Location	Los Angeles, CA				
Manager(s)	Carl Kawaja, Chris Thomsen, et. al.				
Avg. # Holdings	100 - 125				
Annual Turnover	20% - 40%				
Firm Assets	\$2.3 Trillion (As of 3/31/23)				
Strategy Assets	\$443.7 Million (As of 3/31/23)				
AMS Assets	RJCS: \$24.7 Million PS UMA: \$12.4 Million				
Model Code	CPGCPGIG				
Model Delivery	Yes				
Status (Account Min.)	Recommended (\$100,000)				
RJCS Composite Start	7/1/2019				
Benchmark:	MSCI ACWI ex-US				
ETF Proxy	iShares MSCI ACWI ex-US ETF				
Avg. Fund Group	Morningstar Foreign Stock				

The International Growth objective seeks to provide long-term growth of capital by investing in companies in Europe and the Pacific Basin. The investment process begins with in-depth, bottom-up, fundamental research conducted by a large, experienced global team of analysts through visits to companies, their competitors, suppliers and other relevant parties. This high-quality in-house research forms the basis for identifying companies with sound industry positions and promising future prospects. Capital's portfolios are built from a natural outgrowth of fundamental research and bottom-up stock selection, in which portfolio managers and analysts have the highest convictions. Portfolio's objective. Each portfolio manager is encouraged to pursue the portfolio's objective following his or her individual approach and without trying to reflect an index.

	Quarterly Contribution						
	Top 5 Stocks						
Ticker	Description	Avg. Weight	Contribution				
SHOP	Shopify Inc. (Technology)	1.86	0.56				
TSM	Taiwan Semiconductor (Technology)	3.13	0.29				
EADSY	Airbus (Industrials)	3.16	0.28				
ASML	ASML Holdings (Technology)	3.02	0.22				
RCRUY	Recruit Holdings Co. (Industrials)	1.26	0.18				
	Bottom 5 Stocks						
Ticker	Description	Avg. Weight	<b>Contribution</b>				
SE	Sea Ltd Sponsored ADR CL A (Technology)	2.07	-0.83				
DSNKY	Daiichi Sankyo Company (Healthcare)	2.42	-0.33				
VALE	Vale (Materials)	1.66	-0.27				
NTOIY	Neste Corp Unsponsored ADR (Energy)	0.70	-0.17				
PPRUY	Kering (Cons. Discr.)	0.86	-0.14				

Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	10 Year
Mgr. Gross	2.15%	13.41%	19.08%	7.44%	5.49%	7.30%
Mgr. Net	1.49%	11.97%	16.05%	4.69%	2.78%	4.55%
Avg. Fund	3.27%	11.71%	17.37%	9.43%	5.14%	6.36%
Benchmark	2.44%	9.47%	12.72%	7.22%	3.52%	4.75%

Trailing Standard Deviation					
		<u>3 Year</u>	5 Year	10 Year	
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	21.56	22.82	17.61	
	Avg. Fund	18.30	21.02	16.28	
	Benchmark	18.11	20.79	16.27	
-					

	Calendar Returns					
	2022	2021	<u>2020</u>	<u>2019</u>	<u>2018</u>	<u>2017</u>
Mgr. Gross	-20.28%	3.69%	24.19%	27.60%	-13.09%	32.95%
Mgr. Net	-22.37%	1.03%	21.05%	24.38%	-15.35%	29.61%
Avg. Fund	-14.47%	11.25%	10.64%	23.17%	-13.30%	27.08%
Benchmark	-16.00%	7.82%	10.65%	21.51%	-14.20%	27.19%

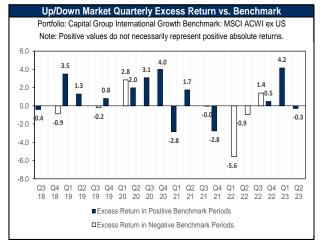
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	<u>R</u> 2	Sharpe	IR
5 Year	1.99	1.07	0.96	0.17	0.41
10 Year	2.39	1.05	0.95	0.36	0.58

Current Style Allocation					
		Value	Blend	Growth	_
> 46.5 E	Bil.	21%	22%	27%	Large-cap
6.4 to 46.5	5 Bil.	14%	14%	0%	Mid-cap
< 6.4 B	il	0%	0%	0%	Small-cap
Stocks	97%		Emergi	ng Markets	18.3%
Bonds	0%		Med. Mark	et Cap (M)	\$46,541
Cash	3%	Wtd.	Med. Mark	et Cap (M)	\$62,047

Top 5 Sector / Country Weights					
Sectors	Manager	ETF Proxy			
Industrials	17.6%	13.2%			
Information Technology	14.9%	11.8%			
Consumer Discretionary	13.8%	12.1%			
Financials	13.7%	20.6%			
Health Care	12.8%	9.6%			
% Weight In Top 5 Sectors	72.8%	67.3%			
Countries					
France	15.9%	8.0%			
Japan	11.4%	14.5%			
United Kingdom	7.8%	9.9%			
Hong Kong	7.6%	8.6%			
United States	<u>7.0%</u>	<u>0.9%</u>			
% Weight in Top 5 Countries	49.8%	41.8%			

	Top 5 Holdings				
Symbol	Description	<u>% Holding</u>			
NVO	Novo Nordisk (Denmark)	4.2%			
LVMUY	Louis Vuitton (France)	3.8%			
TSM	Taiwan Semiconductor (Taiwan)	3.3%			
EADSY	Airbus (Netherlands)	3.3%			
ASML	ASML Holdings (Netherlands)	3.2%			
	% Weight in Top Five Holdings	17.8%			

Portfolio Characteristics					
	Manager	ETF Proxy			
Yield	2.2%	3.2%			
Trailing 12 Month P/E	26.8	17.6			
Forward 12 Month P/E	22.6	16.5			
Price/Book	4.4	2.3			
Price/Sales	3.5	2.2			
Price/Cash Flow	18.7	10.8			
P/E-to-Growth (PEG)	1.6	1.7			
Return on Equity	19.0%	13.9%			
Long-term Growth Rate	11.2%	7.9%			
Debt to Capital	25.7%	26.5%			



# **RAYMOND JAMES®**

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Q2 2023	CAPITAL GROUP US Income and Growth
Location	Los Angeles, CA
Manager(s)	Alan Berro, Eric Stern, et. al.
Avg. # Holdings	60 - 80
Annual Turnover	10% - 30%
Firm Assets	\$2.3 Trillion (As of 3/31/23)
Strategy Assets	\$681.3 Million (As of 3/31/23)
AMS Assets	RJCS: \$242.2 Million PS UMA: \$61.5 Million
Model Code	CPGCPGUIG
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	7/1/2019
Benchmark:	S&P 500
ETF Proxy	SPDR S&P 500 ETF
Avg. Fund Group	Morningstar Large-cap Blend

The U.S. Income and Growth objective seeks to produce income and to provide an opportunity for growth of principal consistent with sound common-stock investing. The investment process begins with in-depth, bottom-up, fundamental research conducted by a large, experienced global team of analysts through visits to companies, their competitors, suppliers and other relevant parties. This high-quality in-house research forms the basis for identifying companies with competitive industry positions and promising future prospects.

Current Style Allocation					
		Value	Blend	Growth	_
> 46.5 E	Bil.	34%	20%	35%	Large-cap
6.4 to 46.5	5 Bil.	6%	5%	0%	Mid-cap
< 6.4 E	Bil	0%	0%	0%	Small-cap
Stocks	97%			Foreigr	4.2%
Bonds	0%		Med. Mark	et Cap (M)	\$116,937
Cash	3%	Wtd.	Med. Mark	et Cap (M)	\$173,654

Top 10 Sector Weights					
Sectors	Manager	ETF Proxy			
Information Technology	21.5%	29.4%			
Health Care	20.3%	14.3%			
Financials	15.2%	12.1%			
Industrials	10.0%	8.5%			
Consumer Discretionary	8.4%	10.9%			
Communication Services	6.6%	9.4%			
Energy	5.7%	1.7%			
Consumer Staples	5.6%	6.3%			
Materials	2.3%	2.4%			
Utilities	2.3%	<u>2.8%</u>			
% Weight In Top 3 Sectors	57.0%	55.8%			

Top 5 Holdings				
Symbol	Description	<u>% Holding</u>		
AVGO	Broadcom Inc. (Technology)	8.1%		
MSFT	Microsoft (Technology)	7.2%		
UNH	UnitedHealth Group (Healthcare)	4.0%		
MMC	Marsh & McLennan Companies (Financials)	3.3%		
CMCSA	Comcast (Comm. Serv.)	3.2%		
	% Weight in Top Five Holdings	25.9%		

	Quartarly Attribution vo ETE Brox							
	Quarterly Attribution vs. ETF Proxy							
	Top 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
AVGO	Broadcom Inc. (Technology)	6.88	1.81					
LLY	Eli Lilly and Company (Healthcare)	1.61	0.35					
XOM	Exxon Mobil (Energy)	-1.28	0.21					
TMO	Thermo Fisher Scientific (Healthcare)	-0.60	0.11					
MMC	Marsh & McLennan Companies (Financials)	3.05	0.11					
	Bottom 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
NVDA	Nvidia (Technology)	-2.31	-0.86					
AMZN	Amazon.com (Cons. Discr.)	-2.89	-0.50					
AAPL	Apple (Technology)	-4.94	-0.41					
TSLA	Tesla (Cons. Disc.)	-1.52	-0.40					
UNH	UnitedHealth Group (Healthcare)	2.97	-0.33					

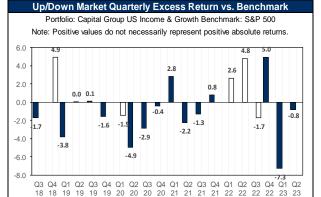
Portfolio Characteristics						
	Manager	ETF Proxy				
Yield	2.4%	1.4%				
Trailing 12 Month P/E	25.9	33.0				
Forward 12 Month P/E	20.1	24.5				
Price/Book	5.5	6.3				
Price/Sales	4.2	4.9				
Price/Cash Flow	17.5	19.6				
P/E-to-Growth (PEG)	1.9	2.2				
Return on Equity	26.9%	20.6%				
Long-term Growth Rate	10.4%	10.8%				
Debt to Capital	41.6%	37.3%				
Active Share	71.8%					

Trailing Returns*							
	2nd Qtr.	YTD	1 Year	3 Year	<u>5 Year</u>	<u>10 Year</u>	
Mgr. Gross	7.94%	8.20%	13.71%	14.62%	10.79%	11.82%	
Mgr. Net	7.26%	6.82%	10.82%	11.71%	7.96%	8.97%	
Avg. Fund	7.49%	13.92%	17.94%	14.22%	11.37%	12.07%	
Benchmark	8.74%	16.89%	19.59%	14.60%	12.31%	12.86%	

Trailing Standard Deviation							
		<u>3 Year</u>	<u>5 Year</u>	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	15.50	18.47	13.84			
loss of capital.	Avg. Fund	16.08	20.39	15.07			
·	Benchmark	16.85	20.78	15.31			
	Denenimant	10.00	20.10	10.01			

	Calendar Returns						
	2022	2021	2020	<u>2019</u>	<u>2018</u>	<u>2017</u>	
Mgr. Gross	-8.61%	28.57%	8.08%	25.40%	-2.04%	21.41%	
Mgr. Net	-10.98%	25.34%	5.32%	22.24%	-4.56%	18.34%	
Avg. Fund	-15.93%	26.97%	16.64%	30.11%	-5.07%	21.88%	
Benchmark	-18.11%	28.71%	18.40%	31.49%	-4.38%	21.83%	

Modern Portfolio Theory Stats						
	Alpha	Beta	$R^2$	Sharpe	IR	
5 Year	0.04	0.85	0.91	0.50	0.01	
10 Year	0.57	0.86	0.90	0.78	0.13	





### Excess Return in Negative Benchmark Periods

# **RAYMOND JAMES®**

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### CAPITAL GROUP World Dividend Growers

Q2

2023

Location	Los Angeles, CA				
Manager(s)	Philip Winston, Steve Watson, Grant Cambridge				
Avg. # Holdings Annual Turnover	60 - 100 20% - 40%				
Firm Assets Strategy Assets AMS Assets	\$2.3 Trillion (As of 3/31/23) \$1.3 Billion (As of 3/31/23) RJCS: \$80.7 Million PS UMA: \$52.9 Million UMA: \$955.7 Million				
Model Code	CPGCPGWDG				
Model Delivery	Yes				
Status (Account Min.)	Recommended (\$100,000)				
RJCS Composite Start	7/1/2019				
Benchmark:	MSCI World				
ETF Proxy	iShares MSCI ACWI ETF				
Avg. Fund Group	Morningstar Global Large Stock Blend				

Capital Group World Dividend Growers Equity ADR strategy is designed to provide long-term total returns by investing in companies globally that have the potential to provide combinations of current yield and dividend growth. The strategy primarily invests in equity and equity-related securities that the team believes will increase dividends paid over a multiyear period. The team believes that extensive fundamental research combined with a flat decision-making structure enabled by a multi-manager approach will produce superior investment portfolios overtime. The portfolio is sleeved out to each portfolio managers who will invest according to his or her own convictions independently in order to produce a portfolio that is diversified by portfolio management style.

	Quarterly Contribution							
	Top 5 Stocks							
Ticker	Description	Avg. Weight	Contribution					
AVGO	Broadcom Inc. (Technology)	4.25	1.36					
LLY	Eli Lilly and Company (Healthcare)	2.46	0.72					
IDEXY	Industria de Diseño Textil (Cons. Discr.)	2.64	0.47					
ETRN	Equitrans Midstream Corporation (Energy)	0.60	0.43					
EQIX	Equinix (Real Estate)	2.41	0.27					
	Bottom 5 Stocks							
Ticker	Description	Avg. Weight	Contribution					
CCI	Crown Castle Inc. (Real Estate)	2.73	-0.38					
PPRUY	Kering (Cons. Discr.)	1.55	-0.24					
VALE	Vale (Materials)	1.30	-0.21					
BP	BP (Energy)	1.59	-0.17					
GIS	General Mills (Cons. Staples)	1.28	-0.13					

Trailing Returns*							
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>	
Mgr. Gross	2.84%	7.03%	10.84%	10.24%	7.92%	7.85%	
Mgr. Net	2.18%	5.66%	8.01%	7.43%	5.16%	5.10%	
Avg. Fund	5.21%	12.28%	16.45%	11.87%	8.61%	9.64%	
Benchmark	6.83%	15.09%	18.51%	12.18%	9.07%	9.50%	

Trailing Standard Deviation							
		<u>3 Year</u>	<u>5 Year</u>	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	16.10	17.83	13.46			
loss of capital.	Avg. Fund	16.37	20.00	14.96			
	Benchmark	17.09	20.77	16.84			

Calendar Returns							
	2022	2021	2020	<u>2019</u>	<u>2018</u>	2017	
Mgr. Gross	-9.57%	16.97%	8.44%	25.33%	-7.05%	22.03%	
Mgr. Net	-11.91%	14.00%	5.66%	22.17%	-9.45%	18.95%	
Avg. Fund	-15.48%	19.12%	15.44%	27.03%	-8.72%	24.01%	
Benchmark	-18.14%	21.82%	15.90%	27.67%	-8.71%	22.40%	

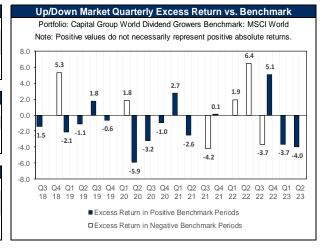
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	0.09	0.81	0.90	0.36	0.01
10 Year	-0.16	0.82	0.89	0.51	NM

Current Style Allocation								
		Value	Blend	Growth	_			
> 46.5 E	> 46.5 Bil.		21%	16%	Large-cap			
6.4 to 46.5	6.4 to 46.5 Bil.		7%	6%	Mid-cap			
< 6.4 E	< 6.4 Bil		6%	0%	Small-cap			
Stocks	97%		Foreign,	Emerging	46.0%	11.4%		
Bonds	0%	Med. Market Cap (M) \$59,108						
Cash	3%	Wtd.	Med. Mark	et Cap (M	\$69,259			

Top 5 Sector / Country Weights						
Sectors	Manager	ETF Proxy				
Industrials	14.3%	10.5%				
Financials	12.8%	15.4%				
Consumer Staples	12.3%	7.3%				
Information Technology	11.1%	22.1%				
Health Care	<u>9.5%</u>	<u>11.8%</u>				
% Weight In Top 5 Sectors	60.0%	67.1%				
Countries						
United States	54.0%	62.3%				
United Kingdom	8.9%	3.8%				
France	6.6%	3.0%				
Hong Kong	5.6%	3.3%				
Spain	<u>3.9%</u>	<u>0.6%</u>				
% Weight in Top 5 Countries	79.0%	73.0%				

Top 5 Holdings				
Symbol	Description	<u>% Holding</u>		
AVGO	Broadcom Inc. (USA)	3.6%		
TSM	Taiwan Semiconductor (Taiwan)	3.4%		
IDEXY	Industria de Diseño Textil (Spain)	2.9%		
LLY	Eli Lilly and Company (USA)	2.7%		
CCI	Crown Castle Inc. (USA)	2.6%		
	% Weight in Top Five Holdings	15.1%		

Portfolio Characteristics					
	Manager	ETF Proxy			
Yield	3.7%	2.1%			
Trailing 12 Month P/E	22.0	26.6			
Forward 12 Month P/E	17.6	21.3			
Price/Book	4.2	4.8			
Price/Sales	3.1	3.5			
Price/Cash Flow	12.9	17.2			
P/E-to-Growth (PEG)	2.2	2.0			
Return on Equity	18.9%	17.9%			
Long-term Growth Rate	5.4%	9.9%			
Debt to Capital	42.1%	33.1%			



# RAYMOND JAMES®

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### CAPITAL WEALTH PLANNING, LLC Enhanced Dividend Income

Location	Naples, FL
Manager(s)	Josh Smith, Kevin Simpson
Avg. # Holdings Annual Turnover	15 - 25 (plus 0% to 50% covered calls) 50% - 150%
Firm Assets Strategy Assets AMS Assets	\$8.2 Billion (As of 3/31/23) \$5.0 Billion (As of 3/31/23) RJCS: \$3.9 Billion
Model Code Model Delivery Status (Account Min.) RJCS Composite Start	CWPENHDIV No Recommended (\$325,000) 4/1/2016
Benchmark:	Dow Jones Industrial Average
ETF Proxy	SPDR Dow Jones Industrial Average ETF
Avg. Fund Group	Morningstar Large-cap Blend

Q2

2023

The Capital Wealth Planning, LLC ("CWP") Enhanced Dividend Income strategy ("EDI") is a covered call option strategy and requires investors to sign an Option Agreement and Suitability Form and obtain Option Strategy Level 1 approval.

Attempting to achieve a higher yield, CWP constructs portfolios of mega-cap, high quality, blue chip stocks that are diversified across sectors while tactically selling short term call options to generate additional income. Through implementation of a covered call strategy, CWP believes that it can reduce portfolio volatility while generating a modest but consistent income stream across various markets.

	Quarterly Attribution vs. ETF Proxy						
	Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
AMGN	Amgen (Healthcare)	-4.55	0.54				
NKE	NIKE (Cons. Discr.)	-2.30	0.33				
DIS	Walt Disney (Comm. Serv.)	-1.86	0.29				
JPM	JPMorgan Chase & Co. (Financials)	3.40	0.27				
BA	Boeing (Industrials)	-4.07	0.19				
	Bottom 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
MPC	Marathon Petroleum (Energy)	3.21	-0.62				
GIS	General Mills (Cons. Staples)	3.64	-0.47				
UPS	United Parcel Service (Industrials)	3.77	-0.38				
LMT	Lockheed Martin (Industrials)	4.23	-0.27				
HON	Honeywell International (Industrials)	-3.86	-0.19				

Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Mgr. Gross	2.67%	2.65%	12.74%	14.07%	11.72%	11.79%
Mgr. Net	2.00%	1.33%	9.86%	11.17%	8.87%	8.95%
Avg. Fund	7.49%	13.92%	17.94%	14.22%	11.37%	12.07%
Benchmark	3.97%	4.94%	14.23%	12.30%	9.59%	11.26%

Trailing Standard Deviation						
		<u>3 Year</u>	<u>5 Year</u>	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	13.40	16.49	12.45		
loss of capital.	Avg. Fund	16.08	20.39	15.07		
	Benchmark	15.50	20.03	15.20		

	Calendar Returns						
ſ		2022	2021	2020	<u>2019</u>	2018	2017
	Mgr. Gross	-1.29%	23.34%	14.15%	24.28%	-1.66%	23.32%
	Mgr. Net	-3.83%	20.23%	11.24%	21.15%	-4.19%	20.21%
	Avg. Fund	-15.93%	26.97%	16.64%	30.11%	-5.07%	21.88%
	Benchmark	-6.86%	20.95%	9.72%	25.34%	-3.48%	28.11%

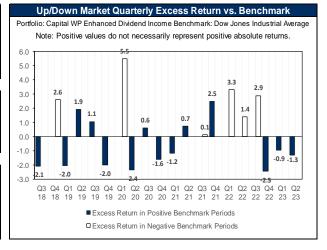
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	3.14	0.82	0.97	0.62	1.16
10 Year	2.36	0.80	0.94	0.87	0.75

Current Style Allocation					
		Value	Blend	Growth	
> 46.5 l	Bil.	41%	32%	27%	Large-cap
6.4 to 46.	6.4 to 46.5 Bil.		0%	0%	Mid-cap
< 6.4 E	< 6.4 Bil		0%	0%	Small-cap
					_
Stocks	97%			Foreigr	n 0%
Bonds	0%	Med. Market Cap (M) \$156,346			
Cash	3%	Wtd.	Med. Mark	et Cap (M)	\$292,797

Top 10 Sector Weights						
Sectors	Manager	ETF Proxy				
Financials	17.2%	12.1%				
Health Care	16.6%	14.3%				
Consumer Staples	14.0%	6.3%				
Consumer Discretionary	12.2%	10.9%				
Industrials	11.0%	8.5%				
Information Technology	10.9%	29.4%				
Energy	10.8%	1.7%				
Utilities	3.1%	2.8%				
Communication Services	2.0%	9.4%				
Materials	<u>2.0%</u>	2.4%				
% Weight In Top 3 Sectors	47.8%	32.7%				

Top 5 Holdings					
Symbol	Description	<u>% Holding</u>			
BIL	SPDR Bloomberg 1-3 Month T-Bill ETF	6.1%			
JPM	JPMorgan Chase & Co. (Financials)	5.7%			
V	Visa (Technology)	5.6%			
MSFT	Microsoft (Technology)	5.5%			
MCD	McDonald's (Cons. Discr.)	5.3%			
	% Weight in Top Five Holdings	28.3%			

Portfolio	Characteristics	
	Manager	ETF Proxy
Yield - Dividend Yield	2.6%	2.0%
Yield - Option Premium	2.1%	
Trailing 12 Month P/E	22.0	26.4
Forward 12 Month P/E	17.1	20.7
Price/Book	6.1	6.3
Price/Sales	2.5	2.7
Price/Cash Flow	16.3	19.1
P/E-to-Growth (PEG)	2.5	2.2
Return on Equity	26.9%	26.9%
Long-term Growth Rate	8.6%	8.8%
Debt to Capital	41.6%	41.6%
Active Share	47.6%	
# - Accounts below stated minimum a	account size may not receive	option premium



## RAYMOND JAMES®

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### CAUSEWAY CAPITAL MANAGEMENT, LLC 2023 International Value ADR

Location	Los Angeles, CA
Manager(s)	Harry Hartford, Sarah Ketterer
Avg. # Holdings Annual Turnover	35 - 55 25% - 45%
Firm Assets Strategy Assets AMS Assets	\$42.9 Billion (As of 3/31/23) \$21.8 Billion (As of 3/31/23) RJCS: \$30.3 Million PS UMA: \$2.6 Million
Model Code Model Delivery	CAUCAUIVE Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	7/1/2017
Benchmark:	MSCIEAFE
ETF Proxy	iShares MSCI EAFE ETF
Avg. Fund Group	Morningstar Foreign Stock

The Causeway International Value ADR team utilizes resources from both their quantitative research team as well as their fundamental research team. The strategy focuses on active investment management with a value-driven approach to stock selection. The team believes that stocks derive their value from the contribution of dividends and the profitable reinvestment of retained earnings over time.

Manager supplied composite performance prior to 3/31/17 represents the performance of the manager's institutional version of the discipline which contains foreign ordinary shares opposed to ADRs. Please see the manager disclosure for additional information.

\*Strategy Inception 7/1/17

Q2

	Quarterly Contribution		
	Top 5 Stocks		
Ticker	Description	Avg. Weight	Contribution
UNCRY	UniCredit (Financials)	3.68	0.82
RYAAY	Ryanair (Industrials)	2.90	0.52
PHG	Koninklijke Philips (Technology)	2.17	0.47
ING	ING Group (Financials)	2.07	0.28
AMADY	Amadeus IT Group (Technology)	2.13	0.27
	Bottom 5 Stocks		
Ticker	Description	Avg. Weight	Contribution
DTEGY	Deutsche Telekom (Comm. Serv.)	2.12	-0.16
BUD	Anheuser-Busch InBev (Cons. Staples)	1.05	-0.16
BAYRY	Bayer (Healthcare)	1.30	-0.16
FANUY	Fanuc Corporation (Industrials)	2.64	-0.14
BP	BP (Energy)	1.65	-0.12

Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	Inception*
Mgr. Gross	5.10%	20.48%	31.46%	17.05%	6.76%	6.72%
Mgr. Net	4.43%	18.96%	28.15%	14.07%	4.02%	3.98%
Avg. Fund	3.27%	11.71%	17.37%	9.43%	5.14%	5.57%
Benchmark	2.95%	11.67%	18.77%	8.93%	4.39%	4.79%

Trailing Standard Deviation				
		<u>3 Year</u>	<u>5 Year</u>	Inception*
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	22.34	26.44	24.32
	Avg. Fund	18.30	21.02	19.28
	Benchmark	18.71	20.88	19.16

		Calen	dar Returr	າຣ		
	2022	2021	2020	2019	<u>2018</u>	2017
Mgr. Gross	-6.00%	12.70%	3.88%	20.39%	-17.72%	N/A
Mgr. Net	-8.43%	9.83%	1.20%	17.34%	-19.87%	N/A
Avg. Fund	-14.47%	11.25%	10.64%	23.17%	-13.30%	N/A
Benchmark	-14.45%	11.26%	7.82%	22.01%	-13.79%	N/A

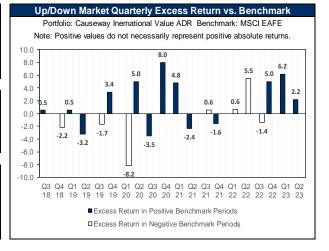
	Modern Port	folio Thec	ry Stats		
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	<u>IR</u>
5 Year	2.50	1.23	0.94	0.20	0.37
6 Year	1.83	1.23	0.94	0.21	0.30

	Current Style Allocation				
		Value	Blend	Growth	
> 46.5 E	Bil.	36%	39%	26%	Large-cap
6.4 to 46.	5 Bil.	0%	0%	0%	Mid-cap
< 6.4 E	Bil	0%	0%	0%	Small-cap
					_
Stocks	98%		Emergii	ng Markets	1.8%
Bonds	0%		Med. Mark	et Cap (M	\$61,870
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$53,798

Top 5 Sector / C	ountry Weights	
Sectors	Manager	ETF Proxy
Financials	20.7%	18.2%
Industrials	18.1%	16.2%
Health Care	16.7%	13.2%
Consumer Staples	13.5%	10.1%
Consumer Discretionary	<u>7.1%</u>	12.6%
% Weight In Top 5 Sectors	76.1%	70.3%
Countries		
United Kingdom	30.9%	15.3%
France	15.5%	12.3%
Germany	10.1%	8.5%
Japan	8.2%	22.4%
Italy	<u>7.4%</u>	<u>2.4%</u>
% Weight in Top 5 Countries	72.1%	61.0%

Top 5 Holdings			
Symbol	Description	<u>% Holding</u>	
RYCEY	Rolls-Royce (UK)	5.3%	
UNCRY	UniCredit (Italy)	3.9%	
ENLAY	Enel (Italy)	3.5%	
SAP	SAP (Germany)	3.1%	
RHHBY	Roche (Switzerland)	<u>3.1%</u>	
	% Weight in Top Five Holdings	18.9%	

Portfolio Characteristics				
	Manager	ETF Proxy		
Yield	3.0%	3.1%		
Trailing 12 Month P/E	17.6	18.2		
Forward 12 Month P/E	14.9	16.2		
Price/Book	2.0	2.3		
Price/Sales	1.6	2.2		
Price/Cash Flow	12.4	12.4		
P/E-to-Growth (PEG)	1.3	1.8		
Return on Equity	11.6%	13.4%		
Long-term Growth Rate	9.5%	8.0%		
Debt to Capital	39.1%	29.7%		



# **RAYMOND JAMES®**

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### CHARTWELL INVESTMENT PARTNERS, LLC Small Mid-cap Value

Location Manager(s)	Berwyn, PA (subsidiary of Raymond James Financial) David Dalrymple, Ryan Harkins
Avg. # Holdings	50 - 70
Annual Turnover	5% - 25%
Firm Assets	\$10.7 Billion (As of 3/31/23)
Strategy Assets	\$105.1 Million (As of 3/31/23)
AMS Assets	RJCS: \$3.1 Million PS UMA: \$0.8 Million
Model Code	CHWCHWSMV
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	4/1/2021
Benchmark:	Russell 2500 Value
Avg. Fund Group	50% Mstar Small Value/50% Mstar Mid Value

The Chartwell's Small Mid Cap Value Equity investment team believes a company's valuation relative to its history is a more important indicator of potential than its valuation relative to the market. Company performance and fundamentals tend to vary around a central tendency, which reflects the basic economics of its business and its industry, not that of the market. Reversion to this mean is likely to occur; therefore, cycles in this valuation framework are important indicators of potential.

\*Inception Date: 4/1/2014

Q2

2023

	Quarterly Attribution					
	Top 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
NPO	EnPro Industries (Industrials)	2.21	0.52			
AEL	American Equity Inv. Life (Financials)	1.24	0.43			
SAIA	Saia (Industrials)	1.90	0.37			
CVLT	CommVault Systems (Technology)	1.49	0.30			
ITGR	Integer (Healthcare)	2.69	0.25			
	Bottom 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
CIEN	Ciena (Technology)	1.91	-0.50			
PRAA	PRA Group, Inc. (Financials)	0.61	-0.38			
VC	Visteon (Cons. Discr.)	2.51	-0.35			
IBTX	Independent Bank Group (Financials)	0.79	-0.28			
THG	Hanover Insurance Group (Financials)	1.65	-0.28			

	Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	Inception*	
Mgr. Gross	3.08%	3.88%	9.34%	14.51%	4.74%	7.66%	
Mgr. Net	2.42%	2.54%	6.55%	11.60%	2.05%	4.91%	
Avg. Fund	4.28%	6.26%	13.24%	19.57%	7.57%	8.15%	
Benchmark	4.37%	5.83%	10.37%	16.07%	5.32%	6.58%	

Trailing Standard Deviation							
		<u>3 Year</u>	<u>5 Year</u>	Inception*			
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	19.27	25.23	19.45			
	Avg. Fund	21.19	27.32	20.74			
	Benchmark	21.91	27.49	20.96			

	Calendar Returns						
	2022	<u>2021</u>	2020	<u>2019</u>	<u>2018</u>	<u>2017</u>	
Mgr. Gross	-10.42%	29.42%	-3.12%	23.77%	-8.96%	13.75%	
Mgr. Net	-12.75%	26.16%	-5.63%	20.64%	-11.32%	10.86%	
Avg. Fund	-7.99%	32.23%	5.21%	24.69%	-12.80%	12.81%	
Benchmark	-13.08%	27.78%	4.88%	23.56%	-12.36%	10.36%	

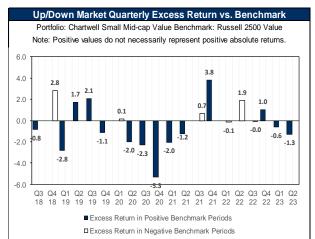
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	-0.41	0.91	0.98	0.13	NM
9.25 Year	1.40	0.91	0.97	0.34	0.41

		-		-		
Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 I	Bil.	0%	0%	0%	Large-cap	
6.4 to 46.5 Bil. 27% 11% 0%				Mid-cap		
< 6.4 E	Bil	28%	14%	20%	Small-cap	
					-	
Stocks	97%			Foreign	0.0%	
Bonds	0%		Med. Mark	et Cap (M)	\$3,320	
Cash	3%	Wtd.	Med. Mark	et Cap (M)	\$4,035	

Top 10 Sector Weights					
Sectors	Manager	Index			
Industrials	23.5%	19.9%			
Financials	13.6%	18.6%			
Consumer Discretionary	12.9%	12.6%			
Information Technology	11.8%	8.5%			
Real Estate	9.2%	10.5%			
Materials	8.9%	6.3%			
Health Care	7.6%	8.4%			
Energy	5.0%	5.4%			
Consumer Staples	4.1%	3.1%			
Utilities	<u>3.4%</u>	<u>3.7%</u>			
% Weight In Top 3 Sectors	50.0%	51.1%			

	Top 5 Holdings				
Symbol	Description	<u>% Holding</u>			
ITGR	Integer (Healthcare)	2.9%			
LSI	Life Storage (Real Estate)	2.8%			
NPO	EnPro Industries (Industrials)	2.7%			
DLTR	Dollar Tree (Cons. Discr.)	2.7%			
AIR	AAR (Industrials)	2.6%			
	% Weight in Top Five Holdings	13.7%			

Portfolio Characteristics					
	Manager	Index			
Yield	1.6%	2.1%			
Trailing 12 Month P/E	20.6	16.5			
Forward 12 Month P/E	16.6	15.3			
Price/Book	2.4	1.9			
Price/Sales	1.7	1.8			
Price/Cash Flow	12.1	8.9			
P/E-to-Growth (PEG)	1.1	1.6			
Return on Equity	10.9%	11.9%			
Long-term Growth Rate	11.9%	7.5%			
Debt to Capital	36.4%	38.5%			
Active Share	96.3%				



### **RAYMOND JAMES®**

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### **CLARKSTON CAPITAL PARTNERS, LLC** Founders Strategy (Mid-Cap)

Location	Rochester, MI
Manager(s)	Jeff Hakala, Jerry Hakala
Avg. # Holdings	25 - 35
Annual Turnover	20% - 30%
Firm Assets	\$6.6 Billion (As of 3/31/23)
Strategy Assets	\$1.0 Billion (As of 3/31/23)
AMS Assets	RJCS: \$117.6 Million PS UMA: \$12.1 Million
Model Code	CLACLAMCE
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	1/1/2017
Benchmark:	Russell Mid-cap
Avg. Fund Group	Morningstar Mid-cap Blend

Jeff Hakala and his team of analysts utilize a custom profitability metric and proprietary quantitative screen to narrow investment candidates based on the maximum rate they believe each company can grow without accessing capital markets for funding. The investment team seeks consistently high cash returns on net operating assets, strong free cash generation, and robust balance sheets. The bottom up portfolio construction process leads to a benchmark agnostic portfolio that can hold a significant allocation to cash over longer time periods and is a reflection of the team's perceived investment opportunity set. The advisory fee will be assessed to the cash position and this strategy may not be appropriate for those clients who wish to be fully invested in the market. See Current Style Allocation for current cash positioning. Additional information regarding the investment philosophy is available from your financial advisor via the Clarkston Founders (Mid-cap) Factsheet.

\*Inception Date: 10/1/2014

Q2

2023

	Quarterly Attribution					
	Top 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
TAP	Molson Coors Beverage (Cons. Staples)	7.34	1.86			
USFD	US Foods (Cons. Staples)	7.48	0.94			
BRO	Brown & Brown (Financials)	6.41	0.84			
FDX	FedEx (Industrials)	6.54	0.27			
GFL	GFL Environmental Inc (Industrial)	2.91	0.21			
	Bottom 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
BUD	Anheuser-Busch InBev (Cons. Staples)	6.44	-1.32			
WBD	Warner Bros. Discovery (Com. Services)	3.75	-0.83			
POST	Post (Cons. Staples)	7.04	-0.69			
ATUS	Altice USA, Inc. (Communications)	4.03	-0.67			
SYY	Sysco (Cons. Staples)	3.33	-0.33			

Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	5 Year	Inception*
Mgr. Gross	3.75%	5.34%	6.80%	12.95%	8.77%	10.53%
Mgr. Net	3.09%	3.98%	4.06%	10.07%	5.99%	7.71%
Avg. Fund	4.90%	8.80%	15.43%	15.28%	8.59%	9.08%
Benchmark	4.76%	9.01%	14.92%	12.50%	8.46%	9.09%

Please remember that volatility does not measure the risk of a permanent loss of capital.         Mgr. Gross         16.69         19.41         14.           Avg. Fund         17.98         24.09         18.	Trailing Standard Deviation					
not measure the risk of a permanent loss of capital. Avg. Fund 17.98 24.09 18.			<u>3 Year</u>	<u>5 Year</u>	Inception*	
loss of capital. Avg. Fund 17.98 24.09 18.		Mgr. Gross	16.69	19.41	14.99	
		Avg. Fund	17.98	24.09	18.61	
Benchmark 18.40 24.50 18.		Benchmark	18.40	24.50	18.88	

-							
	Calendar Returns						
		2022	2021	2020	2019	2018	2017
	Mgr. Gross	-3.69%	7.36%	21.87%	24.97%	-6.37%	12.92%
	Mgr. Net	-6.17%	4.62%	18.78%	21.81%	-8.79%	10.05%
	Avg. Fund	-12.94%	25.15%	14.23%	27.06%	-10.01%	17.57%
	Benchmark	-17.32%	22.58%	17.10%	30.54%	-9.06%	18.52%

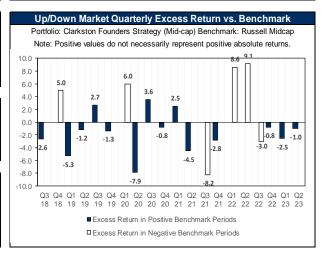
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR
5 Year	1.69	0.74	0.86	0.37	0.22
8.75 Year	3.24	0.73	0.84	0.63	0.53

Current Style Allocation					
		Value	Blend	Growth	
> 46.5 l	Bil.	11%	6%	3%	Large-cap
6.4 to 46.	5 Bil.	59%	13%	8%	Mid-cap
< 6.4 E	Bil	0%	0%	0%	Small-cap
Stocks	88%			Foreigr	n 8.5%
Bonds	0%		Med. Mark	et Cap (M)	\$14,995
Cash	12%	Wtd.	Med. Mark	et Cap (M	\$13,867

Top 10 Sector Weights				
Sectors	Manager	Index		
Industrials	30.6%	19.0%		
Consumer Staples	30.3%	3.9%		
Financials	29.7%	14.2%		
Communication Services	7.2%	3.7%		
Health Care	2.2%	11.8%		
Consumer Discretionary	0.0%	10.4%		
Information Technology	0.0%	13.2%		
Real Estate	0.0%	7.9%		
Materials	0.0%	5.9%		
Energy	0.0%	4.6%		
% Weight In Top 3 Sectors	90.5%	37.1%		

	Top 5 Holdings				
Symbol	Description	<u>% Holding</u>			
CLVT	Clarivate PLC (Technology)	9.7%			
USFD	US Foods (Cons. Staples)	8.3%			
FDX	FedEx (Industrials)	7.3%			
SRCL	Stericycle (Industrials)	7.3%			
AMG	Affiliated Managers Group (Financials)	7.2%			
	% Weight in Top Five Holdings	39.8%			

Portfolio Characteristics				
	Manager	Index		
Yield	1.8%	1.6%		
Trailing 12 Month P/E	18.4	23.5		
Forward 12 Month P/E	16.4	19.7		
Price/Book	1.8	3.5		
Price/Sales	1.6	2.8		
Price/Cash Flow	10.1	14.4		
P/E-to-Growth (PEG)	1.3	1.9		
Return on Equity	10.9%	14.3%		
Long-term Growth Rate	10.6%	9.6%		
Debt to Capital	45.5%	40.2%		
Active Share	98.4%			



# **RAYMOND JAMES®**

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### CLARKSTON CAPITAL PARTNERS, LLC Mill (Large-Cap Equity)

Location	Rochester, MI
Manager(s)	Jeff Hakala, Jerry Hakala
Avg. # Holdings	25 - 35
Annual Turnover	10% - 20%
Firm Assets	\$6.6 Billion (As of 3/31/23)
Strategy Assets	\$124.8 Million (As of 3/31/23)
AMS Assets	RJCS: \$44.2 Million PS UMA: \$2.6 Million
Model Code	CLACLALCE
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	10/1/2019
Benchmark:	Russell 1000
Avg. Fund Group	Morningstar Large-cap Blend

Q2

2023

Current Style Allocation						
		Value	Blend	Growth		
> 46.5 E	Bil.	21%	10%	11%	Large-cap	
6.4 to 46.	5 Bil.	40%	13%	5%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
Stocks	96%			Foreign	n 5.6%	
Bonds	0%		Med. Mark	et Cap (M)	\$22,288	
Cash	4%	Wtd.	Med. Mark	et Cap (M)	\$19,523	

Top 10 Sector Weights					
Sectors	Manager	Index			
Consumer Staples	31.5%	8.4%			
Financials	30.2%	20.1%			
Industrials	25.2%	13.5%			
Communication Services	9.8%	5.1%			
Health Care	3.2%	15.8%			
Consumer Discretionary	0.0%	5.3%			
Energy	0.0%	7.9%			
Information Technology	0.0%	9.0%			
Materials	0.0%	4.8%			
Real Estate	0.0%	4.9%			
% Weight In Top 3 Sectors	87.0%	41.9%			

Jeff Hakala and his team of analysts utilize a custom profitability metric and proprietary quantitative screen to narrow investment candidates based on the maximum rate they believe each company can grow without accessing capital markets for funding. The investment team seeks consistently high cash returns on net operating assets, strong free cash generation, and robust balance sheets.

Top 5 Holdings				
Symbol	Description	% Holding		
CLVT	Clarivate PLC (Technology)	8.1%		
FDX	FedEx (Industrials)	7.2%		
GE	General Electric (Industrials)	7.1%		
USFD	US Foods (Cons. Staples)	6.7%		
TAP	Molson Coors Beverage (Cons. Staples)	6.0%		
	% Weight in Top Five Holdings	35.1%		

	Quarterly Attribution					
	Top 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
TAP	Molson Coors Beverage (Cons. Staples)	6.44	1.33			
USFD	US Foods (Cons. Staples)	6.73	0.66			
NFLX	Netflix (Comm. Serv.)	3.12	0.57			
GE	General Electric (Industrials)	6.76	0.39			
BRO	Brown & Brown (Financials)	3.33	0.34			
	Bottom 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
BUD	Anheuser-Busch InBev (Cons. Staples)	6.45	-1.60			
WBD	Warner Bros. Discovery (Com. Services)	2.91	-0.83			
ATUS	Altice USA, Inc. (Communications)	2.89	-0.79			
SYY	Sysco (Cons. Staples)	4.80	-0.59			
CLVT	Clarivate PLC (Technology)	7.69	-0.57			

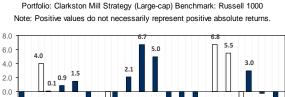
Portfolio Characteristics					
	Manager	Index			
Yield	1.1%	1.5%			
Trailing 12 Month P/E	18.3	32.0			
Forward 12 Month P/E	17.0	24.0			
Price/Book	2.5	6.1			
Price/Sales	1.6	4.6			
Price/Cash Flow	11.9	19.1			
P/E-to-Growth (PEG)	1.2	2.1			
Return on Equity	15.0%	20.5%			
Long-term Growth Rate	11.3%	10.6%			
Debt to Capital	49.6%	38.2%			
Active Share	96.8%				

		Traili	ng Returns	5*		
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Mgr. Gross	5.27%	12.84%	13.93%	15.47%	9.84%	10.52%
Mgr. Net	4.60%	11.40%	11.03%	12.53%	7.04%	7.70%
Avg. Fund	7.49%	13.92%	17.94%	14.22%	11.37%	12.07%
Benchmark	8.58%	16.68%	19.36%	14.09%	11.92%	12.64%

Trailing Standard Deviation						
		<u>3 Year</u>	<u>5 Year</u>	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	18.67	20.89	15.23		
loss of capital.	Avg. Fund	16.08	20.39	15.07		
	Benchmark	17.30	21.44	15.76		

		Calen	dar Returi	าร		
	2022	2021	2020	<u>2019</u>	<u>2018</u>	2017
Mgr. Gross	-8.88%	11.44%	15.72%	28.47%	-7.59%	14.32%
Mgr. Net	-11.24%	8.60%	12.77%	25.24%	-9.98%	11.41%
Avg. Fund	-15.93%	26.97%	16.64%	30.11%	-5.07%	21.88%
Benchmark	-19.13%	26.45%	20.96%	31.43%	-4.78%	21.69%

	Benchmark	-19.13%	26.45%	20.96%	31.43%	-4.78%	21.69%
Modern Portfolio Theory Stats							
			Alpha	Beta	$R^2$	Sharpe	IR
	5 Year		-0.49	0.87	0.80	0.40	NM
	10 Voor		0.41	0.97	0.91	0.63	NIM



Up/Down Market Quarterly Excess Return vs. Benchmark



Excess Return in Negative Benchmark Periods

# **RAYMOND JAMES®**

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### CLARKSTON CAPITAL PARTNERS, LLC Partners Strategy (SMID-Cap)

Location	Rochester, MI
Manager(s)	Jeff Hakala, Jerry Hakala
Avg. # Holdings Annual Turnover	20 - 35 10% - 25%
Firm Assets Strategy Assets AMS Assets	\$6.6 Billion (As of 3/31/23) \$4.0 Billion (As of 3/31/23) RJCS: \$240.1 Million UMA: \$145.6 Million
Model Code Model Delivery Status (Account Min.) RJCS Composite Start Benchmark: Avg. Fund Group	CLACLASCE Yes Recommended (Closed) 1/1/2015 Russell 2500 50% Mstar Small Blend/50% Mstar Mid Blend

Clarkston's Partners (SMID-Cap) strategy closed to new accounts in December 2016 due to capacity.

Jeff Hakala and his team of analysts utilize a custom profitability metric and proprietary quantitative screen to narrow investment candidates based on the maximum rate they believe each company can grow without accessing capital markets for funding. The investment team seeks consistently high cash returns on net operating assets, strong free cash generation, and robust balance sheets. The advisory fee will be assessed to the cash position and this strategy may not be appropriate for those clients who wish to be fully investment information regarding the investment philosophy is available from your financial advisor via the Clarkston Partners (SMID-Cap) Factsheet.

### \*Inception Date 1-1-15

Q2

2023

	Quarterly Attribution							
	Top 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
TAP	Molson Coors Beverage (Cons. Staples)	7.51	1.98					
USFD	US Foods (Cons. Staples)	6.62	0.86					
BRO	Brown & Brown (Financials)	5.38	0.70					
APAM	Artisan Partners Asset Mgmt. (Financials)	2.81	0.50					
GFL	GFL Environmental Inc (Industrial)	3.05	0.22					
	Bottom 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
ATUS	Altice USA, Inc. (Communications)	3.82	-0.92					
LESL	Leslie's, Inc. (Cons. Disc.)	2.48	-0.57					
POST	Post (Cons. Staples)	6.13	-0.56					
WLY	John Wiley & Sons (Comm. Serv.)	3.02	-0.56					
CHRW	C.H. Robinson Worldwide (Industrials)	3.87	-0.39					

		Traili	ng Returns	S*		
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	Inception*
Mgr. Gross	5.14%	4.77%	8.41%	12.86%	7.73%	9.07%
Mgr. Net	4.47%	3.42%	5.63%	9.98%	4.98%	6.28%
Avg. Fund	4.67%	8.47%	14.72%	15.49%	7.44%	8.39%
Benchmark	5.23%	8.79%	13.58%	12.29%	6.55%	8.05%

Trailing	Standard Dev	iation		
		<u>3 Year</u>	5 Year	Inception*
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	17.44	20.57	16.00
loss of capital.	Avg. Fund	19.72	25.72	20.20
	Benchmark	21.23	27.30	21.43

Calendar Returns							
	2022	2021	2020	2019	2018	2017	
Mgr. Gross	-0.49%	7.48%	15.08%	25.10%	-6.70%	14.05%	
Mgr. Net	-3.05%	4.73%	12.14%	21.94%	-9.11%	11.15%	
Avg. Fund	-14.03%	25.39%	13.44%	26.07%	-10.75%	15.76%	
Benchmark	-18.37%	18.18%	19.99%	27.77%	-10.00%	16.81%	

Modern Portfolio Theory Stats

Beta

0.71

0.70

 $R^2$ 

0.89

0.89

Sharpe

0.30

0.49

Alpha

1.96

2.59

	Current Style Allocation						
			Value	Blend	Growth	_	
6 4 to 46 5 Bil 53% 12% 10% Mid-ca	> 46.5	Bil.	0%	0%	3%	Large-cap	
	6.4 to 46.	5 Bil.	53%	12%	10%	Mid-cap	
< 6.4 Bil 3% 6% 13% Small-c	< 6.4 E	Bil	3%	6%	13%	Small-cap	
	ocks	87%			Foreigr	2.9%	
Stocks 87% Foreign 2.9	Bonds	0%		Med. Mark	et Cap (M)	\$6,438	

Wtd. Med. Market Cap (M)

\$6,438

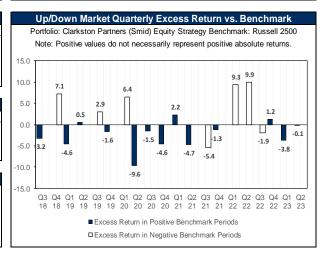
Cash

13%

Top 10 Sector Weights						
Sectors	Manager	Index				
Industrials	33.6%	19.7%				
Financials	30.4%	14.9%				
Consumer Staples	27.2%	3.3%				
Communication Services	6.1%	2.8%				
Consumer Discretionary	2.6%	12.7%				
Health Care	0.0%	13.4%				
Information Technology	0.0%	12.9%				
Energy	0.0%	4.8%				
Real Estate	0.0%	7.3%				
Materials	0.0%	<u>5.4%</u>				
% Weight In Top 3 Sectors	91.2%	37.9%				

Top 5 Holdings			
Symbol	Description	<u>% Holding</u>	
CLVT	Clarivate PLC (Technology)	10.7%	
SRCL	Stericycle (Industrials)	7.9%	
USFD	US Foods (Cons. Staples)	7.7%	
AMG	Affiliated Managers Group (Financials)	7.5%	
LPLA	LPL Financial (Financials)	7.0%	
	% Weight in Top Five Holdings	40.8%	

Portfolio Characteristics			
	Manager	Index	
Yield	1.9%	1.6%	
Trailing 12 Month P/E	20.9	19.9	
Forward 12 Month P/E	15.0	17.5	
Price/Book	2.2	2.8	
Price/Sales	1.6	2.2	
Price/Cash Flow	11.5	11.9	
P/E-to-Growth (PEG)	1.0	1.5	
Return on Equity	9.0%	12.4%	
Long-term Growth Rate	10.9%	9.6%	
Debt to Capital	45.5%	37.9%	
Active Share	99.3%		



## RAYMOND JAMES®

### \*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

IR

0.28

0.47

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

5 Year

8.5 Year

#### CLEARBRIDGE INVESTMENTS, LLC All-cap Growth Equity

Location	New York, NY
Manager(s)	P. Bourbeau, A. Green, E. Bauman, M. Vitrano
Avg. # Holdings	70 - 90
Annual Turnover	10% - 30%
Firm Assets	\$157.8 Billion (As of 3/31/23)
Strategy Assets	\$6.4 Billion (As of 3/31/23)
AMS Assets	RJCS: \$280.3 Million PS UMA: \$24.6 Million
Manager Code	CBICBIAG
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	1/1/2011
Benchmark:	Russell 3000 Growth
Avg. Fund Group	50% Mstar Mid Growth/ 50% Mstar Large Growth

Q2 2023

An All-cap strategy that focuses on achieving long-term capital appreciation through investment in large-, mid- and small- capitalization stocks that have the potential for above average long-term earnings and/or cash flow growth by employing an intensive fundamental driven, bottom-up investment process. This strategy combines the expertise of two portfolio management teams by investing with a target allocation of 60% ClearBridge Large Cap Growth portfolio and 40% ClearBridge Multi Cap Growth portfolio.

	Quarterly Attribution		
	Top 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
META	Meta Platforms Inc. (Technology)	2.50	0.61
AVGO	Broadcom Inc. (Technology)	1.96	0.43
NFLX	Netflix (Comm. Serv.)	2.19	0.30
PANW	Palo Alto Networks (Technology)	1.35	0.23
NVDA	Nvidia (Technology)	0.63	0.22
	Bottom 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
UNH	UnitedHealth Group (Healthcare)	3.28	-0.50
AAPL	Apple (Technology)	-8.98	-0.40
TSLA	Tesla (Cons. Disc.)	-1.81	-0.40
MSFT	Microsoft (Technology)	-5.46	-0.33
EL	Estee Lauder Companies (Cons. Staples)	0.87	-0.32

	Trailing Returns*					
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	10 Year
Mgr. Gross	11.89%	27.29%	26.42%	9.49%	10.58%	13.32%
Mgr. Net	11.19%	25.71%	23.23%	6.69%	7.76%	10.43%
Avg. Fund	8.75%	19.63%	21.76%	9.98%	11.27%	13.01%
Benchmark	12.47%	28.05%	26.60%	13.24%	14.39%	15.26%

Trailing	Trailing Standard Deviation					
		<u>3 Year</u>	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	20.94	22.54	16.68		
loss of capital.	Avg. Fund	20.72	24.88	18.30		
	Benchmark	21.63	24.53	17.95		

i.							
	Calendar Returns						
		2022	2021	2020	<u>2019</u>	2018	2017
	Mgr. Gross	-29.47%	17.82%	29.58%	31.67%	-1.23%	23.76%
	Mgr. Net	-31.34%	14.83%	26.31%	28.36%	-3.77%	20.64%
	Avg. Fund	-28.01%	18.52%	38.57%	33.89%	-2.99%	27.85%
	Benchmark	-28.97%	25.85%	38.26%	35.85%	-2.12%	29.59%

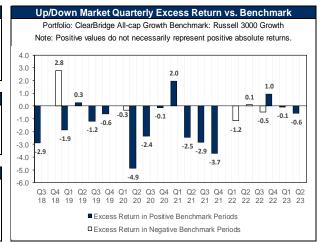
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	-2.51	0.91	0.98	0.40	NM
10 Year	-0.67	0.91	0.97	0.74	NM

	Current Style Allocation				
		Value	Blend	Growth	
> 46.5 E	Bil.	8%	22%	55%	Large-cap
6.4 to 46.5	5 Bil.	5%	2%	8%	Mid-cap
< 6.4 E	Bil	0%	0%	0%	Small-cap
Stocks	99%			Foreign	3.6%
Bonds	0%		Med. Mark	et Cap (M)	\$69,329
Cash	1%	Wtd.	Med. Mark	et Cap (M)	\$153,940

Top 10 Sector Weights				
Sectors	Manager	Index		
Information Technology	38.1%	42.2%		
Health Care	20.1%	11.6%		
Communication Services	10.5%	10.3%		
Consumer Discretionary	10.2%	15.7%		
Industrials	8.5%	6.7%		
Financials	6.4%	6.4%		
Consumer Staples	3.2%	4.4%		
Materials	1.9%	0.9%		
Real Estate	1.2%	1.0%		
Energy	0.0%	<u>0.7%</u>		
% Weight In Top 3 Sectors	68.7%	64.1%		

	Top 5 Holdings			
Symbol	Description	<u>% Holding</u>		
AMZN	Amazon.com (Cons. Discr.)	5.8%		
MSFT	Microsoft (Technology)	5.4%		
NVDA	Nvidia (Technology)	5.0%		
UNH	UnitedHealth Group (Healthcare)	4.7%		
AVGO	Broadcom Inc. (Technology)	3.7%		
	% Weight in Top Five Holdings	24.6%		

Portfolio Characteristics						
Manager Index						
Yield	0.9%	0.7%				
Trailing 12 Month P/E	35.6	35.6				
Forward 12 Month P/E	30.8	32.4				
Price/Book	9.0	13.0				
Price/Sales	6.7	8.0				
Price/Cash Flow	24.1	26.2				
P/E-to-Growth (PEG)	1.6	2.1				
Return on Equity	18.5%	28.3%				
Long-term Growth Rate	13.8%	13.2%				
Debt to Capital	37.3%	41.6%				
Active Share	61.5%					



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#### CLEARBRIDGE INVESTMENTS, LLC Appreciation

Location	New York, NY
Manager(s)	Scott Glasser, Michael Kagan, Stephen Rigo
Avg. # Holdings	35 - 55
Annual Turnover	15% - 30%
Firm Assets	\$157.8 Billion (As of 3/31/23)
Strategy Assets	\$11.6 Billion (As of 3/31/23)
AMS Assets	RJCS: \$113.4 Million PS UMA: \$4.6 Million
Model Code	CBICBIAPP
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	7/1/2009
Benchmark:	S&P 500
ETF Proxy	SPDR S&P 500 ETF
Avg. Fund Group	Morningstar Large-cap Blend

Q2 2023

The Appreciation strategy focuses on capital appreciation through a core portfolio that has the flexibility to select stocks exhibiting growth or value characteristics.

As part of the initial stages of the investment process, the team utilizes a proprietary quantitative screening process that seeks to identify attractive areas of the market while narrowing the potential investment universe. The team then utilizes a combination of bottom-up stock selection along with a top-down thematic approach in an attempt to identify inefficiently priced companies with strong fundamentals, strong management, and dominant positions within their respective industry.

	Quarterly Attribution vs. ETF Proxy				
	Top 5 Stocks				
Ticker	Description	O/U Weight	Total Effect		
ORCL	Oracle (Technology)	1.68	0.30		
ADBE	Adobe Incorporated (Technology)	0.80	0.16		
CVX	Chevron (Energy)	-0.81	0.13		
VMC	Vulcan Materials (Materials)	0.61	0.13		
ETN	Eaton (Industrials)	1.00	0.10		
	Bottom 5 Stocks				
Ticker	Description	O/U Weight	Total Effect		
NVDA	Nvidia (Technology)	-2.31	-0.86		
TSLA	Tesla (Cons. Disc.)	-1.52	-0.39		
UPS	United Parcel Service (Industrials)	2.03	-0.34		
AAPL	Apple (Technology)	-3.84	-0.32		
RTX	Raytheon Technologies (Industrials)	3.00	-0.30		

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	10 Year
Mgr. Gross	7.30%	10.28%	15.73%	12.75%	10.83%	10.80%
Mgr. Net	6.62%	8.87%	12.79%	9.87%	8.00%	7.98%
Avg. Fund	7.49%	13.92%	17.94%	14.22%	11.37%	12.07%
Benchmark	8.74%	16.89%	19.59%	14.60%	12.31%	12.86%

Trailing Standard Deviation							
		<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	14.29	17.99	13.45			
loss of capital.	Avg. Fund	16.08	20.39	15.07			
	Benchmark	16.85	20.78	15.31			

Calendar Returns						
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-10.69%	21.03%	11.02%	27.48%	-2.19%	17.40%
Mgr. Net	-13.01%	17.97%	8.19%	24.27%	-4.71%	14.42%
Avg. Fund	-15.93%	26.97%	16.64%	30.11%	-5.07%	21.88%
Benchmark	-18.11%	28.71%	18.40%	31.49%	-4.38%	21.83%

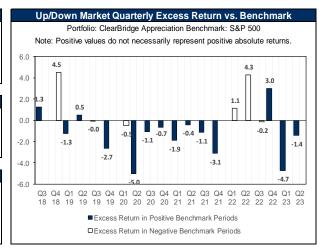
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	0.02	0.85	0.95	0.52	0.00
10 Year	-0.32	0.85	0.94	0.73	NM

	Current Style Allocation							
		Value	Blend	Growth	_			
> 46.5 E	Bil.	38%	26%	31%	Large-cap			
6.4 to 46.	5 Bil.	1%	4%	0%	Mid-cap			
< 6.4 E	Bil	0%	0%	0%	Small-cap			
Stocks	99%			Foreigr	n 2.6%			
Bonds	0%		Med. Mark	et Cap (M	\$152,023			
Cash	1%	Wtd.	Med. Mark	et Cap (M	\$222,979			

Top 10 Se	ctor Weights	
Sectors	Manager	ETF Proxy
Information Technology	17.0%	29.4%
Financials	16.7%	12.1%
Industrials	15.8%	8.5%
Health Care	11.7%	14.3%
Consumer Staples	9.8%	6.3%
Communication Services	8.4%	9.4%
Materials	7.9%	2.4%
Consumer Discretionary	6.5%	10.9%
Energy	3.5%	1.7%
Utilities	<u>1.6%</u>	<u>2.8%</u>
% Weight In Top 3 Sectors	49.5%	50.1%

Top 5 Holdings					
Symbol	Description	<u>% Holding</u>			
MSFT	Microsoft (Technology)	7.9%			
BRK.B	Berkshire Hathaway (Financials)	3.9%			
AAPL	Apple (Technology)	3.7%			
TJX	TJX Companies (Cons. Discr.)	3.4%			
TRV	Travelers Companies (Financials)	<u>3.1%</u>			
	% Weight in Top Five Holdings	22.2%			

Portfolio	Characteristics	
	Manager	ETF Proxy
Yield	1.9%	1.4%
Trailing 12 Month P/E	31.7	33.0
Forward 12 Month P/E	23.8	24.5
Price/Book	6.1	6.3
Price/Sales	3.8	4.9
Price/Cash Flow	19.6	19.6
P/E-to-Growth (PEG)	2.0	2.2
Return on Equity	23.6%	20.6%
Long-term Growth Rate	11.6%	10.8%
Debt to Capital	35.8%	37.3%
Active Share	65.1%	



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#### CLEARBRIDGE INVESTMENTS, LLC Dividend

Location	New York, NY
Manager(s)	Michael Clarfeld, John Baldi
Avg. # Holdings	35 - 60
Annual Turnover	15% - 30%
Firm Assets	\$157.8 Billion (As of 3/31/23)
Strategy Assets	\$25.3 Billion (As of 3/31/23)
AMS Assets	RJCS: \$602.7 Million PS UMA: \$49.5 Million
	UMA: \$409.3 Million
Model Code	CBICBIDS
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	1/1/2011
Benchmark:	S&P 500
ETF Proxy	SPDR S&P 500 ETF
Avg. Fund Group	Morningstar Large-cap Blend

Q2 2023

The ClearBridge Dividend Strategy seeks dividend income, growth of dividend income, and long-term capital appreciation to construct portfolios with an attractive dividend yield.

As part of the initial process, the team employs a quantitative screening process that attempts to filter companies by focusing on sales growth, margins, asset turnover, credit statistics, dividend yield, and a history of or potential for dividend growth. The team then utilizes a bottom-up stock selection approach in an attempt to identify dividend paying securities with strong balance sheets trading at attractive prices with dominant positions in their respective industry.

Quarterly Attribution vs. ETF Proxy								
	Top 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
VMC	Vulcan Materials (Materials)	2.35	0.48					
APO	Apollo Global Management (Financials)	3.17	0.47					
ORCL	Oracle (Technology)	1.50	0.27					
AVGO	Broadcom Inc. (Technology)	1.03	0.26					
XOM	Exxon Mobil (Energy)	-1.28	0.21					
	Bottom 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
NVDA	Nvidia (Technology)	-2.31	-0.86					
AMZN	Amazon.com (Cons. Discr.)	-2.89	-0.51					
TSLA	Tesla (Cons. Disc.)	-1.52	-0.39					
META	Meta Platforms Inc. (Technology)	-1.56	-0.36					
ENB	Enbridge (Energy)	3.01	-0.36					

Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	10 Year
Mgr. Gross	7.10%	8.69%	13.68%	15.32%	11.62%	11.36%
Mgr. Net	6.42%	7.30%	10.79%	12.39%	8.77%	8.52%
Avg. Fund	7.49%	13.92%	17.94%	14.22%	11.37%	12.07%
Benchmark	8.74%	16.89%	19.59%	14.60%	12.31%	12.86%

Trailing Standard Deviation						
		<u>3 Year</u>	<u>5 Year</u>	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	14.50	18.60	13.89		
loss of capital.	Avg. Fund	16.08	20.39	15.07		
	Benchmark	16.85	20.78	15.31		

Calendar Returns						
	2022	2021	2020	<u>2019</u>	2018	2017
Mgr. Gross	-7.25%	27.48%	7.99%	30.24%	-4.02%	18.72%
Mgr. Net	-9.65%	24.27%	5.22%	26.96%	-6.49%	15.71%
Avg. Fund	-15.93%	26.97%	16.64%	30.11%	-5.07%	21.88%
Benchmark	-18.11%	28.71%	18.40%	31.49%	-4.38%	21.83%

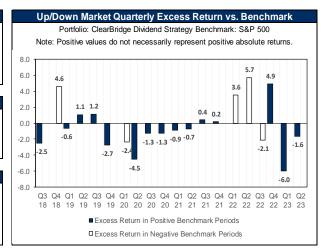
Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR	
5 Year	0.71	0.86	0.92	0.54	0.13	
10 Year	0.11	0.86	0.91	0.75	0.03	

Current Style Allocation							
		Value	Blend	Growth			
> 46.5	Bil.	41%	23%	19%	Large-cap		
6.4 to 46.	5 Bil.	9%	5%	3%	Mid-cap		
< 6.4 E	Bil	0%	0%	0%	Small-cap		
					_		
Stocks	95%			Foreign	8.1%		
Bonds	0%		Med. Mark	et Cap (M)	\$132,136		
Cash	5%	Wtd.	Med. Mark	et Cap (M)	\$143,133		

Top 10 Sector Weights						
Sectors	Manager	ETF Proxy				
Information Technology	18.3%	29.4%				
Financials	16.5%	12.1%				
Health Care	11.2%	14.3%				
Energy	9.8%	1.7%				
Consumer Staples	9.6%	6.3%				
Industrials	9.6%	8.5%				
Materials	8.8%	2.4%				
Communication Services	4.9%	9.4%				
Utilities	4.7%	2.8%				
Real Estate	<u>3.8%</u>	<u>2.1%</u>				
% Weight In Top 3 Sectors	45.9%	55.8%				

Top 5 Holdings					
Symbol	Description	<u>% Holding</u>			
MSFT	Microsoft (Technology)	5.3%			
AAPL	Apple (Technology)	3.8%			
APO	Apollo Global Management (Financials)	3.5%			
WMB	Williams Companies (Energy)	3.5%			
RTX	Raytheon Technologies (Industrials)	3.4%			
	% Weight in Top Five Holdings	19.5%			

Portfolio Characteristics						
	Manager	ETF Proxy				
Yield	2.6%	1.4%				
Trailing 12 Month P/E	26.4	33.0				
Forward 12 Month P/E	20.4	24.5				
Price/Book	4.7	6.3				
Price/Sales	3.7	4.9				
Price/Cash Flow	18.1	19.6				
P/E-to-Growth (PEG)	2.3	2.2				
Return on Equity	17.9%	20.6%				
Long-term Growth Rate	9.6%	10.8%				
Debt to Capital	41.6%	37.3%				
Active Share	75.6%					



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#### CLEARBRIDGE INVESTMENTS, LLC International Growth ADR

Location	New York, NY			
Manager(s)	E. Mazen, M. Testorf, P. Wroblewski			
Avg. # Holdings Annual Turnover	30 - 50 10% - 30%			
Firm Assets Strategy Assets AMS Assets	\$157.8 Billion (As of 3/31/23) \$6.6 Billion (As of 3/31/23) RJCS: \$174.2 Million PS UMA: \$3.5 Million UMA: \$75.8 Million			
Model Code	CBICBIAIG			
Model Delivery	Yes			
Status (Account Min.)	Recommended (\$100,000)			
RJCS Composite Start	4/1/2014			
Benchmark:	MSCIEAFE			
ETF Proxy	iShares MSCI EAFE ETF			
Avg. Fund Group	Morningstar Foreign Stock			

As an all-cap strategy with high conviction and low turnover, ClearBridge International Growth ADR focuses on companies with the potential for abovemarket returns and below-market volatility. Supported by a proprietary factor model with a valuation driven approach to growth, the strategy strives to exploit mispriced opportunities across the entire spectrum of growth and across all countries in the benchmark.

	Quarterly Contribution							
	Top 5 Stocks							
Ticker	Description	Avg. Weight	Contribution					
IDEXY	Industria de Diseño Textil (Cons. Discr.)	2.44	0.44					
LNSTY	London Stock Exchange (Financials)	3.40	0.35					
ALC	Alcon AG (Healthcare)	1.79	0.30					
AMADY	Amadeus IT Group (Technology)	1.97	0.25					
CMPGY	Compass Group (Cons. Discr.)	1.70	0.20					
	Bottom 5 Stocks							
Ticker	Description	Avg. Weight	Contribution					
DSNKY	Daiichi Sankyo Company (Healthcare)	2.20	-0.32					
OLYMY	Olympus Corp Unponsored ADR (Healthcare)	2.14	-0.30					
HKXCY	HK Exchanges & Clearing (Financials)	1.41	-0.23					
DTEGY	Deutsche Telekom (Comm. Serv.)	2.72	-0.22					
TCEHY	Tencent (Comm. Serv.)	1.36	-0.21					

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Mgr. Gross	2.10%	12.55%	19.59%	6.46%	7.03%	9.23%
Mgr. Net	1.45%	11.12%	16.56%	3.73%	4.29%	6.44%
Avg. Fund	3.27%	11.71%	17.37%	9.43%	5.14%	6.36%
Benchmark	2.95%	11.67%	18.77%	8.93%	4.39%	5.41%

Trailing Standard Deviation						
		<u>3 Year</u>	<u>5 Year</u>	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	19.70	21.85	17.04		
loss of capital.	Avg. Fund	18.30	21.02	16.28		
·	Benchmark	18.71	20.88	16.30		

Calendar Returns						
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-19.90%	6.09%	24.97%	34.29%	-8.53%	36.73%
Mgr. Net	-22.00%	3.38%	21.81%	30.92%	-10.90%	33.30%
Avg. Fund	-14.47%	11.25%	10.64%	23.17%	-13.30%	27.08%
Benchmark	-14.45%	11.26%	7.82%	22.01%	-13.79%	25.03%

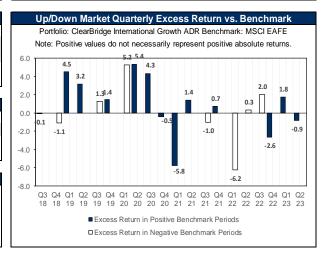
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR
5 Year	2.69	1.00	0.92	0.25	0.41
10 Year	3.78	1.00	0.91	0.48	0.74

Current Style Allocation						
Value Blend Growth						
Bil.	17%	25%	32%	Large-cap		
Bil.	13%	13%	0%	Mid-cap		
il	0%	0%	0%	Small-cap		
				-		
95%		Emergir	ng Markets	5.3%		
0%	Med. Market Cap (M) \$54,050					
5%	Wtd.	Med. Mark	et Cap (M)	\$67,418		
	95% 0%	Value           iil.         17%           Bil.         13%           iil         0%           95%         0%	Value         Blend           iil.         17%         25%           Bil.         13%         13%           iil         0%         0%           95%         Emergir           0%         Med. Mark	II.         17%         25%         32%           Bil.         13%         13%         0%           II         0%         0%         0%           95%         Emerging Markets         0%         Med. Market Cap (M)		

Top 5 Sector / Country Weights						
Sectors	Manager	ETF Proxy				
Industrials	17.3%	16.2%				
Consumer Discretionary	15.2%	12.6%				
Health Care	14.7%	13.2%				
Financials	13.4%	18.2%				
Consumer Staples	12.0%	10.1%				
% Weight In Top 5 Sectors	72.6%	70.3%				
Countries						
France	16.4%	12.3%				
United Kingdom	14.3%	15.3%				
Japan	11.8%	22.4%				
Switzerland	9.8%	10.1%				
Spain	<u>7.3%</u>	<u>2.6%</u>				
% Weight in Top 5 Countries	59.7%	62.7%				

Top 5 Holdings					
Symbol	Description	<u>% Holding</u>			
NVO	Novo Nordisk (Denmark)	4.4%			
NSRGY	Nestle (Switzerland)	4.1%			
LVMUY	Louis Vuitton (France)	3.8%			
LNSTY	London Stock Exchange Group (UK)	3.6%			
SONY	Sony Group Corporation (Japan)	2.8%			
	% Weight in Top Five Holdings	18.7%			

Portfolio Characteristics					
	Manager	ETF Proxy			
Yield	1.8%	3.1%			
Trailing 12 Month P/E	30.8	18.2			
Forward 12 Month P/E	24.6	16.2			
Price/Book	4.7	2.3			
Price/Sales	3.8	2.2			
Price/Cash Flow	20.0	12.4			
P/E-to-Growth (PEG)	1.9	1.8			
Return on Equity	18.0%	13.4%			
Long-term Growth Rate	10.4%	8.0%			
Debt to Capital	27.4%	29.7%			



### **RAYMOND JAMES®**

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#### CLEARBRIDGE INVESTMENTS, LLC International Growth ESG

Location	New York, NY		
Manager(s)	E. Mazen, P. Wroblewski, M. Testorf		
Avg. # Holdings Annual Turnover	30 - 50 20% - 30%		
Firm Assets Strategy Assets AMS Assets	\$157.8 Billion (As of 3/31/23) \$1.9 Billion (As of 3/31/23) RJCS: \$42.9 Million PS UMA: \$17.3 Million		
Model Code	CBICBIEAI		
Model Delivery	Yes		
Status (Account Min.)	Recommended (\$100,000)		
RJCS Composite Start	10/1/2018		
Benchmark:	MSCIEAFE		
ETF Proxy	iShares MSCI EAFE ETF		
Avg. Fund Group	Morningstar Foreign Stock		

The ClearBridge International Growth ADR ESG strategy allows investors to diversify their portfolios by investing in quality businesses mainly in international markets. The strategy believes that international equities may differ significantly from their fair value due to macroeconomic or exogenous factors and company-specific issues. The team seeks to identify companies with superior capital appreciation and competitive risk-adjusted returns by using fundamental analysis, evaluation of ESG drivers and ongoing company engagement. The strategy incorporates environmental, social and governance (ESG) factors into their fundamental research and stock selection process.

	Quarterly Contribution		
	Top 5 Stocks		
Ticker	Description	Avg. Weight	Contribution
IDEXY	Industria de Diseño Textil (Cons. Discr.)	2.43	0.44
ALC	Alcon AG (Healthcare)	2.07	0.35
LNSTY	London Stock Exchange (Financials)	3.37	0.35
AMADY	Amadeus IT Group (Technology)	1.99	0.26
ICLR	ICON (Healthcare)	1.17	0.20
	Bottom 5 Stocks		
Ticker	Description	Avg. Weight	Contribution
DSNKY	Daiichi Sankyo Company (Healthcare)	2.33	-0.34
OLYMY	Olympus Corp. Unponsored ADR (Healthcare	2.04	-0.30
HKXCY	HK Exchanges & Clearing (Financials)	1.62	-0.26
DTEGY	Deutsche Telekom (Comm. Serv.)	3.00	-0.24
TCEHY	Tencent (Comm. Serv.)	1.35	-0.21

Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	10 Year
Mgr. Gross	2.42%	13.43%	20.90%	6.21%	7.17%	9.38%
Mgr. Net	1.76%	11.99%	17.83%	3.49%	4.43%	6.59%
Avg. Fund	3.27%	11.71%	17.37%	9.43%	5.14%	6.36%
Benchmark	2.95%	11.67%	18.77%	8.93%	4.39%	5.41%

Trailing Standard Deviation						
		<u>3 Year</u>	<u>5 Year</u>	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	20.22	21.92	17.11		
loss of capital.	Avg. Fund	18.30	21.02	16.28		
	Benchmark	18.71	20.88	16.30		

Calendar Returns						
	2022	2021	2020	2019	2018	<u>2017</u>
Mgr. Gross	-20.82%	5.87%	26.24%	34.24%	-7.70%	36.83%
Mgr. Net	-22.90%	3.16%	23.05%	30.87%	-10.09%	33.41%
Avg. Fund	-14.47%	11.25%	10.64%	23.17%	-13.30%	27.08%
Benchmark	-14.45%	11.26%	7.82%	22.01%	-13.79%	25.03%

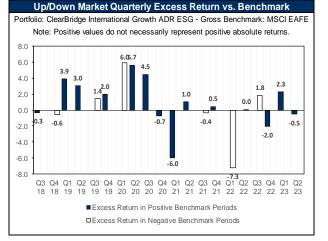
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	2.86	1.00	0.91	0.26	0.42
10 Year	3.94	1.00	0.90	0.49	0.73

Current Style Allocation					
		Value	Blend	Growth	
> 46.5 E	Bil.	6%	11%	79%	Large-cap
6.4 to 46.	5 Bil.	1%	3%	0%	Mid-cap
< 6.4 E	Bil	0%	0%	0%	Small-cap
					_
Stocks	97%		Emergir	ng Markets	5.5%
Bonds	0%	Med. Market Cap (M) \$50,325			
Cash	3%	Wtd.	Med. Mark	et Cap (M	) \$66,624

Top 5 Sector / Country Weights						
Sectors	Manager	ETF Proxy				
Health Care	18.8%	13.2%				
Industrials	17.2%	16.2%				
Consumer Discretionary	15.2%	12.6%				
Financials	13.5%	18.2%				
Information Technology	<u>12.1%</u>	8.2%				
% Weight In Top 5 Sectors	76.8%	68.4%				
Countries						
France	14.6%	12.3%				
Japan	12.5%	22.4%				
United Kingdom	12.1%	15.3%				
Switzerland	10.3%	10.1%				
Spain	<u>7.2%</u>	<u>2.6%</u>				
% Weight in Top 5 Countries	56.7%	62.7%				

	Top 5 Holdings				
Symbol	Description	<u>% Holding</u>			
NVO	Novo Nordisk (Denmark)	4.6%			
NSRGY	Nestle (Switzerland)	4.0%			
LVMUY	Louis Vuitton (France)	3.7%			
LNSTY	London Stock Exchange Group (UK)	3.5%			
SONY	Sony Group Corporation (Japan)	3.0%			
	% Weight in Top Five Holdings	18.9%			

Portfolio Characteristics					
	Manager	ETF Proxy			
Yield	1.8%	3.1%			
Trailing 12 Month P/E	30.8	18.2			
Forward 12 Month P/E	24.6	16.2			
Price/Book	4.6	2.3			
Price/Sales	3.8	2.2			
Price/Cash Flow	20.0	12.4			
P/E-to-Growth (PEG)	1.9	1.8			
Return on Equity	16.6%	13.4%			
Long-term Growth Rate	10.4%	8.0%			
Debt to Capital	27.4%	29.7%			



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#### CLEARBRIDGE INVESTMENTS, LLC International Value ADR

Location	Wilmington, DE
Manager(s)	S. Bogda, Grace Su
Avg. # Holdings Annual Turnover	60 - 85 20 - 60%
Firm Assets Strategy Assets	\$157.8 Billion (As of 3/31/23) \$824.3 Million (As of 3/31/23)
AMS Assets	RJCS: \$13.4 Million PS UMA: \$3.7 Million
Model Code	CBICBIAIV
Model Delivery	Yes
Status (Account Min.)	Watchlist (\$100,000)
RJCS Composite Start	1/1/2017
Benchmark:	MSCIEAFE
ETF Proxy	iShares MSCI EAFE ETF
Avg. Fund Group	Morningstar Foreign Stock

### RJCS has placed Clearbridge International Value ADR strategy on the Research Watchlist due to subpar relative performance

The ClearBridge International Value ADR strategy seeks to invest in quality companies trading at low prices relative to dynamic intrinsic values. The team employs a disciplined quantitative screening process supported by fundamental research to identify catalysts that will drive returns over the targeted investment period

	Quarterly Contribution		
	Top 5 Stocks		
Ticker	Description	Avg. Weight	Contribution
IDEXY	Industria de Diseño Textil (Cons. Discr.)	2.71	0.49
HYPMY	Hypera (Healthcare)	1.55	0.49
CMPGY	Compass Group (Cons. Discr.)	3.95	0.48
ARCO	Arcos Dorados (Cons. Discr.)	0.96	0.31
BBVA	Banco Bilbao Argentaria (Financials)	2.47	0.30
	Bottom 5 Stocks		
Ticker	Description	Avg. Weight	Contribution
BUD	Anheuser-Busch InBev (Cons. Staples)	1.83	-0.30
TCEHY	Tencent (Comm. Serv.)	1.56	-0.25
TSRYY	Treasury Wine Estates (Cons. Staples)	1.26	-0.21
BP	BP (Energy)	1.85	-0.21
BAYRY	Bayer (Healthcare)	1.66	-0.21

Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	10 Year
Mgr. Gross	3.85%	11.20%	26.37%	17.66%	5.36%	6.16%
Mgr. Net	3.18%	9.78%	23.18%	14.67%	2.66%	3.45%
Avg. Fund	3.27%	11.71%	17.37%	9.43%	5.14%	6.36%
Benchmark	2.95%	11.67%	18.77%	8.93%	4.39%	5.41%

Trailing Standard Deviation					
		<u>3 Year</u>	<u>5 Year</u>	10 Year	
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	20.62	25.16	19.28	
loss of capital.	Avg. Fund	18.30	21.02	16.28	
	Benchmark	18.71	20.88	16.30	

		~ .				
		Caler	ndar Retur	ns		
	2022	2021	2020	<u>2019</u>	<u>2018</u>	2017
Mgr. Gross	-2.20%	17.44%	1.82%	17.12%	-20.63%	24.91%
Mgr. Net	-4.72%	14.45%	-0.81%	14.14%	-22.71%	21.76%
Avg. Fund	-14.47%	11.25%	10.64%	23.17%	-13.30%	27.08%
Benchmark	-14.45%	11.26%	7.82%	22.01%	-13.79%	25.03%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	1.16	1.17	0.94	0.15	0.18
10 Year	0.48	1.14	0.93	0.27	0.09

Current Style Allocation					
		Value	Blend	Growth	
> 46.5 l	Bil.	24%	16%	20%	Large-cap
6.4 to 46.	5 Bil.	15%	11%	0%	Mid-cap
< 6.4 E	Bil	0%	12%	0%	Small-cap
					_
Stocks	98%		Emergir	ng Markets	11.9%
Bonds	0%		Med. Mark	et Cap (M)	\$35,883
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$47,709

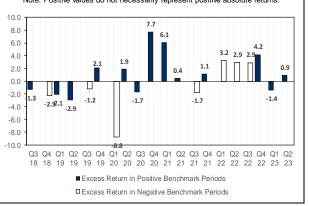
Top 5 Sector / C	Top 5 Sector / Country Weights						
Sectors	Manager	ETF Proxy					
Industrials	19.7%	16.2%					
Financials	19.5%	18.2%					
Consumer Discretionary	14.4%	12.6%					
Health Care	10.1%	13.2%					
Energy	<u>9.8%</u>	4.2%					
% Weight In Top 5 Sectors	73.5%	64.4%					
Countries							
United Kingdom	19.2%	15.3%					
France	15.9%	12.3%					
Japan	13.2%	22.4%					
Germany	10.0%	8.5%					
Hong Kong	7.7%	<u>2.4%</u>					
% Weight in Top 5 Countries	66.0%	61.0%					

	Top 5 Holdings				
Symbol	Description	<u>% Holding</u>			
CMPGY	Compass Group (UK)	3.9%			
IDEXY	Industria de Diseño Textil (Spain)	3.0%			
SNY	Sanofi (France)	2.9%			
HTHIY	Hitachi (Japan)	2.7%			
BBVA	Banco Bilbao Argentaria (Spain)	2.6%			
	% Weight in Top Five Holdings	15.1%			

Portfolio Characteristics					
	Manager	ETF Proxy			
Yield	3.6%	3.1%			
Trailing 12 Month P/E	14.1	18.2			
Forward 12 Month P/E	12.9	16.2			
Price/Book	1.7	2.3			
Price/Sales	1.5	2.2			
Price/Cash Flow	8.7	12.4			
P/E-to-Growth (PEG)	1.3	1.8			
Return on Equity	13.9%	13.4%			
Long-term Growth Rate	7.3%	8.0%			
Debt to Capital	31.0%	29.7%			



Portfolio: ClearBridge International Value ADR Benchmark: MSCI EAFE Note: Positive values do not necessarily represent positive absolute returns.



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#### CLEARBRIDGE INVESTMENTS, LLC Large-cap Growth

Location	New York, NY
Manager(s)	Peter Bourbeau, Margaret Vitrano
Avg. # Holdings Annual Turnover	40 - 50 15% - 35%
Firm Assets Strategy Assets AMS Assets	\$157.8 Billion (As of 3/31/23) \$36.8 Billion (As of 3/31/23) RJCS: \$497.5 Million PS UMA: \$46.4 Million UMA: \$268.3 Million
Model Code Model Delivery	CBICBILG Yes
Status (Account Min.) RJCS Composite Start Benchmark: Avg. Fund Group	Recommended (\$100,000) 7/1/2013 Russell 1000 Growth Morningstar Large-cap Growth
Avg. Fund Group	Morningstar Large-cap Growth

Q2 2023

The investment team looks for category leaders that grow market share consistently, while also maintaining capital adequacy and the ability to self-fund growth through the generation of superior free cash flow over time. The philosophy is grounded in investing in leadership companies where the team believes the market is mispricing or miscalculating the future growth.

	Quarterly Attribution		
	Top 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
NVDA	Nvidia (Technology)	2.64	0.92
META	Meta Platforms Inc. (Technology)	3.42	0.80
PANW	Palo Alto Networks (Technology)	2.38	0.40
ABBV	AbbVie (Healthcare)	-1.29	0.40
NFLX	Netflix (Comm. Serv.)	2.56	0.35
	Bottom 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
EL	Estee Lauder Companies (Cons. Staples)	1.37	-0.50
TMO	Thermo Fisher Scientific (Healthcare)	2.13	-0.48
SE	Sea Ltd Sponsored ADR CL A (Technology)	0.76	-0.45
TSLA	Tesla (Cons. Disc.)	-1.77	-0.39
NKE	NIKE (Cons. Discr.)	1.59	-0.37

		Traili	ng Returns	5*		
	2nd Qtr.	YTD	<u>1 Year</u>	<u> 3 Year</u>	<u>5 Year</u>	10 Year
Mgr. Gross	14.00%	33.08%	32.93%	11.27%	13.09%	15.26%
Mgr. Net	13.29%	31.44%	29.59%	8.43%	10.21%	12.33%
Avg. Fund	11.34%	24.68%	24.37%	10.94%	12.60%	14.24%
Benchmark	12.81%	29.02%	27.11%	13.73%	15.14%	15.74%

Trailing Standard Deviation					
		<u>3 Year</u>	<u>5 Year</u>	10 Year	
Please remember that volatility does	Mgr. Gross	23.13	24.36	17.73	
not measure the risk of a permanent loss of capital.	Avg. Fund	20.77	23.84	17.61	
	Benchmark	21.87	24.40	17.84	

	Calendar Returns					
	2022	2021	2020	<u>2019</u>	2018	2017
Mgr. Gros	s -31.29%	23.03%	31.72%	33.42%	0.48%	26.67%
Mgr. N	et -33.12%	19.92%	28.40%	30.07%	-2.11%	23.48%
Avg. Fur	nd -28.95%	22.07%	36.90%	33.44%	-0.81%	29.46%
Benchma	rk -29.14%	27.60%	38.49%	36.39%	-1.51%	30.21%

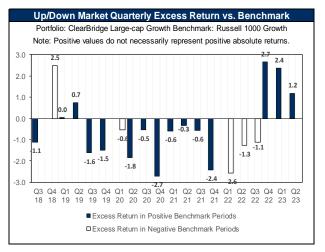
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR
5 Year	-1.63	0.99	0.98	0.47	NM
10 Year	-0.13	0.98	0.98	0.81	NM

	Current Style Allocation					
		Value	Blend	Growth		
> 46.5 E	Bil.	6%	24%	63%	Large-cap	
6.4 to 46.5	5 Bil.	1%	0%	6%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
Stocks	98%			Foreigr	4.3%	
Bonds	0%		Med. Mark	et Cap (M)	\$119,816	
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$201,250	

Top 10 Sector Weights				
Sectors	Manager	Index		
Information Technology	36.2%	43.3%		
Health Care	15.6%	11.0%		
Consumer Discretionary	10.9%	16.0%		
Industrials	10.4%	6.0%		
Financials	10.4%	6.4%		
Communication Services	8.2%	10.7%		
Consumer Staples	3.8%	4.4%		
Materials	1.7%	0.7%		
Real Estate	1.6%	1.0%		
Utilities	<u>1.2%</u>	<u>0.1%</u>		
% Weight In Top 3 Sectors	62.6%	70.3%		

	Top 5 Holdings			
Symbol	Description	<u>% Holding</u>		
MSFT	Microsoft (Technology)	8.8%		
NVDA	Nvidia (Technology)	7.3%		
AMZN	Amazon.com (Cons. Discr.)	7.0%		
AAPL	Apple (Technology)	5.3%		
V	Visa (Technology)	4.8%		
	% Weight in Top Five Holdings	33.2%		

Portfolio Characteristics				
	Manager	Index		
Yield	0.8%	0.7%		
Trailing 12 Month P/E	38.1	35.6		
Forward 12 Month P/E	32.4	32.4		
Price/Book	11.6	13.0		
Price/Sales	8.0	8.0		
Price/Cash Flow	26.2	26.2		
P/E-to-Growth (PEG)	1.7	2.1		
Return on Equity	17.9%	30.6%		
Long-term Growth Rate	15.5%	13.2%		
Debt to Capital	35.2%	41.6%		
Active Share	59.6%			



## **RAYMOND JAMES®**

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#### **CLEARBRIDGE INVESTMENTS, LLC** Large-cap Growth ESG

Location	New York, NY
Manager(s)	P. Bourbeau, M. Vitrano
Avg. # Holdings	40 - 50
Annual Turnover	15% - 35%
Firm Assets	\$157.8 Billion (As of 3/31/23)
Strategy Assets	\$3.9 Billion (As of 3/31/23)
AMS Assets	RJCS: \$16.8 Million PS UMA: \$16.3 Million
Model Code	CBICBIELG
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	10/1/2018
Benchmark:	Russell 1000 Growth
Avg. Fund Group	Morningstar Large-cap Growth

The strategy invests primarily in "blue chip" large-cap companies that are dominant in their industries, and actively incorporates environmental, social and governance (ESG) factors into the fundamental research platform and into the stock-selection process. The team uses stock selection as their primary driver to identify category leaders with sustainable characteristics, and funds secular tailwinds to support multi-year investment opportunities, allowing for compounding of earnings and free cash flow. In addition, ongoing company engagement and shareholder advocacy are key components of the program.

	Quarterly Attribution				
	Top 5 Stocks				
Ticker	Description	O/U Weight	Total Effect		
NVDA	Nvidia (Technology)	2.64	0.93		
META	Meta Platforms Inc. (Technology)	3.34	0.78		
PANW	Palo Alto Networks (Technology)	2.39	0.41		
ABBV	AbbVie (Healthcare)	-1.29	0.40		
NFLX	Netflix (Comm. Serv.)	2.59	0.35		
	Bottom 5 Stocks				
Ticker	Description	<u>O/U Weight</u>	Total Effect		
TMO	Thermo Fisher Scientific (Healthcare)	2.32	-0.53		
EL	Estee Lauder Companies (Cons. Staples)	1.38	-0.50		
SE	Sea Ltd Sponsored ADR CL A (Technology)	0.76	-0.45		
TSLA	Tesla (Cons. Disc.)	-1.86	-0.41		
NKE	NIKE (Cons. Discr.)	1.59	-0.37		

Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Mgr. Gross	14.10%	32.80%	33.99%	11.98%	13.66%	15.60%
Mgr. Net	13.39%	31.17%	30.63%	9.13%	10.78%	12.67%
Avg. Fund	11.34%	24.68%	24.37%	10.94%	12.60%	14.24%
Benchmark	12.81%	29.02%	27.11%	13.73%	15.14%	15.74%

Bease remember that volatility does not measure the risk of a permanent loss of capital.         Mgr. Gross         22.97         24.25         17.54           Avg. Fund         20.77         23.84         17.61           Benchmark         21.87         24.40         17.84	Trailing Standard Deviation						
not measure the risk of a permanent loss of capital. Avg. Fund 20.77 23.84 17.61			<u>3 Year</u>	<u>5 Year</u>	10 Year		
loss of capital. Avg. Fund 20.77 23.84 17.61	not measure the risk of a permanent	Mgr. Gross	22.97	24.25	17.54		
Benchmark 21.87 24.40 17.84		Avg. Fund	20.77	23.84	17.61		
		Benchmark	21.87	24.40	17.84		

		Caler	ndar Retur	ns		
	2022	2021	2020	2019	2018	2017
Mgr. Gros	s -30.62%	23.69%	33.06%	32.59%	1.38%	26.80%
Mgr. N	et -32.46%	20.56%	29.71%	29.26%	-1.15%	23.60%
Avg. Fur	d -28.95%	22.07%	36.90%	33.44%	-0.81%	29.46%
Benchma	rk -29.14%	27.60%	38.49%	36.39%	-1.51%	30.21%

	Modern Port	folio Thec	ory Stats		
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	<u>IR</u>
5 Year	-1.07	0.98	0.98	0.50	NM
10 Year	0.32	0.97	0.97	0.83	0.11

Current Style Allocation					
	Value	Blend	Growth		
> 46.5 Bil.	4%	25%	64%	Large-cap	
6.4 to 46.5 Bil.	1%	0%	6%	Mid-cap	
< 6.4 Bil	0%	0%	0%	Small-cap	
				-	
Stocks 98%			Foreign	4.3%	

Med. Market Cap (M) \$119,816

62.6%

70.3%

Bonds

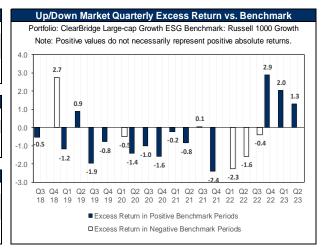
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% Weight In Top 3 Sectors

Cash 2%	Wtd. Med. Market Cap (M) \$201,25	0
To	op 10 Sector Weights	
Sectors	Manager	Index
Information Technology	36.1%	43.3%
Health Care	15.7%	11.0%
Consumer Discretionary	10.8%	16.0%
Industrials	10.5%	6.0%
Financials	10.4%	6.4%
Communication Services	8.1%	10.7%
Consumer Staples	3.8%	4.4%
Materials	1.7%	0.7%
Real Estate	1.6%	1.0%
Utilities	<u>1.2%</u>	0.1%

	Top 5 Holdings			
Symbol	Description	<u>% Holding</u>		
MSFT	Microsoft (Technology)	8.8%		
NVDA	Nvidia (Technology)	7.3%		
AMZN	Amazon.com (Cons. Discr.)	7.0%		
AAPL	Apple (Technology)	5.3%		
V	Visa (Technology)	4.9%		
	% Weight in Top Five Holdings	33.2%		

Portfolio Characteristics					
	Manager	Index			
Yield	0.7%	0.7%			
Trailing 12 Month P/E	38.1	35.6			
Forward 12 Month P/E	32.4	32.4			
Price/Book	11.6	13.0			
Price/Sales	8.0	8.0			
Price/Cash Flow	26.2	26.2			
P/E-to-Growth (PEG)	1.7	2.1			
Return on Equity	17.9%	30.6%			
Long-term Growth Rate	15.5%	13.2%			
Debt to Capital	35.2%	41.6%			
Active Share	59.6%				



### **RAYMOND JAMES®**

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### CLEARBRIDGE INVESTMENTS, LLC Mid-cap Growth

Location	New York, NY
Manager(s)	B. Angerame, J. Russell, A. Green, Matthew Lilling
Avg. # Holdings	40 - 70
Annual Turnover	20% - 40%
Firm Assets	\$157.8 Billion (As of 3/31/23)
Strategy Assets	\$316.8 Million (As of 3/31/23)
AMS Assets	RJCS: \$10.2 Million PS UMA: \$8.4 Million
Model Code	CBICBIMG
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	7/1/2016
Benchmark:	Russell Mid-cap Growth
Avg. Fund Group	Morningstar Mid Growth

ClearBridge's Mid-cap Growth strategy seeks to identify category leaders where multi-year opportunities exist for the compounding effect of earnings. While the displayed track record represents the retail SMA composite, the investment team has an institutional track record dating back to 2008.

#### **Current Style Allocation** Value Blend Growth > 46.5 Bil. 2% 0% 14% Large-cap 6.4 to 46.5 Bil. 18% 35% 31% Mid-cap < 6.4 Bil 0% 0% 0% Small-cap Stocks 98% Foreign 0.0% 0% Bonds Med. Market Cap (M) \$20,096 Cash 2% Wtd. Med. Market Cap (M) \$26,324

Top 10 Sector Weights				
Sectors	Manager	Index		
Information Technology	30.2%	21.7%		
Health Care	18.9%	21.9%		
Industrials	16.1%	19.3%		
Consumer Discretionary	14.5%	12.8%		
Real Estate	4.9%	1.7%		
Communication Services	3.7%	4.3%		
Consumer Staples	3.5%	3.1%		
Energy	3.3%	3.6%		
Financials	2.8%	9.8%		
Materials	2.3%	<u>1.3%</u>		
% Weight In Top 3 Sectors	65.1%	62.9%		

Top 5 Holdings			
Symbol	Description	<u>% Holding</u>	
CMG	Chipotle Mexican Grill (Cons. Discr.)	4.4%	
FTNT	Fortinet (Technology)	3.7%	
HUBS	HubSpot (Technology)	3.6%	
CPRT	Copart (Industrials)	3.2%	
PANW	Palo Alto Networks (Technology)	3.0%	
	% Weight in Top Five Holdings	17.9%	

	CPR <sup>-</sup> PANV
Quarterly Attribution	

	Quarterly Attribution						
	Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
MRVL	Marvell Technology, Inc. (Technology)	2.58	0.82				
PANW	Palo Alto Networks (Technology)	2.89	0.65				
HUBS	HubSpot (Technology)	2.83	0.53				
CMG	Chipotle Mexican Grill (Cons. Discr.)	3.01	0.49				
MLM	Martin Marietta Materials (Materials)	2.04	0.44				
	Bottom 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
BURL	Burlington Stores (Cons. Discr.)	1.51	-0.54				
MTD	Mettler-Toledo International (Healthcare)	2.59	-0.54				
MELI	MercadoLibre (Technology)	2.81	-0.48				
PLTR	Palantir Technologies Inc. CL A (Technology)	-0.60	-0.35				
AZPN	Aspen Technology (Technology)	0.75	-0.31				

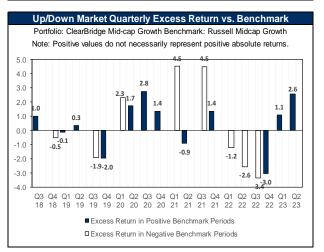
Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	Inception
Mgr. Gross	8.80%	19.94%	19.57%	9.56%	11.08%	10.14%
Mgr. Net	8.12%	18.43%	16.53%	6.76%	8.25%	7.33%
Avg. Fund	6.17%	14.68%	19.07%	8.90%	9.85%	10.34%
Benchmark	6.23%	15.94%	23.13%	7.63%	9.71%	10.02%

Please remember that volatility does not measure the risk of a permanent loss of capital.     Mgr. Gross     23.86     27.39       Avg. Fund     21.35     26.29     20.12	Trailing Standard Deviation							
not measure the risk of a permanent INGL GIOSS 23.86 27.39 20.92 loss of capital. Avg. Fund 21.35 26.29 20.12			<u>3 Year</u>	5 Year	Inception			
loss of capital. Avg. Fund 21.35 26.29 20.12		Mgr. Gross	23.86	27.39	20.92			
		Avg. Fund	21.35	26.29	20.12			
Benchmark 21.61 26.22 19.96		Benchmark	21.61	26.22	19.96			

_							
	Calendar Returns						
		2022	2021	2020	<u>2019</u>	2018	2017
	Mgr. Gross	-34.36%	23.73%	46.57%	30.71%	-5.35%	22.94%
	Mgr. Net	-36.11%	20.61%	42.91%	27.42%	-7.79%	19.83%
	Avg. Fund	-27.07%	14.99%	39.91%	34.30%	-5.15%	26.25%
	Benchmark	-26.72%	12.73%	35.59%	35.47%	-4.75%	25.27%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	1.24	1.03	0.97	0.35	0.26
9 Year	-0.02	1.03	0.96	0.43	NM

Portfolio Characteristics					
	Manager	Index			
Yield	0.4%	0.7%			
Trailing 12 Month P/E	47.3	34.5			
Forward 12 Month P/E	37.1	29.5			
Price/Book	7.7	10.1			
Price/Sales	7.0	5.6			
Price/Cash Flow	26.3	25.0			
P/E-to-Growth (PEG)	1.9	1.9			
Return on Equity	14.7%	23.3%			
Long-term Growth Rate	18.6%	13.8%			
Debt to Capital	38.3%	43.6%			
Active Share	83.5%				



### **RAYMOND JAMES®**

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

## \*Inception Date: 7/1/2014

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CLEARBRIDGE INVESTMENTS, LLC
Multi-cap Growth Equity (Aggressive)

Location	New York, NY
Manager(s)	Aram Green, Evan Bauman
Avg. # Holdings	25 - 50
Annual Turnover	5% - 15%
Firm Assets	\$157.8 Billion (As of 3/31/23)
Strategy Assets	\$8.9 Billion (As of 3/31/23)
AMS Assets	RJCS: \$484.4 Million PS UMA: \$8.7 Million
Model Code	CBICBIMUG
Model Delivery	Yes
Status (Account Min.)	Watchlist (\$100,000)
RJCS Composite Start	1/1/2006
Benchmark:	Russell 3000 Growth
Avg. Fund Group	50% Mstar Mid Growth/ 50% Mstar Large Growth

2023

RJCS has placed the ClearBridge Investments Multi-cap Growth Equity strategy on the Research Watchlist due to subpar relative performance.

The Multi-cap Growth team seek companies whose stocks have the potential for rapid earnings growth and/or cash flow growth. This concentrated multi-capitalization discipline does not force a sell decision based upon company size and allows for longer holding periods, which may allow returns to be compounded. The intense bottom-up investment process seeks to identify inefficiently priced companies with strong fundamentals, strong management, and dominant positions in niche markets and/or goods or services in high demand by the consumer.

	Quarterly Attribution							
	Top 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
AVGO	Broadcom Inc. (Technology)	7.78	1.64					
HUBS	HubSpot (Technology)	4.39	0.56					
GH	Guardant Health (Healthcare)	0.76	0.24					
V	Visa (Technology)	-1.74	0.15					
NKE	NIKE (Cons. Discr.)	-0.64	0.14					
	Bottom 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
NVDA	Nvidia (Technology)	-3.64	-1.21					
UNH	UnitedHealth Group (Healthcare)	6.54	-0.97					
ADSK	Autodesk (Technology)	4.94	-0.71					
MSFT	Microsoft (Technology)	-10.93	-0.67					
ABBV	AbbVie (Healthcare)	2.23	-0.67					

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	10 Year
Mgr. Gross	6.13%	13.20%	14.66%	7.57%	6.72%	9.96%
Mgr. Net	5.45%	11.77%	11.74%	4.82%	3.99%	7.15%
Avg. Fund	8.75%	19.63%	21.76%	9.98%	11.27%	13.01%
Benchmark	12.47%	28.05%	26.60%	13.24%	14.39%	15.26%

Trailing Standard Deviation							
		<u>3 Year</u>	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	18.87	21.04	16.39			
loss of capital.	Avg. Fund	20.72	24.88	18.30			
-	Benchmark	21.63	24.53	17.95			

-							
	Calendar Returns						
		2022	2021	2020	<u>2019</u>	2018	2017
	Mgr. Gross	-23.13%	10.53%	27.28%	28.35%	-5.36%	19.86%
	Mgr. Net	-25.16%	7.72%	24.07%	25.11%	-7.81%	16.83%
	Avg. Fund	-28.01%	18.52%	38.57%	33.89%	-2.99%	27.85%
	Benchmark	-28.97%	25.85%	38.26%	35.85%	-2.12%	29.59%

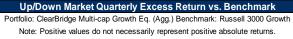
Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR	
5 Year	-4.70	0.80	0.86	0.25	NM	
10 Year	-2.45	0.83	0.81	0.55	NM	

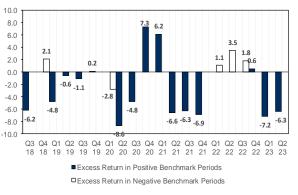
Current Style Allocation								
		Value	Blend	Growth				
> 46.5 l	Bil.	16%	19%	27%	Large-cap			
6.4 to 46.	5 Bil.	14%	7%	15%	Mid-cap			
< 6.4 Bil		0%	0%	2%	Small-cap			
					_			
Stocks	98%			Foreigr	1.8%			
Bonds	0%		Med. Mark	et Cap (M)	\$26,324			
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$46,751			

Top 10 Sector Weights						
Sectors	Manager	Index				
Information Technology	41.2%	42.2%				
Health Care	30.6%	11.6%				
Communication Services	11.9%	10.3%				
Industrials	6.6%	6.7%				
Consumer Discretionary	5.8%	15.7%				
Materials	2.2%	0.9%				
Consumer Staples	1.8%	4.4%				
Financials	0.0%	6.4%				
Real Estate	0.0%	1.0%				
Energy	<u>0.0%</u>	0.7%				
% Weight In Top 3 Sectors	83.7%	64.1%				

Top 5 Holdings					
Symbol	Description	<u>% Holding</u>			
AVGO	Broadcom Inc. (Technology)	9.4%			
VRTX	Vertex Pharmaceuticals (Healthcare)	8.5%			
UNH	UnitedHealth Group (Healthcare)	7.8%			
CMCSA	Comcast (Comm. Serv.)	6.2%			
TEL	TE Connectivity (Technology)	5.9%			
	% Weight in Top Five Holdings	37.8%			

Portfolio Characteristics					
	Manager	Index			
Yield	1.2%	0.7%			
Trailing 12 Month P/E	28.0	35.6			
Forward 12 Month P/E	21.3	32.4			
Price/Book	6.3	13.0			
Price/Sales	5.1	8.0			
Price/Cash Flow	19.1	26.2			
P/E-to-Growth (PEG)	1.6	2.1			
Return on Equity	22.6%	28.3%			
Long-term Growth Rate	11.7%	13.2%			
Debt to Capital	41.6%	41.6%			
Active Share	92.4%				





## RAYMOND JAMES®

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#### CLEARBRIDGE INVESTMENTS, LLC Small-cap Growth

Location	New York, NY
Manager(s)	Aram Green, Jeffrey Russell
Avg. # Holdings	60 - 90
Annual Turnover	5% - 25%
Firm Assets	\$157.8 Billion (As of 3/31/23)
Strategy Assets	\$6.0 Billion (As of 3/31/23)
AMS Assets	RJCS: \$95.5 Million PS UMA: \$3.3 Million
Model Code	CBICBISG
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	10/1/2016
Benchmark:	Russell 2000 Growth
Avg. Fund Group	Morningstar Small-cap Growth

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The ClearBridge Small-cap Growth team believes that small-cap stock prices may vary significantly from fair value in the short run due to an imperfect flow of information and the mispricing of risk in the market. Through fundamental analysis and stock selection, the team believes that they can identify companies with superior prospects for long-term capital appreciation.

	Quarterly Attribution							
	Top 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
TREX	Trex (Industrials)	2.62	0.62					
PEN	Penumbra (Healthcare)	3.78	0.55					
SGRY	Surgery Partners (Healthcare)	2.31	0.47					
XPO	XPO, Inc. (Cons. Discr.)	0.78	0.42					
AEL	American Equity Inv. Life (Financials)	1.22	0.39					
	Bottom 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
PD	PagerDuty, Inc. (Technology)	1.74	-0.90					
BJ	BJ's Wholesale Club (Cons. Staples)	3.53	-0.87					
IART	Integra LifeSciences (Healthcare)	1.76	-0.72					
TRUP	Trupanion (Financials)	0.65	-0.58					
CERT	Certara, Inc. (Healthcare)	1.56	-0.53					

Trailing Returns*							
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	10 Year	
Mgr. Gross	1.63%	8.51%	13.54%	6.30%	6.90%	10.75%	
Mgr. Net	0.97%	7.12%	10.65%	3.58%	4.16%	7.92%	
Avg. Fund	5.73%	12.59%	16.65%	8.94%	7.59%	10.97%	
Benchmark	7.05%	13.55%	18.53%	6.10%	4.22%	8.83%	

Trailing Standard Deviation						
		<u>3 Year</u>	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	22.11	29.75	22.71		
loss of capital.	Avg. Fund	23.01	28.82	21.58		
	Benchmark	23.96	29.36	22.15		
	Dononinan	20.00	20.00	22.10		

Calendar Returns						
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-28.16%	14.00%	41.75%	25.63%	4.56%	24.07%
Mgr. Net	-30.06%	11.10%	38.20%	22.46%	1.88%	20.94%
Avg. Fund	-26.69%	13.04%	39.33%	29.72%	-4.42%	23.64%
Benchmark	-26.36%	2.83%	34.63%	28.48%	-9.31%	22.17%

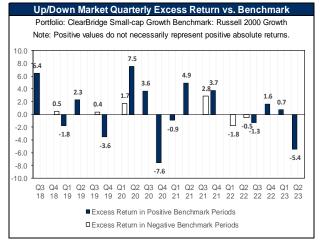
Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR	
5 Year	2.78	0.98	0.94	0.18	0.36	
10 Year	2.03	0.99	0.92	0.43	0.32	

Current Style Allocation					
		Value	Blend	Growth	
> 46.5 l	Bil.	0%	0%	0%	Large-cap
6.4 to 46.	5 Bil.	12%	15%	23%	Mid-cap
< 6.4 E	Bil	2%	12%	36%	Small-cap
Stocks	99%			Foreigr	n 0.3%
Bonds	0%		Med. Mark	et Cap (M	) \$3,406
Cash	1%	Wtd.	Med. Mark	et Cap (M	) \$4,590

Top 10 Sector Weights					
Sectors	Manager	Index			
Health Care	25.4%	23.7%			
Information Technology	22.8%	21.1%			
Industrials	21.9%	20.1%			
Consumer Staples	7.9%	4.2%			
Financials	6.7%	5.9%			
Consumer Discretionary	6.5%	10.8%			
Energy	3.8%	4.5%			
Communication Services	2.8%	2.1%			
Materials	2.1%	4.3%			
Real Estate	0.0%	1.6%			
% Weight In Top 3 Sectors	70.1%	64.8%			

	Top 5 Holdings	
Symbol	Description	<u>% Holding</u>
PEN	Penumbra (Healthcare)	4.0%
ICLR	ICON (Healthcare)	3.2%
BJ	BJ's Wholesale Club (Cons. Staples)	3.0%
LSCC	Lattice Semiconductor (Technology)	2.9%
TREX	Trex (Industrials)	<u>2.9%</u>
	% Weight in Top Five Holdings	16.1%

Portfolio Characteristics					
	Manager	Index			
Yield	0.3%	0.6%			
Trailing 12 Month P/E	40.2	25.5			
Forward 12 Month P/E	31.3	21.9			
Price/Book	4.4	4.3			
Price/Sales	4.3	2.9			
Price/Cash Flow	21.7	16.6			
P/E-to-Growth (PEG)	1.7	1.3			
Return on Equity	8.9%	11.1%			
Long-term Growth Rate	14.0%	15.0%			
Debt to Capital	35.5%	33.5%			
Active Share	92.2%				



## **RAYMOND JAMES®**

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Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

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#### CLEARBRIDGE INVESTMENTS, LLC Sustainability Leaders

Location	New York, NY
Manager(s)	Derek Deutsch, Mary Jane McQuillen
Avg. # Holdings	45-65
Annual Turnover	50% - 70%
Firm Assets	\$157.8 Billion (As of 3/31/23)
Strategy Assets	\$2.9 Billion (As of 3/31/23)
AMS Assets	RJCS: \$49.7 Million PS UMA: \$27.3 Million
Model Code	CBICBISL
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	4/1/2021
Benchmark:	Russell 3000
Avg. Fund Group	50% Mstar Large Blend/ 50% Mstar Mid Blend

The ClearBridge Sustainability Leaders Portfolio, lead by Derek Deutsch and Mary Jane McQuillen, invests in high-quality companies across market capitalizations with strong or improving environmental, social and governance (ESG) attributes and make an impact through company engagement.

\*Inception 4/1/2015

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	Quarterly Attribution		
	Top 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
TREX	Trex (Industrials)	1.23	0.27
ETN	Eaton (Industrials)	2.13	0.22
XOM	Exxon Mobil (Energy)	-1.10	0.18
MSFT	Microsoft (Technology)	1.86	0.17
PGNY	Progyny (Healthcare)	1.17	0.17
	Bottom 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
NVDA	Nvidia (Technology)	-1.90	-0.70
AMZN	Amazon.com (Cons. Discr.)	-2.47	-0.43
TSLA	Tesla (Cons. Disc.)	-1.26	-0.32
META	Meta Platforms Inc. (Technology)	-1.33	-0.31
BMRN	BioMarin Pharmaceutical (Healthcare)	1.54	-0.29

		Traili	ing Return	s		
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	Inception*
Mgr. Gross	4.64%	9.53%	13.89%	12.22%	13.89%	11.99%
Mgr. Net	3.98%	8.13%	10.99%	9.36%	10.99%	9.14%
Avg. Fund	6.20%	11.34%	16.70%	14.79%	10.03%	9.81%
Benchmark	8.39%	16.17%	18.95%	13.89%	11.39%	11.12%

Trailing Standard Deviation						
	_	<u>3 Year</u>	<u>5 Year</u>	Inception*		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	18.81	20.59	16.49		
loss of capital.	Avg. Fund	16.76	22.09	17.63		
	Benchmark	17.41	21.77	17.39		

	Calendar Returns					
	2022	2021	2020	<u>2019</u>	<u>2018</u>	<u>2017</u>
Mgr. Gross	-21.13%	23.85%	34.75%	39.21%	-1.63%	21.97%
Mgr. Net	-23.20%	20.73%	31.37%	35.73%	-4.17%	18.89%
Avg. Fund	-14.45%	26.09%	15.64%	28.58%	-7.55%	19.71%
Benchmark	-19.21%	25.66%	20.89%	31.02%	-5.24%	21.13%

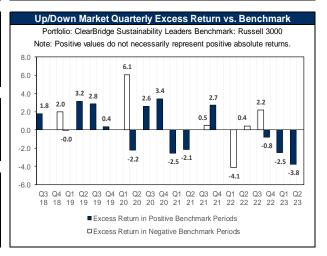
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	2.99	0.92	0.94	0.60	0.57
8.25 Year	1.59	0.91	0.93	0.66	0.35

	Current Style Allocation						
	Value Blend Growth						
> 46.5 l	Bil.	23%	18%	34%	Large-cap		
6.4 to 46.	5 Bil.	10%	9%	2%	Mid-cap		
< 6.4 E	Bil	0%	1%	3%	Small-cap		
					_		
Stocks	98%			Foreign	3.3%		
Bonds	0%		Med. Mark	et Cap (M)	\$80,158		
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$118,799		

Top 10 Sector Weights					
Sectors	Manager	Index			
Information Technology	28.4%	26.4%			
Health Care	17.2%	13.5%			
Financials	12.5%	13.0%			
Industrials	11.8%	9.9%			
Consumer Discretionary	8.7%	10.9%			
Consumer Staples	7.6%	6.1%			
Communication Services	4.0%	7.8%			
Real Estate	3.5%	3.0%			
Utilities	3.2%	2.5%			
Materials	<u>3.2%</u>	2.8%			
% Weight In Top 3 Sectors	58.1%	52.8%			

Top 5 Holdings				
Symbol	Description	<u>% Holding</u>		
MSFT	Microsoft (Technology)	8.2%		
AAPL	Apple (Technology)	6.4%		
JPM	JPMorgan Chase & Co. (Financials)	2.8%		
UNH	UnitedHealth Group (Healthcare)	2.8%		
ETN	Eaton (Industrials)	2.6%		
	% Weight in Top Five Holdings	22.8%		

Portfolio Characteristics					
	Manager	Index			
Yield	1.3%	1.5%			
Trailing 12 Month P/E	33.0	31.7			
Forward 12 Month P/E	25.6	23.8			
Price/Book	6.1	5.9			
Price/Sales	4.6	4.6			
Price/Cash Flow	21.8	19.1			
P/E-to-Growth (PEG)	2.0	2.1			
Return on Equity	21.7%	19.1%			
Long-term Growth Rate	10.9%	10.6%			
Debt to Capital	33.4%	37.8%			
Active Share	73.9%				



### **RAYMOND JAMES®**

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

Q2	COHO PARTNERS LTD.			
2023	Relative Value Strategy			
Location	Berwyn, PA			
Manager(s)	Peter Thompson, Chris Leonard			
Avg. # Holdings	25-30			
Annual Turnover	15% - 20%			
Firm Assets	\$6.0 Billion (As of 3/31/23)			
Strategy Assets	\$4.8 Billion (As of 3/31/23)			
AMS Assets	RJCS: \$8.7 Million PS UMA: \$22.5 Million			
Model Code	COHCOHRVE			
Model Delivery	Yes			
Status (Account Min.)	Recommended (\$100,000)			
RJCS Composite Start	4/1/2023			
Benchmark:	Russell 1000 Value			
Avg. Fund Group	Morningstar Large-cap Value			

The Coho Relative Value strategy seeks to provide downside protection during difficult periods and capture consistent, competitive upside participation. The team uses in-depth fundamental research to narrow their universe and focus on companies that have shown long-term stability and growth in most economic environments.

	Current Style Allocation								
	Value Blend Growth								
> 46.5 E	Bil.	26%	30%	8%	Large-cap				
6.4 to 46.5	5 Bil.	15%	11%	10%	Mid-cap				
< 6.4 Bil		0%	0%	0%	Small-cap				
Stocks	98%			Foreign	0.0%				
Bonds	0%	Med. Market Cap (M) \$88,417							
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$88,417				

Top 10 Sector Weights						
Sectors	Manager	Index				
Health Care	29.4%	15.8%				
Consumer Staples	23.9%	8.4%				
Consumer Discretionary	14.7%	5.3%				
Financials	12.6%	20.1%				
Industrials	8.8%	13.5%				
Information Technology	4.6%	9.0%				
Energy	3.4%	7.9%				
Communication Services	2.6%	5.1%				
Materials	0.0%	4.8%				
Real Estate	0.0%	4.9%				
% Weight In Top 3 Sectors	68.0%	29.4%				

Top 5 Holdings					
Symbol	Description	<u>% Holding</u>			
ABC	AmerisourceBergen (Healthcare)	5.3%			
LOW	Lowe's Companies (Cons. Discr.)	5.2%			
GWW	W.W. Grainger (Industrials)	4.9%			
ROST	Ross Stores (Cons. Discr.)	4.8%			
MCHP	Microchip Technology (Technology)	4.6%			
	% Weight in Top Five Holdings	24.9%			

	Quarterly Attribution						
	Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
ABC	AmerisourceBergen (Healthcare)	5.36	0.74				
GWW	W.W. Grainger (Industrials)	4.32	0.52				
LOW	Lowe's Companies (Cons. Discr.)	4.76	0.35				
MMC	Marsh & McLennan Companies (Financials)	3.90	0.30				
ХОМ	Exxon Mobil (Energy)	-2.44	0.27				
	Bottom 5 Stocks						
Ticker	Description	<u>O/U Weight</u>	Total Effect				
DG	Dollar General (Cons. Discr.)	3.86	-0.88				
META	Meta Platforms Inc. (Technology)	-2.12	-0.70				
UPS	United Parcel Service (Industrials)	3.74	-0.42				
CVS	CVS Health (Healthcare)	3.11	-0.39				
SYY	Sysco (Cons. Staples)	4.54	-0.38				

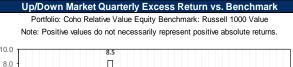
Portfolio Characteristics							
Manager Inde							
Yield	2.3%	2.3%					
Trailing 12 Month P/E	24.1	21.8					
Forward 12 Month P/E	16.9	17.1					
Price/Book	6.1	2.6					
Price/Sales	2.1	2.5					
Price/Cash Flow	14.6	13.6					
P/E-to-Growth (PEG)	1.8	2.2					
Return on Equity	26.9%	14.3%					
Long-term Growth Rate	8.1%	7.0%					
Debt to Capital	47.5%	37.3%					
Active Share	89.6%						

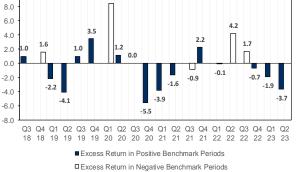
Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u> 3 Year</u>	5 Year	10 Year
Mgr. Gross	0.37%	-0.55%	6.69%	11.04%	9.02%	10.44%
Mgr. Net	-0.28%	-1.84%	3.96%	8.20%	6.24%	7.63%
Avg. Fund	3.94%	5.15%	12.26%	15.98%	9.38%	10.32%
Benchmark	4.07%	5.12%	11.54%	14.30%	8.11%	9.22%

Trailing Standard Deviation						
		<u>3 Year</u>	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	12.63	16.83	12.78		
loss of capital.	Avg. Fund	15.68	20.83	15.43		
·	Benchmark	15.96	20.72	15.45		

	Calendar Returns						
	2022	2021	2020	2019	2018	2017	
Mgr. Gross	-2.16%	20.34%	10.33%	24.30%	-3.26%	19.47%	
Mgr. Net	-4.68%	17.29%	7.52%	21.16%	-5.75%	16.44%	
Avg. Fund	-4.81%	27.69%	4.17%	26.54%	-7.35%	17.51%	
Benchmark	-7.54%	25.16%	2.80%	26.54%	-8.27%	13.66%	

Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	<u>IR</u>	
5 Year	1.90	0.78	0.92	0.44	0.39	
10 Year	2.69	0.79	0.90	0.74	0.65	





### **RAYMOND JAMES®**

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#### COLUMBIA THREADNEEDLE INVESTMENTS **Contrarian Core**

Q2

2023

Location	Portland, OR
Manager(s)	Guy Pope
Avg. # Holdings Annual Turnover	60 - 80 40% - 80%
Firm Assets Strategy Assets AMS Assets	\$390.3 Billion (As of 3/31/23) \$20.8 Billion (As of 3/31/23) RJCS: \$83.4 Million PS UMA: \$23 Million UMA: \$205.7 Million
Model Code Model Delivery Status (Account Min.) RJCS Composite Start Benchmark: Avg. Fund Group	JWSJWSCC Yes Recommended (\$100,000) 7/1/2015 Russell 1000 Morningstar Large-cap Blend

Guy Pope leads this strategy with a unique philosophy - that investor pessimism is an investor's ally and can be a great source of alpha. As a result, the process is built around executing on the philosophy and exploiting this core belief. The process begins with a proprietary investment screen to identify stocks that have fallen out of favor and are trading towards their 52-week lows. A secondary screen identifies if these securities are trading below their long-term averages. The resulting output is a list of securities that is then assessed by the team in an effort to determine whether the depreciated stock price is being caused by transitory factors or negative secular headwinds. Based on that assessment, stocks are chosen for rigorous bottom-up research, including but not limited to: fundamental and quantitative research, management on-site visits, and utilization of industry experts and Wall Street research.

	Quarterly Attribution				
	Top 5 Stocks				
Ticker	Description	O/U Weight	Total Effect		
NVDA	Nvidia (Technology)	1.01	0.39		
LLY	Eli Lilly and Company (Healthcare)	1.49	0.36		
UBER	Uber (Technology)	1.28	0.32		
MRVL	Marvell Technology, Inc. (Technology)	0.47	0.24		
TTWO	Take-Two Interactive (Comm. Serv.)	1.60	0.23		
	Bottom 5 Stocks				
Ticker	Description	O/U Weight	Total Effect		
DIS	Walt Disney (Comm. Serv.)	0.82	-0.17		
ELV	Elevance Health (Healthcare)	1.29	-0.16		
ABBV	AbbVie (Healthcare)	0.55	-0.16		
IFF	Int'l Flavors & Fragrances (Materials)	0.61	-0.15		
TMUS	T-Mobile US (Comm. Serv.)	1.07	-0.14		

		Traili	ng Returns	S*		
	2nd Qtr.	YTD	1 Year	3 Year	5 Year	<u>10 Year</u>
Mgr. Gross	10.95%	20.52%	21.19%	14.93%	12.91%	12.93%
Mgr. Net	10.26%	19.01%	18.12%	12.01%	10.03%	10.05%
Avg. Fund	7.49%	13.92%	17.94%	14.22%	11.37%	12.07%
Benchmark	8.58%	16.68%	19.36%	14.09%	11.92%	12.64%

Trailing Standard Deviation				
Please remember that volatility does not measure the risk of a permanent		<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
	Mgr. Gross	17.32	21.01	15.64
loss of capital.	Avg. Fund	16.08	20.39	15.07
	Benchmark	17.30	21.44	15.76

		Caler	dar Retur	ns		
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-18.59%	24.40%	22.31%	33.30%	-8.44%	21.96%
Mgr. Net	-20.72%	21.26%	19.21%	29.95%	-10.81%	18.87%
Avg. Fund	-15.93%	26.97%	16.64%	30.11%	-5.07%	21.88%
Benchmark	-19.13%	26.45%	20.96%	31.43%	-4.78%	21.69%

	Modern Port	folio Thec	ory Stats		
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	1.13	0.97	0.99	0.54	0.52
10 Year	0.45	0.98	0.98	0.76	0.21

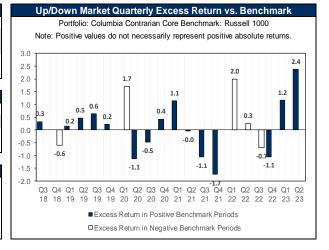
Current Style Allocation				
	Value	Blend	Growth	_
> 46.5 Bil.	28%	15%	46%	Large-cap
6.4 to 46.5 Bil.	5%	4%	1%	Mid-cap
< 6.4 Bil	1%	0%	0%	Small-cap

Stocks	98%	Foreign 0.9%
Bonds	0%	Med. Market Cap (M) \$121,506
Cash	2%	Wtd. Med. Market Cap (M) \$222,979

Top 10 Sector Weights				
Sectors	Manager	Index		
Information Technology	29.0%	27.1%		
Health Care	15.5%	13.3%		
Communication Services	12.8%	8.1%		
Financials	12.5%	12.9%		
Industrials	8.7%	9.5%		
Consumer Discretionary	7.0%	10.9%		
Consumer Staples	6.3%	6.3%		
Energy	3.4%	4.0%		
Materials	1.8%	2.7%		
Utilities	<u>1.7%</u>	<u>2.5%</u>		
% Weight In Top 3 Sectors	57.3%	48.4%		

Top 5 Holdings			
Symbol	Description	<u>% Holding</u>	
MSFT	Microsoft (Technology)	7.6%	
AAPL	Apple (Technology)	6.7%	
AMZN	Amazon.com (Cons. Discr.)	3.9%	
NVDA	Nvidia (Technology)	3.6%	
BRK.B	Berkshire Hathaway (Financials)	2.6%	
	% Weight in Top Five Holdings	24.4%	

Manager	Index
1.4%	1.5%
33.0	32.0
24.8	24.0
6.1	6.1
4.8	4.6
20.1	19.1
2.1	2.1
17.9%	20.5%
12.5%	10.6%
34.3%	38.2%
54.3%	
	1.4% 33.0 24.8 6.1 4.8 20.1 2.1 17.9% 12.5% 34.3%



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#### COLUMBIA THREADNEEDLE INVESTMENTS Dividend Income

Q2

2023

Location	Boston, MA		
Manager(s)	Michael Barclay, Tara Gately		
Avg. # Holdings Annual Turnover	75 - 100 15% - 50%		
Firm Assets Strategy Assets AMS Assets	\$390.3 Billion (As of 3/31/23) \$41.6 Billion (As of 3/31/23) RJCS: \$373.0 Million PS UMA: \$102 Million UMA: \$234.4 Million		
Model Code Model Delivery Status (Account Min.) RJCS Composite Start Benchmark: Avg. Fund Group	JWSJWSDI Yes Recommended (\$100,000) 7/1/2016 Russell 1000 Morningstar Large-cap Blend		

A large-cap, value-tilted strategy that seeks to invest in companies that generate strong and sustainable free cash flow from operations and whose management has the potential to increase dividend payments over time. The tenured investment team focuses on companies they believe have competitive advantages, reasonable valuations, high profitability, prudent capital allocation, and shareholder-friendly management teams when they are narrowing down the universe for potential investments.

	Quarterly Attribution						
	Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
AVGO	Broadcom Inc. (Technology)	2.07	0.51				
LRCX	Lam Research (Technology)	1.68	0.21				
KLAC	KLA Corporation (Technology)	1.53	0.19				
PH	Parker-Hannifin (Industrials)	1.37	0.11				
ETN	Eaton (Industrials)	1.00	0.10				
	Bottom 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
AAPL	Apple (Technology)	-6.76	-0.60				
ABBV	AbbVie (Healthcare)	1.50	-0.38				
UPS	United Parcel Service (Industrials)	1.59	-0.26				
MSFT	Microsoft (Technology)	-2.61	-0.26				
VLO	Valero Energy (Energy)	0.77	-0.22				

Trailing Returns*							
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>	
Mgr. Gross	4.22%	4.25%	12.77%	14.33%	11.60%	11.71%	
Mgr. Net	3.55%	2.91%	9.90%	11.42%	8.75%	8.86%	
Avg. Fund	7.49%	13.92%	17.94%	14.22%	11.37%	12.07%	
Benchmark	8.58%	16.68%	19.36%	14.09%	11.92%	12.64%	

Please remember that volatility does not measure the risk of a permanent loss of capital. Avg. Fund 16.08 20.39	Trailing Standard Deviation							
not measure the risk of a permanent			<u>3 Year</u>	<u>5 Year</u>	10 Year			
	not measure the risk of a permanent	Mgr. Gross	14.36	17.68	13.21			
		Avg. Fund	16.08	20.39	15.07			
Benchmark 17.30 21.44		Benchmark	17.30	21.44	15.76			

-							
	Calendar Returns						
		2022	2021	2020	<u>2019</u>	2018	2017
	Mgr. Gross	-4.46%	26.66%	8.76%	29.60%	-3.57%	21.21%
	Mgr. Net	-6.92%	23.47%	5.98%	26.34%	-6.06%	18.15%
	Avg. Fund	-15.93%	26.97%	16.64%	30.11%	-5.07%	21.88%
	Benchmark	-19.13%	26.45%	20.96%	31.43%	-4.78%	21.69%

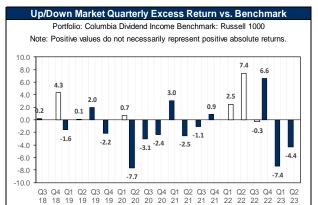
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR
5 Year	1.73	0.77	0.88	0.57	0.27
10 Year	1.47	0.78	0.86	0.81	0.30

	Current Style Allocation					
		Value	Blend	Growth		
> 46.5 E	Bil.	42%	29%	17%	Large-cap	
6.4 to 46.5	5 Bil.	8%	4%	0%	Mid-cap	
< 6.4 Bil		0%	0%	0%	Small-cap	
					_	
Stocks	96%			Foreigr	n 0.0%	
Bonds	0%	Med. Market Cap (M) \$104,4			\$104,476	
Cash	4%	Wtd.	Med. Mark	et Cap (M	) \$151,521	

Top 10 Sector Weights					
Sectors	Manager	Index			
Information Technology	18.6%	27.1%			
Industrials	15.6%	9.5%			
Financials	15.1%	12.9%			
Health Care	14.6%	13.3%			
Consumer Staples	9.3%	6.3%			
Energy	7.8%	4.0%			
Utilities	5.7%	2.5%			
Consumer Discretionary	4.9%	10.9%			
Communication Services	3.6%	8.1%			
Materials	<u>3.1%</u>	<u>2.7%</u>			
% Weight In Top 3 Sectors	49.3%	49.5%			

Top 5 Holdings				
Symbol	Description	<u>% Holding</u>		
MSFT	Microsoft (Technology)	3.6%		
JPM	JPMorgan Chase & Co. (Financials)	3.2%		
AVGO	Broadcom Inc. (Technology)	2.9%		
XOM	Exxon Mobil (Energy)	2.6%		
JNJ	Johnson & Johnson (Healthcare)	2.6%		
	% Weight in Top Five Holdings	14.9%		

Portfolio Characteristics					
	Manager	Index			
Yield	2.6%	1.5%			
Trailing 12 Month P/E	22.5	32.0			
Forward 12 Month P/E	18.7	24.0			
Price/Book	5.1	6.1			
Price/Sales	3.7	4.6			
Price/Cash Flow	16.8	19.1			
P/E-to-Growth (PEG)	2.4	2.1			
Return on Equity	26.5%	20.5%			
Long-term Growth Rate	7.7%	10.6%			
Debt to Capital	41.1%	38.2%			
Active Share	71.2%				



#### Excess Return in Positive Benchmark Periods

Excess Return in Negative Benchmark Periods

## **RAYMOND JAMES®**

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#### Q2 COLUMBIA THREADNEEDLE INVESTMENTS 2023 Select Large-cap Value

Location	New York, NY
Manager(s)	Richard Rosen, Richard Taft
Avg. # Holdings	30 - 40
Annual Turnover	10% - 30%
Firm Assets	\$390.3 Billion (As of 3/31/23)
Strategy Assets	\$8.7 Billion (As of 3/31/23)
AMS Assets	RJCS: \$95.5 Million PS UMA: \$24.1 Million
Model Code	JWSJWSSLV
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	1/1/1998
Benchmark:	Russell 1000 Value
Avg. Fund Group	Morningstar Large-cap Value

The Columbia Threadneedle Select Large-cap Value team seeks out of favor large companies with catalysts for growth that the market has not yet realized. Columbia may have sector emphases, so there may be performance volatility and active risk (residual or tracking error).

