

110th edition

**RAYMOND JAMES** 

### It's in the details ...

On behalf of the entire Asset Management Services (AMS) Due Diligence team, we appreciate your interest, confidence and trust in AMS. Because this booklet is client-approved, we would like to remind you and your clients of a few things:

- Past performance is not guaranteed in the future. Please review each RJCS manager's composite performance disclosure at the back of this book before investing.
- The stock market has produced a pre-fee, pre-tax annual rate of return of about 10.38% from January 1, 1926, through June 30, 2024, according to Ibbotson's Yearbook. Investors should not expect to return 10.38% every year; for instance, there have been 25 calendar years with a negative return over those same 96 years. In other words, to invest in equities, one must have a long-term time horizon (at least five years).
- We recommend diversification whenever possible to reach your long-term investment goals.
   Investment styles and the success of investment managers often run in cycles. Therefore, choosing three or more complementing investment disciplines may smooth out the overall short-term volatility of a client's portfolio. Moreover, extreme patience may be required if one is putting all of their eggs in a single manager's basket.



### **AMS RESEARCH**

### TOM THORNTON, CFA, CAIA, CIPM

Senior Vice President – Research Director

### ANDREW READ, CFA

Senior Vice President – Manager Research

### MARK ARKELIAN, CFA

Director - Asset Allocation

### **JEFF GARDNER, CFA**

Associate Director - Manager Research

### ANDREW FLINNER

Associate Director- Manager Research

### MATT BUONANNO, CFA

Senior Analyst- Manager Research

### **ALEXIS HEMPHILL**

Senior Analyst- Manager Research

### SAMANTHA MUNSON

Senior Analyst- Manager research

### **OMAR BAZERBACHI**

Analyst- Asset Allocation

### **MASON PITTS**

Quantitative Data Analyst- Asset Allocation

### DUSICA TOMASEVIC

Senior Performance Analyst- Asset Allocation

### NICK LACY, CFA

Chief Portfolio Strategist- Asset Allocation

### **GLENN HUDSON**

Vice President - Manager Research

### JEREMY BROTHERS, CFA, FRM

Director - Asset Allocation

### MIKE MELEEN

Associate Director - Asset Allocation

### JOHN CHENG, CFA, CAIA

Associate Director- Manager Research

### NANCY JAIMES, CFA

Senior Analyst- Manager Research

### **RICKY GALLO, CFA**

Senior Analyst- Asset Allocation

### **VERONICA GIBSON**

Analyst- Manager Research

### **JORDAN BUTTERWORTH**

Senior Quantitative Data Analyst- Asset Allocation

### **NICK CALLAHAN**

Quantitative Data Analyst- Asset Allocation

### TRUC BU

Senior Performance Analyst- Manager Research

### LISA MARSHALL

Analyst (Liaison)- Manager Research

### **KEVIN PATE, CAIA**

Senior Vice President – Asset Allocation

### **JOHNNY SUAREZ**

Vice President - Manager Research

### IRIS WANG, CFA

Director - Asset Allocation

### SANDRINA RIDDELL, CFA

Associate Director- Asset Allocation

### CARLOS PANATEX, CFA

Senior Analyst- Manager Research

### **VIKTORIIA TONDRE**

Senior Analyst- Manager Research

### **ED CLAPHAM, CFA**

Senior Analyst- Manager Research

### CRAIG OWENS, CFA

Analyst- Manager Research

### **CHRISTOPHER VANWERT**

Quantitative Data Analyst- Asset Allocation

### **LEON FAUST**

Senior Performance Analyst- Manager Research

### KRIS SUN

Performance Analyst- Manager Research

### **Table of Contents**

	Anatomy of the Markets	
2	A Decomposition of Market Characteristics	19
2		
2	Cyclical Nature of Index Performance	
2	A Graphical Comparison of Various Indices	2
3		
3	AMS Manager Research Update	
4	Thoughts from Tom Thornton	2
	RJCS Manager List	
	RJCS Managers Sorted by Style	2
5		
5	Equity	
5	Equity Aggressiveness Rankings	2
6	Equity RJCS One-Pagers	3
7		
8	Fixed Income	
9	Fixed Income Aggressiveness Rankings	18
10	Laddered Bond Characteristics	18
11	Fixed Income RJCS One-Pagers	19
12		
	ETF Allocators	
	ETF Aggressiveness Rankings	20
13	ETF RJCS One-Pagers	20
14		
15	RJCS Performance Disclosures	
16	RJCS Manager Composite Details	21
17		
	Performance Dispersion and Risk Statistics Explanation	
	An Explanation of Return Differences and Performance Statistics	24
	Definition of Investment Objectives	
	An Explanation of Investment Objectives	24
	Definition of Investment Styles	
	An Explanation of Investment Styles	24
	Glossary of Terms	
	Descriptions of the Indices and Useful Terms	24
	2 2 2 3 3 4 5 5 5 6 7 8 9 10 11 12	2 Cyclical Nature of Index Performance 2 A Graphical Comparison of Various Indices 3 3 AMS Manager Research Update 4 Thoughts from Tom Thornton  RJCS Manager List RJCS Managers Sorted by Style 5 Equity 5 Equity Aggressiveness Rankings 6 Equity RJCS One-Pagers 7 8 Fixed Income 9 Fixed Income Aggressiveness Rankings 10 Laddered Bond Characteristics 11 Fixed Income RJCS One-Pagers 12 ETF Allocators ETF Aggressiveness Rankings 13 ETF RJCS One-Pagers 14 15 RJCS Performance Disclosures RJCS Manager Composite Details 17 Performance Dispersion and Risk Statistics Explanation An Explanation of Return Differences and Performance Statistics Definition of Investment Objectives An Explanation of Investment Objectives Definition of Investment Styles An Explanation of Investment Styles Glossary of Terms

### Freedom Manager News

### **Atlanta Capital Core Equity Team Announcement**

In May 2024, Atlanta Capital announced that Jeff Wilson, CFA, has joined Atlanta Capital Management as a portfolio manager on the Core Equity team. Wilson brings with him nearly 20 years of investment experience, most recently serving as a senior analyst and portfolio manager at Blue Grotto Capital and GMT Capital. He began his career at the investment firm of Montag and Caldwell.

Wilson joins the team in anticipation of the retirement of Bill Bell at the end of 2024. Bell has been with Atlanta Capital for 25 years and has made many noteworthy contributions during his tenure as a portfolio manager on Core Equity portfolios. Bell will remain a named portfolio manager on the portfolios until his retirement. There will be no changes to the portfolio management until the end of this year, at which time Wilson will be added as a named portfolio manager. Bell's retirement has been well telegraphed to our team over the years. There are no product, process, or philosophy changes expected.

### **Epoch Investment Partners Portfolio Manager Retirements**

In June 2024, the AMS Manager Research & Due Diligence team was notified that Michael Welhoelter, president and co-chief investment officer, and John Tobin, managing director and portfolio manager announced their intents to retire as of December 31, 2024.

Welhoelter joined Epoch in 2005 and was responsible for establishing Epoch's steadfast commitment to portfolio risk management within their investment processes. Tobin has been an investment analyst with Epoch since 2012, and a co-portfolio manager of the MainStay Epoch Global Equity Yield Funds since 2014. As part of Epoch's planned investment succession, Michael Jin and Lin Lin were named co-portfolio managers of the Fund as of June 30, 2024.

The AMS Manager Research & Due Diligence team will discuss the personnel movements as part of future due diligence meetings, and no product, process, or philosophy changes are expected.

### **Mainstay Funds Rebranding**

In June 2024, New York Life Investments notified the AMS Manager Research & Due Diligence team that they will be replacing the Mainstay brand with "NYLI" to better align with their New York Life Investments brand. These changes go into effect on August 28, 2024, and existing tickers will remain. On that date, the website, marketing materials, and other relevant documents will reflect the new fund names.

### **Nuance Investments Portfolio Manager Retirement**

In May 2024, the AMS Manager Research & Due Diligence team was notified that Chad Baumler intended to retire from the firm as of June 30, 2024. Baumler retired from professional asset management to pursue philanthropic and ministry related work. Baumler joined the firm in 2014 as a portfolio manager, became co-chief investment officer in 2020, and has been an integral part of the firm over the last ten years. Baumler's day-to-day duties have been split amongst the team.

Nuance also announced the following changes to the investment team. Adam West, who has been with the firm for over 13 years as a senior investment analyst, was promoted to portfolio manager. John Sigmon has been promoted from associate investment analyst to investment analyst and joins the investment team.

Baumler's retirement was unexpected, and the AMS Manager Research & Due Diligence team will discuss the personnel movements as part of future due diligence meetings. Scott Moore, founder and now sole CIO, remains in charge of the firm and investment process and no product, process, or philosophy changes are expected.

Diversification does not ensure a profit or protect against a loss. All investments are subject to risk, including loss. There is no assurance that any investment strategy will be successful. Past performance is not a guarantee of future results.

### Freedom Manager News

### **Vanguard CEO Announcement**

In May 2024, Vanguard announced that its board of directors has appointed Salim Ramji, a longtime financial services executive, as the company's new chief executive officer and a member of the board, effective July 8, 2024. Ramji succeeds Tim Buckley, who, as previously announced, will retire and step down as chairman and CEO.

Ramji is a senior financial services executive with more than 25 years of experience in investments, capital markets, and wealth management, including a decade as a senior leader at BlackRock Inc., leaving in January 2024. Prior to joining Vanguard, Ramji was most recently a member of BlackRock's Global Executive Committee and the firm's global head of iShares and index investments, where he was responsible for two-thirds of the firm's assets and growth. Prior to that, he was head of BlackRock's U.S. Wealth Advisory business where he was responsible for leading the firm's relationships with wealth management firms, uniting the iShares and active teams around the mission of building better portfolios and applying new portfolio technologies to reach tens of thousands of advisors. Ramji joined BlackRock in 2014, serving initially as the global head of corporate strategy. Before joining BlackRock, he was a senior partner at McKinsey & Company where he led the Asset & Wealth Management practice areas. He started his career as a lawyer with Clifford Chance in London and Hong Kong.

Additionally, Vanguard announced that president and CIO Greg Davis will have expanded responsibilities within the firm and join their board of directors. Davis, who was recently appointed as president, continues to serve as the CIO. He will also continue to engage extensively with regulators and policymakers. Vanguard believes it will benefit from the complementary experiences and capabilities of the new CEO, Salim Ramji, president and new board member, Greg Davis, and the experienced senior leadership team.

The AMS Manager Research & Due Diligence team will discuss senior management movements as part of future due diligence meetings, and no product, process, or philosophy changes are expected.

### Victory Capital and Amundi Strategic Partnership

In April 2024, the AMS Manager Research & Due Diligence team was notified that Amundi and Victory Capital have signed a non-binding Memorandum of Understanding to combine Amundi U.S. with Victory Capital, for Amundi to become a strategic shareholder of Victory Capital, and to establish 15-year global and reciprocal distribution agreements. The transaction would create a broader U.S. investment platform for clients of both firms, provide Amundi with access to a wider set of U.S.- based products, and expand worldwide distribution for Victory Capital. Victory Capital is a diversified U.S.-based asset management firm with a proven acquisition track record.

The company's differentiated platform preserves the investment autonomy of a variety of independent investment teams, all of whom leverage the benefits of a fully integrated, centralized operating and distribution platform. U.S. and Global Equity, U.S. Fixed Income and U.S. Multi-Asset investment franchises at Amundi U.S. would join Victory Capital's integrated platform as the largest of the investment franchises.

In July 2024, the AMS Manager Research & Due Diligence team was notified that Amundi and Victory Capital had reached a definitive agreement in line with the Memorandum of Understanding announced in April 2024, with the additional detail that Amundi will hold a 26.1% economic stake in Victory Capital.

The AMS Manager Research & Due Diligence team will discuss the partnership in future meetings with the firms.

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### Freedom Manager News

### William Blair Team Addition

In April 2024, the AMS Manager Research & Due Diligence team was notified that Mike West joined the U.S. Growth & Core Equity research team focusing on the small- and mid-cap information technology space. West joined the firm from Artisan Partners where he covered IT across geographies and market caps on the global equity team. He received an MBA from the University of North Carolina at Chapel Hill and a BA from Florida Gulf Coast University.

The AMS Manager Research & Due Diligence team will discuss the recent addition as part of future due diligence meetings, and no product, process, or philosophy changes are expected.

Further information on the funds selected for the Freedom portfolios is available by prospectus, which can be obtained through your financial advisor. Investors should carefully consider the investment objectives, risks, charges and expenses of mutual funds and exchange-traded funds before investing. All investments are subject to risk, including loss. The prospectus contains this and other information about the funds and should be read carefully before investing. Diversification does not ensure a profit or protect against a loss. There is no assurance that any investment strategy will be

### **Brown Advisory Team Update**

In April 2024, the AMS Manager Research & Due Diligence team was notified that Chirag Sapra joined the equity research team as an industrials analyst. Sapra came from Davis Advisors where he was an investment research analyst focused on the industrials sector. Sapra earned his MBA at Columbia Business School in 2022 where he was part of the Value Investing Program. Prior to Columbia, Sapra had six years of experience in private equity. In 2014 he received an MS in mathematics and a BE in mechanical engineering and finance from Birla Institute of Technology and Science - Pilani, in India. He was based in New York and has relocated to the Baltimore office.

Additionally, analysts Lauren Cahalan and Bessie Yang departed the firm, each to pursue new opportunities. The AMS Manager Research & Due Diligence team will discuss the personnel movements as part of future due diligence meetings, and no product, process, or philosophy changes are expected.

### **Eagle Asset Management Small Cap Growth Reopening**

In June 2024, members of the AMS Manager Research & Due Diligence team were notified by Eagle Asset Management that the Small Cap Growth strategy will be reopening effective immediately. The resumed access to the strategy by way of separate accounts is expected to remain in place until Eagle Small Cap Growth assets reach \$3.5 billion across all vehicles. At that point, they will re-assess the access status of the retail separate account portfolios. No product, process, or philosophy changes are expected.

### **Jennison Associates Investment Team Changes**

In April 2024, the AMS Manager Research & Due Diligence team was notified that Erika Klauer and Owuraka Koney, large cap growth research analysts at Jennison since 2001 and 2007 respectively, were promoted to portfolio managers. Klauer and Koney are initially being added alongside current portfolio managers on select institutional accounts, but will not be named on '40 Act Funds, UCITS, or retail SMAs at this time.

In addition, two associate analysts, Christopher Garcia and Lauren Lucas have joined Jennison to work alongside Erika and Owuraka respectively. Garcia joins from the sell-side consumer staples team at Morgan Stanley, having previous experience in the global investment office as well as wealth management. Lucas joins Jennison from Evercore ISI where her most recent experience was covering IT hardware. Previous coverage included communications equipment/infrastructure.

In May 2024, Jennison announced that Erika Klauer, semi-conductor research analyst and co-portfolio manager for Jennison Large Cap Growth and Technology strategies had left the firm to pursue a new opportunity. While Klauer was recently named a co-portfolio manager on Jennison's Large Cap Growth strategy (institutional accounts only) effective March 31, 2024, she was not a named portfolio manager on any PGIM Funds or retail SMAs that utilize Jennison's Large Cap Growth strategy. Jennison Large Cap Growth portfolios will continue to be managed by the other named portfolio managers on those accounts.

The AMS Manager Research & Due Diligence team will discuss the personnel movements as part of future due diligence meetings, and no product, process, or philosophy changes are expected.

Investing involves risk and you may incur a profit or a loss. There is no assurance that any investment strategy will be successful. Past performance is not a guarantee of future results. Dividends are not guaranteed. \*Eagle Asset Management, Inc. ("Eagle"), is a wholly-owned subsidiary of Raymond James Investment Management ("RJIM"). RJIM is an SEC registered investment advisor and wholly owned subsidiary of Raymond James Financial, Inc. Please see page 18 for additional information.

### Kayne Anderson Rudnick Team Addition and Small-Mid Cap Core Soft Closing

In April 2024, the AMS Manager Research & Due Diligence team was notified that Tyler Cantarano joined the firm as a research analyst to cover technology, consumer discretionary, and communication services.

Previously, Cantarano worked as an equity analyst for Franklin Templeton working in small and mid-cap equity funds. Prior to Franklin Templeton, he worked as an investment associate at Citadel and in private equity at Lexington Partners. He earned a B.A. in philosophy with a minor in economics from Duke University, and an MBA in investment management from the UCLA Anderson School of Business.

Additionally, in May 2024, members of the AMS Manager Research & Due Diligence team were notified by Kayne Anderson Rudnick that their Small-Mid Cap Core strategy will soft close to new investors on August 30, 2024. As the strategy has grown over the years, Kayne Anderson Rudnick believes that it is in the best interest of existing clients to restrict new investments in the strategy before it approaches their current estimated capacity limit.

In their opinion, given the capacity-constrained nature of the asset class, closing the strategy to new investors will help ensure the investment team is well-positioned to deliver competitive performance to existing clients while staying true to their investment process. Considering the asset growth in the strategy, and the nature of the names found in the portfolio, we view their decision to soft close as prudent.

The AMS Manager Research & Due Diligence team will discuss the personnel movements and strategy closure as part of future due diligence meetings, and no product, process, or philosophy changes are expected.

AMS Manager Research & Due Diligence is pleased to announce the addition of a new strategy to the RJCS platform, Dearborn Partners' Balanced Income 60/40 strategy.

Dearborn Partners is a Chicago, IL based independent, privately held investment firm. The firm was founded in 1997 and manages over \$11 billion as of March 31, 2024. The Dearborn Partners Balanced Income 60/40 strategy is managed by portfolio managers Michael Andelman, Carol Lippman, and Peter Deakos. The strategy is designed for investors seeking the potential for rising income with the reduced portfolio risk and volatility historically attributed to adding fixed income to all-equity portfolios. The equity portion utilizes Dearborn's existing Core Rising Dividend strategy of companies offering the potential to consistently increase dividends. The fixed income portion utilizes a conservative, bond ladder approach that consists of fixed income securities that mature each year over several years. The bond ladder uses defined-maturity exchange traded funds (ETFs). The Balanced Income 60/40 strategy has an equity/fixed income allocation target of 60% equity and 40% fixed income.

For the equity portion, the team looks carefully for defensive, well-managed, fundamentally solid companies that exhibit the following:

- Market leadership with high barriers to entry
- Solid financial condition with very strong balance sheets
- Investment-grade debt (if they have debt)
- Dividends well-covered by cash flow and earnings
- The potential to raise dividends consistently year after year

For the fixed income portion, the team utilizes a bond laddering strategy along with a few other fixed income asset classes benchmarked to the Bloomberg US Aggregate Bond Index. With a bond ladder, proceeds obtained when short-term bonds mature are used to reinvest into longer-dated bonds. In this way, the strategy does not make any predictions about the direction or level of interest rates, and view the bond ladder as an effective, all-weather fixed income strategy. The team believes that this approach allows income-oriented investors the potential to reduce interest rate risk and portfolio volatility.

The portfolio will hold approximately 50 stocks and 14 fixed income vehicles. The portfolio has flexibility of +/- 10% around the intended 60/40 equity/fixed allocation goal. Turnover for the equity portion is typically 10%-15% and turnover for the fixed income portion is driven by short-term bonds maturing and being reinvested into longer-dated bonds. The strategy is best paired with non-dividend focused disciplines and as part of a broadly diversified portfolio. The strategy has the potential to outperform its benchmark and peers in a full market cycle. The strategy may exhibit stronger relative returns when dividend growth and strong fundamentals are in favor, and weaker relative returns when dividends and weak fundamentals are in favor.

AMS Manager Research & Due Diligence is pleased to announce the addition of a new strategy to the RJCS platform, Fuller & Thaler's Behavioral Small-Mid Core Equity strategy.

Fuller & Thaler Asset Management, Inc. is a San Mateo, CA based independent investment firm and is 100% employee owned. The firm was founded in 1992 by Dr. Russell Fuller and Dr. Richard Thaler and manages over \$25 billion as of March 31, 2024. The Fuller & Thaler Small-Mid Core Equity strategy is managed by portfolio manager, Raymond Lin, who started in the industry in 1998 and has been with the firm since 2006. The Fuller & Thaler Small-Mid Core strategy is designed to provide long term capital appreciation by focusing exclusively on capitalizing on behavioral biases that may cause the market to overreact to old, negative information or underreact to new, positive information on a company. The Fuller & Thaler investment team believes that capital markets are efficient over long periods of time while over short periods of time the markets can be very inefficient because of human behaviors. To the extent that behaviors are repeated, market anomalies will not disappear, and investors may over-react to negative information, or under-react to positive or unexpected information. Therefore, the team believes that non-quantitative strategies that exploit behavioral finance have the potential to generate long term investment results.

The two primary steps in the Behavioral Small-Mid Core investment process are: 1) identifying stocks where the behavioral biases of under-reaction and/or over-reaction are occurring, and then 2) a downside analysis of these stocks that determines whether they are suitable for a long-term, multi-year holding period.

### **Under-reaction:**

Investor under-reaction occurs when investors' anchoring and over-confidence biases cause them to under-react to new information, especially new information that is inconsistent with their previous analysis of a stock. For example, significant positive earnings surprises versus consensus earnings forecasts, where sustainable, company-specific improvements have driven better-than-expected earnings.

### Over-reaction:

Investor over-reaction may occur when investors become extremely pessimistic about a particular company's stock due to negative information about that company, e.g., a falling share price, unfavorable news reports, analyst downgrades, etc. They regard this negative investor sentiment as excessive and an over-reaction when it persists despite significant bullish signals coming from a company's management.

The strategy considers two main categories of positive management signals: 1) significant purchases of stock by key insiders at a company, and 2) the repurchase of shares and the shrinking of the share count by a company. Both events are regarded as indicators that company insiders, who likely understand their companies better than most outside investors, believe that their own companies' share prices are under-valued by the market. Numerous behavioral finance research studies and Fuller & Thaler's own investment experience demonstrate that investor over-reaction in the face of these kinds of positive management signals produces opportunities to reward investors.

The Fuller & Thaler Behavioral Small-Mid Core strategy is designed for investors looking for a core portfolio that invests mainly in small-to mid-cap market capitalizations with a unique behavioral finance approach. This product is best paired with a larger market capitalization discipline and as part of a broadly diversified portfolio. The portfolio will hold approximately 40 to 80 positions with sector weights typically +/-5% to the Russell 2500 Index. Turnover averages around 20% to 50% annually. Typical maximum position size is less than 5% and cash typically ranges from 0% to 10%. The strategy has the potential to outperform its benchmark and peers in a full market cycle. The strategy may exhibit stronger relative returns when small- to mid-capitalization securities and strong fundamentals are in favor, and weaker relative returns when large-capitalization securities and weak fundamentals are in favor.

AMS Manager Research & Due Diligence is pleased to announce the addition of a new strategy to the RJCS platform, Neuberger Berman Sustainable Catholic Values strategy.

The Neuberger Berman Sustainable Catholic Values strategy aims for outperformance throughout market cycles while maintaining lower risk compared to the broader market. It follows a risk-aware methodology to construct a Quality at a Reasonable Price ("QARP") portfolio, all while adhering to the investment guidelines set forth by the United States Conference of Catholic Bishops (USCCB). The USCCB investment policies cover five major criteria:

- Protecting Human Life
- Promoting Human Dignity
- Enhancing the Common Good
- Pursuing Economic Justice
- Saving Our Global Common Home.

The portfolio management team, led by PM Daniel Hanson, actively pursue companies that are well positioned and exhibit leadership in pertinent ESG factors. Such companies are characterized by their fundamental business operations, products, or services that are instrumental in addressing critical environmental and social challenges. Exceptional businesses can be discerned through sustainability analysis and a stakeholder lens. The investment team identifies great businesses as those with demonstrated and enduring competitive advantages that prioritize growth with meaningful benefits for both customers and stakeholders, all while aligning with the bishop's guidelines.

The Neuberger Berman Sustainable Catholic Values strategy provides investors with access to prominent large-cap companies in the US market. These companies are selected for their commitment to the ethical standards of the US Bishops' Principles, with a focus on attaining a fair rate of return through ethical governance.

The strategy stands out in the U.S. Large Cap Catholic sector, backed by a seasoned portfolio management team. The combined expertise of the portfolio manager and analysts, coupled with Neuberger's longstanding history in aligning with Catholic values, affords this strategy a distinct advantage over its counterparts. The strategy may exhibit stronger relative returns when the market values companies based on their fundamental long-term expected profitability. However, it tends to lag in markets where securities are valued primarily on characteristics outside of fundamentals. The portfolio typically holds 35 – 45 positions and has an average annual turnover around 25%- 30%. All holdings align with USCCB's principles of stewardship.

AMS Manager Research & Due Diligence is pleased to announce the addition of a new manager to the RJCS platform, Royce Investment Partners' Small-Cap Total Return Equity strategy.

Royce Investment Partners is a New York, NY based investment firm and is an affiliate of Franklin Templeton. The firm was founded in 1972 by Chuck Royce, chairman, and manages more than \$5 billion as of March 31, 2024. The Royce Small-Cap Total Return strategy is managed by lead portfolio manager, Miles Lewis, who started in the industry in 2004 and is supported by Chuck Royce and Joseph Hintz, associate portfolio manager. The Royce Small-Cap Total Return strategy is designed to provide long term capital appreciation by focusing on quality companies that pay regular dividends and/or return capital to shareholders in the small market capitalization universe. The strategy seeks to buy high-quality small-cap businesses that are out of favor for what the portfolio managers think are transitory or cyclical reasons. The team believes this process can generate competitive absolute returns with lower volatility than its benchmark, the Russell 2000 Value Index. The strategy is also referred to as "Small-Cap Quality Value".

The Royce Small-Cap Total Return strategy features a rigorous and repeatable process that combines the risk aversion of a credit investor with the growth orientation of a long-term business owner to identify high-quality businesses trading at a discount to the investment team's estimate of their intrinsic value. The strategy also focuses on the capital allocation of invested companies either in the form of dividend payment or share repurchase. The product also benefits from the team of seasoned small-cap specialists with strong knowledge and experience that collectively have more than 50 years of investment success at Royce.

The investment process follows three key investment principles: 1) identifying companies with a history of returning capital to shareholders via dividends and/or share repurchases, 2) employing a bottom-up, risk-aware approach to security selection to reduce the risk of permanent capital impairment and contribute to long-term outperformance, and 3) complementing the process with use of data, analytics, and technology which help foster a culture of continuous improvement.

The team leverages in-house quantitative resources to assist in idea generation, including custom screens and models that focus on quality, shareholder yield, and valuation. Yield is not the strategy's primary objective, but it uses dividends and buybacks to find enduring, cash-rich businesses run by executives who are skilled capital allocators.

The strategy owns investments that follow one of three themes: 1) "Compounder" companies with outstanding business models, strong financial characteristics, and above-average growth potential, 2) "Quality Value" companies that have attractive profit margins, strong free cash flows, high returns on invested capital, and low leverage, or 3) "Special Situations" companies that may have complex business models and/or require a catalyst to unlock value.

A candidate for purchase must past two preliminary tests. The first is intended to provide a reasonable degree of confidence that the business is of high quality which involves a preliminary review of the historical financial statements and an initial review of the business model to understand the sources of the attractive financial profile. The second test seeks to understand the nature of any issues facing the stock.

The Royce Small-Cap Total Return strategy is designed for investors looking for a higher quality traditional small-cap value allocation with solid downside protection. This product should be used in a diversified asset allocation mix. The portfolio will hold approximately 60 to 100 positions with sector concentration limited to 40%. Turnover is 40% to 60%. Typical maximum position size is set less than 4% and cash typically is capped below 5%. The Royce Small-Cap Total Return strategy should perform well when quality such as dividend paying and high return on capital stocks are rewarded as well as when the market goes sideways or is experiencing some stress. The strategy will lag when higher leverage or growth leaning small companies are in favor.

AMS Manager Research & Due Diligence is pleased to announce the addition of a new strategy to the RJCS platform, the Tandem Investment Advisors Equity SMA strategy.

Tandem Investment Advisors is a Charleston, SC based employee-owned investment firm. The firm was founded in 1990 by John Carew, president, and manages nearly \$4 billion as of March 31, 2024. The Tandem Equity strategy is a large-cap core strategy and has a high level of overlap with the firm's flagship Large Core strategy also found on the RJCS platform. Unlike the Large Core strategy, the Equity strategy does not require every company to pay a dividend, but if one is paid, it must grow. The investment team is the same and comprised of John Carew, Ben Carew, Billy Little, and Jordan Watson. The Tandem Equity strategy seeks to produce superior risk-adjusted returns, while minimizing volatility over a complete market cycle and requires that portfolio companies consistently grow earnings.

Tandem Equity's investment team looks for companies that have the potential to grow their earnings and dividends regardless of conditions. The team's disciplined process is built on utilizing a proprietary quantitative ratio, which serves as both a screen and a valuation tool for identifying mispriced companies, thereby signaling an opportunity to buy or sell the stock. The ratio computation is applied to the universe of 3,000 stocks, leading to detailed reviews of the identified stocks and, finally, technical analysis to determine key points for buying and selling. It seeks to invest in companies with competitive advantages; stable management teams; and consistent growth in earnings, revenues, and cash flow. The Tandem investment process does not employ a view of the market, so it can be market agnostic.

Tandem Equity is a concentrated portfolio of 25 to 45 stocks, with low turnover. Tandem takes a patient approach to new accounts, preferring to move incrementally rather than all at once. Market conditions will dictate the amount of time required to transition an account to fully invested, though that may not mean invested 100% in stocks. There are no restrictions on cash levels, and cash is sometimes an important byproduct of the team's discipline, given its belief that the best opportunities to buy and sell do not occur simultaneously. The portfolio is allocated by stock, not sector – as Tandem seeks to outperform the S&P 500 over a market cycle, it is not concerned with mirroring the index. The Tandem Equity strategy is designed for investors looking for a concentrated large-cap dividend growth strategy that seeks to produce superior risk-adjusted returns, while minimizing volatility compared to the broader all-cap market.

AMS Manager Research & Due Diligence is pleased to announce the addition of a new manager to the RJCS platform, William Blair Investment Management Large Cap Growth Equity strategy.

William Blair Investment Management, LLC is a Chicago, IL based investment firm and William Blair Investment Management, LLC and William Blair & Company, L.L.C. are Delaware limited liability companies wholly owned by WBC Holdings, L.P., a limited partnership. The firm manages more than \$72 billion as of March 31, 2024. The William Blair Large Cap Growth strategy is co-managed by James Golan and David Ricci and supported by a dedicated large-cap sector team. Golan joined the industry in 1988 and Ricci joined in 1994. The William Blair Large Cap Growth strategy employs a disciplined, research-intensive approach to analyzing investment opportunities. The strategy seeks to invest in structurally advantaged companies when long term growth is underappreciated. A structurally advantaged company is defined as a large-cap, quality growth company where they have deep conviction that the company operates in an industry with profit growth greater than or equal to that of the overall economy and the company's profit growth is greater than or equal to that of its industry, enabled by strong management, sustainable business models, and solid financials.

In addition to leveraging external networks and attending industry conferences, the portfolio managers and research analysts monitor ongoing corporate developments, market trends, and various quantitative and relative strength trends to regularly review companies on the Eligibility List to identify those that may warrant further research. If both an analyst and a portfolio manager agree on a high-priority research idea, the stock is placed on the Research Agenda. This is a live working document which serves as the roadmap for research over approximately the following 1-8 weeks. It instills a discipline to this point of the process, ensuring that they are performing coordinated research on the highest priority opportunities. Key to the Research Agenda process is the development and refinement of an investment thesis for each stock. The investment thesis articulates the inefficiencies they aim to exploit through their differentiated view on valuation and long-term company fundamentals. As a group, the investment team meets weekly to provide updates on the processing of new investment ideas and to re-prioritize where necessary.

Companies on the Research Agenda undergo intensive due diligence, including focused discussions with management around issues critical to the investment thesis, building financial forecasts, company visits and conversations with independent sources of relevant insight (e.g. competitors, customers, etc.) to test their investment thesis. This due diligence phase is primarily the responsibility of the research analyst although the analytically oriented portfolio managers are actively engaged in this iterative and collaborative process from the beginning, including management meetings and/or stress testing the financial model assumptions.

Once the idea has been thoroughly vetted, the analyst concludes their analysis of the company. This includes a written report with a qualitative assessment of the company's business model and competitive positioning as well as an intermediate-term and long-term financial forecast, a valuation assessment, and an ESG assessment. The analyst assigns a stock recommendation rating – Outperform, Neutral or Underperform – and ratings across E, S, and G pillars.

The team's conviction, determined by many factors including the stock's risk-adjusted upside potential, drives position weights. Position sizes are limited to the greater of 7% or 150% of the Russell 1000 Growth's benchmark weight. The number of positions is generally between 30-40 names, with average annual turnover between 20%-40%. The strategy provides exposure to a growth-oriented large-cap equity manager. The strategy should be used as a portion of a client's overall asset allocation and seeks to complement investments in a value-oriented large-cap manager or a small-or mid-cap manager. The William Blair Large Cap Growth strategy seeks to outperform the Russell 1000 Growth Index over a full market cycle. When the market gravitates toward true earnings growth, their focus on higher, and more sustainable, earnings growth companies should typically enable the portfolio to outperform. The strategy has historically held up well in down markets. It may lag when higher growth and higher quality characteristics are out of favor.

### **Currently on the Research WatchList:**

Raymond James Consulting Services (RJCS) has placed the ClearBridge Investments International Value ADR strategy on our Research WatchList as of December 2022 due to personnel changes on the portfolio management team and changes to the investment process.

The ClearBridge Investments International Value strategy seeks to invest in low expectation stocks across market capitalizations, in both developed and emerging markets, that are trading below normal valuations and have catalysts in place to spur a return to what they believe is intrinsic value. The contrarian investment style seeks undervalued companies that possess a combination of high-quality factors as well as long-term growth potential.

In November 2022, the AMS Manager Research & Due Diligence team was informed by ClearBridge Investments that two of the portfolio managers on the International Value ADR strategy would be removed from the portfolio management team and a new portfolio manager would be added. Paul Ehrlichman and Safa Muhtaseb, who managed the strategy since 2007, came off the strategy. Sean Bogda, who has been a portfolio manager on this strategy since 2007, and Grace Su, who has been on the portfolio management team since 2017, will remain on the strategy. They will be joined by Jean Yu who has over 20 years of experience and co-manages the Value Equity Strategy. Yu received her MBA from Duke University in Health Sector Management and Finance and a PhD in Molecular Biology from Columbia University. She started her career as an analyst covering health care, industrials, and Chinese internet stocks. We were also informed that the team plans on revamping the process and will shift from more of a deep value approach to a more quality value focused approach following the team changes.

While we find the remaining portfolio managers and the new addition to the team impressive, we feel the departure of two of the portfolio managers, the shifting of responsibilities on the team, and the upcoming portfolio changes are a cause for concern. Ultimately, given the changes to the team and process, AMS Manager Research has decided to place the International Value ADR strategy on the Research Watchlist.

Over the next few quarters, our research team will closely monitor:

- The transition of Paul Ehrlichman's and Safa Muhtaseb's responsibilities to the remaining team members;
- The overall dynamic of the team with the new portfolio manager addition;
- The performance of the strategy given the team and process changes.

During this WatchList period, we would encourage a reassessment of your allocation and consideration of similar alternatives available through AMS that may meet your investment objectives. Depending on your investment objectives and risk tolerances, appropriate alternatives for the ClearBridge International Value ADR strategy in RJCS may include:

- Causeway International Value ADR
- Eagle International ADR\*
- Lazard International Select ADR
- MFS International Research ADR
- Mondrian International ADR

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### **Currently on the Research WatchList:**

Raymond James Consulting Services (RJCS) placed the Delaware Investments Large-cap Value Equity strategy on our Research WatchList as of April 2024 due to sub-par relative performance.

The Delaware Large-cap Value Equity team believes that stock prices are influenced by human emotion and crowd psychology. The team seeks to capitalize on these discrepancies between estimated intrinsic value and price by buying at times of excessive pessimism and selling at times of undue optimism.

Members of the AMS Manager Research & Due Diligence team have held regular meetings with the portfolio managers and supporting analysts to investigate the causes of underperformance. While we have confidence in the process, the last few years of underperformance have caused some of that confidence to deteriorate. As of June 30, 2024, the strategy trailed the Russell 1000 Value Index over 1-, 3-, 5-, 7-, and 10-year time horizons. While we continue to hold the philosophy, process, and team in high regard, such prolonged underperformance due to poor stock selection has raised enough concern to include the strategy on our Research WatchList.

Over the next few quarters, the AMS Manager Research & Due Diligence team will closely monitor the strategy based on several criteria:

- Relative performance versus the stated benchmark and peers
- Investment team and asset stability
- Stock selection, portfolio construction and risk management

During this WatchList period, we would encourage a reassessment of your client's allocation and consideration of similar alternatives available through AMS that may meet their investment objectives, depending on their investment objectives and risk tolerance. An appropriate alternative for the Delaware Large-cap Value Equity strategy on the RJCS platform may include:

- Blackrock Equity Dividend
- Boston Partners Large Value
- Diamond Hill Large-cap Equity
- EIC Large Value (Recommended alternative for PS UMA strategies)
- MFS Large-Cap Value
- Putnam U.S. Large Cap Value Equity Concentrated

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### **Currently on the Research WatchList:**

Raymond James Consulting Services (RJCS) has placed the River Road Asset Management Focused Absolute Value strategy on our Research Watchlist as of May 2023 due to sub-par relative performance.

The River Road Asset Management Focused Absolute Value strategy is a concentrated all cap value product comprised of the firm's "best ideas". The analyst team selects names based on their risk-reward profile and the discount to the team's assessed valuation. Using a bottom-up research approach, the analysts aim to identify well-managed, financially strong companies that they believe generate consistent and sustainable cash flows and trade at attractive valuations.

Members of the AMS Manager Research & Due Diligence team have held regular meetings with the PMs and supporting analysts to investigate the causes of underperformance. While we have confidence in the process, the last few years of underperformance have caused some of that confidence to deteriorate. As of June 30, 2024, the strategy trailed the Russell 3000 Value over 3-, 5-, 7-, and 10-year time horizons. Ultimately, while we continue to hold the philosophy, process, and team in high regard, such prolonged underperformance due to poor stock selection has raised enough concern to include the strategy on our WatchList.

Over the next few quarters, the AMS Manager Research & Due Diligence team will closely monitor the strategy based on several criteria:

- Improvement in relative performance versus the stated benchmark and peers
- Investment team and asset stability at the strategy level
- Stock selection, portfolio construction and trading activity

During this WatchList period, we would encourage a reassessment of your client's allocation and consideration of similar alternatives available through AMS that may meet their investment objectives, depending on their investment objectives and risk tolerance. An appropriate alternative for the River Road Asset Management Focused Absolute Value strategy on the RJCS platform may be:

- Anchor All Cap Value
- Beutel, Goodman US Large Cap Value
- Earnest All Cap Blend
- Hamlin Equity Income
- John Hancock All Cap Core

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### **Currently on the Research WatchList:**

Raymond James Consulting Services (RJCS) has placed the Spyglass Capital Management ("Spyglass") Mid-cap Growth strategy on our Research Watchlist as of March 2023 due to sub-par relative performance vs index and peers.

AMS Manager Research & Due Diligence has placed the Spyglass Mid-cap Growth strategy on our Research Watchlist due to sub-par relative performance vs index and peers. Spyglass Mid-cap Growth was initially added to the RJCS platform in 2021 given its differentiating strategy in the mid-cap growth space. The strategy is a concentrated and high conviction-based strategy with limited benchmark awareness and has the potential for higher-than-average tracking error. However, over the past two years, the portfolio has underperformed its selected benchmark, the Russell Mid-cap Growth Index, and fallen within the lower tier of the peer group due to poor stock selection. Additionally, alpha has been deteriorating and was negative in the last couple of years.

As of June 30, 2024, the return pattern of this strategy has translated into underperformance relative to the Russell Mid-cap Growth Index over the 3-, 5-, and 10-year time horizons. Additionally, in the last few years the Spyglass Mid-cap Growth strategy has experienced outflows coinciding with performance difficulties. While the firm remains in good financial condition and the team has been stable, the stability of the asset base is an area we are watching. Due to the underperformance versus its respective benchmark and peers, the AMS Manager Research & Due Diligence team has placed the strategy on the WatchList.

Over the next few quarters, our research team will closely monitor:

- Relative performance versus benchmark and peers
- Stock selection, portfolio construction and risk management
- Team dynamic, communication, accountability, and decision making
- · Business stability and growth

During this WatchList period, we would encourage a reassessment of your allocation and consideration of similar alternatives available through AMS that may meet your investment objectives. Depending on your investment objectives and risk tolerances, appropriate alternatives for the Spyglass Mid-cap Growth strategy in RJCS may include:

- Aligned Mid-cap Equity
- Clearbridge Mid-cap Growth Equity
- Conestoga SMID-cap Growth Equity
- D.F. Dent Mid-cap Growth Equity

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### **Currently on the Research WatchList:**

Raymond James Consulting Services (RJCS) has placed the Sterling Capital Management Equity Income strategy, and others, on our Research WatchList as of September 2021 due to the founder of the group's retirement and team restructuring.

The Sterling Equity Opportunities Group seeks capital appreciation and risk reduction by constructing portfolios with attractive valuations, robust operating growth, high profitability, and strong balance sheets. The team's philosophy is based upon this "four pillar approach". Each team member then adds a fifth pillar to the approach to develop a portfolio that they will manage for the group. In total, the team marketed six strategies prior to this announcement, five of which were available on RJCS: Equity Income, Special Opportunities, Global Leaders, SMID Opportunities, and Insight.

In July 2021, the AMS Manager Research & Due Diligence team was informed by Sterling Capital Management that George Shipp, founder of Sterling's Equity Opportunities Group ("EOG"), indicated his intent to retire in January 2022. Shipp founded the EOG in 2000 and was the lead portfolio manager of the team's flagship strategies, Equity Income and Special Opportunities. Upon Shipp's retirement, the team will transition from its traditional lead portfolio manager structure to a co-portfolio manager structure. This will result in portfolio management shifts to Equity Income, Special Opportunities, and Global Leaders. Therefore, due to the founder's retirement, portfolio management shifts, and overall team restructuring, the AMS Manager Research & Due Diligence team has decided to place Equity Income, Global Leaders, and Special Opportunities on the Research WatchList.

In November 2022, Sterling Capital notified the AMS Manager Research & Due Diligence of the resignation of Adam B. Bergman, coportfolio manager of the firm's Equity Income strategy. Following Bergman's departure, the firm announced that effective November 8, 2022, Jeremy M. Lopez was promoted to serve as co-portfolio manager of the Equity Income strategy. Lopez will share this joint role with Charles J. "Chip" Wittmann. Lopez joined the firm in 2016 and has distinguished himself by establishing a solid record of analytical and portfolio management contributions. Lopez has 25 years of investment experience and based on his intellect and investment acumen, the firm expects him to continue to build upon the team's tradition of generating attractive risk-adjusted returns for clients.

In February 2024, the AMS Manager Research & Due Diligence team was notified that Guardian Capital, a wholly owned subsidiary of Guardian Capital Group, will acquire investment manager Sterling Capital Management from Truist Financial.

The financial terms of the transaction included a payment of \$70 million on closing to purchase 100% of the equity capital of Sterling, subject to customary purchase price adjustments, and future earn-out incentives. The transaction closed on July 2, 2024. Guardian plans to operate Sterling as a standalone entity, led by the current team of management and senior staff.

The firm has communicated that no changes to the long-standing philosophy and process of the investment strategies are expected because of the announcement. The AMS Manager Research & Due Diligence team views the changes as relatively unexpected and will discuss the announcement in greater detail in our upcoming meetings.

Over the next few quarters, our research team will closely monitor:

- The transition of Shipp's duties to other team members
- The performance of strategies with new portfolio managers and
- The overall dynamic of the team under its new structure

### Sterling Capital Management Research WatchList (continued)

During this WatchList period, we would encourage a reassessment of your allocation and consideration of similar alternatives available through AMS that may meet your investment objectives. Depending on your investment objectives and risk tolerances, appropriate alternatives for the Sterling Capital Management Equity Income strategy in RJCS may include:

- ClearBridge Dividend Strategy
- Columbia Dividend Income
- Dearborn Core & Rising Dividend
- Eagle Equity Income\*
- The London Company Income Equity

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### Anatomy of the Markets

### **Global Capital Markets Summary**

Below is a review of the market returns of the major asset classes followed by our research group. Results are proxied by in dices appropriate for the particular region or style orientation and are represented in U.S.\$ terms, an important consideration when evaluating the re sults of Non-U.S.\$ denominated assets. The opportunity available to active managers to garner results that exceed such market proxies can vary over time. Some insight into the range of these active management premiums are detailed below, whereby we have measured the top quartile, median, and bottom quartile peer group excess returns to asset class appropriate indices. This indicates whether the median manager would have been expected to outperform the pro xy benchmark and how

broad the range of excess retu	urns were within that group.		t Class Return	,		Management	
			ed By Relevant		Annua	alized 5-Yr Exce	
Asset Class	Proxied By	QTR	Through 06/30/ <u>YTD</u>	24 1_YR	Top Quartile	Through 03/31 Median	Bottom Quartile
U.S. Large Growth	Russell 1000 Growth	8.3	20.7	33.5	(0.9)	(2.2)	(3.9)
Emerging Market Equities	MSCI Emerging Markets	5.0	7.5	12.6	3.0	1.5	0.2
U.S. Large Blend	Russell 1000 Index	3.6	14.2	23.9	1.8	0.5	(0.6)
Commodities	<b>Bloomberg Commodity</b>	2.9	5.1	5.0	-		
U.S. High Yield Debt	BB High Yield 2% Cap	1.1	2.6	10.4	0.8	0.5	(0.1)
U.S. TIPS	BB U.S. TIPS	0.8	0.7	2.7	-		
Emerging Market Debt	BB EM Hard Currency	0.6	1.9	7.9	1.4	1.1	0.6
U.S. Aggregate Fixed	BB Aggregate Bond	0.1	(0.7)	2.6	1.4	1.1	0.8
Foreign Value	MSCI EAFE Value	0.0	4.5	13.8	2.6	1.7	(0.1)
Real Estate (REITs)	Dow Jones Select REIT	(0.2)	(0.6)	7.2	2.9	2.3	0.8
Foreign Blend	MSCI EAFE	(0.4)	5.3	11.5	1.5	0.6	(0.5)
Foreign Growth	MSCI EAFE Growth	(0.8)	6.2	9.4	1.1	0.2	(0.8)
Foreign Aggregate Fixed	BB Global Aggr ex U.S.	(2.1)	(5.3)	(0.7)	2.6	1.2	0.6
U.S. Large Value	Russell 1000 Value	(2.2)	6.6	13.1	3.2	1.8	0.7
U.S. Small Growth	Russell 2000 Growth	(2.9)	4.4	9.1	4.8	2.7	1.1
U.S. Medium Growth	Russell Midcap Growth	(3.2)	6.0	15.1	0.9	(0.1)	(1.1)
U.S. Small Blend	Russell 2000 Index	(3.3)	1.7	10.1	3.5	2.4	1.7
U.S. Medium Blend	Russell Midcap Index	(3.4)	5.0	12.9	1.9	0.6	(0.3)
U.S. Medium Value	Russell Midcap Value	(3.4)	4.5	12.0	3.5	2.2	0.9
U.S. Small Value	Russell 2000 Value	(3.6)	(0.9)	10.9	4.3	2.7	1.3

Source: Russell, Bloomberg, Dow Jones, JPMorgan, Callan Associates, Informa.

Peer Groups are noted at the end of piece.

### U.S. Mutual Fund & ETF Flows

Below is a summary of annual commitments to and withdrawals from mutual funds whose investment habitats, as defined by Morningstar, meet the below classifications. This information is useful in measuring the strength of investor demand for or aversion to certain areas of the capital markets. Investors should consider the Mutual Fund or ETF's investment objectives, risks, charges and expenses before investing. The prospectus contains this and other information and can be obtained from the ETF's sponsor or the Mutual Fund investment company by your financial advisor. The prospectus should be read carefully before investing. The performance data depicted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate so that an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than the performance data quoted. Please contact us at (800)248-8863 extension 74991 for the most recent month-end performance data of the listed funds or strategy. In USS Billions

Active & Passive Mutual Funds	YTD 2024	2023	2022	2021	2020	2019	2018	2017
U.S. Large	(99)	(204)	(103)	(179)	(266)	(124)	(66)	(82)
U.S. Small & Mid	(38)	(65)	(79)	(37)	(79)	(57)	(44)	(37)
Foreign Large	(14)	(18)	(41)	37	(38)	(3)	40	77
Foreign Small & Mid	(3)	(5)	(7)	3	(6)	(3)	(2)	5
Diversified Emerging Mkts	(3)	(9)	(15)	28	(9)	7	7	16
World Stock	(12)	(16)	(14)	10	(22)	(18)	(13)	(1)
Intermediate-Term Bond	48	69	(9)	92	69	102	15	127
Short & Ultra Short-Term Bond	(1)	(64)	(128)	65	58	58	40	43
High Yield	7	(7)	(36)	(9)	31	8	(31)	(22)
Emerging Mkts Bond	1	(4)	(10)	7	(3)	(3)	3	8
World Bond	2	(0)	(9)	0	4	(2)	7	29
Nontraditional Bond	4	(5)	(15)	16	(21)	(8)	7	13
U.S. Real Estate	(1)	(6)	(11)	4	(2)	(3)	(9)	2
World Allocation	(11)	(12)	(5)	(6)	(34)	(22)	(23)	(13)
Tactical Allocation	(2)	(3)	2	1	(0)	(1)	(0)	3
Multialternative	1	(16)	16	(0)	(6)	(2)	(5)	2
Passive ETF Flows	281	471	488	734	377	314	286	420

Source: Morningstar Direct. YTD data through 5/31/24.

This information should not be construed as a recommendation of any investment strategy or product. There is no guarantee that any strategy will be successful. Past performance is not a guarantee of future results. All investing involves risk, including loss. Diversification does not ensure a profit or protect against a loss. Indices are unmanaged and cannot accommodate direct investments. An individual who purchases an investment product which attempts to mimic the performance of an index will incur expenses such as management fees and transaction costs which reduce returns.

### **Anatomy of the Markets**

### **Global Equity Market Summary**

The capital markets are becoming increasingly globalized as barriers that restrict the flow of capital steadily decline across many countries. The steady dissolution of inhibitors to cross border investment and the breadth of investable options and increased liquidity in some markets are helping to improve investor attitudes towards placing capital outside one's home country. With globalization comes the opportunity to benefit from additional diversification, a potentially favorable proposition for the stabilization of portfolio risk and return. Below is a summary of the equity capital markets, detailing regional returns based on the exposures of the MSCI EAFE and MSCI Emerging Markets indices as well as a diagnostic look at the drivers within the US market, as proxied by the Russell 3000.

### **Regional Market Returns**

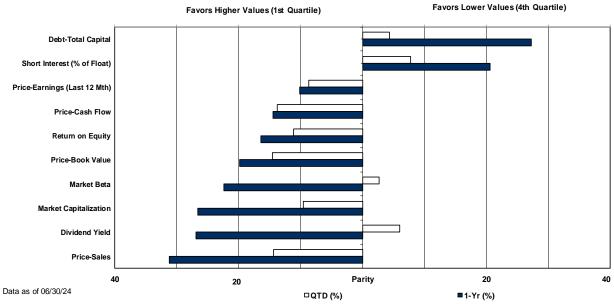
	Local	Currency Retu	ırns (%)		US \$ Returns (%	6)	Total Cu	rrency Contrib	ution (%)
	QTD	YTD	<u>1 YR</u>	QTD	YTD	<u>1 YR</u>	QTD	YTD	<u>1 YR</u>
Russell 3000	3.2	13.6	23.1	3.2	13.6	23.1			
MSCI EAFE	1.3	11.5	15.7	(0.4)	5.3	11.5	(1.7)	(6.2)	(4.1)
Europe ex-UK	0.6	10.3	13.8	(0.4)	5.5	11.5	(1.0)	(4.8)	(2.3)
United Kingdom	3.6	7.8	13.2	3.7	6.9	12.5	0.1	(0.9)	(0.7)
Japan	1.8	21.5	26.4	(4.3)	6.3	13.2	(6.1)	(15.2)	(13.2)
Pacific ex-Japan	0.9	2.6	6.6	2.5	0.7	6.8	1.6	(1.9)	0.2
MSCI Emerging Markets	6.3	11.2	16.0	5.0	7.5	12.6	(1.3)	(3.7)	(3.4)

Source: FactSet, Callan, Informa. Data as of 06/30/24

	ι	IS Equity	Returns (%) By Sector	and by S&P Q	uality Rat	ing		
	QTD	YTD	<u>1 YR</u>			<u>QTD</u>	YTD	<u>1 YR</u>
Information Technology	12.3	25.6	38.9		A+	(6.5)	(2.0)	6.8
Communication Services	9.2	25.2	42.0		Α	0.1	7.9	13.3
Utilities	4.5	9.6	7.9		A-	(1.6)	7.4	14.5
Consumer Staples	1.1	8.8	8.5		B+	9.9	22.0	31.3
Consumer Discretionary	(0.5)	5.1	13.3		В	2.5	13.4	23.6
Health Care	(1.4)	6.9	9.9		B-	1.0	15.7	26.4
Real Estate	(1.8)	(3.0)	4.9		С	(3.5)	5.5	18.6
Financials	(2.1)	9.4	25.4		NR	(0.1)	8.7	20.7
Energy	(2.2)	10.5	16.5					
Industrials	(3.4)	7.4	16.0					
Materials	(5.1)	2.5	8.1					
Source: Russell, FactSet.	Data as of 06/30/24			Source: Russ	ell, FactSet,	Standard & Poors.	Data as of 06/3	30/24

### **Market Segmentation Study**

We have parsed the Russell 3000 Index into equally distributed quartiles in terms of a broad range of fundamental metrics. The measurement shown below reflects the difference between the performance of those securities exhibiting top quartile values for the metric and those exhibiting bottom quartile values. Where top (bottom) quartile values have garnered greater return for the period, the results will fall to the left (right) of the parity axis. The purpose is to illustrate commonly used metrics in light of recent market activity. For example, results favoring lower (4th quartile) values for Price/Earnings and Price/Book Value may indicate a value tilt and/or a search for stability while results favoring high (1st quartile) values for Market Beta and low (4th quartile) values for Market Capitalization and Dividend Yield might indicate a speculative streak.

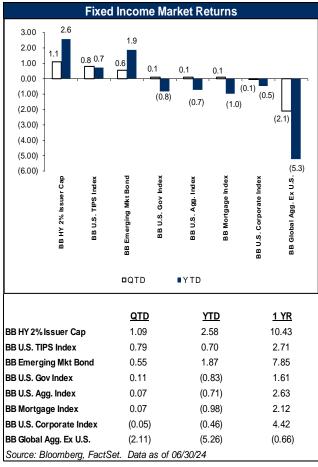


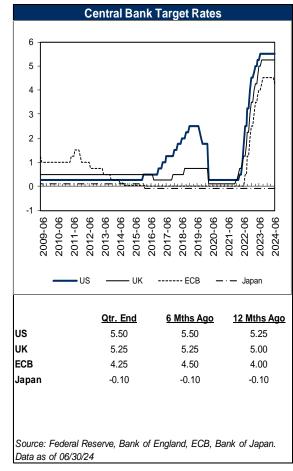
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### **Anatomy of the Markets**

### **Global Fixed Income Market Summary**

The below illustrations are intended to measure recent trends in the global fixed income marketplace. Included in this analysis are the total returns for selected fixed income markets, a summary of current and historical changes within global central banking policies, and an update to changes occurring to the shape of the US treasury yield curve.





			US Treasury Yield	d Curve	
				6.00 -	
<u>Maturity</u>	Qtr. End	6 Mths Ago	6 Mths Forward <u>Expectation</u>	5.00 -	
6-Mth	5.28	5.25	4.82	4.00 -	00
1-Yr	5.00	4.79	4.64		
2-Yr	4.60	4.33	4.37	%) 3.00 -	-
5-Yr	4.23	3.92	4.10	χe	
7-Yr	4.23	3.94	4.14	2.00	-
10-Yr	4.28	3.94	4.30		
<b>30-Y</b> r	4.48	4.08	4.39	1.00	
	6-month expectation derived from actual the 6-month forward market contract pricing as of the date indicated.			0.00 -	6-Mth 1-Yr 2-Yr 5-Yr 7-Yr 10-Yr 30-Yr
Source: US Departmen	t of Treasury, Fact	Set. Data as of 0	06/30/24		— Qtr. End□ 6 Mths Ago — ▲ — Expectation

This information should not be construed as a recommendation of any investment strategy or product. There is no guarantee that any strategy will be successful. Past performance is not a guarantee of future results. All investing involves risk, including loss. Diversification does not ensure a profit or protect against a loss. Indices are unmanaged and cannot accommodate direct investments. An individual who purchases an investment product which attempts to mimic the performance of an index will incur expenses such as management fees and transaction costs which reduce returns.

	S&P 500	Russell 1000	Russell 1000 Growth	Russell 1000 Value	Russell Mid- Cap	Russell Mid- Cap F Growth (	Russell Mid- Cap Value	Russell F 2000	Russell 2000 Russell 2000 Growth Value		MSCI EAFE	MSCI Emerging	Dow Jones REIT	Bloomberg Commodity	Bloomberg Inter. G/C Bond	Bloomberg Global Ag. Ex- US	Bloomberg High Yield	ICE BofA 3-Month T-Bill
Annual Returns	2	ć	C L	7	7	Ç	0	0	Ç	7	, ,	0.4.0	, 0	7	7	í e	o c	ć
6002	4. Di	0.0	0.0	-:	17.7	1.2.1	17.7	0. 0.	4.7	4.	C:C:	04.0	0.0	4: - 7	<u>o</u> .	(0.7)	6.2	-
2006	15.8	15.5	9.1	22.2	15.3	10.7	20.2	18.4	13.4	23.5	26.3	32.2	36.0	2.1	4.1	8.2	10.8	4.9
2007	5.5	5.8	11.8	(0.2)	5.6	4.11	(1.4)	(1.6)	7.1	(8.8)	11.2	39.4	(17.6)	16.2	7.4	11.0	2.3	5.0
2008	(37.0)	(37.6)	(38.4)	(36.9)	(41.5)	(44.3)	(38.4)	(33.8)	(38.5)	(28.9)	(43.4)	(53.3)	(39.2)	(35.7)	5.1	4.4	(25.9)	2.1
2009	26.5	28.4	37.2	19.7	40.5	46.3	34.2	27.2	34.5	20.6	31.8	78.5	28.5	18.9	5.2	7.5	58.8	0.2
2010	15.1	16.1	16.7	15.5	25.5	26.4	24.8	26.9	29.1	24.5	7.8	18.9	28.1	16.8	5.9	2.0	14.9	0.1
2011	2.1	1.5	2.6	0.4	(1.6)	(1.7)	(1.4)	(4.2)	(2.9)	(2.5)	(12.1)	(18.4)	9.4	(13.3)	5.8	4.4	2.0	0.1
2012	16.0	16.4	15.3	17.5	17.3	15.8	18.5	16.4	14.6	18.1	17.3	18.2	17.2	(1.1)	3.9	4.1	15.8	0.1
2013	32.4	33.1	33.5	32.5	34.8	35.7	33.5	38.8	43.3	34.5	22.8	(5.6)	1.2	(6.5)	(6.0)	(3.1)	7.4	0.1
2014	13.7	13.2	13.1	13.5	13.2	11.9	14.8	4.9	5.6	4.2	(4.9)	(2.2)	32.0	(17.0)	3.1	(3.1)	2.5	0.0
2015	4.1	6:0	5.7	(3.8)	(2.4)	(0.2)	(4.8)	(4.4)	(1.4)	(7.5)	(0.8)	(14.9)	4.5	(24.7)	1.1	(0.0)	(4.4)	0.1
2016	12.0	12.1	7.1	17.3	13.8	7.3	20.0	21.3	11.3	31.7	1.0	11.2	6.7	11.8	2.1	1.5	17.1	0.3
2017	21.8	21.7	30.2	13.7	18.5	25.3	13.3	14.7	22.2	7.8	25.0	37.3	3.8	1.7	2.1	10.5	7.5	0.9
2018	(4.4)	(4.8)	(1.5)	(8.3)	(9.1)	(4.8)	(12.3)	(11.0)	(6.3)	(12.9)	(13.8)	(14.6)	(4.2)	(11.3)	6.0	(2.1)	(2.1)	1.9
2019	31.5	31.4	36.4	26.5	30.5	35.5	27.1	25.5	28.5	22.4	22.0	18.4	23.1	7.7	8.9	5.1	14.3	2.3
2020	18.4	21.0	38.5	2.8	17.1	35.6	5.0	20.0	34.6	4.6	7.8	18.3	(11.2)	(3.1)	6.4	10.1	7.1	9.0
2021	28.7	26.5	27.6	25.2	22.6	12.7	28.3	14.8	2.8	28.3	11.3	(2.5)	45.9	27.1	(1.4)	(7.1)	5.3	0.1
2022	(18.1)	(19.1)	(29.1)	(7.5)	(17.3)	(26.7)	(12.0)	(20.4)	(26.4)	(14.5)	(14.5)	(20.1)	(26.0)	16.1	(8.2)	(18.7)	(11.2)	1.5
2023	26.3	26.5	42.7	11.5	17.2	25.9	12.7	16.9	18.7	14.7	18.2	9.8	14.0	(6.7)	5.2	2.7	13.4	5.3
Ę,	15.3	14.2	20.7	9.9	5.0	0.9	4.5	1.7	4.4	(6.0)	5.3	7.5	(0.6)	5.1	0.5	(5.3)	5.6	2.8
20 Years Ending 06/30/2024	6/30/2024																	
Returns	10.3	10.3	12.2	8.1	9.7	10.2	9.1	7.9	8.2	7.2	5.6	7.3	7.3	(0.2)	2.9	1.6	6.7	1.5
Standard Deviation	16.0	16.4	17.6	16.5	18.8	19.7	19.0	21.0	21.7	21.4	18.2	21.6	23.1	18.6	3.3	9.0	10.4	6.0
Return-Risk Ratio*	9.0	9.0	0.7	0.5	0.5	0.5	0.5	0.4	9.4	0.3	0.3	0.3	0.3	0.0	6:0	0.2	9.0	1.7

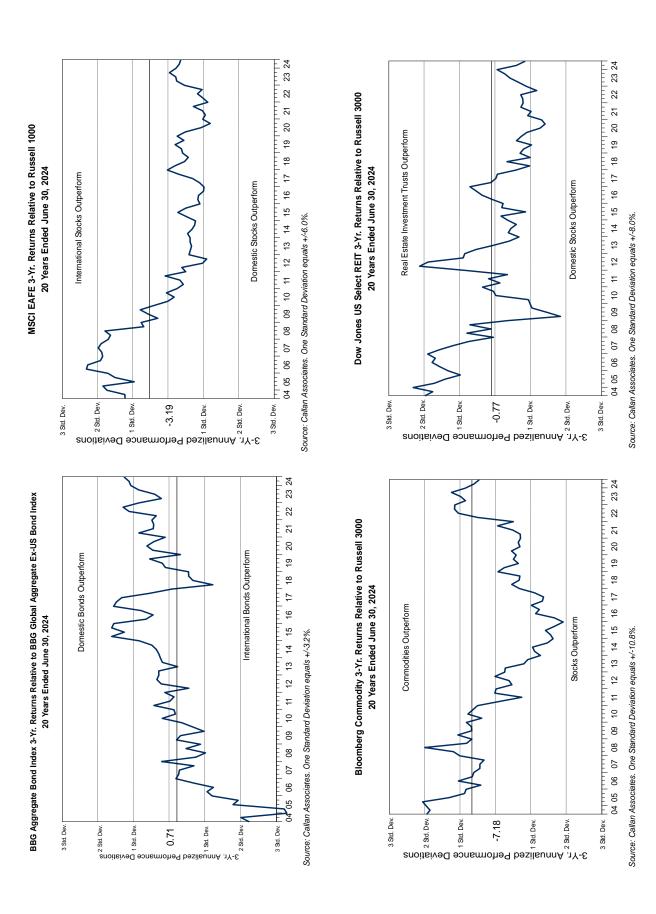
Past performance is not a guarantee of future results. Indicies are not available for direct investment. Any investor who attempts to mimic the performance of an index would incur fees and expenses which would reduce returns

Please see index definitions beginning on page 248.

Cyclical Nature of Index Performance as of 06/30/24

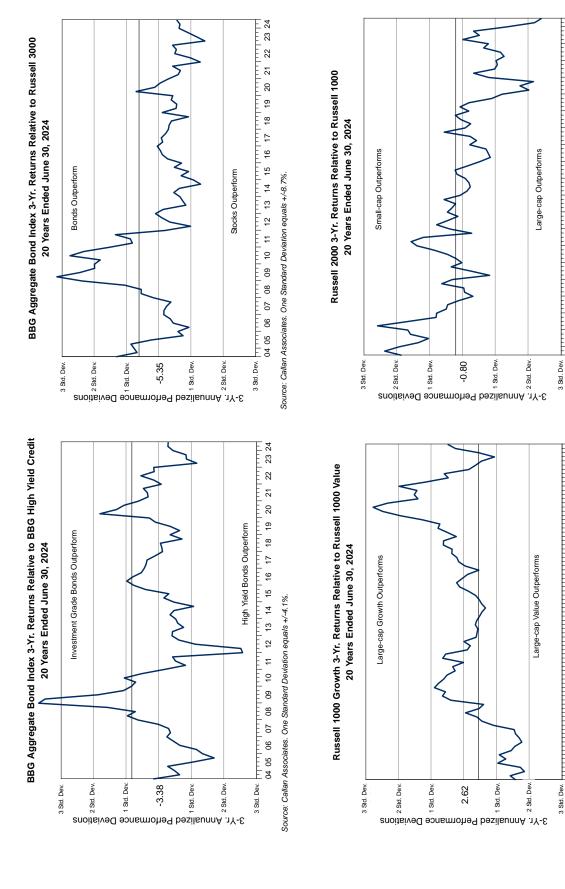
<sup>\*</sup>Return-Risk Ratio is derived by dividing returns over standard deviation.

# A Relative Look at the Cyclical Market Environment



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# A Relative Look at the Cyclical Market Environment



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23 24

14 15

11 12

04 05 06

23 24

11 12 13

04 05

Source: Callan Associates. One Standard Deviation equals +/-5.7%

Source: Callan Associates. One Standard Deviation equals +/-4.0%.

### **AMS Manager Research**

### **End of Second Quarter 2024**



### TOM THORNTON, CFA, CAIA, CIPM AMS Research

Welcome to our 110<sup>th</sup> edition of A Closer Look "book" (1997 to present).

Our department, Asset Management Services (AMS), began in 1987 with separately managed accounts, and Freedom portfolios started in 2002.

We offer over 200 RJCS SMA strategies and we also invest the many Freedom portfolios that include about 100 active funds and 30 ETFs across the various Freedom fund and UMA products.

This "ACL book" is online as a PDF and also printed as a book in January and July of each year. Thank you for your interest.

### **Large-caps Keep Cruising**

Thus far in 2024, the largest companies in the U.S. continue to do very well relative to smaller equities, non-U.S. stocks, and bonds (as of June 30). Also, in the chart below, large growth is dominating large value again this year; continuing the positive trajectory after a great 2023 and a terrible 2022 (especially for large growth).

Total Returns	YTD 2024	2023	2022	2021
equities:				
S&P 500	+15.3%	+26.3%	-18.1%	+28.7%
Russell 1000Gr	+20.7%	+42.7%	-29.1%	+27.6%
Russell 1000Val	+6.6%	+11.5%	-7.5%	+25.2%
Russell 2000	+1.7%	+16.9%	-20.4%	+14.8%
MSCI ACWI USD	+11.3%	+22.2%	-18.4%	+18.5%
MSCI EAFE USD	+5.3%	+18.2%	-14.5%	+11.3%
MSCI EAFE LCL	+11.1%	+16.2%	-7.0%	+18.7%
MSCI Emerging Mkts	+7.5%	+9.8%	-20.1%	-2.5%
bonds:				
Bloomberg Agg	-0.7%	+5.5%	-13.0%	-1.5%
Bloomberg HY	+2.6%	+13.4%	-11.2%	+5.3%
Bloomberg 10yrMuni	-1.6%	+5.8%	-6.6%	+1.0%
Source: FactSet as	s of 6/30/24			

For 2024, in the S&P 500 the best performing equity sectors so far include Technology +28.2%, Communication Services +26.7%, and Energy +10.9%. The laggard sectors for the first half were Real Estate -1.9%, Materials +4.0%, and Consumer Discretionary +5.7% (all YTD as of June 30).

Equity Indices sample, of 6-30-24 for the received		
S&P 500	+10.0%	+12.9%
S&P 500 Equal Wt.	+4.8%	+10.0%
Russell 2000	-2.6%	+7.0%
MSCI ACWI	+5.4%	+8.4%
MSCI EAFE	+2.9%	+4.3%

As shown above, for the recent 3- and 10-years, U.S. large-caps have outperformed small-caps (Russell 2000) and non-U.S. equities (EAFE) by a fairly wide margin for years now. Because of the U.S. dominance, the weighting in the MSCI ACWI (USD) now is made up of about 64% U.S. companies, growing steadily from about 42% in 2010. A combination of good relative earnings growth and growing valuations over time for specific very large companies (P/E, P/B, etc.) in the U.S. have caused this. Also, the strong U.S. dollar versus other currencies have hurt non-U.S. returns.

International stocks are due to perform relatively better, and so are U.S. smaller companies. The Russell 2000 lost 3.3% in Q2 continuing to lag for the first half of 2024; after lagging the S&P 500 in each of 2023, 2022, and 2021. The very large stocks are cruising overall, noting that the equal weighted large caps now trail the S&P 500 by over 5% annually for the recent three years (as of June 30, 2024).

### Data as of 6-30-24 unless specified.

All Investments are subject to risk, including loss. There is no assurance that any investment strategy will be successful. Asset allocation and diversification do not ensure a profit or protect against a loss. Indices are not available for direct investment. Any investor who attempts to mimic the performance of an index would incur fees and expenses which would reduce returns. Market commentary is generic in nature and not necessarily suggestive of any portfolio herein. Dividends are not guaranteed and a company's ability to pay dividends may be limited.

### AMS Manager Research (cont.)

Equities may be due for some volatility, while bond yields continue to be attractive and should be a ballast for a diversified portfolio going forward. All eyes are on the Fed and inflation of course.

The table below reminds us how low interest rates were before the terrible year of 2022 for both stock and bond returns. Now, as of June 30, the U.S. Aggregate yielded 5.0%, U.S. Muni 3.7%, UK Bonds 4.6%, and the German Aggregate is at 3.1%. China is lower at 2.2% and Japan is still relatively low at 1.2%. Meanwhile, high yield (lower quality) bonds are yielding about 7.9% and emerging market bonds a little higher at 8.4%.

Below shows U.S Treasuries and the flattish yield "curve":

Yields	6/30/24	12/31/23	12/31/22	12/31/21
2-year US Treas.		4.23%	4.41%	0.73%
5-year US Treas.	4.33%	3.84%	3.99%	1.26%
10-year US Treas.	4.36%	3.88%	3.88%	1.52%
30-year US Treas.	4.51%	4.03%	3.97%	1.90%

Source: U.S. Treasury, FactSet as of 6/30/24

### The Economy is Hanging in There

In the calendar year 2023, most asset returns were better than inflation and better than money markets at the bank. For 2024, there have been some very large growth equities (most related to Tech and A.I.) driving performance while small-caps and bonds have been treading water. Company earnings will help determine the direction of the markets in the future and the global economy of course.

As shown below the U.S. GDP has been slower this year (1.4% recently) and there are still overseas wars and elections to worry about so some uncertainty for sure. With a still inverted yield curve (2's-10's since July 2022, 3-mo to 10's since October 2022), many experts are still somewhat negative on the economy but now with 4.1% unemployment and inflation coming down below 4% these have helped the overall U.S. economy keep chugging along.

In AMS we really like diversification of course, and also, we seek to minimize the negative market shocks that may be coming. Inflation and higher interest rates seem to be taking a light toll on some citizens, so we keep an eye on many estimates. For example, the Congressional Budget Office's most recent broad estimates for 2024-2026 include 2.0%-2.9% for GDP (actual data was 3.4% for Q4 2023 then slowing to 1.4% Q1 2024), 2.4%-3.2% for CPI (headline) and 3.8% - 4.0% unemployment.

The Atlanta Fed's current predictions are about 1.5% for Q2 2024 U.S. GDP, still somewhat muted. The FOMC's forecasts for 2024-2025 include 2.0%-2.1% for GDP, 2.3%-2.6% for PCE (headline), and 4.0%-4.2% for unemployment.

Most Recent U.S. Economic Data:
U.S. GDP +1.4% (qtr), +2.9% (yr) Mar '24
U.S. PCE deflator +2.6%, May '24 (headline)
U.S. Inflation +3.3%, May '24 (CPI-U headline)
U.S. Unemployment 4.1%, Jun '24
U.S. Fed Funds 5.38%, Jun '24 (5.25% - 5.50%)

Source: BEA, BLS, FactSet recent data as of 6/30/24

Inflation has been stubborn but has come down. CPI is still somewhat high at 3.3% (wages were 3.9%) and the Fed seems to focus a bit more on Core PCE (2.6% from May). Typically, stock prices are more correlated with company earnings/cash flows, but there will be much discussion of Fed moves and the election coming up for sure.

Thank you for your interest,

AMS Research

Data as of 6-30-24 unless specified.

Further information on the funds selected for the Freedom portfolios is available by prospectus, which can be obtained through your financial advisor. Investors should carefully consider the investment objectives, risks, charges, and expenses of mutual funds and exchange-traded funds before investing. The prospectus contains this and other information about the funds and should be read carefully before investing. All investments are subject to risk, including profit or loss.