The Columbia Threadneedle Select Large-cap Value investment process is grounded in bottom-up fundamental analysis but does incorporate an initial quantitative screen to narrow their broad investment universe that generally consists of stocks with market capitalizations greater than \$4 billion that trade on U.S. exchanges.

Quarterly Attribution								
	Top 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
TDC	Teradata (Technology)	2.67	0.65					
AMAT	Applied Materials (Technology)	3.37	0.49					
FTI	Filtronic PLC (Technology)	2.84	0.40					
LUV	Southwest Airlines (Industrials)	2.46	0.28					
ХОМ	Exxon Mobil (Energy)	-2.44	0.27					
	Bottom 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
FMC	FMC (Materials)	3.64	-0.70					
META	Meta Platforms Inc. (Technology)	-2.12	-0.70					
MPC	Marathon Petroleum (Energy)	2.30	-0.45					
GOLD	Barrick Gold (Materials)	3.32	-0.44					
HUM	Humana (Healthcare)	2.71	-0.43					

Trailing Returns*							
	<u>2nd Qtr.</u>	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	10 Year	
Mgr. Gross	3.39%	2.00%	13.33%	16.92%	9.36%	11.19%	
Mgr. Net	2.72%	0.69%	10.45%	13.95%	6.57%	8.36%	
Avg. Fund	3.94%	5.15%	12.26%	15.98%	9.38%	10.32%	
Benchmark	4.07%	5.12%	11.54%	14.30%	8.11%	9.22%	

Trailing Standard Deviation								
		<u>3 Year</u>	<u>5 Year</u>	10 Year				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	18.11	23.76	17.77				
loss of capital.	Avg. Fund	15.68	20.83	15.43				
	Benchmark	15.96	20.72	15.45				

Calendar Returns						
	2022	2021	2020	2019	2018	<u>2017</u>
Mgr. Gross	-1.18%	27.00%	6.80%	27.00%	-11.34%	21.85%
Mgr. Net	-3.73%	23.80%	4.06%	23.79%	-13.64%	18.77%
Avg. Fund	-4.81%	27.69%	4.17%	26.54%	-7.35%	17.51%
Benchmark	-7.54%	25.16%	2.80%	26.54%	-8.27%	13.66%

		Calend	dar Retur	ns			-3.0		4
	2022	2021	2020	<u>2019</u>	2018	2017	-4.0	Q3	04
SS	-1.18%	27.00%	6.80%	27.00%	-11.34%	21.85%		18	
Vet	-3.73%	23.80%	4.06%	23.79%	-13.64%	18.77%			
Ind	-4.81%	27.69%	4.17%	26.54%	-7.35%	17.51%			
ark	-7.54%	25.16%	2.80%	26.54%	-8.27%	13.66%			

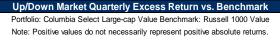
	Alpha		22		
	Alpha	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	0.72	1.13	0.97	0.33	0.18
10 Year	1.04	1.13	0.96	0.57	0.30

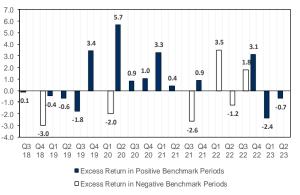
		Current S	Style Allo	cation	
		Value	Blend	Growth	
> 46.5	Bil.	44%	23%	3%	Large-cap
6.4 to 46.	5 Bil.	22%	5%	3%	Mid-cap
< 6.4 E	Bil	0%	0%	0%	Small-cap
					_
Stocks	98%			Foreigr	n 3.0%
Bonds	0%		Med. Mark	et Cap (M)	\$63,344
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$69,327

Top 10 Sector Weights						
Sectors	Manager	Index				
Financials	16.5%	20.1%				
Information Technology	16.1%	9.0%				
Health Care	13.1%	15.8%				
Energy	10.7%	7.9%				
Industrials	10.4%	13.5%				
Materials	10.0%	4.8%				
Utilities	9.7%	5.2%				
Communication Services	6.4%	5.1%				
Consumer Discretionary	3.9%	5.3%				
Consumer Staples	<u>3.2%</u>	<u>8.4%</u>				
% Weight In Top 3 Sectors	45.7%	44.9%				

Top 5 Holdings					
Symbol	Description	<u>% Holding</u>			
PCG	PG&E (Utilities)	4.3%			
CSCO	Cisco Systems (Technology)	4.1%			
VZ	Verizon Communications (Comm. Serv.)	3.7%			
LOW	Lowe's Companies (Cons. Discr.)	3.7%			
FE	FirstEnergy (Utilities)	3.6%			
	% Weight in Top Five Holdings	19.3%			

Portfolio Characteristics						
Manager	Index					
2.5%	2.3%					
18.6	21.8					
14.2	17.1					
2.2	2.6					
2.1	2.5					
9.9	13.6					
1.7	2.2					
14.5%	14.3%					
7.2%	7.0%					
41.3%	37.3%					
85.6%						
	<u>Manager</u> 2.5% 18.6 14.2 2.2 2.1 9.9 1.7 14.5% 7.2% 41.3%					





## **RAYMOND JAMES**<sup>®</sup>

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

Q2 2023	CONESTOGA CAPITAL ADVISORS, LLC SMID-cap Growth				
Location	Wayne, PA				
Manager(s)	Bob Mitchell, Derek Johnston				
Avg. # Holdings	40 - 60				
Annual Turnover	10% - 40%				
Firm Assets	\$7.1 Billion (As of 3/31/23)				
Strategy Assets	\$1.3 Billion (As of 3/31/23)				
AMS Assets	RJCS: \$80.3 Million PS UMA: \$17.2 Million				
	UMA: \$173.8 Million				
Model Code	CGACGASMG				
Model Delivery	Yes				
Status (Account Min.)	Recommended (\$100,000)				
RJCS Composite Start	tart 10/1/2019				
Benchmark:	Russell 2500 Growth				
Avg. Fund Group	50% Mstar Small Growth/50% Mstar Mid Growth				

The Conestoga SMID-cap Growth Equity strategy focuses on investing in high quality, conservative growth companies with strong balance sheets that the investment team believes are attractively valued relative to their growth prospects. Conestoga seeks companies which they believe have sustainable earnings growth rates, high returns on equity, low debt levels, and capable management teams.

\*Inception Date: 4/1/2014

	Quarterly Attribution						
	Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
SPSC	SPS Commerce (Technology)	2.76	0.53				
TREX	Trex (Industrials)	1.85	0.47				
WSO	Watsco (Industrials)	2.39	0.33				
SITE	SiteOne Landscape Supply (Industrials)	1.95	0.29				
FICO	Fair Isaac (Technology)	3.46	0.29				
Bottom 5 Stocks							
Ticker	Description	O/U Weight	Total Effect				
MRCY	Mercury Systems (Industrials)	1.81	-0.85				
RGEN	Repligen (Healthcare)	2.32	-0.56				
EXPO	Exponent (Industrials)	3.27	-0.44				
RBC	RBC Bearings (Industrials)	2.56	-0.36				
AXON	Axon Enterprise (Industrials)	1.55	-0.34				

Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u> 3 Year</u>	<u>5 Year</u>	Inception*
Mgr. Gross	8.49%	19.36%	20.06%	8.56%	9.27%	11.06%
Mgr. Net	7.80%	17.86%	17.01%	5.79%	6.48%	8.23%
Avg. Fund	5.95%	13.64%	17.86%	8.94%	8.74%	9.91%
Benchmark	6.41%	13.38%	18.58%	6.56%	7.00%	8.84%

Trailing Standard Deviation							
		<u>3 Year</u>	5 Year	Inception*			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	20.85	25.49	19.88			
loss of capital.	Avg. Fund	22.07	27.49	20.89			
	Benchmark	22.53	28.60	21.77			

Calendar Returns						
	2022	2021	2020	<u>2019</u>	<u>2018</u>	<u>2017</u>
Mgr. Gross	-29.05%	16.95%	31.42%	35.23%	1.04%	35.57%
Mgr. Net	-30.93%	13.98%	28.11%	31.84%	-1.56%	32.17%
Avg. Fund	-26.88%	14.03%	39.72%	32.01%	-4.75%	24.95%
Benchmark	-26.21%	5.04%	40.47%	32.65%	-7.47%	24.46%

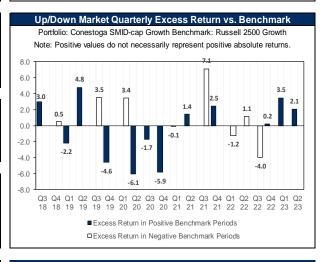
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	<u>IR</u>
5 Year	2.70	0.86	0.94	0.30	0.43
9.25 Year	3.01	0.87	0.92	0.50	0.52

Current Style Allocation							
		Value	Blend	Growth			
> 46.5	Bil.	0%	0%	0%	Large-cap		
6.4 to 46.	5 Bil.	10%	26%	24%	Mid-cap		
< 6.4 E	Bil	4%	6%	30%	Small-cap		
					-		
Stocks	98%			Foreigr	n 6.9%		
Bonds	0%		Med. Mark	et Cap (M)	\$6,703		
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$6,865		

Top 10 Sector Weights						
Sectors	Manager	Index				
Industrials	40.2%	19.3%				
Information Technology	27.9%	20.9%				
Health Care	16.4%	22.5%				
Consumer Discretionary	7.8%	13.0%				
Real Estate	3.8%	1.5%				
Financials	2.3%	8.1%				
Materials	1.6%	3.7%				
Energy	0.0%	3.9%				
Consumer Staples	0.0%	3.6%				
Communication Services	0.0%	<u>2.3%</u>				
% Weight In Top 3 Sectors	84.5%	62.7%				

	Top 5 Holdings					
Symbol	Description	<u>% Holding</u>				
CWST	Casella Waste Systems (Industrials)	4.5%				
FICO	Fair Isaac (Technology)	4.3%				
FSV	FirstService Corp (Real Estate)	3.8%				
SPSC	SPS Commerce (Technology)	3.4%				
ROL	Rollins (Industrials)	3.4%				
	% Weight in Top Five Holdings	19.4%				

Portfolio Characteristics						
	Manager	Index				
Yield	0.5%	0.6%				
Trailing 12 Month P/E	52.5	28.5				
Forward 12 Month P/E	43.7	24.0				
Price/Book	7.3	6.2				
Price/Sales	6.6	3.6				
Price/Cash Flow	26.8	19.8				
P/E-to-Growth (PEG)	2.7	1.4				
Return on Equity	12.7%	13.5%				
Long-term Growth Rate	14.9%	14.0%				
Debt to Capital	27.4%	37.4%				
Active Share	93.4%					



## **RAYMOND JAMES®**

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#### CONGRESS ASSET MANAGEMENT CO. Large-cap Growth

Location	Boston, MA
Manager(s)	Daniel Lagan
Avg. # Holdings	35 - 45
Annual Turnover	25% - 50%
Firm Assets	\$10.7 Billion (As of 3/31/23)
Strategy Assets	\$1.8 Billion (As of 3/31/23)
AMS Assets	RJCS: \$53.4 Million
Model Code	CGRLG
Model Delivery	No
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	10/1/2016
Benchmark:	Russell 1000 Growth
Avg. Fund Group	Morningstar Large-cap Growth

Q2

2023

Daniel Lagan serves as Chief Investment Officer and also as the head of the Large-cap Investment Policy Committee, which is additionally comprised of portfolio managers John O'Reilly, Martine Elie, Gregg O'Keefe, Nancy Huynh, and Matt Lagan. The team of six work together in a collaborative nature to identify securities that have historically consistent earnings growth, leading market share, excess cash flow, high returns on equity, and are managed for the benefit of shareholders.

	Quarterly Attribution					
	Top 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
ABBV	AbbVie (Healthcare)	-1.29	0.40			
ISRG	Intuitive Surgical (Healthcare)	1.90	0.37			
LLY	Eli Lilly and Company (Healthcare)	1.76	0.32			
ADBE	Adobe Incorporated (Technology)	1.43	0.24			
TTD	Trade Desk, Inc (Technology)	1.54	0.21			
	Bottom 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
CIEN	Ciena (Technology)	1.39	-0.60			
EL	Estee Lauder Companies (Cons. Staples)	1.26	-0.50			
MSFT	Microsoft (Technology)	-7.97	-0.48			
PXD	Pioneer Natural Resources (Energy)	2.74	-0.43			
FCX	Freeport-McMoRan (Materials)	2.49	-0.42			

Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Mgr. Gross	11.43%	18.31%	24.10%	12.49%	14.25%	14.40%
Mgr. Net	10.73%	16.82%	20.96%	9.63%	11.35%	11.49%
Avg. Fund	11.34%	24.68%	24.37%	10.94%	12.60%	14.24%
Benchmark	12.81%	29.02%	27.11%	13.73%	15.14%	15.74%

Trailing Standard Deviation						
		<u>3 Year</u>	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	18.32	21.34	15.82		
loss of capital.	Avg. Fund	20.77	23.84	17.61		
	Benchmark	21.87	24.40	17.84		

Calendar Returns						
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-21.23%	26.46%	28.02%	34.98%	2.61%	27.22%
Mgr. Net	-23.30%	23.27%	24.79%	31.59%	-0.03%	24.02%
Avg. Fund	-28.95%	22.07%	36.90%	33.44%	-0.81%	29.46%
Benchmark	-29.14%	27.60%	38.49%	36.39%	-1.51%	30.21%

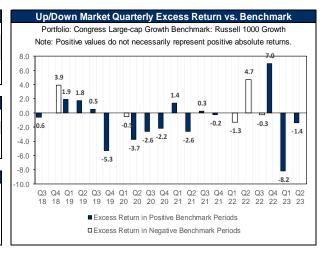
Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR	
5 Year	0.99	0.84	0.93	0.60	0.17	
10 Year	0.74	0.85	0.92	0.85	0.17	

Current Style Allocation							
Value Blend Growth							
> 46.5 Bil.	13%	19%	53%	Large-cap			
6.4 to 46.5 Bil.	2%	7%	6%	Mid-cap			
< 6.4 Bil	0%	0%	0%	Small-cap			
				_			
Stocks 99	%		Foreign	0.0%			
Bonds 0	6	Med. Market Cap (M) \$97,327					
Cash 19	6 Wt	d. Med. Marl	ket Cap (M)	\$119,816			

Top 10 Sector Weights					
Sectors	Manager	Index			
Information Technology	29.9%	43.3%			
Health Care	15.0%	11.0%			
Consumer Discretionary	13.6%	16.0%			
Industrials	10.9%	6.0%			
Consumer Staples	8.6%	4.4%			
Materials	6.8%	0.7%			
Financials	6.6%	6.4%			
Communication Services	4.6%	10.7%			
Energy	4.1%	0.5%			
Real Estate	0.0%	<u>1.0%</u>			
% Weight In Top 3 Sectors	58.5%	70.3%			

Top 5 Holdings					
Symbol	Description	<u>% Holding</u>			
NVDA	Nvidia (Technology)	4.5%			
AAPL	Apple (Technology)	4.1%			
MSFT	Microsoft (Technology)	3.6%			
LLY	Eli Lilly and Company (Healthcare)	3.3%			
V	Visa (Technology)	2.9%			
	% Weight in Top Five Holdings	18.5%			

Portfolio Characteristics					
	Manager	Index			
Yield	1.4%	0.7%			
Trailing 12 Month P/E	36.9	35.6			
Forward 12 Month P/E	31.3	32.4			
Price/Book	10.7	13.0			
Price/Sales	6.7	8.0			
Price/Cash Flow	23.9	26.2			
P/E-to-Growth (PEG)	2.2	2.1			
Return on Equity	27.1%	30.6%			
Long-term Growth Rate	12.2%	13.2%			
Debt to Capital	32.3%	41.6%			
Active Share	64.5%				



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#### CONGRESS ASSET MANAGEMENT CO. Large-cap Balanced

Location	Boston, MA
Manager(s)	Daniel Lagan, Jeff Porter
Avg. # Holdings	35 - 45
Annual Turnover	25% - 50%
Firm Assets	\$10.7 Billion (As of 3/31/23)
Strategy Assets	\$1.2 Billion (As of 3/31/23)
AMS Assets	RJCS: \$442.6 Million
Model Code	CGRLBAL
Model Delivery	No
Status (Account Min.)	Recommended (\$150,000)
RJCS Composite Start	10/1/2016
Benchmark:	60% Russell 1000 Growth / 40% BBGCI
Avg. Fund Group	60% Large-cap Growth / 40% Interm. Bond

Q2

2023

Daniel Lagan serves as Chief Investment Officer and also as the head of the Large-cap Investment Policy Committee ("IPC"), which is additionally comprised of portfolio managers John O'Reilly, Martine Elie, Gregg O'Keefe, Nancy Huynh, and Matt Lagan. The Large-cap Growth IPC contributes the equity selection for the portfolio, while the Fixed Income IPC, lead by Jeff Porter, contributes the fixed income security selection.

	Quarterly Attribution - Equity On	ly	
	Top 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
ISRG	Intuitive Surgical (Healthcare)	2.04	0.42
ABBV	AbbVie (Healthcare)	-1.29	0.40
LLY	Eli Lilly and Company (Healthcare)	1.93	0.36
ADBE	Adobe Incorporated (Technology)	1.37	0.23
TTD	Trade Desk, Inc (Technology)	1.54	0.21
	Bottom 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
CIEN	Ciena (Technology)	1.42	-0.62
EL	Estee Lauder Companies (Cons. Staples)	1.48	-0.56
MSFT	Microsoft (Technology)	-8.21	-0.51
PXD	Pioneer Natural Resources (Energy)	2.76	-0.43
FCX	Freeport-McMoRan (Materials)	2.49	-0.40

Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Mgr. Gross	6.63%	11.61%	14.39%	7.68%	10.09%	10.34%
Mgr. Net	5.95%	10.19%	11.48%	4.92%	7.28%	7.53%
Avg. Fund	6.57%	15.61%	14.20%	5.56%	8.60%	9.67%
Benchmark	7.25%	17.40%	15.99%	7.46%	9.89%	10.13%

Trailing Standard Deviation						
		<u>3 Year</u>	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	12.98	14.81	10.95		
	Avg. Fund	14.49	15.71	11.53		
	Benchmark	14.34	15.35	11.16		

Calendar Returns						
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-16.67%	17.74%	20.03%	25.78%	2.91%	19.13%
Mgr. Net	-18.85%	14.76%	16.99%	22.60%	0.27%	16.11%
Avg. Fund	-22.43%	12.66%	26.23%	23.54%	0.18%	19.11%
Benchmark	-20.90%	15.37%	25.62%	24.02%	-0.19%	18.25%

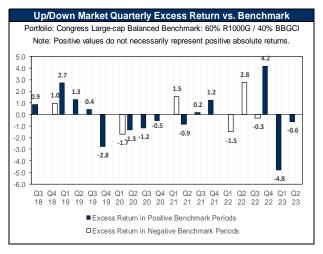
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR
5 Year	0.74	0.93	0.93	0.58	0.18
10 Year	0.70	0.94	0.92	0.85	0.23

Current Style Allocation							
	Value Blend Growth						
> 46.5	Bil.	9%	12%	69%	Large-cap		
6.4 to 46.	5 Bil.	1%	5%	4%	Mid-cap		
< 6.4 E	Bil	0%	0%	0%	Small-cap		
					_		
Stocks	62%			Foreigr	า 1.1%		
Bonds	36%	Med. Market Cap (M) \$69,754					
Cash	2%	Wtd.	Med. Mark	et Cap (M	) \$119,816		

Top 10 Sector Weights					
Sectors	Manager	Index			
Information Technology	29.6%	43.3%			
Health Care	15.3%	11.0%			
Consumer Discretionary	13.4%	16.0%			
Industrials	11.1%	6.0%			
Consumer Staples	9.0%	4.4%			
Materials	6.9%	0.7%			
Financials	6.4%	6.4%			
Communication Services	4.3%	10.7%			
Energy	4.2%	0.5%			
Real Estate	0.0%	<u>1.0%</u>			
% Weight In Top 3 Sectors	58.3%	70.3%			

	Top 5 Holdings				
Symbol	Description	<u>% Holding</u>			
AAPL	Apple (Technology)	2.7%			
NVDA	Nvidia (Technology)	2.6%			
MSFT	Microsoft (Technology)	2.2%			
LLY	Eli Lilly and Company (Healthcare)	2.2%			
912828M56	U.S. Treasury, 2.25%, 11/15/2025	2.0%			
	% Weight in Top Five Holdings	11.7%			

Portfolio Characteristics					
	Manager	Index			
Yield	1.9%	0.7%			
Trailing 12 Month P/E	36.9	35.6			
Forward 12 Month P/E	30.3	32.4			
Price/Book	10.7	13.0			
Price/Sales	5.6	8.0			
Price/Cash Flow	23.9	26.2			
P/E-to-Growth (PEG)	2.2	2.1			
Return on Equity	30.6%	30.6%			
Long-term Growth Rate	12.2%	13.2%			
Debt to Capital	32.3%	41.6%			
Active Share	73.3%				



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Q2	COOKSON, PEIRCE & CO., INC.
2023	All-cap Equity
Location	Pittsburgh, PA
Manager(s)	Bruce Miller, Cory Krebs, Luke O'Neil
Avg. # Holdings	15 - 35
Annual Turnover	80% - 120%
Firm Assets	\$1.9 Billion (As of 3/31/23)
Strategy Assets	\$1.1 Billion (As of 3/31/23)
AMS Assets	RJCS: \$131.4 Million PS UMA: \$5.1 Million
Model Code	CPICPIAE
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	10/1/2016
Benchmark:	Russell 3000
Avg. Fund Group	50% Mstar Large Blend/ 50% Mstar Mid Blend

Cookson Peirce's All-cap investment discipline allows the portfolio management team the freedom to pursue investments without regard to capitalization or style. The disciplined implementation of proprietary algorithms serves as the crux of the portfolio selection process. This process aims to construct portfolios to provide long-term growth of capital by targeting strength in the market through an analysis of the market environment, industry groups and individual securities.

	Quarterly Attribution		
	Top 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
BLDR	Builders FirstSource (Industrials)	5.03	1.79
PWR	Quanta Services (Industrials)	6.55	0.67
ON	ON Semiconductor (Technology)	5.91	0.50
FLEX	Flex (Technology)	3.00	0.43
ABC	AmerisourceBergen (Healthcare)	4.08	0.42
	Bottom 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
NVDA	Nvidia (Technology)	-1.91	-0.71
MSFT	Microsoft (Technology)	-4.73	-0.68
AAPL	Apple (Technology)	-6.38	-0.55
CTVA	Corteva Inc (Materials)	2.07	-0.47
TMUS	T-Mobile US (Comm. Serv.)	2.20	-0.46

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	<u>10 Year</u>
Mgr. Gross	9.38%	11.30%	18.14%	10.73%	9.81%	13.59%
Mgr. Net	8.69%	9.88%	15.14%	7.90%	7.01%	10.70%
Avg. Fund	6.20%	11.34%	16.70%	14.79%	10.03%	11.11%
Benchmark	8.39%	16.17%	18.95%	13.89%	11.39%	12.34%

	3 Yea		
	5 168	a <u>r 5 Yea</u> i	r <u>10 Year</u>
Please remember that volatility does not measure the risk of a permanent Mgr. C	Gross 15.8	5 21.37	16.40
loss of capital. Avg.	Fund 16.7	6 22.09	16.24
Bench	nmark 17.4	1 21.77	16.01

Calendar Returns						
	2022	2021	2020	<u>2019</u>	2018	2017
Mgr. Gross	-13.98%	21.29%	22.38%	18.42%	-4.14%	24.56%
Mgr. Net	-16.22%	18.22%	19.28%	15.41%	-6.61%	21.41%
Avg. Fund	-14.45%	26.09%	15.64%	28.58%	-7.55%	19.71%
Benchmark	-19.21%	25.66%	20.89%	31.02%	-5.24%	21.13%

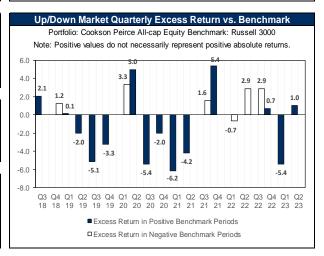
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	-0.81	0.93	0.89	0.39	NM
10 Year	2.04	0.93	0.81	0.77	0.28

Current Style Allocation					
		Value	Blend	Growth	
> 46.5 E	Bil.	5%	16%	11%	Large-cap
6.4 to 46.	5 Bil.	23%	24%	21%	Mid-cap
< 6.4 E	< 6.4 Bil 0% 0% 0% Small-c				Small-cap
					_
Stocks	99%			Foreign	9.2%
Bonds	0%		Med. Mark	et Cap (M)	\$31,185
Cash	1%	Wtd.	Med. Mark	et Cap (M)	\$38,950

Top 10 Se	Top 10 Sector Weights						
Sectors	Manager	Index					
Information Technology	28.3%	26.4%					
Industrials	20.9%	9.9%					
Health Care	16.1%	13.5%					
Consumer Discretionary	12.1%	10.9%					
Consumer Staples	11.1%	6.1%					
Financials	7.3%	13.0%					
Real Estate	2.5%	3.0%					
Materials	1.7%	2.8%					
Communication Services	0.0%	7.8%					
Energy	0.0%	4.2%					
% Weight In Top 3 Sectors	65.3%	49.8%					

	Top 5 Holdings				
Symbol	Description	<u>% Holding</u>			
PWR	Quanta Services (Industrials)	7.0%			
ON	ON Semiconductor (Technology)	6.4%			
BLDR	Builders FirstSource (Industrials)	5.8%			
ABC	AmerisourceBergen (Healthcare)	4.3%			
HSY	Hershey (Cons. Staples)	4.0%			
	% Weight in Top Five Holdings	27.5%			

Portfolio Characteristics					
	Manager	Index			
Yield	1.7%	1.5%			
Trailing 12 Month P/E	27.2	31.7			
Forward 12 Month P/E	20.3	23.8			
Price/Book	6.3	5.9			
Price/Sales	3.9	4.6			
Price/Cash Flow	21.2	19.1			
P/E-to-Growth (PEG)	1.9	2.1			
Return on Equity	28.6%	19.1%			
Long-term Growth Rate	10.5%	10.6%			
Debt to Capital	41.2%	37.8%			
Active Share	94.4%				
Active Share	94.4%				



### RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### COPELAND CAPITAL MANAGEMENT, LLC Smid-cap Dividend Growth

Location	Conshohoken, PA
Manager(s)	Mark Giovanniello
Avg. # Holdings	60 - 80
Annual Turnover	15% - 35%
Firm Assets	\$6.3 Billion (As of 3/31/23)
Strategy Assets	\$2.2 Billion (As of 3/31/23)
AMS Assets	RJCS: \$43.1 Million PS UMA: \$25.3 Million
Model Code	CPDCPDSMD
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	4/1/2021
Benchmark:	Russell 2500
Avg. Fund Group	50% Mstar Small Blend/50% Mstar Mid Blend

The Copeland SMID Cap Dividend Growth Equity strategy focuses on companies with a balanced attitude toward capital allocation that pays out a growing dividend income stream while simultaneously reinvesting most of their earnings back into the business for growth. Supported by a team of sector-focused analysts, Mark Giovanniello manages the strategy using a hybrid multi-factor ranking model and bottom up fundamental research.

#### \*Inception Date: 10/1/2013

Q2

2023

	Quarterly Attribution					
	Top 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
ENTG	Entegris (Technology)	1.46	0.48			
LMAT	LeMaitre Vascular (Healthcare)	1.84	0.40			
USPH	U.S. Physical Therapy (Healthcare)	1.77	0.31			
EHC	Encompass Health Corp. (Healthcare)	1.62	0.29			
ALSN	Allison Transmission (Industrials)	1.34	0.25			
	Bottom 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
SSTK	Shutterstock (Technology)	1.45	-0.70			
MNRO	Monro Inc. (Cons. Discr.)	1.19	-0.30			
OLED	Universal Display (Technology)	1.53	-0.21			
UNF	UniFirst (Industrials)	1.13	-0.20			
IPAR	Inter Parfums (Cons. Staples)	1.89	-0.17			

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	Inception*
Mgr. Gross	7.11%	14.49%	18.88%	13.87%	10.01%	11.05%
Mgr. Net	6.43%	13.04%	15.87%	10.97%	7.20%	8.22%
Avg. Fund	4.67%	8.47%	14.72%	15.49%	7.44%	9.02%
Benchmark	5.23%	8.79%	13.58%	12.29%	6.55%	8.66%

Trailing Standard Deviation					
		<u>3 Year</u>	5 Year	Inception*	
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	15.50	20.85	15.73	
	Avg. Fund	19.72	25.72	19.14	
	Benchmark	21.23	27.30	20.28	

Calendar Returns						
	2022	2021	2020	2019	2018	<u>2017</u>
Mgr. Gross	-12.99%	22.84%	10.81%	30.98%	-4.43%	18.48%
Mgr. Net	-15.26%	19.73%	7.97%	27.68%	-6.90%	15.48%
Avg. Fund	-14.03%	25.39%	13.44%	26.07%	-10.75%	15.76%
Benchmark	-18.37%	18.18%	19.99%	27.77%	-10.00%	16.81%

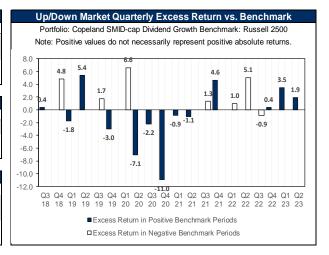
<u>Alpha Beta R<sup>2</sup></u>	Sharpe	IR
5 Year 4.00 0.74 0.95	0.41	0.80
9.75 Year 3.83 0.75 0.94	0.64	0.94

Current Style Allocation						
		Value	Blend	Growth		
> 46.5 l	Bil.	0%	0%	0%	Large-cap	
6.4 to 46.	5 Bil.	22%	25%	12%	Mid-cap	
< 6.4 E	Bil	10%	14%	17%	Small-cap	
Stocks	99%			Foreigr	n 3.3%	
Bonds	0%		Med. Mark	et Cap (M	) \$5,993	
Cash	1%	Wtd.	Med. Mark	et Cap (M	) \$5,999	

Top 10 Sector Weights					
Sectors	Manager	Index			
Industrials	24.3%	19.7%			
Health Care	13.7%	13.4%			
Financials	13.5%	14.9%			
Consumer Discretionary	10.3%	12.7%			
Information Technology	9.6%	12.9%			
Real Estate	6.7%	7.3%			
Energy	6.2%	4.8%			
Communication Services	5.2%	2.8%			
Materials	4.5%	5.4%			
Consumer Staples	3.4%	3.3%			
% Weight In Top 3 Sectors	51.5%	48.0%			

Top 5 Holdings			
Symbol	Description	<u>% Holding</u>	
RS	Reliance Steel & Aluminum (Materials)	2.0%	
LMAT	LeMaitre Vascular (Healthcare)	1.9%	
ENSG	Ensign Group (Healthcare)	1.9%	
USPH	U.S. Physical Therapy (Healthcare)	1.9%	
CHDN	Churchill Downs (Cons. Discr.)	<u>1.8%</u>	
	% Weight in Top Five Holdings	9.6%	

Portfolio Characteristics				
	Manager	Index		
Yield	2.4%	1.6%		
Trailing 12 Month P/E	23.1	19.9		
Forward 12 Month P/E	22.5	17.5		
Price/Book	3.7	2.8		
Price/Sales	2.7	2.2		
Price/Cash Flow	15.9	11.9		
P/E-to-Growth (PEG)	1.6	1.5		
Return on Equity	18.2%	12.4%		
Long-term Growth Rate	9.8%	9.6%		
Debt to Capital	41.0%	37.9%		
Active Share	93.4%			



### **RAYMOND JAMES®**

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

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2023	3

#### D.F. DENT & COMPANY, INC. Mid-cap Growth

Location Baltimore, MD Manager(s) Matthew Dent, Gary Mitchell, Bruce Kennedy, Tom O'Neil Avg. # Holdings 20 - 40 Annual Turnover 25% - 35% Firm Assets \$8.2 Billion (As of 3/31/23) Strategy Assets \$2.8 Billion (As of 3/31/23) AMS Assets RJCS: \$7.1 Million PS UMA: \$2.1 Million Model Code DFDDFDMG Model Delivery Yes Status (Account Min.) Recommended (\$100,000) **RJCS** Composite Start 10/1/2020 Benchmark: Russell Mid-cap Growth Morningstar Mid Growth Avg. Fund Group

The DF Dent Mid Cap Growth strategy focuses on delivering excess returns over complete market cycles by investing in quality growth companies. The team believes that real wealth is created through compounding investments in successful companies that grow their earnings per share over long time horizons. The investment team looks for companies that meet their three core investment characteristics: best in class and niche focused companies, talented and ethical management teams and proven business models.

	Quarterly Attribution				
	Top 5 Stocks				
Ticker	Description	O/U Weight	Total Effect		
ISRG	Intuitive Surgical (Healthcare)	3.07	0.82		
KMX	CarMax (Cons. Discr.)	2.66	0.54		
TDG	TransDigm Group (Industrials)	4.18	0.51		
APPF	AppFolio (Technology)	1.69	0.43		
SITE	SiteOne Landscape Supply (Industrials)	1.81	0.30		
	Bottom 5 Stocks				
Ticker	Description	O/U Weight	Total Effect		
WNS	WNS Limited (Technology)	3.37	-0.99		
ILMN	Illumina (Healthcare)	3.28	-0.87		
DG	Dollar General (Cons. Discr.)	1.97	-0.78		
DAVA	Endava Plc (Technology)	1.71	-0.60		
SPT	Sprout Social, Inc. Class A (Technology)	1.60	-0.42		

Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Mgr. Gross	6.55%	15.97%	16.21%	3.76%	9.53%	12.29%
Mgr. Net	5.87%	14.51%	13.26%	1.10%	6.73%	9.43%
Avg. Fund	6.17%	14.68%	19.07%	8.90%	9.85%	11.73%
Benchmark	6.23%	15.94%	23.13%	7.63%	9.71%	11.53%

Trailing Standard Deviation						
		<u>3 Year</u>	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	20.04	23.83	18.08		
loss of capital.	Avg. Fund	21.35	26.29	19.29		
	Benchmark	21.61	26.22	19.10		

Calendar Returns						
	2022	2021	2020	<u>2019</u>	<u>2018</u>	<u>2017</u>
Mgr. Gross	-30.02%	13.46%	31.82%	41.33%	0.60%	32.41%
Mgr. Net	-31.88%	10.57%	28.50%	37.80%	-1.98%	29.09%
Avg. Fund	-27.07%	14.99%	39.91%	34.30%	-5.15%	26.25%
Benchmark	-26.72%	12.73%	35.59%	35.47%	-4.75%	25.27%

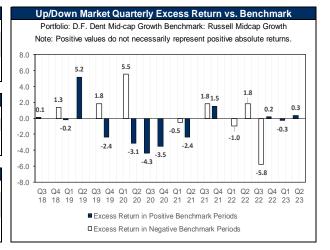
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	<u>IR</u>
5 Year	0.49	0.89	0.96	0.33	0.10
10 Year	1.65	0.90	0.91	0.63	0.31

Current Style Allocation							
		Value	Blend	Growth			
> 46.5 l	Bil.	0%	9%	10%	Large-cap		
6.4 to 46.	5 Bil.	13%	46%	11%	Mid-cap		
< 6.4 E	Bil	0%	0%	10%	Small-cap		
					_		
Stocks	98%			Foreigr	8.3%		
Bonds	0%		Med. Mark	et Cap (M)	\$18,871		
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$28,620		

Top 10 Sector Weights						
Sectors	Manager	Index				
Industrials	28.4%	19.3%				
Health Care	18.6%	21.9%				
Information Technology	17.1%	21.7%				
Materials	9.3%	1.3%				
Financials	8.7%	9.8%				
Real Estate	8.1%	1.7%				
Consumer Discretionary	5.6%	12.8%				
Consumer Staples	3.6%	3.1%				
Communication Services	0.7%	4.3%				
Energy	0.0%	3.6%				
% Weight In Top 3 Sectors	64.1%	62.9%				

Top 5 Holdings					
Symbol	Description	<u>% Holding</u>			
VMC	Vulcan Materials (Materials)	4.6%			
ECL	Ecolab (Materials)	4.6%			
TECH	Bio-Techne (Healthcare)	4.3%			
TDG	TransDigm Group (Industrials)	4.3%			
CBRE	CBRE Group (Real Estate)	4.2%			
	% Weight in Top Five Holdings	22.1%			

<u>Manager</u> 0.5% 46.5 37.3 6.3 6.5	<u>Index</u> 0.7% 34.5 29.5 10.1 5.6
46.5 37.3 6.3	34.5 29.5 10.1
37.3 6.3	29.5 10.1
6.3	10.1
6.5	5.6
	5.0
33.2	25.0
2.7	1.9
14.7%	23.3%
13.1%	13.8%
24.0%	43.6%
90.8%	
	13.1%



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#### DANA INVESTMENT ADVISORS, INC. Large-cap Equity

Location	Dallas, TX and Waukesha, WI
Manager(s)	Duane Roberts
Avg. # Holdings	50 - 60
Annual Turnover	55% - 85%
Firm Assets	\$6.8 Billion (As of 3/31/23)
Strategy Assets	\$1.8 Billion (As of 3/31/23)
AMS Assets	RJCS: \$38.0 Million PS UMA: \$4.4 Million
Model Code	DAADAALE
Model Delivery	Yes
Status (Account Min.)	Watchlist (\$100,000)
RJCS Composite Start	4/1/2013
Benchmark:	S&P 500
ETF Proxy	SPDR S&P 500 ETF
Avg. Fund Group	Morningstar Large-cap Blend

Q2

2023

"RJCS has placed Dana Large Cap Equity strategy on the Research Watchlist due to subpar relative performance"

The Dana Large-cap Core strategy seeks undervalued companies relative to the market with reasonable appreciation over the near-term. By combining quantitative and fundamental analysis, Dana seeks to create a portfolio of companies with improving earnings outlook trading at attractive prices with the goal of providing downside protection.

To further mitigate risk relative to the benchmark, portfolios are constructed as sector neutral and are typically equal-weighted.

	Quarterly Attribution vs. ETF Proxy						
	Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
AVGO	Broadcom Inc. (Technology)	1.40	0.35				
ADBE	Adobe Incorporated (Technology)	1.43	0.28				
ORCL	Oracle (Technology)	1.14	0.22				
DELL	Dell Technologies, Inc. Class C (Technology)	0.64	0.21				
ХОМ	Exxon Mobil (Energy)	-1.28	0.21				
	Bottom 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
NVDA	Nvidia (Technology)	-2.31	-0.84				
ULTA	Ulta Beauty Inc. (Consumer Discretionary)	1.86	-0.41				
TSLA	Tesla (Cons. Disc.)	-1.52	-0.38				
CROX	Crocs (Cons. Discr.)	1.65	-0.37				
META	Meta Platforms Inc. (Technology)	-1.56	-0.36				

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	3 Year	5 Year	<u>10 Year</u>
Mgr. Gross	5.59%	11.23%	15.43%	10.91%	9.98%	11.62%
Mgr. Net	4.92%	9.82%	12.49%	8.08%	7.17%	8.77%
Avg. Fund	7.49%	13.92%	17.94%	14.22%	11.37%	12.07%
Benchmark	8.74%	16.89%	19.59%	14.60%	12.31%	12.86%

Trailing Standard Deviation						
		<u>3 Year</u>	<u>5 Year</u>	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	16.96	21.32	15.95		
loss of capital.	Avg. Fund	16.08	20.39	15.07		
	Benchmark	16.85	20.78	15.31		

Calendar Returns						
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-19.23%	26.88%	13.76%	36.08%	-8.44%	28.75%
Mgr. Net	-21.35%	23.69%	10.86%	32.67%	-10.81%	25.51%
Avg. Fund	-15.93%	26.97%	16.64%	30.11%	-5.07%	21.88%
Benchmark	-18.11%	28.71%	18.40%	31.49%	-4.38%	21.83%

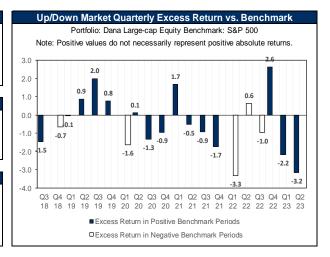
Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR	
5 Year	-2.19	1.01	0.98	0.40	NM	
10 Year	-1.31	1.02	0.96	0.67	NM	

Current Style Allocation							
		Value	Blend	Growth	_		
> 46.5 E	Bil.	21%	18%	31%	Large-cap		
6.4 to 46.	5 Bil.	17%	8%	5%	Mid-cap		
< 6.4 E	Bil	0%	0%	0%	Small-cap		
0. 1	000/			_ ·	0.00/		
Stocks	98%			Foreigr			
Bonds	0%		Med. Mark	et Cap (M	) \$68,525		
Cash	2%	Wtd.	Med. Mark	et Cap (M	\$105,347		

Top 10 Sector Weights						
Sectors	Manager	ETF Proxy				
Information Technology	28.7%	29.4%				
Health Care	13.5%	14.3%				
Financials	12.6%	12.1%				
Consumer Discretionary	10.2%	10.9%				
Industrials	8.5%	8.5%				
Communication Services	8.1%	9.4%				
Consumer Staples	6.6%	6.3%				
Energy	4.3%	1.7%				
Utilities	2.6%	2.8%				
Real Estate	2.5%	<u>2.1%</u>				
% Weight In Top 3 Sectors	54.8%	55.8%				

Top 5 Holdings					
Symbol	Description	<u>% Holding</u>			
AAPL	Apple (Technology)	4.6%			
MSFT	Microsoft (Technology)	4.2%			
GOOGL	Alphabet (Comm. Serv.)	3.9%			
AMZN	Amazon.com (Cons. Discr.)	2.8%			
AVGO	Broadcom Inc. (Technology)	2.6%			
	% Weight in Top Five Holdings	18.2%			

Portfolio Characteristics						
	Manager	ETF Proxy				
Yield	2.2%	1.4%				
Trailing 12 Month P/E	22.5	33.0				
Forward 12 Month P/E	17.9	24.5				
Price/Book	5.8	6.3				
Price/Sales	3.0	4.9				
Price/Cash Flow	14.9	19.6				
P/E-to-Growth (PEG)	1.4	2.2				
Return on Equity	25.1%	20.6%				
Long-term Growth Rate	12.2%	10.8%				
Debt to Capital	46.4%	37.3%				
Active Share	74.1%					



### **RAYMOND JAMES®**

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#### DANA INVESTMENT ADVISORS, INC. Social ESG

Location	Dallas, TX and Waukesha, WI			
Manager(s)	Duane Roberts			
Avg. # Holdings	50 - 60			
Annual Turnover	40% - 60%			
Firm Assets	\$6.8 Billion (As of 3/31/23)			
Strategy Assets	\$543.7 Million (As of 3/31/23)			
AMS Assets	RJCS: \$25.4 Million PS UMA: \$7.3 Million			
Model Code	DAADAASRE			
Model Delivery	Yes			
Status (Account Min.)	Watchlist (\$100,000)			
RJCS Composite Start	10/1/2015			
Benchmark:	S&P 500			
ETF Proxy	SPDR S&P 500 ETF			
Avg. Fund Group	Morningstar Large-cap Blend			

Q2

2023

RJCS has placed the Dana Social ESG Strategy on the Research Watchlist due to subpar relative performance.

The Dana Social ESG strategy combines environmental, social, and governance (ESG) factors with a hybrid investment approach consisting of sector-relative quantitative modeling and fundamental analysis. By combining quantitative and fundamental analysis, Dana seeks to create a portfolio of companies with improving earnings outlook trading at attractive prices with the goal of providing downside protection.

	Quarterly Attribution vs. ETF Proxy							
	Top 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
ADBE	Adobe Incorporated (Technology)	1.61	0.30					
XOM	Exxon Mobil (Energy)	-1.28	0.20					
GWW	W.W. Grainger (Industrials)	2.36	0.17					
GOOGL	Alphabet (Comm. Serv.)	2.31	0.17					
CVX	Chevron (Energy)	-0.81	0.13					
	Bottom 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
NVDA	Nvidia (Technology)	-2.31	-0.83					
AMZN	Amazon.com (Cons. Discr.)	-2.89	-0.49					
CROX	Crocs (Cons. Discr.)	2.01	-0.45					
ULTA	Ulta Beauty Inc. (Consumer Discretionary)	1.85	-0.43					
TSLA	Tesla (Cons. Disc.)	-1.52	-0.38					

Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Mgr. Gross	3.81%	8.89%	12.52%	11.42%	9.71%	10.85%
Mgr. Net	3.14%	7.50%	9.65%	8.58%	6.90%	8.02%
Avg. Fund	7.49%	13.92%	17.94%	14.22%	11.37%	12.07%
Benchmark	8.74%	16.89%	19.59%	14.60%	12.31%	12.86%

Trailing Standard Deviation							
		<u>3 Year</u>	<u>5 Year</u>	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	16.10	21.26	16.03			
loss of capital.	Avg. Fund	16.08	20.39	15.07			
	Benchmark	16.85	20.78	15.31			

Calendar Returns						
	2022	2021	2020	<u>2019</u>	<u>2018</u>	2017
Mgr. Gross	-17.56%	29.38%	13.03%	32.71%	-8.78%	21.48%
Mgr. Net	-19.72%	26.13%	10.15%	29.38%	-11.15%	18.41%
Avg. Fund	-15.93%	26.97%	16.64%	30.11%	-5.07%	21.88%
Benchmark	-18.11%	28.71%	18.40%	31.49%	-4.38%	21.83%

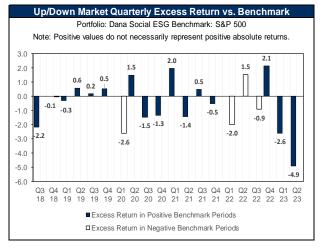
Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR	
5 Year	-2.41	1.01	0.97	0.38	NM	
10 Year	-1.98	1.02	0.95	0.62	NM	

Current Style Allocation					
Value Blend Growth					
> 46.5 E	Bil.	16%	16%	31%	Large-cap
6.4 to 46.	5 Bil.	16%	9%	10%	Mid-cap
< 6.4 E	Bil	0%	2%	0%	Small-cap
					-
Stocks	98%			Foreign	0.0%
Bonds	0%		Med. Mark	et Cap (M)	\$48,868
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$63,950

Top 10 Sector Weights						
Sectors	Manager	ETF Proxy				
Information Technology	29.1%	29.4%				
Health Care	13.4%	14.3%				
Financials	12.5%	12.1%				
Consumer Discretionary	10.2%	10.9%				
Industrials	9.1%	8.5%				
Communication Services	8.0%	9.4%				
Consumer Staples	6.4%	6.3%				
Energy	3.6%	1.7%				
Utilities	2.7%	2.8%				
Real Estate	<u>2.5%</u>	<u>2.1%</u>				
% Weight In Top 3 Sectors	55.1%	55.8%				

	Top 5 Holdings	
Symbol	Description	<u>% Holding</u>
AAPL	Apple (Technology)	4.7%
MSFT	Microsoft (Technology)	4.2%
GOOGL	Alphabet (Comm. Serv.)	4.0%
GWW	W.W. Grainger (Industrials)	2.7%
DE	Deere & Company (Industrials)	2.2%
	% Weight in Top Five Holdings	17.7%

Portfolio Characteristics					
	Manager	ETF Proxy			
Yield	2.2%	1.4%			
Trailing 12 Month P/E	23.6	33.0			
Forward 12 Month P/E	18.5	24.5			
Price/Book	5.3	6.3			
Price/Sales	3.0	4.9			
Price/Cash Flow	14.9	19.6			
P/E-to-Growth (PEG)	1.4	2.2			
Return on Equity	24.7%	20.6%			
Long-term Growth Rate	11.3%	10.8%			
Debt to Capital	41.9%	37.3%			
Active Share	78.2%				



## RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

Q2 2023	DEARBORN PARTNERS Core Rising Dividend
Location	Chicago, IL and St. Louis, MO
Manager(s)	Carol Lippman, Michael Andelman
Avg. # Holdings	40 - 50
Annual Turnover	10% - 15%
Firm Assets	\$10.1 Billion (As of 3/31/23)
Strategy Assets	\$5.3 Billion (As of 3/31/23)
AMS Assets	RJCS: \$1.5 Billion PS UMA: \$89.4 Million
Model Code	DBPDBPCRD
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	10/1/2014
Benchmark:	S&P 500
ETF Proxy	SPDR S&P 500 ETF
Avg. Fund Group	Morningstar Large-cap Blend

This strategy focuses on identifying companies that have raised and have the potential to consistently raise their dividends in the future. Carol Lippman and the investment team define a stringent set of criteria that results in a universe of potential investment candidates that is typically comprised of 125 securities. The investment team utilizes a fundamental, bottom-up investment approach focusing on companies in solid financial condition with strong balance sheets where the dividends are met consistently by the company's cash flow and earnings.

	Quarterly Attribution vs. ETF	Proxy					
	Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
WSO	Watsco (Industrials)	2.42	0.27				
SNA	Snap-on (Industrials)	2.03	0.18				
STE	STERIS (Healthcare)	1.77	0.17				
UNH	UnitedHealth Group (Healthcare)	-1.30	0.14				
SHW	Sherwin-Williams (Materials)	1.55	0.14				
	Bottom 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
NVDA	Nvidia (Technology)	-2.31	-0.85				
GBCI	Glacier Bancorp (Financials)	1.23	-0.54				
AMZN	Amazon.com (Cons. Discr.)	-2.89	-0.50				
DG	Dollar General (Cons. Discr.)	1.61	-0.49				
TSCO	Tractor Supply (Cons. Discr.)	2.66	-0.46				

Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Mgr. Gross	5.15%	8.62%	14.26%	12.55%	11.96%	11.52%
Mgr. Net	4.47%	7.24%	11.35%	9.68%	9.11%	8.68%
Avg. Fund	7.49%	13.92%	17.94%	14.22%	11.37%	12.07%
Benchmark	8.74%	16.89%	19.59%	14.60%	12.31%	12.86%

Trailing Standard Deviation					
		<u>3 Year</u>	5 Year	<u>10 Year</u>	
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	13.89	17.87	13.23	
loss of capital.	Avg. Fund	16.08	20.39	15.07	
	Benchmark	16.85	20.78	15.31	

	Calendar Returns					
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-10.62%	24.75%	12.50%	31.02%	0.09%	15.74%
Mgr. Net	-12.94%	21.60%	9.63%	27.73%	-2.48%	12.80%
Avg. Fund	-15.93%	26.97%	16.64%	30.11%	-5.07%	21.88%
Benchmark	-18.11%	28.71%	18.40%	31.49%	-4.38%	21.83%

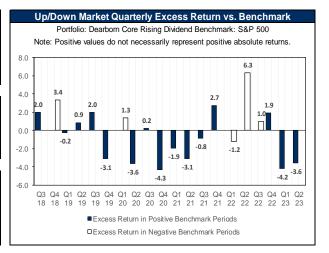
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR
5 Year	1.19	0.83	0.93	0.58	0.25
10 Year	0.80	0.81	0.88	0.80	0.17

	Current Style Allocation					
		Value	Blend	Growth	_	
> 46.5 E	Bil.	17%	25%	23%	Large-cap	
6.4 to 46.5	5 Bil.	16%	13%	4%	Mid-cap	
< 6.4 E	Bil	2%	0%	0%	Small-cap	
					_	
Stocks	97%			Foreign	0.0%	
Bonds	0%		Med. Mark	et Cap (M)	\$90,383	
Cash	3%	Wtd.	Med. Mark	et Cap (M)	\$90,383	

Top 10 Sector Weights						
Sectors	Manager	ETF Proxy				
Industrials	21.4%	8.5%				
Information Technology	14.1%	29.4%				
Financials	13.2%	12.1%				
Health Care	13.0%	14.3%				
Consumer Staples	10.8%	6.3%				
Consumer Discretionary	8.8%	10.9%				
Utilities	5.8%	2.8%				
Energy	4.4%	1.7%				
Materials	3.8%	2.4%				
Real Estate	<u>3.4%</u>	<u>2.1%</u>				
% Weight In Top 3 Sectors	48.7%	50.1%				

	Top 5 Holdings					
Symbol	Description	<u>% Holding</u>				
AAPL	Apple (Technology)	6.0%				
XOM	Exxon Mobil (Energy)	2.7%				
WSO	Watsco (Industrials)	2.6%				
AJG	Arthur J. Gallagher & Co. (Financials)	2.6%				
RSG	Republic Services (Industrials)	2.6%				
	% Weight in Top Five Holdings	16.5%				

Portfolio Characteristics					
	Manager	ETF Proxy			
Yield	2.1%	1.4%			
Trailing 12 Month P/E	27.5	33.0			
Forward 12 Month P/E	24.8	24.5			
Price/Book	6.7	6.3			
Price/Sales	4.0	4.9			
Price/Cash Flow	18.2	19.6			
P/E-to-Growth (PEG)	2.8	2.2			
Return on Equity	26.9%	20.6%			
Long-term Growth Rate	9.3%	10.8%			
Debt to Capital	41.1%	37.3%			
Active Share	81.2%				



### **RAYMOND JAMES®**

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

Q2 2023	DEARBORN PARTNERS High & Rising Dividend
Location	Chicago, IL and St. Louis, MO
Manager(s)	Carol Lippman, Michael Andelman
Avg. # Holdings	20 - 30
Annual Turnover	10% - 15%
Firm Assets	\$10.1 Billion (As of 3/31/23)
Strategy Assets	\$1.1 Billion (As of 3/31/23)
AMS Assets	RJCS: \$249.2 Million PS UMA: \$18.2 Million
Model Code	DBPDBPHRD
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	10/1/2014
Benchmark:	S&P 500
ETF Proxy	SPDR S&P 500 ETF
Avg. Fund Group	Morningstar Large-cap Blend

This strategy focuses on identifying companies that have raised and have the potential to consistently raise their dividends in the future, even more so than the firm's Core & Rising Dividend strategy. Carol Lippman and the investment team define a stringent set of criteria that results in a universe of potential investment candidates that is typically comprised of 125 securities. The investment team utilizes a fundamental, bottom-up investment approach focusing on companies in solid financial condition with strong balance sheets where the dividends are met consistently by the company's cash flow and earnings.

	Quarterly Attribution vs. ETF Proxy						
	Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
WSO	Watsco (Industrials)	4.84	0.53				
ARES	Ares Management Corporation (Financials)	4.67	0.43				
SNA	Snap-on (Industrials)	4.03	0.35				
JNJ	Johnson & Johnson (Healthcare)	0.16	0.25				
RSG	Republic Services (Industrials)	4.92	0.21				
	Bottom 5 Stocks						
Ticker	Description	<u>O/U Weight</u>	Total Effect				
NVDA	Nvidia (Technology)	-2.31	-0.84				
ABBV	AbbVie (Healthcare)	3.00	-0.76				
MSFT	Microsoft (Technology)	-6.63	-0.67				
AAPL	Apple (Technology)	-7.36	-0.60				
XOM	Exxon Mobil (Energy)	3.65	-0.58				

	Trailing Returns*					
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Mgr. Gross	3.03%	4.62%	12.28%	12.47%	10.46%	10.61%
Mgr. Net	2.37%	3.27%	9.42%	9.61%	7.64%	7.79%
Avg. Fund	7.49%	13.92%	17.94%	14.22%	11.37%	12.07%
Benchmark	8.74%	16.89%	19.59%	14.60%	12.31%	12.86%

Trailing Standard Deviation					
		<u>3 Year</u>	5 Year	<u>10 Year</u>	
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	12.76	17.24	13.23	
loss of capital.	Avg. Fund	16.08	20.39	15.07	
	Benchmark	16.85	20.78	15.31	
	Benchmark	16.85	20.78	15.3	

	Calendar Returns					
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-3.97%	22.13%	2.77%	30.34%	0.34%	13.72%
Mgr. Net	-6.45%	19.04%	0.13%	27.06%	-2.24%	10.83%
Avg. Fund	-15.93%	26.97%	16.64%	30.11%	-5.07%	21.88%
Benchmark	-18.11%	28.71%	18.40%	31.49%	-4.38%	21.83%

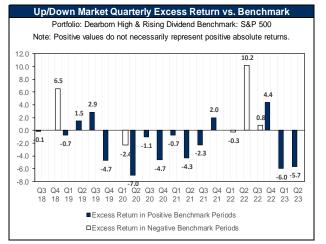
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR
5 Year	0.66	0.76	0.83	0.52	0.09
10 Year	0.82	0.74	0.74	0.73	0.12

Current Style Allocation					
		Value	Blend	Growth	
> 46.5 E	Bil.	31%	25%	7%	Large-cap
6.4 to 46.5	5 Bil.	23%	9%	5%	Mid-cap
< 6.4 E	Bil	0%	0%	0%	Small-cap
Stocks	97%			Foreigr	n 3.6%
Bonds	0%		Med. Mark	et Cap (M	) \$93,533
Cash	3%	Wtd.	Med. Mark	et Cap (M	) \$90,883

Top 10 Sector Weights						
Sectors	Manager	ETF Proxy				
Industrials	19.8%	8.5%				
Health Care	14.3%	14.3%				
Information Technology	10.8%	29.4%				
Consumer Discretionary	9.2%	10.9%				
Energy	8.5%	1.7%				
Financials	8.1%	12.1%				
Utilities	7.5%	2.8%				
Communication Services	7.2%	9.4%				
Consumer Staples	6.8%	6.3%				
Materials	<u>4.5%</u>	<u>2.4%</u>				
% Weight In Top 3 Sectors	44.8%	52.2%				

	Top 5 Holdings					
Symbol	Description	<u>% Holding</u>				
WSO	Watsco (Industrials)	5.3%				
RSG	Republic Services (Industrials)	5.2%				
ARES	Ares Management Corporation (Financials)	5.1%				
MCD	McDonald's (Cons. Discr.)	5.0%				
ADP	Automatic Data Processing (Technology)	4.8%				
	% Weight in Top Five Holdings	25.5%				

Portfolio Characteristics					
	Manager	ETF Proxy			
Yield	3.2%	1.4%			
Trailing 12 Month P/E	23.6	33.0			
Forward 12 Month P/E	20.7	24.5			
Price/Book	4.7	6.3			
Price/Sales	3.6	4.9			
Price/Cash Flow	14.2	19.6			
P/E-to-Growth (PEG)	2.7	2.2			
Return on Equity	21.0%	20.6%			
Long-term Growth Rate	7.3%	10.8%			
Debt to Capital	49.4%	37.3%			
Active Share	93.6%				



### **RAYMOND JAMES®**

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Q2	
2023	

#### DELAWARE INVESTMENTS International Equity ADR

Location	London, UK
Manager(s)	Elizabeth Desmond, Nigel Bliss
Avg. # Holdings	30 - 50
Annual Turnover	5% - 25%
Firm Assets	\$581.8 Billion (As of 3/31/23)
Strategy Assets	\$1.9 Billion (As of 3/31/23)
AMS Assets	RJCS: \$46.6 Million
Model Code	DELIEADR
Model Delivery	No
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	10/1/2016
Benchmark:	MSCI EAFE
ETF Proxy	iShares MSCI EAFE ETF
Avg. Fund Group	Morningstar Foreign Stock

The Delaware International Equity ADR strategy, subadvised by Mondrian, is managed with a value-oriented and defensive management style. Portfolio managers and analysts are each responsible for designated areas of the market, with decisions ultimately falling to the Equity Strategy Committee, headed by Elizabeth Desmond. In making country allocation decisions, the team reviews economic and market conditions, purchasing power parity analysis, among other pertinent macroeconomic factors. Security selection decisions focus on company-specific fundamental analysis.

	Quarterly Contribution		
	Top 5 Stocks		
Ticker	Description	Avg. Weight	Contribution
PHG	Koninklijke Philips (Technology)	2.90	0.62
HMC	Honda Motor (Cons. Discr.)	3.22	0.41
TKOMY	Tokio Marine (Financials)	2.07	0.37
NVS	Novartis (Healthcare)	3.48	0.29
CODYY	Compagnie de Saint-Gobain (Industrials)	2.35	0.23
	Bottom 5 Stocks		
Ticker	Description	Avg. Weight	Contribution
BP	BP (Energy)	3.14	-0.35
WPP	WPP (Comm. Serv.)	2.80	-0.33
TLSNY	Telia Company (Comm. Serv.)	1.59	-0.22
UOVEY	United Overseas Bank Ltd ADR (Financials)	3.39	-0.17
TAK	Takeda Pharmaceutical (Healthcare)	3.36	-0.17

Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Mgr. Gross	4.14%	12.87%	14.11%	10.71%	4.78%	5.81%
Mgr. Net	3.44%	11.36%	11.04%	7.72%	1.94%	2.94%
Avg. Fund	3.27%	11.71%	17.37%	9.43%	5.14%	6.36%
Benchmark	2.95%	11.67%	18.77%	8.93%	4.39%	5.41%

Trailing Standard Deviation					
		<u>3 Year</u>	<u>5 Year</u>	10 Year	
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	18.22	20.17	15.53	
loss of capital.	Avg. Fund	18.30	21.02	16.28	
	Benchmark	18.71	20.88	16.30	

	Calendar Returns					
	2022	2021	2020	<u>2019</u>	2018	2017
Mgr. Gross	-9.58%	11.35%	-1.58%	21.20%	-10.05%	22.41%
Mgr. Net	-12.06%	8.35%	-4.26%	17.95%	-12.52%	19.14%
Avg. Fund	-14.47%	11.25%	10.64%	23.17%	-13.30%	27.08%
Benchmark	-14.45%	11.26%	7.82%	22.01%	-13.79%	25.03%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	0.60	0.93	0.93	0.16	0.11
10 Year	0.76	0.92	0.92	0.31	0.17

#### Current Style Allocation

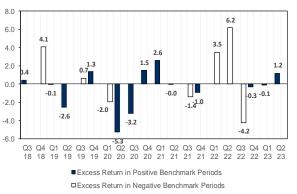
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		Value	Blend	Growth	_
> 46.5 Bil.		55%	45%	0%	Large-cap
6.4 to 46.5 Bil.		0%	0%	0%	Mid-cap
< 6.4 Bil		0%	0%	0%	Small-cap
Stocks	99%		Emergir	ng Markets	6.5%
Bonds	0%		Med. Marke	et Cap (M)	\$30,487
Cash	1%	Wtd.	Med. Marke	et Cap (M)	\$34,647

Top 5 Sector / Country Weights						
Sectors	Manager	ETF Proxy				
Industrials	17.9%	16.2%				
Health Care	16.5%	13.2%				
Financials	15.5%	18.2%				
Consumer Discretionary	11.0%	12.6%				
Utilities	8.9%	3.5%				
% Weight In Top 5 Sectors	69.8%	63.7%				
Countries						
Japan	29.2%	22.4%				
United Kingdom	25.7%	15.3%				
Italy	8.7%	2.4%				
France	8.2%	12.3%				
Germany	<u>5.1%</u>	<u>8.5%</u>				
% Weight in Top 5 Countries	76.9%	61.0%				

Top 5 Holdings			
Symbol	Description	<u>% Holding</u>	
ENLAY	Enel (Italy)	4.1%	
SAN	Banco Santander (Spain)	4.1%	
SONY	Sony Group Corporation (Japan)	3.8%	
NVS	Novartis (Switzerland)	3.5%	
SNY	Sanofi (France)	3.4%	
	% Weight in Top Five Holdings	18.8%	

Portfolio Characteristics					
	Manager	ETF Proxy			
Yield	4.0%	3.1%			
Trailing 12 Month P/E	13.0	18.2			
Forward 12 Month P/E	10.3	16.2			
Price/Book	1.4	2.3			
Price/Sales	0.9	2.2			
Price/Cash Flow	6.3	12.4			
P/E-to-Growth (PEG)	1.6	1.8			
Return on Equity	10.4%	13.4%			
Long-term Growth Rate	4.9%	8.0%			
Debt to Capital	31.2%	29.7%			





### RAYMOND JAMES®

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Q2	
2023	

#### DELAWARE INVESTMENTS Large-cap Value Equity

Location	Philadelphia, PA
Manager(s)	Nikhil Lalvani
Avg. # Holdings	30 - 40
Annual Turnover	10% - 40%
Firm Assets	\$581.8 Billion (As of 3/31/23)
Strategy Assets	\$13.0 Billion (As of 3/31/23)
AMS Assets	RJCS: \$124.7 Million PS UMA: \$8.3 Million
Model Code	DWRDWRLV
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	7/1/2005
Benchmark:	Russell 1000 Value
Avg. Fund Group	Morningstar Large-cap Value

The Delaware Value team believes that stock prices are influenced by human emotion and crowd psychology. The teams seeks to capitalize on discrepancies between estimated intrinsic value and price by buying at times of excessive pessimism and selling at times of undue optimism. The team will have sector emphases so patience may be needed.

Current Style Allocation							
> 46.5 E	Bil.	35%	23%	9%	Large-cap		
6.4 to 46.5	5 Bil.	33%	0%	Mid-cap			
< 6.4 E	Bil	0%	0%	Small-cap			
					_		
Stocks	98%			Foreign	n 0.0%		
Bonds	0%	Med. Market Cap (M) \$59,952					
Cash	2%	Wtd. Med. Market Cap (M) \$50,646					

Top 10 Se	Top 10 Sector Weights							
Sectors	Manager	Index						
Health Care	17.7%	15.8%						
Information Technology	16.3%	9.0%						
Financials	13.8%	20.1%						
Industrials	12.9%	13.5%						
Consumer Staples	11.8%	8.4%						
Communication Services	8.9%	5.1%						
Consumer Discretionary	6.9%	5.3%						
Materials	3.3%	4.8%						
Utilities	3.2%	5.2%						
Energy	<u>2.7%</u>	<u>7.9%</u>						
% Weight In Top 3 Sectors	47.8%	44.9%						

Top 5 Holdings						
Symbol	Description	<u>% Holding</u>				
ORCL	Oracle (Technology)	3.7%				
TJX	TJX Companies (Cons. Discr.)	3.6%				
CMCSA	Comcast (Comm. Serv.)	3.5%				
HON	Honeywell International (Industrials)	3.5%				
RTX	Raytheon Technologies (Industrials)	3.5%				
	% Weight in Top Five Holdings	17.8%				

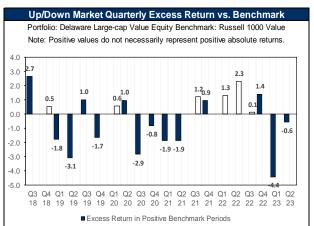
	Quarterly Attribution							
	Top 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
AVGO	Broadcom Inc. (Technology)	3.83	1.30					
ORCL	Oracle (Technology)	3.53	0.76					
AIG	American International Group (Financials)	2.83	0.30					
XOM	Exxon Mobil (Energy)	-2.44	0.27					
BAX	Baxter International (Healthcare)	2.55	0.27					
	Bottom 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
META	Meta Platforms Inc. (Technology)	-2.12	-0.71					
DG	Dollar General (Cons. Discr.)	2.67	-0.59					
CAG	Conagra Brands (Cons. Staples)	3.26	-0.43					
ALL	Allstate (Financials)	1.07	-0.31					
MET	MetLife (Financials)	1.03	-0.29					

Portfolio	Characteristics	
	Manager	Index
Yield	2.5%	2.3%
Trailing 12 Month P/E	22.5	21.8
Forward 12 Month P/E	16.5	17.1
Price/Book	2.6	2.6
Price/Sales	1.9	2.5
Price/Cash Flow	12.4	13.6
P/E-to-Growth (PEG)	1.4	2.2
Return on Equity	18.8%	14.3%
Long-term Growth Rate	7.8%	7.0%
Debt to Capital	38.4%	37.3%
Active Share	86.7%	

	Trailing Returns*							
	2nd Qtr. YTD <u>1 Year</u> <u>3 Year</u> <u>5 Year</u> <u>10 Yea</u>							
Mgr. Gross	3.52%	-0.02%	7.54%	12.56%	7.02%	9.57%		
Mgr. Net	2.85%	-1.31%	4.79%	9.70%	4.28%	6.77%		
Avg. Fund	3.94%	5.15%	12.26%	15.98%	9.38%	10.32%		
Benchmark	4.07%	5.12%	11.54%	14.30%	8.11%	9.22%		

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	15.23	20.11	15.06			
loss of capital.	Avg. Fund	15.68	20.83	15.43			
	Benchmark	15.96	20.72	15.45			

	Calendar Returns							
	2022	2021	2020	<u>2019</u>	2018	2017		
Mgr. Gross	-2.57%	23.46%	0.93%	20.17%	-2.18%	14.52%		
Mgr. Net	-5.09%	20.34%	-1.67%	17.13%	-4.70%	11.61%		
Avg. Fund	-4.81%	27.69%	4.17%	26.54%	-7.35%	17.51%		
Benchmark	-7.54%	25.16%	2.80%	26.54%	-8.27%	13.66%		



Excess Return in Negative Benchmark Periods

### **RAYMOND JAMES®**

	Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR	D	)
5 Year	-0.80	0.96	0.97	0.27	NM		4
10 Year	0.76	0.95	0.94	0.57	0.20		
							_

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### Q2 DIAMOND HILL CAPITAL MANAGEMENT, INC. 2023 Large-cap Equity

Location	Columbus, OH
Manager(s)	Austin Hawley, Chuck Bath
Avg. # Holdings Annual Turnover	40 - 60 15% - 35%
Firm Assets Strategy Assets AMS Assets	\$24.9 Billion (As of 3/31/23) \$16.0 Billion (As of 3/31/23) RJCS: \$235.9 Million PS UMA: \$39.9 Million UMA: \$209.6 Million
Model Code Model Delivery Status (Account Min.) RJCS Composite Start Benchmark: Avg. Fund Group	DMDDMDLC Yes Recommended (\$100,000) 10/1/2016 Russell 1000 Value Morningstar Large-cap Value

The Diamond Hill Large-cap Equity team seeks businesses with sustainable competitive advantages, conservative balance sheets, and management teams with an ownership mentality. Using a Discounted Cash Flow methodology, the team evaluates securities by estimating their intrinsic value and comparing these values to current market prices.

Current Style Allocation								
	Value Blend Growth							
> 46.5 E	Bil.	34%	27%	13%	Large-cap			
6.4 to 46.	5 Bil.	16%	10%	0%	Mid-cap			
< 6.4 E	Bil	0%	0%	Small-cap				
Stocks	97%			Foreigr	0.0%			
Bonds	0%	Med. Market Cap (M) \$70,546						
Cash	3%	Wtd.	Wtd. Med. Market Cap (M) \$83,742					

Top 10 Sector Weights						
Sectors	Manager	Index				
Financials	24.7%	20.1%				
Industrials	18.4%	13.5%				
Health Care	15.5%	15.8%				
Consumer Discretionary	15.4%	5.3%				
Energy	5.6%	7.9%				
Communication Services	5.1%	5.1%				
Materials	4.7%	4.8%				
Information Technology	4.4%	9.0%				
Consumer Staples	4.3%	8.4%				
Utilities	<u>1.0%</u>	<u>5.2%</u>				
% Weight In Top 3 Sectors	58.6%	49.4%				

	Top 5 Holdings					
Symbol	Description	<u>% Holding</u>				
AIG	American International Group (Financials)	4.7%				
COP	ConocoPhillips (Energy)	3.4%				
ABT	Abbott Laboratories (Healthcare)	3.2%				
PEP	PepsiCo (Cons. Staples)	3.1%				
NVR	NVR (Cons. Discr.)	3.1%				
	% Weight in Top Five Holdings	17.5%				

	Quarterly Attribution						
	Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
AMZN	Amazon.com (Cons. Discr.)	2.45	0.53				
KMX	CarMax (Cons. Discr.)	2.05	0.48				
AIG	American International Group (Financials)	4.36	0.47				
MSFT	Microsoft (Technology)	2.34	0.35				
NVR	NVR (Cons. Discr.)	2.98	0.29				
	Bottom 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
META	Meta Platforms Inc. (Technology)	-2.12	-0.71				
HUM	Humana (Healthcare)	2.01	-0.32				
TFC	Truist Financial (Financials)	2.86	-0.31				
ABBV	AbbVie (Healthcare)	1.29	-0.26				
COP	ConocoPhillips (Energy)	2.89	-0.21				

Portfolio Characteristics					
	Manager	Index			
Yield	2.0%	2.3%			
Trailing 12 Month P/E	20.3	21.8			
Forward 12 Month P/E	16.8	17.1			
Price/Book	3.4	2.6			
Price/Sales	2.2	2.5			
Price/Cash Flow	13.7	13.6			
P/E-to-Growth (PEG)	1.4	2.2			
Return on Equity	19.1%	14.3%			
Long-term Growth Rate	8.6%	7.0%			
Debt to Capital	38.4%	37.3%			
Active Share	83.5%				

	Trailing Returns*							
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>		
Mgr. Gross	5.96%	5.29%	10.73%	13.64%	9.55%	10.71%		
Mgr. Net	5.28%	3.94%	7.91%	10.74%	6.75%	7.89%		
Avg. Fund	3.94%	5.15%	12.26%	15.98%	9.38%	10.32%		
Benchmark	4.07%	5.12%	11.54%	14.30%	8.11%	9.22%		

Trailing	Trailing Standard Deviation							
		<u>3 Year</u>	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	17.12	22.18	16.46				
loss of capital.	Avg. Fund	15.68	20.83	15.43				
·	Benchmark	15.96	20.72	15.45				

-							
			Calen	dar Return	าร		
		2022	2021	2020	2019	2018	2017
	Mgr. Gross	-12.96%	26.24%	10.02%	32.16%	-8.44%	20.84%
	Mgr. Net	-15.23%	23.06%	7.20%	28.84%	-10.82%	17.78%
	Avg. Fund	-4.81%	27.69%	4.17%	26.54%	-7.35%	17.51%
	Benchmark	-7.54%	25.16%	2.80%	26.54%	-8.27%	13.66%

	Modern Port	folio Theo	rv Stats		
	Alpha	Beta	$\frac{R^2}{R^2}$	Sharpe	IR
5 Year	1.20	1.05	0.97	0.36	0.31
10 Year	1.15	1.04	0.96	0.59	0.34





### **RAYMOND JAMES®**

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

Q2	
2023	

#### **DSM CAPITAL PARTNERS, LLC** Large-cap Growth

Location	Palm Beach Gardens, FL			
Manager(s)	Daniel Strickberger			
Avg. # Holdings	25 - 35			
Annual Turnover	50% - 100%			
Firm Assets	\$6.4 Billion (As of 3/31/23)			
Strategy Assets	\$5.6 Billion (As of 3/31/23)			
AMS Assets	RJCS: \$73.8 Million PS UMA: \$0.2 Million			
Model Code	DSMDSMLG			
Model Delivery	Yes			
Status (Account Min.)	Recommended (\$100,000)			
RJCS Composite Start	10/1/2016			
Benchmark:	Russell 1000 Growth			
Avg. Fund Group	Morningstar Large-cap Growth			

DSM utilizes a team approach in the management of its portfolios. The portfolio managers and analysts are responsible for research, while buy/sell decisions are made by the CIO, in conjunction with the relevant PM/analyst. Ultimately, through its research, DSM seeks to identify growing businesses that it deems to have strong fundamentals, superior profitability, and successful management teams.

	Quarterly Attribution		
	Top 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
ADBE	Adobe Incorporated (Technology)	3.94	0.61
ABBV	AbbVie (Healthcare)	-1.29	0.40
ENTG	Entegris (Technology)	1.47	0.37
NVDA	Nvidia (Technology)	0.81	0.23
AMZN	Amazon.com (Cons. Discr.)	1.39	0.19
	Bottom 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
EPAM	EPAM Systems (Technology)	3.92	-1.74
PYPL	PayPal Holdings (Financials)	3.64	-0.98
SEDG	SolarEdge Technologies (Technology)	3.81	-0.90
BURL	Burlington Stores (Cons. Discr.)	1.04	-0.62
ADSK	Autodesk (Technology)	4.13	-0.62

	Trailing Returns*							
	2nd Qtr.	YTD	1 Year	<u> 3 Year</u>	5 Year	10 Year		
Mgr. Gross	7.74%	17.20%	16.69%	7.53%	11.31%	14.19%		
Mgr. Net	7.06%	15.72%	13.72%	4.78%	8.47%	11.28%		
Avg. Fund	11.34%	24.68%	24.37%	10.94%	12.60%	14.24%		
Benchmark	12.81%	29.02%	27.11%	13.73%	15.14%	15.74%		

Trailing Standard Deviation						
		<u>3 Year</u>	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	18.28	22.20	17.35		
	Avg. Fund	20.77	23.84	17.61		
	Benchmark	21.87	24.40	17.84		

Calendar Returns						
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-26.45%	22.15%	30.99%	37.29%	-3.54%	39.80%
Mgr. Net	-28.39%	19.06%	27.69%	33.85%	-6.03%	36.30%
Avg. Fund	-28.95%	22.07%	36.90%	33.44%	-0.81%	29.46%
Benchmark	-29.14%	27.60%	38.49%	36.39%	-1.51%	30.21%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR
5 Year	-2.15	0.88	0.94	0.44	NM
10 Year	-0.25	0.92	0.89	0.76	NM

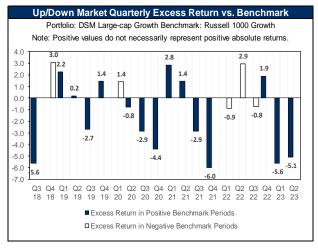
Current Style Allocation						
	Value	Blend	Growth			
> 46.5 Bil.	4%	11%	75%	Large-cap		
6.4 to 46.5 Bil.	0%	5%	5%	Mid-cap		
< 6.4 Bil	0%	0%	0%	Small-cap		
				-		
Stocks 98%			Foreign	6.2%		

Bonds	0%	Med. Market Cap (M) \$100,201
Cash	2%	Wtd. Med. Market Cap (M) \$222,979

Top 10 Sector Weights						
Sectors	Manager	Index				
Information Technology	56.2%	43.3%				
Financials	17.6%	6.4%				
Health Care	7.4%	11.0%				
Consumer Discretionary	6.9%	16.0%				
Communication Services	6.3%	10.7%				
Materials	2.1%	0.7%				
Industrials	1.8%	6.0%				
Consumer Staples	1.7%	4.4%				
Real Estate	0.0%	1.0%				
Energy	0.0%	<u>0.5%</u>				
% Weight In Top 3 Sectors	81.2%	60.7%				

	Top 5 Holdings				
Symbol	Description	<u>% Holding</u>			
MSFT	Microsoft (Technology)	13.3%			
AMZN	Amazon.com (Cons. Discr.)	6.9%			
NVDA	Nvidia (Technology)	6.9%			
GOOGL	Alphabet (Comm. Serv.)	6.3%			
ADBE	Adobe Incorporated (Technology)	5.6%			
	% Weight in Top Five Holdings	39.0%			

Portfolio Characteristics					
	Manager	Index			
Yield	0.6%	0.7%			
Trailing 12 Month P/E	36.9	35.6			
Forward 12 Month P/E	28.1	32.4			
Price/Book	8.7	13.0			
Price/Sales	9.0	8.0			
Price/Cash Flow	29.0	26.2			
P/E-to-Growth (PEG)	1.6	2.1			
Return on Equity	23.6%	30.6%			
Long-term Growth Rate	17.1%	13.2%			
Debt to Capital	29.5%	41.6%			
Active Share	66.9%				



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#### EAGLE ASSET MANAGEMENT Equity Income

Q2

2023

Location	St. Petersburg, FL (subsidiary of Raymond James Financial)			
Manager(s)	David Blount, Harald Hvideberg, Brad Erwin			
Avg. # Holdings	30 - 40			
Annual Turnover	10% - 30%			
Firm Assets	\$29.7 Billion (As of 3/31/23)			
Strategy Assets	\$1.1 Billion (As of 3/31/23)			
AMS Assets	RJCS: \$1.0 Billion PS UMA: \$38.9 Million			
	UMA: \$366.7 Million			
Model Code	EAMEAMEI			
Model Delivery	Yes			
Status (Account Min.)	Recommended (\$100,000)			
RJCS Composite Start	1/1/2010			
Benchmark:	S&P 500			
ETF Proxy	SPDR S&P 500 ETF			
Avg. Fund Group	Morningstar Large-cap Blend			

Eagle Asset Management's Equity Income program invests primarily in large and medium capitalization stocks that historically have had above-average dividend yields and rising dividends, seeking to provide both income and growth. Furthermore, the team seeks to invest in high-quality companies that have the cash resources as well as the demonstrated willingness to share them. The team believes strongly in the benefits of dividends, including: attractive returns, reduced volatility, boosting total returns, diversification and yield.

	Quarterly Attribution vs. ETF Proxy						
	Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
AVGO	Broadcom Inc. (Technology)	2.83	0.88				
XOM	Exxon Mobil (Energy)	-1.28	0.21				
ETN	Eaton (Industrials)	2.40	0.19				
PFE	Pfizer (Healthcare)	-0.62	0.12				
TMO	Thermo Fisher Scientific (Healthcare)	-0.60	0.11				
	Bottom 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
NVDA	Nvidia (Technology)	-2.31	-0.84				
AAPL	Apple (Technology)	-7.36	-0.60				
CVX	Chevron (Energy)	3.51	-0.56				
TGT	Target (Cons. Discr.)	1.86	-0.56				
ABBV	AbbVie (Healthcare)	2.14	-0.55				

Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	10 Year
Mgr. Gross	3.58%	4.21%	9.24%	12.86%	9.01%	9.89%
Mgr. Net	2.91%	2.87%	6.45%	9.99%	6.23%	7.08%
Avg. Fund	7.49%	13.92%	17.94%	14.22%	11.37%	12.07%
Benchmark	8.74%	16.89%	19.59%	14.60%	12.31%	12.86%

Trailing Standard Deviation						
		<u>3 Year</u>	<u>5 Year</u>	10 Year		
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	14.90	18.32	13.97		
	Avg. Fund	16.08	20.39	15.07		
	Benchmark	16.85	20.78	15.31		

	Calendar Returns					
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-9.88%	27.97%	5.05%	23.05%	-1.52%	20.92%
Mgr. Net	-12.22%	24.74%	2.36%	19.94%	-4.05%	17.86%
Avg. Fund	-15.93%	26.97%	16.64%	30.11%	-5.07%	21.88%
Benchmark	-18.11%	28.71%	18.40%	31.49%	-4.38%	21.83%

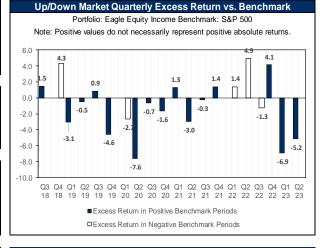
	Modern Port	folio Thec	ry Stats		
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	-1.44	0.83	0.89	0.41	NM
10 Year	-1.16	0.86	0.88	0.64	NM

		Current S	Style Alloo	cation	
		Value	Blend	Growth	_
> 46.5 E	Bil.	39%	32%	21%	Large-cap
6.4 to 46.5	5 Bil.	8%	0%	0%	Mid-cap
< 6.4 E	Bil	0%	0%	0%	Small-cap
					_
Stocks	98%			Foreign	3.0%
Bonds	0%		Med. Mark	et Cap (M)	\$140,631
Cash	2%	Wtd	Med Mark	et Cap (M)	\$163 458

Top 10 Se	ctor Weights	
Sectors	Manager	ETF Proxy
Information Technology	23.5%	29.4%
Health Care	17.2%	14.3%
Industrials	14.5%	8.5%
Consumer Staples	10.8%	6.3%
Financials	9.8%	12.1%
Consumer Discretionary	8.1%	10.9%
Energy	5.5%	1.7%
Utilities	4.8%	2.8%
Real Estate	4.1%	2.1%
Materials	<u>1.6%</u>	<u>2.4%</u>
% Weight In Top 3 Sectors	55.1%	52.2%

	Top 5 Holdings					
Symbol	Description	<u>% Holding</u>				
MSFT	Microsoft (Technology)	4.8%				
CVX	Chevron (Energy)	4.5%				
MCD	McDonald's (Cons. Discr.)	3.9%				
MRK	Merck & Co. (Healthcare)	3.7%				
JPM	JPMorgan Chase & Co. (Financials)	3.2%				
	% Weight in Top Five Holdings	20.1%				

Portfolio	Characteristics	
	Manager	ETF Proxy
Yield	2.6%	1.4%
Trailing 12 Month P/E	26.2	33.0
Forward 12 Month P/E	20.6	24.5
Price/Book	5.2	6.3
Price/Sales	4.1	4.9
Price/Cash Flow	17.8	19.6
P/E-to-Growth (PEG)	2.4	2.2
Return on Equity	23.8%	20.6%
Long-term Growth Rate	8.1%	10.8%
Debt to Capital	38.2%	37.3%
Active Share	82.3%	



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Q2	EAGLE ASSET MANAGEMENT
2023	Gibbs Core Growth
Location	St. Petersburg, FL & Memphis, TN
Manager(s)	Michael Gibbs
Avg. # Holdings	25-35
Annual Turnover	10% - 30%
Strategy Assets	\$465.0 Million (As of 3/31/23)
AMS Assets	RJCS: \$443.0 Million PS UMA: \$30.1 Million
Model Code	EAMEAMGCG
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	7/1/2019
Benchmark:	S&P 500
ETF Proxy	SPDR S&P 500 ETF
Avg. Fund Group	Morningstar Large-cap Blend

Lead Portfolio Manager Michael Gibbs combines both a top-down investment approach with bottom up stock analysis, seeking to provide longterm growth without adhering to style box allocation. The team utilizes their top down approach to determine appropriate sector and subsector exposures, while their bottom up stock analysis process is applied thereafter.

\*Strategy Inception 1/1/2019

	Quarterly Attribution vs. ETF Prox	(y	
	Top 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
STE	STERIS (Healthcare)	2.95	0.30
META	Meta Platforms Inc. (Technology)	1.27	0.29
EW	Edwards Lifesciences (Healthcare)	4.30	0.28
GOOGL	Alphabet (Comm. Serv.)	4.84	0.28
SPGI	S&P Global (Financials)	2.99	0.22
	Bottom 5 Stocks		
Ticker	Description	<u>O/U Weight</u>	Total Effect
EL	Estee Lauder Companies (Cons. Staples)	2.73	-0.91
NVDA	Nvidia (Technology)	-2.31	-0.86
AAPL	Apple (Technology)	-7.36	-0.61
UNH	UnitedHealth Group (Healthcare)	4.83	-0.49
HAL	Halliburton (Energy)	3.28	-0.40

		Traili	ng Returns	s*		
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	Inception*
Mgr. Gross	8.23%	11.55%	14.18%	14.60%	N/A	16.39%
Mgr. Net	7.55%	10.13%	11.27%	11.68%	N/A	13.43%
Avg. Fund	7.49%	13.92%	17.94%	14.22%	N/A	14.59%
Benchmark	8.74%	16.89%	19.59%	14.60%	N/A	15.57%

Trailing Standard Deviation				
		3 Year	5 Year	Inception*
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	17.50	N/A	20.40
loss of capital.	Avg. Fund	16.08	N/A	19.89
	Benchmark	16.85	N/A	20.21

	Calendar Returns					
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-19.93%	35.85%	20.78%	35.09%	N/A	N/A
Mgr. Net	-22.03%	32.44%	17.72%	31.70%	N/A	N/A
Avg. Fund	-15.93%	26.97%	16.64%	30.11%	N/A	N/A
Benchmark	-18.11%	28.71%	18.40%	31.49%	N/A	N/A

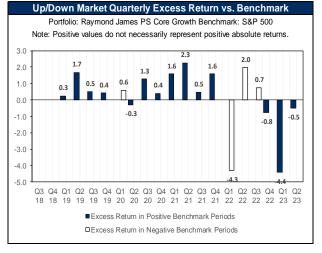
Modern Portfolio Theory Stats						
	Alpha	Beta	$R^2$	Sharpe	IR	
4.5 Year	0.82	1.00	0.97	0.73	0.22	
10 Year	N/A	N/A	N/A	N/A	N/A	

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	Bil.	14%	18%	43%	Large-cap	
6.4 to 46.	5 Bil.	6%	19%	0%	Mid-cap	
< 6.4 Bil		0%	0%	0%	Small-cap	
					_	
Stocks	91%			Foreigr	n 0.0%	
Bonds	0%	Med. Market Cap (M) \$76,535				
Cash	9%	Wtd.	Med. Mark	et Cap (M	\$78,087	

Top 10 Sector Weights						
Sectors	Manager	ETF Proxy				
Financials	23.3%	12.1%				
Information Technology	19.9%	29.4%				
Health Care	17.5%	14.3%				
Consumer Discretionary	12.5%	10.9%				
Communication Services	9.8%	9.4%				
Industrials	9.3%	8.5%				
Energy	5.2%	1.7%				
Consumer Staples	2.5%	6.3%				
Real Estate	0.0%	2.1%				
Utilities	0.0%	2.8%				
% Weight In Top 3 Sectors	60.6%	55.8%				

	Top 5 Holdings					
Symbol	Description	<u>% Holding</u>				
GOOGL	Alphabet (Comm. Serv.)	6.7%				
TT	Trane Technologies (Technology)	5.8%				
V	Visa (Technology)	5.6%				
MSFT	Microsoft (Technology)	5.3%				
KEYS	Keysight Technologies (Technology)	5.3%				
	% Weight in Top Five Holdings	28.7%				

Portfolio Characteristics					
	Manager	ETF Proxy			
Yield	1.5%	1.4%			
Trailing 12 Month P/E	32.3	33.0			
Forward 12 Month P/E	22.2	24.5			
Price/Book	6.3	6.3			
Price/Sales	4.5	4.9			
Price/Cash Flow	19.1	19.6			
P/E-to-Growth (PEG)	1.4	2.2			
Return on Equity	23.6%	20.6%			
Long-term Growth Rate	13.0%	10.8%			
Debt to Capital	35.2%	37.3%			
Active Share	81.2%				



# **RAYMOND JAMES®**

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Q2	EAGLE ASSET MANAGEMENT				
2023	Gibbs Equity Income				
Location	St. Petersburg, FL & Memphis, TN				
Manager(s)	Michael Gibbs				
Avg. # Holdings	20-30				
Annual Turnover	10% - 30%				
Strategy Assets	\$1.4 Billion (As of 3/31/23)				
AMS Assets	RJCS: \$1.4 Billion PS UMA: \$64.7 Million				
Model Code Model Delivery Status (Account Min.) RJCS Composite Start Benchmark:	S&P 500				
ETF Proxy	SPDR S&P 500 ETF				
Avg. Fund Group	Morningstar Large-cap Blend				

Portfolio Manager Michael Gibbs combines both a top-down investment approach with bottom up stock analysis without adhering to a particular style box allocation. The objective is to provide equity income by combining current and growing dividend yielding stocks with appreciating share prices. The team utilizes their top down approach to determine appropriate sector and subsector exposures.

\*Strategy Inception 1/1/2019

	Quarterly Attribution vs. ETF Proxy							
	Top 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
AVGO	Broadcom Inc. (Technology)	5.14	1.41					
ETN	Eaton (Industrials)	5.54	0.55					
ХОМ	Exxon Mobil (Energy)	-1.28	0.21					
ABBV	AbbVie (Healthcare)	-0.74	0.19					
UNH	UnitedHealth Group (Healthcare)	-1.30	0.14					
	Bottom 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
MPC	Marathon Petroleum (Energy)	4.58	-1.17					
NVDA	Nvidia (Technology)	-2.31	-0.85					
DVN	Devon Energy (Energy)	4.13	-0.72					
AMZN	Amazon.com (Cons. Discr.)	-2.89	-0.50					
СВ	Chubb (Financials)	4.56	-0.47					

Materials		4.1%	2.4%
Utilities		0.0%	2.8%
% Weight In Top 3 Sectors		57.0%	55.8%
	Top 5 Ho	oldings	
Symbol	Description		% Holding
AAPL	Apple (Technology)		7.8%
MSFT	Microsoft (Technolo	gy)	6.8%
MSI	Motorola Solutions (	Technology)	6.3%
ETN	Eaton (Industrials)		6.3%
MRK	Merck & Co. (Health	ncare)	5.9%
	% Weight in Top F	ive Holdings	33.1%
	Portfolio Cha	racteristics	

**Current Style Allocation** 

Blend

14%

6%

0%

**Top 10 Sector Weights** 

Growth

24%

0%

0%

Foreign

Med. Market Cap (M) \$140,571

Manager

31.0%

13.4%

12.6%

11.0%

9.7% 8.4%

5.4%

4.5%

Wtd. Med. Market Cap (M) \$173,654

Large-cap

Mid-cap

Small-cap

0.0%

ETF Proxy

29.4%

14.3%

12.1% 8.5%

10.9%

1.7%

9.4%

6.3%

Value

52%

4%

0%

> 46.5 Bil.

6.4 to 46.5 Bil.

< 6.4 Bil

Stocks

Bonds

Cash

Information Technology

Consumer Discretionary

Communication Services

Consumer Staples

Sectors

Health Care

Financials

Industrials

Energy

95%

0%

5%

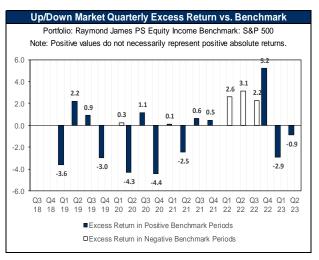
Portfolio Characteristics					
	Manager	ETF Proxy			
Yield	2.6%	1.4%			
Trailing 12 Month P/E	27.4	33.0			
Forward 12 Month P/E	19.1	24.5			
Price/Book	5.8	6.3			
Price/Sales	4.2	4.9			
Price/Cash Flow	16.8	19.6			
P/E-to-Growth (PEG)	2.0	2.2			
Return on Equity	24.6%	20.6%			
Long-term Growth Rate	10.6%	10.8%			
Debt to Capital	38.2%	37.3%			
Active Share	76.8%				

	Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	Inception*	
Mgr. Gross	7.84%	12.77%	23.77%	16.75%	N/A	15.38%	
Mgr. Net	7.16%	11.34%	20.65%	13.78%	N/A	12.45%	
Avg. Fund	7.49%	13.92%	17.94%	14.22%	N/A	14.59%	
Benchmark	8.74%	16.89%	19.59%	14.60%	N/A	15.57%	

Trailing Standard Deviation							
		3 Year	5 Year	Inception*			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	14.57	N/A	17.68			
loss of capital.	Avg. Fund	16.08	N/A	19.89			
	Benchmark	16.85	N/A	20.21			

	Calendar Returns						
	2022	2021	2020	2019	2018	2017	
Mgr. Gross	-6.41%	27.17%	11.14%	27.62%	N/A	N/A	
Mgr. Net	-8.83%	23.97%	8.30%	24.40%	N/A	N/A	
Avg. Fund	-15.93%	26.97%	16.64%	30.11%	N/A	N/A	
Benchmark	-18.11%	28.71%	18.40%	31.49%	N/A	N/A	

Modern Portfolio Theory Stats							
<u>Alpha Beta R<sup>2</sup> Sharpe IR</u>							
4.5 Year	1.75	0.84	0.93	0.79	0.37		
10 Year	10 Year N/A N/A N/A N/A N/A						



# **RAYMOND JAMES®**

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

#### 103 of 253

2023	International ADR
Location	San Diego, CA
	(subsidiary of Raymond James Financial)
Manager(s)	David Vaughn, Alex Turner, Gashirai Zengeni
Avg. # Holdings	60 - 100
Annual Turnover	40% - 80%
Firm Assets	\$29.7 Billion (As of 3/31/23)
Strategy Assets	\$23.4 Million (As of 3/31/23)
AMS Assets	RJCS: \$8.4 Million PS UMA: \$0.8 Million
Model Code	EAMEAMADR
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	1/1/2014
Benchmark:	MSCIEAFE
ETF Proxy	iShares MSCI EAFE ETF
Avg. Fund Group	Morningstar Foreign Stock

EAGLE ASSET MANAGEMENT

Q2

The Eagle International ADR selection process starts with quantitative tools that provide confidence that opportunities fit within the team's philosophy, but the team believes that the subjective nature of investing requires the steady hand of an experienced professional. The long-tenured team uses its judgment and expertise to confirm potential investment ideas uncovered by the process.

	Quarterly Contribution				
	Top 5 Stocks				
Ticker	Description	Avg. Weight	Contribution		
HSBC	HSBC (Financials)	2.18	0.32		
MUFG	Mitsubishi UFJ Financial Group (Financials)	1.69	0.24		
ALC	Alcon AG (Healthcare) 1.32 0.23				
BMWYY	Bayerische Motoren Werke (Cons. Discr.)	1.19	0.21		
IDEXY	Industria de Diseño Textil (Cons. Discr.)	1.08	0.19		
	Bottom 5 Stocks				
Ticker	Description	Avg. Weight	Contribution		
DTEGY	Deutsche Telekom (Comm. Serv.)	1.71	-0.14		
REPYY	Repsol SA (Energy)	0.58	-0.11		
BTI	British American Tobacco (Cons. Staples)	1.26	-0.10		
ADRNY	Koninklijke Ahold Delhaize (Cons. Staples)	0.86	-0.09		
JTKWY	Just Eat Takeaway.com N.V (Cons. Cyclical)	0.41	-0.09		

		<b>T</b> an 112		*		
		I raili	ng Returns	S^		
	2nd Qtr.	YTD	1 Year	3 Year	<u>5 Year</u>	10 Year
Mgr. Gross	4.28%	13.66%	22.92%	12.11%	6.70%	6.92%
Mgr. Net	3.61%	12.22%	19.81%	9.26%	3.97%	4.18%
Avg. Fund	3.27%	11.71%	17.37%	9.43%	5.14%	6.36%
Benchmark	2.95%	11.67%	18.77%	8.93%	4.39%	5.41%

Trailing Standard Deviation				
		<u>3 Year</u>	5 Year	10 Year
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	19.22	21.38	16.32
loss of capital.	Avg. Fund	18.30	21.02	16.28
·	Benchmark	18.71	20.88	16.30

		Calen	dar Returr	າຣ		
	2022	<u>2021</u>	2020	<u>2019</u>	2018	<u>2017</u>
Mgr. Gross	-11.64%	15.39%	7.25%	23.98%	-13.69%	22.26%
Mgr. Net	-13.94%	12.45%	4.50%	20.85%	-15.93%	19.17%
Avg. Fund	-14.47%	11.25%	10.64%	23.17%	-13.30%	27.08%
Benchmark	-14.45%	11.26%	7.82%	22.01%	-13.79%	25.03%

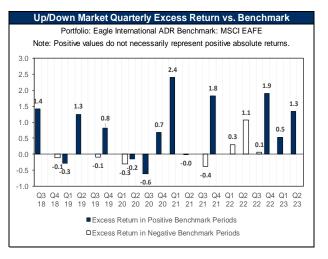
	Modern Port	folio Theo	ry Stats		
	Alpha	Beta	$R^2$	Sharpe	IR
5 Year	2.23	1.02	0.99	0.24	1.28
10 Year	1.50	0.99	0.98	0.36	0.64

Current Style Allocation					
		Value	Blend	Growth	
> 46.5 E	Bil.	22%	15%	23%	Large-cap
6.4 to 46.	5 Bil.	15%	0%	14%	Mid-cap
< 6.4 E	Bil	13%	0%	0%	Small-cap
Stocks	98%		Emergir	ng Markets	5.5%
Bonds	0%		Med. Mark	et Cap (M)	\$47,522
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$57,066

Top 5 Sector / Country Weights				
Sectors	Manager	ETF Proxy		
Industrials	17.2%	16.2%		
Consumer Discretionary	16.0%	12.6%		
Financials	15.8%	18.2%		
Health Care	14.1%	13.2%		
Information Technology	<u>11.0%</u>	8.2%		
% Weight In Top 5 Sectors	74.2%	68.4%		
Countries				
Japan	23.6%	22.4%		
United Kingdom	18.0%	15.3%		
France	9.9%	12.3%		
Switzerland	9.4%	10.1%		
Germany	7.7%	8.5%		
% Weight in Top 5 Countries	68.5%	68.6%		

Top 5 Holdings			
Symbol	Description	<u>% Holding</u>	
NVO	Novo Nordisk (Denmark)	2.9%	
NVS	Novartis (Switzerland)	2.5%	
HSBC	HSBC (UK)	2.3%	
ASML	ASML Holdings (Netherlands)	2.1%	
MUFG	Mitsubishi UFJ Financial Group (Japan)	<u>1.8%</u>	
	% Weight in Top Five Holdings	11.6%	

Portfolio Characteristics				
	Manager	ETF Proxy		
Yield	3.3%	3.1%		
Trailing 12 Month P/E	13.8	18.2		
Forward 12 Month P/E	13.2	16.2		
Price/Book	1.8	2.3		
Price/Sales	1.6	2.2		
Price/Cash Flow	9.9	12.4		
P/E-to-Growth (PEG)	1.6	1.8		
Return on Equity	14.4%	13.4%		
Long-term Growth Rate	9.0%	8.0%		
Debt to Capital	27.6%	29.7%		



# **RAYMOND JAMES®**

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Q2	
2023	

#### EAGLE ASSET MANAGEMENT

Large-cap Core

Location	San Diego, CA
Manager(s)	(subsidiary of Raymond James Financial) Frank Feng, David Pavan, Ed Wagner
Avg. # Holdings	70 - 90
Annual Turnover	40% - 100%
Firm Assets	\$29.7 Billion (As of 3/31/23)
Strategy Assets	\$574.7 Million (As of 3/31/23)
AMS Assets	RJCS: \$257.1 Million PS UMA: \$16.8 Million
	UMA: \$31 Million
Model Code	EAMEAMLC
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	1/1/2010
Benchmark:	S&P 500
ETF Proxy	SPDR S&P 500 ETF
Avg. Fund Group	Morningstar Large-cap Blend

Eagle Asset Management's Large-cap Core philosophy employs two core beliefs about investing. First, that all companies, industries, sectors and economies move in cycles. Second, most people inefficiently react to these cycles.

The selection process starts with quantitative tools that provide confidence that opportunities fit within the team's philosophy, but the team believes that the subjective nature of investing requires the steady hand of an experienced professional. The longtenured team uses its judgment and expertise to confirm potential investment ideas uncovered by the process.

Quarterly Attribution vs. ETF Proxy						
	Top 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
AVGO	Broadcom Inc. (Technology)	2.22	0.57			
META	Meta Platforms Inc. (Technology)	1.37	0.32			
UAL	United Airlines Holdings (Industrials)	1.50	0.26			
JBL	Jabil Inc. (Technology)	1.62	0.25			
NVDA	Nvidia (Technology)	0.42	0.24			
	Bottom 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
LLY	Eli Lilly and Company (Healthcare)	-0.71	-0.20			
UNH	UnitedHealth Group (Healthcare)	1.69	-0.19			
TSLA	Tesla (Cons. Disc.)	-0.36	-0.19			
OLN	Olin (Materials)	0.97	-0.18			
BMY	Bristol-Myers Squibb (Healthcare)	1.05	-0.18			

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	<u>10 Year</u>
Mgr. Gross	11.55%	19.79%	21.64%	15.74%	11.49%	13.03%
Mgr. Net	10.86%	18.29%	18.56%	12.80%	8.65%	10.15%
Avg. Fund	7.49%	13.92%	17.94%	14.22%	11.37%	12.07%
Benchmark	8.74%	16.89%	19.59%	14.60%	12.31%	12.86%

Please remember that volatility does		<u>3 Year</u>	<u>5 Year</u>	10 Year
Please remember that volatility does				
not measure the risk of a permanent	Mgr. Gross	17.46	21.62	16.13
loss of capital.	Avg. Fund	16.08	20.39	15.07
	Benchmark	16.85	20.78	15.31

-							
	Calendar Returns						
		2022	2021	2020	<u>2019</u>	2018	2017
	Mgr. Gross	-19.40%	31.89%	16.25%	27.72%	-6.81%	26.67%
	Mgr. Net	-21.51%	28.58%	13.30%	24.50%	-9.22%	23.48%
	Avg. Fund	-15.93%	26.97%	16.64%	30.11%	-5.07%	21.88%
	Benchmark	-18.11%	28.71%	18.40%	31.49%	-4.38%	21.83%

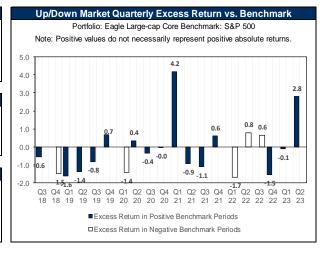
	Modern Port	folio Thec	ory Stats		
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	-0.94	1.03	0.98	0.46	NM
10 Year	-0.16	1.04	0.97	0.75	NM

Current Style Allocation					
		Value	Blend	Growth	
> 46.5 l	Bil.	13%	14%	46%	Large-cap
6.4 to 46.	5 Bil.	17%	7%	3%	Mid-cap
< 6.4 E	Bil	0%	0%	0%	Small-cap
Stocks	99%			Foreign	0.0%
Bonds	0%		Med. Mark	et Cap (M)	\$87,508
Cash	1%	Wtd.	Med. Mark	et Cap (M)	\$237,660

Top 10 Sector Weights					
Sectors	Manager	ETF Proxy			
Information Technology	34.8%	29.4%			
Health Care	15.1%	14.3%			
Financials	12.4%	12.1%			
Communication Services	10.8%	9.4%			
Consumer Discretionary	9.7%	10.9%			
Industrials	6.1%	8.5%			
Consumer Staples	4.5%	6.3%			
Energy	3.3%	1.7%			
Real Estate	1.4%	2.1%			
Materials	<u>1.3%</u>	2.4%			
% Weight In Top 3 Sectors	62.3%	55.8%			

Top 5 Holdings			
Symbol	Description	<u>% Holding</u>	
MSFT	Microsoft (Technology)	8.8%	
AAPL	Apple (Technology)	8.4%	
NVDA	Nvidia (Technology)	3.6%	
AVGO	Broadcom Inc. (Technology)	3.5%	
META	Meta Platforms Inc. (Technology)	3.2%	
	% Weight in Top Five Holdings	27.4%	

Portfolio Characteristics					
	Manager	ETF Proxy			
Yield	1.5%	1.4%			
Trailing 12 Month P/E	27.4	33.0			
Forward 12 Month P/E	20.7	24.5			
Price/Book	6.3	6.3			
Price/Sales	4.8	4.9			
Price/Cash Flow	17.3	19.6			
P/E-to-Growth (PEG)	1.7	2.2			
Return on Equity	24.5%	20.6%			
Long-term Growth Rate	12.5%	10.8%			
Debt to Capital	41.6%	37.3%			
Active Share	58.3%				
Active Share	30.376				



### RAYMOND JAMES®

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Q2	
2023	

#### EAGLE ASSET MANAGEMENT Large-cap Core Balanced

Location Manager(s)	San Diego, CA (subsidiary of Raymond James Financial) Frank Feng, James Camp
Avg. # Holdings	70 - 100
Annual Turnover	< 100%
Firm Assets	\$29.7 Billion (As of 3/31/23)
Strategy Assets	\$8.0 Billion (As of 3/31/23)
AMS Assets	RJCS: \$322.0 Million
Model Code	JCBLCGB4T
Model Delivery	No
Status (Account Min.)	Recommended (\$250,000)
RJCS Composite Start	1/1/2010
Benchmark:	60% S&P 500 / 40% BBIGC
ETF Proxy	SPDR S&P 500 ETF
Avg. Fund Group	60% Large-cap Blend / 40% Interm. Bond

Eagle Asset Management's Large-cap Core Balanced philosophy employs two core beliefs about investing. First, that all companies, industries, sectors and economies move in cycles. Second, most people inefficiently react to these cycles.

The selection process starts with quantitative tools that provide confidence that opportunities fit within the team's philosophy, but the team believes that the subjective nature of investing requires the steady hand of an experienced professional. The longtenured team uses its judgment and expertise to confirm potential investment ideas uncovered by the process.

	Quarterly Attribution (Equity Only) vs. ETF Proxy						
	Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
AVGO	Broadcom Inc. (Technology)	2.22	0.57				
META	Meta Platforms Inc. (Technology)	1.37	0.32				
UAL	United Airlines Holdings (Industrials)	1.50	0.26				
JBL	Jabil Inc. (Technology)	1.62	0.25				
NVDA	Nvidia (Technology)	0.42	0.24				
	Bottom 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
LLY	Eli Lilly and Company (Healthcare)	-0.71	-0.20				
UNH	UnitedHealth Group (Healthcare)	1.69	-0.19				
TSLA	Tesla (Cons. Disc.)	-0.36	-0.19				
OLN	Olin (Materials)	0.97	-0.18				
BMY	Bristol-Myers Squibb (Healthcare)	1.05	-0.18				

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	<u>10 Year</u>
Mgr. Gross	6.39%	12.01%	12.30%	8.47%	7.74%	8.64%
Mgr. Net	5.72%	10.59%	9.44%	5.70%	4.99%	5.87%
Avg. Fund	4.27%	9.36%	10.51%	7.29%	7.79%	8.35%
Benchmark	4.88%	10.57%	11.68%	7.80%	8.16%	8.42%

Trailing Standard Deviation					
		<u>3 Year</u>	<u>5 Year</u>	10 Year	
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	11.50	13.47	10.00	
loss of capital.	Avg. Fund	11.56	13.38	9.84	
	Benchmark	11.27	13.08	9.57	

Calendar Returns						
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-14.92%	18.02%	13.49%	19.01%	-3.40%	16.86%
Mgr. Net	-17.14%	15.03%	10.60%	15.99%	-5.89%	13.89%
Avg. Fund	-14.39%	15.44%	14.70%	21.57%	-2.56%	14.81%
Benchmark	-13.90%	15.91%	14.28%	21.30%	-2.02%	13.59%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	-0.49	1.02	0.98	0.46	NM
10 Year	0.05	1.03	0.96	0.77	0.02

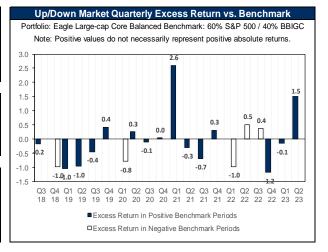
Current S	Style /	Allo	catio	n	
	i		•		

		Value	Blend	Growth	_
> 46.5 Bil.		13%	14%	46%	Large-cap
6.4 to 46.5 Bil.		17%	7%	3%	Mid-cap
< 6.4 Bil		0%	0%	0%	Small-cap
					-
Stocks	56%			Foreign	0.0%
Bonds	42%		Med. Marke	et Cap (M)	\$87,508
Cash	2%	Wtd.	Med. Marke	et Cap (M)	\$237,660

Top 10 Sector Weights					
Sectors	Manager	ETF Proxy			
Information Technology	34.8%	29.4%			
Health Care	15.1%	14.3%			
Financials	12.4%	12.1%			
Communication Services	10.8%	9.4%			
Consumer Discretionary	9.7%	10.9%			
Industrials	6.1%	8.5%			
Consumer Staples	4.5%	6.3%			
Energy	3.3%	1.7%			
Real Estate	1.4%	2.1%			
Materials	<u>1.3%</u>	<u>2.4%</u>			
% Weight In Top 3 Sectors	62.3%	55.8%			

Top 5 Holdings			
Symbol	Description	<u>% Holding</u>	
MSFT	Microsoft (Technology)	5.5%	
AAPL	Apple (Technology)	5.3%	
9128284N7	U.S Treasury, 2.875%, 5/15/28	3.6%	
9128282Y5	U.S. Treasury, 2.125%, 9/30/24	3.1%	
NVDA	Nvidia (Technology)	2.3%	
	% Weight in Top Five Holdings	19.9%	

Portfolio Characteristics					
	Manager	ETF Proxy			
Yield	2.1%	1.4%			
Trailing 12 Month P/E	27.4	33.0			
Forward 12 Month P/E	20.7	24.5			
Price/Book	6.3	6.3			
Price/Sales	4.8	4.9			
Price/Cash Flow	17.3	19.6			
P/E-to-Growth (PEG)	1.7	2.2			
Return on Equity	24.5%	20.6%			
Long-term Growth Rate	12.5%	10.8%			
Debt to Capital	41.6%	37.3%			
	11.070	01.070			



### **RAYMOND JAMES®**

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Q2	
2023	

#### EAGLE ASSET MANAGEMENT Large-cap Growth

San Diego, CA Location (subsidiary of Raymond James Financial) Manager(s) David Pavan, Ed Wagner Avg. # Holdings 70 - 90 Annual Turnover 25% - 75% Firm Assets \$29.7 Billion (As of 3/31/23) Strategy Assets \$1.6 Billion (As of 3/31/23) AMS Assets RJCS: \$48.4 Million UMA: \$86.8 Million PS UMA: \$8.2 Million Model Code EAMEAMLG Model Delivery Yes Recommended (\$100,000) Status (Account Min.) **RJCS** Composite Start 10/1/2014 Benchmark: Russell 1000 Growth Avg. Fund Group Morningstar Large-cap Growth

The selection process starts with quantitative tools that provide confidence that opportunities fit within the team's philosophy, but the team believes that the subjective nature of investing requires the steady hand of an experienced professional. The long-tenured team uses its judgment and expertise to confirm potential investment ideas uncovered by the process.

	Current Style Allocation					
		Value	Blend	Growth		
> 46.5 E	Bil.	3%	16%	67%	Large-cap	
6.4 to 46.	5 Bil.	9%	2%	3%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
Stocks	98%			Foreign	0.0%	
Bonds	0%		Med. Mark	et Cap (M)	\$87,503	
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$423,443	

Top 10 Sector Weights						
Sectors	Manager	Index				
Information Technology	49.2%	43.3%				
Health Care	14.2%	11.0%				
Consumer Discretionary	11.5%	16.0%				
Communication Services	10.5%	10.7%				
Financials	6.6%	6.4%				
Industrials	3.6%	6.0%				
Consumer Staples	3.3%	4.4%				
Materials	0.7%	0.7%				
Real Estate	0.4%	1.0%				
Energy	0.0%	<u>0.5%</u>				
% Weight In Top 3 Sectors	74.9%	70.3%				

Ton Ellaldings				
	Top 5 Holdings			
Symbol	Description	<u>% Holding</u>		
AAPL	Apple (Technology)	12.6%		
MSFT	Microsoft (Technology)	11.5%		
NVDA	Nvidia (Technology)	5.5%		
AMZN	Amazon.com (Cons. Discr.)	4.7%		
GOOG	Alphabet (Comm. Serv.)	3.0%		
	% Weight in Top Five Holdings	37.3%		

	Quarterly Attribution					
	Top 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
MDB	MongoDB, Inc. (Technology)	0.53	0.30			
NVDA	Nvidia (Technology)	0.82	0.29			
PHM	PulteGroup (Cons. Discr.)	1.33	0.23			
ADBE	Adobe Incorporated (Technology)	-0.18	0.17			
NKE	NIKE (Cons. Discr.)	-0.68	0.16			
	Bottom 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
BMY	Bristol-Myers Squibb (Healthcare)	1.08	-0.23			
CVS	CVS Health (Healthcare)	0.86	-0.20			
OLN	Olin (Materials)	0.84	-0.20			
URI	United Rentals (Industrials)	0.33	-0.18			
QCOM	Qualcomm (Technology)	0.80	-0.15			

Portfolio Characteristics								
Manager Index								
Yield	1.0%	0.7%						
Trailing 12 Month P/E	33.0	35.6						
Forward 12 Month P/E	32.2	32.4						
Price/Book	11.4	13.0						
Price/Sales	8.0	8.0						
Price/Cash Flow	26.2	26.2						
P/E-to-Growth (PEG)	2.1	2.1						
Return on Equity	26.9%	30.6%						
Long-term Growth Rate	12.5%	13.2%						
Debt to Capital	37.8%	41.6%						
Active Share	36.2%							

	Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>	
Mgr. Gro	ss 14.25%	29.94%	25.76%	14.05%	13.64%	15.80%	
Mgr. 1	Net 13.54%	28.33%	22.58%	11.14%	10.74%	12.86%	
Avg. Fu	ind 11.34%	24.68%	24.37%	10.94%	12.60%	14.24%	
Benchma	ark 12.81%	29.02%	27.11%	13.73%	15.14%	15.74%	

Trailing Standard Deviation							
		<u>3 Year</u>	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	20.84	23.95	17.65			
loss of capital.	Avg. Fund	20.77	23.84	17.61			
	Benchmark	21.87	24.40	17.84			

	Calendar Returns						
	2022	2021	2020	<u>2019</u>	2018	2017	
Mgr. Gross	-28.07%	28.94%	31.49%	33.71%	-6.07%	32.55%	
Mgr. Net	-29.97%	25.70%	28.18%	30.36%	-8.50%	29.22%	
Avg. Fund	-28.95%	22.07%	36.90%	33.44%	-0.81%	29.46%	
Benchmark	-29.14%	27.60%	38.49%	36.39%	-1.51%	30.21%	

Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR	
5 Year	-1.08	0.98	0.99	0.50	NM	
10 Year	0.31	0.98	0.98	0.84	0.13	



#### Excess Return in Positive Benchmark Periods

Excess Return in Negative Benchmark Periods

### RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

Q2 2023	EAGLE ASSET MANAGEMENT Mid-cap Growth
Location	St. Petersburg, FL
	(subsidiary of Raymond James Financial)
Manager(s)	Eric Mintz, Chris S., David C.
Avg. # Holdings	60 - 90
Annual Turnover	40% - 80%
Firm Assets	\$29.7 Billion (As of 3/31/23)
Strategy Assets	\$7.8 Billion (As of 3/31/23)
AMS Assets	RJCS: \$75.2 Million PS UMA: \$0.6 Million
Model Code	EAMEAMMG
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	1/1/2010
Benchmark:	Russell Mid-cap Growth
Avg. Fund Group	Morningstar Mid Growth

Eagle's Mid-cap Growth Equity program employs a thorough bottom-up stock selection to identify rapidly growing mid-cap companies that are reasonably priced. Many of these companies are selling innovative goods and services that are transforming the way people live and work, and are found in a wide range of industries. Most stocks are purchased at less than \$12 billion in market-cap. When combined with other RJCS smaller-cap managers, it is best paired with managers with value biases.

	Quarterly Attribution					
	Top 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
MRVL	Marvell Technology, Inc. (Technology)	1.76	0.56			
ENTG	Entegris (Technology)	1.39	0.43			
CELH	Celsius Holdings, Inc. (Consumer Staples)	0.90	0.40			
BILL	BILL Holdings, Inc. (Technology)	1.15	0.40			
MLM	Martin Marietta Materials (Materials)	1.66	0.35			
	Bottom 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
MKTX	MarketAxess (Financials)	1.43	-0.75			
WOLF	Wolfspeed Inc (Technology)	0.45	-0.41			
PLTR	Palantir Technologies Inc. CL A (Technology)	-0.60	-0.34			
MDB	MongoDB, Inc. (Technology)	-0.55	-0.32			
PLNT	Planet Fitness (Cons. Discr.)	1.37	-0.27			

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	10 Year
Mgr. Gross	6.30%	13.49%	16.31%	8.72%	9.93%	13.00%
Mgr. Net	5.63%	12.05%	13.36%	5.94%	7.12%	10.12%
Avg. Fund	6.17%	14.68%	19.07%	8.90%	9.85%	11.73%
Benchmark	6.23%	15.94%	23.13%	7.63%	9.71%	11.53%

Trailing Standard Deviation						
		<u>3 Year</u>	<u>5 Year</u>	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	19.00	25.63	19.03		
loss of capital.	Avg. Fund	21.35	26.29	19.29		
	Benchmark	21.61	26.22	19.10		

	Calendar Returns					
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-23.80%	12.38%	39.26%	35.47%	-5.02%	32.03%
Mgr. Net	-25.81%	9.52%	35.76%	32.07%	-7.48%	28.72%
Avg. Fund	-27.07%	14.99%	39.91%	34.30%	-5.15%	26.25%
Benchmark	-26.72%	12.73%	35.59%	35.47%	-4.75%	25.27%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR
5 Year	0.39	0.97	0.98	0.33	0.10
10 Year	1.60	0.98	0.96	0.63	0.42

Current Style Allocation							
		Value	Blend	Growth			
> 46.5 l	Bil.	0%	3%	11%	Large-cap		
6.4 to 46.	5 Bil.	18%	30%	37%	Mid-cap		
< 6.4 E	Bil	0%	1%	0%	Small-cap		
					-		
Stocks	96%			Foreign	4.1%		
Bonds	0%		Med. Mark	et Cap (M)	\$23,498		

Wtd. Med. Market Cap (M) \$27,059

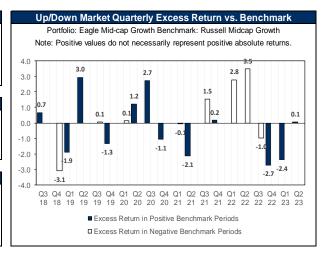
Top 10 Sector Weights						
Sectors	Manager	Index				
Information Technology	23.5%	21.7%				
Industrials	19.6%	19.3%				
Health Care	19.1%	21.9%				
Consumer Discretionary	12.6%	12.8%				
Financials	8.2%	9.8%				
Energy	4.2%	3.6%				
Consumer Staples	4.1%	3.1%				
Materials	4.0%	1.3%				
Real Estate	3.0%	1.7%				
Communication Services	<u>1.8%</u>	4.3%				
% Weight In Top 3 Sectors	62.2%	62.9%				

Cash

4%

Top 5 Holdings					
Symbol	Description	<u>% Holding</u>			
SNPS	Synopsys (Technology)	3.6%			
BKR	Baker Hughes (Energy)	2.6%			
GWW	W.W. Grainger (Industrials)	2.4%			
WCN	Waste Connections (Industrials)	2.3%			
TYL	Tyler Technologies (Technology)	<u>2.2%</u>			
	% Weight in Top Five Holdings	13.1%			

Portfolio	Characteristics	
	Manager	Index
Yield	0.6%	0.7%
Trailing 12 Month P/E	48.1	34.5
Forward 12 Month P/E	36.5	29.5
Price/Book	7.9	10.1
Price/Sales	7.0	5.6
Price/Cash Flow	26.9	25.0
P/E-to-Growth (PEG)	1.9	1.9
Return on Equity	16.7%	23.3%
Long-term Growth Rate	16.0%	13.8%
Debt to Capital	34.5%	43.6%
Active Share	71.6%	



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Q2	
2023	

#### EAGLE ASSET MANAGEMENT Municipal Strategic Income Portfolio

St. Petersburg, FL Location (subsidiary of Raymond James Financial) Manager(s) David Blount, Burt Mulford Avg. # Holdings 50 - 70 Annual Turnover < 50% Firm Assets \$29.7 Billion (As of 3/31/23) Strategy Assets \$2.2 Billion (As of 3/31/23) AMS Assets PS UMA: \$9.6 Million RJCS: \$1.8 Billion Model Code JGBMSIP Model Delivery No Status (Account Min.) Recommended (\$250,000) **RJCS** Composite Start 4/1/2012 Benchmark: 50% S&P 500 / 50% Bloomberg 7-Yr Muni ETF Proxy SPDR S&P 500 ETF Avg. Fund Group 50% Mstar Large Blend / 50% National. Muni

The Eagle Municipal Strategic Income Portfolio is a risk-focused investment program designed to seek stable and growing income as well as the potential for capital appreciation. The portfolio attempts to find and balance higher-yielding equity and tax-exempt fixed-income securities in an actively managed account. We anticipate the long-term allocation mix will approximate a 50-50 blend of stocks and bonds; however, allocations for either asset class may range from 35% to 65%. Typically, the cash level in the portfolio will not exceed 30%.

Quarterly Attribution vs. ETF Proxy (Equity Only)							
	Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
AVGO	Broadcom Inc. (Technology)	2.95	0.94				
ETN	Eaton (Industrials)	3.06	0.29				
XOM	Exxon Mobil (Energy)	-1.28	0.21				
PFE	Pfizer (Healthcare)	-0.62	0.12				
TMO	Thermo Fisher Scientific (Healthcare)	-0.60	0.11				
	Bottom 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
NVDA	Nvidia (Technology)	-2.31	-0.84				
TGT	Target (Cons. Discr.)	2.06	-0.68				
AAPL	Apple (Technology)	-7.36	-0.60				
CVX	Chevron (Energy)	3.75	-0.59				
ABBV	AbbVie (Healthcare)	2.23	-0.57				

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u> 3 Year</u>	5 Year	10 Year
Mgr. Gross	1.58%	2.72%	5.35%	7.63%	6.18%	6.42%
Mgr. Net	0.93%	1.39%	2.65%	4.88%	3.46%	3.70%
Avg. Fund	3.85%	8.29%	10.64%	7.35%	7.26%	7.71%
Benchmark	3.92%	9.00%	11.03%	7.12%	7.35%	7.74%

Pease remember that volatility does not measure the risk of a permanent loss of capital.         Mgr. Gross         9.22         10.72         8.26           Avg. Fund         10.26         11.75         8.60	Trailing Standard Deviation							
not measure the risk of a permanent loss of capital. Avg. Fund 10.26 11.75 8.60			<u>3 Year</u>	5 Year	10 Year			
loss of capital. Avg. Fund 10.26 11.75 8.60		Mgr. Gross	9.22	10.72	8.26			
Bonobmork 10.11 11.60 9.56		Avg. Fund	10.26	11.75	8.60			
Benchmark 10.11 11.09 0.30		Benchmark	10.11	11.69	8.56			

			1 8 4			
		Calen	dar Return	าร		
	2022	2021	2020	<u>2019</u>	2018	2017
Mgr. Gross	-7.18%	17.10%	4.65%	14.65%	-1.08%	13.12%
Mgr. Net	-9.58%	14.13%	1.97%	11.74%	-3.63%	10.24%
Avg. Fund	-11.54%	14.35%	12.06%	18.67%	-1.37%	13.46%
Benchmark	-11.84%	13.88%	12.30%	18.77%	-1.11%	12.89%

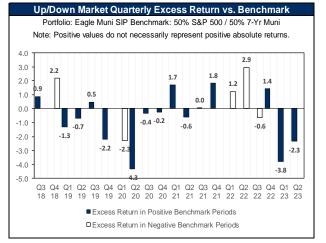
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	-0.40	0.87	0.89	0.43	NM
10 Year	-0.61	0.90	0.86	0.66	NM

Current Style Allocation							
		Value	Blend	Growth			
> 46.5 E	Bil.	38%	36%	19%	Large-cap		
6.4 to 46.5	5 Bil.	8%	0%	0%	Mid-cap		
< 6.4 E	Bil	0%	0%	0%	Small-cap		
Stocks	38%			Foreigr	1 2.5%		
Bonds	56%	Med. Market Cap (M) \$103,605					
Cash	6%	Wtd.	Med. Mark	et Cap (M)	\$49,183		

Top 10 Sector Weights						
Sectors	Manager	ETF Proxy				
Information Technology	23.5%	29.4%				
Health Care	17.1%	14.3%				
Industrials	14.7%	8.5%				
Consumer Staples	10.6%	6.3%				
Financials	9.9%	12.1%				
Consumer Discretionary	8.0%	10.9%				
Energy	5.7%	1.7%				
Utilities	4.9%	2.8%				
Real Estate	4.0%	2.1%				
Materials	<u>1.7%</u>	2.4%				
% Weight In Top 3 Sectors	55.2%	52.2%				

Top 5 Holdings				
Symbol	Description	<u>% Holding</u>		
912796YW3	U.S Treasury, 0%, 5/04/23	5.1%		
912796YA1	U.S Treasury, 0%, 2/16/23	2.5%		
CVX	Chevron (Energy)	2.3%		
MRK	Merck & Co. (Healthcare)	1.9%		
MSFT	Microsoft (Technology)	<u>1.9%</u>		
	% Weight in Top Five Holdings	13.7%		

Portfolio Characteristics						
Manager	ETF Proxy					
3.3%	1.4%					
26.2	33.0					
20.6	24.5					
5.2	6.3					
4.1	4.9					
17.8	19.6					
2.4	2.2					
23.1%	20.6%					
7.8%	10.8%					
38.2%	37.3%					
	3.3% 26.2 20.6 5.2 4.1 17.8 2.4 23.1% 7.8%					



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Q2 2023	EAGLE ASSET MANAGEMENT Small-cap Growth
Location	St. Petersburg, FL
	(subsidiary of Raymond James Financial)
Manager(s)	Eric Mintz, Chris S., David C.
Avg. # Holdings	100 - 125
Annual Turnover	30% - 60%
Firm Assets	\$29.7 Billion (As of 3/31/23)
Strategy Assets	\$1.3 Billion (As of 3/31/23)
AMS Assets	RJCS: \$68.1 Million
Model Code	EAMEAMSG
Model Delivery	Yes
Status (Account Min.)	Recommended (Closed)
RJCS Composite Start	1/1/2010
Benchmark:	Russell 2000 Growth
Avg. Fund Group	Morningstar Small-cap Growth

The Eagle Small-cap Growth strategy will no longer accept new accounts due to capacity constraints. Existing clients may continue to deposit and the Eagle smallcap Growth strategy will remain open.

The Small-cap Growth team adheres to a bottom-up stock selection philosophy and believes that smaller companies with unique business concepts or niche products may be poised for growth while remaining reasonable priced. The team generates investment ideas from many sources, including proprietary research, recommendation of colleagues, third party research and publications. Analysts favor companies with high growth and positive catalysts that might lead to even more growth, looking for companies with what they believe are reasonable valuations.

	Quarterly Attribution						
	Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
CELH	Celsius Holdings, Inc. (Consumer Staples)	2.96	1.24				
STR	Sitio Royalties Corp. Class A (Energy)	3.91	0.42				
MSA	MSA Safety (Industrials)	1.54	0.35				
KNSL	Kinsale Capital Group (Financials)	1.86	0.30				
WWD	Woodward, Inc. (Industrials)	2.02	0.29				
	Bottom 5 Stocks						
Ticker	Description	<u>O/U Weight</u>	Total Effect				
XPOF	Xponential Fitness, Inc. CL A (Cons. Discr.)	1.09	-0.59				
PLNT	Planet Fitness (Cons. Discr.)	1.71	-0.40				
EVRI	Everi Holdings (Cons. Discr.)	1.09	-0.29				
FIVE	Five Below (Cons. Discr.)	2.01	-0.27				
SPT	Sprout Social, Inc. Class A (Technology)	0.66	-0.27				

			_			
	Trailing Returns*					
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	<u>10 Year</u>
Mgr. Gross	6.43%	10.32%	13.32%	5.74%	4.68%	8.73%
Mgr. Net	5.75%	8.92%	10.43%	3.03%	2.00%	5.95%
Avg. Fund	5.73%	12.59%	16.65%	8.94%	7.59%	10.97%
Benchmark	7.05%	13.55%	18.53%	6.10%	4.22%	8.83%

Trailing Standard Deviation						
		<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	21.67	27.59	20.75		
loss of capital.	Avg. Fund	23.01	28.82	21.58		
	Benchmark	23.96	29.36	22.15		

	Calendar Returns					
	2022	2021	2020	2019	<u>2018</u>	<u>2017</u>
Mgr. Gross	-26.53%	4.24%	39.10%	24.84%	-8.04%	23.06%
Mgr. Net	-28.47%	1.57%	35.60%	21.68%	-10.42%	19.95%
Avg. Fund	-26.69%	13.04%	39.33%	29.72%	-4.42%	23.64%
Benchmark	-26.36%	2.83%	34.63%	28.48%	-9.31%	22.17%

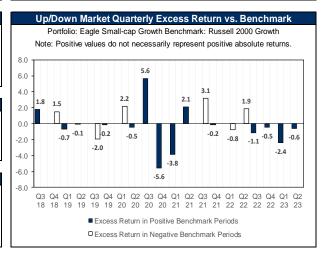
	Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR	
5 Year	0.44	0.93	0.97	0.11	0.10	
10 Year	0.40	0.92	0.96	0.37	0.10	

Current Style Allocation							
		Value Blend Growth					
> 46.5	Bil.	0%	0%	0%	Large-cap		
6.4 to 46.5 Bil.		9%	10%	21%	Mid-cap		
< 6.4 Bil		4%	16%	40%	Small-cap		
Stocks	97%			Foreigr	า 2.9%		
Bonds	0%		Med. Mark	et Cap (M	) \$4,529		
Cash	3%	Wtd.	Med. Mark	et Cap (M	) \$5,085		

Top 10 Sector Weights					
Sectors	Manager	Index			
Industrials	21.2%	20.1%			
Health Care	18.7%	23.7%			
Information Technology	17.0%	21.1%			
Consumer Discretionary	11.4%	10.8%			
Financials	7.7%	5.9%			
Consumer Staples	7.6%	4.2%			
Energy	7.2%	4.5%			
Materials	6.4%	4.3%			
Real Estate	1.6%	1.6%			
Communication Services	<u>1.2%</u>	<u>2.1%</u>			
% Weight In Top 3 Sectors	56.9%	64.8%			

Top 5 Holdings				
Symbol	Description	<u>% Holding</u>		
STR	Sitio Royalties Corp. Class A (Energy)	4.0%		
CELH	Celsius Holdings, Inc. (Consumer Staples)	3.8%		
LSCC	Lattice Semiconductor (Technology)	3.3%		
RBA	RB Global, Inc. (Industrials)	2.9%		
KNSL	Kinsale Capital Group (Financials)	2.6%		
	% Weight in Top Five Holdings	16.7%		

<u>Manager</u> 0.8% 26.7 27.2 4.2 3.9	<u>Index</u> 0.6% 25.5 21.9 4.3 2.9
26.7 27.2 4.2	25.5 21.9 4.3
27.2 4.2	21.9 4.3
4.2	4.3
3.9	2.9
21.5	16.6
1.5	1.3
11.9%	11.1%
15.0%	15.0%
32.3%	33.5%
86.9%	
	15.0% 32.3%



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#### Q2 2023

#### EAGLE ASSET MANAGEMENT SMID-cap Select

Location	Waterbury, VT (subsidiary of Raymond James Financial)
Manager(s)	Jason Wulff, Matt McGeary, Matt Spitznagle, E.G. Woods
Avg. # Holdings	25 - 35
Annual Turnover	25% - 50%
_	·····
Firm Assets	\$29.7 Billion (As of 3/31/23)
Strategy Assets	\$108.9 Million (As of 3/31/23)
AMS Assets	RJCS: \$19.4 Million PS UMA: \$16.1 Million
Model Code	EAMEAMESM
Model Delivery	Yes
,	
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	4/1/2021
Benchmark:	Russell 3000
Avg. Fund Group	50% Mstar Small Blend/50% Mstar Mid Blend

The SMID-cap team seeks to invest in high-quality small to mid-cap companies at a discount to what it perceives as fair market value. Using a consistent and repeatable investment process, the team creates an attractive risk profile designed to reduce some of the volatility inherent in these asset classes by focusing on defensive business models. The team believes that market fluctuations allow for opportunistic entry points, and a strict sell discipline allows the potential to capture returns while mitigating risk. The SMID Select strategy is a more concentrated version of the team's SMID-cap strategy.