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### **RAYMOND JAMES CONSULTING SERVICES**

		June 2024			
MANAGER	MODEL DELIVERY^	MANAGER	MODEL DELIVERY^	MANAGER	MODEL DELIVERY^
Large-cap Value		Mid-cap		Balanced	
Beutel, Goodman Large Cap Value	Υ	Aligned Mid Blend	Υ	Anchor All-cap Value Balanced	Υ
BlackRock Equity Dividend	Y	Anchor Mid Value	Y	Congress Large Growth Balanced	N
Boston Partners Large Value Clarkston Mill (Large-Cap)	Y Y	Boston Partners Mid Value Clarkston Founders (Mid-Cap)	Y Y	Dearborn Balanced Income 60/40 Eagle Large Core Balanced*	Y N
Coho Relative Value Equity	Ϋ́	ClearBridge Mid Growth	Ϋ́	Eagle MSIP*	N
Columbia Select Large Value	Ý	FullerThaler Mid-cap Value	Ϋ́	Eagle SIP*	Ϋ́
Delaware Large Value Equity (W)	Y	DF Dent Mid-cap Growth	Y	Franklin Templeton Appreciation Balanced	N
Diamond Hill Large Value EIC Large Value	Y Y	Eagle Mid Growth* Earnest Mid Blend	Y Y	Franklin Templeton Income TCW Large Value Balanced	N N
MFS Large Value (S)	Ϋ́	Kayne Anderson Mid Core	Ϋ́	1CW Large Value Balariceu	IN
Putnam US Large-Cap Value Equity	Ϋ́	Nuance Mid Value	Ϋ́	Fixed Income - Taxable	
Raymond James RP Multi-cap Value	Y	Parnassus Mid Equity	Υ	Eagle Corporate Credit Opportunity*	N
T. Rowe US Value Equity	Y Y	Spyglass Mid-cap Growth Equity (W)	Υ	Eagle High Quality*	N N
TCW Large Value Westwood Large Value	Ϋ́Υ	SMID-cap		Eagle Tax Aware* Eagle TMIS*	N N
Troom ood Large Talae	•	Allspring Mid-cap Value Equity	Υ	Eagle Vertical Income Portfolio*	N
U.S. Equity Income		Atlanta SMID Blend (S)(C)	N	Federated Core Plus w MAPs	N
Bahl & Gaynor Income Growth	Y	Chartwell Small-Mid cap Value*	Y	Federated Govt/Credit	N
ClearBridge Dividend Columbia Dividend Income	Y Y	Clarkston Partners (SMID-Cap) (C) Conestoga SMID Growth	Y Y	Federated Govt/Credit w MAPs Federated Int. Govt/Credit w MAPs	N N
CWP Enhanced Dividend Income	N	Copeland SMID Dividend Growth	Ϋ́	Lord Abbett Taxable	N
Dearborn Core Rising Dividend	Ϋ́	Eagle SMID-cap*	Ý	Madison Reinhart Active Intermediate	N
Dearborn High & Rising Dividend	Υ	Eagle SMID-cap Select*	Υ	Sage ETF Core Plus	Υ
Eagle Enhanced Income*	N	Earnest SMID Val Blend	Y	Sage Intermediate Taxable	N
Eagle Equity Income* Eagle Gibbs Equity Income*	Y Y	Edge SMID Dividend Fuller & Thaler SMID Core	Y Y	Western Govt/Corp	N
Federated Strategic Value Div.	Ϋ́	GWK SMID Core	Ϋ́	Fixed Income - Tax Exempt	
Hamlin Equity Income	Ϋ́	Kayne Anderson SMID Core	Ϋ́	AllianceBernstein Municipal Income	N
Raymond James RP Multi-cap Income	Υ	Loomis SMID Val Blend (S)(C)	N	APA Intermediate Muni	N
Schafer Cullen Enhanced Equity Inc	N	River Road SMID Value	Υ	Breckinridge Intermediate Muni	N
Schafer Cullen High Dividend Shelton Equity Income	Y N	Small-cap		Capital Group Intermediate Muni Eagle MMIS*	N N
Sterling Equity Income (W)	Ϋ́	Atlanta Small Blend (S)(C)	N	Eagle Muni*	N
The London Co. Income Equity	Υ	ClearBridge Small Growth	Υ	GWK Muni	N
		Eagle Small Growth*	Υ	Lord Abbett Inter Muni	N
Large can Core		Fuller & Thaler Small Cap (C)	Y Y	Lord Abbett Muni	N N
Large-cap Core Allspring Large Core	Υ	Fuller & Thaler Small Value (C) GWK Small Core (C)	N	Neuberger Berman Limited Maturity Nuveen Muni	N
Atlanta High Quality Select Equity	Ϋ́	John Hancock US Small-Cap Core	Y	Parametric TABS Muni	N
Capital US Income and Growth	Υ	Kayne Anderson Small Core (C)	Υ	Sage Core Muni	N
ClearBridge Appreciation	Y	Royce Small Cap Total Return	Y	Sage Intermediate Muni	N
Columbia Contrarian Core Eagle Large Core*	Y Y	Wasatch Small Value	Υ	Western Current Mkt Muni	N
Eagle Gibbs Core Growth*	Ϋ́	International/Global		Fixed Income - Ladders	
GQG US Equity	Υ	Capital Global Equity	Υ	Eagle Corp* (1-5) and (1-10)	N
J.P. Morgan US Equity	Y	Capital Global Growth Equity	Y	Eagle Muni* (1-10), (5-15), (10-20)	N
John Hancock Large Core Neuberger Catholic Values	Y Y	Capital International Equity	Y Y	Madison Reinhart Corp (1-5) & (1-10)	N N
Neuberger Sustainable Equity	Ϋ́	Capital International Growth Capital World Dividend Growers	Ϋ́	Nuveen Corp (1-5) and (1-10) Parametric Corp (1-5) and (1-10)	N
Parnassus Core Equity	Ϋ́	Causeway Intl Value ADR	Ϋ́	Parametric TABS Muni (1-10), (5-15)	N
T. Rowe US Large Cap Core	Υ	ClearBridge Int'l Growth ADR	Υ	PIMCO Corp (1 - 11)	
Tandem Equity	N	ClearBridge Int'l Growth ESG ADR	Y	PIMCO Muni (2-7) and (3-11)	N
Tandem Large Cap Core	N	ClearBridge Int'l Value ADR (W) Eagle Int'l ADR*	Y Y	PIMCO Muni (2-7) and (1-11) Western Corp (1-5) and (1-10)	N N
Large-cap Growth		Epoch Global Equity Yield	Ý	Western Muni (1-15) and (1-30)	N
Aligned U.S. Blue Chip Equity	Υ	Federated Int'l Strat Value	Υ	, , , ,	
Brown Large Growth	Y	Guardian Fundamental Global	Y	ETF Allocators	
Brown Sustainable Growth Cantor Large-cap Focused Growth	Y Y	Guardian Global Dividend John Hancock Global ADR	Y Y	Cougar Conservative Growth* Cougar Growth*	Y Y
ClearBridge Large Growth	Ϋ́	Lazard Global Value Blend	Ϋ́	Cougar Growth Cougar Conservative*	Ϋ́
ClearBridge Large Growth ESG	Ϋ́	Lazard Int'l Value Blend	Ϋ́	Cougar Moderate Growth*	Ý
Congress Large Growth	N	Loomis Sayles Global Growth	Υ	Riverfront Conservative Inc. Builder	Υ
DSM Large Growth	Y	MFS Int'l Blend (S)	Y	Riverfront Equity Income	Y
Eagle Large Growth* Edgewood Large Growth (C)	Y N	Mondrian Int'l ADR (S) Neuberger Int'l Growth Blend	Y Y	Riverfront Global Riverfront Global Growth	Y Y
J.P. Morgan Large Cap Growth	Y	Polen Global Growth	Ϋ́	RiverFront Moderate Growth & Inc.	Ϋ́
Janus Concentrated Growth	Υ	Polen International Growth	Ϋ́	Sage ETF All Cap Equity Plus	Υ
Jennison Large Growth	Y	Schafer Cullen Int'l High. Div ADR	Υ	Sage ETF Conservative	Y
Loomis Large Growth	Y	T. Rowe International Core Equity	Y	Sage ETF Growth	Y
Polen Focus Growth Raymond James RP Multi-Cap Growth	Y Y	WCM Int'l Growth (C)	N	Sage ETF Moderate Sage ETF Moderate Growth	Y Y
T. Rowe US Blue Chip Growth	Ϋ́	All-cap Growth		Stringer ETF Conservative Growth	Ϋ́
William Blair Large Cap Growth	Y	ClearBridge All-cap Growth	Υ	Stringer ETF Growth	Υ
All a an Mala		Janus Henderson All-cap Growth	Υ	Stringer ETF Income	Υ
All-cap Value Anchor All-cap Value	Υ			Stringer ETF Moderate Growth	Y
River Road Div. All-cap Value	Y Y			WestEnd Global Balanced WestEnd Global Conservative	Y Y
River Road FAV All-cap Value (W)	Ϋ́			WestEnd Global Equity	Ý
. , ,				WestEnd US Sector	Υ
All-cap Core Cookson Peirce All-cap	Υ			REITs	
ClearBridge Sustainability Leaders	Ϋ́			AEW REIT	N
EARNEST All-cap Value Blend	Υ			Invesco REIT	Υ
John Hancock All-cap Core	Υ				

C - Manager is currently closed to new investors NR - Manager is not recommended W - Manager is currently on RJCS WatchList S - This manager maintains discretion and may choose to execute transactions away from Raymond James (trade L - waranger is currently closed or new investors Nrt - waranger is not recommended we ware waranger is not recommended we ware the currently on RUCS waterclust 5 - Inis manager influent is six order to fulfill their regulatory obligation to obligation to obtain best execution, and in doing so may incur costs to investors that are in addition to the wrap fee charged. See disclosures beginning on pg. 218 for additional information.

"Eagle Asset Management, Inc., based in St. Petersburg, FL, is a wholly-ow ned subsidiary of Raymond James Investment Management ("RJIM"). Cougar Global Investments is an affiliate of RJIM and wholly ow ned by Raymond James international Canada. "Model Delivery: Under the model delivery arrangement, managers provide Raymond James with a model portfolio and are generally not involved in organizing or effecting portfolio trades. Please see additional disclosures on pg. 218.

Please see performance disclosures, ADVs, and brochures before investing with RJCS. All investments are subject to risk. There is no assurance that any investment strategy will be successful and you may incur a profit or a loss. For more information about the individual managers listed above, please refer to the quarterly A Closer Look book from your Financial Advisor or contact AMS at 727-567-4569.

## RJCS AGGRESSIVENESS RANKINGS

### All-cap Managers

Rankings based on Historical Voletilly, Financial Ratios, Dividend Yeld, Sector Weightings and Concentration of Portfolio. Managues may shift slightly quarter to quarter. Data as of 06730/2024.	al Volatility, I	Financial Ra	tios, Divide	nd Yield, Sec	tor Weightin	igs and Conce	entration of	Portfolio. Ma	anagers ma	ıy shift sligh	ntly quarter to	o quarter. Dat	ta as of 06/30/2	1024.											
Manager	# of	FY2Est F	72	5-yr Gross	5-yr Net	2008 Perf.	5-yr Beta	5-yr Std.	5-yr 5	5-yr IR Re	_	_		Wt. Median Mkt. %	% in Top 3 % in Top 10		Foreign			₩	location		Yield	Style over Long-	er Long-
			Rate		5				Aprila		Risk	Capture	Capture			egiiiniou		% TC	% WC %	% SC % Value	lue % Blend	nd %Growth	£		
John Hancock All-cap Core	45	21.3	10.4	17.1%	14.1%	N/A	1.17	24.4	1.2	0.2	. 2.6	130.7	106.8	\$93,139	%59	48%	2%	63% 3	33% 4	4% 32%	% 27%	6 41%	1.2%	All-cap Blend	Blend
Janus Henderson All- cap Growth	35	29.0	18.2	15.2%	12.3%	N/A	1.01	23.6	-2.8	ΣZ	. 2.2	106.1	105.1	\$468,519	%02	28%	%8	85% 1	13% 2	2% 10%	% 24%	%99 %	%2:0	S All-cap Growth	Srowth
Cookson Peirce All- cap	35	25.8	13.6	11.6%	8.8%	-37.0%	96:0	21.1	-1.7	W	8.2	6.98	88.8	\$64,393	61%	43%	%9	42% 5	55% 36	3% 21%	% 45%	34%	1.3%	S All-cap Blend	Blend
RJ Multi-cap Growth	40	29.0	17.4	14.1%	11.2%	N/A	0.99	24.0	-3.5	ΣZ	8.9	N/A	N/A	\$42,150	%89	27%	%0	43% 4	48% 9	9% 25%	% 50%	, 55%	%9:0	S All-cap Growth	Srowth
River Road Focused Absolute Value (W)	30	13.2	9.3	4.7%	2.0%	N/A	1.06	22.1	1.4-	MZ	4.4	110.5	108.5	\$25,942	29%	49%	10%	34% 5	28% 9	%99 %6	% 28%	%2 %	2.0%	All-cap Value	Value
EARNEST All-cap	22	16.4	10.9	11.9%	9.0%	-41.2%	0.95	20.0	-1.5	ΣZ	5.6	86.0	94.5	\$45,025	29%	32%	%0	51% 3	38% 11	11% 44%	%96 %	, 20%	1.4%	S All-cap Blend	Blend
ClearBridge Sustainability Leaders	25	23.7	12.2	13.8%	10.9%	N/A	0.93	19.7	0.4	0.1	5.6	N/A	N/A	\$185,039	26%	%98	4%	79% 2	21% 0%	%68 %0	% 21%	, 40%	1.4%	All-cap Blend	Blend
ClearBridge All-cap Growth	02	27.4	16.4	14.0%	11.1%	-39.5%	0.94	21.8	-3.1	₩.	3.5	77.3	100.6	\$211,089	%69	44%	2%	85% 1	14% 16	1% 8%	, 19%	, 72%	0.8%	. All-cap Growth	Srowth
Anchor All-cap Value	92	16.7	8.3	8.5%	5.8%	-36.6%	0.88	18.1	0.2	0.1	2.4	86.5	6:06	\$113,205	54%	25%	%9	68% 2	29% 2	2% 23%	%08 %	, 16%	2.3%	All-cap Value	Value
RJ Multi-cap Value	40	9.2	7.5	9.7%	%6.9	N/A	1.24	26.0	0.2	0.0	0.0	N/A	N/A	\$24,671	49%	78%	%0	35% 4	48% 17	17% 67%	%08 %	3%	2.9%	S All-cap Value	Value
Russell 3000 Growth	1493	29.0	16.4	18.6%	N/A	-38.4%	N/A	22.8	N/A	N/A	N/A	N/A	N/A	\$860,476	72%	25%	%0	85% 1	11% 4	4% 0%	, 19%	, 81%	%9:0	N/A	Æ
Russell 3000	2924	22.2	12.4	14.1%	N/A	-37.3%	N/A	20.4	N/A	N/A	N/A	N/A	N/A	\$181,304	25%	31%	%0	73% 2	22% 5	5% 32%	% 23%	, 45%	1.3%	N/A	<b>«</b>
Russell 3000 Value	2247	15.5	8.5	8.9%	N/A	-36.3%	N/A	20.3	N/A	N/A	N/A	N/A	N/A	\$72,328	51%	17%	%0	59% 3	35% 6	%9 23%	% 27%	%0 %	2.2%	N/A	Æ

Performance represents the RJCS gross of any fees composite. W - Manager is currently on the RJCS WatchList

/atchList NR - Manager is not recommended

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Manager statistics are drawn from FactSet. \*Fagle Asset Management (RJIM)

n from FactSet. Please see net performance beginning on Page 37. \*\*Please see RJCS performance disclosures beginning on Page 218.

## **RJCS AGGRESSIVENESS RANKINGS**

Large-cap Growth Managers

Rankings based on Historical Volatility, Financial Ratios, Dividend Yield, Sector Weightings and Concentration of	ical Volatility	, Financial	Ratios, Divid	lend Yield, Se	ctor Weight	ngs and Cond		Portfolio. N	lanagers m	ay shift slig	-	to quarter. D 10-vr	Data as of 06/30/2024. 10-vr Wt. Medi	a						Stock Allocation	nejto				
Manager	stocks	P/E	Future Gr Rate	Perf.**	Perf.**	2008 Perf.	5-yr Beta	5-yr std. Dev.	Alpha (	5-yr IR R	Residual Risk	Upside C Capture	Downside Capture	Mkt. Cap (\$Mil.)	Sectors	% in 10p 10 Holdings	Foreign	%rc	% MC	% 2S %	.	% Blend %	% Growth	Yield Style	Style over Long- term
Edgewood Large Growth (C)	20	31.9	16.7	14.4%	11.3%	-38.7%	1.12	26.9	-5.5	MZ		114.0	115.2	\$183,825	71%	28%	%9	94%	%9	%0	2%	10%	85% 0	0.6% Large	Large Aggressive Growth
Jennison Large Growth	20	33.0	18.2	18.8%	15.8%	-36.2%	1.18	27.4	-2.6	₹	6.1	108.5	105.2	\$644,314	75%	92%	%2	93%	%2	%0	%9	11%	82%	0.6% Larg	Large Traditonal Growth
J.P. Morgan Large Growth	55	33.0	18.2	20.8%	17.7%	-39.3%	1.02	24.0	1.0	0.2	6.3	116.8	97.6	\$860,476	%11%	%09	2%	%68	11%	%0	4%	15% {	81% 0	0.6% Larg	Large Traditional Growth
T Rowe US Blue Chip Growth	20	33.0	18.2	15.2%	12.3%	N/A	1.03	24.2	-3.8	ΣN	5.7	N/A	N/A	\$2,010,380	%11	%02	3%	%96	3%	1%	%2	3 %6	84% C	0.5% Large	Large Traditional Growth
Brown Large Growth	90	32.5	16.4	12.5%	9.7%	-37.5%	96.0	22.7	-5.4	₽	5.9	81.0	105.8	\$143,612	%89	45%	%0	%22	23%	——————————————————————————————————————	. %2	24% (	0 %69	0.5% Larg	Large Traditional Growth
Polen Focus Growth	25	28.9	16.4	12.1%	9.3%	-27.8%	1.00	23.3	-6.1	₹	5.4	87.0	98.9	\$410,720	75%	%89	2%	83%	%8	%0	%0	23%	0 %82	0.4% Larg	Large Traditional Growth
William Blair Large Growth	30	33.0	17.9	17.7%	14.7%	-37.2%	0.99	22.8	-1.2	₽	3.7	103.4	0.66	\$468,519	73%	64%	%0	%06	10%	%0	3%	18%	0 %62	0.5% Larg	Large Traditional Growth
Loomis Large Growth	35	25.8	18.2	17.7%	14.7%	-30.0%	0.95	22.5	-0.5	Σ	5.9	91.7	91.3	\$389,006	%69	26%	%2	91%	10%		%9	79% (	64%	0.5% Larg	Large Traditional Growth
Cantor Large Growth	40	21.8	15.1	16.3%	13.3%	N/A	1.08	21.5	0.4	0.1	5.1	Z/A	N/A	\$75,925	22%	37%	%0	28%	39%	3% 1		28% (	26% 0	0.8% Large	Large Controlled Growth
Janus Henderson Concentrated Growth	35	29.0	18.2	16.4%	13.4%	A/A	0.99	23.0	-2.3	₽	4.5	99.3	102.0	\$580,824	%69	29%	%2	%68	10%	1%	10%	24% (	0 %99	0.8% Larg	Large Traditional Growth
Aligned U.S. Blue Chip	30	28.9	16.4	15.7%	12.8%	A/A	96.0	22.5	-2.5	₽	5.6	90.5	97.8	\$210,926	%59	28%	2%	82%	18%	1 0%	12%	56% (	62% 0	0.8% Larg	Large Traditional Growth
Brown Sustainable Growth	35	33.0	16.4	17.1%	14.1%	A/A	96.0	22.3	-1.3	₽	5.0	97.0	91.8	\$150,623	73%	49%	%0	73%	27%	1 %0	. 10%	16%	74% 0	0.6% Larg	Large Traditional Growth
DSM Large Growth	25	33.0	17.9	16.9%	13.9%	-37.8%	06:0	21.3	9.0-	₽	5.8	85.3	93.2	\$2,010,380	82%	74%	%2	%96	2%	 %0	2%	3 %2	91% 0	0.4% Large	Large Aggressive Growth
ClearBridge Large Growth	40	29.0	16.4	15.9%	12.9%	-37.6%	1.02	23.6	-3.2	₽	3.7	96.5	103.5	\$468,519	64%	53%	2%	%26	3%	%0	%9	19%	75% 0	0.7% Larg	Large Traditional Growth
ClearBridge Large Growth ESG	40	29.0	16.4	16.5%	13.5%	A/N	1.02	23.6	-2.7	N N	3.5	98.5	101.1	\$410,227	64%	53%	2%	%26	3%	%0	2%	21%	74% 0	0.7% Larg	Large Traditional Growth
Congress Large Growth	40	29.0	14.3	16.0%	13.0%	-34.3%	0.83	19.6	-0.4	Σ	5.7	75.5	90.7	\$125,357	%29	34%	%0	83%	15%	2% 1	. %61	21% (	0 %09	0.9% Large	Large Traditional Growth
Eagle Large Growth*	65	29.0	16.4	19.4%	16.3%	N/A	0.98	22.5	0.3	0.1	2.7	97.2	8.66	\$1,279,206	%92	21%	%0	%98	14%	0% 1	12%	14%	74% 0	0.7% Larg	Large Traditional Growth
Russell 1000 Growth	440	29.0	16.4	19.3%	N/A	-38.4%	N/A	22.8	N/A	N/A	N/A	N/A	N/A	\$860,476	74%	21%	%0	%68	11%	0 %0	%0	19%	81% 0	%9:0	NA

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Please see net performance beginning on Page 37. \*\*Please see RJCS performance disclosures beginning on Page 218.

## RJCS AGGRESSIVENESS RANKINGS

Large-cap Blend Managers

Rankings based on Historical Volatility, Financial Ratios, Dividend Yield, Sector Weightings and Concentration of Por	cal Volatility, F	inancial Rati	os, Dividen	d Yield, Secto	or Weighting	s and Conce	entration of	Portfolio. I	/anagers ma	ay shift sligh	tly quarter to	quarter. Data	tfolio. Managers may shift slightly quarter to quarter. Data as of 06/30/2024												
Manager	# of	FY 2 Est Future Gr	5-yr ture Gr 5-	5-yr Gross 5	5-yr Net	2008 Perf.	5-yr Beta		5-yr Alpha	5-yr IR 5-	5-yr Residual	10-yr Upside	10-yr Downside Wt. Median Mkt. % in Top 3 % in Top 10	Vt. Median Mkt.	% in Top 3	% in Top 10	Foreign			Stock A	5			Yield	Style over Long-
John Hancock		ž	Rate					Dev.			KISK	Capture	Capture	Cap (smir.)	sectors	Roldings		% LC	% MC	% SC %	% Value	% Blend	%Growth		ELIP
Fundamental Large Core	45	21.3	10.4	14.9%	11.9%	N/A	1.17	23.5	4.1.8	ΣZ	5.9	111.9	111.7	\$126,007	%09	20%	2%	%22	23%	%0	30%	25%	45%	1.3%	Large Blend
Clarkston Mill (Large- Cap)	25	14.3	11.2	8.4%	2.6%	-27.5%	0.91	20.6	4.2	ΣZ	10.2	63.9	94.2	\$22,806	83%	%95	%9	33%	%29	%0	%09	25%	15%	1.3%	Large Blend
GQG US Equity	25	26.5	16.7	19.6% 1	16.6%	N/A	ΣZ	18.2	Σ	Σ	∑Z	94.5	55.2	\$746,571	%29	64%	%2	%26	3%		16%	13%	71%	%6:0	Large Blend
Allspring Large Core	20	21.4	9.11	15.0% 1	12.1%	-33.9%	1.02	20.3	6.1	ΣZ	4.3	98.5	103.6	\$111,072	25%	33%	%0	61%	39%	%0	33%	23%	44%	1.5%	Large Blend
Atlanta High Quality Select	30	22.1	10.0	10.9%	8.1%	-29.2%	0.81	17.0	£.	M	5.2	78.2	82.9	\$38,488	%29	%09	1%	41%	29%	%0	38%	35%	27%	%9.0	Large Blend
Eagle Large Core∗	80	21.8	13.7	16.7% 1	13.7%	-38.5%	1.04	20.6	1.2	0.3	3.5	109.7	102.9	\$313,548	%89	43%	%0	81%	19%	· · · · · · · · · · · · · · · · · · ·	30%	20%	20%	1.2%	Large Blend
Capital Group US Income and Growth	09	19.8	10.9	12.8%	%6.6	-32.7%	0.89	18.1	-0.7	ΣZ	5.7	0.77	89.0	\$174,010	21%	39%	2%	%88	12%	%0	38%	23%	39%	2.0%	Large Blend
Neuberger Catholic Values	35	21.3	15.2	15.3% 1	12.3%	-32.1%	1.01	20.0	0.1	0.0	3.5	86.8	97.3	\$185,039	63%	92%	%9	%82	22%	%0	18%	%67	23%	%8.0	Large Blend
Neuberger Sustainable	35	21.3	13.7	15.5% 1	12.6%	-37.1%	1.00	20.3	6:0	0.3	3.1	93.0	9.96	\$183,825	63%	53%	%2	%62	21%	——————————————————————————————————————	20%	29%	21%	1.0%	Large Blend
J.P. Morgan US Equity	20	22.2	13.2	17.3%	14.3%	A/N	1.00	19.6	2.0	1.0	2.0	N/A	N/A	\$207,965	%09	45%	1%	%88	12%	%0	26%	25%	49%	1.4%	Large Blend
Columbia Contrarian Core	75	22.7	13.1	16.3% 1	13.4%	-34.8%	96.0	19.5	2.0	6.0	2.2	105.2	99.2	\$288,909	28%	41%	1%	%88	12%	%	28%	20%	52%	1.3%	Large Blend
Pamassus Core	40	23.4	12.9	15.3% 1	12.4%	-22.2%	0.93	18.3	1.0	0.3	3.0	91.9	88.5	\$195,394	64%	45%	%0	91%	%6	%0	21%	%96	43%	1.3%	Large Blend
Clear Bridge Appreciation	92	22.7	8.11	11.2%	8.4%	-25.3%	0.87	17.3	-2.0	ΣZ	3.6	70.4	91.0	\$313,548	52%	38%	4%	%96	4%	%0	31%	27%	42%	1.6%	Large Blend
T Rowe US Large Cap Core	09	23.6	14.0	15.2% 1	12.3%	N/A	0.94	18.6	6:0	0.3	3.2	95.0	0.06	\$274,204	%95	45%	%0	82%	18%		22%	27%	51%	1.2%	Large Blend
Tandem Equity	40	21.8	6.6	9.4%	%9.9	-25.0%	0.72	14.8	-2.0	ΣZ	5.6	50.8	70.6	\$38,488	%02	39%	2%	49%	48%	3%	41%	28%	31%	1.1%	Large Blend
Tandem Large Cap Core	35	22.9	9.3	8.9%	6.1%	-16.1%	0.57	12.0	9.0	ΣZ	5.1	42.1	58.8	\$67,544	26%	33%	3%	52%	45%	3%	46%	76%	28%	1.4%	Large Blend
Eagle Gibbs Core Growth*	25	21.8	13.7	15.1% 1	12.2%	N/A	1.01	20.0	0.0	0.0	4.4	N/A	N/A	\$143,612	21%	54%	0%	%92	24%	0%	19%	34%	47%	1.1%	Large Blend
Russell 1000	1004	22.7	12.4	14.6%	e Z	-37.6%	ĕ Ž	20.1	N/A	N/A	N/A	A/A	A/N	\$207,406	%95	33%	%0	%22	23%	%0	32%	22%	46%	1.3%	ΝΆ
S&P 500	503	23.3	12.0	15.1%	e Z	-37.0%	۷ گ	19.5	N/A	N/A	A/Z	A/A	A/A	\$274,204	%95	36%	%0	84%	16%	····	30%	22%	48%	1.3%	NA A
	9																								

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List NR - Manager is not recommended C - Manager is currently closed to new investors

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Please see net performance beginning on Page 37.

\*\*Rease see RJCS performance disclosures beginning on Page 218.

## **RJCS AGGRESSIVENESS RANKINGS**

### Large-cap Value Managers

	Style over Long-	term	Large Relative Value	Large Relative Value	Large Relative Value	Large Relative Value	Large Traditional Value	Large Traditional Value	Large Traditional Value	Large Traditional Value	Large Traditional Value	Equity Income	Large Value Blend	Large Traditional Value	Large Relative Value	Large Relative Value	N/A
	Vield		1.9%	2.6%	2.0%	1.9% 1	1.7%	2.5%	3.4%	2.0%	2.3%	2.7%	2.7%	2.5%	2.0% 1	2.3%	2.2%
		% Growth	15%	%6	15%	%8	10%	4%	2%	%2	4%	%2	%9	10%	17%	17%	%0
		% Blend	31%	25%	32%	30%	28%	25%	26%	33%	44%	2%	16%	36%	30%	49%	26%
	Stock Allocation	% Value	54%	%99	23%	%29	%29	71%	%89	%09	52%	15%	78%	54%	53%	34%	74%
	Stock	os %	%0	%0	%0	%0	%0	%0	%0	%0	%0	3%	%0	%0	2%	%0	%0
		% MC	35%	26%	30%	25%	37%	36%	36%	25%	%02	11%	32%	%9	19%	28%	36%
	_	NCC	92%	74%	402	75%	%89	64%	64%	75%	30%	23%	%89	94%	%62	72%	64%
	p Foreign		%0	2%	%0	2%	2%	%0	20%	3%	%0	8%	16%	3%	%0	%0	%0
	3 %in Top	운	37%	36%	33%	33%	26%	34%	38%	31%	46%	45%	25%	34%	29%	46%	18%
	% in Top 3	Sectors	54%	44%	22%	46%	52%	51%	28%	28%	49%	22%	54%	62%	22%	%99	51%
Data as of 06/30/2024.	_	(\$Mil.)	\$69,790	\$90,768	\$84,566	\$93,948	\$75,925	\$61,948	\$61,106	\$126,007	\$27,343	\$126,103	\$49,816	\$113,266	\$145,515	\$103,215	\$84,181
Data as of (	10-yr Downside	Capture	109.0	103.0	105.2	N/A	92.6	92.0	82.4	N/A	90.9	88.8	90.9	88.8	85.1	85.4	N/A
r to quarter.		Capture	129.1	128.8	132.1	N/A	115.5	85.2	92.6	N/A	123.7	91.9	103.3	102.1	95.1	84.4	N/A
ghtly quart	5-yr Residual	Risk	3.0	4.1	3.7	3.7	3.2	3.6	4.7	3.3	4.9	0.9	2.2	2.7	2.7	5.5	N/A
ay shift sli	5-vr R		8.0	9.0	0.2	<u>6.</u>	6.0	Σ	6:0	6:0	0.8	0:0	0.7	9.0	0.5	0.1	N/A
Managers n	5-vr Alpha		2.3	1.7	0.7	6.7	3.0	-1.7	4.1	3.0	4.0	0.3	1.6	1.7	4:1	0.5	N/A
of Portfolio.	5-yr Std.		23.8	22.6	21.3	21.3	21.3	19.7	18.8	20.2	18.4	17.4	19.0	17.5	16.9	16.7	19.9
centration o	5-vr Beta		1.19	1.12	1.06	1.05	1.06	0.98	0.92	1.00	0.89	0.83	0.95	0.87	0.84	0.80	N/A
ings and Con	2008 Perf.		-40.2%	-37.0%	-33.9%	N/A	-32.9%	-32.5%	-23.5%	N/A	-28.4%	-25.1%	NA	-33.9%	-32.4%	-17.0%	-36.9%
ctor Weight	5-yr Net	Perf.**	9.4%	8.5%	7.2%	13.4%	%9:6	4.4%	10.0%	9.3%	%8.6	2.5%	7.6%	7.3%	%6.9	2.7%	N/A
lend Yield, Se	5-yr Gross	Perf.*	12.3%	11.3%	10.0%	16.4%	12.4%	7.1%	12.9%	12.2%	12.7%	8.3%	10.4%	10.1%	9.7%	8.5%	%0.6
Ratios, Divid	5-yr Future Gr	Rate	9.6	9.3	9.6	11.2	10.5	8.2	9.8	9.3	8.6	9.1	80.	8.5	8.8	8.3	8.5
, Financial F	FY 2 Est		14.5	13.3	14.9	15.7	15.1	13.6	10.8	15.5	13.8	16.8	12.1	16.4	18.7	16.5	15.7
cal Volatility	ъ #	stocks	45	40	20	42	8	35	40	65	30	30	80	42	20	30	846
Rankings based on Historical Volatility, Financial Ratios, Dividend Yield, Sector Weightings and Concentration	Manager	9	TCW Large Value	Columbia Large Value	Diamond Hill Large- cap Equity	Putnam LCV U.S. Concentrated	Boston Partners Large Value	Delaware Large Value (W)	EIC Value	T Rowe US Value Equity	Beutel, Goodman Large cap Value	The London Co. Income Equity	BlackRock Equity Dividend	MFS Large Value	Westwood Large Value	Coho Relative Value	Russell 1000 Value

W - Manager is currently on the RJCS WatchList Performance represents the RJCS gross of any fees composite.

NR - Manager is not recommended

C - Manager is currently closed to new investors

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## RJCS AGGRESSIVENESS RANKINGS

### Mid-cap Managers

on Histori	ical Volatility,	Financial Ra FY 2 Fst	atios, Divide 5-yr	and Yield, Sec	ctor Weightin	igs and Conc			lanagers m	- S	htly quarter 5-yr	to quarter. 10-yr	Data as of 06/30/2024.	30/2024. Wt. Median	%in Ton 3	%				Stock Allocation	cation				Style over Long-
Manager	# of stocks	P/E	Future Gr Rate	Perf.**	Perf.**	2008 Perf. 5-yr Beta		Dev. 5	5-yr Alpha	5-yrIR R	Residual Risk	Upside Capture	Downside Capture	Mkt. Cap (\$Mil.)	Sectors	10 Holdings	Foreign	% FC	% MC %	% SC %	%	Blend %(	Growth	Yield	term
Spyglass Mid-cap Growth (W)	25	32.5	28.0	8.2%	5.5%	N/A	1.30	33.9	-2.2	N N	11.0	N/A	N/A	\$9,996	%59	53%	%2	%9	82% 1	12%	5% 40	40% €	25% 0	0.2%	Mid Growth
Clearbridge Mid-cap Growth	65	28.2	17.3	10.8%	7.9%	N/A	1.04	26.0	0.7	0.1	8.8	0.66	100.1	\$29,579	%29	32%	1%	13%	%28	%0	20% 36	36%	0 44%	0.4%	Mid Growth
Fuller & Thaler Behavioral Mid-cap Value	92	10.7	8.4	10.4%	%9'.2	N/A	1.03	24.6	1.7	0.3	5.2	N/A	N/A	\$14,731	%99	32%	%0	%6	%88	3%	76% 16	16%	8% 2	2.3%	Mid Value
Aligned Mid-cap Equity	22	26.6	13.6	11.8%	%0.6	-34.5%	0.94	22.6	2.6	0.5	5.7	130.4	94.3	\$36,849	%09	45%	%8	18%	. %62	3%	23% 61	61% 1	16% 0	0.9%	Mid Blend
Eagle Mid Growth*	82	29.4	15.1	%2.6	%6.9%	-38.8%	0.95	23.6	0.0	Σ	3.4	105.4	98.3	\$25,929	29%	22%	4%	%2	91%	. 5%	16% 34	34%	20% 0	0.6%	Mid Growth
DF Dent Mid Cap Growth	40	30.8	14.3	%6.9	4.2%	ΝΆ	0.88	22.1	-2.1	Σ	4.4	94.2	96.1	\$27,352	63%	45%	%2	23%	%89	%8	21% 50	20%	28% 0.	2%	Mid Growth
EARNEST Mid-cap	22	14.4	9.3	11.3%	8.5%	-40.0%	0.94	22.1	2.1	0.5	4.3	109.1	92.6	\$17,478	%99	32%	%0	26%	%89	**************************************	58% 28	28% 1	14%	1.7%	Mid Blend
Allspring Mid-cap Value	09	15.3	8.6	11.2%	8.3%	N/A	96.0	22.9	2.7	8.0	3.4	112.9	93.9	\$20,700	23%	31%	2%	16%	%62	2%	76% 21	21%	3% 2.	%0:	Mid Value
Clarkston Founders (Mid-Cap)	25	15.1	11.2	8.5%	5.7%	N/A	0.76	19.1	0.5	0.1	7.7	N/A	N/A	\$14,399	%98	62%	11%	24%	%92	<b>%</b> 0	65% 19	19% 1	15% 1	1.1%	Mid Blend
Parnassus Mid-cap	40	22.1	11.8	%8.9	4.0%	-28.3%	0.87	20.9	6.	₩	5.4	91.5	97.1	\$38,918	%59	34%	2%	24%	%92	%0	54% 32	32% 1	14%	1.2%	Mid Blend
Kayne Mid Core	30	22.9	11.0	12.1%	9.3%	-28.6%	0.86	20.5	3.2	9.0	5.0	123.6	87.4	\$19,057	73%	43%	%0	%0	35%	2%	37% 34	34% 2	29% 0	0.9%	Mid Growth Blend
Boston Partners Mid Value	135	15.7	0.6	11.4%	8.6%	-31.8%	0.97	22.9	2.8	1.2	2.3	113.8	92.4	\$19,615	53%	16%	1%	12%	82%	%9	58% 30	30% 1	12% 1	1.7%	Mid Value
Anchor Mid-cap Value	22	16.3	6.6	%5.9	3.7%	-27.2%	0.81	19.2	-1.2	N N	3.0	82.9	86.9	\$19,273	23%	27%	1%	19%	. %52	- % <i>L</i>	53% 36	39%	9% 2.	.2%	Mid Value
Nuance Mid Value	22	13.4	8.5	5.4%	2.7%	N/A	0.67	17.2	-1.5	¥	2.0	2.99	76.4	\$9,133	%59	49%	15%	25%	51% 2	24%	57% 28	28% 1	15% 2.	.7%	Mid Value
Russell Midcap Growth	330	24.9	13.2	%6.6	N/A	-44.3%	N/A	24.6	N/A	N/A	N/A	N/A	N/A	\$29,849	%09	16%	%0	%0	100%	%0	0% 43	43% €	22% 0	0.7%	ΝΆ
Russell Midcap	807	18.1	10.2	9.5%	N A	-41.5%	N/A	23.2	N/A	N A	N A	N/A	N/A	\$23,246	20%	%9	%0	%0	100%	* %0	52% 31	31% 1	17% 1	1.6%	ΝA
Russell Midcap Value	669	15.5	8.9	8.5%	N/A	-38.4%	N/A	23.6	N/A	N/A	N/A	N/A	N/A	\$20,160	48%	%2	%0	%0	100%	. %0	74% 26	56%	0% 1	1.9%	ΝΆ
30, 0 - 4, - 4, - 4, - 4, - 4, - 4, - 4,	71 0 044 -1-	9																							

Performance represents the RJCS gross of any fees composite. W - Manager is currently on the RJCS WatchList NR - Ma

t NR - Manager is not recommended C - Manager is currently closed to new investors

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### **RJCS AGGRESSIVENESS RANKINGS SMID-cap Managers**

Rankings based on Historical Volatility, Financial Ratios, Dividend Yield, Sector Weightings and Concentration	ical Volatility,	Financial R	atios, Divide	and Yield, Sec	tor Weightin	gs and Conce		of Portfolio. Managers may shift slightly quarter to quarter.	anagers ma	y shift sligh	tly quarter to		Data as of 06/30/2024.	0/2024.											
Manager	# of	FY 2 Est	5-yr	5-yr Gross	5-yr Net	2008 Bort		5-yr Std. 5-1	5-vr Alpha	Savr ID De	5-yr		10-yr \	dian	% in Top 3	% in Top	Toroign			Stock Allocation	cation			vield Styl	Style over Long-
Manager				Perf.**	Perf.*	2000 Peri.				¥		Capture (	Capture	(\$Mil.)	Sectors	gs	Loreign	% 77%	% WC %	%SC %V	%Value %B	% Blend %G	% Growth		term
Eagle SMID-cap Select*	30	20.7	10.8	9.7%	%6.9	N/A	0.93	25.0	1.7	0.2	7.8	N/A	N/A	\$6,853	%89	43%	%8	9 %0	8 %69	31% 31	31% 40	40% 2	1 1	1.1% s <sub>1</sub>	SMID Growth Blend
Fuller & Thaler Behavioral SMID Core	55	14.7	8.6	12.1%	9.2%	N/A	1.02	26.8	3.6	0.7	5.1	N/A	N/A	\$12,275	%95	32%	%0	2% 7	78% 2	20% 56	26% 26	29% 1	15% 1	1.8% s	SMID Blend
Kayne SMID-Cap	30	23.7	13.3	12.1%	9.2%	-29.9%	0.81	22.7	4.4	0.5	8.8	122.6	86.9	\$13,283	74%	42%	%0	8 %0	94% 6	6% 34	34% 4	45% 2	21% 0.	%6	SMID Growth Blend
River Road Small- to Mid-cap Value	02	12.2	9.0	8.1%	5.4%	N/A	0.90	24.3	9.0	0.1	5.7	N/A	N/A	\$4,663	28%	31%	%0	7 %0	49% 5	51% 61	61% 30	30%	9%	1.4% s	SMID Value Blend
Conestoga SMID Growth	20	33.7	15.0	8.0%	5.2%	N/A	0.85	23.2	6.0	0.2	5.8	110.4	95.2	\$7,039	%98	35%	%2	\$ %0	59% 4	41% 13	13% 28	28% 5	29% 0	0.5% Sh	SMID Growth
Eagle SMID-cap Strategy*	99	19.4	11.5	10.1%	7.3%	-34.9%	0.86	22.9	2.2	0.4	5.9	106.3	94.4	\$6,762	24%	27%	2%	3 %0	59% 4	41% 40	40% 28	28% 3	32% 1	1.4% SN	SMID Growth Blend
EARNEST SMID	22	12.1	8.6	11.7%	8.8%	-36.9%	0.94	24.5	3.4	9.0	6.3	113.1	93.8	\$7,412	%89	29%	%0	9 %9	65% 2	29%   66	27.	22% 1.	12%	1.8% s	SMID Blend
Atlanta SMID (C)	20	19.1	11.8	10.6%	%9''	-24.9%	0.82	21.7	2.9	0.5	5.4	106.9	80.0	\$13,784	%02	35%	%0	8 %0	88%	2% 50	20% 30	30% 2	20% 0	% %6:0	SMID Growth Blend
Loomis SMID (C)	80	14.0	10.7	11.4%	8.4%	-33.5%	0.88	23.4	3.5	9.0	5.6	98.6	93.8	\$7,422	28%	20%	3%	2% 6	62% 3	36% 45	45% 32	32% 2	1 1	1.0% s	SMID Value Blend
Chartwell Small-Mid cap Value*	09	14.1	8.7	6.1%	3.4%	N/A	0.93	24.8	-1.5	ΣZ	3.5	96.4	96.3	\$4,130	49%	23%	2%	3% &	50% 4	47% 67	67% 2	21% 1:	12%	1.6% s	SMID Value Blend
GW&K SMID	82	19.7	13.0	10.6%	7.8%	-35.6%	0.86	22.5	2.7	9.0	4.2	96.4	90.2	\$7,425	53%	19%	%0	9 %0	8 %99	34% 35	35% 29	29% 3	36% 1	1.0% Sh	SMID Growth Blend
Clarkston Partners (SMID-Cap) (C)	25	14.0	12.0	%2'9	3.9%	N/A	0.74	20.2	-0.4	ΣZ	7.4	N/A	N/A	\$8,236	81%	%99	%9	5% 7	73% 2	21% 54	54% 20	20% 2	25% 1	1.3% s	SMID Blend
Copeland Smid-cap Dividend Growth	70	20.8	9.5	8.8%	6.1%	N/A	0.74	19.6	1.5	0.3	4.6	86.9	85.1	\$6,967	%99	20%	4%	9 %0	64% 3	36% 30	30% 36	39% 3	31% 1	1.9% s	SMID Blend
Russell 2500 Growth	1244	21.1	14.2	%9'.	N/A	-41.5%	N/A	26.6	N/A	N/A	N/A	N/A	N/A	\$6,014	%29	10%	%0	€ %0	9 %68	61% 06	% 3%	9 %88	0 %29	%9:0	N/A
Russell 2500	2415	16.1	11.1	8.3%	N/A	-36.8%	Z A	25.8	N/A	A/N	N/A	N/A	N/A	\$6,569	20%	4%	%0	3 %0	57% 4	43% 47	47% 29	29% 2	24% 1	1.4%	N/A
Russell 2500 Value	1835	14.0	6.6	8.0%	N/A	-38.4%	A/N	26.4	N/A	N/A	N/A	N/A	N/A	\$6,824	23%	2%	%0	9 %0	67% 3	33% 73	73% 27	27% (	1   1	1.9%	N/A
Performance represents the RJCS gross of any fees composite.	ints the RJC	CS gross	of any fee.	s composit		W - Manager is cur	er is curre	rently on the RJCS WatchList	e RJCS M	/atchList		NR - Mana	ger is not	NR - Manager is not recommended		C - Manager is currently closed to new investors	er is curre	ntly close	d to new	investors					

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Chartwell Investment Partners, LLC is a wholly owned subsidiary of RJIM

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## **RJCS AGGRESSIVENESS RANKINGS**

### Small-cap Managers

Rankings based on Historical Voletility, Financial Ratios, Dividend Yield, Sector Weightings and Concentration  # of FY 2Est 5-17 5-17 5-17 Financial Research	al Volatility # of	, Financial R FY 2 Est	Satios, Divide	end Yield, Sec 5-yr Gross	ctor Weighti 5-yr Net	ngs and Cond	centration	of Portfolio. 5-yr Std.	Managers r	may shift sli	ightly quarte 5-yr	er.	Data as of 06/30/2024.	dian	% in Top 3	% in Top				Stock Al	Stock Allocation				Style over Long-
Manager	stocks		ruture Gr Rate	Perf.**	Perf.**	2008 Pert. 5-yr Beta			5-yr Aipna	5-yr IR	Kesidual Risk	Upside Capture	Downside Capture	(\$Mil.)	Sectors	10 Holdings	Foreign	» CC	% MC %	% 2S%	% Value %	Blend	% Growth	Yield	term
Wasatch Small-cap Value	09	16.2	13.6	11.3%	8.4%	-41.6%	1.01	30.0	4.5	0.5	9.2	135.0	95.3	\$3,594	%89	25%	%0	%0	31% 6	%69	24%	43%	33%	1.3%	Small Blend
Fuller & Thaler Small- cap Value (C)	98	8.6	7.0	12.0%	9.1%	-35.3%	1.10	31.6	4.7	8:0	5.7	117.6	200.7	\$4,654	%29	30%	2%	%0	52% 4	. 48%	%92	13%	11%	2.6%	Small Value
ClearBridge Small-cap Growth	80	24.1	15.0	5.4%	2.7%	N/A	0.98	27.6	-0.5	<b>≥</b>	7.5	110.2	9.66	\$5,455	64%	28%	%0	%0	44% 5	%95	12%	25%	%89	0.3%	Small Growth
John Hancock Small Core	80	16.8	8.4	11.7%	8.8%	N/A	0.94	25.8	4.6	6:0	5.3	115.6	94.1	\$4,071	22%	19%	%0	%0	9 %98		25%	20%	25%	1.0%	Small Core
Eagle Small Growth*	92	23.4	15.8	%2.9	3.9%	-35.3%	0.92	25.5	9.0	0.1	6.4	87.5	94.1	\$6,068	64%	23%	5%	%0	31% 7	%02	18%	27%	24%	%9:0	Small Growth
Royce Small Total Retum	92	11.2	10.8	10.0%	7.2%	-30.4%	0.84	24.2	3.1	9:0	5.2	89.7	85.6	\$2,540	71%	27%	%0	%0	35% 6	%59	%95	78%	16%	1.4%	Small Value
Fuller & Thaler Behavioral Small-cap Equity (C)	110	12.4	10.0	14.3%	11.4%	N/A	0.84	23.7	7.5	<del>.</del> .	7.1	N/A	N/A	\$6,085	63%	24%	%0	%0	53% 4	, 41%	46%	33%	21%	1.5%	Small Blend
GW&K Small-cap (C)	06	19.4	13.2	%0.6	%0.9	-30.4%	0.88	24.1	2.2	0.5	4.4	0.06	88.2	\$4,066	23%	19%	5%	%0	23% 7	. %12	33%	73%	44%	1.3%	Small Growth Blend
Atlanta Small-cap (C)	92	17.9	12.0	%0.6	6.1%	-19.3%	0.70	20.3	2.9	9.0	7.3	84.3	75.5	\$3,932	64%	35%	%0	%0	16% 8	84%	15%	27%	28%	1.0%	Small Growth Blend
Kayne Small-cap (C)	30	21.1	10.3	13.4%	10.5%	-28.2%	09:0	17.9	7.4	1.0	7.4	112.4	63.7	\$7,153	%98	%99	3%	%0	58% 4	42%	%8	54%	38%	1.3%	Small Growth Blend
Russell 2000 Growth	1053	20.1	15.0	6.2%	N/A	-38.5%	N/A	27.3	N/A	N/A	N/A	N/A	N/A	\$3,849	%99	11%	%0	%0	0% 1	100%	%0	%97	74%	%9:0	N/A
Russell 2000	1920	15.1	12.0	%6:9	N/A	-33.8%	N/A	27.0	N/A	N/A	N/A	N/A	N/A	\$3,074	48%	%9	1%	%0	0% 1	100%	35%	78%	37%	1.4%	N/A
Russell 2000 Value	1401	11.6	8.5	7.1%	N/A	-41.9%	N/A	28.2	N/A	N/A	N/A	N/A	N/A	\$2,576	21%	2%	%1	%0	0% 11	. 100%	%02	30%	%0	2.2%	N/A
Performance represents the RJCS gross of any fees composite.	ts the RJ	CS gross	of any fee	is composi	te.	W - Manager is cu	ger is cur	rently on	rrently on the RJCS WatchList	WatchLis	tt.	NR - Man	NR - Manager is not recommended	recommende		C - Manager is currently closed to new investors	er is curre	ntly close	d to new	investors	"				

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# RJCS AGGRESSIVENESS RANKINGS

**Equity Income Managers** 

Rankings based on Historical Volatility, Financial Ratios, Dividend Yield, Sector Weightings and Concentration of Portfolio. Man	al Volatility, Financial Ra	tios, Dividend	Yield, Secto	or Weightings	and Concent	ration of Port		gers may shi	agers may shift slightly quarter to quarter.	arter to quar	ter. Data as	Data as of 06/30/2024.													
Menager	# 0 2 0 1	FY2 Est Future Gr	5-yr	5-yr Gross	5-yr Net	2008 Parf		5-yr Std. f.,	four Alpha	5.vr ID Bool	١.	10-yr 10	10-yr Wt.	Wt. Median % in Top 3	op 3 % in T	% in Top 10 Foreign			Sec	Sector Allocation			Vield	Style	over Long-
ion in the second		P/E	Rate												ors Hok		Financials	ials Staples	oles Energy	y Industrials	ials Utilities	es Com. Serv.			
Edge SMID Dividend	70	16.1	6.6	8.4%	. 2.6%	-26.9%	0.93	25.1	0.7	0.1 5	5.4 10	106.6 98	98.1 \$6	\$9,194 51%		23% 0%	, 19%	3%	%1 %	21%	, 4%	. 5%	2.4%	SMID Dividend	idend
RJ Multi-cap Eq Inc	30	12.9	7.5	3.3%	%9.0	Z/A	1.19	25.1	-5.4 N	9 WN	8.8 N	Ž VA	N/A \$2	\$29,841 48%		38% 0%	, 25%	, 10%	%9 %	%6	%0	. 4%	3.2%	6 All-cap Value	alue
Schafer Intl High Dividend ADR	45	10.7	6.5	8.1%	5.3%	-39.5%	0.92	18.9	1.8	0.5 4	4.0 8	84.4 91	91.1 \$5	\$57,501 57%		33% 94%	31%	, 11%	%2 %	15%	. 5%	2%	4.2%	value Blend	lend
Federated Intl Strat Value Dividend	25	12.8	5.0	6.3%	3.5%	N/A	0.68	15.1	0.9	0.1 6	6.8 41	46.4 75	75.6 \$7.	\$75,664 50%		94% 84%	15%	, 16%	% 18%	1%	14%	, 13%	5.1%	6 Equity Income	emoc
Guardian Global Dividend	40	23.7	6.6	12.1%	9.2%	-34.9%	0.79	16.6	2.1	0.3 6	6.2 8	84.7 87	87.2 \$24	\$244,776 53%		45% 39%	14%	, 10%	% 12%	13%	1%	5%	2.6%	Global Growth Blend	th Blend
Capital Group World Dividend Growers	80	16.1	9.1	8.7%	2.9%	Z/A	0.85	17.6	-1.6 N	NM S	5.9 61	69.0	91.3 \$7.	\$74,877 48%		27% 46%	15%	, 12%	%9 %	19%	%8 .	3%	3.3%	6 Global Value Blend	e Blend
Bahl & Gaynor Income Growth	20	19.1	6.7	%6.6	7.1%	Z/A	0.83	17.2	-2.8 N	ω MN	6.3 6	66.0 89	89.3 \$14	\$145,515 48%		41% 0%	.11%	, 12%	11%	13%	%2	%0	2.8%	6 Large Blend	lend
Epoch Global Equity Yield	110	15.4	8.0	9.2%	6.4%	-31.5%	0.83	17.6	-0.9	9 MN	6.7 5	57.6 82	82.4 \$11	\$116,993 49%		20% 28%	13%	%6	% 3%	12%	%9 .	%8	3.2%	6 Global Value Blend	e Blend
Hamlin Equity Income	25	17.4	6.7	13.1%	10.2%	-27.7%	0.94	19.3	4.2	1.3 3	3.2 99	99.1 87	rά	\$68,489 48%		47% 4%	, 17%	, 14%	%6 %	17%	. 5%	3%	3.0%	6 Al-cap Value Blend	e Blend
River Road Dividend All-cap Value	09	14.2	7.5	7.4%	4.6%	-28.4%	0.95	19.8	£. 5	MN 4	4.6 8:	82.6 92.	9	\$61,948 48%		34% 5%	, 16%	, 14%	% 11%	42/	10%	%8 %	3.2%	6 Equity Income	оше
Sterling Equity Income (W)	30	18.7	1.6	11.8%	8.9%	N/A	0.95	19.3	2.8	0.7 3	3.8 10	105.5 86.	9	\$103,848 61%		46% 0%	, 56%	, 12%	% 2%	13%	%0 ,	%0	2.4%	6 Large Blend	lend
Eagle Equity Income*	40	19.1	9.1	8.9%	6.2%	-27.9%	0.87	17.8	-3.9 N	ω MN	6.3 6.	64.7 98.	o,	\$177,022 53%		37% 3%	13%	%8	%1 %	11%	3%	2%	2.5%	6 Large Value Blend	e Blend
Dearborn Core Rising Dividend	20	23.6	9.3	10.8%	8.0%	Z/A	0.82	16.6	-1.9 N	ω MN	5.0 6	67.6 85	85.2 \$11	\$116,993 53%		29% 0%	, 11%	, 11%	% 4%	17%	%9	. 4%	2.0%	6 Large Blend	lend
ClearBridge Dividend	55	16.5	10.9	11.5%	8.6%	-22.0%	0.88	17.9	7 6:1-	ω MN	5.6 7	71.3 92	92.3 \$13	\$138,039 43%		32% 11%	17%	, 11%	%6 %	4.2	2%	%6	2.4%	6 Large Value Blend	e Blend
Eagle Gibbs Equity Income*	25	19.2	2.6	14.4%	11.5%	A/N	0.86	17.2	1.1	0.2 4	4.5 N	Ž VA	N/A \$15	\$154,107 58%		%0 %89	, 13%	, 2%	%6 %	12%	, 2%	. 2%	2.2%	6 Equity Income	оше
Columbia Dividend Income	80	17.6	7.9	11.8%	8.9%	Z/A	0.77	16.6	-0.1	ω MN	9.9	70.6 82	82.4 \$15	\$154,107 51%		27% 0%	, 19%	%6 %	%8 %	13%	. 2%	5 4%	2.5%	6 Large Blend	lend
Schafer High Dividend	40	13.4	8.3	%9.2	4.8%	-28.8%	0.93	18.7	-1.0 N	ω	3.2 8.	83.9	90.2 \$13	\$133,771 47%		33% 11%	21%	, 11%	%8 %	13%	%9	%2	3.5%	6 Equity Income	оше
CWP Enhanced Dividend Income	20 (0-50% covered)	19.1	6.9	11.8%	%0.6	Z/A	0.80	15.6	2.7	0.8 3	3.5 74	75.0 75	75.9 \$18	\$183,663 51%		%0 %95	21%	%6	%1 %	12%	. 1%	3%	4.1%	6 Covered Call	
Eagle Enhanced Income*	31 (90-100% covered)	16.5	2.6	A/A	N/A	Z/A	Z/A	₹ Ž	Z Z	Z A	Z A	Ž V V	N/A \$19	\$195,394 58%		51% 0%	, 22%	%9 %	% 2%	8%	%0	. 14%	3.3%	6 Covered Call	Call
Schafer Enhanced Equity	35 (20-40% covered)	12.8	0.9	7.8%	5.1%	Ϋ́	1.14	18.8	2.1	0.3 7	7.9 11	113.2 98.	ιņ	\$78,238 43%		39% 8%	, 14%	, 15%	% 11%	%6	88	9 10%	7.3%	6 Covered Call	Call
Federated Strategic Value Dividend	40	12.3	0.9	5.4%	2.7%	-27.2%	ΣZ	16.7	Z W Z	z V	NM 3	31.5 78	78.0 \$6	\$68,514 54%		37% 22%	13%	, 13%	% 16%	2%	22%	%6 %	5.2%	6 Equity Income	emoo
Dearborn High & Rising Dividend	25	19.2	7.2	8.7%	2.9%	N/A	0.77	16.5	-3.1 N	NM 7	7.2 59	59.5 84	84.5 \$6	\$61,198 47%		49% 0%	. 2%	%6	%6 %	50%	%2	. 4%	3.2%	6 Large Blend	lend
Shelton Equity Income	30 (90-100% covered)	15.7	10.5	8.3%	5.5%	∢ Ž	1.02	16.4	2.7	0.5 5	5.3 10	101.0 89	89.3 \$12	\$124,504 56%		40% 0%	, 12%	%9	%4 %	8	5%	%6	7.8%	6 Covered Call	Call
S&P 500	503	23.3	12.0	15.1%	N/A	-37.0%	N/A	19.5	Z	N/A	Z A	Z A/Z	N/A \$27	\$274,204 56%		%0	, 12%	%9 %	% 4%	%8	5%	%6 :	1.3%	NA NA	
Russell 1000 Value	846	15.7	8.5	%0.6	N/A	-36.9%	N/A	19.9	N/A	N/A N/	N/A N	N/A N/	N/A \$8	\$84,181 51%		18% 0%	, 23%	, 8%	%8 %	14%	, 5%	5 4%	2.2%	, NA	
Dorformspace represent	O same SOI of other	, dood, food,	ompoeito		*	Monogo	0	94 90 : 11	300		2	A cooper			0										

Performance represents the RJCS gross of any fees composite.
W - Manager is currently on the RJCS WatchList
NR - Manager is not recommended
C - Manager is currently closed to new investors
W - Manager is currently closed with the RJCS WatchList
Dast performance does not guarantee future results. All investments are subject to risk and you may incur a profit or a loss. Asset allocation and diversification do not ensure a profit or protect against a loss. Indices are not available for direct investment. Any investor who attempts to mimic the performance of an index would incur fees and expenses which would reduce returns.

FactSet. Please see net performance beginning on Page 37.
 \*\*Please see RJCS performance disclosures beginning on Page 218.

# **RJCS AGGRESSIVENESS RANKINGS**

International & Global Managers

Rankings based on Historical Volatility. Financial Ratios. Dividend Yield, Sector Weightings and Concentration of Portfol	cal Volatility.	Financial R	Ratios, Divid	and Yield, Sec	tor Weightin	as and Conce	entration of	ó	Managers may shift slightly quarter to quarter,	shiftslightly	quarter to qu		Data as of 06/30/2024	24.											
Manager	# of stocks	FY 2 Est P/E	# of stocks PY 2 Est 5-yr Future 5-yr Gross	5-yr Gross Perf.**	5-yr Net Perf.**	2008 Perf.	5-yr Beta	<del>-</del> j	5-yr Alpha 5-	5 5-yrlR Res	5-yr 10-yr Residual Cap Risk Cap	m	10-yr Wt. Downside Mi Capture (	dian Cap	% in Top 3 % ii Sectors Hol	% in Top % in 10 Cou Holdings	% in Top 3 Foreign Countries	ign Emerging Markets	ging kets Japan	an		Country Allocation France Germany	Switzerland	Yield	Style over Long- term
Causeway Intl Value ADR	55	12.8	2.6	%6.6	%0.7	N/A	1.21	25.2	3.1	0.4 7	7.1 N	N/A	N/A \$4	\$48,601 5	51% 3	33% 15	151% 100%	2%	11%	% 35%	% 16%	%6	5.4%	3.3%	Value Blend
WCM Focused Growth Intl ADR (C)	32	23.4	11.5	10.7%	7.7%	-33.1%	1.09	23.7	1.3	9.0	9.3 18	185.8 94	94.3 \$7	\$73,424 6	60% 4	43% 14	146% 66%	%2 %	%0	42%	% 11%	%	2.0%	1.0%	Traditional Growth
Loomis Sayles Global Growth ADR	40	25.3	16.4	12.0%	9.1%	A/A	1.05	22.5	Ž.	0.1 8	8.9 Z	Z A N	N/A \$2;	\$222,683 6	64% 5	50% 8	80% 32%	%6 %	4%	%8 %	, 1%	%0	5.4%	0.7%	Global Growth Blend
ClearBridge Intl Value ADR (W)	99	12.8	0.6	8.6%	5.8%	-40.3%	1.15	24.0	2.0	0.3	6.6 11	115.4 10	104.4 \$4	\$49,780 5	53% 3	30% 14	140% 93%	%8 %	19%	% 20%	% 19%	%8	5.4%	3.2%	Value Blend
Polen International Growth	25	20.4	14.3	3.9%	1.3%	A/A	0.90	20.9	-0.9	NM	10.5 N	Z A X	N/A \$5	\$58,305 8	9 %08	64% 14	147% 72%	% 4%	3%	% 17%	%9 %	19%	2.4%	1.4%	Traditional Growth
Polen Global Growth	25	27.0	15.5	10.4%	%9'.2	A/A	0.97	20.6	0.1	0.0	7.8 N	z V	N/A \$2;	\$237,085 70	20% 5	59% 18	187% 23%	%0 %	%0 	% 2%	, 4%	10%	%0.0	0.7%	Global Traditional Growth
ClearBridge Intl Growth ADR ESG	55	22.6	10.6	7.9%	5.1%	-36.6%	0.99	21.1	1.5	0.2 6	6.9 14	143.0 96	95.5 \$8	\$86,552 5	57% 3	36% 12	128% 92%	% 4%	11%	% 18%	% 10%	%6	8.0%	1.7%	Traditional Growth
ClearBridge Intl Growth ADR	55	23.3	10.6	7.5%	4.8%	-36.6%	0.99	20.8	1.2	0.2 6	6.4 14	141.1	96.0 \$87,	487	57% 3	36% 13	130% 93%	% 4%	11%	% 18%	13%	%8	%9:2	1.8%	Traditional Growth
Capital Group Global Growth	100	22.5	15.2	13.8%	10.9%	A/A	1.08	21.7	2.4	0.5	4.9 13	138.4 96	96.7 \$16	\$162,977 5	54% 3	32% 7:	73% 43%	%8 %	- 5%	%	%6 %	1%	2.7%	1.5%	Global Growth Blend
John Hancock Global ADR	35	17.3	10.1	8.5%	5.7%	A/A	1.03	20.8	-3.1	Ψ Z	5.0 10	103.8 96	99.1 \$4	\$45,481 6	9 %29	50% 16	169% 40%	% 5%	%0 %	%6 %	%2 9	%0	0.0%	1.8%	Global Growth Blend
Capital Group International Growth	110	19.3	12.0	6.8%	4.1%	-40.2%	1.07	22.1	1.2	0.2 5	5.2 135.	9	100.8 \$7	\$74,877 5	52% 2	29% 12	125% 93%	% 18%	13%	10%	% 12%	%2	6.2%	2.2%	Traditional Growth
Neuberger Intl Growth Blend	02	17.2	11.0	8.0%	5.3%	-37.4%	1.00	20.6	1.6	0.3 4	4.8 11	111.8 96	96.7 \$4	\$44,041 5	57% 2	25% 14	145% 89%	% 1%	18%	% 27%	% 1%	11%	9.4%	2.3%	Growth Blend
Mondrian Intl ADR	40	10.5	7.0	6.8%	4.0%	-35.5%	0.93	19.6	9.0	0.1	5.6 8%	82.3 86	89.6	\$39,076 5	50% 3	36% 15	155% 100%	%2 %6	% 59%	% 26%	%6 %	2%	3.8%	4.0%	Value Blend
Guardian Fundamental Global Equity	52	25.2	11.4	9.6%	6.8%	A/A	0.87	18.2	6.0-	ω N N	9.9 N	Z V V	N/A \$1	\$113,884 5	9 %69	61% 18	182% 31%	%0 %	%0 %	%8 %	, 12%	%0	3.1%	1.6%	Global Growth Blend
Capital Group International Equity	80	20.6	10.7	8.0%	5.3%	-38.1%	0.93	19.3	1.7	0.4	4.8 11	118.0 96	95.2 \$8	\$81,022 5	57% 2	29% 13	138% 89%	%2 %	19%	% 14%	% 19%	%9	8.1%	2.0%	Growth Blend
T Rowe International Core Equity	92	15.2	9.3	7.8%	5.1%	A/A	1.02	20.7	1.3	0.5 2	2.6 N	Z V	N/A \$7	\$76,770 5	52% 2	26% 4:	43% 95%	%9 %	18%	13%	% 12%	10%	8.6	3.1%	Value Blend
MFS Research Intl	22	16.5	10.1	8.0%	5.2%	-43.4%	96.0	19.5	9.1	0.6	2.6 11	116.6 97	ω.	\$94,685 4	48% 3	36% 13	139% 96%	% 10%	21%	% 13%	% 18%	3%	14.2%	2.6%	Growth Blend
Eagle Intl ADR*	100	12.4	9.1	9.4%	%9.9	A/A	1.02	20.6	2.8	1.5	1.9 11	117.0 98	95.8 \$6	\$69,417 5	51% 2	22% 14	143% 97%	% 2%	% 25%	% 18%	%8 %	%2	8.7%	3.0%	Value Blend
Capital Group Global Equity	80	21.7	11.0	10.8%	8.0%	-36.2%	0.94	18.6	-0.4	ε MN	3.3 10	102.4 99	95.6 \$1.	\$113,266 5	53% 2	28% 16	166% 47%	% 4%	% 2%	%9 %	, 13%	5%	3.5%	1.7%	Global Growth Blend
Lazard Intl Equity	02	17.0	2.6	4.7%	2.0%	-33.9%	0.95	19.3	-0.7	N N	2.8 92.	7	98.4 \$5	\$54,230 5	54% 3	30% 12	128% 92%	% 22%	12%	% 16%	%6 %	8%	6.5%	2.4%	Growth Blend
Lazard Global	92	22.6	10.7	%0.6	6.2%	-35.1%	0.89	17.71	-1.7	EΝ	3.5 89	6	93.7 \$14	\$143,612 5	57% 3	32% 17	173% 34%	%1 %	3%	%1 %	%8 %	1%	2.1%	1.5%	Global Growth Blend
MSCI EAFE	692	15.1	9.1	7.0%	₹ Ž	-43.4%	N/A	20.1	Y X	Z V	Z/A	Z V Z	N/A \$5	\$56,628 5	50% 1	16% 13	138% 88%	% 5%	% 23%	% 15%	% 11%	%8	9.7%	3.0%	Y/N
MSCI WORLD	1465	21.3	11.0	12.3%	∢ Ž	-40.7%	N/A	19.7	Y X	Z V	Z A/Z	Z V V	N/A \$13	\$139,054 5	52% 2	25% 17	178% 28%	%0 %	%9 	4%	%8 3%	5%	2.4%	1.8%	Y/N
MSCI ACWI-ex US	1824	14.8	8.6	6.1%	∢ Ž	-45.2%	A/A	20.0	Z	N/A	Z A/A	Z V Z	N/A \$49,	518	1 49%	13% 12	124% 99%	% 29%	15%	%6 %	%2 %	2%	6.2%	2.9%	N/A
off common and the description of the state	JI Cl cut ct.	9	oof more you			Management of the second		4	901	to: lefete	2	- None													

Performance represents the RJCS gross of any fees composite. W - Manager is currently on the RJCS WatchList NR - Manager is not recommended C - Manager is currently closed to new investors

Past performance does not guarantee future results. All investments are subject to risk and you may incur a profit or a loss. Asset allocation and diversification do not ensure a profit or protect against a loss. Indices are not available for direct investment. Any investor who attempts to mimic the performance of an index would incur fees and expenses which would reduce returns.

#### **AEW CAPITAL MANAGEMENT, L.P.**

**Real Estate Investment Trusts** 

Location	Boston, MA
Manager(s)	Gina Szymanski
Avg. # Holdings	35 - 50
Annual Turnover	20% - 40%
Firm Assets	\$72.0 Billion (as of 3/31/24)
Strategy Assets	\$71.2 Million (as of 3/31/24)
AMS Assets	RJCS: \$34.1 Million
Model Code	AEWREIT
Model Delivery	No
Status (Account Min.)	Recommended (\$100,000)
RJCS Composite Start	1/1/2011
Benchmark:	Dow Jones U.S. Select REIT
ETF Proxy	SPDR Dow Jones REIT ETF
Avg. Fund Group	Morningstar Real Estate

AEW integrates a bottom-up, traditional value-oriented investment process with a top-down assessment of local market fundamentals. AEW believes the performance of real estate securities is dependent ultimately upon the performance of the underlying real estate assets, as well as the influence of capital flows.

The investment team combines fundamental security analysis with top-down economic analysis to construct risk-conscious portfolios that participate in the U.S. REIT market.

	Top 10 Holdings	
Symbol	Description	% Holding
PLD	Prologis (Real Estate)	11.3%
EQIX	Equinix (Real Estate)	7.7%
WELL	Welltower Inc. (Real Estate)	7.5%
0	Realty Income (Real Estate)	5.8%
AVB	AvalonBay Communities (Real Estate)	5.4%
UDR	UDR (Real Estate)	4.6%
EXR	Extra Space Storage (Real Estate)	4.5%
VICI	VICI Properties (Real Estate)	4.1%
DLR	Digital Realty Trust (Real Estate)	4.1%
RHP	Ryman Hospitality Properties (Real Estate)	3.8%
	% Weight in Top Ten Holdings	58.8%

		Traili	ng Return:	s*		
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-0.08%	-1.44%	6.34%	-0.83%	3.04%	5.62%
Mgr. Net	-0.77%	-2.79%	3.46%	-3.53%	0.24%	2.76%
Avg. Fund	-0.45%	-1.03%	6.70%	-0.80%	4.37%	6.59%
Benchmark	-0.16%	-0.55%	7.15%	-0.14%	2.78%	5.17%

Trailing S	Standard Dev	iation		
		3 Year	5 Year	10 Year
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	20.19	21.60	17.65
loss of capital.	Avg. Fund	18.31	21.24	17.16
·	Benchmark	20.05	22.58	18.36

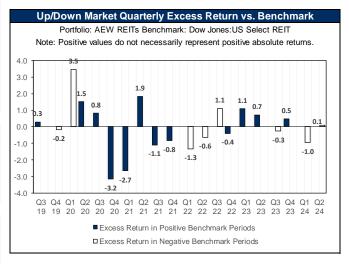
		Calen	dar Returi	ns		
	2023	2022	2021	2020	2019	2018
Mgr. Gross	16.16%	-26.93%	42.15%	-7.52%	23.10%	-3.31%
Mgr. Net	13.04%	-28.97%	38.39%	-10.06%	19.81%	-5.95%
Avg. Fund	13.37%	-24.83%	40.32%	-3.40%	29.12%	-4.89%
Benchmark	13.96%	-25.96%	45.91%	-11.20%	23.10%	-4.22%

	Modern Port	folio Thec	ry Stats		
	<u>Alpha</u>	Beta	$R^2$	Sharpe	<u>IR</u>
5 Year	0.15	0.95	0.98	0.04	0.05
10 Year	0.53	0.95	0.99	0.23	0.24

		Current S	Style Alloc	ation	
		Value	Blend	Growth	_
> 46.5 E	3il.	11%	10%	3%	Large-cap
6.4 to 46.5	5 Bil.	52%	10%	0%	Mid-cap
< 6.4 E	3il	7%	3%	4%	Small-cap
Stocks	99%			Foreign	0.0%
Bonds	0%		Med. Mark	et Cap (M)	\$13,086
Cash	1%	Wtd.	Med. Mark	et Cap (M)	\$29,875

Current Indu	stry Weights	
Sectors	<u>Manager</u>	ETF Proxy
REIT - Specialty	22.2%	12.7%
REIT - Industrial	18.8%	15.7%
REIT - Retail	16.5%	17.4%
REIT - Residential	16.3%	17.3%
REIT - Health Care	12.2%	13.7%
REIT - Office	4.1%	6.3%
REIT - Hotel	3.8%	4.2%
REIT - Telecom Towers	<u>2.9%</u>	0.0%
% Weight In Top 3 Sectors	57.5%	45.8%

Portfolio	Characteristics	
	<u>Manager</u>	ETF Proxy
Yield	4.1%	4.0%
Trailing 12 Month P/E	34.0	34.0
Forward 12 Month P/E	40.1	40.0
Price/Book	2.2	2.2
Price/Sales	8.6	8.7
Price/Cash Flow	17.5	16.5
P/E-to-Growth (PEG)	6.0	6.3
Return on Equity	5.7%	5.7%
Long-term Growth Rate	6.0%	5.9%
Debt to Capital	39.5%	42.3%



## RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

# ALIGNED INVESTORS (Principal Asset Mngmt) Mid-cap Equity

Location Des Moines, IA

Manager(s) William Nolin, Thomas Rozycki

Avg. # Holdings 65 - 80 Annual Turnover 15% - 40%

Firm Assets \$554.4 Billion (as of 3/31/24) Strategy Assets \$30.5 Billion (as of 3/31/24)

AMS Assets RJCS: \$165.0 Million PS UMA: \$33.3 Million

Model Code ALIALIMCE Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 10/1/2016 Benchmark: Russell Mid-cap

Avg. Fund Group Morningstar Mid-cap Blend

The philosophy that Bill Nolin and Tom Rozycki employ to co-lead the Mid-cap Equity strategy lies upon four foundational pillars: 1) seeking high-quality businesses believed to possess sustainable competitive advantages 2) a preference for businesses with owner-operator management cultures 3) a focus on risk reduction strategies throughout the entire investment process and 4) fundamental valuation discipline.

	Top 10 Holdings	
Symbol	Description	% Holding
TDG	TransDigm Group (Industrials)	5.5%
HEI.A	HEICO Class A (Industrials)	5.2%
CPRT	Copart (Industrials)	5.1%
KKR	KKR & Co Inc (Financials)	4.8%
BN	Brookfield Corporation (Financials)	4.8%
HLT	Hilton (Real Estate)	4.6%
ORLY	O'Reilly Automotive (Consumer Discretionary)	4.4%
ROP	Roper Technologies (Industrials)	3.6%
BRO	Brown & Brown (Financials)	3.5%
CSGP	CoStar Group (Technology)	3.4%
	% Weight in Top Ten Holdings	44.8%

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year	
Mgr. Gross	-2.42%	7.90%	16.89%	5.42%	11.84%	12.56%	
Mgr. Net	-3.06%	6.52%	13.93%	2.72%	8.98%	9.68%	
Avg. Fund	-2.98%	6.29%	14.63%	4.89%	10.80%	9.06%	
Benchmark	-3.35%	4.96%	12.88%	2.37%	9.46%	9.04%	

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Rease remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	19.22	22.56	18.10				
	Avg. Fund	15.41	22.81	18.05				
	Benchmark	16.57	23.19	18.33				

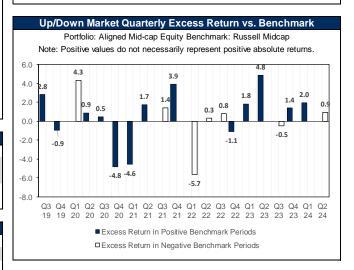
Calendar Returns							
	2023	2022	2021	2020	2019	2018	
Mgr. Gross	25.73%	-22.14%	25.45%	20.46%	43.31%	-5.99%	
Mgr. Net	22.56%	-24.18%	22.29%	17.40%	39.74%	-8.42%	
Avg. Fund	17.33%	-12.94%	25.15%	14.23%	27.06%	-10.01%	
Benchmark	17.23%	-17.32%	22.58%	17.10%	30.54%	-9.06%	

Modern Portfolio Theory Stats							
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>		
5 Year	2.62	0.94	0.94	0.43	0.46		
10 Year	3.66	0.95	0.93	0.61	0.78		

Current Style Allocation							
		Value	Blend	Growth	_		
> 46.5 E	3il.	9%	8%	1%	Large-cap		
6.4 to 46.5	6.4 to 46.5 Bil.		51%	15%	Mid-cap		
< 6.4 E	< 6.4 Bil		2%	0%	Small-cap		
Stocks	98%			Foreign	n 8.1%		
Bonds	0%	Med. Market Cap (M) \$24,582					
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$36,849		

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Financials	24.0%	16.1%				
Industrials	18.2%	20.0%				
Consumer Discretionary	18.1%	10.4%				
Information Technology	16.5%	13.7%				
Real Estate	7.1%	7.6%				
Materials	5.8%	5.5%				
Communication Services	3.6%	3.5%				
Utilities	3.3%	5.4%				
Health Care	3.0%	9.3%				
Consumer Staples	0.3%	3.2%				
% Weight In Top 3 Sectors	60.3%	46.6%				

Portfolio Characteristics						
	<u>Manager</u>	Index				
Yield	0.9%	1.6%				
Trailing 12 Month P/E	38.0	25.9				
Forward 12 Month P/E	30.6	21.0				
Price/Book	4.4	3.6				
Price/Sales	5.8	3.0				
Price/Cash Flow	27.1	16.2				
P/E-to-Growth (PEG)	2.4	1.8				
Return on Equity	14.6%	14.8%				
Long-term Growth Rate	13.6%	10.2%				
Debt to Capital	45.3%	38.5%				
Active Share	89.7%					



## RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

# ALIGNED INVESTORS (Principal Asset Mngmt) U.S. Blue Chip Equity

Location Des Moines, IA

Manager(s) William Nolin, Thomas Rozycki

Avg. # Holdings 35 - 60 Annual Turnover 15% - 35%

Firm Assets \$554.4 Billion (as of 3/31/24) Strategy Assets \$15.8 Billion (as of 3/31/24)

AMS Assets RJCS: \$486.7 Million PS UMA: \$225.1 Million

UMA: \$307.4 Million

Model Code ALIALIBCE Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 10/1/2018

Benchmark: Russell 1000 Growth
Avg. Fund Group Morningstar Large-cap Growth

The Aligned U.S. Blue Chip Equity team looks to invest in high quality companies that are managed by owner-operators. With a long-term, low turnover, pure bottom-up approach, the investment team believes that superior stock selection combined with disciplined risk management has the potential to produce desired returns over a full market cycle.