#### \* - Inception date 7/1/18

Quarterly Attribution						
Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect			
MANH	Manhattan Associates (Technology)	4.41	0.92			
SPSC	SPS Commerce (Technology)	3.20	0.60			
OMCL	Omnicell (Healthcare)	3.13	0.54			
BFAM	Bright Horizons Solutions (Cons. Discr.)	3.24	0.43			
LECO	Lincoln Electric (Industrials)	2.68	0.32			
	Bottom 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
CTLT	Catalent (Healthcare)	3.17	-1.47			
MLAB	Mesa Laboratories (Technology)	2.88	-1.01			
GBCI	Glacier Bancorp (Financials)	2.64	-0.99			
DAVA	Endava Plc (Technology)	2.31	-0.79			
NICE	NICE Ltd. Sponsored ADR (Technology)	4.20	-0.68			

	Trailing Returns*					
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	Inception*
Mgr. Gross	1.15%	14.04%	24.24%	17.77%	12.42%	12.42%
Mgr. Net	0.49%	12.59%	21.09%	14.78%	9.55%	9.55%
Avg. Fund	4.67%	8.47%	14.72%	15.49%	7.44%	7.44%
Benchmark	5.23%	8.79%	13.58%	12.29%	6.55%	6.55%

Trailing Standard Deviation							
		<u> 3 Year</u>	5 Year	Inception*			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	21.92	26.54	26.54			
loss of capital.	Avg. Fund	19.72	25.72	25.72			
·	Benchmark	21.23	27.30	27.30			

Calendar Returns						
	2022	<u>2021</u>	2020	<u>2019</u>	<u>2018</u>	<u>2017</u>
Mgr. Gross	-18.39%	34.77%	24.30%	32.59%	N/A	N/A
Mgr. Net	-20.53%	31.38%	21.15%	29.26%	N/A	N/A
Avg. Fund	-14.03%	25.39%	13.44%	26.07%	N/A	N/A
Benchmark	-18.37%	18.18%	19.99%	27.77%	N/A	N/A

Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	<u>IR</u>
5 Year	5.92	0.93	0.92	0.41	0.79
10 Year	N/A	N/A	N/A	N/A	N/A

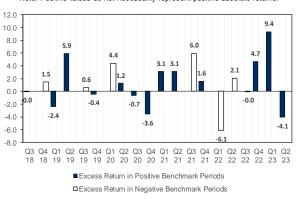
Current Style Allocation							
Value Blend Growth							
> 46.5 E	Bil.	0%	0%	0%	Large-cap		
6.4 to 46.5	5 Bil.	44%	24%	5%	Mid-cap		
< 6.4 E	Bil	2% 3% 22% Small-cap					
Stocks	99%			Foreigr	10.1%		
Bonds	0%		Med. Mark	et Cap (M)	\$6,532		
Cash	1%	Wtd.	Med. Mark	et Cap (M)	\$6,865		

Top 10 Sector Weights					
Sectors	Manager	Index			
Information Technology	19.5%	12.9%			
Financials	18.2%	14.9%			
Health Care	15.9%	13.4%			
Industrials	15.2%	19.7%			
Consumer Discretionary	13.0%	12.7%			
Real Estate	4.2%	7.3%			
Materials	4.1%	5.4%			
Consumer Staples	3.8%	3.3%			
Energy	3.5%	4.8%			
Communication Services	2.5%	<u>2.8%</u>			
% Weight In Top 3 Sectors	53.6%	41.2%			

	Top 5 Holdings				
Symbol	Description	<u>% Holding</u>			
MANH	Manhattan Associates (Technology)	5.1%			
RGA	Reinsurance Group of America (Financials)	4.2%			
FSV	FirstService Corp (Real Estate)	4.1%			
NICE	NICE Ltd. Sponsored ADR (Technology)	4.0%			
TECH	Bio-Techne (Healthcare)	4.0%			
	% Weight in Top Five Holdings	21.4%			

Portfolio Characteristics					
	Manager	Index			
Yield	1.1%	1.6%			
Trailing 12 Month P/E	31.0	19.9			
Forward 12 Month P/E	24.5	17.5			
Price/Book	3.9	2.8			
Price/Sales	3.3	2.2			
Price/Cash Flow	21.1	11.9			
P/E-to-Growth (PEG)	1.4	1.5			
Return on Equity	14.2%	12.4%			
Long-term Growth Rate	12.0%	9.6%			
Debt to Capital	26.7%	37.9%			
Active Share	97.2%				





### RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

Q2	
2023	

#### EAGLE ASSET MANAGEMENT SMID-cap Strategy

Waterbury, VT Location (subsidiary of Raymond James Financial) Manager(s) Jason Wulff, Matt McGeary, Matt Spitznagle, E.G. Woods Avg. # Holdings 50 - 70 Annual Turnover 25% - 50% Firm Assets \$29.7 Billion (As of 3/31/23) Strategy Assets \$411.2 Million (As of 3/31/23) AMS Assets RJCS: \$221.5 Million PS UMA: \$53.3 Million Model Code EAMEAMSMC Model Delivery Yes Status (Account Min.) Recommended (\$100,000) 1/1/2010 **RJCS** Composite Start Benchmark: Russell 2500 50% Mstar Small Blend/50% Mstar Mid Blend Avg. Fund Group

The SMID-cap team seeks to invest in high-quality small to mid-cap companies at a discount to what it perceives as fair market value. Using a consistent and repeatable investment process, the team creates an attractive risk profile designed to reduce some of the volatility inherent in these asset classes by focusing on defensive business models. The team believes that market fluctuations allow for opportunistic entry points, and a strict sell discipline allows the potential to capture returns while mitigating risk.

	Quarterly Attribution						
	Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
MANH	Manhattan Associates (Technology)	2.49	0.54				
SPSC	SPS Commerce (Technology)	2.18	0.42				
ONTO	Onto Innovation, Inc. (Technology)	1.04	0.31				
BFAM	Bright Horizons Solutions (Cons. Discr.)	2.24	0.30				
CCF	Chase (Materials)	1.79	0.27				
	Bottom 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
CTLT	Catalent (Healthcare)	1.70	-0.80				
MLAB	Mesa Laboratories (Technology)	2.03	-0.73				
IART	Integra LifeSciences (Healthcare)	1.24	-0.52				
NICE	NICE Ltd. Sponsored ADR (Technology)	3.15	-0.51				
DAVA	Endava Plc (Technology)	1.48	-0.51				

	Trailing Returns*					
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	10 Year
Mgr. Gross	1.56%	9.82%	16.41%	15.12%	11.30%	11.55%
Mgr. Net	0.91%	8.42%	13.45%	12.20%	8.46%	8.71%
Avg. Fund	4.67%	8.47%	14.72%	15.49%	7.44%	9.70%
Benchmark	5.23%	8.79%	13.58%	12.29%	6.55%	9.38%

Trailing Standard Deviation						
		<u>3 Year</u>	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	20.59	24.54	18.44		
loss of capital.	Avg. Fund	19.72	25.72	18.99		
	Benchmark	21.23	27.30	20.12		

	Calendar Returns					
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-17.71%	28.07%	25.99%	33.35%	-7.73%	20.26%
Mgr. Net	-19.86%	24.84%	22.80%	30.00%	-10.13%	17.21%
Avg. Fund	-14.03%	25.39%	13.44%	26.07%	-10.75%	15.76%
Benchmark	-18.37%	18.18%	19.99%	27.77%	-10.00%	16.81%

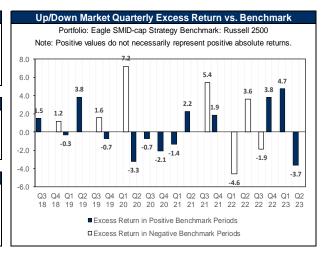
Modern Portfolio Theory Stats					
	Alpha	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	4.82	0.88	0.95	0.40	0.85
10 Year	2.81	0.89	0.94	0.57	0.61

	Current Style Allocation							
	Value Blend Growth							
> 46.5 E	Bil.	0%	0%	0%	Large-cap			
6.4 to 46.5	6.4 to 46.5 Bil. 29% 19% 7% Mid-cap							
< 6.4 E	< 6.4 Bil 10% 7% 28% Small-cap							
					_			
Stocks	98%			Foreign	6.1%			
Bonds 0% Med. Market Cap (M) \$5,034					\$5,034			
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$5,974			

Top 10 Sector Weights						
Sectors	Manager	Index				
Information Technology	17.0%	12.9%				
Industrials	16.8%	19.7%				
Financials	16.7%	14.9%				
Health Care	15.7%	13.4%				
Consumer Discretionary	11.6%	12.7%				
Materials	7.0%	5.4%				
Real Estate	5.2%	7.3%				
Energy	4.2%	4.8%				
Consumer Staples	3.1%	3.3%				
Communication Services	2.8%	<u>2.8%</u>				
% Weight In Top 3 Sectors	50.5%	47.5%				

	Top 5 Holdings				
Symbol	Description	<u>% Holding</u>			
NICE	NICE Ltd. Sponsored ADR (Technology)	3.1%			
RGA	Reinsurance Group of America (Financials)	2.9%			
MANH	Manhattan Associates (Technology)	2.9%			
EXLS	ExlService (Technology)	2.7%			
SPSC	SPS Commerce (Technology)	2.6%			
	% Weight in Top Five Holdings	14.1%			

Portfolio Characteristics					
	Manager	Index			
Yield	1.5%	1.6%			
Trailing 12 Month P/E	30.2	19.9			
Forward 12 Month P/E	22.0	17.5			
Price/Book	3.3	2.8			
Price/Sales	3.1	2.2			
Price/Cash Flow	15.3	11.9			
P/E-to-Growth (PEG)	1.5	1.5			
Return on Equity	13.2%	12.4%			
Long-term Growth Rate	12.0%	9.6%			
Debt to Capital	28.2%	37.9%			
Active Share	95.1%				



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Q2	
2023	

#### EAGLE ASSET MANAGEMENT Strategic Income Portfolio

St. Petersburg, FL Location (subsidiary of Raymond James Financial) Manager(s) David Blount, James Camp Avg. # Holdings 50 - 70 Annual Turnover < 50% Firm Assets \$29.7 Billion (As of 3/31/23) Strategy Assets \$3.3 Billion (As of 3/31/23) PS UMA: \$29.7 Million AMS Assets RJCS: \$2.1 Billion Model Code EAMEAMSIT Model Delivery Yes (Under \$250,000)\* Status (Account Min.) Recommended (\$100,000) RJCS Composite Start 1/1/2010 Benchmark: 50% S&P 500 / 50% BBIGC ETF Proxy SPDR S&P 500 ETF Avg. Fund Group 50% Mstar Large Blend / 50% Interm. Bond

The Eagle Strategic Income Portfolio is a risk-focused investment program designed to seek stable and growing income as well as the potential for capital appreciation. The portfolio attempts to find and balance higher-yielding equity and fixed-income securities in an actively managed account. We anticipate the long-term allocation mix will approximate a 50-50 blend of stocks and bonds; however, allocations for either asset class may range from 35% to 65%. Typically, the cash level in the portfolio will not exceed 30%.

\*For accounts under \$250,000, AMS will hold ETFs for the fixed income portion.

	Quarterly Attribution vs. ETF Proxy (	(Equity Only)	
	Top 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
AVGO	Broadcom Inc. (Technology)	2.95	0.94
ETN	Eaton (Industrials)	3.06	0.29
XOM	Exxon Mobil (Energy)	-1.28	0.21
PFE	Pfizer (Healthcare)	-0.62	0.12
TMO	Thermo Fisher Scientific (Healthcare)	-0.60	0.11
	Bottom 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
NVDA	Nvidia (Technology)	-2.31	-0.84
TGT	Target (Cons. Discr.)	2.06	-0.68
AAPL	Apple (Technology)	-7.36	-0.60
CVX	Chevron (Energy)	3.75	-0.59
ABBV	AbbVie (Healthcare)	2.23	-0.57

		Traili	ng Returns	S*		
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	10 Year
Mgr. Gross	1.81%	3.00%	4.45%	6.65%	5.72%	6.03%
Mgr. Net	1.16%	1.67%	1.77%	3.92%	3.01%	3.32%
Avg. Fund	3.46%	8.23%	8.69%	5.58%	6.81%	7.38%
Benchmark	3.92%	9.02%	9.70%	6.09%	7.06%	7.28%

Trailing Standard Deviation				
		<u>3 Year</u>	5 Year	10 Year
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	9.31	10.81	8.32
	Avg. Fund	10.48	11.70	8.60
	Benchmark	9.90	11.19	8.18

			Calen	dar Retur	ns		
		2022	2021	2020	2019	2018	2017
Mgr.	Gross	-9.23%	16.47%	4.55%	15.13%	-1.20%	12.35%
M	gr. Net	-11.58%	13.52%	1.87%	12.20%	-3.74%	9.49%
Avg	. Fund	-14.04%	12.67%	13.93%	19.48%	-2.00%	13.09%
Benc	hmark	-12.90%	12.87%	13.10%	18.81%	-1.48%	11.61%

	Modern Port	folio Thec	ory Stats		
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	-0.79	0.91	0.88	0.39	NM
10 Year	-0.84	0.95	0.86	0.61	NM

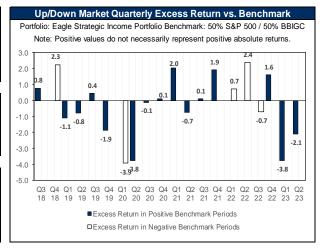
#### Current Style Allocation

Current Style Allocation				
	Value	Blend	Growth	_
> 46.5 Bil.	38%	36%	19%	Large-cap
6.4 to 46.5 Bil.	8%	0%	0%	Mid-cap
< 6.4 Bil	0%	0%	0%	Small-cap
Stocks 44%			Foreign	2.5%
Bonds 53%		Med. Mark	et Cap (M)	\$103,605
Cash 3%	Wtd.	Med. Mark	et Cap (M)	\$49,183

Top 10 Sector Weights				
Sectors	Manager	ETF Proxy		
Information Technology	23.5%	29.4%		
Health Care	17.1%	14.3%		
Industrials	14.7%	8.5%		
Consumer Staples	10.6%	6.3%		
Financials	9.9%	12.1%		
Consumer Discretionary	8.0%	10.9%		
Energy	5.7%	1.7%		
Utilities	4.9%	2.8%		
Real Estate	4.0%	2.1%		
Materials	<u>1.7%</u>	2.4%		
% Weight In Top 3 Sectors	55.2%	52.2%		

Top 5 Holdings			
Symbol	Description	% Holding	
91282CEX5	U.S. Treasury, 3.00%, 6/30/24	4.5%	
91282CGM7	Gov Of The United States 3.5% 15-feb-2033	3.1%	
MSFT	Microsoft (Technology)	2.8%	
9128284V9	U.S. Treasury, 2.875%, 8/15/28	2.7%	
CVX	Chevron (Energy)	2.5%	
	% Weight in Top Five Holdings	15.5%	

Portfolio Characteristics					
	Manager	ETF Proxy			
Yield	2.6%	1.4%			
Trailing 12 Month P/E	26.2	33.0			
Forward 12 Month P/E	20.6	24.5			
Price/Book	5.2	6.3			
Price/Sales	4.1	4.9			
Price/Cash Flow	17.8	19.6			
P/E-to-Growth (PEG)	2.4	2.2			
Return on Equity	23.1%	20.6%			
Long-term Growth Rate	7.8%	10.8%			
Debt to Capital	38.2%	37.3%			
·					



### **RAYMOND JAMES®**

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Q2	
2023	

#### EARNEST PARTNERS, LLC All-cap Blend

Location	Atlanta, GA
Manager(s)	Paul Viera
Avg. # Holdings	50 - 70
Annual Turnover	20% - 40%
Firm Assets	\$27.7 Billion (As of 3/31/23)
Strategy Assets	\$116.8 Million (As of 3/31/23)
AMS Assets	RJCS: \$27.3 Million PS UMA: \$1.2 Million
Model Code	EAREARAVB
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	4/1/2007
Benchmark:	Russell 3000
Avg. Fund Group	50% Mstar Large Blend/ 50% Mstar Mid Blend

EARNEST Partners, based in Atlanta, is a fundamental, bottom-up investment manager, focusing on firms of all sizes for this product (large w/mid-caps). Analysis focuses on conditions they believe make a good investment: companies in attractive industries with developed strategies, talented and honest management teams, sufficient funding and strong financial results.

An important initial step in the team's process is to screen each industry to identify companies likely to outperform based on their financial characteristics and the current environment using Return Pattern Recognition®. The team collectively decides to buy and sell after in-depth research on each idea.

	Quarterly Attribution						
	Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
RCL	Royal Caribbean Group (Cons. Disc)	1.47	0.64				
DHI	D.R. Horton (Cons. Discr.)	1.98	0.29				
SYNH	Syneos Health Inc. (Healthcare)	0.93	0.26				
FLEX	Flex (Technology)	1.77	0.24				
AMAT	Applied Materials (Technology)	2.13	0.22				
	Bottom 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
EVER	EverQuote, Inc. (Communications)	0.68	-0.70				
NVDA	Nvidia (Technology)	-1.91	-0.69				
MSFT	Microsoft (Technology)	-5.72	-0.57				
AAPL	Apple (Technology)	-6.38	-0.53				
PGR	Progressive (Financials)	2.58	-0.46				

Trailing Returns*							
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	10 Year	
Mgr. Gross	4.32%	6.66%	13.01%	13.29%	11.25%	12.36%	
Mgr. Net	3.65%	5.29%	10.13%	10.41%	8.41%	9.50%	
Avg. Fund	6.20%	11.34%	16.70%	14.79%	10.03%	11.11%	
Benchmark	8.39%	16.17%	18.95%	13.89%	11.39%	12.34%	

Trailing Standard Deviation							
		<u>3 Year</u>	<u>5 Year</u>	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	16.09	21.81	16.23			
loss of capital.	Avg. Fund	16.76	22.09	16.24			
	Benchmark	17.41	21.77	16.01			

-							
	Calendar Returns						
		2022	2021	2020	<u>2019</u>	2018	2017
	Mgr. Gross	-13.17%	26.19%	19.44%	31.71%	-3.97%	23.68%
	Mgr. Net	-15.43%	23.00%	16.41%	28.40%	-6.45%	20.56%
	Avg. Fund	-14.45%	26.09%	15.64%	28.58%	-7.55%	19.71%
	Benchmark	-19.21%	25.66%	20.89%	31.02%	-5.24%	21.13%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	0.07	0.98	0.95	0.44	0.02
10 Year	0.21	0.99	0.94	0.70	0.05

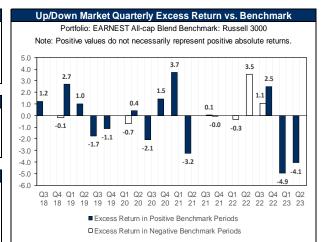
#### Current Style Allocatio

	Current Style Allocation						
	-	Value	Blend	Growth	_		
> 46.5 Bil.		19%	14%	15%	Large-cap		
6.4 to 46.5 B	sil.	31%	10%	3%	Mid-cap		
< 6.4 Bil		0%	8%	2%	Small-cap		
	-				-		
Stocks 9	97%			Foreign	0.0%		
Bonds	0%		Med. Marke	et Cap (M)	\$31,875		
Cash	3%	Wtd.	Med. Marke	et Cap (M)	\$37,576		

Top 10 Sector Weights						
Sectors	Manager	Index				
Information Technology	24.2%	26.4%				
Industrials	16.6%	9.9%				
Financials	14.8%	13.0%				
Health Care	9.9%	13.5%				
Consumer Discretionary	8.8%	10.9%				
Real Estate	7.7%	3.0%				
Materials	5.4%	2.8%				
Communication Services	4.4%	7.8%				
Energy	4.2%	4.2%				
Utilities	<u>2.2%</u>	<u>2.5%</u>				
% Weight In Top 3 Sectors	55.6%	49.3%				

	Top 5 Holdings				
Symbol	Description	<u>% Holding</u>			
SNPS	Synopsys (Technology)	4.0%			
HXL	Hexcel (Industrials)	3.3%			
INTU	Intuit (Technology)	3.1%			
ALB	Albemarle (Materials)	3.0%			
ELV	Elevance Health (Healthcare)	2.8%			
	% Weight in Top Five Holdings	16.2%			

Portfolio Characteristics					
	Manager	Index			
Yield	1.5%	1.5%			
Trailing 12 Month P/E	23.2	31.7			
Forward 12 Month P/E	19.0	23.8			
Price/Book	3.5	5.9			
Price/Sales	2.5	4.6			
Price/Cash Flow	13.5	19.1			
P/E-to-Growth (PEG)	1.6	2.1			
Return on Equity	16.7%	19.1%			
Long-term Growth Rate	11.3%	10.6%			
Debt to Capital	36.9%	37.8%			
Active Share	92.2%				



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#### EARNEST PARTNERS, LLC Mid-cap Blend

Location	Atlanta, GA
Manager(s)	Paul Viera
Avg. # Holdings	50 - 60
Annual Turnover	30% - 40%
Firm Assets	\$27.7 Billion (As of 3/31/23)
Strategy Assets	\$203.3 Million (As of 3/31/23)
AMS Assets	RJCS: \$64.0 Million PS UMA: \$4.7 Million
Model Code	EAREARMB
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	7/1/2006
Benchmark:	Russell Mid-cap
Avg. Fund Group	Morningstar Mid-cap Blend

EARNEST Partners, based in Atlanta, is a fundamental bottom-up investment manager, focusing on mid-cap firms for this product. Analysis focuses on conditions they believe make a good investment: companies in attractive industries with developed strategies, talented and honest management teams, sufficient funding and strong financial results.

The first step in the team's process is to screen the industries to identify companies likely to outperform based on their financial characteristics and the current environment using Return Pattern Recognition®. The team collectively decides to buy and sell after in-depth research on each stock idea.

	Quarterly Attribution						
	Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
RCL	Royal Caribbean Group (Cons. Disc)	1.75	0.82				
DHI	D.R. Horton (Cons. Discr.)	3.44	0.60				
ON	ON Semiconductor (Technology)	4.08	0.47				
FLEX	Flex (Technology)	2.66	0.45				
AMAT	Applied Materials (Technology)	2.00	0.27				
	Bottom 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
PGR	Progressive (Financials)	3.22	-0.47				
HUM	Humana (Healthcare)	2.24	-0.39				
NOV	NOV Inc. (Energy)	1.56	-0.37				
SABR	Sabre Corporation (Technology)	0.81	-0.29				
SEE	Sealed Air (Materials)	1.24	-0.23				

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Mgr. Gross	5.58%	7.45%	16.27%	17.62%	10.75%	12.62%
Mgr. Net	4.91%	6.07%	13.32%	14.63%	7.92%	9.75%
Avg. Fund	4.90%	8.80%	15.43%	15.28%	8.59%	10.09%
Benchmark	4.76%	9.01%	14.92%	12.50%	8.46%	10.32%

Trailing Standard Deviation							
		<u>3 Year</u>	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	16.86	24.35	17.79			
loss of capital.	Avg. Fund	17.98	24.09	17.67			
	Benchmark	18.40	24.50	17.86			

Calendar Returns						
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-8.87%	28.56%	13.44%	32.55%	-9.42%	22.05%
Mgr. Net	-11.24%	25.32%	10.54%	29.22%	-11.77%	18.97%
Avg. Fund	-12.94%	25.15%	14.23%	27.06%	-10.01%	17.57%
Benchmark	-17.32%	22.58%	17.10%	30.54%	-9.06%	18.52%

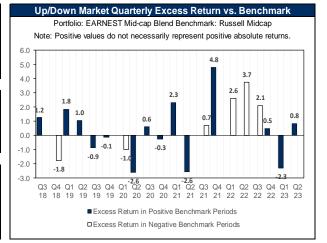
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	2.34	0.98	0.97	0.38	0.56
10 Year	2.33	0.98	0.97	0.65	0.74

Current Style Allocation						
		Value	Blend	Growth		
> 46.5	Bil.	4%	10%	9%	Large-cap	
6.4 to 46.	5 Bil.	57%	14%	4%	Mid-cap	
< 6.4 E	Bil	2%	3%	0%	Small-cap	
					_	
Stocks	97%			Foreign	n 0.0%	
Bonds	0%		Med. Mark	et Cap (M)	\$15,146	
Cash	3%	Wtd	Med Mark	et Cap (M	\$20,233	

Top 10 Sector Weights						
Sectors	Manager	Index				
Financials	19.9%	14.2%				
Information Technology	18.2%	13.2%				
Consumer Discretionary	16.3%	10.4%				
Industrials	14.5%	19.0%				
Materials	8.2%	5.9%				
Health Care	6.2%	11.8%				
Real Estate	6.1%	7.9%				
Energy	5.7%	4.6%				
Utilities	3.1%	5.4%				
Consumer Staples	<u>1.7%</u>	<u>3.9%</u>				
% Weight In Top 3 Sectors	54.4%	37.8%				

Top 5 Holdings					
Symbol	Description	<u>% Holding</u>			
ON	ON Semiconductor (Technology)	4.8%			
DHI	D.R. Horton (Cons. Discr.)	3.9%			
SNPS	Synopsys (Technology)	3.8%			
DRI	Darden Restaurants (Cons. Discr.)	3.0%			
ALB	Albemarle (Materials)	3.0%			
	% Weight in Top Five Holdings	18.5%			

<u>Manager</u> 1.7% 19.1 17.0 2.8 2.0	<u>Index</u> 1.6% 23.5 19.7 3.5 2.8
19.1 17.0 2.8 2.0	23.5 19.7 3.5 2.8
17.0 2.8 2.0	19.7 3.5 2.8
2.8 2.0	3.5 2.8
2.0	2.8
12.1	14.4
2.0	1.9
17.9%	14.3%
7.3%	9.6%
37.2%	40.2%
93.5%	
	17.9% 7.3% 37.2%



### **RAYMOND JAMES®**

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

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#### EARNEST PARTNERS, LLC Small- to Mid-cap Value Blend

Location	Atlanta, GA
Manager(s)	Paul Viera
Avg. # Holdings	50 - 60
Annual Turnover	30% - 40%
Firm Assets	\$27.7 Billion (As of 3/31/23)
Strategy Assets	\$1.0 Billion (As of 3/31/23)
AMS Assets	RJCS: \$56.4 Million PS UMA: \$6.2 Million
Model Code	EAREARSMV
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	4/1/2006
Benchmark:	Russell 2500
Avg. Fund Group	50% Mstar Small Blend/50% Mstar Mid Blend

EARNEST Partners, based in Atlanta, is a fundamental bottom-up investment manager, focusing on small to mid-cap firms for this product. Analysis focuses on conditions they believe make a good investment: companies in attractive industries with developed strategies, talented and honest management teams, sufficient funding and strong financial results.

The first step in the team's process is to screen the industries to identify companies likely to outperform based on their financial characteristics and the current environment using Return Pattern Recognition®. The team collectively decides to buy and sell after in-depth research on each stock idea.

Quarterly Attribution								
	Top 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
CNMD	CONMED (Healthcare)	2.11	0.46					
ENTG	Entegris (Technology)	1.71	0.46					
FLEX	Flex (Technology)	3.12	0.45					
DHI	D.R. Horton (Cons. Discr.)	1.89	0.33					
DGII	Digi International (Technology)	2.51	0.29					
	Bottom 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
HTLF	Heartland Financial U (Financials)	1.06	-0.41					
AYI	Acuity Brands (Industrials)	2.05	-0.37					
NOV	NOV Inc. (Energy)	1.72	-0.35					
UBSI	United Bankshares (Financials)	1.37	-0.31					
WSBC	WesBanco (Financials)	1.26	-0.30					

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	4.64%	6.51%	15.90%	17.85%	11.00%	12.39%
Mgr. Net	3.97%	5.15%	12.95%	14.86%	8.17%	9.52%
Avg. Fund	4.67%	8.47%	14.72%	15.49%	7.44%	9.70%
Benchmark	5.23%	8.79%	13.58%	12.29%	6.55%	9.38%

Trailing Standard Deviation							
		<u>3 Year</u>	<u>5 Year</u>	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	20.79	25.86	19.37			
loss of capital.	Avg. Fund	19.72	25.72	18.99			
	Benchmark	21.23	27.30	20.12			

	Calendar Returns							
	2022	2021	2020	2019	2018	2017		
Mgr. Gross	-9.04%	26.02%	20.15%	31.83%	-13.09%	23.66%		
Mgr. Net	-11.40%	22.84%	17.10%	28.52%	-15.36%	20.54%		
Avg. Fund	-14.03%	25.39%	13.44%	26.07%	-10.75%	15.76%		
Benchmark	-18.37%	18.18%	19.99%	27.77%	-10.00%	16.81%		

Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR	
5 Year	4.38	0.94	0.97	0.37	1.03	
10 Year	3.22	0.94	0.96	0.59	0.82	

Current Style Allocation							
		Value	Blend	Growth			
> 46.5 l	Bil.	0%	0%	4%	Large-cap		
6.4 to 46.	5 Bil.	52%	9%	2%	Mid-cap		
< 6.4 E	Bil	10%	15%	10%	Small-cap		
					-		
Stocks	99%			Foreigr	0.0%		
Bonds	0%		Med. Mark	et Cap (M)	\$5,781		
Cash	1%	Wtd.	Med. Mark	et Cap (M)	\$6,315		

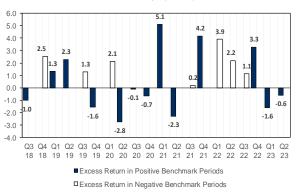
Top 10 Sec	tor Weights	
Sectors	Manager	Index
Industrials	19.7%	19.7%
Information Technology	19.5%	12.9%
Financials	14.5%	14.9%
Consumer Discretionary	10.5%	12.7%
Real Estate	9.8%	7.3%
Energy	7.8%	4.8%
Materials	6.5%	5.4%
Consumer Staples	5.6%	3.3%
Health Care	4.3%	13.4%
Utilities	<u>1.8%</u>	2.8%
% Weight In Top 3 Sectors	53.7%	47.5%

	Top 5 Holdings					
Symbol	Description	<u>% Holding</u>				
FLEX	Flex (Technology)	3.4%				
FANG	Diamondback Energy (Energy)	3.1%				
MUR	Murphy Oil (Energy)	3.0%				
DGII	Digi International (Technology)	2.7%				
SNPS	Synopsys (Technology)	2.6%				
	% Weight in Top Five Holdings	14.8%				

Portfolio Characteristics						
	Manager	Index				
Yield	1.9%	1.6%				
Trailing 12 Month P/E	15.8	19.9				
Forward 12 Month P/E	12.5	17.5				
Price/Book	2.3	2.8				
Price/Sales	1.5	2.2				
Price/Cash Flow	10.9	11.9				
P/E-to-Growth (PEG)	1.5	1.5				
Return on Equity	13.9%	12.4%				
Long-term Growth Rate	9.5%	9.6%				
Debt to Capital	37.2%	37.9%				
Active Share	95.6%					



Note: Positive values do not necessarily represent positive absolute returns.



### **RAYMOND JAMES®**

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Q2 2023	EDGE ASSET MGMT. (Principal Global Inv.) Small Mid-cap Dividend Income			
Location	Seattle, WA			
Manager(s)	Daniel Coleman, Sarah Radecki			
Avg. # Holdings Annual Turnover	60 - 100 15% - 45%			
Firm Assets Strategy Assets AMS Assets	\$20.3 Billion (As of 3/31/23) \$5.7 Billion (As of 3/31/23) RJCS: \$88.9 Million PS UMA: \$18.8 Million UMA: \$346.5 Million			
Model Code Model Delivery Status (Account Min.) RJCS Composite Start Benchmark: Avg. Fund Group	PGLPGLSMD Yes Recommended (\$100,000)			

The Edge investment team believes that companies that pay dividends are better stewards of capital and that management teams of dividend paying companies are less likely to engage in activities that are not accretive. The Small Mid-cap Dividend Income strategy seeks to invest in companies that have the commitment and capacity to pay dividends, can consistently grow dividends over time, and demonstrate a commitment to shareholders.

Dividends are not guaranteed and a company's future ability to pay dividends may be limited.

	Quarterly Attribution								
	Top 5 Stocks								
Ticker	Description	O/U Weight	Total Effect						
CNMD	CONMED (Healthcare)	2.30	0.58						
HUBB	Hubbell Incorporated (Industrials)	1.58	0.46						
MKSI	MKS Instruments (Technology)	2.18	0.39						
MSA	MSA Safety (Industrials)	1.45	0.36						
MDC	M.D.C. (Cons. Discr.)	2.03	0.33						
	Bottom 5 Stocks								
Ticker	Description	O/U Weight	Total Effect						
SFBS	ServisFirst Bancshares (Financials)	1.07	-0.36						
MLAB	Mesa Laboratories (Technology)	0.83	-0.29						
BLDR	Builders FirstSource (Industrials)	-0.50	-0.20						
WASH	Washington Trust Bancorp (Financials)	0.21	-0.16						
OGN	Organon & Co. (Healthcare)	0.95	-0.16						

Trailing Returns*							
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>	
Mgr. Gross	6.57%	9.22%	13.75%	14.82%	5.36%	9.06%	
Mgr. Net	5.90%	7.82%	10.85%	11.90%	2.66%	6.27%	
Avg. Fund	4.28%	6.26%	13.24%	19.57%	7.57%	9.62%	
Benchmark	4.37%	5.83%	10.37%	16.07%	5.32%	8.02%	

Trailing Standard Deviation							
		<u>3 Year</u>	<u>5 Year</u>	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	19.12	25.69	19.27			
loss of capital.	Avg. Fund	21.19	27.32	20.11			
·	Benchmark	21.91	27.49	20.29			

Calendar Returns						
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-12.45%	29.62%	-4.19%	25.77%	-12.15%	11.73%
Mgr. Net	-14.73%	26.36%	-6.67%	22.60%	-14.43%	8.88%
Avg. Fund	-7.99%	32.23%	5.21%	24.69%	-12.80%	12.81%
Benchmark	-13.08%	27.78%	4.88%	23.56%	-12.36%	10.36%

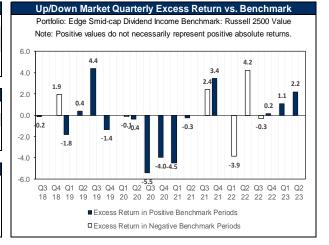
Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR	
5 Year	0.26	0.91	0.96	0.15	0.05	
10 Year	1.44	0.93	0.96	0.42	0.35	

	Current Style Allocation					
	Value Blend Growth					
> 46.5 E	Bil.	0%	0%	0%	Large-cap	
6.4 to 46.	5 Bil.	55%	15%	4%	Mid-cap	
< 6.4 E	Bil	5%	12%	9%	Small-cap	
					-	
Stocks	98%			Foreign	0.0%	
Bonds	0%		Med. Mark	et Cap (M)	\$6,924	
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$7,210	

Top 10 Sector Weights					
Sectors	Manager	Index			
Industrials	20.4%	19.9%			
Financials	17.4%	18.6%			
Consumer Discretionary	12.1%	12.6%			
Real Estate	10.5%	10.5%			
Health Care	9.4%	8.4%			
Information Technology	8.9%	8.5%			
Materials	6.4%	6.3%			
Energy	4.6%	5.4%			
Utilities	4.4%	3.7%			
Consumer Staples	<u>3.2%</u>	<u>3.1%</u>			
% Weight In Top 3 Sectors	49.9%	51.1%			

Top 5 Holdings					
Symbol	Description	<u>% Holding</u>			
MKSI	MKS Instruments (Technology)	2.6%			
DOX	Amdocs (Technology)	2.5%			
GOLF	Acushnet Holdings (Cons. Discr.)	2.5%			
BC	Brunswick (Cons. Discr.)	2.4%			
OZK	Bank OZK (Financials)	2.3%			
	% Weight in Top Five Holdings	12.3%			

Portfolio Characteristics						
	Manager	Index				
Yield	2.5%	2.1%				
Trailing 12 Month P/E	20.1	16.5				
Forward 12 Month P/E	18.4	15.3				
Price/Book	2.9	1.9				
Price/Sales	2.8	1.8				
Price/Cash Flow	12.8	8.9				
P/E-to-Growth (PEG)	1.5	1.6				
Return on Equity	17.9%	11.9%				
Long-term Growth Rate	9.5%	7.5%				
Debt to Capital	36.8%	38.5%				
Active Share	92.1%					



### **RAYMOND JAMES®**

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Q2	
2023	

#### EDGEWOOD MANAGEMENT, LLC Large-cap Growth

New York, NY Location Manager(s) Alan Breed Avg. # Holdings 20 - 25 Annual Turnover 20% - 40% \$31.9 Billion (As of 3/31/23) Firm Assets Strategy Assets \$31.8 Billion (As of 3/31/23) RJCS: \$50.7 Million AMS Assets Model Code EDWLG Model Delivery No Status (Account Min.) Recommended (Closed) **RJCS** Composite Start 10/1/2016 Benchmark: Russell 1000 Growth Avg. Fund Group Morningstar Large-cap Growth

The Edgewood Large Cap Growth strategy is closed to new accounts due to capacity constraints.

Edgewood is committed to a coordinated team approach when making investment decisions. The Investment Committee is comprised of six Portfolio Managers, averaging 30 years of investment experience, who focus on challenging the conviction level of all stocks in the portfolio. The strategy is bottom-up in nature, seeking high quality stocks that the team can invest in for an average of a three-year holding period, resulting in a relatively low turnover and high conviction portfolio.

	Quarterly Attribution		
	Top 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
NVDA	Nvidia (Technology)	3.35	1.11
ISRG	Intuitive Surgical (Healthcare)	4.74	1.02
NFLX	Netflix (Comm. Serv.)	5.46	0.73
ADBE	Adobe Incorporated (Technology)	4.09	0.63
CMG	Chipotle Mexican Grill (Cons. Discr.)	4.82	0.52
	Bottom 5 Stocks		
Ticker	Description	<u>O/U Weight</u>	Total Effect
EL	Estee Lauder Companies (Cons. Staples)	4.61	-1.72
ILMN	Illumina (Healthcare)	3.30	-1.13
DHR	Danaher (Healthcare)	4.66	-0.86
NKE	NIKE (Cons. Discr.)	3.52	-0.81
AMZN	Amazon.com (Cons. Discr.)	-5.01	-0.68

		Traili	ng Returns	S*		
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Mgr. Gross	11.59%	28.86%	28.00%	6.57%	11.12%	15.96%
Mgr. Net	10.85%	27.17%	24.59%	3.69%	8.12%	12.84%
Avg. Fund	11.34%	24.68%	24.37%	10.94%	12.60%	14.24%
Benchmark	12.81%	29.02%	27.11%	13.73%	15.14%	15.74%

Please remember that volatility does not measure the risk of a permanent loss of capital.         Mgr. Gross         27.56         27.61         20.67           Avg. Fund         20.77         23.84         17.61	Trailing Standard Deviation					
not measure the risk of a permanent loss of capital. Avg. Fund 20.77 23.84 17.61			<u>3 Year</u>	5 Year	10 Year	
loss of capital. Avg. Fund 20.77 23.84 17.61		Mgr. Gross	27.56	27.61	20.67	
Benchmark 21 87 24 40 17 84		Avg. Fund	20.77	23.84	17.61	
Benefilman 21.07 24.40 17.04		Benchmark	21.87	24.40	17.84	

Calendar Returns						
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-39.70%	24.98%	44.00%	34.13%	3.60%	36.18%
Mgr. Net	-41.41%	21.64%	40.19%	30.57%	0.79%	32.57%
Avg. Fund	-28.95%	22.07%	36.90%	33.44%	-0.81%	29.46%
Benchmark	-29.14%	27.60%	38.49%	36.39%	-1.51%	30.21%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	-3.98	1.08	0.91	0.35	NM
10 Year	-0.54	1.08	0.88	0.72	NM

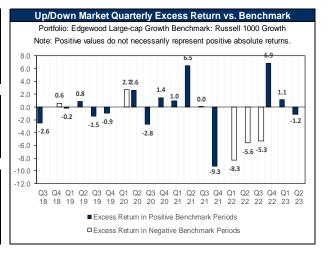
### Current Style Allocation

		Value	Blend	Growth	_
> 46.5 E	Bil.	5%	13%	76%	Large-cap
6.4 to 46.5	5 Bil.	0%	3%	3%	Mid-cap
< 6.4 B	Sil	0%	0%	0%	Small-cap
					-
Stocks	96%			Foreign	5.6%
Bonds	0%		Med. Mark	et Cap (M)	\$128,416
Cash	4%	Wtd.	Med. Mark	et Cap (M)	\$128,606

Top 10 Sector Weights					
Sectors	Manager	Index			
Information Technology	34.4%	43.3%			
Health Care	19.3%	11.0%			
Consumer Discretionary	16.0%	16.0%			
Financials	15.8%	6.4%			
Communication Services	6.6%	10.7%			
Consumer Staples	4.6%	4.4%			
Real Estate	3.3%	1.0%			
Energy	0.0%	0.5%			
Industrials	0.0%	6.0%			
Materials	0.0%	<u>0.7%</u>			
% Weight In Top 3 Sectors	69.7%	70.3%			

	Top 5 Holdings				
Symbol	Description	<u>% Holding</u>			
V	Visa (Technology)	7.1%			
NVDA	Nvidia (Technology)	7.1%			
NFLX	Netflix (Comm. Serv.)	6.6%			
NOW	ServiceNow (Technology)	5.6%			
ASML	ASML Holdings (Technology)	5.6%			
	% Weight in Top Five Holdings	31.9%			

Portfolio Characteristics					
	Manager	Index			
Yield	0.8%	0.7%			
Trailing 12 Month P/E	50.6	35.6			
Forward 12 Month P/E	35.9	32.4			
Price/Book	13.3	13.0			
Price/Sales	10.4	8.0			
Price/Cash Flow	31.0	26.2			
P/E-to-Growth (PEG)	1.6	2.1			
Return on Equity	29.0%	30.6%			
Long-term Growth Rate	17.2%	13.2%			
Debt to Capital	29.5%	41.6%			
Active Share	81.0%				



### RAYMOND JAMES®

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#### EPOCH INVESTMENT PARTNERS, INC. Global Equity Yield

Location	New York, NY
Managar(a)	(marketed by Mainstay Investments) Kera Van Valen
Manager(s)	
Avg. # Holdings	80 - 100
Annual Turnover	20% - 50%
Firm Assets	\$30.7 Billion (As of 3/31/23)
Strategy Assets	\$7.7 Billion (As of 3/31/23)
AMS Assets	RJCS: \$113.0 Million PS UMA: \$3 Million
Model Code	EPOEPOGEY
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	1/1/2011
Benchmark:	MSCI World
ETF Proxy	iShares MSCI World ETF
Avg. Fund Group	Morningstar Global Large Stock Blend

Q2

2023

The Epoch investment process seeks to find what they view as quality companies producing free cash flow that are run by shareholder-oriented management teams. The Epoch Global Equity Yield strategy seeks stocks with an above-average dividend yield trading at attractive prices. The investment team seeks companies with management teams that use cash flow to return value back to shareholders through cash dividends, share repurchases, or debt reduction, with lesser emphasis on acquisitions and funding or reinvesting in internal projects.

	Quarterly Contribution		
	Top 5 Stocks		
Ticker	Description	Avg. Weight	Contribution
AVGO	Broadcom Inc. (Technology)	2.47	0.81
MSFT	Microsoft (Technology)	2.56	0.47
AAPL	Apple (Technology)	2.31	0.37
LLY	Eli Lilly and Company (Healthcare)	1.17	0.34
KLAC	KLA Corporation (Technology)	1.54	0.33
	Bottom 5 Stocks		
Ticker	Description	Avg. Weight	Contribution
ABBV	AbbVie (Healthcare)	1.13	-0.20
NTR	Nutrien (Materials)	0.78	-0.19
DTEGY	Deutsche Telekom (Comm. Serv.)	1.94	-0.16
KEY	KeyCorp (Financials)	0.53	-0.16
TTE	TotalEnergies SE (Energy)	1.73	-0.15

Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Mgr. Gross	4.20%	7.37%	13.25%	13.24%	7.46%	7.56%
Mgr. Net	3.53%	5.99%	10.36%	10.35%	4.72%	4.81%
Avg. Fund	5.21%	12.28%	16.45%	11.87%	8.61%	9.64%
Benchmark	6.83%	15.09%	18.51%	12.18%	9.07%	9.50%

Trailing Standard Deviation					
		<u>3 Year</u>	5 Year	10 Year	
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	13.84	17.97	13.49	
	Avg. Fund	16.37	20.00	14.96	
	Benchmark	17.09	20.77	15.50	

	Calendar Returns						
ſ		2022	2021	2020	2019	<u>2018</u>	2017
	Mgr. Gross	-2.65%	19.17%	-1.06%	21.38%	-8.07%	17.44%
	Mgr. Net	-5.16%	16.15%	-3.61%	18.31%	-10.45%	14.46%
	Avg. Fund	-15.48%	19.12%	15.44%	27.03%	-8.72%	24.01%
	Benchmark	-18.14%	21.82%	15.90%	27.67%	-8.71%	22.40%

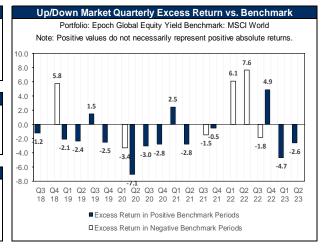
	Modern Port	folio Thec	ry Stats		
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	-0.17	0.80	0.86	0.33	NM
10 Year	-0.12	0.79	0.82	0.49	NM

Current Style Allocation						
		Value	Blend	Growth		
> 46.5 E	Bil.	41%	14%	18%	Large-cap	
6.4 to 46.5	5 Bil.	16%	7%	5%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
Stocks	97%		Foreign,	Emerging	30.5%	1.6%
Bonds	0%		Med. Mark	et Cap (M	\$66,560	
Cash	3%	Wtd.	Med. Mark	et Cap (M	\$108,374	

Top 5 Sector / C	ountry Weights	
Sectors	Manager	ETF Proxy
Information Technology	19.2%	22.2%
Health Care	15.2%	12.8%
Industrials	11.7%	11.0%
Financials	11.3%	14.6%
Consumer Staples	<u>9.6%</u>	7.4%
% Weight In Top 5 Sectors	67.0%	68.0%
Countries		
United States	69.5%	69.6%
France	6.0%	3.4%
Germany	6.0%	2.3%
Canada	5.9%	3.1%
United Kingdom	<u>4.7%</u>	<u>4.2%</u>
% Weight in Top 5 Countries	92.2%	82.7%

	Top 5 Holdings				
Symbol	Description	<u>% Holding</u>			
MSFT	Microsoft (USA)	2.5%			
AVGO	Broadcom Inc. (USA)	2.5%			
ADI	Analog Devices (USA)	2.4%			
AAPL	Apple (USA)	2.1%			
QSR	Restaurant Brands Intl, Inc. (USA)	2.1%			
	% Weight in Top Five Holdings	11.5%			

Portfolio Characteristics					
	Manager	ETF Proxy			
Yield	3.3%	2.0%			
Trailing 12 Month P/E	20.2	27.5			
Forward 12 Month P/E	16.0	22.1			
Price/Book	3.3	5.2			
Price/Sales	2.4	3.7			
Price/Cash Flow	12.1	17.6			
P/E-to-Growth (PEG)	2.2	2.0			
Return on Equity	14.7%	17.9%			
Long-term Growth Rate	7.2%	9.9%			
Debt to Capital	40.9%	34.5%			



### **RAYMOND JAMES®**

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Q2	EQUITY INVESTMENT CORP.
2023	Large-cap Value
Location	Atlanta, GA
Manager(s)	Andrew Bruner, lan Zabor, Terry Irrgang
Avg. # Holdings	30 - 40
Annual Turnover	20% - 40%
Firm Assets	\$2.3 Billion (As of 3/31/23)
Strategy Assets	\$416.9 Million (As of 3/31/23)
AMS Assets	RJCS: \$190.5 Million PS UMA: \$11.1 Million
Model Code	EQUEQULV
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	10/1/2002
Benchmark:	Russell 1000 Value
Avg. Fund Group	Morningstar Large-cap Value

Andrew Bruner and team invest with a conservative approach in an attempt to outperform the overall market. They seek out-of-favor companies that have promising growth prospects, emphasizing quality of earnings and high return on capital and equity. The team believes the key to long-term investment success is to avoid significant losses through a flexible framework of investing in high-quality, well-managed companies using a value-oriented approach. The philosophy seeks to unearth attractively priced, well-managed and structurally sound companies while avoiding those that look inexpensive relative to their historical records but are actually in long-term structural decline ("value traps").

	Quarterly Attribution		
	Top 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
ABC	AmerisourceBergen (Healthcare)	2.85	0.40
WFC	Wells Fargo & Company (Financials)	3.10	0.31
EXPE	Expedia Group (Cons. Discr.)	1.82	0.31
XOM	Exxon Mobil (Energy)	-2.44	0.27
HMC	Honda Motor (Cons. Discr.)	2.49	0.23
	Bottom 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
Т	AT&T (Comm. Serv.)	3.41	-0.76
TTE	TotalEnergies SE (Energy)	4.33	-0.50
GD	General Dynamics (Industrials)	2.88	-0.32
VZ	Verizon Communications (Comm. Serv.)	3.95	-0.29
USB	U.S. Bancorp (Financials)	2.33	-0.23

	Trailing Returns*					
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	10 Year
Mgr. Gross	3.81%	4.41%	9.80%	18.40%	11.10%	10.21%
Mgr. Net	3.14%	3.07%	7.00%	15.40%	8.27%	7.40%
Avg. Fund	3.94%	5.15%	12.26%	15.98%	9.38%	10.32%
Benchmark	4.07%	5.12%	11.54%	14.30%	8.11%	9.22%

Trailing Standard Deviation					
		<u>3 Year</u>	5 Year	10 Year	
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	15.27	19.15	14.16	
loss of capital.	Avg. Fund	15.68	20.83	15.43	
	Benchmark	15.96	20.72	15.45	

-							
	Calendar Returns						
		2022	2021	2020	<u>2019</u>	2018	<u>2017</u>
	Mgr. Gross	2.36%	31.37%	4.86%	22.66%	-6.46%	15.90%
	Mgr. Net	-0.27%	28.07%	2.17%	19.56%	-8.88%	12.96%
	Avg. Fund	-4.81%	27.69%	4.17%	26.54%	-7.35%	17.51%
	Benchmark	-7.54%	25.16%	2.80%	26.54%	-8.27%	13.66%

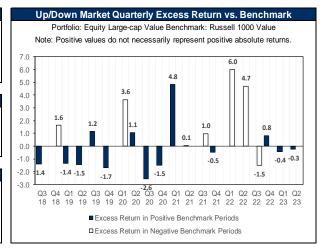
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR
5 Year	3.29	0.90	0.95	0.50	0.72
10 Year	1.74	0.89	0.93	0.65	0.47

Current Style Allocation					
		Value	Blend	Growth	
> 46.5	Bil.	38%	12%	8%	Large-cap
6.4 to 46.	5 Bil.	27%	9%	7%	Mid-cap
< 6.4 E	Bil	0%	0%	0%	Small-cap
					_
Stocks	95%			Foreigr	1 20.7%
Bonds	0%		Med. Mark	et Cap (M)	\$50,121
Cash	5%	Wtd.	Med. Mark	et Cap (M)	\$50,646

Top 10 Sector Weights					
Sectors	Manager	Index			
Financials	30.4%	20.1%			
Health Care	14.3%	15.8%			
Energy	11.9%	7.9%			
Consumer Staples	10.8%	8.4%			
Communication Services	10.8%	5.1%			
Industrials	6.8%	13.5%			
Consumer Discretionary	5.1%	5.3%			
Materials	4.1%	4.8%			
Information Technology	2.4%	9.0%			
Real Estate	2.0%	<u>4.9%</u>			
% Weight In Top 3 Sectors	56.6%	43.8%			

Top 5 Holdings			
Symbol	Description	<u>% Holding</u>	
SGOV	iShares 0-3 Month Treasury Bond ETF	4.6%	
VZ	Verizon Communications (Comm. Serv.)	4.5%	
WFC	Wells Fargo & Company (Financials)	3.8%	
TTE	TotalEnergies SE (Energy)	3.8%	
т	AT&T (Comm. Serv.)	3.6%	
	% Weight in Top Five Holdings	20.2%	

Portfolio Characteristics						
Manager Index						
Yield	3.2%	2.3%				
Trailing 12 Month P/E	14.8	21.8				
Forward 12 Month P/E	11.9	17.1				
Price/Book	2.1	2.6				
Price/Sales	1.7	2.5				
Price/Cash Flow	8.6	13.6				
P/E-to-Growth (PEG)	1.5	2.2				
Return on Equity	15.8%	14.3%				
Long-term Growth Rate	7.4%	7.0%				
Debt to Capital	34.5%	37.3%				
Active Share	90.6%					



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#### FEDERATED INVESTMENT COUNSELING Strategic Value Dividend

Q2

2023

Location	Pittsburgh, PA
Manager(s)	Dan Peris
Avg. # Holdings Annual Turnover	30 - 40 10% - 30%
Firm Assets	\$692.0 Billion (As of 3/31/23)
Strategy Assets	\$10.4 Billion (As of 3/31/23)
AMS Assets	RJCS: \$1.1 Billion PS UMA: \$126.2 Million
	UMA: \$798.8.0 Million
Model Code	FICFICSV
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	7/1/2003
Benchmark:	S&P 500
ETF Proxy	SPDR S&P 500 ETF
Avg. Fund Group	Morningstar Large Value

The Federated Strategic Value Dividend (Equity Income) strategy pursues income and longterm capital appreciation by investing primarily in high-yielding stocks with dividend growth potential. The strategy seeks to deliver a dividend yield that is substantially higher than the broad market, pursuing competitive performance in both up and down markets while targeting less volatility than the S&P 500 Index. Its bottom-up approach strives to emphasize high-yielding stocks, seeking reliable dividend income growth and the resulting capital appreciation. The strategy aims to offer diversification across the dividend-paying sectors of the market.

	Quarterly Attribution vs. ETF Proxy					
	Top 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
XOM	Exxon Mobil (Energy)	-1.28	0.20			
UNH	UnitedHealth Group (Healthcare)	-1.30	0.13			
CVX	Chevron (Energy)	-0.72	0.12			
TMO	Thermo Fisher Scientific (Healthcare)	-0.60	0.10			
DIS	Walt Disney (Comm. Serv.)	-0.49	0.09			
	Bottom 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
Т	AT&T (Comm. Serv.)	3.39	-0.96			
NVDA	Nvidia (Technology)	-2.31	-0.81			
TTE	TotalEnergies SE (Energy)	4.65	-0.76			
CCI	Crown Castle Inc. (Real Estate)	2.96	-0.67			
MSFT	Microsoft (Technology)	-6.63	-0.66			

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-3.76%	-6.23%	-5.85%	10.24%	5.07%	7.16%
Mgr. Net	-4.39%	-7.46%	-8.28%	7.43%	2.38%	4.42%
Avg. Fund	3.94%	5.15%	12.26%	15.98%	9.38%	10.32%
Benchmark	8.74%	16.89%	19.59%	14.60%	12.31%	12.86%

3 Year         5 Year         10 Year           Please remember that volatility does not measure the risk of a permanent loss of capital.         Mgr. Gross         13.93         17.19         13.26           Avg. Fund         15.68         20.83         15.43           Benchmark         16.85         20.78         15.31	Trailing Standard Deviation						
not measure the risk of a permanent loss of capital. Avg. Fund 15.68 20.83 15.43			<u>3 Year</u>	5 Year	10 Year		
loss of capital. Avg. Fund 15.68 20.83 15.43		Mgr. Gross	13.93	17.19	13.26		
Benchmark 16.85 20.78 15.31		Avg. Fund	15.68	20.83	15.43		
	·	Benchmark	16.85	20.78	15.31		

Calendar Returns						
	2022	2021	2020	2019	<u>2018</u>	2017
Mgr. Gross	4.74%	22.82%	-7.34%	19.86%	-8.08%	15.43%
Mgr. Net	2.05%	19.71%	-9.74%	16.82%	-10.46%	12.50%
Avg. Fund	-4.81%	27.69%	4.17%	26.54%	-7.35%	17.51%
Benchmark	-18.11%	28.71%	18.40%	31.49%	-4.38%	21.83%

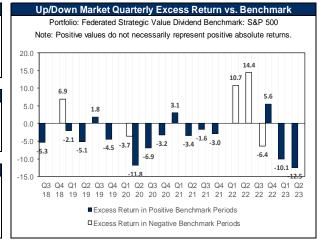
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	NM	NM	0.55	0.20	NM
10 Year	NM	NM	0.49	0.47	NM

Current Style Allocation							
		Value	Blend	Growth			
> 46.5	Bil.	54%	16%	6%	Large-cap		
6.4 to 46.	5 Bil.	23%	0%	0%	Mid-cap		
< 6.4 E	Bil	0%	0%	0%	Small-cap		
					_		
Stocks	98%			Foreign	27.0%		
Bonds	0%		Med. Mark	et Cap (M)	\$50,646		
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$69,190		

Top 10 Sector Weights						
Sectors	Manager	ETF Proxy				
Utilities	18.7%	2.8%				
Consumer Staples	16.6%	6.3%				
Energy	15.4%	1.7%				
Health Care	13.6%	14.3%				
Communication Services	11.7%	9.4%				
Financials	10.9%	12.1%				
Materials	5.2%	2.4%				
Real Estate	4.4%	2.1%				
Industrials	2.3%	8.5%				
Information Technology	<u>1.3%</u>	<u>29.4%</u>				
% Weight In Top 3 Sectors	50.7%	10.7%				

Top 5 Holdings					
Symbol	Description	<u>% Holding</u>			
PM	Philip Morris International (Cons. Staples)	4.6%			
TTE	TotalEnergies SE (Energy)	4.5%			
VZ	Verizon Communications (Comm. Serv.)	4.2%			
DUK	Duke Energy (Utilities)	3.8%			
ENB	Enbridge (Energy)	3.8%			
	% Weight in Top Five Holdings	20.9%			

Portfolio Characteristics						
	Manager	ETF Proxy				
Yield	5.0%	1.4%				
Trailing 12 Month P/E	16.0	33.0				
Forward 12 Month P/E	13.3	24.5				
Price/Book	1.8	6.3				
Price/Sales	2.2	4.9				
Price/Cash Flow	7.5	19.6				
P/E-to-Growth (PEG)	2.9	2.2				
Return on Equity	12.6%	20.6%				
Long-term Growth Rate	3.5%	10.8%				
Debt to Capital	53.2%	37.3%				
Active Share	93.5%					



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#### FEDERATED INVESTMENT COUNSELING 2023 International Strategic Value Dividend ADR

Q2

Location	Pittsburgh, PA
Manager(s)	Dan Peris
Avg. # Holdings Annual Turnover	30 - 40 20% - 30%
Firm Assets Strategy Assets AMS Assets	\$692.0 Billion (As of 3/31/23) \$7.5 Million (As of 3/31/23) RJCS: \$36.6 Million PS UMA: \$13.0 Million
Model Code	FICFICISV
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	1/1/2015
Benchmark:	MSCIEAFE
ETF Proxy	iShares MSCI EAFE ETF
Avg. Fund Group	Morningstar Foreign Stock

Daniel Peris' team employs a bottom-up value style emphasizing overlooked non-US firms of large capitalizations that may outperform when the market is under stress. The International Strategic Value Dividend ADR strategy is driven by dividend growth and lower downside risk from non-U.S. companies who offer American Depositary Receipts (ADRs). The strategy offers the potential for competitive upside performance in strong market environments and the potential for lower downside risk in weak environments.

	Quarterly Contribution		
	Top 5 Stocks		
Ticker	Description	Avg. Weight	Contribution
VIV	Telefonica Brasil SA (Comm. Serv.)	2.01	0.43
B1LB9P	Scor (Financials)	1.42	0.43
NVS	Novartis (Healthcare)	4.25	0.42
529412	Munich Reinsurance (Financials)	2.90	0.32
KOF	Coca-Cola FEMSA ADR (Cons. Staples)	2.12	0.18
	Bottom 5 Stocks		
Ticker	Description	Avg. Weight	Contribution
TTE	TotalEnergies SE (Energy)	3.39	-0.27
BTI	British American Tobacco (Cons. Staples)	3.07	-0.20
570151	Elisa Oyj (Comm. Serv.)	2.03	-0.18
TAK	Takeda Pharmaceutical (Healthcare)	2.65	-0.14
ENB	Enbridge (Energy)	3.49	-0.10

Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u> 3 Year</u>	<u>5 Year</u>	10 Year
Mgr. Gross	2.61%	8.32%	8.71%	10.44%	6.59%	4.70%
Mgr. Net	1.95%	6.93%	5.93%	7.62%	3.86%	2.02%
Avg. Fund	3.27%	11.71%	17.37%	9.43%	5.14%	6.36%
Benchmark	2.95%	11.67%	18.77%	8.93%	4.39%	5.41%

Trailing Standard Deviation						
		<u>3 Year</u>	5 Year	<u>10 Year</u>		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	13.95	15.65	12.78		
loss of capital.	Avg. Fund	18.30	21.02	16.28		
	Benchmark	18.71	20.88	16.30		

Calendar Returns						
	2022	2021	2020	<u>2019</u>	2018	<u>2017</u>
Mgr. Gross	-1.42%	12.68%	-0.60%	22.21%	-11.56%	15.77%
Mgr. Net	-3.96%	9.81%	-3.16%	19.12%	-13.85%	12.83%
Avg. Fund	-14.47%	11.25%	10.64%	23.17%	-13.30%	27.08%
Benchmark	-14.45%	11.26%	7.82%	22.01%	-13.79%	25.03%

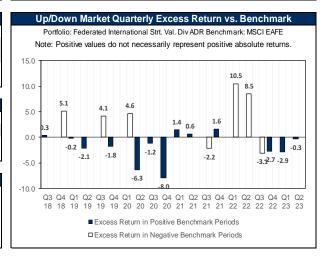
Modern Portfolio Theory Stats						
	Alpha	Beta	<u>R<sup>2</sup></u>	Sharpe	IR	
5 Year	2.74	0.69	0.84	0.32	0.42	
10 Year	0.67	0.67	0.73	0.29	0.10	

Current Style Allocation							
		Value	Blend	Growth	_		
> 46.5 E	Bil.	65%	19%	0%	Large-cap		
6.4 to 46.	5 Bil.	17%	0%	0%	Mid-cap		
< 6.4 E	Bil	0%	0%	0%	Small-cap		
Stocks	97%	Emerging Markets 7.6%					
Bonds	0%	Med. Market Cap (M) \$53,705					
Cash	3%	Wtd.	Med. Mark	et Cap (M)	\$64,393		

Top 5 Sector / Country Weights						
Sectors	Manager	ETF Proxy				
Financials	18.6%	18.2%				
Consumer Staples	17.0%	10.1%				
Health Care	15.4%	13.2%				
Utilities	15.2%	3.5%				
Energy	14.4%	4.2%				
% Weight In Top 5 Sectors	80.6%	49.2%				
Countries						
Canada	25.9%	0.0%				
United Kingdom	11.7%	15.3%				
France	10.5%	12.3%				
Switzerland	8.5%	10.1%				
Germany	<u>7.7%</u>	8.5%				
% Weight in Top 5 Countries	64.2%	46.2%				

Top 5 Holdings				
Symbol	Description	<u>% Holding</u>		
FIDPX	Federated Hermes Intl Div Strat Portf	35.2%		
SNY	Sanofi (France)	4.1%		
NVS	Novartis (Switzerland)	3.9%		
NGG	National Grid (UK)	3.8%		
PM	Philip Morris International (USA)	<u>3.6%</u>		
	% Weight in Top Five Holdings	50.6%		

Portfolio	Characteristics	
	Manager	ETF Proxy
Yield	5.0%	3.1%
Trailing 12 Month P/E	15.2	18.2
Forward 12 Month P/E	14.9	16.2
Price/Book	1.7	2.3
Price/Sales	1.8	2.2
Price/Cash Flow	8.2	12.4
P/E-to-Growth (PEG)	2.0	1.8
Return on Equity	11.7%	13.4%
Long-term Growth Rate	4.9%	8.0%
Debt to Capital	39.8%	29.7%



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#### FRANKLIN TEMPLETON INVESTMENTS Appreciation Balanced (70/30)

Location	Baltimore, MD and New York, NY
Manager(s)	Scott Glasser, Michael Kagan, Stephen Rigo
Avg. # Holdings	50 - 75
Annual Turnover	15% - 30%
Firm Assets	\$1.2 Trillion (As of 3/31/23)
Strategy Assets	\$213.6 Million (As of 3/31/23)
AMS Assets	RJCS: \$88.9 Million
Model Code	LEGAB30
Model Delivery	No
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	10/1/2014
Benchmark:	70% S&P 500 / 30% BB Treasury Intermediate
ETF Proxy	SPDR S&P 500 ETF
Avg. Fund Group	70% Large-cap Blend / 30% Interm. Bond

Q2 2023

The Franklin Templeton Appreciation Balanced strategy (formerly known as Legg Mason Appreciation Balanced) seeks long-term capital appreciation by emphasizing blue-chip growth and value stocks, while utilizing high-quality bonds to limit portfolio volatility and provide income and total return. The equity portion of the portfolio (generally 70%) is allocated to the ClearBridge Appreciation strategy, while the fixed income portion of the portfolio (typically 30%) is managed by Western's Taxable Fixed Income Team, both Franklin Templeton affiliates."

	Quarterly Attribution vs. ETF Proxy - Equity Only							
	Top 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
ORCL	Oracle (Technology)	1.68	0.30					
ADBE	Adobe Incorporated (Technology)	0.80	0.16					
CVX	Chevron (Energy)	-0.81	0.13					
VMC	Vulcan Materials (Materials)	0.61	0.13					
ETN	Eaton (Industrials)	1.00	0.10					
	Bottom 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
NVDA	Nvidia (Technology)	-2.31	-0.86					
TSLA	Tesla (Cons. Disc.)	-1.52	-0.39					
UPS	United Parcel Service (Industrials)	2.03	-0.34					
AAPL	Apple (Technology)	-3.84	-0.32					
RTX	Raytheon Technologies (Industrials)	3.00	-0.30					

	Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>	
Mgr. Gross	4.78%	7.72%	10.94%	8.29%	7.84%	8.02%	
Mgr. Net	4.11%	6.35%	8.11%	5.52%	5.08%	5.26%	
Avg. Fund	5.07%	10.49%	12.34%	9.02%	8.74%	9.30%	
Benchmark	5.74%	12.00%	13.36%	9.38%	9.14%	9.41%	

Trailing Standard Deviation							
		<u>3 Year</u>	5 Year	<u>10 Year</u>			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	10.57	12.37	9.30			
loss of capital.	Avg. Fund	12.67	15.09	11.11			
·	Benchmark	12.46	14.53	10.67			

Calendar Returns						
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-9.41%	14.49%	8.90%	19.73%	-1.00%	12.66%
Mgr. Net	-11.76%	11.58%	6.12%	16.70%	-3.55%	9.79%
Avg. Fund	-14.76%	18.26%	15.36%	23.68%	-3.15%	16.55%
Benchmark	-14.77%	18.92%	15.33%	23.28%	-2.41%	15.27%

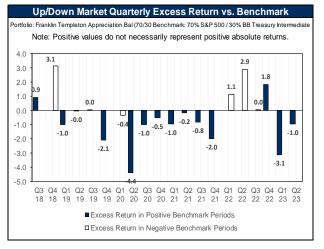
Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR	
5 Year	-0.10	0.83	0.95	0.51	NM	
10 Year	-0.10	0.85	0.94	0.76	NM	

Current Style Allocation						
Value Blend Growth						
> 46.5 l	Bil.	38%	26%	31%	Large-cap	
6.4 to 46.	5 Bil.	1%	4%	0%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
Stocks	71%			Foreigr	n 2.6%	
Bonds	26%		Med. Mark	et Cap (M	\$152,023	
Cash	3%	Wtd.	Med. Mark	et Cap (M	\$222,979	

Top 10 Sector Weights						
Sectors	Manager	ETF Proxy				
Information Technology	17.0%	29.4%				
Financials	16.7%	12.1%				
Industrials	15.8%	8.5%				
Health Care	11.7%	14.3%				
Consumer Staples	9.8%	6.3%				
Communication Services	8.4%	9.4%				
Materials	7.9%	2.4%				
Consumer Discretionary	6.5%	10.9%				
Energy	3.5%	1.7%				
Utilities	<u>1.6%</u>	<u>2.8%</u>				
% Weight In Top 3 Sectors	49.5%	50.1%				

Top 5 Holdings					
Symbol	Description	<u>% Holding</u>			
MSFT	Microsoft (Technology)	5.7%			
91282CAY7	U.S. Treasury, 0.625%, 11/30/27	3.5%			
912828P46	U.S. Treasury, 1.625%, 2/15/2026	3.1%			
BRK.B	Berkshire Hathaway (Financials)	2.8%			
AAPL	Apple (Technology)	2.7%			
	% Weight in Top Five Holdings	17.8%			

Portfolio	Characteristics	
	Manager	ETF Proxy
Yield	1.8%	1.4%
Trailing 12 Month P/E	31.7	33.0
Forward 12 Month P/E	23.8	24.5
Price/Book	6.1	6.3
Price/Sales	3.8	4.9
Price/Cash Flow	19.6	19.6
P/E-to-Growth (PEG)	2.0	2.2
Return on Equity	23.6%	20.6%
Long-term Growth Rate	11.6%	10.8%
Debt to Capital	35.8%	37.3%



### **RAYMOND JAMES®**

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### FRANKLIN TEMPLETON INVESTMENTS

Location	San Mateo, CA
Manager(s)	Ed Perks, Brendan Circle, Todd Bright
Avg. # Holdings Annual Turnover	25 - 35 stocks, plus bonds and SMACS funds 50 - 75%
Firm Assets	\$1.2 Trillion (As of 3/31/23)
Strategy Assets	\$80.3 Billion (As of 3/31/23)
AMS Assets	RJCS: \$16.3 Million
Model Code	FPGFRINC
Model Delivery	No
Status (Account Min.)	Recommended (\$250,000)
RJCS Composite Start	7/1/2023
Benchmark:	50% MSCI USA High Div/25% BB High Yield/25% BBAG
ETF Proxy	iShares Core MSCI US Quality Dividend ETF
Avg. Fund Group	Morningstar Moderate Allocation

The Franklin Income strategy seeks to maximize income while maintaining prospects for capital appreciation. Their investment philosophy is centered around a view that undervalued or out-of-favor securities capable of generating attractive income, while offering prospects for capital appreciation. Based on their assessments of relative value across companies' capital structures, they seek to identify those securities with the best risk-reward characteristics. Asset allocation is informed through the integration of top-down insights and bottom-up, company specific fundamental research. The result is a diversified portfolio of equity, hybrid, and fixed income securities.

\*Inception date 7/1/2019

Q2

2023

	Quarterly Attribution (Equity Only) vs. ETF Proxy						
	Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
ABBV	AbbVie (Healthcare)	-2.52	0.45				
Т	AT&T (Comm. Serv.)	-1.38	0.27				
PFE	Pfizer (Healthcare)	-1.84	0.22				
TGT	Target (Cons. Discr.)	-0.76	0.18				
JPM	JPMorgan Chase & Co. (Financials)	1.48	0.16				
	Bottom 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
MRK	Merck & Co. (Healthcare)	-3.24	-0.22				
JNJ	Johnson & Johnson (Healthcare)	-3.77	-0.22				
HD	Home Depot (Cons. Discr.)	-3.41	-0.16				
MCD	McDonald's (Cons. Discr.)	-2.38	-0.13				
CMCSA	Comcast (Comm. Serv.)	-1.42	-0.12				

		Traili	ng Returns	•*		
		ITalli	ng Keturna	5		
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	Inception*
Mgr. Gross	0.74%	3.51%	7.22%	10.63%	N/A	8.17%
Mgr. Net	0.09%	2.18%	4.48%	7.81%	N/A	5.41%
Avg. Fund	3.73%	7.95%	9.83%	8.13%	N/A	6.91%
Benchmark	0.96%	2.29%	5.37%	5.00%	N/A	3.86%

Trailing Standard Deviation						
		<u>3 Year</u>	<u>5 Year</u>	Inception*		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	10.71	N/A	13.50		
loss of capital.	Avg. Fund	11.59	N/A	14.42		
•	Benchmark	9.58	N/A	11.92		

		Calen	dar Return	IS		
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-4.33%	18.62%	9.01%	N/A	N/A	N/A
Mgr. Net	-6.80%	15.62%	6.23%	N/A	N/A	N/A
Avg. Fund	-12.68%	15.43%	12.63%	N/A	N/A	N/A
Benchmark	-8.00%	11.44%	4.62%	N/A	N/A	N/A

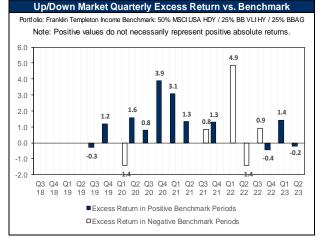
Modern Portfolio Theory Stats					
	Alpha	<u>Beta</u>	$R^2$	<u>Sharpe</u>	<u>IR</u>
4 Year	NM	NM	0.00	0.00	NM
10 Year	N/A	N/A	N/A	N/A	N/A

Current Style Allocation						
	Value Blend Growth					
	> 46.5 Bil.		88%	7%	4%	Large-cap
	6.4 to 46.5 Bil.		1%	0%	0%	Mid-cap
	< 6.4 Bil		0%	0%	0%	Small-cap
						-
	Stocks	72%			Foreigr	n 3.3%
	Bonds	26%		Med. Mark	et Cap (M)	\$116,542
	Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$156,346

Top 10 Sector Weights						
Sectors	Manager	ETF Proxy				
Financials	18.0%	9.3%				
Information Technology	17.1%	14.7%				
Industrials	13.0%	15.4%				
Utilities	11.6%	4.0%				
Health Care	11.3%	16.1%				
Energy	8.2%	9.7%				
Consumer Staples	8.0%	16.5%				
Consumer Discretionary	4.1%	8.3%				
Materials	4.0%	2.0%				
Communication Services	3.5%	4.0%				
% Weight In Top 3 Sectors	48.1%	39.3%				

	Top 5 Holdings	
Symbol	Description	% Holding
FQTIX	Franklin Templeton SMACS: Series I	26.6%
FQTEX	Franklin Templeton SMACS: Series E	15.1%
91282CFT3	Government Of The United States Of America 4.0% 31	3.2%
91282CFV8	Government Of The United States Of America 4.125%	3.2%
91282CFP1	Government Of The United States Of America 4.25% 1	2.0%
	% Weight in Top Five Holdings	50.1%

Portfolio Characteristics					
	Manager	ETF Proxy			
Yield	5.3%	3.1%			
Trailing 12 Month P/E	21.4	21.4			
Forward 12 Month P/E	16.7	16.5			
Price/Book	3.5	5.0			
Price/Sales	2.7	3.0			
Price/Cash Flow	13.4	13.7			
P/E-to-Growth (PEG)	2.2	2.3			
Return on Equity	23.8%	29.1%			
Long-term Growth Rate	6.1%	6.7%			
Debt to Capital	38.2%	42.7%			



### RAYMOND JAMES®

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#### Q2 FULLER & THALER ASSET MANAGEMENT, INC. 2023 Behavioral Mid-cap Value

Location	San Mateo, CA
Manager(s)	David Potter, Ryan Lee
Avg. # Holdings	60 - 80
Annual Turnover	20% - 40%
Firm Assets	\$16.8 Billion (As of 3/31/23)
Strategy Assets	\$449.5 Million (As of 3/31/23)
AMS Assets	RJCS: \$6.1 Million PS UMA: \$0.7 Million
Model Code	FTHFTHMCV
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	1/1/2023
Benchmark:	Russell Midcap Value
Avg. Fund Group	Morningstar Mid-cap Value

The Fuller & Thaler Behavioral Mid-cap strategy is designed to provide long term capital appreciation by focusing exclusively on capitalizing on behavioral biases that may cause the market to overreact to negative news or losses or underreact to positive information on a company. The team invests in middle capitalization companies with significant insider buying or stock repurchases, positive earnings surprise with upward revisions and reasonable fundamentals.

\*Inception Date 1/1/2018

	Quarterly Attribution		
	Top 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
FCNCA	First Citizens BancShares (Financials)	2.78	0.72
TRU	TransUnion (Industrials)	2.15	0.49
KMX	CarMax (Cons. Discr.)	1.80	0.41
ARMK	Aramark (Cons. Discr.)	2.18	0.37
SYF	Synchrony Financial (Financials)	2.54	0.30
	Bottom 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
AAP	Advance Auto Parts (Cons. Discr.)	1.20	-0.93
KEY	KeyCorp (Financials)	1.87	-0.59
CFG	Citizens Financial Group (Financials)	1.65	-0.33
DG	Dollar General (Cons. Discr.)	1.20	-0.30
OLN	Olin (Materials)	2.18	-0.29

	Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	Inception*	
Mgr. Gross	3.22%	0.08%	1.03%	17.33%	9.02%	8.13%	
Mgr. Net	2.55%	-1.21%	-1.57%	14.35%	6.24%	5.37%	
Avg. Fund	4.38%	6.24%	13.41%	18.51%	8.36%	7.76%	
Benchmark	3.86%	5.23%	10.50%	15.04%	6.84%	6.17%	

Trailing Standard Deviation						
		<u>3 Year</u>	<u>5 Year</u>	Inception*		
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	19.61	25.11	24.01		
	Avg. Fund	18.96	25.17	24.03		
	Benchmark	18.26	24.62	23.52		

	Calendar Returns					
	2022	2021	2020	<u>2019</u>	<u>2018</u>	<u>2017</u>
Mgr. Gross	-8.65%	34.37%	7.56%	29.22%	-9.97%	N/A
Mgr. Net	-11.02%	31.00%	4.80%	25.97%	-12.31%	N/A
Avg. Fund	-7.07%	30.92%	4.50%	26.40%	-11.67%	N/A
Benchmark	-12.03%	28.34%	4.96%	27.06%	-12.29%	N/A

Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR	
5 Year	2.12	1.00	0.96	0.30	0.41	
5.5 Year 1.91 1.00 0.96 0.27 0.39						

Current Style Allocation								
	Value Blend Growth							
> 46.5	Bil.	6%	2%	3%	Large-cap			
6.4 to 46.	5 Bil.	69%	14%	3%	Mid-cap			
< 6.4 E	Bil	1%	0%	2%	Small-cap			
					_			
Stocks	98%			Foreigr	n 0.0%			
Bonds	0%		Med. Mark	et Cap (M)	) \$13,891			
Cash	2%	Wtd.	Med. Mark	et Cap (M)	) \$14,450			

Top 10 Sector Weights						
Sectors	Manager	Index				
Financials	34.2%	16.0%				
Industrials	14.8%	18.9%				
Materials	14.2%	7.8%				
Consumer Discretionary	7.6%	9.4%				
Utilities	6.1%	7.5%				
Real Estate	6.0%	10.4%				
Health Care	5.5%	7.6%				
Energy	4.3%	5.0%				
Consumer Staples	3.6%	4.2%				
Information Technology	<u>2.9%</u>	<u>9.7%</u>				
% Weight In Top 3 Sectors	63.2%	42.7%				

	Top 5 Holdings				
Symbol	Description	<u>% Holding</u>			
FIS	Fidelity National Info. (Technology)	4.3%			
FCNCA	First Citizens BancShares (Financials)	3.2%			
WFC	Wells Fargo & Company (Financials)	3.2%			
SYF	Synchrony Financial (Financials)	3.0%			
CE	Celanese Corp. (Materials)	2.7%			
	% Weight in Top Five Holdings	16.4%			

Portfolio Characteristics					
	Manager	Index			
Yield	2.6%	2.0%			
Trailing 12 Month P/E	12.8	20.1			
Forward 12 Month P/E	10.5	17.7			
Price/Book	2.1	2.6			
Price/Sales	1.7	2.2			
Price/Cash Flow	8.6	12.0			
P/E-to-Growth (PEG)	1.1	1.8			
Return on Equity	13.0%	12.6%			
Long-term Growth Rate	8.9%	7.8%			
Debt to Capital	43.9%	39.5%			
Active Share	90.5%				
	50.570				



Excess Return in Negative Benchmark Periods

### RAYMOND JAMES®

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#### FULLER & THALER ASSET MANAGEMENT, INC. Behavioral Small-cap Equity

Location	San Mateo, CA	
Manager(s)	Raife Giovinazzo	
Avg. # Holdings Annual Turnover	60 - 100 20% - 50%	
Firm Assets Strategy Assets AMS Assets	\$16.8 Billion (As of 3/31/23 \$6.0 Billion (As of 3/31/23) RJCS: \$101.8 Million	) RJCS: \$8.5 Million
Model Code Model Delivery Status (Account Min.) RJCS Composite Start Benchmark: Avg. Fund Group	FTHFTHSCC Yes Recommended (Closed) 7/1/2018 Russell 2000 Morningstar Small-cap Ble	nd

#### Fuller & Thaler Behavioral Small-cap Equity is closed to new investors as of 6/30/22

The Fuller & Thaler Behavioral Small-cap Equity strategy is designed to provide long term capital appreciation by focusing exclusively on capitalizing on behavioral biases that may cause the market to overreact to negative news or losses or underreact to positive information on a company. The team invests in small capitalization companies with significant insider buying or stock repurchasing, positive earnings surprise with upward revisions and reasonable fundamentals.

\*Inception Date: 1/01/2016

Q2

2023

	Quarterly Attribution					
	Top 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
JBL	Jabil Inc. (Technology)	3.63	0.62			
AMN	AMN Healthcare Services (Healthcare)	2.36	0.54			
MEDP	Medspace Holdings (Healthcare)	2.57	0.53			
OZK	Bank OZK (Financials)	2.97	0.38			
DECK	Deckers Outdoor (Cons. Discr.)	2.73	0.31			
	Bottom 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
CRUS	Cirrus Logic (Technology)	1.30	-0.63			
ASO	Acad Sports & Outdoors, Inc. (Cons Discr)	1.85	-0.45			
IART	Integra LifeSciences (Healthcare)	0.94	-0.43			
BRKR	Bruker (Healthcare)	2.75	-0.32			
SMCI	Super Micro Computer (Technology)	-0.34	-0.28			

		Trailing	g Returns*			
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	5 Year	Inception*
Mgr. Gross	4.37%	8.54%	20.43%	18.76%	9.65%	13.26%
Mgr. Net	3.70%	7.15%	17.38%	15.75%	6.85%	10.38%
Avg. Fund	4.43%	8.14%	14.01%	15.64%	6.25%	9.66%
Benchmark	5.21%	8.09%	12.31%	10.82%	4.21%	8.47%

Trailing Standard Deviation						
		3 Year	5 Year	Inception*		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	19.93	25.20	20.97		
loss of capital.	Avg. Fund	21.65	27.47	22.57		
	Benchmark	23.51	28.60	23.59		

	Calendar Returns					
	2022	2021	<u>2020</u>	2019	2018	2017
Mgr. Gross	-7.55%	31.45%	10.42%	29.89%	-13.16%	18.38%
Mgr. Net	-9.95%	28.15%	7.59%	26.62%	-15.43%	15.38%
Avg. Fund	-15.11%	25.56%	12.46%	25.08%	-11.54%	13.96%
Benchmark	-20.44%	14.82%	19.96%	25.53%	-11.01%	14.65%

Modern Portfolio Theory Stats					
<u>Alpha Beta R<sup>2</sup> Sharpe IR</u>					IR
5 Year	5.41	0.85	0.93	0.32	0.80
7.5 Year	5.40	0.85	0.92	0.57	0.89

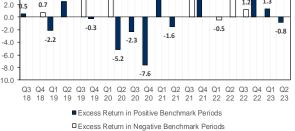
	Current Style Allocation					
		Value	Blend	Growth	_	
> 46.5 E	Bil.	0%	0%	0%	Large-cap	
6.4 to 46.5	5 Bil.	26%	17%	9%	Mid-cap	
< 6.4 E	Bil	16%	10%	22%	Small-cap	
Stocks	95%			Foreigr	0.0%	
Bonds	0%		Med. Mark	et Cap (M)	\$4,123	
Cash	5%	Wtd.	Med. Mark	et Cap (M)	\$5,034	

Top 10 Sector Weights					
Sectors	Manager	Index			
Industrials	22.2%	17.3%			
Financials	18.7%	15.1%			
Consumer Discretionary	16.6%	10.6%			
Health Care	14.2%	16.9%			
Information Technology	12.6%	13.7%			
Materials	6.6%	4.6%			
Energy	2.8%	6.8%			
Communication Services	2.3%	2.5%			
Real Estate	2.3%	6.1%			
Consumer Staples	<u>1.0%</u>	<u>3.4%</u>			
% Weight In Top 3 Sectors	57.4%	43.0%			

	Top 5 Holdings			
Symbol	Description	<u>% Holding</u>		
JBL	Jabil Inc. (Technology)	4.2%		
OZK	Bank OZK (Financials)	3.3%		
MEDP	Medspace Holdings (Healthcare)	3.1%		
DECK	Deckers Outdoor (Cons. Discr.)	2.9%		
AMN	AMN Healthcare Services (Healthcare)	2.8%		
	% Weight in Top Five Holdings	16.3%		

Portfolio Characteristics				
	Manager	Index		
Yield	1.8%	1.5%		
Trailing 12 Month P/E	13.8	17.5		
Forward 12 Month P/E	13.1	16.9		
Price/Book	3.1	2.4		
Price/Sales	1.5	2.1		
Price/Cash Flow	8.1	10.4		
P/E-to-Growth (PEG)	1.2	1.3		
Return on Equity	24.3%	9.7%		
Long-term Growth Rate	9.5%	11.6%		
Debt to Capital	25.8%	33.0%		
Active Share	92.4%			





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#### FULLER & THALER ASSET MANAGEMENT, INC. Small-cap Value

Q2

2023

Location	San Mateo, CA
Manager(s)	David Potter
Avg. # Holdings	60 - 100
Annual Turnover	20% - 50%
Firm Assets	\$16.8 Billion (As of 3/31/23)
Strategy Assets	\$8.6 Billion (As of 3/31/23)
AMS Assets	RJCS: \$98.2 Million
Model Code	FTHFTHSCV
Model Delivery	Yes
Status (Account Min.)	Recommended (Closed)
RJCS Composite Start	10/1/2016
Benchmark:	Russell 2000 Value
Avg. Fund Group	Morningstar Small-cap Value

#### Fuller & Thaler Small-cap Value closed to new investors effective 9/30/22

The influence of behavioral investing thought-leaders such as Nobel Prize winners Dr. Daniel Kahneman and Dr. Richard Thaler, as well as current CIO Dr. Russell Fuller, directly shape the strategic direction for Fuller & Thaler - further into the understanding of behavioral investing, and specifically, how to capitalize on it. The overarching philosophy points to efficient markets in the long-term, but inefficient markets in the short-term, as a result of human behavior. Thus, the Small-cap Value product, led by David Potter, seeks to exploit these inefficiencies and capitalize on over-reactions, market biases, and human emotions.

	Quarterly Attribution					
	Top 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
FCNCA	First Citizens BancShares (Financials)	3.04	1.01			
JELD	JELD-WEN Holding (Industrials)	1.50	0.45			
BECN	Beacon Roofing Supply (Industrials)	1.14	0.39			
TPH	Tri Pointe Homes (Cons. Disc.)	1.23	0.29			
MATX	Matson (Industrials)	0.83	0.19			
	Bottom 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
KEY	KeyCorp (Financials)	2.90	-0.92			
CFG	Citizens Financial Group (Financials)	3.08	-0.51			
MODV	ModivCare Inc. (Healthcare)	0.60	-0.41			
KMPR	Kemper Corp (Financials)	1.66	-0.28			
MLKN	MillerKnoll, Inc. (Industrials)	0.74	-0.27			

Trailing Returns*							
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	5 Year	10 Year	
Mgr. Gross	0.16%	0.75%	8.84%	24.67%	7.82%	10.74%	
Mgr. Net	-0.49%	-0.56%	6.05%	21.52%	5.05%	7.91%	
Avg. Fund	4.18%	6.29%	13.08%	20.58%	6.70%	9.18%	
Benchmark	3.18%	2.50%	6.01%	15.43%	3.54%	7.29%	

Trailing Standard Deviation							
		<u>3 Year</u>	5 Year	<u>10 Year</u>			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	28.66	33.00	23.83			
loss of capital.	Avg. Fund	23.63	29.60	21.95			
	Benchmark	25.12	29.30	22.12			

Calendar Returns							
	2022	2021	2020	<u>2019</u>	<u>2018</u>	2017	
Mgr. Gross	-0.94%	34.71%	5.88%	24.02%	-14.38%	13.92%	
Mgr. Net	-3.49%	31.33%	3.15%	20.88%	-16.61%	11.03%	
Avg. Fund	-8.91%	33.46%	5.67%	22.99%	-13.99%	10.51%	
Benchmark	-14.48%	28.27%	4.63%	22.39%	-12.86%	7.84%	

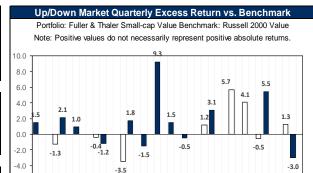
Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR	
5 Year	4.56	1.11	0.97	0.19	0.84	
10 Year	3.27	1.04	0.94	0.41	0.54	

Current Style Allocation							
		Value	Blend	Growth	_		
> 46.5 E	Bil.	0%	0%	0%	Large-cap		
6.4 to 46.	5 Bil.	40%	6%	0%	Mid-cap		
< 6.4 Bil		35%	6%	13%	Small-cap		
					-		
Stocks	98%	Foreign 0.0%					
Bonds	0%	Med. Market Cap (M) \$3,337					
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$4,069		

Top 10 Sector Weights					
Sectors	Manager	Index			
Financials	36.9%	24.2%			
Industrials	19.0%	14.6%			
Materials	12.7%	4.9%			
Real Estate	5.4%	10.5%			
Consumer Discretionary	5.3%	10.4%			
Health Care	4.8%	10.1%			
Utilities	4.8%	4.4%			
Energy	4.4%	9.1%			
Consumer Staples	3.6%	2.6%			
Information Technology	2.6%	<u>6.3%</u>			
% Weight In Top 3 Sectors	68.6%	43.7%			

Top 5 Holdings					
Symbol	Description	<u>% Holding</u>			
ONB	Old National Bancorp (Financials)	3.3%			
KEY	KeyCorp (Financials)	3.1%			
FNB	F.N.B. (Financials)	3.1%			
BERY	Berry Global Group (Cons. Staples)	3.1%			
CFG	B/E Aerospace (Industrials)	<u>3.1%</u>			
	% Weight in Top Five Holdings	15.8%			

Portfolio	Characteristics	
	Manager	Index
Yield	2.4%	2.4%
Trailing 12 Month P/E	11.3	11.5
Forward 12 Month P/E	10.0	12.1
Price/Book	1.3	1.4
Price/Sales	1.3	1.7
Price/Cash Flow	6.6	7.1
P/E-to-Growth (PEG)	1.2	1.4
Return on Equity	11.7%	9.1%
Long-term Growth Rate	6.8%	7.0%
Debt to Capital	40.9%	32.0%
Active Share	90.9%	



# Q3 Q4 Q1 Q2 <td

Excess Return in Negative Benchmark Periods

### **RAYMOND JAMES®**

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

-6.0



#### GQG PARTNERS LLC U.S. Equity

Ft. Lauderdale, FL Location Manager(s) Rajiv Jain, Sudarshan Murthy Brian Kersmanc Avg. # Holdings 15 - 40 Annual Turnover 50 - 150% Firm Assets \$92.8 Billion (As of 3/31/23) Strategy Assets \$6.8 Billion (As of 3/31/23) RJCS: \$481.6 Million PS UMA: \$133.7 Million AMS Assets Model Code GQPGQPUSE Model Delivery Yes Recommended (\$100,000) Status (Account Min.) **RJCS** Composite Start 10/1/2022 Benchmark: S&P 500 Avg. Fund Group Morningstar Large-cap Blend

The GQG US Equity team seeks consistent, long-term outperformance while also aiming to limit downside risk. The team has developed an investment approach designed to achieve their goals based around a concept they call Forward-Looking Quality. The concept ignores the traditional investment speak of growth and value and instead focuses on investing in companies that they believe are going to be successful over the next five years and beyond.

Inception date: 7/1/2014

	Quarterly Attribution							
	Top 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
NVDA	Nvidia (Technology)	3.33	1.60					
LLY	Eli Lilly and Company (Healthcare)	5.07	1.13					
META	Meta Platforms Inc. (Technology)	3.59	0.87					
LRCX	Lam Research (Technology)	2.73	0.39					
NOW	ServiceNow (Technology)	3.01	0.38					
	Bottom 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
HUM	Humana (Healthcare)	4.06	-1.04					
UNH	UnitedHealth Group (Healthcare)	5.88	-0.67					
SLB	Schlumberger N.V. (Energy)	3.50	-0.52					
XOM	Exxon Mobil (Energy)	3.07	-0.48					
TSLA	Tesla (Cons. Disc.)	-1.52	-0.42					

Trailing Returns*							
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	5 Year	Inception*	
Mgr. Gross	11.00%	8.24%	7.42%	13.64%	15.01%	14.82%	
Mgr. Net	10.31%	6.85%	4.67%	10.75%	12.09%	11.90%	
Avg. Fund	7.49%	13.92%	17.94%	14.22%	11.37%	10.73%	
Benchmark	8.74%	16.89%	19.59%	14.60%	12.31%	11.63%	

Trailing Standard Deviation							
		<u>3 Year</u>	5 Year	Inception*			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	15.36	17.00	13.05			
loss of capital.	Avg. Fund	16.08	20.39	15.69			
	Benchmark	16.85	20.78	15.94			

Calendar Returns							
	2022	<u>2021</u>	2020	<u>2019</u>	<u>2018</u>	<u>2017</u>	
Mgr. Gross	-2.60%	21.05%	25.23%	28.17%	6.03%	24.82%	
Mgr. Net	-5.11%	17.98%	22.06%	24.94%	3.32%	21.67%	
Avg. Fund	-15.93%	26.97%	16.64%	30.11%	-5.07%	21.88%	
Benchmark	-18.11%	28.71%	18.40%	31.49%	-4.38%	21.83%	

Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	5.63	0.69	0.71	0.79	0.59
9 Year	6.14	0.69	0.70	1.05	0.84

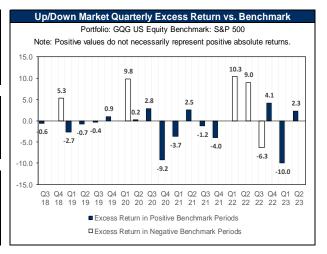
#### urrent Style Allocation

	Current a	Style Alloc	ation	
	Value	Blend	Growth	
> 46.5 Bil.	8%	23%	67%	Large-cap
6.4 to 46.5 Bil.	0%	2%	0%	Mid-cap
< 6.4 Bil	0%	0%	0%	Small-cap
Stocks 98%			Foreign	3.9%
Bonds 0%		Med. Mark	et Cap (M)	\$105,347
Cash 2%	Wtd.	Med. Mark	et Cap (M)	\$447,957

Top 10 Sector Weights					
Sectors	Manager	Index			
Information Technology	41.9%	29.4%			
Health Care	23.2%	14.3%			
Communication Services	12.8%	9.4%			
Energy	7.8%	1.7%			
Consumer Discretionary	6.4%	10.9%			
Financials	5.7%	12.1%			
Consumer Staples	2.3%	6.3%			
Industrials	0.0%	8.5%			
Real Estate	0.0%	2.1%			
Utilities	0.0%	<u>2.8%</u>			
% Weight In Top 3 Sectors	77.8%	53.1%			

Top 5 Holdings				
Symbol	Description	<u>% Holding</u>		
NVDA	Nvidia (Technology)	8.0%		
LLY	Eli Lilly and Company (Healthcare)	7.4%		
MSFT	Microsoft (Technology)	7.2%		
AAPL	Apple (Technology)	6.9%		
UNH	UnitedHealth Group (Healthcare)	6.6%		
	% Weight in Top Five Holdings	36.1%		

Portfolio Characteristics					
	Manager	Index			
Yield	0.8%	1.4%			
Trailing 12 Month P/E	35.6	33.0			
Forward 12 Month P/E	27.6	24.5			
Price/Book	9.9	6.3			
Price/Sales	6.6	4.9			
Price/Cash Flow	20.0	19.6			
P/E-to-Growth (PEG)	1.4	2.2			
Return on Equity	21.1%	20.6%			
Long-term Growth Rate	17.1%	10.8%			
Debt to Capital	35.2%	37.3%			
Active Share	71.7%				



### RAYMOND JAMES®

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Q2	
2023	

#### GUARDIAN CAPITAL, LP Fundamental Global Equity

Location	London, UK				
Manager(s)	Michael Boyd, Giles Warren				
Avg. # Holdings	20 - 25				
Annual Turnover	10% - 20%				
Firm Assets	\$36.2 Billion (As of 3/31/23)				
Strategy Assets	\$12.9 Billion (As of 3/31/23)				
AMS Assets	RJCS: \$302.2 Million PS UMA: \$108.5 Million				
	UMA: \$458.6 Million				
Model Code	GRDGRDFGE				
Model Delivery	Yes				
Status (Account Min.)	Recommended (\$100,000)				
RJCS Composite Start	4/1/2019				
Benchmark:	MSCI World				
ETF Proxy	iShares MSCI World ETF				
Avg. Fund Group	Morningstar Global Large Stock Blend				

The Guardian Capital Fundamental Global Equity investment team seeks to invest in high quality companies that can protect on the downside while remaining valuation conscious with a focus on sustainable growth driven by secular tailwinds. The team looks at a narrow range of stocks with a deep fundamental lens that typically takes a year to six months to analyze a company. Once invested, the team usually hold these companies over a longer than average investment horizon with the expectation to provide better risk adjusted returns.

#### \*Inception Date: 10/1/2014

Quarterly Contribution								
	Top 5 Stocks							
Ticker	Description	Avg. Weight	Contribution					
GOOGL	Alphabet (Comm. Serv.)	5.22	0.67					
MSFT	Microsoft (Technology)	3.32	0.58					
ACN	Accenture (Technology)	4.85	0.50					
ESLOY	Essilor Luxottica (Healthcare)	7.01	0.47					
VRSK	Verisk Analytics (Industrials)	2.80	0.46					
	Bottom 5 Stocks							
Ticker	Description	Avg. Weight	Contribution					
MKTX	MarketAxess (Financials)	4.86	-2.04					
YUMC	Yum! Brands (Cons. Discr.)	4.80	-0.57					
ILMN	Illumina (Healthcare)	2.42	-0.50					
NVZMY	Novozymes (Materials)	3.79	-0.37					
NKE	NIKE (Cons. Discr.)	3.66	-0.32					

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	Inception*
Mgr. Gross	-0.50%	10.80%	14.54%	9.93%	10.07%	12.73%
Mgr. Net	-1.15%	9.39%	11.63%	7.12%	7.26%	9.87%
Avg. Fund	5.21%	12.28%	16.45%	11.87%	8.61%	8.71%
Benchmark	6.83%	15.09%	18.51%	12.18%	9.07%	8.51%

Trailing Standard Deviation							
		<u>3 Year</u>	5 Year	Inception*			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	17.90	19.30	15.10			
loss of capital.	Avg. Fund	16.37	20.00	15.68			
	Benchmark	17.09	20.77	16.27			

Calendar Returns						
	2022	2021	2020	<u>2019</u>	<u>2018</u>	<u>2017</u>
Mgr. Gross	-16.89%	22.46%	18.14%	29.23%	2.32%	33.71%
Mgr. Net	-19.07%	19.37%	15.14%	26.01%	-0.30%	30.36%
Avg. Fund	-15.48%	19.12%	15.44%	27.03%	-8.72%	24.01%
Benchmark	-18.14%	21.82%	15.90%	27.67%	-8.71%	22.40%

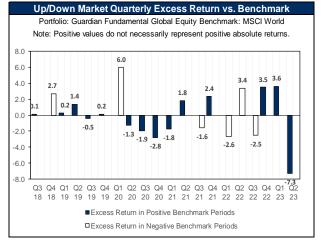
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	1.64	0.89	0.92	0.44	0.28
8.75 Year	4.93	0.87	0.87	0.77	0.89

Current Style Allocation						
		Value	Blend	Growth		
> 46.5 E	Bil.	17%	27%	37%	Large-cap	
6.4 to 46.5	5 Bil.	0%	8%	13%	Mid-cap	
< 6.4 E	Bil	0% 0% 0% Small-cap				
Stocks	98%		Foreign,	Emerging	36.2%	0.0%
Bonds	0%	Med. Market Cap (M) \$75,182				
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$100,485	

Top 5 Sector / Country Weights						
Sectors	Manager	ETF Proxy				
Health Care	21.5%	12.8%				
Financials	16.5%	14.6%				
Consumer Staples	16.1%	7.4%				
Consumer Discretionary	15.0%	11.1%				
Industrials	<u>9.7%</u>	<u>11.0%</u>				
% Weight In Top 5 Sectors	78.8%	56.9%				
Countries						
United States	63.8%	69.6%				
Denmark	14.4%	0.8%				
France	11.7%	3.4%				
Switzerland	3.8%	2.8%				
Japan	<u>3.2%</u>	<u>6.1%</u>				
% Weight in Top 5 Countries	96.8%	82.7%				

Top 5 Holdings					
Symbol	Description	<u>% Holding</u>			
BKNG	Bookings Holdings (USA)	7.0%			
NVO	Novo Nordisk (Denmark)	7.0%			
ESLOY	Essilor Luxottica (France)	7.0%			
CME	CME Group (USA)	6.5%			
MA	Mastercard (USA)	5.6%			
	% Weight in Top Five Holdings	33.2%			

Portfolio Characteristics					
	Manager	ETF Proxy			
Yield	1.6%	2.0%			
Trailing 12 Month P/E	34.2	27.5			
Forward 12 Month P/E	26.3	22.1			
Price/Book	7.7	5.2			
Price/Sales	5.6	3.7			
Price/Cash Flow	21.4	17.6			
P/E-to-Growth (PEG)	2.3	2.0			
Return on Equity	26.9%	17.9%			
Long-term Growth Rate	12.2%	9.9%			
Debt to Capital	22.3%	34.5%			



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### GUARDIAN CAPITAL, LP

Q2

2023	Giobal Dividellu				
Location	Toronto, ON				
Manager(s)	Sri Iyer, Fiona Wilson				
Avg. # Holdings Annual Turnover	40 - 80 40% - 80%				
	40/0 00/0				
Firm Assets	\$36.2 Billion (As of 3/31/23)				
Strategy Assets	\$2.7 Billion (As of 3/31/23)				
AMS Assets	RJCS: \$187.8 Million PS UMA: \$73.1 Million				
	UMA: \$324.9 Million				
Model Code	GRDGRDGD				
Model Delivery	Yes				
Status (Account Min.)	Recommended (\$100,000)				
RJCS Composite Start	7/1/2013				
Benchmark:	MSCI World				
ETF Proxy	iShares MSCI World ETF				
Avg. Fund Group	Morningstar Global Large Stock Blend				

Through bottom-up systematic research and the daily screening of company fundamentals across more than 1,200 stocks, the Global Dividend strategy seeks to isolate stock selection as the primary source of value. While differences in local accounting standards make cross-border company comparisons difficult, the firm's research shows that comparing the rate of change in company fundamentals within a global sector can add value. The team understands that markets are not always rational, so its model dynamically adjusts the factor weights as each factor's relevance in a given economic environment changes. Yet prior to implementation, the portfolio management team discusses portfolio recommendations to ensure the model output is consistent and economically relevant.

	Quarterly Contribution						
	Top 5 Stocks						
Ticker	Description	Avg. Weight	Contribution				
AVGO	Broadcom Inc. (Technology)	5.91	2.02				
MSFT	Microsoft (Technology)	5.77	1.05				
AAPL	Apple (Technology)	6.36	1.05				
WMB	Williams Companies (Energy)	3.57	0.38				
VZ	Verizon Communications (Comm. Serv.)	2.26	0.12				
	Bottom 5 Stocks						
Ticker	Description	Avg. Weight	Contribution				
ABBV	AbbVie (Healthcare)	1.79	-0.32				
TTE	TotalEnergies SE (Energy)	3.41	-0.29				
CCI	Crown Castle Inc. (Real Estate)	0.83	-0.12				
AMGN	Amgen (Healthcare)	0.88	-0.08				
VZ	Verizon Communications (Comm. Serv.)	1.89	-0.08				

Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	10 Year
Mgr. Gross	6.98%	11.70%	14.52%	12.34%	10.21%	9.46%
Mgr. Net	6.30%	10.28%	11.61%	9.48%	7.40%	6.67%
Avg. Fund	5.21%	12.28%	16.45%	11.87%	8.61%	9.64%
Benchmark	6.83%	15.09%	18.51%	12.18%	9.07%	9.50%

Trailing Standard Deviation						
		<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	15.98	17.42	13.24		
loss of capital.	Avg. Fund	16.37	20.00	14.96		
	Benchmark	17.09	20.77	15.50		

Calendar Returns						
	2022	2021	2020	<u>2019</u>	<u>2018</u>	<u>2017</u>
Mgr. Gross	-14.12%	28.17%	10.06%	26.59%	-7.92%	20.82%
Mgr. Net	-16.36%	24.94%	7.25%	23.40%	-10.31%	17.76%
Avg. Fund	-15.48%	19.12%	15.44%	27.03%	-8.72%	24.01%
Benchmark	-18.14%	21.82%	15.90%	27.67%	-8.71%	22.40%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	2.41	0.79	0.88	0.50	0.39
10 Year	1.61	0.79	0.85	0.64	0.31

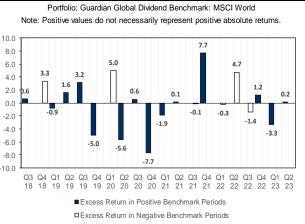
Current Style Allocation						
		Value	Blend	Growth		
> 46.5 E	Bil.	22%	19%	44%	Large-cap	
6.4 to 46.5	5 Bil.	17%	0%	0%	Mid-cap	
< 6.4 E	Bil	0% 0% 0% Small-cap				
Stocks	99%		Foreign,	Emerging	37.7%	0.0%
Bonds	0%	Med. Market Cap (M) \$140,724				
Cash	1%	Wtd. Med. Market Cap (M) \$217,869				

Top 5 Sector / Country Weights						
Sectors	Manager	ETF Proxy				
Information Technology	23.8%	22.2%				
Health Care	14.6%	12.8%				
Financials	12.3%	14.6%				
Industrials	11.8%	11.0%				
Energy	<u>11.5%</u>	4.6%				
% Weight In Top 5 Sectors	74.0%	65.2%				
<u>Countries</u>						
United States	62.3%	69.6%				
France	9.8%	3.4%				
Canada	7.3%	3.1%				
United Kingdom	7.2%	4.2%				
Netherlands	4.2%	1.3%				
% Weight in Top 5 Countries	90.8%	81.6%				

Top 5 Holdings				
Symbol	Description	<u>% Holding</u>		
AVGO	Broadcom Inc. (USA)	6.9%		
AAPL	Apple (USA)	6.7%		
MSFT	Microsoft (USA)	6.0%		
COST	Costco Wholesale (USA)	4.0%		
NSRGY	Nestle (Switzerland)	3.8%		
	% Weight in Top Five Holdings	27.4%		

Portfolio Characteristics					
	Manager	ETF Proxy			
Yield	3.1%	2.0%			
Trailing 12 Month P/E	27.5	27.5			
Forward 12 Month P/E	21.2	22.1			
Price/Book	6.8	5.2			
Price/Sales	3.6	3.7			
Price/Cash Flow	18.7	17.6			
P/E-to-Growth (PEG)	2.6	2.0			
Return on Equity	24.1%	17.9%			
Long-term Growth Rate	9.3%	9.9%			
Debt to Capital	41.6%	34.5%			

#### Up/Down Market Quarterly Excess Return vs. Benchmark



### **RAYMOND JAMES®**

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#### GW&K INVESTMENT MANAGEMENT, LLC Small-cap Core Equity

Location	Boston, MA
Manager(s)	Jeff Thibault
Avg. # Holdings	50 - 80
Annual Turnover	10% - 30%
Firm Assets	\$48.8 Billion (As of 3/31/23)
Strategy Assets	\$2.8 Billion (As of 3/31/23)
AMS Assets	RJCS: \$49.7 Million
Model Code	GWKSCG
Model Delivery	No
Status (Account Min.)	Recommended (Closed)
RJCS Composite Start	7/1/2006
Benchmark:	Russell 2000
Avg. Fund Group	Morningstar Small-cap Blend

Q2

2023

GW&K's small-cap discipline is closed to new investors. RJCS offers the GW&K team's small- to mid-cap portfolio as an alternative.

The strategy focuses on small-cap companies that the team believes may have a dominant or strengthening position within a niche market that exhibits sustainable growth characteristics. Research analysts combine an awareness of economic and industry conditions with in-depth analysis of company financials. Scrutiny is placed on a company's earnings, growth, profit margins, balance sheet trends and product strength relative to its industry. After the initial screen, the team conducts analysis on return on equity and its components. The portfolio is designed to be diversified in an attempt to minimize risk while providing long-term return potential.

	Quarterly Attribution		
	Top 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
APPF	AppFolio (Technology)	1.43	0.40
SPXC	SPX Technologies, Inc. (Industrials)	2.43	0.34
LAD	Lithia Motors, Inc. (Cons. Discr.)	1.25	0.33
PRIM	Primoris Services (Industrials)	1.42	0.24
MEDP	Medspace Holdings (Healthcare)	1.16	0.24
	Bottom 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
IART	Integra LifeSciences (Healthcare)	1.04	-0.40
SUPN	Supernus Pharmaceuticals (Healthcare)	1.37	-0.31
INDB	Independent Bank (Financials)	0.62	-0.28
SMCI	Super Micro Computer (Technology)	-0.34	-0.28
SLGN	Silgan (Materials)	1.45	-0.27

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	<u>10 Year</u>
Mgr. Gross	2.25%	3.77%	10.15%	12.38%	7.10%	10.18%
Mgr. Net	1.56%	2.36%	7.18%	9.36%	4.20%	7.20%
Avg. Fund	4.43%	8.14%	14.01%	15.64%	6.25%	9.26%
Benchmark	5.21%	8.09%	12.31%	10.82%	4.21%	8.26%

Trailing Standard Deviation				
		<u>3 Year</u>	<u>5 Year</u>	10 Year
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	20.31	26.00	19.37
loss of capital.	Avg. Fund	21.65	27.47	20.45
	Benchmark	23.51	28.60	21.49

Calendar Returns						
	2022	2021	2020	<u>2019</u>	2018	2017
Mgr. Gross	-15.75%	23.01%	19.93%	32.31%	-12.85%	21.96%
Mgr. Net	-18.07%	19.73%	16.70%	28.80%	-15.25%	18.70%
Avg. Fund	-15.11%	25.56%	12.46%	25.08%	-11.54%	13.96%
Benchmark	-20.44%	14.82%	19.96%	25.53%	-11.01%	14.65%

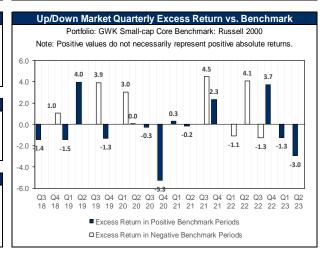
	Modern Port	folio Theo	ory Stats		
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	2.79	0.90	0.97	0.21	0.60
10 Year	2.47	0.88	0.96	0.47	0.61

	Current Style Allocation					
			Value	Blend	Growth	
>	46.5 E	Bil.	0%	0%	0%	Large-cap
6.4 t	o 46.5	5 Bil.	16%	5%	6%	Mid-cap
<	6.4 E	Bil	16%	23%	34%	Small-cap
Sto	cks	97%			Foreigr	n 2.1%
Bo	nds	0%		Med. Mark	et Cap (M	) \$2,863
Ca	ash	3%	Wtd.	Med. Mark	et Cap (M	) \$3,718

Top 10 Sector Weights					
Sectors	Manager	Index			
Industrials	20.5%	17.3%			
Health Care	19.2%	16.9%			
Financials	14.5%	15.1%			
Consumer Discretionary	13.1%	10.6%			
Information Technology	12.3%	13.7%			
Materials	5.8%	4.6%			
Real Estate	5.3%	6.1%			
Energy	4.5%	6.8%			
Utilities	2.6%	3.0%			
Consumer Staples	2.2%	<u>3.4%</u>			
% Weight In Top 3 Sectors	54.2%	49.2%			

Top 5 Holdings				
Symbol	Description	<u>% Holding</u>		
SPXC	SPX Technologies, Inc. (Industrials)	2.8%		
TXRH	Texas Roadhouse (Cons. Discr.)	2.4%		
NOVT	Novanta (Technology)	2.2%		
FLYW	Flywire Corp. (Technology)	2.0%		
RBC	RBC Bearings (Industrials)	2.0%		
	% Weight in Top Five Holdings	11.4%		

Portfolio Characteristics					
	Manager	Index			
Yield	1.2%	1.5%			
Trailing 12 Month P/E	22.8	17.5			
Forward 12 Month P/E	19.1	16.9			
Price/Book	3.0	2.4			
Price/Sales	2.7	2.1			
Price/Cash Flow	14.4	10.4			
P/E-to-Growth (PEG)	1.4	1.3			
Return on Equity	10.1%	9.7%			
Long-term Growth Rate	13.0%	11.6%			
Debt to Capital	30.1%	33.0%			
Active Share	92.7%				



### **RAYMOND JAMES®**

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#### GW&K INVESTMENT MANAGEMENT, LLC Small- to Mid-cap Core

Location	Boston, MA
Manager(s)	Jeff Thibault
Avg. # Holdings Annual Turnover	70 - 90 10% - 40%
Firm Assets Strategy Assets AMS Assets	\$48.8 Billion (As of 3/31/23) \$4.1 Billion (As of 3/31/23) RJCS: \$59.8 Million UMA: \$179.9 Million
Model Code Model Delivery Status (Account Min.) RJCS Composite Start Benchmark: Avg. Fund Group	GNKGNKSMC Yes Recommended (\$100,000) 7/1/2011 Russell 2500 50% Mstar Small Blend/50% Mstar Mid Blend

Q2

2023

The strategy focuses on small- and mid-cap companies that the team believes may have a dominant or strengthening position within a niche market that exhibits sustainable growth characteristics. Research analysts combine an awareness of economic and industry conditions with in-depth analysis of company financials. Scrutiny is placed on a company's earnings, growth, profit margins, balance sheet trends and product strength relative to its industry. After the initial screen, the team conducts analysis on return on equity and its components. The portfolio is designed to be diversified in an attempt to minimize risk while providing long-term return potential. The team attempts to diversify portfolios across most economic sectors and may invest in small- and mid-cap growth, value and blend stocks.

	Quarterly Attribution					
	Top 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
MANH	Manhattan Associates (Technology)	2.06	0.46			
HUBS	HubSpot (Technology)	2.14	0.36			
ENTG	Entegris (Technology)	1.24	0.33			
LAD	Lithia Motors, Inc. (Cons. Discr.)	1.26	0.33			
EXP	Eagle Materials (Materials)	1.65	0.33			
	Bottom 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
CTLT	Catalent (Healthcare)	0.94	-0.82			
BJ	BJ's Wholesale Club (Cons. Staples)	2.02	-0.49			
BIO	Bio-Rad Laboratories (Healthcare)	1.35	-0.38			
MKTX	MarketAxess (Financials)	0.74	-0.36			
BURL	Burlington Stores (Cons. Discr.)	1.11	-0.35			

	Trailing Returns*					
	2nd Qtr.	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	2.38%	6.71%	11.45%	13.35%	9.56%	10.85%
Mgr. Net	1.72%	5.34%	8.60%	10.46%	6.76%	8.02%
Avg. Fund	4.67%	8.47%	14.72%	15.49%	7.44%	9.70%
Benchmark	5.23%	8.79%	13.58%	12.29%	6.55%	9.38%

Trailing Standard Deviation					
		<u>3 Year</u>	<u>5 Year</u>	10 Year	
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	18.53	23.92	17.83	
loss of capital.	Avg. Fund	19.72	25.72	18.99	
	Benchmark	21.23	27.30	20.12	
	Bononnan	21120	21.00	20112	

-							
	Calendar Returns						
		2022	2021	2020	2019	2018	2017
	Mgr. Gross	-17.55%	26.33%	23.17%	31.32%	-7.08%	17.00%
	Mgr. Net	-19.71%	23.15%	20.05%	28.02%	-9.49%	14.04%
	Avg. Fund	-14.03%	25.39%	13.44%	26.07%	-10.75%	15.76%
	Benchmark	-18.37%	18.18%	19.99%	27.77%	-10.00%	16.81%

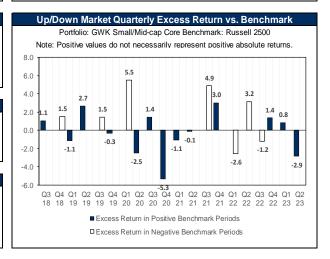
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	3.14	0.87	0.97	0.33	0.77
10 Year	2.24	0.87	0.96	0.55	0.64

	Current Style Allocation				
		Value	Blend	Growth	_
> 46.5 E	Bil.	0%	0%	0%	Large-cap
6.4 to 46.5	5 Bil.	28%	21%	19%	Mid-cap
< 6.4 E	Bil	7%	5%	20%	Small-cap
Stocks	98%			Foreign	0.0%
Bonds	0%		Med. Mark	et Cap (M)	\$6,237
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$6,881

Top 10 Sector Weights				
Sectors	Manager	Index		
Industrials	23.6%	19.7%		
Information Technology	14.9%	12.9%		
Consumer Discretionary	14.3%	12.7%		
Health Care	13.6%	13.4%		
Financials	10.0%	14.9%		
Materials	6.4%	5.4%		
Real Estate	6.2%	7.3%		
Consumer Staples	4.8%	3.3%		
Energy	4.0%	4.8%		
Utilities	<u>2.1%</u>	2.8%		
% Weight In Top 3 Sectors	52.9%	45.3%		

	Top 5 Holdings			
Symbol	Description	<u>% Holding</u>		
HUBS	HubSpot (Technology)	2.3%		
MANH	Manhattan Associates (Technology)	2.3%		
EXP	Eagle Materials (Materials)	2.0%		
KNSL	Kinsale Capital Group (Financials)	2.0%		
VOYA	Voya Financial (Financials)	<u>1.9%</u>		
	% Weight in Top Five Holdings	10.5%		

Portfolio Characteristics				
	Manager	Index		
Yield	1.1%	1.6%		
Trailing 12 Month P/E	27.9	19.9		
Forward 12 Month P/E	24.1	17.5		
Price/Book	4.4	2.8		
Price/Sales	2.8	2.2		
Price/Cash Flow	16.5	11.9		
P/E-to-Growth (PEG)	1.4	1.5		
Return on Equity	11.9%	12.4%		
Long-term Growth Rate	12.0%	9.6%		
Debt to Capital	36.9%	37.9%		
Active Share	92.1%			



### **RAYMOND JAMES®**

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#### HAMLIN CAPITAL MANAGEMENT, LLC Equity Income

Location	New York, NY
Manager(s)	Christopher D'Agnes, Michael Tang
Avg. # Holdings	30 - 40
Annual Turnover	30% - 60%
Firm Assets	\$6.4 Billion (As of 3/31/23)
Strategy Assets	\$3.0 Billion (As of 3/31/23)
AMS Assets	RJCS: \$266.3 Million PS UMA: \$62.5 Million
Model Code	HMLHMLEI
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	10/1/2016
Benchmark:	Russell 3000 Value
Avg. Fund Group	50% Mstar Large Value / 50% Mstar Mid Value

Q2

2023

Hamlin's Equity Income team has a dividend-focused philosophy at the backbone of their investment process. The team believes that a healthy and consistent dividend policy endorses historic accounting statements, acts as an effective governor on capital allocation, and can help to smooth volatile performance over longer periods of time. The universe of investments is narrowed first by relative dividend yield, with a subsequent focus on companies with strong balance sheets and high-quality earnings. Deep fundamental research helps to analyze the true quality of earnings and the ability to cover future dividend payments.

	Quarterly Attribution				
	Top 5 Stocks				
Ticker	Description	O/U Weight	Total Effect		
MDC	M.D.C. (Cons. Discr.)	2.42	0.39		
XOM	Exxon Mobil (Energy)	-2.30	0.25		
CVX	Chevron (Energy)	-1.58	0.17		
CMCSA	Comcast (Comm. Serv.)	2.59	0.15		
т	AT&T (Comm. Serv.)	-0.63	0.14		
	Bottom 5 Stocks				
Ticker	Description	O/U Weight	Total Effect		
TGT	Target (Cons. Discr.)	3.11	-0.82		
META	Meta Platforms Inc. (Technology)	-2.01	-0.67		
KDP	Keurig Dr. Pepper Inc. (Cons. Staples)	2.97	-0.50		
COP	ConocoPhillips (Energy)	4.14	-0.30		
CME	CME Group (Financials)	3.84	-0.22		

Trailing Returns*							
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>	
Mgr. Gross	3.93%	7.07%	17.53%	18.48%	11.30%	10.76%	
Mgr. Net	3.26%	5.70%	14.55%	15.48%	8.46%	7.94%	
Avg. Fund	4.16%	5.69%	12.83%	17.26%	8.91%	10.18%	
Benchmark	4.03%	4.98%	11.22%	14.38%	7.79%	9.09%	

Please remember that volatility does not measure the risk of a permanent loss of capital.         Mgr. Gross         15.09         19.80         14.98           Avg. Fund         17.22         22.95         16.88	Trailing Standard Deviation							
not measure the risk of a permanent logi. Gross 15.09 19.80 14.96			<u>3 Year</u>	5 Year	10 Year			
loss of capital. Avg. Fund 17.22 22.95 16.88		Mgr. Gross	15.09	19.80	14.98			
Denohmerk 16.27 21.19 15.79		Avg. Fund	17.22	22.95	16.88			
Benchmark 10.37 21.18 15.78		Benchmark	16.37	21.18	15.78			

	Calendar Returns							
ſ		2022	2021	2020	<u>2019</u>	2018	2017	
	Mgr. Gross	-2.94%	32.36%	7.44%	22.53%	-6.68%	16.19%	
	Mgr. Net	-5.44%	29.04%	4.69%	19.43%	-9.09%	13.25%	
	Avg. Fund	-5.94%	29.32%	4.48%	26.47%	-9.52%	16.30%	
	Benchmark	-7.98%	25.37%	2.87%	26.26%	-8.58%	13.19%	

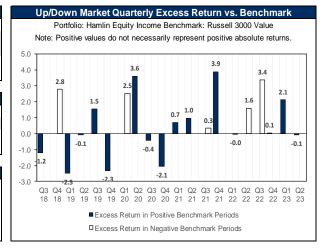
Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR	
5 Year	3.65	0.92	0.97	0.49	1.02	
10 Year	2.19	0.92	0.93	0.65	0.55	

Current Style Allocation							
Value Blend Growth							
> 46.5	Bil.	25%	13%	17%	Large-cap		
6.4 to 46.	5 Bil.	25%	8%	9%	Mid-cap		
< 6.4 E	Bil	4%	0%	0%	Small-cap		
Stocks	97%			Foreigr	n 3.9%		
Bonds	0%		Med. Mark	et Cap (M	\$57,298		
Cash	3%	Wtd.	Med. Mark	et Cap (M	\$60,879		

Top 10 Sector Weights						
Sectors	Manager	Index				
Industrials	18.6%	13.5%				
Financials	15.2%	20.3%				
Consumer Staples	12.9%	8.0%				
Consumer Discretionary	10.4%	5.6%				
Information Technology	10.3%	8.9%				
Energy	8.6%	8.0%				
Health Care	8.3%	15.5%				
Communication Services	6.9%	5.0%				
Real Estate	4.5%	5.2%				
Utilities	4.2%	<u>5.1%</u>				
% Weight In Top 3 Sectors	46.8%	41.9%				

Top 5 Holdings						
Symbol	Description	<u>% Holding</u>				
AVGO	Broadcom Inc. (Technology)	6.3%				
ARES	Ares Management Corporation (Financials)	4.6%				
COP	ConocoPhillips (Energy)	4.6%				
PG	Procter & Gamble (Cons. Staples)	4.6%				
S0	Snap-on (Industrials)	4.5%				
	% Weight in Top Five Holdings	24.6%				

Portfolio Characteristics						
	Manager	Index				
Yield	3.4%	2.3%				
Trailing 12 Month P/E	20.2	21.4				
Forward 12 Month P/E	18.2	17.0				
Price/Book	6.1	2.5				
Price/Sales	2.7	2.5				
Price/Cash Flow	14.1	13.2				
P/E-to-Growth (PEG)	2.2	2.2				
Return on Equity	26.2%	13.7%				
Long-term Growth Rate	7.3%	7.0%				
Debt to Capital	47.5%	36.5%				
Active Share	92.5%					



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Q2	
2023	

### INVESCO ADVISERS. INC.

**Real Estate Investment Trusts** 

Location	Dallas, TX				
Manager(s)	Darin Turner				
Avg. # Holdings Annual Turnover	30 - 80 40% - 60%				
Firm Assets Strategy Assets AMS Assets	\$1.5 Trillion (As of 3/31/23) \$2.4 Billion (As of 3/31/23) RJCS: \$44.7 Million PS UMA: \$1.2 Million				
Model Code Model Delivery	INVINVREI Yes				
Status (Account Min.) RJCS Composite Start	Recommended (\$100,000) 1/1/1998				
Benchmark:	Dow Jones U.S. Select REIT				
ETF Proxy	SPDR Dow Jones REIT ETF				
Avg. Fund Group	Morningstar Real Estate				

Real estate investment trusts (REITs) have made it possible for individual investors to participate in real estate investments, which traditionally see their total rate of return come from income and capital appreciation potential of publicly traded investment vehicles. Invesco seeks to maximize consistency of investment returns. Real estate, as an asset class, can increase diversification as a component of a well-allocated portfolio. The strategy employs a disciplined, relative value-oriented strategy for stock selection, with a bottom-up investment approach. It focuses on equity REITs, the segment of the publicly traded REIT market that has historically provided the highest risk-adjusted returns over the long term. This includes approximately 150 securities. The team designs portfolios of attractively priced, high-quality companies in an attempt to reduce risk.

	Quarterly Attribution vs. ETF Proxy							
	Top 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
PSA	Public Storage (Real Estate)	-5.23	0.29					
EXR	Extra Space Storage (Real Estate)	-2.29	0.26					
AVB	AvalonBay Communities (Real Estate)	2.23	0.23					
PLD	Prologis (Real Estate)	-3.90	0.15					
COLD	Americold Realty Trust (Real Estate)	1.09	0.12					
	Bottom 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
AMT	American Tower (Real Estate)	9.00	-0.60					
REXR	Rexford Industrial Realty (Real Estate)	2.86	-0.46					
SUI	Sun Communities (Real Estate)	2.54	-0.25					
PEAK	Healthpeak Properties (Real Estate)	2.30	-0.24					
VICI	VICI Properties (Real Estate)	4.18	-0.23					

Trailing Returns*							
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	10 Year	
Mgr. Gross	0.32%	3.03%	-5.00%	5.20%	3.96%	6.56%	
Mgr. Net	-0.33%	1.70%	-7.46%	2.50%	1.30%	3.83%	
Avg. Fund	2.44%	5.17%	-1.71%	8.30%	5.41%	7.37%	
Benchmark	2.92%	5.77%	-0.69%	9.17%	3.28%	5.76%	

Trailing Standard Deviation						
		<u>3 Year</u>	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	17.02	20.27	15.95		
loss of capital.	Avg. Fund	18.05	21.24	16.58		
	Benchmark	20.05	22.41	17.88		

Calendar Returns						
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-24.29%	42.55%	-10.07%	29.19%	-4.76%	9.97%
Mgr. Net	-26.29%	38.99%	-12.41%	25.93%	-7.22%	7.16%
Avg. Fund	-24.83%	40.32%	-3.40%	29.12%	-4.89%	7.18%
Benchmark	-25.96%	45.91%	-11.20%	23.10%	-4.22%	3.76%

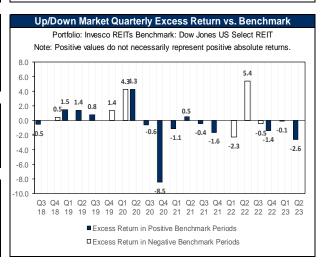
Modern Portfolio Theory Stats					
	Alpha	Beta	$R^2$	Sharpe	IR
5 Year	0.65	0.88	0.94	0.12	0.12
10 Year	1.24	0.87	0.94	0.35	0.32

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	Bil.	9%	8%	9%	Large-cap	
6.4 to 46.5	5 Bil.	56%	14%	0%	Mid-cap	
< 6.4 E	Bil	3%	1%	0%	Small-cap	
Stocks	98%			Foreigr	n 0.1%	
Bonds	0%		Med. Mark	et Cap (M)	\$39,000	
Cash	2%	Wtd.	Med. Mark	et Cap (M	\$21,048	

Current Industry Weights					
	Manager	ETF Proxy			
REIT - Residential	19.5%	19.8%			
REIT - Specialty	18.4%	22.6%			
REIT - Industrial	17.6%	17.8%			
REIT - Telecom Towers	12.9%	0.0%			
REIT - Health Care	12.6%	10.7%			
REIT - Retail	11.1%	16.8%			
REIT - Hotel	3.6%	3.8%			
REIT - Office	<u>3.3%</u>	<u>5.9%</u>			
% Weight In Top 3 Sectors	55.6%	60.3%			

Top 5 Holdings				
Symbol	Description	<u>% Holding</u>		
AMT	American Tower (Real Estate)	8.8%		
PLD	Prologis (Real Estate)	8.8%		
UDR	UDR (Real Estate)	5.2%		
AVB	AvalonBay Communities (Real Estate)	5.2%		
EQIX	Equinix (Real Estate)	5.0%		
	% Weight in Top Five Holdings	33.0%		

Portfolio Characteristics					
	Manager	ETF Proxy			
Yield	3.4%	3.9%			
Trailing 12 Month P/E	42.0	36.8			
Forward 12 Month P/E	44.3	44.0			
Price/Book	2.1	2.2			
Price/Sales	9.1	9.5			
Price/Cash Flow	16.9	16.6			
P/E-to-Growth (PEG)	6.2	6.5			
Return on Equity	6.6%	7.0%			
Long-term Growth Rate	6.7%	6.7%			
Debt to Capital	44.3%	42.1%			



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#### J.P. MORGAN ASSET MANAGEMENT US Equity

Location	New York, NY			
Manager(s)	Scott Davis, Shilpee Raina			
Avg. # Holdings	50-80			
Annual Turnover	40% - 60%			
Firm Assets	\$2.6 Trillion (As of 3/31/23)			
Strategy Assets	\$50.8 Billion (As of 3/31/23)			
AMS Assets	RJCS: \$4.7 Million PS UMA: \$3.1 Million			
Model Code Model Delivery	UMA: \$117.0 Million JMOJMOUSE Yes			
Status (Account Min.)	Recommended (\$100,000)			
RJCS Composite Start	4/1/2023			
Benchmark:	S&P 500			
ETF Proxy	SPDR S&P 500 ETF			
Avg. Fund Group	Morningstar Large-cap Blend			

The strategy emphasizes bottom-up stock selection with minimal exposure to risks associated with market timing or factor bets. The team focuses on fundamental analysis to find quality companies with competitive advantages, sustainable return on capital and strong balance sheets that are trading at attractive valuations.