	Top 10 Holdings					
Symbol	Description	% Holding				
MSFT	Microsoft (Technology)	12.5%				
AMZN	Amazon.com (Consumer Discretionary)	8.7%				
GOOGL	Alphabet Class A (Communication Services)	7.4%				
TDG	TransDigm Group (Industrials)	4.6%				
MA	Mastercard (Financials)	4.5%				
BN	Brookfield Corporation (Financials)	4.5%				
INTU	Intuit (Technology)	4.2%				
V	Visa (Financials)	4.1%				
PGR	Progressive (Financials)	3.8%				
NFLX	Netflix (Comms. Services)	3.8%				
	% Weight in Top Ten Holdings	58.0%				

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year	
Mgr. Gross	2.84%	13.22%	29.92%	5.99%	15.73%	15.58%	
Mgr. Net	2.18%	11.79%	26.65%	3.27%	12.79%	12.65%	
Avg. Fund	5.28%	18.20%	30.59%	7.57%	16.20%	14.51%	
Benchmark	8.33%	20.70%	33.48%	11.28%	19.34%	16.33%	

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Rease remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	21.29	22.46	17.69				
	Avg. Fund	20.92	22.47	18.01				
	Benchmark	21.95	22.77	18.28				

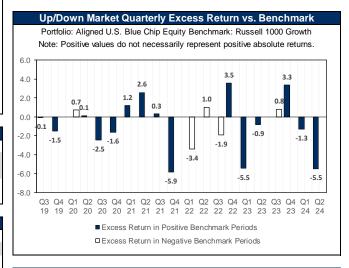
Calendar Returns								
	2023	2022	2021	2020	2019	<u>2018</u>		
Mgr. Gross	39.91%	-29.96%	25.50%	34.77%	39.04%	3.16%		
Mgr. Net	36.41%	-31.81%	22.32%	31.40%	35.56%	0.49%		
Avg. Fund	37.75%	-28.95%	22.07%	36.90%	33.44%	-0.81%		
Benchmark	42.68%	-29.14%	27.60%	38.49%	36.39%	-1.51%		

Modern Portfolio Theory Stats							
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>		
5 Year	-2.46	0.96	0.94	0.60	NM		
10 Year	0.22	0.94	0.94	0.80	0.05		

Current Style Allocation					
		Value	Blend	Growth	_
> 46.5 E	3il.	12%	11%	59%	Large-cap
6.4 to 46.5	5 Bil.	0%	15%	3%	Mid-cap
< 6.4 E	Bil	0%	0%	0%	Small-cap
Stocks	98%			Foreign	4.8%
Bonds	0%	Med. Market Cap (M) \$93,139			
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$210,926

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	Index				
Information Technology	27.3%	46.8%				
Financials	24.1%	5.7%				
Consumer Discretionary	13.7%	14.1%				
Communication Services	11.2%	12.7%				
Industrials	8.6%	5.1%				
Health Care	6.9%	10.1%				
Real Estate	4.8%	0.7%				
Materials	2.2%	0.6%				
Consumer Staples	1.2%	3.8%				
Energy	0.0%	<u>0.5%</u>				
% Weight In Top 3 Sectors	65.1%	66.5%				

Portfolio Characteristics						
	<u>Manager</u>	<u>Index</u>				
Yield	0.8%	0.7%				
Trailing 12 Month P/E	41.5	38.7				
Forward 12 Month P/E	32.9	31.9				
Price/Book	9.8	13.1				
Price/Sales	9.0	8.7				
Price/Cash Flow	30.1	28.4				
P/E-to-Growth (PEG)	1.8	1.7				
Return on Equity	26.1%	34.9%				
Long-term Growth Rate	16.4%	16.4%				
Debt to Capital	35.0%	35.0%				
Active Share	66.7%					



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

## ALLSPRING GLOBAL INVESTMENTS

Large-cap Core

Location Charlotte, NC

Manager(s) John Campbell, Vince Fioramanti

Avg. # Holdings 50 Annual Turnover 50% - 70%

Firm Assets \$421.5 Billion (as of 3/31/24)
Strategy Assets \$982.7 Million (as of 3/31/24)

AMS Assets RJCS: \$168.9 Million PS UMA: \$0.6 Million

Model Code WCAWCAGLC
Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 4/1/2013
Benchmark: S&P 500
ETF Proxy SPDR S&F

ETF Proxy SPDR S&P 500 ETF

Avg. Fund Group Morningstar Large-cap Blend

The investment team at Allspring believes that company fundamentals drive stock prices in the long run. Undervalued companies with improving earnings fundamentals, strong balance sheets, experienced management teams and well-positioned products should exhibit price appreciation. The team adds value by uncovering fundamentally sound companies through a systematic and consistently applied process. The portfolio is created based on information garnered from the firm's proprietary multifactor models and qualitative research efforts.

	Top 10 Holdings	
Symbol	Description	% Holding
MSFT	Microsoft (Technology)	6.0%
AAPL	Apple (Technology)	4.7%
GOOG	Alphabet Class C (Communication Services)	4.4%
AVGO	Broadcom Inc. (Technology)	2.9%
AMZN	Amazon.com (Consumer Discretionary)	2.8%
AMAT	Applied Materials (Technology)	2.5%
KLAC	KLA Corporation (Technology)	2.4%
ANET	Arista Networks (Technology)	2.4%
COST	Costco Wholesale (Consumer Staples)	2.4%
ISRG	Intuitive Surgical (Healthcare)	2.3%
	% Weight in Top Ten Holdings	32.9%

		Traili	ng Returns	<b>*</b>		
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	4.49%	16.83%	27.24%	12.36%	15.00%	12.26%
Mgr. Net	3.82%	15.36%	24.03%	9.50%	12.07%	9.40%
Avg. Fund	2.71%	13.24%	22.66%	8.91%	13.93%	11.87%
Benchmark	4.28%	15.29%	24.56%	10.01%	15.05%	12.86%

Trailing Standard Deviation						
		3 Year	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	16.81	20.34	16.68		
loss of capital.	Avg. Fund	16.00	19.14	15.41		
·	Benchmark	17.08	19.46	15.66		

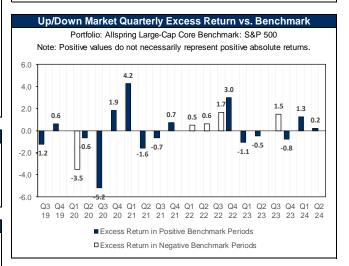
	Calendar Returns					
	2023	2022	2021	2020	2019	2018
Mgr. Gross	25.44%	-13.30%	31.79%	8.99%	28.15%	-7.51%
Mgr. Net	22.27%	-15.55%	28.48%	6.20%	24.92%	-9.90%
Avg. Fund	23.40%	-15.93%	26.97%	16.64%	30.11%	-5.07%
Benchmark	26.29%	-18.11%	28.71%	18.40%	31.49%	-4.38%

	Modern Port	tfolio Theo	ry Stats		
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>
5 Year	-0.14	1.02	0.96	0.63	NM
10 Year	-0.75	1.03	0.94	0.64	NM

Current Style Allocation					
		Value	Blend	Growth	_
> 46.5 E	3il.	10%	12%	39%	Large-cap
6.4 to 46.5	5 Bil.	23%	11%	5%	Mid-cap
< 6.4 E	Bil	0%	0%	0%	Small-cap
Stocks	99%			Foreign	0.0%
Bonds	0%	Med. Market Cap (M) \$72,328			
Cash	1%	Wtd.	Med. Mark	et Cap (M)	\$111,072

Top 10 Sector Weights						
Sectors	<u>Manager</u>	ETF Proxy				
Information Technology	30.4%	32.3%				
Health Care	13.9%	11.8%				
Industrials	10.6%	8.2%				
Consumer Discretionary	10.5%	10.0%				
Financials	8.8%	12.4%				
Communication Services	8.1%	9.4%				
Energy	6.3%	3.7%				
Consumer Staples	4.4%	5.8%				
Materials	4.0%	2.2%				
Real Estate	<u>3.1%</u>	<u>2.1%</u>				
% Weight In Top 3 Sectors	54.9%	52.3%				

Portfolio Characteristics					
	<u>Manager</u>	ETF Proxy			
Yield	1.5%	1.3%			
Trailing 12 Month P/E	28.1	32.8			
Forward 12 Month P/E	23.8	26.0			
Price/Book	9.1	8.6			
Price/Sales	6.0	6.0			
Price/Cash Flow	22.1	21.9			
P/E-to-Growth (PEG)	1.7	1.8			
Return on Equity	27.4%	27.3%			
Long-term Growth Rate	11.6%	12.0%			
Debt to Capital	30.1%	36.5%			
Active Share	72.6%				



## RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### ALLSPRING GLOBAL INVESTMENTS

Mid-cap Value

Location Menomee Falls, WI

Manager(s) Bryant VanCronkhite, James Tringas

Avg. # Holdings 50 - 70 Annual Turnover 30% - 70%

Firm Assets \$421.5 Billion (as of 3/31/24) Strategy Assets \$15.9 Billion (as of 3/31/24)

AMS Assets RJCS: \$12.1 Million PS UMA: \$4.8 Million

Model Code WCAWCAMID

Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 1/1/2022

Benchmark: Russell Mid-cap Value
Avg. Fund Group Morningstar Mid-cap Value

The Allspring Mid-Cap Value Equity strategy aims to provide long-term growth of capital by investing primarily in mid-sized companies in the United States with above average capital appreciation potential and below average risk. Allspring Mid cap Value strategy employs a fundamental approach to financial statements and seeks to own companies with long-term competitive advantages, strong and sustainable free cash flows and flexible balance sheets. The tenured portfolio managers and team of global equity research analysts follow a disciplined process focused on selecting companies with optimal risk to reward potential while minimizing unintended risks.

	Top 10 Holdings	
Symbol	Description	% Holding
AER	AerCap (Industrials)	4.0%
ACGL	Arch Capital Group (Financials)	3.4%
CBRE	CBRE Group (Real Estate)	3.3%
CSL	Carlisle Companies (Industrials)	3.2%
RSG	Republic Services (Industrials)	3.0%
KDP	Keurig Dr. Pepper Inc. (Cons. Staples)	3.0%
J	Jacobs Solutions Inc. (Industrials)	2.8%
LHX	L3Harris (Technology)	2.8%
VMC	Vulcan Materials (Materials)	2.7%
ALL	Allstate (Financials)	2.7%
	% Weight in Top Ten Holdings	30.8%

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year	
Mgr. Gross	-1.93%	7.27%	10.61%	7.38%	11.18%	9.81%	
Mgr. Net	-2.57%	5.89%	7.79%	4.64%	8.34%	7.01%	
Avg. Fund	-3.44%	4.43%	13.31%	6.23%	10.66%	8.73%	
Benchmark	-3.40%	4.54%	11.98%	3.65%	8.49%	7.60%	

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	14.77	22.93	18.09				
	Avg. Fund	14.88	24.03	18.76				
	Benchmark	15.63	23.58	18.44				

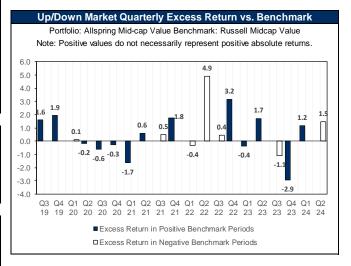
Calendar Returns							
	2023	2022	2021	2020	<u>2019</u>	<u>2018</u>	
Mgr. Gross	9.87%	-4.23%	29.87%	4.10%	36.62%	-12.41%	
Mgr. Net	7.06%	-6.70%	26.61%	1.42%	33.20%	-14.68%	
Avg. Fund	15.27%	-7.07%	30.92%	4.50%	26.40%	-11.67%	
Benchmark	12.71%	-12.03%	28.34%	4.96%	27.06%	-12.29%	

Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	$R^2$	Sharpe	<u>IR</u>	
5 Year	2.71	0.96	0.98	0.39	0.79	
10 Year	2.26	0.97	0.98	0.46	0.78	

Current Style Allocation							
		Value	Blend	Growth	_		
> 46.5 E	3il.	13%	1%	2%	Large-cap		
6.4 to 46.5	6.4 to 46.5 Bil.		19%	1%	Mid-cap		
< 6.4 Bil		4%	1%	0%	Small-cap		
Stocks	96%			Foreign	1.8%		
Bonds	0%	Med. Market Cap (M) \$16,877					
Cash	4%	Wtd.	Med. Mark	et Cap (M)	\$20,700		

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Industrials	23.1%	20.1%				
Financials	20.3%	18.2%				
Materials	9.2%	7.2%				
Real Estate	9.0%	10.1%				
Health Care	8.8%	6.2%				
Consumer Staples	7.3%	3.5%				
Utilities	6.3%	7.5%				
Energy	6.2%	5.6%				
Consumer Discretionary	5.4%	9.0%				
Information Technology	<u>4.3%</u>	<u>9.7%</u>				
% Weight In Top 3 Sectors	52.7%	45.6%				

Portfolio Characteristics						
	<u>Manager</u>	Index				
Yield	2.0%	1.9%				
Trailing 12 Month P/E	24.0	21.6				
Forward 12 Month P/E	17.4	17.8				
Price/Book	2.5	2.5				
Price/Sales	2.2	2.4				
Price/Cash Flow	13.5	13.5				
P/E-to-Growth (PEG)	1.7	1.8				
Return on Equity	13.1%	12.8%				
Long-term Growth Rate	9.8%	8.9%				
Debt to Capital	36.3%	37.2%				
Active Share	91.4%					



## RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

# ANCHOR CAPITAL ADVISORS, LLC

All-cap Value Equity

Location Boston, MA

Manager(s) Jennifer DeSisto, William J. Hickey

Avg. # Holdings 40 - 65 **Annual Turnover** 10% - 30%

Firm Assets \$7.8 Billion (as of 3/31/24) Strategy Assets \$828.0 Million (as of 3/31/24)

AMS Assets RJCS: \$19.8 Million PS UMA: \$3.2 Million

ANCANCACV Manager Code

Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

**RJCS Composite Start** 7/1/2013

Benchmark: Russell 3000 Value

Avg. Fund Group 50% Mstar Mid Value/50% Mstar Large Value

The Anchor Capital Advisors All Cap Value strategy invests primarily in quality companies at attractive valuations at the time of purchase. The investment team employs a value approach of investing in quality, undervalued companies with stable or improving outlooks, while closely monitoring risk. Anchor's fundamental bottom-up process is disciplined, repeatable, and risk averse. This strategy should be used as a relative value, all cap exposure in a broadly diversified portfolio.

	Top 10 Holdings	
Symbol	Description	% Holding
SHV	iShares Short Treasury Bond ETF	3.6%
JPM	JPMorgan Chase & Co. (Financials)	3.5%
CVX	Chevron (Energy)	2.6%
GS	Goldman Sachs Group (Financials)	2.4%
СВ	Chubb (Financials)	2.2%
RTX	RTX Corporation (Industrials)	2.2%
PG	Procter & Gamble (Consumer Staples)	2.1%
SHEL	Shell plc (Energy)	2.1%
PNC	PNC Financial Services Group (Financials)	2.1%
WMT	Walmart Inc. (Consumer Staples)	2.1%
	% Weight in Top Ten Holdings	24.8%

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year	
Mgr. Gross	-1.11%	7.38%	14.59%	5.45%	8.54%	8.09%	
Mgr. Net	-1.75%	6.01%	11.67%	2.75%	5.77%	5.33%	
Avg. Fund	-2.28%	6.18%	14.71%	7.05%	10.94%	9.20%	
Benchmark	-2.25%	6.18%	12.93%	5.14%	8.89%	8.10%	

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	12.55	18.07	14.43				
loss of capital.	Avg. Fund	14.48	21.91	17.16				
	Benchmark	14.37	20.31	16.04				

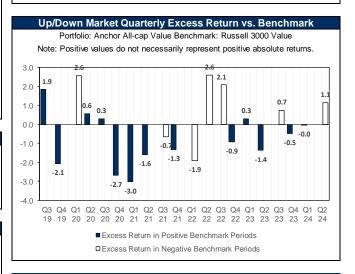
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	10.89%	-5.81%	17.86%	4.85%	25.55%	-3.56%
Mgr. Net	8.06%	-8.24%	14.87%	2.16%	22.38%	-6.05%
Avg. Fund	14.19%	-5.94%	29.32%	4.48%	26.47%	-9.52%
Benchmark	11.66%	-7.98%	25.37%	2.87%	26.26%	-8.58%

Modern Portfolio Theory Stats							
	<u>Alpha</u>	<u>Beta</u>	$R^2$	<u>Sharpe</u>	<u>IR</u>		
5 Year	0.24	0.88	0.98	0.35	0.10		
10 Year	0.62	0.88	0.97	0.46	0.24		

Current Style Allocation					
	Value	Blend	Growth		
> 46.5 Bil.	36%	23%	11%	Large-cap	
6.4 to 46.5 Bil.	17%	7%	5%	Mid-cap	
< 6.4 Bil	2%	0%	0%	Small-cap	
Stocks 96% Foreign 6.2%  Bonds 0% Med. Market Cap (M) \$75,247  Cash 4% Wtd. Med. Market Cap (M) \$113,205					

Top 10 Sector Weights					
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>			
Financials	25.4%	23.1%			
Health Care	15.3%	13.6%			
Industrials	13.6%	14.3%			
Information Technology	10.6%	9.4%			
Energy	8.8%	8.1%			
Consumer Staples	8.3%	7.6%			
Materials	5.0%	4.7%			
Real Estate	4.1%	4.9%			
Consumer Discretionary	3.9%	5.1%			
Utilities	3.2%	4.9%			
% Weight In Top 3 Sectors	54.3%	50.9%			

Portfolio Characteristics					
	<u>Manager</u>	Index			
Yield	2.3%	2.2%			
Trailing 12 Month P/E	22.4	20.8			
Forward 12 Month P/E	18.6	17.6			
Price/Book	3.8	2.6			
Price/Sales	2.5	2.5			
Price/Cash Flow	15.9	14.4			
P/E-to-Growth (PEG)	1.8	1.9			
Return on Equity	17.8%	14.3%			
Long-term Growth Rate	8.3%	8.5%			
Debt to Capital	34.4%	36.6%			
Active Share	79.0%				



# RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### **ANCHOR CAPITAL ADVISORS, LLC**

#### All-cap Value Balanced

Location Boston, MA

Manager(s) Jennifer DeSisto, William J. Hickey

Avg. # Holdings 40 - 65 Annual Turnover 10% - 30%

Firm Assets \$7.8 Billion (as of 3/31/24) Strategy Assets \$2.3 Billion (as of 3/31/24)

AMS Assets RJCS: \$63.4 Million PS UMA: \$23.4 Million

Manager Code ANCANCAVB

Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 4/1/2013

Benchmark: 60% Russell 3000 Value / 40% BBGCI Avg. Fund Group 60% Large-cap Value / 40% Interm. Bond

The Anchor Capital Advisors All Cap Value Balanced strategy invests primarily in quality companies at attractive valuations at the time of purchase as well as both core and opportunistic fixed income securities. The investment team employs a value approach of investing in quality, undervalued companies with stable or improving outlooks, while closely monitoring risk. Anchor's fundamental bottom-up process is disciplined, repeatable, and risk averse. This strategy should be used as a relative value, all cap balanced exposure in a broadly diversified portfolio.

	Top 10 Holdings	
Symbol	Description	% Holding
SHV	iShares Short Treasury Bond ETF	11.4%
SHY	iShares 1-3 Year Treasury Bond ETF	10.3%
IEI	iShares 3-7 Year Treasury Bond ETF	7.3%
IGSB	iShares 1-5 Year IG Corporate Bond ETF	6.2%
IGIB	iShares 5-10 Yr Inv Grade Corp Bond ETF	5.0%
IEF	iShares 7-10 Year Treasury Bond ETF	2.1%
JPM	JPMorgan Chase & Co. (Financials)	1.8%
TMO	Thermo Fisher Scientific (Healthcare)	1.5%
WMT	Walmart Inc. (Consumer Staples)	1.3%
ADI	Analog Devices (Technology)	<u>1.2%</u>
	% Weight in Top Ten Holdings	48.2%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-0.37%	4.65%	9.93%	3.04%	5.58%	5.47%
Mgr. Net	-1.02%	3.31%	7.13%	0.39%	2.87%	2.77%
Avg. Fund	-0.49%	4.88%	11.24%	3.89%	7.36%	6.89%
Benchmark	-1.09%	3.93%	9.52%	2.82%	5.94%	5.73%

Trailing :	Trailing Standard Deviation					
		3 Year	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	8.99	13.16	10.36		
loss of capital.	Avg. Fund	10.58	12.94	10.10		
·	Benchmark	9.90	12.78	9.99		
•						

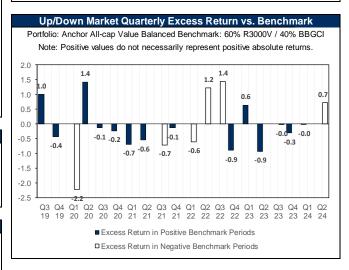
		Calen	dar Return	ns		
	2023	2022	2021	2020	2019	<u>2018</u>
Mgr. Gross	8.60%	-6.46%	11.85%	3.48%	16.73%	-3.88%
Mgr. Net	5.83%	-8.88%	9.00%	0.82%	13.77%	-6.36%
Avg. Fund	10.49%	-7.74%	15.93%	7.69%	19.50%	-4.04%
Benchmark	9.25%	-7.73%	14.14%	5.30%	18.40%	-4.64%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>
5 Year	-0.38	1.02	0.98	0.26	NM
10 Year	-0.29	1.02	0.96	0.38	NM

Current Style Allocation						
	Value	Blend	Growth			
> 46.5 Bil.	36%	23%	11%	Large-cap		
6.4 to 46.5 Bil.	17%	7%	5%	Mid-cap		
< 6.4 Bil	2%	0%	0%	Small-cap		
Stocks 56%			Foreign	7.3%		
Bonds 40%		Med. Mark	et Cap (M)	\$70,095		
Cash 4%	Wtd.	Med. Mark	et Cap (M)	\$25,235		

Top 10 Sector Weights					
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>			
Financials	25.0%	23.1%			
Health Care	15.4%	13.6%			
Industrials	14.6%	14.3%			
Information Technology	10.0%	9.4%			
Consumer Staples	7.8%	7.6%			
Energy	7.7%	8.1%			
Real Estate	6.2%	4.9%			
Materials	5.2%	4.7%			
Consumer Discretionary	3.3%	5.1%			
Utilities	<u>3.2%</u>	4.9%			
% Weight In Top 3 Sectors	55.0%	50.9%			

Portfolio Characteristics					
	<u>Manager</u>	<u>Index</u>			
Yield	2.8%	2.2%			
Trailing 12 Month P/E	22.8	20.8			
Forward 12 Month P/E	19.2	17.6			
Price/Book	4.5	2.6			
Price/Sales	2.7	2.5			
Price/Cash Flow	16.3	14.4			
P/E-to-Growth (PEG)	1.8	1.9			
Return on Equity	18.6%	14.3%			
Long-term Growth Rate	8.3%	8.5%			
Debt to Capital	35.0%	36.6%			



# RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### **ANCHOR CAPITAL ADVISORS, LLC**

**Mid-cap Value Equity** 

Location Boston, MA

Manager(s) William Rice, Jr.

Avg. # Holdings 30 - 60 Annual Turnover 10% - 30%

Firm Assets \$7.8 Billion (as of 3/31/24)
Strategy Assets \$4.1 Billion (as of 3/31/24)

AMS Assets RJCS: \$68.1 Million PS UMA: \$3.6 Million

Model Code ANCANCMV
Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 4/1/2013

Benchmark: Russell Mid-cap Value
Avg. Fund Group Morningstar Mid-cap Value

Anchor Capital Advisors' investment philosophy is to invest in mid-cap securities which are undervalued, while maintaining what they believe to be prudent and appropriate levels of risk. Anchor invests in sound companies with strong outlooks when they are available at attractive prices. Anchor also believes that capital conservation is as important as capital appreciation in achieving long-term investment success.

	Top 10 Holdings	
Symbol	Description	% Holding
SHV	iShares Short Treasury Bond ETF	4.1%
FANG	Diamondback Energy (Energy)	3.1%
MCK	McKesson (Healthcare)	2.8%
WRB	W. R. Berkley (Financials)	2.6%
CASY	Casey's General Stores (Consumer Staples)	2.5%
BSX	Boston Scientific (Healthcare)	2.4%
CBOE	CBOE Global Markets Inc (Financials)	2.4%
ADI	Analog Devices (Technology)	2.3%
LNT	Alliant Energy Corp (Utilities)	2.2%
FLR	Fluor (Industrials)	2.2%
	% Weight in Top Ten Holdings	26.6%

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year	
Mgr. Gross	-3.11%	4.15%	12.04%	3.06%	6.46%	8.21%	
Mgr. Net	-3.75%	2.81%	9.18%	0.41%	3.73%	5.44%	
Avg. Fund	-3.44%	4.43%	13.31%	6.23%	10.66%	8.73%	
Benchmark	-3.40%	4.54%	11.98%	3.65%	8.49%	7.60%	

Please remember that volatility does   Mgr. Gross   13.09   19.22   15.40	Trailing Standard Deviation								
not measure the risk of a permanent loss of capital.  NIGH CHOSS 13.09 19.22 13.40 Avg. Fund 14.88 24.03 18.76			3 Year	5 Year	10 Year				
loss of capital. Avg. Fund 14.88 24.03 18.76	not measure the risk of a permanent	Mgr. Gross	13.09	19.22	15.40				
Benchmark 15.63 23.58 18.44		Avg. Fund	14.88	24.03	18.76				
		Benchmark	15.63	23.58	18.44				

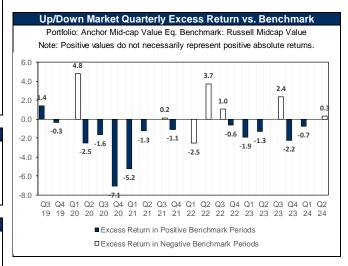
		Calen	dar Returr	ns		
	2023	2022	2021	2020	2019	2018
Mgr. Gross	9.69%	-10.08%	19.97%	1.97%	30.72%	-3.00%
Mgr. Net	6.89%	-12.42%	16.94%	-0.66%	27.43%	-5.50%
Avg. Fund	15.27%	-7.07%	30.92%	4.50%	26.40%	-11.67%
Benchmark	12.71%	-12.03%	28.34%	4.96%	27.06%	-12.29%

Modern Portfolio Theory Stats							
	<u>Alpha</u>	Beta	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>		
5 Year	-1.16	0.81	0.98	0.22	NM		
10 Year	1.43	0.82	0.96	0.43	0.44		

Current Style Allocation							
	Value	Blend	Growth				
> 46.5 Bil.	9%	7%	3%	Large-cap			
6.4 to 46.5 Bil.	40%	29%	6%	Mid-cap			
< 6.4 Bil	4%	3%	0%	Small-cap			
Stocks 97%	•		Foreign	1.1%			
Bonds 0%		Med. Market Cap (M) \$19,082					
Cash 3%	Wtd.	Med. Mark	et Cap (M)	\$19,273			

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>				
Industrials	22.9%	20.1%				
Financials	18.0%	18.2%				
Information Technology	11.7%	9.7%				
Health Care	8.8%	6.2%				
Real Estate	8.4%	10.1%				
Utilities	7.3%	7.5%				
Consumer Staples	6.3%	3.5%				
Consumer Discretionary	6.0%	9.0%				
Energy	5.8%	5.6%				
Materials	4.8%	<u>7.2%</u>				
% Weight In Top 3 Sectors	52.6%	48.0%				

Portfolio Characteristics						
	<u>Manager</u>	Index				
Yield	2.2%	1.9%				
Trailing 12 Month P/E	22.8	21.6				
Forward 12 Month P/E	18.5	17.8				
Price/Book	3.8	2.5				
Price/Sales	2.3	2.4				
Price/Cash Flow	14.8	13.5				
P/E-to-Growth (PEG)	1.7	1.8				
Return on Equity	17.7%	12.8%				
Long-term Growth Rate	9.9%	8.9%				
Debt to Capital	38.8%	37.2%				
Active Share	91.9%					



# RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

# ATLANTA CAPITAL MANAGEMENT COMPANY, LLC High Quality Select Equity

Location Atlanta, GA

Manager(s) Chip Reed, Matt Hereford, William Bell

Avg. # Holdings 25 - 40 Annual Turnover 10% - 40%

Firm Assets \$33.4 Billion (as of 3/31/24)
Strategy Assets \$1.3 Billion (as of 3/31/24)

AMS Assets RJCS: \$193.7 Million PS UMA: \$22.0 Million

UMA: \$94.0 Million

Model Code ATLATLSE Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 4/1/2016 Benchmark: Russell 1000

Avg. Fund Group Morningstar Large-cap Blend

Chip Reed's team creates a portfolio of their 25 to 40 best ideas that meet their three investment criteria: high quality, attractive valuation, and downside protection. The portfolio's flexible construction guidelines allow the team to capitalize on the best potential risk-reward opportunities, regardless of a company's size or sector classification. The team seeks to mitigate risk by adhering to a rigorous valuation discipline and favoring cash-producing businesses capable of earning high returns on invested capital.

Top 10 Holdings							
Symbol	Description	% Holding					
WTM	White Mountains Insurance (Financials)	8.0%					
TJX	TJX Companies (Consumer Discretionary)	7.7%					
FI	Fiserv (Technology)	7.7%					
GOOG	Alphabet Class C (Communication Services)	7.0%					
CDW	CDW Corporation (Consumer Discretionary)	5.4%					
MKL	Markel Group Inc. (Financials)	5.3%					
GDDY	GoDaddy (Technology)	5.3%					
П	Gartner (Technology)	5.0%					
ORLY	O'Reilly Automotive (Consumer Discretionary)	4.3%					
ROST	Ross Stores (Consumer Discretionary)	<u>4.1%</u>					
	% Weight in Top Ten Holdings	59.8%					
1							

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year	
Mgr. Gross	-2.14%	6.92%	18.15%	6.84%	10.92%	12.20%	
Mgr. Net	-2.78%	5.55%	15.15%	4.10%	8.10%	9.34%	
Avg. Fund	2.71%	13.24%	22.66%	8.91%	13.93%	11.87%	
Benchmark	3.57%	14.24%	23.88%	8.74%	14.61%	12.51%	

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	14.60	17.00	14.35				
loss of capital.	Avg. Fund	16.00	19.14	15.41				
·	Benchmark	17.08	20.08	16.10				

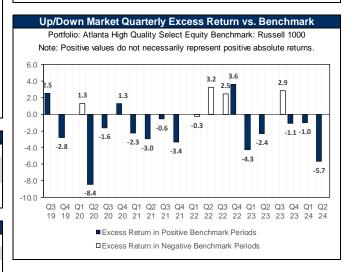
Calendar Returns							
	2023	2022	2021	2020	2019	2018	
Mgr. Gross	21.08%	-11.14%	15.97%	13.98%	40.43%	-0.18%	
Mgr. Net	18.02%	-13.45%	13.03%	11.08%	36.92%	-2.74%	
Avg. Fund	23.40%	-15.93%	26.97%	16.64%	30.11%	-5.07%	
Benchmark	26.53%	-19.13%	26.45%	20.96%	31.43%	-4.78%	

Modern Portfolio Theory Stats							
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>		
5 Year	-1.27	0.81	0.91	0.52	NM		
10 Year	1.43	0.83	0.87	0.75	0.27		

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	2%	20%	20%	Large-cap	
6.4 to 46.5	5 Bil.	35%	16%	7%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
Stocks	97%			Foreign	1.2%	
Bonds	0%		Med. Mark	et Cap (M)	\$38,488	
Cash	3%	Wtd.	Med. Mark	et Cap (M)	\$38,488	

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>				
Financials	30.3%	13.0%				
Information Technology	21.0%	30.8%				
Consumer Discretionary	16.1%	10.1%				
Health Care	9.8%	11.7%				
Industrials	7.7%	9.0%				
Communication Services	7.0%	9.2%				
Materials	6.8%	2.3%				
Consumer Staples	1.3%	5.6%				
Energy	0.0%	3.7%				
Real Estate	0.0%	2.4%				
% Weight In Top 3 Sectors	67.4%	53.9%				

Portfolio Characteristics						
	<u>Manager</u>	Index				
Yield	0.6%	1.3%				
Trailing 12 Month P/E	27.9	32.4				
Forward 12 Month P/E	24.0	25.5				
Price/Book	4.6	8.0				
Price/Sales	4.1	5.7				
Price/Cash Flow	20.6	21.9				
P/E-to-Growth (PEG)	2.1	1.8				
Return on Equity	15.8%	24.5%				
Long-term Growth Rate	10.0%	12.4%				
Debt to Capital	41.3%	36.6%				
Active Share	94.2%	-				



# RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.217.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

# ATLANTA CAPITAL MANAGEMENT COMPANY, LLC Small- to Mid-cap Blend

Location Atlanta, GA

Manager(s) Chip Reed, Matt Hereford, William Bell

Avg. # Holdings 40 - 70 Annual Turnover 5% - 25%

Firm Assets \$33.4 Billion (as of 3/31/24)
Strategy Assets \$16.4 Billion (as of 3/31/24)
AMS Assets RJCS: \$37.1 Million

Model Code ACMSMBL
Model Delivery No

Status (Account Min.) Recommended (Closed)

RJCS Composite Start 10/1/2007
Benchmark: Russell 2500

Avg. Fund Group 50% Mstar Small Blend/50% Mstar Mid Blend

# Atlanta's Small- to Mid-cap equity objective is closed for new business due to capacity constraints.

Chip Reed and Atlanta's Small- to Mid-cap team seek high-quality smaller companies at reasonable valuations, just as they do with their pure small-cap discipline. Atlanta Capital's core equity team invests in companies in sound financial condition whose prices are below fair value at the time of purchase. The team seeks out innovative companies with high barriers to entry and focuses on consistent earnings and low debt.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
CSL	Carlisle Companies (Industrials)	5.0%
WRB	W. R. Berkley (Financials)	4.8%
GDDY	GoDaddy (Technology)	3.6%
MKL	Markel Group Inc. (Financials)	3.6%
MORN	Morningstar (Financials)	3.3%
CACI	CACI International (Technology)	3.2%
BAH	Booz Allen Hamilton (Technology)	3.1%
BRO	Brown & Brown (Financials)	3.1%
CASY	Casey's General Stores (Consumer Staples)	2.9%
BURL	Burlington Stores (Cons. Discr.)	2.7%
	% Weight in Top Ten Holdings	35.4%

	Trailing Returns*					
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-3.05%	6.33%	16.26%	6.76%	10.60%	12.49%
Mgr. Net	-3.73%	4.89%	13.14%	3.87%	7.61%	9.46%
Avg. Fund	-2.95%	4.61%	13.29%	3.54%	10.06%	8.58%
Benchmark	-4.27%	2.35%	10.47%	-0.29%	8.31%	7.99%

Trailing	Trailing Standard Deviation						
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	14.71	21.71	17.82			
loss of capital.	Avg. Fund	15.28	24.27	19.29			
	Benchmark	16.10	25.76	20.51			

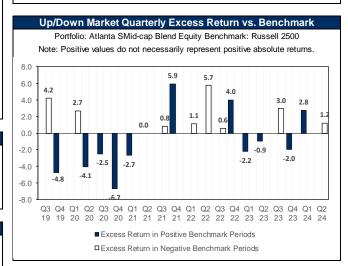
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	15.35%	-7.89%	22.92%	11.54%	35.52%	-4.86%
Mgr. Net	12.25%	-10.41%	19.64%	8.53%	31.93%	-7.46%
Avg. Fund	17.47%	-14.03%	25.39%	13.44%	26.07%	-10.75%
Benchmark	17.42%	-18.37%	18.18%	19.99%	27.77%	-10.00%

ı	Modern Portfolio Theory Stats					
1		<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>
	5 Year	2.92	0.82	0.94	0.39	0.54
	10 Year	5.19	0.83	0.91	0.62	0.98

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	0%	0%	0%	Large-cap	
6.4 to 46.5	5 Bil.	50%	30%	18%	Mid-cap	
< 6.4 E	Bil	0%	0%	2%	Small-cap	
Stocks	95%			Foreign	0.0%	
Bonds	0%		Med. Mark	et Cap (M)	\$11,962	
Cash	5%	Wtd.	Med. Mark	et Cap (M)	\$13,784	

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>				
Industrials	29.4%	20.3%				
Financials	25.0%	16.1%				
Consumer Discretionary	15.5%	12.7%				
Information Technology	12.9%	13.5%				
Materials	7.1%	5.4%				
Health Care	5.6%	11.5%				
Consumer Staples	2.9%	3.3%				
Real Estate	1.7%	6.5%				
Communication Services	0.0%	2.4%				
Energy	0.0%	5.3%				
% Weight In Top 3 Sectors	69.9%	49.2%				

Portfolio	Characteristics	
	<u>Manager</u>	Index
Yield	0.9%	1.4%
Trailing 12 Month P/E	27.5	22.3
Forward 12 Month P/E	21.6	19.0
Price/Book	4.4	3.0
Price/Sales	3.0	2.3
Price/Cash Flow	18.9	13.3
P/E-to-Growth (PEG)	1.6	1.5
Return on Equity	17.7%	12.1%
Long-term Growth Rate	11.8%	11.1%
Debt to Capital	35.5%	36.8%
Active Share	93.7%	



# RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

# ATLANTA CAPITAL MANAGEMENT COMPANY, LLC Small-cap Blend

Location Atlanta, GA

Manager(s) Chip Reed, Matt Hereford, William Bell

 Avg. # Holdings
 50 - 70

 Annual Turnover
 25% - 35%

Firm Assets \$33.4 Billion (as of 3/31/24)
Strategy Assets \$2.5 Billion (as of 3/31/24)
AMS Assets RJCS: \$40.7 Million

Model Code ACMSBL Model Delivery No

Status (Account Min.) Recommended (Closed)

RJCS Composite Start 10/1/2005 Benchmark: Russell 2000

Avg. Fund Group Morningstar Small-cap Blend

Atlanta's Small-cap Equity objective is closed for new business due to capacity. Deposits to existing accounts are no longer accepted.

Atlanta Capital's core equity team seeks to invest in companies in sound financial condition and whose prices are below fair value at the time of purchase. The team seeks out innovative companies with high barriers to entry and focuses on consistent earnings and low debt. The fund is committed to being fully invested in its stocks, and emphasizes quality companies that management believes are attractively valued. The team believes that their deep fundamental research will provide the ability to construct portfolios that may outperform their peers and the benchmark over a full market cycle.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
IPAR	Inter Parfums (Cons. Staples)	4.4%
NSIT	Insight Enterprises (Technology)	4.1%
CBZ	CBIZ (Industrials)	3.8%
BECN	Beacon Roofing Supply (Industrials)	3.6%
BLKB	Blackbaud (Technology)	3.6%
MOG.A	Moog (Industrials)	3.4%
SIGI	Selective Insurance Group (Financials)	3.4%
PRFT	Perficient (Technology)	3.2%
QLYS	Qualys (Technology)	2.8%
DORM	Dorman Products (Cons. Discr.)	2.5%
	% Weight in Top Ten Holdings	34.9%

Trailing Returns*								
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year		
Mgr. Gross	-2.10%	-0.09%	7.96%	5.43%	9.01%	10.65%		
Mgr. Net	-2.78%	-1.45%	5.04%	2.58%	6.06%	7.67%		
Avg. Fund	-2.91%	2.94%	11.94%	2.18%	9.26%	8.05%		
Benchmark	-3.28%	1.73%	10.06%	-2.58%	6.94%	7.00%		

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	14.80	20.26	16.49				
loss of capital.	Avg. Fund	15.23	25.88	20.69				
	Benchmark	16.11	26.98	21.80				
-	•		•	•				

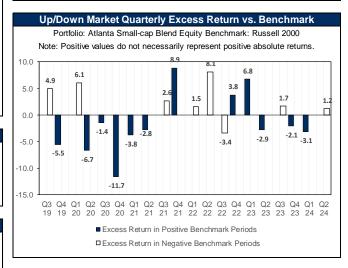
ſ	Calendar Returns						
Ī		2023	2022	2021	2020	2019	2018
	Mgr. Gross		-11.22%	20.54%	11.05%	26.97%	1.51%
	Mgr. Net		-13.66%	17.31%	8.05%	23.58%	-1.24%
	Avg. Fund	17.60%	-15.11%	25.56%	12.46%	25.08%	-11.54%
	Benchmark	16.93%	-20.44%	14.82%	19.96%	25.53%	-11.01%

	Modern Portfolio Theory Stats							
Ī		<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	Sharpe	<u>IR</u>		
١	5 Year	2.87	0.70	0.88	0.34	0.39		
١	10 Year	4.74	0.71	0.87	0.55	0.80		

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	0%	0%	0%	Large-cap	
6.4 to 46.5	5 Bil.	10%	4%	2%	Mid-cap	
< 6.4 Bil		5%	23%	56%	Small-cap	
Stocks	97%			Foreign	0.0%	
Bonds	0%	Med. Market Cap (M) \$3,449				
Cash	3%	Wtd.	Med. Mark	et Cap (M)	\$3,932	

Top 10 Sector Weights							
Sectors	<u>Manager</u>	<u>Index</u>					
Industrials	27.0%	17.2%					
Information Technology	23.6%	15.3%					
Financials	13.3%	15.9%					
Health Care	12.1%	15.2%					
Consumer Staples	9.0%	3.5%					
Consumer Discretionary	8.3%	10.5%					
Materials	5.6%	4.5%					
Communication Services	1.1%	2.2%					
Energy	0.0%	7.5%					
Real Estate	0.0%	<u>5.6%</u>					
% Weight In Top 3 Sectors	63.8%	48.4%					

Portfolio Characteristics						
	<u>Manager</u>	<u>Index</u>				
Yield	1.0%	1.4%				
Trailing 12 Month P/E	28.4	20.7				
Forward 12 Month P/E	22.5	17.7				
Price/Book	4.0	2.4				
Price/Sales	2.4	2.2				
Price/Cash Flow	18.0	11.9				
P/E-to-Growth (PEG)	1.4	1.4				
Return on Equity	13.7%	10.1%				
Long-term Growth Rate	12.0%	12.0%				
Debt to Capital	30.2%	30.8%				
Active Share	93.4%					



# RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### **BAHL & GAYNOR**

Income Growth

Location Cincinnati, OH

Manager(s) Bahl & Gaynor Investment Committee

Avg. # Holdings 40 - 50 Annual Turnover 15% - 25%

Firm Assets \$50.2 Billion (as of 3/31/24) Strategy Assets \$38.8 Billion (as of 3/31/24)

AMS Assets RJCS: \$252.5 Million PS UMA: \$80.9 Million

Model Code BLGBLGIG Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 1/1/2019
Benchmark: S&P 500
ETF Proxy SPDR S8

ETF Proxy SPDR S&P 500 ETF

Avg. Fund Group Morningstar Large-cap Blend

The Bahl & Gaynor Income Growth strategy seeks to invest in securities with a minimum current dividend yield of 2.0% and therefore provide a portfolio yield competitive to its S&P 500 benchmark. Over a full market cycle, Income Growth seeks to deliver growth of income stream ahead of inflation and a competitive risk-adjusted return experience to clients relative to other large-cap core peers and its benchmark.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
AVGO	Broadcom Inc. (Technology)	7.0%
LLY	Eli Lilly and Company (Healthcare)	5.9%
MRK	Merck & Co. (Healthcare)	4.4%
ABBV	AbbVie (Healthcare)	4.2%
PEP	PepsiCo (Consumer Staples)	3.6%
PG	Procter & Gamble (Consumer Staples)	3.4%
ETN	Eaton (Industrials)	3.3%
MDLZ	Mondelez International (Consumer Staples)	3.3%
CVX	Chevron (Energy)	3.0%
NEE	NextEra Energy (Utilities)	3.0%
	% Weight in Top Ten Holdings	41.1%

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year	
Mgr. Gross	1.16%	10.08%	15.37%	7.08%	9.86%	10.25%	
Mgr. Net	0.51%	8.68%	12.44%	4.35%	7.06%	7.43%	
Avg. Fund	2.71%	13.24%	22.66%	8.91%	13.93%	11.87%	
Benchmark	4.28%	15.29%	24.56%	10.01%	15.05%	12.86%	

		Trailing Standard Deviation								
		3 Year	5 Year	10 Year						
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	14.98	17.24	13.57						
loss of capital.	Avg. Fund	16.00	19.14	15.41						
•	Benchmark	17.08	19.46	15.66						

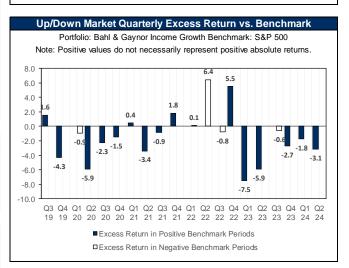
Calendar Returns						
	2023	2022	2021	2020	2019	<u>2018</u>
Mgr. Gross	7.81%	-8.03%	26.14%	7.50%	27.30%	-1.17%
Mgr. Net	5.05%	-10.41%	22.96%	4.75%	24.10%	-3.71%
Avg. Fund	23.40%	-15.93%	26.97%	16.64%	30.11%	-5.07%
Benchmark	26.29%	-18.11%	28.71%	18.40%	31.49%	-4.38%

Modern Portfolio Theory Stats							
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>		
5 Year	-2.79	0.83	0.87	0.45	NM		
10 Year	-0.47	0.81	0.87	0.64	NM		

Current Style Allocation				
	Value	Blend	Growth	_
> 46.5 Bil.	34%	28%	25%	Large-cap
6.4 to 46.5 Bil.	10%	2%	1%	Mid-cap
< 6.4 Bil	0%	0%	0%	Small-cap
Stocks 99%			Foreign	0.0%
Bonds 0%	Med. Market Cap (M) \$100,882			
Cash 1%	Wtd. Med. Market Cap (M) \$145,515			

Top 10 Sector Weights						
Sectors	<u>Manager</u>	ETF Proxy				
Information Technology	19.0%	32.3%				
Health Care	15.7%	11.8%				
Industrials	13.2%	8.2%				
Consumer Staples	11.8%	5.8%				
Financials	11.4%	12.4%				
Energy	10.6%	3.7%				
Utilities	7.0%	2.3%				
Consumer Discretionary	6.6%	10.0%				
Real Estate	2.9%	2.1%				
Materials	<u>1.7%</u>	<u>2.2%</u>				
% Weight In Top 3 Sectors	47.9%	52.3%				

Portfolio Characteristics					
	<u>Manager</u>	ETF Proxy			
Yield	2.8%	1.3%			
Trailing 12 Month P/E	24.8	32.8			
Forward 12 Month P/E	20.8	26.0			
Price/Book	7.8	8.6			
Price/Sales	5.0	6.0			
Price/Cash Flow	17.2	21.9			
P/E-to-Growth (PEG)	2.2	1.8			
Return on Equity	27.5%	27.3%			
Long-term Growth Rate	7.9%	12.0%			
Debt to Capital	46.9%	36.5%			
Active Share	81.2%				



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### **BEUTEL, GOODMAN & COMPANY LTD.**

U.S. Large-cap Value

Location Toronto, Canada

Manager(s) Rui Cardoso, Glenn Fortin

Avg. # Holdings 25 - 35 Annual Turnover 20% - 40%

Firm Assets \$37.2 Billion (as of 3/31/24) Strategy Assets \$7.5 Billion (as of 3/31/24)

AMS Assets RJCS: \$182.9 Million PS UMA: \$186.5 Million

UMA: \$186.8 Million

Model Code BEUBEUUSE

Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 10/1/2021

Benchmark: Russell 1000 Value

Avg. Fund Group Morningstar Large-cap Value

The Beutel, Goodman US Large Cap Value strategy emphasizes capital preservation and aims to purchase investments at a significant discount to their estimate of intrinsic value. The team uses bottom up fundamental analysis to find quality companies with stable growing businesses and strong balance sheets that are trading at attractive valuations. Beutel, Goodman's US Large Cap Value strategy aims to provide strong investment returns while minimizing downside risk by investing in US companies that are leaders in their respective fields. The team seeks to purchase companies at a significant discount to business value which is determined by the present value of sustainable free cash flows. The team also requires a minimum 50% upside over three years and employs a sell discipline that is designed to capture gains and mitigate risk.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
AMGN	Amgen (Healthcare)	5.7%
GEN	Gen Digital Inc. (Technology)	4.9%
KMB	Kimberly-Clark (Consumer Staples)	4.7%
BIIB	Biogen (Healthcare)	4.7%
NTAP	NetApp (Technology)	4.6%
K	Kellanova (Consumer Staples)	4.6%
CMCSA	Comcast (Communication Services)	4.5%
EBAY	eBay (Cons. Discr.)	4.3%
DOX	Amdocs (Technology)	4.1%
QCOM	Qualcomm (Technology)	<u>4.1%</u>
	% Weight in Top Ten Holdings	46.2%

	Trailing Returns*					
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-1.39%	8.75%	15.06%	7.75%	12.72%	11.33%
Mgr. Net	-2.03%	7.36%	12.13%	5.00%	9.85%	8.49%
Avg. Fund	-1.13%	7.93%	16.10%	7.85%	11.14%	9.63%
Benchmark	-2.17%	6.62%	13.06%	5.52%	9.01%	8.23%

Trailing :	Trailing Standard Deviation						
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	15.39	18.40	15.04			
loss of capital.	Avg. Fund	14.16	19.89	15.68			
·	Benchmark	14.39	19.90	15.71			

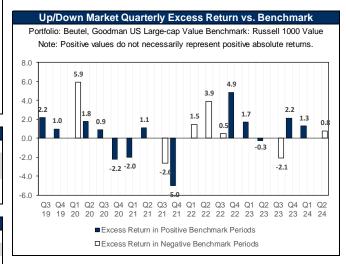
		Calen	ıdar Returr	ıs		
	2023	2022	2021	2020	2019	2018
Mgr. Gross	12.82%	2.69%	15.37%	11.56%	30.64%	-8.20%
Mgr. Net	9.94%	0.05%	12.44%	8.71%	27.36%	-10.58%
Avg. Fund	13.11%	-4.81%	27.69%	4.17%	26.54%	-7.35%
Benchmark	11.46%	-7.54%	25.16%	2.80%	26.54%	-8.27%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>
5 Year	4.05	0.89	0.93	0.57	0.83
10 Year	3.41	0.92	0.92	0.65	0.80

Current Style Allocation					
		Value	Blend	Growth	_
> 46.5 E	3il.	8%	22%	0%	Large-cap
6.4 to 46.5	5 Bil.	44%	22%	4%	Mid-cap
< 6.4 E	Bil	0%	0%	0%	Small-cap
Stocks	95%			Foreign	0.0%
Bonds	0%		Med. Mark	et Cap (M)	\$26,938
Cash	5%	Wtd.	Med. Mark	et Cap (M)	\$27,343

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>				
Information Technology	17.7%	9.5%				
Health Care	15.9%	13.9%				
Financials	14.9%	22.9%				
Consumer Discretionary	14.7%	4.7%				
Consumer Staples	13.1%	7.9%				
Communication Services	11.0%	4.5%				
Industrials	9.3%	14.3%				
Materials	3.3%	4.7%				
Energy	0.0%	8.0%				
Utilities	0.0%	5.0%				
% Weight In Top 3 Sectors	48.5%	46.3%				

Portfolio Characteristics					
	<u>Manager</u>	<u>Index</u>			
Yield	2.3%	2.2%			
Trailing 12 Month P/E	21.2	21.1			
Forward 12 Month P/E	14.9	17.9			
Price/Book	4.4	2.7			
Price/Sales	2.5	2.5			
Price/Cash Flow	15.2	14.8			
P/E-to-Growth (PEG)	1.4	1.9			
Return on Equity	22.6%	15.1%			
Long-term Growth Rate	8.6%	8.5%			
Debt to Capital	50.3%	36.6%			
Active Share	95.3%				



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### Q2 BLACKROCK 2024 Equity Dividend

Location New York, NY

Manager(s) Tony DeSpirito

Avg. # Holdings 65 - 85 Annual Turnover 20% - 40%

Firm Assets \$10.5 Trillion (as of 3/31/24) Strategy Assets \$13.6 Billion (as of 3/31/24)

AMS Assets RJCS: \$61.7 Million PS UMA: \$63.7 Million

UMA: \$410.3 Million

Model Code BLRBLRED

Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 7/1/2021

Benchmark: Russell 1000 Value

Avg. Fund Group Morningstar Large-cap Value

The strategy's primary research screen uses an investment universe composed of the 500 largest U.S. stocks by market capitalization. The screen utilizes quality (60% weight) and value factors (40% weight) that the team believes are most important to the investment philosophy to generate an alpha score for each stock in the universe.

\*Note that the performance figures shown from 7/1/07 to 7/1/21 are comprised of accounts managed by BlackRock. Starting 7/1/21, the performance figures are comprised of accounts managed by Raymond James, based on non-discretionary models that are delivered by BlackRock to Raymond James. Raymond James is responsible for ensuring that accounts included in the composite from 7/1/21 and on are representative of accounts contained in the entire composite, and do not include any restricted accounts or accounts that materially deviate from the models provided by BlackRock affecting the composite performance. While composite returns are broadly representative of the performance of accounts participating in the strategy, it is important to note the returns are not necessarily representative of any individual client account due to the potential for different portfolio holdings across accounts.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
WFC	Wells Fargo & Company (Financials)	3.6%
С	Citigroup (Financials)	3.1%
FCNCA	First Citizens BancShares (Financials)	2.8%
SHEL	Shell plc (Energy)	2.5%
LHX	L3Harris (Technology)	2.5%
AIG	American International Group (Financials)	2.4%
GM	General Motors (Consumer Discretionary)	2.2%
BP	BP (Energy)	2.2%
BIL	SPDR Bloomberg 1-3 Month T-Bill ETF	2.1%
MDT	Medtronic (Healthcare)	2.1%
	% Weight in Top Ten Holdings	25.5%

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year	
Mgr. Gross	-0.21%	8.69%	15.88%	7.15%	10.44%	9.71%	
Mgr. Net	-0.85%	7.31%	12.94%	4.41%	7.63%	6.91%	
Avg. Fund	-1.13%	7.93%	16.10%	7.85%	11.14%	9.63%	
Benchmark	-2.17%	6.62%	13.06%	5.52%	9.01%	8.23%	

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	13.70	18.97	15.12				
loss of capital.	Avg. Fund	14.16	19.89	15.68				
·	Benchmark	14.39	19.90	15.71				

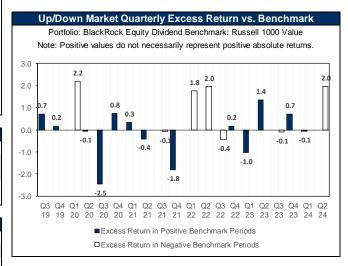
_							
ı	Calendar Returns						
ſ		2023	2022	2021	2020	2019	2018
	Mgr. Gross	12.37%	-4.11%	22.87%	3.99%	27.73%	-6.55%
	Mgr. Net	9.50%	-6.59%	19.76%	1.32%	24.51%	-8.96%
	Avg. Fund	13.11%	-4.81%	27.69%	4.17%	26.54%	-7.35%
	Benchmark	11.46%	-7.54%	25.16%	2.80%	26.54%	-8.27%

Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>	
5 Year	1.59	0.95	0.99	0.44	0.71	
10 Year	1.67	0.95	0.98	0.54	0.73	

Current Style Allocation							
		Value	Blend	Growth	_		
> 46.5 E	3il.	54%	6%	8%	Large-cap		
6.4 to 46.5	6.4 to 46.5 Bil.		11%	0%	Mid-cap		
< 6.4 Bil		0%	0%	0%	Small-cap		
Stocks	98%	Foreign 15.7%					
Bonds	0%	Med. Market Cap (M) \$45,151					
Cash	2%	Wtd. Med. Market Cap (M) \$49,816					

Top 10 Sector Weights							
Sectors	<u>Manager</u>	Index					
Financials	23.8%	22.9%					
Health Care	18.4%	13.9%					
Industrials	11.8%	14.3%					
Information Technology	9.2%	9.5%					
Energy	8.3%	8.0%					
Consumer Staples	7.4%	7.9%					
Communication Services	6.8%	4.5%					
Consumer Discretionary	5.9%	4.7%					
Utilities	4.6%	5.0%					
Materials	<u>2.8%</u>	4.7%					
% Weight In Top 3 Sectors	53.9%	51.0%					

Portfolio Characteristics							
	<u>Manager</u>	<u>Index</u>					
Yield	2.7%	2.2%					
Trailing 12 Month P/E	16.8	21.1					
Forward 12 Month P/E	12.8	17.9					
Price/Book	1.9	2.7					
Price/Sales	1.6	2.5					
Price/Cash Flow	10.5	14.8					
P/E-to-Growth (PEG)	1.5	1.9					
Return on Equity	11.0%	15.1%					
Long-term Growth Rate	8.8%	8.5%					
Debt to Capital	36.7%	36.6%					
Active Share	82.3%						



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### **BOSTON PARTNERS**

#### Large-cap Value

Location Boston, MA

Manager(s) D. Cohen, J. White, M. Donovan

 Avg. # Holdings
 75 - 100

 Annual Turnover
 40% - 70%

Firm Assets \$103.1 Billion (as of 3/31/24) Strategy Assets \$35.5 Billion (as of 3/31/24)

AMS Assets RJCS: \$168.4 Million PS UMA: \$28.8 Million

Model Code ROBROBLV Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 4/1/2012

Benchmark: Russell 1000 Value
Avg. Fund Group Morningstar Large-cap Value

The Boston Partners investment team utilizes a "Three Circle" approach to stock selection, seeking companies that are attractively valued with strong business fundamentals and momentum or a catalyst for improvement. Portfolio managers rely heavily on the pooled research team of sector analysts, supplemented by a proprietary front-end quantitative screen. The team is led in part by Mark E. Donovan, a portfolio manager with more than 30 years of experience and a founding member of Boston Partners.

	Top 10 Holdings	
Symbol	Description	% Holding
JPM	JPMorgan Chase & Co. (Financials)	4.6%
BRK.B	Berkshire Hathaway (Financials)	3.7%
GOOGL	Alphabet Class A (Communication Services)	3.7%
ORCL	Oracle (Technology)	2.5%
MS	Morgan Stanley (Financials)	2.1%
WFC	Wells Fargo & Company (Financials)	1.9%
WMT	Walmart Inc. (Consumer Staples)	1.9%
UNH	UnitedHealth Group (Healthcare)	1.9%
PM	Philip Morris International (Consumer Staples)	1.8%
COR	Cencora, Inc. (Healthcare)	<u>1.7%</u>
	% Weight in Top Ten Holdings	25.8%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-1.14%	10.77%	21.35%	9.19%	12.42%	10.10%
Mgr. Net	-1.78%	9.36%	18.28%	6.40%	9.55%	7.29%
Avg. Fund	-1.13%	7.93%	16.10%	7.85%	11.14%	9.63%
Benchmark	-2.17%	6.62%	13.06%	5.52%	9.01%	8.23%

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	14.28	21.33	16.85				
loss of capital.	Avg. Fund	14.16	19.89	15.68				
·	Benchmark	14.39	19.90	15.71				

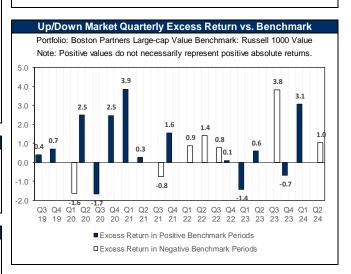
I			Calen	dar Returr	าร		
I		2023	2022	2021	2020	2019	2018
	Mgr. Gross	14.18%	-4.37%	30.72%	3.20%	24.32%	-8.33%
	Mgr. Net	11.27%	-6.84%	27.43%	0.55%	21.18%	-10.70%
	Avg. Fund	13.11%	-4.81%	27.69%	4.17%	26.54%	-7.35%
	Benchmark	11.46%	-7.54%	25.16%	2.80%	26.54%	-8.27%

Modern Portfolio Theory Stats							
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	<u>IR</u>		
5 Year	2.97	1.06	0.98	0.48	0.93		
10 Year	1.54	1.05	0.97	0.51	0.48		

Current Style Allocation					
		Value	Blend	Growth	_
> 46.5 E	3il.	34%	21%	8%	Large-cap
6.4 to 46.5	5 Bil.	26%	8%	3%	Mid-cap
< 6.4 B	Bil	0%	0%	0%	Small-cap
Stocks	98%			Foreign	4.6%
Bonds	0%		Med. Mark	et Cap (M)	\$49,105
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$75,925

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Financials	24.2%	22.9%				
Information Technology	14.1%	9.5%				
Industrials	13.3%	14.3%				
Health Care	13.1%	13.9%				
Energy	9.8%	8.0%				
Consumer Staples	8.0%	7.9%				
Communication Services	6.4%	4.5%				
Consumer Discretionary	6.2%	4.7%				
Materials	2.8%	4.7%				
Utilities	<u>1.4%</u>	<u>5.0%</u>				
% Weight In Top 3 Sectors	51.6%	46.7%				

Portfolio Characteristics					
	<u>Manager</u>	Index			
Yield	1.7%	2.2%			
Trailing 12 Month P/E	20.8	21.1			
Forward 12 Month P/E	17.0	17.9			
Price/Book	3.3	2.7			
Price/Sales	2.5	2.5			
Price/Cash Flow	14.7	14.8			
P/E-to-Growth (PEG)	1.4	1.9			
Return on Equity	16.9%	15.1%			
Long-term Growth Rate	10.5%	8.5%			
Debt to Capital	39.6%	36.6%			
Active Share	76.5%				



# RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### **BOSTON PARTNERS**

Mid-cap Value Equity

Location Los Angeles, CA

Manager(s) Steven Pollack, Tim Collard

 Avg. # Holdings
 115 - 135

 Annual Turnover
 35% - 65%

Firm Assets \$103.1 Billion (as of 3/31/24) Strategy Assets \$33.2 Billion (as of 3/31/24)

AMS Assets RJCS: \$103.3 Million PS UMA: \$34.8 Million

UMA: \$582.3 Million

Model Code ROBROBMV

Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 10/1/2013

Benchmark: Russell Mid-cap Value
Avg. Fund Group Morningstar Mid-cap Value

The Boston Partners investment team utilizes a "Three Circle" approach to stock selection, seeking companies that are attractively valued with strong business fundamentals and momentum or a catalyst for improvement. Portfolio managers rely heavily on the pooled research team of sector analysts, supplemented by a proprietary front-end quantitative screen. The team is led by Steven Pollack.

	Top 10 Holdings	
Symbol	Description	<u>% Holding</u>
AMP	Ameriprise Financial (Financials)	2.2%
AME	AMETEK (Industrials)	1.7%
AZO	AutoZone (Cons. Discr.)	1.6%
PH	Parker-Hannifin (Industrials)	1.6%
COR	Cencora, Inc. (Healthcare)	1.5%
FITB	Fifth Third Bancorp (Financials)	1.5%
HWM	Howmet Aerospace (Industrials)	1.5%
TXT	Textron (Industrials)	1.5%
CNP	CenterPoint Energy (Utilities)	1.4%
CHKP	Check Point Software (Technology)	<u>1.4%</u>
	% Weight in Top Ten Holdings	15.9%

	Trailing Returns*					
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-4.17%	4.79%	13.90%	7.02%	11.40%	10.15%
Mgr. Net	-4.80%	3.45%	11.00%	4.28%	8.56%	7.34%
Avg. Fund	-3.44%	4.43%	13.31%	6.23%	10.66%	8.73%
Benchmark	-3.40%	4.54%	11.98%	3.65%	8.49%	7.60%

Trailing Standard Deviation					
		3 Year	5 Year	10 Year	
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	15.68	22.89	18.02	
loss of capital.	Avg. Fund	14.88	24.03	18.76	
·	Benchmark	15.63	23.58	18.44	

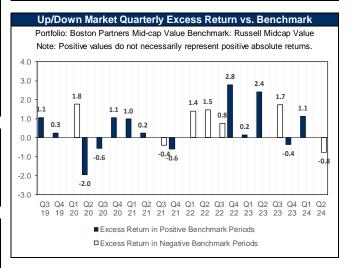
		Calen	dar Returr	ns		
	2023	2022	2021	2020	2019	<u>2018</u>
Mgr. Gross	17.22%	-6.23%	28.51%	6.27%	30.75%	-13.45%
Mgr. Net	14.24%	-8.65%	25.28%	3.54%	27.46%	-15.71%
Avg. Fund	15.27%	-7.07%	30.92%	4.50%	26.40%	-11.67%
Benchmark	12.71%	-12.03%	28.34%	4.96%	27.06%	-12.29%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>
5 Year	2.84	0.97	0.99	0.40	1.25
10 Year	2.59	0.96	0.98	0.48	0.90

Current Style Allocation					
		Value	Blend	Growth	_
> 46.5 E	3il.	7%	4%	2%	Large-cap
6.4 to 46.5	5 Bil.	48%	26%	7%	Mid-cap
< 6.4 E	< 6.4 Bil		1%	3%	Small-cap
Stocks	96%			Foreign	1.2%
Bonds	0%		Med. Mark	et Cap (M)	\$17,517
Cash	4%	Wtd.	Med. Mark	et Cap (M)	\$19,615

Top 10 Sector Weights					
Sectors	<u>Manager</u>	<u>Index</u>			
Industrials	25.0%	20.1%			
Financials	15.9%	18.2%			
Consumer Discretionary	11.8%	9.0%			
Information Technology	11.0%	9.7%			
Real Estate	8.5%	10.1%			
Materials	8.1%	7.2%			
Energy	5.9%	5.6%			
Health Care	5.7%	6.2%			
Utilities	4.9%	7.5%			
Consumer Staples	<u>2.4%</u>	<u>3.5%</u>			
% Weight In Top 3 Sectors	52.6%	47.4%			

Portfolio Characteristics					
	<u>Manager</u>	Index			
Yield	1.7%	1.9%			
Trailing 12 Month P/E	21.7	21.6			
Forward 12 Month P/E	18.2	17.8			
Price/Book	3.7	2.5			
Price/Sales	2.7	2.4			
Price/Cash Flow	15.0	13.5			
P/E-to-Growth (PEG)	1.6	1.8			
Return on Equity	18.0%	12.8%			
Long-term Growth Rate	9.0%	8.9%			
Debt to Capital	41.6%	37.2%			
Active Share	78.8%				



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### **BROWN ADVISORY, INC.**

#### Large Cap Sustainable Growth

Location Baltimore, MD

Manager(s) David Powell, Karina Funk

Avg. # Holdings 30 - 40 Annual Turnover 15% - 30%

Firm Assets \$70.1 Billion (as of 3/31/24) Strategy Assets \$22.8 Billion (as of 3/31/24)

AMS Assets RJCS: \$466.2 Million PS UMA: \$152.5 Million

Model Code BWABWALCS

Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 10/1/2020

Benchmark: Russell 1000 Growth

Avg. Fund Group Morningstar Large-cap Growth

Brown's Large-cap Sustainable Growth strategy aims to generate competitive, risk-adjusted returns over a full market cycle through a concentrated portfolio of US stocks that favors strong fundamentals, sustainable competitive advantages and compelling valuations. The investment philosophy places equal emphasis on the fundamental analysis; environmental, social and governance (ESG) risks and Sustainable Business Advantage (SBA); and current valuation for any company considered for the portfolio. Brown only invests when they are satisfied on all three criteria.

	Top 10 Holdings	
Symbol	Description	% Holding
NVDA	Nvidia (Technology)	8.5%
MSFT	Microsoft (Technology)	7.5%
AMZN	Amazon.com (Consumer Discretionary)	6.7%
INTU	Intuit (Technology)	4.7%
NOW	ServiceNow (Technology)	4.2%
GOOGL	Alphabet Class A (Communication Services)	4.2%
V	Visa (Financials)	4.1%
MPWR	Monolithic Power Systems (Technology)	3.2%
DHR	Danaher (Healthcare)	3.2%
KKR	KKR & Co Inc (Financials)	<u>3.1%</u>
	% Weight in Top Ten Holdings	49.3%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	<u>10 Year</u>
Mgr. Gross	3.18%	14.48%	28.26%	8.32%	17.05%	17.08%
Mgr. Net	2.52%	13.03%	25.03%	5.55%	14.08%	14.10%
Avg. Fund	5.28%	18.20%	30.59%	7.57%	16.20%	14.51%
Benchmark	8.33%	20.70%	33.48%	11.28%	19.34%	16.33%

Rease remember that volatility does not measure the risk of a permanent loss of capital.  Mgr. Gross 21.08 22.25 17.56  Avg. Fund 20.92 22.47 18.01	Trailing :	Standard Dev	iation		
not measure the risk of a permanent loss of capital.  Nyg. Gloss 21.06 22.25 17.36  Avg. Fund 20.92 22.47 18.01			3 Year	5 Year	10 Year
loss of capital. Avg. Fund 20.92 22.47 18.01		Mgr. Gross	21.08	22.25	17.56
Renchmark 21.95 22.77 18.28	•	Avg. Fund	20.92	22.47	18.01
Benefillar 21:35 22:77 16:26		Benchmark	21.95	22.77	18.28

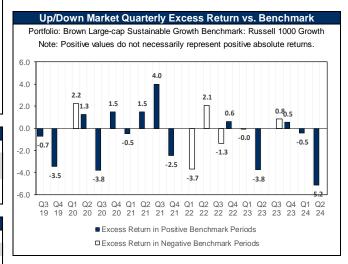
		Calen	dar Returr	าร		
	2023	2022	2021	<u>2020</u>	<u>2019</u>	<u>2018</u>
Mgr. Gross	39.70%	-30.79%	30.80%	40.57%	36.19%	5.33%
Mgr. Net	36.20%	-32.63%	27.51%	37.05%	32.77%	2.64%
Avg. Fund	37.75%	-28.95%	22.07%	36.90%	33.44%	-0.81%
Benchmark	42.68%	-29.14%	27.60%	38.49%	36.39%	-1.51%

Modern Portfolio Theory Stats							
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>		
5 Year	-1.34	0.96	0.95	0.67	NM		
10 Year	1.59	0.93	0.94	0.89	0.36		

Current Style Allocation							
		Value					
> 46.5 E	3il.	5%	7%	61%	Large-cap		
6.4 to 46.5	5 Bil.	5%	9%	13%	Mid-cap		
< 6.4 E	Bil	0%	0%	0%	Small-cap		
Stocks	99%	Foreign 0.0%					
Bonds	0%	Med. Market Cap (M) \$75,861					
Cash	1%	Wtd. Med. Market Cap (M) \$150,623					

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	Index				
Information Technology	42.4%	46.8%				
Financials	16.4%	5.7%				
Health Care	14.1%	10.1%				
Consumer Discretionary	11.7%	14.1%				
Industrials	9.3%	5.1%				
Communication Services	4.2%	12.7%				
Materials	1.9%	0.6%				
Consumer Staples	0.0%	3.8%				
Energy	0.0%	0.5%				
Real Estate	0.0%	<u>0.7%</u>				
% Weight In Top 3 Sectors	72.9%	62.5%				

Portfolio Characteristics						
-	<u>Manager</u>	Index				
Yield	0.6%	0.7%				
Trailing 12 Month P/E	43.7	38.7				
Forward 12 Month P/E	38.0	31.9				
Price/Book	12.2	13.1				
Price/Sales	9.4	8.7				
Price/Cash Flow	35.0	28.4				
P/E-to-Growth (PEG)	2.1	1.7				
Return on Equity	22.5%	34.9%				
Long-term Growth Rate	16.4%	16.4%				
Debt to Capital	26.7%	35.0%				
Active Share	67.4%					



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### **BROWN ADVISORY, INC.**

#### Large-cap Growth

Location Baltimore, MD

Manager(s) Kenneth Stuzin

Avg. # Holdings 30 - 35 Annual Turnover 15% - 30%

Firm Assets \$70.1 Billion (as of 3/31/24)
Strategy Assets \$9.3 Billion (as of 3/31/24)

AMS Assets RJCS: \$62.5 Million PS UMA: \$14.9 Million

Model Code BWABLG Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 10/1/2015

Benchmark: Russell 1000 Growth

Avg. Fund Group Morningstar Large-cap Growth

Kenneth Stuzin leads Brown's Large-cap Growth strategy which focuses on business models that seek to generate high, sustainable earnings growth rates. This portfolio is relatively concentrated and remains relatively benchmark agnostic, therefore higher volatility should be expected at times. Brown's Large-cap Growth strategy believes that by purchasing companies with sound business models and competitive positioning at attractive valuations should produce above-average returns over time.

	Top 10 Holdings	
Symbol	Description	% Holding
AMZN	Amazon.com (Consumer Discretionary)	5.2%
MSFT	Microsoft (Technology)	5.1%
NVDA	Nvidia (Technology)	4.9%
COST	Costco Wholesale (Consumer Staples)	4.9%
NOW	ServiceNow (Technology)	4.4%
ISRG	Intuitive Surgical (Healthcare)	4.4%
INTU	Intuit (Technology)	4.2%
GOOG	Alphabet Class C (Communication Services)	4.1%
HLT	Hilton (Real Estate)	4.1%
MA	Mastercard (Financials)	3.9%
	% Weight in Top Ten Holdings	45.1%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	1.55%	10.73%	20.51%	2.14%	12.52%	13.36%
Mgr. Net	0.89%	9.32%	17.46%	-0.49%	9.66%	10.48%
Avg. Fund	5.28%	18.20%	30.59%	7.57%	16.20%	14.51%
Benchmark	8.33%	20.70%	33.48%	11.28%	19.34%	16.33%

Please remember that volatility does not measure the risk of a permanent Mgr. Gross 21.66 22.71	Trailing Standard Deviation								
not measure the risk of a permanent NIGI. GIOSS 21.00 22.71	0 Year								
. Ava Eural 20.02 22.47	18.55								
loss of capital.	18.01								
Benchmark 21.95 22.77	18.28								

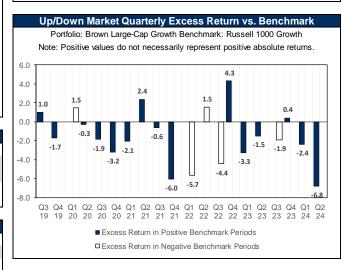
	Calendar Returns						
1		2023	2022	2021	2020	<u>2019</u>	2018
	Mgr. Gross	34.60%	-32.67%	19.97%	34.20%	41.65%	5.83%
	Mgr. Net	31.22%	-34.47%	16.93%	30.83%	38.11%	3.12%
	Avg. Fund	37.75%	-28.95%	22.07%	36.90%	33.44%	-0.81%
	Benchmark	42.68%	-29.14%	27.60%	38.49%	36.39%	-1.51%

	Modern Port	folio Thec	ry Stats		
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>
5 Year	-5.37	0.96	0.94	0.46	NM
10 Year	-2.17	0.97	0.91	0.64	NM

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	2%	11%	64%	Large-cap	
6.4 to 46.5	5 Bil.	5%	14%	4%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
Stocks	96%			Foreign	0.0%	
Bonds	0%		Med. Mark	et Cap (M)	\$81,483	
Cash	4%	Wtd.	Med. Mark	et Cap (M)	\$143,612	

Top 10 Sector Weights					
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>			
Information Technology	36.6%	46.8%			
Health Care	16.4%	10.1%			
Industrials	14.7%	5.1%			
Financials	11.2%	5.7%			
Consumer Discretionary	9.3%	14.1%			
Consumer Staples	4.9%	3.8%			
Communication Services	4.1%	12.7%			
Real Estate	2.9%	0.7%			
Materials	0.0%	0.6%			
Energy	0.0%	0.5%			
% Weight In Top 3 Sectors	67.7%	62.0%			

Portfolio Characteristics				
	<u>Manager</u>	Index		
Yield	0.5%	0.7%		
Trailing 12 Month P/E	50.0	38.7		
Forward 12 Month P/E	38.0	31.9		
Price/Book	13.1	13.1		
Price/Sales	9.8	8.7		
Price/Cash Flow	37.1	28.4		
P/E-to-Growth (PEG)	1.9	1.7		
Return on Equity	22.5%	34.9%		
Long-term Growth Rate	16.4%	16.4%		
Debt to Capital	25.8%	35.0%		
Active Share	73.8%			
İ				



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### CANTOR FITZGERALD INVESTMENT ADVISOR, L.P Large-cap Focused Growth

Location Dallas, TX

Manager(s) John Brim, Stephen Smith

Avg. # Holdings 35 - 45 Annual Turnover 40% - 80%

Firm Assets \$2.4 Billion (as of 3/31/24)
Strategy Assets \$1.4 Billion (as of 3/31/24)

AMS Assets RJCS: \$94.3 Million PS UMA: \$7.9 Million

Model Code SMGSMGLG

Model Delivery Yes
Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 10/1/2016

Benchmark S&P 500
ETF Proxy SPDR S&P 500 ETF

Avg. Fund Group Morningstar Large-cap Growth

A focused large-cap growth strategy that seeks to invest in companies with attractive risk profiles, favorable valuations, improving business fundamentals, and unexpected earnings growth by implementing a repetitive, multi-step engineering approach. The tenured investment team focuses on identifying unexpected earnings surprises by understanding the phenomenon across multiple dimensions, including the credibility and sustainability of earnings and the price paid for earnings using both quantitative and qualitative analysis.