Inception date: 10/1/14

Q2 2023

	Quarterly Attribution vs. ETF Proxy						
	Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
MSFT	Microsoft (Technology)	2.72	0.30				
UBER	Uber (Technology)	1.13	0.26				
XOM	Exxon Mobil (Energy)	-1.28	0.21				
ETN	Eaton (Industrials)	1.94	0.20				
ORCL	Oracle (Technology)	0.98	0.17				
	Bottom 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
ABBV	AbbVie (Healthcare)	2.44	-0.64				
REGN	Regeneron Pharmaceuticals (Healthcare)	1.82	-0.43				
DG	Dollar General (Cons. Discr.)	0.87	-0.36				
BMY	Bristol-Myers Squibb (Healthcare)	2.02	-0.34				
TSLA	Tesla (Cons. Disc.)	-0.70	-0.30				

Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u> 3 Year</u>	5 Year	Inception*
Mgr. Gross	8.62%	17.07%	19.23%	15.58%	14.10%	12.87%
Mgr. Net	7.94%	15.60%	16.20%	12.61%	11.16%	9.96%
Avg. Fund	7.49%	13.92%	17.94%	14.22%	11.37%	11.03%
Benchmark	8.74%	16.89%	19.59%	14.60%	12.31%	10.72%

Trailing Standard Deviation						
	_	<u>3 Year</u>	<u>5 Year</u>	Inception*		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	17.23	21.26	16.74		
loss of capital.	Avg. Fund	16.08	20.39	15.89		
	Benchmark	16.85	20.78	16.53		

Calendar Returns						
	2022	2021	2020	<u>2019</u>	<u>2018</u>	<u>2017</u>
Mgr. Gross	-18.44%	29.36%	27.34%	32.83%	-5.43%	22.32%
Mgr. Net	-20.60%	26.05%	24.08%	29.44%	-7.91%	19.18%
Avg. Fund	-15.93%	26.97%	16.64%	30.11%	-5.07%	21.88%
Benchmark	-18.11%	28.71%	18.40%	31.49%	-4.38%	21.83%

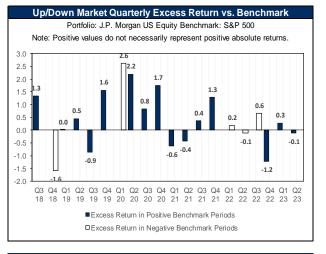
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	1.48	1.02	0.99	0.59	0.66
8.75 Year	0.70	1.03	0.98	0.70	0.33

Current Style Allocation								
		Value	Blend	Growth				
> 46.5 E	Bil.	21%	25%	45%	Large-cap			
6.4 to 46.	6.4 to 46.5 Bil.		3%	1%	Mid-cap			
< 6.4 E	Bil	0%	0%	0%	Small-cap			
Stocks	99%			Foreigr	0.4%			
Bonds	0%		Med. Mark	et Cap (M)	\$128,416			
Cash	1%	Wtd.	Med. Mark	et Cap (M)	\$160,614			

Top 10 Sector Weights							
Sectors	Manager	ETF Proxy					
Information Technology	27.5%	29.4%					
Financials	14.0%	12.1%					
Health Care	13.3%	14.3%					
Industrials	10.6%	8.5%					
Consumer Discretionary	10.3%	10.9%					
Communication Services	7.0%	9.4%					
Energy	5.2%	1.7%					
Utilities	4.0%	2.8%					
Consumer Staples	3.1%	6.3%					
Materials	<u>3.1%</u>	2.4%					
% Weight In Top 3 Sectors	54.8%	55.8%					

Top 5 Holdings						
Symbol	Description	<u>% Holding</u>				
MSFT	Microsoft (Technology)	9.3%				
AAPL	Apple (Technology)	6.1%				
GOOGL	Alphabet (Comm. Serv.)	4.0%				
NVDA	Nvidia (Technology)	3.6%				
AMZN	Amazon.com (Cons. Discr.)	3.5%				
	% Weight in Top Five Holdings	26.5%				

ager ETF Prox
.6 33.0
3.1 24.5
.9 6.3
2 4.9
.6 19.6
.7 2.2
6% 20.6%
5% 10.8%
6% 37.3%
-



### **RAYMOND JAMES®**

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

J.P. MORGAN ASSET MANAGEMENT
US Large Cap Growth

Q2

2023

Location	New York, NY
Manager(s)	Giri Devulapally
Avg. # Holdings	60 - 90
Annual Turnover	40% - 60%
Firm Assets	\$2.6 Trillion (As of 3/31/23)
Strategy Assets	\$7.9 Billion (As of 3/31/23)
AMS Assets	RJCS: \$70.6 Million PS UMA: \$21.5 Million
Model Code	JMOJMOLCG
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	1/1/2023
Benchmark	Russell 1000 Growth
Avg. Fund Group	Morningstar Large-cap Growth

The strategy follows a fundamental, bottom-up approach that combines stock selection and risk management. The investment philosophy is based on the belief that longterm outperformance is achieved by investing in companies where the team perceives a disconnect between fundamentals and market expectations. Stocks typically have a large addressable market undergoing meaningful change, sustainable competitive advantages, and strong price momentum

	Quarterly Attribution							
	Top 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
META	Meta Platforms Inc. (Technology)	2.18	0.51					
NVDA	Nvidia (Technology)	0.78	0.39					
UNH	UnitedHealth Group (Healthcare)	-2.05	0.32					
UBER	Uber (Technology)	1.24	0.26					
NFLX	Netflix (Comm. Serv.)	1.76	0.24					
	Bottom 5 Stocks							
Ticker	Description	<u>O/U Weight</u>	Total Effect					
REGN	Regeneron Pharmaceuticals (Healthcare)	2.11	-0.61					
MELI	MercadoLibre (Technology)	1.63	-0.39					
FSLR	First Solar (Technology)	1.16	-0.25					
FCX	Freeport-McMoRan (Materials)	1.26	-0.24					
DE	Deere & Company (Industrials)	0.90	-0.22					

Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	10 Year
Mgr. Gross	13.23%	23.81%	26.66%	12.84%	16.67%	17.29%
Mgr. Net	12.52%	22.27%	23.46%	9.94%	13.67%	14.27%
Avg. Fund	11.34%	24.68%	24.37%	10.94%	12.60%	14.24%
Benchmark	12.81%	29.02%	27.11%	13.73%	15.14%	15.74%

	Trailing Standard Deviation							
		<u>3 Year</u>	<u>5 Year</u>	10 Year				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	20.25	26.17	19.57				
loss of capital.	Avg. Fund	20.77	23.84	17.61				
	Benchmark	21.87	24.40	17.84				

Calendar Returns						
	2022	2021	2020	<u>2019</u>	<u>2018</u>	2017
Mgr. Gross	-25.03%	18.82%	57.15%	39.96%	1.02%	37.75%
Mgr. Net	-27.02%	15.76%	53.19%	36.41%	-1.62%	34.25%
Avg. Fund	-28.95%	22.07%	36.90%	33.44%	-0.81%	29.46%
Benchmark	-29.14%	27.60%	38.49%	36.39%	-1.51%	30.21%

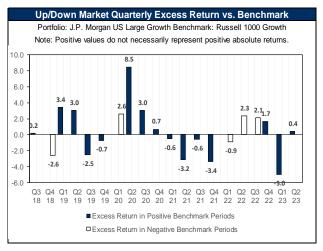
Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR	
5 Year	0.98	1.04	0.95	0.58	0.16	
10 Year	0.78	1.05	0.92	0.83	0.14	

Current Style Allocation						
> 46.5 E	Bil.	2%	15%	70%	Large-cap	
6.4 to 46.5	5 Bil.	2%	5%	6%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
					-	
Stocks	96%			Foreign	0.8%	
Bonds	0%		Med. Mark	et Cap (M)	\$83,742	
Cash	4%	Wtd.	Med. Mark	et Cap (M)	\$359,116	

Top 10 Sector Weights						
Sectors	Manager	Index				
Information Technology	45.2%	43.3%				
Consumer Discretionary	16.0%	16.0%				
Communication Services	13.2%	10.7%				
Health Care	12.4%	11.0%				
Industrials	5.3%	6.0%				
Financials	3.7%	6.4%				
Consumer Staples	1.9%	4.4%				
Energy	1.2%	0.5%				
Materials	1.2%	0.7%				
Utilities	<u>0.0%</u>	<u>0.1%</u>				
% Weight In Top 3 Sectors	74.4%	70.0%				

Top 5 Holdings						
Symbol	Description	<u>% Holding</u>				
MSFT	Microsoft (Technology)	11.8%				
AAPL	Apple (Technology)	11.1%				
NVDA	Nvidia (Technology)	5.5%				
GOOG	Alphabet (Comm. Serv.)	5.1%				
AMZN	Amazon.com (Cons. Discr.)	<u>5.0%</u>				
	% Weight in Top Five Holdings	38.5%				

Portfolio Characteristics						
	Manager	Index				
Yield	0.5%	0.7%				
Trailing 12 Month P/E	36.9	35.6				
Forward 12 Month P/E	32.4	32.4				
Price/Book	13.0	13.0				
Price/Sales	7.9	8.0				
Price/Cash Flow	26.2	26.2				
P/E-to-Growth (PEG)	1.6	2.1				
Return on Equity	23.6%	30.6%				
Long-term Growth Rate	15.1%	13.2%				
Debt to Capital	37.8%	41.6%				
Active Share	43.1%					



### **RAYMOND JAMES®**

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#### JANUS HENDERSON INVESTORS All-cap Growth

Denver, CO Location Manager(s) Doug Rao, Nick Schommer Avg. # Holdings 30 - 50 Annual Turnover 30% - 60% Firm Assets \$310.5 Billion (As of 3/31/23) Strategy Assets \$1.6 Billion (As of 3/31/23) RJCS: \$272.6 Million PS UMA: \$31.1 Million AMS Assets UMA: \$236.5 Million Model Code JCMJCMACG Model Delivery Yes Status (Account Min.) Recommended (\$100,000) **RJCS** Composite Start 10/1/2016 Benchmark: Russell 3000 Growth 50% Mstar Mid Growth/ 50% Mstar Large Growth Avg. Fund Group

Q2

2023

Janus Henderson's All-cap Growth team is led by Doug Rao, with the assistance of Nick Schommer and the deep equity research team at Janus. A fundamental, research-driven approach to investing is at the core of the process. The team seeks to construct a portfolio of innovative companies with sustainable competitive advantages that are driving innovation and change through disruptive technologies, products, or business models.

	Quarterly Attribution		
	Top 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
CNM	Core & Main, Inc. (Industrials)	2.99	0.63
META	Meta Platforms Inc. (Technology)	1.86	0.50
AMD	Advanced Micro Devices (Technology)	3.09	0.37
AMZN	Amazon.com (Cons. Discr.)	2.38	0.36
UNH	UnitedHealth Group (Healthcare)	-1.94	0.30
	Bottom 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
ILMN	Illumina (Healthcare)	2.14	-0.77
TSLA	Tesla (Cons. Disc.)	-2.41	-0.54
ABBV	AbbVie (Healthcare)	1.55	-0.47
DE	Deere & Company (Industrials)	2.29	-0.39
DHR	Danaher (Healthcare)	2.12	-0.36

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u> 3 Year</u>	5 Year	10 Year
Mgr. Gross	11.52%	26.51%	28.21%	8.63%	12.26%	15.18%
Mgr. Net	10.82%	24.94%	24.98%	5.85%	9.39%	12.26%
Avg. Fund	8.75%	19.63%	21.76%	9.98%	11.27%	13.01%
Benchmark	12.47%	28.05%	26.60%	13.24%	14.39%	15.26%

Trailing Standard Deviation							
		<u>3 Year</u>	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	23.63	25.05	18.58			
loss of capital.	Avg. Fund	20.72	24.88	18.30			
	Benchmark	21.63	24.53	17.95			

Calendar Returns						
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-32.89%	19.82%	38.52%	35.84%	6.23%	28.15%
Mgr. Net	-34.68%	16.79%	35.04%	32.44%	3.51%	24.93%
Avg. Fund	-28.01%	18.52%	38.57%	33.89%	-2.99%	27.85%
Benchmark	-28.97%	25.85%	38.26%	35.85%	-2.12%	29.59%

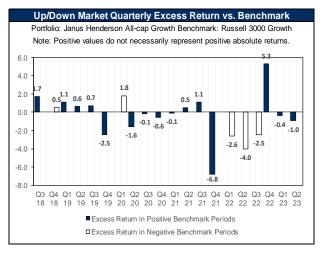
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR
5 Year	-1.71	1.00	0.96	0.43	NM
10 Year	0.16	0.99	0.93	0.76	0.03

Current Style Allocation						
Value Blend Growth						
> 46.5 l	Bil.	5%	13%	62%	Large-cap	
6.4 to 46.	5 Bil.	12%	6%	1%	Mid-cap	
< 6.4 E	Bil	0%	0%	1%	Small-cap	
Stocks	98%			Foreigr	า 5.0%	
Bonds	0%		Med. Mark	et Cap (M)	) \$43,168	
Cash	2%	Wtd.	Med. Mark	et Cap (M	\$237,660	

Top 10 Sector Weights						
Sectors	Manager	Index				
Information Technology	38.1%	42.2%				
Consumer Discretionary	15.6%	15.7%				
Health Care	11.2%	11.6%				
Financials	10.0%	6.4%				
Industrials	8.9%	6.7%				
Materials	6.1%	0.9%				
Communication Services	5.2%	10.3%				
Real Estate	4.8%	1.0%				
Consumer Staples	0.0%	4.4%				
Utilities	<u>0.0%</u>	<u>0.1%</u>				
% Weight In Top 3 Sectors	65.0%	69.5%				

Top 5 Holdings					
Symbol	Description	<u>% Holding</u>			
MSFT	Microsoft (Technology)	10.9%			
AAPL	Apple (Technology)	9.0%			
AMZN	Amazon.com (Cons. Discr.)	7.8%			
MA	Mastercard (Technology)	6.1%			
NVDA	Nvidia (Technology)	4.3%			
	% Weight in Top Five Holdings	38.0%			

Manager	
manayer	Index
0.8%	0.7%
36.9	35.6
32.4	32.4
9.9	13.0
7.6	8.0
23.6	26.2
1.6	2.1
18.5%	28.3%
13.8%	13.2%
36.2%	41.6%
58.7%	
	36.9 32.4 9.9 7.6 23.6 1.6 18.5% 13.8% 36.2%



### **RAYMOND JAMES®**

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

Q2	
2023	

### JANUS HENDERSON INVESTORS

**Concentrated Growth Equity** 

Location	Denver, CO
Manager(s)	Doug Rao, Nick Schommer
Avg. # Holdings	30 - 40
Annual Turnover	20% - 40%
Firm Assets	\$310.5 Billion (As of 3/31/23)
Strategy Assets	\$22.1 Billion (As of 3/31/23)
AMS Assets	RJCS: \$20.2 Million PS UMA: \$12.9 Million
Model Code	JCMJCMCGE
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	4/1/2015
Benchmark:	Russell 1000 Growth
Avg. Fund Group	Morningstar Large-cap Growth

Janus Henderson's Growth team is led by Doug Rao, with the assistance of Nick Schommer and the deep equity research team at Janus. A fundamental, research-driven approach to investing is at the core of the process. The team seeks to construct a portfolio of innovative companies with sustainable competitive advantages that are driving innovation and change through disruptive technologies, products, or business models.

Current Style Allocation						
		Value	Blend	Growth		
> 46.5 E	Bil.	8%	16%	64%	Large-cap	
6.4 to 46.5 Bil.		4%	8%	0%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
Stocko	069/			Foreign	2.20/	
Stocks	96%			Foreigr	n 3.3%	
Bonds	0%		Med. Mark	et Cap (M	\$118,799	
Cash	4%	Wtd.	Med. Mark	et Cap (M	\$357,647	

Top 10 Se	ctor Weights	
Sectors	Manager	Index
Information Technology	42.6%	43.3%
Consumer Discretionary	14.2%	16.0%
Financials	11.9%	6.4%
Health Care	10.5%	11.0%
Communication Services	5.5%	10.7%
Real Estate	5.0%	1.0%
Industrials	4.8%	6.0%
Materials	4.2%	0.7%
Consumer Staples	1.2%	4.4%
Energy	0.0%	<u>0.5%</u>
% Weight In Top 3 Sectors	68.7%	65.7%

	Top 5 Holdings	
Symbol	Description	% Holding
MSFT	Microsoft (Technology)	11.1%
AAPL	Apple (Technology)	9.4%
AMZN	Amazon.com (Cons. Discr.)	7.9%
MA	Mastercard (Technology)	6.4%
WDAY	Workday (Technology)	4.6%
	% Weight in Top Five Holdings	39.4%

	Quarterly Attribution		
	Top 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
META	Meta Platforms Inc. (Technology)	1.85	0.50
CSGP	CoStar Group (Technology)	3.15	0.49
AMD	Advanced Micro Devices (Technology)	3.14	0.36
MRVL	Marvell Technology, Inc. (Technology)	1.17	0.31
AMZN	Amazon.com (Cons. Discr.)	2.22	0.31
	Bottom 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
ILMN	Illumina (Healthcare)	2.19	-0.79
TSLA	Tesla (Cons. Disc.)	-2.55	-0.56
ABBV	AbbVie (Healthcare)	1.64	-0.51
DE	Deere & Company (Industrials)	2.42	-0.43
DHR	Danaher (Healthcare)	2.21	-0.38

Portfolio	Characteristics	
	Manager	Index
Yield	1.0%	0.7%
Trailing 12 Month P/E	36.9	35.6
Forward 12 Month P/E	32.4	32.4
Price/Book	10.7	13.0
Price/Sales	8.0	8.0
Price/Cash Flow	26.2	26.2
P/E-to-Growth (PEG)	1.7	2.1
Return on Equity	18.5%	30.6%
Long-term Growth Rate	13.6%	13.2%
Debt to Capital	36.2%	41.6%
Active Share	56.2%	

Up/Down Market Quarterly Excess Return vs. Benchmark

		Traili	ng Returns	S*		
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Mgr. Gross	11.18%	26.06%	27.13%	9.30%	12.88%	15.11%
Mgr. Net	10.49%	24.49%	23.92%	6.51%	10.01%	12.18%
Avg. Fund	11.34%	24.68%	24.37%	10.94%	12.60%	14.24%
Benchmark	12.81%	29.02%	27.11%	13.73%	15.14%	15.74%

Trailing S	Standard Dev	iation		
		<u>3 Year</u>	<u>5 Year</u>	10 Year
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	23.06	24.25	18.01
loss of capital.	Avg. Fund	20.77	23.84	17.61
	Benchmark	21.87	24.40	17.84

	Calen	dar Returr	าร		
2022	2021	2020	<u>2019</u>	<u>2018</u>	2017
-32.54%	22.70%	38.89%	37.06%	2.18%	29.59%
-34.34%	19.59%	35.41%	33.63%	-0.44%	26.33%
-28.95%	22.07%	36.90%	33.44%	-0.81%	29.46%
-29.14%	27.60%	38.49%	36.39%	-1.51%	30.21%
	<u>2022</u> -32.54% -34.34% -28.95% -29.14%	2022         2021           -32.54%         22.70%           -34.34%         19.59%           -28.95%         22.07%	2022         2021         2020           -32.54%         22.70%         38.89%           -34.34%         19.59%         35.41%           -28.95%         22.07%         36.90%	-32.54%         22.70%         38.89%         37.06%           -34.34%         19.59%         35.41%         33.63%           -28.95%         22.07%         36.90%         33.44%	2022         2021         2020         2019         2018           -32.54%         22.70%         38.89%         37.06%         2.18%           -34.34%         19.59%         35.41%         33.63%         -0.44%           -28.95%         22.07%         36.90%         33.44%         -0.81%

	1.7	,				1.7	,										34		
-		0.6	1.0	1.2						0.9	0.4	0.5							
1.6							·1.1	0.7	-0.2							-0.	9.	-1.0	-1.6
-					2.3									-2.	1	R			
-																0			
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	Q4 18		Q2 19		Q4 19	Q1 20						Q3 21		Q1 22	Q2 22		Q4 22	Q1 23	Q2 23
						- Po	turn	in D	ocitis	P	onch	mar	k Po	riode	,				

# **RAYMOND JAMES®**

Modern Portfolio Theory Stats  $R^2$ IR Alpha Beta Sharpe NM -1.65 0.98 0.47 5 Year 0.97 10 Year 0.98 0.78 NM -0.16 0.94

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

Q2	
2023	

Avg. Fund Group

### JENNISON ASSOCIATES, LLC

Large-cap Growth Location New York, NY Manager(s) Kathleen McCarragher, Blair Boyer Avg. # Holdings 50 - 70 Annual Turnover 60% - 90% Firm Assets \$175.3 Billion (As of 3/31/23) Strategy Assets \$62.7 Billion (As of 3/31/23) RJCS: \$207.1 Million PS UMA: \$48 Million AMS Assets UMA: \$480.7 Million Model Code JENJENLG Model Delivery Yes Status (Account Min.) Recommended (\$100,000) **RJCS** Composite Start 1/1/2013 Benchmark: Russell 1000 Growth

Jennison's Large-cap Growth strategy seeks long-term growth of capital by investing primarily in larger-cap stocks believed to have sustainable, above-market growth in revenues, earnings, and cash flows. The tenured team, with an average of 15 years' experience, drives the deep fundamental analysis that this strategy necessitates

Morningstar Large-cap Growth

Jennison is a fundamental research-driven, bottom-up security selection investment manager. Analysts are focused by sector and industry, building in-depth understanding of companies by meeting with senior management teams. They further develop their views of a company and industry by meeting with customers, suppliers, and competitors. Careful scrutiny of financial statements provides the foundation for building a fundamental outlook and earnings model.

	Quarterly Attribution		
	Top 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
NVDA	Nvidia (Technology)	3.71	1.36
ABBV	AbbVie (Healthcare)	-1.29	0.41
UBER	Uber (Technology)	1.60	0.36
LLY	Eli Lilly and Company (Healthcare)	1.67	0.32
TSLA	Tesla (Cons. Disc.)	1.43	0.32
	Bottom 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
MELI	MercadoLibre (Technology)	1.86	-0.46
SLB	Schlumberger N.V. (Energy)	1.17	-0.30
AAPL	Apple (Technology)	-6.25	-0.27
LVMUY	Louis Vuitton (Cons. Discr.)	2.88	-0.26
NVO	Novo Nordisk (Healthcare)	2.25	-0.26

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	15.75%	36.80%	32.94%	9.78%	13.56%	16.05%
Mgr. Net	15.03%	35.12%	29.60%	6.97%	10.66%	13.10%
Avg. Fund	11.34%	24.68%	24.37%	10.94%	12.60%	14.24%
Benchmark	12.81%	29.02%	27.11%	13.73%	15.14%	15.74%

Trailing Standard Deviation				
		<u>3 Year</u>	5 Year	10 Year
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	26.52	28.55	21.21
loss of capital.	Avg. Fund	20.77	23.84	17.61
·	Benchmark	21.87	24.40	17.84

Calendar Returns						
	2022	2021	2020	<u>2019</u>	2018	2017
Mgr. Gross	-37.05%	16.57%	57.67%	32.88%	-0.09%	36.25%
Mgr. Net	-38.73%	13.61%	53.75%	29.54%	-2.66%	32.83%
Avg. Fund	-28.95%	22.07%	36.90%	33.44%	-0.81%	29.46%
Benchmark	-29.14%	27.60%	38.49%	36.39%	-1.51%	30.21%

	Modern Port	folio Theo	ry Stats		
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	-2.64	1.14	0.95	0.42	NM
10 Year	-1.40	1.15	0.93	0.71	NM

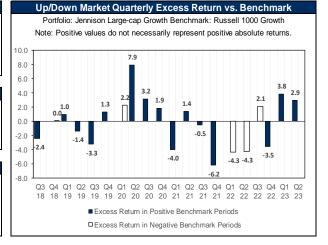
Current Style Allocation					
	Value	Blend	Growth	_	
> 46.5 Bil.	4%	15%	76%	Large-cap	
6.4 to 46.5 Bil.	0%	0%	6%	Mid-cap	
< 6.4 Bil	0%	0%	0%	Small-cap	

Stocks	99%	Foreign 9.7%
Bonds	0%	Med. Market Cap (M) \$128,606
Cash	1%	Wtd. Med. Market Cap (M) \$445,376

Top 10 Se	ctor Weights	
Sectors	Manager	Index
Information Technology	39.6%	43.3%
Consumer Discretionary	23.5%	16.0%
Health Care	11.2%	11.0%
Financials	9.9%	6.4%
Communication Services	9.1%	10.7%
Consumer Staples	3.0%	4.4%
Industrials	2.0%	6.0%
Real Estate	1.0%	1.0%
Energy	0.7%	0.5%
Materials	<u>0.0%</u>	<u>0.7%</u>
% Weight In Top 3 Sectors	74.3%	70.3%

Top 5 Holdings			
Symbol	Description	<u>% Holding</u>	
NVDA	Nvidia (Technology)	8.4%	
MSFT	Microsoft (Technology)	8.3%	
AAPL	Apple (Technology)	6.7%	
AMZN	Amazon.com (Cons. Discr.)	5.3%	
TSLA	Tesla (Cons. Disc.)	4.8%	
	% Weight in Top Five Holdings	33.5%	

Portfolio	Characteristics	
	Manager	Index
Yield	0.7%	0.7%
Trailing 12 Month P/E	40.1	35.6
Forward 12 Month P/E	35.4	32.4
Price/Book	13.3	13.0
Price/Sales	9.5	8.0
Price/Cash Flow	29.0	26.2
P/E-to-Growth (PEG)	1.6	2.1
Return on Equity	26.9%	30.6%
Long-term Growth Rate	16.8%	13.2%
Debt to Capital	31.1%	41.6%
Active Share	46.8%	
	-10.076	-



### **RAYMOND JAMES®**

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#### JOHN HANCOCK INVESTMENT MANAGEMENT Fundamental All-cap Core Equity

Q2

2023

Location	Boston, MA
Manager(s)	Sandy Sanders, Jonathan White
Avg. # Holdings	35 - 75
Annual Turnover	30% - 70%
Firm Assets	\$215.5 Billion (As of 3/31/23)
Strategy Assets	\$4.6 Billion (As of 3/31/23)
AMS Assets	RJCS: \$128.5 Million PS UMA: \$25.1 Million
Model Code	JHMJHMFAC
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	4/1/2018
Benchmark:	Russell 3000
Avg. Fund Group	50% Mstar Large Blend/ 50% Mstar Mid Blend

John Hancock Investment Management's Fundamental All-cap Core team, led by Emory "Sandy" Sanders, believes that quality companies with a sustainable competitive advantage and cash flow generation bought at the "right price" should outperform. The team looks for companies that have some or all of the following characteristics: sustainable secular growth, significant competitive advantages, high barriers to entry, niche industry domination, business reinvestment leading to increased distribution, high returns on capital, and steady free cash flow production.

	Quarterly Attribution		
	Top 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
AMZN	Amazon.com (Cons. Discr.)	6.61	1.22
NVDA	Nvidia (Technology)	1.38	0.51
LEN	Lennar (Cons. Discr.)	4.33	0.47
GOOGL	Alphabet (Comm. Serv.)	4.09	0.28
ORCL	Oracle (Technology)	1.54	0.27
	Bottom 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
FHB	First Hawaiian (Financials)	3.20	-0.59
BUD	Anheuser-Busch InBev (Cons. Staples)	1.69	-0.49
MRNA	Moderna, Inc. (Healthcare)	1.24	-0.48
MSFT	Microsoft (Technology)	-4.51	-0.44
HAIN	Hain Celestial Group (Cons. Staples)	0.99	-0.42

Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u> 3 Year</u>	5 Year	<u>10 Year</u>
Mgr. Gross	7.54%	22.41%	24.80%	16.17%	12.59%	14.08%
Mgr. Net	6.86%	20.87%	21.64%	13.21%	9.72%	11.17%
Avg. Fund	6.20%	11.34%	16.70%	14.79%	10.03%	11.11%
Benchmark	8.39%	16.17%	18.95%	13.89%	11.39%	12.34%

Trailing Standard Deviation							
		<u>3 Year</u>	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	19.27	26.44	19.54			
loss of capital.	Avg. Fund	16.76	22.09	16.24			
	Benchmark	17.41	21.77	16.01			

_								
	Calendar Returns							
		2022	2021	2020	2019	<u>2018</u>	<u>2017</u>	
1	Mgr. Gross	-22.87%	31.71%	27.03%	36.33%	-12.85%	28.59%	
	Mgr. Net	-24.90%	28.40%	23.82%	32.91%	-15.12%	25.35%	
	Avg. Fund	-14.45%	26.09%	15.64%	28.58%	-7.55%	19.71%	
E	Benchmark	-19.21%	25.66%	20.89%	31.02%	-5.24%	21.13%	

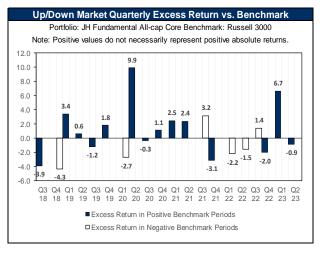
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR
5 Year	-0.01	1.18	0.95	0.42	NM
10 Year	0.05	1.18	0.93	0.67	0.01

Current Style Allocation								
Value Blend Growth								
> 46.5 E	Bil.	14%	15%	31%	Large-cap			
6.4 to 46.5	5 Bil.	18%	11%	5%	Mid-cap			
< 6.4 E	Bil	4%	1%	1%	Small-cap			
					_			
Stocks	99%			Foreign	5.8%			
Bonds	0%	Med. Market Cap (M) \$43,787						
Cash	1%	Wtd.	Med. Mark	et Cap (M)	\$51,250			

Top 10 Sector Weights						
Sectors	Manager	Index				
Information Technology	26.1%	26.4%				
Consumer Discretionary	20.6%	10.9%				
Financials	15.2%	13.0%				
Communication Services	11.3%	7.8%				
Health Care	5.7%	13.5%				
Industrials	5.3%	9.9%				
Consumer Staples	5.2%	6.1%				
Energy	4.8%	4.2%				
Real Estate	4.3%	3.0%				
Materials	<u>1.4%</u>	<u>2.8%</u>				
% Weight In Top 3 Sectors	61.9%	50.3%				

	Top 5 Holdings				
Symbol	Description	<u>% Holding</u>			
AMZN	Amazon.com (Cons. Discr.)	7.5%			
GOOGL	Alphabet (Comm. Serv.)	5.4%			
LEN	Lennar (Cons. Discr.)	4.4%			
AAPL	Apple (Technology)	4.1%			
CRM	Salesforce, Inc. (Technology)	3.8%			
	% Weight in Top Five Holdings	25.2%			

Portfolio Characteristics					
	Manager	Index			
Yield	1.1%	1.5%			
Trailing 12 Month P/E	29.6	31.7			
Forward 12 Month P/E	21.2	23.8			
Price/Book	4.1	5.9			
Price/Sales	2.7	4.6			
Price/Cash Flow	16.7	19.1			
P/E-to-Growth (PEG)	1.3	2.1			
Return on Equity	11.1%	19.1%			
Long-term Growth Rate	13.0%	10.6%			
Debt to Capital	46.5%	37.8%			
Active Share	83.5%				



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#### JOHN HANCOCK INVESTMENT MANAGEMENT 2023 **Fundamental Global Franchise Equity ADR**

Q2

Location	Boston, MA
Manager(s)	Jonathan White, Sandy Sanders
Avg. # Holdings Annual Turnover	20 - 50 20% - 50%
Firm Assets	\$215.5 Billion (As of 3/31/23)
Strategy Assets	\$807.7 Million (As of 3/31/23)
AMS Assets	RJCS: \$11.0 Million PS UMA: \$5.8 Million
	UMA: \$192.1 Million
Model Code	JHMJHMFGF
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	10/1/2018
Benchmark:	MSCI World
ETF Proxy	iShares MSCI World ETF
Avg. Fund Group	Morningstar Global Large Stock Blend

John Hancock Investment Management's Fundamental Global Franchise team believes that quality companies that possess a sustainable competitive advantage, high returns on capital and consistent cash flow generation bought at the "right price" should outperform over the long term. A multi-year time horizon allows for the compounding of companies' cash flows and an increase in business value. The team looks for companies based both in U.S. and outside the U.S. that have some or all of the following characteristics: sustainable secular growth, significant competitive advantages, high barriers to entry, niche industry domination, business reinvestment leading to increased distribution, high returns on capital, and steady free cash flow production.

	Quarterly Contribution						
	Top 5 Stocks						
Ticker	Description	Avg. Weight	Contribution				
AMZN	Amazon.com (Cons. Discr.)	6.88	1.80				
ORCL	Oracle (Technology)	5.38	1.47				
RACE	Ferrari (Cons. Discr.)	4.98	0.94				
GOOGL	Alphabet (Comm. Serv.)	3.51	0.54				
CMCSA	Comcast (Comm. Serv.)	4.94	0.50				
	Bottom 5 Stocks						
Ticker	Description	Avg. Weight	Contribution				
BUD	Anheuser-Busch InBev (Cons. Staples)	6.20	-1.00				
MRNA	Moderna, Inc. (Healthcare)	2.78	-0.74				
HAIN	Hain Celestial Group (Cons. Staples)	0.81	-0.27				
HEINY	Heineken (Cons. Staples)	5.14	-0.18				
DIS	Walt Disney (Comm. Serv.)	1.32	-0.15				

Trailing Returns*							
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>	
Mgr. Gross	4.87%	19.49%	20.62%	10.20%	7.95%	10.31%	
Mgr. Net	4.20%	17.99%	17.56%	7.39%	5.19%	7.49%	
Avg. Fund	5.21%	12.28%	16.45%	11.87%	8.61%	9.64%	
Benchmark	6.83%	15.09%	18.51%	12.18%	9.07%	9.50%	

Trailing Standard Deviation							
		<u>3 Year</u>	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	19.94	22.07	16.41			
loss of capital.	Avg. Fund	16.37	20.00	14.96			
	Benchmark	17.09	20.77	15.50			

	Calendar Returns					
	2022	2021	2020	2019	2018	<u>2017</u>
Mgr. Gross	-22.64%	18.60%	15.30%	30.31%	-10.06%	25.89%
Mgr. Net	-24.67%	15.60%	12.37%	27.04%	-12.39%	22.71%
Avg. Fund	-15.48%	19.12%	15.44%	27.03%	-8.72%	24.01%
Benchmark	-18.14%	21.82%	15.90%	27.67%	-8.71%	22.40%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	-1.07	1.03	0.94	0.29	NM
10 Year	0.92	1.00	0.89	0.57	0.16

Current Style Allocation							
		Value	Blend	Growth			
> 46.5 E	Bil.	23%	26%	21%	Large-cap		
6.4 to 46.5	5 Bil.	8%	11%	3%	Mid-cap		
< 6.4 E	Bil	4% 0% 3% S			Small-cap		
Stocks	98%		Foreign,	Emerging	41.6%	3.6%	
Bonds	0%	Med. Market Cap (M) \$46,656					
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$59,114		

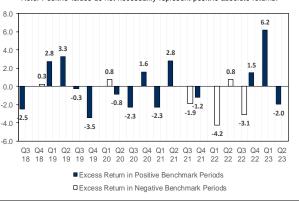
Top 5 Sector / C	ountry Weights	
Sectors	Manager	ETF Proxy
Consumer Staples	26.2%	7.4%
Consumer Discretionary	22.5%	11.1%
Communication Services	20.1%	7.0%
Information Technology	17.5%	22.2%
Health Care	7.2%	12.8%
% Weight In Top 5 Sectors	93.4%	60.5%
Countries		
United States	58.4%	69.6%
Netherlands	10.1%	1.3%
France	6.6%	3.4%
Italy	6.4%	0.7%
Belgium	<u>5.6%</u>	0.3%
% Weight in Top 5 Countries	87.0%	75.2%

Top 5 Holdings					
Symbol	Description	<u>% Holding</u>			
AMZN	Amazon.com (USA)	7.8%			
BUD	Anheuser-Busch InBev (Belgium)	5.6%			
DANOY	Danone (France)	5.5%			
EBAY	eBay (USA)	5.5%			
HEINY	Heineken (Netherlands)	5.2%			
	% Weight in Top Five Holdings	29.7%			

Portfolio Characteristics				
	Manager	ETF Proxy		
Yield	1.3%	2.0%		
Trailing 12 Month P/E	37.2	27.5		
Forward 12 Month P/E	19.3	22.1		
Price/Book	3.3	5.2		
Price/Sales	2.6	3.7		
Price/Cash Flow	13.3	17.6		
P/E-to-Growth (PEG)	1.3	2.0		
Return on Equity	8.4%	17.9%		
Long-term Growth Rate	11.7%	9.9%		
Debt to Capital	38.6%	34.5%		



Note: Positive values do not necessarily represent positive absolute returns.



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#### JOHN HANCOCK INVESTMENT MANAGEMENT Fundamental Large-cap Core

Q2

2023

Location	Boston, MA			
Manager(s)	Sandy Sanders, Jonathan White			
Avg. # Holdings	45 - 65			
Annual Turnover	20% - 40%			
Firm Assets	\$215.5 Billion (As of 3/31/23)			
Strategy Assets	\$12.7 Billion (As of 3/31/23)			
AMS Assets	RJCS: \$19.8 Million PS UMA: \$25.9 Million			
Model Code	JHMJHMFLC			
Model Delivery	Yes			
Status (Account Min.)	Recommended (\$100,000)			
RJCS Composite Start	7/1/2018			
Benchmark:	S&P 500			
ETF Proxy	SPDR S&P 500 ETF			
Avg. Fund Group	Morningstar Large-cap Blend			

John Hancock Investment Management's Fundamental Large-cap Core Team, led by Emory "Sandy" Sanders, believes that quality companies with a sustainable competitive advantage and cash flow generation, bought at the "right price" should outperform. The team looks for companies that have some or all of the following characteristics: sustainable secular growth, significant competitive advantages, high barriers to entry, niche industry domination, business reinvestment leading to increased distribution, high returns on capital, and steady free cash flow production.

Quarterly Attribution vs. ETF Proxy							
	Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
AMZN	Amazon.com (Cons. Discr.)	4.93	0.87				
LEN	Lennar (Cons. Discr.)	4.22	0.44				
GOOGL	Alphabet (Comm. Serv.)	3.84	0.31				
KLAC	KLA Corporation (Technology)	1.83	0.24				
ХОМ	Exxon Mobil (Energy)	-1.28	0.21				
	Bottom 5 Stocks						
Ticker	Description	<u>O/U Weight</u>	Total Effect				
BUD	Anheuser-Busch InBev (Cons. Staples)	4.37	-1.09				
NVDA	Nvidia (Technology)	-2.31	-0.85				
LNG	Cheniere Energy (Energy)	3.48	-0.44				
MRNA	Moderna, Inc. (Healthcare)	1.04	-0.40				
TSLA	First Hawaiian (Financials)	-1.52	-0.39				

Trailing Returns*						
	<u>2nd Qtr.</u>	YTD	1 Year	<u>3 Year</u>	5 Year	<u>10 Year</u>
Mgr. Gross	6.42%	19.99%	19.07%	13.87%	11.13%	12.41%
Mgr. Net	5.75%	18.48%	16.05%	10.97%	8.29%	9.54%
Avg. Fund	7.49%	13.92%	17.94%	14.22%	11.37%	12.07%
Benchmark	8.74%	16.89%	19.59%	14.60%	12.31%	12.86%

Trailing Standard Deviation							
		<u>3 Year</u>	<u>5 Year</u>	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	18.53	25.39	18.57			
loss of capital.	Avg. Fund	16.08	20.39	15.07			
·	Benchmark	16.85	20.78	15.31			

	Calendar Returns					
	2022	2021	2020	2019	2018	<u>2017</u>
Mgr. Gross	-23.68%	30.43%	20.74%	36.86%	-12.95%	21.14%
Mgr. Net	-25.69%	27.15%	17.68%	33.43%	-15.22%	18.07%
Avg. Fund	-15.93%	26.97%	16.64%	30.11%	-5.07%	21.88%
Benchmark	-18.11%	28.71%	18.40%	31.49%	-4.38%	21.83%

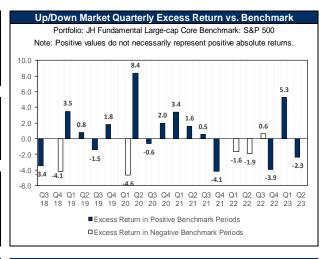
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	-2.41	1.19	0.95	0.38	NM
10 Year	-1.99	1.17	0.93	0.62	NM

Current Style Allocation					
		Value	Blend	Growth	
> 46.5 l	Bil.	19%	18%	42%	Large-cap
6.4 to 46.	5 Bil.	11%	7%	3%	Mid-cap
< 6.4 E	Bil	0%	0%	0%	Small-cap
Stocks	98%			Foreigr	6.2%
Bonds	0%		Med. Mark	et Cap (M)	\$112,176
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$124,795

Top 10 Sector Weights				
Sectors	Manager	ETF Proxy		
Information Technology	30.2%	29.4%		
Consumer Discretionary	16.3%	10.9%		
Financials	13.2%	12.1%		
Communication Services	12.1%	9.4%		
Industrials	7.8%	8.5%		
Consumer Staples	5.8%	6.3%		
Health Care	5.8%	14.3%		
Real Estate	4.6%	2.1%		
Energy	3.4%	1.7%		
Materials	<u>0.8%</u>	2.4%		
% Weight In Top 3 Sectors	59.8%	52.4%		

	Top 5 Holdings	
Symbol	Description	<u>% Holding</u>
AAPL	Apple (Technology)	7.6%
AMZN	Amazon.com (Cons. Discr.)	7.6%
GOOGL	Alphabet (Comm. Serv.)	5.3%
LEN	Lennar (Cons. Discr.)	4.2%
MSFT	Microsoft (Technology)	4.2%
	% Weight in Top Five Holdings	28.9%

Characteristics	
Manager	ETF Proxy
1.3%	1.4%
29.4	33.0
22.2	24.5
5.8	6.3
5.6	4.9
17.0	19.6
1.3	2.2
14.6%	20.6%
12.3%	10.8%
44.0%	37.3%
74.0%	
	1.3% 29.4 22.2 5.8 5.6 17.0 1.3 14.6% 12.3% 44.0%



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#### JOHN HANCOCK INVESTMENT MANAGEMENT U.S. Small-cap Core

Location	Chicago, IL
Manager(s)	Bill Talbot, Joseph Nowinski, Ryan Davies
Avg. # Holdings	60 - 80
Annual Turnover	60% - 80%
Firm Assets	\$215.5 Billion (As of 3/31/23)
Strategy Assets	\$1.7 Billion (As of 3/31/23)
AMS Assets	RJCS: \$27.5 Million PS UMA: \$13.2 Million
Model Code	JHMJHMSCC
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	4/1/2022
Benchmark:	Russell 2000
Avg. Fund Group	Morningstar Small-cap Blend

Q2

2023

The John Hancock US Small-cap Core is a diversified strategy that focuses on niche companies with improving profitability, at attractive valuations. With the help of fundamental research, the long-tenured investment team identifies companies with cash flow and earnings growth visibility, manageable risks, and above average returns on capital. Portfolio stocks must have a minimum of 12% per annum target return for three years, a positive reward/risk, and undergo a thorough team discussion of a business model checklist and source of mispricing. The strategy aims to outperform in both advancing and declining markets, but may struggle in narrow, speculative, and high momentum markets.

	Quarterly Attribution					
	Top 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
LAD	Lithia Motors, Inc. (Cons. Discr.)	2.14	0.57			
CXT	Crane NXT, Co.(Industrials)	1.54	0.41			
CVLT	CommVault Systems (Technology)	1.85	0.38			
ZWS	Zurn Elkay Water Solutions Corp (Industrials)	1.53	0.30			
YEXT	Yext (Technology)	0.90	0.27			
	Bottom 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
MRCY	Mercury Systems (Industrials)	1.14	-0.49			
WNS	WNS Limited (Technology)	1.41	-0.44			
AUB	Atlantic Union Bankshares Corp (Financials)	1.24	-0.39			
MODV	ModivCare Inc. (Healthcare)	0.55	-0.39			
IART	Integra LifeSciences (Healthcare)	0.99	-0.36			

	Trailing Returns*					
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Mgr. Gross	4.77%	11.68%	15.03%	17.64%	9.95%	11.43%
Mgr. Net	4.10%	10.26%	12.10%	14.65%	7.14%	8.58%
Avg. Fund	4.43%	8.14%	14.01%	15.64%	6.25%	9.26%
Benchmark	5.21%	8.09%	12.31%	10.82%	4.21%	8.26%

Trailing Standard Deviation						
		<u>3 Year</u>	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	23.02	27.79	20.93		
loss of capital.	Avg. Fund	21.65	27.47	20.45		
	Benchmark	23.51	28.60	21.49		

-							
	Calendar Returns						
	<u>2022 2021 2020 2019 2018 2017</u>						
	Mgr. Gross	-16.86%	27.26%	29.28%	27.93%	-17.36%	17.44%
	Mgr. Net	-19.03%	24.05%	26.01%	24.71%	-19.52%	14.46%
	Avg. Fund	-15.11%	25.56%	12.46%	25.08%	-11.54%	13.96%
	Benchmark	-20.44%	14.82%	19.96%	25.53%	-11.01%	14.65%

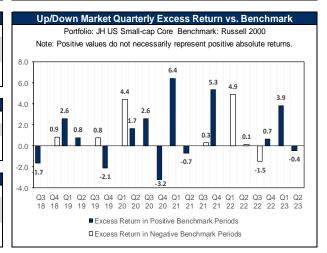
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	5.56	0.96	0.97	0.30	1.05
10 Year	3.35	0.94	0.94	0.50	0.64

Current Style Allocation						
	Value Blend Growth					
> 46.5 l	Bil.	0%	0%	0%	Large-cap	
6.4 to 46.	5 Bil.	31%	3%	2%	Mid-cap	
< 6.4 E	Bil	27%	18%	19%	Small-cap	
Stocks	96%			Foreigr	n 1.1%	
Bonds	0%		Med. Mark	et Cap (M	) \$3,286	
Cash	4%	Wtd.	Med. Mark	et Cap (M	) \$3,565	

Top 10 Sector Weights					
Sectors	Manager	Index			
Industrials	23.4%	17.3%			
Information Technology	21.7%	13.7%			
Health Care	14.1%	16.9%			
Consumer Discretionary	9.8%	10.6%			
Financials	8.8%	15.1%			
Communication Services	6.7%	2.5%			
Real Estate	5.4%	6.1%			
Energy	4.2%	6.8%			
Materials	3.8%	4.6%			
Consumer Staples	<u>1.1%</u>	3.4%			
% Weight In Top 3 Sectors	59.2%	47.9%			

	Top 5 Holdings				
Symbol	Description	<u>% Holding</u>			
TKR	Timken (Industrials)	2.3%			
LAD	Lithia Motors, Inc. (Cons. Discr.)	2.3%			
MSGS	Madison Square Garden (Comm. Serv.)	2.3%			
BOOT	Boot Barn (Cons. Discr.)	2.2%			
ACA	Arcosa, Inc. (Industrials)	2.2%			
	% Weight in Top Five Holdings	11.3%			

Portfolio Characteristics				
	Manager	Index		
Yield	1.2%	1.5%		
Trailing 12 Month P/E	18.4	17.5		
Forward 12 Month P/E	19.4	16.9		
Price/Book	2.8	2.4		
Price/Sales	2.2	2.1		
Price/Cash Flow	11.6	10.4		
P/E-to-Growth (PEG)	1.5	1.3		
Return on Equity	10.6%	9.7%		
Long-term Growth Rate	11.3%	11.6%		
Debt to Capital	31.7%	33.0%		
Active Share	95.1%			



### **RAYMOND JAMES®**

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Q2 KAYI	NE ANDERSON RUDNICK INVESTMENT MGMT.
2023	Mid-cap Core Equity
Location	Los Angeles, CA
Manager(s)	Jon Christensen, Craig Stone
Avg. # Holdings	25 - 35
Annual Turnover	25% - 35%
Firm Assets	\$51.4 Billion (As of 3/31/23)
Strategy Assets	\$2.8 Billion (As of 3/31/23)
AMS Assets	RJCS: \$11.1 Million PS UMA: \$9.5 Million
Model Code Model Delivery Status (Account Min.) RJCS Composite Start Benchmark: Avg. Fund Group	

Kayne's Mid-cap Core Equity is a concentrated strategy run by a team that focuses on a fundamental, research-oriented constrution process. As with other Kayne Anderson strategies, this portfolio focuses exclusively on high-quality companies. That focus along with the team's "business analyst" approach to evaluating potential investment opportunities serve as key differentiators among peers.

	Quarterly Attribution		
	Top 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
BSY	Bentley Systems (Technology)	3.82	0.74
LII	Lennox International (Industrials)	2.82	0.68
AME	AMETEK (Industrials)	6.12	0.46
VRSK	Verisk Analytics (Industrials)	3.59	0.44
WST	West Pharmaceutical (Healthcare)	6.33	0.33
	Bottom 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
AZPN	Aspen Technology (Technology)	3.78	-1.51
EXPO	Exponent (Industrials)	3.95	-0.43
ZBRA	Zebra Technologies (Technology)	3.35	-0.38
FFIN	First Financial Bankshares Inc (Financials)	2.26	-0.32
DLB	Dolby Laboratories (Technology)	4.20	-0.26

Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Mgr. Gross	6.35%	13.78%	21.31%	13.95%	12.36%	14.20%
Mgr. Net	5.67%	12.34%	18.24%	11.05%	9.50%	11.29%
Avg. Fund	4.90%	8.80%	15.43%	15.28%	8.59%	10.09%
Benchmark	4.76%	9.01%	14.92%	12.50%	8.46%	10.32%

Trailing Standard Deviation						
		<u>3 Year</u>	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	18.77	21.61	16.13		
loss of capital.	Avg. Fund	17.98	24.09	17.67		
	Benchmark	18.40	24.50	17.86		

Calendar Returns						
	2022	<u>2021</u>	2020	2019	2018	<u>2017</u>
Mgr. Gross	-19.16%	26.43%	27.08%	32.17%	-3.22%	26.14%
Mgr. Net	-21.27%	23.24%	23.87%	28.85%	-5.71%	22.96%
Avg. Fund	-12.94%	25.15%	14.23%	27.06%	-10.01%	17.57%
Benchmark	-17.32%	22.58%	17.10%	30.54%	-9.06%	18.52%

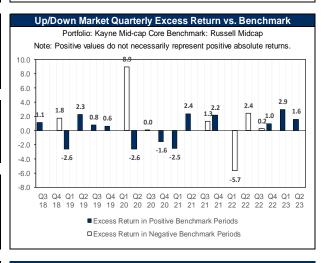
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	4.33	0.86	0.95	0.50	0.89
10 Year	4.69	0.87	0.93	0.82	1.07

Current Style Allocation					
		Value	Blend	Growth	
> 46.5 l	Bil.	0%	0%	0%	Large-cap
6.4 to 46.	5 Bil.	31%	40%	23%	Mid-cap
< 6.4 E	Bil	0%	0%	6%	Small-cap
					-
Stocks	98%			Foreigr	n 0.0%
Bonds	0%		Med. Mark	et Cap (M	\$15,637
Cash	2%	Wtd.	Med. Mark	et Cap (M	\$16,524

Top 10 Sector Weights					
Sectors	Manager	Index			
Industrials	40.1%	19.0%			
Information Technology	17.6%	13.2%			
Health Care	13.8%	11.8%			
Financials	12.0%	14.2%			
Consumer Discretionary	10.6%	10.4%			
Consumer Staples	4.3%	3.9%			
Real Estate	1.4%	7.9%			
Communication Services	0.0%	3.7%			
Energy	0.0%	4.6%			
Materials	<u>0.0%</u>	<u>5.9%</u>			
% Weight In Top 3 Sectors	71.6%	44.0%			

Top 5 Holdings					
Symbol	Description	<u>% Holding</u>			
AME	AMETEK (Industrials)	6.5%			
WST	West Pharmaceutical (Healthcare)	6.4%			
LW	Lamb Weston Holdings (Cons. Staples)	4.3%			
POOL	Pool (Cons. Discr.)	4.3%			
BSY	Bentley Systems (Technology)	<u>4.1%</u>			
	% Weight in Top Five Holdings	25.8%			

Portfolio Characteristics						
	Manager	Index				
Yield	0.9%	1.6%				
Trailing 12 Month P/E	31.4	23.5				
Forward 12 Month P/E	27.4	19.7				
Price/Book	7.8	3.5				
Price/Sales	5.8	2.8				
Price/Cash Flow	22.8	14.4				
P/E-to-Growth (PEG)	2.3	1.9				
Return on Equity	23.3%	14.3%				
Long-term Growth Rate	11.0%	9.6%				
Debt to Capital	25.1%	40.2%				
Active Share	95.4%					



### **RAYMOND JAMES®**

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#### KAYNE ANDERSON RUDNICK INVESTMENT MGMT. Small-cap Core Equity

Location	Los Angeles, CA
Manager(s)	Todd Beiley, Jon Christensen
Avg. # Holdings	25 - 35
Annual Turnover	25% - 35%
Firm Assets	\$51.4 Billion (As of 3/31/23)
Strategy Assets	\$10.5 Billion (As of 3/31/23)
AMS Assets	RJCS: \$379.5 Million
Model Code	KARKARSC
Model Delivery	Yes
Status (Account Min.)	Recommended (Closed)
RJCS Composite Start	4/1/2013
Benchmark:	Russell 2000
Avg. Fund Group	Morningstar Small-cap Blend

Q2

2023

Kayne Anderson's Small-cap Core Equity strategy is closed for new business due to capacity constraints. Deposits to existing accounts are no longer accepted.

The Kayne Small-cap Core investment team believes that a company with low business and financial risk will have limited stock market risk if purchased at an attractive price. The team's search for quality in all aspects of a company leads it to employ a private equity approach in which the investment team members are more business analysts than stock analysts. The Kayne Anderson Rudnick Small-cap Core Equity investment philosophy is oriented towards high quality companies and concentrated portfolios.

	Quarterly Attribution		
	Top 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
SSD	Simpson Manufacturing (Industrials)	6.16	1.19
MANH	Manhattan Associates (Technology)	5.48	1.18
GGG	Graco (Industrials)	5.09	0.64
EME	EMCOR Group (Industrials)	6.89	0.58
PRI	Primerica (Financials)	5.90	0.56
	Bottom 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
AZPN	Aspen Technology (Technology)	2.26	-0.87
FCN	FTI Consulting (Industrials)	7.63	-0.69
TTC	Toro (Industrials)	3.97	-0.55
FHB	First Hawaiian (Financials)	2.89	-0.54
TDY	Teledyne Technologies (Industrials)	2.18	-0.49

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	10 Year
Mgr. Gross	5.78%	17.18%	24.04%	14.28%	12.76%	15.53%
Mgr. Net	5.10%	15.70%	20.90%	11.37%	9.88%	12.60%
Avg. Fund	4.43%	8.14%	14.01%	15.64%	6.25%	9.26%
Benchmark	5.21%	8.09%	12.31%	10.82%	4.21%	8.26%

Trailing Standard Deviation						
	<u>3 Year</u>	<u>5 Year</u>	10 Year			
Mgr. Gross	14.75	20.05	15.51			
Avg. Fund	21.65	27.47	20.45			
Benchmark	23.51	28.60	21.49			
	Mgr. Gross Avg. Fund	<u>3 Year</u> Mgr. Gross         14.75           Avg. Fund         21.65	3 Year         5 Year           Mgr. Gross         14.75         20.05           Avg. Fund         21.65         27.47			

Calendar Returns						
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-10.55%	14.91%	21.96%	39.54%	-0.51%	36.07%
Mgr. Net	-12.87%	11.98%	18.87%	36.05%	-3.07%	32.66%
Avg. Fund	-15.11%	25.56%	12.46%	25.08%	-11.54%	13.96%
Benchmark	-20.44%	14.82%	19.96%	25.53%	-11.01%	14.65%

Modern Portfolio Theory Stats

Beta

0.64

0.64

 $R^2$ 

0.84

0.80

Sharpe

0.56

0.94

Alpha

8.60

9.19

5 Year

10 Year

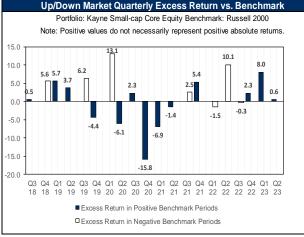
an (Financ chnologie:	ials) s (Industrials	5)	2.89 2.18	-0.54 -0.49	
Trailir	ng Returns	s*			Up/Down Market Q
<u>YTD</u> 17.18% 15.70%	<u>1 Year</u> 24.04% 20.90%	<u>3 Year</u> 14.28% 11 37%	<u>5 Year</u> 12.76% 9.88%	<u>10 Year</u> 15.53% 12 60%	Portfolio: Kayne Sm Note: Positive values do

	Current Style Allocation								
> 46.5 l	Bil.	0%	0%	0%	Large-cap				
6.4 to 46.	5 Bil.	8%	42%	13%	Mid-cap				
< 6.4 Bil		1%	14%	22%	Small-cap				
					_				
Stocks 94% Foreign 3.5%									
Bonds	0%		Med. Mark	et Cap (M)	\$6,132				
Cash	6%	Wtd.	Med. Mark	et Cap (M)	\$6,464				

Top 10	) Sector Weights	
Sectors	Manager	Index
Industrials	47.6%	17.3%
Financials	25.6%	15.1%
Information Technology	9.1%	13.7%
Consumer Discretionary	8.0%	10.6%
Communication Services	3.5%	2.5%
Health Care	3.4%	16.9%
Consumer Staples	1.9%	3.4%
Energy	0.9%	6.8%
Real Estate	0.0%	6.1%
Materials	0.0%	4.6%
% Weight In Top 3 Sectors	82.3%	46.1%

	Top 5 Holdings						
Symbol	Description	<u>% Holding</u>					
EME	EMCOR Group (Industrials)	7.8%					
FCN	FTI Consulting (Industrials)	7.5%					
SSD	Simpson Manufacturing (Industrials)	7.1%					
PRI	Primerica (Financials)	6.2%					
MANH	Manhattan Associates (Technology)	6.2%					
	% Weight in Top Five Holdings	34.8%					

	Portfolio Characteristics	
	<u>Manager</u>	Index
Yield	1.6%	1.5%
Trailing 12 Month P/E	20.7	17.5
Forward 12 Month P/E	21.4	16.9
Price/Book	4.3	2.4
Price/Sales	2.7	2.1
Price/Cash Flow	20.6	10.4
P/E-to-Growth (PEG)	1.8	1.3
Return on Equity	25.7%	9.7%
Long-term Growth Rate	10.6%	11.6%
Debt to Capital	18.0%	33.0%
Active Share	98.8%	



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#### KAYNE ANDERSON RUDNICK INVESTMENT MGMT. SMID-cap Core Equity

Q2

2023

Location	Los Angeles, CA
Manager(s)	Julie Kutasov, Jon Christensen, Craig Stone
Avg. # Holdings Annual Turnover	25 - 35 25% - 35%
Firm Assets Strategy Assets AMS Assets	\$51.4 Billion (As of 3/31/23) \$14.7 Billion (As of 3/31/23) RJCS: \$754.0 Million PS UMA: \$271.8 Million UMA: \$26.9 Million
Model Code Model Delivery Status (Account Min.) RJCS Composite Start Benchmark: Avg. Fund Group	KARKARSMC Yes Recommended (\$100,000) 10/1/2015 Russell 2500 50% Mstar Small Blend/50% Mstar Mid Blend

The Kayne SMID-cap Core investment team believes that a company with low business and financial risk will have limited stock market risk if purchased at an attractive price. The team's search for quality in all aspects of a company leads it to employ a private equity approach in which the investment team members are more business analysts than stock analysts. The Kayne Anderson Rudnick Small to Mid-cap Core Equity investment philosophy is oriented towards high quality companies and concentrated portfolios.

	Quarterly Attribution								
	Top 5 Stocks								
Ticker	Description	O/U Weight	Total Effect						
BSY	Bentley Systems (Technology)	5.01	0.96						
LII	Lennox International (Industrials)	3.00	0.67						
THO	Thor Industries (Cons. Discr.)	2.30	0.56						
SITE	SiteOne Landscape Supply (Industrials)	3.59	0.51						
WSO	Watsco (Industrials)	3.32	0.49						
	Bottom 5 Stocks								
Ticker	Description	<u>O/U Weight</u>	Total Effect						
AZPN	Aspen Technology (Technology)	3.25	-1.27						
ZBRA	Zebra Technologies (Technology)	3.59	-0.49						
СНН	Choice Hotels International (Cons. Discr.)	1.48	-0.48						
TDY	Teledyne Technologies (Industrials)	3.05	-0.44						
EXPO	Exponent (Industrials)	3.31	-0.40						

	Trailing Returns*							
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	<u>10 Year</u>		
Mgr. Gross	6.30%	15.18%	20.94%	9.81%	12.79%	13.87%		
Mgr. Net	5.63%	13.72%	17.88%	7.00%	9.92%	10.97%		
Avg. Fund	4.67%	8.47%	14.72%	15.49%	7.44%	9.70%		
Benchmark	5.23%	8.79%	13.58%	12.29%	6.55%	9.38%		

Trailing Standard Deviation							
		<u>3 Year</u>	<u>5 Year</u>	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	19.72	24.15	17.88			
loss of capital.	Avg. Fund	19.72	25.72	18.99			
	Benchmark	21.23	27.30	20.12			

Calendar Returns						
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-24.29%	20.21%	38.62%	40.79%	-5.86%	19.45%
Mgr. Net	-26.28%	17.16%	35.14%	37.27%	-8.30%	16.42%
Avg. Fund	-14.03%	25.39%	13.44%	26.07%	-10.75%	15.76%
Benchmark	-18.37%	18.18%	19.99%	27.77%	-10.00%	16.81%

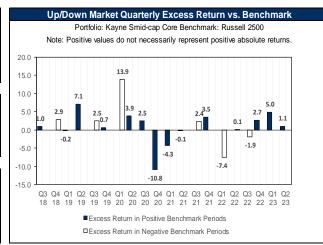
Modern Portfolio Theory Stats							
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR		
5 Year	6.60	0.82	0.86	0.47	0.72		
10 Year	5.62	0.82	0.85	0.72	0.80		

Current Style Allocation							
Value Blend Growth							
> 46.5	Bil.	0%	0%	0%	Large-cap		
6.4 to 46	.5 Bil.	35%	43%	18%	Mid-cap		
< 6.4	Bil	0%	1%	3%	Small-cap		
Stocks	95%			Foreign	0.0%		
Bonds	0%		Med. Mark	et Cap (M)	\$12,193		
Cash	5%	Wtd.	Med. Mark	et Cap (M)	\$14,144		

Top 10 Sector Weights						
Sectors	Manager	Index				
Industrials	30.2%	19.7%				
Information Technology	28.3%	12.9%				
Financials	14.4%	14.9%				
Consumer Discretionary	13.8%	12.7%				
Health Care	11.3%	13.4%				
Materials	2.1%	5.4%				
Real Estate	0.0%	7.3%				
Consumer Staples	0.0%	3.3%				
Energy	0.0%	4.8%				
Utilities	0.0%	2.8%				
% Weight In Top 3 Sectors	72.8%	47.5%				

Top 5 Holdings						
Symbol	Description	<u>% Holding</u>				
BSY	Bentley Systems (Technology)	5.6%				
POOL	Pool (Cons. Discr.)	5.0%				
000	Cooper Companies (Healthcare)	4.9%				
NDSN	Nordson (Industrials)	4.4%				
ANSS	ANSYS (Technology)	4.0%				
	% Weight in Top Five Holdings	24.1%				

Portfolio Characteristics					
	Manager	Index			
Yield	0.9%	1.6%			
Trailing 12 Month P/E	29.3	19.9			
Forward 12 Month P/E	27.4	17.5			
Price/Book	7.1	2.8			
Price/Sales	3.6	2.2			
Price/Cash Flow	21.0	11.9			
P/E-to-Growth (PEG)	2.6	1.5			
Return on Equity	23.0%	12.4%			
Long-term Growth Rate	9.5%	9.6%			
Debt to Capital	30.7%	37.9%			
Active Share	97.2%				



### RAYMOND JAMES®

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Avg. # Holdings 50 - 75 Annual Turnover 30% - 60%	Q2 2023	L	AZARD ASSET MANAGEMENT Global Equity Select ADR
Avg. # Holdings 50 - 75 Annual Turnover 30% - 60%	Location		New York, NY and London, UK
Annual Turnover 30% - 60%	Manager(s)		Louis Florentin-Lee, Barnaby Wilson, Andrew Lacey
	Avg. # Holdings	;	50 - 75
	Annual Turnove	er	30% - 60%
Firm Assets \$197.4 Billion (As of 3/31/23)	Firm Assets		\$197.4 Billion (As of 3/31/23)
Strategy Assets \$4.7 Billion (As of 3/31/23)	Strategy Assets	S	\$4.7 Billion (As of 3/31/23)
AMS Assets RJCS: \$89.1 Million PS UMA: \$8.5 Million	AMS Assets		
UMA: \$98.2 Million			UMA: \$98.2 Million
Model Code LZDLZDGES	Model Code		LZDLZDGES
Model Delivery Yes	Model Delivery		Yes
Status (Account Min.) Recommended (\$100,000)	Status (Accourt	nt Min.)	Recommended (\$100,000)
RJCS Composite Start 4/1/2002	RJCS Compos	ite Start	4/1/2002
Benchmark: MSCI World	Benchmark:		MSCI World
ETF Proxy iShares MSCI World ETF	ETF Proxy		iShares MSCI World ETF
Avg. Fund Group Morningstar Global Large Stock Blend	Avg. Fund Grou	qu	Morningstar Global Large Stock Blend

Lazard's Global Equity Select portfolio is an equity portfolio designed to capture the firm's best ideas worldwide. The portfolio management team pursues opportunities by employing forward-looking, fundamental analysis and engaging with the firm's deep resource pool.

Analysts conduct extensive research to identify the appropriate measures for financial productivity and valuation in each industry, focusing on measures that have contributed to outperformance. Lazard believes that by focusing on this set of criteria, the best opportunities to outperform are presented. Measures of financial productivity used include: return on equity, return on assets, cash return on equity, operating margin, etc. Valuation measures include: price/book, price/earnings, price/cash flow, price/sales, etc.

Quarterly Contribution							
	Top 5 Stocks						
Ticker	Description	Avg. Weight	Contribution				
MSFT	Microsoft (Technology)	4.42	0.81				
AMZN	Amazon.com (Cons. Discr.)	3.07	0.79				
GOOGL	Alphabet (Comm. Serv.)	3.53	0.51				
BAH	Booz Allen Hamilton (Technology)	1.82	0.33				
SPGI	S&P Global (Financials)	1.71	0.27				
	Bottom 5 Stocks						
Ticker	Description	Avg. Weight	Contribution				
EL	Estee Lauder Companies (Cons. Staples)	1.75	-0.34				
DG	Dollar General (Cons. Discr.)	0.99	-0.33				
TMO	Thermo Fisher Scientific (Healthcare)	2.12	-0.20				
SWGAY	Swatch Group Ltd. ADR (Cons. Discr.)	1.53	-0.19				
TCEHY	Tencent (Comm. Serv.)	1.14	-0.19				

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	3 Year	<u>5 Year</u>	10 Year
Mgr. Gross	4.54%	10.06%	15.71%	10.54%	8.40%	9.77%
Mgr. Net	3.87%	8.66%	12.77%	7.72%	5.63%	6.97%
Avg. Fund	5.21%	12.28%	16.45%	11.87%	8.61%	9.64%
Benchmark	6.83%	15.09%	18.51%	12.18%	9.07%	9.50%

Trailing Standard Deviation					
		<u>3 Year</u>	5 Year	10 Year	
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	15.90	18.69	14.24	
loss of capital.	Avg. Fund	16.37	20.00	14.96	
	Benchmark	17.09	20.77	15.50	

Calendar Returns						
	2022	2021	2020	2019	2018	2017
Mgr. Gross		19.04%	17.01%	25.96%	-6.16%	28.33%
0		16.02%	14.04%	22.79%	-8.59%	25.10%
0	-18.48%					
Avg. Fund		19.12%	15.44%	27.03%	-8.72%	24.01%
Benchmark	-18.14%	21.82%	15.90%	27.67%	-8.71%	22.40%

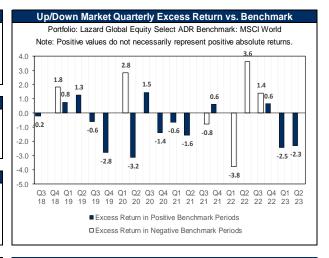
	Modern Port	folio Thec	ry Stats		
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	0.01	0.89	0.97	0.37	0.00
10 Year	1.03	0.90	0.95	0.62	0.31

Current Style Allocation							
Value Blend Growth							
> 46.5 E	Bil.	18%	34%	25%	Large-cap		
6.4 to 46.	5 Bil.	0%	15%	10%	Mid-cap		
< 6.4 E	Bil	0%	0%	0%	Small-cap		
Stocks	97%		Foreign,	Emerging	36.2%	5.1%	
Bonds	0%		Med. Mark	et Cap (M	\$70,387		
Cash	3%	Wtd.	Med. Mark	et Cap (M	\$114,005		

Top 5 Sector / Country Weights						
Sectors	Manager	ETF Proxy				
Information Technology	19.4%	22.2%				
Financials	16.3%	14.6%				
Industrials	15.4%	11.0%				
Consumer Staples	15.2%	7.4%				
Consumer Discretionary	<u>13.6%</u>	<u>11.1%</u>				
% Weight In Top 5 Sectors	79.9%	66.3%				
Countries						
United States	63.8%	69.6%				
France	5.9%	3.4%				
United Kingdom	5.6%	4.2%				
Sweden	3.8%	0.9%				
Netherlands	<u>3.3%</u>	<u>1.3%</u>				
% Weight in Top 5 Countries	82.3%	79.3%				

Top 5 Holdings				
Symbol	Description	<u>% Holding</u>		
MSFT	Microsoft (USA)	4.6%		
AMZN	Amazon.com (USA)	3.7%		
GOOGL	Alphabet (USA)	3.5%		
ACN	Accenture (USA)	2.6%		
JNJ	Johnson & Johnson (USA)	2.5%		
	% Weight in Top Five Holdings	16.9%		

Portfolio Characteristics					
	Manager	ETF Proxy			
Yield	1.6%	2.0%			
Trailing 12 Month P/E	27.5	27.5			
Forward 12 Month P/E	22.5	22.1			
Price/Book	6.7	5.2			
Price/Sales	4.6	3.7			
Price/Cash Flow	19.6	17.6			
P/E-to-Growth (PEG)	2.3	2.0			
Return on Equity	25.8%	17.9%			
Long-term Growth Rate	10.0%	9.9%			
Debt to Capital	37.8%	34.5%			



### RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### LAZARD ASSET MANAGEMENT International Equity Select w/ Emerging Markets ADR

New York, NY and London, UK Location Manager(s) Michael Fry, Giles Edwards Avg. # Holdings 40 - 70 Annual Turnover 20% - 40% Firm Assets \$197.4 Billion (As of 3/31/23) Strategy Assets \$9.9 Billion (As of 3/31/23) RJCS: \$110.3 Million PS UMA: \$24.8 Million AMS Assets Model Code LZDLZDIES Model Delivery Yes Status (Account Min.) Recommended (\$100,000) RJCS Composite Start 4/1/2002 Benchmark: MSCI ACWI Ex-US ETF Proxy iShares MSCI ACWI Ex-US ETF Morningstar Foreign Stock Avg. Fund Group

Q2

2023

Lazard's International Equity Select portfolio is an equity portfolio designed to capture the firm's best ideas in non-U.S. companies. The portfolio management team pursues opportunities by employing forward-looking, fundamental analysis and engaging with the firm's deep resource pool. Analysts conduct extensive research to identify the appropriate measures for financial productivity and valuation in each industry, focusing on measures that have contributed to outperformance in their opportunity set.

	Quarterly Contribution				
	Top 5 Stocks				
Ticker	Description	Avg. Weight	Contribution		
TSM	Taiwan Semiconductor (Technology)	3.63	0.36		
RYAAY	Ryanair (Industrials)	1.98	0.34		
ENGIY	ENGIE SA. ADR (Utilities)	2.52	0.32		
HSBC	HSBC (Financials)	1.74	0.29		
CMPGY	Compass Group (Cons. Discr.)	2.42	0.28		
	Bottom 5 Stocks				
Ticker	Description	Avg. Weight	Contribution		
LNNGY	Li Ning Co. (Cons. Disc.)	1.28	-0.49		
BABA	Alibaba Group Holding ADR (Cons Discr)	2.30	-0.49		
BP	BP (Energy)	4.35	-0.28		
TCEHY	Tencent (Comm. Serv.)	1.84	-0.28		
UNVGY	Universal Music Group ADR (Comms. Serv.)	1.49	-0.21		

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	<u>10 Year</u>
Mgr. Gross	2.80%	11.20%	14.73%	7.46%	3.39%	4.81%
Mgr. Net	2.14%	9.79%	11.82%	4.71%	0.73%	2.13%
Avg. Fund	3.27%	11.71%	17.37%	9.43%	5.14%	6.36%
Benchmark	2.44%	9.47%	12.72%	7.22%	3.52%	4.75%

Please remember that volatility does Mor Gross 16 47 19	<u>ear 10 Ye</u>	ear
<sup>2</sup> IVIDE GLOSS 10.47 13		
not measure the risk of a permanent	.91 15.5	59
loss of capital. Avg. Fund 18.30 2	.02 16.2	28
Benchmark 18.11 20	.79 16.2	27

Calendar Returns						
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-14.20%	4.92%	10.01%	20.55%	-14.05%	28.81%
Mgr. Net	-16.44%	2.24%	7.20%	17.50%	-16.29%	25.57%
Avg. Fund	-14.47%	11.25%	10.64%	23.17%	-13.30%	27.08%
Benchmark	-16.00%	7.82%	10.65%	21.51%	-14.20%	27.19%

	Modern Port	folio Thec	ory Stats		
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR
5 Year	-0.09	0.95	0.99	0.09	NM
10 Year	0.24	0.94	0.97	0.25	0.09

Current Style Allocation						
Value Blend Growth						
> 46.5 E	Bil.	25%	25%	22%	Large-cap	
6.4 to 46.	5 Bil.	0%	14%	12%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
Stocks	95%		Emergir	ng Markets	21.9%	
Bonds	0%		Med. Mark	et Cap (M)	\$34,221	
Cash	5%	Wtd.	Med. Mark	et Cap (M)	\$49,853	

Top 5 Sector / Country Weights					
Sectors	Manager	ETF Proxy			
Financials	18.4%	20.6%			
Industrials	15.5%	13.2%			
Consumer Discretionary	12.7%	12.1%			
Information Technology	10.8%	11.8%			
Health Care	<u>10.6%</u>	<u>9.6%</u>			
% Weight In Top 5 Sectors	68.0%	67.3%			
Countries					
United Kingdom	14.5%	9.9%			
France	14.3%	8.0%			
Hong Kong	10.4%	8.6%			
Japan	10.3%	14.5%			
United States	<u>8.2%</u>	<u>0.9%</u>			
% Weight in Top 5 Countries	57.8%	41.8%			

Top 5 Holdings				
Symbol	Description	<u>% Holding</u>		
BP	BP (UK)	4.1%		
TSM	Taiwan Semiconductor (Taiwan)	3.9%		
RELX	RELX (UK)	3.0%		
AON	Aon PLC (Ireland)	2.8%		
AAGIY	AIA Group (Hong Kong)	2.7%		
	% Weight in Top Five Holdings	16.4%		

Portfolio Characteristics					
	Manager	ETF Proxy			
Yield	2.6%	3.2%			
Trailing 12 Month P/E	23.9	17.6			
Forward 12 Month P/E	18.6	16.5			
Price/Book	3.5	2.3			
Price/Sales	2.6	2.2			
Price/Cash Flow	14.3	10.8			
P/E-to-Growth (PEG)	2.0	1.7			
Return on Equity	17.2%	13.9%			
Long-term Growth Rate	8.2%	7.9%			
Debt to Capital	30.6%	26.5%			



Excess Return in Negative Benchmark Periods

### RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

Q2	
2023	

#### LOOMIS, SAYLES & COMPANY Global Growth ADR

Location	Boston, MA
Manager(s)	Aziz Hamzaogullari
Avg. # Holdings	30 - 45
Annual Turnover	5% - 30%
Firm Assets	\$302.1 Billion (As of 3/31/23)
Strategy Assets	\$2.0 Billion (As of 3/31/23)
AMS Assets	RJCS: \$0.1 Million PS UMA: \$0.3 Million
Model Code	LSCLSCGGR
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	10/1/2022
Benchmark:	MSCI ACWI
ETF Proxy	iShares MSCI ACWI ETF
Avg. Fund Group	Morningstar Global Stock Blend

The Loomis Sayles Global Growth ADR strategy looks to invest in high quality companies with competitive advantages and unique business models that are positioned to benefit from long-term secular and structural growth drivers. The strategy focuses on finding businesses trading at significant discounts to intrinsic value. The team follows a 7-step research framework to find companies that meet their quality, growth and valuation criteria.

\*Inception 1/1/2018

	Quarterly Contribution			
	Top 5 Stocks			
Ticker	Description	Avg. Weight	Contribution	
META	Meta Platforms Inc. (Technology)	6.24	2.00	
AMZN	Amazon.com (Cons. Discr.)	4.92	1.28	
SHOP	Shopify Inc. (Technology)	3.04	1.03	
TSLA	Tesla (Cons. Disc.)	3.13	1.00	
ORCL	Oracle (Technology)	3.69	0.93	
	Bottom 5 Stocks			
Ticker	Description	Avg. Weight	Contribution	
MELI	MercadoLibre (Technology)	6.11	-0.67	
TCEHY	Tencent (Comm. Serv.)	3.08	-0.55	
BABA	Alibaba Group Holding ADR (Cons Discr)	1.37	-0.26	
YUMC	Yum! Brands (Cons. Discr.)	1.88	-0.24	
BIDU	Baidu Inc. (Com. Services)	1.95	-0.24	

Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	Inception*
Mgr. Gross	8.60%	27.51%	30.94%	8.70%	10.84%	10.16%
Mgr. Net	7.91%	25.92%	27.64%	5.92%	8.01%	7.35%
Avg. Fund	5.21%	12.28%	16.45%	11.87%	8.61%	7.82%
Benchmark	6.18%	13.93%	16.53%	10.99%	8.10%	7.25%

Trailing Standard Deviation				
		<u>3 Year</u>	<u>5 Year</u>	Inception*
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	21.01	23.19	22.10
	Avg. Fund	16.37	20.00	19.09
	Benchmark	17.09	20.69	19.75

Calendar Returns						
	2022	<u>2021</u>	2020	<u>2019</u>	<u>2018</u>	<u>2017</u>
Mgr. Gross	-25.16%	7.19%	35.99%	31.16%	-6.69%	N/A
Mgr. Net	-27.13%	4.45%	32.57%	27.86%	-9.10%	N/A
Avg. Fund	-15.48%	19.12%	15.44%	27.03%	-8.72%	N/A
Benchmark	-18.36%	18.54%	16.25%	26.60%	-9.42%	N/A

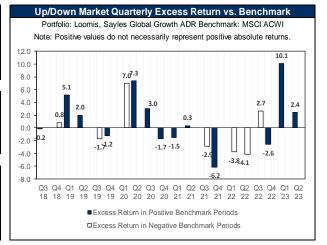
N	lodern Port	folio Thec	ory Stats		
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	2.69	1.04	0.87	0.40	0.31
5.5 Year	2.87	1.04	0.87	0.39	0.35

		Value	Blend	Growth	_	
> 46.5 l	Bil.	0%	24%	67%	Large-cap	
6.4 to 46.	6.4 to 46.5 Bil.		8%	0%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
Stocks	100%		Foreign,	Emerging	31.4%	11.4%
Bonds	0%		Med. Mark	et Cap (M)	\$71,047	
Cash	0%	Wtd.	Med. Mark	et Cap (M)	\$195,814	

Top 5 Sector / Co	Top 5 Sector / Country Weights				
Sectors	Manager	ETF Proxy			
Consumer Discretionary	22.0%	11.3%			
Communication Services	19.6%	7.3%			
Information Technology	17.7%	22.1%			
Health Care	15.3%	11.8%			
Industrials	<u>10.6%</u>	<u>10.5%</u>			
% Weight In Top 5 Sectors	85.2%	63.1%			
Countries					
United States	68.6%	62.3%			
Hong Kong	8.5%	3.3%			
Switzerland	6.7%	2.5%			
United Kingdom	3.7%	3.8%			
Netherlands	<u>3.5%</u>	<u>1.1%</u>			
% Weight in Top 5 Countries	90.9%	72.9%			

	Top 5 Holdings			
Symbol	Description	<u>% Holding</u>		
META	Meta Platforms Inc. (USA)	6.9%		
MELI	MercadoLibre (Argentina)	5.5%		
AMZN	Amazon.com (USA)	5.3%		
GOOGL	Alphabet (USA)	4.7%		
BA	Boeing (USA)	4.1%		
	% Weight in Top Five Holdings	26.5%		

Portfolio Characteristics				
	Manager	ETF Proxy		
Yield	0.8%	2.1%		
Trailing 12 Month P/E	35.6	26.6		
Forward 12 Month P/E	26.5	21.3		
Price/Book	6.7	4.8		
Price/Sales	5.7	3.5		
Price/Cash Flow	19.6	17.2		
P/E-to-Growth (PEG)	1.5	2.0		
Return on Equity	23.6%	17.9%		
Long-term Growth Rate	13.8%	9.9%		
Debt to Capital	25.0%	33.1%		



# **RAYMOND JAMES®**

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

Q2	
2023	

#### LOOMIS, SAYLES & COMPANY Large-cap Growth

Location	Boston, MA
Manager(s)	Aziz Hamzaogullari
Avg. # Holdings	30 - 40
Annual Turnover	5% - 25%
Firm Assets	\$302.1 Billion (As of 3/31/23)
Strategy Assets	\$54.3 Billion (As of 3/31/23)
AMS Assets	RJCS: \$887.7 Million PS UMA: \$77.7 Million
Model Code	LSCLSCLG
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	4/1/2014
Benchmark:	Russell 1000 Growth
Avg. Fund Group	Morningstar Large-cap Growth

The Loomis Sayles Large-cap Growth investment philosophy is grounded in quality, growth, and valuation. The Loomis Large-cap Growth team seeks to invest in high quality businesses with sustainable competitive advantages exhibiting consistent profitable growth prospects over the long-term that are trading at what they believe to be a significant discount to their assessment of intrinsic value.

	Quarterly Attribution						
	Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
META	Meta Platforms Inc. (Technology)	7.12	1.57				
NVDA	Nvidia (Technology)	3.75	1.48				
ORCL	Oracle (Technology)	4.29	0.59				
TSLA	Tesla (Cons. Disc.)	2.12	0.55				
NFLX	Netflix (Comm. Serv.)	3.51	0.48				
	Bottom 5 Stocks						
Ticker	Description	<u>O/U Weight</u>	Total Effect				
BA	Boeing (Industrials)	5.41	-0.86				
REGN	Regeneron Pharmaceuticals (Healthcare)	2.26	-0.65				
DIS	Walt Disney (Comm. Serv.)	2.53	-0.64				
ILMN	Illumina (Healthcare)	1.66	-0.59				
AAPL	Apple (Technology)	-12.93	-0.55				

Trailing Returns*							
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	10 Year	
Mgr. Gross	13.76%	38.12%	40.84%	13.33%	15.11%	16.41%	
Mgr. Net	13.05%	36.43%	37.32%	10.44%	12.19%	13.45%	
Avg. Fund	11.34%	24.68%	24.37%	10.94%	12.60%	14.24%	
Benchmark	12.81%	29.02%	27.11%	13.73%	15.14%	15.74%	

Trailing Standard Deviation								
		<u> 3 Year</u>	<u>5 Year</u>	10 Year				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	23.02	23.31	17.47				
loss of capital.	Avg. Fund	20.77	23.84	17.61				
	Benchmark	21.87	24.40	17.84				

Calendar Returns							
	2022	2021	2020	<u>2019</u>	2018	2017	
Mgr. Gross	-26.91%	19.82%	33.13%	32.67%	-1.26%	34.36%	
Mgr. Net	-28.85%	16.78%	29.79%	29.33%	-3.80%	30.99%	
Avg. Fund	-28.95%	22.07%	36.90%	33.44%	-0.81%	29.46%	
Benchmark	-29.14%	27.60%	38.49%	36.39%	-1.51%	30.21%	

Modern Portfolio Theory Stats

Beta

0.92

0.93

 $\mathbb{R}^2$ 

0.94

0.91

Sharpe

0.58

0.88

<u>Alpha</u>

0.97

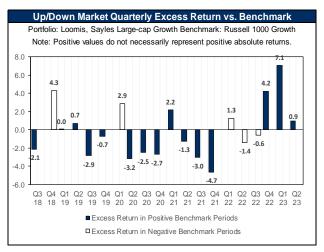
1.59

Current Style Allocation								
Value Blend Growth								
> 46.5 E	Bil.	3%	23%	60%	Large-cap			
6.4 to 46.	5 Bil.	2%	7%	3%	Mid-cap			
< 6.4 E	Bil	0%	0%	0%	Small-cap			
					_			
Stocks	98%			Foreigr	า 5.3%			
Bonds	0%		Med. Mark	et Cap (M	) \$123,391			
Cash	2%	Wtd.	Med. Mark	et Cap (M	) \$323,091			

Top 10 Sector Weights					
Sectors	Manager	Index			
Information Technology	29.0%	43.3%			
Communication Services	20.9%	10.7%			
Consumer Discretionary	16.4%	16.0%			
Health Care	12.0%	11.0%			
Financials	10.7%	6.4%			
Industrials	7.7%	6.0%			
Consumer Staples	3.4%	4.4%			
Real Estate	0.0%	1.0%			
Materials	0.0%	0.7%			
Energy	0.0%	0.5%			
% Weight In Top 3 Sectors	66.3%	70.0%			

Top 5 Holdings				
Symbol	Description	<u>% Holding</u>		
META	Meta Platforms Inc. (Technology)	8.2%		
NVDA	Nvidia (Technology)	8.0%		
TSLA	Tesla (Cons. Disc.)	6.1%		
V	Visa (Technology)	5.6%		
AMZN	Amazon.com (Cons. Discr.)	5.3%		
	% Weight in Top Five Holdings	33.2%		

Portfolio Characteristics								
	Manager Index							
Yield	0.5%	0.7%						
Trailing 12 Month P/E	37.8	35.6						
Forward 12 Month P/E	28.1	32.4						
Price/Book	8.7	13.0						
Price/Sales	6.6	8.0						
Price/Cash Flow	22.9	26.2						
P/E-to-Growth (PEG)	1.5	2.1						
Return on Equity	20.9%	30.6%						
Long-term Growth Rate	16.5%	13.2%						
Debt to Capital	29.5%	41.6%						
Active Share	65.5%							



### **RAYMOND JAMES®**

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IR

0.16 0.30

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

5 Year

10 Year

LOOMIS,	SAYLES	& COMPANY
	SMID-ca	р

Location	Bloomfield Hills, Ml
Manager(s)	Joseph Gatz, Jeffrey Schwartz
Avg. # Holdings	70 - 90
Annual Turnover	30% - 50%
Firm Assets	\$302.1 Billion (As of 3/31/23)
Strategy Assets	\$1.1 Billion (As of 3/31/23)
AMS Assets	RJCS: \$78.4 Million
Model Code	IXISMVBL
Model Delivery	No
Status (Account Min.)	Recommended (Closed)
RJCS Composite Start	7/1/2007
Benchmark:	Russell 2500
Avg. Fund Group	50% Mstar Small Blend/50% Mstar Mid Blend

Q2 2023

The Loomis' SMID-cap strategy is closed to new accounts. Loomis still accepts deposits to existing accounts.

Joe Gatz, Jeffrey Schwartz, and their analysts seek out-of-favor smaller companies that have catalysts for future growth. The team attempts to select promising companies through rigorous, fundamental bottom-up analysis. The team often searches for companies that they believe are undiscovered, in special situations or misunderstood.

	Quarterly Attribution							
	Top 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
SMCI	Super Micro Computer (Technology)	1.20	0.85					
PHM	PulteGroup (Cons. Discr.)	1.70	0.42					
DRS	Leonardo DRS, Inc. (Industrials)	1.60	0.39					
THC	Tenet Healthcare (Healthcare)	1.23	0.33					
EXP	Eagle Materials (Materials)	1.30	0.26					
	Bottom 5 Stocks							
Ticker	Description	<u>O/U Weight</u>	Total Effect					
CNXC	Concentrix Corporation (Technology)	1.11	-0.55					
FYBR	Frontier Comm Parent, Inc. (Cons. Discr.)	0.56	-0.34					
G	Genpact (Technology)	1.24	-0.33					
SKY	Skyline Champion Corp. (Cons. Discr.)	1.32	-0.26					
CTLT	Catalent (Healthcare)	0.21	-0.26					

Trailing Returns*							
	2nd Qtr.	YTD	1 Year	3 Year	5 Year	10 Year	
Mgr. Gross	5.29%	9.62%	14.44%	14.61%	8.90%	9.76%	
Mgr. Net	4.58%	8.14%	11.36%	11.52%	5.96%	6.80%	
Avg. Fund	4.67%	8.47%	14.72%	15.49%	7.44%	9.70%	
Benchmark	5.23%	8.79%	13.58%	12.29%	6.55%	9.38%	

Trailing Standard Deviation						
		<u>3 Year</u>	5 Year	<u>10 Year</u>		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	19.05	24.93	18.70		
loss of capital.	Avg. Fund	19.72	25.72	18.99		
	Benchmark	21.23	27.30	20.12		

Calendar Returns						
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-18.06%	29.22%	13.44%	32.12%	-10.59%	17.99%
Mgr. Net	-20.33%	25.79%	10.37%	28.61%	-13.04%	14.83%
Avg. Fund	-14.03%	25.39%	13.44%	26.07%	-10.75%	15.76%
Benchmark	-18.37%	18.18%	19.99%	27.77%	-10.00%	16.81%

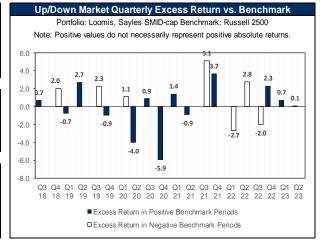
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	2.57	0.90	0.97	0.29	0.55
10 Year	1.03	0.91	0.96	0.47	0.26

Current Style Allocation						
		Value	Blend	Growth		
> 46.5	Bil.	0%	0%	0%	Large-cap	
6.4 to 46.	5 Bil.	38%	26%	3%	Mid-cap	
< 6.4 E	Bil	7%	9%	17%	Small-cap	
Stocks	97%			Foreigr	า 1.1%	
Bonds	0%		Med. Mark	et Cap (M	) \$6,521	
Cash	3%	Wtd.	Med. Mark	et Cap (M	) \$6,903	

Top 10 Sector Weights					
Sectors	Manager	Index			
Industrials	27.5%	19.7%			
Health Care	15.3%	13.4%			
Consumer Discretionary	12.1%	12.7%			
Financials	9.9%	14.9%			
Information Technology	9.7%	12.9%			
Energy	9.0%	4.8%			
Materials	5.1%	5.4%			
Real Estate	4.3%	7.3%			
Communication Services	3.7%	2.8%			
Consumer Staples	<u>2.1%</u>	<u>3.3%</u>			
% Weight In Top 3 Sectors	54.9%	45.8%			

Top 5 Holdings				
Symbol	Description	<u>% Holding</u>		
ICLR	ICON (Healthcare)	2.1%		
ACM	AECOM (Industrials)	2.1%		
KAI	Kadant (Industrials)	2.0%		
SNX	TD SYNNEX Corporation (Technology)	2.0%		
CHDN	Churchill Downs (Cons. Discr.)	2.0%		
	% Weight in Top Five Holdings	10.3%		

Portfolio Characteristics				
	Manager	Index		
Yield	1.2%	1.6%		
Trailing 12 Month P/E	19.4	19.9		
Forward 12 Month P/E	16.0	17.5		
Price/Book	2.8	2.8		
Price/Sales	1.6	2.2		
Price/Cash Flow	12.3	11.9		
P/E-to-Growth (PEG)	1.3	1.5		
Return on Equity	15.0%	12.4%		
Long-term Growth Rate	8.8%	9.6%		
Debt to Capital	35.5%	37.9%		
Active Share	93.6%			



### **RAYMOND JAMES®**

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### Q2 2023

### MFS INVESTMENT MANAGEMENT

Research International

Location	Boston, MA		
Manager(s)	MFS Analyst Team		
Avg. # Holdings Annual Turnover	45 - 65 15% - 35%		
Firm Assets	\$570.0 Billion (As of 3/31/23)		
Strategy Assets	\$19.5 Billion (As of 3/31/23)		
AMS Assets	RJCS: \$107.2 Million PS UMA: \$52.7 Million		
	UMA: \$469.2 Million		
Model Code	MFSMFSRI		
Model Delivery	Yes		
Status (Account Min.)	Recommended (\$100,000)		
RJCS Composite Start	7/1/2008		
Benchmark:	MSCIEAFE		
ETF Proxy	iShares MSCI EAFE ETF		
Avg. Fund Group	Morningstar Foreign Stock		

The MFS International team believes it can best identify high-quality companies with above average sustainable earnings growth at reasonable valuations by utilizing bottom-up qualitative and quantitative analysis. The research portfolio is populated with "best ideas" managed by analysts within global sector teams.

The International American Depository Receipt ("ADR") Large-cap Blend Equity strategy is managed collectively by approximately 40 non-U.S. equity research analysts specialized by sector on a regional basis located around the globe. Organized by sector, the analysts unite to form global teams conducting fundamental research, seeking to identify the most attractive companies within their respective sector.

	Quarterly Contribution						
	Top 5 Stocks						
Ticker	Description	Avg. Weight	Contribution				
RYAAY	Ryanair (Industrials)	3.18	0.59				
AMADY	Amadeus IT Group (Technology)	3.10	0.40				
MUFG	Mitsubishi UFJ Financial Group (Financials)	2.70	0.38				
DKILY	Daikin Industries (Industrials)	2.67	0.37				
BNPQY	BNP Paribas S.A. (Financials)	3.22	0.30				
	Bottom 5 Stocks						
Ticker	Description	Avg. Weight	Contribution				
BAYRY	Bayer (Healthcare)	3.18	-0.39				
TTE	TotalEnergies SE (Energy)	1.98	-0.16				
NWG	NatWest Group Plc ADR (Financials)	1.59	-0.14				
DEO	Diageo (Cons. Staples)	2.04	-0.10				
BTI	British American Tobacco (Cons. Staples)	1.05	-0.08				

	Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u> 3 Year</u>	<u>5 Year</u>	10 Year	
Mgr. Gross	4.58%	12.76%	18.57%	9.80%	7.11%	7.17%	
Mgr. Net	3.91%	11.33%	15.56%	7.00%	4.37%	4.43%	
Avg. Fund	3.27%	11.71%	17.37%	9.43%	5.14%	6.36%	
Benchmark	2.95%	11.67%	18.77%	8.93%	4.39%	5.41%	

Trailing Standard Deviation						
		<u>3 Year</u>	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	17.75	20.77	16.24		
loss of capital.	Avg. Fund	18.30	21.02	16.28		
·	Benchmark	18.71	20.88	16.30		

	Calendar Returns						
	2022	2021	2020	2019	2018	2017	
Mgr. Gross	-13.93%	12.43%	12.64%	28.77%	-13.85%	27.60%	
Mgr. Net	-16.18%	9.57%	9.77%	25.53%	-16.09%	24.39%	
Avg. Fund	-14.47%	11.25%	10.64%	23.17%	-13.30%	27.08%	
Benchmark	-14.45%	11.26%	7.82%	22.01%	-13.79%	25.03%	

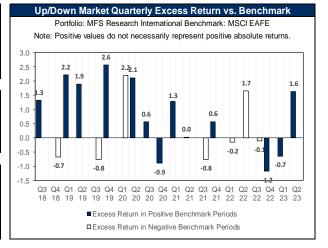
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	2.65	0.99	0.99	0.27	1.03
10 Year	1.76	0.98	0.97	0.38	0.67

Current Style Allocation						
			Value	Blend	Growth	
	> 46.5 E	Bil.	31%	29%	23%	Large-cap
6.	4 to 46.	5 Bil.	19%	0%	0%	Mid-cap
	< 6.4 E	Bil	0%	0%	0%	Small-cap
						-
S	tocks	98%		Emergir	ng Markets	9.9%
E	Bonds	0%		Med. Mark	et Cap (M)	) \$55,804
	Cash	2%	Wtd.	Med. Mark	et Cap (M)	) \$68,559

Top 5 Sector / Country Weights						
Sectors	Manager	ETF Proxy				
Financials	22.6%	18.2%				
Industrials	17.0%	16.2%				
Health Care	12.9%	13.2%				
Materials	11.8%	7.4%				
Consumer Discretionary	<u>10.2%</u>	12.6%				
% Weight In Top 5 Sectors	74.4%	67.7%				
Countries						
Japan	18.6%	22.4%				
France	18.6%	12.3%				
Switzerland	12.5%	10.1%				
United Kingdom	12.2%	15.3%				
Germany	<u>8.1%</u>	<u>8.5%</u>				
% Weight in Top 5 Countries	70.0%	68.6%				

Top 5 Holdings				
Symbol	Description	<u>% Holding</u>		
HTHIY	Hitachi (Japan)	3.5%		
HDB	HDFC Bank (India)	3.5%		
RYAAY	Ryanair (Ireland)	3.5%		
SBGSY	Schneider Electric (France)	3.5%		
ZURVY	Zurich Insurance Group (Switzerland)	3.4%		
	% Weight in Top Five Holdings	17.4%		

Portfolio Characteristics					
	Manager	ETF Proxy			
Yield	2.8%	3.1%			
Trailing 12 Month P/E	17.6	18.2			
Forward 12 Month P/E	16.3	16.2			
Price/Book	2.9	2.3			
Price/Sales	1.9	2.2			
Price/Cash Flow	12.4	12.4			
P/E-to-Growth (PEG)	1.8	1.8			
Return on Equity	13.5%	13.4%			
Long-term Growth Rate	8.0%	8.0%			
Debt to Capital	31.0%	29.7%			



### RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### MFS INVESTMENT MANAGEMENT Large-cap Value

Q2

2023

Location Boston, MA Manager(s) Nevin Chitkara, Katherine Cannan Avg. # Holdings 40 - 50 Annual Turnover 20% - 40% Firm Assets \$570.0 Billion (As of 3/31/23) Strategy Assets \$93.1 Billion (As of 3/31/23) RJCS: \$217.0 Million PS UMA: \$44.6 Million AMS Assets UMA: \$199.3 Million Model Code MFSMFSLV Model Delivery Yes Status (Account Min.) Recommended (\$100,000) **RJCS** Composite Start 4/1/2012 Benchmark: Russell 1000 Value Avg. Fund Group Morningstar Large-cap Value

The MFS Large-cap Value strategy is managed using a traditional value style that relies on bottom-up, fundamental research. Tenured portfolio manager Nevin Chitkara follows a disciplined and conservative approach to investing with a consistent focus on value - the security must be inexpensive versus the market, peers, and its industry. The investment team targets companies possessing outstanding management teams, strong balance sheets, and the ability to generate strong free cash flow to support earnings. The portfolio managers rely heavily on the pooled research analysts within the global sector teams, working with the analysts to assess the characteristics of the company, future expectations, the consistency of the company's business and results over time, and its valuation parameters.

	Quarterly Attribution						
	Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
MCK	McKesson (Healthcare)	2.51	0.34				
ХОМ	Exxon Mobil (Energy)	-2.44	0.27				
KLAC	KLA Corporation (Technology)	1.33	0.23				
CMCSA	Comcast (Comm. Serv.)	2.91	0.22				
JPM	JPMorgan Chase & Co. (Financials)	2.42	0.21				
	Bottom 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
META	Meta Platforms Inc. (Technology)	-2.12	-0.71				
PGR	Progressive (Financials)	2.72	-0.36				
TGT	Target (Cons. Discr.)	1.34	-0.32				
PFE	Pfizer (Healthcare)	1.35	-0.20				
GD	General Dynamics (Industrials)	1.88	-0.20				

		Traili	ng Returns	*		
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	10 Year
Mgr. Gross	3.95%	3.06%	13.30%	13.52%	9.78%	10.75%
Mgr. Net	3.28%	1.73%	10.41%	10.63%	6.97%	7.93%
Avg. Fund	3.94%	5.15%	12.26%	15.98%	9.38%	10.32%
Benchmark	4.07%	5.12%	11.54%	14.30%	8.11%	9.22%

Trailing Standard Deviation						
		<u> 3 Year</u>	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	13.87	18.71	14.18		
loss of capital.	Avg. Fund	15.68	20.83	15.43		
	Benchmark	15.96	20.72	15.45		

Calendar Returns						
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-3.30%	23.31%	3.70%	32.76%	-9.63%	19.82%
Mgr. Net	-5.79%	20.19%	1.03%	29.42%	-11.97%	16.79%
Avg. Fund	-4.81%	27.69%	4.17%	26.54%	-7.35%	17.51%
Benchmark	-7.54%	25.16%	2.80%	26.54%	-8.27%	13.66%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR
5 Year	2.08	0.89	0.97	0.44	0.66
10 Year	2.17	0.90	0.96	0.69	0.72

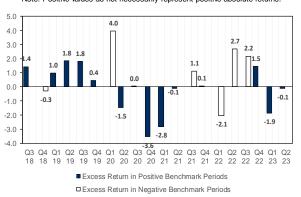
Current Style Allocation					
		Value	Blend	Growth	
> 46.5 E	Bil.	46%	39%	8%	Large-cap
6.4 to 46.	5 Bil.	5%	2%	0%	Mid-cap
< 6.4 E	Bil	0%	0%	0%	Small-cap
Stocks	98%			Foreigr	4.5%
Bonds	0%		Med. Mark	et Cap (M)	\$79,750
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$93,063

Top 10 Sector Weights					
Sectors	Manager	Index			
Financials	26.1%	20.1%			
Health Care	17.5%	15.8%			
Industrials	14.8%	13.5%			
Information Technology	8.8%	9.0%			
Consumer Staples	7.5%	8.4%			
Utilities	6.9%	5.2%			
Energy	5.0%	7.9%			
Consumer Discretionary	4.1%	5.3%			
Communication Services	3.7%	5.1%			
Materials	<u>3.2%</u>	<u>4.8%</u>			
% Weight In Top 3 Sectors	58.4%	49.4%			

	Top 5 Holdings				
Symbol	Description	<u>% Holding</u>			
JPM	JPMorgan Chase & Co. (Financials)	4.3%			
CI	Cigna Group (Healthcare)	3.8%			
CMCSA	Comcast (Comm. Serv.)	3.7%			
AON	Aon PLC (Financials)	3.4%			
COP	ConocoPhillips (Energy)	3.4%			
	% Weight in Top Five Holdings	18.6%			

Portfolio Characteristics					
	Manager	Index			
Yield	2.4%	2.3%			
Trailing 12 Month P/E	21.6	21.8			
Forward 12 Month P/E	17.0	17.1			
Price/Book	4.4	2.6			
Price/Sales	2.7	2.5			
Price/Cash Flow	13.7	13.6			
P/E-to-Growth (PEG)	2.1	2.2			
Return on Equity	19.5%	14.3%			
Long-term Growth Rate	8.1%	7.0%			
Debt to Capital	45.0%	37.3%			
Active Share	82.2%				





# **RAYMOND JAMES®**

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Q2	NEUBERGER BERMAN, LLC
2023	International ADR
Location	New York, NY
Manager(s)	Elias Cohen, Maria Llerena, Thomas Hogan
Avg. # Holdings	60 - 75
Annual Turnover	20% - 40%
Firm Assets	\$436.4 Billion (As of 3/31/23)
Strategy Assets	\$462.5 Million (As of 3/31/23)
AMS Assets	RJCS: \$101.7 Million PS UMA: \$4.9 Million
Model Code	NBGNBGINT
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	7/1/2006
Benchmark:	MSCI EAFE
ETF Proxy	IShares MSCI EAFE ETF
Avg. Fund Group	Morningstar Foreign Stock

This growth-at-a-reasonable-price manager seeks out strong market leaders outside of the U.S., regardless of location and size. The diversified international strategy can buy small, mid, and large-cap companies as they find opportunities abroad. By applying in-depth fundamental analysis, this strategy seeks to identify attractive companies with competitive advantages that trade at a discount to the team's assessment of fair values.

The team believes that high quality companies trading at discounted valuations have the potential to outperform their peers with less risk over a full market cycle. The team utilizes a bottom-up international stock selection process, finding companies that are growing, but also have reasonable valuations.

	Quarterly Contribution		
	Top 5 Stocks		
Ticker	Description	Avg. Weight	Contribution
ICLR	ICON (Healthcare)	1.80	0.35
EXPGY	Experian (Industrials)	1.84	0.31
NVS	Novartis (Healthcare)	2.94	0.28
LNSTY	London Stock Exchange (Financials)	2.24	0.25
CMPGY	Compass Group (Cons. Discr.)	1.65	0.20
	Bottom 5 Stocks		
Ticker	Description	Avg. Weight	Contribution
PPRUY	Kering (Cons. Discr.)	1.08	-0.17
CVE	Cenovus Energy (Energy)	1.34	-0.15
DTEGY	Deutsche Telekom (Comm. Serv.)	1.44	-0.12
LYG	Lloyds Banking Group (Financials)	1.57	-0.09
SLB	Schlumberger N.V. (Energy)	1.97	-0.08

	Trailing Returns*					
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	10 Year
Mgr. Gross	3.10%	10.41%	17.21%	8.29%	6.29%	6.47%
Mgr. Net	2.44%	9.01%	14.23%	5.52%	3.57%	3.74%
Avg. Fund	3.27%	11.71%	17.37%	9.43%	5.14%	6.36%
Benchmark	2.95%	11.67%	18.77%	8.93%	4.39%	5.41%

Trailing Standard Deviation						
		<u>3 Year</u>	<u>5 Year</u>	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	19.49	21.34	16.34		
loss of capital.	Avg. Fund	18.30	21.02	16.28		
·	Benchmark	18.71	20.88	16.30		

	Calendar Returns					
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-20.33%	15.52%	17.11%	28.82%	-13.35%	26.48%
Mgr. Net	-22.42%	12.58%	14.13%	25.58%	-15.61%	23.29%
Avg. Fund	-14.47%	11.25%	10.64%	23.17%	-13.30%	27.08%
Benchmark	-14.45%	11.26%	7.82%	22.01%	-13.79%	25.03%

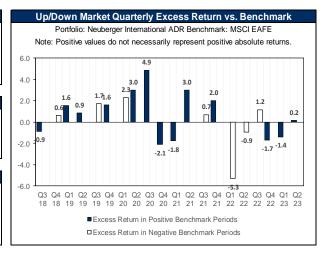
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR
5 Year	1.93	1.00	0.95	0.22	0.41
10 Year	1.14	0.98	0.95	0.34	0.31

	Current Style Allocation				
		Value	Blend	Growth	
> 46.5 E	Bil.	22%	20%	22%	Large-cap
6.4 to 46.	5 Bil.	19%	19%	0%	Mid-cap
< 6.4 E	< 6.4 Bil		0%	0%	Small-cap
					_
Stocks	98%		Emergir	ng Markets	3.6%
Bonds	0%	Med. Market Cap (M) \$37,684			
Cash	2%	Wtd.	Med. Mark	et Cap (M	\$48,708
				,	

Top 5 Sector / Country Weights						
Sectors	Manager	ETF Proxy				
Financials	19.5%	18.2%				
Industrials	17.5%	16.2%				
Health Care	16.9%	13.2%				
Consumer Staples	12.5%	10.1%				
Information Technology	8.4%	8.2%				
% Weight In Top 5 Sectors	74.9%	65.9%				
Countries						
United Kingdom	25.9%	15.3%				
Japan	18.9%	22.4%				
Switzerland	11.3%	10.1%				
United States	10.0%	0.6%				
Germany	<u>9.4%</u>	<u>8.5%</u>				
% Weight in Top 5 Countries	75.5%	56.8%				

	Top 5 Holdings				
Symbol	Description	<u>% Holding</u>			
AZN	Astrazeneca (UK)	3.0%			
NVS	Novartis (Switzerland)	2.8%			
NSRGY	Nestle (Switzerland)	2.7%			
RHHBY	Roche (Switzerland)	2.4%			
RELX	RELX (UK)	2.3%			
	% Weight in Top Five Holdings	13.2%			

Portfolio Characteristics					
	Manager	ETF Proxy			
Yield	2.3%	3.1%			
Trailing 12 Month P/E	21.2	18.2			
Forward 12 Month P/E	17.3	16.2			
Price/Book	3.1	2.3			
Price/Sales	2.5	2.2			
Price/Cash Flow	13.7	12.4			
P/E-to-Growth (PEG)	1.8	1.8			
Return on Equity	14.6%	13.4%			
Long-term Growth Rate	8.8%	8.0%			
Debt to Capital	30.5%	29.7%			



### **RAYMOND JAMES®**

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Q2	
2023	

### NEUBERGER BERMAN, LLC Sustainable Equity

Location	New York, NY
Manager(s)	Daniel Hanson
Avg. # Holdings	35 - 45
Annual Turnover	50% - 70%
Firm Assets	\$436.4 Billion (As of 3/31/23)
Strategy Assets	\$3.6 Billion (As of 3/31/23)
AMS Assets	RJCS: \$78.1 Million PS UMA: \$5 Million
Model Code	NBGNBGSRI
Model Delivery	Yes
Status (Account Min.)	Watchlist (\$100,000)
RJCS Composite Start	1/1/2006
Benchmark:	Russell 1000
Avg. Fund Group	Morningstar Large-cap Blend

### The Neuberger Berman Sustainable Equity strategy has been placed on our Research WatchList due to personnel turnover.

This strategy seeks high quality, attractively valued companies with long-term growth prospects. At the core of this strategy is an investment philosophy that reflects the belief that responsibility is a hallmark of a quality company. A focus on the socially responsive discipline puts clients' money to work in businesses that meet various environmental, social and corporate governance criteria.

	Quarterly Attribution					
	Top 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
AMZN	Amazon.com (Cons. Discr.)	3.84	0.63			
ABC	AmerisourceBergen (Healthcare)	3.14	0.36			
GOOGL	Alphabet (Comm. Serv.)	4.87	0.31			
MSFT	Microsoft (Technology)	1.99	0.18			
GWW	W.W. Grainger (Industrials)	2.63	0.17			
	Bottom 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
PGR	Progressive (Financials)	3.51	-0.61			
TXN	Texas Instruments (Technology)	3.24	-0.40			
ZBRA	Zebra Technologies (Technology)	2.18	-0.39			
GDDY	GoDaddy (Technology)	2.97	-0.38			
AAPL	Apple (Technology)	-4.24	-0.38			

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	8.61%	15.97%	20.39%	14.95%	10.72%	11.83%
Mgr. Net	7.93%	14.51%	17.34%	12.02%	7.90%	8.98%
Avg. Fund	7.49%	13.92%	17.94%	14.22%	11.37%	12.07%
Benchmark	8.58%	16.68%	19.36%	14.09%	11.92%	12.64%

Trailing Standard Deviation					
		<u>3 Year</u>	5 Year	10 Year	
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	17.73	20.87	15.39	
	Avg. Fund	16.08	20.39	15.07	
	Benchmark	17.30	21.44	15.76	

	Calendar Returns						
ſ		2022	2021	2020	2019	2018	2017
	Mgr. Gross	-17.56%	24.31%	21.08%	26.68%	-4.45%	19.32%
	Mgr. Net	-19.72%	21.17%	18.01%	23.48%	-6.92%	16.30%
	Avg. Fund	-15.93%	26.97%	16.64%	30.11%	-5.07%	21.88%
	Benchmark	-19.13%	26.45%	20.96%	31.43%	-4.78%	21.69%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	-0.78	0.96	0.98	0.44	NM
10 Year	-0.36	0.96	0.97	0.71	NM

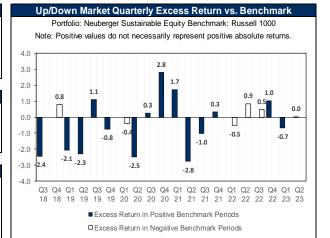
#### **Current Style Allocation**

Guilent Style Anocation					
		Value	Blend	Growth	_
> 46.5 Bil.		21%	19%	39%	Large-cap
6.4 to 46.5 Bil.		4%	11%	8%	Mid-cap
< 6.4 Bil		0%	0%	0%	Small-cap
Stocks 99	%			Foreign	9.7%
Bonds 09	6		Med. Mark	et Cap (M)	\$68,478
Cash 19	6	Wtd.	Med. Mark	et Cap (M)	\$128,416

Top 10 Sector Weights					
Sectors	Manager	Index			
Information Technology	24.1%	27.1%			
Financials	22.6%	12.9%			
Health Care	15.6%	13.3%			
Consumer Discretionary	10.9%	10.9%			
Industrials	9.7%	9.5%			
Communication Services	6.5%	8.1%			
Consumer Staples	4.6%	6.3%			
Utilities	2.4%	2.5%			
Materials	1.8%	2.7%			
Energy	<u>1.7%</u>	<u>4.0%</u>			
% Weight In Top 3 Sectors	62.4%	53.2%			

Top 5 Holdings				
Symbol	Description	<u>% Holding</u>		
MSFT	Microsoft (Technology)	8.2%		
AMZN	Amazon.com (Cons. Discr.)	6.9%		
GOOGL	Alphabet (Comm. Serv.)	6.5%		
BRK.B	Berkshire Hathaway (Financials)	5.7%		
CI	Cigna Group (Healthcare)	4.7%		
	% Weight in Top Five Holdings	32.0%		

Portfolio Characteristics				
	Manager	Index		
Yield	1.3%	1.5%		
Trailing 12 Month P/E	33.4	32.0		
Forward 12 Month P/E	24.4	24.0		
Price/Book	6.9	6.1		
Price/Sales	3.0	4.6		
Price/Cash Flow	18.5	19.1		
P/E-to-Growth (PEG)	1.5	2.1		
Return on Equity	16.2%	20.5%		
Long-term Growth Rate	12.5%	10.6%		
Debt to Capital	37.3%	38.2%		
Active Share	79.0%			



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Q2 2023	NUANCE INVESTMENTS, LLC. Mid-cap Value
Location	Kansas City, MO
Manager(s)	Scott Moore, Chad Baumler, Darren Schryer
Avg. # Holdings Annual Turnover	50 - 90 80% - 120%
Firm Assets Strategy Assets AMS Assets Model Code Model Delivery Status (Account Min.) RJCS Composite Start Benchmark: Avg. Fund Group	\$5.6 Billion (As of 3/31/23) \$4.7 Billion (As of 3/31/23) RJCS: \$72.7 Million PS UMA: \$48.3 Million UMA: \$304.5 Million NUANUAMCV Yes Recommended (\$100,000) 10/1/2018 Russell Mid-cap Value Morningstar Mid-cap Value

The Nuance Mid Cap Value Equity team believes through bottom up, fundamental research it can locate leading business franchises with strong and sustainable competitive advantage. By investing in these stocks at a discount to their estimated fair value the strategy is designed to generate excess returns over a full market cycle primarily by protecting capital in down markets.

	Quarterly Attribution						
	Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
UHS	Universal Health Services (Healthcare)	3.65	0.67				
SNN	Smith & Nephew (Healthcare)	5.02	0.60				
MWA	Mueller Water Products (Industrials)	3.50	0.48				
KNRRY	Knorr-Bremse AG ADR (Cons. Cyc.)	2.30	0.28				
ZBH	Zimmer Biomet (Healthcare)	2.31	0.26				
	Bottom 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
NTRS	Northern Trust (Financials)	4.89	-0.98				
MMM	3M (Industrials)	6.40	-0.47				
INDB	Independent Bank (Financials)	0.96	-0.40				
CALM	Cal-Maine Foods (Cons. Staples)	0.92	-0.27				
USB*H	U.S. Bancorp Pfd Shs Series B	2.17	-0.26				

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	10 Year
Mgr. Gross	1.75%	5.06%	7.58%	9.18%	8.27%	10.85%
Mgr. Net	1.09%	3.71%	4.83%	6.39%	5.50%	8.02%
Avg. Fund	4.38%	6.24%	13.41%	18.51%	8.36%	9.99%
Benchmark	3.86%	5.23%	10.50%	15.04%	6.84%	9.03%

Trailing Standard Deviation							
		<u>3 Year</u>	<u>5 Year</u>	10 Year			
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	14.21	16.83	13.03			
	Avg. Fund	18.96	25.17	18.45			
	Benchmark	18.26	24.62	18.04			

Calendar Returns							
	2022	2021	2020	2019	<u>2018</u>	<u>2017</u>	
Mgr. Gross	-4.61%	11.94%	4.31%	32.14%	-4.26%	16.18%	
Mgr. Net	-7.08%	9.09%	1.64%	28.82%	-6.73%	13.23%	
Avg. Fund	-7.07%	30.92%	4.50%	26.40%	-11.67%	15.10%	
Benchmark	-12.03%	28.34%	4.96%	27.06%	-12.29%	13.34%	

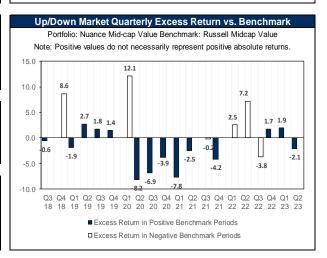
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	2.59	0.64	0.88	0.40	0.44
10 Year	4.05	0.67	0.85	0.76	0.79

Current Style Allocation							
		Value	Blend	Growth			
> 46.5 l	Bil.	16%	9%	0%	Large-cap		
6.4 to 46.	5 Bil.	38%	5%	5%	Mid-cap		
< 6.4 E	Bil	9%	6%	9%	Small-cap		
Stocks	92%			Foreign	15.5%		
Bonds	0%		Med. Mark	et Cap (M)	\$8,504		
Cash	8%	Wtd.	Med. Mark	et Cap (M)	\$12,307		

Top 10 Sector Weights					
Sectors	Manager	Index			
Financials	24.2%	16.0%			
Health Care	22.6%	7.6%			
Industrials	16.4%	18.9%			
Consumer Staples	16.1%	4.2%			
Utilities	8.2%	7.5%			
Real Estate	7.4%	10.4%			
Information Technology	2.7%	9.7%			
Materials	2.4%	7.8%			
Consumer Discretionary	0.0%	9.4%			
Energy	0.0%	<u>5.0%</u>			
% Weight In Top 3 Sectors	63.3%	42.4%			

	Top 5 Holdings				
Symbol	Description	<u>% Holding</u>			
MMM	3M (Industrials)	6.5%			
XRAY	Dentsply Sirona (Healthcare)	6.4%			
KMB	Kimberly-Clark (Cons. Staples)	6.3%			
NTRS	Northern Trust (Financials)	5.2%			
TRV	Travelers Companies (Financials)	4.5%			
	% Weight in Top Five Holdings	28.9%			

Manager	Index
	INCON
2.9%	2.0%
23.2	20.1
19.6	17.7
2.3	2.6
2.2	2.2
14.5	12.0
1.7	1.8
10.6%	12.6%
8.8%	7.8%
37.2%	39.5%
96.3%	
	19.6 2.3 2.2 14.5 1.7 10.6% 8.8% 37.2%



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Q2 2023	PARNASSUS INVESTMENTS Core Equity				
Location	San Francisco, CA				
Manager(s)	Todd Ahlsten, Ben Allen, Andrew Choi				
Avg. # Holdings	35 - 45				
Annual Turnover	15% - 60%				
Firm Assets	\$42.5 Billion (As of 3/31/23)				
Strategy Assets	\$30.9 Billion (As of 3/31/23)				
AMS Assets	RJCS: \$987.8 Million PS UMA: \$305.1 Million				
	UMA: \$664.6 Million				
Model Code	PRNPRNCE				
Model Delivery	Yes				
Status (Account Min.)	Recommended (\$100,000)				
RJCS Composite Start	4/1/2016				
Benchmark:	S&P 500				
ETF Proxy	SPDR S&P 500 ETF				
Avg. Fund Group	Morningstar Large-cap Blend				

Parnassus Investments' Core Equity team focuses on identifying companies that have 1) sustainable competitive advantages, or "wide moats", 2) products or services with high future relevancy, 3) quality management teams that act in the best interest of shareholders, and 4) positive Environmental, Social, and Governance ("ESG") attributes. By incorporating ESG factors into the fundamental investment process, the investment team often identifies risks and opportunities that the market may have ignored and could impact the performance of investments.

	Quarterly Attribution vs. ETF Pro>	(y	
	Top 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
ORCL	Oracle (Technology)	3.31	0.59
ADBE	Adobe Incorporated (Technology)	1.49	0.49
VRSK	Verisk Analytics (Industrials)	2.13	0.23
XOM	Exxon Mobil (Energy)	-1.28	0.21
AMAT	Applied Materials (Technology)	1.98	0.20
	Bottom 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
TGT	Target (Cons. Discr.)	1.90	-0.61
AMZN	Amazon.com (Cons. Discr.)	-2.89	-0.51
TSLA	Tesla (Cons. Disc.)	-1.52	-0.40
DE	Deere & Company (Industrials)	3.29	-0.38
GILD	Gilead Sciences (Healthcare)	2.33	-0.37

Trailing Returns*							
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	10 Year	
Mgr. Gross	7.89%	16.27%	19.00%	15.56%	14.69%	13.93%	
Mgr. Net	7.20%	14.80%	15.98%	12.63%	11.78%	11.03%	
Avg. Fund	7.49%	13.92%	17.94%	14.22%	11.37%	12.07%	
Benchmark	8.74%	16.89%	19.59%	14.60%	12.31%	12.86%	

Trailing Standard Deviation						
, ,		<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	17.21	18.99	14.08		
loss of capital.	Avg. Fund	16.08	20.39	15.07		
	Benchmark	16.85	20.78	15.31		

Calendar Returns								
	2022	2021	2020	2019	2018	2017		
Mgr. Gross	-17.51%	29.24%	23.29%	32.27%	1.30%	18.10%		
Mgr. Net	-19.67%	25.98%	20.17%	28.94%	-1.31%	15.11%		
Avg. Fund	-15.93%	26.97%	16.64%	30.11%	-5.07%	21.88%		
Benchmark	-18.11%	28.71%	18.40%	31.49%	-4.38%	21.83%		

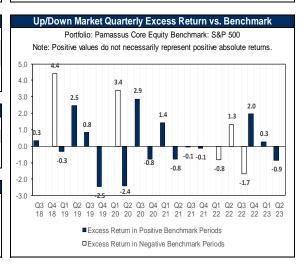
Modern Portfolio Theory Stats						
	Alpha	Beta	$R^2$	Sharpe	IR	
5 Year	3.06	0.90	0.97	0.69	0.95	
10 Year	2.06	0.90	0.96	0.92	0.69	

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	Bil.	20%	41%	33%	Large-cap	
6.4 to 46.5	5 Bil.	4%	0%	2%	Mid-cap	
< 6.4 E	Bil	0% 0% 0%			Small-cap	
Stocks	97%	Foreign 5.4%				
Bonds	0%	Med. Market Cap (M) \$118,799				
Cash	3%	Wtd.	Med. Mark	et Cap (M	) \$175,008	

Top 10 Sector Weights						
Sectors	Manager	ETF Proxy				
Information Technology	31.4%	29.4%				
Financials	19.7%	12.1%				
Health Care	11.4%	14.3%				
Consumer Staples	10.2%	6.3%				
Materials	9.3%	2.4%				
Industrials	9.1%	8.5%				
Communication Services	4.9%	9.4%				
Consumer Discretionary	2.8%	10.9%				
Real Estate	1.3%	2.1%				
Energy	<u>0.0%</u>	1.7%				
% Weight In Top 3 Sectors	62.4%	55.8%				

Top 5 Holdings					
Symbol	Description	% Holding			
MSFT	Microsoft (Technology)	6.8%			
AAPL	Apple (Technology)	5.0%			
GOOGL	Alphabet (Comm. Serv.)	4.9%			
ORCL	Oracle (Technology)	4.1%			
CRM	Salesforce, Inc. (Technology)	3.8%			
	% Weight in Top Five Holdings	24.6%			

Portfolio Characteristics					
	Manager	ETF Proxy			
Yield	1.4%	1.4%			
Trailing 12 Month P/E	33.0	33.0			
Forward 12 Month P/E	24.4	24.5			
Price/Book	5.8	6.3			
Price/Sales	5.6	4.9			
Price/Cash Flow	19.8	19.6			
P/E-to-Growth (PEG)	2.4	2.2			
Return on Equity	23.6%	20.6%			
Long-term Growth Rate	10.4%	10.8%			
Debt to Capital	34.3%	37.3%			
Active Share	75.5%	-			



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Q2	PARNASSUS INVESTMENTS
2023	Mid-cap Equity
Location	San Francisco, CA
Manager(s)	Matt Gershuny, Lori Keith
Avg. # Holdings	35 - 45
Annual Turnover	15% - 35%
Firm Assets	\$42.5 Billion (As of 3/31/23)
Strategy Assets	\$5.9 Billion (As of 3/31/23)
AMS Assets	RJCS: \$27.6 Million PS UMA: \$12.6 Million
Model Code	PRNPRNMCE
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	7/1/2018
Benchmark:	Russell Mid-cap
Avg. Fund Group	Morningstar Mid-cap Blend

Parnassus Investments' Mid-cap Equity team focuses on identifying companies that have 1) sustainable competitive advantages, or "wide moats", 2) products or services with high future relevancy, 3) quality management teams that act in the best interest of shareholders, and 4) positive Environmental, Social, and Governance ("ESG") attributes. By incorporating ESG factors into the fundamental investment process, the investment team often identifies risks and opportunities that the market may have ignored and could impact the performance of investments.

	Quarterly Attribution							
	Top 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
VRSK	Verisk Analytics (Industrials)	2.83	0.37					
SHW	Sherwin-Williams (Materials)	2.92	0.36					
DHI	D.R. Horton (Cons. Discr.)	1.78	0.33					
KLAC	KLA Corporation (Technology)	2.11	0.32					
RSG	Republic Services (Industrials)	3.47	0.28					
	Bottom 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
A	Agilent Technologies (Healthcare)	2.36	-0.47					
SBAC	SBA Communications (Real Estate)	2.93	-0.45					
SYY	Sysco (Cons. Staples)	4.25	-0.41					
NTR	Nutrien (Materials)	1.45	-0.41					
BMRN	BioMarin Pharmaceutical (Healthcare)	2.04	-0.34					

Trailing Returns*							
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	10 Year	
Mgr. Gross	4.33%	5.62%	5.84%	8.06%	7.06%	9.94%	
Mgr. Net	3.66%	4.26%	3.13%	5.29%	4.32%	7.13%	
Avg. Fund	4.90%	8.80%	15.43%	15.28%	8.59%	10.09%	
Benchmark	4.76%	9.01%	14.92%	12.50%	8.46%	10.32%	

Trailing Standard Deviation							
		<u>3 Year</u>	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	17.20	21.60	15.93			
loss of capital.	Avg. Fund	17.98	24.09	17.67			
	Benchmark	18.40	24.50	17.86			

Calendar Returns						
	2022	2021	2020	2019	2018	<u>2017</u>
Mgr. Gross	-20.36%	18.63%	16.79%	31.35%	-6.25%	16.97%
Mgr. Net	-22.45%	15.63%	13.82%	28.05%	-8.67%	14.01%
Avg. Fund	-12.94%	25.15%	14.23%	27.06%	-10.01%	17.57%
Benchmark	-17.32%	22.58%	17.10%	30.54%	-9.06%	18.52%

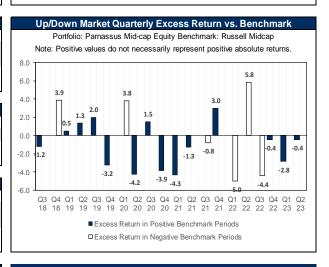
Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR	
5 Year	-0.62	0.86	0.94	0.26	NM	
10 Year	0.78	0.86	0.93	0.56	0.18	

Current Style Allocation						
Value Blend Growth						
> 46.5 E	Bil.	3%	8%	12%	Large-cap	
6.4 to 46.	5 Bil.	41%	32%	4%	Mid-cap	
< 6.4 E	< 6.4 Bil 0% 0% 0% Small-cap					
Stocks	97%			Foreign	1.5%	
Bonds	0%		Med. Mark	et Cap (M)	\$28,620	
Cash	3%	Wtd.	Med. Mark	et Cap (M)	\$28,620	

Top 10 Sector Weights				
Sectors	Manager	Index		
Industrials	27.9%	19.0%		
Information Technology	17.1%	13.2%		
Health Care	16.0%	11.8%		
Consumer Discretionary	11.3%	10.4%		
Materials	7.9%	5.9%		
Financials	7.4%	14.2%		
Consumer Staples	6.6%	3.9%		
Real Estate	3.9%	7.9%		
Utilities	2.0%	5.4%		
Communication Services	0.0%	<u>3.7%</u>		
% Weight In Top 3 Sectors	60.9%	44.0%		

Top 5 Holdings				
Symbol	Description	<u>% Holding</u>		
HOLX	Hologic (Healthcare)	5.2%		
SYY	Sysco (Cons. Staples)	4.1%		
RSG	Republic Services (Industrials)	3.7%		
OTIS	Otis Worldwide Corporation (Industrials)	3.6%		
ORLY	O'Reilly Automotive (Cons. Discr.)	3.4%		
	% Weight in Top Five Holdings	19.9%		

Portfolio Characteristics				
	Manager	Index		
Yield	1.2%	1.6%		
Trailing 12 Month P/E	29.4	23.5		
Forward 12 Month P/E	23.1	19.7		
Price/Book	5.0	3.5		
Price/Sales	3.6	2.8		
Price/Cash Flow	18.4	14.4		
P/E-to-Growth (PEG)	2.5	1.9		
Return on Equity	20.3%	14.3%		
Long-term Growth Rate	9.0%	9.6%		
Debt to Capital	46.4%	40.2%		
Active Share	93.3%			



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Q2	POLEN CAPITAL
2023	Focus Growth
Location	Boca Raton, FL
Manager(s)	Dan Davidowitz, Brandon Ladoff
Avg. # Holdings	15 - 35
Annual Turnover	20% - 40%
Firm Assets	\$61.3 Billion (As of 3/31/23)
Strategy Assets	\$45.9 Billion (As of 3/31/23)
AMS Assets	RJCS: \$332.7 Million PS UMA: \$50.5 Million
Model Code	POLPOLFG
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	10/1/2019
Benchmark:	Russell 1000 Growth
Avg. Fund Group	Morningstar Large-cap Growth

Polen is a boutique firm with tenured senior investment professionals. Their process seeks to identify securities that are competitively positioned, possess strong growth characteristics, and are geared for long term growth, not taking advantage of short term market cycles. The Polen Focus Growth strategy is a concentrated, domestic growth mandate that focuses on large and mega cap companies.

Current Style Allocation					
		Value	Blend	Growth	
> 46.5 l	Bil.	0%	20%	74%	Large-cap
6.4 to 46.	5 Bil.	0%	2%	4%	Mid-cap
< 6.4 E	Bil	0%	0%	0%	Small-cap
Stocks	98%			Foreigr	n 0.0%
Bonds	0%		Med. Mark	et Cap (M	) \$159,344
Cash	2%	Wtd.	Med. Mark	et Cap (M	) \$222,879

Top 10 Sector Weights				
Sectors	Manager	Index		
Information Technology	34.1%	43.3%		
Consumer Discretionary	21.7%	16.0%		
Health Care	16.0%	11.0%		
Communication Services	14.6%	10.7%		
Financials	13.6%	6.4%		
Consumer Staples	0.0%	4.4%		
Industrials	0.0%	6.0%		
Energy	0.0%	0.5%		
Materials	0.0%	0.7%		
Real Estate	0.0%	<u>1.0%</u>		
% Weight In Top 3 Sectors	71.8%	70.3%		

Top 5 Holdings			
Symbol	Description	<u>% Holding</u>	
AMZN	Amazon.com (Cons. Discr.)	16.0%	
NFLX	Netflix (Comm. Serv.)	8.0%	
GOOG	Alphabet (Comm. Serv.)	6.6%	
MSFT	Microsoft (Technology)	6.1%	
NOW	ServiceNow (Technology)	6.1%	
	% Weight in Top Five Holdings	42.7%	

	Quarterly Attribution				
	Top 5 Stocks				
Ticker	Description	O/U Weight	Total Effect		
AMZN	Amazon.com (Cons. Discr.)	9.99	1.37		
NFLX	Netflix (Comm. Serv.)	6.72	0.91		
ADBE	Adobe Incorporated (Technology)	3.95	0.62		
NOW	ServiceNow (Technology)	5.28	0.42		
ABBV	AbbVie (Healthcare)	-1.29	0.40		
	Bottom 5 Stocks				
Ticker	Description	O/U Weight	Total Effect		
NVDA	Nvidia (Technology)	-3.85	-1.31		
ILMN	Illumina (Healthcare)	2.96	-1.05		
TMO	Thermo Fisher Scientific (Healthcare)	2.99	-0.68		
TSLA	Tesla (Cons. Disc.)	-2.55	-0.55		
AAPL	Apple (Technology)	-12.93	-0.53		

**Trailing Returns** 

1 Year

19.73%

16.69%

24.37%

27.11%

Mgr. Gross

Avg. Fund

Benchmark

2020

34.38%

31.00%

36.90%

38.49%

**Trailing Standard Deviation** 

**Calendar Returns** 

YTD

26.19%

24.62%

24.68%

29.02%

2021

24.68%

21.53%

22.07%

27.60%

2nd Qtr.

9.96%

11.34%

12.81%

Please remember that volatility does

not measure the risk of a permanent

loss of capital.

2022

Mgr. Gross -37.43%

Mgr. Net -39.10%

Avg. Fund -28.95%

Benchmark -29.14%

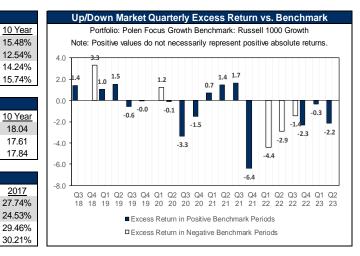
Mgr. Gross 10.65%

Mgr. Net

Avg. Fund

Benchmark

Portfolio Characteristics				
	Manager	Index		
Yield	0.4%	0.7%		
Trailing 12 Month P/E	42.9	35.6		
Forward 12 Month P/E	32.2	32.4		
Price/Book	9.0	13.0		
Price/Sales	6.3	8.0		
Price/Cash Flow	22.9	26.2		
P/E-to-Growth (PEG)	1.3	2.1		
Return on Equity	23.6%	30.6%		
Long-term Growth Rate	17.3%	13.2%		
Debt to Capital	35.2%	41.6%		
Active Share	74.0%			



	Ν	lodern Port	folio Thec	ory Stats			
ſ		<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR	
	5 Year	-2.43	0.99	0.96	0.43	NM	IN
	10 Year	0.23	0.97	0.93	0.80	0.05	

5 Year

12.15%

9.29%

12.60%

15.14%

5 Year

24.63

23.84

24.40

2018

8.98%

6.20%

-0.81%

-1.51%

18.04

17.61

17.84

2017

3 Year

5.93%

3 22%

10.94%

13.73%

3 Year

22.91

20.77

21.87

2019

38.81%

35.34%

33.44%

36.39%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

Q2	POLEN CAPITAL
2023	Global Growth
Location	Boca Raton, FL
Manager(s)	Damon Ficklin, Jeff Mueller, Bryan Powers
Avg. # Holdings	15 - 35
Annual Turnover	20% - 40%
Firm Assets	\$61.3 Billion (As of 3/31/23)
Strategy Assets	\$4.6 Billion (As of 3/31/23)
AMS Assets	RJCS: \$301.6 Million PS UMA: \$46.7 Million
Model Code Model Delivery Status (Account Min.) RJCS Composite Start Benchmark:	10/1/2019 MSCI ACWI
ETF Proxy	iShares MSCI ACWI ETF
Avg. Fund Group	Morningstar Global Large Stock Blend

Polen is a boutique firm with tenured senior investment professionals. Their process seeks to identify securities that are competitively positioned, possess strong growth characteristics, and are geared for long term growth, not taking advantage of short term market cycles. The Polen Global Growth strategy is a concentrated, global growth mandate that focuses on large and mega cap companies.

\*Inception Date: 7/1/2015

	Quarterly Contribution		
	Top 5 Stocks		
Ticker	Description	Avg. Weight	Contribution
MSFT	Microsoft (Technology)	9.31	1.82
AMZN	Amazon.com (Cons. Discr.)	6.70	1.76
ADBE	Adobe Incorporated (Technology)	6.31	1.75
GOOG	Alphabet (Comm. Serv.)	7.02	1.10
ICLR	ICON (Healthcare)	6.06	0.98
	Bottom 5 Stocks		
Ticker	Description	<u>Avg. Weight</u>	Contribution
TMO	Thermo Fisher Scientific (Healthcare)	3.31	-0.33
ADSK	Autodesk (Technology)	2.27	-0.22
EL	Estee Lauder Companies (Cons. Staples)	0.75	-0.20
CSLLY	CSL Limited ADR (Healthcare)	2.55	-0.15
SMMNY	Siemens Healthineers AG (Cons. Discr.)	4.82	-0.12

		Traili	ng Returns	s*		
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	Inception*
Mgr. Gross	9.77%	22.79%	20.42%	6.74%	10.56%	12.54%
Mgr. Net	9.08%	21.26%	17.37%	4.01%	7.74%	9.67%
Avg. Fund	5.21%	12.28%	16.45%	11.87%	8.61%	8.83%
Benchmark	6.18%	13.93%	16.53%	10.99%	8.10%	8.13%

Trailing Standard Deviation				
		<u>3 Year</u>	5 Year	Inception*
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	20.45	21.78	17.99
loss of capital.	Avg. Fund	16.37	20.00	16.41
·	Benchmark	17.09	20.69	17.06

Calendar Returns						
	2022	2021	2020	<u>2019</u>	<u>2018</u>	2017
Mgr. Gross	-30.40%	19.30%	26.26%	37.32%	3.53%	32.68%
Mgr. Net	-32.25%	16.28%	23.07%	33.88%	0.88%	29.35%
Avg. Fund	-15.48%	19.12%	15.44%	27.03%	-8.72%	24.01%
Benchmark	-18.36%	18.54%	16.25%	26.60%	-9.42%	23.97%

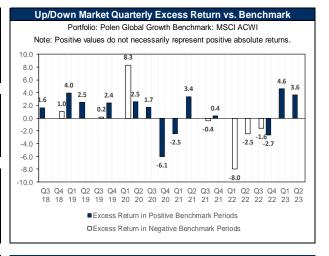
	Modern Port	folio Thec	ory Stats		
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	<u>IR</u>
5 Year	2.65	0.98	0.88	0.41	0.34
8 Year	4.61	0.96	0.84	0.63	0.63

Current Style Allocation						
		Value	Blend	Growth		
> 46.5 E	Bil.	9%	14%	58%	Large-cap	
6.4 to 46.5	5 Bil.	0%	11%	8%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
Stocks	96%		Foreign	Emerging	1 22.8%	0.0%
	90%		0,		·	0.0%
Bonds	0%		Med. Mark	et Cap (M	\$174,462	
Cash	4%	Wtd.	Med. Mark	et Cap (M	\$201,250	

Top 5 Sector / Country Weights				
Sectors	Manager	ETF Proxy		
Information Technology	35.0%	22.1%		
Health Care	22.5%	11.8%		
Financials	13.7%	15.4%		
Consumer Discretionary	10.8%	11.3%		
Consumer Staples	7.7%	7.3%		
% Weight In Top 5 Sectors	89.8%	67.9%		
Countries				
United States	77.2%	62.3%		
Germany	9.8%	2.1%		
France	7.2%	3.0%		
Switzerland	3.6%	2.5%		
Australia	2.2%	<u>1.8%</u>		
% Weight in Top 5 Countries	100.0%	71.7%		

Top 5 Holdings			
Symbol	Description	<u>% Holding</u>	
MSFT	Microsoft (USA)	8.6%	
ADBE	Adobe Incorporated (USA)	7.2%	
AMZN	Amazon.com (USA)	7.2%	
GOOG	Alphabet (USA)	6.9%	
ICLR	ICON (Ireland)	6.7%	
	% Weight in Top Five Holdings	36.5%	

Portfolio Characteristics				
	Manager	ETF Proxy		
Yield	0.9%	2.1%		
Trailing 12 Month P/E	38.3	26.6		
Forward 12 Month P/E	27.6	21.3		
Price/Book	8.4	4.8		
Price/Sales	5.7	3.5		
Price/Cash Flow	20.8	17.2		
P/E-to-Growth (PEG)	1.7	2.0		
Return on Equity	19.5%	17.9%		
Long-term Growth Rate	14.9%	9.9%		
Debt to Capital	29.5%	33.1%		



### RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

Q2 2023	POLEN CAPITAL International Growth
Location	Boca Raton, FL
Manager(s)	Todd Morris, Daniel Fields
Avg. # Holdings Annual Turnover	15 - 35 20% - 40%
Firm Assets	\$61.3 Billion (As of 3/31/23)
Strategy Assets	\$1.9 Billion (As of 3/31/23)
AMS Assets	RJCS: \$44.6 Million PS UMA: \$3.4 Million
Model Code	POLPOLIG
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	1/1/2020
Benchmark:	MSCI ACWI ex-US
ETF Proxy	iShares MSCI ACWI ex-US ETF
Avg. Fund Group	Morningstar Foreign Stock

Polen is a boutique firm with tenured senior investment professionals. Their process seeks to identify securities that are competitively positioned, possess strong growth characteristics, and are geared for long term growth, not taking advantage of short term market cycles. The Polen International Growth strategy is a concentrated, international growth mandate that focuses on large and mega cap companies.

\*Inception Date: 1/1/2017

	Quarterly Contribution						
	Top 5 Stocks						
Ticker	Description	Avg. Weight	Contribution				
SGPYY	Sage Group (Technology)	7.58	1.68				
ICLR	ICON (Healthcare)	9.30	1.61				
SHOP	Shopify Inc. (Technology)	3.29	1.04				
AON	Aon PLC (Financials)	7.61	0.72				
SAP	SAP (Technology)	6.58	0.62				
	Bottom 5 Stocks						
Ticker	Description	Avg. Weight	Contribution				
PPRUY	Kering (Cons. Discr.)	1.87	-0.35				
MELI	MercadoLibre (Technology)	3.18	-0.35				
EVVTY	Evolution AB (Cons. Discr.)	7.47	-0.33				
SMMNY	Siemens Healthineers AG (Cons. Discr.)	6.89	-0.12				
CSLLY	CSL Limited ADR (Healthcare)	2.79	-0.11				

		Traili	ng Returns	S*		
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	Inception*
Mgr. Gross	6.00%	21.20%	20.96%	2.04%	3.97%	8.49%
Mgr. Net	5.32%	19.68%	17.90%	-0.58%	1.30%	5.72%
Avg. Fund	3.27%	11.71%	17.37%	9.43%	5.14%	7.46%
Benchmark	2.44%	9.47%	12.72%	7.22%	3.52%	5.94%

Trailing Standard Deviation							
		<u>3 Year</u>	<u>5 Year</u>	Inception*			
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	20.16	20.81	18.85			
	Avg. Fund	18.30	21.02	18.74			
-	Benchmark	18.11	20.79	18.61			

	Calendar Returns						
	2022	2021	2020	<u>2019</u>	2018	<u>2017</u>	
Mgr. Gross	-28.94%	6.74%	13.21%	27.80%	-4.81%	34.14%	
Mgr. Net	-30.82%	4.00%	10.32%	24.62%	-7.26%	30.77%	
Avg. Fund	-14.47%	11.25%	10.64%	23.17%	-13.30%	27.08%	
Benchmark	-16.00%	7.82%	10.65%	21.51%	-14.20%	27.19%	

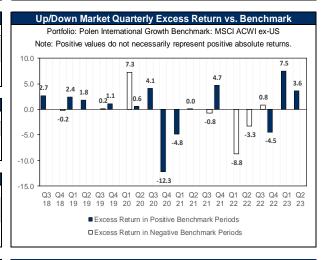
	Modern Port	folio Thec	ory Stats		
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	0.90	0.88	0.79	0.12	0.09
6.5 Year	3.19	0.88	0.77	0.37	0.35

Current Style Allocation						
	Value	Blend	Growth			
Bil.	25%	16%	26%	Large-cap		
6.4 to 46.5 Bil.		23%	11%	Mid-cap		
< 6.4 Bil		0%	0%	Small-cap		
				-		
95%		Emergii	ng Markets	3.1%		
0%	Med. Market Cap (M) \$61,405					
5%	Wtd.	Med. Mark	et Cap (M)	\$59,476		
	5 Bil. 3il 95% 0%	Value           Bil.         25%           5 Bil.         0%           Bil         0%           95%         0%	Value         Blend           Bil.         25%         16%           5 Bil.         0%         23%           Bil         0%         0%           95%         Emergin           0%         Med. Mark	Value         Blend         Growth           Bil.         25%         16%         26%           5 Bil.         0%         23%         11%           Bil         0%         0%         0%           95%         Emerging Markets           0%         Med. Market Cap (M)		

Top 5 Sector / Country Weights						
Sectors	Manager	ETF Proxy				
Information Technology	31.5%	11.8%				
Health Care	25.4%	9.6%				
Consumer Discretionary	20.2%	12.1%				
Financials	11.4%	20.6%				
Industrials	7.5%	13.2%				
% Weight In Top 5 Sectors	96.0%	67.3%				
<u>Countries</u>						
United States	33.6%	0.9%				
United Kingdom	19.2%	9.9%				
Germany	16.5%	5.5%				
Sweden	7.0%	2.1%				
France	<u>6.3%</u>	<u>8.0%</u>				
% Weight in Top 5 Countries	82.6%	26.3%				

Top 5 Holdings					
Symbol	Description	% Holding			
ICLR	ICON (Ireland)	10.6%			
SGPYY	Sage Group (UK)	8.2%			
AON	Aon PLC (Ireland)	7.8%			
EVVTY	Evolution AB Unsponsored ADR (Sweden)	7.0%			
SAP	SAP (Germany)	6.6%			
	% Weight in Top Five Holdings	40.1%			

Portfolio Characteristics					
Manager	ETF Proxy				
1.4%	3.2%				
38.3	17.6				
24.0	16.5				
6.3	2.3				
4.7	2.2				
20.8	10.8				
1.6	1.7				
18.9%	13.9%				
11.0%	7.9%				
35.5%	26.5%				
	<u>Manager</u> 1.4% 38.3 24.0 6.3 4.7 20.8 1.6 18.9% 11.0%				



# **RAYMOND JAMES**<sup>®</sup>

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Q2Putnam Investment2023U.S Large Cap Value Equity Concer				
Location	Boston, MA			
Manager(s)	Darren Jaroch, Lauren DeMore			
Avg. # Holdings	25-30			
Annual Turnover	20%-40%			
Firm Assets	\$167.6 Billion (As of 3/31/23)			
Strategy Assets	\$30.2 Billion (As of 3/31/23)			
AMS Assets	RJCS: \$61.5 Million PS UMA: \$0.9 Million			
Model Code	PUTPUTLV			
Model Delivery	Yes			
Status (Account Min.)	Recommended (\$100,000)			
RJCS Composite Star	4/1/2023			
Benchmark:	Russell 1000 Value			
Avg. Fund Group	Morningstar Large-cap Value			

The Putnam US Large Cap Value Equity Concentrated strategy seeks to achieve superior risk-adjusted returns using a relative value approach that focuses on finding attractively priced stocks and emphasizes risk management. The team uses a combination of fundamental and quantitative research to build a portfolio that aims to outperform the Russell 1000 Value over a full market cycle.

\*Inception date 1/1/17

	Quarterly Attribution						
	Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
META	Meta Platforms Inc. (Technology)	2.76	0.79				
ORCL	Oracle (Technology)	3.17	0.76				
APO	Apollo Global Management (Financials)	2.60	0.50				
MSFT	Microsoft (Technology)	3.31	0.49				
PHM	PulteGroup (Cons. Discr.)	1.79	0.43				
	Bottom 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
REGN	Regeneron Pharmaceuticals (Healthcare)	2.76	-0.49				
BJ	BJ's Wholesale Club (Cons. Staples)	1.65	-0.42				
VLO	Valero Energy (Energy)	1.42	-0.32				
GLPI	Gaming and Leisure (Real Estate)	3.12	-0.26				
ABBV	AbbVie (Healthcare)	1.10	-0.19				

Trailing Returns*							
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	Inception*	
Mgr. Gross	5.99%	9.00%	20.53%	20.30%	12.96%	13.31%	
Mgr. Net	5.32%	7.61%	17.45%	17.21%	10.04%	10.38%	
Avg. Fund	3.94%	5.15%	12.26%	15.98%	9.38%	9.78%	
Benchmark	4.07%	5.12%	11.54%	14.30%	8.11%	8.01%	

Trailing Standard Deviation						
		<u>3 Year</u>	5 Year	Inception*		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	16.53	22.43	19.69		
loss of capital.	Avg. Fund	15.68	20.83	18.34		
	Benchmark	15.96	20.72	18.24		

Calendar Returns						
	2022	2021	2020	<u>2019</u>	<u>2018</u>	<u>2017</u>
Mgr. Gross	-2.20%	35.24%	3.88%	32.53%	-5.53%	20.14%
Mgr. Net	-4.76%	31.80%	1.17%	29.15%	-8.00%	17.05%
Avg. Fund	-4.81%	27.69%	4.17%	26.54%	-7.35%	17.51%
Benchmark	-7.54%	25.16%	2.80%	26.54%	-8.27%	13.66%

Modern Portfolio Theory Stats

Beta

1.07

1.07

Alpha

4.32

4.71

R<sup>2</sup>

0.98

0.98

Sharpe

0.51

0.60

	Current S	Style Allo	cation	
	Value	Blend	Growth	
> 46.5 Bil.	41%	26%	6%	Large-cap
6.4 to 46.5 Bil.	17%	7%	3%	Mid-cap
< 6.4 Bil	0%	0%	0%	Small-cap

Cash

4%

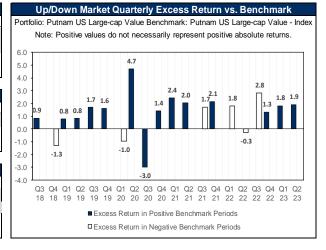
Top 10 Sector Weights						
Sectors	Manager	Index				
Financials	16.7%	20.1%				
Industrials	13.3%	13.5%				
Health Care	12.9%	15.8%				
Information Technology	10.9%	9.0%				
Consumer Staples	8.8%	8.4%				
Consumer Discretionary	8.7%	5.3%				
Energy	8.4%	7.9%				
Materials	7.1%	4.8%				
Utilities	5.4%	5.2%				
Communication Services	<u>3.9%</u>	<u>5.1%</u>				
% Weight In Top 3 Sectors	42.9%	49.4%				

Wtd. Med. Market Cap (M)

\$69,259

	Top 5 Holdings				
Symbol	Description	<u>% Holding</u>			
ORCL	Oracle (Technology)	4.2%			
XOM	Exxon Mobil (Energy)	3.7%			
URI	United Rentals (Industrials)	3.5%			
BAC	Bank of America (Financials)	3.4%			
COP	ConocoPhillips (Energy)	3.0%			
	% Weight in Top Five Holdings	17.8%			

Portfolio	Characteristics	
	Manager	Index
Yield	1.9%	2.3%
Trailing 12 Month P/E	17.1	21.8
Forward 12 Month P/E	16.1	17.1
Price/Book	3.4	2.6
Price/Sales	2.2	2.5
Price/Cash Flow	10.9	13.6
P/E-to-Growth (PEG)	1.5	2.2
Return on Equity	19.7%	14.3%
Long-term Growth Rate	7.7%	7.0%
Debt to Capital	41.3%	37.3%
Active Share	85.5%	



### **RAYMOND JAMES®**

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IR

1.45

1.73

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

5 Year

6.5 Year

### RAYMOND JAMES RESEARCH PORTFOLIO Multi-cap Equity Income

Location	St. Petersburg, FL				
Manager(s)	Asset Management Services Investment Committee				
Avg. # Holdings Annual Turnover	29 50% - 100%				
Strategy Assets	\$204.0 Million (As of 3/31/23) RJCS: \$169.0 Million PS UMA: \$3.8 Million				
Model Code Model Delivery Status (Account Min.) RJCS Composite Start Benchmark: Avg. Fund Group	RJPRJPEI Yes Recommended (\$100,000) 4/1/2016 Russell 3000 Value 50% Mstar Large Value/ 50% Mstar Mid Value				

Raymond James U.S. equity analysts put forth their best stock ideas with dividend yields, and the list is optimized into a diversified portfolio by Asset Management Services.

The Equity Advisory Group in RJ Research organizes and publishes the quarterly Equity Income Report, which has been available since 2009. When the Report is released, the AMS Investment Committee optimizes and screens the list into a diversified portfolio.

Inception Date: 4/1/2016

Q2

2023

	Quarterly Attribution						
	Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
XOM	Exxon Mobil (Energy)	-2.30	0.25				
BLMN	Bloomin' Brands (Cons. Discr.)	2.44	0.24				
PII	Polaris Inc. (Cons. Disc.)	3.82	0.22				
AFL	Aflac (Financials)	3.24	0.15				
DIS	Walt Disney (Comm. Serv.)	-0.83	0.12				
	Bottom 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
TGT	Target (Cons. Discr.)	3.38	-0.86				
META	Meta Platforms Inc. (Technology)	-2.01	-0.65				
Т	AT&T (Comm. Serv.)	2.63	-0.58				
FANG	Diamondback Energy (Energy)	3.01	-0.33				
CADE	Cadence Bank (Financials)	3.34	-0.23				

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	Inception*
Mgr. Gross	-0.55%	-1.79%	0.88%	7.36%	-1.24%	4.67%
Mgr. Net	-1.20%	-3.07%	-1.71%	4.62%	-3.79%	1.98%
Avg. Fund	4.16%	5.69%	12.83%	17.26%	8.91%	10.47%
Benchmark	4.03%	4.98%	11.22%	14.38%	7.79%	9.23%

Trailing Standard Deviation							
		<u>3 Year</u>	5 Year	Inception*			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	15.24	26.24	22.18			
loss of capital.	Avg. Fund	17.22	22.95	19.11			
	Benchmark	16.37	21.18	17.72			

_							
	Calendar Returns						
		2022	2021	2020	2019	2018	2017
	Mgr. Gross	-11.80%	21.45%	-15.21%	23.28%	-11.86%	24.09%
	Mgr. Net	-14.09%	18.38%	-17.44%	20.16%	-14.16%	20.95%
	Avg. Fund	-5.94%	29.32%	4.48%	26.47%	-9.52%	16.30%
	Benchmark	-7.98%	25.37%	2.87%	26.26%	-8.58%	13.19%

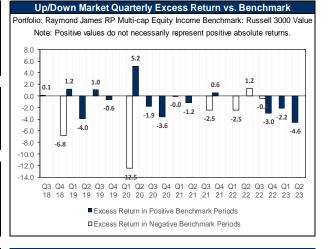
Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR	
5 Year	-8.71	1.21	0.95	-0.11	NM	
7.25 Year	-4.98	1.21	0.93	0.15	NM	

Current Style Allocation							
	Value Blend Growth						
> 46.5	Bil.	17%	18%	4%	Large-cap		
6.4 to 46.	5 Bil.	36%	8%	7%	Mid-cap		
< 6.4 E	Bil	7%	0%	5%	Small-cap		
					_		
Stocks	98%			Foreigr	n 0.0%		
Bonds	0%		Med. Mark	et Cap (M)	\$26,267		
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$31,562		

Top 10 Sector Weights					
Sectors	Manager	Index			
Financials	23.5%	20.3%			
Information Technology	11.9%	8.9%			
Consumer Discretionary	11.6%	5.6%			
Health Care	10.8%	15.5%			
Industrials	10.7%	13.5%			
Consumer Staples	10.0%	8.0%			
Energy	9.2%	8.0%			
Real Estate	6.5%	5.2%			
Communication Services	3.0%	5.0%			
Materials	2.9%	4.8%			
% Weight In Top 3 Sectors	47.0%	34.8%			

Top 5 Holdings				
Symbol	Description	<u>% Holding</u>		
NXPI	NXP Semiconductors (Technology)	4.3%		
PII	Polaris Inc. (Cons. Disc.)	4.1%		
AVT	Avnet (Technology)	4.1%		
OSK	Oshkosh Corp (Industrials)	3.8%		
LKQ	LKQ (Cons. Discr.)	3.8%		
	% Weight in Top Five Holdings	20.1%		

Portfolio Characteristics					
Manager	Index				
3.7%	2.3%				
14.5	21.4				
13.0	17.0				
2.2	2.5				
2.0	2.5				
10.9	13.2				
1.7	2.2				
20.4%	13.7%				
5.6%	7.0%				
30.4%	36.5%				
90.1%					
	3.7% 14.5 13.0 2.2 2.0 10.9 1.7 20.4% 5.6% 30.4%				



### **RAYMOND JAMES®**

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### RAYMOND JAMES RESEARCH PORTFOLIO Multi-cap Growth Equity

Location	St. Petersburg, FL
Manager(s)	Asset Management Services Investment Committee
Avg. # Holdings	40
Annual Turnover	100% - 150%
Strategy Assets	\$62.0 Million (As of 3/31/23)
AMS Assets	RJCS: \$58.7 Million PS UMA: \$3.3 Million
Model Code	RJPRJPGE
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	1/1/2019
Benchmark:	Russell 3000 Growth
Avg. Fund Group	50% Mstar Large Growth/ 50% Mstar Mid Growth

Utilizing stocks rated by Raymond James Equity Research as Strong Buy (1) or Outperform (2), Asset Management Services constructs a portfolio of growth stocks with the objective of long term capital appreciation. The portfolio provides exposure to multi-cap equities with a focus on cash flow, accelerating or sustainable earnings, and profitability growth.

\*Strategy Inception 1/1/2019

Q2 2023

	Quarterly Attribution					
	Top 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
ELF	e.l.f. Beauty, Inc. (Consumer Discretionary)	3.32	0.66			
PANW	Palo Alto Networks (Technology)	2.07	0.37			
ABBV	AbbVie (Healthcare)	-1.22	0.35			
TGLS	Technoglass Inc. (Industrials)	2.69	0.19			
V	Visa (Technology)	-1.74	0.14			
	Bottom 5 Stocks					
Ticker	Description	<u>O/U Weight</u>	Total Effect			
NVDA	Nvidia (Technology)	-3.14	-1.14			
PERI	Perion Network Ltd (Com. Services)	2.46	-1.09			
ULTA	Ulta Beauty Inc. (Consumer Discretionary)	1.98	-0.81			
VLO	Valero Energy (Energy)	1.88	-0.75			
MPC	Marathon Petroleum (Energy)	1.96	-0.73			

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	3 Year	5 Year	Inception*
Mgr. Gross	1.50%	12.65%	22.03%	13.57%	N/A	17.48%
Mgr. Net	0.85%	11.22%	18.95%	10.67%	N/A	14.50%
Avg. Fund	8.75%	19.63%	21.76%	9.98%	N/A	15.25%
Benchmark	12.47%	28.05%	26.60%	13.24%	N/A	18.54%

Trailing Standard Deviation							
		<u> 3 Year</u>	5 Year	Inception*			
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	18.50	N/A	25.04			
	Avg. Fund	20.72	N/A	24.38			
	Benchmark	21.63	N/A	23.77			

	Calendar Returns					
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-16.14%	27.28%	29.92%	32.17%	N/A	N/A
Mgr. Net	-18.34%	24.07%	26.64%	28.85%	N/A	N/A
Avg. Fund	-28.01%	18.52%	38.57%	33.89%	N/A	N/A
Benchmark	-28.97%	25.85%	38.26%	35.85%	N/A	N/A

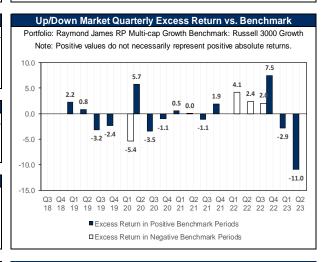
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
4.5 Year	-0.60	0.99	0.88	0.64	NM
10 Year	N/A	N/A	N/A	N/A	N/A

Current Style Allocation							
	Value Blend Growth						
> 46.5 E	Bil.	11%	8%	25%	Large-cap		
6.4 to 46.	5 Bil.	9%	14%	17%	Mid-cap		
< 6.4 E	Bil	0%	0%	16%	Small-cap		
					-		
Stocks	98%			Foreign	0.0%		
Bonds	0%		Med. Mark	et Cap (M)	\$21,706		
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$26,324		

Top 10 Sector Weights					
Sectors	Manager	Index			
Information Technology	38.5%	42.2%			
Industrials	12.4%	6.7%			
Consumer Discretionary	12.3%	15.7%			
Health Care	11.7%	11.6%			
Communication Services	9.6%	10.3%			
Consumer Staples	5.4%	4.4%			
Financials	5.2%	6.4%			
Real Estate	2.6%	1.0%			
Materials	2.4%	0.9%			
Energy	0.0%	<u>0.7%</u>			
% Weight In Top 3 Sectors	63.1%	64.6%			

	Top 5 Holdings				
Symbol	Description	<u>% Holding</u>			
PANW	Palo Alto Networks (Technology)	3.1%			
TGLS	Technoglass Inc. (Industrials)	3.0%			
JBL	Jabil Inc. (Technology)	3.0%			
ELF	e.I.f. Beauty, Inc. (Consumer Discretionary)	2.9%			
MCHP	Microchip Technology (Technology)	2.9%			
	% Weight in Top Five Holdings	15.0%			

Portfolio Characteristics					
	Manager	Index			
Yield	1.1%	0.7%			
Trailing 12 Month P/E	37.9	35.6			
Forward 12 Month P/E	29.6	32.4			
Price/Book	8.7	13.0			
Price/Sales	5.8	8.0			
Price/Cash Flow	24.3	26.2			
P/E-to-Growth (PEG)	1.6	2.1			
Return on Equity	14.6%	28.3%			
Long-term Growth Rate	18.7%	13.2%			
Debt to Capital	34.5%	41.6%			
Active Share	84.4%				



### **RAYMOND JAMES®**

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#### RAYMOND JAMES RESEARCH PORTFOLIO Multi-cap Value Equity

Location	St. Petersburg, FL
Manager(s)	Asset Management Services Investment Committee
Avg. # Holdings	40
Annual Turnover	100% - 150%
Strategy Assets	\$12.6 Million (As of 3/31/23)
AMS Assets	RJCS: \$11.0 Million PS UMA: \$1.4 Million
Model Code	RJPRJPVE
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	1/1/2019
Benchmark:	Russell 3000 Value
Avg. Fund Group	50% Mstar Large Value/ 50% Mstar Mid Value

Utilizing stocks rated by Raymond James Equity Research as Strong Buy (1) or Outperform (2), Asset Management Services constructs a portfolio of value stocks with the objective of long-term capital allocation. The portfolio provides exposure to multi-cap equities with a focus on well-rounded value companies and attractive upside potential relative to current stock prices.

\*Strategy Inception 1/1/2019

Q2 2023

	Quarterly Attribution		
	Top 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
UPBD	Upbound Group, Inc. (Cons. Discr.)	2.38	1.03
TOL	Toll Brothers (Cons. Discr.)	3.06	0.76
MUSA	Murphy USA (Cons. Discr.)	2.79	0.42
AEL	American Equity Inv. Life (Financials)	2.00	0.34
XOM	Exxon Mobil (Energy)	-2.30	0.25
	Bottom 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
PERI	Perion Network Ltd (Com. Services)	2.71	-0.94
META	Meta Platforms Inc. (Technology)	-2.01	-0.66
VLO	Valero Energy (Energy)	2.10	-0.44
Т	AT&T (Comm. Serv.)	1.74	-0.38
APA	APA Corporation (Energy)	2.15	-0.37

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	Inception*
Mgr. Gross	3.85%	4.50%	11.57%	16.25%	N/A	8.87%
Mgr. Net	3.18%	3.16%	8.72%	13.29%	N/A	6.09%
Avg. Fund	4.16%	5.69%	12.83%	17.26%	N/A	12.50%
Benchmark	4.03%	4.98%	11.22%	14.38%	N/A	10.59%

Trailing Standard Deviation						
		<u>3 Year</u>	5 Year	Inception*		
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	16.67	N/A	26.91		
	Avg. Fund	17.22	N/A	22.80		
	Benchmark	16.37	N/A	21.14		

Calendar Returns						
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-3.81%	25.61%	-3.63%	20.47%	N/A	N/A
Mgr. Net	-6.29%	22.44%	-6.13%	17.42%	N/A	N/A
Avg. Fund	-5.94%	29.32%	4.48%	26.47%	N/A	N/A
Benchmark	-7.98%	25.37%	2.87%	26.26%	N/A	N/A

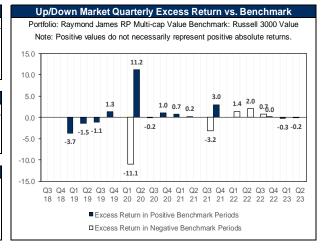
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
4.5 Year	-2.51	1.24	0.94	0.27	NM
10 Year	N/A	N/A	N/A	N/A	N/A

Current Style Allocation							
Value Blend Value							
> 46.5 l	Bil.	22%	13%	4%	Large-cap		
6.4 to 46.	5 Bil.	28%	15%	3%	Mid-cap		
< 6.4 E	Bil	0%	6%	11%	Small-cap		
Stocks	97%			Foreig	n 0.0%		
Bonds	0%		Med. Mark	et Cap (N	1) \$15,562		
Cash	3%	Wtd.	Med. Mark	et Cap (N	1) \$15,562		

Top 10 Sector Weights					
Sectors	Manager	Index			
Financials	21.4%	20.3%			
Industrials	13.0%	13.5%			
Consumer Discretionary	11.7%	5.6%			
Health Care	11.5%	15.5%			
Information Technology	11.4%	8.9%			
Energy	11.4%	8.0%			
Real Estate	7.5%	5.2%			
Communication Services	6.9%	5.0%			
Consumer Staples	5.2%	8.0%			
Utilities	0.0%	<u>5.1%</u>			
% Weight In Top 3 Sectors	46.1%	39.4%			

	Top 5 Holdings				
Symbol	Description	<u>% Holding</u>			
JBL	Jabil Inc. (Technology)	3.5%			
TOL	Toll Brothers (Cons. Discr.)	3.4%			
GMS	GMS, Inc. (Industrials)	3.1%			
MUSA	Murphy USA (Cons. Discr.)	3.0%			
BLMN	Bloomin' Brands (Cons. Discr.)	2.8%			
	% Weight in Top Five Holdings	15.7%			

Portfolio Characteristics					
	Manager	Index			
Yield	2.9%	2.3%			
Trailing 12 Month P/E	12.8	21.4			
Forward 12 Month P/E	10.6	17.0			
Price/Book	2.7	2.5			
Price/Sales	1.3	2.5			
Price/Cash Flow	8.1	13.2			
P/E-to-Value (PEG)	1.3	2.2			
Return on Equity	24.6%	13.7%			
Long-term Value Rate	7.2%	7.0%			
Debt to Capital	37.3%	36.5%			
Active Share	88.4%				



### **RAYMOND JAMES®**

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#### **RIVER ROAD ASSET MANAGEMENT, LLC** 2023 **Dividend All-cap Value**

Q2

Location	Louisville, KY
Manager(s)	Thom Forsha, Andrew McIntosh
Avg. # Holdings Annual Turnover	60 - 80 20% - 40%
Firm Assets Strategy Assets AMS Assets Model Code Model Delivery Status (Account Min.)	\$10.2 Billion (As of 3/31/23) \$2.5 Billion (As of 3/31/23) RJCS: \$164.8 Million PS UMA: \$33.3 Million UMA: \$1.1 Billion RIVRIVDAV Yes Recommended (\$100,000)
RJCS Composite Start Benchmark: Avg. Fund Group	10/1/2007 Russell 3000 Value 50% Mstar Mid Value/ 50% Mstar Large Value

River Road runs a Dividend All-cap Value discipline that seeks dividend paying companies selling at a discount to their perceived absolute value. The team uses a fundamentally driven research process to identify purchase candidates from a multi-cap universe of undervalued or potentially high-yielding equity securities.

Stocks selected for purchase are thought by River Road to be well-managed, financially sound firms with high and growing dividend yields. This strategy also targets companies that they believe are trading at a meaningful discount to their assessed absolute value.

Dividends are not guaranteed and a company's future ability to pay dividends may be limited.

	Quarterly Attribution		
	Top 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
XOM	Exxon Mobil (Energy)	-2.30	0.25
WMB	Williams Companies (Energy)	2.95	0.21
CVX	Chevron (Energy)	-1.58	0.17
CMCSA	Comcast (Comm. Serv.)	2.61	0.16
Т	AT&T (Comm. Serv.)	-0.63	0.14
	Bottom 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
META	Meta Platforms Inc. (Technology)	-2.01	-0.66
TGT	Target (Cons. Discr.)	2.28	-0.59
AAP	Advance Auto Parts (Cons. Discr.)	0.77	-0.50
PGR	Progressive (Financials)	2.99	-0.39
USB	U.S. Bancorp (Financials)	1.80	-0.18

Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	10 Year
Mgr. Gross	-0.64%	-0.55%	3.05%	12.31%	6.33%	8.11%
Mgr. Net	-1.28%	-1.84%	0.41%	9.45%	3.61%	5.34%
Avg. Fund	4.16%	5.69%	12.83%	17.26%	8.91%	10.18%
Benchmark	4.03%	4.98%	11.22%	14.38%	7.79%	9.09%

Trailing Standard Deviation					
		<u>3 Year</u>	<u>5 Year</u>	10 Year	
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	13.55	20.49	15.21	
	Avg. Fund	17.22	22.95	16.88	
	Benchmark	16.37	21.18	15.78	

Calendar Returns						
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-3.00%	22.18%	-1.18%	24.05%	-6.33%	10.54%
Mgr. Net	-5.50%	19.09%	-3.73%	20.92%	-8.75%	7.72%
Avg. Fund	-5.94%	29.32%	4.48%	26.47%	-9.52%	16.30%
Benchmark	-7.98%	25.37%	2.87%	26.26%	-8.58%	13.19%

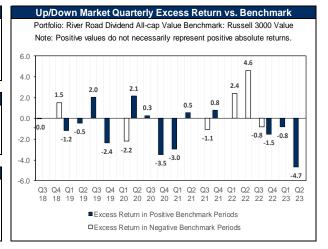
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR
5 Year	-1.05	0.95	0.96	0.23	NM
10 Year	-0.38	0.93	0.93	0.47	NM

	Current Style Allocation					
		Value	Blend	Growth		
> 46.5 E	Bil.	27%	24%	10%	Large-cap	
6.4 to 46.5	5 Bil.	22%	12%	0%	Mid-cap	
< 6.4 E	Bil	3%	3%	2%	Small-cap	
					_	
Stocks	96%			Foreign	2.8%	
Bonds	0%		Med. Mark	et Cap (M)	\$43,894	
Cash	4%	Wtd.	Med. Mark	et Cap (M)	\$50,646	

Top 10 Sector Weights					
Sectors	Manager	Index			
Information Technology	15.4%	8.9%			
Financials	15.1%	20.3%			
Consumer Staples	14.5%	8.0%			
Health Care	12.6%	15.5%			
Communication Services	10.3%	5.0%			
Utilities	9.5%	5.1%			
Industrials	9.2%	13.5%			
Energy	7.9%	8.0%			
Real Estate	3.9%	5.2%			
Consumer Discretionary	<u>1.6%</u>	<u>5.6%</u>			
% Weight In Top 3 Sectors	45.0%	37.2%			

	Top 5 Holdings			
Symbol	Description	<u>% Holding</u>		
ORCL	Oracle (Technology)	4.8%		
AES	AES (Utilities)	3.6%		
UPS	United Parcel Service (Industrials)	3.6%		
CMCSA	Comcast (Comm. Serv.)	3.6%		
GLW	Corning Inc. (Technology)	3.4%		
	% Weight in Top Five Holdings	18.9%		

Portfolio Characteristics				
	Manager	Index		
Yield	3.2%	2.3%		
Trailing 12 Month P/E	19.4	21.4		
Forward 12 Month P/E	15.7	17.0		
Price/Book	4.2	2.5		
Price/Sales	2.0	2.5		
Price/Cash Flow	10.3	13.2		
P/E-to-Growth (PEG)	1.9	2.2		
Return on Equity	17.9%	13.7%		
Long-term Growth Rate	7.2%	7.0%		
Debt to Capital	50.3%	36.5%		
Active Share	89.1%			



### **RAYMOND JAMES®**

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#### **RIVER ROAD ASSET MANAGEMENT, LLC** Focused Absolute Value 2023

Q2

Location	Louisville, KY
Manager(s)	Andrew Beck, Alex Brown
Avg. # Holdings	20 - 30
Annual Turnover	75% - 175%
Firm Assets	\$10.2 Billion (As of 3/31/23)
Strategy Assets	\$565.6 Million (As of 3/31/23)
AMS Assets	RJCS: \$60.7 Million PS UMA: \$5.2 Million
Model Code	RIVRIVFAV
Model Delivery	Yes
Status (Account Min.)	Watchlist (Closed)
RJCS Composite Start	7/1/2017
Benchmark:	Russell 3000 Value
Avg. Fund Group	50% Mstar Mid Value/ 50% Mstar Large Value

RJCS has placed River Road Focused Absolute strategy on the Research Watchlist due to subpar relative performance

River Road's Focused Absolute Value strategy closed to new accounts as of January 31, 2019, due to capacity constraints.

The River Road Focused Absolute Value strategy is a concentrated all cap value product comprised of the firm's ""best ideas"". Selected by the analyst team, these names are measured based on their risk-to-reward profile and the discount to the team's assessed valuation. Utilizing a bottom-up research approach, the team looks for well-managed, financially strong companies that they believe generate consistent and sustainable cash flows and trade at attractive discounts.

	Quarterly Attribution				
	Top 5 Stocks				
Ticker	Description	O/U Weight	Total Effect		
TAP	Molson Coors Beverage (Cons. Staples)	1.05	0.72		
MUSA	Murphy USA (Cons. Discr.)	3.00	0.45		
EXPE	Expedia Group (Cons. Discr.)	1.77	0.32		
BRK.B	Berkshire Hathaway (Financials)	4.68	0.27		
XOM	Exxon Mobil (Energy)	-2.30	0.25		
	Bottom 5 Stocks				
Ticker	Description	O/U Weight	Total Effect		
BJ	BJ's Wholesale Club (Cons. Staples)	3.10	-0.74		
META	Meta Platforms Inc. (Technology)	-2.01	-0.66		
KR	Kroger (Cons. Staples)	4.90	-0.44		
USB	U.S. Bancorp (Financials)	2.32	-0.24		
JPM	JPMorgan Chase & Co. (Financials)	-2.06	-0.17		

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	3 Year	<u>5 Year</u>	10 Year
Mgr. Gross	4.21%	4.73%	9.57%	7.16%	4.59%	8.78%
Mgr. Net	3.54%	3.38%	6.77%	4.42%	1.91%	6.00%
Avg. Fund	4.16%	5.69%	12.83%	17.26%	8.91%	10.18%
Benchmark	4.03%	4.98%	11.22%	14.38%	7.79%	9.09%

Trailing Standard Deviation						
		<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	18.16	23.43	17.46		
loss of capital.	Avg. Fund	17.22	22.95	16.88		
·	Benchmark	16.37	21.18	15.78		

Calendar Returns						
	2022	2021	2020	<u>2019</u>	2018	<u>2017</u>
Mgr. Gross	-17.61%	13.90%	0.58%	37.04%	-3.87%	11.06%
Mgr. Net	-19.76%	11.00%	-2.01%	33.61%	-6.35%	8.23%
Avg. Fund	-5.94%	29.32%	4.48%	26.47%	-9.52%	16.30%
Benchmark	-7.98%	25.37%	2.87%	26.26%	-8.58%	13.19%

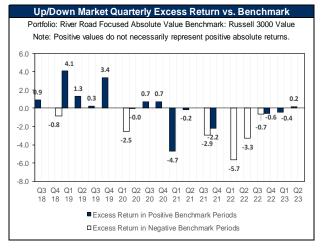
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	-3.16	1.08	0.96	0.13	NM
10 Year	-0.49	1.06	0.91	0.45	NM

Current Style Allocation						
		Value	Blend	Growth		
> 46.5	Bil.	23%	10%	2%	Large-cap	
6.4 to 46.	5 Bil.	26%	29%	0%	Mid-cap	
< 6.4 E	Bil	5%	4%	1%	Small-cap	
					_	
Stocks	98%			Foreign	8.9%	
Bonds	0%		Med. Mark	et Cap (M)	\$16,366	
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$17,396	

Top 10 Se	Top 10 Sector Weights						
Sectors	Manager	Index					
Financials	28.1%	20.3%					
Industrials	14.8%	13.5%					
Consumer Staples	13.3%	8.0%					
Consumer Discretionary	10.0%	5.6%					
Health Care	9.8%	15.5%					
Information Technology	8.2%	8.9%					
Utilities	7.4%	5.1%					
Energy	5.0%	8.0%					
Communication Services	3.4%	5.0%					
Real Estate	0.0%	<u>5.2%</u>					
% Weight In Top 3 Sectors	56.1%	41.9%					

Top 5 Holdings					
Symbol	Description	<u>% Holding</u>			
BRK.B	Berkshire Hathaway (Financials)	7.8%			
FRFHF	Fairfax Financial (Financials)	6.2%			
FI	Fiserv (Technology)	5.0%			
KR	Kroger (Cons. Staples)	4.8%			
AES	AES (Utilities)	3.8%			
	% Weight in Top Five Holdings	27.6%			

Portfolio Characteristics						
	Manager	Index				
Yield	1.9%	2.3%				
Trailing 12 Month P/E	16.0	21.4				
Forward 12 Month P/E	14.1	17.0				
Price/Book	2.7	2.5				
Price/Sales	1.5	2.5				
Price/Cash Flow	9.3	13.2				
P/E-to-Growth (PEG)	1.2	2.2				
Return on Equity	12.6%	13.7%				
Long-term Growth Rate	8.9%	7.0%				
Debt to Capital	41.3%	36.5%				
Active Share	93.1%					



### **RAYMOND JAMES®**

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### RIVER ROAD ASSET MANAGEMENT, LLC Small- to Mid-cap Value

Q2

2023

Location	Louisville, KY
Manager(s)	Justin Akin
Avg. # Holdings Annual Turnover	55 - 85 35% - 75%
Firm Assets Strategy Assets AMS Assets	\$10.2 Billion (As of 3/31/23) \$2.1 Billion (As of 3/31/23) RJCS: \$53.3 Million PS UMA: \$2.4 Million UMA: \$254.2 Million
Model Code Model Delivery Status (Account Min.) RJCS Composite Start Benchmark: Avg. Fund Group	RIVRIVSMV Yes Recommended 7/1/2017 Russell 2500 Value 50% Mstar Mid Value/50% Mstar Small Value

River Road's Small- to Mid-cap Value discipline seeks companies that are selling at a discount to their perceived absolute value. The team uses a fundamentally driven research process that seeks to identify purchase candidates that are well-managed, financially strong, and trading at compelling valuations. This philosophy of investing has historically produced portfolios that are generally of a higher quality, helping to reduce the volatility of returns versus the benchmark.

				E
				V
				L
	Quarterly Attribution			
	Top 5 Stocks			
Ticker	Description	O/U Weight	Total Effect	1
AEL	American Equity Inv. Life (Financials)	1.38	0.48	٦
LAD	Lithia Motors, Inc. (Cons. Discr.)	1.63	0.45	F
TAP	Molson Coors Beverage (Cons. Staples)	1.34	0.41	F
MUSA	Murphy USA (Cons. Discr.)	1.99	0.30	F
VNT	Vontier Corp (Technology)	1.98	0.25	F
	Bottom 5 Stocks			F
Ticker	Description	<u>O/U Weight</u>	Total Effect	F
AAP	Advance Auto Parts (Cons. Discr.)	1.84	-0.72	L
BJ	BJ's Wholesale Club (Cons. Staples)	2.95	-0.69	0
UNF	UniFirst (Industrials)	2.92	-0.52	A
PINC	Premier, Inc. Class A (Healthcare)	1.64	-0.49	
ATSG	Air Transport Services Group (Industrials)	3.03	-0.45	

	Trailing Returns*					
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	10 Year
Mgr. Gross	2.22%	3.88%	8.99%	14.59%	7.71%	9.61%
Mgr. Net	1.56%	2.54%	6.21%	11.67%	4.95%	6.81%
Avg. Fund	4.28%	6.26%	13.24%	19.57%	7.57%	9.62%
Benchmark	4.37%	5.83%	10.37%	16.07%	5.32%	8.02%

Trailing Standard Deviation							
		<u>3 Year</u>	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	17.88	26.15	19.20			
	Avg. Fund	21.19	27.32	20.11			
	Benchmark	21.91	27.49	20.29			

Calendar Returns						
	2022	2021	2020	2019	2018	<u>2017</u>
Mgr. Gross	-7.80%	23.91%	1.59%	33.37%	-5.78%	16.44%
Mgr. Net	-10.19%	20.78%	-1.03%	30.02%	-8.21%	13.48%
Avg. Fund	-7.99%	32.23%	5.21%	24.69%	-12.80%	12.81%
Benchmark	-13.08%	27.78%	4.88%	23.56%	-12.36%	10.36%

Modern Portfolio Theory Stats							
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR		
5 Year	2.49	0.93	0.96	0.24	0.44		
10 Year	2.11	0.91	0.93	0.45	0.39		

Current Style Allocation							
Value Blend Growth							
> 46.5 E	Bil.	0%	0%	0%	Large-cap		
6.4 to 46.	5 Bil.	32% 20% 0% Mid-cap					
< 6.4 E	Bil	27%	9%	Small-cap			
Stocks	94%	Foreign 0.8%					
Bonds	0%	Med. Market Cap (M) \$3,562					
Cash	6%	Wtd.	Med. Mark	et Cap (M)	\$3,958		

Top 10 Sec	Top 10 Sector Weights							
Sectors	Manager	Index						
Industrials	26.3%	19.9%						
Financials	22.2%	18.6%						
Information Technology	12.3%	8.5%						
Consumer Discretionary	12.1%	12.6%						
Consumer Staples	6.1%	3.1%						
Utilities	5.7%	3.7%						
Communication Services	4.8%	3.0%						
Energy	4.8%	5.4%						
Health Care	4.4%	8.4%						
Materials	0.6%	<u>6.3%</u>						
% Weight In Top 3 Sectors	60.8%	47.1%						

Top 5 Holdings							
Symbol	Description	<u>% Holding</u>					
LKQ	LKQ (Cons. Discr.)	4.5%					
WTM	White Mountains Insurance (Financials)	3.9%					
ATKR	Atkore Inc (Industrials)	3.7%					
BJ	BJ's Wholesale Club (Cons. Staples)	3.7%					
WEX	WEX (Technology)	3.0%					
	% Weight in Top Five Holdings	18.9%					

Portfolio Characteristics							
	Manager	Index					
Yield	1.4%	2.1%					
Trailing 12 Month P/E	14.6	16.5					
Forward 12 Month P/E	13.3	15.3					
Price/Book	1.6	1.9					
Price/Sales	1.3	1.8					
Price/Cash Flow	8.7	8.9					
P/E-to-Growth (PEG)	1.4	1.6					
Return on Equity	13.2%	11.9%					
Long-term Growth Rate	7.3%	7.5%					
Debt to Capital	39.6%	38.5%					
Active Share	95.7%						





### **RAYMOND JAMES®**

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### SCHAFER CULLEN CAPITAL MANAGEMENT 2023 **Enhanced Equity Income**

Q2

Location	New York, NY
Manager(s)	Jennifer Chang, Tim Cordle, Michael Kelly
Avg. # Holdings	25 - 40 (plus 20% to 40% covered calls)
Annual Turnover	80% - 160%
Firm Assets	\$22.8 Billion (As of 3/31/23)
Strategy Assets	\$1.7 Billion (As of 3/31/23)
AMS Assets	RJCS: \$299.1 Million
Model Code Model Delivery Status (Account Min.)	SCHENHEI No Recommended (\$250,000) 40(4/2010
RJCS Composite Start	10/1/2019
Benchmark:	CBOE S&P BuyWrite
ETF Proxy	SPDR S&P 500 ETF
Avg. Fund Group	Morningstar US Option Writing

The Schafer Cullen Enhanced Equity Income strategy is a covered call option strategy and requires investors to sign an Option Agreement and Suitability Form and obtain Option Strategy Level 1 approval.

The Schafer Cullen Enhanced Equity Income strategy seeks to identify stocks that are inexpensive on a price to earnings and/or price to book basis with a catalyst that they believe should result in stronger than average earnings growth over 3 to 5 years. The investment team favors companies that can sustain their current dividend payment and increase dividends over time. For a stock to be available for inclusion within the portfolio, it must pay a minimum 3% dividend with substantial option volume and liquidity. Through the implementation of a dynamic covered call overlay, the Schafer Cullen investment team believes they can mitigate risk while attempting to generate a consistent income stream across various market environments.

	Quarterly Attribution									
	Top 5 Stocks									
Ticker	Description	O/U Weight	Total Effect							
NVS	Novartis (Healthcare)	1.00	0.31							
ABBV	AbbVie (Healthcare)	-0.74	0.19							
UNH	UnitedHealth Group (Healthcare)	-1.30	0.14							
PFE	Pfizer (Healthcare)	-0.62	0.12							
TMO	Thermo Fisher Scientific (Healthcare)	-0.60	0.11							
	Bottom 5 Stocks									
Ticker	Description	<u>O/U Weight</u>	Total Effect							
NVDA	Nvidia (Technology)	-2.31	-0.83							
CAG	Conagra Brands (Cons. Staples)	3.43	-0.70							
MSFT	Microsoft (Technology)	-6.63	-0.66							
AAPL	Apple (Technology)	-7.36	-0.59							
EOG	EOG Resources (Energy)	3.84	-0.54							

Trailing Returns*							
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	10 Year	
Mgr. Gross	0.26%	0.04%	8.55%	14.02%	8.86%	8.02%	
Mgr. Net	-0.39%	-1.25%	5.78%	11.11%	6.07%	5.26%	
Avg. Fund	5.01%	10.42%	12.91%	11.13%	7.35%	8.37%	
Benchmark	4.26%	10.47%	9.02%	10.56%	4.42%	6.26%	

Please remember that volatility does not measure the risk of a permanent loss of capital.         Mgr. Gross         14.65         19.13         14.17           Mgr. Gross         Avg. Fund         11.66         15.58         11.47	Trailing Standard Deviation									
not measure the risk of a permanent loss of capital. Avg. Fund 11.66 15.58 11.47			<u>3 Year</u>	<u>5 Year</u>	10 Year					
loss of capital. Avg. Fund 11.66 15.58 11.47	not measure the risk of a permanent	Mgr. Gross	14.65	19.13	14.17					
Danaharadi 40.00 40.45 44.70		Avg. Fund	11.66	15.58	11.47					
Benchmark 12.03 16.15 11.70		Benchmark	12.03	16.15	11.70					

Calendar Returns						
	2022	2021	2020	<u>2019</u>	<u>2018</u>	<u>2017</u>
Mgr. Gross	1.78%	24.05%	1.78%	19.25%	-4.07%	11.48%
Mgr. Net	-0.84%	20.92%	-0.84%	16.23%	-6.54%	8.64%
Avg. Fund	-9.18%	19.00%	4.93%	20.25%	-4.13%	14.93%
Benchmark	-11.37%	20.47%	-2.75%	15.68%	-4.77%	13.00%

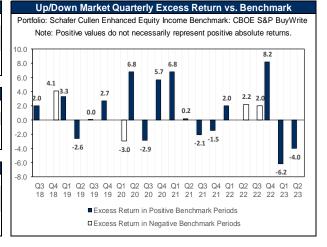
Modern Portfolio Theory Stats							
	Alpha	Beta	$R^2$	<u>Sharpe</u>	<u>IR</u>		
5 Year	4.43	1.09	0.84	0.38	0.55		
10 Year	1.45	1.09	0.81	0.50	0.23		

Current Style Allocation							
Value Blend Growth							
> 46.5 E	Bil.	67%	10%	0%	Large-cap		
6.4 to 46.	6.4 to 46.5 Bil.		0%	0%	Mid-cap		
< 6.4 E	< 6.4 Bil		0%	0%	Small-cap		
					-		
Stocks	98%			Foreigr	11.4%		
Bonds	0%	Med. Market Cap (M) \$79,500			\$79,500		
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$117,244		

Top 10 Sector Weights						
Sectors	Manager	ETF Proxy				
Health Care	17.7%	14.3%				
Financials	13.3%	12.1%				
Consumer Staples	12.2%	6.3%				
Energy	10.6%	1.7%				
Industrials	10.0%	8.5%				
Communication Services	9.6%	9.4%				
Utilities	7.5%	2.8%				
Real Estate	6.9%	2.1%				
Information Technology	6.5%	29.4%				
Materials	4.6%	2.4%				
% Weight In Top 3 Sectors	43.2%	32.7%				

Top 5 Holdings					
Symbol	Description	<u>% Holding</u>			
VZ	Verizon Communications (Comm. Serv.)	4.1%			
MDT	Medtronic (Healthcare)	4.1%			
VICI	VICI Properties (Real Estate)	4.0%			
EOG	EOG Resources (Energy)	4.0%			
MRK	Merck & Co. (Healthcare)	<u>3.9%</u>			
	% Weight in Top Five Holdings	20.1%			

Portfolio Characteristics						
Manager	ETF Proxy					
3.9%	1.4%					
3.2%						
18.6	33.0					
15.0	24.5					
2.1	6.3					
2.2	4.9					
9.3	19.6					
2.2	2.2					
13.7%	20.6%					
5.2%	10.8%					
41.3%	37.3%					
92.3%						
	3.9% 3.2% 18.6 15.0 2.1 2.2 9.3 2.2 13.7% 5.2% 41.3%					



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#### Q2 SCHAFER CULLEN CAPITAL MANAGEMENT 2023 High Dividend Equity

Location	New York, NY
Manager(s)	Jennifer Chang
Avg. # Holdings	25 - 40
Annual Turnover	5% - 15%
Firm Assets	\$22.8 Billion (As of 3/31/23)
Strategy Assets	\$15.2 Billion (As of 3/31/23)
AMS Assets	RJCS: \$278.9 Million PS UMA: \$28.8 Million
Model Code	SHFSHFHDV
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	4/1/2013
Benchmark:	Russell 1000 Value
Avg. Fund Group	Morningstar Large-cap Value

Schafer Cullen Capital Management uses a disciplined value strategy of selecting stocks at low prices relative to their earnings or book value in attempt to achieve better than average market performance over time. The strategy places an equal emphasis on low multiples, high absolute yield, and high dividend growth.

The Schafer Cullen investment philosophy focuses on stocks that are inexpensive on a price-to-earnings (P/E) and/or price-to-book (P/B) basis with a catalyst that they believe should result in stronger than average earnings growth over the next few years.

	Quarterly Attribution		
	Top 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
AVGO	Broadcom Inc. (Technology)	3.48	1.05
JCI	Johnson Controls (Cons. Discr.)	2.54	0.25
MSFT	Microsoft (Technology)	1.21	0.17
NVS	Novartis (Healthcare)	3.26	0.17
MDT	Medtronic (Healthcare)	2.18	0.16
	Bottom 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
META	Meta Platforms Inc. (Technology)	-2.12	-0.71
TGT	Target (Cons. Discr.)	1.74	-0.45
GD	General Dynamics (Industrials)	2.37	-0.26
Т	AT&T (Comm. Serv.)	1.16	-0.26
UPS	United Parcel Service (Industrials)	1.93	-0.23

		Traili	ng Returns	S*		
	2nd Qtr.	YTD	1 Year	3 Year	<u>5 Year</u>	10 Year
Mgr. Gross	2.28%	1.25%	9.14%	13.32%	7.82%	8.99%
Mgr. Net	1.62%	-0.06%	6.35%	10.44%	5.06%	6.21%
Avg. Fund	3.94%	5.15%	12.26%	15.98%	9.38%	10.32%
Benchmark	4.07%	5.12%	11.54%	14.30%	8.11%	9.22%

Trailing Standard Deviation						
		<u>3 Year</u>	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	15.18	19.13	14.24		
loss of capital.	Avg. Fund	15.68	20.83	15.43		
	Benchmark	15.96	20.72	15.45		

Calendar Returns						
	2022	2021	2020	<u>2019</u>	2018	2017
Mgr. Gross	-2.74%	27.47%	-2.58%	20.94%	-3.32%	17.63%
Mgr. Net	-5.25%	24.26%	-5.10%	17.88%	-5.81%	14.64%
Avg. Fund	-4.81%	27.69%	4.17%	26.54%	-7.35%	17.51%
Benchmark	-7.54%	25.16%	2.80%	26.54%	-8.27%	13.66%

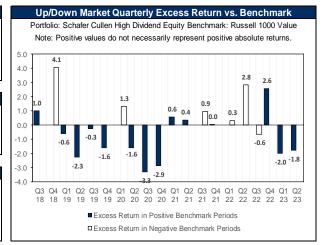
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	0.15	0.91	0.97	0.33	0.04
10 Year	0.54	0.90	0.94	0.56	0.16

Current Style Allocation						
Value Blend Growth						
> 46.5	Bil.	68%	13%	9%	Large-cap	
6.4 to 46.5 Bil.		10%	0%	0%	Mid-cap	
< 6.4 Bil		0%	0%	0%	Small-cap	
					-	
Stocks	95%			Foreign	12.8%	
Bonds	0%		Med. Mark	et Cap (M)	\$124,442	
Cash	5%	Wtd.	Med. Mark	et Cap (M)	\$135,025	

Top 10 Sector Weights						
Sectors	Manager	Index				
Financials	17.3%	20.1%				
Health Care	14.5%	15.8%				
Industrials	13.3%	13.5%				
Consumer Staples	12.0%	8.4%				
Information Technology	9.9%	9.0%				
Energy	8.3%	7.9%				
Communication Services	7.2%	5.1%				
Utilities	5.2%	5.2%				
Consumer Discretionary	4.9%	5.3%				
Real Estate	4.8%	<u>4.9%</u>				
% Weight In Top 3 Sectors	45.2%	49.4%				

Top 5 Holdings				
Symbol	Description	<u>% Holding</u>		
AVGO	Broadcom Inc. (Technology)	3.8%		
JPM	JPMorgan Chase & Co. (Financials)	3.7%		
XOM	Exxon Mobil (Energy)	3.3%		
JNJ	Johnson & Johnson (Healthcare)	3.2%		
NVS	Novartis (Healthcare)	3.2%		
	% Weight in Top Five Holdings	17.2%		

Portfolio Characteristics					
Index					
2.3%					
21.8					
17.1					
2.6					
2.5					
13.6					
2.2					
14.3%					
7.0%					
37.3%					



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#### Q2 SCHAFER CULLEN CAPITAL MANAGEMENT 2023 International High Dividend Equity ADR

Location	New York, NY
Manager(s)	Rahul Sharma, Pravir Singh
Avg. # Holdings	35 - 50
Annual Turnover	20% - 40%
Firm Assets	\$22.8 Billion (As of 3/31/23)
Strategy Assets	\$3.8 Billion (As of 3/31/23)
AMS Assets	RJCS: \$18.5 Million PS UMA: \$3.3 Million
Model Code	SHFSHFIDV
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	7/1/2015
Benchmark:	MSCI EAFE
ETF Proxy	iShares MSCI EAFE ETF
Avg. Fund Group	Morningstar Foreign Stock

The Schafer Cullen investment philosophy focuses on stocks that are inexpensive on a price-to-earnings (P/E) and/or price-to-book (P/B) basis with a catalyst that they believe should result in stronger than average earnings growth and support multi-year investment.

The International High Dividend Equity ADR strategy invests primarily in non-US companies with market capitalizations in excess of \$1 billion and a minimum dividend yield of 3%, who offer ADR's that trade on US exchanges or local shares that trade on Canadian exchanges.

	Quarterly Contribution		
	Top 5 Stocks		
<u>Ticker</u>	Description	Avg. Weight	Contribution
TKOMY	Tokio Marine (Financials)	2.98	0.49
NVS	Novartis (Healthcare)	4.02	0.34
MBGYY	Mercedes-Benz Group ADR (Cons. Discr)	2.26	0.25
BNPQY	BNP Paribas S.A. (Financials)	2.70	0.25
DHLGY	DHL Group Sponsored ADR (Industrials)	2.58	0.22
	Bottom 5 Stocks		
Ticker	Description	Avg. Weight	Contribution
TTE	TotalEnergies SE (Energy)	2.63	-0.21
DTEGY	Deutsche Telekom (Comm. Serv.)	2.39	-0.19
UOVEY	United Overseas Bank Ltd ADR (Financials)	3.36	-0.17
BTI	British American Tobacco (Cons. Staples)	1.95	-0.15
BAESY	BAE Systems (Industrials)	3.50	-0.08

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	10 Year
Mgr. Gross	4.28%	9.33%	16.75%	10.57%	5.68%	5.20%
Mgr. Net	3.61%	7.94%	13.78%	7.75%	2.97%	2.50%
Avg. Fund	3.27%	11.71%	17.37%	9.43%	5.14%	6.36%
Benchmark	2.95%	11.67%	18.77%	8.93%	4.39%	5.41%

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	17.61	19.69	15.13			
loss of capital.	Avg. Fund	18.30	21.02	16.28			
	Benchmark	18.71	20.88	16.30			

1						
	Calendar Returns					
	2022	<u>2021</u>	2020	<u>2019</u>	<u>2018</u>	<u>2017</u>
Mgr. Gross	-8.26%	14.16%	3.43%	23.59%	-14.37%	20.58%
Mgr. Net	-10.64%	11.26%	0.77%	20.47%	-16.61%	17.53%
Avg. Fund	-14.47%	11.25%	10.64%	23.17%	-13.30%	27.08%
Benchmark	-14.45%	11.26%	7.82%	22.01%	-13.79%	25.03%

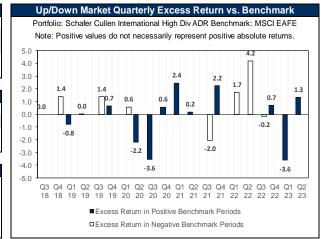
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	1.36	0.93	0.97	0.21	0.37
10 Year	0.17	0.90	0.94	0.28	0.05

	Current Style Allocation				
		Value	Blend	Growth	
> 46.5 l	Bil.	40%	33%	0%	Large-cap
6.4 to 46.	5 Bil.	0%	26%	0%	Mid-cap
< 6.4 E	Bil	0%	0%	0%	Small-cap
					_
Stocks	97%		Emergii	ng Markets	4.8%
Bonds	0%	Med. Market Cap (M) \$45,667			
Cash	3%	Wtd.	Med. Mark	et Cap (M	\$58,499

Top 5 Sector / Country Weights						
Sectors	Manager	ETF Proxy				
Financials	22.8%	18.2%				
Industrials	16.6%	16.2%				
Consumer Staples	11.8%	10.1%				
Health Care	11.7%	13.2%				
Communication Services	8.4%	4.1%				
% Weight In Top 5 Sectors	71.3%	61.8%				
Countries						
United Kingdom	17.2%	15.3%				
Japan	13.7%	22.4%				
France	13.5%	12.3%				
Germany	13.1%	8.5%				
Switzerland	<u>12.9%</u>	<u>10.1%</u>				
% Weight in Top 5 Countries	70.4%	68.6%				

	Top 5 Holdings				
Symbol	Description	% Holding			
NVS	Novartis (Switzerland)	4.0%			
SIEGY	Siemens (Germany)	3.6%			
NTTYY	Nippon Telegraph and Telephone (Japan)	3.5%			
BAESY	BAE Systems (UK)	3.3%			
NSRGY	Nestle (Switzerland)	3.3%			
	% Weight in Top Five Holdings	17.7%			

Portfolio Characteristics					
	Manager	ETF Proxy			
Yield	5.0%	3.1%			
Trailing 12 Month P/E	13.7	18.2			
Forward 12 Month P/E	11.9	16.2			
Price/Book	1.8	2.3			
Price/Sales	1.4	2.2			
Price/Cash Flow	7.5	12.4			
P/E-to-Growth (PEG)	1.9	1.8			
Return on Equity	14.9%	13.4%			
Long-term Growth Rate	4.9%	8.0%			
Debt to Capital	34.8%	29.7%			



### **RAYMOND JAMES®**

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#### SHELTON CAPITAL MANAGEMENT Equity Income

Location	San Francisco, CA
Manager(s)	Barry Martin, Nick Griebenow
Avg. # Holdings	25 - 35 (plus 90% to 100% covered calls)
Annual Turnover	50% - 125%
Firm Assets	\$3.4 Billion (As of 3/31/23)
Strategy Assets	\$311.8 Million (As of 3/31/23)
AMS Assets	RJCS: \$286.9 Million
Model Code	SHLEQINC
Model Delivery	No
Status (Account Min.)	Recommended (\$250,000)
RJCS Composite Start	10/1/2016
Benchmark:	CBOE S&P BuyWrite
ETF Proxy	SPDR S&P 500 ETF
Avg. Fund Group	Morningstar Derivative Income

Q2

2023

The Shelton Capital Management ("Shelton") Equity Income strategy is a covered call option strategy and requires investors to sign an Option Agreement and Suitability Form and obtain Option Strategy Level 1 approval.

While composite returns are broadly representative of the performance of accounts participating in the discipline, it is important to note the returns are not necessarily representative of any individual client account due to the potential for different portfolio holdings across accounts. Stock purchase and sales are generally coupled with option transactions and therefore will vary between client accounts based on the timing of account opening. Different stocks may be considered for purchase across individual client accounts due to current option pricing based on intrinsic and time value at the time of the transaction. These accounts will have significant exposure to short term capital gains tax and any concerns should be addressed with an appropriate tax professional.

Quarterly Sector	Quarterly Sector Attribution vs. ETF Proxy <sup>^</sup>					
To	op 5 Sectors					
Sectors	Return Difference	O/U Weight	Total Effect			
Utilities	10.67	0.27	0.30			
Real Estate	8.33	0.35	0.21			
Energy	6.27	0.68	0.21			
Health Care	-1.22	-1.51	0.04			
Industrials	-0.09	2.28	0.02			
Bot	tom 5 Sectors					
Sectors	Return Difference	O/U Weight	Total Effect			
Information Technology	-8.67	-4.81	-2.10			
Financials	-6.11	2.10	-1.06			
Consumer Discretionary	-8.79	0.83	-0.85			
Communication Services	-4.34	-0.10	-0.36			
Consumer Staples	-2.49	0.36	-0.26			

Trailing Returns*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Mgr. Gross	4.31%	7.61%	13.81%	10.21%	6.48%	7.49%
Mgr. Net	3.64%	6.23%	10.91%	7.39%	3.76%	4.74%
Avg. Fund	5.01%	10.42%	12.91%	11.13%	7.35%	8.37%
Benchmark	4.26%	10.47%	9.02%	10.56%	4.42%	6.26%

Trailing Standard Deviation					
		<u>3 Year</u>	<u>5 Year</u>	10 Year	
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	12.45	16.88	12.38	
loss of capital.	Avg. Fund	11.66	15.58	11.47	
	Benchmark	12.03	16.15	11.70	

-							
	Calendar Returns						
		2022	2021	2020	<u>2019</u>	<u>2018</u>	<u>2017</u>
	Mgr. Gross	-9.11%	20.91%	3.76%	17.70%	-3.97%	10.30%
	Mgr. Net	-11.47%	17.85%	1.09%	14.72%	-6.45%	7.49%
	Avg. Fund	-9.18%	19.00%	4.93%	20.25%	-4.13%	14.93%
	Benchmark	-11.37%	20.47%	-2.75%	15.68%	-4.77%	13.00%

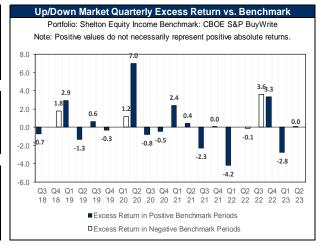
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	2.08	1.00	0.91	0.29	0.40
10 Year	1.30	0.99	0.87	0.53	0.29

Style Allocation^						
Value Blend Growth						
> 46.5 E	> 46.5 Bil.		13%	12%	Large-cap	
6.4 to 46.	6.4 to 46.5 Bil.		10%	2%	Mid-cap	
< 6.4 E	< 6.4 Bil		0%	0%	Small-cap	
Stocks	98%	Foreign 0.0%				
Bonds	0%	Med. Market Cap (M) \$41,180				
Cash	2%	Wtd. Med. Market Cap (M) \$69,105				

Top 10 Sector Weights^					
Sectors	Manager	ETF Proxy			
Information Technology	23.1%	29.4%			
Financials	13.1%	12.1%			
Industrials	12.2%	8.5%			
Health Care	11.7%	14.3%			
Consumer Discretionary	11.4%	10.9%			
Communication Services	7.7%	9.4%			
Consumer Staples	7.4%	6.3%			
Energy	5.0%	1.7%			
Utilities	3.1%	2.8%			
Real Estate	<u>3.1%</u>	<u>2.1%</u>			
% Weight In Top 3 Sectors	48.5%	50.1%			

Top 5 Holdings^				
Symbol	Description	<u>% Holding</u>		
COP	ConocoPhillips (Energy)	4.0%		
TJX	TJX Companies (Cons. Discr.)	3.9%		
RTX	Raytheon Technologies (Industrials)	3.4%		
CMCSA	Comcast (Comm. Serv.)	3.4%		
AAPL	Apple (Technology)	3.0%		
	% Weight in Top Five Holdings	17.6%		

Portfolio Characteristics^					
	Manager	ETF Proxy			
Yield - Dividend Yield	2.0%	1.4%			
Yield - Option Premium	6.1				
Trailing 12 Month P/E	22.5	33.0			
Forward 12 Month P/E	14.3	24.5			
Price/Book	3.2	6.3			
Price/Sales	2.2	4.9			
Price/Cash Flow	12.6	19.6			
P/E-to-Growth (PEG)	1.5	2.2			
Return on Equity	17.2%	20.6%			
Long-term Growth Rate	8.9%	10.8%			
Debt to Capital	39.6%	37.3%			
Active Share	85.1%				



### **RAYMOND JAMES®**

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### SMITH ASSET MANAGEMENT GROUP, L.P. Large-cap Focused Growth

Location	Dallas, TX			
Manager(s)	Stephen Smith, John Brim			
Avg. # Holdings	35 - 45			
Annual Turnover	40% - 80%			
Firm Assets	\$2.1 Billion (As of 3/31/23)			
Strategy Assets	\$831.7 Million (As of 3/31/23)			
AMS Assets	RJCS: \$71.9 Million PS UMA: \$2.6 Million			
Model Code	SMGSMGLG			
Model Delivery	Yes			
Status (Account Min.)	Recommended (\$100,000)			
RJCS Composite Start	10/1/2016			
Benchmark	S&P 500			
ETF Proxy	SPDR S&P 500 ETF			
Avg. Fund Group	Morningstar Large-cap Growth			

Current Style Allocation					
		Value	Blend	Growth	
> 46.5 l	Bil.	7%	12%	34%	Large-cap
6.4 to 46.	6.4 to 46.5 Bil.		14%	9%	Mid-cap
< 6.4 E	< 6.4 Bil		2%	3%	Small-cap
Stocks	97%			Foreigr	n 0.0%
Bonds	0%		Med. Mark	et Cap (M)	) \$47,741
Cash	3%	Wtd.	Med. Mark	et Cap (M)	\$50,138

Top 10 Sector Weights						
Sectors	Manager	ETF Proxy				
Information Technology	36.6%	29.4%				
Health Care	15.0%	14.3%				
Consumer Discretionary	11.8%	10.9%				
Industrials	10.8%	8.5%				
Financials	10.6%	12.1%				
Communication Services	7.8%	9.4%				
Consumer Staples	4.4%	6.3%				
Energy	3.0%	1.7%				
Real Estate	0.0%	2.1%				
Materials	0.0%	2.4%				
% Weight In Top 3 Sectors	63.4%	54.6%				

Top 5 Holdings

Cadence Design Systems (Technology)

% Holding

5.0%

4.9%

4.0%

3.8%

<u>3.4%</u>

21.1%

Description

Microsoft (Technology)

Parker-Hannifin (Industrials)

Arch Capital Group (Financials)

% Weight in Top Five Holdings

Apple (Technology)

Symbol

MSFT

AAPL

CDNS

ACGL

PH

A focused large-cap growth strategy that seeks to invest in companies with attractive risk profiles, favorable valuations, improving business fundamentals, and unexpected earnings growth by implementing a repetitive, multi-step engineering approach. The tenured investment team focuses on identifying unexpected earning's surprises by understanding the phenomenon across multiple dimensions, including the credibility and sustainability of earnings and the price paid for earnings using both quantitative and qualitative analysis.

\*Inception 10/1/2016

Q2

2023

	Quarterly Attribution						
	Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
ADBE	Adobe Incorporated (Technology)	2.02	0.40				
KLAC	KLA Corporation (Technology)	2.91	0.38				
MANH	Manhattan Associates (Technology)	2.02	0.36				
JBL	Jabil Inc. (Technology)	2.09	0.32				
PH	Parker-Hannifin (Industrials)	3.41	0.25				
	Bottom 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
NVDA	Nvidia (Technology)	-2.31	-0.85				
AMZN	Amazon.com (Cons. Discr.)	-2.89	-0.50				
ULTA	Ulta Beauty Inc. (Consumer Discretionary)	1.84	-0.48				
JNPR	Juniper Networks (Technology)	2.14	-0.40				
TSLA	Tesla (Cons. Disc.)	-1.52	-0.39				

Portfolio	Characteristics	
	Manager	ETF Proxy
Yield	1.4%	1.4%
Trailing 12 Month P/E	28.0	33.0
Forward 12 Month P/E	19.6	24.5
Price/Book	6.3	6.3
Price/Sales	4.4	4.9
Price/Cash Flow	20.2	19.6
P/E-to-Growth (PEG)	1.8	2.2
Return on Equity	29.8%	20.6%
Long-term Growth Rate	12.5%	10.8%
Debt to Capital	38.9%	37.3%
Active Share	81.5%	

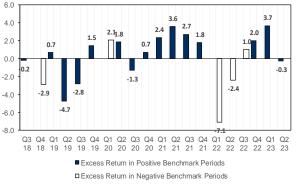
Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	Inception*
Mgr. Gross	8.46%	20.59%	27.05%	16.33%	12.17%	14.08%
Mgr. Net	7.77%	19.08%	23.85%	13.37%	9.31%	11.18%
Avg. Fund	11.34%	24.68%	24.37%	10.94%	12.60%	14.80%
Benchmark	8.74%	16.89%	19.59%	14.60%	12.31%	13.28%

Trailing Standard Deviation							
		<u>3 Year</u>	<u>5 Year</u>	Inception*			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	20.64	23.38	20.26			
loss of capital.	Avg. Fund	20.77	23.84	20.60			
·	Benchmark	16.85	20.78	17.92			

Calendar Returns						
	2022	2021	2020	<u>2019</u>	2018	2017
Mgr. Gross	-24.18%	41.79%	22.53%	24.46%	-5.72%	26.96%
Mgr. Net	-26.17%	38.24%	19.43%	21.32%	-8.16%	23.76%
Avg. Fund	-28.95%	22.07%	36.90%	33.44%	-0.81%	29.46%
Benchmark	-18.11%	28.71%	18.40%	31.49%	-4.38%	21.83%

Modern Portfolio Theory Stats							
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR		
5 Year	-0.74	1.09	0.95	0.45	NM		
6.75 Year	-0.08	1.10	0.94	0.63	NM		





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Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

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#### SPYGLASS CAPITAL MANAGEMENT, LLC 2023 **Mid-cap Growth**

Location	San Francisco, CA
Manager(s)	Jim Robillard
Avg. # Holdings	20 - 30
Annual Turnover	20% - 50%
Firm Assets	\$1.4 Billion (As of 3/31/23)
Strategy Assets	\$1.4 Billion (As of 3/31/23)
AMS Assets	RJCS: \$4.6 Million PS UMA: \$2.7 Million
Model Code	SGLSGLGR
Model Delivery	Yes
Status (Account Min.)	Watchlist (\$100,000)
RJCS Composite Start	10/1/2021
Benchmark:	Russell Mid-cap Growth
Avg. Fund Group	Morningstar Mid Growth

"RJCS has placed Spyglass Mid-Cap Growth strategy on the research Watchlist due to subpar relative performance"

The Spyglass Mid-cap Growth strategy is a concentrated, mid-cap portfolio of 25 rapidly growing U.S. companies. The portfolio is comprised of businesses operating across a wide array of industries that are experiencing secular growth trends. Spyglass seeks to identify these businesses before the consensus opinion agrees with its expectations. Spyglass believes that the essential skill in generating returns that beat the market over the long term is the ability to develop out-of-consensus opinions that are validated by other investors agreeing with it - later.

\*Inception date 10/01/2015

Q2

	Quarterly Attribution							
	Top 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
PSTG	Pure Storage (Technology)	5.38	1.94					
EXAS	Exact Sciences (Healthcare)	5.62	1.76					
APP	AppLovin Corp. (Technology)	3.86	1.75					
PANW	Palo Alto Networks (Technology)	6.30	1.48					
DDOG	Datadog Inc (Technology)	4.31	1.27					
	Bottom 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
PTON	Peloton Interactive (Cons. Discr.)	2.22	-1.29					
LESL	Leslie's, Inc. (Cons. Disc.)	3.52	-0.80					
FIVE	Five Below (Cons. Discr.)	3.32	-0.46					
GDDY	GoDaddy (Technology)	4.53	-0.45					
ROKU	Roku, Inc. (Technology)	4.06	-0.41					

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	Inception
Mgr. Gross	12.60%	26.83%	16.64%	-2.96%	6.97%	10.50%
Mgr. Net	11.89%	25.25%	13.67%	-5.46%	4.23%	7.68%
Avg. Fund	6.17%	14.68%	19.07%	8.90%	9.85%	12.00%
Benchmark	6.23%	15.94%	23.13%	7.63%	9.71%	11.63%

Trailing Standard Deviation							
		<u>3 Year</u>	<u>5 Year</u>	Inception			
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	31.24	34.75	29.86			
	Avg. Fund	21.35	26.29	21.14			
	Benchmark	21.61	26.22	21.03			

Calendar Returns						
	2022	2021	2020	<u>2019</u>	<u>2018</u>	2017
Mgr. Gross	-46.12%	-5.11%	63.68%	37.61%	11.54%	48.02%
Mgr. Net	-47.58%	-7.56%	59.63%	34.16%	8.70%	44.34%
Avg. Fund	-27.07%	14.99%	39.91%	34.30%	-5.15%	26.25%
Benchmark	-26.72%	12.73%	35.59%	35.47%	-4.75%	25.27%

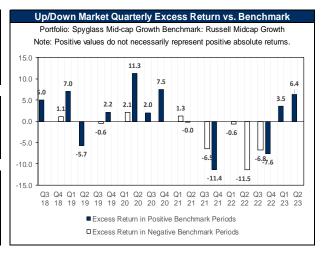
Modern Portfolio Theory Stats					
	Alpha	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	-3.06	1.26	0.90	0.16	NM
7.75 Year	-2.41	1.29	0.83	0.31	NM

Current Style Allocation								
		Value Blend Growth						
> 46.5 E	Bil.	0%	0%	7%	Large-cap			
6.4 to 46.5	5 Bil.	7%	56%	25%	Mid-cap			
< 6.4 E	Bil	0%	3%	2%	Small-cap			
Stocks	99%			Foreign	4.3%			
Bonds	0%	Med. Market Cap (M) \$9,552						
Cash	1%	Wtd.	Med. Mark	et Cap (M)	\$10,940			

Top 10 Sector Weights						
Sectors	Manager	Index				
Information Technology	36.4%	21.7%				
Communication Services	20.2%	4.3%				
Health Care	15.0%	21.9%				
Consumer Discretionary	13.8%	12.8%				
Industrials	7.4%	19.3%				
Financials	7.3%	9.8%				
Consumer Staples	0.0%	3.1%				
Energy	0.0%	3.6%				
Materials	0.0%	1.3%				
Real Estate	0.0%	<u>1.7%</u>				
% Weight In Top 3 Sectors	71.6%	47.9%				

Top 5 Holdings					
Symbol	Description	<u>% Holding</u>			
PANW	Palo Alto Networks (Technology)	7.0%			
PSTG	Pure Storage (Technology)	6.7%			
EXAS	Exact Sciences (Healthcare)	6.0%			
SPOT	Spotify Technology (Comm. Serv.)	5.8%			
DDOG	Datadog Inc (Technology)	5.3%			
	% Weight in Top Five Holdings	30.8%			

Portfolio Characteristics						
	Manager	Index				
Yield	0.3%	0.7%				
Trailing 12 Month P/E	41.2	34.5				
Forward 12 Month P/E	33.0	29.5				
Price/Book	7.9	10.1				
Price/Sales	4.1	5.6				
Price/Cash Flow	24.6	25.0				
P/E-to-Growth (PEG)	1.3	1.9				
Return on Equity	-9.5%	23.3%				
Long-term Growth Rate	20.0%	13.8%				
Debt to Capital	45.5%	43.6%				
Active Share	95.3%					



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Q2	STERLING CAPITAL					
2023	Equity Income					
Location	Virginia Beach, VA					
Manager(s)	Chip Wittmann, Jeremy Lopez					
Avg. # Holdings	25 - 35					
Annual Turnover	15% - 35%					
Firm Assets	\$66.0 Billion (As of 3/31/23)					
Strategy Assets	\$3.2 Billion (As of 3/31/23)					
AMS Assets	RJCS: \$134.8 Million PS UMA: \$124 Million					

Model Code	STESTEEI
Model Delivery	Yes
Status (Account Min.)	Watchlist (\$100,000)
RJCS Composite Start	1/1/2018
Benchmark:	Russell 1000 Value
Avg. Fund Group	Morningstar Large-cap Value

RJCS has placed the Sterling Equity Income Strategy on the Research Watchlist due to personnel changes.

The Sterling Capital Equity Income strategy seeks to invest in U.S. listed stocks above \$4 billion in market capitalization being quantitatively screened by the analysts and the portfolio manager for the dividend criteria of a minimum yield above the S&P 500 Index and history of raising the dividend three consecutive years or six of the last ten years. The investment team focuses on achieving the highest risk adjusted total return and dividend growth, not exclusively on the highest yielding stocks. This approach may allow the portfolio to generate superior total returns, but lower total dividend yield than competitors.

	Quarterly Attribution						
	Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
MSFT	Microsoft (Technology)	4.99	0.71				
FERG	Ferguson PLC (Industrials)	4.00	0.58				
BAH	Booz Allen Hamilton (Technology)	2.90	0.40				
MMC	Marsh & McLennan Companies (Financials)	3.76	0.30				
XOM	Exxon Mobil (Energy)	-2.44	0.27				
	Bottom 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
ABBV	AbbVie (Healthcare)	3.77	-0.77				
META	Meta Platforms Inc. (Technology)	-2.12	-0.70				
NDAQ	Nasdaq (Financials)	0.99	-0.44				
TGT	Target (Cons. Discr.)	1.55	-0.38				
ELV	Elevance Health (Healthcare)	3.50	-0.36				

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	10 Year
Mgr. Gross	2.51%	2.52%	9.73%	16.10%	11.43%	10.35%
Mgr. Net	1.85%	1.19%	6.93%	13.15%	8.59%	7.55%
Avg. Fund	3.94%	5.15%	12.26%	15.98%	9.38%	10.32%
Benchmark	4.07%	5.12%	11.54%	14.30%	8.11%	9.22%

Please remember that volatility does not measure the risk of a permanent loss of capital.     Mgr. Gross     14.13     19.38     14.42       Avg. Fund     15.68     20.83     15.43	Trailing Standard Deviation							
not measure the risk of a permanent logs GIOSS 14.13 19.38 14.42 loss of capital. Avg. Fund 15.68 20.83 15.43			<u>3 Year</u>	<u>5 Year</u>	10 Year			
loss of capital. Avg. Fund 15.68 20.83 15.43		Mgr. Gross	14.13	19.38	14.42			
		Avg. Fund	15.68	20.83	15.43			
Benchmark 15.96 20.72 15.45		Benchmark	15.96	20.72	15.45			

Calendar Returns						
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-2.46%	28.58%	7.02%	25.62%	-0.01%	20.54%
Mgr. Net	-4.97%	25.34%	4.28%	22.45%	-2.59%	17.68%
Avg. Fund	-4.81%	27.69%	4.17%	26.54%	-7.35%	17.51%
Benchmark	-7.54%	25.16%	2.80%	26.54%	-8.27%	13.66%

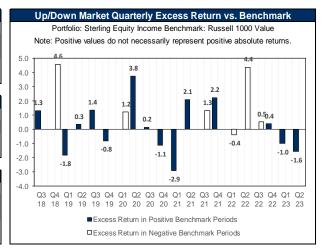
Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR	
5 Year	3.52	0.92	0.96	0.51	0.92	
10 Year	1.83	0.90	0.93	0.65	0.46	

Current Style Allocation					
Value Blend Growth					
> 46.5 E	Bil.	30%	24%	16%	Large-cap
6.4 to 46.5	5 Bil.	12%	11%	7%	Mid-cap
< 6.4 E	Bil	0%	0%	0%	Small-cap
Stocks	Stocks 99% Foreign 0.0%				
Bonds	0%		Med. Mark	0	
Cash	1%	Wtd.	Med. Mark	et Cap (M	\$93,063

Top 10 Sector Weights						
Sectors	Manager	Index				
Financials	28.2%	20.1%				
Health Care	18.6%	15.8%				
Information Technology	16.8%	9.0%				
Industrials	13.6%	13.5%				
Consumer Discretionary	7.0%	5.3%				
Consumer Staples	6.4%	8.4%				
Materials	6.3%	4.8%				
Real Estate	3.0%	4.9%				
Energy	0.0%	7.9%				
Utilities	0.0%	5.2%				
% Weight In Top 3 Sectors	63.6%	44.9%				

Top 5 Holdings					
Symbol	Description	<u>% Holding</u>			
MSFT	Microsoft (Technology)	4.8%			
FERG	Ferguson PLC (Industrials)	4.3%			
ABT	Abbott Laboratories (Healthcare)	4.0%			
ACN	Accenture (Technology)	4.0%			
MMC	Marsh & McLennan Companies (Financials)	4.0%			
	% Weight in Top Five Holdings	21.1%			

Portfolio Characteristics					
	Manager	Index			
Yield	2.3%	2.3%			
Trailing 12 Month P/E	22.8	21.8			
Forward 12 Month P/E	18.3	17.1			
Price/Book	6.1	2.6			
Price/Sales	3.3	2.5			
Price/Cash Flow	15.5	13.6			
P/E-to-Growth (PEG)	2.1	2.2			
Return on Equity	23.8%	14.3%			
Long-term Growth Rate	8.6%	7.0%			
Debt to Capital	46.5%	37.3%			
Active Share	89.4%				



### **RAYMOND JAMES**<sup>®</sup>

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#### T. ROWE PRICE International Core Equity ADR

Location	Baltimore, MD
Manager(s)	Raymond A. Mills
Avg. # Holdings	80 - 110
Annual Turnover	20% - 40%
Firm Assets	\$1.3 Trillion (As of 3/31/23)
Strategy Assets	\$87.4 Million (As of 3/31/23)
AMS Assets	RJCS: \$2.7 Million PS UMA: \$8.5 Million
Model Code	TRPTRPIC
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	1/1/2021
Benchmark:	MSCI EAFE
ETF Proxy	iShares MSCI EAFE ETF
Avg. Fund Group	Morningstar International Large Blend

The T. Rowe International Core Equity ADR is a diversified strategy that focuses on companies with long-term growth potential that are currently trading at attractive valuations. The strategy is reliant upon the fundamental, bottom-up research conducted by T. Rowe Price's analysts located around the globe. The portfolio has consistently adhered to strict region, country, and sector constraints resulting in modest tracking error relative to the index. The investment universe consists of large, mid, and small cap companies in developed and emerging markets. The team identifies companies with healthy or improving fundamentals plus a favorable combination of growth prospects and valuations.

\*Inception date: 1/1/2018

Q2 2023

	Quarterly Contribution					
	Top 5 Stocks					
Ticker	Description	Avg. Weight	Contribution			
PCRFY	Panasonic Holdings Corp ADR (Technology)	0.80	0.23			
ING	ING Group (Financials)	1.48	0.20			
MURGY	Munchener Ruckversicherungs (Financials)	1.98	0.20			
XP	XP Inc. Class A (Financials)	0.26	0.20			
ТМ	Toyota Motor (Cons. Discr.)	1.46	0.19			
	Bottom 5 Stocks					
Ticker	Description	Avg. Weight	Contribution			
BAYRY	Bayer (Healthcare)	1.06	-0.13			
PPRUY	Kering (Cons. Discr.)	0.84	-0.13			
TTE	TotalEnergies SE (Energy)	1.58	-0.13			
ZLNDY	Zalando SE Unsponsored ADR (Cons. Discr)	0.31	-0.12			
WPP	WPP (Comm. Serv.)	0.96	-0.11			

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	Inception*
Mgr. Gross	4.78%	12.07%	18.49%	9.77%	5.17%	4.16%
Mgr. Net	4.11%	10.64%	15.49%	6.97%	2.48%	1.49%
Avg. Fund	3.27%	11.71%	17.37%	9.43%	5.14%	4.23%
Benchmark	2.95%	11.67%	18.77%	8.93%	4.39%	3.46%

Trailing Standard Deviation						
		<u>3 Year</u>	<u>5 Year</u>	Inception*		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	18.62	21.61	20.65		
loss of capital.	Avg. Fund	18.30	21.02	20.07		
	Benchmark	18.71	20.88	19.94		

	Calendar Returns					
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-14.88%	14.23%	7.45%	25.32%	-14.72%	N/A
Mgr. Net	-17.10%	11.33%	4.70%	22.16%	-16.94%	N/A
Avg. Fund	-14.47%	11.25%	10.64%	23.17%	-13.30%	N/A
Benchmark	-14.45%	11.26%	7.82%	22.01%	-13.79%	N/A

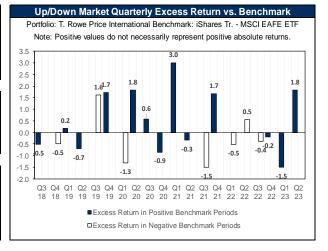
Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR	
5 Year	0.79	1.03	0.99	0.17	0.30	
5.5 Year 0.73 1.03 0.99 0.13 0.30						

Current Style Allocation						
Value Blend Growth						
> 46.5 E	Bil.	10%	5%	84%	Large-cap	
6.4 to 46.5	5 Bil.	0%	1%	0%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
					-	
Stocks	98%	Emerging Markets 3.5%				
Bonds	0%	Med. Market Cap (M) \$46,502				
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$66,624	

Top 5 Sector / Country Weights						
Sectors	Manager	ETF Proxy				
Financials	21.2%	18.2%				
Health Care	15.1%	13.2%				
Information Technology	13.6%	8.2%				
Industrials	11.8%	16.2%				
Consumer Discretionary	<u>10.9%</u>	12.6%				
% Weight In Top 5 Sectors	72.6%	68.4%				
Countries						
Japan	20.1%	22.4%				
France	13.8%	12.3%				
United Kingdom	12.9%	15.3%				
Switzerland	11.2%	10.1%				
Germany	<u>10.2%</u>	<u>8.5%</u>				
% Weight in Top 5 Countries	68.1%	68.6%				

	Top 5 Holdings	
Symbol	Description	<u>% Holding</u>
NSRGY	Nestle (Switzerland)	3.8%
SIEGY	Siemens (Germany)	3.2%
ASML	ASML Holdings (Netherlands)	2.7%
TSM	Taiwan Semiconductor (Taiwan)	2.6%
AVGO	Broadcom Inc. (USA)	2.4%
	% Weight in Top Five Holdings	14.7%

Portfolio Characteristics				
	Manager	ETF Proxy		
Yield	3.6%	3.1%		
Trailing 12 Month P/E	17.6	18.2		
Forward 12 Month P/E	15.0	16.2		
Price/Book	2.4	2.3		
Price/Sales	1.9	2.2		
Price/Cash Flow	10.8	12.4		
P/E-to-Growth (PEG)	1.6	1.8		
Return on Equity	13.2%	13.4%		
Long-term Growth Rate	6.7%	8.0%		
Debt to Capital	33.6%	29.7%		



### **RAYMOND JAMES®**

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

Q2	T. ROWE PRICE
2023	US Blue Chip Growth Equity
Location	Baltimore, MD
Manager(s)	Paul Greene
Avg. # Holdings	45 - 60
Annual Turnover	10% - 40%
Firm Assets	\$1.3 Trillion (As of 3/31/23)
Strategy Assets	\$326.1 Million (As of 3/31/23)
AMS Assets	RJCS: \$42.1 Million PS UMA: \$15.6 Million
Model Code	TRPTRPUBC
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)

1/1/2021

Russell 1000 Growth

Morningstar Large-cap Growth

The T. Rowe Price US Blue Chip Growth Equity team believes that investing in high quality, large-cap companies with sustainable competitive advantages can produce attractive returns with moderate risk. Paul Greene and team look for companies that operate in

growth sectors of the economy, offer operational and financial flexibility, and are run by

seasoned management teams with a history of thoughtful capital allocation. The team

believes these characteristics can lead to sustainable high earnings and free cash flow

**Quarterly Attribution** Top 5 Stocks

**Bottom 5 Stocks** 

Sea Ltd Sponsored ADR CL A (Technology)

Meta Platforms Inc. (Technology)

Amazon.com (Cons. Discr.)

MongoDB, Inc. (Technology)

Broadcom Inc. (Technology)

Danaher (Healthcare)

UnitedHealth Group (Healthcare)

Thermo Fisher Scientific (Healthcare)

Status (Account Min.) RJCS Composite Start

Benchmark:

Avg. Fund Group

growth over time.

Ticker

META

NVDA

ABBV

AMZN

<u>Ticker</u>

AVGO

UNH

тмо

DHR

SE

MDB

\*Inception date: 4/1/2017

Description

Description

Nvidia (Technology)

AbbVie (Healthcare)

		Current	Style Allo	cation	
		Value	Blend	Growth	
> 46.5 l	Bil.	5%	11%	81%	Large-cap
6.4 to 46.	5 Bil.	0%	2%	1%	Mid-cap
< 6.4 E	Bil	0%	0%	0%	Small-cap
Stocks	99%			Foreign	2.6%
Bonds	0%		Med. Mark	et Cap (M)	\$115,154
Cash	1%	Wtd.	Med. Mark	et Cap (M)	\$829,549

Top 10 Se	Top 10 Sector Weights				
Sectors	Manager	Index			
Information Technology	44.2%	43.3%			
Communication Services	15.7%	10.7%			
Consumer Discretionary	14.3%	16.0%			
Health Care	12.2%	11.0%			
Financials	10.9%	6.4%			
Industrials	1.1%	6.0%			
Materials	1.0%	0.7%			
Consumer Staples	0.6%	4.4%			
Real Estate	0.0%	1.0%			
Energy	<u>0.0%</u>	<u>0.5%</u>			
% Weight In Top 3 Sectors	74.2%	70.0%			

**Top 5 Holdings** Symbol Description % Holding MSFT Microsoft (Technology) 14.5% AAPL Apple (Technology) 11.6% AMZN Amazon.com (Cons. Discr.) 7.7% GOOG Alphabet (Comm. Serv.) 7.7% NVDA Nvidia (Technology) 6.0% % Weight in Top Five Holdings 47.5%

Portfolio Characteristics				
	Manager	Index		
Yield	0.6%	0.7%		
Trailing 12 Month P/E	36.9	35.6		
Forward 12 Month P/E	32.4	32.4		
Price/Book	13.0	13.0		
Price/Sales	8.0	8.0		
Price/Cash Flow	26.2	26.2		
P/E-to-Growth (PEG)	1.6	2.1		
Return on Equity	23.6%	30.6%		
Long-term Growth Rate	15.1%	13.2%		
Debt to Capital	31.1%	41.6%		
Active Share	44.2%			

			Portfolio Characteristics	
			<u>Manager</u>	Index
O/U Weight	Total Effect	Yield	0.6%	0.7%
2.96	0.70	Trailing 12 Month P/E	36.9	35.6
1.26	0.44	Forward 12 Month P/E	32.4	32.4
-1.29	0.41	Price/Book	13.0	13.0
2.33	0.33	Price/Sales	8.0	8.0
0.52	0.30	Price/Cash Flow	26.2	26.2
		P/E-to-Growth (PEG)	1.6	2.1
O/U Weight	Total Effect	Return on Equity	23.6%	30.6%
0.67	-0.40	Long-term Growth Rate	15.1%	13.2%
-1.39	-0.31	Debt to Capital	31.1%	41.6%
1.96	-0.31	Active Share	44.2%	
0.96	-0.21			
1.10	-0.21			

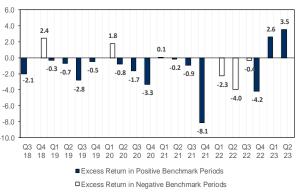
		Traili	ng Returns	S*		
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	Inception*
Mgr. Gross	16.34%	36.10%	28.13%	6.42%	10.21%	14.25%
Mgr. Net	15.62%	34.43%	24.89%	3.69%	7.40%	11.34%
Avg. Fund	11.34%	24.68%	24.37%	10.94%	12.60%	14.48%
Benchmark	12.81%	29.02%	27.11%	13.73%	15.14%	16.48%

Trailing Standard Deviation				
		<u>3 Year</u>	<u>5 Year</u>	Inception*
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	24.20	24.92	22.42
	Avg. Fund	20.77	23.84	21.28
	Benchmark	21.87	24.40	21.81

		Calen	dar Returr	าร		
	2022	2021	2020	<u>2019</u>	<u>2018</u>	2017
Mgr. Gross	-37.30%	17.13%	34.27%	30.71%	4.81%	N/A
Mgr. Net	-38.98%	14.16%	30.90%	27.43%	2.12%	N/A
Avg. Fund	-28.95%	22.07%	36.90%	33.44%	-0.81%	N/A
Benchmark	-29.14%	27.60%	38.49%	36.39%	-1.51%	N/A

Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	-4.19	0.99	0.95	0.35	NM
6.25 Year	-1.69	0.99	0.94	0.57	NM

#### Up/Down Market Quarterly Excess Return vs. Benchmark Portfolio: T. Rowe Price US Blue Chip Equity Benchmark: Russell 1000 Growth Note: Positive values do not necessarily represent positive absolute returns.



### **RAYMOND JAMES®**

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Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

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Q2	T. ROWE PRICE
2023	US Large-cap Core
Location	Baltimore, MD
Manager(s)	Shawn Driscoll
Avg. # Holdings	50 - 60
Annual Turnover	30% - 70%
Firm Assets	\$1.3 Trillion (As of 3/31/23)
Strategy Assets	\$3.3 Million (As of 3/31/23)
AMS Assets	RJCS: \$8.8 Million PS UMA: \$1.9 Million
Model Code	TRPTRPULC
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	1/1/2021
Benchmark:	S&P 500
ETF Proxy	SPDR S&P 500 ETF

The T. Rowe US Large-cap Core Equity Strategy is a concentrated portfolio constructed using the portfolio manager's strongest-conviction ideas from stocks rated as "buys" by the T. Rowe Price experienced pool of global and U.S. equity analyst. Shawn Driscoll and team believe that investing in high quality large-cap companies characterized by the most favorable combination of company fundamentals, earnings potential, and valuation will produce superior risk-adjusted returns over time.

Morningstar Large-cap Blend

Avg. Fund Group

	Quarterly Attribution vs. ETF	Proxy	
	Top 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
HUBB	Hubbell Incorporated (Industrials)	1.30	0.33
XOM	Exxon Mobil (Energy)	-1.28	0.21
ABC	AmerisourceBergen (Healthcare)	2.06	0.21
ABBV	AbbVie (Healthcare)	-0.74	0.19
AMZN	Amazon.com (Cons. Discr.)	0.77	0.18
	Bottom 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
TSLA	Tesla (Cons. Disc.)	-1.52	-0.40
META	Meta Platforms Inc. (Technology)	-1.56	-0.37
TGT	Target (Cons. Discr.)	1.03	-0.33
GIS	General Mills (Cons. Staples)	1.60	-0.30
PGR	Progressive (Financials)	1.50	-0.28

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u> 3 Year</u>	5 Year	10 Year
Mgr. Gross	7.76%	12.01%	15.18%	13.88%	11.65%	12.89%
Mgr. Net	7.07%	10.59%	12.25%	10.98%	8.80%	10.02%
Avg. Fund	7.49%	13.92%	17.94%	14.22%	11.37%	12.07%
Benchmark	8.74%	16.89%	19.59%	14.60%	12.31%	12.86%

Trailing Standard Deviation					
		<u>3 Year</u>	5 Year	10 Year	
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	15.45	19.10	14.09	
loss of capital.	Avg. Fund	16.08	20.39	15.07	
	Benchmark	16.85	20.78	15.31	

Calendar Returns						
	2022	2021	2020	<u>2019</u>	2018	<u>2017</u>
Mgr. Gross	-15.17%	26.80%	16.15%	30.25%	-2.77%	21.79%
Mgr. Net	-17.38%	23.60%	13.20%	26.98%	-5.28%	18.71%
Avg. Fund	-15.93%	26.97%	16.64%	30.11%	-5.07%	21.88%
Benchmark	-18.11%	28.71%	18.40%	31.49%	-4.38%	21.83%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	<u>IR</u>
5 Year	0.13	0.91	0.99	0.53	0.06
10 Year	1.00	0.91	0.97	0.85	0.39

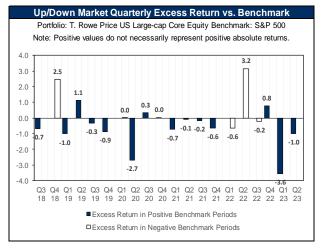
Current Style Allocation						
	Value	Blend	Growth	_		
> 46.5 Bil.	19%	25%	37%	Large-cap		
6.4 to 46.5 Bil.	9%	4%	6%	Mid-cap		
< 6.4 Bil	0%	0%	0%	Small-cap		

		070	070		ernan oap	
					_	
Stock	s 98%			Foreign	0.0%	
Bond	s 0%		Med. Marke	et Cap (M)	\$79,287	
Cas	h 2%	Wtd.	Med. Marke	et Cap (M)	\$175,008	

Top 10 Sector Weights					
Sectors	Manager	ETF Proxy			
Information Technology	30.5%	29.4%			
Health Care	16.8%	14.3%			
Financials	13.2%	12.1%			
Industrials	11.8%	8.5%			
Consumer Staples	9.2%	6.3%			
Consumer Discretionary	8.1%	10.9%			
Communication Services	5.7%	9.4%			
Utilities	1.9%	2.8%			
Energy	1.2%	1.7%			
Materials	<u>0.9%</u>	<u>2.4%</u>			
% Weight In Top 3 Sectors	60.4%	55.8%			

Top 5 Holdings			
Symbol	Description	<u>% Holding</u>	
MSFT	Microsoft (Technology)	8.8%	
AAPL	Apple (Technology)	5.8%	
AMZN	Amazon.com (Cons. Discr.)	4.5%	
GOOG	Alphabet (Comm. Serv.)	4.3%	
NVDA	Nvidia (Technology)	<u>3.7%</u>	
	% Weight in Top Five Holdings	27.0%	

Portfolio Characteristics					
	Manager	ETF Proxy			
Yield	1.4%	1.4%			
Trailing 12 Month P/E	27.5	33.0			
Forward 12 Month P/E	23.9	24.5			
Price/Book	7.2	6.3			
Price/Sales	4.9	4.9			
Price/Cash Flow	19.2	19.6			
P/E-to-Growth (PEG)	2.0	2.2			
Return on Equity	23.6%	20.6%			
Long-term Growth Rate	10.0%	10.8%			
Debt to Capital	37.7%	37.3%			
Active Share	62.3%				



# **RAYMOND JAMES®**

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### T. ROWE PRICE US Value Equity

Location	Baltimore, MD
Manager(s)	Ryan Hedrick
Avg. # Holdings Annual Turnover	50 - 65 50% - 100%
Firm Assets	\$1.3 Trillion (As of 3/31/23)
Strategy Assets	\$4.1 Million (As of 3/31/23)
AMS Assets	RJCS: \$18.9 Million PS UMA: \$17.2 Million
Model Code	TRPTRPUVE
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	4/1/2021
Benchmark:	Russell 1000 Value
Avg. Fund Group	Morningstar Large-cap Value

The T. Rowe US Value Equity team focuses on finding high quality companies in the large cap universe with strong brands that have been mispriced due to controversy or uncertainty that is addressable. The team collaborate with global research analysts to perform fundamental research, build valuation models, run management meetings and conduct bottom-up analysis to find attractive purchase opportunities.

### \*Inception date: 7/1/2016

Q2 2023

	Quarterly Attribution		
	Top 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
LRCX	Lam Research (Technology)	3.04	0.63
AVGO	Broadcom Inc. (Technology)	1.52	0.45
ABC	AmerisourceBergen (Healthcare)	1.88	0.28
GOOG	Alphabet (Comm. Serv.)	2.33	0.27
AMZN	Amazon.com (Cons. Discr.)	1.09	0.24
	Bottom 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
META	Meta Platforms Inc. (Technology)	-2.12	-0.72
NTR	Nutrien (Materials)	1.21	-0.33
ELV	Elevance Health (Healthcare)	3.15	-0.33
DG	Dollar General (Cons. Discr.)	0.96	-0.28
PGR	Progressive (Financials)	1.81	-0.24

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u> 3 Year</u>	<u>5 Year</u>	Inception*
Mgr. Gross	4.79%	4.49%	8.75%	16.12%	10.06%	11.22%
Mgr. Net	4.12%	3.14%	5.97%	13.17%	7.25%	8.38%
Avg. Fund	3.94%	5.15%	12.26%	15.98%	9.38%	10.68%
Benchmark	4.07%	5.12%	11.54%	14.30%	8.11%	8.94%

Trailing Standard Deviation				
		<u>3 Year</u>	<u>5 Year</u>	Inception*
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	17.20	20.48	17.41
	Avg. Fund	15.68	20.83	17.72
	Benchmark	15.96	20.72	17.63

Calendar Returns						
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-10.26%	30.53%	11.26%	26.16%	-7.40%	21.81%
Mgr. Net	-12.59%	27.24%	8.41%	22.98%	-9.79%	18.73%
Avg. Fund	-4.81%	27.69%	4.17%	26.54%	-7.35%	17.51%
Benchmark	-7.54%	25.16%	2.80%	26.54%	-8.27%	13.66%

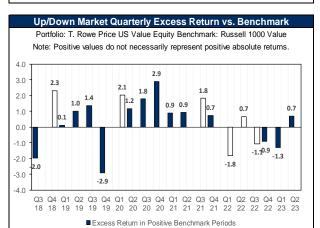
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR
5 Year	1.92	0.98	0.98	0.42	0.60
7 Year	2.29	0.97	0.97	0.57	0.72

Current Style Allocation					
		Value	Blend	Growth	_
> 46.5 E	Bil.	52%	29%	10%	Large-cap
6.4 to 46.5	5 Bil.	6%	0%	3%	Mid-cap
< 6.4 E	Bil	0%	0%	0%	Small-cap
Stocks	99%			Foreigr	n 2.9%
Bonds	0%		Med. Mark	et Cap (M)	\$98,444
Cash	1%	Wtd.	Med. Mark	et Cap (M)	\$118,625

Top 10 Sector Weights					
Sectors	Manager	Index			
Financials	24.1%	20.1%			
Health Care	19.2%	15.8%			
Industrials	13.1%	13.5%			
Information Technology	9.4%	9.0%			
Consumer Staples	8.9%	8.4%			
Energy	8.2%	7.9%			
Consumer Discretionary	5.7%	5.3%			
Communication Services	4.2%	5.1%			
Utilities	4.1%	5.2%			
Real Estate	<u>1.8%</u>	<u>4.9%</u>			
% Weight In Top 3 Sectors	56.3%	49.4%			

	Top 5 Holdings			
Symbol	Description	<u>% Holding</u>		
BRK.B	Berkshire Hathaway (Financials)	3.6%		
ELV	Elevance Health (Healthcare)	3.6%		
LRCX	Lam Research (Technology)	3.5%		
JNJ	Johnson & Johnson (Healthcare)	3.3%		
JPM	JPMorgan Chase & Co. (Financials)	3.2%		
	% Weight in Top Five Holdings	17.2%		

Portfolio Characteristics				
	Manager	Index		
Yield	2.3%	2.3%		
Trailing 12 Month P/E	20.2	21.8		
Forward 12 Month P/E	18.7	17.1		
Price/Book	3.5	2.6		
Price/Sales	2.5	2.5		
Price/Cash Flow	14.6	13.6		
P/E-to-Growth (PEG)	2.0	2.2		
Return on Equity	14.7%	14.3%		
Long-term Growth Rate	8.1%	7.0%		
Debt to Capital	37.7%	37.3%		
Active Share	70.2%			



### Excess Return in Negative Benchmark Periods

# **RAYMOND JAMES®**

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### TANDEM INVESTMENT ADVISORS, INC. Large Cap Core

Q2

2023

Location	Charleston, SC
Manager(s)	John Carew, William Little, Ben Carew, Jordan Watson
Avg. # Holdings	30 - 45
Annual Turnover	15% - 25%
Firm Assets	\$2.8 Billion (As of 3/31/23)
Strategy Assets	\$2.6 Billion (As of 3/31/23)
AMS Assets	RJCS: \$1.3 Billion
Model Code	TDMLC
Model Delivery	No
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	10/1/2021
Benchmark:	S&P 500
ETF Proxy	SPDR S&P 500 ETF
Avg. Fund Group	Morningstar Large-cap Blend

The Tandem Advisors Large Cap Core strategy seeks to invest in large cap companies that consistently grow their earnings and dividends. It seeks to invest in companies with competitive advantages stable management teams and consistent growth in earnings, revenues and cash flow resulting in consistent dividend growth. A company must pay dividends to be included in the portfolio.

The advisory fee will be assessed to the cash position and this strategy may not be appropriate for those clients who wish to be fully invested in the market. See Current Style Allocation for current cash positioning.

\*While composite returns are broadly representative of the performance of accounts participating in the discipline, it is important to note the returns are not necessarily representative of any individual client account due to the potential for different portfolio holdings across accounts.

	Quarterly Attribution vs. ETF Pr	оху	
	Top 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
BRO	Brown & Brown (Financials)	2.03	0.21
XOM	Exxon Mobil (Energy)	-1.28	0.21
STE	STERIS (Healthcare)	1.86	0.18
UNH	UnitedHealth Group (Healthcare)	-1.30	0.14
CVX	Chevron (Energy)	-0.81	0.13
	Bottom 5 Stocks		
Ticker	Description	O/U Weight	Total Effect
MKTX	MarketAxess (Financials)	2.62	-1.40
DG	Dollar General (Cons. Discr.)	3.34	-1.00
NVDA	Nvidia (Technology)	-2.31	-0.84
ABBV	AbbVie (Healthcare)	3.24	-0.83
SJM	J.M. Smucker Comp. (Cons. Staples)	4.13	-0.60

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Mgr. Gross	2.13%	4.48%	11.09%	9.74%	10.76%	10.71%
Mgr. Net	1.47%	3.14%	8.25%	6.94%	7.93%	7.88%
Avg. Fund	7.49%	13.92%	17.94%	14.22%	11.37%	12.07%
Benchmark	8.74%	16.89%	19.59%	14.60%	12.31%	12.86%

Trailing Standard Deviation							
		<u>3 Year</u>	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	10.89	12.19	9.29			
loss of capital.	Avg. Fund	16.08	20.39	15.07			
·	Benchmark	16.85	20.78	15.31			

Calendar Returns						
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-5.58%	20.00%	14.22%	21.48%	6.16%	14.94%
Mgr. Net	-8.02%	16.96%	11.32%	18.41%	3.44%	12.02%
Avg. Fund	-15.93%	26.97%	16.64%	30.11%	-5.07%	21.88%
Benchmark	-18.11%	28.71%	18.40%	31.49%	-4.38%	21.83%

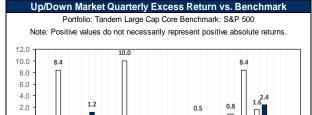
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	<u>IR</u>
5 Year	2.67	0.56	0.89	0.76	0.64
10 Year	2.72	0.56	0.86	1.05	0.77

	Current Style Allocation <sup>^</sup>							
		Value	Blend	Growth	_			
> 46.5 E	Bil.	19%	11%	21%	Large-cap			
6.4 to 46.	5 Bil.	24%	14%	10%	Mid-cap			
< 6.4 E	Bil	1%	0%	0%	Small-cap			
					-			
Stocks	82%			Foreign	2.1%			
Bonds	0%		Med. Mark	et Cap (M)	\$48,448			
Cash	18%	Wtd.	Med. Mark	et Cap (M)	\$50,571			

Top 10 Sector Weights^						
Sectors	Manager	ETF Proxy				
Financials	25.9%	12.1%				
Health Care	17.3%	14.3%				
Consumer Staples	12.4%	6.3%				
Industrials	8.3%	8.5%				
Information Technology	8.1%	29.4%				
Utilities	4.4%	2.8%				
Communication Services	3.2%	9.4%				
Consumer Discretionary	1.4%	10.9%				
Real Estate	1.0%	2.1%				
Energy	0.0%	<u>1.7%</u>				
% Weight In Top 3 Sectors	55.6%	32.7%				

Top 5 Holdings^					
Symbol	Description	<u>% Holding</u>			
CBOE	CBOE Global Markets Inc (Financials)	3.6%			
ABT	Abbott Laboratories (Healthcare)	3.6%			
SJM	J.M. Smucker Comp. (Cons. Staples)	3.3%			
FDS	FactSet Research Systems (Financials)	3.3%			
V	Visa (Technology)	3.3%			
	% Weight in Top Five Holdings	17.2%			

Portfolio Characteristics <sup>^</sup>						
	Manager	ETF Proxy				
Yield	1.4%	1.4%				
Trailing 12 Month P/E	32.3	33.0				
Forward 12 Month P/E	25.9	24.5				
Price/Book	5.9	6.3				
Price/Sales	4.6	4.9				
Price/Cash Flow	19.1	19.6				
P/E-to-Growth (PEG)	2.8	2.2				
Return on Equity	19.1%	20.6%				
Long-term Growth Rate	9.3%	10.8%				
Debt to Capital	37.5%	37.3%				
Active Share	89.8%					





Excess Return in Negative Benchmark Periods

# **RAYMOND JAMES®**

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### TCW INVESTMENT MANAGEMENT CO., LLC Large-cap Value

Q2 2023

Location	New York, NY
Manager(s)	Diane E. Jaffee
Avg. # Holdings	30 - 50
Annual Turnover	10% - 30%
Firm Assets	\$212.7 Billion (As of 3/31/23)
Strategy Assets	\$2.1 Billion (As of 3/31/23)
AMS Assets	RJCS: \$32.2 Million PS UMA: \$1.1 Million
Model Code	TCITCILCV
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	1/1/2005
Benchmark:	Russell 1000 Value
Avg. Fund Group	Morningstar Large-cap Value

The strategy seeks long-term capital appreciation by looking for companies at historically low valuations that have what they feel may be catalysts for appreciation. It is the team's belief that buying undervalued stocks with a catalyst or competitive advantage will lead to greater performance than the peers and benchmark over a full market cycle. The team calls this philosophy the "search for value poised for growth".

Experienced portfolio manager Diane Jaffee is a significant factor in finding the broad definition of opportunistic value that the strategy permits.

	Quarterly Attribution						
	Top 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
AVGO	Broadcom Inc. (Technology)	3.37	0.97				
LEN	Lennar (Cons. Discr.)	4.15	0.60				
FLEX	Flex (Technology)	2.67	0.48				
MCK	McKesson (Healthcare)	3.21	0.42				
APO	Apollo Global Management (Financials)	2.14	0.42				
	Bottom 5 Stocks						
Ticker	Description	O/U Weight	Total Effect				
META	Meta Platforms Inc. (Technology)	-2.12	-0.70				
ABBV	AbbVie (Healthcare)	2.55	-0.52				
AES	AES (Utilities)	1.93	-0.33				
WBD	Warner Bros. Discovery (Com. Services)	1.60	-0.32				
TGT	Target (Cons. Discr.)	1.22	-0.31				

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	10 Year
Mgr. Gross	4.59%	7.69%	20.90%	19.28%	9.00%	9.87%
Mgr. Net	3.92%	6.32%	17.83%	16.26%	6.21%	7.07%
Avg. Fund	3.94%	5.15%	12.26%	15.98%	9.38%	10.32%
Benchmark	4.07%	5.12%	11.54%	14.30%	8.11%	9.22%

Trailing Standard Deviation							
		<u>3 Year</u>	<u>5 Year</u>	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	19.71	25.29	18.64			
loss of capital.	Avg. Fund	15.68	20.83	15.43			
	Benchmark	15.96	20.72	15.45			

Calendar Returns							
	2022	2021	2020	<u>2019</u>	<u>2018</u>	2017	
Mgr. Gross	-6.15%	30.21%	7.28%	26.91%	-15.86%	15.60%	
Mgr. Net	-8.58%	26.93%	4.53%	23.71%	-18.05%	12.67%	
Avg. Fund	-4.81%	27.69%	4.17%	26.54%	-7.35%	17.51%	
Benchmark	-7.54%	25.16%	2.80%	26.54%	-8.27%	13.66%	

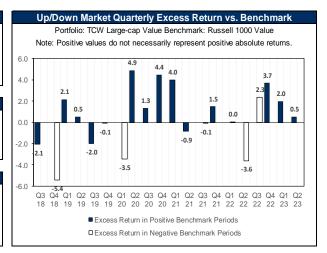
Modern Portfolio Theory Stats							
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR		
5 Year	0.15	1.21	0.98	0.29	0.04		
10 Year	-0.51	1.18	0.96	0.48	NM		

Current Style Allocation								
		Value	Blend	Growth	_			
> 46.5 l	Bil.	36%	17%	7%	Large-cap			
6.4 to 46.	5 Bil.	25%	10%	5%	Mid-cap			
< 6.4 Bil		0%	0%	0%	Small-cap			
					_			
Stocks	99%			Foreigr	n 0.0%			
Bonds	0%	Med. Market Cap (M) \$37,762						
Cash	1%	Wtd. Med. Market Cap (M) \$43,894						

Top 10 Sector Weights							
Sectors	Manager	Index					
Financials	19.4%	20.1%					
Information Technology	16.4%	9.0%					
Health Care	15.3%	15.8%					
Consumer Discretionary	10.8%	5.3%					
Industrials	10.6%	13.5%					
Communication Services	6.9%	5.1%					
Consumer Staples	5.5%	8.4%					
Energy	5.1%	7.9%					
Real Estate	4.1%	4.9%					
Materials	3.8%	4.8%					
% Weight In Top 3 Sectors	51.1%	44.9%					

	Top 5 Holdings					
Symbol	Description	<u>% Holding</u>				
LEN	Lennar (Cons. Discr.)	4.2%				
AVGO	Broadcom Inc. (Technology)	3.9%				
JPM	JPMorgan Chase & Co. (Financials)	3.7%				
MCK	McKesson (Healthcare)	3.6%				
DRI	Darden Restaurants (Cons. Discr.)	3.4%				
	% Weight in Top Five Holdings	18.9%				

Portfolio Characteristics						
	Manager	Index				
Yield	2.2%	2.3%				
Trailing 12 Month P/E	19.8	21.8				
Forward 12 Month P/E	14.2	17.1				
Price/Book	2.7	2.6				
Price/Sales	1.9	2.5				
Price/Cash Flow	11.0	13.6				
P/E-to-Growth (PEG)	1.4	2.2				
Return on Equity	13.7%	14.3%				
Long-term Growth Rate	7.8%	7.0%				
Debt to Capital	44.6%	37.3%				
Active Share	86.7%					



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### TCW INVESTMENT MANAGEMENT CO., LLC Large-cap Value Balanced

Q2

2023

Location	New York, NY
Manager(s)	Diane E. Jaffee
Avg. # Holdings	30 - 65
Annual Turnover	30% - 60%
Firm Assets	\$212.7 Billion (As of 3/31/23)
Strategy Assets	\$10.0 Million (As of 3/31/23)
AMS Assets	RJCS: \$10.2 Million PS UMA: \$0.5 Million
Model Code	TCWLVB
Model Delivery	No
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	1/1/2006
Benchmark:	60% Russell 1000 Value/ 40% BCIGC
Avg. Fund Group	60% Large-cap Value/ 40% Interm. Bond

TCW's Large-cap Value Balanced strategy seeks long-term capital appreciation by looking for companies at historically low valuations that have what they feel may be catalysts for appreciation. It is the team's belief that buying undervalued stocks with a catalyst or competitive advantage will lead to greater performance than the peers and benchmark over a full market cycle. The team calls this philosophy the "search for value poised for growth".

Experienced portfolio manager Diane Jaffee is a significant factor in finding the broad definition of opportunistic value that the strategy permits.

	Quarterly Attribution - Equity Only							
	Top 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
AVGO	Broadcom Inc. (Technology)	3.37	0.97					
LEN	Lennar (Cons. Discr.)	4.15	0.60					
FLEX	Flex (Technology)	2.67	0.48					
MCK	McKesson (Healthcare)	3.21	0.42					
APO	Apollo Global Management (Financials)	2.14	0.42					
	Bottom 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
META	Meta Platforms Inc. (Technology)	-2.12	-0.70					
ABBV	AbbVie (Healthcare)	2.55	-0.52					
AES	AES (Utilities)	1.93	-0.33					
WBD	Warner Bros. Discovery (Com. Services)	1.60	-0.32					
TGT	Target (Cons. Discr.)	1.22	-0.31					

	Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>	
Mgr. Gross	2.64%	5.84%	13.18%	12.01%	6.95%	7.47%	
Mgr. Net	1.94%	4.40%	10.14%	8.99%	4.06%	4.57%	
Avg. Fund	2.14%	4.17%	7.31%	8.32%	6.72%	7.38%	
Benchmark	2.17%	3.76%	7.09%	7.62%	5.75%	6.32%	

Trailing Standard Deviation						
		<u>3 Year</u>	<u>5 Year</u>	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	13.71	16.80	12.43		
loss of capital.	Avg. Fund	10.88	13.26	9.79		
	Benchmark	10.42	12.88	9.55		

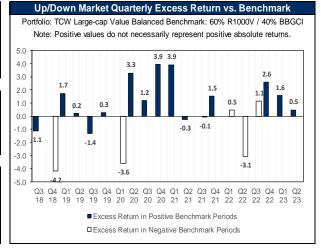
	Calendar Returns							
	2022	2021	2020	2019	2018	2017		
Mgr. Gross	-6.89%	19.58%	8.68%	19.39%	-9.90%	11.62%		
Mgr. Net	-9.44%	16.38%	5.74%	16.19%	-12.36%	8.62%		
Avg. Fund	-7.74%	15.93%	7.69%	19.50%	-4.04%	12.30%		
Benchmark	-7.47%	14.03%	5.21%	18.55%	-4.45%	8.96%		

Current Style Allocation								
		Value	Blend	Growth				
> 46.5 l	Bil.	36%	17%	7%	Large-cap			
6.4 to 46.5 Bil.		25%	10%	5%	Mid-cap			
< 6.4 Bil		0%	0%	0%	Small-cap			
					_			
Stocks	68%			Foreign	0.0%			
Bonds	29%	Med. Market Cap (M) \$37,762						
Cash	3%	Wtd.	Med. Mark	et Cap (M)	\$43,894			

Top 10 Sector Weights						
Sectors	Manager	Index				
Financials	19.4%	20.1%				
Information Technology	16.4%	9.0%				
Health Care	15.3%	15.8%				
Consumer Discretionary	10.8%	5.3%				
Industrials	10.6%	13.5%				
Communication Services	6.9%	5.1%				
Consumer Staples	5.5%	8.4%				
Energy	5.1%	7.9%				
Real Estate	4.1%	4.9%				
Materials	3.8%	4.8%				
% Weight In Top 3 Sectors	51.1%	44.9%				

Top 5 Holdings					
Symbol	Description	<u>% Holding</u>			
91282CCZ2	U.S. Treasury, 0.875%, 6/30/26	15.8%			
MBB	iShares MBS ETF	3.3%			
LEN	Lennar (Cons. Discr.)	2.8%			
AVGO	Broadcom Inc. (Technology)	2.7%			
JPM	JPMorgan Chase & Co. (Financials)	2.5%			
	% Weight in Top Five Holdings	27.2%			

Portfolio Characteristics								
Manager Index								
2.4% 2.3%								
2 Month P/E 19.8 21.8								
2 Month P/E 14.2 17.1								
k 2.7 2.6								
es 1.9 2.5								
h Flow 11.0 13.6								
owth (PEG) 1.4 2.2								
Equity 13.7% 14.3%								
n Growth Rate 7.8% 7.0%								
apital 44.6% 37.3%								
apital 44.6%								



# RAYMOND JAMES®

wodern Portiono Theory Stats								
	Alpha	Beta	$R^2$	Sharpe	IR			D
5 Year	0.32	1.29	0.98	0.32	0.12			
10 Year	-0.13	1.27	0.96	0.52	NM			
								-

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### THE LONDON COMPANY OF VIRGINIA, LLC Income Equity

Location	Richmond, VA				
Manager(s)	Stephen Goddard, Sam Hutchings				
Avg. # Holdings	25 - 35				
Annual Turnover	10% - 20%				
Firm Assets	\$32.1 Billion (As of 3/31/23)				
Strategy Assets	\$21.1 Billion (As of 3/31/23)				
AMS Assets	RJCS: \$52.0 Million PS UMA: \$7.2 Million				
Model Code	LDNLDNIE				
Model Delivery	Yes				
Status (Account Min.)	Recommended (\$100,000)				
RJCS Composite Start	7/1/2022				
Benchmark:	Russell 1000 Value				
Avg. Fund Group	Morningstar Large-cap Value				

Q2

2023

The London Company team believes that markets are less efficient at assessing risk than reward, and that protecting client assets in down markets has the potential to deliver meaningful long-term performance. The team values high return on capital businesses and focuses on strong balance sheets. The focused portfolio of 25 - 35 names and low turnover results in a high active share strategy with a focus on dividend yield.

Current Style Allocation									
Value Blend Growth									
> 46.5	Bil.	46%	25%	18%	Large-cap				
6.4 to 46.	5 Bil.	5% 3% 3% Mid-cap							
< 6.4 E	< 6.4 Bil 0% 0% 0% Small-ca								
Stocks	Stocks 98% Foreign 7.7%								
Bonds	0%	Med. Market Cap (M) \$113,622							
Cash	2%	Wtd. Med. Market Cap (M) \$151,521							

Top 10 Sector Weights						
Sectors	Manager	Index				
Information Technology	19.3%	9.0%				
Financials	18.8%	20.1%				
Consumer Staples	12.5%	8.4%				
Industrials	12.0%	13.5%				
Health Care	10.6%	15.8%				
Consumer Discretionary	7.9%	5.3%				
Communication Services	6.6%	5.1%				
Materials	3.9%	4.8%				
Energy	3.3%	7.9%				
Real Estate	2.6%	<u>4.9%</u>				
% Weight In Top 3 Sectors	50.6%	37.5%				

Top 5 Holdings					
Symbol	Description	<u>% Holding</u>			
AAPL	Apple (Technology)	7.4%			
TXN	Texas Instruments (Technology)	4.7%			
BRK.B	Berkshire Hathaway (Financials)	4.3%			
LOW	Lowe's Companies (Cons. Discr.)	4.2%			
MSFT	Microsoft (Technology)	4.2%			
	% Weight in Top Five Holdings	24.8%			

	Quarterly Attribution vs. ETF Proxy							
	Top 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
AAPL	Apple (Technology)	6.78	0.86					
MSFT	Microsoft (Technology)	3.94	0.55					
LOW	Lowe's Companies (Cons. Discr.)	3.86	0.29					
ХОМ	Exxon Mobil (Energy)	-2.44	0.27					
NTDOY	Nintendo Co., Ltd. (Comm. Serv.)	1.99	0.24					
	Bottom 5 Stocks							
Ticker	Description	O/U Weight	Total Effect					
META	Meta Platforms Inc. (Technology)	-2.12	-0.70					
TGT	Target (Cons. Discr.)	2.50	-0.65					
CCI	Crown Castle Inc. (Real Estate)	2.78	-0.50					
PGR	Progressive (Financials)	3.68	-0.46					
UPS	United Parcel Service (Industrials)	3.55	-0.40					

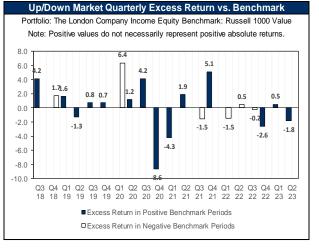
Trailing Returns*							
2nd Qtr. YTD 1 Year 3 Year 5 Year 10 Year							
Mgr. Gross	2.23%	3.79%	7.35%	11.39%	10.06%	10.31%	
Mgr. Net	1.57%	2.45%	4.61%	8.55%	7.25%	7.50%	
Avg. Fund	3.94%	5.15%	12.26%	15.98%	9.38%	10.32%	
Benchmark	4.07%	5.12%	11.54%	14.30%	8.11%	9.22%	

Trailing Standard Deviation								
		<u>3 Year</u>	<u>5 Year</u>	10 Year				
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	14.74	18.66	13.79				
	Avg. Fund	15.68	20.83	15.43				
	Benchmark	15.96	20.72	15.45				

Calendar Returns						
	2022	2021	2020	<u>2019</u>	<u>2018</u>	2017
Mgr. Gross	-10.76%	26.35%	8.64%	28.49%	-2.31%	14.71%
Mgr. Net	-13.08%	23.17%	5.86%	25.25%	-4.82%	11.80%
Avg. Fund	-4.81%	27.69%	4.17%	26.54%	-7.35%	17.51%
Benchmark	-7.54%	25.16%	2.80%	26.54%	-8.27%	13.66%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	<u>IR</u>
5 Year	2.62	0.85	0.90	0.46	0.42
10 Year	2.21	0.84	0.89	0.68	0.46

Portfolio Characteristics				
	Manager	Index		
Yield	2.7%	2.3%		
Trailing 12 Month P/E	22.5	21.8		
Forward 12 Month P/E	19.8	17.1		
Price/Book	5.2	2.6		
Price/Sales	4.6	2.5		
Price/Cash Flow	17.0	13.6		
P/E-to-Growth (PEG)	1.9	2.2		
Return on Equity	23.8%	14.3%		
Long-term Growth Rate	8.8%	7.0%		
Debt to Capital	36.2%	37.3%		
Active Share	83.3%			



# RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### WASATCH GLOBAL INVESTORS Small-cap Value

Salt Lake City, UT Location Manager(s) Jim Larkins, Austin Bone Avg. # Holdings 45 - 65 Annual Turnover 30% - 70% Firm Assets \$23.8 Billion (As of 3/31/23) Strategy Assets \$2.4 Billion (As of 3/31/23) RJCS: \$68.9 Million PS UMA: \$33.9 Million AMS Assets UMA: \$106 Million Model Code WSAWSASV Model Delivery Yes Status (Account Min.) Recommended (\$100,000) **RJCS** Composite Start 10/1/2019 Benchmark: Russell 2000 Value Avg. Fund Group Morningstar Small-cap Value

Q2

2023

The Wasatch Small-cap Value Equity strategy is an extension of Wasatch's growth approach. Through a fundamental, bottom-up research approach, the investment team seeks to capitalize on the inefficiencies of markets created when growth stocks become value stocks. The Wasatch Small-cap Value strategy seeks to capture earnings growth and multiple expansion from growing smaller companies. Managed by long tenured portfolio manager Jim Larkins, the Small-cap Value Equity investment team seeks durable growth from high quality, well-managed companies that are temporarily mispriced, but have potential catalysts to generate sustainable competitive earnings over a 3-5 years investment horizon.