<sup>\*</sup>Inception 10/1/2016

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
MSFT	Microsoft (Technology)	5.3%
KLAC	KLA Corporation (Technology)	4.5%
AAPL	Apple (Technology)	4.3%
GOOGL	Alphabet Class A (Communication Services)	3.5%
COST	Costco Wholesale (Consumer Staples)	3.4%
PH	Parker-Hannifin (Industrials)	3.4%
ACGL	Arch Capital Group (Financials)	3.4%
AZO	AutoZone (Cons. Discr.)	3.1%
BKNG	Bookings Holdings (Cons. Discr.)	3.0%
MEDP	Medspace Holdings (Healthcare)	3.0%
	% Weight in Top Ten Holdings	36.9%

	Trailing Returns*					
	2nd Qtr	YTD	1 Year	3 Year	5 Year	Inception*
Mgr. Gross	2.17%	13.02%	22.28%	9.22%	16.25%	15.11%
Mgr. Net	1.51%	11.58%	19.19%	6.43%	13.30%	12.18%
Avg. Fund	5.28%	18.20%	30.59%	7.57%	16.20%	16.72%
Benchmark	4.28%	15.29%	24.56%	10.01%	15.05%	14.67%

	Trailing Standard Deviation						
			3 Year	5 Year	Inception*		
	Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	20.25	21.48	19.39		
		Avg. Fund	20.92	22.47	19.93		
		Benchmark	17.08	19.46	17.31		

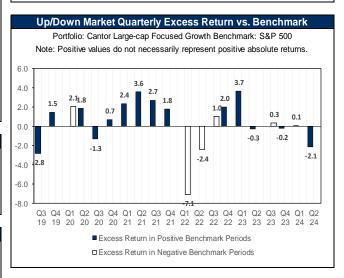
		Calen	dar Return	S		
	2023	2022	2021	2020	2019	2018
Mgr. Gross	30.47%	-24.18%	41.79%	22.53%	24.46%	-5.72%
Mgr. Net	27.19%	-26.17%	38.24%	19.43%	21.32%	-8.16%
Avg. Fund	37.75%	-28.95%	22.07%	36.90%	33.44%	-0.81%
Benchmark	26.29%	-18.11%	28.71%	18.40%	31.49%	-4.38%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	<u>Beta</u>	$\mathbb{R}^2$	Sharpe	<u>IR</u>
5 Year	0.42	1.08	0.95	0.66	0.08
7.75 Year	-0.43	1.09	0.94	0.68	NM

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	7%	12%	39%	Large-cap	
6.4 to 46.5	5 Bil.	9%	16%	14%	Mid-cap	
< 6.4 E	3il	0%	0%	3%	Small-cap	
Stocks	99%			Foreign	0.0%	
Bonds	0%		Med. Mark	et Cap (M)	\$61,585	
Cash	1%	Wtd.	Med. Marke	et Cap (M)	\$75,925	

Top 10 Sector Weights					
Sectors	<u>Manager</u>	ETF Proxy			
Information Technology	28.9%	32.3%			
Health Care	14.3%	11.8%			
Communication Services	13.4%	9.4%			
Financials	12.8%	12.4%			
Consumer Discretionary	12.3%	10.0%			
Industrials	10.4%	8.2%			
Consumer Staples	5.1%	5.8%			
Energy	2.9%	3.7%			
Real Estate	0.0%	2.1%			
Materials	0.0%	2.2%			
% Weight In Top 3 Sectors	56.5%	53.5%			

Manager 0.8% 29.7 24.9 7.8 5.3	ETF Proxy 1.3% 32.8 26.0 8.6 6.0
29.7 24.9 7.8 5.3	32.8 26.0 8.6
24.9 7.8 5.3	26.0 8.6
7.8 5.3	8.6
5.3	
	6.0
00.4	
23.1	21.9
1.5	1.8
27.5%	27.3%
15.1%	12.0%
28.4%	36.5%
77.2%	
	27.5% 15.1% 28.4%



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### **CAPITAL GROUP**

#### Global Equity

Location Los Angeles, CA

Manager(s) G. Du Manoir, G. Fuss, P. Winston, W. Robbins, S. Watson

Avg. # Holdings 60 - 100 Annual Turnover 20% - 40%

Firm Assets \$2.7 Trillion (as of 3/31/24) Strategy Assets \$1.5 Billion (as of 3/31/24)

AMS Assets RJCS: \$68.9 Million PS UMA: \$21.1 Million

Model Code CPGCPGGE

Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 7/1/2019
Benchmark: MSCI World

ETF Proxy iShares MSCI World ETF

Avg. Fund Group Morningstar Global Large Stock Blend

Capital Group Global Equity ADR is designed for capital appreciation by investing stocks across the globe. The team believes that extensive fundamental research combined with a flat decision-making structure enabled by a multi-manager approach will produce superior investment portfolios over time. The portfolio is sleeved out to each portfolio managers who will invest according to his or her own convictions independently in order to produce a portfolio that is diversified by portfolio management style.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
AVGO	Broadcom Inc. (USA)	4.6%
NVO	Novo Nordisk (Denmark)	3.8%
MSFT	Microsoft (USA)	3.1%
GOOG	Alphabet (USA)	3.1%
SAFRY	Safran (France)	2.9%
AZN	Astrazeneca (UK)	2.5%
AAPL	Apple (USA)	2.3%
ASML	ASML Holdings (Netherlands)	2.3%
HLT	Hilton (Real Estate)	1.9%
JPM	JPMorgan Chase & Co. (USA)	<u>1.9%</u>
	% Weight in Top Ten Holdings	28.4%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	1.16%	7.56%	14.65%	5.62%	10.79%	9.98%
Mgr. Net	0.51%	6.19%	11.73%	2.91%	7.96%	7.17%
Avg. Fund	1.53%	9.02%	16.00%	5.13%	10.53%	8.90%
Benchmark	2.63%	11.75%	20.19%	6.86%	11.78%	9.16%

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	16.75	18.65	15.21				
	Avg. Fund	15.53	19.00	15.20				
	Benchmark	16.72	19.64	15.78				

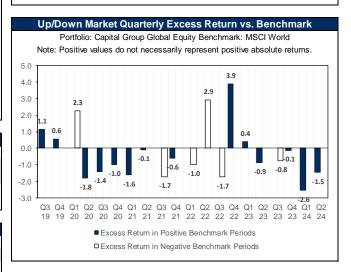
	Calendar Returns							
	2023	2022	2021	2020	<u>2019</u>	<u>2018</u>		
Mgr. Gross	22.09%	-14.82%	17.11%	14.84%	31.65%	-5.15%		
Mgr. Net	19.00%	-17.04%	14.13%	11.91%	28.34%	-7.60%		
Avg. Fund	19.47%	-15.48%	19.12%	15.44%	27.03%	-8.72%		
Benchmark	23.79%	-18.14%	21.82%	15.90%	27.67%	-8.71%		

Modern Portfolio Theory Stats						
	Alpha	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>	
5 Year	-0.41	0.94	0.97	0.46	NM	
10 Year	1.16	0.94	0.96	0.56	0.36	

Current Style Allocation							
		Value	Blend	Growth			
> 46.5 E	3il.	18%	23%	48%	Large-cap		
6.4 to 46.5 Bil.		2%	7%	1%	Mid-cap		
< 6.4 Bil		0%	0%	1%	Small-cap		
Stocks	96%		Foreign,	Emerging	47.1%	3.9%	
Bonds	0%	Med. Market Cap (M) \$83,316					
Cash	4%	Wtd. Med. Market Cap (M) \$113,266					

Top 5 Sector / C	Country Weights	
Sectors	<u>Manager</u>	ETF Proxy
Information Technology	21.4%	25.8%
Industrials	16.2%	10.7%
Health Care	15.0%	11.8%
Financials	11.4%	14.8%
Consumer Discretionary	9.8%	10.2%
% Weight In Top 5 Sectors	73.7%	73.3%
Countries		
United States	52.9%	72.1%
France	12.7%	2.8%
United Kingdom	6.1%	3.7%
Denmark	5.3%	1.0%
Japan	<u>5.0%</u>	<u>5.7%</u>
% Weight in Top 5 Countries	82.1%	85.4%

Portfolio Characteristics							
<u>Manager</u>	ETF Proxy						
1.7%	1.8%						
29.8	29.0						
24.3	24.1						
6.0	6.4						
5.0	4.4						
21.1	20.8						
1.7	1.8						
22.0%	18.7%						
11.0%	11.0%						
34.3%	33.4%						
	Manager 1.7% 29.8 24.3 6.0 5.0 21.1 1.7 22.0% 11.0%						



## RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pq.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### **CAPITAL GROUP**

#### Global Growth

Location Los Angeles, CA

Manager(s) R. Lovelace, S. Watson, et. al.

 Avg. # Holdings
 90 - 110

 Annual Turnover
 20% - 40%

Firm Assets \$2.7 Trillion (as of 3/31/24)
Strategy Assets \$610.9 Million (as of 3/31/24)

AMS Assets RJCS: \$70 Million PS UMA: \$29.1 Million

Model Code CPGCPGGG

Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 7/1/2019
Benchmark: MSCI ACWI

ETF Proxy iShares MSCI ACWI ETF

Avg. Fund Group Morningstar Global Large Stock Blend

The Capital Group Global Growth ADR Strategy is designed to provide long-term growth of capital by investing in a diverse group of blue chip companies in the United States and abroad. The Capital Group's diversified portfolio manager team based investment approach enables them to act on their highest conviction ideas while limiting risk.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
MSFT	Microsoft (USA)	4.4%
META	Meta Platforms Inc Class A (USA)	3.5%
NVO	Novo Nordisk (Denmark)	3.4%
TSM	Taiwan Semiconductor (Taiwan)	3.2%
AVGO	Broadcom Inc. (USA)	2.9%
ASML	ASML Holdings (Netherlands)	2.6%
GOOG	Alphabet (USA)	2.6%
LLY	Eli Lilly and Company (USA)	2.5%
AZN	Astrazeneca (UK)	2.4%
NVDA	Nvidia (USA)	<u>2.1%</u>
	% Weight in Top Ten Holdings	29.6%

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year	
Mgr. Gross	3.63%	13.53%	21.59%	4.49%	13.85%	11.90%	
Mgr. Net	2.97%	12.09%	18.52%	1.82%	10.95%	9.05%	
Avg. Fund	1.53%	9.02%	16.00%	5.13%	10.53%	8.90%	
Benchmark	2.87%	11.30%	19.38%	5.43%	10.76%	8.43%	

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	19.11	21.75	17.28				
loss of capital.	Avg. Fund	15.53	19.00	15.20				
·	Benchmark	16.29	19.67	15.78				

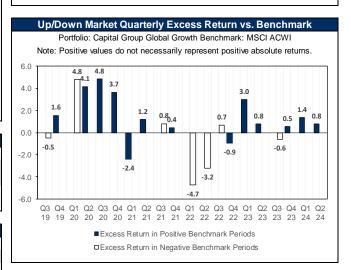
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			Calen	dar Returi	ns		
		2023	2022	2021	2020	<u>2019</u>	<u>2018</u>
	Mgr. Gross	26.31%	-25.53%	18.50%	37.52%	31.76%	-4.88%
	Mgr. Net	23.12%	-27.50%	15.50%	34.07%	28.45%	-7.34%
	Avg. Fund	19.47%	-15.48%	19.12%	15.44%	27.03%	-8.72%
	Benchmark	22.20%	-18.36%	18.54%	16.25%	26.60%	-9.42%

Modern Portfolio Theory Stats						
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>	
5 Year	2.42	1.08	0.95	0.54	0.49	
10 Year	2.97	1.06	0.94	0.60	0.71	

		Value	Blend	Growth	_	
> 46.5 E	3il.	11%	17%	65%	Large-cap	
6.4 to 46.5	5 Bil.	3%	4%	0%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
					=	
Stocks	96%		Foreign,	Emerging	42.6%	8.0%
Bonds	0%		Med. Mark	et Cap (M)	\$87,487	
Cash	4%	Wtd.	Med. Mark	et Cap (M)	\$162,977	

Top 5 Sector / Country Weights					
<u>Sectors</u>	<u>Manager</u>	ETF Proxy			
Information Technology	23.7%	25.8%			
Health Care	17.0%	10.9%			
Industrials	13.2%	10.3%			
Consumer Discretionary	12.1%	10.4%			
Financials	<u>11.3%</u>	15.5%			
% Weight In Top 5 Sectors	77.3%	72.9%			
Countries					
United States	57.4%	64.8%			
France	9.1%	2.5%			
United Kingdom	6.6%	3.4%			
Denmark	4.8%	0.9%			
Netherlands	<u>3.4%</u>	1.2%			
% Weight in Top 5 Countries	81.2%	72.8%			

Portfolio Characteristics					
	Manager	ETF Proxy			
Yield	1.5%	1.9%			
Trailing 12 Month P/E	31.0	28.4			
Forward 12 Month P/E	25.5	23.6			
Price/Book	7.1	5.7			
Price/Sales	6.7	4.1			
Price/Cash Flow	23.0	19.7			
P/E-to-Growth (PEG)	1.7	1.7			
Return on Equity	25.2%	18.3%			
Long-term Growth Rate	15.2%	11.2%			
Debt to Capital	26.3%	30.6%			



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

# Q2 CAPITAL GROUP 2024 International Equity

Location Los Angeles, CA

Manager(s) G. Du Manoir, P. Winston, E. Cheah

Avg. # Holdings 60 - 100 Annual Turnover 20% - 40%

Firm Assets \$2.7 Trillion (as of 3/31/24) Strategy Assets \$8.0 Billion (as of 3/31/24)

AMS Assets RJCS: \$150.4 Million PS UMA: \$76.1 Million

UMA: \$126.5 Million

Model Code CPGCPGIE

Model Delivery Yes

Status (Account Min.) Recommended (\$100,000) RJCS Composite Start 7/1/2019

Benchmark: MSCI EAFE

ETF Proxy iShares MSCI EAFE ETF
Avg. Fund Group Morningstar Foreign Stock

Capital Group International Equity ADR is designed for capital appreciation by investing in mainly non-US stocks. With the goal of capital preservation, the investment team has consistently delivered strong relative returns during down markets in the past. The team believes that extensive fundamental research combined with a flat decision-making structure enabled by a multi-manager approach will produce superior investment portfolios overtime. The portfolio is sleeved out to each portfolio managers who will invest according to his or her own convictions independently in order to produce a portfolio that is diversified by portfolio management style.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
NVO	Novo Nordisk (Denmark)	4.7%
ASML	ASML Holdings (Netherlands)	3.3%
SAP	SAP (Germany)	3.3%
SAFRY	Safran (France)	3.0%
TSM	Taiwan Semiconductor (Taiwan)	2.9%
TTE	TotalEnergies SE (France)	2.8%
AZN	Astrazeneca (UK)	2.6%
ABBNY	ABB Ltd. (Switzerland)	2.5%
LNSTY	London Stock Exchange Group (UK)	2.3%
ESLOY	Essilor Luxottica (France)	<u>1.9%</u>
	% Weight in Top Ten Holdings	29.4%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	0.54%	6.40%	9.56%	2.39%	8.04%	6.62%
Mgr. Net	-0.11%	5.04%	6.77%	-0.24%	5.27%	3.89%
Avg. Fund	0.50%	6.12%	12.07%	2.76%	7.27%	5.39%
Benchmark	-0.42%	5.34%	11.54%	2.89%	6.46%	4.33%

Trailing	Trailing Standard Deviation					
		3 Year	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	18.69	19.28	16.15		
loss of capital.	Avg. Fund	17.04	20.18	16.33		
·	Benchmark	17.76	20.13	16.32		

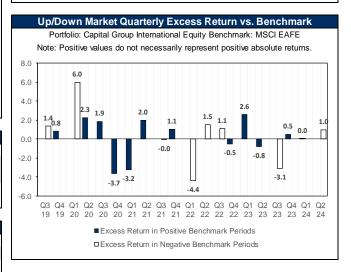
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			Calen	dar Returi	ns		
		2023	2022	2021	2020	2019	2018
	Mgr. Gross	16.81%	-16.34%	10.94%	16.73%	28.65%	-10.00%
	Mgr. Net	13.84%	-18.53%	8.11%	13.77%	25.41%	-12.33%
	Avg. Fund	17.98%	-14.47%	11.25%	10.64%	23.17%	-13.30%
	Benchmark	18.24%	-14.45%	11.26%	7.82%	22.01%	-13.79%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	<u>IR</u>
5 Year	1.72	0.93	0.94	0.30	0.36
10 Year	2.33	0.96	0.93	0.32	0.56

Current Style Allocation					
		Value	Blend	Growth	
> 46.5 E	3il.	19%	33%	48%	Large-cap
6.4 to 46.5	5 Bil.	0%	0%	0%	Mid-cap
< 6.4 E	3il	0%	0%	0%	Small-cap
Stocks	97%		Emergir	ng Markets	7.3%
Bonds	0%		Med. Mark	et Cap (M)	\$52,915
Cash	3%	Wtd.	Med. Mark	et Cap (M)	\$81,022

Top 5 Sector / Country Weights					
<u>Sectors</u>	<u>Manager</u>	ETF Proxy			
Industrials	24.3%	16.8%			
Information Technology	18.0%	9.5%			
Health Care	14.7%	13.4%			
Consumer Discretionary	10.3%	11.4%			
Financials	9.3%	19.9%			
% Weight In Top 5 Sectors	76.6%	71.1%			
Countries					
Japan	19.4%	22.8%			
France	18.9%	11.1%			
United Kingdom	14.0%	14.9%			
Switzerland	8.1%	9.7%			
Denmark	<u>7.5%</u>	4.0%			
% Weight in Top 5 Countries	67.9%	62.5%			

Portfolio Characteristics					
	<u>Manager</u>	ETF Proxy			
Yield	2.0%	3.0%			
Trailing 12 Month P/E	27.9	19.7			
Forward 12 Month P/E	24.4	16.6			
Price/Book	5.1	2.4			
Price/Sales	3.6	2.1			
Price/Cash Flow	18.7	13.5			
P/E-to-Growth (PEG)	2.0	1.8			
Return on Equity	18.8%	14.9%			
Long-term Growth Rate	10.7%	9.1%			
Debt to Capital	26.2%	27.5%			



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### CAPITAL GROUP

#### International Growth

Location Los Angeles, CA

Manager(s) Carl Kawaja, Chris Thomsen, et. al.

 Avg. # Holdings
 100 - 125

 Annual Turnover
 20% - 40%

Firm Assets \$2.7 Trillion (as of 3/31/24)
Strategy Assets \$540.2 Million (as of 3/31/24)

AMS Assets RJCS: \$27.9 Million PS UMA: \$11.9 Million

Model Code CPGCPGIG
Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 7/1/2019

Benchmark: MSCI ACWI ex-US

ETF Proxy iShares MSCI ACWI ex-US ETF
Avg. Fund Group Morningstar Foreign Stock

The International Growth objective seeks to provide long-term growth of capital by investing in companies in Europe and the Pacific Basin. The investment process begins with indepth, bottom-up, fundamental research conducted by a large, experienced global team of analysts through visits to companies, their competitors, suppliers and other relevant parties. This high-quality in-house research forms the basis for identifying companies with sound industry positions and promising future prospects. Capital's portfolios are built from a natural outgrowth of fundamental research and bottom-up stock selection, in which portfolio managers and analysts have the highest convictions. Portfolio diversification comes from this process. All decisions are made within the guidelines of a portfolio's objective. Each portfolio manager is encouraged to pursue the portfolio's objective following his or her individual approach and without trying to reflect an index.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
NVO	Novo Nordisk (Denmark)	5.8%
TSM	Taiwan Semiconductor (Taiwan)	5.2%
EADSY	Airbus (Netherlands)	2.8%
ASML	ASML Holdings (Netherlands)	2.8%
SAP	SAP (Germany)	2.5%
SAFRY	Safran (France)	2.3%
DSNKY	Daiichi Sankyo Company (Japan)	2.1%
CNQ	Canadian Natural Resources (Canada)	2.0%
GLNCY	Glencore (UK)	1.9%
RCRUY	Recruit Holdings Co. (Japan)	<u>1.6%</u>
	% Weight in Top Ten Holdings	29.2%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-0.70%	7.46%	11.06%	-1.19%	6.81%	6.21%
Mgr. Net	-1.35%	6.08%	8.23%	-3.73%	4.08%	3.49%
Avg. Fund	0.50%	6.12%	12.07%	2.76%	7.27%	5.39%
Benchmark	0.96%	5.69%	11.62%	0.46%	5.55%	3.84%

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	19.01	22.10	17.91				
not measure the risk of a permanent loss of capital.	Avg. Fund	17.04	20.18	16.33				
	Benchmark	16.13	20.04	16.29				

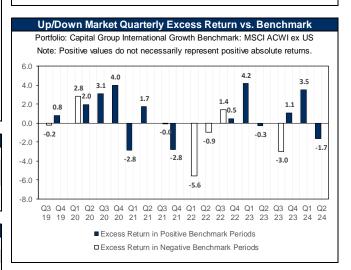
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross		-20.28%	3.69%	24.19%	27.60%	-13.09%
Mgr. Net		-22.37%	1.03%	21.05%	24.38%	-15.35%
Avg. Fund	17.98%	-14.47%	11.25%	10.64%	23.17%	-13.30%
Benchmark	15.62%	-16.00%	7.82%	10.65%	21.51%	-14.20%

Modern Portfolio Theory Stats							
	<u>Alpha</u>	<u>Beta</u>	$R^2$	<u>Sharpe</u>	<u>IR</u>		
5 Year	1.18	1.07	0.95	0.21	0.23		
10 Year	2.29	1.07	0.95	0.26	0.54		

Current Style Allocation						
	Value	Blend	Growth			
> 46.5 Bil.	19%	22%	45%	Large-cap		
6.4 to 46.5 Bil.	5%	7%	4%	Mid-cap		
< 6.4 Bil	0%	0%	0%	Small-cap		
· · · · · · · · · · · · · · · · · · ·						
Stocks 97%		Emergir	ng Markets	17.7%		
Bonds 0%	Med. Market Cap (M) \$51,022					
Cash 3%	Wtd.	Med. Mark	et Cap (M)	\$74,877		

Top 5 Sector / Country Weights							
<u>Sectors</u>	<u>Manager</u>	ETF Proxy					
Industrials	20.3%	13.7%					
Information Technology	18.0%	14.0%					
Financials	14.2%	21.6%					
Health Care	12.9%	9.5%					
Consumer Discretionary	9.9%	<u>11.1%</u>					
% Weight In Top 5 Sectors	75.3%	69.9%					
Countries							
Japan	12.9%	14.6%					
France	12.0%	7.1%					
United Kingdom	9.8%	9.5%					
United States	6.9%	0.8%					
Germany	6.6%	<u>5.4%</u>					
% Weight in Top 5 Countries	48.2%	37.3%					

Portfolio Characteristics						
	<u>Manager</u>	ETF Proxy				
Yield	2.2%	2.9%				
Trailing 12 Month P/E	25.8	19.7				
Forward 12 Month P/E	22.2	16.6				
Price/Book	5.1	2.5				
Price/Sales	3.5	2.2				
Price/Cash Flow	18.7	12.8				
P/E-to-Growth (PEG)	1.7	1.6				
Return on Equity	18.8%	14.4%				
Long-term Growth Rate	12.0%	9.9%				
Debt to Capital	25.2%	26.2%				



# RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

# Q2 CAPITAL GROUP 2024 US Income and Growth

Location Los Angeles, CA

Manager(s) Alan Berro, Eric Stern, et. al.

Avg. # Holdings 60 - 80 Annual Turnover 10% - 30%

Firm Assets \$2.7 Trillion (as of 3/31/24) Strategy Assets \$1.3 Billion (as of 3/31/24)

AMS Assets RJCS: \$329.0 Million PS UMA: \$81.5 Million

Model Code CPGCPGUIG

Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 7/1/2019 Benchmark: S&P 500

ETF Proxy SPDR S&P 500 ETF

Avg. Fund Group Morningstar Large-cap Blend

The U.S. Income and Growth objective seeks to produce income and to provide an opportunity for growth of principal consistent with sound common-stock investing. The investment process begins with in-depth, bottom-up, fundamental research conducted by a large, experienced global team of analysts through visits to companies, their competitors, suppliers and other relevant parties. This high-quality in-house research forms the basis for identifying companies with competitive industry positions and promising future prospects.

	Top 10 Holdings						
Symbol	<u>Description</u>	% Holding					
MSFT	Microsoft (Technology)	8.0%					
AVGO	Broadcom Inc. (Technology)	7.7%					
LLY	Eli Lilly and Company (Healthcare)	3.5%					
UNH	UnitedHealth Group (Healthcare)	3.2%					
MMC	Marsh & McLennan Companies (Financials)	3.1%					
PM	Philip Morris International (Consumer Staples)	3.0%					
AAPL	Apple (Technology)	3.0%					
GOOGL	Alphabet Class A (Communication Services)	2.6%					
CMCSA	Comcast (Communication Services)	2.5%					
ABBV	AbbVie (Healthcare)	2.5%					
	% Weight in Top Ten Holdings	39.1%					

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year	
Mgr. Gross	1.71%	10.27%	21.53%	10.07%	12.81%	11.67%	
Mgr. Net	1.05%	8.87%	18.45%	7.26%	9.94%	8.82%	
Avg. Fund	2.71%	13.24%	22.66%	8.91%	13.93%	11.87%	
Benchmark	4.28%	15.29%	24.56%	10.01%	15.05%	12.86%	

Trailing	Trailing Standard Deviation								
		3 Year	5 Year	10 Year					
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	15.62	18.12	14.14					
not measure the risk of a permanent loss of capital.	Avg. Fund	16.00	19.14	15.41					
	Benchmark	17.08	19.46	15.66					

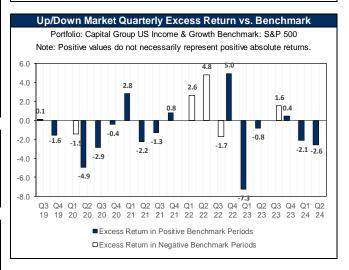
Calendar Returns						
	2023	2022	2021	2020	<u>2019</u>	<u>2018</u>
Mgr. Gross	19.24%	-8.61%	28.57%	8.08%	25.40%	-2.04%
Mgr. Net	16.22%	-10.98%	25.34%	5.32%	22.24%	-4.56%
Avg. Fund	23.40%	-15.93%	26.97%	16.64%	30.11%	-5.07%
Benchmark	26.29%	-18.11%	28.71%	18.40%	31.49%	-4.38%

Modern Portfolio Theory Stats							
	<u>Alpha</u>	<u>Beta</u>	$R^2$	<u>Sharpe</u>	<u>IR</u>		
5 Year	-0.69	0.89	0.90	0.59	NM		
10 Year	0.38	0.86	0.90	0.72	0.08		

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	32%	18%	38%	Large-cap	
6.4 to 46.5	5 Bil.	6%	5%	1%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
Stocks	96%			Foreign	5.3%	
Bonds	0%		Med. Mark	et Cap (M)	\$114,382	
Cash	4%	Wtd.	Med. Mark	et Cap (M)	\$174,010	

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	ETF Proxy				
Information Technology	22.3%	32.3%				
Financials	17.3%	12.4%				
Health Care	16.9%	11.8%				
Industrials	10.7%	8.2%				
Consumer Staples	6.8%	5.8%				
Consumer Discretionary	6.4%	10.0%				
Communication Services	6.2%	9.4%				
Energy	5.1%	3.7%				
Utilities	3.5%	2.3%				
Real Estate	<u>2.5%</u>	<u>2.1%</u>				
% Weight In Top 3 Sectors	56.5%	56.4%				

Portfolio Characteristics						
<u>Manager</u>	ETF Proxy					
2.0%	1.3%					
27.9	32.8					
22.4	26.0					
5.6	8.6					
4.6	6.0					
18.7	21.9					
1.7	1.8					
27.4%	27.3%					
10.9%	12.0%					
43.0%	36.5%					
68.7%						
	Manager 2.0% 27.9 22.4 5.6 4.6 18.7 1.7 27.4% 10.9% 43.0%					



# RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

# **CAPITAL GROUP**World Dividend Growers

Location Los Angeles, CA

Manager(s) Philip Winston, Steve Watson, Grant Cambridge

Avg. # Holdings 60 - 100 Annual Turnover 20% - 40%

Firm Assets \$2.7 Trillion (as of 3/31/24) Strategy Assets \$1.5 Billion (as of 3/31/24)

AMS Assets RJCS: \$88.9 Million PS UMA: \$64.2 Million

UMA: \$854.3 Million

Model Code CPGCPGWDG

Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 7/1/2019 Benchmark: MSCI World

ETF Proxy iShares MSCI ACWI ETF

Avg. Fund Group Morningstar Global Large Stock Blend

Capital Group World Dividend Growers Equity ADR strategy is designed to provide long-term total returns by investing in companies globally that have the potential to provide combinations of current yield and dividend growth. The strategy primarily invests in equity and equity-related securities that the team believes will increase dividends paid over a multiyear period. The team believes that extensive fundamental research combined with a flat decision-making structure enabled by a multi-manager approach will produce superior investment portfolios overtime. The portfolio is sleeved out to each portfolio managers who will invest according to his or her own convictions independently in order to produce a portfolio that is diversified by portfolio management style.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
AVGO	Broadcom Inc. (USA)	4.6%
TSM	Taiwan Semiconductor (Taiwan)	3.9%
PM	Philip Morris International (USA)	3.0%
CME	CME Group (USA)	2.6%
SAP	SAP (Germany)	2.5%
BP	BP (UK)	2.4%
CNP	CenterPoint Energy (USA)	2.3%
VICI	VICI Properties (USA)	2.1%
RTX	RTX Corporation (USA)	2.1%
IDEXY	Industria de Diseño Textil (Spain)	2.0%
	% Weight in Top Ten Holdings	27.5%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	1.19%	7.96%	11.98%	3.84%	8.70%	7.15%
Mgr. Net	0.54%	6.58%	9.13%	1.17%	5.93%	4.41%
Avg. Fund	1.53%	9.02%	16.00%	5.13%	10.53%	8.90%
Benchmark	2.63%	11.75%	20.19%	6.86%	11.78%	9.16%

Trailing Standard Deviation						
		3 Year	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	15.69	17.57	13.73		
loss of capital.	Avg. Fund	15.53	19.00	15.20		
·	Benchmark	16.72	19.64	15.78		

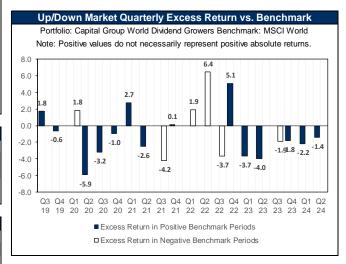
			Calen	dar Retur	ns		
		2023	2022	2021	2020	2019	2018
Mgr. G	ross	11.02%	-9.57%	16.97%	8.44%	25.33%	-7.05%
Mgr.	Net	8.19%	-11.91%	14.00%	5.66%	22.17%	-9.45%
Avg. F	und	19.47%	-15.48%	19.12%	15.44%	27.03%	-8.72%
Benchr	nark :	23.79%	-18.14%	21.82%	15.90%	27.67%	-8.71%

	Modern Port	folio Thec	ory Stats		
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>
5 Year	-1.57	0.85	0.89	0.37	NM
10 Year	-0.68	0.82	0.89	0.41	NM

Current Style Allocation						
		Value	Blend	Growth		
> 46.5 E	3il.	31%	25%	21%	Large-cap	
6.4 to 46.5	5 Bil.	12%	5%	4%	Mid-cap	
< 6.4 E	3il	0%	4%	0%	Small-cap	
Stocks	96%		Foreign,	Emerging	46.3%	9.6%
Bonds	0%		Med. Mark	et Cap (M)	\$61,605	
Cash	4%	Wtd.	Med. Mark	et Cap (M)	\$74,877	

Top 5 Sector / C	ountry Weights	
<u>Sectors</u>	<u>Manager</u>	ETF Proxy
Industrials	19.4%	10.3%
Financials	14.8%	15.5%
Information Technology	13.7%	25.8%
Consumer Staples	12.2%	6.2%
Health Care	9.6%	10.9%
% Weight In Top 5 Sectors	69.7%	68.7%
<u>Countries</u>		
United States	53.7%	64.8%
United Kingdom	9.8%	3.4%
France	6.5%	2.5%
Taiwan	3.9%	2.0%
Spain	<u>3.6%</u>	0.6%
% Weight in Top 5 Countries	77.6%	73.3%

Portfolio	Characteristics	
	<u>Manager</u>	ETF Proxy
Yield	3.3%	1.9%
Trailing 12 Month P/E	24.3	28.4
Forward 12 Month P/E	18.4	23.6
Price/Book	3.8	5.7
Price/Sales	2.6	4.1
Price/Cash Flow	15.7	19.7
P/E-to-Growth (PEG)	1.8	1.7
Return on Equity	16.4%	18.3%
Long-term Growth Rate	9.1%	11.2%
Debt to Capital	42.8%	30.6%



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### **CAPITAL WEALTH PLANNING, LLC**

#### **Enhanced Dividend Income**

Location Naples, FL

Manager(s) Josh Smith, Kevin Simpson

Avg. # Holdings 15 - 25 (plus 0% to 50% covered calls)

Annual Turnover 50% - 150%

Firm Assets \$10.0 Billion (as of 3/31/24)
Strategy Assets \$6.2 Billion (as of 3/31/24)
AMS Assets RJCS: \$4.6 Billion

Model Code CWPENHDIV

Model Delivery No

Status (Account Min.) Recommended (\$325,000)

RJCS Composite Start 4/1/2016

Benchmark: Dow Jones Industrial Average

ETF Proxy SPDR Dow Jones Industrial Average ETF

Avg. Fund Group Morningstar Large-cap Blend

The Capital Wealth Planning, LLC ("CWP") Enhanced Dividend Income strategy ("EDI") is a covered call option strategy and requires investors to sign an Option Agreement and Suitability Form and obtain Option Strategy Level 1 approval.

Attempting to achieve a higher yield, CWP constructs portfolios of mega-cap, high quality, blue chip stocks that are diversified across sectors while tactically selling short term call options to generate additional income. Through implementation of a covered call strategy, CWP believes that it can reduce portfolio volatility while generating a modest but consistent income stream across various markets.

	Top 10 Holdings	
Symbol	Description	% Holding
BIL	SPDR Bloomberg 1-3 Month T-Bill ETF	8.2%
MSFT	Microsoft (Technology)	5.8%
GS	Goldman Sachs Group (Financials)	5.5%
UNH	UnitedHealth Group (Healthcare)	5.4%
JPM	JPMorgan Chase & Co. (Financials)	5.4%
PG	Procter & Gamble (Consumer Staples)	5.2%
HD	Home Depot (Consumer Discretionary)	5.2%
AAPL	Apple (Technology)	5.1%
V	Visa (Financials)	5.1%
CAT	Caterpillar (Industrials)	4.8%
	% Weight in Top Ten Holdings	55.8%

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year	
Mgr. Gross	0.69%	8.69%	13.78%	7.86%	11.82%	11.31%	
Mgr. Net	0.03%	7.30%	10.89%	5.10%	8.97%	8.47%	
Avg. Fund	2.71%	13.24%	22.66%	8.91%	13.93%	11.87%	
Benchmark	-1.27%	4.79%	16.02%	6.42%	10.33%	11.30%	

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	12.98	15.59	12.59				
loss of capital.	Avg. Fund	16.00	19.14	15.41				
·	Benchmark	15.75	19.11	15.51				

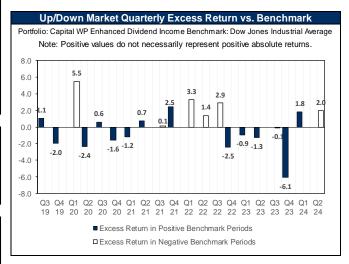
Calendar Returns							
	2023	2022	2021	2020	2019	2018	
Mgr. Gross	7.46%	-1.29%	23.34%	14.15%	24.28%	-1.66%	
Mgr. Net	4.72%	-3.83%	20.23%	11.24%	21.15%	-4.19%	
Avg. Fund	23.40%	-15.93%	26.97%	16.64%	30.11%	-5.07%	
Benchmark	16.18%	-6.86%	20.95%	9.72%	25.34%	-3.48%	

Modern Portfolio Theory Stats						
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>	
5 Year	2.69	0.80	0.95	0.62	0.76	
10 Year	1.87	0.78	0.93	0.78	0.54	

Current Style Allocation							
		Value	Blend	Growth			
> 46.5 Bil.		37%	36%	28%	Large-cap		
6.4 to 46.5 Bil.		0%	0%	0%	Mid-cap		
< 6.4 Bil	< 6.4 Bil		0%	0%	Small-cap		
Stocks 9	96%	Foreign 0%					
				•			
Bonds	0%	Med. Market Cap (M) \$152,715					
Cash	4%	Wtd. Med. Market Cap (M) \$183,663					

Top 10 Sector Weights							
<u>Sectors</u>	<u>Manager</u>	ETF Proxy					
Financials	20.6%	22.7%					
Information Technology	16.2%	19.6%					
Health Care	14.6%	18.3%					
Consumer Discretionary	12.8%	14.6%					
Industrials	12.1%	14.0%					
Consumer Staples	9.2%	5.0%					
Energy	6.7%	2.6%					
Materials	3.4%	0.9%					
Communication Services	3.3%	2.4%					
Utilities	<u>1.1%</u>	0.0%					
% Weight In Top 3 Sectors	51.4%	60.6%					

Portfolio Characteristics							
FOITIOIIO							
	<u>Manager</u>	ETF Proxy					
Yield - Dividend Yield	2.5%	1.9%					
Yield - Option Premium #	1.6%						
Trailing 12 Month P/E	24.8	24.8					
Forward 12 Month P/E	20.1	18.4					
Price/Book	7.8	7.8					
Price/Sales	2.6	2.6					
Price/Cash Flow	17.8	18.6					
P/E-to-Growth (PEG)	2.1	1.7					
Return on Equity	26.9%	26.9%					
Long-term Growth Rate	8.9%	10.4%					
Debt to Capital	39.8%	39.8%					
Active Share	39.8%						
# - Accounts below stated minimum a	ccount size may not receive	option premium					



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### CAUSEWAY CAPITAL MANAGEMENT, LLC

#### International Value ADR

Location Los Angeles, CA

Manager(s) Harry Hartford, Sarah Ketterer

Avg. # Holdings 35 - 55 Annual Turnover 25% - 45%

Firm Assets \$47.5 Billion (as of 3/31/24) Strategy Assets \$23.5 Billion (as of 3/31/24)

AMS Assets RJCS: \$43.0 Million PS UMA: \$14.1 Million

Model Code CAUCAUIVE Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 7/1/2017 Benchmark: MSCI EAFE

ETF Proxy iShares MSCI EAFE ETF
Avg. Fund Group Morningstar Foreign Stock

The Causeway International Value ADR team utilizes resources from both their quantitative research team as well as their fundamental research team. The strategy focuses on active investment management with a value-driven approach to stock selection. The team believes that stocks derive their value from the contribution of dividends and the profitable reinvestment of retained earnings over time.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
RYCEY	Rolls-Royce (UK)	5.4%
BCS	Barclays (UK)	3.8%
RHHBY	Roche (Switzerland)	3.3%
SHEL	Shell plc (UK)	3.3%
ALSMY	Alstom SA Unsponsored ADR (France)	3.3%
BP	BP (UK)	3.1%
PPRUY	Kering (France)	2.8%
RBGLY	Reckitt Benckiser Group (UK)	2.8%
PUK	Prudential (UK)	2.8%
ENLAY	Enel (Italy)	2.7%
	% Weight in Top Ten Holdings	33.4%

Trailing Returns*								
	2nd Qtr	YTD	1 Year	3 Year	5 Year	Inception*		
Mgr. Gross	2.03%	5.30%	11.31%	8.47%	9.86%	7.36%		
Mgr. Net	1.38%	3.95%	8.47%	5.70%	7.05%	4.61%		
Avg. Fund	0.50%	6.12%	12.07%	2.76%	7.27%	6.47%		
Benchmark	-0.42%	5.34%	11.54%	2.89%	6.46%	5.73%		

		3 Year	5 Year	Inception*
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	19.00	25.20	22.68
loss of capital.	Avg. Fund	17.04	20.18	18.28
	Benchmark	17.76	20.13	18.22

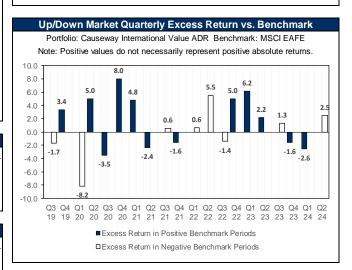
Calendar Returns							
	2023	2022	2021	2020	<u>2019</u>	2018	
Mgr. Gross	27.35%	-6.00%	12.70%	3.88%	20.39%	-17.72%	
Mgr. Net	24.13%	-8.43%	9.83%	1.20%	17.34%	-19.87%	
Avg. Fund	17.98%	-14.47%	11.25%	10.64%	23.17%	-13.30%	
Benchmark	18.24%	-14.45%	11.26%	7.82%	22.01%	-13.79%	

Modern Portfolio Theory Stats							
	<u>Alpha</u>	Beta	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>		
5 Year	3.13	1.21	0.93	0.31	0.44		
7 Year	1.44	1.20	0.93	0.23	0.23		

Current Style Allocation						
	Value	Blend	Growth			
> 46.5 Bil.	30%	45%	20%	Large-cap		
6.4 to 46.5 Bil.	2%	0%	2%	Mid-cap		
< 6.4 Bil	0%	0%	0%	Small-cap		
Stocks 98%		Emergir	ng Markets	1.8%		
Bonds 0%		Med. Mark	et Cap (M)	\$45,644		
Cash 2%	Wtd.	Med. Mark	et Cap (M)	\$48,601		

Top 5 Sector / Country Weights						
Sectors	<u>Manager</u>	ETF Proxy				
Financials	18.7%	19.9%				
Industrials	17.7%	16.8%				
Health Care	14.6%	13.4%				
Consumer Staples	13.7%	8.4%				
Information Technology	8.5%	9.5%				
% Weight In Top 5 Sectors	73.3%	68.1%				
Countries						
United Kingdom	35.3%	14.9%				
France	16.0%	11.1%				
Japan	11.2%	22.8%				
Germany	9.4%	8.5%				
Netherlands	7.2%	5.2%				
% Weight in Top 5 Countries	79.1%	62.5%				

Portfolio Characteristics					
	<u>Manager</u>	ETF Proxy			
Yield	3.3%	3.0%			
Trailing 12 Month P/E	17.1	19.7			
Forward 12 Month P/E	14.0	16.6			
Price/Book	2.1	2.4			
Price/Sales	1.6	2.1			
Price/Cash Flow	10.5	13.5			
P/E-to-Growth (PEG)	1.4	1.8			
Return on Equity	11.5%	14.9%			
Long-term Growth Rate	9.7%	9.1%			
Debt to Capital	38.4%	27.5%			



# RAYMOND JAMES®

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<sup>\*</sup>Inception Date 7/1/17

# Q2 CHARTWELL INVESTMENT PARTNERS, LLC 2024 Small Mid-cap Value

Location Berwyn, PA

(subsidiary of Raymond James Financial)

Manager(s) Ryan Harkins, David Dalrymple

Avg. # Holdings 50 - 70 Annual Turnover 5% - 25%

Firm Assets \$11.8 Billion (as of 3/31/24) Strategy Assets \$86.0 Million (as of 3/31/24)

AMS Assets RJCS: \$1.2 Million PS UMA: \$1.0 Million

Model Code CHWCHWSMV

Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 4/1/2021

Benchmark: Russell 2500 Value

Avg. Fund Group 50% Mstar Small Value/50% Mstar Mid Value

The Chartwell's Small Mid Cap Value Equity investment team believes a company's valuation relative to its history is a more important indicator of potential than its valuation relative to the market. Company performance and fundamentals tend to vary around a central tendency, which reflects the basic economics of its business and its industry, not that of the market. Reversion to this mean is likely to occur; therefore, cycles in this valuation framework are important indicators of potential.