	Quarterly Attribution					
	Top 5 Stocks					
Ticker	Description	O/U Weight	Total Effect			
UFPT	UFP Technologies (Materials)	2.13	0.85			
APAM	Artisan Partners Asset Mgmt. (Financials)	2.58	0.54			
SAIA	Saia (Industrials)	2.11	0.50			
MEDP	Medspace Holdings (Healthcare)	2.34	0.50			
TREX	Trex (Industrials)	1.76	0.45			
	Bottom 5 Stocks					
Ticker	Description	<u>O/U Weight</u>	Total Effect			
SKY	Skyline Champion Corp. (Cons. Discr.)	2.97	-0.42			
SFBS	ServisFirst Bancshares (Financials)	1.20	-0.37			
LOPE	Grand Canyon Education (Cons. Discr.)	2.46	-0.34			
MGY	Magnolia Oil & Gas Corp. Class A (Energy)	2.08	-0.29			
FOXF	Fox Factory (Cons. Discr.)	1.62	-0.26			

Trailing Returns*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	10 Year
Mgr. Gross	7.58%	14.30%	19.96%	15.99%	7.42%	10.90%
Mgr. Net	6.90%	12.85%	16.91%	13.04%	4.67%	8.07%
Avg. Fund	4.18%	6.29%	13.08%	20.58%	6.70%	9.18%
Benchmark	3.18%	2.50%	6.01%	15.43%	3.54%	7.29%

Trailing Standard Deviation					
		<u>3 Year</u>	<u>5 Year</u>	10 Year	
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	24.14	30.90	22.95	
	Avg. Fund	23.63	29.60	21.95	
	Benchmark	25.12	29.30	22.12	

Calendar Returns						
	2022	2021	2020	<u>2019</u>	<u>2018</u>	<u>2017</u>
Mgr. Gross	-20.70%	26.10%	14.43%	25.67%	-8.58%	19.70%
Mgr. Net	-22.78%	22.92%	11.50%	22.50%	-10.95%	16.67%
Avg. Fund	-8.91%	33.46%	5.67%	22.99%	-13.99%	10.51%
Benchmark	-14.48%	28.27%	4.63%	22.39%	-12.86%	7.84%

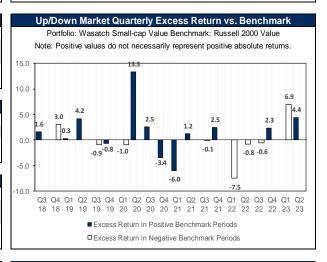
Modern Portfolio Theory Stats					
	<u>Alpha</u>	<u>Beta</u>	$R^2$	<u>Sharpe</u>	IR
5 Year	4.22	1.01	0.92	0.19	0.46
10 Year	3.82	0.98	0.89	0.43	0.50

Current Style Allocation					
		Value	Blend	Growth	
> 46.5 l	Bil.	0%	0%	0%	Large-cap
6.4 to 46.	5 Bil.	9%	13%	7%	Mid-cap
< 6.4 E	Bil	15%	30%	26%	Small-cap
					_
Stocks	99%			Foreigr	n 0.0%
Bonds	0%		Med. Mark	et Cap (M)	\$3,047
Cash	1%	Wtd.	Med. Mark	et Cap (M)	\$3,181

Top 10 Sector Weights					
Sectors	Manager	Index			
Financials	22.8%	24.2%			
Consumer Discretionary	18.6%	10.4%			
Industrials	15.9%	14.6%			
Health Care	14.8%	10.1%			
Information Technology	12.7%	6.3%			
Materials	6.2%	4.9%			
Energy	5.1%	9.1%			
Real Estate	1.9%	10.5%			
Consumer Staples	1.4%	2.6%			
Communication Services	<u>0.7%</u>	<u>2.9%</u>			
% Weight In Top 3 Sectors	57.4%	49.1%			

	Top 5 Holdings	
Symbol	Description	<u>% Holding</u>
KAI	Kadant (Industrials)	3.8%
ENSG	Ensign Group (Healthcare)	3.3%
NVMI	Nova Ltd. (Materials)	2.9%
HLNE	Hamilton Lane (Financials)	2.8%
APAM	Artisan Partners Asset Mgmt. (Financials)	2.8%
	% Weight in Top Five Holdings	15.6%

Portfolio Characteristics				
	Manager	Index		
Yield	1.3%	2.4%		
Trailing 12 Month P/E	19.7	11.5		
Forward 12 Month P/E	17.7	12.1		
Price/Book	3.6	1.4		
Price/Sales	2.6	1.7		
Price/Cash Flow	14.5	7.1		
P/E-to-Growth (PEG)	1.4	1.4		
Return on Equity	20.4%	9.1%		
Long-term Growth Rate	10.0%	7.0%		
Debt to Capital	24.5%	32.0%		
Active Share	95.8%			
Active Share	95.8%			



# **RAYMOND JAMES®**

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Q2	
2023	

### WCM INVESTMENT MANAGEMENT Focused Growth International ADR

Location	Laguna Beach, CA
Manager(s)	Michael Trigg, Sanjay Ayer
Avg. # Holdings	25 - 35
Annual Turnover	15% - 35%
Firm Assets	\$77.0 Billion (As of 3/31/23)
Strategy Assets	\$52.9 Billion (As of 3/31/23)
AMS Assets	RJCS: \$211.4 Million
Model Code	WCIFGI
Model Delivery	No
Status (Account Min.)	Recommended (Closed)
RJCS Composite Start	10/1/2016
Benchmark:	MSCI ACWI Ex-US
ETF Proxy	iShares MSCI ACWI Ex-US ETF
Avg. Fund Group	Morningstar Foreign Stock

WCM's Focused Growth International ADR strategy is closed to new accounts due to capacity.

WCM's Focused Growth International investment philosophy is considered bottom-up, traditional growth with a valuation bias. This style is a product of the team's philosophy that the best international investments are high quality companies poised to benefit from global secular growth themes which have expanding and durable competitive advantages (i.e. an expanding economic moat).

	Quarterly Contribution		
	Top 5 Stocks		
Ticker	Description	Avg. Weight	Contribution
RACE	Ferrari (Cons. Discr.)	4.40	0.87
ICLR	ICON (Healthcare)	2.96	0.51
STE	STERIS (Healthcare)	2.73	0.48
EXPGY	Experian (Industrials)	2.69	0.45
FERG	Ferguson PLC (Industrials)	2.33	0.40
	Bottom 5 Stocks		
Ticker	Description	Avg. Weight	Contribution
EPAM	EPAM Systems (Technology)	1.55	-0.47
LNNGY	Li Ning Co. (Cons. Disc.)	1.06	-0.39
MTD	Mettler-Toledo International (Healthcare)	2.22	-0.36
BAESY	BAE Systems (Industrials)	1.68	-0.16
EVVTY	Evolution AB (Cons. Discr.)	3.18	-0.14

	Trailing Returns*					
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	10 Year
Mgr. Gross	3.87%	14.79%	20.78%	8.29%	10.69%	10.99%
Mgr. Net	3.17%	13.26%	17.55%	5.36%	7.70%	8.00%
Avg. Fund	3.27%	11.71%	17.37%	9.43%	5.14%	6.36%
Benchmark	2.44%	9.47%	12.72%	7.22%	3.52%	4.75%

Trailing Standard Deviation					
		<u>3 Year</u>	<u>5 Year</u>	10 Year	
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	22.28	24.14	18.14	
loss of capital.	Avg. Fund	18.30	21.02	16.28	
	Benchmark	18.11	20.79	16.27	

Calendar Returns						
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-27.15%	19.40%	32.25%	39.20%	-5.92%	33.79%
Mgr. Net	-29.19%	16.20%	28.73%	35.52%	-8.49%	30.24%
Avg. Fund	-14.47%	11.25%	10.64%	23.17%	-13.30%	27.08%
Benchmark	-16.00%	7.82%	10.65%	21.51%	-14.20%	27.19%

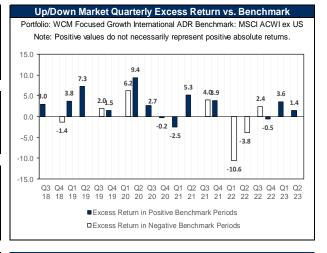
Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR
5 Year	7.33	1.08	0.87	0.38	0.84
10 Year	6.22	1.02	0.84	0.55	0.85

Current Style Allocation					
		Value	Blend	Growth	
> 46.5 E	Bil.	6%	8%	67%	Large-cap
6.4 to 46.5	5 Bil.	3%	8%	8%	Mid-cap
< 6.4 E	Bil	0%	0%	0%	Small-cap
Stocks	96%		Emergir	ng Markets	5.5%
Bonds	0%		Med. Mark	et Cap (M)	\$53,610
Cash	4%	Wtd.	Med. Mark	et Cap (M)	\$59,067

Top 5 Sector / Country Weights				
Sectors	Manager	ETF Proxy		
Industrials	25.5%	13.2%		
Health Care	22.3%	9.6%		
Financials	16.0%	20.6%		
Information Technology	13.6%	11.8%		
Consumer Discretionary	<u>12.7%</u>	12.1%		
% Weight In Top 5 Sectors	90.0%	67.3%		
Countries				
United States	28.1%	0.9%		
Netherlands	11.1%	2.9%		
United Kingdom	10.1%	9.9%		
Canada	8.8%	7.3%		
France	<u>8.8%</u>	<u>8.0%</u>		
% Weight in Top 5 Countries	66.8%	28.9%		

	Top 5 Holdings			
Symbol	Description	<u>% Holding</u>		
CP	Canadian Pacific (USA)	4.8%		
NVO	Novo Nordisk (Denmark)	4.8%		
RACE	Ferrari (Italy)	4.7%		
ADYEY	Adyen N.V. (Netherlands)	4.2%		
ASML	ASML Holdings (Netherlands)	4.1%		
	% Weight in Top Five Holdings	22.6%		

Portfolio Characteristics				
	Manager	ETF Proxy		
Yield	1.1%	3.2%		
Trailing 12 Month P/E	32.6	17.6		
Forward 12 Month P/E	26.1	16.5		
Price/Book	6.2	2.3		
Price/Sales	5.5	2.2		
Price/Cash Flow	23.2	10.8		
P/E-to-Growth (PEG)	2.0	1.7		
Return on Equity	19.5%	13.9%		
Long-term Growth Rate	12.4%	7.9%		
Debt to Capital	31.2%	26.5%		



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### WESTWOOD MANAGEMENT CORP. Large-cap Value

Location	Dallas, TX
Manager(s)	M. Lockridge, L. Hill, M. Wall
Avg. # Holdings	40 - 60
Annual Turnover	10% - 50%
Firm Assets	\$12.0 Billion (As of 3/31/23)
Strategy Assets	\$3.5 Billion (As of 3/31/23)
AMS Assets	RJCS: \$63.4 Million PS UMA: \$5.7 Million
Model Code	WWDWWDLV
Model Delivery	Yes
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	10/1/2016
Benchmark:	Russell 1000 Value
Avg. Fund Group	Morningstar Large-cap Value

Q2

2023

The Westwood Large-cap Value strategy utilizes a team-based approach that seeks to identify and invest in stocks that possess a catalyst, which is an identifiable positive change that can be recognized by investors within a reasonable time horizon. The team continuously applies diligent bottom-up company research to identify stocks where expectations for earnings are underestimated by Wall Street relative to Westwood's proprietary analysis.

	Quarterly Attribution				
	Top 5 Stocks				
Ticker	Description	O/U Weight	Total Effect		
MSFT	Microsoft (Technology)	3.43	0.51		
GOOGL	Alphabet (Comm. Serv.)	2.80	0.38		
AAPL	Apple (Technology)	2.30	0.30		
AJG	Arthur J. Gallagher & Co. (Financials)	2.13	0.28		
AIG	American International Group (Financials)	2.39	0.25		
	Bottom 5 Stocks				
Ticker	Description	O/U Weight	Total Effect		
META	Meta Platforms Inc. (Technology)	-2.12	-0.71		
EL	Estee Lauder Companies (Cons. Staples)	1.69	-0.47		
PGR	Progressive (Financials)	1.78	-0.24		
GILD	Gilead Sciences (Healthcare)	2.25	-0.23		
Т	AT&T (Comm. Serv.)	1.18	-0.22		

		Traili	ng Returns	S*		
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	10 Year
Mgr. Gross	4.48%	3.77%	12.12%	13.53%	9.08%	10.57%
Mgr. Net	3.81%	2.44%	9.26%	10.64%	6.29%	7.75%
Avg. Fund	3.94%	5.15%	12.26%	15.98%	9.38%	10.32%
Benchmark	4.07%	5.12%	11.54%	14.30%	8.11%	9.22%

Trailing	Standard Dev	iation		
		<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	13.72	18.06	13.52
loss of capital.	Avg. Fund	15.68	20.83	15.43
	Benchmark	15.96	20.72	15.45

		Calen	dar Retur	ns		
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-4.15%	23.80%	4.09%	28.03%	-5.23%	21.88%
Mgr. Net	-6.63%	20.68%	1.42%	24.80%	-7.67%	18.80%
Avg. Fund	-4.81%	27.69%	4.17%	26.54%	-7.35%	17.51%
Benchmark	-7.54%	25.16%	2.80%	26.54%	-8.27%	13.66%

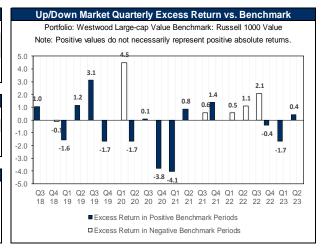
	Modern Port	folio Thec	ory Stats		
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR
5 Year	1.57	0.86	0.97	0.42	0.51
10 Year	2.28	0.86	0.96	0.71	0.83

		Current S	Style Alloo	cation	
		Value	Blend	Growth	
> 46.5 I	Bil.	46%	20%	15%	Large-cap
6.4 to 46.	5 Bil.	10%	7%	2%	Mid-cap
< 6.4 E	Bil	0%	0%	0%	Small-cap
Stocks	98%			Foreign	n 0.0%
Bonds	0%		Med. Mark	et Cap (M)	\$101,776
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$114,030

Top 10 See	ctor Weights	
Sectors	Manager	Index
Financials	19.1%	20.1%
Health Care	15.2%	15.8%
Information Technology	12.5%	9.0%
Industrials	12.2%	13.5%
Consumer Staples	11.5%	8.4%
Energy	9.2%	7.9%
Real Estate	6.5%	4.9%
Utilities	5.4%	5.2%
Consumer Discretionary	4.8%	5.3%
Communication Services	3.6%	<u>5.1%</u>
% Weight In Top 3 Sectors	46.8%	44.9%

	Top 5 Holdings	
Symbol	Description	<u>% Holding</u>
JNJ	Johnson & Johnson (Healthcare)	3.2%
MSFT	Microsoft (Technology)	3.2%
COP	ConocoPhillips (Energy)	2.9%
WMT	Walmart Inc. (Cons. Staples)	2.8%
BDX	Becton, Dickinson and Co. (Healthcare)	2.8%
	% Weight in Top Five Holdings	14.9%

Portfolio	Characteristics	
	Manager	Index
Yield	2.3%	2.3%
Trailing 12 Month P/E	26.0	21.8
Forward 12 Month P/E	21.6	17.1
Price/Book	4.7	2.6
Price/Sales	3.6	2.5
Price/Cash Flow	16.8	13.6
P/E-to-Growth (PEG)	2.2	2.2
Return on Equity	19.1%	14.3%
Long-term Growth Rate	8.5%	7.0%
Debt to Capital	38.6%	37.3%
Active Share	77.0%	



# **RAYMOND JAMES®**

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

# **RJCS AGGRESSIVENESS RANKINGS**

Fixed Income Managers - Taxable

	5-yr Gross 5-yr Net Annon- 5-yr Std. 5-yr Std. 5-yr 5-yr	5-yr Gross	5-yr Net			5-yr Std.	E Alaba	<u>-</u>	5-yr	Avg.	Avg.	Current	Yield to	Effective		Quality	lity			Style over Long-
Manager		Perf.**		2000 Fell.	o-yr beta	Dev.	э-уг мірпа	3-YF IR	Risk	Maturity	Coupon	Yield	Worst	Duration	AAA	A-A	BBB	<bbb< th=""><th>Denciniark</th><th>term</th></bbb<>	Denciniark	term
Taxable	_																			
Eagle Vertical Income*	50 - 75	3.5%	%6.0	N/A	0.9	8.3	2.1	0.7	3.1	9.1	3.6%	4.0%	5.2%	6.7	8%	35%	56%	1%	Bloomberg Corporate Bond	Balanced
Eagle TMIS*	60 - 80	0.8%	-1.7%	-5.9%	1.1	5.9	0.1	0.2	9.0	8.4	3.2%	3.5%	4.8%	6.2	73%	11%	16%	%0	Bloomberg U.S Aggregate	Core Plus
Sage ETF Core Plus	5 - 10	1.0%	-1.6%	N/A	1.0	6.5	0.2	0.1	3.4	9.5	3.4%	5.3%	5.3%	6.7	57%	19%	17%	7%	Bloomberg U.S Aggregate	Core Plus ETF Allocation
Federated Core Plus with MAPs	35 - 55 90 - 400 per MAP	2.2%	-0.4%	1.2%	1.0	5.8	1.4	0.9	1.6	8.6	3.0%	3.3%	4.9%	6.4	56%	31%	12%	1%	Bloomberg U.S Aggregate	Core Plus
Federated Gov't Cred with MAPs	35 - 55 90 - 400 per MAP	2.3%	-0.2%	8.2%	1.0	6.1	1.3	1.3	1.0	8.9	2.9%	3.2%	4.7%	6.6	56%	31%	13%	%0	Bloomberg Govt/Corp	Intermediate
Eagle Tax Aware*	40 - 60	1.6%	%6.0-	3.3%	1.0	4.1	0.2	0.2	0.8	4.4	3.9%	4.0%	4.1%	3.9	37%	43%	16%	4%	60% BBGCI/40% BC 7-Yr. Muni	Muni/Taxable
Federated Interm. G/C with MAPs	35 - 55 90 - 400 per MAP	2.0%	-0.5%	4.3%	1.0	4.0	0.8	1.0	0.8	4.4	2.6%	2.7%	4.9%	3.9	58%	24%	18%	%0	Bloomberg Int Govt/Corp	Intermediate
Federated Gov't Cred without MAPs	35 - 55	2.5%	-0.1%	9.4%	1.0	6.3	1.5	1.1	1.4	9.0	2.9%	3.2%	4.7%	6.7	53%	36%	11%	%0	Bloomberg Govt/Corp	Intermediate
Lord Abbett HQ Intermediate	10 - 25	-0.2%	-2.7%	9.8%	1.1	5.8	-0.2	WN	1.3	10.6	3.7%	3.9%	4.7%	6.1	100%	%0	%0	%0	65% BB Mtg/ 35% BB Govt.	Intermediate
Western Gov/Corp	30 - 40	1.3%	-1.3%	7.8%	1.0	3.9	0.0	0.0	0.7	4.1	2.5%	2.7%	4.8%	3.7	56%	32%	11%	%0	Bloomberg Int Govt/Corp	Intermediate
Madison Reinhart Intermediate	30 - 35	1.4%	-1.2%	4.9%	1.0	4.0	0.1	0.3	0.5	4.6	2.7%	3.0%	4.8%	4.0	55%	45%	%0	%0	Bloomberg Int Govt/Corp	Intermediate
Eagle High Quality*	30 - 50	1.3%	-1.3%	6.6%	1.0	4.0	0.0	0.2	0.3	4.6	3.0%	3.1%	4.8%	3.9	68%	12%	20%	%0	Bloomberg Int. Gov/Corp	Intermediate
Sage Interm. Taxable	20 - 50	1.8%	-0.8%	5.2%	1.0	4.3	0.5	0.4	1.5	5.4	2.9%	3.1%	5.0%	3.9	29%	18%	23%	%0	Bloomberg Int Govt/Corp	Intermediate
Bloomberg U.S Aggregate	N/A	0.8%	N/A	5.2%	N/A	5.7	N/A	N/A	NA	8.6	0.0%	3.2%	4.8%	6.3	73%	15%	12%	%0	N/A	AN
Bloomberg Int. Gov/Corp	N/A	1.2%	N/A	5.1%	N/A	4.0	N/A	N/A	N/A	4.3	0.0%	2.8%	4.8%	3.8	67%	18%	15%	%0	N/A	NA
erformance represei	Performance represents the RJCS gross of any fees composite.	of any fees c	composite.			W - Manag	W - Manager is currently on the RJCS WatchList	y on the R.	JCS Watch	List	NR - Mai	NR - Manager is not recommended	recomment	ded		C - Manage	r is currently	/ closed to	C - Manager is currently closed to new investors	

Manager statistics are drawn from FactSet. Please see RuLCS' performance beginning on Page 191. \*\*Please see RuLCS' performance disclosures beginning on Page 217.

Past performance does not guarantee future results. All investments are subject to risk and you may incur a profit or a loss. Asset allocation and diversification do not ensure a profit or protect against a loss. Indices are not available for direct investment. Any investor who attempts to minic the performance of an index would incur fees and expenses which would reduce returns.

\*Eagle Asset Management is a wholly owned subsidiary of Raymond James Investment Management (RJIM)

# **RJCS AGGRESSIVENESS RANKINGS**

Fixed Income Managers - Municipal

Manager # of honds 5-yr Gross 5-yr Net 2008 Perf 5-yr Bera 5-yr Std. 5-yr	# of honds	5-yr Gross	5-yr Net	2008 Perf.	5-vr Beta	5-yr Std. 5	5-vr Alnha	5-yr Alpha 5-yr A	5-yr Residual	.vg.	Avg.	Current	Yield to	Effective		Quality	ty		Best Index St	Style over Long-
500	20102	Perf.**				Dev.					Coupon	Yield	Worst	Duration	AAA	A-A	BBB	<bbb< th=""><th></th><th>term</th></bbb<>		term
Municipal																				
AB Muni Income	15 - 20 1400 - 1800 per MAP	2.0%	-0.6%	N/A	1.1	5.3	0.1	0.1	1.3	14.5	4.9%	4.8%	4.2%	7.6	14%	38%	19%	15% E	Bloomberg Muni Bond	Intermediate/Long
Lord Abbett Muni	10 - 15	2.0%	-0.6%	-1.4%	1.0	6.3	-0.2	WN	0.7	20.0	4.8%	4.4%	3.6%	8.8	%6	91%	%0	9%0	Bloomberg 20-Yr Muni Bond	Long
Parametric TABS Muni	15 - 20	2.2%	-0.3%	-3.7%	1.0	6.0	0.1	0.1	0.9	16.9	4.6%	4.3%	3.6%	7.1	16%	84%	%0	%0	Bloomberg Barclays 20-Yr Muni Bond	Long
Eagle MMIS*	20 - 40	2.0%	-0.5%	-2.1%	0.9	5.0	-0.2	WN	0.8	13.8	4.8%	4.4%	3.3%	7.7	21%	%62	%0	0% E	Bloomberg 15-Yr Muni Bond	Long
Sage Core Muni	20 - 50	1.9%	-0.7%	1.2%	1.0	4.8	0.1	0.0	1.4	12.4	4.9%	4.7%	3.7%	6.7	%9	84%	8%	3%	Bloomberg 7-Yr Muni Bond	Intermediate/Long
GW&K Muni	25 - 30	2.0%	-0.6%	-0.2%	1:1	4.9	0.1	0.1	1.1	0.6	5.0%	4.5%	2.9%	5.7	18%	82%	%0		Bloomberg 7-Yr. Muni Bond	Intermediate/Long
Lord Abbett Interm. Muni	10 - 15	2.1%	-0.5%	3.7%	1:1	5.0	0.2	0.2	1.3	8.8	4.8%	4.3%	3.0%	5.2	15%	85%	%0	%0	Bloomberg 7-Yr Muni Bond	Intermediate/Long
Nuveen Muni	8 - 15	1.8%	-0.7%	2.1%	1.0	4.8	0.0	0.0	1.3	9.6	4.6%	4.3%	3.0%	5.7	28%	72%	%0		Bloomberg 7-Yr. Muni Bond	Intermediate/Long
Eagle Tax Free*	10 - 30	2.0%	-0.6%	3.8%	0.9	4.1	0.2	0.2	0.8	8.0	4.8%	4.4%	3.0%	5.4	21%	%62	%0	· %0	Bloomberg 7-Yr. Muni Bond	Intermediate
APA Muni	7 - 15	1.4%	-1.2%	4.5%	0.8	3.2	-0.1	MN	0.8	7.2	4.9%	4.6%	3.1%	3.8	31%	%69	%0	· %0	Bloomberg 5-Yr Muni Bond	Intermediate
Breckinridge Muni	35 - 45	1.3%	-1.2%	4.8%	0.9	3.8	-0.1	WN	0.9	6.1	4.9%	4.5%	2.9%	4.5	25%	74%	%0	%0	Bloomberg 5-Yr. Muni Bond	Intermediate
Sage Interm. Muni	20 - 50	1.6%	-1.0%	5.3%	0.9	3.6	0.1	0.2	0.7	5.2	5.0%	4.7%	3.3%	3.6	3%	93%	4%	· %0	Bloomberg 5-Yr. Muni Bond	Intermediate
Western Current Market Muni	5 - 15	1.4%	-1.2%	5.4%	0.8	3.1	-0.1	WN	0.5	5.0	4.7%	4.4%	3.1%	4.3	8%	86%	6%	· %0	Bloomberg 5-Yr. Muni Bond	Intermediate
Neuberger Tax Exempt Ltd. Mat.	9 - 18	1.4%	-1.1%	5.6%	0.7	2.7	-0.1	WN	0.4	3.5	4.8%	4.5%	3.1%	3.1	30%	%0Z	%0	· %0	Bloomberg 5-Yr. Muni S Bond	Short/Interme diate
Bloomberg Municipal 7 Year	N/A	1.8%	N/A	4.6%	N/A	4.3	N/A	N/A	N/A	6.8	%0.0	4.3%	3.1%	4.3	15%	80%	5%	%0	N/A	NA
Performance represents the RJCS gross of any fees composite.	ts the RJCS g	tross of any i	fees compc	site.	>	W - Manager is	is currently	on the RJ	currently on the RJCS WatchList	ist	NR - Man	ager is not i	NR - Manager is not recommended	led		C - Manager	is currently	closed to r	C - Manager is currently closed to new investors	

Past performance does not guarantee future results. All investments are subject to risk and you may incur a profit or a loss. Asset allocation and diversification do not ensure a profit or protect against a loss. Indices are not available for direct investment. Any investor who attempts to mimic the performance of an index would incur fees and expenses which would reduce returns.

\*Eagle Asset Management is a wholly owned subsidiary of Raymond James Investment Management (RJIM)

Please see net performance beginning on Page 191. \*\*Please see RJCS' performance disclosures beginning on Page 217.

# MANAGED LADDERED MUNICIPAL BOND PORTFOLIOS

Fixed Income Characteristics

Data as of 6/30/2023															
	Eagle Asset** (1 to 10 Year)	Eagle Asset** (5 to 15 Year)	Eagle Asset** (10 to 20 Year)	Nuveen (1 to 10 Year)	Nuveen (5 to 15 Year)	Parametric TABS Parametric TABS (1 to 10 Year) (5 to 15 Year)	Parametric TABS (5 to 15 Year)	PIMCO (2 to 7 Year)	PIMCO (3 to 11 Year)	Western Asset (1 to 15 Year)	Western Asset (1 to 30 Year)	Index: Bloomberg 5 yr Muni	Index: Bloomberg 5 Index: Bloomberg 7 yr Muni yr Muni	Index: Bloomberg 10 yr Muni	Index: Bloomberg 15 yr Muni
Characteristics:															
Average Duration	4.0	5.5	7.6	3.6	5.6	4.6	5.5	2.8	4.6	5.6	9.3	3.5	4.3	4.8	6.9
Average Maturity	5.1	9.3	14.2	4.9	9.3	6.9	9.9	3.0	5.3	6.3	11.5	4.8	6.8	9.8	14.2
Average Coupon	4.9%	4.8%	4.8%	4.7%	4.6%	4.4%	4.4%	4.5%	4.8%	3.7%	3.4%	4.6%	4.6%	4.4%	4.2%
Current Yield	4.5%	4.3%	4.3%	4.4%	4.2%	4.1%	4.2%	3.9%	4.1%	3.6%	3.5%	4.4%	4.3%	4.2%	4.2%
Yield-To-Worst	2.9%	2.9%	3.2%	2.9%	2.9%	3.0%	3.1%	3.1%	3.0%	3.3%	3.8%	3.1%	3.1%	3.1%	3.6%
Tax-Equivalent Yield*	4.9%	4.9%	5.4%	4.9%	4.9%	5.1%	5.3%	5.3%	5.0%	5.5%	6.5%	N/A	N/A	N/A	N/A
Credit Quality:															
AAA	24.0%	31.0%	20.0%	38.3%	34.4%	26.7%	26.2%	24.2%	24.6%	9.1%	9.8%	15.0%	15.0%	15.0%	14.0%
AA	58.0%	57.0%	74.0%	56.8%	61.0%	67.7%	67.9%	68.9%	62.0%	63.9%	64.8%	55.0%	54.0%	56.0%	57.0%
A	18.0%	12.0%	6.0%	4.4%	4.5%	5.5%	5.7%	6.9%	13.2%	27.0%	25.5%	25.0%	26.0%	23.0%	21.0%
BBB	0.0%	0.0%	0.0%	0.0%	0.1%	0.1%	0.1%	0.0%	0.2%	0.0%	0.0%	4.0%	5.0%	6.0%	8.0%
Less than BBB/Not Rated	0.0%	0.0%	0.0%	0.5%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	1.0%	0.0%	0.0%	0.0%
Sector Diversification:															
Revenue Bonds	64.0%	64.0%	60.0%	46.5%	56.8%	28.0%	28.7%	66.6%	53.7%	71.4%	70.4%	62.0%	65.0%	67.0%	69.0%
General Obligation	31.0%	34.0%	38.0%	48.8%	40.9%	69.4%	69.3%	23.8%	40.9%	28.6%	29.6%	34.0%	34.0%	33.0%	31.0%
Escrowed/Pre-Refnd.	3.0%	0.0%	6.0%	3.1%	0.5%	1.2%	0.5%	0.0%	30.0%	0.0%	0.0%	4.0%	1.0%	0.0%	0.0%
Other	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Cash	2.0%	2.0%	2.0%	1.6%	1.8%	1.4%	1.4%	9.5%	5.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Average # of Holdings	10-20	10-20	10-20	8-16	8-16	10-40	10-40	10-40	10-40	15-30	30-60	N/A	N/A	N/A	N/A
* Tax-Equivalent Yield: Computed using the Top Federal tax Bracket (37.0%) and the Medicare surtax (3.8%). State tax not included. Tax-Equivalent Yield = Yield-To-Worst / (1-40.8%)	mputed using the	: Top Federal ta	tx Bracket (37.0'	%) and the Med	licare surtax (3.	8%). State tax r	tot included. Tax	-Equivalent Yie	≱ld = Yield-To-M	/orst / (1-40.8%					

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Data is manager supplied and while believed to be reliable has not been independently verified. \*\*Eagle Asset Management, Inc. ("Eagle"), based in St. Petersburg, FL, is a wholly-owned subsidiary of Raymond James Investment Management (RJIM).

RJIM is an SEC registered investment adviser and wholly owned subsidiary of Raymond James Financial, Inc.

CORPORATE LADDERED BOND PORTFOLIOS

Fixed Income Characteristics

Data as of 6/30/2023												
	Eagle Asset* (1 to 5 Year)	Eagle Asset* (1 to 10 Year)	Madison Reinhart Madison Reinhart (1 to 5 Year) (1 to 10 Year)	Madison Reinhart (1 to 10 Year)	Nuveen ESG (1 to 5 Year)	Nuveen ESG (1 to 10 Year)	Parametric (1 to 5 Year)	Parametric (1 to 10 Year)	Western Asset (1 to 5 Year)	Western Asset (1 to 10 Year)	Index: Bloomberg US Corp (1-5)	Index: Bloomberg Intermediate Corp
Characteristics:												
Average Duration	2.3	4.1	2.2	4.1	2.6	4.7	2.2	4.2	2.0	4.1	2.6	4.0
Average Maturity	2.5	4.7	2.4	4.8	2.9	5.5	2.4	5.0	2.2	4.7	2.9	4.8
Average Coupon	3.3%	3.3%	3.2%	3.0%	2.7%	2.9%	3.1%	3.2%	2.7%	3.2%	3.5%	3.6%
Current Yield	3.5%	3.6%	3.4%	3.4%	2.9%	3.1%	3.2%	3.3%	2.9%	3.4%	3.7%	3.8%
Yield-To-Worst	5.4%	5.3%	5.3%	5.2%	5.1%	5.0%	5.3%	5.1%	5.2%	5.0%	5.6%	5.5%
Credit Quality:												
AAA	6.0%	3.0%	4.6%	0.0%	5.1%	5.1%	1.3%	3.3%	0.0%	3.0%	0.9%	0.6%
AA	3.0%	6.0%	14.6%	14.7%	10.2%	9.8%	6.5%	5.2%	26.7%	14.9%	5.8%	5.2%
A	31.0%	38.0%	80.8%	85.3%	84.8%	85.1%	46.7%	48.4%	57.1%	55.3%	47.9%	45.7%
BBB	60.0%	53.0%	0.0%	0.0%	0.0%	0.0%	43.9%	41.5%	16.2%	26.8%	43.8%	46.2%
Less than BBB/Not Rated	%0.0	0.0%	0.0%	0.0%	0.0%	0.0%	1.6%	1.6%	0.0%	0.0%	1.6%	2.2%
Sector Diversification:												
Financials	36.0%	33.0%	39.6%	43.0%	44.8%	40.3%	15.5%	17.9%	34.9%	29.8%	45.0%	41.1%
Industrials	58.0%	62.0%	38.3%	38.6%	50.2%	49.6%	76.5%	72.3%	63.1%	67.2%	49.4%	52.2%
Utilities	5.0%	4.0%	21.0%	16.1%	5.1%	10.1%	6.2%	5.8%	2.0%	3.0%	5.6%	6.7%
Other	%0.0	0.0%	0.0%	%0.0	0.0%	0.0%	0.2%	2.5%	0.0%	0.0%	0.0%	0.0%
Cash	1.0%	1.0%	1.1%	2.3%	0.0%	0.0%	1.6%	1.6%	0.0%	0.0%	0.0%	0.0%
Average # of Holdings	16 26	16.05	15 25	16.06	16.05	16 26	16.06	16.05	01 00	01.00	VIN	NIZA
	67-61	CZ-CI	07-01	67-61	C7-C1	07-01	07-01	07-01	20-40	ZU-40	N/A	N/A

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Q2 2023

Q2 2023	ALL	IANCE	BERNSTI Municipal		ESTME	NTS	approach in	vesting prir	icipal Income P narily in invest exempt income.				
Location:		New York	, NY				RJCS Com Annual Turr		t 1/1/2023 20% - 50%				
Manager(s):		Daryl Cle	ments, Matthe	w Norton			Avg. # Holdi	ngs:	15 - 20 bonds	, plus 1400	- 1800 in com	pletion fu	und
Firm Assets:			llion (As of 3/3	,			```	,	Recommende	<b>(</b> )	,		
Strategy Assets	s:		n (As of 3/31/2	23)			Benchmark	-	Bloomberg Mu				
Model Code:		ALBMUNI					Avg. Fund G	Group:	Morningstar N	ational Muni	icipal		
AMS Assets:			24.4 Million										
	0.101		ling Returns		5.)(	40.14		0.54		o Allocatic			
Mar Oraca	2nd Qtr. -0.36%	<u>YTD</u> 1.94%	<u>1 Year</u> 2.20%	<u>3 Year</u> -0.12%	<u>5 Year</u> 1.96%	<u>10 Year</u> 2.77%	Durahata	5E0	CTORS	In alary (0()		RATION	(-l'- (0())
Mgr. Gross	-0.36%	0.65%	-0.38%	-0.12%	-0.61%	2.77% 0.19%	Buckets		Portfolio (%)	Index (%)	Buckets	Pon	folio (%)
Mgr. Net	-0.99% 0.20%	2.78%	-0.38%	-2.63% 0.44%	-0.61%	2.99%	Revenue Bo		68 25	68 27	099 1 - 2.99		6
Avg. Fund Benchmark		2.78%	3.19%	-0.58%	2.42% 1.84%	2.99%	General Ob Escrowed/F		25 0	27 5	1 - 2.99 3 - 4.99		10 20
Benchmark	-0.10%	2.0776	3.19%	-0.36%	1.04%	2.00%	Cash	re-Reina.	0	5 0	3 - 4.99 5 - 6.99		20 17
	•	Trailing S	tandard Dev	viation			Other		0 <u>7</u>	0	7 - 9.99		17
		rranning o		3 Year	5 Year	10 Year	Other		<u>1</u>	<u>v</u>	+ 10		30
Please rememb			Mgr. Gross	5.98	5.30	4.30						Total:	100
not measure th	e risk of a pe of capital.	ermanent	Avg. Fund	5.25	4.53	3.70		Total	: 100	100	QL	JALITY	
1033	or capital.		Benchmark	5.76	4.89	4.06					Buckets		folio (%)
											AAA		14
		Cale	ndar Return	s							AA		38
	2022	2021	2020	<u>2019</u>	2018	2017					A		19
Mgr. Gross	-9.30%	2.91%	5.74%	7.95%	1.20%	6.19%	0				BBB		13
Mgr. Net	-11.61%	0.32%	3.08%	5.24%	-1.35%	3.52%			s containing fixed inc m the model compos		Non-IG		15
Avg. Fund	-7.38%	2.60%	5.40%	7.84%	1.72%	5.46%					Not Rated		0
Benchmark	-8.53%	1.52%	5.21%	7.54%	1.29%	5.45%						Total:	100
	М	odern Po	rtfolio Theo						Portfolio C				
		<u>Alpha</u>	<u>Beta</u>	<u>R<sup>2</sup></u>	Sharpe	<u>IR</u>	Stocks	0%	Avg. Maturity			Coupon	4.9%
5 Year		0.11	1.08	0.95	0.08	0.08	Bonds	100%	Eff. Duration		Yield to		4.2%
10 Year		0.02	1.05	0.95	0.42	0.02	Cash	0%	Index Duration	7.46	Currer	nt Yield	4.8%

Q2 2023	AS	ASSET PRESERVATION ADVISORS High Quality Intermediate Tax-Exempt									
Location:		Atlanta, GA	N N								
Manager(s):		Kevin Woo	ods, Trisha B	Broussard, H	Kyle Gerbe	rding					
Firm Assets: \$6.2 Billion (As of 3/31/23)											
Strategy Assets	S:	\$1.8 Billion	(As of 3/31	/23)							
Model Code:		APAHQIMU	J								
AMS Assets:		RJCS: \$52	2.6 Million								
		Traili	ng Return	S*							
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	10 Year					
Mgr. Gross	-0.66%	1.11%	1.82%	-0.66%	1.37%	1.97%					
Mgr. Net	-1.30%	-0.17%	-0.75%	-3.16%	-1.18%	-0.59%					
Avg. Fund	0.20%	2.78%	3.56%	0.44%	2.42%	2.99%					
Benchmark	-0.72%	1.19%	1.45%	-0.61%	1.41%	1.74%					

Trailing Standard Deviation										
Please remember that volatility does		<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>						
not measure the risk of a permanent loss of capital.	Mgr. Gross Avg. Fund	3.70 5.25	3.24 4.53	2.70 3.70						
	Benchmark	4.24	3.83	3.01						

	Calendar Returns											
	2022	<u>2021</u>	2020	<u>2019</u>	<u>2018</u>	<u>2017</u>						
Mgr. Gross	-4.56%	0.24%	3.52%	5.22%	1.38%	3.36%						
Mgr. Net	-6.97%	-2.28%	0.92%	2.58%	-1.18%	0.76%						
Avg. Fund	-7.38%	2.60%	5.40%	7.84%	1.72%	5.46%						
Benchmark	-5.26%	0.34%	4.29%	5.45%	1.68%	3.14%						

	Recommende Bloomberg 5-` Morningstar Na	Yr. Muni Bo	nd Index		
		o Allocatic			
SEC	TORS		DU	RATION	
Buckets	Portfolio (%)	Index (%)	Buckets	Por	tfolio (%)
Revenue Bonds	73	62	099		6
General Obligations	26	34	1 - 2.99		10
Cash	1	0	3 - 4.99		20
Escrowed/Pre-Refnd.	0	4	5 - 6.99		17
Other	<u>0</u>	<u>0</u>	7 - 9.99		17
			+ 10		<u>30</u>
				Total:	100
Total:	100	100	QL	JALITY	
			Buckets	Por	tfolio (%)
			AAA		31
			AA		61
			А		8
0			BBB		0
Separately managed accounts may exhibit differences from			Non-IG		0
			Not Rated		<u>0</u>

Asset Preservation Advisor's ("APA") top down macro analysis creates the framework for the portfolio's duration and sector allocation decisions. Individual positions are established using APA's fundamental, bottom up research.

RJCS Composite Start 10/1/2016 Annual Turnover: 30% - 50%

15 - 30

Avg. # Holdings:

	Modern Portfolio Theory Stats							Portfolio Cha	aracteristi	ics	
	Alpha	Beta	$R^2$	Sharpe	IR	Stocks	0%	Avg. Maturity	7.18	Avg. Coupon	4.9%
5 Year	-0.07	0.80	0.94	-0.06	NM	Bonds	100%	Eff. Duration	3.78	Yield to Worst	3.1%
10 Year	0.34	0.85	0.90	0.37	0.39	Cash	0%	Index Duration	3.50	Current Yield	4.6%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

### **RAYMOND JAMES®**

Total:

100

Q2 2023	BREC	Interm	ediate Tax			5, INC.
Location:		Boston, MA	Ą			
Manager(s):		Jeff Glenn,	Matthew Bu	uscone		
Firm Assets: Strategy Assets: AMS Assets: Model Code	5:					
		Traili	ng Return	s*		
	2nd Qtr.	YTD	1 Year	3 Year	<u>5 Year</u>	10 Year
Mgr. Gross	-1.04%	1.05%	1.80%	-0.98%	1.32%	1.71%
Mgr. Net	-1.67%	-0.23%	-0.77%	-3.48%	-1.23%	-0.85%
Avg. Fund	0.20%	2.78%	3.56%	0.44%	2.42%	2.99%
Benchmark	-0.72%	1.19%	1.45%	-0.61%	1.41%	1.74%

DECKINDIDCE CADITAL ADVISODS INC

**Trailing Standard Deviation** <u>10 Year</u> 3 Year 5 Year Please remember that volatility does 4.33 2.98 Mgr. Gross 3.78 not measure the risk of a permanent Avg. Fund 5.25 4.53 3.70 loss of capital. 3.01 Benchmark 4.24 3.83 Calendar Returns 2017 2022 2021 2020 2019 2018 Mgr. Gross -5.34% 0.01% 4.13% 5.46% 1.46% 3.01% Mgr. Net -7.74% -2.51% 1.52% 2.81% -1.10% 0.42% Avg. Fund -7.38% 2.60% 5.40% 7.84% 1.72% 5.46% 0.34% 4.29% 5.45% 1.68% 3.14% Benchmark -5.26%

Breckinridge's Intermediate Municipal Tax-Efficient Strategy seeks to maximize after-tax income and preserve capital through a high-grade municipal, intermediate duration bond portfolio.

RJCS Composite Start 10/1/2016 Annual Turnover: 10% - 20% Avg. # Holdings: 35 - 45

Status (Account Min.): Recommended (\$250,000) Benchmark: Avg. Fund Group:

Bloomberg 5-yr. Municipal Intermediate National Municipal

Portfolio Allocation										
SEC	TORS		DU	RATION						
Buckets	Portfolio (%)	Index (%)	Buckets	Por	tfolio (%)					
Revenue Bonds	50.15	62	099		3					
General Obligations	46.63	34	1 - 2.99		21					
Escrowed/Pre-Refnd.	2.31	4	3 - 4.99		39					
Cash	0.77	0	5 - 6.99		27					
Other	<u>0.14</u>	0	7 - 9.99		10					
			+ 10		0					
				Total:	100					
			QL	JALITY						
Total:	100	100	Buckets	Por	tfolio (%)					
			AAA		25.49					
			AA		65.79					
			А		8.62					
			BBB		0.1					
Separately managed accounts may exhibit differences from			Non-IG		0					
,			Not Rated		0					
				Total:	100					

	Modern Portfolio Theory Stats							Portfolio Cha	aracterist	ics	
	Alpha	<u>Beta</u>	$R^2$	<u>Sharpe</u>	<u>IR</u>	Stocks	0%	Avg. Maturity	6.11	Avg. Coupon	4.9%
5 Year	-0.10	0.94	0.95	-0.06	NM	Bonds	99%	Eff. Duration	4.46	Yield to Worst	2.9%
10 Year	0.01	0.95	0.94	0.24	0.01	Cash	1%	Index Duration	3.50	Current Yield	4.5%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

Q2 2023			ASSET High Quali			Г
Location:		St. Petersl	ourg, FL			
		(subsidiary	of Raymond J	lames Financ	ial)	
Manager(s):		James Ca	mp, Joe Jac	kson		
0 ()			• *			
Firm Assets:		\$29.7 Billio	on (As of 3/3	1/23)		
Strategy Assets	S:	\$1.2 Billior	(As of 3/31,	/23)		
AMS Assets:		RJCS: \$74	17.3 Million	,		
Model Code:		JGBHQTA	X			
		Traili	ng Return	s*		
	2nd Qtr.	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-0.52%	1.61%	-0.05%	-2.39%	1.28%	1.52%
Mgr. Net	-1.15%	0.33%	-2.57%	-4.86%	-1.27%	-1.04%
Avg. Fund		2.64%	-0.11%	-2.91%	1.50%	2.31%
Benchmark		1.50%	-0.10%	-2.46%	1.23%	1.41%

RJCS Composite Start 1/1/2010 Annual Turnover: 30% - 50% Avg. # Holdings: 40 - 60

Status (Account Min.): Recommended (\$200,000) Benchmark: Avg. Fund Group:

income investors

Bloomberg Intermediate Gov/Credit Mstar Intermediate Bond Fund

Eagle's Intermediate Conservative (High Quality) Taxable portfolio management team believes that intermediate term bonds offer the best risk/reward trade-off for most fixed

Trailing Standard Deviation										
				3 Year	5 Year	10 Year				
	ber that volatili		Mgr. Gross	3.96	4.00	3.16				
	he risk of a per s of capital.	manent	Avg. Fund	5.90	5.54	4.34				
			Benchmark	4.04	4.04	3.16				
		Cale	ndar Return	S						
2022 2021 2020 2019 2018 2017										
	2022	2021	2020	2019	2018	2017				
Mgr. Gross	-8.22%	-1.52%	<u>2020</u> 6.70%	6.70%	0.94%	2017 2.46%				
0										
0	-8.22% -10.55%	-1.52%	6.70%	6.70%	0.94%	2.46%				

	Portfoli	o Allocatio	on		
SEC	DURATION				
Buckets	Portfolio (%)	Index (%)	Buckets	Por	tfolio (%)
Treasury	42	62	099		10
U.S. Corporate	30	31	1 - 2.99		31
Agency MBS	14	0	3 - 4.99		27
CMBS	5	0	5 - 6.99		10
Agency (Non-MBS)	4	7	7 - 9.99		22
ABS (Non-MBS)	3	0	+ 10		0
Cash	2	0		Total:	100
			QL	JALITY	
			Buckets	Por	tfolio (%)
Total:	100	100	AAA		68
			AA		5
			А		7
0			BBB		20
Separately managed accounts may exhibit differences from			Non-IG		0
•			Not Rated		<u>0</u>
				Total:	100

	Modern Portfolio Theory Stats							Portfolio Cha	aracterist	ics	
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	R	Stocks	0%	Avg. Maturity	4.55	Avg. Coupon	3.0%
5 Year	0.05	0.99	1.00	-0.07	0.20	Bonds	98%	Eff. Duration	3.88	Yield to Worst	4.8%
10 Year	0.11	1.00	0.99	0.17	0.37	Cash	2%	Index Duration	6.31	Current Yield	3.1%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process

Q2 2023	EAGLE ASSET MANAGEMENT High Quality Tax-Free							Portfolio management of Eagle's High Quality Tax-Free Fixed Income Program believes that short-to-intermediate term bonds offer the best risk/reward trade-off for most fixed income investors and strives to generate income that is exempt from federal income tax.					
Location:		St. Peters (subsidiary	burg, FL of Raymond Ja	mes Financ	cial)		RJCS Composite Start 1/1/2010 Annual Turnover: 25% - 50%						
Manager(s):		Burt Mulfo	ord				Avg. # Holdir	ngs:	10 - 30				
Firm Assets:		\$29.7 Billi	on (As of 3/31	/23)			Status (Acco	ount Min.):	Recommende	ed (\$200,000	D)		
Strategy Assets	s:	\$1.9 Billio	n (As of 3/31/2	23)			Benchmark:	,	Bloomberg 7-	Yr. Muni Boi	nd Index		
AMS Assets:		RJCS: \$1	.8 Billion	,			Avg. Fund G	roup:	Mstar Interm.	National Mu	ni. Bond		
Model Code:		JGBHQT	AXF				0	•					
		Trai	ling Returns	*					Portfoli	o Allocatic	on		
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	10 Year		SE	CTORS		DUI	RATION	
Mgr. Gross	-0.82%	1.60%	3.09%	-0.55%	1.98%	2.36%	Buckets		Portfolio (%)	Index (%)	Buckets	Port	tfolio (%)
Mgr. Net	-1.46%	0.32%	0.50%	-3.06%	-0.59%	-0.22%	Revenue Bo	onds	62	65	099		10
Avg. Fund	0.20%	2.78%	3.56%	0.44%	2.42%	2.99%	General Obli	igations	36	34	1 - 2.99		8
Benchmark	-0.78%	1.50%	2.43%	-0.52%	1.84%	2.32%	Cash		2	0	3 - 4.99		13
							Escrowed/P	re-Refnd.	0	1	5 - 6.99		40
		Trailing S	tandard Dev	viation			Other		<u>0</u>	0	7 - 9.99		29
				3 Year	<u>5 Year</u>	10 Year					+ 10		0
Please remem not measure th			Mgr. Gross	4.69	4.13	3.48		Total	: 100	100		Total:	100
	s of capital.		Avg. Fund	5.25	4.53	3.70					QL	JALITY	
			Benchmark	4.86	4.34	3.60					Buckets	Port	tfolio (%)
											AAA		21
		Cale	ndar Return	S							AA		61
	2022	2021	2020	2019	<u>2018</u>	2017					A		18
Mgr. Gross	-5.12%	-0.04%	5.05%	6.91%	1.15%	4.51%	Separately mana	and account	s containing fixed inc	ome securites	BBB		0
Mgr. Net		-2.56%	2.41%	4.23%	-1.40%	1.89%			om the model compos		Non-IG		0
Avg. Fund	-7.38%	2.60%	5.40%	7.84%	1.72%	5.46%					Not Rated		<u>0</u>
Benchmark	-5.97%	0.36%	5.11%	6.74%	1.66%	4.49%						Total:	100
	M	-	rtfolio Theo						Portfolio C				
		<u>Alpha</u>	Beta	$\frac{R^2}{R^2}$	Sharpe	<u>IR</u>	Stocks	0%	Avg. Maturity		0	oupon	4.8%
- > <					0.10	0.20	Bonds			5.42			3.0%
5 Year 10 Year		0.16 0.12	0.91 0.94	0.96 0.96	0.39	0.20	Cash	98% 2%	Eff. Duration			Worst nt Yield	4.4%

Q2 2023	EAGLE ASSET MANAGEMENT Municipal Managed Income Solutions									
Location:		St. Petersb	ourg, FL							
		(subsidiary o	of Raymond	lames Financ	ial)					
Manager(s):		Burt Mulfor	d, James C	amp						
• • • •										
Firm Assets:		\$29.7 Billion (As of 3/31/23)								
Strategy Assets	s:	\$1.8 Billion	(As of 3/31	/23)						
AMS Assets:		RJCS: \$1.7	7 Billion							
Model Code:		JGBMMIS								
		Traili	ng Return	s*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	10 Year				
Mgr. Gross	-0.44%	2.38%	3.97%	-0.58%	2.04%	3.26%				
Mgr. Net	-1.07%	1.09%	1.36%	-3.08%	-0.53%	0.66%				
Avg. Fund	0.20%	2.78%	3.56%	0.44%	2.42%	2.99%				
Benchmark	-0.02%	3.13%	4.62%	-0.38%	2.36%	3.42%				

Trailing Standard Deviation								
		3 Year	<u>5 Year</u>	10 Year				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	5.83	4.99	4.48				
loss of capital.	Avg. Fund	5.25	4.53	3.70				
	Benchmark	6.81	5.69	4.84				

	Calendar Returns									
	2022	2021	2020	2019	2018	2017				
Mgr. Gross	-7.36%	0.69%	5.90%	8.48%	0.02%	6.74%				
Mgr. Net	-9.71%	-1.85%	3.25%	5.76%	-2.50%	4.06%				
Avg. Fund	-7.38%	2.60%	5.40%	7.84%	1.72%	5.46%				
Benchmark	-9.46%	1.91%	6.32%	8.90%	1.39%	6.94%				

income that is exempt from fer sectors, credit ratings, and bond		h a focus on diversification through
RJCS Composite Start 1/1/2	10	

Eagle's MMIS strategy invests in intermediate to long term municipal bonds with interest

 Annual Turnover:
 35% - 40%

 Avg. # Holdings:
 15 - 25

 Status (Account Min.):
 Recommended (\$200,000)

 Benchmark:
 Bloomberg 15-Year Muni Bond Index

 Avg. Fund Group:
 Mstar National Municipal

**Portfolio Allocation** SECTORS DURATION Buckets Portfolio (%) Index (%) **Buckets** Portfolio (%) Revenue Bonds 63 69 0 -.99 5 34 31 1 - 2.99 4 General Obligations Cash 2 0 3 - 4.99 6 Escrowed/Pre-Refnd. 1 0 5 - 6.99 33 52 Other 7 - 9.99 0 0 + 10 0 Total: Total: 100 100 100 QUALITY Buckets Portfolio (%) AAA 21 AA 65 А 14 BBB 0 separately managed accounts containing fixed income securites Non-IG 0 may exhibit differences from the model composite portfolio. Not Rated 0 Total 100

	Modern Portfolio Theory Stats							Portfolio Ch	aracterist	ics	
	Alpha	Beta	$R^2$	Sharpe	IR	Stocks	0%	Avg. Maturity	13.79	Avg. Coupon	4.8%
5 Year	-0.22	0.86	0.97	0.10	NM	Bonds	98%	Eff. Duration	7.66	Yield to Worst	3.3%
10 Year	0.06	0.91	0.96	0.51	0.06	Cash	2%	Index Duration	7.46	Current Yield	4.4%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

Q2 2023			ASSET I Managed I			r	Eagle's TMIS offers a moderate duration option for investors who want stability and income of fixed-income products while seeking greater total retur							
Location:			of Raymond Ja		cial)		RJCS Composite Start 1/1/2010 Annual Turnover: 40% - 50%							
Manager(s):		James Ca	amp, Joe Jack	son			Avg. # Hold	ings:	50 - 70					
Firm Assets:			on (As of 3/31	,				,	: Recommende	(· )	,			
Strategy Assets	S:		llion (As of 3/3	1/23)			Benchmark		Bloomberg U.		te			
AMS Assets:			70.8 Million				Avg. Fund (	Group:	Mstar Intm. Bo	ond				
Model Code:		JGBTMIS												
			ling Returns		- ) (	10.14				o Allocatio				
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>		SE	CTORS			ATION		
Mgr. Gross	-0.70%	2.23%	-0.99%	-4.11%	0.83%	1.77%	Buckets		Portfolio (%)	<u>Index (%)</u>	Buckets	Portf	folio (%)	
Mgr. Net	-1.33%	0.94%	-3.49%	-6.53%	-1.71%	-0.80%	U.S. Corpo		27	41	099		3	
Avg. Fund	-0.57%	2.64%	-0.11%	-2.91%	1.50%	2.31%	Agency MB	S	32	24	1 - 2.99		13	
Benchmark	-0.84%	2.09%	-0.94%	-3.96%	0.77%	1.52%	Treasury		28	28	3 - 4.99		28	
		0					CMBS		4	2	5 - 6.99		29	
		I railing S	tandard Dev		5.)(	10.14	Agency (No	n-MBS)	3	5	7 - 9.99		10	
Please remem	ber that volat	ility does		<u>3 Year</u>	5 Year	<u>10 Year</u>	Cash	-	2	0	+ 10		<u>17</u>	
not measure th			Mgr. Gross	6.24	5.94	4.71	ABS (Non-N	VIBS)	<u>4</u>	<u>0</u>		Total:	100	
loss	s of capital.		Avg. Fund	5.90	5.54	4.34								
			Benchmark	5.95	5.65	4.46		-			Buckets	Portf	folio (%)	
		0-1-		-				Tota	l: 100	100	AAA		73	
	0000		ndar Return		0010	0017					AA		1	
	<u>2022</u>	<u>2021</u>	<u>2020</u>	<u>2019</u>	<u>2018</u>	<u>2017</u>					A		10	
Mgr. Gross		-1.62%	8.32%	8.98%	0.16%	4.14%			s containing fixed inc		BBB		16	
Mgr. Net		-4.10%	5.61%	6.25%	-2.37%	1.52%	may exhibit of	differences fro	om the model compos	ite portfolio.	Non-IG		0	
Avg. Fund		-0.53%	8.57%	9.32%	0.45%	4.75%					Not Rated		0	
Benchmark	-13.01%	-1.54%	7.51%	8.72%	0.01%	3.54%						Total:	100	
	M	odorn Do	rtfolio Theo	ni Stata					Portfolio C	borootori	otioo			
	- IV			R <sup>2</sup>	Charpe		Steele	00/					2.29/	
5 Year		<u>Alpha</u> 0.11	<u>Beta</u> 1.05	<u>R</u> 0.99	<u>Sharpe</u> -0.12	<u>IR</u> 0.19	Stocks	0% 98%	Avg. Maturity Eff. Duration		Avg. Co Yield to V		3.2%	
5 Year 10 Year		0.11	1.05	0.99		0.19	Bonds	98% 2%	Index Duration	· • • • • •	Current		4.8%	
10 Year		0.22	1.05	0.99	0.17	0.45	Cash	2%	index Duration	1 6.31	Current	rieid	3.5%	

RJCS Composite Start 1/1/2010

Annual Turnover:

Avg. # Holdings:

Benchmark: Avg. Fund Group:

Q2 2023	EAGLE ASSET MANAGEMENT Tax Aware Fixed Income								
Location:		St. Petersl	ourg, FL						
		(subsidiary	of Raymond J	ames Financ	ial)				
Manager(s):		Sheila King	g, James Ca	mp					
Firm Assets:		\$29.7 Billion (As of 3/31/23)							
Strategy Assets	s:	\$876.5 Million (As of 3/31/23)							
AMS Assets:		RJCS: \$577.9 Million							
Model Code:		JBGSPEF	XD						
		Traili	ng Return	S*					
	2nd Qtr.	YTD	1 Year	3 Year	5 Year	10 Year			
Mgr. Gross	-0.49%	1.61%	1.47%	-1.44%	1.64%	2.11%			
Mgr. Net	-1.13%	0.32%	-1.08%	-3.93%	-0.91%	-0.46%			
Avg. Fund	-0.26%	6 2.70% 1.35% -1.58%		-1.58%	1.87%	2.59%			
Benchmark	-0.79%	1.51%	0.91%	-1.68%	1.48%	1.78%			

Trailing Standard Deviation									
		<u>3 Year</u>	5 Year	10 Year					
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	4.33	4.14	3.31					
loss of capital.	Avg. Fund	5.56	5.00	3.96					
	Benchmark	4.30	4.02	3.21					

	Calendar Returns									
	2022	2021	2020	2019	2018	2017				
Mgr. Gross	-7.28%	-0.49%	6.22%	6.94%	1.13%	3.42%				
Mgr. Net	-9.63%	-3.00%	3.56%	4.26%	-1.41%	0.82%				
Avg. Fund	-10.45%	0.72%	7.31%	8.73%	0.96%	5.04%				
Benchmark	-7.33%	-0.72%	5.93%	6.78%	1.19%	3.08%				

	Portfoli	o Allocatio	Portfolio Allocation										
SEC	TORS		DU	RATION									
Buckets	Portfolio (%)	Index (%)	Buckets	Po	rtfolio (%)								
Revenue (Muni)	32	26	099		10								
U.S Corporate	27	20	1 - 2.99		22								
Treasury	14	35	3 - 4.99		40								
Gen. Obligation (Muni)	12	14	5 - 6.99		17								
CMBS	3	0	7 - 9.99		11								
ABS (Non-MBS)	6	0	+ 10		<u>0</u>								
Agency (Non-MBS)	3	5		Total:	100								
Agency (MBS)	2	0	QL	JALITY									
Cash	<u>1</u>	<u>0</u>	Buckets	Po	rtfolio (%)								
			AAA		37								
Total:	100	100	AA		27								
			A		16								
Separately managed accounts	containing fixed inc		BBB		16								
may exhibit differences from			Non-IG		4								
			Not Rated		<u>0</u>								
				Total:	100								

Eagle's Tax Aware Fixed Income includes a large portion of their conservative high quality taxable expertise (typically around 60% of the portfolio) and a portion of their Municipal offering which are both overseen by PMs Sheila King and James Camp.

60% BBGCI / 40% Bloomberg 7-Yr Muni

60% Mstar Intm Bond / 40% Mstar Muni

30% - 50%

40 - 60

Status (Account Min.): Recommended (\$200,000)

	Modern Portfolio Theory Stats							Portfolio Cha	aracteristi	ics	
	Alpha	Beta	$R^2$	Sharpe	IR	Stocks	0%	Avg. Maturity	4.41	Avg. Coupon	3.9%
5 Year	0.17	1.02	0.96	0.02	0.21	Bonds	99%	Eff. Duration	3.86	Yield to Worst	4.1%
10 Year	0.31	1.03	0.97	0.34	0.54	Cash	1%	Index Duration	7.90	Current Yield	4.0%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

Q2 2023	23 Vertical Income Portfolio						Seeks to generate yields greater than the Consumer Price Index (CPI) +2% and primarily consists of investment-grade corporate bonds, but will opportunistically invest in a company's common or preferred stock when either provide greater income potential.						
Location:		St. Peters	sburg, FL	mes Financ	ial)		RJCS Composit		1/1/2018 10% - 25%	*Inception E	Date: 10/1/2016		
Manager(s):		· ,	son, Brad Erwi		,		Avg. # Holdings: 75 - 100						
Firm Assets:		\$29.7 Billi	ion (As of 3/31	/23)			Status (Account	Min.):	Recommende	d (\$250,00	D)		
Strategy Assets	s:	\$1.2 Billio	n (As of 3/31/2	23)			Benchmark:		Bloomberg Co	prorate Bo	nd		
AMS Assets: Model Code:							Avg. Fund Group	): )	Mstar Interme	diate Bond	Fund		
		Trai	ling Returns	*						o Allocatio			
	2nd Qtr.	YTD	<u>1 Year</u>	3 Year	<u>5 Year</u>	Inception*		SEC	TORS		DUF	RATION	
Mgr. Gross	-0.45%	1.89%	0.61%	0.32%	3.54%	3.02%	Buckets		Portfolio (%)	Index (%)	Buckets	Por	tfolio (%)
Mgr. Net	-1.08%	0.61%	-1.93%	-2.21%	0.94%	0.43%	U.S. Corporate		74	100	099		0
Avg. Fund	-0.57%	2.64%	-0.11%	-2.91%	1.50%	1.29%	Preferred Stock		10	0	1 - 2.99		0
Benchmark	-2.13%	1.30%	-0.33%	-4.04%	1.38%	1.03%	Stock		11	0	3 - 4.99		10
							Treasury		3	0	5 - 6.99		90
		Trailing S	itandard Dev				Cash		2	0	7 - 9.99		0
~ .				<u>3 Year</u>	<u>5 Year</u>	Inception*					+ 10		<u>0</u>
Please rememb not measure th			Mgr. Gross	7.25	8.30	7.60						Total:	100
	of capital.		Avg. Fund	5.90	5.54	4.94					QU	ALITY	
			Benchmark	8.58	8.72	7.72					Buckets	Por	tfolio (%)
								Total:	100	100	AAA		7.9
			ndar Return								AA		5.8
	2022	2021	2020	2019	2018	2017					A		29.1
Mgr. Gross		5.89%	8.75%	15.91%	-2.91%	9.63%	Separately managed a		containing fixed inc	ome securites	BBB		56.2
Mgr. Net		3.23%	6.03%	13.02%	-5.37%	6.89%	may exhibit differen				Non-IG		1
Avg. Fund		-0.53%	8.57%	9.32%	0.45%	4.75%					Not Rated		<u>0</u>
Benchmark	-15.76%	-1.04%	9.89%	14.54%	-2.51%	6.42%						Total:	100
	N/	odorn Do	ortfolio Theo	ni Stata					Portfolio C	horootori	ation		
	IVI			R <sup>2</sup>	Charpo	ID	Stocks 2	24%					3.6%
5 Year		<u>Alpha</u> 2.12	<u>Beta</u> 0.90	<u>R</u> 0.87	Sharpe 0.24	<u>IR</u> 0.68		24% 74%	Avg. Maturity Eff. Duration		Avg. C Yield to	•	
5 Year 6.75 Year		2.12	0.90	0.87	0.24	0.68			Index Duration		Yield to Currer		5.2% 4.0%
0.75 Year		1.96	0.92	0.86	0.21	0.08	Cash 2	270	index Duration	7.30	Currer		4.0%

Q2 2023	FEDE		INVEST			ELING
Location:		Pittsburgh	, PA			
Manager(s):		Denis Doh	erty			
Firm Assets: Strategy Assets AMS Assets: Model Code:	s:	\$1.4 Billion	ion (As of 3/3 n (As of 3/31/ 94.0 Million 2591	,		
			ing Return	s*		
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	5 Year	10 Year
Mgr. Gross	-0.84%	2.23%	0.24%	-2.50%	2.19%	2.70%
Mgr. Net	-1.47%	0.94%	-2.29%	-4.96%	-0.38%	0.11%
Avg. Fund	-0.57%	2.64%	-0.11%	-2.91%	1.50%	2.31%

Trailing Standard Deviation											
		3 Year	5 Year	10 Year							
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	5.94	5.78	4.49							
loss of capital.	Avg. Fund	5.90	5.54	4.34							
	Benchmark	5.95	5.65	4.46							

-0.94%

-3.96%

0.77%

1.52%

2.09%

Benchmark -0.84%

	Calendar Returns											
	2022	2021	2020	2019	2018	2017						
Mgr. Gross	-11.65%	-0.77%	11.04%	10.78%	-0.38%	4.93%						
Mgr. Net	-13.90%	-3.28%	8.27%	8.02%	-2.89%	2.30%						
Avg. Fund	-12.46%	-0.53%	8.57%	9.32%	0.45%	4.75%						
Benchmark	-13.01%	-1.54%	7.51%	8.72%	0.01%	3.54%						

Federated combines government and corporate bonds with a 25%-50% holding of an internally managed no fee, no load commingled fund (MAPs) of mortgage, corporate and other less liquid bonds. Federated offers a similar product without the MAPs funds.

RJCS Composite Sta	rt 4/1/2011
Annual Turnover:	50% - 100%
Avg. # Holdings:	35 - 55, 90 - 400 per MAP

Status (Account Min.):Recommended (\$200,000)Benchmark:Bloomberg U.S. AggregateAvg. Fund Group:Mstar Int. Bond

	Portfoli	o Allocatio	on		
SEC	TORS		DU	RATION	
Buckets	Portfolio (%)	Index (%)	Buckets	Por	tfolio (%)
U.S. Corporate	42	28	099		2
Treasury	34	41	1 - 2.99		15
Agency (MBS)	20	28	3 - 4.99		28
U.S. High Yield	1	0	5 - 6.99		24
Non-U.S. or EM	1	0	7 - 9.99		20
ABS (Non-MBS)	1	0	+ 10		<u>11</u>
Non-Agency MBS	1	1		Total:	100
Other	0	1	QL	JALITY	
Agency (Non-MBS)	0	1	Buckets	Por	tfolio (%)
Cash	<u>0</u>	<u>0</u>	AAA		56
Total:	100	100	AA		7
			A		24
0			BBB		12
Separately managed accounts may exhibit differences fro			Non-IG		1
			Not Rated		0
				Total:	100

	Modern Portfolio Theory Stats							Portfolio Cha	aracterist	ics	
	Alpha	Beta	$R^2$	Sharpe	IR	Stocks	0%	Avg. Maturity	8.57	Avg. Coupon	3.0%
5 Year	1.42	1.00	0.93	0.11	0.91	Bonds	100%	Eff. Duration	6.38	Yield to Worst	4.9%
10 Year	1.19	0.97	0.91	0.38	0.89	Cash	0%	Index Duration	6.31	Current Yield	3.3%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

Q2 2023	2023 Government Credit with MAPs						Federated's teams combine government and corporate bonds with a 25%-50% holding of an internally managed no fee, no load commingled fund (MAPs) of mortgage, corporate and other less liquid bonds.					
Location:		Pittsburgh	ı, PA				RJCS Composite Star Annual Turnover:	t 1/1/2012 50% - 100%				
Manager(s):		Denis Do	herty				Avg. # Holdings: 35 - 55, 90 - 400 per MAP					
Firm Assets: Strategy Assets AMS Assets:	ets: \$133.8 Million (As of 3/31/23) RJCS: \$27.6 Million					Status (Account Min.): Recommended (\$200,000) Benchmark: Bloomberg Gov/Credit Avg. Fund Group: Mstar Int. Bond						
Model Code:		FEDMGC										
Trailing Returns*									o Allocatio			
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	10 Year	SEC	CTORS		DU	RATION	
Mgr. Gross	-1.02%	2.43%	0.20%	-2.96%	2.33%	2.80%	Buckets	Portfolio (%)	Index (%)	Buckets	Por	tfolio (%)
Mgr. Net		1.14%	-2.32%	-5.41%	-0.24%	0.21%	U.S. Corporate	44	39	099		4
Avg. Fund	-0.57%	2.64%	-0.11%	-2.91%	1.50%	2.31%	Treasury	56	58	1 - 2.99		18
Benchmark	-0.93%	2.21%	-0.70%	-4.11%	1.03%	1.66%	Other (Taxable Muni)	0	1	3 - 4.99		26
							Emerging Markets	0	0	5 - 6.99		15
		Frailing S	tandard Dev	/iation			Agency (Non-MBS)	0	2	7 - 9.99		22
Please remem	h			3 Year	5 Year	10 Year	Cash	<u>0</u>	<u>0</u>	+ 10		<u>15</u>
not measure th			Mgr. Gross	6.21	6.12	4.79					Total:	100
	s of capital.		Avg. Fund	5.90	5.54	4.34	Total	100	100	QL	JALITY	
			Benchmark	6.44	6.18	4.90				Buckets	Por	tfolio (%)
										AAA		56
		Cale	ndar Return	-						AA		5
	2022	2021	2020	2019	2018	2017				A		26
Mgr. Gross		-1.05%	11.11%	11.99%	-0.31%	5.24%	Separately managed accounts	containing fixed inc	ome securites	BBB		13
Mgr. Net		-3.55%	8.34%	9.20%	-2.82%	2.60%	may exhibit differences from the model composite portfolio. Non-IG				0	
Avg. Fund		-0.53%	8.57%	9.32%	0.45%	4.75%	75% Not Rated				<u>0</u>	
Benchmark	-13.58%	-1.75%	8.93%	9.71%	-0.42%	4.00%					Total:	100

	Modern Portfolio Theory Stats							Portfolio Characteristics					
	<u>Alpha</u>	<u>Beta</u>	$R^2$	<u>Sharpe</u>	<u>IR</u>	Stocks	0%	Avg. Maturity	8.89	Avg. Coupon	2.9%		
5 Year	1.28	0.98	0.97	0.13	1.30	Bonds	100%	Eff. Duration	6.64	Yield to Worst	4.7%		
10 Year	1.15	0.96	0.96	0.38	1.22	Cash	0%	Index Duration	6.91	Current Yield	3.2%		

Q2 2023	FEDE		INVEST			ELING
Location:		Pittsburgh,	PA			
Manager(s):		Denis Doh	erty			
Firm Assets: Strategy Assets			on (As of 3/3 ion (As of 3/3	,		
AMS Assets:	3.	RJCS: \$56		01/20)		
Model Code:		FEDGC				
		Traili	ng Return	s*		
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Mgr. Gross	-1.01%	2.36%	0.14%	-3.13%	2.52%	2.74%
<b>.</b>	4 0 40/	4 070/	0.000/	E E00/	0.000/	0.4.00/

		TID	Treat	<u>s real</u>	<u>5 real</u>	<u>10 real</u>
Mgr. Gross	-1.01%	2.36%	0.14%	-3.13%	2.52%	2.74%
Mgr. Net	-1.64%	1.07%	-2.38%	-5.58%	-0.06%	0.16%
Avg. Fund	-0.57%	2.64%	-0.11%	-2.91%	1.50%	2.31%
Benchmark	-0.93%	2.21%	-0.70%	-4.11%	1.03%	1.66%

Trailing Standard Deviation									
		<u>3 Year</u>	<u>5 Year</u>	10 Year					
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	6.00	6.28	4.81					
loss of capital.	Avg. Fund	5.90	5.54	4.34					
	Benchmark	6.44	6.18	4.90					

Calendar Returns									
	2022	2021	<u>2020</u>	2019	<u>2018</u>	2017			
Mgr. Gross	-11.56%	-1.65%	12.51%	11.33%	-0.04%	4.74%			
Mgr. Net	-13.81%	-4.13%	9.70%	8.55%	-2.56%	2.11%			
Avg. Fund	-12.46%	-0.53%	8.57%	9.32%	0.45%	4.75%			
Benchmark	-13.58%	-1.75%	8.93%	9.71%	-0.42%	4.00%			

Federated's teams collaborate to select individual securities in Treasuries, agencies, mortgage, and credit sectors and seek to maximize income generation within a conservative total return management style.

 RJCS Composite Start 4/1/2015

 Annual Turnover:
 50% - 100%

 Avg. # Holdings:
 35 - 55

Status (Account Min.):Recommended (\$200,000)Benchmark:Bloomberg Gov/CreditAvg. Fund Group:Mstar Int. Bond

Portfolio Allocation											
SEC	TORS		DU	RATION							
Buckets	Portfolio (%)	Index (%)	Buckets	Po	rtfolio (%)						
Treasury	53	58	099		4						
U.S. Corporate	47	39	1 - 2.99		17						
Other (Taxable Muni)	0	1	3 - 4.99		25						
Agency (Non-MBS)	0	2	5 - 6.99		20						
Emerging Markets	0	0	7 - 9.99		18						
Cash	<u>0</u>	<u>0</u>	+ 10		16						
				Total:	100						
Total:	100	100	QL	JALITY							
			Buckets	Po	rtfolio (%)						
			AAA		53						
			AA		6						
			A		29						
Separately managed accounts	containing fixed inc		BBB		11						
may exhibit differences from			Non-IG		0						
,			Not Rated		<u>0</u>						
				Total:	100						

	Modern Portfolio Theory Stats					Portfolio Characteristics					
	Alpha	Beta	$R^2$	<u>Sharpe</u>	<u>IR</u>	Stocks	0%	Avg. Maturity	9.03	Avg. Coupon	2.9%
5 Year	1.48	0.99	0.95	0.15	1.06	Bonds	100%	Eff. Duration	6.65	Yield to Worst	4.7%
10 Year	1.10	0.95	0.94	0.36	0.97	Cash	0%	Index Duration	6.91	Current Yield	3.2%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

Q2         FEDERATED INVESTMENT COUNSELING           2023         Intermediate Government Credit with MAPs						Federated's internal teams combine government and corporate bonds with a 25%-50% holding of an internally managed no fee, no load commingled fund (MAPs) of mortgage, corporate and other less liquid bonds.						
Location:		Pittsburgh	n, PA				RJCS Composite Start 10/1/2015 Annual Turnover: 50% - 100%					
Manager(s):		Denis Do	herty				Avg. # Holdings:	35 - 55, 90 - 4	00 per MAP			
Firm Assets:		\$692.0 Bi	llion (As of 3/3	1/23)			Status (Account Min.)		· · ·	,		
Strategy Assets	s:	\$66.2 Milli	on (As of 3/31	/23)			Benchmark:	Bloomberg Int	ermediate (	Gov/Credit		
AMS Assets:		RJCS: \$1	7.8 Million				Avg. Fund Group:	Mistar Int. Bon	d			
Model Code:		FEDIMGC										
		Trai	ling Returns	*					o Allocatio			
	2nd Qtr.	YTD	<u>1 Year</u>	3 Year	5 Year	10 Year	SE	CTORS		DU	RATION	
Mgr. Gross	-0.83%	1.65%	0.68%	-1.66%	2.04%	2.23%	Buckets	Portfolio (%)	Index (%)	<b>Buckets</b>	Port	folio (%)
Mgr. Net	-1.47%	0.36%	-1.86%	-4.14%	-0.53%	-0.34%	Treasury	58	62	099		3
Avg. Fund	-0.57%	2.64%	-0.11%	-2.91%	1.50%	2.31%	U.S. Corporate	42	36	1 - 2.99		34
Benchmark	-0.81%	1.50%	-0.10%	-2.46%	1.23%	1.41%	Emerging Markets	0	0	3 - 4.99		31
							Agency (Non-MBS)	0	2	5 - 6.99		22
	-	Trailing S	tandard Dev	viation			Cash	<u>0</u>	0	7 - 9.99		9
				3 Year	<u>5 Year</u>	10 Year				+ 10		1
Please rememb not measure th			Mgr. Gross	3.90	4.02	3.14	Total	100	100		Total:	100
	of capital.	manent	Avg. Fund	5.90	5.54	4.34				QL	JALITY	
			Benchmark	4.04	4.04	3.16				Buckets	Port	folio (%)
										AAA		58
		Cale	ndar Return	s						AA		2
	2022	2021	2020	2019	2018	2017				А		22
Mgr. Gross	-7.07%	-0.93%	7.65%	8.12%	0.72%	3.40%				BBB		18
Mgr. Net	-9.42%	-3.43%	4.95%	5.41%	-1.82%	0.80%	Separately managed account may exhibit differences fr			Non-IG		0
Avg. Fund	-12.46%	-0.53%	8.57%	9.32%	0.45%	4.75%	.,			Not Rated		0
Benchmark	-8.24%	-1.44%	6.43%	6.80%	0.88%	2.14%					Total:	100

	Modern Portfolio Theory Stats							Portfolio Cha	aracterist	ics	
	<u>Alpha</u>	<u>Beta</u>	$R^2$	Sharpe	<u>IR</u>	Stocks	0%	Avg. Maturity	4.38	Avg. Coupon	2.6%
5 Year	0.80	0.98	0.96	0.12	0.98	Bonds	100%	Eff. Duration	3.89	Yield to Worst	4.9%
10 Year	0.82	0.97	0.94	0.40	1.12	Cash	0%	Index Duration	6.31	Current Yield	2.7%

2023	High Quality Municipal National										
Location:		Boston, MA	Ą								
Manager(s):		Nancy Angell, John Fox, Martin Tourigny									
Firm Assets:	Assets: \$48.8 Billion (As of 3/31/23)										
Strategy Asset	Assets: \$24.9 Billion (As of 3/31/23)										
AMS Assets:		RJCS: \$46	8.2 Million								
Model Code		GWKMUN									
		Traili	ng Return	s*							
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>					
Mgr. Gross	-0.91%	1.77%	3.33%	-0.90%	1.98%	2.60%					
Mgr. Net	-1.54%	0.48%	0.73%	-3.40%	-0.58%	0.02%					
Avg. Fund	0.20%	2.78%	3.56%	0.44%	2.42%	2.99%					
Benchmark	-0.78%	1.50%	2.43%	-0.52%	1.84%	2.32%					

Benchmark	-0.78%	1.50%	2.43%	-0.52%	1.84%	2.32%					
Trailing Standard Deviation											
				3 Year	5 Year	10 Year					
Please rememi not measure th			Mgr. Gross	5.60	4.87	4.08					
	of capital.	manent	Avg. Fund	5.25	4.53	3.70					

Benchmark

4.86

4.34

Calendar Returns										
2022	2021	2020	2019	2018	2017					
-6.77%	0.33%	5.33%	7.68%	1.11%	5.11%					
-9.14%	-2.20%	2.68%	4.98%	-1.44%	2.47%					
-7.38%	2.60%	5.40%	7.84%	1.72%	5.46%					
-5.97%	0.36%	5.11%	6.74%	1.66%	4.49%					
	-6.77% -9.14% -7.38%	2022         2021           -6.77%         0.33%           -9.14%         -2.20%           -7.38%         2.60%	2022         2021         2020           -6.77%         0.33%         5.33%           -9.14%         -2.20%         2.68%           -7.38%         2.60%         5.40%	2022         2021         2020         2019           -6.77%         0.33%         5.33%         7.68%           -9.14%         -2.20%         2.68%         4.98%           -7.38%         2.60%         5.40%         7.84%	2022         2021         2020         2019         2018           -6.77%         0.33%         5.33%         7.68%         1.11%           -9.14%         -2.20%         2.68%         4.98%         -1.44%           -7.38%         2.60%         5.40%         7.84%         1.72%					

Q2 GW&K INVESTMENT MANAGEMENT, LLC GW&K constructs an account of high-quality bonds with a typical average maturity of 6 to 10 years overall; buying opportunistically across the whole municipal interest rate - curve and maintaining fairly low trading turnover.

RJCS Composite S	Start 7/1/2007
Annual Turnover:	20% - 30%
Avg. # Holdings:	25 - 30

Status (Account Min.):	Recommended (\$250,000)
Benchmark:	Bloomberg 7-Year Muni Bond Index
Avg. Fund Group:	Morningstar Intermediate National Municipal

Portfolio Allocation									
SEC	TORS		DU	RATION					
Buckets	Portfolio (%)	Index (%)	<b>Buckets</b>	Por	tfolio (%)				
Revenue Bonds	66	65	099		0				
General Obligations	32	34	1 - 2.99		7				
Cash	2	0	3 - 4.99		27				
Other	0	0	5 - 6.99		36				
Escrowed/Pre-Refnd.	<u>0</u>	1	7 - 9.99		29				
			+ 10		0				
				Total:	100				
Total:	100	100	QL	UALITY					
			Buckets	Por	tfolio (%)				
			AAA		18				
			AA		65				
			А		17				
0			BBB		0				
Separately managed accounts may exhibit differences from			Non-IG		0				
	nay exhibit an elenere in an and inder composite portolio.								
				Total:	100				

Modern Portfolio Theory Stats								Portfolio Cha	aracterist	ics	
	Alpha	Beta	$R^2$	Sharpe	IR	Stocks	0%	Avg. Maturity	8.98	Avg. Coupon	5.0%
5 Year	0.14	1.08	0.95	0.09	0.13	Bonds	98%	Eff. Duration	5.74	Yield to Worst	2.9%
10 Year	0.16	1.10	0.96	0.40	0.19	Cash	2%	Index Duration	3.81	Current Yield	4.5%

3.60

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

Q2 2023	Hi		, ABBET			nal			nt approach is ba res, and credits				
Location:		Jersey Ci	ty, NJ				RJCS Comp Annual Turn		rt 1/1/2013 15% - 35%				
Manager(s):		Dan Sole	nder, Dan Van	de Velde			Avg. # Holdir	ngs:	10 - 15				
Firm Assets:		\$196.0 Bi	llion (As of 3/3	1/23)			Status (Acco	ount Min.):	Recommende	d (\$250,00	0)		
Strategy Assets	3:	\$11.6 Billi	on (As of 3/31	/23)			Benchmark:		Bloomberg 7-	/ear Muni B	ond Index		
AMS Assets:		RJCS: \$1	88.1 Million				Avg. Fund G	roup:	Morningstar In	termediate	National Munic	cipal	
Model Code:		LACHQIN											
			ling Returns							o Allocatio			
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	10 Year		SE	CTORS		DUF	ATION	
Mgr. Gross	-0.57%	1.94%	3.79%	-0.61%	2.07%	2.56%	Buckets		Portfolio (%)	Index (%)	<b>Buckets</b>	Port	folio (%)
Mgr. Net	-1.20%	0.66%	1.18%	-3.12%	-0.50%	-0.02%	Revenue Bo		72	65	099		4
Avg. Fund	0.20%	2.78%	3.56%	0.44%	2.42%	2.99%	General Obli	igations	28	34	1 - 2.99		15
Benchmark	-0.78%	1.50%	2.43%	-0.52%	1.84%	2.32%	Other		0	0	3 - 4.99		27
							Escrowed/P	re-Refnd.	0	1	5 - 6.99		31
		Trailing S	tandard Dev				Cash		<u>0</u>	<u>0</u>	7 - 9.99		23
Please rememb		Shu daaa		3 Year	5 Year	10 Year					+ 10		<u>0</u>
not measure th			Mgr. Gross	5.88	5.04	4.23						Total:	100
	of capital.		Avg. Fund	5.25	4.53	3.70						ALITY	
			Benchmark	4.86	4.34	3.60		Total	: 100	100	Buckets	Port	folio (%)
											AAA		15
			ndar Return	-							AA		62
	2022	2021	2020	<u>2019</u>	<u>2018</u>	2017					A		22
Mgr. Gross	-7.71%	1.08%	5.69%	7.96%	1.16%	5.06%	Separately mana	ared account	s containing fixed inc	ome securites	BBB		0
Mgr. Net		-1.46%	3.04%	5.26%	-1.38%	2.43%			om the model composi		Non-IG		0
Avg. Fund		2.60%	5.40%	7.84%	1.72%	5.46%					Not Rated		<u>0</u>
Benchmark	-5.97%	0.36%	5.11%	6.74%	1.66%	4.49%						Total:	100
	M		rtfolio Theo	-					Portfolio C				
		<u>Alpha</u>	<u>Beta</u>	$R^2$	<u>Sharpe</u>	<u>IR</u>	Stocks	0%	Avg. Maturity		Avg. C		4.8%
5 Year		0.22	1.11	0.93	0.10	0.17	Bonds	100%	Eff. Duration		Yield to		3.0%
10 Year		0.08	1.13	0.95	0.37	0.08	Cash	0%	Index Duration	3.81	Curren	t Yield	4.3%

Q2 2023		LORD, ABBETT & CO., LLC High Quality Municipal National							
Location:		Jersey City	, NJ						
Manager(s):		Dan Solend	der, Dan Va	inde Velde					
Firm Assets: Strategy Assets		\$196.0 Billi \$8.8 Billion		,					
AMS Assets:	5.	RJCS: \$29	•	/23)					
Model Code:		LACMUNI	4.5 1/111011						
Model Code.			ng Return	c*					
	2nd Qtr.	YTD	1 Year	3 Year	5 Year	10 Year			
Mgr. Gross	-0.04%	3.39%	3.72%	-1.05%	1.97%	3.28%			
Mgr. Net	-0.67%	2.08%	1.11%	-3.55%	-0.59%	0.68%			
Avg. Fund	0.20%	2.78%	3.56%	0.44%	2.42%	2.99%			
Benchmark	0.34%	.34% 3.57% 4.22% -0.56% 2.20% 3.43%							
20101110			_/*						

Trailing Standard Deviation										
		<u>3 Year</u>	5 Year	10 Year						
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	7.45	6.26	5.32						
loss of capital.	Avg. Fund	5.25	4.53	3.70						
	Benchmark	7.29	6.05	5.15						

	Calendar Returns											
	2022	2021	2020	2019	2018	2017						
Mgr. Gross	-11.86%	2.36%	6.21%	9.71%	0.49%	7.07%						
Mgr. Net	-14.11%	-0.22%	3.55%	6.97%	-2.04%	4.38%						
Avg. Fund	-7.38%	2.60%	5.40%	7.84%	1.72%	5.46%						
Benchmark	-11.02%	2.53%	6.19%	9.29%	1.07%	7.47%						

RJCS offers access to Lord Abbett's New Jersey-based Municipal discipline, where Dan Solender leads the municipal team. With the longer maturities come more risk.

RJCS Composite Start 4/1/2008Annual Turnover:15% - 35%Avg. # Holdings:10 - 15

Status (Account Min.):	Recommended (\$250,000)
Benchmark:	Bloomberg 20-Year Muni Bond Index
Avg. Fund Group:	Mstar National Municipal

	Portfolio	o Allocatio	on		
SEC	DURATION				
Buckets	Portfolio (%)	<b>Buckets</b>	Por	tfolio (%)	
Revenue Bonds	81	76	099		1
General Obligations	19	24	1 - 2.99		0
Other	0	0	3 - 4.99		4
Escrowed/Pre-Refnd.	0	0	5 - 6.99		21
Cash	<u>0</u>	<u>0</u>	7 - 9.99		30
			+ 10		44
				Total:	100
			QI	JALITY	
Total:	100	100	<b>Buckets</b>	Por	tfolio (%)
			AAA		9
			AA		70
			A		22
0			BBB		0
Separately managed accounts may exhibit differences from		Non-IG		0	
.,			Not Rated		0
				Total:	100

Modern Portfolio Theory Stats								Portfolio Ch	aracterist	ics	
	Alpha	Beta	$R^2$	Sharpe	IR	Stocks	0%	Avg. Maturity	19.97	Avg. Coupon	4.8%
5 Year	-0.24	1.03	0.99	0.07	NM	Bonds	100%	Eff. Duration	8.82	Yield to Worst	3.6%
10 Year	-0.21	1.03	0.99	0.43	NM	Cash	0%	Index Duration	3.50	Current Yield	4.4%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

Q2 2023			), ABBET le High Qua					approach, b	ased on historic y			ed securities using epayment analysis
Location:		Jersey Ci	ty, NJ				RJCS Com Annual Turn		rt 7/1/2009 40% - 70%			
Manager(s):		Kewjin Yu	ioh				Avg. # Holdi	ngs:	10 - 25			
Firm Assets:		\$196.0 Bi	llion (As of 3/3	1/23)			Status (Acc	ount Min.)	: Recommende	ed (\$200,000	D)	
Strategy Assets	s:	\$536.0 Mi	llion (As of 3/3	81/23)			Benchmark	:	65% BB Mortg	gage/35% B	B Govt	
AMS Assets:		RJCS: \$2	5.0 Million				Avg. Fund G	Group:	Mstar Governr	ment		
Model Code:		LACMUN										
		Trai	ling Returns							o Allocatic		
	2nd Qtr.	YTD	<u>1 Year</u>	3 Year	<u>5 Year</u>	10 Year		SE	CTORS		DUR	ATION
Mgr. Gross	-1.03%	2.00%	-1.91%	-4.88%	-0.15%	0.99%	Buckets		Portfolio (%)		Buckets	Portfolio (%)
Mgr. Net		0.71%	-4.39%	-7.29%	-2.67%	-1.55%	Agency (MB	S)	63	65	099	2
Avg. Fund	-0.76%	2.14%	-0.91%	-2.93%	1.11%	1.66%	Treasury		29	35	1 - 2.99	8
Benchmark	-0.89%	1.77%	-1.70%	-4.07%	0.19%	1.08%	Agency (No	n-MBS)	6	0	3 - 4.99	43
							Cash		2	0	5 - 6.99	15
		Trailing S	tandard Dev				ABS (Non-M	,	0	0	7 - 9.99	6
Please remem	h o z 4 h o t 1 v o lo 4	Shu daaa		<u>3 Year</u>	<u>5 Year</u>	10 Year	U.S. Corpor	ate	0	0	+ 10	<u>26</u>
not measure th			Mgr. Gross	5.29	5.76	4.63	Other		<u>0</u>	<u>0</u>		Total: 100
loss	s of capital.		Avg. Fund	4.68	4.73	3.68						ALITY
			Benchmark	5.07	5.08	3.96		Tota	l: 100	100	Buckets	Portfolio (%)
											AAA	100
			ndar Return								AA	0
	2022	2021	2020	<u>2019</u>	<u>2018</u>	<u>2017</u>					A	0
Mgr. Gross		-2.80%	6.12%	6.48%	0.08%	2.50%	Separately man	aged account	s containing fixed inc	ome securites	BBB	0
0	-14.75%	-5.26%	3.46%	3.81%	-2.44%	-0.08%			om the model compos		Non-IG	0
Avg. Fund		-0.82%	6.52%	6.93%	1.52%	2.57%					Not Rated	<u>0</u>
Benchmark	-11.98%	-1.47%	5.29%	6.53%	0.96%	2.41%						Total: 100
			attalia Th						Devite			
	M		rtfolio Theo	-					Portfolio C			0
5.14		Alpha	Beta	<u>R<sup>2</sup></u>	Sharpe	<u>IR</u>	Stocks	0%	Avg. Maturity		Avg. C	•
5 Year		-0.17	1.11	0.95	-0.30	NM	Bonds	98%	Eff. Duration	ı 6.13	Yield to	Worst 4.7%
10 Year		-0.09	1.14	0.95	0.00	NM	Cash	2%	Index Duration	·	Curren	

predictability.

Annual Turnover:

Avg. # Holdings:

Benchmark: Avg. Fund Group:

RJCS Composite Start 4/1/2013

Q2 2023	MADISON INVESTMENT ADVISORS, INC. Active Intermediate Taxable								
Location:		Mequon, W	/1						
Manager(s):		Michael W	achter						
Firm Assets: \$22.4 Billion (As of 3/31/23)									
Strategy Assets	S:		(As of 3/31/	/23)					
AMS Assets:		RJCS: \$11	6.0 Million						
Model Code:		MADAIFI							
		Traili	ng Return	s*					
	2nd Qtr.	YTD	1 Year	3 Year	5 Year	10 Year			
Mgr. Gross	-0.63%	1.58%	0.14%	-2.35%	1.39%	1.44%			
Mgr. Net	-1.26%	6 0.30% -2.38% -4.82% -1.16% -1.11%							
Avg. Fund	-0.57%	2.64%	-0.11%	-2.91%	1.50%	2.31%			

Benchmark	-0.81%	1.50%	-0.10%	-2.46%	1.23%	1.41%
		Frailing S	tandard Dev	/iation		
				<u>3 Year</u>	5 Year	10 Year
Please rememine the not measure the second s			Mgr. Gross	3.80	3.96	3.08
	of capital.	manent	Avg. Fund	5.90	5.54	4.34

Benchmark

4.04

4.04

	Calendar Returns										
	2022	2021	2020	2019	2018	2017					
Mgr. Gross	-7.59%	-1.56%	6.96%	6.20%	1.32%	1.78%					
Mgr. Net	-9.93%	-4.05%	4.28%	3.54%	-1.23%	-0.78%					
Avg. Fund	-12.46%	-0.53%	8.57%	9.32%	0.45%	4.75%					
Benchmark	-8.24%	-1.44%	6.43%	6.80%	0.88%	2.14%					

Portfolio Allocation								
SEC	TORS		DURATION					
Buckets	Portfolio (%)	Index (%)	Buckets	Por	tfolio (%)			
Treasury	45	63	099		0			
U.S. Corporate	46	31	1 - 2.99		34			
Agency (MBS)	8	3	3 - 4.99		40			
ABS (Non-MBS)	0	0	5 - 6.99		14			
Cash	1	0	7 - 9.99		12			
Agency (Non-MBS)	<u>0</u>	3	+ 10		0			
				Total:	100			
			QL	JALITY				
			Buckets	Por	tfolio (%)			
Total:	100	100	AAA		55			
			AA		2			
			А		43			
			BBB		0			
Separately managed accounts may exhibit differences from			Non-IG		0			
,			Not Rated		0			
				Total:	100			

RJCS offers Reinhart Partners' Active Intermediate Taxable strategy. The strategy seeks to invest in investment-grade fixed income securities that provide quality, stability, and

Bloomberg Intermediate Gov/Credit

Mstar Avg. Intermediate Bond Fund

15% - 35%

30 - 35 Status (Account Min.): Recommended (\$200,000)

	Modern Portfolio Theory Stats							Portfolio Cha	aracterist	ics	
	Alpha	Beta	$R^2$	Sharpe	IR	Stocks	0%	Avg. Maturity	4.59	Avg. Coupon	2.7%
5 Year	0.15	0.97	0.98	-0.04	0.29	Bonds	99%	Eff. Duration	4.00	Yield to Worst	4.8%
10 Year	0.05	0.96	0.98	0.15	0.12	Cash	1%	Index Duration	6.31	Current Yield	3.0%

3.16

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

Q2 2023			ERGER E				RJCS has access to Ne runs a national portfolio a state specific (depend	seeking income th	at is exempt	from federal in	come tax,	
Location:		New York	, NY				RJCS Composite Sta Annual Turnover:	art 7/1/2003 20% - 40%				
Manager(s):		Steve Leo	one				Avg. # Holdings:	9 - 18				
Firm Assets:		\$436.4 Bi	llion (As of 3/3	1/23)			Status (Account Min.	: Recommende	ed (\$250,00	0)		
Strategy Assets	8:	\$730.8 M	illion (As of 3/3	31/23)			Benchmark: Bloomberg 5-yr. Municipal					
AMS Assets:		RJCS: \$1	RJCS: \$148.3 Million			Avg. Fund Group:	Intermediate N	lational Mur	nicipal			
Model Code:		LEHTELN	Л									
		Trai	ling Returns	*					o Allocatio			
	2nd Qtr.	YTD	<u>1 Year</u>	3 Year	5 Year	10 Year	SE	CTORS		DUI	RATION	
Mgr. Gross	-0.35%	1.24%	1.67%	-0.34%	1.41%	1.52%	Buckets	Portfolio (%)	Index (%)	Buckets	Portf	folio (%)
Mgr. Net	-0.99%	-0.04%	-0.89%	-2.85%	-1.15%	-1.04%	Revenue Bonds	47	62	099		24
Avg. Fund	0.20%	2.78%	3.56%	0.44%	2.42%	2.99%	General Obligations	43	34	1 - 2.99		31
Benchmark	-0.72%	1.19%	1.45%	-0.61%	1.41%	1.74%	Escrowed/Pre-Refnd		4	3 - 4.99		18
							Cash	3	0	5 - 6.99		12
		Trailing S	Standard Dev				Other	<u>2</u>	<u>0</u>	7 - 9.99		12
Please rememi		ilitir daga		<u>3 Year</u>	<u>5 Year</u>	10 Year				+ 10		<u>3</u>
not measure th			Mgr. Gross	2.99	2.71	2.17					Total:	100
loss	of capital.		Avg. Fund	5.25	4.53	3.70					JALITY	
			Benchmark	4.24	3.83	3.01	Tota	l: 100	100	Buckets	Portf	folio (%)
										AAA		30
			ndar Return							AA		55
	2022	<u>2021</u>	<u>2020</u>	<u>2019</u>	<u>2018</u>	<u>2017</u>				A		15
Mgr. Gross	-3.55%	0.18%	3.29%	4.67%	1.38%	2.39%	Separately managed accour	ts containing fixed inc	ome securites	BBB		0
Mgr. Net		-2.34%	0.70%	2.05%	-1.17%	-0.19%	may exhibit differences f			Non-IG		0
Avg. Fund	-7.38%	2.60%	5.40%	7.84%	1.72%	5.46%				Not Rated		<u>0</u>
Benchmark	-5.26%	0.34%	4.29%	5.45%	1.68%	3.14%					Total:	100
	N	la dama Da		m. Ctata				Dentialia (	h a ra ata ri	-		
	IV	_	ortfolio Theo		Oharra		Otesta 00/	Portfolio C				4.001
5 Year		Alpha 0.00	Beta	$\frac{R^2}{R^2}$	Sharpe	<u>IR</u> NM	Stocks 0%	Avg. Maturity Eff. Duration			Coupon	4.8%
		-0.06	0.68	0.98	-0.05	NM NM	Bonds 97%			Yield to		3.1%
10 Year		-0.01	0.70	0.97	0.25	INIVI	Cash 3%	Index Duration	4.30	Currer	nt Yield	4.5%

RJCS Composite Start 7/1/2003

Annual Turnover:

Avg. # Holdings:

Avg. Fund Group:

Benchmark:

Q2 2023											
Location:		Chicago, II	-								
Manager(s):	ger(s): Martin Doyle										
Firm Assets:       \$822.8 Billion (As of 3/31/23)         Strategy Assets:       \$18.8 Billion (As of 3/31/23)         AMS Assets:       RJCS: \$1.0 Billion         Model Code:       NAMVUNI											
		Traili	ng Return	s*							
Mgr. Gross Mgr. Net Avg. Fund		<u>YTD</u> 1.96% 0.67% 2.78%	<u>1 Year</u> 2.98% 0.39% 3.56%	<u>3 Year</u> -1.01% -3.50% 0.44%	<u>5 Year</u> 1.84% -0.72% 2.42%	<u>10 Year</u> 2.54% -0.04% 2.99%					

7.09.1 0110	0.2070	2070	0.0070	0/0	2	2.0070
Benchmark	-0.78%	1.50%	2.43%	-0.52%	1.84%	2.32%
	1	railing S	tandard Dev	viation		
				3 Year	5 Year	10 Year
Please rememi not measure th			Mgr. Gross	5.57	4.80	3.97
	of capital.	Inditerit	Avg. Fund	5.25	4.53	3.70
			Benchmark	4.86	4.34	3.60

Calendar Returns										
	2022	2021	2020	<u>2019</u>	2018	2017				
Mgr. Gross	-7.95%	0.79%	5.57%	7.63%	1.23%	4.98%				
Mgr. Net	-10.28%	-1.75%	2.92%	4.94%	-1.32%	2.34%				
Avg. Fund	-7.38%	2.60%	5.40%	7.84%	1.72%	5.46%				
Benchmark	-5.97%	0.36%	5.11%	6.74%	1.66%	4.49%				

	Portfoli	o Allocatio	on		
SEC	TORS		DU	RATION	
Buckets	Portfolio (%)	Index (%)	Buckets	Por	tfolio (%)
Revenue Bonds	61	65	099		5
General Obligations	35	34	1 - 2.99		16
Escrowed/Pre-Refnd.	3	1	3 - 4.99		25
Cash	2	0	5 - 6.99		34
Other	<u>0</u>	0	7 - 9.99		19
			+ 10		1
				Total:	100
			QL		
Total:	100	100	Buckets	Por	tfolio (%)
			AAA		28
			AA		65
			A		7
0			BBB		0
Separately managed accounts may exhibit differences from			Non-IG		0
,			Not Rated		0
				Total:	100

RJCS has access to Nuveen's municipal managed account team, who for RJCS runs an intermediate maturity national portfolio seeking income that is exempt from federal income tax. State-preference portfolios can be constructed for certain states also.

Bloomberg 7-yr. Muni Bond Index

Morningstar Intermediate National Municipal

15% - 40%

8 - 15 Status (Account Min.): Recommended (\$250,000)

	Modern Portfolio Theory Stats							Portfolio Characteristics				
	Alpha	Beta	$R^2$	Sharpe	R	Stocks	0%	Avg. Maturity	9.60	Avg. Coupon	4.6%	
5 Year	0.01	1.05	0.92	0.06	0.00	Bonds	98%	Eff. Duration	5.69	Yield to Worst	3.0%	
10 Year	0.15	1.06	0.94	0.39	0.15	Cash	2%	Index Duration	3.81	Current Yield	4.3%	

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

Q2 2023							Parametric's (prev. Eato account of high-quality preference portfolios can	tax-free bonds	, holding n	nostly longer	maturities	. State-
Location:		New York	, NY				more interest rate risk. A RJCS Composite Star Annual Turnover:	Short and Interm				
Manager(s):		Jim Evans	s, Lauren Kas	hmanian			Avg. # Holdings:	15 - 20				
Firm Assets:		\$409.0 Bi	llion (As of 3/3	1/23)			Status (Account Min.): Recommended (\$250,000)					
Strategy Assets	s:	\$969.3 Mi	llion (As of 3/3	1/23)			Benchmark:	Bloomberg 20	-Year Muni	Bond Index		
AMS Assets:		RJCS: \$1	56.3 Million				Avg. Fund Group:	Morningstar N	lational Mun	icipal		
Model Code:		EVMTMM	L									
		Trai	ling Returns	*				Portfoli	o Allocatio	on		
	2nd Qtr.	YTD	<u>1 Year</u>	3 Year	<u>5 Year</u>	10 Year	SEC	TORS		DUI	RATION	
Mgr. Gross	-0.15%	2.80%	4.02%	-1.04%	2.24%	3.58%	Buckets	Portfolio (%)	Index (%)	Buckets	Port	tfolio (%)
Mgr. Net	-0.78%	1.50%	1.40%	-3.54%	-0.33%	0.98%	General Obligations	63	24	099		3
Avg. Fund	0.20%	2.78%	3.56%	0.44%	2.42%	2.99%	Revenue Bonds	33	76	1 - 2.99		0
Benchmark	0.34%	3.57%	4.22%	-0.56%	2.20%	3.43%	Cash	3	0	3 - 4.99		9
							Other	0	0	5 - 6.99		34
	1	Frailing S	tandard Dev	/iation			Escrowed/Pre-Refnd.	0	0	7 - 9.99		42
				3 Year	5 Year	10 Year		_	_	+ 10		12
Please rememb not measure th			Mgr. Gross	7.10	6.01	5.13					Total:	100
	ie risk of a pe s of capital.	rmanent	Avg. Fund	5.25	4.53	3.70	Total:	100	100	QL	JALITY	
			Benchmark	7.29	6.05	5.15				Buckets	Port	tfolio (%)
										AAA		16
		Cale	ndar Return	s						AA		77
	2022	2021	2020	2019	2018	2017				А		7
Mgr. Gross	-10.45%	1.65%	6.47%	9.77%	1.26%	7.12%				BBB		0
Mgr. Net	-12.73%	-0.91%	3.80%	7.03%	-1.29%	4.43%	43%         Separately managed accounts containing fixed income securites may exhibit differences from the model composite portfolio.         Non-IG           46%         Not Rated         Not Rated				0	
Avg. Fund	-7.38%	2.60%	5.40%	7.84%	1.72%	5.46%				0		
Benchmark	-11.02%	2.53%	6.19%	9.29%	1.07%	7.47%				Total:	100	
								_				
Modern Portfolio Theory Stats					0	Portfolio C	haracteri	stics		4.00/		

	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR	Stocks	0%	Avg. Maturity	16.94	Avg. Coupon	4.6%
5 Year	0.05	0.98	0.98	0.11	0.06	Bonds	97%	Eff. Duration	7.08	Yield to Worst	3.6%
10 Year	0.18	0.98	0.98	0.51	0.23	Cash	3%	Index Duration	3.50	Current Yield	4.3%

Q2 2023			ADVISO Municipa									
Location:		Austin, TX										
Manager(s):		Bob Smith, Jeff Timlin										
Firm Assets:		\$21.7 Billion (As of 3/31/23)										
Strategy Assets	S:	-	ion (As of 3/	31/23)								
AMS Assets:		RJCS: \$46	5.0 Million									
Model Code:		SASCMFI										
		Traili	ng Return	S*								
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	<u>10 Year</u>						
Mgr. Gross	-0.15%	2.43%	2.86%	-0.60%	1.90%	2.80%						
Mgr. Net	-0.78%	1.14%	0.27%	-3.10%	-0.67%	0.21%						
Avg. Fund	0.20%	0.20% 2.78% 3.56% 0.44% 2.42% 2.99%										
Benchmark	-0.78%	1.50%	2.43%	-0.52%								

Benchmark -5.97%

0.36%

5.11%

6.74%

RJCS offers Sage	Advisory Service	s' Core Municipal	Fixed Income	strategy. The
strategy attempts to	o minimize downsid	le risk in any envire	onment and mai	ntain consistent
quarterly after-tax to	otal returns over an	intermediate to lon	g-term time hori	zon.

RJCS Composite Start 4/1/2013 Annual Turnover: 10% - 20% Avg. # Holdings: 20 - 25

Status (Account Min.):	Recommended (\$250,000)
Benchmark:	Bloomberg 7-yr. Muni Bond Index
Avg. Fund Group:	Morningstar Intermediate National Municipal

Mgr. Gross	-0.15%	2.43%	2.86%	-0.60%	1.90%	2.80%	Buckets	Р
Mgr. Net	-0.78%	1.14%	0.27%	-3.10%	-0.67%	0.21%	Revenue Bonds	
Avg. Fund	0.20%	2.78%	3.56%	0.44%	2.42%	2.99%	General Obligations	
Benchmark	-0.78%	1.50%	2.43%	-0.52%	1.84%	2.32%	Cash	
							Escrowed/Pre-Refnd.	
	Ţ	railing S	tandard Dev	viation			Other	
				<u>3 Year</u>	5 Year	10 Year		
	ber that volatili he risk of a per		Mgr. Gross	5.73	4.82	4.04		
	s of capital.	manent	Avg. Fund	5.25	4.53	3.70	Total:	
			Benchmark	4.86	4.34	3.60		
		Cale	ndar Return	s				
	2022	2021	2020	2019	2018	<u>2017</u>		
Mgr. Gross	-8.29%	1.49%	5.27%	7.57%	1.16%	5.19%	0	
Mgr. Net	-10.62%	-1.06%	2.63%	4.87%	-1.38%	2.55%	Separately managed accounts may exhibit differences from	
Avg. Fund	-7.38%	2.60%	5.40%	7.84%	1.72%	5.46%		
-								

1.66%

	Portfolio	o Allocatio	on			
SEC	TORS		DU	RATION		
Buckets	Portfolio (%)	Index (%)	<b>Buckets</b>	Po	rtfolio (%)	
Revenue Bonds	69	65	099		12	
General Obligations	29	34	1 - 2.99		15	
Cash	2	0	3 - 4.99		18	
Escrowed/Pre-Refnd.	0	1	5 - 6.99		6	
Other	<u>0</u>	<u>0</u>	7 - 9.99		16	
			+ 10		33	
				Total:	100	
Total:	100	100	QL	UALITY		
			Buckets	Po	rtfolio (%)	
			AAA		6	
			AA		32	
			A		51	
Separately managed accounts	containing fixed inc	omo o couritoo	BBB		8	
may exhibit differences from			Non-IG		0	
			Not Rated		<u>3</u>	
				Total:	100	

	Modern Portfolio Theory Stats							Portfolio Ch	aracterist	ics	
	Alpha	Beta	$R^2$	Sharpe	IR	Stocks	0%	Avg. Maturity	12.37	Avg. Coupon	4.9%
5 Year	0.07	1.05	0.91	0.07	0.05	Bonds	98%	Eff. Duration	6.68	Yield to Worst	3.7%
10 Year	0.41	1.06	0.89	0.45	0.31	Cash	2%	Index Duration	3.81	Current Yield	4.7%

4.49%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

Q2 2023	2023 ETF Core Plus Fixed Income						macroeconom	nic data, fu	utilizes a mu ndamentals, relat segment oriented	ive valuations			
Location: Manager(s):		Austin, T≻ Tom Urar					RJCS Comp Annual Turn Avg. # Holdii	over:	rt 4/1/2012 40% - 70% 5 - 10 ETFs				
AMS Assets: Model Code:	Strategy Assets:         \$223.8 Million (As of 3/31/23)           AMS Assets:         RJCS: \$4.4 Million         PS UMA: \$9.6 Million							5-	Recommende Bloomberg U. Mstar Int. Bon	S. Aggregat	,		
		Trai	ling Returns	S*					Portfoli	o Allocatic	on		
	2nd Qtr.	YTD	1 Year	3 Year	5 Year	10 Year		SE	CTORS		DUR	ATION	
Mgr. Gross	-0.53%	2.93%	-0.19%	-2.85%	0.96%	1.50%	Buckets		Portfolio (%)	Index (%)	Buckets	Portfe	olio (%)
Mgr. Net	-1.17%	1.63%	-2.71%	-5.31%	-1.59%	-1.05%	US Corpora	tes	35	25	099		0
Avg. Fund	-0.57%	2.64%	-0.11%	-2.91%	1.50%	2.31%	Agency (MB	S)	41	29	1 - 2.99		27
Benchmark	-0.84%	2.09%	-0.94%	-3.96%	0.77%	1.52%	Treasury		14	41	3 - 4.99		0
							Other (Prefe	erred/EM)	3	0	5 - 6.99		53
		Trailing S	tandard De	viation			US High Yield	d/Bank Loa	n 5	0	7 - 9.99		5
				<u>3 Year</u>	5 Year	10 Year	Agency (Nor	n-MBS)	0	5	+ 10		15
Please remem not measure t			Mgr. Gross	6.62	6.51	4.92	Cash		2	0		Total:	100
	s of capital.	ernanen	Avg. Fund	5.90	5.54	4.34	Total		100	100	QU	ALITY	
			Benchmark	5.95	5.65	4.46					Buckets	Portfe	olio (%)
											AAA		57
		Cale	ndar Returr	າຣ							AA		3
	2022	2021	2020	2019	2018	2017					А		16
Mgr. Gross	-13.44%	-1.15%	8.40%	9.29%	-0.90%	4.50%	0				BBB		17
Mgr. Net	-15.65%	-3.65%	5.69%	6.55%	-3.40%	1.87%			s containing fixed income the model compose		Non-IG		7
Avg. Fund	-12.46%	-0.53%	8.57%	9.32%	0.45%	4.75%	.,				Not Rated		0
Benchmark	-13.01%	-1.54%	7.51%	8.72%	0.01%	3.54%						Total:	100
	Modern Portfolio Theory Stats								Portfolio C	haracteris	stics		
		Alpha	Beta	$R^2$	Sharpe	IR	Stocks	0%	Avg. Maturity	9.48	Avg. C	oupon	3.4%
5 Year		0.25	1.02	0.74	-0.09	0.07	Bonds	98%	Eff. Duration	6.66	Yield to	Worst	5.3%
10 Year		0.02	0.98	0.77	0.11	0.01	Cash	2%	Index Duration	n 6.31	Curren	t Yield	5.3%

Q2 2023		SAGE ADVISORY SERVICES Intermediate Municipal Fixed Income								
Location:		Austin, TX								
Manager(s):		Jeff Timlin								
Firm Assets:		\$21.7 Billion (As of 3/31/23)								
Strategy Assets	s:	\$1.3 Billion	\$1.3 Billion (As of 3/31/23)							
AMS Assets:		RJCS: \$42	2.7 Million							
Model Code:		SAGIMFI								
		Traili	ng Returns	s*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	5 Year	10 Year				
Mgr. Gross	-0.51%	1.30%	2.38%	-0.67%	1.55%	1.84%				
Mgr. Net	-1.15%	5% 0.02% -0.19% -3.18% -1.00% -0.7								

3.56%

1.45%

Mgr. Gross

Avg. Fund

Benchmark

2020

4.30%

1.68%

5.40%

4.29%

**Calendar Returns** 

**Trailing Standard Deviation** 

0.44%

-0.61%

<u>3 Year</u>

4.09

5.25

4.24

2019

5.97%

3.31%

7.84%

5.45%

2.42%

1.41%

5 Year

3.64

4.53

3.83

2018

1.19%

-1.36%

1.72%

1.68%

2.99%

1.74%

10 Year

2.97

3.70

3.01

2017

3.35%

0.76%

5.46%

3.14%

2.78%

1.19%

2021

0.06%

-2.47%

2.60%

0.34%

RJCS offers Sage Advisory Services' Intermediate Municipal Fixed Income strategy. The strategy attempts to minimize downside risk in any environment and maintain consistent quarterly after-tax total returns over an intermediate investment horizon.

RJCS Composite Start 4/1/2013 Annual Turnover: 25% - 30% Avg. # Holdings: 20 - 25

 Status (Account Min.): Recommended (\$250,000)

 Benchmark:
 Bloomberg 5-yr. Municipal

 Avg. Fund Group:
 Intermediate National Municipal

		Portfolio	o Allocatio	on		
	SEC	TORS		DUI	RATION	
	Buckets	Portfolio (%)	Index (%)	Buckets	Po	rtfolio (%)
	Revenue Bonds	63	62	099		15
	General Obligations	34	34	1 - 2.99		30
	Cash	3	0	3 - 4.99		24
_	Escrowed/Pre-Refnd.	0	4	5 - 6.99		28
	Other	<u>0</u>	<u>0</u>	7 - 9.99		4
				+ 10		<u>0</u>
					Total:	100
	Total:	100	100	QL	JALITY	
				Buckets	Po	rtfolio (%)
_				AAA		3
				AA		32
				A		61
	Separately managed acco	unts containing fixe	d income	BBB		4
	securites may exhibit differen		el composite	Non-IG		0
	por	tfolio.		Not Rated		<u>0</u>
					Total:	100

	Modern Portfolio Theory Stats							Portfolio Characteristics				
	Alpha	Beta	$R^2$	Sharpe	IR	Stocks	0%	Avg. Maturity	5.18	Avg. Coupon	5.0%	
5 Year	0.13	0.91	0.96	0.00	0.18	Bonds	97%	Eff. Duration	3.61	Yield to Worst	3.3%	
10 Year	0.14	0.94	0.92	0.29	0.17	Cash	3%	Index Duration	4.30	Current Yield	4.7%	

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

### **RAYMOND JAMES®**

Avg. Fund 0.20%

Please remember that volatility does

not measure the risk of a permanent

loss of capital.

2022

-5.05%

-7.45%

Benchmark -0.72%

Mgr. Gross

Mgr. Net

Avg. Fund -7.38%

Benchmark -5.26%

Q2 2023							RJCS offers Sage strategy attempts quarterly total return	to mini	mize downside ri	sk in any en	vironment and		
Location:		Austin, TX	<				RJCS Composit Annual Turnover		t 1/1/2015 35% - 40%				
Manager(s):		Bob Smit	h, Tom Urano				Avg. # Holdings:		20 - 50				
Firm Assets:			on (As of 3/31	,			Status (Account	Min.):		· · ·	,		
Strategy Assets	S:		n (As of 3/31/2	23)			Benchmark:		Bloomberg Int		Gov/Credit		
AMS Assets:		RJCS: \$3	6.9 Million				Avg. Fund Group	):	Mstar Int. Bon	d			
Model Code		SAGITFI											
			ling Returns						Portfoli	o Allocatio			
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	10 Year	SECTORS				DURATION		
Mgr. Gross	-0.94%	1.81%	0.52%	-1.66%	1.75%	1.78%	Buckets		Portfolio (%)	Index (%)	Buckets	Por	tfolio (%)
Mgr. Net		0.53%	-2.01%	-4.15%	-0.81%	-0.79%	Treasury		48	62	099		5
Avg. Fund	-0.57%	2.64%	-0.11%	-2.91%	1.50%	2.31%	U.S. Corporates		41	31	1 - 2.99		42
Benchmark	-0.81%	1.50%	-0.10%	-2.46%	1.23%	1.41%	MBS		10	0	3 - 4.99		24
							ABS		0	8	5 - 6.99		15
		Trailing S	tandard Dev	/iation			Cash		<u>1</u>	<u>0</u>	7 - 9.99		14
				<u>3 Year</u>	5 Year	<u>10 Year</u>					+ 10		<u>0</u>
Please rememine not measure the			Mgr. Gross	4.27	4.29	3.29						Total:	100
	of capital.	Sindiform	Avg. Fund	5.90	5.54	4.34					QUALITY		
			Benchmark	4.04	4.04	3.16		Total:	: 100	100	Buckets	Por	tfolio (%)
											AAA		59
		Cale	ndar Return	s							AA		0
	2022	2021	2020	2019	2018	2017					A		18
Mgr. Gross	-8.04%	-0.90%	7.78%	7.57%	0.42%	2.68%	0				BBB		23
Mgr. Net	-10.37%	-3.40%	5.08%	4.87%	-2.11%	0.09%	Separately managed a may exhibit different		s containing fixed inc m the model compos		Non-IG		0
Avg. Fund	-12.46%	-0.53%	8.57%	9.32%	0.45%	4.75%	,				Not Rated		0
Benchmark	-8.24%	-1.44%	6.43%	6.80%	0.88%	2.14%						Total:	100
	Modern Portfolio Theory Stats								Portfolio C	haracteri	stics		
		<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	<u>IR</u>	Stocks (	0%	Avg. Maturity	5.37	Avg. C	Coupon	2.9%
5 Year		0.53	1.02	0.88	0.05	0.36	Bonds 9	9%	Eff. Duration	3.89	Yield to	Worst	5.0%
10 Year		0.36	1.00	0.90	0.24	0.35	Cash	1%	Index Duration	6.31	Currer	nt Yield	3.1%

Annual Turnover:

Avg.

Q2 2023	WESTERN ASSET MANAGEMENT, INC. Current Market Muni									
Location:		New York,	NY							
Manager(s):		Barbara Fe	erguson, Ch	arles Barde	s					
Firm Assets:       \$402.1 Billion (As of 3/31/23)         Strategy Assets:       \$1.3 Billion (As of 3/31/23)         AMS Assets:       RJCS: \$82.4 Million         Model Code:       WESCMM										
		Traili	ng Return	s*						
Mgr. Gross Mgr. Net Avg. Fund	2nd Qtr. -0.68% -1.32% 0.20%	<u>YTD</u> 1.25% -0.03% 2.78%	<u>1 Year</u> 1.66% -0.90% 3.56%	<u>3 Year</u> -0.45% -2.96% 0.44%	<u>5 Year</u> 1.37% -1.18% 2.42%	<u>10 Year</u> 1.60% -0.96% 2.99%				

Benchmark	-0.72%	1.19%	1.45%	-0.61%	1.41%	1.74%
	1	railing S	itandard Dev	viation		
				3 Year	<u>5 Year</u>	10 Year
Please rememine not measure the			Mgr. Gross	3.51	3.07	2.50
	s of capital.	manent	Avg. Fund	5.25	4.53	3.70

Benchmark

4.24

3.83

3.01

	Calendar Returns										
	2022	2021	2020	2019	2018	2017					
Mgr. Gross	-3.94%	0.14%	3.58%	4.71%	1.32%	2.70%					
Mgr. Net	-6.37%	-2.39%	0.97%	2.08%	-1.23%	0.12%					
Avg. Fund	-7.38%	2.60%	5.40%	7.84%	1.72%	5.46%					
Benchmark	-5.26%	0.34%	4.29%	5.45%	1.68%	3.14%					

Western's investment team runs a national portfolio for RJCS clients seeki is exempt from federal income tax. Western purchases high quality genera revenue bonds for RJCS clients.	0
RJCS Composite Start 4/1/2010	

Avg. # Holdings:	5 - 15
Status (Account Min.):	Recommended (\$250,000)
Benchmark:	Bloomberg 5-yr. Municipal

20% - 30%

chmark:	Bloomberg 5-yr. Municipal
Fund Group:	Morningstar Intermediate National Municipal

	Portfoli	o Allocati	on		
SEC	TORS		DU	RATION	
Buckets	Portfolio (%)	Index (%)	<b>Buckets</b>	Po	ortfolio (%)
Revenue Bonds	68	62	099		0
General Obligations	32	34	1 - 2.99		33
Escrowed/Pre-Refnd.	0	4	3 - 4.99		39
Cash	0	0	5 - 6.99		14
Other	<u>0</u>	<u>0</u>	7 - 9.99		10
			+ 10		4
				Total:	100
			Q	UALITY	
Total:	100	100	<b>Buckets</b>	Po	ortfolio (%)
			AAA		8
			AA		59
			A		27
Separately managed accounts	containing fixed inc		BBB		6
may exhibit differences from			Non-IG		0
			Not Rated		0
				Total:	100

	Modern Port	tfolio Theo	ory Stats					Portfolio Ch	aracteris	tics	
	Alpha	Beta	$R^2$	Sharpe	IR	Stocks	0%	Avg. Maturity	4.97	Avg. Coupon	4.7%
5 Year	-0.08	0.77	0.97	-0.06	NM	Bonds	100%	Eff. Duration	4.31	Yield to Worst	3.1%
10 Year	0.00	0.81	0.96	0.25	0.00	Cash	0%	Index Duration	4.30	Current Yield	4.4%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

Q2 2023	WES		ASSET M ment/Corpor			, INC.	Western's experienced resource in Pasadena, discipline of owning high	CA; while implem		0	•
Location:		New York	, NY				RJCS Composite Sta Annual Turnover:	rt 10/1/1995 20% - 70%			
Manager(s):		Eugene K	(irkwood, Step	hen Sibley	,		Avg. # Holdings:	30 - 40			
Firm Assets:			llion (As of 3/3	,			Status (Account Min.):		(· )	,	
Strategy Assets	s:		llion (As of 3/3	1/23)			Benchmark:	Bloomberg Int			
AMS Assets:		RJCS: \$8	3.5 Million				Avg. Fund Group:	Mstar Avg. Inte	ermediate E	Bond Fund	
Model Code:		WESGO									
		Trai	ling Returns	*					o Allocatio		
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	10 Year	SE	CTORS		DU	RATION
Mgr. Gross	-0.71%	1.77%	0.49%	-2.14%	1.26%	1.50%	Buckets	Portfolio (%)	Index (%)	Buckets	Portfolio (%)
Mgr. Net		0.48%	-2.04%	-4.61%	-1.29%	-1.05%	Treasury	56	62	099	6
Avg. Fund	-0.57%	2.64%	-0.11%	-2.91%	1.50%	2.31%	U.S. Corporate	44	31	1 - 2.99	43
Benchmark	-0.81%	1.50%	-0.10%	-2.46%	1.23%	1.41%	Agency (Non-MBS)	0	2	3 - 4.99	23
							Cash	0	0	5 - 6.99	21
		Trailing S	itandard Dev	/iation			Agency (MBS)	0	0	7 - 9.99	8
				3 Year	5 Year	10 Year	Other (Taxable Muni)	0	5	+ 10	<u>0</u>
Please remem not measure th			Mgr. Gross	3.95	3.90	3.07	Non-Agency MBS	<u>0</u>	<u>0</u>		Total: 100
	s of capital.	Inditerit	Avg. Fund	5.90	5.54	4.34				QL	JALITY
			Benchmark	4.04	4.04	3.16				Buckets	Portfolio (%)
							Total	: 100	100	AAA	56
		Cale	ndar Return	S						AA	10
	2022	2021	2020	2019	2018	2017				A	22
Mgr. Gross	-7.70%	-1.48%	5.91%	6.75%	0.72%	2.23%	0			BBB	11
Mgr. Net	-10.04%	-3.97%	3.25%	4.08%	-1.82%	-0.34%	Separately managed account may exhibit differences fro			Non-IG	0
Avg. Fund	-12.46%	-0.53%	8.57%	9.32%	0.45%	4.75%	.,			Not Rated	<u>0</u>
	0 0 10/		0 1001	0 0 0 0 /	0.000/	0.4.407					

	Modern Port	folio The	ory Stats					Portfolio Cha	aracterist	ics	
	Alpha	Beta	$R^2$	Sharpe	<u>IR</u>	Stocks	0%	Avg. Maturity	4.12	Avg. Coupon	2.5%
5 Year	0.01	0.95	0.97	-0.08	0.01	Bonds	100%	Eff. Duration	3.68	Yield to Worst	4.8%
10 Year	0.10	0.96	0.97	0.17	0.20	Cash	0%	Index Duration	6.31	Current Yield	2.7%

100

Total:

2.14%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please

see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

6.43%

-1.44%

Benchmark -8.24%

6.80%

0.88%

# **RJCS AGGRESSIVENESS RANKINGS**

ETF Allocation Managers

Rankings based on Historical Volatility,	l Volatility, F	Inancial Rat	ios, Dividen	Financial Ratios, Dividend Yield, Sector Weight		ngs and Concen	tration of P	on of Portfolio. M	Managers may	shift slig	jhtly quarter t	to quarter. Da	Data as of 6/3(	0/2023.							
Manager	# of Holdings	FY 2 Est P/E	FY2Est 5-yr 5-yr Gross P/E Future Gr Perf.**	5-yr Gross Perf.**	5-yr Net Perf.**	2008 Perf.	5-yr Beta		5-yr Alpha	5-yr IR	5-yr Sharpe Ratio	10-yr Upside Canture	10-yr Downside Canture	Foreign	Yield	Stock% B	Allocation Bond% A	H%	Cash%	Benchmark	Style over Long-term
RiverFront Global Growth	35	19.8	9.9%	7.2%	4.5%	N/A	96.0	20.4	-0.8	MN	0.3		100.5	29%	2.5%				2%	MSCI ACWI	ETF Allocation
Cougar Growth*	10	19.3	9.9%	6.7%	3.9%	N/A	0.83	17.6	-0.5	WN	0.3	75.2	89.6	10%	1.8%	61%	19% 1	14% 6		MSCI ACWI	ETF Allocation
WestEnd US Sector	ى ك	21.4	9.5%	13.4%	10.5%	N/A	0.91	19.2	1.8	0.6	9.0	99.7	90.5	%0	1.5%	89%	0% 0	0%	1%	S&P 500	ETF Allocation
WestEnd Global	10	21.4	9.5%	10.5%	7.7%	-33.9%	0.93	19.3	2.6	1.1	0.5	109.1	87.9	34%	2.0%	98%	0%	%0	2%	MSCI ACWI	ETF Allocation
Sage ETF All Cap Eq Plus	15	19.1	8.6%	7.3%	4.6%	-35.3%	0.98	20.5	-3.0	WN	0.3	75.5	104.8	29%	2.5%	97%	0% 1	1% 2	2% 80%	80% S&P 500 / 20% EAFE	ETF Allocation
Cougar Moderate Growth*	15	20.2	10.0%	5.3%	2.6%	N/A	0.83	14.8	-0.7	WN	0.3	87.3	94.1	4%	1.6%	51%	29% 1	11% 9	9% <sup>80% N</sup>	80% MSCI ACWI / 20% BB Agg	ETF Allocation
Stringer ETF Growth	15	19.6	9.0%	6.1%	3.4%	N/A	06.0	18.7	-1.4	WN	0.2	80.8	93.7	16%	2.8%	81%	8% 1	1% 1	10%	MSCI ACWI	ETF Allocation
RiverFront Global Allocation	40	20.6	9.9%	6.9%	4.2%	N/A	1.04	17.7	0.0	WN	0.3	115.3	107.0	20%	3.4%	82%	15% 1	1%	2% <sup>80% M</sup>	80% MSCI ACWI (net) / 20% BB Agg	ETF Allocation
Sage ETF Growth	20	19.1	8.5%	6.6%	3.9%	N/A	1.03	17.8	-2.3	WN	0.3	84.5	109.0	22%	2.6%	72%	24% 2	2% 2	2% 64% EAF	64% S&P 500 / 16% EAFE / 20% BB Agg	ETF Allocation
RiverFront Equity Income	40	20.6	9.9%	6.1%	3.4%	NA	1.03	15.7	-0.1	WN	0.3	116.4	105.3	19%	3.6%	71% 2	25% 1	1% 3	3% 70% M	70% MSCI ACWI (net) / 30% BB Agg	ETF Allocation
WestEnd Global Balanced	15	21.4	9.5%	7.1%	4.3%	-24.2%	96.0	14.0	1.3	0.7	0.4	109.7	93.0	21%	2.4%	62%	36% C	0%	2% <sup>65% M</sup>	65% MSCI ACWI / 35% BBGC	ETF Allocation
Stringer ETF Moderate Growth	20	20.1	9.3%	4.4%	1.8%	N/A	0.93	13.5	-1.1	WN	0.2	94.0	99.6	10%	2.8%	54% 4	44% 0	. %0	2% <sup>65% M</sup>	65% MSCI ACWI / 35% BB Agg	ETF Allocation
Cougar Conservative Growth*	10	19.9	2.0%	4.0%	1.3%	0.3%	0.69	10.1	-0.4	WN	0.2	77.5	86.1	%0	1.5%	32% 4	48% 1	10% 1	10% <sup>60% M</sup>	60% MSCI ACWI / 40% BB Agg	ETF Allocation
WestEnd Global Conservative	15	21.4	9.5%	4.3%	1.6%	N/A	0.96	9.2	0.6	0.4	0.3	N/A	N/A	11%	2.7%	32% (	65% C	8 %0	3% <sup>35% N</sup>	35% MSCI ACWI / 65% BBGC	ETF Allocation
Sage ETF Moderate Growth	20	19.1	8.5%	5.4%	2.7%	N/A	1.08	14.6	-1.9	WN	0.3	89.9	112.6	16%	2.8%	53% 4	42% 2	2% 3	3% <sup>48%</sup> EAF	48% S&P 500 / 12% EAFE / 40% BB Agg	ETF Allocation
RiverFront Mod Growth & Inc	30	22.4	9.9%	5.6%	3.0%	N/A	1.01	11.8	-1.2	WN	0.3	95.2	109.9	8%	2.9%	49% 4	46% C	3 %0	5% <sup>50%</sup> S	50% S&P 500 / 50% BB Agg	ETF Allocation
Stringer ETF Conservative Growth	20	20.1	9.2%	3.6%	1.0%	N/A	0.94	11.2	-0.9	WN	0.2	96.1	101.5	5%	2.8%	41%	56% C	8 %0	3% <sup>50% h</sup>	50% MSCI ACWI / 50% BB Agg	ETF Allocation
Sage ETF Moderate	20	19.1	8.5%	4.1%	1.5%	N/A	1.15	11.6	-1.2	WN	0.2	99.4	119.8	10%	2.9%	34% (	61% 2	2% 3	3% <sup>32% St</sup>	32% S&P 500 / 8% EAFE / 60% BB Agg	ETF Allocation
RiverFront Conservative Income Builder	25	23.8	9.9%	4.3%	1.6%	N/A	1.00	8.4	-0.1	WN	0.3	98.3	102.7	%0	3.0%	30% 6	65% C	3 %0	5% <sup>30%</sup> S	30% S&P 500 / 70% BB Agg	ETF Allocation
Cougar Conservative*	10	19.6	2.0%	3.4%	0.7%	3.8%	0.56	6.0	0.4	0.2	0.3	68.8	68.3	%0	1.5%	22%	58% 7	7% 1	13% 40% N	40% MSCI ACWI / 60% BB Agg	ETF Allocation
Stringer ETF Income	10	15.5	7.8%	1.7%	-0.9%	N/A	0.88	6.8	-0.6	WN	0.0	88.3	95.7	%0	3.0%	16% 8	80% C	7 %0	4% <sup>20% N</sup>	20% MSCI ACWI / 80% BB Agg	ETF Allocation
Sage ETF Conservative	20	19.2	8.5%	2.8%	0.2%	N/A	1.21	8.9	-0.3	WN	0.1	106.1	119.8	4%	3.1%	14% 8	80% 3	3% 3	3% <sup>16% St</sup>	16% S&P 500 / 4% EAFE / 80% BB Agg	ETF Allocation
Performance represents the RJCS gross of any fees composite.	s the RJC	S gross o	f any fees	composite		W - Manager is currently on the RJCS WatchList	jer is curi	rently on	the RJCS	WatchLis		NR - Mai	nager is nu	ot recom	nendecC	- Manager	is current	ly closed	NR - Manager is not recommenderC - Manager is currently closed to new investors	stors	
Past performance does not guarantee future results. All investments are subject to risk and you may incur a profit or a loss. Asset alloca investment. Any investor who attempts to mimic the performance of an index would incur fees and expenses which would reduce returns.	not guara ir who atte	ntee tutur mpts to m	e results. imic the p	All investm berformano	ients are su e of an inde	bject to ris sx would in	k and yo cur fees ≀	u may inc and exper	ur a protit ses which	or a loss. \ would re	. Asset a duce retu	llocation ar ırns.	diversit.	cation do	not ensu	re a protit	or protect	against a	loss. Indice:	subject to risk and you may incur a profit or a loss. Asset allocation and diversification do not ensure a profit or protect against a loss. Indices are not available for direct dex would incur fees and expenses which would reduce returns.	ole for direct

FactSet. Please see net performance beginning on Page 206. \*\*Please see RJCS' performance disclosures beginning on Page 217.

### COUGAR GLOBAL INVESTMENTS Conservative

Location:		Toronto, C (an affiliate		id James Inv	estment N	lanagement)
Manager(s):		Irina Doroc	an, Amy St	ecuik, Jasor	Richey	<b>,</b>
Firm Assets:		\$1.5 Billion	(As of 3/31	/23)	•	
Strategy Assets	s:	\$338.0 Mill	ion (As of 3,	(31/23)		
AMS Assets:		RJCS: \$6.4	4 Million	PS UMA: \$	7.3 Million	
Model Code		CGICGIII				
Model Delivery:		Yes				
		Traili	ng Return	s*		
	2nd Qtr.	YTD	1 Year	3 Year	<u>5 Year</u>	10 Year
Mgr. Gross	0.69%	3.18%	4.50%	2.14%	3.38%	4.07%
Mgr. Net	0.03%	1.85%	1.83%	-0.48%	0.73%	1.41%
Avg. Fund	1.74%	6.45%	6.37%	2.98%	4.71%	5.44%

Trailing	Standard Dev	viation		
		3 Year	5 Year	<u>10 Year</u>
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	5.38	6.03	5.02
loss of capital.	Avg. Fund	9.64	10.02	7.49
	Benchmark	9.90	10.03	7.46

5.94%

2.01%

3.98%

4.59%

		Caler	ıdar Returi	าร		
	2022	2021	2020	2019	2018	2017
Mgr. Gross	-5.74%	4.42%	7.10%	11.52%	-2.53%	8.28%
Mgr. Net	-8.17%	1.75%	4.36%	8.68%	-5.04%	5.52%
Avg. Fund	-13.50%	7.08%	12.61%	16.27%	-3.07%	12.17%
Benchmark	-14.95%	6.19%	11.73%	15.83%	-3.63%	11.32%

Cougar constructs globally diversified portfolios with an approach of to moving into asset classes that they find most appropriate to avoid market downturns while achieving growth in current economic conditions.

RJCS Composite Start: 10/1/2015 Annual Turnover: Avg. # Holdings:

100% - 200% 3 - 10

Status (Account Min.): Benchmark: Avg. Fund Group:

Recommended (\$25,000) 40% MSCI ACWI / 60% BB Agg 40% Mstar Global Blend / 60% Mstar Intm. Bond

	Top 5 Holdings	
Symbol	Description	<u>% Holding</u>
SHY	iShares 1-3 Year Treasury Bond ETF	23.5%
TFLO	iShares Treasury Floating Rate Bond ETF	16.4%
AGG	iShares Core U.S. Aggregate Bond ETF	11.2%
TIPX	SPDR Bloomberg 1-10 Year TIPS ETF	8.2%
IAU	iShares Gold Trust	7.2%
	% Weight in Top Five Holdings	66.5%

	Portfolio Allocation										
Current Weight (Typical Range)											
Equity Market Cap			Asset Al	locati	on	Fixed Income Sector					
Large-cap	10	(0-50)	Equity	22	(10-60)	Government	52	(0-50)			
Mid-cap	5	(0-30)	Bonds	58	(20-90)	Municipals	0	(0-10)			
Small-cap	7	(0-30)	Alts / Other	7	(0-10)	Corporate	3	(0-25)			
Equity Ge	ogra	phy	Cash / Equiv.	<u>13</u>	(0-30)	Securitized	3	(0-50)			
U.S.	22	(0-60)	TOTAL:	100							
Non-U.S. Dev.	0	(0-40)									
Emerging	0	(0-10)									

N	Modern Portfolio Theory Stats						Portfe	olio Charac	teristics - Eq	uity Only	
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR	Yield	1.5%	P/B	3.9	ROE	16.7%
5 Year	0.38	0.56	0.86	0.30	0.16	Trailing P/E	25.9	P/S	2.7	LT Gr. Rate	2.0%
10 Year	0.87	0.60	0.79	0.62	0.37	Forward P/E	19.6	P/CF	15.7	Debt-to-Cap	37.3%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process

Benchmark

Q2 2023								
Location:		Toronto, C		nd lames Inv	estment N	<i>(</i> anagement)		
Manager(s): Irina Dorogan, Amy Steciuk, Jason Richey								
Firm Assets: \$1.5 Billion (As of 3/31/23)								
Strategy Assets	s:	\$722.8 Mil	lion (As of 3	3/31/23)				
AMS Assets:		RJCS: \$44	4.7 Million	PS UMA: \$	12 Million			
Model Code:		CGICGICC	3					
Model Delivery:		Yes						
		Trail	ing Returr	าร*				
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	10 Year		
Mgr. Gross	1.15%	4.03%	6.35%	4.21%	3.96%	5.29%		
Man Mat	0 500/	0.000/	0.000/	4 = 40/	4 200/	0.500/		

Mgr. Net 0.50% 2.69% 3.63% 1.54% 1.30% 2.59% Avg. Fund 2.90% 8.38% 9.68% 5.94% 6.14% 6.91% 9.11% 9.44% 5.00% 6.04% Benchmark 3.36% 5.45%

Trailing	Standard Dev	riation		
		3 Year	5 Year	10 Year
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	7.46	10.10	8.16
loss of capital.	Avg. Fund	11.82	13.20	9.85
	Benchmark	12.22	13.44	10.01

	Calendar Returns								
	2022	2021	<u>2020</u>	<u>2019</u>	<u>2018</u>	<u>2017</u>			
Mgr. Gross	-7.08%	7.35%	9.72%	14.68%	-6.02%	13.41%			
Mgr. Net	-9.48%	4.61%	6.92%	11.76%	-8.45%	10.52%			
Avg. Fund	-14.11%	11.01%	14.02%	19.81%	-4.91%	16.02%			
Benchmark	-16.02%	10.20%	13.49%	19.41%	-5.52%	15.41%			

Cougar constructs globally diversified portfolios with an approach of to moving into asset classes that they find most appropriate to avoid market downturns while achieving growth in current economic conditions.

RJCS Composite Start:	7/1/2015
Annual Turnover:	100% - 200%
Avg. # Holdings:	5 - 10

Status (Account Min.): Recommended (\$25,000) 60% MSCI ACWI / 40% BB Agg Avg. Fund Group: 60% Mstar Global Blend / 40% Mstar Intm. Bond

	Top 5 Holdings	
Symbol	Description	<u>% Holding</u>
SHY	iShares 1-3 Year Treasury Bond ETF	20.2%
TFLO	iShares Treasury Floating Rate Bond ETF	14.2%
IAU	iShares Gold Trust	10.2%
AGG	iShares Core U.S. Aggregate Bond ETF	10.1%
IVV	iShares Core S&P 500 ETF	8.3%
	% Weight in Top Five Holdings	62.9%

	Portfolio Allocation									
Current Weight (Typical Range)										
Equity Ma	Cap	Asset Al	Ilocation Fixed Income Sector			ectors				
Large-cap	14	(0-60)	Equity	32	(25-100)	Government	43	(0-35)		
Mid-cap	7	(0-60)	Bonds	48	(0-70)	Municipals	0	(0-10)		
Small-cap	11	(0-60)	Alts / Other	10	(0-20)	Corporate	3	(0-35)		
Equity Ge	ogra	phy	Cash / Equiv.	<u>10</u>	(0-20)	Securitized	2	(0-50)		
U.S.	32	(10-80)	TOTAL:	100						
Non-U.S. Dev.	0	(0-30)								
Emerging	0	(0-10)								

	Modern Portfolio Theory Stats						Portfolio Characteristics - Equity Only				
	Alpha	Beta	$R^2$	Sharpe	IR	Yield	1.5%	P/B	4.0	ROE	16.7%
5 Year	-0.38	0.69	0.84	0.24	NM	Trailing P/E	26.2	P/S	2.8	LT Gr. Rate	2.0%
10 Year	0.55	0.73	0.81	0.53	0.15	Forward P/E	19.9	P/CF	16.0	Debt-to-Cap	37.3%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

# **RAYMOND JAMES®**

Q2 2023

Benchmark 1.95% 6.74%

### COUGAR GLOBAL INVESTMENTS **Moderate Growth**

Location:		Toronto, C (an affiliate		d James In	vestment N	(anagement)	Year Starte Annual Tur	
Manager(s):		İrina Dorog	an, Amy Ste	eciuk, Jaso	n Richey	0 /	Avg. # Hold	dings:
Firm Assets:		\$1.5 Billion	(As of 3/31/	/23)				•
Strategy Assets	s:	\$350.0 Mill	ion (As of 3/	31/23)			Status (Ac	count M
AMS Assets:	IS Assets: RJCS: \$13.1 Million PS UMA: \$0.4 Millior					60.4 Million	Benchmar	k:
Model Code:		CGICGIMG	6				Avg. Fund	Group:
Model Delivery:		Yes						
		Traili	ng Return:	s*				
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	10 Year	Symbol	Desc
Mgr. Gross	2.03%	5.77%	9.04%	6.70%	5.28%	6.95%	SHY	iShar
Mgr. Net	1.37%	4.42%	6.26%	3.97%	2.58%	4.21%	IVV	iShar
Avg. Fund	4.06%	10.32%	13.04%	8.90%	7.45%	8.31%	IAU	iShar
Benchmark	4.76%	11.51%	12.97%	8.00%	6.83%	7.43%	JR	iShar

Q2

2023

Trailing	Standard Dev	viation		
		<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	11.02	14.84	11.61
loss of capital.	Avg. Fund	14.07	16.56	12.37
	Benchmark	14.63	17.04	12.73

		Caler	dar Returi	ns		
	2022	2021	2020	2019	<u>2018</u>	2017
Mgr. Gross	-10.21%	11.66%	12.63%	21.76%	-9.18%	17.26%
Mgr. Net	-12.54%	8.82%	9.76%	18.69%	-11.54%	14.29%
Avg. Fund	-14.77%	15.03%	14.98%	23.40%	-6.79%	19.97%
Benchmark	-17.16%	14.32%	15.01%	23.00%	-7.45%	19.62%

Cougar constructs globally diversified portfolios with an approach of to moving into asset classes that they find most appropriate to avoid market downturns while achieving growth in current economic conditions.

Year Started in RJCS: 10/1/2015 100% - 200% Annual Turnover: Avg. # Holdings: 5 - 10

Status (Account Min.): Benchmark:

Recommended (\$25,000) 80% MSCI ACWI / 20% BB Agg 80% Mstar Global Blend / 20% Mstar Intm. Bond

Top 5 Holdings								
Symbol	Description	<u>% Holding</u>						
SHY	iShares 1-3 Year Treasury Bond ETF	15.1%						
IVV	iShares Core S&P 500 ETF	14.5%						
IAU	iShares Gold Trust	11.1%						
IJR	iShares Core S&P Small Cap ETF	10.5%						
TFLO	iShares Treasury Floating Rate Bond ETF	<u>10.1%</u>						
	% Weight in Top Five Holdings	61.2%						

			Portfolio /	Alloc	ation					
	Current Weight (Typical Range)									
Equity Ma	ırket	Cap	Asset Al	locat	ion	Fixed Inco	ome Se	ectors		
Large-cap	24	(0-80)	Equity	51	(30-100)	Government	27	(0-20)		
Mid-cap	10	(0-50)	Bonds	29	(0-60)	Municipals	0	(0-10)		
Small-cap	17	(0-40)	Alts / Other	11	(0-20)	Corporate	1	(0-20)		
Equity Ge	ogra	aphy	Cash / Equiv.	9	(0-15)	Securitized	1	(0-30)		
U.S.	47	(15-100)	TOTAL:	100						
Non-U.S. Dev.	4	(0-40)								
Emerging	0	(0-20)								

М	Modern Portfolio Theory Stats						Portfe	olio Charad	cteristics - Eq	uity Only	
	<u>Alpha</u>	Beta	$R^2$	Sharpe	R	Yield	1.6%	P/B	3.8	ROE	16.2%
5 Year	-0.71	0.83	0.91	0.25	NM	Trailing P/E	26.2	P/S	2.7	LT Gr. Rate	10.0%
10 Year	0.43	0.86	0.88	0.51	0.10	Forward P/E	20.2	P/CF	16.0	Debt-to-Cap	36.0%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please

see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

Q2 2023	COUGAR GLOBAL IN Growth	VESTMENTS
Location:	Toronto, Canada	
	(an affiliate of Raymond Jame	es Investment Management)
Manager(s):	Irina Dorogan, Amy Steciuk,	Jason Richey
Firm Assets:	\$1.5 Billion (As of 3/31/23)	
Strategy Assets:	\$67.5 Million (As of 3/31/23)	
AMS Assets:	RJCS: \$5.8 Million	PS UMA: \$1.1 Million
Model Code	CGICGIG	
Model Delivery:	Yes	
	Trailing Returns*	

	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	5 Year	10 Year
Mgr. Gross	1.97%	6.68%	10.66%	7.82%	6.68%	7.67%
Mgr. Net	1.31%	5.31%	7.84%	5.06%	3.95%	4.92%
Avg. Fund	5.21%	12.28%	16.45%	11.87%	8.61%	9.64%
Benchmark	6.18%	13.93%	16.53%	10.99%	8.10%	8.75%

Trailing Standard Deviation									
		<u>3 Year</u>	5 Year	<u>10 Year</u>					
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	13.82	17.63	13.38					
loss of capital.	Avg. Fund	16.37	20.00	14.96					
	Benchmark	17.09	20.69	15.52					

Calendar Returns								
	2022	2021	2020	2019	2018	2017		
Mgr. Gross	-13.01%	13.02%	18.85%	25.18%	-9.25%	16.99%		
Mgr. Net	-15.28%	10.15%	15.83%	22.02%	-11.60%	14.02%		
Avg. Fund	-15.48%	19.12%	15.44%	27.03%	-8.72%	24.01%		
Benchmark	-18.36%	18.54%	16.25%	26.60%	-9.42%	23.97%		

Cougar constructs globally diversified portfolios with an approach of to moving into asset classes that they find most appropriate to avoid market downturns while achieving growth in current economic conditions.

RJCS Composite Start:	10/1/2015
Annual Turnover:	100% - 200%
Avg. # Holdings:	5 - 10
	_

Status (Account Min.): Recommended (\$25,000) Benchmark: MSCI ACWI Avg. Fund Group: Mstar Global Blend

	Top 5 Holdings	
Symbol	Description	<u>% Holding</u>
SHY	iShares 1-3 Year Treasury Bond ETF	14.0%
IAU	iShares Gold Trust	13.1%
IJR	iShares Core S&P Small Cap ETF	11.5%
IJН	iShares Core S&P Mid-Cap ETF	11.5%
IVV	iShares Core S&P 500 ETF	9.3%
	% Weight in Top Five Holdings	59.4%

			Portfolio	Alloc	ation			
			Current Weight	(Typio	al Range	)		
Equity Market Cap Asset Allocation Fixed Income Sectors								
Large-cap	29	(0-90)	Equity	61	(40-100)	Government	17	(0-25)
Mid-cap	13	(0-60)	Bonds	19	(0-50)	Municipals	0	(0-5)
Small-cap	19	(0-60)	Alts / Other	14	(0-20)	Corporate	1	(0-15)
Equity Ge	ogra	aphy	Cash / Equiv.	<u>6</u>	(0-10)	Securitized	1	(0-25)
U.S.	51	(20-100)	TOTAL:	100				
Non-U.S. Dev.	10	(10-50)						
Emerging	0	(0-30)						

	Modern Portfolio Theory Stats					Portfo	olio Charact	eristics - Eq	uity Only		
	<u>Alpha</u>	Beta	$R^2$	Sharpe	R	Yield	1.8%	P/B	3.4	ROE	15.5%
5 Year	-0.51	0.83	0.94	0.29	NM	Trailing P/E	22.8	P/S	2.5	LT Gr. Rate	9.9%
10 Year	0.15	0.83	0.92	0.50	0.04	Forward P/E	19.3	P/CF	14.5	Debt-to-Cap	35.3%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process

### RIVERFRONT INVESTMENT GROUP, LLC Conservative Income Builder

Location: Richmond, VA Adam Grossman, Kevin Nicholson, Tim Anderson Manager(s): Firm Assets: \$8.6 Billion (As of 3/31/23) \$248.2 Million (As of 3/31/23) Strategy Assets: AMS Assets: RJCS: \$49.4 Million PS UMA: \$1.1 Million Model Code: RIGRIGCIB Model Delivery: Yes Trailing Returns 2nd Qtr YTD 1 Year 3 Year 5 Year 10 Year Mgr. Gross 2.16% 6.25% 4.59% 2.15% 4.29% 4.82% 1.50% 4.89% 1.92% -0.47% 1.62% 2.14% Mgr. Net Avg. Fund 1.16% 5.49% 4.73% 1.50% 3.95% 4.68%

Q2

2023

Benchmark

1.99%

6.39%

Trailing Standard Deviation									
		<u>3 Year</u>	5 Year	10 Year					
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	8.35	8.43	6.44					
loss of capital.	Avg. Fund	8.60	8.55	6.42					
	Benchmark	8.64	8.43	6.21					

5.09%

1.53%

4.44%

5.03%

Calendar Returns										
<u>2022 2021 2020 2019 2018 2017</u>										
Mgr. Gross	-13.78%	8.17%	11.43%	14.78%	-2.73%	9.70%				
Mgr. Net	-16.03%	5.40%	8.59%	11.87%	-5.24%	6.90%				
Avg. Fund	-13.22%	5.15%	11.75%	14.51%	-2.17%	10.28%				
Benchmark	-14.29%	6.88%	11.35%	15.37%	-1.06%	8.76%				

RiverFront seeks to combine value with momentum, making its largest allocations when its evaluation of value and momentum are aligned. From there, the team constructs asset allocation portfolios using a combination of stocks, bonds, preferreds, ETFs and CEFs.

RJCS Composite Start: Annual Turnover: Avg. # Holdings:

4/1/2012 90% - 120% 30 - 50

Status (Account Min.): Benchmark: Avg. Fund Group:

Recommended (\$100,000 or \$50,000 for ETF version) 30% S&P 500 / 70% BB Agg 30% Morningstar Global Blend / 70% Mstar Int. Bond

Top 5 Holdings								
Symbol	Description	<u>% Holding</u>						
BND	Vanguard Total Bond Market ETF	11.0%						
VCSH	Vanguard Short-Term Corporate Bond ETF	9.5%						
VCIT	Vanguard Intermediate Corporate Bond ETF	8.9%						
SPAB	SPDR Portfolio Aggregate Bond ETF	8.6%						
SPSB	SPDR Short Term Corporate Bond ETF	8.4%						
	% Weight in Top Five Holdings	46.3%						

	Portfolio Allocation										
Current Weight (Typical Range)											
Equity Ma	Cap	Asset Al	on	Fixed Income Sectors							
Large-cap	22	(10-60)	Equity	30	(25-60)	Government	19	(0-60)			
Mid-cap	8	(0-40)	Bonds	65	(40-80)	Municipals	0	(0-5)			
Small-cap	0	(0-25)	Alts / Other	0	(0-5)	Corporate	37	(5-75)			
Equity Ge	ogra	phy	Cash / Equiv.	5	(0-10)	Securitized	9	(0-5)			
U.S.	30	(10-50)	TOTAL:	100							
Non-U.S. Dev.	0	(0-35)									
Emerging	0	(0-10)									

	Modern Portfolio Theory Stats						Portf	olio Charac	teristics - Eq	uity Only	
	Alpha	Beta	$R^2$	Sharpe	IR	Yield	3.0%	P/B	6.1	ROE	23.4%
5 Year	-0.14	1.00	0.99	0.32	NM	Trailing P/E	31.5	P/S	4.6	LT Gr. Rate	9.9%
10 Year	-0.19	1.00	0.93	0.60	NM	Forward P/E	23.8	P/CF	19.1	Debt-to-Cap	38.0%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

Q2 2023	RIVE	RIVERFRONT INVESTMENT GROUP, LLC Moderate Growth & Income								
Location: Richmond, VA Manager(s): Adam Grossman, Kevin Nicholson, Tim Anderson										
Firm Assets:     \$8.6 Billion (As of 3/31/23)       Strategy Assets:     \$3.7 Billion (As of 3/31/23)       AMS Assets:     RJCS: \$248.1 Million     UMA: \$34.8 Million       Model Code:     RIGRIGMGI     PS UMA: \$9.5 Million       Model Delivery:     Yes     Yes										
		Trailir	ng Return	IS*						
Mgr. Gross Mgr. Net Avg. Fund	2nd Qtr. 3.57% 3.02% 2.32%	<u>YTD</u> 8.67% 7.55% 7.41%	<u>1 Year</u> 8.27% 5.69% 8.02%	<u>3 Year</u> 4.95% 2.26% 4.46%	<u>5 Year</u> 5.59% 2.97% 5.44%	<u>10 Year</u> 6.42% 3.77% 6.18%				

9.12%

Mgr. Gross

Avg. Fund

ndar Returns

2020

12.55%

10.11%

13.37%

12.63%

Benchmark

**Trailing Standard Deviation** 

4.71%

3 Year

10.65

10.72

10.89

2019

18.48%

15.49%

18.03%

18.99%

6.02%

5 Year

11.78

11.58

11.60

2018

-4.80%

-7.02%

-3.98%

-2.91%

6.60%

10 Year

9.00

8.64

8.52

2017

13.43%

10.86%

14.08%

12.67%

8.83%

2021

12.39%

9.44%

9.04%

11.17%

RiverFront seeks to combine value with momentum, making its largest allocations when its evaluation of value and momentum are aligned. From there, the team constructs asset allocation portfolios using a combination of stocks, bonds, preferreds, ETFs and CEFs.

RJCS Composite Start:	7/1/2009
Annual Turnover:	90% - 120%
Avg. # Holdings:	30 - 50

Status (Account Min.): Benchmark: Avg. Fund Group: Recommended (\$100,000 or \$50,000 for ETF version) 40% S&P 500 / 10% MSCI EAFE (Net) / 50% BB US Aggreg 50% Morningstar Global / 50% Mstar Int. Bond

Top 5 Holdings								
<u>Symbol</u>	Description	<u>% Holding</u>						
IVV	iShares Core S&P 500 ETF	13.5%						
SPAB	SPDR Portfolio Aggregate Bond ETF	9.3%						
BND	Vanguard Total Bond Market ETF	8.1%						
IEFA	iShares Core MSCI EAFE ETF	7.2%						
GSLC	Goldman ActiveBeta U.S. Large Cap ETF	5.8%						
	% Weight in Top Five Holdings	43.9%						

	Portfolio Allocation									
	Current Weight (Typical Range)									
Equity Market	Cap		Asset Allocati	on		Fixed Income Sectors				
Large-cap	39	(15-65)	Equity	49	(40-70)	Government	15	(0-30)		
Mid-cap	10	(0-30)	Bonds	46	(20-60)	Municipals	0	(0-10)		
Small-cap	0	(0-30)	Alts / Other	0	(0-10)	Corporate	24	(10-60		
Equity Geogra	phy		Cash / Equiv.	5	(0-15)	Securitized	7	(0-10)		
U.S.	41	(10-65)	TOTAL:	100						
Non-U.S. Dev.	8	(0-40)								
Emerging	0	(0-15)								

	Modern Portfolio Theory Stats						Portfe	olio Charac	teristics - Eq	uity Only	
	Alpha	Beta	$R^2$	Sharpe	IR	Yield	2.9%	P/B	5.8	ROE	19.1%
5 Year	-1.18	1.01	0.99	0.34	NM	Trailing P/E	28.9	P/S	4.1	LT Gr. Rate	9.9%
10 Year	-1.01	1.03	0.95	0.60	NM	Forward P/E	22.4	P/CF	18.9	Debt-to-Cap	35.4%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

# RAYMOND JAMES®

Benchmark 3.34%

Mgr. Gross -15.15%

Mgr. Net -17.59%

Avg. Fund -13.80%

Benchmark -14.89%

Please remember that volatility does

not measure the risk of a permanent

loss of capital.

2022

### RIVERFRONT INVESTMENT GROUP, LLC Dynamic Equity Income

Location: Manager(s):		Richmond, Adam Gros		in Nicholson	, Tim Ander	son	
Firm Assets:		\$8.6 Billion	(As of 3/31	/23)			
Strategy Assets: \$1.5 Billion (As of 3/31/23)							
AMS Assets:	AMS Assets: RJCS: \$235.7 Million PS UMA: \$10.7 Million						
Model Code:	Model Code: RIGRIGDEQ						
Model Delivery:		Yes					
		Trai	ling Returi	ns*			
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	<u>10 Year</u>	
Mgr. Gross	4.82%	10.64%	10.78%	7.15%	6.11%	7.46%	
Mgr. Net	4.15%	9.23%	7.95%	4.41%	3.40%	4.71%	
Avg. Fund	3.48%	9.35%	11.36%	7.42%	6.81%	7.62%	

Q2

2023

Benchmark 4.06%

Trailing Standard Deviation									
		<u> 3 Year</u>	5 Year	10 Year					
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	13.99	15.68	12.13					
loss of capital.	Avg. Fund	12.93	14.86	11.10					
	Benchmark	13.42	15.23	11.36					

11.20%

6.50%

6.15%

6.75%

10.30%

Calendar Returns									
	2022	<u>2021</u>	2020	2019	2018	2017			
Mgr. Gross	-18.09%	15.14%	15.17%	21.24%	-7.67%	18.92%			
Mgr. Net	-20.23%	12.21%	12.25%	18.18%	-10.06%	15.91%			
Avg. Fund	-14.43%	13.01%	14.56%	21.60%	-5.84%	17.98%			
Benchmark	-16.59%	12.25%	14.28%	21.21%	-6.48%	17.50%			

RiverFront seeks to combine value with momentum. From there, the team constructs asset allocation portfolios using a combination of stocks, bonds, preferreds, ETFs and CEFs.

4/1/2012
90% - 120%
30 - 50

Status (Account Min.): Benchmark: Avg. Fund Group: Recommended (\$100,000 or \$50,000 for ETF version) 70% MSCI ACWI (net) / 30% BB Agg 70% Morningstar Global / 30% Mstar Int. Bond

Top 5 Holdings								
Symbol	Description	<u>% Holding</u>						
SHYG	iShares 0-5 Year High Yield Corporate Bond ETF	13.2%						
QQQ	Invesco QQQ Trust Series I	7.5%						
GSLC	Goldman ActiveBeta U.S. Large Cap ETF	6.5%						
JEPI	JPMorgan Equity Premium Income ETF	5.7%						
EFV	iShares MSCI EAFE Value ETF	5.7%						
	% Weight in Top Five Holdings	38.7%						

Portfolio Allocation										
Current Weight (Typical Range)										
Equity Market Cap			Asset Al	locati	on	Fixed Inco	ome Se	ectors		
Large-cap	54	(35-85)	Equity	71	(60-90)	Government	4	(0-20)		
Mid-cap	12	(0-50)	Bonds	25	(10-30)	Municipals	0	(0-5)		
Small-cap	5	(0-30)	Alts / Other	1	(0-20)	Corporate	21	(0-25)		
Equity Ge	ogra	phy	Cash / Equiv.	3	(0-10)	Securitized	0	(0-20)		
U.S.	53	(20-60)	TOTAL:	100						
Non-U.S. Dev.	14	(15-60)								
Emerging	4	(0-15)								

	Modern Portfolio Theory Stats							olio Charac	teristics - Eq	uity Only	
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	<u>IR</u>	Yield	3.6%	P/B	5.0	ROE	17.9%
5 Year	-0.11	1.03	0.99	0.29	NM	Trailing P/E	26.9	P/S	3.0	LT Gr. Rate	9.9%
10 Year	0.44	1.05	0.97	0.53	0.21	Forward P/E	20.6	P/CF	16.8	Debt-to-Cap	33.5%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see

turns and portfolio statistics snaded in gray reliect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

Q2 2023	RIVE	RIVERFRONT INVESTMENT GROUP, LLC Global Allocation								
Location:	n: Richmond, VA									
Manager(s):		Adam Grossman, Kevin Nicholson, Tim Anderson								
Firm Assets:	irm Assets: \$8.6 Billion (As of 3/31/23)									
Strategy Assets	3:	\$722.2 Mill	ion (As of 3/	31/23)						
AMS Assets:		RJCS: \$10	2.6 Million	UM	A: \$75.4 Mi	llion				
Model Code		RIGRIGGL	A	PS UMA: \$	63 Million					
Model Delivery:		Yes								
		Traili	ng Return	s*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	10 Year				
Mgr. Gross	5.70%	12.07%	12.33%	9.00%	6.91%	7.86%				

Trailing Returns*										
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	5 Year	10 Year				
Mgr. Gross	5.70%	12.07%	12.33%	9.00%	6.91%	7.86%				
Mgr. Net	5.02%	10.64%	9.47%	6.22%	4.17%	5.10%				
Avg. Fund	4.06%	10.32%	13.04%	8.90%	7.45%	8.31%				
Benchmark	4.76%	11.51%	12.97%	8.00%	6.83%	7.43%				

Trailing Standard Deviation										
		<u>3 Year</u>	<u>5 Year</u>	10 Year						
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	15.26	17.74	13.75						
loss of capital.	Avg. Fund	14.07	16.56	12.37						
-	Benchmark	14.63	17.04	12.73						

Calendar Returns										
	2022	2021	2020	<u>2019</u>	<u>2018</u>	2017				
Mgr. Gross	-19.00%	18.44%	15.34%	23.70%	-9.06%	21.03%				
Mgr. Net	-21.12%	15.44%	12.40%	20.58%	-11.41%	17.97%				
Avg. Fund	-14.77%	15.03%	14.98%	23.40%	-6.79%	19.97%				
Benchmark	-17.16%	14.32%	15.01%	23.00%	-7.45%	19.62%				

RiverFront seeks to combine value with momentum, making its largest allocations when its evaluation of value and momentum are aligned. From there, the team constructs asset allocation portfolios using a combination of stocks, bonds, preferreds, ETFs and CEFs.

 RJCS Composite Start:
 10/1/2008

 Annual Turnover:
 90% - 120%

 Avg. # Holdings:
 30 - 50

Status (Account Min.): Benchmark: Recommended (\$100,000 or \$50,000 for ETF version) 80% MSCI ACWI (net) / 20% BB Agg 80% Morningstar Global / 20% Mstar Int Bond

 80% Morningstar Global / 20% Mstar Int Bond

 Top 5 Holdings

 Symbol
 Description
 % Holding

 GSLC
 Goldman ActiveBeta U.S. Large Cap ETF
 10.2%

 IVW
 iShares U.S. Technology ETF
 10.2%

 IEFA
 iShares Core MSCI EAFE ETF
 8.1%

SHYG	iShares 0-5 Year High Yield Corporate Bond ETF	7.1%
JEPI	JPMorgan Equity Premium Income ETF	6.2%
	% Weight in Top Five Holdings	41.8%

Portfolio Allocation											
Current Weight (Typical Range)											
Equity Ma	Cap	Asset Al	locat	ion	Fixed Income Sectors						
Large-cap	62	(40-85)	Equity	82	(70-100)	Government	3	(0-15)			
Mid-cap	15	(0-35)	Bonds	15	(0-25)	Municipals	0	(0-10)			
Small-cap	5	(0-35)	Alts / Other	1	(0-15)	Corporate	12	(0-15)			
Equity Ge	ogra	phy	Cash / Equiv.	2	(0-15)	Securitized	0	(0-10)			
U.S.	62	(20-80)	TOTAL:	100							
Non-U.S. Dev.	15	(10-70)									
Emerging	5	(0-20)									

	Modern Portfolio Theory Stats							olio Charac	teristics - Eq	uity Only	
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	<u>IR</u>	Yield	3.4%	P/B	5.0	ROE	17.9%
5 Year	-0.04	1.04	0.99	0.30	NM	Trailing P/E	26.9	P/S	3.0	LT Gr. Rate	9.9%
10 Year	0.08	1.07	0.97	0.50	0.03	Forward P/E	20.6	P/CF	16.8	Debt-to-Cap	33.5%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

### **RIVERFRONT INVESTMENT GROUP. LLC** Global Growth

Location: Manager(s):		Richmond, Adam Gro	VA ssman, Kev	in Nicholso	n, Tim Anc	lerson		
Firm Assets:     \$8.6 Billion (As of 3/31/23)       Strategy Assets:     \$367.8 Million (As of 3/31/23)       AMS Assets:     RJCS: \$55.2 Million       Model Code:     RIGRIGGLG								
Model Delivery:		Yes						
		Traili	ng Return	s*				
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	5 Year	10 Year		
Mgr. Gross	6.73%	13.81%	14.70%	10.32%	7.21%	8.22%		
Mgr. Net	6.05%	12.37%	11.78%	7.51%	4.46%	5.46%		
Avg. Fund	5.21%	12.28% 16.45% 11.87% 8.61% 9.64%						
Benchmark	6.18%	13.93%	16.53%	10.99%	8.10%	8.75%		

Q2

2023

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	16.89	20.35	15.64				
loss of capital.	Avg. Fund	16.37	20.00	14.96				
·	Benchmark	17.09	20.69	15.52				

	Calendar Returns										
	2022	2021	2020	2019	2018	2017					
Mgr. Gross	-19.94%	19.90%	15.92%	25.46%	-11.24%	22.73%					
Mgr. Net	-22.04%	16.86%	12.97%	22.29%	-13.55%	19.63%					
Avg. Fund	-15.48%	19.12%	15.44%	27.03%	-8.72%	24.01%					
Benchmark	-18.36%	18.54%	16.25%	26.60%	-9.42%	23.97%					

RiverFront seeks to combine value with momentum, making its largest allocations when its evaluation of value and momentum are aligned. From there, the team constructs asset allocation portfolios using a combination of stocks, bonds, preferreds, ETFs and CEFs.

RJCS Composite Start: Annual Turnover: Avg. # Holdings:

10/1/2008 90% - 120% 30 - 50

Status (Account Min.): Benchmark: Avg. Fund Group:

Recommended (\$100,000 or \$50,000 for ETF version) MSCI ACWI Morningstar Global

	Top 5 Holdings								
Symbol	Description	<u>% Holding</u>							
GSLC	Goldman ActiveBeta U.S. Large Cap ETF	13.4%							
IEFA	iShares Core MSCI EAFE ETF	10.1%							
IYW	iShares U.S. Technology ETF	8.8%							
EFV	iShares MSCI EAFE Value ETF	8.6%							
HDUS	Hartford Disciplined US Equity ETF	4.5%							
	% Weight in Top Five Holdings	45.4%							

	Portfolio Allocation									
	Current Weight (Typical Range)									
Equity Market Cap			Asset Allocati		Fixed Income Sectors					
Large-cap	74	(40-90)	Equity	97	(75-100)	Government	0	(0-10)		
Mid-cap	19	(0-30)	Bonds	0	(0-15)	Municipals	0	(0-10)		
Small-cap	4	(0-30)	Alts / Other	1	(0-10)	Corporate	0	(0-10)		
Equity Geogra	phy		Cash / Equiv.	2	(0-15)	Securitized	0	(0-10)		
U.S.	68	(20-80)	TOTAL:	100						
Non-U.S. Dev.	22	(10-70)								
Emerging	7	(0-25)								

	Modern Portfolio Theory Stats						Portfe	olio Charad	cteristics - Eq	uity Only	
	Alpha	Beta	$R^2$	Sharpe	IR	Yield	2.5%	P/B	4.7	ROE	18.4%
5 Year	-0.76	0.98	1.00	0.28	NM	Trailing P/E	26.5	P/S	2.9	LT Gr. Rate	9.9%
10 Year	-0.46	1.00	0.98	0.46	NM	Forward P/E	19.8	P/CF	16.5	Debt-to-Cap	33.5%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

Q2 2023	SAGE ADVISORY SERVICES ETF Conservative									
Location: Manager(s):		Austin, TX Bob Smith	( n, Rob Willian	ıs						
Firm Assets:       \$21.7 Billion (As of 3/31/23)         Strategy Assets:       \$79.6 Million (As of 3/31/23)         AMS Assets:       RJCS: \$4.7 Million       PS UMA: \$0.1 Million										
Model Code: Model Delivery:		SASSCO Yes								
		Trail	ing Returns	*						
Mgr. Gross	2nd Qtr. 0.08%	<u>YTD</u> 4.05%	<u>1 Year</u> 1.55%	<u>3 Year</u> 0.34%	<u>5 Year</u> 2.81%	<u>10 Year</u> 3.19%				
Mar. Net	-0.56%	2.74%	-1.01%	-2.19%	0.22%	0.60%				
Avg. Fund	0.59%	4.54%	3.11%	0.03%	3.16%	3.90%				
Benchmark	0.82%	4.76%	3.04%	-0.52%	2.92%	3.58%				
		Trailing S	tandard De	viation						
Please rememi	har that valat	lite daga		3 Year	5 Year	10 Year				
not measure th			Mgr. Gross Avg. Fund	8.68 7.62	8.89 7.25	6.52 5.48				

Calendar Returns										
	2022	2021	2020	2019	2018	2017				
Mgr. Gross	-14.92%	4.57%	11.68%	12.89%	-2.71%	7.58%				
Mgr. Net	-17.09%	1.95%	8.89%	10.08%	-5.17%	4.89%				
Avg. Fund	-12.95%	3.24%	10.78%	12.77%	-1.29%	8.42%				
Benchmark	-13.69%	3.41%	9.72%	12.78%	-1.10%	7.11%				

Benchmark

7.68

7.07

5.28

Sage's tactical ETF offerings range from 100% fixed income to 100% equity. The investment team utilizes a multidiscipline top-down approach looking at macroeconomic data, fundamentals, relative valuations and technical analysis.

RJCS Composite Start:	4/1/2012
Annual Turnover:	60% - 100%
Avg. # Holdings:	10 -15
Status (Account Min.):	Recommended (\$25,000)

Benchmark: Avg. Fund Group:

16% S&P 500 / 4% MSCI EAFE / 80% BB Agg 20% Mstar Global / 80% Mstar Int. Bond

	Top 5 Holdings							
<u>Symbol</u>	Description	<u>% Holding</u>						
MBB	iShares MBS ETF	35.4%						
IGSB	iShares 1-5 Year IG Corporate Bond ETF	18.2%						
TLT	iShares 20+ Year Treasury Bond ETF	10.1%						
IGIB	iShares 5-10 Year IG Corporate Bond ETF	9.6%						
IVV	iShares Core S&P 500 ETF	4.4%						
	% Weight in Top Five Holdings	77.6%						

	Portfolio Allocation									
	Current Weight (Typical Range)									
Equity Market Cap			Asset Allocati		Fixed Income Sectors					
Large-cap	11	(5-35)	Equity	14	(10-35)	Government	15	(0-45)		
Mid-cap	3	(0-20)	Bonds	80	(50-90)	Municipals	0	(0-10)		
Small-cap	0	(0-20)	Alts / Other	3	(0-10)	Corporate	40	(0-45)		
Equity Geogra	phy		Cash / Equiv.	3	(0-25)	Securitized	25	(0-45)		
U.S.	10	(0-35)	TOTAL:	100						
Non-U.S. Dev.	3	(0-25)								
Emerging	1	(0-10)								

	Modern Portfolio Theory Stats							olio Chara	cteristics - Eq	uity only	
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	<u>IR</u>	Yield	3.1%	P/B	3.6	ROE	18.4%
5 Year	-0.32	1.21	0.90	0.14	NM	Trailing P/E	22.7	P/S	2.7	LT Gr. Rate	8.5%
10 Year	-0.80	1.19	0.90	0.34	NM	Forward P/E	19.2	P/CF	14.5	Debt-to-Cap	35.2%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process

2023			ETF Mo	oderate			nentals, relative			
Location:		Austin, TX					RJCS Cor	nposite Start:	4/1/	
Manager(s):		Bob Smith	, Rob Willia	ns			Annual Tu	rnover:	60%	
							Avg. # Holdings:			
Firm Assets:		\$21.7 Billic	on (As of 3/3	1/23)						
Strategy Assets	s:	\$212.2 Mill	ion (As of 3/	31/23)			Status (Account Min.):			
AMS Assets:		RJCS: \$5.	0 Million			Benchmar	'k:	32%		
Model Code:		SASSMO				Avg. Fund	Group:	40%		
Model Delivery:		Yes								
		Traili	ng Return	S*						
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	10 Year	Symbol	Description		
Mgr. Gross	0.91%	5.42%	3.35%	3.02%	4.14%	4.60%	MBB	iShares MB	S ETF	
Mgr. Net	0.26%	4.06%	0.70%	0.38%	1.47%	1.92%	IGSB	iShares 1-5	Year	
Avg. Fund	1.74%	6.45%	6.37%	2.98%	4.71%	5.44%	IVV	iShares Co	re S&I	
Benchmark	2.50%	7.46%	7.07%	2.96%	5.01%	5.61%	TLT	iShares 20+	- Year	
							ICIB	iShares 5-1	0 Voa	

SAGE ADVISORY SERVICES

Q2

Trailing	Standard Dev	viation		
		3 Year	5 Year	10 Year
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	10.71	11.61	8.51
loss of capital.	Avg. Fund	9.64	10.02	7.49
-	Benchmark	9.77	9.94	7.31

Calendar Returns							
	2022	2021	2020	2019	2018	2017	
Mgr. Gross	-16.07%	9.22%	13.00%	16.49%	-4.55%	10.79%	
Mgr. Net	-18.25%	6.43%	10.12%	13.53%	-7.01%	7.96%	
Avg. Fund	-13.50%	7.08%	12.61%	16.27%	-3.07%	12.17%	
Benchmark	-14.47%	8.54%	11.72%	16.91%	-2.29%	10.79%	

Sage's tactical ETF offerings range from 100% fixed income to 100% equity. The investment team utilizes a multidiscipline top-down approach looking at macroeconomic tions and technical analysis.

> /2012 % - 100% - 15

commended (\$25,000) % S&P 500 / 8% MSCI EAFE / 60% BB Agg % Mstar Global / 60% Mstar Int. Bond

Top 5 Holdings							
Symbol	Description	<u>% Holding</u>					
MBB	iShares MBS ETF	27.1%					
IGSB	iShares 1-5 Year IG Corporate Bond ETF	13.6%					
IVV	iShares Core S&P 500 ETF	10.1%					
TLT	iShares 20+ Year Treasury Bond ETF	7.6%					
IGIB	iShares 5-10 Year IG Corporate Bond ETF	7.3%					
	% Weight in Top Five Holdings	65.7%					

Portfolio Allocation								
			Current Weight	(Typic	al Range	)		
Equity Market	Сар		Asset Allocati	on		Fixed Incom	e Sect	ors
Large-cap	27	(15-55)	Equity	34	(25-55)	Government	12	(0-35)
Mid-cap	6	(0-30)	Bonds	61	(30-70)	Municipals	0	(0-5)
Small-cap	1	(0-30)	Alts / Other	2	(0-25)	Corporate	30	(0-35)
Equity Geogra	phy		Cash / Equiv.	<u>3</u>	(0-25)	Securitized	19	(0-35)
U.S.	24	(10-45)	TOTAL:	100				
Non-U.S. Dev.	8	(0-30)						
Emerging	2	(0-10)						

	Modern Portfolio Theory Stats							olio Charac	teristics - Eq	uity Only	
	Alpha	Beta	$R^2$	Sharpe	IR	Yield	2.9%	P/B	3.5	ROE	18.1%
5 Year	-1.22	1.15	0.95	0.22	NM	Trailing P/E	22.5	P/S	2.7	LT Gr. Rate	8.5%
10 Year	-1.54	1.14	0.95	0.42	NM	Forward P/E	19.1	P/CF	14.5	Debt-to-Cap	35.1%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

Q2         SAGE ADVISORY SERVICES           2023         ETF Moderate Growth									
Location:		Austin, TX							
Manager(s):		,	, Rob Williar	ns					
Firm Assets:		\$21.7 Billion (As of 3/31/23)							
Strategy Assets	s:	\$556.5 Million (As of 3/31/23)							
AMS Assets:		RJCS: \$7.7 Million							
Model Code:		SASSMOC	3						
Model Delivery:		Yes							
		Traili	ng Returns	S*					
	2nd Qtr.	YTD	<u>1 Year</u>	3 Year	5 Year	10 Yea			
Mgr. Gross	1.72%	6.76%	5.20%	5.68%	5.36%	5.93%			
Mgr. Net	1.06%	5.39%	2.51%	2.97%	2.67%	3.22%			
Ava Fund	2 90%	8.38%	9.68%	5 94%	6 14%	6 91%			

ear % % 6.91% Avg. Fund 2.90% 8.38% 9.68% 5.94% 6.14% 7.01% 7.58% Benchmark 4.18% 10.22% 11.17% 6.46%

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	12.94	14.64	10.78			
loss of capital.	Avg. Fund	11.82	13.20	9.85			
-	Benchmark	12.04	13.33	9.80			

Calendar Returns							
	2022	<u>2021</u>	<u>2020</u>	<u>2019</u>	<u>2018</u>	2017	
Mgr. Gross	-17.27%	14.05%	13.97%	20.14%	-6.47%	14.08%	
Mgr. Net	-19.43%	11.15%	11.07%	17.10%	-8.88%	11.18%	
Avg. Fund	-14.11%	11.01%	14.02%	19.81%	-4.91%	16.02%	
Benchmark	-15.34%	13.86%	13.48%	21.08%	-3.55%	14.58%	

Sage's tactical ETF offerings range from 100% fixed income to 100% equity. The investment team utilizes a multidiscipline top-down approach looking at macroeconomic data, fundamentals, relative valuations and technical analysis.

RJCS Composite Start: 4/1/2012 Annual Turnover: 60% - 120% Avg. # Holdings: 10 - 15

Status (Account Min.): Benchmark: Avg. Fund Group:

Recommended (\$25,000) 48% S&P 500 / 12% MSCI EAFE / 40% BB Agg 60% Mstar Global / 40% Mstar Int. Bond

Top 5 Holdings							
Symbol	Description	<u>% Holding</u>					
MBB	iShares MBS ETF	18.7%					
IVV	iShares Core S&P 500 ETF	15.7%					
IGSB	iShares 1-5 Year IG Corporate Bond ETF	9.3%					
JEPI	JPMorgan Equity Premium Income ETF	6.8%					
TLT	iShares 20+ Year Treasury Bond ETF	5.2%					
% Weight in Top Five Holdings 55.7%							

Portfolio Allocation									
Current Weight (Typical Range)									
Equity Market	Cap		Asset Allocati	on		Fixed Incom	e Sect	ors	
Large-cap	42	(25-75)	Equity	53	(50-75)	Government	8	(0-20)	
Mid-cap	10	(0-35)	Bonds	42	(10-40)	Municipals	0	(0-5)	
Small-cap	1	(0-35)	Alts / Other	2	(0-10)	Corporate	21	(0-25)	
Equity Geogra	phy		Cash / Equiv.	3	(0-15)	Securitized	13	(0-20)	
U.S.	37	(10-70)	TOTAL:	100					
Non-U.S. Dev.	13	(5-50)							
Emerging	3	(0-20)							

	Modern Portfolio Theory Stats							olio Charac	teristics - Eq	uity Only	
	<u>Alpha</u>	Beta	$R^2$	Sharpe	IR	Yield	2.8%	P/B	3.5	ROE	18.0%
5 Year	-1.87	1.08	0.96	0.26	NM	Trailing P/E	22.5	P/S	2.7	LT Gr. Rate	8.5%
10 Year	-2.00	1.08	0.95	0.46	NM	Forward P/E	19.1	P/CF	14.5	Debt-to-Cap	35.1%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process

Q2	SAGE ADVISORY SERVICES
2023	ETF Growth
Location:	Austin, TX
Manager(s):	Bob Smith, Rob Williams
Firm Assets:	\$21.7 Billion (As of 3/31/23)

Strategy Assets: AMS Assets: Model Code: Model Delivery:

\$21.7 Billion (As of 3/31/23) \$355.6 Million (As of 3/31/23) RJCS: \$4.6 Million PS UMA: \$0.1 Million SASSGRO Yes

Trailing Returns*											
nd Qtr.	<u>YTD 1</u>	Year	3 Year	5 Year 🛛 🔶	10 Year						
2.52% 8	.14% 7	7.30%	8.48%	6.59%	7.26%						
I.86% 6.	.75% 4	.56%	5.71%	3.86%	4.52%						
4.06% 10	).32% 13	3.04%	8.90%	7.45%	8.31%						
5.88% 13	8.01% 1	5.33% 9	9.98%	8.92%	9.51%						
	2.52% 8 1.86% 6 1.06% 10	2.52% 8.14% 7 1.86% 6.75% 4 1.06% 10.32% 1	2.52%         8.14%         7.30%           1.86%         6.75%         4.56%           4.06%         10.32%         13.04%	2.52%         8.14%         7.30%         8.48%           .86%         6.75%         4.56%         5.71%           .06%         10.32%         13.04%         8.90%	2.52%         8.14%         7.30%         8.48%         6.59%           1.86%         6.75%         4.56%         5.71%         3.86%           1.06%         10.32%         13.04%         8.90%         7.45%						

Trailing Standard Deviation										
		3 Year	5 Year	10 Year						
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	15.28	17.80	13.15						
loss of capital.	Avg. Fund	14.07	16.56	12.37						
	Benchmark	14.39	16.91	12.46						

	Calendar Returns										
	2022	2021	2020	2019	2018	2017					
Mgr. Gross	-18.32%	19.13%	14.93%	23.77%	-8.44%	17.42%					
Mgr. Net	-20.46%	16.12%	12.00%	20.64%	-10.81%	14.44%					
Avg. Fund	-14.77%	15.03%	14.98%	23.40%	-6.79%	19.97%					
Benchmark	-16.29%	19.37%	15.01%	25.30%	-4.88%	18.48%					

Sage's tactical ETF offerings range from 100% fixed income to 100% equity. The investment team utilizes a multidiscipline top-down approach looking at macroeconomic data, fundamentals, relative valuations and technical analysis.

RJCS Composite Start: Annual Turnover: Avg. # Holdings:

4/1/2012 60% - 120% 10 - 15

Status (Account Min.): Benchmark: Avg. Fund Group:

Recommended (\$25,000) 64% S&P 500 / 16% MSCI EAFE / 20% BB Agg 80% Mstar Global / 20% Mstar Int. Bond

	Top 5 Holdings									
Symbol	Description	<u>% Holding</u>								
IVV	iShares Core S&P 500 ETF	21.2%								
MBB	iShares MBS ETF	10.4%								
JEPI	JPMorgan Equity Premium Income ETF	9.2%								
IEFA	iShares Core MSCI EAFE ETF	7.0%								
SPYD	SPDR Portfolio S&P 500 High Dividend ETF	5.2%								
	% Weight in Top Five Holdings	53.0%								

	Portfolio Allocation											
	Current Weight (Typical Range)											
Equity Market	Сар		Asset Allocati	on		Fixed Incom	e Sect	ors				
Large-cap	57	(30-100)	Equity	72	(70-90)	Government	5	(0-15)				
Mid-cap	14	(0-40)	Bonds	24	(5-25)	Municipals	0	(0-5)				
Small-cap	1	(0-40)	Alts / Other	2	(0-10)	Corporate	12	(0-15)				
Equity Geogra	phy		Cash / Equiv.	2	(0-10)	Securitized	7	(0-15)				
U.S.	50	(20-75)	TOTAL:	100								
Non-U.S. Dev.	18	(10-55)										
Emerging	4	(0-20)										

	Modern Portfolio Theory Stats				Portfe	olio Charac	teristics - Eq	uity Only			
	Alpha	Beta	$R^2$	Sharpe	IR	Yield	2.6%	P/B	3.5	ROE	18.0%
5 Year	-2.32	1.03	0.96	0.28	NM	Trailing P/E	22.5	P/S	2.7	LT Gr. Rate	8.5%
10 Year	-2.31	1.03	0.95	0.48	NM	Forward P/E	19.1	P/CF	14.5	Debt-to-Cap	35.0%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

Q2SAGE ADVISORY SERVICES2023ETF All Cap Equity Plus									
Location:	Location: Austin, TX								
Manager(s):	Bob Smith	, Rob Williar	ns						
Firm Assets:	1/23)								
Strategy Assets:	\$378.5 Mill	ion (As of 3/	31/23)						
AMS Assets:	RJCS: \$1.	6 Million	PS UMA: \$	7 Million					
Model Code:	SASSAEP								
Model Delivery:	Yes								
	Traili	ng Return	s*						
2nd	Qtr. YTD	<u>1 Year</u>	<u>3 Year</u>	5 Year	10 Year				
Mgr. Gross 3.5	9.90%	9.32%	10.65%	7.32%	8.27%				
Mgr. Net 2.9	1% 8.50%	6.53%	7.83%	4.57%	5.51%				
Avg. Fund 5.2	1% 12.28%	16.45%	11.87%	8.61%	9.64%				

Trailing	Trailing Standard Deviation										
		3 Year	5 Year	10 Year							
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	17.01	20.51	15.20							
loss of capital.	Avg. Fund	16.37	20.00	14.96							
	Benchmark	16.80	20.55	15.20							

19.54%

13.52%

10.74%

11.39%

Calendar Returns										
	2022	<u>2021</u>	2020	<u>2019</u>	<u>2018</u>	<u>2017</u>				
Mgr. Gross	-19.20%	22.83%	14.00%	27.50%	-10.38%	20.83%				
Mgr. Net	-21.32%	19.73%	11.10%	24.29%	-12.71%	17.77%				
Avg. Fund	-15.48%	19.12%	15.44%	27.03%	-8.72%	24.01%				
Benchmark	-17.32%	25.08%	16.27%	29.56%	-6.28%	22.49%				

Sage's tactical ETF offerings range from 100% fixed income to 100% equity. The investment team utilizes a multidiscipline top-down approach looking at macroeconomic data, fundamentals, relative valuations and technical analysis.

RJCS Composite Start:	4/1/2012
Annual Turnover:	90% - 150%
Avg. # Holdings:	5 - 10

Status (Account Min.): Benchmark: Ava, Fund Group;

Recommended (\$25,000) 80% S&P 500 / 20% MSCI EAFE Morningstar Global

	Top 5 Holdings							
Symbol	Description	<u>% Holding</u>						
IVV	iShares Core S&P 500 ETF	28.0%						
JEPI	JPMorgan Equity Premium Income ETF	12.1%						
IEFA	iShares Core MSCI EAFE ETF	9.1%						
SPYD	SPDR Portfolio S&P 500 High Dividend ETF	6.8%						
IEMG	Pacer US Cash Cows 100 ETF	6.0%						
	% Weight in Top Five Holdings	62.2%						

	Portfolio Allocation											
	Current Weight (Typical Range)											
Equity Ma	rket	Cap	Asset Al	locati	ion	Fixed Inco	ome Se	ectors				
Large-cap	76	(40-100)	Equity	97	(90-100)	Government	0	(0-5)				
Mid-cap	19	(0-50)	Bonds	0	(0-5)	Municipals	0	(0-5)				
Small-cap	2	(0-50)	Alts / Other	1	(0-5)	Corporate	0	(0-5)				
Equity Ge	ogra	aphy	Cash / Equiv.	2	(0-10)	Securitized	0	(0-5)				
U.S.	68	(30-90)	TOTAL:	100								
Non-U.S. Dev.	23	(0-60)										
Emerging	6	(0-25)										

	Modern Portfolio Theory Stats				Portfolio Characteristics - Equity Only						
	Alpha	Beta	$R^2$	Sharpe	IR	Yield	2.5%	P/B	3.5	ROE	18.0%
5 Year	-2.97	0.98	0.96	0.28	NM	Trailing P/E	22.5	P/S	2.7	LT Gr. Rate	8.6%
10 Year	-2.63	0.98	0.95	0.48	NM	Forward P/E	19.1	P/CF	14.5	Debt-to-Cap	35.0%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process

# **RAYMOND JAMES®**

Benchmark

7.58%

15.86%

### STRINGER ASSET MANAGEMENT, LLC

2023 **Conservative Growth** Location: Memphis, TN Gary Stringer, Kim Escue, Chad Keller Manager(s): \$687.6 Million (As of 3/31/23) Firm Assets: Strategy Assets: \$131.1 Million (As of 3/31/23) AMS Assets: RJCS: \$43.3 Million PS UMA: \$1.7 Million STGSTGCG Model Code: Model Delivery: Yes Trailing Returns 2nd Qtr. YTD 1 Year 3 Year 5 Year 10 Year Mgr. Gross 1.30% 4.83% 3.71% 3 39% 3.61% 4 97% Mgr. Net 0.64% 3.48% 1.05% 0.74% 0.95% 2.28% 7.41% Avg. Fund 2.32% 8.02% 4.46% 5.44% 6.18%

7.92%

Q2

Benchmark 2.65%

Trailing Standard Deviation 3 Year 10 Year 5 Year Please remember that volatility does Mgr. Gross 9.41 11.18 8.50 not measure the risk of a permanent loss of capital. Avg. Fund 10.72 11.58 8 64 8.71 Benchmark 11.05 11.70

7.69%

3.50%

4.72%

5.32%

	Calendar Returns								
	2022	2021	2020	<u>2019</u>	2018	2017			
Mgr. Gross	-14.05%	10.06%	8.72%	16.59%	-5.81%	12.77%			
Mgr. Net	-16.29%	7.25%	5.94%	13.63%	-8.24%	9.90%			
Avg. Fund	-13.80%	9.04%	13.37%	18.03%	-3.98%	14.08%			
Benchmark	-15.48%	8.18%	12.64%	17.62%	-4.57%	13.35%			

Stringer pursues global investment opportunities via ETFs through a combination of a 3-5 year strategic asset allocation, tactical allocations that attempt to take advantage of near-term opportunities, and a cash indicator to help them decide when to move into cash.

RJCS Composite Start: Annual Turnover: Avg. # Holdings:

7/1/2013 50 - 90% 10 - 20

Status (Account Min.): Benchmark: Avg. Fund Group: Recommended (\$25,000) 50% MSCI ACWI / 50% BB Agg 50% Morningstar Global Blend / 50% Mstar Int. Bond

	Top 5 Holdings							
Symbol	Description	<u>% Holding</u>						
IEI	iShares 3-7 Year Treasury Bond ETF	14.9%						
TLH	iShares 10-20 Year Treasury Bond ETF	9.4%						
IEF	iShares 7-10 Year Treasury Bond ETF	8.8%						
SPTS	SPDR Portfolio Short Term Treasury ETF	7.1%						
SPAB	SPDR Portfolio Aggregate Bond ETF	5.9%						
	% Weight in Top Five Holdings	46.1%						

	Portfolio Allocation									
Current Weight (Typical Range)										
Equity Market Cap			Asset Allocati	on		Fixed Incom	e Sect	ors		
Large-cap	27	(25-60)	Equity	41	(30-70)	Government	44	(0-25)		
Mid-cap	11	(0-30)	Bonds	56	(25-50)	Municipals	5	(0-5)		
Small-cap	3	(0-30)	Alts / Other	0	(0-10)	Corporate	1	(0-25)		
Equity Geogra	phy		Cash / Equiv.	<u>3</u>	(0-20)	Securitized	6	(0-20)		
U.S.	36	(15-60)	TOTAL:	100						
Non-U.S. Dev.	5	(0-25)								
Emerging	0	(0-10)								

	Modern Port	folio Theo	ory Stats				Portfe	olio Charad	teristics - Eq	uity Only	
	Alpha	Beta	$R^2$	Sharpe	R	Yield	2.8%	P/B	4.7	ROE	19.1%
5 Year	-0.90	0.94	0.95	0.18	NM	Trailing P/E	26.5	P/S	3.6	LT Gr. Rate	9.2%
10 Year	-0.16	0.96	0.95	0.47	NM	Forward P/E	20.1	P/CF	16.5	Debt-to-Cap	38.6%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

Q2 2023	STRI	NGER		MANAGE owth	EMENT	, LLC			
Location:		Memphis,	TN						
Manager(s):		Gary Stringer, Kim Escue, Chad Keller							
Firm Assets:		\$687.6 Mil	lion (As of 3	/31/23)					
Strategy Assets	:	\$205.7 Mil	lion (As of 3	/31/23)					
AMS Assets		RJCS: \$60	0.4 Million	PS UMA: \$	3.7 Million				
Model Code		STGSTGC	3						
Model Delivery:		Yes							
	Trailing Returns*								
	2nd Qtr.	YTD	1 Year	<u>3 Year</u>	<u>5 Year</u>	10 Year			
Man Cases	0.000/	0 500/	40 400/	0.000/	C 400/	7 750/			

	ZHU QU.		TICAL	5 104	<u>5 10a</u>	10 104
Mgr. Gross	3.96%	8.50%	10.42%	8.60%	6.13%	7.75%
Mgr. Net	3.29%	7.11%	7.61%	5.82%	3.42%	5.00%
Avg. Fund	5.21%	12.28%	16.45%	11.87%	8.61%	9.64%
Benchmark	6.18%	13.93%	16.53%	10.99%	8.10%	8.75%

Trailing	Trailing Standard Deviation							
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	14.95	18.67	13.93				
loss of capital.	Avg. Fund	16.37	20.00	14.96				
	Benchmark	17.09	20.69	15.52				

	Calendar Returns								
	2022	2021	<u>2020</u>	<u>2019</u>	<u>2018</u>	2017			
Mgr. Gross	-17.63%	19.40%	13.39%	21.76%	-8.32%	19.34%			
Mgr. Net	-19.78%	16.38%	10.50%	18.68%	-10.70%	16.32%			
Avg. Fund	-15.48%	19.12%	15.44%	27.03%	-8.72%	24.01%			
Benchmark	-18.36%	18.54%	16.25%	26.60%	-9.42%	23.97%			

Stringer pursues global investment opportunities via ETFs through a combination of a 3-5 year strategic asset allocation, tactical allocations that attempt to take advantage of near-term opportunities, and a cash indicator to help them decide when to move into cash.

RJCS Composite Start:	4/1/2013
Annual Turnover:	50 - 90%
Avg. # Holdings:	10 - 20

 Status (Account Min.):
 Recommended (\$25,000)

 Benchmark:
 MSCI ACWI

 Avg. Fund Group:
 Morningstar Global Blend

	Top 5 Holdings							
Symbol	Description	<u>% Holding</u>						
JEPI	JPMorgan Equity Premium Income ETF	10.1%						
GSIE	Goldman ActiveBeta International ETF	9.2%						
OMFL	Invesco Russell 100 Multifactor ETF	7.4%						
TLH	iShares 10-20 Year Treasury Bond ETF	6.5%						
OVL	Overlay Large Cap Equity ETF	6.4%						
	% Weight in Top Five Holdings	39.6%						

	Portfolio Allocation								
Current Weight (Typical Range)									
Equity Market Cap			Asset Allocati	on		Fixed Income Sectors			
Large-cap	54	(30-100)	Equity	81	(50-100)	Government	8	(0-5)	
Mid-cap	22	(0-40)	Bonds	8	(0-50)	Municipals	0	(0-5)	
Small-cap	5	(0-40)	Alts / Other	1	(0-10)	Corporate	0	(0-5)	
Equity Geogra	phy		Cash / Equiv.	<u>10</u>	(0-15)	Securitized	0	(0-5)	
U.S.	65	(30-90)	TOTAL:	100					
Non-U.S. Dev.	14	(10-40)							
Emerging	2	(0-20)							

	Portfolio Characteristics - Equity Only										
	Alpha	Beta	$R^2$	Sharpe	IR	Yield	2.8%	P/B	4.7	ROE	19.2%
5 Year	-1.38	0.90	0.98	0.25	NM	Trailing P/E	25.0	P/S	3.2	LT Gr. Rate	9.0%
10 Year	-0.18	0.89	0.97	0.49	NM	Forward P/E	19.6	P/CF	16.3	Debt-to-Cap	35.3%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

### STRINGER ASSET MANAGEMENT, LLC Income

Location:		Memphis,	TN							
Manager(s):		Gary Stringer, Kim Escue, Chad Keller								
ivialitager(3).		Gary String								
Firm Assets:		\$687.6 Million (As of 3/31/23)								
Strategy Assets		-	on (As of 3/3	,						
AMS Assets		-	3 Million	,	0.0 Million					
		+		PS UMA: \$	3.3 Million					
Model Code		STGSTGIN								
Model Delivery:		Yes								
		Traili	ing Return	s*						
	2nd Qtr.	YTD	<u>1 Year</u>	<u> 3 Year</u>	<u>5 Year</u>	10 Year				
Mgr. Gross	0.04%	3.71%	1.16%	0.59%	1.68%	2.67%				
Mgr. Net	-0.59%	2.40%	-1.38%	-1.94%	-0.88%	0.10%				
Avg. Fund	0.59%	4.54%	3.11%	0.03%	3.16%	3.90%				
Benchmark	0.55%	4.40%	2.48%	-0.98%	2.41%	3.08%				

Q2

2023

Trailing	Trailing Standard Deviation											
		<u> 3 Year</u>	5 Year	<u>10 Year</u>								
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	6.32	6.84	5.18								
loss of capital.	Avg. Fund	7.62	7.25	5.48								
	Benchmark	7.74	7.11	5.36								

	Calendar Returns												
	2022	2021	2020	<u>2019</u>	<u>2018</u>	2017							
Mgr. Gross	-11.58%	5.64%	2.28%	11.91%	-3.10%	6.87%							
Mgr. Net	-13.83%	2.99%	-0.29%	9.11%	-5.47%	4.19%							
Avg. Fund	-12.95%	3.24%	10.78%	12.77%	-1.29%	8.42%							
Benchmark	-13.94%	2.27%	9.73%	12.26%	-1.79%	7.37%							

Stringer pursues global investment opportunities via ETFs through a combination of a 3-5 year strategic asset allocation, tactical allocations that attempt to take advantage of nearterm opportunities, and a cash indicator to help them decide when to move into cash.

4/1/2018

50 - 90%

10 - 20

RJCS Composite Start: Annual Turnover: Avg. # Holdings:

Status (Account Min.): Benchmark: Avg. Fund Group:

Recommended (\$25,000) 20% MSCI ACWI / 80% BB Agg 20% Mstar Global / 80% Mstar Intm. Bond

	Top 5 Holdings										
Symbol	Description	<u>% Holding</u>									
IEF	iShares 7-10 Year Treasury Bond ETF	24.3%									
SPTS	SPDR Portfolio Short Term Treasury ETF	13.3%									
TLH	iShares 10-20 Year Treasury Bond ETF	13.3%									
JMBS	Janus Henderson MBS ETF	10.0%									
DBND	DoubleLine Opportunistic Bond ETF	8.6%									
	% Weight in Top Five Holdings	69.5%									

	Portfolio Allocation											
Current Weight (Typical Range)												
Equity Market		Asset Allocati	on		Fixed Income Sectors							
Large-cap	12	(0-30)	Equity	16	(15-30)	Government	64	(0-10)				
Mid-cap	4	(0-10)	Bonds	80	(50-80)	Municipals	4	(0-20)				
Small-cap	0	(0-5)	Alts / Other	0	(0-15)	Corporate	2	(15-40)				
Equity Geogra	phy		Cash / Equiv.	4	(0-10)	Securitized	10	(0-30)				
U.S.	16	(0-25)	TOTAL:	100								
Non-U.S. Dev.	0	(0-15)										
Emerging	0	(0-5)										

М	Modern Portfolio Theory Stats						Portfolio Characteristics - Equity Only				
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR	Yield	3.0%	P/B	3.6	ROE	23.1%
5 Year	-0.60	0.88	0.81	0.02	NM	Trailing P/E	18.1	P/S	2.4	LT Gr. Rate	7.8%
10 Year	-0.16	0.89	0.82	0.33	NM	Forward P/E	15.5	P/CF	12.7	Debt-to-Cap	38.5%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

Q2 2023	LLC	Stringer pursues glo strategic asset allo opportunities, and a								
Location: Manager(s):	Vanager(s): Gary Stringer, Kim Escue, Chad Keller									
Firm Assets: Strategy Assets: AMS Assets: Model Code Model Delivery:	Strategy Assets:     \$311.7 Million (As of 3/31/23)       AMS Assets:     RJCS: \$97.9 Million       Model Code     STGSTGMG									
		Trail	ing Return	S*						
Mgr. Gross	<u>nd Qtr.</u> 1.94% 1.29%	<u>YTD</u> 5.82% 4.46%	<u>1 Year</u> 5.15% 2.46%	<u>3 Year</u> 5.20% 2.50%	<u>5 Year</u> 4.45% 1.77%	<u>10 Year</u> 5.98% 3.26%	<u>Symbol</u> IEF JEPI	iSha JPM		

10.52%

10.32%

Trailing Standard Deviation

Mgr. Gross

Avg. Fund

Benchmark

**Calendar Returns** 

2020

10.25%

7.43%

14.31%

13.90%

6.68%

5.75%

3 Year

10.96

12.37

12.82

2019

18.04%

15.05%

20.70%

20.31%

6.48%

5.80%

5 Year

13.52

14.03

14.33

2018

-6.42%

-8.84%

-5.37%

-6.00%

7.27%

6.40%

10 Year

10.23

10.47

10.68

2017

15.61%

12.68%

17.00%

16.45%

Stringer pursues global investment opportunities via ETFs through a combination of a 3-5 year strategic asset allocation, tactical allocations that attempt to take advantage of near-term opportunities, and a cash indicator to help them decide when to move into cash.

4/1/2013

50 - 90%

10 - 20

RJCS Composite Start: Annual Turnover: Avg. # Holdings:

Status (Account Min.): Benchmark:

Recommended (\$25,000) 65% MSCI ACWI / 35% BB Agg

65% Morningstar Global Blend/ 35% Mstar Int. Bond

	Top 5 Holdings	
Symbol	Description	<u>% Holding</u>
IEF	iShares 7-10 Year Treasury Bond ETF	11.3%
JEPI	JPMorgan Equity Premium Income ETF	7.2%
IEI	iShares 3-7 Year Treasury Bond ETF	6.7%
SPTS	SPDR Portfolio Short Term Treasury ETF	6.5%
TLH	iShares 10-20 Year Treasury Bond ETF	6.3%
	% Weight in Top Five Holdings	38.0%

	Portfolio Allocation												
	Current Weight (Typical Range)												
Equity Market		Asset Allocati		Fixed Income Sectors									
Large-cap	35	(25-75)	Equity	54	(50-100)	Government	34	(0-20)					
Mid-cap	15	(0-35)	Bonds	44	(0-40)	Municipals	5	(0-5)					
Small-cap	4	(0-35)	Alts / Other	0	(0-10)	Corporate	1	(0-25)					
Equity Geogra	ohy		Cash / Equiv.	2	(0-15)	Securitized	4	(0-20)					
U.S.	44	(30-80)	TOTAL:	100									
Non-U.S. Dev.	9	(10-40)											
Emerging	1	(0-20)											

	Modern Portfolio Theory Stats							Portfolio Characteristics - Equity Only					
	Alpha	Beta	$R^2$	Sharpe	IR	Yield	2.8%	P/B	4.7	ROE	18.9%		
5 Year	-1.06	0.93	0.97	0.21	NM	Trailing P/E	26.5	P/S	3.6	LT Gr. Rate	9.3%		
10 Year	-0.11	0.94	0.96	0.49	NM	Forward P/E	20.1	P/CF	16.7	Debt-to-Cap	38.3%		

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process

### **RAYMOND JAMES®**

Avg. Fund 3.19%

Mgr. Gross -14.78%

Mgr. Net -17.00%

Avg. Fund -14.27%

Benchmark -16.30%

Please remember that volatility does

not measure the risk of a permanent

loss of capital

2022

Benchmark 3.71%

8.86%

9.71%

2021

12.85%

9.97%

12.01%

11.22%

Q2 2023		WE	Global Ba		ORS		WestEnd's investment team takes a top-down approach to determining the econom cycle, and invests in the limited sectors and regions that, in their view, are positioned to benefit the most from this view of the economy.								
Location:		Charlotte,	NC				RJCS Corr	posite	Start:	10/1/2016					
Manager(s):		Fritz Porte	er, Ned Durder	n, Ty Peeb	les		Annual Tur			0% - 75%					
							Avg. # Holdings: 5 - 15								
Firm Assets:		-	on (As of 3/31/	,											
Strategy Assets	S:	-	n (As of 3/31/2	3)			Status (Aco	count M	lin.):	Recomment	ded (\$	25,000)			
AMS Assets:		RJCS: \$9	28.7 Million	PS UMA: \$	66.6 Millior	ו	Benchmark	K:		65% MSCI A	CWI	35% Blo	oomberg Gov	t/Crea	dit
Model Code:		WEAWEA	AGBE				Avg. Fund	Group:		65% Morning	gstar (	Global / 3	35% Mstar Int.	Bond	ł
Model Delivery:		Yes													
		Trail	ing Returns <sup>®</sup>	ł						Top 5 H	loldi	ngs			
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	10 Year	Symbol				criptio	_		<u>%</u> F	Holding
Mgr. Gross	3.21%	9.44%	9.29%	6.14%	7.08%	7.72%	IEI			3-7 Year Tre				1	1.7%
Mgr. Net	2.55%	8.05%	6.50%	3.42%	4.34%	4.97%	XLV		Health C	Care Select S	ector	SPDR F	Fund	1/	0.8%
Avg. Fund	3.19%	8.86%	10.52%	6.68%	6.48%	7.27%	VEU		Vangua	rd FTSE All-V	Vorld	ex-US In	ndex Fund	1/	0.4%
Benchmark	3.68%	9.75%	10.42%	5.70%	5.90%	6.45%	XLK		Techno	logy Select S	ector	SPDR F	und	1/	0.1%
							TLT		iShares	20+ Year Tre	easur	y Bond E	TF	<u>c</u>	9.0%
		Trailing S	tandard Dev	iation					% We	ight in Top	Five H	Holdings	S	5	2.0%
~ .		···. ·		<u>3 Year</u>	5 Year	10 Year									
Please rememb not measure th			Mgr. Gross	13.26	14.05	10.51				Portfolio					
	of capital.	Sindiform	Avg. Fund	12.37	14.03	10.47				Current Weight	t (Typio	cal Range	e)		
			Benchmark	12.92	14.44	10.77	Equity Mark	et Cap		Asset Allocat	ion		Fixed Income	Sect	ors
							Large-cap	51	(25-75)		62	· /	Government	21	(0-20)
		Cale	ndar Returns	5			Mid-cap	10	(0-20)	Bonds	36	· · ·	Municipals	0	(0-10)
	2022	2021	2020	2019	2018	2017	Small-cap	1	(0-20)	Alts / Other	0	(0-10)	Corporate	15	(10-40)

	Calendar Returns													
<u>2022 2021 2020 2019 2018 2017</u>														
Mgr. Gross	-17.53%	13.61%	18.61%	20.52%	-2.97%	17.49%								
Mgr. Net	-19.69%	10.72%	15.60%	17.47%	-5.47%	14.51%								
Avg. Fund	-14.27%	12.01%	14.31%	20.70%	-5.37%	17.00%								
Benchmark	-16.49%	11.15%	14.39%	20.70%	-6.14%	16.63%								

Benchmark	-16.49%	11.15%	14.39%	20.70%	-0.14%	10.03%	Emerging	2 (0-10)				
	Мо	dern Port	folio Theo	ory Stats				Portfo	olio Chara	cteristics - Equ	ity Only	
		<u>Alpha</u>	Beta	$R^2$	Sharpe	IR	Yield	2.6%	P/B	4.9	ROE	17.5%
5 Year		1.26	0.96	0.98	0.39	0.66	Trailing P/E	26.6	P/S	3.6	LT Gr. Rate	9.5%
10 Year		1.41	0.96	0.97	0.64	0.76	Forward P/E	21.4	P/CF	17.3	Debt-to-Cap	34.1%

U.S.

Equity Geography

40 (25-60)

0 40

Non-U.S. Dev. 20 (10-25)

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

Q2 2023			STEND Global Cor			
Location:		Charlotte,	NC			
Manager(s):		Fritz Porte	r, Ned Durde	en, Ty Peeb	les	
Firm Assets:		\$17.9 Billic	on (As of 3/3'	1/23)		
Strategy Assets	s:	\$415.0 Mill	ion (As of 3/3	31/23)		
AMS Assets		RJCS: \$47	7.7 Million	PS UMA: \$	13.4 Millio	n
Model Code:		WEAWEA	GC			
Model Delivery:		Yes				
		Traili	ng Returns	S*		
	2nd Qtr.	YTD	<u>1 Year</u>	<u>3 Year</u>	<u>5 Year</u>	Inception*
Mgr. Gross	1.09%	6.19%	4.61%	1.62%	4.27%	3.91%
Mgr. Net	0.44%	4.83%	1.93%	-0.99%	1.60%	1.25%
Avg. Fund	1.45%	5.97%	5.55%	2.24%	4.33%	4.49%
Benchmark	1.54%	6.23%	5.24%	1.16%	3.77%	3.78%

Avg. Fund	1.45%	5.97%	5.55%	2.24%	4.33%	4.49%	VCI
Benchmark	1.54%	6.23%	5.24%	1.16%	3.77%	3.78%	VCI
							TFL
		Frailing S	tandard Dev	/iation			
				3 Year	5 Year	Inception*	
Please remember not measure the			Mgr. Gross	9.44	9.25	7.38	

loss of capital.	annanon	Avg. Fund	9.12	9.27	7.41									
		Benchmark	9.58	9.50	7.60									
	Calendar Returns													
<u>2022</u>	2021	2020	<u>2019</u>	<u>2018</u>	<u>2017</u>									
Mgr. Gross -15.16%	6.61%	13.61%	14.75%	-1.50%	10.17%									
Mgr. Net -17.37%	3.88%	10.72%	11.83%	-4.04%	7.36%									

12.19%

12.18%

5.06%

15.39%

15.63%

-2.62%

-3.44%

Avg. Fund -13.36% 6.11%

Benchmark -15.05%

WestEnd's investment team takes a top-down approach to determining the economic cycle, and invests in the limited sectors and regions that, in their view, are positioned to benefit the most from this view of the economy.

Cash / Equiv.

TOTAL:

<u>2</u> (0-10)

100

Securitized

0 (0-10)

 RJCS Composite Start:
 10/1/2021

 Annual Turnover:
 0% - 90%

 Avg. # Holdings:
 8 - 17

8 - 17 Recommended (\$25,000)

\*Inception 01/01/15

Benchmark: Avg. Fund Group:

Status (Account Min.):

35% MSCI ACWI / 65% BB Gov't Credit Mstar 35 Global Stock Blend/ 65 Interm Bond

	Top 5 Holdings	
Symbol	Description	<u>% Holding</u>
IEI	iShares 3-7 Year Treasury Bond ETF	20.6%
TLT	iShares 20+ Year Treasury Bond ETF	15.8%
VCLT	Vanguard Long-Term Corporate Bond ETF	11.8%
VCIT	Vanguard Intermediate Corporate Bond ETF	8.7%
TFLO	iShares Treasury Floating Rate Bond ETF	<u>8.1%</u>
	% Weight in Top Five Holdings	65.0%

	Portfolio Allocation													
Current Weight (Typical Range)														
Equity Ma	ırket	Cap	Asset A	locat	ion	Fixed Inco	me S	ectors						
Large-cap	27	(20-40)	Equity	32	(30-100)	Government	38	(0-40)						
Mid-cap	5	(0-10)	Bonds	65	(0-50)	Municipals	0	(0-10)						
Small-cap	0	(0-10)	Alts / Other	0	(0-5)	Corporate	27	(10-60)						
Equity Ge	ogra	phy	Cash / Equiv.	3	(0-5)	Securitized	0	(0-10)						
U.S.	21	(20-30)	TOTAL:	100										
Non-U.S. Dev.	10	(0-20)												
Emerging	1	(0-10)												

М	odern Por	tfolio Theo	ry Stats		Portfolio Characteristics - Equity Only							
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR	Yield	3.1%	P/B	4.7	ROE	17.9%	
5 Year	0.56	0.96	0.97	0.29	0.37	Trailing P/E	24.7	P/S	3.6	LT Gr. Rate	9.5%	
8.5 Year	0.25	0.95	0.96	0.37	0.17	Forward P/E	20.3	P/CF	15.6	Debt-to-Cap	34.1%	

11.22%

10.64%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

# **RAYMOND JAMES®**

Q2 2023		WE	STEND A Global E		RS		WestEnd's investment team takes a top-down approach to determining the economic yccle, and invests in the limited sectors and regions that, in their view, are positioned to benefit the most from this view of the economy.								
Location:		Charlotte	, NC				RJCS Comp	osite	Start:	10/1/2016					
Manager(s):		Fritz Port	er, Ned Durde	n, Ty Peel	oles		Annual Turno	over:		0% - 90%					
Firm Assets:		\$17.9 Bill	ion (As of 3/31	/23)			Avg. # Holdin	gs:		5 - 10					
Strategy Assets	5:	\$5.1 Billic	on (As of 3/31/2	23)											
AMS Assets		RJCS: \$6	624.4 Million	UMA: \$320	0.3 Million		Status (Acco	unt N	/lin.):	Recommend	led (\$	25,000)			
		PS UMA:	\$106.3 Million				Benchmark:			MSCI ACWI					
Model Code:		WEAWE	AGEE				Avg. Fund Gr	oup:		Morningstar (	Globa	1			
Model Delivery:		Yes					-			-					
		Traili	ing Returns <sup>®</sup>	ŧ						Top 5 H	oldiı	ngs			
	2nd Qtr.	YTD	<u>1 Year</u>	3 Year	<u>5 Year</u>	10 Year	Symbol			Desc	riptio	<u>n</u>		%⊦	lolding
Mgr. Gross	6.03%	13.79%	15.63%	11.59%	10.50%	11.10%	XLV		Health (	Care Select Se	ector	SPDR F	Fund	17	7.9%
Mgr. Net	5.35%	12.35%	12.69%	8.74%	7.68%	8.26%	VEU		Vangua	rd FTSE All-W	/orld	ex-US Ir	ndex Fund	17	7.2%
Avg. Fund	5.21%	12.28%	16.45%	11.87%	8.61%	9.64%	XLK		Techno	logy Select Se	ector	SPDR F	und	16	6.6%
Benchmark	6.18%	13.93%	16.53%	10.99%	8.10%	8.75%	VPL		Vangua	rd FTSE Paci	fic E1	F		14	1.6%
							XLP		Consur	ner Staples Se	ector	SPDR F	Fund	<u>9</u>	.7%
	T	railing St	tandard Dev	iation					% We	ight in Top F	ive I	lolding	S	76	6.0%
				3 Year	5 Year	10 Year									
Please rememb not measure the			Mgr. Gross	17.22	19.32	14.48				Portfolio	Alloc	ation			
	of capital.		Avg. Fund	16.37	20.00	14.96				Current Weight					
			Benchmark	17.09	20.69	15.52	Equity Ma	arket	-	Asset Al			Fixed Inco		
							Large-cap	81	(75-100)		98	` '	Government	0	(0-5)
			ndar Returns				Mid-cap	16	( /	Bonds	0	(0-50)	Municipals	0	(0-5)
	2022	2021	2020	<u>2019</u>	<u>2018</u>	<u>2017</u>	Small-cap	1	(0-25)	Alts / Other	0	(0-5)	Corporate	0	(0-5)
Mgr. Gross		20.87%	24.02%	27.49%	-4.65%	25.85%	Equity Ge	-		Cash / Equiv.	2	(0-5)	Securitized	0	(0-5)
Mgr. Net		17.81%	20.88%	24.28%	-7.12%	22.67%	U.S.	64		TOTAL:	100				
Avg. Fund		19.12%	15.44%	27.03%	-8.72%	24.01%	Non-U.S. Dev.		(5-40)						
Benchmark	-18.36%	18.54%	16.25%	26.60%	-9.42%	23.97%	Emerging	4	(0-15)						
	Mo	dern Po	rtfolio Theor	y Stats	01	10			Portfol	io Character	ristic	s - Equ	ity Only		1.00/

	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	IR	Yield	3.1%	P/B	4.9	ROE	17.3%
5 Year	2.58	0.93	0.98	0.46	1.06	Trailing P/E	26.6	P/S	3.5	LT Gr. Rate	9.5%
10 Year	2.74	0.92	0.97	0.70	1.08	Forward P/E	21.4	P/CF	17.3	Debt-to-Cap	34.1%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

RJCS Composite Start: 7/1/2019

Annual Turnover:

Avg. # Holdings:

Q2 WESTEND ADVISORS 2023 US Sector											
Location:		Charlotte, I		on Ty Pooh							
Manager(s):       Fritz Porter, Ned Durden, Ty Peebles         Firm Assets:       \$17.9 Billion (As of 3/31/23)         Strategy Assets:       \$3.3 Billion (As of 3/31/23)         AMS Assets       RJCS: \$619.9 Million       PS UMA: \$87.7 Million         Model Code:       WEAWEAUSE         Model Delivery:       Yes											
		Traili	ng Return	s*							
	2nd Qtr.	YTD	1 Year	3 Year	5 Year	10 Year					
Mgr. Gross	7.57%	15.86%	16.74%	13.42%	13.41%	14.54%					
Mgr. Net	6.89%	14.39%	13.78%	10.54%	10.52%	11.63%					
Avg. Fund 7.49% 13.92% 17.94% 14.22% 11.37% 12											
Benchmark	8.74%	16.89%	19.59%	14.60%	12.31%	12.86%					
		Trailing St	andard De	viation							

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	17.40	19.19	14.04				
loss of capital.	Avg. Fund	16.08	20.39	15.07				
-	Benchmark	16.85	20.78	15.31				

Calendar Returns							
	2022	2021	<u>2020</u>	<u>2019</u>	<u>2018</u>	<u>2017</u>	
Mgr. Gross	-20.91%	29.41%	26.80%	31.17%	-0.69%	25.06%	
Mgr. Net	-22.99%	26.15%	23.60%	27.87%	-3.24%	21.90%	
Avg. Fund	-15.93%	26.97%	16.64%	30.11%	-5.07%	21.88%	
Benchmark	-18.11%	28.71%	18.40%	31.49%	-4.38%	21.83%	

WestEnd's investment team takes a top-down approach to determining the economic cycle, and invests in the limited sectors and regions that, in their view, are positioned to benefit the most from this view of the economy.

0% - 90%

5 - 10

Status (Account M	in.): Recommended (\$25,000)			
Benchmark:	S&P 500			
ETF Proxy:	SPDR S&P 500 ETF			
Avg. Fund Group:	Morningstar Large-cap Blend			
	Top 5 Holdings			
Symbol	Description	% Holding		
XLV	Health Care Select Sector SPDR Fund 27.3%			
XLK	Technology Select Sector SPDR Fund 25.0%			
XLP	XLP Consumer Staples Sector SPDR Fund 14.7%			
XLC	SPDR Communications Services Sector ETF	12.4%		
XLY	Consumer Discr. Select Sector SPDR Fund	10.5%		
	% Weight in Top Five Holdings	89.9%		
	Portfolio Allocation			

Portfolio Allocation								
	Current Weight (Typical Range)							
Equity Ma	irket	Cap	Asset Al	locat	tion	Fixed Inco	me Se	ectors
Large-cap	84	(75-100)	Equity	99	(30-100)	Government	0	(0-5)
Mid-cap	15	(0-25)	Bonds	0	(0-50)	Municipals	0	(0-5)
Small-cap	0	(0-25)	Alts / Other	0	(0-5)	Corporate	0	(0-5)
Equity Ge	ogra	aphy	Cash / Equiv.	<u>1</u>	(0-5)	Securitized	0	(0-5)
U.S.	99	(75-100)	TOTAL:	100	)			
Non-U.S. Dev.	0	(0-10)						
Emerging	0	(0-10)						

Ν	/lodern Por	tfolio Thec	ry Stats				Portfo	olio Chara	cteristics - Eq	uity Only	
	Alpha	Beta	$R^2$	Sharpe	IR	Yield	3.1%	P/B	6.1	ROE	21.7%
5 Year	1.76	0.91	0.98	0.62	0.58	Trailing P/E	33.0	P/S	4.6	LT Gr. Rate	9.9%
10 Year	1.89	0.91	0.96	0.90	0.62	Forward P/E	23.2	P/CF	18.7	Debt-to-Cap	41.3%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

# **RAYMOND JAMES®**

# **RJCS and UMA Manager Disclosures**

All expressions of opinion in the foregoing reflect the judgment of the Asset Management Services ("AMS") division of Raymond James & Associates, Inc. ("Raymond James") and/or the manager and are subject to change without notice. Information in this report has been obtained from sources considered reliable, but we do not guarantee its accuracy, completeness or timeliness. Third party data providers make no warranties or representations as to the accuracy, completeness or timeliness of the data they provide. Content provided herein is for informational purposes only and should not be used or construed as investment advice or a recommendation regarding the purchase or sale of any security outside of a Raymond James Consulting Services ("RJCS") managed account. This should not be considered forward looking, and does not guarantee the future performance of any investment.

# **Overview of RJCS Performance:**

# Raymond James does not claim compliance with the CFA Institute's Global Investment Performance Standards ("GIPS") and composite performance presented herein is not GIPS verified.

Performance in is presented using the time-weighted return methodology, which attempts to smooth out the impact of contributions and/or withdrawals (or "cash flows"), if any, from the underlying accounts invested in the discipline when calculating the returns. Time-weighted returns are presented for the purpose of standardizing performance for comparison to the benchmark index, which does not experience such cash flows and cannot be invested in directly. Alternatively, asset-weighted returns (also known as dollar- or money-weighted returns) reflect the timing and size of cash flows on an account's performance, and while it is a more accurate representation of true account performance of an account when these cash flows occur, it limits the usefulness of comparing how investments are performing in relation to the index since these indices do not experience such flows. That is, contributions to or withdrawals from an account are invested in or redeemed from the portfolio as they occur and therefore asset-weighted returns will impact the performance of an account based on the prices of the securities when these flows occur.

Performance includes reinvestment of all income, dividends and capital gains, and includes cash in the total returns. Dividends are not guaranteed and a company's future ability to pay dividends may be limited. When accounts open in RJCS, performance is based on a size-weighted (asset-weighted) composite of all fully discretionary, wrap-fee accounts managed under the manager's investment discipline in the RJCS program. RJCS composite performance begins when the manager has three or more accounts opened and invested in the RJCS program for more than one quarter. Canceled accounts remain in the composite through their last full quarter. RJCS composite performance is compiled from sources believed to be reliable; however, performance has not been independently verified by a third party auditor. Reported composite performance was not duplicated by any individual account, resulting in a different return for any one particular investor.

Certain manager disciplines available through the RJCS program includes performance that may be comprised in part or wholly from gross returns supplied by the manager to Raymond James. These returns, which reflect the historical returns achieved by the manager's non-RJCS clients, are "linked" to RJCS composite returns to display historical returns that cover periods prior to the manager's investment discipline(s) being available through the RJCS program. This linking process is intended to provide a more comprehensive historical view of the performance of the particular discipline. Raymond James believes linking these returns is broadly representative of the returns that would have been reasonably achieved by an investor over the time periods referenced herein, although no one particular individual RJCS program client achieved such returns. When linking occurs, the trailing and calendar year returns and the corresponding standard deviation and Modern Portfolio Theory Stats have been shaded in gray to identify the periods reflecting manager-supplied returns. In addition, the RJCS composite inception date if less than 10 years, are referenced to assist you and your financial advisor in evaluating which periods include, and for how long, returns that pre-date the manager's discipline being available through the RJCS program. Raymond James monitors performance achieved by its RJCS program client's performance and the returns reported to third party data providers are materially different for an extended period of time and no longer considered to be representative of a RJCS program client's experience, it will no longer present linked returns in the future. Linking generally occurs when the RJCS composite inception date is less than 10 years through the noted performance period end date. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

Gross performance does not show the impact of investment advisory and management fees and expenses, which are incurred in an RJCS program account, and will have an effect that could be significant on the returns you may individually experience. Similarly, returns of the benchmark indices shown, which are not available for direct investment, would also be reduced by the deduction of fees and expenses were an index available for direct investment. The gross performance displayed is historical and is comprised of client accounts invested in the applicable discipline and represents the actual performance experience of these clients.

Net performance reflects the deduction of the maximum applicable RJCS program fee from the gross performance (including any third-party manager linked gross performance) to illustrate the maximum performance impact of the RJCS program advisory fees. Individual clients may be assessed a lower fee than the maximum based on the size of their advisory relationship with Raymond James and pricing arrangements made with their financial advisor. Although an investor may experience a lower fee impact on their individual performance based on the asset value of their relationship and personalized pricing arrangement (if any) with their financial advisor, the maximum fee net returns are shown to illustrate the effect that the maximum fees and expenses that could be charged would have on the performance shown. The maximum fee for Equity, Balanced and ETF disciplines is generally 2.60% and 2.75% for a certain limited number non-model delivery disciplines, 2.55% for Fixed Income disciplines, and 2.45% for Laddered Bonds and Short Term Conservative Fixed Income disciplines. Composite performance is calculated on a monthly basis, and these monthly returns are then linked to calculate the periodic trailing and calendar year returns. The net fee is calculated by dividing the maximum annual program fee by 12 to reflect the monthly fee rate and the result is then deducted from the monthly gross return. Performance returns presented herein reflect the effects of compounding, where each periodic return is impacted by the prior period's return so that gains or losses earlier in the period will compound over the entire period. For example, a \$100,000 account that experienced a 5% return during the period would have an ending value of \$105,000, and this end of period value will be the beginning value for the next performance period instead of using the original \$100,000 investment. For clarify, the impact of compounding on the net fee returns will result in a net return for the period being higher or lower than the maximum RJCS program

Some managers may invest in closed-end funds and/or exchange traded funds and therefore there are additional expenses embedded in these funds that are in addition to the RJCS program fees assessed by Raymond James; however, the performance shown reflects the effects of these additional expenses.

# **Performance Dispersion**

AMS Manager Research monitors how RJCS accounts are performing relative to the managers' institutional or retail managed accounts and/or pooled vehicles, making sure any differences in performance are explainable. Also, we monitor the performance differences within the AMS accounts held here at the firm. In RJCS program accounts, no one account has performed like the size-weighted composite average that AMS presents (approximately half of the accounts are higher than the average, half are lower). This is called performance dispersion. Most accounts perform relatively close to the composite average, but some accounts do indeed perform worse than the average, often during the first year or two or during periods when cash flows occur (that is, additions to or withdrawals from the account), particularly when these flows occur when markets are experiencing heightened volatility. The following factors may explain why an account may have performed significantly different than the composite over a relatively short time period. In general, performance dispersion is not a problem after accounts have been invested and traded for more than a couple years:

- 1) The main cause of dispersion is *different securities or weightings* held:
  - Some managers have "holds," not just "buys" and "sells," which causes different holdings. "Holds" are normally associated with price-conscious managers. For example, value managers often use strict buy and sell target prices.
  - Liquidity & percent ownership restrictions, when small- and mid-cap managers elect to buy new ideas for the new RJCS accounts while holding on to stocks for old accounts.
  - Client cash flows may cause re-balancing, which may cause different weightings in securities or funds, or even different stocks held between accounts.
- 2) Specific to RJCS, tax-advantages of individual accounts may cause dispersion:
  - Managers let "winners" run and may not buy the large percent of a position in "new" accounts, which causes these to perform differently than the "old" accounts.
  - The attention to long-term holding periods may cause managers to hang on to a position for old accounts while buying a different position for new accounts.

# 3) **Other causes** of performance dispersion:

- Temporary cash drag Initial investment may take up to five or six months for an RJCS account.
- Volatility Higher risk asset classes such as small-cap and international will cause more dispersion by nature.

# Trade Discretion – Model Delivery versus Separately Managed Accounts

Most managers provide AMS model portfolios that comprise securities recommended by the manager for designated investment disciplines available in the RJCS program, and the managers will thereafter will communicate periodic updates to AMS as changes occur to their model portfolios. Should a client select a model portfolio investment discipline, under the RJCS program agreement the client delegates discretionary trading authority to AMS to effect purchases and sales of model portfolio securities. For all other investment disciplines not classified as model portfolios (referred to as separately managed accounts, or "SMAs"), the manager will exercise discretionary trading authority for SMA disciplines. Unlike SMA disciplines, under the model delivery arrangement, managers provide AMS with a model portfolio and are generally not involved in organizing or effecting portfolio trades. AMS retains trading authority rather than the manager, and therefore, trades are generally expected to be executed through Raymond James. In addition, Raymond James, rather than the manager, is responsible for proxy voting (unless this authority has been retained by the client), as well as submitting instructions related to corporate actions such as reorganizations and tender offers. There may be differences in trade rotation, timing, and other factors, which could cause performance dispersion where a manager has trade discretion over RJCS program client accounts versus AMS.

# SMA Managers that Trade Away from Raymond James:

- SMA Managers that specialize in fixed income, international, small-cap or exchange-traded product disciplines will be more likely to trade away from Raymond
  James due to market dynamics, liquidity, exchange availability, institution specialty or other factors they consider relevant in satisfying their best execution
  obligations to clients.
- In the event an SMA Manager elects to utilize brokers or dealers other than Raymond James to affect a block order in a recommended security ("trade away" from Raymond James), brokerage commissions and other charges are generally assessed to the block order by the executing broker or dealer. In the event an SMA Manager elects to trade away from Raymond James, those transactions are generally traded from broker to broker and are frequently cleared without any commissions. However, you should be aware that, in many cases, the executing broker or dealer may assess a commission or other charges to the block order and such costs will be in addition to the RJCS program wrap fee assessed by Raymond James. As a result, the net purchase or sale price reflected on trade confirmations and brokerage statements provided by Raymond James on these trades may embed brokerage commissions or dealer markups or markdowns charged by the executing broker, that are not separately itemized by Raymond James. For example, a block order of security XYZ purchased for \$10 that is assessed a commission of \$.01 (1 cent) per share by the executing broker would show a purchase price in the client's account of \$10.01.
- Raymond James will identify individual equity trades that have been traded away by the SMA Manager on the client's trade confirmation and will report the aggregate cost, if any, to clients in their brokerage statement on a quarterly basis. Additional information regarding the frequency and average costs related to trading away is available on Raymond James public website (see "Important Information Regarding Investment Manager Trading Practices" at www.raymondjames.com/disclosure-trading-practices, or a copy may be obtained from your financial advisor).
- The "market" for fixed income securities is largely comprised of dealers that trade over the counter amongst themselves and very few bonds trade on organized
  exchanges. Due to the structure of the fixed income market, the participating dealers do not currently, nor are they required to, disclose the markup, markdown
  or spread at which purchases and sales are affected. As a result, SMA Managers that trade fixed income securities away from Raymond James are unable
  to provide this information to Raymond James, and Raymond James is currently unable to present such information to clients. Please contact your financial
  advisor for more information.

# Portfolio Risks:

- Fixed-income securities (or "bonds") are exposed to various risks including but not limited to credit (risk of default or principal and interest payments), market and liquidity, interest rate, reinvestment, legislative (changes to the tax code), and call risks.
- There is an inverse relationship between interest rate movements and fixed income prices. Generally, when interest rates rise, fixed income prices fall and when interest rates fall, fixed income prices generally rise. Short-term bonds with maturities of three years or less will generally have lower yields than long term bonds which are more susceptible to interest rate risk.
- Callable bonds generally offer a higher yield than non-callable bonds as they have the option to call the bonds and repay the principal prior to maturity. Issuers will generally be inclined to initiate a call if interest rates have declined since the bonds were first issued, as they can reissue new bonds at a lower interest rate. Investors will then be positioned to reinvest return on principal in a declining interest rate environment, thus receiving a lower yield going forward.
- Credit risk includes the creditworthiness of the issuer or insurer, and possible prepayments of principal and interest. Bonds may receive credit ratings from a
  number of agencies however, Standard & Poor's ratings range from AAA to D, with any bond with a rating BBB or higher considered to be investment grade.
  Securities rated below investment grade generally provide a higher yield but carry a higher risk of default which could result on a loss of the principal
  investment. Because high-yield bonds have greater credit and default risk they may not be appropriate for all investors. While bonds rated investment grade
  have lower credit and default risk, there is no guarantee securing the principal investment.
- Investors should consider the Yield to Worst (YTW) of a bond or bond portfolio versus the Current Yield as the YTW is the lowest potential yield that that can be received without default. YTW takes into account any bonds that could be called prior to maturity.
- Securities issued by certain U.S. government-related organizations are not backed by the full faith and credit of the U.S. government and therefore no assurance can be given that the U.S. government will provide financial backing should an issue default.
- Please note these portfolios may be subject to state, local, and/or alternative minimum taxes. You should discuss any tax or legal matters with the appropriate professional.
- Investing in emerging markets can be riskier than investing in well-established foreign markets. Emerging and developing markets may be less liquid and more volatile because they tend to reflect economic structures that are generally less diverse and mature and political systems that may be less stable than those in more developed countries.
- Investing in small-cap stocks generally involves greater risks, and therefore, may not be appropriate for every investor. Stocks of smaller or newer or midsized companies may be more likely to realize more substantial growth as well as suffer more significant losses than larger or more established issuers.
- Commodities trading is generally considered speculative because of the significant potential for investment loss. Among the factors that could affect the value
  of the fund's investments in commodities are cyclical economic conditions, sudden political events, changes in sectors affecting a particular industry or
  commodity, and adverse international monetary policies. Markets for precious metals and other commodities are likely to be volatile and there may be sharp
  price fluctuations even during periods when prices overall are rising.
- Specific sector investing such as real estate can be subject to different and greater risks than more diversified investments. Declines in the value of real estate, economic conditions, property taxes, tax laws and interest rates all present potential risks to real estate investments.
- Some accounts may invest in Master Limited Partnership ("MLP") units, which may result in unique tax treatment. MLPs may not be appropriate for ERISA or IRA accounts, and cause K-1 tax treatment. Please consult your tax adviser for additional information regarding the tax implications associated with MLP investments.
- Alternative investments are generally considered speculative in nature and may involve a high degree of risk, particularly if concentrating investments in one or few alternative investments. These risks are potentially greater and substantially different than those associated with traditional equity or fixed income investments. The investment strategies used by certain Funds may require a substantial use of leverage. The investment strategies employed, and associated risks are more fully disclosed in each Fund's prospectus, which is available from your financial advisor.
- Changes in the value of a hedging instrument may not match those of the investment being hedged.
- These portfolios may be subject to international, small-cap and sector-focus exposures as well. Accounts may have over weighted sector and issuer positions
  and may result in greater volatility and risk.
- · Companies in the technology industry are subject to fierce competition, and their products and services may be subject to rapid obsolescence
- Options involve unique and potentially significant risks and are not suitable for everyone. Option trading can be speculative in nature and may carry substantial
  risk of loss. Raymond James limits the use of options to hedging strategies in managed accounts (e.g., covered calls and put purchases with limited downside
  risk). Prior to accepting an account for options activity investors must be given the Option Disclosure Document titled "Characteristics and Risks of
  Standardized Options" and must complete and submit an Option Agreement and Suitability Form for Raymond James review and approval prior to transacting
  option trades. Clients may only employ those strategies that have been approved. These documents are available from your financial advisor.
- Preferred stock values are inversely related to interest rates. While typically entitled to higher priority than common stockholders, preferred stockholders are not guaranteed to receive dividends. Preferred stock carries a lower priority than debt securities in the event of the issuer's bankruptcy. Some preferred stocks may include the option of being convertible to common stock, and conversion may be forced by the issuer.
- Specific sector investing such as real estate can be subject to different and greater risks than more diversified investments. Declines in the value of real
  estate, economic conditions, property taxes, tax laws and interest rates all present potential risks to real estate investments. In a rising interest rate
  environment REITs (real estate investment trusts) may experience an increase in rent rates or mortgage rates or may experience higher acquisition costs.
- A REIT is a company that owns and typically operates income-producing real estate or real estate-related assets. The income-producing real estate assets owned by a REIT may include real assets (*e.g.*, apartment or commercial buildings) or real estate-related debt (*e.g.*, mortgages). Most REITs specialize in a single type of real estate.
- REITS may also provide debt and equity financing directly or indirectly through the acquisition of mortgage-backed securities. These REITS tend to be more leveraged than property based REITS and may manage interest rate and credit risks through the use of derivatives and other hedging techniques. There are additional risks inherent to these strategies and risk factors can be reviewed in greater detail via a REITS Form 10-K.
- REIT dividends generally do not receive the favorable tax treatment which is accorded to qualified dividends. Qualified dividends that meet certain criteria
  may be taxed at the lower long-term capital gains tax rate rather than the higher ordinary income tax rate. REIT dividends distributions are generally allocated
  to ordinary income, capital gains, and return of capital for tax purposes each of which may be taxed at a different rate. Please consult your tax advisor
  regarding your individual tax circumstances.
- Investors should be aware of conflicts of interests inherent to REITS. They may be managed by their own employees or may hire an external manager oversee their investments and operations. The manager may be paid significant transaction fees by the REIT for services that may not necessarily align with the interests of shareholders such as but not limited to fees based on the amount of property acquisitions and assets under management. In addition, the

external manager may manage or be affiliated with other companies that may compete with the REIT in which you are invested or that are paid by the REIT for services provided, such as property management or leasing fees.

- Most ETFs are structured as open-end management investment companies whose investment objective is to achieve a return similar to that of a particular market index. An ETF will invest in either all of the securities or a representative sample of the securities included in the index they track. ETFs may be bought or sold throughout the day in the secondary market but are generally not redeemable by retail investors for the underlying basket of securities they track. Mutual funds are typically actively managed, and as a result, the underlying management fees and operating expenses assessed by the fund companies are generally higher than those for ETFs. Because ETFs have the characteristics of both stocks and mutual funds, it is possible to measure performance in two ways. Because ETFs are traded in the secondary market like stocks, performance can be measured in terms of the market price of the ETF. However, since the underlying value of the ETF is based on the securities held in the fund, like a mutual fund, it also can be measured in terms of the Net Asset Value. Both of these are shown above, with the total returns based on the closing market price of the ETF listed first and NAV performance shown below. We believe that market price performance is more representative of our clients' experiences due to the fact that all transactions conducted for Freedom ETF are done in the secondary market.
- Certain SMA Managers may wish to invest in an affiliated fund of their firm to achieve greater portfolio diversification than would generally be available by purchasing individual securities, particularly fixed income, and international securities. The affiliated mutual fund is available exclusively for investment by SMA clients ("SMA Fund") and neither the SMA Manager nor their affiliate(s) may receive additional compensation as a result of investing in the SMA Fund (other than possibly a small portion of the Fund in their firm's money market fund which charges an expense ratio). In addition, the SMA Manager, or the SMA Fund's affiliated Adviser/Trustee, must waive its management fee, and the SMA Manager/Sponsor must pay or reimburse the SMA Fund for the operating expenses of the SMA Fund, excluding certain extraordinary expenses that may be incurred. These "no load, no fee funds" are typically kept at <50% of the account, and upon termination of an account holding SMA Fund shares, Raymond James will immediately redeem any shares, as these securities may not be held outside of an SMA account.</p>
- Sustainable investing may incorporate criteria beyond traditional financial information into the investment selection process. This could result in investment
  performance deviating from other investment strategies or broad market benchmarks. Please review any offering or other informational material available for
  any investment or investment strategy that incorporates sustainable investing criteria and consult your financial professional prior to investing.

# Managers:

### **AEW Capital Management, LP**

AEW Capital Management, LP ("AEW"), an affiliate of Natixis Global Asset Management, is a Boston-based investment manager. For Raymond James Consulting Services ("RJCS"), the firm invests primarily in U.S.-based REIT securities (real estate investment trusts).

Manager composite inception date: REITs 01/01/95.

The benchmark is the Dow Jones US Select REIT.

RJCS composite inception date: REITs 01/01/11. Prior to this date, performance is based on the historical composite provided to RJCS by AEW. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

#### Aligned Investors

Aligned Investors ("Aligned") is a Des Moines, Iowa-based investment manager and is an autonomous investment group within Principal Asset Management. For Raymond James Consulting Services ("RJCS") accounts, the firm invests primarily in U.S.-based equities of all market-caps.

Manager composite inception date: Mid-cap Equity 04/01/91, US Blue Chip Equity 07/01/12. Beginning January 1, 2006, performance results reflect actual returns of the SMA wrap-fee composite for Mid-cap Equity. Performance prior to January 1, 2006, reflects the Aligned Investors Mid-cap Equity institutional composite.

The benchmark for Mid-Cap Equity is the Russell Mid-cap, and for US Blue Chip Equity is the Russell 1000 Growth.

RJCS composite inception date: Mid-cap Equity is 10/01/16, US Blue Chip Equity is 10/01/18. Prior to this date, performance is based on the historical composite provided to RJCS by Aligned. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

#### AllianceBernstein L.P.

AllianceBernstein L.P. ("AB") is a New York-based investment manager. For Raymond James Consulting Services ("RJCS") SMA accounts, the firm invests primarily in U.S.-based fixed income. For efficiency of trading for smaller accounts, certain assets in the Fixed Income disciplines are managed by AB in commingled vehicles that bear no internal expenses. Securities may be lower rated or not rated, which reflects the greater possibility that the financial condition of the issuer or adverse changes in general economic conditions may impair the ability of the issuer to pay income and principal.

Manager composite inception date: AllianceBernstein Municipal Income Portfolio 10/01/10. The benchmark for AllianceBernstein Municipal Income Portfolio is the Bloomberg Municipal Index.

RJCS composite inception date: AllianceBernstein Municipal Income Portfolio 01/01/23. Prior to this date, performance is based on the historical composite provided to RJCS by AB, and is presented on a gross and net basis. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

### Allspring Global Investments (formerly Wells Fargo Asset Management)

Allspring Global Investments ("Allspring") is the trade name for the asset management firms of Allspring Global Investments Holdings, LLC, a holding company indirectly owned by certain private funds of GTCR LLC and Reverence Capital Partners, L.P. These firms include but are not limited to Allspring Global Investments, LLC, and Allspring Funds Management, LLC. For Raymond James Consulting Services ("RJCS") SMA accounts, Allspring invests primarily in U.S.-based equities of all market-caps.

Manager composite inception date: Large-cap Core is 01/01/96, Mid-cap Value 07/01/01.

The benchmark for Large-cap Core is the S&P 500, for Mid-cap Value is the Russell Mid-cap Value.

RJCS composite inception date: Large-cap Core 04/01/13. Prior to this date, performance is based on the historical composite provided to RJCS by Allspring and is presented on a gross and net basis. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 05/04/15, Large-cap Core accounts were converted to model delivery and are managed by Raymond James on a discretionary basis.

RJCS composite inception date: Mid-cap Value 01/01/22. Prior to these dates, performance is based on the historical composite provided to RJCS by Allspring and is presented on a gross and net basis. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 06/01/21 for Mid-cap Value, accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 01/01/22 for Mid-cap Value, composite performance is based on Allsprings' discretionary management of accounts.

### Anchor Capital Advisors, LLC

Anchor Capital Advisors, LLC ("Anchor") is a Boston-based investment manager who, for Raymond James Consulting Services ("RJCS") SMA accounts, invests primarily in U.S.-based equities of all market-caps.

Manager composite inception date: All-cap Value 01/01/94, All-cap Value Balanced 01/01/93, Mid-cap Value Equity 01/01/92.

The benchmark for All-cap Value is the Russell 3000 Value, for All-cap Value Balanced is 60% Russell 3000 Value / 40% Bloomberg US Government/Credit Intermediate, for Mid-cap Value Equity is the Russell Mid-cap Value.

RJCS composite inception date: All-cap Value 07/01/13, All-cap Value Balanced 04/01/13, Mid-cap Value Equity 04/01/13. Prior to this date, performance is based on the historical composite provided to RJCS by Anchor. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 08/26/19, all accounts were converted to model delivery and are managed by Raymond James on a discretionary basis.

### Ancora Advisors, LLC

Ancora Advisors, LLC. ("Ancora") is a Cleveland-based investment manager and is an affiliate of Ancora Holdings, Inc. For Raymond James Consulting Services ("RJCS") SMA accounts the firm invests primarily in U.S.-based small and mid-cap equities.

Manager composite inception date: Small Mid-cap 07/01/11.

The benchmark for Small Mid-cap is the Russell 2500.

RJCS composite inception is 04/01/18 for Small Mid-cap. Due to differences in trade implementation by Raymond James and RJCS portfolio weighting differences in relation to institutional accounts managed by Ancora, Raymond James has elected to present pre-RJCS composite performance as supplemental rather than linking it to the RJCS composite. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

	Ancora Institutional A	Russell 2500	
	Gross	Net	
2011*	-1.50	-1.50	-9.78
2012	44.90	44.90	17.88
2013	44.89	44.01	36.80
2014	6.54	5.72	7.07
2015	-6.90	-7.65	-2.90
2016	18.42	17.41	17.59
2017	20.30	19.26	16.81
2018**	1.31	1.14	-0.24

\* Total return between 7/1/2011 and 12/31//2011 (not annualized)

\*\* Total return between 1/1/2018 and 3/31//2018 (not annualized)

Supplemental Data Calculation Methodology: Valuations and returns are computed and stated in U.S. dollars. Gross returns are calculated gross of management and net of transaction costs. Net returns are calculated net of actual management fees and transaction costs. Both returns are calculated gross of all withholding taxes on foreign dividends. The composite results portrayed reflect the reinvestment of dividends, capital gains, and other earnings when appropriate.

### **Asset Preservation Advisors**

Asset Preservation Advisors ("APA"), based in Atlanta, GA, is a privately-owned investment advisor. For Raymond James Consulting Services ("RJCS") separately managed accounts, APA manages fixed income objectives.

Manager composite inception date: High Quality Intermediate Municipal 01/01/04.

The benchmark for High Quality Intermediate Municipal is Bloomberg Municipal 5 Year.

RJCS composite inception date: High Quality Intermediate Municipal 10/01/16. Prior to 10/01/16, performance figures for APA are based on numbers provided to RJCS by APA and were calculated on a different performance composite system. All manager supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

# Atlanta Capital Management Co., LLC

Atlanta Capital Management Co., LLC ("Atlanta") is an Atlanta-based investment manager and a subsidiary of Morgan Stanley. For Raymond James Consulting Services ("RJCS") SMA accounts, the firm invests primarily in U.S.-based equities of all market capitalizations.

Manager composite inception date: High Quality Select Equity 10/01/06, Small-cap Blend 04/01/92, Smid-cap Blend 04/01/04.

The benchmark for High Quality Select Equity is the Russell 1000, for Small-cap Blend is the Russell 2000, and for Smid-cap Blend is the Russell 2500.

RJCS composite inception dates: High Quality Select Equity 04/01/16, Small-cap Blend 10/01/05, Smid-cap Blend 10/01/07. Prior to these dates, performance is based on the historical composite provided to RJCS by Atlanta. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 12/14/15, High Quality Select Equity accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

#### **Bahl & Gaynor Investment Council**

Bahl & Gaynor Investment Council (Bahl & Gaynor) is a Cincinnati, Ohio-based investment manager. For Raymond James Consulting Services ("RJCS") SMA accounts, the firm invests primarily in domestic equities of all market-caps.

Manager composite inception date: Income Growth 01/01/06.

The benchmark for Income Growth is the S&P 500.

RJCS composite inception date: Income Growth 01/01/2019. Prior to this date, performance is based on the historical composite provided to RJCS by Bahl & Gaynor and is presented on a gross and net basis. Manager- supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

#### Beutel, Goodman Investment Council

Beutel, Goodman is a Toronto-based investment manager, who for Raymond James Consulting Services ("RJCS") accounts, invests primarily in U.S.-based equities of all market-caps.

Manager composite inception dates: US Large-cap Value 07/01/94.

The benchmark for US Large-cap Value is the Russell 1000 Value.

RJCS composite inception dates: Large-cap Value Equity 10/01/21. Prior to this date, performance is based on the historical composite provided to RJCS by Beutel Goodman and is presented on a gross and net basis. Manager- supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

#### BlackRock Investment Management

BlackRock Investment Management "BlackRock" is a New York based investment manager who for Raymond James Consulting Services ("RJCS") SMA accounts and Freedom UMA accounts the firm invests primarily in U.S.-based equities of all market capitalizations.

Manager composite inception date: Equity Dividend 07/01/07.

The benchmark for Equity Dividend it is the Russell 1000 Value.

RJCS composite inception date: Equity Dividend 07/01/21. Prior to this date, performance is based on the historical composite provided to RJCS by BlackRock. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Equity Dividend accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

Note that the performance figures shown from 7/1/07 to 07/1/21 date are comprised of accounts managed by BlackRock. Starting 07/1/21, the performance figures are comprised of accounts managed by Raymond James, based on non-discretionary models that are delivered by BlackRock to Raymond James. Raymond James is responsible for ensuring that accounts included in the composite from 07/1/21 and on are representative of accounts contained in the entire composite, and do not include any restricted accounts or accounts that materially deviate from the models provided by BlackRock affecting the composite performance. While composite returns are broadly representative of the performance of accounts participating in the strategy, it is important to note the returns are not necessarily representative of any one individual client account due to the potential for different portfolio holdings across accounts.

#### Boston Partner Global Investors, Inc.

Boston Partner Global Investors, Inc. ("Boston Partners), (formerly known as Robeco Investment Management, Inc. and Boston Partners Asset Management, LLC), is a New York City and Boston-based investment manager (with offices including San Francisco and Los Angeles) and is an affiliate of Orix Corporation, based in Tokyo and Osaka, Japan. In July 2013 Orix acquired 90% of the equity in Robeco from Rabobank, the former parent. For Raymond James Consulting Services ("RJCS") SMA accounts and Freedom UMA accounts, they invest primarily in U.S. large-cap and mid-cap companies.

Manager Composite inception dates: Large Cap Value 07/01/95, Mid Cap Value Equity 07/01/95.

The benchmark for Large Cap Value is the Russell 1000 Value and for Mid Cap Value Equity is the Russell Mid Value.

RJCS composite inception dates: Large Cap Value 04/01/12, Mid Cap Value Equity 10/01/13. Prior to these dates, performance is based on the historical composite provided to RJCS by Boston Partners. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 09/08/14, Large-cap Value and Mid-cap Value Equity accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 09/08/14, composite performance is based on Boston Partners' discretionary management of accounts.

### Breckinridge Capital Advisors, Inc.

Breckinridge Capital Advisors, Inc. ("Breckinridge") is a Boston-based investment manager, who for Raymond James Consulting Services ("RJCS") accounts, invests primarily in U.S.-based fixed income.

Manager composite inception date: Intermediate Tax-Efficient Bond 07/01/94.

The benchmark for Intermediate Tax-Efficient Bond is the Bloomberg Municipal 5 Year. The Bloomberg Managed Money Short/Intermediate may also be appropriate.

RJCS composite inception date: Intermediate Tax-Efficient Bond is 10/01/16. Prior to this date, performance is based on the historical composite provided to RJCS by Breckinridge. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

In January 2010 the Intermediate Tax-Efficient Bond composite was redefined to include portfolios which allow the purchase of taxable municipal bonds. Prior to the redefinition, all portfolios in the composite held only tax-exempt bonds. Once the composite was redefined, the Tax-Exempt Only composite was created to house portfolios which continue to exclude taxable municipal bonds. Because the portfolios in the newly created composite fit both strategies prior to 1/1/2010, these two composites share the same history until the redefinition of the Intermediate Tax-Efficient Bond Composite in January 2010.

#### Brown Advisory, LLC

Brown Advisory, LLC ("Brown") is a Baltimore-based investment manager, which for Raymond James Consulting Services ("RJCS") accounts, invests primarily in U.S.-based equities of all market-caps.

Manager composite inception date: Large-cap Growth Equity 07/01/96, Large-cap Sustainable Growth 01/01/10.

The benchmark for Large-cap Growth Equity and Large-cap Sustainable Growth is the Russell 1000 Growth.

RJCS composite inception date: Large-cap Growth Equity 10/01/15, Large-cap Sustainable Growth 10/01/20. Prior to this date, performance is based on the historical composite provided to RJCS by Brown. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

#### **Capital Research and Management Company**

Capital Research and Management Company ("Capital Group") is a Los Angeles-based investment manager and is a wholly owned subsidiary of The Capital Group Companies, Inc. For Raymond James Consulting Services ("RJCS") SMA accounts, Capital Group invests in domestic equites, international equities, and fixed income securities.

Manager composite inception date: Global Equity 04/01/92, Global Growth 04/01/73, Intermediate Municipal 04/01/17, International Equity 01/01/87, International Growth 07/01/84, US Income and Growth 10/01/52, and World Dividend Growers 07/01/12.

The benchmark for Global Equity is the MSCI World, Global Growth is MSCI ACWI, Intermediate Municipal is Bloomberg Municipal 1-15 Year, International Equity is the MSCI EAFE, International Growth is the MSCI ACWI ex-US, U.S. Growth and Income is the S&P 500, for World Dividend Growers is the MSCI ACWI.

RJCS composite inception date: Global Equity 07/01/19, Global Growth 07/01/19, Intermediate Municipal 10/01/19, International Equity 07/01/19, International Growth 07/01/19, U.S. Income and Growth 07/01/19, World Dividend Growers 07/01/19. Prior to this date, performance is based on the historical composite provided to RJCS by Capital Group. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts for Global Equity, Global Growth, International Equity, International Growth, U.S. Income and Growth, and World Dividend Growers are managed by Raymond James on a discretionary basis under the model delivery arrangement.

For Global Growth manager supplied composite performance prior to 7/1/2017 represents the performance of Capital Group New Perspective Composite that contains foreign ordinary shares (foreign stocks traded on overseas exchanges). The composite consists of all unrestricted, discretionary separately managed account "SMA" portfolios that are managed according to the Global Growth strategy. Beginning June 30, 2017, the Capital Group Global Growth SMA Composite includes all SMA portfolios applicable to the Global Growth strategy. Prior to June 30, 2017, no SMA portfolios were managed in the Global Growth strategy, and for that reason, the results presented are based on Capital Group New Perspective Composite (inception is April 1, 1973) returns, which contain non-SMA similar strategy portfolios. As of January 1, 2019, only unrestricted portfolios are included in the composite. Prior to January 1, 2019, both restricted and unrestricted portfolios were included.

For International Equity, results prior to 07/01/12 are based on the Capital Group Private Client Services ("CGPCS") International Equity Composite returns. CGPCS International Equity Composite inception is 01/01/87. Returns are in USD, are asset weighted, and reflect the reinvestment of dividends, interest, and other earnings (net of withholding taxes). Prior to 1989, results were calculated on an equal-weighted basis. The Capital Group International Equity SMA Composite consists of all discretionary SMA portfolios that are managed according to the International Equity ADR strategy.

For International Growth, results prior to 09/01/17, are based on Capital Group Euro-Pacific Growth composite returns. (Capital Group Euro-Pacific Growth composite inception is 07/01/84). Beginning 09/01/17, the International Growth SMA composite includes all separately managed portfolios applicable to the International Growth strategy.

The ADR discipline attempts to replicate the composite version as closely as possible utilizing a similar investment strategy and process. AMS Due Diligence conducted a comparative study, the result of which determined the institutional discipline did not differ materially from the ADR discipline in that both disciplines have larger market cap profiles with limited use of emerging market holdings. This resulted an acceptable level of overlap of ADRs to foreign ordinary shares and similar performance overtime.

ADR replication of the institutional foreign ordinary share portfolio will deviate in portfolio holdings where an ADR is not available and may experience material performance dispersion from the institutional product. Differences in overlap between the two Capital Group disciplines will generally occur where ADR versions of foreign ordinaries are not available or not considered to have sufficient liquidity. Differences in foreign exchange rates, liquidity, trading expenses, and other factors may also contribute to performance dispersion between the two disciplines. Dispersion will be monitored by Due Diligence on an ongoing basis.

### Capital Wealth Planning, LLC

Capital Wealth Planning ("CWP") is a Naples, Florida-based investment manager. For Raymond James Consulting Services ("RJCS") SMA accounts, the firm invests primarily in U.S.-based equities of large companies, and also sells covered call options on these equities. When "writing" or selling calls, if the value of the underlying equity shares falls significantly, the loss from holding the stock will likely outweigh the gain from the option premium received. Also, as an equity holder and selling a covered call, the potential gain from owning the stock is limited to the gain realized if the share price reaches the strike price of the option. At some point after this occurs, the shares are "called away" and then sold for the strike price of the call option. Gains from expiring call options or buying back for less are considered short term for taxes.

Manager composite inception date: Enhanced Dividend Income Strategy 01/01/13.

The benchmark for Enhanced Dividend Income is the Dow Jones Industrial Average. The S&P 100, S&P 500, or the CBOE S&P 500 BuyWrite may also be appropriate.

RJCS composite inception date: Enhanced Dividend Income Strategy 04/01/16. Prior to this date, performance is based on the historical composite provided to RJCS by CWP and is presented on a gross and net basis. Manager- supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

# Causeway Capital Management, LLC

Causeway Capital Management, LLC ("Causeway") is a Los Angeles, California-based investment manager, who for Raymond James Consulting Services ("RJCS") accounts, invests primarily in foreign companies through American Depository Receipts ("ADRs") of all market capitalizations.

Manager composite inception date: International Value ADR 07/01/01.

The benchmark for International Value ADR is the MSCI EAFE.

RJCS composite inception date: International Value ADR 07/01/17. Manager-supplied performance listed below, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

Manager supplied composite performance prior to 07/01/17 represents the performance of Causeway Capital Management, LLC (Causeway) institutional version of the discipline that contains foreign ordinary shares (foreign stocks traded on overseas exchanges). The ADR discipline attempts to replicate the institutional version as closely as possible utilizing a similar investment strategy and process. AMS Due Diligence conducted a comparative study, the result of which determined the institutional discipline did not differ materially from the ADR discipline in that both disciplines have larger market cap profiles with limited use of emerging market holdings. This resulted in over 90% overlap of ADRs to foreign ordinary shares and similar performance.

ADR replication of the institutional foreign ordinary share portfolio will deviate in portfolio holdings where an ADR is not available and may experience material performance dispersion from the institutional product. Differences in overlap between the two Causeway disciplines will generally occur where ADR versions of foreign ordinaries are not available or not considered to have sufficient liquidity. Differences in foreign exchange rates, liquidity, trading expenses, and other factors may also contribute to performance dispersion between the two disciplines. Dispersion will be monitored by Due Diligence on an ongoing basis. Due to differences in trade implementation by Raymond James and RJCS portfolio holding and weighting differences in relation to institutional accounts managed by Causeway, Raymond James has elected to present pre-RJCS composite performance as supplemental rather than linking it to the RJCS composite.

	Causeway Annua	MSCI EAFE	
	Gross	Net	
2011*	-16.88	-18.03	-16.31
2012	24.60	21.67	17.32
2013	27.60	24.62	22.78
2014	-4.62	-7.01	-4.90
2015	-1.91	-4.36	-0.81
2016	1.53	-1.71	1.00
2017**	14.08	12.95	13.81

\* Total return between 7/1/2011 and 12/31/2011 (not annualized)

\*\* Total return between 1/1/2017 and 6/30/2017 (not annualized)

Supplemental Data Calculation Methodology: Valuations and returns are computed and stated in U.S. dollars. Gross returns are calculated gross of management and net of transaction costs. Net returns are calculated net of actual management fees and transaction costs. Both returns are calculated gross of all withholding taxes on foreign dividends. The composite results portrayed reflect the reinvestment of dividends, capital gains, and other earnings when appropriate.

### **Chartwell Investment Partners, LLC**

Chartwell Investment Partners, LLC. ("Chartwell") is a Berwyn, PA based investment manager and is a wholly owned subsidiary of Raymond James Investment Management ("RJIM"). RJIM is an SEC registered investment adviser and wholly owned subsidiary of Raymond James Financial, Inc. that shares resources and services with Chartwell and other affiliated investment advisers. Chartwell primarily invests in U.S. equity and fixed income securities. For Raymond James Consulting ("RJCS") separately managed accounts ("SMA") the firm invests primarily in U.S.-based equities of small and mid market-caps. Manager composite inception date: Small/Mid-cap Value 04/01/14.

The benchmark for Small/Mid-cap Value is the Russell 2500 Value.

RJCS composite inception date: Small/Mid-cap Value 04/01/21. Prior to this date, performance is based on the historical composite provided to RJCS by Chartwell and is presented on a gross and net basis. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

### **Clarkston Capital Partners, LLC**

Clarkston Capital Partners, LLC ("Clarkston") is a Rochester, Michigan-based investment manager, who for Raymond James Consulting Services ("RJCS") accounts, invests primarily in U.S.-based equities of all market-caps.

Manager composite inception dates: Founders Strategy (Mid-cap Equity) 10/01/14, Mill Strategy (Large-cap Equity) 04/01/05, Partners Strategy (SMID-cap Strategy) 01/01/05.

The benchmark for Founders Strategy (Mid-cap Equity) is the Russell Mid-cap, for Mill Strategy (Large-cap Equity) is the Russell 1000, for Partners Strategy (SMID-cap Strategy) is the Russell 2500 (Russell Mid-cap may also be appropriate).

RJCS composite inception dates: Founders Strategy (Mid-cap Equity) 01/01/17, Mill Strategy (Large-cap Equity) 10/01/19, Partners Strategy (SMID-cap Strategy) 01/01/15. With the exception of Partners Strategy (SMID-cap Strategy), prior to these dates, performance is based on the historical composite provided to RJCS by Clarkston and is presented on a gross and net basis. Due to differences in trade implementation by Raymond James and RJCS portfolio holding and weighting differences in relation to institutional accounts managed by Clarkston, Raymond James has elected to present pre-RJCS composite performance for Partners Strategy (SMID-cap Strategy) as supplemental rather than linking it to the RJCS composite. Manager- supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

	Clarkston Institutional	Russell 2500	
	Gross	Net	
2011	9.10	8.14	-2.51
2012	18.35	17.28	17.88
2013	36.81	35.75	36.80
2014	16.50	16.08	7.07

Supplemental Data Calculation Methodology: Valuations and returns are computed and stated in U.S. dollars. Gross returns are calculated gross of management and net of transaction costs. Net returns are calculated net of actual management fees and transaction costs. Both returns are calculated gross of all withholding taxes on foreign dividends. The composite results portrayed reflect the reinvestment of dividends, capital gains, and other earnings when appropriate.

#### ClearBridge Investments, LLC

ClearBridge Investments, LLC ("ClearBridge") is a New York-based investment manager and is an affiliate of Franklin Resources, Inc. For Raymond James Consulting Services ("RJCS") SMA, MDA, and Freedom UMA accounts, the firm invests primarily in U.S.-based equities of all market-caps.

Manager composite inception dates: All-Cap Growth 07/01/96, Appreciation 10/01/92, Dividend Strategy 07/01/03, International Growth ADR 10/01/96, International Growth ADR ESG 10/01/09, International Value ADR 10/01/94, Large-cap Growth 01/01/94, Large-cap Growth ESG 01/01/04, Mid-Cap Growth 07/01/14, Multi-cap Growth Equity 01/01/94, Small-cap Growth 01/01/09, and Sustainability Leaders 04/01/15.

The benchmark for All-Cap Growth and Multi-cap Growth is the Russell 3000 Growth, for International Growth ADR, International Growth ADR ESG, and International Value ADR it is the MSCI EAFE, for Mid-cap Growth it is the Russell Mid-cap Growth, for Large-cap Growth and Large-cap Growth ESG it is the Russell 1000 Growth, and for Appreciation and Dividend Strategy it is the S&P 500. The Russell 1000 Value may also be appropriate for Dividend Strategy. The benchmark for Small-cap Growth is the Russell 2000 Growth, for Sustainability Leaders is the Russell 3000.

RJCS composite inception dates: All-Cap Growth 01/01/11, Appreciation 07/01/09, Dividend Strategy 01/01/11, International Growth ADR 04/01/14, International Growth ADR ESG 10/01/18, International Value ADR 01/01/17, Large-cap Growth 07/01/13, Large-cap Growth ESG 10/01/18, Mid-cap Growth 07/01/16, Multi-cap Growth Equity 01/01/06, Small-cap Growth 10/01/16, and Sustainability Leaders 04/01/21. Prior to these dates, performance is based on the historical composite provided to RJCS by ClearBridge. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 12/08/14, Appreciation, Dividend, Large-cap Growth, and Multi-cap Growth accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 12/08/14, composite performance is based on ClearBridge's discretionary management of these accounts. Effective 04/18/16, All-cap Growth, International Growth ADR, International Value ADR, and Mid-cap Growth ADR ESG and Large-cap Growth ESG accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Effective 01/12/18, International Growth ADR ESG and Large-cap Growth ESG accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Effective 03/29/21, Small-cap Growth accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to the effective dates, composite performance is based on ClearBridge's discretionary were converted to model delivery and are managed by Raymond James on a discretionary basis. Effective 03/29/21, Small-cap Growth accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to the effective dates, composite performance is based on ClearBridge's discretionary management of these accounts.

For Appreciation and Dividend Strategy beginning in mid-2009, a different lead portfolio management team than the current team managed the accounts using the same investment style. Biographical information concerning ClearBridge's key investment professionals should be requested in order to fully understand the results.

### Coho Partners, Ltd.

Coho Partners, Ltd ("Coho") is a Berwyn, PA based investment manager. For Raymond James Consulting Services ("RJCS") SMA accounts, the firm invests primarily in U.S.-based equities of all market caps.

Manager composite inception date: Relative Value Equity 10/01/00.

The benchmark for Relative Value Equity is the Russell 1000 Value.

RJCS Composite inception date: Relative Value Equity 04/01/23. Prior to this date performance is based on the historical composite provided to RJCS by Coho. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Relative Value Equity accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

#### Columbia Threadneedle Investments, LLC

Columbia Threadneedle Investments, LLC ("Columbia") is a Boston, New York and Portland, Oregon-based investment manager who is a subsidiary of Ameriprise Financial Services, Inc. For Raymond James Consulting Services ("RJCS") SMA accounts and Freedom UMA accounts the firm invests primarily in U.S.-based equities of all market capitalizations.

Manager composite inception dates: Contrarian Core 01/01/04, Dividend Income 10/01/08, Select Large-cap Value 01/01/92.

The benchmark for Contrarian Core it is the Russell 1000; the S&P 500 may also be appropriate, for Dividend Income it is the Russell 1000; the Russell 1000 Value may also be appropriate, for Select Large-cap Value it is the Russell 1000 Value.

RJCS composite inception dates: Contrarian Core 07/01/15, Dividend Income 07/01/16, Select Large-cap Value 01/01/98. Prior to these dates, performance is based on the historical composite provided to RJCS by Columbia. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 11/10/14, Contrarian Core and Select Large-cap Value accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Effective 05/09/16, Dividend Income accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 11/10/14 and 05/09/16, composite performance is based on Columbia's discretionary management of accounts.

For Dividend Income and Select Large-cap Value, performance before 12/31/11 represents the returns achieved by an institutional pooled vehicle managed in a similar fashion. Columbia believes that the pooled vehicle is reasonably representative of its management style and sufficiently relevant to the composites.

#### Conestoga Capital Advisors, LLC

Conestoga Capital Advisors, LLC ("Conestoga") is a Wayne, Pennsylvania-based investment manager. For Raymond James Consulting Services ("RJCS") SMA accounts, the firm invests primarily in U.S.-based equities of small-to mid market caps.

Manager composite inception date: SMID-cap Growth 04/01/14.

The benchmark for SMID-cap Growth is the Russell 2500 Growth.

RJCS composite inception date: SMID-cap Growth 10/01/19. Prior to this date, performance is based on the historical composite provided to RJCS by Conestoga. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Conestoga offers an institutional SMid Cap Growth SMA, with composite performance available beginning January 1, 2014. However, no accounts were open in this institutional SMA discipline between June 2014 and December 2016, and therefore composite returns were unavailable during this time. For simplicity, prior to 10/1/19 composite returns are based on the net asset value ("NAV") returns for the Conestoga SMid Cap Growth Investor class Mutual Fund (CCSMX), which is managed in a similar fashion and with comparable gross performance to their Institutional and RJCS SMid Cap Growth SMAs. To properly reflect the historical gross returns illustrated herein, the NAV performance of the CCSMX mutual fund is adjusted by adding back the pro rata 1.1% expense ratio on a monthly basis (1.1% / 12 = .09%).

#### Congress Asset Management Company

Congress Asset Management Company ("Congress") is an independent, management-owned, SEC registered, Boston, MA-based investment management firm. For Raymond James Consulting Services ("RJCS") accounts, the firm invests primarily in U.S.-based equities with market-caps above \$2 billion and fixed income securities.

Manager composite inception dates: Large-cap Balanced 01/01/85, Large-cap Growth 01/01/85.

The benchmark for Large-cap Balanced is 60% Russell 1000 Growth / 40% Bloomberg US Government/Credit Intermediate, for Large-cap Growth it is the Russell 1000 Growth.

RJCS composite inception dates: Large-cap Balanced 10/01/16, Large-cap Growth 10/01/16. Performance prior to this date is based on the historical composite provided to RJCS by Congress. Manager supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

#### Cookson, Peirce & Co., Inc.

Cookson, Peirce and Co., Inc. ("Cookson") is a Pittsburgh, PA based boutique investment manager. For ("RJCS") SMA accounts, the firm invests primarily in U.S.-based equities of all market-caps.

Manager composite inception date: All-cap Equity 01/01/08.

The benchmark for All-cap Equity is the Russell 3000.

RJCS composite inception date: All-cap Equity 10/01/16. Prior to this date performance is based on the historical composite provided to RJCS by Cookson. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. All-cap Equity accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

### **Copeland Capital Management, LLC**

Copeland Capital Management, LLC ("Copeland") is a Conshohoken, PA-based investment manager that focuses on both domestic and international dividend growth investing. For Raymond James Consulting Services ("RJCS") SMA accounts the firm invests primarily in U.S.-based equities of small and mid-caps.

Manager composite inception date: SMID-cap Dividend Growth 10/01/13.

The benchmark for SMID-cap Dividend Growth it is the Russell 2500.

RJCS composite inception: SMID-cap Dividend Growth 04/01/21. Prior to that date, performance is based on the historical composite provided to RJCS by Copeland. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

### Cougar Global Investments Ltd.

Cougar Global Investments Ltd. ("Cougar") is a Toronto, Canada based investment adviser and is wholly owned by Raymond James International Canada and an affiliate of Raymond James Investment Management ("RJIM"), RJIM is an SEC registered investment adviser and wholly owned subsidiary of Raymond James Financial, Inc. that shares resources and services with Eagle, Cougar, and other affiliated investment advisers. For RJCS accounts, Cougar invests in exchange traded funds (ETFs) containing U.S./foreign equities and fixed income securities. Previous holdings have included open end mutual funds at times.

Manager composite inception dates: Global Tactical Strategy ("GTS") Conservative 01/01/00, Global Tactical Strategy Conservative Growth 01/01/02, Global Tactical Strategy Growth 01/01/12, and Global Tactical Strategy Moderate Growth 04/01/11.

The benchmark for GTS Conservative is 40% MSCI ACWI (All Country World Index) / 60% Bloomberg US Aggregate, for GTS Conservative Growth 60% MSCI ACWI / 40% Bloomberg US Aggregate, for GTS Growth 100% MSCI ACWI, and for GTS Moderate Growth 80% MSCI ACWI / 20% Bloomberg US Aggregate. Indices and weighted benchmark percentages have been different in the past and may change in the future.

Prior to January of 2007, Cougar accessed each asset class using a sub-advisor, after which, Cougar switched from sub-advisors to ETFs to implement their strategy. The performance data shown prior to 2006 for GTS Conservative Growth, and 2007 for GTS Conservative and GTS Moderate Growth, includes only asset classes managed by sub-advisers, and then there was a transition to ETFs over time. Performance data in 2007 for GTS Conservative Growth, and 2008 for GTS Conservative and GTS Moderate Growth, shows returns from sub-advised portfolios until more than one client switched to the ETF implementation of the strategy. After these dates, only returns from ETF portfolios are used to calculate performance. Prior to January of 2007, Cougar accessed each asset class using a sub-advisor, after which, Cougar switched from sub-advisors to ETFs to implement their strategy. The performance data shown prior to 2006 for GTS Conservative Growth, and 2007 for GTS Conservative and GTS Moderate Growth, includes only asset classes managed by sub-advisors. Performance data in 2007 for GTS Conservative Growth, and 2008 for GTS Conservative and GTS Moderate Growth, includes only asset classes managed by sub-advisors. Performance data in 2007 for GTS Conservative Growth, and 2008 for GTS Conservative and GTS Moderate Growth, shows returns from sub-advised portfolios until more than one client switched to the ETF implementation of the strategy. After these dates, only returns from ETF portfolios are used to calculate performance.

RJCS composite inception dates: GTS Conservative Growth accounts 07/01/15; GTS Conservative, GTS Growth, and GTS Moderate Growth accounts 10/01/15. Prior to these dates, performance is based on the historical composite provided to RJCS by Cougar and is presented on a gross and net basis. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. GTS Conservative Growth, GTS Conservative, GTS Moderate Growth, and GTS Growth accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement. Prior to January of 2007, Cougar accessed each asset class using a sub-advisor, after which, Cougar switched from sub-advisors to ETFs to implement their strategy. The performance data shown prior to 2006 for GTS Conservative Growth, and 2007 for GTS Conservative and GTS Moderate Growth, includes only asset classes managed by sub-advisers, and then there was a transition to ETFs over time. Performance data in 2007 for GTS Conservative Growth, and 2008 for GTS Conservative and GTS Moderate Growth, shows returns from sub-advised portfolios until more than one client switched to the ETF implementation of the strategy. After these dates, only returns from ETF portfolios are used to calculate performance.

# D.F. Dent and Company, Inc.

D.F. Dent and Company, Inc. is a Baltimore-based investment manager founded by Dan Dent in 1976. For Raymond James Consulting Services ("RJCS") SMA, and Freedom UMA accounts, the firm invests primarily in U.S.-based equities of all market-caps.

Manager composite inception date: Mid-cap Growth 01/01/99.

The benchmark for Mid-cap Growth is the Russell Mid-cap Growth.

RJCS composite inception date: Mid-cap Growth 10/01/20. Prior to this date, performance is based on the historical composite provided to RJCS by D.F. Dent. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Mid-cap Growth accounts are model delivery and are managed by Raymond James on a discretionary basis.

#### Dana Investment Advisors, Inc.

Dana Investment Advisors, Inc. ("Dana") is a Waukesha, Wisconsin-based investment manager who, for RJCS accounts and Freedom UMA accounts, invests primarily in U.S.-based equities of all market-caps.

Manager composite inception dates: Large-cap Equity 07/01/99, Social ESG 04/01/00.

The benchmark for Large-cap Equity and Social ESG is the S&P 500.

RJCS composite inception dates: Large-cap Equity 04/01/13, Social ESG 10/01/15. Prior to these dates, performance is based on the historical composite provided to RJCS by Dana. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Dana accounts converted to model delivery and are managed by Raymond James on a discretionary basis as of the following dates: Large-cap Equity 09/29/14, Social ESG 10/12/15. Prior to these dates, composite performance is based on Dana's discretionary management of accounts.

### **Dearborn Partners, LLC**

Dearborn Partners, LLC ("Dearborn") is a Chicago and St. Louis-based investment manager who for Raymond James Consulting Services ("RJCS") accounts, invests primarily in U.S./foreign equities. International investing involves additional risks such as currency fluctuations, differing financial accounting standards and possible political or economic instability. Note that rising interest rates may result in loss of principal.

Manager composite inception dates: Core Rising Dividend 10/01/11, High and Rising Dividend 10/01/11.

The benchmark for both disciplines is the S&P 500. The Russell 1000 Value may also be appropriate.

RJCS composite inception dates: Core Rising Dividend 10/01/14, High and Rising Dividend 10/01/14. Prior to this date, performance is based on the historical composite provided to RJCS by Dearborn and is presented on a gross and net basis. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 08/15/14, Core Rising Dividend and High and Rising Dividend accounts were converted to model delivery and are managed by Raymond James on a discretionary basis.

### **Delaware Investments**

Delaware Investments ("Delaware") is a Philadelphia-based investment manager and is a subsidiary of Australia-based Macquarie Group. For Raymond James Consulting Services ("RJCS") accounts the firm invests primarily in U.S.-based and foreign equities with market-caps above \$2 billion.

Large-cap Value Equity: This team was established at Delaware March 2004 and is based in Philadelphia. International Equity ADR: Sub-advised by Mondrian Investment Partners, based in London, who has served as the sub-advisor since composite inception. Administration and retail marketing is handled by Delaware.

Manager composite inception dates: International Equity ADR 01/01/97, Large-cap Value Equity 01/01/99.

The benchmark for International Equity ADR is the MSCI EAFE, and for Large-cap Value Equity is the Russell 1000 Value.

RJCS composite inception dates: International Equity ADR 10/01/16, Large-cap Value Equity 01/01/05. Manager supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 03/29/21, Large-cap Value Equity accounts were converted to model delivery and are managed by Raymond James on a discretionary basis.

# Diamond Hill Capital Management, Inc.

Diamond Hill Capital Management, Inc. ("Diamond Hill") is a Columbus, OH-based registered investment adviser and wholly owned subsidiary of Diamond Hill Investment Group, Inc., an Ohio corporation. For ("RJCS") SMA accounts the firm invests primarily in U.S.-based equities.

Manager composite inception date: Large-cap Equity 07/01/01.

The benchmark for Large-cap Equity is the Russell 1000 Value.

RJCS composite inception date: Large-cap Equity 10/01/16. Prior to this date, performance is based on the historical composite provided to RJCS by Diamond Hill. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

# **DSM Capital Partners, LLC**

DSM Capital Partners, LLC ("DSM") is a privately-owned Palm Beach Gardens, FL-based investment manager. For Raymond James Consulting Services ("RJCS") accounts the firm invests primarily in U.S.-based equities with market-caps above \$2 billion.

Manager composite inception date: Large-cap Growth 01/01/02.

The benchmark for Large-cap Growth is the Russell 1000 Growth.

RJCS composite inception date: Large-cap Growth 10/01/16. Performance prior to this date is based on the historical composite provided to RJCS by DSM. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 06/25/18, Large-cap Growth accounts were converted to model delivery and are managed by Raymond James on a discretionary basis.

#### Eagle Asset Management, Inc.

Eagle Asset Management, Inc. ("Eagle"), based in St. Petersburg, FL, is a wholly owned subsidiary of Raymond James Investment Management ("RJIM"). RJIM is an SEC registered investment adviser and wholly owned subsidiary of Raymond James Financial, Inc. that shares resources and services with Eagle and other affiliated investment advisers. SMID-cap Strategy accounts were managed by Eagle Boston Investment Management Inc., a subsidiary of Raymond James Financial, until 11/01/14. For Raymond James Consulting Services ("RJCS") and Freedom UMA accounts, Eagle manages both equity and fixed income objectives. For fixed income accounts, Eagle invests in higher quality bonds. For equity accounts, Eagle invests primarily in foreign companies through American Depository Receipts ("ADRs") and U.S.-based equities with market-caps of all sizes. For Strategic Income Portfolio accounts, ETFs are utilized for the fixed income portion of

the account when an account's balance is less than \$250,000. Once this amount is reached or exceeded, bonds are utilized for the fixed income segment. Municipal Ladder Portfolios (5-15) and (10-20) have an A- minimum restriction at initial purchase. Bonds downgraded to BBB rating in these portfolios do not trigger an automatic sell but will initiate an immediate credit review of the issuer/obligor.

Previous to January 2010, performance figures for Eagle are based on numbers provided to RJCS by Eagle Asset and were calculated on a different performance composite system. Manager supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Starting January 1, 2010, performance composites are calculated by RJCS representing only RJCS clients managed by Eagle.

Manager composite inception dates: Equity Income 07/01/81, Gibbs Core Growth 01/01/19, Gibbs Equity Income 01/01/19, High Quality Tax-Free 04/01/86, High Quality Taxable 01/01/86, International ADR 01/01/13, Large-cap Core Equity 01/01/82, Large-cap Core Balanced 07/01/01, Large-cap Growth 01/01/13, Mid-cap Growth 04/01/04, Small-cap Growth 01/01/94, SMID-cap Select 07/01/18, SMID-cap Strategy 07/01/97, Strategic Income Portfolio 01/01/09, Taxable Managed Income Solutions 04/01/07, Vertical Income Portfolio 10/01/16, Municipal Ladder Strategy (1 to 10 Year) 01/01/19, Municipal Ladder Strategy (10 to 20 Year) 04/01/17, Corporate Bond Ladder (1 to 5 Year) 01/01/19, and Corporate Bond Ladder (1 to 10 Year) 01/01/19.

The benchmark for Equity Income it is the S&P 500; the Russell 1000 Value may also be appropriate. For Gibbs Core Growth is S&P 500. For Gibbs Equity Income is S&P 500. For High Quality Tax-Free is Bloomberg Municipal 7 Year. For High Quality Taxable is Bloomberg US Government/Credit Intermediate. For International ADR, it is MSCI EAFE. For Large-cap Core Equity is the S&P 500. For Large-cap Balanced it is 60% S&P 500 / 40% Bloomberg US Government/Credit Intermediate. For Large-cap Growth, it is Russell 1000 Growth. For Mid-cap Growth, it is Russell Mid-cap Growth. For Small-cap Growth, it is the Russell 2000 Growth. For SMID-cap Select it is Russell 2500. For SMID-cap Strategy it is the Russell 2500. For Strategic Income Portfolio, it is 50% S&P 500 / 50% Bloomberg US Government/Credit Intermediate. For Taxable Managed Income Solutions, it is the Bloomberg US Aggregate. For Vertical Income Portfolio, it is Bloomberg US Corporate Investment Grade. For Municipal Ladder Strategy (1 to 10 Year) is Bloomberg Municipal 5 Year. For Corporate Bond Ladder (1 to 5 Year) is Bloomberg US Corporate 1-5 Yr. For Corporate Bond Ladder (1 to 10 Year) is Bloomberg US Credit Corporate 5-10 Year.

RJCS composite inception dates: Equity Income 01/01/10, Gibbs Core Growth 07/01/19, Gibbs Equity Income 07/01/19, High Quality Tax-Free 01/01/10, High Quality Taxable 01/01/10, International ADR 01/01/14, Large-cap Core 01/01/10, Large-cap Core Balanced 01/01/10, Large-cap Growth 10/01/14, Mid-cap Growth 01/01/10, Small-cap Growth 01/01/10, SMID-cap Select 04/01/21, SMID-cap Strategy 01/01/10, Strategic Income Portfolio 01/01/10, Taxable Managed Income Solutions 01/01/10, Vertical Income Portfolio 01/01/18, Municipal Ladder Strategy (1 to 10 Year) 01/01/19, Municipal Ladder Strategy (5 to 15 Year) 04/01/17, Municipal Ladder Strategy (10 to 20 Year) 10/01/17, Corporate Bond Ladder (1 to 5 Year) 04/01/19, and Corporate Bond Ladder (1 to 10 Year) 04/01/19. Prior to these dates, performance is based on the historical composite provided to RJCS by Eagle. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

Effective 12/15/14, Equity Income, International ADR, Large-cap Core, Large-cap Growth, Mid-cap Growth, Small-cap Growth, SMID-cap Select, SMID-cap Strategy and Strategic Income Portfolios (exclusively the equity and ETF portions of Taxable, Taxable Managed Income Solution ETF, and Tax-Free Managed Income solution ETF) accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 12/15/14, composite performance is based on Eagle's discretionary management of accounts.

Please contact AMS or Eagle for more details related to longer-term performance records of the following products: For Special Fixed Income prior to April 2014 the composite included some accounts that were restricted from owning high yield bonds/ETFs.

For Eagle SMID-cap Strategy periods prior to October 2006, results were obtained by the previous portfolio management team who implemented a similar strategy.

For Equity Income periods prior to January 2009, results were obtained by the previous portfolio manager who implemented a similar strategy.

For International ADR, Large-cap Core, and Large-cap Growth periods prior to December 2012, results were obtained by the previous portfolio management teams who implemented a similar strategy. In December 2012, Eagle purchased 45% of ClariVest Asset Management, LLC and turned the account management over to the team there. ClariVest's approach is more diversified (80 – 100 positions), more systematic/quantitative, and resulting trading activity may be higher (60% - 120%).

# EARNEST Partners, LLC

EARNEST Partners, LLC ("EARNEST") is an Atlanta-based investment manager who, for Raymond James Consulting Services ("RJCS") SMA accounts, invests primarily in U.S.-based equities of all market caps.

Manager composite inception date: All-cap Blend 10/01/00, Mid-cap Blend 10/01/03, SMid-cap Value Blend 01/01/03.

The benchmark for All-cap Blend is Russell 3000, for Mid-cap Blend is Russell Mid-cap, and for SMid-cap Value Blend is Russell 2500. Value benchmarks may also be appropriate.

RJCS composite inception dates: All-cap Blend 04/01/07, Mid-cap Blend 07/01/06, SMid-cap Value Blend 04/01/06. Prior to these dates, performance is based on the historical composite provided to RJCS by EARNEST. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 03/29/21, accounts were converted to model delivery and are managed by Raymond James on a discretionary basis.

# Edge Asset Management (Principal Asset Management)

Edge Asset Management, Inc. ("Edge") is a Seattle-based investment manager and is an affiliate of Principal Asset Management. For Raymond James Consulting Services ("RJCS") SMA and Freedom UMA accounts the firm invests primarily in small and mid-cap U.S.-based equities.

Manager composite inception date: SMid-cap Dividend Income 04/01/07.

The benchmark for SMid-cap Dividend Income is the Russell 2500 Value. The strategy was mandated to attempt to avoid owning MLPs as of 10/01/12. The track record prior to this date reflects a portfolio that owned MLPs.

RJCS composite inception date: SMid-cap Dividend Income is 01/01/14. Before this date performance is based on the historical composite provided to RJCS by Edge. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 11/24/14, Edge Small Mid-cap Dividend Income accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 11/24/14, composite performance is based on Edge's discretionary management of accounts.

# Edgewood Management LLC

Edgewood Management LLC ("Edgewood") is a New York-based investment manager, who for Raymond James Consulting Services ("RJCS") accounts, invests primarily in U.S.-based equities of all market-caps.

Manager composite inception date: Large-cap Growth 01/01/01.

The benchmark for Large-cap Growth is the Russell 1000 Growth.

RJCS composite inception date: Large-cap Growth 10/01/16. Prior to this date, performance is based on the historical composite provided to RJCS by Edgewood. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

### **Epoch Investment Partners**

Epoch Investment Partners ("Epoch") is a New York-based investment manager and a wholly owned subsidiary of Toronto-Dominion Bank "TD Bank" Group. For RJCS separately managed accounts ("SMA") and Freedom UMA accounts, the firm invests primarily in foreign companies through American Depository Receipts ("ADRs") and U.S.-based equities with market-caps above \$2 billion.

Manager composite inception dates: Global Equity Shareholder Yield ("Global Yield") 01/01/06. Global Equity Yield, SMA ADR version 01/01/11.

The benchmark for Global Equity Yield is MSCI World.

RJCS composite inception dates: Global Equity Yield 01/01/11. Prior to this date, performance is based on the historical composite provided to AMS by Epoch. Effective 02/18/15, Global Equity Yield accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 02/18/15, composite performance is based on Epoch's discretionary management of accounts. Manager-supplied performance, while reviewed by AMS and believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

For periods prior to 01/01/11 for Global Equity Yield SMA ADR, results represent the performance of Epoch's Global Equity Shareholder Yield strategy that contains ordinary share (foreign stocks traded on overseas exchanges). The ADR discipline available through the RJCS and UMA programs attempts to replicate the Global Equity Shareholder Yield as closely as possible for RJCS SMA accounts utilizing a similar investment strategy and process. For Global Equity Yield SMA ADR RJCS and UMA clients, the model portfolio will invest primarily in ADRs. The ADR discipline may own other more liquid foreign ordinary shares. As a result, ADR replication of the international portion of the Global Equity Yield SMA ADR RJCS and UMA portfolio will deviate in model portfolio holdings and may experience material performance dispersion from the Global Equity Shareholder Yield strategy. Differences in foreign exchange rates, liquidity, trading expenses, and other factors may also apply. These differences may affect performance.

#### Equity Investment Corp

Equity Investment Corp ("EIC") is an Atlanta-based investment manager who, for Raymond James Consulting Services ("RJCS") SMA accounts, invests primarily in U.S.-based equities with market-caps above \$1 billion.

Manager composite inception date: Large-cap Value 01/01/01.

The benchmark for Large-cap Value is the Russell 1000 Value. The Russell 3000 Value may also be appropriate.

RJCS composite inception date: Large-cap Value 10/01/02. Effective 12/15/14, Large-cap Value accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 12/15/14, composite performance is based on EIC's discretionary management of accounts.

From January 1, 1986, through December 31, 1999, Jim Barksdale was primarily responsible for creating and achieving the performance results. Andrew Bruner joined as the second member of EIC's investment team in December 1999. From that point through the present day, portfolios have been managed using a teambased approach. Terry Irrgang became the third member of the investment team in April of 2003. Ian Zabor became the fourth member of the team, joining EIC in July of 2005.

Effective September 20, 2016, EIC implemented a succession plan to ensure the continuity and stability of the firm. In a transaction that closed on that date, a new investment adviser entity formed by Messrs, Bruner, Irrgang, and Zabor purchased substantially all of the assets and assumed all of the liabilities necessary for EIC's continuous operation from Mr. Barksdale. That new registrant succeeded to all of EIC's business. As planned, Mr. Barksdale's tenure at EIC ended in August of 2019 when his transitional employment agreement expired.

#### Federated Investment Counseling

Federated Investment Counseling ("Federated") is a Pittsburgh-based investment manager and is a subsidiary of Federated Hermes Investors, Inc. For Raymond James Consulting Services ("RJCS") SMA and Freedom UMA accounts, the firm invests primarily in foreign companies through American Depository Receipts ("ADRs"), U.S.-based all-cap equities, and REITs. For efficiency of trading for smaller accounts, certain assets in the Fixed Income disciplines are managed by Federated in commingled vehicles that bear no internal expenses. Securities may be lower rated or not rated, which reflects the greater possibility that the financial condition of the issuer or adverse changes in general economic conditions may impair the ability of the issuer to pay income and principal.

Manager composite inception dates: Core Plus Fixed Income with MAPS 10/01/96, Gov't/Credit with MAPS 01/01/88, Government/Credit w/o MAPS fixed income 01/01/88, Intermediate Gov't/Credit with MAPS 01/01/89, International Strategic Value Dividend ADR 07/01/08, Strategic Value Dividend 10/01/01.

The benchmark for Core Plus is the Bloomberg US Aggregate. For Gov't/Credits the benchmark is the Bloomberg US Government/Credit, for Intermediate Gov't/Credit the Bloomberg US Government/Credit Intermediate. For International Strategic Value Dividend the benchmark is the MSCI EAFE, while the MSCI EAFE High Dividend Equity or the MSCI EAFE Value may also be appropriate. For Strategic Value Dividend the benchmark is the S&P 500 (the Russell 1000 Value may also be appropriate).

RJCS composite inception dates: Core Plus Fixed Income with MAPS 04/01/11, Gov't/Credit with MAPS 01/01/12, Gov't/Credit w/o MAPS 04/01/15, Internediate Gov't/Credit with MAPS 10/01/15, International Strategic Value Dividend ADR 01/01/15, Strategic Value Dividend 07/01/03. Prior to these dates, performance is based on the historical composite provided to RJCS by Federated and is presented on a gross and net basis. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 09/29/14, International Strategic Value Dividend and Strategic Value Dividend and therefore its accuracy cannot be guaranteed. Effective 09/29/14, International Strategic Value Dividend and Strategic Value Dividend accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 09/29/14, composite performance is based on Federated's discretionary management of accounts.

For periods prior to 04/01/11 for International Strategic Value Dividend SMA and UMA, results represent the performance of Federated's mutual fund version that contains ordinary shares (foreign stocks traded on overseas exchanges). The ADR discipline (may own other more liquid foreign ordinary shares as well) available through the RJCS and UMA programs attempts to replicate the Federated International Strategic Value Dividend Fund as closely as possible for RJCS and UMA accounts utilizing a similar investment strategy and process. As a result, the performance of the ordinary share portfolio provided by Federated is intended to demonstrate the model upon which they base their investment decisions and not as a historical performance record of the ADR portfolio.

#### Franklin Templeton Investments

Franklin Templeton Investments ("FTI") is based in San Mateo, CA and is a wholly owned subsidiary of Franklin Resources, Inc. FTI implements and trades retail Separately Managed Accounts ("SMAs") and/or facilitates the delivery of model portfolios based on investment instructions provided by ClearBridge Investments, Western Asset Management, LLC or other Franklin Resources affiliated subadvisors. Franklin invests primarily in U.S.-based large-cap equities and fixed income securities. For efficiency of trading for smaller accounts, certain assets in the discipline are managed by Franklin in commingled vehicles that bear no internal expenses. Securities may be lower rated or not rated, which reflects the greater possibility that the financial condition of the issuer or adverse changes in general economic conditions may impair the ability of the issuer to pay income and principal. For Raymond James Consulting Services ("RJCS") SMA accounts, the firm invests primarily in U.S.based equities of all market-caps and fixed income securities.

Manager composite inception date: 01/01/04 for Appreciation Balanced strategy, 07/01/19 for Income.

The benchmark for the Appreciate Balanced strategy is the blend of 70% S&P 500 Index and 30% Bloomberg US Treasury Intermediate, for Income is the blend of 50% MSCI USA High Dividend Yield Index / 25% Bloomberg U.S. High Yield Very Liquid Index / 25% Bloomberg U.S. Aggregate Index.

RJCS composite inception date: 10/01/14 for Appreciation Balanced strategy, 10/01/23 for Income. Prior to these dates, performance is based on the historical composite provided to RJCS by Franklin Templeton. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

# Fuller & Thaler Asset Management, Inc.

Fuller & Thaler Asset Management, Inc. ("Fuller & Thaler") is a San Mateo, California-based investment manager, who for Raymond James Consulting Services ("RJCS") accounts, invests primarily in U.S.-based equities of small and mid-market-caps.

Manager composite inception date: Behavioral Mid-cap Value 01/01/18, Behavioral Small-cap Equity 01/01/16, Small-cap Value 01/01/96.

The benchmark for Behavioral Mid-cap Value is the Russell Mid-cap Value, Behavioral Small-cap Equity it is the Russell 2000, Small-cap Value is the Russell 2000 Value.

RJCS composite inception date: Behavioral Mid-cap Value 01/01/23, Behavioral Small-cap Equity 07/01/18, Small-cap Value 10/01/16. Prior to this date, performance is based on the historical composite provided to RJCS by Fuller & Thaler. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 04/23/18, accounts were converted to model delivery and are managed by Raymond James on a discretionary basis.

#### Gannett Welsh and Kotler, LLC

Gannett Welsh and Kotler, LLC ("GWK") is a Boston-based investment manager and is an affiliate of Affiliated Managers Group. For Raymond James Consulting Services ("RJCS") SMA and Freedom UMA accounts, GWK invests primarily in municipal bonds and U.S.-based equities with market-caps below \$5 billion. Note that rising interest rates may result in loss of principal and also liquidations of separate bond holdings may not receive the recent institutional price. MLPs (master limited partnerships) may also be purchased, and cause K-1 tax treatment.

Manager composite inception dates: High Quality Municipal National 01/01/85, Small-cap Core 01/01/00, Small/Mid-cap Core 01/01/06.

The benchmark for High Quality Municipal National is the Bloomberg Municipal 7 Year, for Small-cap Core is the Russell 2000, for Small/Mid-cap Core is the Russell 2500.

RJCS composite inception dates: High Quality Municipal National 07/1/07, Small-cap Core 07/01/06, Small/Mid-cap Core 07/01/11. Prior to these dates, performance is based on the historical composite provided to RJCS by GWK. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 03/16/15, Smid-cap Core accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 03/16/15, composite performance is based on GWK's discretionary management of accounts.

# **GQG** Partners, LLC

GQG Partners, LLC ("GQG") is a Ft. Lauderdale-based investment manager who for Raymond James Consulting Services ("RJCS") the firm invests primarily in U.S.-based equities of all market-caps. GQG Partners, LLC is a wholly owned subsidiary of GQG Partners, Inc., a Delaware corporation that is listed on the Australian Securities Exchange.

Manager composite inception date: US Equity 07/01/14.

The benchmark for US Equity is the S&P 500.

RJCS composite inception date: US Equity 10/01/22. Prior to this date, performance is based on the historical composite provided to RJCS by GQG. Managersupplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery agreement.

### Guardian Capital Advisors, LP

Guardian Capital Advisors, LP ("Guardian") is a Toronto, Canada-based investment manager and division of Guardian Capital Group, LP. For RJCS separately managed accounts ("SMA") and Freedom UMA accounts, the firm invests primarily in foreign companies through American Depository Receipts ("ADRs") and U.S.-based equities with market-caps above \$2 billion.

Manager composite inception date: Fundamental Global Equity 10/01/14, Global Dividend 07/01/07.

The benchmark for Fundamental Global Equity and Global Dividend is MSCI World.

RJCS composite inception date: Fundamental Global Equity 04/01/19, Global Dividend 07/01/13. Prior to this date, performance is based on the historical composite provided to AMS by Guardian. Manager-supplied performance, while reviewed by AMS and believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 11/24/14, Global Dividend accounts and 01/24/19, Fundamental Global Equity accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 11/24/14 and 01/24/19, composite performance is based on Guardian's discretionary management of accounts.

### Hamlin Capital Management, LLC

Hamlin Capital Management, LLC ("Hamlin") is a New York-based investment manager, who for Raymond James Consulting Services ("RJCS") accounts, invests primarily in U.S.-based equities of all market-caps.

Manager composite inception date: Equity Income 01/01/01.

The benchmark for Equity Income is the Russell 3000 Value.

RJCS composite inception date: Equity Income 10/01/16. Prior to this date, performance is based on the historical composite provided to RJCS by Hamlin. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

#### Invesco Advisers, Inc.

Invesco Advisers, Inc. ("Invesco") is an Atlanta and Houston-based investment manager whose parent company is Invesco Ltd. For Raymond James Consulting Services ("RJCS") SMA accounts, the firm invests primarily in U.S.-based equities U.S.-based REITs.

Manager composite inception dates: REITs 07/01/88.

The benchmark for REITs is the DJ US Select REIT.

RJCS composite inception dates: REITs 01/01/98. Prior to these dates, performance is based on the historical composite provided to RJCS by Invesco. Managersupplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 01/10/22, REITs accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 01/10/22, composite performance is based on Invesco's discretionary management of accounts.

#### J.P. Morgan Asset Management

J.P. Morgan Asset Management ("JPMorgan") is a New York-based investment manager and is a subsidiary of JPMorgan Chase & Co. For Raymond James Consulting Services ("RJCS") SMA and Freedom UMA accounts the firm invests primarily in US-based equities of all market-caps.

Manager composite inception date: US Equity 10/01/14, US Large-cap Growth 08/01/04. The benchmark for US Equity is S&P 500, and for US Large-cap Growth it is the Russell 1000 Growth.

RJCS composite inception date: US Equity 04/01/23, US Large-cap Growth 01/01/23. Prior to this date, performance is based on the historical composite provided to RJCS by JPMorgan. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

# Janus Henderson Investors (was Janus Capital Management, LLC)

Janus Henderson Investors ("Janus Henderson") is a Denver, Colorado based investment company whose parent company is Janus Henderson Group, PLC. For Raymond James Consulting Services ("RJCS") SMA accounts, the firm invests primarily in US-based equities of all market-caps. As of 05/30/17, Janus Capital Management successfully completed their merger with U.K. based Henderson Global Investors to become Janus Henderson Investors. Manager composite inception date: All-cap Growth 07/01/13, Concentrated Growth 01/01/99.

The benchmark for All-cap Growth is the Russell 3000 Growth, for Concentrated Growth it is Russell 1000 Growth.

RJCS composite inception date: All-cap Growth 10/01/16, Concentrated Growth 04/01/15. Prior to these dates, performance is based on the historical composite provided to RJCS by Janus. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

### Jennison Associates, LLC

Jennison Associates, LLC ("Jennison") is a New York-based investment manager and is a subsidiary of Prudential Financial, Inc. For Raymond James Consulting Services ("RJCS") SMA and Freedom UMA accounts the firm invests primarily in US-based equities of all market-caps.

Manager composite inception dates: Large-cap Growth 01/01/79.

The benchmark for Large-cap Growth it is the Russell 1000 Growth.

RJCS composite inception dates: Large-cap Growth 01/01/13. Prior to these dates, performance is based on the historical composite provided to RJCS by Jennison. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 09/08/14. Large-cap Growth accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 09/08/14, composite performance is based on Jennison's discretionary management of accounts.

### John Hancock Investment Management

John Hancock Investment Management ("John Hancock") is a division of Manulife Investment Management (US) LLC ("MIM US"). Manulife Investment Management (US) ("the Firm") comprises Manulife Investment Management (US) LLC ("MIM US"), Manulife Investment Management (North America) Limited ("MIM NA") and Manulife Investment Management Trust Company ("MIM TC"). Effective January 1, 2011, the Firm was redefined to include MIM NA to reflect the alignment of the underlying businesses of the two firms. Manulife Investment Management is the asset management arm of Manulife, a global organization that operates in many different jurisdictions worldwide. Manulife Investment Management's diversified group of companies and affiliates provide comprehensive asset management solutions for institutional investors, investment funds and individuals in key markets around the world. Manulife Investment Management has investment offices in the United States, Canada, the United Kingdom, Japan, Hong Kong, and throughout Asia. For ("RJCS") SMA accounts the firm invests primarily in non-US and US-based equities of all market-caps.

Manager composite inception date: Fundamental All-cap Core 01/01/11, Fundamental Global Franchise ADR 07/01/12, Fundamental Large-cap Core 04/01/02, US Small-cap Core 04/01/04.

The benchmark for Fundamental All-cap Core is the Russell 3000, and for Fundamental Global Franchise ADR is the MSCI World, and for Fundamental Largecap Core is the S&P 500, and for US Small-cap Core is the Russell 2000.

RJCS composite inception date: 04/01/18 for Fundamental All-cap Core, 10/01/18 for Fundamental Global Franchise ADR, 07/01/18 for Fundamental Large-cap Core, 04/01/22 for US Small-cap Core. Prior to this date, performance is based on the historical composite provided to RJCS by the manager. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

Manager supplied composite performance prior to 07/01/18 for Fundamental Global Franchise ADR represents the performance of the Manulife Investment Management institutional version of the discipline that contains foreign ordinary shares (foreign stocks traded on overseas exchanges). The ADR discipline attempts to replicate the institutional version as closely as possible utilizing a similar investment strategy and process. AMS Due Diligence conducted a comparative study, the result of which determined the institutional discipline did not differ materially from the ADR discipline in that both disciplines have larger market cap profiles with limited use of emerging market holdings. This resulted in over 90% overlap of ADRs to foreign ordinary shares and similar performance.

ADR replication of the institutional foreign ordinary share portfolio will deviate in portfolio holdings where an ADR is not available and may experience material performance dispersion from the institutional product. Differences in overlap between the two Manulife disciplines will generally occur where ADR versions of foreign ordinaries are not available or not considered to have sufficient liquidity. Differences in foreign exchange rates, liquidity, trading expenses, and other factors may also contribute to performance dispersion between the two disciplines. Dispersion will be monitored by Due Diligence on an ongoing basis.

#### Kayne Anderson Rudnick Investment Management, LLC

Kayne Anderson Rudnick Investment Management, LLC ("Kayne") is a Los Angeles-based investment manager and is an affiliate of Virtus Investment Partners, Inc. For Raymond James Consulting Services ("RJCS") SMA accounts the firm invests primarily in U.S.-based equities of all small and mid-caps.

Manager composite inception date: Mid-cap Core 01/01/00, Small-cap Core Equity 04/01/92, Small to Mid-cap Core 04/01/92.

The benchmark for Mid-cap Core it is Russell Mid-cap, for Small-cap Core Equity it is the Russell 2000, for Small to Mid-cap Core it is the Russell 2500.

RJCS composite inception date: Mid-cap Core 07/01/22, Small-cap Core Equity 04/01/13, Small to Mid-cap Core 10/01/15. Prior to this date, performance is based on the historical composite provided to RJCS by Kayne. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 12/07/15, Small-cap Core accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 12/07/15, composite performance is based on Kayne's discretionary management of accounts. To provide liquidity within the model portfolio, Kayne may, from time-to-time, select substitute securities therefore results for RJCS clients may differ slightly from Kayne's fully discretionary portfolio returns.

### Lazard Asset Management

Lazard Asset Management ("Lazard"), a division of Lazard Freres & Co. LLC, is a New York-based investment manager who for RJCS and Freedom UMA accounts, invests primarily in foreign companies through American Depository Receipts ("ADRs"), including emerging markets, and U.S.-based equities with market-caps above \$2 billion.

Manager composite inception dates: Global Equity Select ADR 01/01/96, International Equity Select with Emerging Markets ADR 01/01/96.

The benchmark for Global Equity Select ADR it is the MSCI World (while the MSCI EAFE and MSCI ACWI are also appropriate). For International Equity Select with Emerging Markets ADR is the MSCI ACWI Ex-US and the benchmark for International Equity Select with Emerging Markets ADR was changed to the MSCI ACWI Ex-US to account for the strategy's strategic emerging markets position since 2011.

RJCS composite inception dates: Global Equity Select ADR 04/01/02, International Equity Select with Emerging Markets ADR 04/01/02. Prior to these dates, performance is based on the historical composite provided to RJCS by Lazard. Effective 10/20/14, International Equity Select with Emerging Markets ADR and Global Equity Select ADR accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 10/20/14, composite performance is based on Lazard's discretionary management of accounts. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

From 1996 to 04/30/10, a different lead portfolio management team than the current team managed the accounts using the same investment style. Biographical information concerning Lazard's key investment professionals should be requested in order to fully understand the results.

### Loomis, Sayles & Company, LP

Loomis, Sayles & Company, LP ("Loomis") is a Boston-based investment manager and is an affiliate of Natixis Global Asset Management. For Raymond James Consulting Services ("RJCS") accounts the firm invests primarily in U.S.-based equities of all market-caps.

Manager composite inception dates: Global Growth ADR 01/01/18, Large-cap Growth 07/01/06, SMID-cap 04/01/98.

The benchmark for Global Growth ADR is the MSCI ACWI (Net), for Large-cap Growth is the Russell 1000 Growth, for SMID-cap is the Russell 2500.

Large-cap Growth performance information from 07/01/06 to 05/19/10 is based on the performance record of the Loomis Large-cap Growth team at their previous employer. The investment team left their prior employer and came to Loomis on May 19, 2010; therefore, the performance from 05/20/10 to present was obtained while at Loomis. Biographical information concerning Loomis' key investment professionals should be requested in order to fully understand the results.

RJCS composite inception dates: Global Growth ADR 07/01/23, Large-cap Growth 04/01/14, SMID-cap 07/01/07. Prior to these dates, performance is based on the historical composite provided to RJCS by Loomis and is presented on a gross and net basis. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 01/12/15 for Large-cap Growth and 06/01/21 for Global Growth ADR accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 01/12/15 for Large-cap Growth and 06/01/21 for Global Growth ADR, composite performance is based on Loomis's discretionary management of accounts.

#### Lord, Abbett & Co., LLC

Lord, Abbett & Co., LLC ("Lord Abbett") is a New Jersey-based investment manager who, for Raymond James Consulting Services ("RJCS") accounts, invests primarily in U.S.-based fixed income.

Manager composite inception dates: High Quality Intermediate Municipal National 07/01/03, High Quality Municipal National 01/01/92, and Taxable High Quality Intermediate 01/01/85.

The benchmark for High Quality Intermediate Municipal National the Bloomberg Municipal 7 Year, for High Quality Municipal National is the Bloomberg Municipal 20 Year, and for Taxable High Quality Intermediate is 65% Bloomberg US Mortgage-Backed Securities/ 35% Bloomberg US Government.

RJCS composite inception dates: High Quality Intermediate Municipal National 01/01/13, High Quality Municipal National 04/01/08, Taxable High Quality Intermediate 07/01/09. Prior to these dates, performance is based on the historical composite provided to RJCS by Lord Abbett. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

#### Madison Investments Advisors, LLC

Madison Investments Advisors, LLC ("Madison") is a Madison, Wisconsin -based investment manager who, for Raymond James Consulting Services ("RJCS") SMA accounts, invests primarily in U.S.-based fixed income.

Manager composite inception date: Reinhart Active Intermediate Fixed Income 01/01/92, Reinhart Corporate Bond Ladder (1 to 5 Year) 01/01/19, and Reinhart Corporate Bond Ladder (1 to 10 Year) 01/01/19.

The benchmark for Reinhart Active Intermediate Fixed Income is the Bloomberg US Government/Credit Intermediate, for Reinhart Corporate Bond Ladder (1 to 5 Year) is Bloomberg US Corporate 1-5 Year, and Reinhart Corporate Bond Ladder (1 to 10 Year) is Bloomberg US Credit Corporate 5-10 Year.

RJCS composite inception date: Reinhart Active Intermediate Fixed Income 04/01/13, Reinhart Corporate Bond Ladder (1 to 5 Year) 07/01/19, and Reinhart Corporate Bond Ladder (1 to 10 Year) 01/01/19. Prior to that date, performance is based on the historical composite provided to RJCS by Reinhart Partners, Inc. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

**MFS Investment Management**MFS Investment Management ("MFS") is a Boston-based investment manager and is an affiliate of Canada-based Sun Life Financial. For Raymond James Consulting Services ("RJCS") SMA and Freedom UMA accounts, they invest primarily in U.S. large-cap and mid-cap stocks and foreign companies through American Depository Receipts ("ADRs").

Manager composite inception dates: Large-cap Value 04/01/89, Research International 04/01/01.

The benchmark for Large-cap Value is the Russell 1000 Value, for Research International is the MSCI EAFE.

RJCS composite inception dates: Large-cap Value 04/01/12, Research International 07/01/08. Prior to these dates, performance is based on the historical composite provided to RJCS by MFS. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 11/17/14, Large-cap Value and Research International accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 11/17/14, composite performance is based on MFS's discretionary management of accounts.

### Neuberger Berman, LLC

Neuberger Berman, LLC ("Neuberger") is a New York-based investment manager and is employee owned. Neuberger's legal name is now Neuberger Investment Management. For Raymond James Consulting Services ("RJCS") SMA and Freedom UMA accounts the firm invests in global equities and fixed income.

Manager composite inception dates: International ADR 01/01/00, Sustainable Equity 01/01/91, Tax-Exempt Limited Maturity 07/01/89.

The benchmark for International ADR it is the MSCI EAFE (the MSCI ACWI ex-US may also be appropriate); for Sustainable Equity is the Russell 1000; for Tax-Exempt Limited Maturity is the Bloomberg Municipal 5 Year.

RJCS composite inception dates: International ADR 07/01/06, Sustainable Equity 01/01/06, Tax-Exempt Limited Maturity 07/01/03. Prior to these dates, performance is based on the historical composite provided to RJCS by Neuberger. Effective 11/17/14, International ADR and Sustainable Equity accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 11/17/14, composite performance is based on Neuberger's discretionary management of accounts. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

### Nuance Investments, LLC.

Nuance Investments, LLC. ("Nuance") is an employee-owned Kansas City, MO, based investment firm. On 06/01/10, the firm changed its name to Nuance Investments, LLC. Prior to 06/01/2010 the firm name was Mariner Value Strategies, LLC. For Raymond James Consulting Services ("RJCS") SMA accounts and Freedom UMA accounts, they invest primarily in U.S. mid-cap companies.

Manager Composite inception dates: Mid-cap Value 01/01/09.

The benchmark for Mid Cap Value is the Russell Mid Value.

RJCS composite inception dates: Mid-cap Value 10/01/18. Prior to these dates, performance is based on the historical composite provided to RJCS by Nuance. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

#### Nuveen Asset Management, LLC

Nuveen Asset Management, LLC ("Nuveen") is a Chicago-based investment manager and is a subsidiary of TIAA. For Raymond James Consulting Services ("RJCS") SMA accounts, the firm invests primarily in U.S.-based fixed income. The Municipal Ladder Portfolios (1-10) and (5-15) have an A- minimum restriction at initial purchase. Bonds downgraded to BBB rating in these portfolios do not trigger an automatic sell but will initiate an immediate credit review of the issuer/obligor.

Manager composite inception dates: High Quality Municipal Intermediate Fixed Income 01/01/90, Municipal Ladder (1-10) 10/01/11, Municipal Ladder (5-15) 01/01/13, US Corporate Bond Ladder ESG (1 to 5 Year) 01/01/19, and US Corporate Bond Ladder ESG (1 to 10 Year) 01/01/19.

The benchmark for High Quality Municipal Intermediate Fixed Income is the Bloomberg Municipal 7 Year, for Municipal Ladder (1-10) is Bloomberg Municipal 5 Year, for Municipal Ladder (5-15) is Bloomberg Municipal 10 Year, for US Corporate Bond Ladder ESG (1 to 5 Year) is Bloomberg US Corporate 1-5 Year, and for US Corporate Bond Ladder ESG (1 to 10 Year) is Bloomberg US Credit Corporate 5-10 Year.

RJCS composite inception dates: High Quality Municipal Intermediate Fixed Income 07/01/03, Municipal Ladder (1-10) 10/01/17, Municipal Ladder (5-15) 10/01/17, US Corporate Bond Ladder ESG (1 to 5 Year) 04/01/19, and US Corporate Bond Ladder ESG (1 to 10 Year) 01/01/19. Prior to these dates, performance is based on the historical composite provided to RJCS by Nuveen. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

# Pacific Investment Management Company LLC

Pacific Investment Management Company LLC ("PIMCO") is a Newport Beach, CA-based investment manager who, for Raymond James Consulting Services ("RJCS") SMA accounts, invests primarily in U.S.-based municipal fixed income. The Municipal Ladder Portfolios (2-7) and (3-11) have an A- minimum restriction at initial purchase. Bonds downgraded to BBB rating in these portfolios do not trigger an automatic sell but will initiate an immediate credit review of the issuer/obligor.

Manager composite inception dates: Targeted Municipal Bond Ladders 2 to 7 Year 09/01/16, Targeted Municipal Bond Ladders 3 to 11 Year 05/01/14.

The benchmark for Targeted Municipal Bond Ladders 2 to 7 Year is Bloomberg Municipal 5 Year, and for Targeted Municipal Bond Ladders 3 to 11 Year is Bloomberg Municipal 7 Year.

RJCS composite inception dates: Targeted Municipal Bond Ladders 2 to 7 Year is 07/01/17, Targeted Municipal Bond Ladders 3 to 11 Year 10/01/17. Prior to these dates, performance is based on the historical composite provided to RJCS by PIMCO. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

### Parametric Portfolio Associates, LLC

Parametric Portfolio Associates, LLC ("Parametric") is a Seattle-based investment manager and a subsidiary of Morgan Stanley. For Raymond James Consulting Services ("RJCS") SMA accounts, invests primarily in U.S.-based municipal fixed income. TABS Laddered Municipals (1-10) and (5-15) composites include all intermediate and long portfolios respectively. As such, some portfolios in the composite will have BBB exposure. These strategies have an A- minimum restriction at initial purchase. Bonds downgraded to BBB rating in these portfolios do not trigger an automatic sell but will initiate an immediate credit review of the issuer/obligor.

Manager composite inception dates: TABS Managed Municipal Long 04/01/99, TABS Laddered Municipals 1 to 10 Year 01/01/11, TABS Laddered Municipals 5 to 15 Year 01/01/11, US Corporate Ladder (1 to 5 Year) 10/01/12, US Corporate Ladder (1 to 10 Year) 10/01/12.

The benchmark for TABS Managed Municipal Long is the Bloomberg Municipal 20 Year. For TABS Laddered Municipal 1 to 10 Year is the Bloomberg Municipal 5 Year. For TABS Laddered Municipals 5 to 15 Year is the Bloomberg Municipal 10 Year, US Corporate Ladder (1 to 5 Year) is the Bloomberg US Corporate 1-5 Year, US Corporate Ladder (1 to 10 Year) is the Bloomberg US Credit Corporate 5-10 Year.

RJCS composite inception dates: TABS Managed Municipal Long 04/01/08, TABS Laddered Municipals 1 to 10 Year 04/01/17, TABS Laddered Municipals 5 to 15 Year 04/01/17, US Corporate Ladder (1 to 5 Year) 04/01/2020, US Corporate Ladder (1 to 10 Year) 04/01/2020. Prior to these dates, performance is based on the historical composite provided to RJCS by Parametric. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

### Parnassus Investments

Parnassus Investments ("Parnassus") is a San Francisco-based investment manager. Parnassus announced in July 2021 they will be an affiliate of Affiliated Managers Group ("AMG") closed in October 2021 (AMG will own a majority which is their typical business model). For Raymond James Consulting Services ("RJCS") the firm invests primarily in U.S.-based equities with market-caps above \$2 billion. Manager composite inception date: Core Equity 10/01/92, Mid-cap Equity 01/01/06.

The benchmark for Core Equity is the S&P 500. The Russell 1000 may also be appropriate. The benchmark for Mid-cap Equity is the Russell Mid-cap.

RJCS composite inception date: Core Equity 04/01/16, Mid-cap Equity 07/01/18. Before this date performance is based on the historical composite provided to RJCS by Parnassus. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

#### Polen Capital

Polen Capital ("Polen") is a Boca Raton-based investment manager. For Raymond James Consulting Services ("RJCS") SMA accounts the firm invests primarily in domestic and international equities.

Manager composite inception date: Focus Growth 01/01/89, Global Growth 07/01/15, International Growth 01/01/17.

The benchmark for Focus Growth it is the Russell 1000 Growth, for Global Growth it is MSCI ACWI (Net), for International Growth it is the MSCI ACWI ex-US (Net).

RJCS composite inception date: Focus Growth 10/01/19, Global Growth 10/01/19, International Growth 01/01/20. Prior to this date, performance is based on the historical composite provided to RJCS by Polen. Manager supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

#### **Putnam Investments**

Putnam Investments is a Boston-based investment manager. For Raymond James Consulting Services ("RJCS") SMA accounts the firm invests primarily in US-based equities of all market-caps.

Manager composite inception date: US Large-cap Value Equity Concentrated 01/01/17.

The benchmark for US Large-cap Value Concentrated is the Russell 1000 Value.

RJCS composite inception date: US Large-cap Value Concentrated 07/01/23. Prior to this date, performance is based on the historical composite provided to RJCS by Putnam. Manager supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

#### Raymond James Research Portfolios ("RJRP")

The RJRP account minimum is \$100,000. The maximum total fee to the client is 2.6%. Please refer to the Raymond James Wrap Fee Program Brochure for the RJRP fee schedule.

The composite inception date for Multi-cap Equity Income is 04/01/16, Multi-cap Growth 01/01/19, Multi-cap Value 01/01/19.

The benchmark for Multi-cap Equity Income it is the Russell 3000 Value, for Multi-cap Growth it is Russell 3000 Growth, for Multi-cap Value it is the Russell 3000 Value.

### **River Road Asset Management**

River Road Asset Management ("River Road") is Louisville-based and formerly a subsidiary of Aviva Investors, River Road announced in March 2014 they changed parent firms to be an affiliate of Affiliated Managers Group ("AMG") closing in the summer of 2014 (AMG will own a majority which is their typical business model). For Raymond James Consulting ("RJCS") separately managed accounts ("SMA") and Freedom UMA accounts the firm invests primarily in U.S.-based equities of all market-caps.

Manager composite inception dates: Dividend All Cap Value 10/01/03, Focused Absolute Value 01/01/09, Small- to Mid-cap Value 04/01/07.

The benchmark for Dividend All Cap Value is the Russell 3000 Value. The Dow Jones Select Dividend or Russell 1000 Value may also be appropriate. For Focused Absolute Value the benchmark is the Russell 3000 Value, while the Russell 2500 Value may also be appropriate. For Small- to Mid-cap Value the benchmark is the Russell 2500 Value.

For River Road please note that the performance obtained before 04/01/12 resulted from accounts having a portion of small-caps that the team does not buy anymore for liquidity/capacity reasons. The account was named "Dividend All-cap Value", whereas now clients are invested in "Dividend All-cap Value II" according to River Road branding. Accounts are still managed by the same team and process but without the equities with market-caps less than \$1 billion at purchase. Accounts before 2007 owned 20%-35% of these small companies, and accounts from 2007-2011 owned about 5%-15%.

RJCS composite inception dates: Dividend All Cap Value 10/01/07, Focused Absolute Value 07/01/17, Small- to Mid-cap Value 07/01/17. Prior to these dates performance is based on the historical composite provided to RJCS by River Road and is presented on a gross and net basis. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 11/24/14 for Dividend All Cap Value and 03/23/17 for Focused Absolute Value and Small- to Mid-cap Value, accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to these effective dates, composite performance is based on River Road's discretionary management of accounts.

### RiverFront Investment Group, LLC

RiverFront Investment Group, LLC ("RiverFront") is a Richmond, Virginia-based investment manager who, for Raymond James Consulting Services ("RJCS") and Freedom UMA accounts, invests in U.S. companies of all capitalizations, foreign companies through American Depository Receipts ("ADRs"), closed end funds, ETFs, fixed income, and exchange traded funds containing U.S./foreign equities and fixed income securities.

Manager composite inception dates: Conservative Income Builder 07/01/09, Dynamic Equity Income 07/01/09, Global Allocation (was Dynamic Moderate Growth) 04/01/08, Global Growth (was Dynamic Long-term Growth) 04/01/08, Moderate Growth and Income 04/01/08.

The benchmark for Conservative Income Builder 30% S&P 500 / 70% Bloomberg US Aggregate, for Dynamic Equity Income 70% MSCI ACWI / 30% Bloomberg US Aggregate, for Global Growth is MSCI ACWI, and for Moderate Growth and Income 40% S&P 500 / 10% MSCI EAFE / 50% Bloomberg US Aggregate. The percentages and exact indices have been different in the past and may change in the future. Please see <a href="https://www.riverfrontig.com/composite-benchmark-definitions/for">https://www.riverfrontig.com/composite-benchmark-definitions/for</a> more explanation of track records and benchmarks.

RJCS composite inception dates: Conservative Income Builder 04/01/12, Dynamic Equity Income 04/01/12, Global Allocation 10/01/08, Global Growth 10/01/08, Moderate Growth and Income 07/01/09. Prior to these dates, performance is based on the historical composite provided to RJCS by RiverFront and is presented on a gross and net basis. Effective 11/10/14, Conservative Income Builder, Moderate Growth and Income, Dynamic Equity Income, Global Allocation and Global Growth accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 11/10/14, composite performance is based on RiverFront's discretionary management of accounts. Manager supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

The fixed income portion of RiverFront's asset allocation portfolios has historically been comprised of fixed income closed-end funds and ETFs along with individual bond holdings, not just individual bonds. Various RiverFront strategies including the fixed income portion of Freedom UMA may hold just fixed income closed-end funds and/or ETFs, or an individual RiverFront managed fixed income ETF and not hold individual bonds; therefore, there may be dispersion across strategies. There are more fees involved with closed-end funds and ETFs, but the investment process has been consistent therefore performance is representative of RiverFront's investment process.

# Sage Advisory Services Ltd, Co.

Sage Advisory Service Ltd, Co. ("Sage") is an Austin, Texas-based investment manager who, for Raymond James Consulting Services ("RJCS") accounts, invests in U.S. fixed income, and exchange traded funds containing U.S./foreign equities and fixed income securities.

Manager composite inception dates: Core Municipal Fixed Income 04/01/97, ETF All-cap Equity Plus 01/01/03, ETF Conservative 07/01/11, ETF Core Plus Fixed Income 07/01/11, ETF Growth 07/01/11, ETF Moderate 07/01/11, ETF Moderate Growth 10/01/09, Intermediate Municipal Fixed Income 01/01/97, Intermediate Taxable Fixed Income 01/01/97.

The benchmark for Core Municipal Fixed Income is the Bloomberg Municipal 7 Year, for ETF All-cap Equity Plus is 80% S&P 500 / 20% MSCI EAFE, for ETF Conservative is 16% S&P 500 / 4% MSCI EAFE / 80% Bloomberg US Aggregate, for ETF Core Plus Fixed Income is the Bloomberg US Aggregate, for ETF Growth is 64% S&P 500 / 16% MSCI EAFE / 20% Bloomberg US Aggregate, for ETF Moderate: 32% S&P 500 / 8% MSCI EAFE / 60% Bloomberg US Aggregate, for ETF Moderate: 32% S&P 500 / 8% MSCI EAFE / 60% Bloomberg US Aggregate, for ETF Moderate: 32% S&P 500 / 8% MSCI EAFE / 60% Bloomberg US Aggregate, for ETF Moderate: 32% S&P 500 / 8% MSCI EAFE / 60% Bloomberg US Aggregate, for ETF Moderate: 32% S&P 500 / 8% MSCI EAFE / 60% Bloomberg US Aggregate, for ETF Moderate: 32% S&P 500 / 8% MSCI EAFE / 60% Bloomberg US Aggregate, for ETF Moderate: 32% S&P 500 / 8% MSCI EAFE / 60% Bloomberg US Aggregate, for ETF Moderate: 32% S&P 500 / 8% MSCI EAFE / 60% Bloomberg US Aggregate, for ETF Moderate: 32% S&P 500 / 8% MSCI EAFE / 60% Bloomberg US Aggregate, for ETF Moderate: 32% S&P 500 / 8% MSCI EAFE / 60% Bloomberg US Aggregate, for ETF Moderate: 32% S&P 500 / 8% MSCI EAFE / 60% Bloomberg US Aggregate, for ETF Moderate: 32% S&P 500 / 8% MSCI EAFE / 60% Bloomberg US Aggregate, for ETF Moderate: 32% S&P 500 / 8% MSCI EAFE / 60% Bloomberg US Aggregate, for ETF Moderate: 32% S&P 500 / 8% MSCI EAFE / 60% Bloomberg US Aggregate, for ETF Moderate: 32% S&P 500 / 8% MSCI EAFE / 60% Bloomberg US Aggregate, for ETF Moderate: 32% S&P 500 / 8% MSCI EAFE / 60% Bloomberg US Aggregate, for ETF Moderate: 32% S&P 500 / 8% MSCI EAFE / 60% Bloomberg US Aggregate, for ETF Moderate: 32% S&P 500 / 8% MSCI EAFE / 60% Bloomberg US Aggregate, for ETF Moderate: 32% S&P 500 / 8% MSCI EAFE / 60% Bloomberg US Aggregate, for ETF Moderate: 32% S&P 500 / 8% MSCI EAFE / 60% Bloomberg US Aggregate, for ETF Moderate: 32% S&P 500 / 8% MSCI EAFE / 60% Bloomberg US Aggregate, for ETF Moderate: 32% S&P 500 / 8% MSCI EAFE / 60% Bloomberg US Aggregate, for ETF Moderate: 32% S&P 500 / 8% M

RJCS composite inception for ETF accounts is 04/01/12; Core Municipal Fixed Income and Intermediate Municipal Fixed Income accounts 04/01/13; and Intermediate Taxable Fixed Income accounts is 01/01/15. Prior to these dates, performance is based on the historical composite provided to RJCS by Sage. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective

01/18/12, All-cap Equity Plus, Growth, Moderate Growth, Moderate, Conservative, and Core Plus Fixed Income accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 01/18/12, composite performance is based on Sage's discretionary management of accounts.

### Schafer Cullen Capital Management, LLC

Schafer Cullen Capital Management, LLC ("Schafer Cullen") is a New York City-based investment manager who, for Raymond James Consulting Services ("RJCS") SMA accounts, invests primarily in U.S.-based equities of all market-caps and foreign companies through American Depository Receipts (ADRs).

Manager composite inception dates: Enhanced Equity Income 01/01/11, High Dividend Equity (Large-cap) 01/01/94, International High Dividend ADR 07/01/05.

The benchmark for Enhanced Equity Income is the CBOE S&P 500 BuyWrite, High Dividend Equity is the Russell 1000 Value and for International High Dividend ADR is the MSCI EAFE.

RJCS composite inception dates: Enhanced Equity Income 10/01/19, High Dividend Equity 04/01/13, International High Dividend ADR 07/01/15. Prior to these dates, performance is based on the historical composite provided to RJCS by Schafer Cullen. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 01/12/15 International High Dividend ADR and High Dividend Equity accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to these dates, composite performance is based on Schafer Cullen's discretionary management of accounts.

#### **Shelton Capital Management**

Shelton Capital Management ("Shelton") is a San Francisco-based investment manager. For Raymond James Consulting Services ("RJCS") SMA accounts, the firm invests primarily in U.S.-based equities of large companies, and sells covered call options on these equities. When "writing" or selling calls, if the value of the underlying equity shares falls significantly, the loss from holding the stock will likely outweigh the gain from the option premium received. Also, as an equity holder and selling a covered call, the potential gain from owning the stock is limited to the gain realized if the share price reaches the strike price of the option. At some point after this occurs, the shares are "called away" and then sold for the strike price of the call option. Gains from expiring call options or buying back for less are considered short term for taxes.

Manager composite inception date: Equity Income 01/01/09.

The benchmark for Equity Income is the CBOE S&P 500 BuyWrite. The S&P 500 may also be appropriate.

RJCS composite inception date: Equity Income 10/01/16. Prior to this date, performance is based on the historical composite provided to RJCS by Shelton. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

### Smith Group Asset Management Group, LLC

Smith Group Asset Management Group, LLC ("Smith Group") is a subsidiary of Cantor Fitzgerald, L.P. and is a Dallas, TX-based investment manager. For Raymond James Consulting Services ("RJCS") accounts the firm invests primarily in U.S.-based equities with market-caps above \$2 billion.

Manager composite inception date: Large-cap Focused Growth 01/01/96.

The benchmark for Large-cap Focused Growth is the S&P 500.

RJCS composite inception date: Large-cap Focused Growth 10/01/16. Due to differences in trade implementation by Raymond James and RJCS portfolio holding and weighting differences in relation to institutional accounts managed by Smith Group, Raymond James has elected to present pre-RJCS composite performance as supplemental rather than linking it to the RJCS composite. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

	Smith Group Institutional A	Russell 1000 Growth	
	Gross	Net	
2011	5.43	4.36	2.64
2012	13.83	12.72	15.26
2013	35.64	34.32	33.48
2014	13.96	12.82	13.05
2015	3.60	2.56	5.67
2016*	3.97	3.20	6.00

\* Total return between 1/1/2016 and 9/30//2016 (not annualized)

Supplemental Data Calculation Methodology: All performance returns include the impact of cash, cash equivalents, dividends, and interest. The S&P 500 and Russell 1000 Growth are unmanaged indices of the shares of large U.S. corporations. All index performance includes capital appreciation and reinvested dividends and is presented gross of fees.

### Spyglass Capital Management, LLC

Spyglass Capital Management, LLC ("Spyglass") is a San Francisco-based investment manager founded by James Robillard in 2015. For Raymond James Consulting Services ("RJCS") SMA, and Freedom UMA accounts, the firm invests primarily in U.S.-based equities of all market-caps.

Manager composite inception date: Mid-Cap Growth 10/01/15.

The benchmark for Mid-cap Growth is the Russell Mid-cap Growth.

RJCS composite inception date: Mid-cap Growth 10/01/21. Prior to this date, performance is based on the historical composite provided to RJCS by Spyglass Capital Management and is presented on a gross and net basis. Manager- supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

### Sterling Capital Management, LLC

Sterling Capital Management, LLC ("Sterling") is a Virginia Beach, VA-based investment manager and is a subsidiary of Truist Financial. For Raymond James Consulting Services ("RJCS") accounts the firm invests primarily in U.S.-based equities of all market capitalizations.

Manager composite inception date: Equity Income 01/01/01.

The benchmark is the Russell 1000 Value.

RJCS composite inception date: Equity Income 01/01/18. Prior to that date, performance is based on the historical composite provided to RJCS by Sterling. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 10/09/17, Equity Income accounts were converted to model delivery and are managed by Raymond James on a discretionary basis.

### Stringer Asset Management, LLC

Stringer Asset Management, LLC ("Stringer") is a Memphis, Tennessee-based investment manager who, for Raymond James Consulting Services ("RJCS") accounts, invests in exchange traded funds containing U.S./foreign equities and fixed income securities.

Manager composite inception dates: Conservative Growth ETF 10/01/08, Growth ETF 10/01/08, Income ETF 01/01/12, Moderate Growth ETF 10/01/08.

The benchmark for Conservative Growth ETF 35% Russell 3000 / 15% MSCI EAFE / 50% Bloomberg US Aggregate, for Growth ETF is 70% Russell 3000 / 30% MSCI EAFE, for Income ETF 20% MSCI ACWI (Net) / 80% Bloomberg US Aggregate, for Moderate Growth ETF 45% Russell 3000 / 20% MSCI EAFE / 35% Bloomberg US Aggregate. Previous holdings have included open end mutual funds at times and the percentages and exact indices have been different in the past and may change in the future.

RJCS composite inception dates: Conservative Growth ETF 07/01/13, Growth ETF 04/01/13, Income ETF 04/01/18, Moderate Growth ETF 04/01/13. Prior to those dates, performance is based on the historical composite provided to RJCS by Stringer. Effective 08/18/14, Conservative Growth ETF, and Moderate Growth ETF, Growth ETF, accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 08/18/14, composite performance is based on Stringer's discretionary management of accounts. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

# T. Rowe Price Group, Inc.

T. Rowe Price Group, Inc. (T. Rowe) is a Baltimore, Maryland-based investment manager. For Raymond James Consulting Services ("RJCS") SMA accounts, the firm invests primarily in domestic equities and international equities of all market-caps.

Manager composite inception date: International Core Equity 01/01/18, US Blue Chip Growth Equity 04/01/17, US Large-cap Core Equity 07/01/09, and US Value Equity 07/01/16.

The benchmark for International Core Equity is the MSCI EAFE (Net), US Blue Chip Growth Equity is the Russell 1000 Growth, US Large-cap Core Equity is the S&P 500, and US Value Equity is the Russell 1000 Value.

RJCS composite inception date: International Core Equity 01/01/21, US Blue Chip Growth Equity 01/01/21, US Large-cap Core Equity 01/01/21, and US Value Equity 04/01/21. All results presented in RJCS materials represent performance based on the historical composite provided to RJCS by T. Rowe and is presented on a gross and net basis. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. T. Rowe's performance numbers are presented because their composite is made up of mature accounts. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

#### Tandem Investment Advisors, Inc.

Tandem Investment Advisors, Inc. ("Tandem") is a Charleston, South Carolina-based investment manager. For Raymond James Consulting Services ("RJCS") SMA accounts, the firm invests primarily in U.S.-based equities of large companies. Tandem often holds higher cash weights (typically 10%-25%), and invests new accounts slowly (typically a 3-6 month initial investment period). As a result, Tandem will likely lag behind their benchmark in up markets and lead their benchmark in down markets. In addition, accounts open during the initial investment period may exhibit similar performance differentials than both their benchmark and fully invested accounts.

Manager composite inception date: Large Cap Core 4/01/91.

The benchmark for Large Cap Core is the S&P 500.

RJCS composite inception date: Large-cap Core 10/01/21. Prior to this date, performance is based on the historical composite provided to RJCS by Tandem and is presented on a gross and net basis. Manager- supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Once a sufficient number of RJCS accounts have been fully invested and a composite created from these accounts, the RJCS composite will be linked to the manager-supplied returns and over time the RJCS composite will comprise a larger weight in historical trailing performance presentations.

Tandem's Large Cap Core Wrap composite (known as Tandem Equity Income prior to 12/31/2009) has an inception date of March 31, 1991, and composite creation date of September 30, 2009. The Tandem Large Cap Core Wrap composite consists of all discretionary, fee-paying (if applicable, non-fee paying) wrap

accounts that are managed to Tandem's Large Cap Core strategy with a minimum account size of \$100,000 at the time the account is eligible for the composite. As of 12/31/2011, all accounts in the composite consist of wrap accounts. Some accounts in the composite prior to 12/31/2011 were not part of any wrap program and were subject to trading costs. More information is available by request.

### TCW Investment Management Company, LLC

TCW Investment Management Company, LLC ("TCW") is based in Los Angeles and New York City, and is jointly owned by its employees, The Carlyle Group, and Nippon Life Insurance Company. For Raymond James Consulting Services ("RJCS") accounts the firm invests primarily in U.S.-based equities with market-caps above \$2 billion and fixed income. Note that rising interest rates may result in loss of principal and also liquidations of separate bond holdings may not receive the recent institutional price.

Manager composite inception dates: Large-cap Value 04/01/95, Large-cap Value Balanced 01/01/02.

The benchmark for Large-cap Value is the Russell 1000 Value and Large-cap Value Balanced is 60% Russell 1000 Value / 40% Bloomberg US Government/Credit Intermediate.

RJCS composite inception dates: Large-cap Value 01/01/05, Large-cap Value Balanced 01/01/06. Prior to these dates, performance is based on the historical composite provided to RJCS by TCW. Manager-supplied performance while believed to be reliable has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 06/13/22, Large-cap Value accounts were converted to model delivery and are managed by Raymond James on a discretionary basis.

### The London Company of Virginia, LLC

The London Company of Virginia, LLC ("The London Company") is a Richmond, VA-based investment manager who for Raymond James Consulting Services ("RJCS") accounts, invests primarily in U.S./foreign equities. International investing involves additional risks such as currency fluctuations, differing financial accounting standards and possible political or economic instability. Note that rising interest rates may result in loss of principal.

Manager composite inception date: Income Equity 01/01/00.

The benchmark for Income Equity is the Russell 1000 Value.

RJCS composite inception date: Income Equity 07/01/22. Prior to this date, performance is based on the historical composite provided to RJCS by The London Company and is presented on a gross and net basis. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

#### Wasatch Global Investors

Wasatch Global Investors ("Wasatch") is a Salt Lake City, Utah-based investment manager, who for Raymond James Consulting Services ("RJCS") accounts, invests primarily in U.S.-based equities of small market-caps.

Manager composite inception date: Small-cap Value 01/01/98.

The benchmark for Small-cap Value is the Russell 2000 Value. The Russell 2000 may also be appropriate.

RJCS composite inception date: Small-cap Value 10/01/19. Prior to this date, performance is based on the historical composite provided to RJCS by Wasatch. Manager supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

### WCM Investment Management

WCM Investment Management ("WCM") is a Laguna Beach, California-based investment manager, who for Raymond James Consulting Services ("RJCS") accounts, invests primarily in foreign companies through American Depository Receipts ("ADRs") of all market capitalizations.

Manager composite inception date: Focused Growth International ADR 01/01/05.

The benchmark for Focused Growth International ADR is the MSCI ACWI Ex-US. The MSCI EAFE may also be appropriate.

RJCS composite inception date: Focused Growth International ADR 10/01/16. Prior to this date, performance is based on the historical composite provided to RJCS by WCM. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

#### WestEnd Advisors

WestEnd Advisors ("WestEnd") is a Charlotte-based investment manager who, for Raymond James Consulting Service ("RJCS") accounts, primarily invests in U.S.-based large-cap equities and exchange traded funds containing U.S./foreign equities and fixed income securities. WestEnd announced in November 2021 they will be an affiliate of Victory Capital and it closed in January 2022.

Manager composite inception dates: Global Balanced 01/01/05, Global Conservative 01/01/15, Global Equity 01/01/05, US Sector 01/01/13.

The benchmark for Global Balanced is 65% MSCI ACWI / 35% Bloomberg US Government/Credit. For Global Conservative is 35% MSCI ACWI (Net) / 65% Bloomberg US Government/Credit. For Global Equity is the MSCI ACWI (Net). For US Sector is the S&P 500.

RJCS composite inception dates: Global Balanced 10/01/16, Global Conservative 10/01/21, Global Equity 10/01/16, US Sector 07/01/19. Before these dates, performance is based on the historical composite provided to RJCS by WestEnd. Manager-supplied performance, while believed to be reliable, has not been

independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

### Western Asset Management, LLC

Western Asset Management, LLC ("Western") is a Pasadena, California and New York-based investment manager and is an affiliate of Franklin Resources, Inc. For Raymond James Consulting Services ("RJCS") SMA accounts, the firm invests primarily in U.S.-based fixed income. The Municipal Ladder Portfolios (1-15) and (1-30) allow for the inclusion of BBB rated municipal bonds. Expectations are that the BBB exposure in these portfolios will not exceed 5% at any given time.

Manager composite inception dates: Current Market Muni 01/01/94, Gov/Corp 04/01/94, Municipal Bond Ladder (1 to 15 Year) 04/01/15, Municipal Bond Ladder (1 to 30 Year) 04/01/15, Corporate Bond Ladder (1 to 5 Year) 04/01/15, and Corporate Bond Ladder (1 to 10 Year) 04/01/15.

The benchmark for Current Market Muni is the Bloomberg Municipal 5 Year, for Gov/Corp is the Bloomberg US Government/Credit Intermediate, for Muni Ladder (1 to 15 Year) is, Bloomberg Municipal 7 Year Muni Ladder (1 to 30 Year) is, Bloomberg Municipal 15 Year Corporate Bond Ladder (1 to 5 Year) is Bloomberg US Corporate 1-5 Year, and Corporate Bond Ladder (1 to 10 Year) is Bloomberg US Credit Corporate 5-10 Year.

RJCS composite inception dates: Current Market Muni 04/01/10, Gov/Corp 10/01/95, Municipal Bond Ladder (1 to 15 Year) 04/01/17, Municipal Bond Ladder (1 to 30 Year) 10/01/17, Corporate Bond Ladder (1 to 5 Year) 01/01/19, and Corporate Bond Ladder (1 to 10 Year) 04/01/19. Prior to these dates, performance is based on the historical composite provided to RJCS by Western and is presented on a gross and net basis. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. For Gov/Corp from 1994 to 03/31/06, a different lead portfolio management team than the current team managed the accounts using the same investment style. Biographical information concerning Western's key investment professionals should be requested in order to fully understand the results.

#### Westwood Management Corporation

Westwood Management Corporation ("Westwood") is a Dallas, TX and Framingham, MA -based investment manager whose parent company is Westwood Holdings Group, Inc. (NYSE: WHG). For Raymond James Consulting Services ("RJCS") separately managed accounts the firm invests primarily in U.S.-based equities.

Manager composite inception date: Large-cap Value 01/01/87.

The benchmark for Large-cap Value is the Russell 1000 Value.

RJCS composite inception date: Large-cap Value 10/01/16. Prior to this date, performance is based on the historical composite provided to RJCS by Invesco. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

# **Risk Statistics Defined**

#### **Active Share**

Active Share measures the percentage of holdings in a manager's portfolio that differ from its benchmark and is calculated by summing absolute differences of the security weights between the portfolio and the benchmark. Active Share of 100% indicates no portfolio holdings in common with the benchmark, as opposed to zero percent, which indicates portfolio holdings that exactly mirror the benchmark composition. Active Share focuses on stock selection by the manager and the conviction to deviate from the same weightings as the benchmark index.

**Conclusion:** Active Share can be utilized as an additional analytical tool to help assess the level of active management for the portfolio; with a High Active Share (80-100%) providing an indication for a portfolio which is focused on distinct stock selection, as opposed to Lower Active Share (less than 60%) in which the portfolio leans more towards a larger number of holdings that overlap those in the benchmark index.

#### R-Squared – The most important statistic!

When evaluating manager performance in comparison to a benchmark, it is imperative to ensure that the benchmark used is appropriate. The most common test for the appropriateness of a benchmark is to examine the correlation between the manager's gross performance and that of the benchmark. Correlation squared (or "R<sup>2</sup>") is the proportion of the total variation in the manager's performance that is explained by variation in the benchmark performance. A high R<sup>2</sup> indicates that manager's return is closely correlated to the benchmark and therefore the benchmark is likely an appropriate one for the manager.

Simply put, **R**<sup>2</sup> **reflects the percentage of a manager's movements that can be explained by movements in its benchmark index.** An R<sup>2</sup> of 1.00 indicates all movements of a manager can be explained by movements in the index. Thus, an S&P 500 Index fund will have an R<sup>2</sup> very close to 1.00 with the S&P 500 Index. Likewise, an R<sup>2</sup> measure of 0.35 reveals that only 35% of the manager's movements can be explained by movements in the index. R<sup>2</sup> is used to determine the significance of a particular Beta. Generally speaking, a higher R<sup>2</sup> will indicate a more reliable Beta figure. **The lower the R<sup>2</sup> the less relevant the Beta is to a manager's performance.** 

**Conclusion:** A high R<sup>2</sup> is essential when looking at the Beta of a manager. When the R<sup>2</sup> is high (above 0.65) comparing the manager to the index is like comparing apples to apples. Once the R<sup>2</sup> slips below 0.65, the Beta has substantially less credibility and is, along with dependent statistics, represented with an "NM" (Not Meaningful).

#### Alpha

Provided the R<sup>2</sup> measurement is statistically significant, Alpha is a measure of the difference between a manager's actual gross returns and its expected performance, given its level of relative risk vs its assigned benchmark as measured by Beta. For example, if the market excess return is 2% and the portfolio Beta is 1.1, then the manager would have to have an excess return greater than 2.2% for the manager to have contributed to performance above and beyond the performance of the market. A positive Alpha figure indicates the manager has performed better than its Beta would predict. A negative Alpha indicates the

manager performed worse than expected based on its level of risk. Thus, it is possible for a manager to significantly outperform an index and still have a negative Alpha. In general, the higher the Alpha the better.

**Conclusion:** Alpha measures the performance of a manager compared to an index based on the level of risk taken by the manager due to security selection. A positive Alpha suggests the manager is providing better returns than the market based on the portfolio's risk. Remember that Alpha is based on Beta and that Beta is dependent on  $\mathbb{R}^2$ . If the  $\mathbb{R}^2$  is not sufficiently high, the Alpha may not be the best statistical tool for portfolio analysis.

#### Beta

Provided the R<sup>2</sup> measurement is statistically significant, Beta is a measure of a fund's sensitivity to market movements. In general, **the larger the Beta, the more volatile the historical performance**. Using gross performance, Beta compares the manager's excess return (return over Treasury bills) to the benchmark's excess return. By definition the Beta of the index is 1.00. A Beta of 1.10 indicates that a manager has performed 10% better than its benchmark in up markets and 10% worse in down markets. Conversely, a Beta of 0.85 indicates that the manager is expected to perform 15% worse than the market's excess return during up markets and 15% better during down markets. Beta serves as an element of both the Alpha and Information Ratio calculations.

**Conclusion:** Beta measures a manager's risk compared to a benchmark. Remember, a manager with a low Beta can still be volatile. A low Beta signifies only that the manager's market-relative risk is low. A manager's standard deviation should be used to measure a portfolio's total volatility.

#### **Standard Deviation**

Standard Deviation is a statistical measure of portfolio risk. Standard Deviation is equal to the square root of the Variance. It reflects the average deviation of the observations from their sample mean. In the case of portfolio performance, the Standard Deviation describes the average deviation of the portfolio returns from the mean portfolio return over a certain period of time. Standard Deviation measures how wide this range of returns typically is. The wider the typical range of returns, the higher the Standard Deviation of returns, and the higher the portfolio risk. If returns are normally distributed (i.e., has a bell-shaped curve distribution), then approximately 2/3 of the returns would occur within plus or minus one Standard Deviation from the sample mean.

**Conclusion:** Standard deviation is a statistical measurement that sheds light on historical volatility. For example, a volatile stock will have a high standard deviation while the deviation of a stable blue-chip stock will be lower. A large dispersion tells us how much the return on the fund is deviating from the expected normal returns.

#### **Downside Risk**

Downside Risk differentiates between "good" risk (upside volatility) and "bad" risk (downside volatility). Whereas standard deviation treats both upside and downside risk the same, downside risk measures only the standard deviation of returns that are below the target. Returns above the target are assigned a deviation of zero. Both the frequency and magnitude of underperformance affect the amount of downside risk.

**Conclusion:** Investors, traders and analysts use a variety of technical and fundamental metrics to estimate the likelihood that an investment's value will decline, including historical performance and standard deviation calculations. In general, many investments that have a greater potential for downside risk also have an increased potential for positive rewards. Investors often compare the potential risks associated with a particular investment to its possible rewards. Downside risk is in contrast to upside potential, or the likelihood that a security's value will increase.

#### **Residual Risk**

Residual Risk is the unsystematic or firm-specific risk of a portfolio. It is the portion of the total risk of a portfolio that is unique to the portfolio itself and is not related to the benchmark. The Residual Risk in a portfolio can be decreased by including assets that do not have similar unique risk. For example, a company that relies heavily on oil would be negatively impacted by a cut in the supply of oil. However, a company that supplies oil would benefit from a cut in another company's supply of oil. Combining positions in these two companies would help reduce the risk, via diversification, associated with the price of oil. The level of Residual Risk in a portfolio is a reflection of the "bets" which the manager places in a particular asset class or sector.

**Conclusion:** Residual Risk is a measure of the degree to which the manager's Beta-adjusted gross returns deviate from the benchmark return. If the manager tracks the benchmark exactly, Residual Risk is zero. Otherwise, it is always positive. **Very high Residual Risk is eventually reflected in a low R<sup>2</sup> and leads to low confidence that the benchmark is appropriate for the manager.** 

#### Information Ratio

Information Ratio is a return per unit of risk measure that compares Alpha and Residual Risk. It is a standardized measure that allows for the direct comparison of managers with different Alpha and Residual Risk characteristics. Because both the numerator and the denominator exclude market effects, we believe the Information Ratio provides the best measure of pure manager skill. In general, **the higher the Information Ratio the better**.

**Conclusion:** When evaluating a manager, Information Ratio is an effective tool when comparing managers with different Alpha and Residual Risk characteristics. Information Ratio is a measure that helps to account for the fact that market exposure may vary across managers. Negative Information Ratios are considered not meaningful and are represented with an NM. If the R2 is not sufficiently high, the Information Ratio may not be the best statistical tool for portfolio analysis.

#### Sharpe Ratio

Sharpe Ratio is a measure of the risk-adjusted return of a portfolio. The ratio represents the return gained per unit of risk taken. The risk of the portfolio is the Standard Deviation of the portfolio returns. The Sharpe ratio can be used to compare the performance of managers. Two managers with the same excess return for a period but different levels of risk will have Sharpe ratios that reflect the difference in the level of risk. The performance of the manager with the lower Sharpe ratio would be interpreted as exhibiting comparatively more risk for the desired return compared to the other manager. If the two managers had the same level of risk but different levels of excess return, the manager with the higher Sharpe ratio would be preferable because the manager achieved higher return with the same level of risk as the other manager. The Sharpe ratio is most helpful when comparing managers with both different returns and different levels of risk. In this case, the Sharpe ratio provides a per-unit measure of the two managers that enables a comparison.

**Conclusion:** The Sharpe Ratio is a risk statistic that measures the excess return per unit of Total Risk taken in a portfolio. The excess return is the total excess return without adjustment for risk. The ratio is equal to the excess return divided by the Standard Deviation of the portfolio.

# Total Risk

Total risk is a measure of the total volatility of the excess returns of an asset or portfolio.

Conclusion: The total risk is comprised of two measures of risk: market (non-diversifiable or systematic) risk and residual (diversifiable or firm-specific) risk.

# **Tracking Error**

Tracking Error is simply the standard deviation of a portfolio's relative returns (relative to some benchmark). Whereas the standard risk measure of standard deviation measures the absolute return volatility, tracking error measures the volatility of the return differences between the portfolio and the benchmark over time. A portfolio that is actively managed in an aggressive manner would have a large amount of tracking error versus its index, whereas a portfolio that is more constrained to look like its index (an index fund being the extreme) would have smaller amounts of tracking error.

**Conclusion:** Tracking errors are reported as a "standard deviation percentage" difference. This measure reports the difference between the return an investor receives and that of the benchmark he or she was attempting to imitate.

# **Statistical Information / Holdings Based Characteristics**

Portfolio characteristics generally represent the overall composition of Asset Management Services' managed portfolios. For Raymond James Consulting Services, this data is as of the last day of the most recent quarter. This information is gathered from various sources including Baseline, FactSet, First Call, Compustat, Morningstar, Bloomberg, Russell and Callan PEP and the definitions are as follows:

Active Share: Measures the degree of difference between the composition of a portfolio and its benchmark.

**Dividend Yield:** Dividend Yield, also known as Current Yield, is a measure of the income generated by a security divided by the price of that security as of a given date. Calculations may vary depending on the manner/frequency of payment:

- For securities paying regular quarterly income such as dividends, (latest quarter payment x 4) / current price
- For securities with semi-annual payments (e.g., some bonds), (latest semi-annual payment x 2) / price
- For securities making annual payments, latest annual payment / price
- For securities making payments of irregular amounts or at irregular intervals, add all the payments from the latest year (whether quarterly, semi-annual, or annual) / price.

Emerging Markets: Represents the current allocation to securities domiciled in countries included in the MSCI Emerging Market Index in addition to Hong Kong.

Forward P/E: Price to Earnings ratio of the next four quarters – the current price divided by the estimated future earnings. If the next four quarter's earnings are all in the same fiscal year, the annual figure is used instead.

LT Debt/Capital: Measures the percent of a company's liabilities with a due date of greater than one year relative to the total capitalization (debt and owners' equity) of the company.

LT Growth Rate: The long-term rate of growth in earnings estimated for a period of five years. Earnings estimates are the median of all contributing analyst estimates.

Median Market Cap: A measure of the overall market cap of a portfolio, it is the middle result of a ranking of the portfolio's holdings by market cap. 50% of the securities in the portfolio are above this market cap and 50% are below.

P/E: Price to Earnings: the share price divided by the trailing / projected four quarter's earnings per share results.

PE/G: Next twelve months price to earnings ratio divided by long-term growth rate (estimated earnings growth over the next five years).

Price/Book: Current share price divided by most recent book value, where book value is viewed as the worth of a company if it were liquidated.

Price/Cash Flow: Current share price divided by cash flow per share for the most recent twelve months.

Price/Sales: Current share price divided by the most recently reported sales per share (the revenue for the last four quarters divided by total shares outstanding).

ROE: The ratio of net income to common equity; measures the rate of return on common stockholders' investment.

Trailing P/E: Current share price divided by the most recent four quarters earnings per share.

Weighted Median Market Cap: A measure of the overall market capitalization of a portfolio, it is calculated by first ranking the companies in ascending order based on market cap and then summing the weights of the positions until the 50<sup>th</sup> percent holding is reached. This position's market cap is considered the weighted median market cap. 50% of the dollars invested in the portfolio are in securities with higher market caps and 50% are invested in securities with lower market caps.

Current Style Allocation: Represents the current allocation to small-, mid-, and large-cap securities, as well as value, blend, and growth securities, with breakpoints defined by Russell's most recent benchmark reconstitution.

**Dispersion of Performance:** Represents the net return of the best-performing and worst-performing accounts in a given performance composite for the most recent quarter. These values establish the range of returns used in arriving at the average composite return figure.

**Top Holdings:** The top holdings are a snapshot of the most highly weighted positions in a portfolio as of the last day of the most recent quarter. The data is compiled using the overall holdings, thus the information given may not match individual accounts exactly.

Average Coupon: the weighted average of the "face rate" of interest paid on the bonds in the portfolio.

Duration: A measure of the sensitivity of the price (the value of principal) of a fixed-income investment to a change in interest rates. Duration is expressed as a number of years.

Effective Duration: A statistical approximation of the price sensitivity of a bond to a change in market yields. For example, the value of a portfolio with a duration of 4 would be expected to change by 1% for every 0.25% change in the market rate. It considers embedded options as well as maturity and coupon rates but may underestimate actual portfolio volatility in times of volatility.

Maturity: The period of time for which a financial instrument remains outstanding. Maturity refers to a finite time period at the end of which the financial instrument will cease to exist and the principal is repaid with interest.

Average Maturity: The weighted average years to maturity of portfolio holdings.

Yield to Worst: The lowest potential yield that can be received on a bond without the issuer actually defaulting. The yield to worst is calculated by making worstcase scenario assumptions on the issue by calculating the returns that would be received if provisions, including prepayment, call or sinking fund, are used by the issuer.

Turnover: is an estimate of the manager's level of trading activity. It is an average of purchases and sales divided by average assets, presented as a long-term annual average.

Market-cap is a measure of the size of companies and is calculated by multiplying the shares outstanding by its price per share. Market caps greater than \$10 billion are typically viewed as Large, while those less than \$2 billion are Small Cap. Mid-Cap stocks fall between these ranges. Dispersion is the difference between the highest and the lowest performing accounts in a composite for the most recent quarter, net of fees. The difference illustrates the range of returns around reported performance.

**Up/Down Market Quarterly Excess Return vs. Benchmark:** chart displays the quarterly excess return (positive or negative) versus a benchmark. Each bar is color coded to represent a positive benchmark return or a negative benchmark return (black bar in an up market, white bar in a down). This chart is intended to illustrate participation in up and down markets. Please note that positive chart values do not necessarily represent positive total returns for a quarter. A composite with a total return of -5% will appear as +2% in a white bar when compared to a benchmark that returned -7% over the same quarter.

Quarterly Attribution: reports are used to explain portfolio performance relative to a benchmark. The Quarterly Attribution chart found in A Closer Look displays the most additive (top five) and most detractive (bottom five) portfolio holdings or index holdings (if underweight) over the most recent quarter. The chart displays both the portfolio's over- or underweight position (O/U Weight) in a security relative to its weight in the benchmark and the consequential performance of that holding over the most recent quarter (Total Effect). It is important to remember that attribution analyses measure performance relative to the portfolio's benchmark. While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons.

**Composite Yield:** The individual income yield is calculated for each account in the composite (income received over the quarter / accounts average value). Those yields are then summed and divided by the number of accounts in the composite. This is not representative of a yield realized by any client and is not intended to project the income that a client should expect.

# **Definition of Investment Objectives**

Large-cap Value: This asset class represents managers that seek appreciation of capital over time through investments in equities. Equity components will generally consist of stocks with low P/E ratios and lower than average projected earnings growth. The market capitalization of the equity components of a large-cap manager will generally be greater than \$10 billion.

Large-cap Blend: This asset class represents managers that seek capital appreciation through a combination of growth and value equity investments. The market capitalization of the equity components of a large-cap manager will generally be greater than \$10 billion.

Large-cap Growth: This asset class represents managers that seek to maximize long term growth in capital through investments in equities. Equity components will generally have higher than average P/E ratios and earnings growth rates. The market capitalization of the equity components of a large-cap manager will generally be greater than \$10 billion.

Mid-cap Blend: This asset class seeks capital appreciation through a combination of growth and value equity investments. The market capitalization of the majority of the equity positions of a mid-cap manager will generally be between \$1.5 billion and \$10 billion.

**Small-cap Blend:** This asset class represents managers that seek capital appreciation through a combination of growth and value equity investments. The market capitalization of the majority of the equity positions of a small-cap manager will generally be less than \$1.5 billion. Investing in smaller companies generally involves greater risks than investing in larger, more established companies.

**Government:** This asset class represents managers that seek to earn income by investing primarily in Treasuries and U.S. government agency securities. Government backing applies only to the timely payment of principal and interest on the underlying securities and does guarantee that you will not lose money.

**Corporate:** This asset class represents managers that seek to provide current income through investments in higher quality debt securities. Capital preservation is a secondary objective, achieved by maintenance of a prudent level of risk. Guarantees of repayment of principal and interest do not apply to the market prices and yields of the securities which will vary with changes in interest rates and other market conditions.

High Yield: This asset class represents managers that seek to maximize current income and/or total return through investments in lower rated, higher risk, debt securities. High Yield bonds are rated below investment grade quality and entail significant credit and liquidity risks relative to more highly rated fixed income securities.

**Real Estate Securities:** This asset class represents managers that seek current income and/or total return through a combination of investments in real estate securities. Managers do not invest directly in real estate, but instead generally take positions in real estate investment trusts (REITs) and real estate operating companies. The REIT positions may include equity REITs, fixed income REITs, or hybrid REITs. Investments in real estate securities have risks associated with declines in property values, increasing property taxes, interest rates, zoning laws, overbuilding, and losses from casualty or condemnation.

International: This asset class represents managers that seek long term capital appreciation by investing primarily in companies outside of the United States, including emerging markets in some instances. Companies of all cap sizes may be considered. Investments are primarily ADR equities and may be subject to additional risks such as currency fluctuations, differing financial accounting standards by country, and possible political and economic risks.

# **Definition of Investment Styles**

**Deep Value:** An approach that seeks to identify deeply undervalued stocks as measured by valuation criteria applied to the overall market such as price-to-book, value, price-to-earnings, discount-to-private market value, discount-to-breakup value, etc. The deep value approach often includes an analysis of the underlying assets of the company and does not necessarily require a visible catalyst (i.e., restructuring, management change, etc.) at the time of purchase. The deep value approach generally leads itself to concentration in particular market sectors, as these sectors as a whole become undesirable to investors due to legal, industry, or regulatory concerns. This approach is perhaps the most aggressive of the value styles and tends to exhibit less consistent return patterns with potentially higher returns. The deep value style tends to underperform in strong bull markets and outperform in bear markets.

Traditional (Basic) Value: An approach that looks for stocks using traditional valuation techniques such as low price-to-earnings, price-to-book value, price-tocash flow, etc. These value strategies tend to be less concentrated in various industries, but generally are characterized by sectors such as financials, industrials, basic materials, and energy. The traditional value style may require a visible catalyst (i.e., restructuring, management change, etc.) before initiating a position. This style tends to be less aggressive than deep value and is not likely to participate fully in growth-led markets. Traditional value strategies typically track the value indices more closely than either deep or relative value.

**Relative Value:** An approach that seeks undervalued stocks in all sectors of the market. This style may include stocks from more traditional growth sectors such as technology, health care and telecommunications. Because it tends to combine both value and growth elements, its return patterns are somewhat more consistent over time relative to a deep value approach. However, in market conditions characterized by a strong preference for value securities, the relative value style tends to underperform traditional and deep value.

**Core Value (Value/Blend):** An approach that invests in stocks with market-like metrics, but with a slight value tilt resulting from a reasonable valuation requirement. It is typical to observe portfolio price multiples to earnings, book value, and sales below that of the core market proxy with a marginally higher dividend yield. Strategies employing this discipline are often slightly more aggressive than relative value but less aggressive than core growth, expected to outperform value in a growth-led market.

**Core:** An approach that exhibits portfolio characteristics that are similar to that of a non-style biased market proxy. Usually, Core disciplines seek to add value over and above this index while keeping tracking variance relatively low. Core strategies often employ a diversified sector strategy that attempt to limit construction deviance from the market proxy. As such, the primary driver for outperformance is viewed to be security selection.

**Core Growth (Growth-At-A-Reasonable-Price or GARP):** An approach that looks first for growth prospects but takes a stock's valuation into consideration before purchase. Typically, this style holds stocks with more modest growth rates or stocks with a balance between growth and P/E ratio (often know as a P/E to growth or PEG ratio). This style tends to participate well in a modest growth environment. There is some overlap between GARP and relative value styles. Similar to the relative value style, GARP strategies tend to exhibit more consistency in their return patterns than other growth or value styles.

**Controlled Growth:** An approach that seeks to invest in companies with sustainable growth prospects with more reasonable valuations than their traditional growth counterparts. Controlled growth strategies tend to outperform higher earnings growth styles in bear markets and underperform in momentum markets.

Traditional Growth: An approach that seeks to invest in companies with sustainable, above-average growth prospects. These portfolios tend to concentrate their holdings in sectors such as technology, health care and consumer discretionary stocks. These strategies tend to exhibit less consistency of returns than the overall market in the short-term. Traditional growth strategies tend to outperform the overall market in strong bull markets but underperform the market and controlled growth philosophies in bear markets, or markets favoring low priced companies. Traditional growth strategies typically track the growth indices more closely than either aggressive or controlled growth.

High (Aggressive) Growth: An approach that seeks to invest in companies that exhibit positive earnings and/or price momentum. This style tends to concentrate their holdings in sectors such as technology, health care and telecommunications. Similar to deep value, this strategy tends to exhibit less consistency while seeking higher potential returns. Aggressive growth strategies tend to outperform in strong bull markets and underperform in bear markets.

# **Glossary of Terms**

American Depository Receipt (ADR): An American Depositary Receipt (or ADR) represents the ownership in the shares of a foreign company trading on US financial markets. The stock of many non-US companies trades on US exchanges through the use of ADRs. ADRs enable US investors to buy shares in foreign companies without undertaking cross-border transactions. ADRs carry prices in US dollars, pay dividends in US dollars, and can be traded like the shares of US-based companies.

Asset Allocation: Represents the average amount of equities, fixed income, and cash a manager is holding in Raymond James Consulting Services wrap accounts as of the last day of the most recent quarter. The data is compiled using the manager as a whole, thus the information given may not match individual accounts exactly.

**Benchmark Index:** Selected by AMS Manager Research from published indices based on historical returns correlation and consistency with the applicable discipline's investment process and/or holdings. Disciplines that cross asset classes or investment strategies may be shown with a blended benchmark using a combination of indices considered to be representative of the elements of the discipline. There are inherent limitations when assigning a benchmark index to an allocation discipline such as the volatility of the benchmark. Standard deviation may be materially different than that of the discipline and the benchmark may have a lower correlation to the discipline (as represented by R Squared). Standard Deviation and R Squared data is available upon request. Indices are not available for direct investment. Any product which attempts to mimic the performance an index will incur expenses such as management fees and transaction costs that reduce returns.

Bond Allocation: Delineates the percent of fixed income instruments by the duration of the instrument as well as the quality of the holding.

Buys & Sells: Buys are new holdings a manager has acquired in the most recent quarter. Sells are positions that a manager has completely sold out of in the most recent quarter. It is possible that not all individual accounts will hold a listed buy, but no account will hold a listed sell as of the last day of the most recent quarter.

**Covered Call:** A covered call is either the simultaneous purchase of stock and the sale of a call option, or the sale of a call option covered by underlying shares currently held by an investor. Generally, one call option is sold, or "written", for every 100 shares of stock owned. The seller, or "writer", receives cash for selling the call but will be obligated to sell the stock at the call's strike price if assigned, thereby capping further upside stock price participation. In other words, an investor is "paid" for agreeing to sell his holdings at a certain level (the strike price). For this reason, the covered call is considered a neutral to moderately bullish strategy.

**Dispersion of Performance:** Represents the return of the best account and the worst account in a given discipline for the most recent quarter on a net/ net basis. The difference in the performance is an indicator of performance dispersion around the reported composite performance for each manager.

Efficient Frontier: The efficient frontier represents the set of portfolios that will give you the highest return at each level of risk (or, alternatively, the lowest risk for each level of return).

Interest Rate Sensitivity Analysis: Volatility study that outlines the approximate percent change in the portfolio based on a myriad of interest rate scenarios. Calculation is based upon the modified duration of the portfolio; no convexity adjustments have been made. Generally speaking, as interest rates rise, bond prices fall and vice versa.

**Morningstar Average Fund Group:** Represents the Morningstar Fund Category Performance that Raymond James believes correlates to and is representative of the stated objective. This data point provides an additional overview of how a particular manager's strategy stacks up against the comparable average fund group as a whole.

Style Allocation: The equity style box is a nine-box matrix that displays both the manager's investment methodology-- as determined by FactSet's six-factor Russell Index constituency comparison -- and the size of the companies in which it invests based on the positions held as of the last day of the quarter. Combining these two variables offers a broad view of where the managers are looking for value. For a complete and detailed explanation of the proprietary method used to determine the allocations, please call our Due Diligence department.

# **Index Descriptions**

Alerian MLP Index: The Alerian MLP Index is a composite of the 50 most prominent energy master limited partnerships calculated by Standard & Poor's using a float-adjusted market capitalization methodology.

Bloomberg US Aggregate: A representation of SEC-registered, taxable, and dollar denominated securities. The index covers the U.S. investment grade fixed rate bond market, with index components for asset-backed securities, government and corporate securities, and mortgage pass-through securities. Must be rated investment grade (Baa3/BBB- or higher) by at least two of the following rating agencies: Moody's, S&P, Fitch; regardless of call features have at least one year to final maturity and have an outstanding par value amount of at least \$250 million.

Bloomberg Global Aggregate ex-USD: The index is designed to be a broad-based measure of the global investment-grade, fixed rate, fixed income corporate markets outside of the U.S. The major components of this index are the Pan-European Aggregate, and the Asian-Pacific Aggregate Indices. The index also includes Eurodollar and Euro-Yen corporate bonds, Canadian government, agency, and corporate securities.

Bloomberg US Government 1-3 Year: An inclusion of securities within Bloomberg U.S. Government Index that have a maturity range from 1 up to (but not including) 3 years.

Bloomberg US Government 5-10 Year: An inclusion of securities within Bloomberg U.S. Government Index that have a maturity range from 5 up to (but not including) 10 years.

Bloomberg US Government Intermediate: The intermediate component of the Bloomberg U.S. Government Index with securities in the maturity range from 1 up to (but not including) 10 years.

Bloomberg US Government Long: The long component of the Bloomberg U.S. Government Index with securities in the maturity range from 10 years or more.

**Bloomberg US Government/Credit:** The Government/Credit component of the U.S. Aggregate. The government portion includes treasuries (public obligations of the U.S. Treasury that have remaining maturities of more than one year) and agencies (publicly issued debt of the U.S. Government agencies, quasi-federal corporations, and corporate or foreign debt guaranteed by the U.S. Government). The credit portion includes publicly issued U.S. corporate and foreign debentures and secured notes that meet specified maturity, liquidity, and quality requirements. Must be a publicly issued, dollar-denominated and non-convertible, U.S. Government, or Investment Grade Credit security. Must be rated investment-grade (Baa3/BBB- or higher) by at least two of the following rating agencies: Moody's, S&P, Fitch; regardless of call features, have at least one year to final maturity, and have an outstanding par value amount of at least \$250 million.

Bloomberg US Government/Credit Intermediate: The intermediate component of the Bloomberg Capital Government/Credit Index with securities in the maturity range from 1 up to (but not including) 10 years.

Bloomberg US Government/Credit Long: The long component of the Bloomberg Capital Government/Credit Index with securities in the maturity range from 10 years or more.

Bloomberg US Government: The U.S. Government component of the U.S. Government/Credit Index comprised of securities issued by the U.S. Government; also including public obligations of the U.S. Treasury with remaining maturity of one year or more, and publicly issued debt of U.S. Government agencies, quasi-federal corporations, and corporate or foreign debt guaranteed by U.S. Government. Must be a publicly issued, dollar-denominated and non-convertible. Must be rated investment-grade (Baa3/BBB- or higher) by at least two of the following rating agencies: Moody's, S&P, Fitch; regardless of call features, have at least one year to final maturity, and have an outstanding par value amount of at least \$250 million.

Bloomberg High Yield Municipal: A component of the Bloomberg Municipal Bond Index with high yield bonds that are non-rated or are rated Ba1 or below.

Bloomberg US Corporate High Yield: Covers the universe of fixed rate, non-investment grade debt which includes corporate (Industrial, Utility, and Finance both U.S. and non-U.S. corporations) and non-corporate sectors. The index also includes Eurobonds and debt issues from countries designated as emerging markets (sovereign rating of Baa1/BBB+/BBB+ and below using the middle of Moody's, S&P, and Fitch) are excluded, but Canadian and global bonds (SEC registered) of issuers in non-EMG countries are included. Original issue zeroes, step-up coupon structures, 144-As and pay-in-kind bonds (PIKs, as of October 1, 2009) are also included. Must publicly issue, dollar-denominated and non-convertible, fixed rate (may carry a coupon that steps up or changes according to a predetermined schedule) and be rated high-yield (Ba1 or BB+ or lower) by at least two of the following: Moody's, S&P, and Fitch. Also, must have an outstanding par value of at least \$150 million and regardless of call features have at least one year to final maturity.

Bloomberg US High Yield 2% Issuer Cap: The index is the 2% Issuer Cap component of the U.S. Corporate High Yield Index.

Bloomberg U.S. Mortgage-Backed Securities: Component of the U.S. Aggregate Index which covers the mortgage-backed pass-through securities of Ginnie Mae (GNMA), Fannie Mae (FNMA), and Freddie Mac (FHLMC). Created by grouping the universe of over 600,000 individual fixed rate MBS pools into approximately 3,500 generic aggregates. These generic aggregates are defined by the following parameters: agency (GNMA, FNMA, and FHLMC), programs to include the 15 year, 30 year, balloon and GPM, pass-through coupon, and origination year. To determine which qualify for inclusion the index maturity and liquidity criteria are applied to these aggregates. Approximately 600 of these generic aggregates meet the criteria. Included aggregates are priced daily using a matrix pricing routine based on trade price quotations by agency, program, coupon, and degree of seasoning. Must be fixed rate with a weighted average maturity (WAM) of at least one year and an outstanding par value amount of at least \$250 million.

Bloomberg Municipal Bond: 10 Year: A component of the Bloomberg Municipal Bond Index with municipal bonds in the 10 year (8-12) maturity range.

Bloomberg Municipal Bond: 15 Year: A component of the Bloomberg Municipal Bond Index with municipal bonds in the 15 year (12-17) maturity range.

Bloomberg Municipal Bond: 20 Year: A component of the Bloomberg Municipal Bond Index with municipal bonds in the 20 year (17-22) maturity range.

Bloomberg Municipal Bond: 3 Year: A component of the Bloomberg Municipal Bond Index with municipal bonds in the 3 year (2-4) maturity range.

Bloomberg Municipal Bond: 5 Year: A component of the Bloomberg Municipal Bond Index with municipal bonds in the 5 year (4-6) maturity range.

Bloomberg Municipal Bond: 7 Year: A component of the Bloomberg Municipal Bond Index with municipal bonds in the 7 year (6-8) maturity range.

**Bloomberg Municipal Bond Index:** A rules-based, market-value weighted index that is engineered for the long-term tax-exempt bond market. Bonds must be rated investment-grade (Baaa3/BBB- or higher) by at least two of the following rating agencies: Moody's, S&P, and Fitch. The bonds must be fixed rate, have a dated date after December 31, 1990, have an outstanding par value of at least \$7 million, and be issued as part of a transaction of at least \$75 million. The four main sectors of the index are: general obligation bonds, revenue bonds, insured bonds (including all insured bonds with an Aaa/AAA rating), and prefunded bonds. Remarketed issues, taxable municipal bonds, floating rate bonds, and derivatives, are excluded from the benchmark.

Bloomberg Municipal Bond 1-10 Year Blend: A component of the Bloomberg Municipal Bond Index with municipal bonds in the 1-10 year blend (1-12) maturity range.

Bloomberg Municipal Bond Index 1-15 Year: Consists of a broad selection of investment grade general obligation and revenue bonds of maturities ranging from one year to 15 years. An investment cannot be made directly in an index.

Bloomberg U.S. Treasury: A component of the U.S. Government Index. Must be publicly issued, dollar-denominated and non-convertible, fixed rate (although it may carry a coupon that steps up or changes according to a predetermined schedule) U.S. Treasury security. Must be rated investment-grade (Baa3/BBB- or higher) by at least two of the following rating agencies: Moody's, S&P, Fitch; regardless of call features, have at least one year to final maturity, and have an outstanding par value amount of at least \$250 million.

Bloomberg U.S. Treasury Intermediate (BCIT): The intermediate component of the Bloomberg U.S. Treasury Index with securities in the maturity range from 1 year (but not including) 10 years.

Bloomberg U.S. Corporate Investment Grade: A component of the U.S. Credit index. Publicly issued U.S. corporate and specified foreign debentures and secured notes that meet the specified maturity, liquidity, and quality requirements. To qualify, bonds must be SEC-registered.

Bloomberg U.S. Treasury Long: The long component of the Bloomberg U.S. Treasury Index with securities in the maturity range from 10 years or more.

**Bloomberg U.S. Treasury U.S. TIPS:** Comprised of Inflation-Protection securities issued by the U.S. Treasury. Must be a fixed rate, publicly issued U.S. Treasury Inflation Note that is dollar-denominated and non-convertible. Must be rated investment-grade (Baa3/BBB- or higher) by at least two of the following rating agencies: Moody's, S&P, Fitch; have at least one year to final maturity, and have an outstanding par value amount of at least \$250 million.

Bloomberg U.S. Treasury Inflation Notes 1-10 Year: The 1-10 Year component of the U.S. Treasury: U.S. TIPS index which is comprised of Inflation-Protection Securities issued by the U.S. Treasury.

**Bloomberg Commodity:** The Bloomberg Commodity Index provides a diversified representation of commodity markets as an asset class. The index is comprised of exchange-traded futures on physical commodities; representing 20 commodities which are weighted for economic significance and market liquidity. To promote diversification, weighting restrictions are placed on individual commodities and commodity groups.

**CBOE S&P 500 BuyWrite (BXM):** The CBOE S&P 500 BuyWrite Index (BXM) is a benchmark index designed to track the performance of a hypothetical buywrite strategy on the S&P 500 Index. The BXM is a passive total return index based on (1) buying an S&P 500 stock index portfolio, and (2) "writing" (or selling) the near-term S&P 500 Index (SPX<sup>SM</sup>) "covered" call option, generally on the third Friday of each month. The SPX call written will have about one month remaining to expiration, with an exercise price just above the prevailing index level (i.e., slightly out of the money). The SPX call is held until expiration and cash settled, at which time a new one-month, near-the-money call is written.

**Consumer Price Index - All Urban Consumers (CPI-U):** As an economic indicator, and as the most widely used measure of inflation, the Consumer Price Index (CPI) is an indicator of the effectiveness of government policy, and as a guide in making economic decisions for business executives, labor leaders, and other private citizens. Published on a monthly basis by the U.S. Bureau of Labor Statistics (BLS), the CPI is a measure of the average change in prices over time of goods and services purchased by households. CPI for All Urban Consumers (CPI-U) encompasses approximately 88 percent of the total U.S. population which includes, in addition to wage earner and clerical worker households, groups such as professional, managerial, and technical workers, the self-employed, short-term workers, the unemployed, and retires and others not in the labor force. The CPI is based on the prices of the following: food, clothing, shelter, and fuels, transportation fares, doctors' charges and dental services, drugs, and other goods and services the consumers purchase for day-to-day living. Each month prices are collected in 87 urban areas across the country from approximately 4,000 housing units and 26,000 retail establishments such as department stores, supermarkets, hospitals, filling stations, and other types of service establishments and stores. Also, all taxes directly linked with the purchase and use of items are incorporated in the index.

**Dow Jones Global Select Real Estate Securities Index:** The Dow Jones Global Select Real Estate Securities Index (RESI) tracks the performance of equity real estate investment trusts (REITs) and real estate operating companies (REOCs) traded globally. The index is designed to serve as a proxy for direct real estate investment, in part by excluding companies whose performance may be driven by factors other than the value of real estate.

**Dow Jones Industrial Average Total Return:** The Dow Jones Industrial Average is a composite of 30 stocks spread among a wide variety of industries, such as financial services, industrials, consumer services, technology, health care, oil & gas, consumer goods, telecommunications, and basic materials. The index represents approximately 23.8% of the U.S. market and is price weighted (component weightings are affected by changes in the stocks' prices). Maintained by the Averages Committee, components are added and deleted on an as-needed basis.

**Dow Jones U.S. Select Dividend:** Aims to represent the 100 leading stocks by dividend yield in the U.S. Selection requirements include dividend yield, subject to screens for dividend-per-share growth rate, dividend payout ratio, and average dollar trading volume. Components of the index are weighted by indicated annual dividend.

Dow Jones Americas Select Real Estate Securities Index (RESI): The Dow Jones Americas Select Real Estate Securities Index (RESI) represents equity real estate investment trusts (REITs) and real estate operating companies (REOCs) traded in the Americas region. For inclusion within the index, a company must be both an equity owner and operator of commercial and/or residential real estate, have at least 75% of its total revenue be derived from the ownership and operation of real estate assets, at the time of inclusion have a minimum total stock market capitalization of \$200 million, and the liquidity of the company's stock must be proportionate with that of other institutionally held real estate securities.

Dow Jones U.S. Select REIT: The Dow Jones U.S. Select REIT index is a subset of the Dow Jones Americas Select RESI (Real Estate Securities Index) and includes only REITs and REIT-like securities. For inclusion within the index, a company must be both an equity owner and operator of commercial and/or residential

real estate, have at least 75% of its total revenue be derived from the ownership and operation of real estate assets, at the time of inclusion have a minimum total stock market capitalization of \$200 million, and the liquidity of the company's stock must be proportionate with that of other institutionally held real estate securities.

**Dow Jones U.S. Total Stock Market:** A representation of all U.S. equity issues with readily available prices. Inclusion requires that a security must be the primary equity issue of a U.S. company (bulletin-board issues are excluded because they generally do not have consistently readily available prices). The index is weighted by both full market capitalization and float-adjusted market capitalization.

HFRI (Hedge Fund Research, Inc.) Fund of Funds Composite Index: The index only contains fund of funds, which invest with multiple managers through funds or managed accounts. It is an equal-weighted index, which includes over 500 domestic and offshore constituent funds that have at least \$50 Million under management or have been actively trading for at least twelve (12) months. All funds report assets in U.S. Dollar, and Net of All Fees returns which are on a monthly basis.

ICE Bank of America (BofA) 1-3 Year US Treasury: is a subset of ICE BofA US Treasury Index including all securities with a remaining term to final maturity less than 3 years.

ICE Bank of America (BofA) U.S. 3-Month Treasury Bill Index: consists of a single issue that is purchased at the beginning of the month and held for a full month. At month's end, that issue is sold and rolled into a newly selected issue. The issue selected at each month-end rebalancing is the outstanding Treasury Bill that matures closest to, but not beyond, three months from the rebalancing date. For selection within the index an issue must have settled on or before the month-end rebalancing date.

**ICE Bank of America (BofA) Convertible Bond U.S. Investment Grade Index:** Covers the U.S. investment grade convertible bond market. These bonds hold an average rating of Baa3/BBB- or higher and are convertible into common stock, ADRs, or cash equivalents.

ICE Bank of America (BofA) Global Government: tracks the performance of publicly issued investment grade sovereign debt denominated in the issuer's own domestic currency. In order to qualify for inclusion in the Index, a country (i) must be a member of the FX-G10 or Western Europe; (ii) must have an investment grade foreign currency long-term sovereign debt rating (based on an average of Moody's, S&P and Fitch); (iii) must have at \$50 billion (USD equivalent) outstanding face value of Index qualifying debt (i.e., after imposing constituent level filters on amount outstanding, remaining term to maturity, etc.) to enter the Index; (iv) must have at least \$25 billion (USD equivalent) in outstanding face value of Index qualifying debt in order to remain in the Index; (v) must be available to foreign investors; and (vi) must have at least one readily available, transparent price source for its securities.

ICE Bank of America (BofA) Fixed Rate Preferred Securities: tracks the performance of fixed rate US dollar denominated preferred securities issued in the US domestic market. The Index includes preference shares (perpetual preferred securities), American Depository Shares/Receipts (ADS/R), domestic and Yankee trust preferred securities having a minimum remaining term of at least one year, both DRD-eligible and non-DRD eligible preferred stock and senior debt.

ICE Bank of America (BofA) US Broad Market: tracks the performance of US dollar denominated investment grade debt publicly issued in the US domestic market, including US Treasury, quasi-government, corporate, securitized, and collateralized securities. With the exception of local currency sovereign debt, qualifying securities must have an investment grade rating (based on an average of Moody's, S&P and Fitch). In addition, qualifying securities must have at least one-year remaining term to final maturity, at least 18 months to final maturity at point of issuance and a fixed coupon schedule.

ICE Bank of America (BofA) US High Yield: tracks the performance of US dollar denominated below investment grade corporate debt publicly issued in the US domestic market. Qualifying securities must have a below investment grade rating (based on an average of Moody's, S&P and Fitch), at least 18 months to final maturity at the time of issuance, at least one-year remaining term to final maturity as of the rebalancing date, a fixed coupon schedule and a minimum amount outstanding of \$250 million. In addition, qualifying securities must have risk exposure to countries that are members of the FX-G10, Western Europe or territories of the US and Western Europe.

ICE Bank of America (BofA) Yield Alternatives US Convertibles: is comprised of convertible issues of greater than \$50 million aggregate market value at issuance and typically with more bond-like attributes and lower equity sensitivity.

**MSCI (Morgan Stanley Capital International) ACWI (All Country World Index):** A free float-adjusted market capitalization index that captures large and midcap representation across 23 Developed Markets (DM) and 23 Emerging Markets (EM) countries. With 2,480 constituents, the index covers approximately 85% of the global investable equity opportunity set. As of June 2, 2014, the index consists of 46 country indices comprising 23 developed and 23 emerging market country indices. The developed market country indices included are Australia, Austria, Belgium, Canada, Denmark, Finland, France, Germany, Hong Kong, Ireland, Israel, Italy, Japan, Netherlands, New Zealand, Norway, Portugal, Singapore, Spain, Sweden, Switzerland, the United Kingdom, and the United States. The emerging market country indices included are Brazil, Chile, China, Colombia, Czech Republic, Egypt, Greece, Hungary, India, Indonesia, Korea, Malaysia, Mexico, Peru, Philippines, Poland, Qatar, Russia, South Africa, Taiwan, Thailand, Turkey, and the United Arab Emirates.

**MSCI ACWI Excluding U.S. Index:** A free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of developed and emerging markets excluding the U.S. As of June 2, 2014, the index consists of 45 country indices comprising 22 developed (excluding U.S. and 23 emerging market country indices. The developed market country indices included are Australia, Austria, Belgium, Canada, Denmark, Finland, France, Germany, Hong Kong, Ireland, Israel, Italy, Japan, Netherlands, New Zealand, Norway, Portugal, Singapore, Spain, Sweden, Switzerland, and the United Kingdom. The emerging market country indices included are Brazil, Chile, China, Colombia, Czech Republic, Egypt, Greece, Hungary, India, Indonesia, Korea, Malaysia, Mexico, Peru, Philippines, Poland, Qatar, Russia, South Africa, Taiwan, Thailand, Turkey, and the United Arab Emirates.

**MSCI China Index:** The MSCI China Index captures large and mid-cap representation across China H shares, B shares, Red chips and P chips. The index is based on the MSCI Global Investable Indexes (GIMI) Methodology. The index incorporates broad sector diversification, free float adjustment, minimum float, liquidity and size guidelines, annual and quarterly index reviews.

**MSCI EAFE (Europe, Australasia, Far East) Index:** A free float-adjusted market capitalization index that is designed to measure the equity market performance of developed markets, excluding the U.S. and Canada. As of June 2, 2014, the index consists of 21 developed market country indices: Australia, Austria, Belgium, Denmark, Finland, France, Germany, Hong Kong, Ireland, Israel, Italy, Japan, the Netherlands, New Zealand, Norway, Portugal, Singapore, Spain, Sweden, Switzerland, and the United Kingdom.

**MSCI EAFE High Dividend Yield Index:** Based on MSCI EAFE, its parent index, the index includes large and mid-cap representation across developed market countries around the world, excluding the US and Canada. The index is designed to reflect the performance of equities in the parent index (excluding REITs) with higher dividend income and quality characteristics than average dividend yields that are both sustainable and persistent. The index also applies quality screens and reviews 12-month past performance to omit stocks with potentially deteriorating fundamentals that could force them to cut or reduce dividends. Developed markets countries include Australia, Austria, Belgium, Denmark, Finland, France, Germany, Hong Kong, Ireland, Israel, Italy, Japan, the Netherlands, New Zealand, Norway, Portugal, Singapore, Spain, Sweden, Switzerland, and the UK.

MSCI EAFE (Europe, Australasia, and Far East) Growth Index: A free float-adjusted market capitalization index that is designed to measure securities exhibiting overall growth style characteristics across Developed Markets countries around the world that are included in the MSCI EAFE Index. The growth investment style characteristics for index construction are defined using five variables: long-term forward EPS growth rate, short-term forward EPS growth rate, current internal growth rate and long-term historical EPS growth trend and long-term historical sales per share growth trend. With 558 constituents, the index targets 50% coverage of the free float-adjusted market capitalization of the MSCI EAFE Index.

**MSCI EAFE (Europe, Australasia, Far East) Value Index:** A free float-adjusted market capitalization index that is designed to capture large and mid-cap securities exhibiting overall value style characteristics across Developed Markets countries around the world that are included in the MSCI EAFE Index. The value investment style characteristics for index construction are defined using three variables: book value to price, 12-month forward earnings to price and dividend yield. With 489 constituents, the index targets 50% coverage of the free float-adjusted market capitalization of the MSCI EAFE Index.

**MSCI Emerging Market Index:** A free float-adjusted market capitalization index that is designed to measure equity market performance of emerging markets. As of June 2, 2014, the index consists of the following 23 emerging market country indices: Brazil, Chile, China, Colombia, Czech Republic, Egypt, Greece, Hungary, India, Indonesia, Korea, Malaysia, Mexico, Peru, Philippines, Poland, Qatar, Russia, South Africa, Taiwan, Thailand, Turkey, and the United Arab Emirates.

**MSCI Europe Index:** A free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of the developed markets in Europe. As of June 2, 2014, the index consists of the following 15 developed market country indices: Austria, Belgium, Denmark, Finland, France, Germany, Ireland, Italy, the Netherlands, Norway, Portugal, Spain, Sweden, Switzerland, and the United Kingdom.

**MSCI US REIT Index**\*: A free float-adjusted market capitalization weighted index that is comprised of equity Real Estate Investment Trusts (REITs). The index is based on the MSCI USA Investable Market Index (IMI), its parent index, which captures the large, mid and small cap segments of the USA market. With 129 constituents, it represents about 99% of the US REIT universe and securities are classified under the Equity REITs Industry (under the Real Estate Sector) according to the Global Industry Classification Standard, have core real estate exposure (i.e., only selected Specialized REITs are eligible) and carry REIT tax status.

**MSCI World Index:** A free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of developed markets. As of June 2, 2014, the index consists of the following 23 developed market country indices: Australia, Austria, Belgium, Canada, Denmark, Finland, France, Germany, Hong Kong, Ireland, Israel, Italy, Japan, Netherlands, New Zealand, Norway, Portugal, Singapore, Spain, Sweden, Switzerland, the United Kingdom, and the United States.

**MSCI World Excluding the United States Index:** A free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of developed markets. As of June 2, 2014, the index consists of the following 22 developed market country indices (excludes U.S.): Australia, Austria, Belgium, Canada, Denmark, Finland, France, Germany, Hong Kong, Ireland, Israel, Italy, Japan, Netherlands, New Zealand, Norway, Portugal, Singapore, Spain, Sweden, Switzerland, and the United Kingdom.

**MSCI** Price Index: Measures the price performance of markets without including dividends. The price return of an index captures the sum of its constituents' free float-weighted market capitalization returns on any given day.

**MSCI Total Return Index:** Measures the price performance of markets with the income from constituent dividend payments. The MSCI Daily Total Return (DTR) Methodology reinvests an index constituent's dividends at the close of trading on the day the security is quoted ex-dividend (the ex-date). With Gross Dividends and With Net Dividends are the two variant calculations of MSCI Total Return Indices.

With Gross Dividends (Total Return Index): Gross total return indices reinvest as much as possible of a company's dividend distributions. The reinvested amount is equal to the total dividend amount distributed to persons residing in the country of the dividend-paying company. Gross total return indices do not, however, include any tax credits.

With Net Dividends (Total Return Index): Net total return indices reinvest dividends after the deduction of withholding taxes, using (for international indices) a tax rate applicable to non-resident institutional investors who do not benefit from double taxation treaties.

NASDAQ (National Association of Securities Dealers Automation Quotation system) Composite: Including over 3,000 companies, the NASDAQ Composite is an index measuring all NASDAQ domestic and international based common equities listed on The NASDAQ Stock Market. The NASDAQ Composite is calculated under a market capitalization weighted methodology index, which means that the weight of each stock in the index is proportional to the total market value of its

shares. Securities in the index include the following: American Depository Receipts (ADRs), common stocks, Real Estate Investment Trusts (REITs), and tracking stocks.

Russell 1000: Based on a combination of their market cap and current index membership, this index is comprised of approximately 1,000 of the largest securities from the Russell 3000. Representing approximately 92% of the Russell 3000, the index is created to provide a full and unbiased indicator of the large cap segment.

**Russell 1000 Growth:** Measures the performance of those Russell 1000 companies (the 1,000 largest publicly traded U.S. companies, based on total market capitalization) with higher price-to-book ratios and higher forecasted growth values.

Russell 1000 Value: Measures the performance of those Russell 1000 companies (the 1,000 largest publicly traded U.S. companies, based on total market capitalization) with lower price-to-book ratios and lower forecasted growth values.

Russell 2000: Based on a combination of their market cap and current index membership, this index is comprised of approximately 2,000 of the smaller securities from the Russell 3000. Representing approximately 10% of the Russell 3000, the index is created to provide a full and unbiased indicator of the small cap segment.

**Russell 2000 Growth:** Measures the performance of those Russell 2000 companies (the 2,000 smallest of the 3,000 largest publicly traded U.S. companies, based on total market capitalization) with higher price-to-book ratios and higher forecasted growth values.

Russell 2000 Value: Measures the performance of those Russell 2000 companies (the 2,000 smallest of the 3,000 largest publicly traded U.S. companies, based on total market capitalization) with lower price-to-book ratios and lower expected growth values.

Russell 2500: Based on a combination of their market capitalization and current index membership, this index is comprised of approximately 2,500 of the smallest securities from the Russell 3000. Measures the performance of the small to mid-cap (smid) segment of the U.S. equity universe.

**Russell 2500 Growth:** Measures the performance of those Russell 2500 companies (the 2,500 smallest of the 3,000 largest publicly traded U.S. companies, based on total market capitalization) with higher price-to-book ratios and higher expected growth values.

Russell 2500 Value: Measures the performance of those Russell 2500 companies (the 2,500 smallest of the 3,000 largest publicly traded U.S. companies, based on total market capitalization) with lower price-to-book ratios and lower expected growth values.

Russell 3000: Representing approximately 98% of the investable U.S. equity market, the Russell 3000 index measures the performance of the largest 3,000 U.S. companies

Russell 3000 Growth: Measures the performance of the broad growth segment of the U.S. equity universe which includes Russell 3000 companies with higher price-to-book ratios and higher forecasted growth values.

Russell 3000 Value: Measures the performance of the broad value segment of the U.S. equity universe which includes Russell 3000 companies with lower priceto-book ratios and lower forecasted growth values.

**Russell Midcap:** A subset of the Russell 1000 index, the Russell Midcap index measures the performance of the mid-cap segment of the U.S. equity universe. Based on a combination of their market cap and current index membership, includes approximately 800 of the smallest securities which represents approximately 31% of the total market capitalization of the Russell 1000 companies. The index is created to provide a full and unbiased indicator of the mid-cap segment.

Russell Midcap Growth: Measures the performance of those Russell Mid-cap companies with higher price-to-book ratios and higher forecasted growth values.

Russell Midcap Value: Measures the performance of those Russell Mid-cap companies with lower price-to-book ratios and lower forecasted growth values.

S&P 100: The S&P 100, a subset of the S&P 500, includes 100 leading U.S. stocks with exchange-listed options. Constituents of the S&P 100 are selected for sector balance and represent about 57% of the market capitalization of the S&P 500 and almost 45% of the market capitalization of the U.S. equity markets. The stocks in the S&P 100 tend to be the largest and most established companies in the S&P 500.

**S&P 500:** Representing approximately 80% of the investable U.S. equity market, the S&P 500 measures changes in stock market conditions based on the average performance of 500 widely held common stocks. It is a market-weighted index calculated on a total return basis with dividend reinvested.

**S&P 500 Growth:** The S&P 500 Growth and Value Indices measure both growth and value in separate components across six risk factors, 3 growth and 3 value. These growth factors include sales growth, earnings change to price ratio, and momentum.

**S&P 500 Value:** The S&P 500 Growth and Value Indices measure both growth and value in separate components across six risk factors, 3 growth and 3 value. These value factors include book value, earnings, and sales to price.

S&P MidCap 400: Comprised of 400 mid-cap U.S. domestic stocks that are chosen based upon market capitalization, liquidity, and industry representation. The medium size U.S. firms range with a market capitalization between \$1.2 billion to \$5.1 billion and are between the S&P 500 Index and the S&P Small Cap 600 Index. It is a market-weighted index, which represents approximately 7% of the aggregate market value of U.S. companies.

**S&P SmallCap 600:** Comprised of 600 small-cap U.S. domestic stocks that represent a smaller segment of the market than the S&P MidCap 400 Index. The small-cap companies range with an adjusted market capitalization of \$350 million to \$1.6 billion. New stocks are added to the index based not only on size, but also on financial viability, liquidity, adequate float size, and other trading requirements. It is a market-weighted index, which represents approximately 3% of the aggregate market value of U.S. companies.

S&P 500 Select Sector Indices: Following a modified market capitalization weight methodology, Select Sector Indices are calculated and maintained by S&P Dow Jones Indices. The constituents of each index are all members of the S&P 500, and each constituent of the S&P 500 is assigned to at least one Select Sector Index based on the constituent's classification under the Global Industry Classification Standard (GICS®). Most of the Select Sectors align in their membership with GICS sectors, with a few exceptions. The membership of Technology Select Sector combines constituents of the GICS Information Technology and Telecommunication Services sectors. The Financial Services Select Sector includes stocks from the GICS Financials sector excluding Real Estate but keeping Mortgage REITS, and the membership of Real Estate Select Sector includes constituents of the GICS Real Estate Industry Group, excluding Mortgage REITS.

# Sources

Bloomberg (Morningstar Direct) Bloomberg (www.bloomberg.com) Consumer Price Index (http://www.bls.gov) Dow Jones (http://us.spindices.com) HFRI Hedge Fund Research (www.hedgefundresearch.com) ICE Bank of America (http://www.hedgefundresearch.com) ICE Bank of America (http://www.mlindex.ml.com) MSCI (http://www.mscibarra.com) NASDAQ (Bloomberg) Russell (http://www.ftse.com) Standard & Poor's (http://us.spindices.com) NOT Deposits • NOT Insured by FDIC or any other government agency • NOT GUARANTEED by the bank • Subject to risk and may lose value

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