Top 10 Holdings				
Symbol	Description	% Holding		
CMS	CMS Energy (Utilities)	2.6%		
LHX	L3Harris (Technology)	2.5%		
EXPE	Expedia Group (Consumer Discretionary)	2.3%		
THG	Hanover Insurance Group (Financials)	2.3%		
DGX	Quest Diagnostics (Healthcare)	2.3%		
LFUS	Littelfuse (Technology)	2.3%		
GTES	Gates Industrial Corporation plc (Industrials)	2.2%		
FHN	First Horizon Corporation (Financials)	2.2%		
MAA	Mid-America Aprt. Comm. (Real Estate)	2.1%		
KMPR	Kemper Corp (Financials)	2.1%		
	% Weight in Top Ten Holdings	22.8%		

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	<u>10 Year</u>
Mgr. Gross	-5.08%	-0.98%	6.64%	2.53%	6.14%	7.26%
Mgr. Net	-5.71%	-2.26%	3.91%	-0.10%	3.42%	4.81%
Avg. Fund	-3.52%	2.88%	13.10%	5.38%	10.76%	8.42%
Benchmark	-4.31%	1.50%	11.24%	2.15%	8.01%	6.77%

Trailing Standard Deviation					
		3 Year	5 Year	<u>10 Year</u>	
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	15.50	24.77	19.07	
loss of capital.	Avg. Fund	14.71	26.01	20.37	
·	Benchmark	15.50	26.42	20.70	

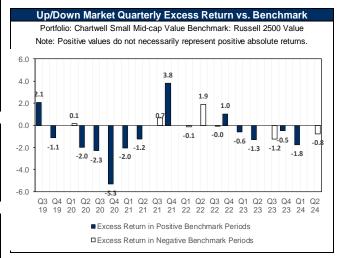
Calendar Returns						
	2023	2022	<u>2021</u>	<u>2020</u>	<u>2019</u>	<u>2018</u>
Mgr. Gross	11.87%	-10.42%	29.42%	-3.12%	23.77%	-8.96%
Mgr. Net	9.02%	-12.75%	26.16%	-5.63%	20.64%	-11.32%
Avg. Fund	16.83%	-7.99%	32.23%	5.21%	24.69%	-12.80%
Benchmark	15.98%	-13.08%	27.78%	4.88%	23.56%	-12.36%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>
5 Year	-1.49	0.93	0.98	0.16	NM
10 Year	0.80	0.92	0.97	0.30	0.23

Current Style Allocation					
		Value	Blend	Growth	_
> 46.5 E	3il.	3%	2%	0%	Large-cap
6.4 to 46.5	5 Bil.	38%	10%	0%	Mid-cap
< 6.4 E	Bil	23%	12%	12%	Small-cap
Stocks	96%			Foreign	5.0%
Bonds	0%		Med. Mark	et Cap (M)	\$3,473
Cash	4%	Wtd.	Med. Mark	et Cap (M)	\$4,130

Top 10 Sector Weights					
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>			
Industrials	19.7%	20.6%			
Financials	17.5%	20.4%			
Information Technology	12.0%	8.7%			
Real Estate	11.3%	9.3%			
Consumer Discretionary	9.7%	12.3%			
Materials	7.3%	6.4%			
Health Care	6.5%	7.1%			
Energy	5.1%	5.9%			
Utilities	4.6%	3.8%			
Consumer Staples	4.2%	2.9%			
% Weight In Top 3 Sectors	49.1%	49.7%			

Portfolio Characteristics					
	<u>Manager</u>	<u>Index</u>			
Yield	1.6%	1.9%			
Trailing 12 Month P/E	20.9	18.4			
Forward 12 Month P/E	17.2	16.1			
Price/Book	1.9	2.1			
Price/Sales	1.8	1.9			
Price/Cash Flow	11.1	10.8			
P/E-to-Growth (PEG)	1.6	1.5			
Return on Equity	9.0%	11.1%			
Long-term Growth Rate	8.7%	9.9%			
Debt to Capital	36.3%	36.7%			
Active Share	96.9%				



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### **CLARKSTON CAPITAL PARTNERS, LLC**

Founders Strategy (Mid-Cap)

Location Rochester, MI

Manager(s) Jeff Hakala, Jerry Hakala

Avg. # Holdings 25 - 35 Annual Turnover 20% - 30%

Firm Assets \$7.0 Billion (as of 3/31/24)
Strategy Assets \$1.1 Billion (as of 3/31/24)

AMS Assets RJCS: \$106.6 Million PS UMA: \$16.7 Million

Model Code CLACLAMCE

Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 1/1/2017
Benchmark: Russell Mid-cap

Avg. Fund Group Morningstar Mid-cap Blend

Jeff Hakala and his team of analysts utilize a custom profitability metric and proprietary quantitative screen to narrow investment candidates based on the maximum rate they believe each company can grow without accessing capital markets for funding. The investment team seeks consistently high cash returns on net operating assets, strong free cash generation, and robust balance sheets. The bottom up portfolio construction process leads to a benchmark agnostic portfolio that can hold a significant allocation to cash over longer time periods and is a reflection of the team's perceived investment opportunity set. The advisory fee will be assessed to the cash position and this strategy may not be appropriate for those clients who wish to be fully invested in the market. See Current Style Allocation for current cash positioning. Additional information regarding the investment philosophy is available from your financial advisor via the Clarkston Founders (Mid-cap) Factsheet.

\*Inception Date: 01/01/17

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
POST	Post (Consumer Staples)	8.1%
CLVT	Clarivate PLC (Technology)	7.9%
SRCL	Stericycle (Industrials)	7.3%
AMG	Affiliated Managers Group (Financials)	6.7%
USFD	US Foods (Consumer Staples)	6.4%
GFL	GFL Environmental Inc (Industrials)	5.5%
BUD	Anheuser-Busch InBev (Consumer Staples)	5.5%
FDX	FedEx (Industrials)	5.3%
LPLA	LPL Financial (Financials)	5.1%
TAP	Molson Coors Beverage (Consumer Staples)	<u>4.6%</u>
	% Weight in Top Ten Holdings	62.4%

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	Inception*	
Mgr. Gross	-4.24%	0.24%	3.93%	-0.23%	8.52%	8.33%	
Mgr. Net	-4.87%	-1.06%	1.26%	-2.80%	5.74%	5.57%	
Avg. Fund	-2.98%	6.29%	14.63%	4.89%	10.80%	10.30%	
Benchmark	-3.35%	4.96%	12.88%	2.37%	9.46%	10.08%	

Trailing Standard Deviation								
		3 Year	5 Year	Inception*				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	13.11	19.07	16.54				
loss of capital.	Avg. Fund	15.41	22.81	20.28				
	Benchmark	16.57	23.19	20.70				

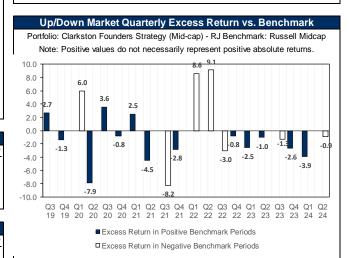
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	Calendar Returns							
		2023	2022	2021	2020	2019	2018	
	Mgr. Gross	9.21%	-3.69%	7.36%	21.87%	24.97%	-6.37%	
	Mgr. Net	6.42%	-6.17%	4.62%	18.78%	21.81%	-8.79%	
	Avg. Fund	17.33%	-12.94%	25.15%	14.23%	27.06%	-10.01%	
	Benchmark	17.23%	-17.32%	22.58%	17.10%	30.54%	-9.06%	

Modern Portfolio Theory Stats							
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	<u>IR</u>		
5 Year	0.51	0.76	0.85	0.33	0.07		
7.5 Year	0.07	0.75	0.86	0.38	0.01		

Current Style Allocation								
		Value	Blend	Growth	_			
> 46.5 E	3il.	11%	7%	7%	Large-cap			
6.4 to 46.5	6.4 to 46.5 Bil.		13%	9%	Mid-cap			
< 6.4 Bil		0%	0%	0%	Small-cap			
Stocks	96%			Foreign	11.4%			
Bonds	0%	Med. Market Cap (M) \$16,438						
Cash	4%	Wtd.	Med. Mark	et Cap (M)	\$14,399			

Top 10 Sector Weights							
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>					
Consumer Staples	33.3%	3.2%					
Industrials	29.8%	20.0%					
Financials	22.9%	16.1%					
Health Care	5.7%	9.3%					
Communication Services	5.2%	3.5%					
Materials	3.1%	5.5%					
Consumer Discretionary	0.0%	10.4%					
Information Technology	0.0%	13.7%					
Real Estate	0.0%	7.6%					
Energy	0.0%	<u>5.1%</u>					
% Weight In Top 3 Sectors	86.0%	39.3%					

Portfolio	Characteristics	
	<u>Manager</u>	<u>Index</u>
Yield	1.1%	1.6%
Trailing 12 Month P/E	21.7	25.9
Forward 12 Month P/E	17.3	21.0
Price/Book	2.3	3.6
Price/Sales	2.0	3.0
Price/Cash Flow	10.7	16.2
P/E-to-Growth (PEG)	1.5	1.8
Return on Equity	8.5%	14.8%
Long-term Growth Rate	11.2%	10.2%
Debt to Capital	48.5%	38.5%
Active Share	98.2%	



# RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

# CLARKSTON CAPITAL PARTNERS, LLC Mill (Large-Cap Equity)

Location Rochester, MI

Manager(s) Jeff Hakala, Jerry Hakala

Avg. # Holdings 25 - 35 Annual Turnover 10% - 20%

Firm Assets \$7.0 Billion (as of 3/31/24)
Strategy Assets \$152.1 Million (as of 3/31/24)

AMS Assets RJCS: \$39.3 Million PS UMA: \$2.0 Million

Model Code CLACLALCE

Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 10/1/2019
Benchmark: Russell 1000

Avg. Fund Group Morningstar Large-cap Blend

Jeff Hakala and his team of analysts utilize a custom profitability metric and proprietary quantitative screen to narrow investment candidates based on the maximum rate they believe each company can grow without accessing capital markets for funding. The investment team seeks consistently high cash returns on net operating assets, strong free cash generation, and robust balance sheets.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
CLVT	Clarivate PLC (Technology)	7.4%
FDX	FedEx (Industrials)	6.7%
USFD	US Foods (Consumer Staples)	6.5%
SGOV	iShares 0-3 Month Treasury Bond ETF	6.3%
POST	Post (Consumer Staples)	5.9%
AMG	Affiliated Managers Group (Financials)	5.4%
BUD	Anheuser-Busch InBev (Consumer Staples)	5.2%
SCHW	Charles Schwab Corp (Financials)	4.5%
TAP	Molson Coors Beverage (Consumer Staples)	4.4%
LPLA	LPL Financial (Financials)	3.9%
	% Weight in Top Ten Holdings	56.3%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-5.68%	1.04%	5.49%	1.04%	8.42%	9.12%
Mgr. Net	-6.30%	-0.27%	2.79%	-1.56%	5.65%	6.34%
Avg. Fund	2.71%	13.24%	22.66%	8.91%	13.93%	11.87%
Benchmark	3.57%	14.24%	23.88%	8.74%	14.61%	12.51%

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	15.92	20.62	15.85				
loss of capital.	Avg. Fund	16.00	19.14	15.41				
	Benchmark	17.08	20.08	16.10				

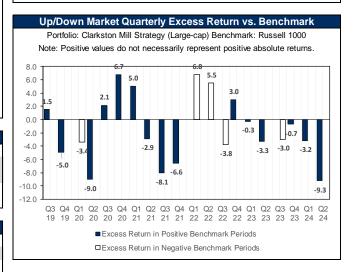
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	17.81%	-8.88%	11.44%	15.72%	28.47%	-7.59%
Mgr. Net	14.82%	-11.24%	8.60%	12.77%	25.24%	-9.98%
Avg. Fund	23.40%	-15.93%	26.97%	16.64%	30.11%	-5.07%
Benchmark	26.53%	-19.13%	26.45%	20.96%	31.43%	-4.78%

Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>	
5 Year	-4.23	0.91	0.77	0.30	NM	
10 Year	-1.74	0.88	0.79	0.48	NM	

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	16%	8%	9%	Large-cap	
6.4 to 46.5	5 Bil.	44%	17%	6%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
	<u>-                                    </u>					
Stocks	96%			Foreign	5.5%	
Bonds	0%		Med. Mark	et Cap (M)	\$24,895	
Cash	4%	Wtd.	Med. Mark	et Cap (M)	\$22,806	

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Consumer Staples	33.1%	5.6%				
Financials	31.0%	13.0%				
Industrials	19.1%	9.0%				
Communication Services	7.7%	9.2%				
Health Care	6.0%	11.7%				
Materials	3.1%	2.3%				
Consumer Discretionary	0.0%	10.1%				
Energy	0.0%	3.7%				
Information Technology	0.0%	30.8%				
Real Estate	0.0%	<u>2.4%</u>				
% Weight In Top 3 Sectors	83.2%	27.6%				

Portfolio Characteristics						
	<u>Manager</u>	Index				
Yield	1.3%	1.3%				
Trailing 12 Month P/E	20.6	32.4				
Forward 12 Month P/E	17.0	25.5				
Price/Book	2.7	8.0				
Price/Sales	1.5	5.7				
Price/Cash Flow	10.0	21.9				
P/E-to-Growth (PEG)	1.1	1.8				
Return on Equity	11.5%	24.5%				
Long-term Growth Rate	11.2%	12.4%				
Debt to Capital	48.6%	36.6%				
Active Share	98.2%					



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### CLARKSTON CAPITAL PARTNERS, LLC

Partners Strategy (SMID-Cap)

Location Rochester, MI

Manager(s) Jeff Hakala, Jerry Hakala

Avg. # Holdings 20 - 35 Annual Turnover 10% - 25%

Firm Assets \$7.0 Billion (as of 3/31/24)
Strategy Assets \$3.8 Billion (as of 3/31/24)
AMS Assets RJCS: \$178.8 Million
UMA: \$149.2 Million

Model Code CLACLASCE

Model Delivery Yes

Status (Account Min.) Recommended (Closed)

RJCS Composite Start 1/1/2015
Benchmark: Russell 2500

Avg. Fund Group 50% Mstar Small Blend/50% Mstar Mid Blend

## Clarkston's Partners (SMID-Cap) strategy closed to new accounts in December 2016 due to capacity.

Jeff Hakala and his team of analysts utilize a custom profitability metric and proprietary quantitative screen to narrow investment candidates based on the maximum rate they believe each company can grow without accessing capital markets for funding. The investment team seeks consistently high cash returns on net operating assets, strong free cash generation, and robust balance sheets. The advisory fee will be assessed to the cash position and this strategy may not be appropriate for those clients who wish to be fully invested in the market. See Current Style Allocation for current cash positioning, Additional information regarding the investment philosophy is available from your financial advisor via the Clarkston Partners (SMID-Cap) Factsheet.

\*Inception Date 1-1-15

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
SGOV	iShares 0-3 Month Treasury Bond ETF	9.5%
CLVT	Clarivate PLC (Technology)	8.2%
POST	Post (Consumer Staples)	7.6%
SRCL	Stericycle (Industrials)	6.8%
USFD	US Foods (Consumer Staples)	6.6%
AMG	Affiliated Managers Group (Financials)	6.5%
LPLA	LPL Financial (Financials)	6.4%
GFL	GFL Environmental Inc (Industrials)	5.2%
TAP	Molson Coors Beverage (Consumer Staples)	4.7%
HI	Hillenbrand (Industrials)	4.5%
	% Weight in Top Ten Holdings	66.1%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	Inception*
Mgr. Gross	-6.05%	-2.11%	-1.42%	-1.06%	6.68%	7.91%
Mgr. Net	-6.67%	-3.38%	-3.96%	-3.61%	3.95%	5.16%
Avg. Fund	-2.95%	4.61%	13.29%	3.54%	10.06%	8.89%
Benchmark	-4.27%	2.35%	10.47%	-0.29%	8.31%	8.30%

Trailing Standard Deviation					
		3 Year	5 Year	Inception*	
Please remember that volatility does	Mgr. Gross	12.63	20.23	15.82	
not measure the risk of a permanent loss of capital.	Avg. Fund	15.28	24.27	19.62	
	Benchmark	16.10	25.76	20.86	

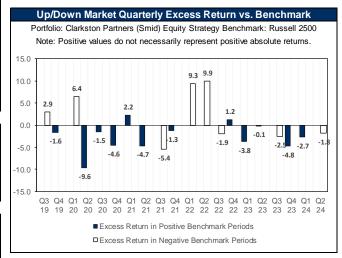
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	5.50%	-0.49%	7.48%	15.08%	25.10%	-6.70%
Mgr. Net	2.80%	-3.05%	4.73%	12.14%	21.94%	-9.11%
Avg. Fund	17.47%	-14.03%	25.39%	13.44%	26.07%	-10.75%
Benchmark	17.42%	-18.37%	18.18%	19.99%	27.77%	-10.00%

١	Modern Portfolio Theory Stats					
		<u>Alpha</u>	<u>Beta</u>	$R^2$	<u>Sharpe</u>	<u>IR</u>
	5 Year	-0.44	0.74	0.88	0.22	NM
	9.5 Year	1.14	0.72	0.88	0.40	0.20

Current Style Allocation					
		Value	Blend	Growth	_
> 46.5 E	3il.	0%	0%	5%	Large-cap
6.4 to 46.5	5 Bil.	48%	15%	10%	Mid-cap
< 6.4 E	Bil	6%	5%	10%	Small-cap
Stocks	95%			Foreign	5.7%
Bonds	0%		Med. Mark	et Cap (M)	\$9,273
Cash	5%	Wtd.	Med. Mark	et Cap (M)	\$8,236

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Industrials	30.7%	20.3%				
Consumer Staples	30.6%	3.3%				
Financials	20.1%	16.1%				
Communication Services	9.0%	2.4%				
Health Care	6.6%	11.5%				
Consumer Discretionary	2.9%	12.7%				
Information Technology	0.0%	13.5%				
Energy	0.0%	5.3%				
Real Estate	0.0%	6.5%				
Materials	0.0%	5.4%				
% Weight In Top 3 Sectors	81.4%	39.8%				

Portfolio Characteristics						
	<u>Manager</u>	Index				
Yield	1.3%	1.4%				
Trailing 12 Month P/E	21.7	22.3				
Forward 12 Month P/E	16.1	19.0				
Price/Book	2.3	3.0				
Price/Sales	1.3	2.3				
Price/Cash Flow	11.7	13.3				
P/E-to-Growth (PEG)	1.2	1.5				
Return on Equity	8.5%	12.1%				
Long-term Growth Rate	12.0%	11.1%				
Debt to Capital	51.0%	36.8%				
Active Share	99.2%					



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### **CLEARBRIDGE INVESTMENTS, LLC**

**All-cap Growth Equity** 

Location New York, NY

Manager(s) M. Vitrano, P. Bourbeau, A. Green, E. Bauman

Avg. # Holdings 70 - 90 Annual Turnover 10% - 30%

Firm Assets \$187.9 Billion (as of 3/31/24) Strategy Assets \$63.7 Billion (as of 3/31/24)

AMS Assets RJCS: \$417.9 Million PS UMA: \$36.6 Million

Manager Code CBICBIAG Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 1/1/2011

Benchmark: Russell 3000 Growth

Avg. Fund Group 50% Mstar Mid Growth/ 50% Mstar Large Growth

An All-cap strategy that focuses on achieving long-term capital appreciation through investment in large-, mid- and small- capitalization stocks that have the potential for above average long-term earnings and/or cash flow growth by employing an intensive fundamental driven, bottom-up investment process. This strategy combines the expertise of two portfolio management teams by investing with a target allocation of 60% ClearBridge Large Cap Growth portfolio and 40% ClearBridge Growth portfolio.

	Top 10 Holdings	
Symbol	Description	% Holding
NVDA	Nvidia (Technology)	7.5%
AMZN	Amazon.com (Consumer Discretionary)	6.8%
MSFT	Microsoft (Technology)	5.7%
AVGO	Broadcom Inc. (Technology)	4.7%
META	Meta Platforms Inc Class A (Communication Services)	4.0%
UNH	UnitedHealth Group (Healthcare)	3.4%
CRWD	CrowdStrike (Technology)	3.2%
NFLX	Netflix (Comms. Services)	3.2%
VRTX	Vertex Pharmaceuticals (Healthcare)	3.0%
AAPL	Apple (Technology)	2.9%
	% Weight in Top Ten Holdings	44.5%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	4.20%	14.99%	28.00%	6.42%	14.05%	13.08%
Mgr. Net	3.53%	13.54%	24.78%	3.70%	11.14%	10.20%
Avg. Fund	1.10%	12.26%	22.16%	3.41%	13.33%	12.63%
Benchmark	7.80%	19.90%	32.22%	10.33%	18.55%	15.75%

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	21.78	21.85	17.25				
loss of capital.	Avg. Fund	19.73	23.23	18.66				
	Benchmark	21.64	22.83	18.38				

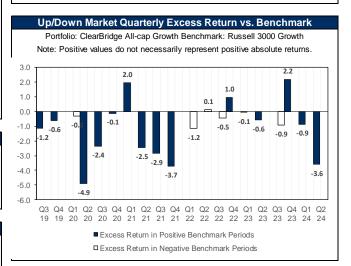
I	Calendar Returns						
I		2023	2022	2021	2020	<u>2019</u>	<u>2018</u>
	Mgr. Gross	41.70%	-29.47%	17.82%	29.58%	31.67%	-1.23%
	Mgr. Net	38.16%	-31.34%	14.83%	26.31%	28.36%	-3.77%
	Avg. Fund	30.17%	-28.01%	18.52%	38.57%	33.89%	-2.99%
	Benchmark	41.21%	-28.97%	25.85%	38.26%	35.85%	-2.12%

Modern Portfolio Theory Stats							
		<u>Alpha</u>	<u>Beta</u>	$R^2$	Sharpe	<u>IR</u>	
	5 Year	-3.14	0.94	0.98	0.54	NM	
	10 Year	-1.42	0.92	0.97	0.67	NM	

Current Style Allocation							
	Valu	e Blend	Growth				
> 46.5 Bil.	6%	18%	61%	Large-cap			
6.4 to 46.5 Bil.	3%	2%	9%	Mid-cap			
< 6.4 Bil	0%	0%	1%	Small-cap			
Bonds 0	% % % W	Foreign 2.0% Med. Market Cap (M) \$81,916 Wtd. Med. Market Cap (M) \$211,089					

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Information Technology	42.4%	45.8%				
Health Care	15.3%	10.6%				
Communication Services	11.1%	12.2%				
Consumer Discretionary	10.5%	13.9%				
Industrials	8.9%	5.7%				
Financials	5.7%	5.7%				
Consumer Staples	3.5%	3.8%				
Materials	1.7%	0.8%				
Real Estate	0.9%	0.8%				
Energy	<u>0.0%</u>	<u>0.6%</u>				
% Weight In Top 3 Sectors	68.8%	68.6%				

Portfolio Characteristics						
	<u>Manager</u>	Index				
Yield	0.8%	0.7%				
Trailing 12 Month P/E	46.2	38.7				
Forward 12 Month P/E	33.6	31.9				
Price/Book	10.7	13.1				
Price/Sales	9.0	8.7				
Price/Cash Flow	32.1	28.4				
P/E-to-Growth (PEG)	1.7	1.7				
Return on Equity	26.9%	33.9%				
Long-term Growth Rate	16.4%	16.4%				
Debt to Capital	33.2%	35.0%				
Active Share	55.3%					



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### **CLEARBRIDGE INVESTMENTS, LLC**

#### Appreciation

Location New York, NY

Manager(s) Michael Kagan, Stephen Rigo

Avg. # Holdings 35 - 55 Annual Turnover 15% - 30%

Firm Assets \$187.9 Billion (as of 3/31/24) Strategy Assets \$14.4 Billion (as of 3/31/24)

AMS Assets RJCS: \$132.8 Million PS UMA: \$6.2 Million

Model Code CBICBIAPP
Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 7/1/2009 Benchmark: S&P 500

ETF Proxy SPDR S&P 500 ETF

Avg. Fund Group Morningstar Large-cap Blend

The Appreciation strategy focuses on capital appreciation through a core portfolio that has the flexibility to select stocks exhibiting growth or value characteristics.

As part of the initial stages of the investment process, the team utilizes a proprietary quantitative screening process that seeks to identify attractive areas of the market while narrowing the potential investment universe. The team then utilizes a combination of bottom-up stock selection along with a top-down thematic approach in an attempt to identify inefficiently priced companies with strong fundamentals, strong management, and dominant positions within their respective industry.

	Top 10 Holdings	
Symbol	Description	% Holding
MSFT	Microsoft (Technology)	8.8%
AMZN	Amazon.com (Consumer Discretionary)	4.2%
AAPL	Apple (Technology)	3.8%
GOOGL	Alphabet Class A (Communication Services)	3.8%
BRK.B	Berkshire Hathaway (Financials)	3.5%
WMT	Walmart Inc. (Consumer Staples)	3.2%
TJX	TJX Companies (Consumer Discretionary)	2.8%
JPM	JPMorgan Chase & Co. (Financials)	2.8%
V	Visa (Financials)	2.6%
NVDA	Nvidia (Technology)	2.5%
	% Weight in Top Ten Holdings	38.0%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	2.45%	12.91%	18.88%	7.91%	11.23%	10.65%
Mgr. Net	1.79%	11.48%	15.87%	5.15%	8.39%	7.83%
Avg. Fund	2.71%	13.24%	22.66%	8.91%	13.93%	11.87%
Benchmark	4.28%	15.29%	24.56%	10.01%	15.05%	12.86%

Please remember that volatility does not measure the risk of a permanent Mgr. Gross 14.52 17.25	Trailing Standard Deviation								
not measure the risk of a permanent Migr. Gross 14.52 17.25	0 Year								
. Ava Fund 16.00 10.11	13.83								
	15.41								
Benchmark 17.08 19.46	15.66								

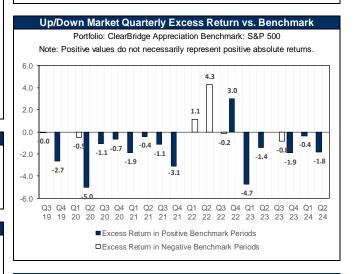
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	16.10%	-10.69%	21.03%	11.02%	27.48%	-2.19%
Mgr. Net	13.16%	-13.01%	17.97%	8.19%	24.27%	-4.71%
Avg. Fund	23.40%	-15.93%	26.97%	16.64%	30.11%	-5.07%
Benchmark	26.29%	-18.11%	28.71%	18.40%	31.49%	-4.38%

Modern Portfolio Theory Stats						
	<u>Alpha</u>	<u>Beta</u>	$R^2$	<u>Sharpe</u>	<u>IR</u>	
5 Year	-2.02	0.87	0.96	0.53	NM	
10 Year	-0.59	0.86	0.94	0.66	NM	

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	30%	25%	41%	Large-cap	
6.4 to 46.5	Bil.	1%	3%	0%	Mid-cap	
< 6.4 B	il	0%	0%	0%	Small-cap	
Stocks	97%			Foreign	3.6%	
Bonds	0%		Med. Mark	et Cap (M)	\$142,284	
Cash	3%	Wtd.	Med. Mark	et Cap (M)	\$313,548	

Top 10 Sector Weights							
Sectors	<u>Manager</u>	ETF Proxy					
Information Technology	23.8%	32.3%					
Financials	16.4%	12.4%					
Industrials	12.0%	8.2%					
Health Care	10.4%	11.8%					
Communication Services	9.9%	9.4%					
Consumer Staples	7.9%	5.8%					
Consumer Discretionary	7.0%	10.0%					
Materials	6.1%	2.2%					
Energy	3.7%	3.7%					
Utilities	<u>1.7%</u>	<u>2.3%</u>					
% Weight In Top 3 Sectors	52.3%	52.8%					

Portfolio Characteristics						
	<u>Manager</u>	ETF Proxy				
Yield	1.6%	1.3%				
Trailing 12 Month P/E	31.1	32.8				
Forward 12 Month P/E	25.2	26.0				
Price/Book	7.9	8.6				
Price/Sales	5.0	6.0				
Price/Cash Flow	21.0	21.9				
P/E-to-Growth (PEG)	2.1	1.8				
Return on Equity	21.1%	27.3%				
Long-term Growth Rate	11.8%	12.0%				
Debt to Capital	36.6%	36.5%				
Active Share	57.8%					



# RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

# CLEARBRIDGE INVESTMENTS, LLC Dividend

Location New York, NY

Manager(s) Michael Clarfeld, John Baldi

Avg. # Holdings 35 - 60 Annual Turnover 15% - 30%

Firm Assets \$187.9 Billion (as of 3/31/24) Strategy Assets \$29.3 Billion (as of 3/31/24)

AMS Assets RJCS: \$666.6 Million PS UMA: \$105.9 Million

UMA: \$450.2 Million

Model Code CBICBIDS
Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 1/1/2011 Benchmark: S&P 500

ETF Proxy SPDR S&P 500 ETF

Avg. Fund Group Morningstar Large-cap Blend

The ClearBridge Dividend Strategy seeks dividend income, growth of dividend income, and long-term capital appreciation to construct portfolios with an attractive dividend yield.

As part of the initial process, the team employs a quantitative screening process that attempts to filter companies by focusing on sales growth, margins, asset turnover, credit statistics, dividend yield, and a history of or potential for dividend growth. The team then utilizes a bottom-up stock selection approach in an attempt to identify dividend paying securities with strong balance sheets trading at attractive prices with dominant positions in their respective industry.

Top 10 Holdings					
Symbol	Description	% Holding			
MSFT	Microsoft (Technology)	4.5%			
APO	Apollo Global Management Inc (Financials)	3.5%			
WMB	Williams Companies (Energy)	3.4%			
SRE	Sempra (Utilities)	3.2%			
JPM	JPMorgan Chase & Co. (Financials)	3.1%			
XOM	Exxon Mobil (Energy)	3.0%			
AVGO	Broadcom Inc. (Technology)	3.0%			
NSRGY	Nestle (Cons. Staples)	3.0%			
CMCSA	Comcast (Communication Services)	3.0%			
BDX	Becton, Dickinson and Co. (Healthcare)	2.8%			
	% Weight in Top Ten Holdings	32.5%			

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-0.10%	7.52%	13.36%	8.67%	11.46%	10.61%
Mgr. Net	-0.75%	6.14%	10.48%	5.89%	8.62%	7.79%
Avg. Fund	2.71%	13.24%	22.66%	8.91%	13.93%	11.87%
Benchmark	4.28%	15.29%	24.56%	10.01%	15.05%	12.86%

Irailing	Trailing Standard Deviation							
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	14.75	17.89	14.19				
	Avg. Fund	16.00	19.14	15.41				
	Benchmark	17.08	19.46	15.66				

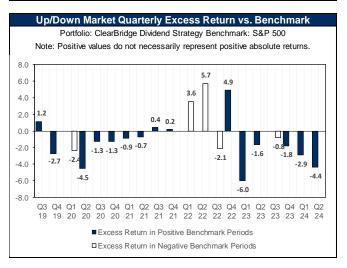
		Calen	dar Returi	ns		
	2023	2022	2021	2020	2019	2018
Mgr. Gross	14.60%	-7.25%	27.48%	7.99%	30.24%	-4.02%
Mgr. Net	11.69%	-9.65%	24.27%	5.22%	26.96%	-6.49%
Avg. Fund	23.40%	-15.93%	26.97%	16.64%	30.11%	-5.07%
Benchmark	26.29%	-18.11%	28.71%	18.40%	31.49%	-4.38%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>
5 Year	-1.86	0.88	0.91	0.52	NM
10 Year	-0.65	0.86	0.90	0.64	NM

Current Style Allocation						
		Value	Blend	Growth		
> 46.5 E	3il.	37%	26%	21%	Large-cap	
6.4 to 46.5	5 Bil.	8%	4%	4%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
Stocks	98%			Foreign	11.2%	
Bonds	0%	Med. Market Cap (M) \$103,881				
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$138,039	

Top 10 Sector Weights							
Sectors	<u>Manager</u>	ETF Proxy					
Financials	16.5%	12.4%					
Information Technology	15.6%	32.3%					
Consumer Staples	11.0%	5.8%					
Health Care	10.2%	11.8%					
Energy	9.5%	3.7%					
Materials	8.8%	2.2%					
Communication Services	8.5%	9.4%					
Industrials	7.4%	8.2%					
Utilities	5.3%	2.3%					
Real Estate	<u>4.9%</u>	<u>2.1%</u>					
% Weight In Top 3 Sectors	43.1%	50.4%					

Portfolio Characteristics						
	<u>Manager</u>	ETF Proxy				
Yield	2.4%	1.3%				
Trailing 12 Month P/E	25.6	32.8				
Forward 12 Month P/E	18.7	26.0				
Price/Book	4.9	8.6				
Price/Sales	3.3	6.0				
Price/Cash Flow	16.5	21.9				
P/E-to-Growth (PEG)	1.9	1.8				
Return on Equity	17.6%	27.3%				
Long-term Growth Rate	10.9%	12.0%				
Debt to Capital	39.7%	36.5%				
Active Share	75.5%					



# RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### **CLEARBRIDGE INVESTMENTS, LLC**

#### International Growth ADR

Location New York, NY

Manager(s) E. Mazen, M. Testorf, P. Wroblewski

Avg. # Holdings 30 - 50 Annual Turnover 10% - 30%

Firm Assets \$187.9 Billion (as of 3/31/24) Strategy Assets \$7.1 Billion (as of 3/31/24)

AMS Assets RJCS: \$158.2 Million PS UMA: \$3.5 Million

UMA: \$78.9 Million

Model Code CBICBIAIG
Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 4/1/2014
Benchmark: MSCI EAFE

ETF Proxy iShares MSCI EAFE ETF

Avg. Fund Group Morningstar Foreign Stock

As an all-cap strategy with high conviction and low turnover, ClearBridge International Growth ADR focuses on companies with the potential for above-market returns and below-market volatility. Supported by a proprietary factor model with a valuation driven approach to growth, the strategy strives to exploit mispriced opportunities across the entire spectrum of growth and across all countries in the benchmark.

	Top 10 Holdings					
Symbol	<u>Description</u>	<u>% Holding</u>				
NVO	Novo Nordisk (Denmark)	6.2%				
ASML	ASML Holdings (Netherlands)	4.5%				
SAP	SAP (Germany)	3.8%				
IDEXY	Industria de Diseño Textil (Spain)	3.6%				
LNSTY	London Stock Exchange Group (UK)	3.5%				
AZN	Astrazeneca (UK)	3.2%				
CP	Canadian Pacific (USA)	3.1%				
LVMUY	Louis Vuitton (France)	2.8%				
SAFRY	Safran (France)	2.5%				
SONY	Sony Group Corporation (Japan)	2.5%				
	% Weight in Top Ten Holdings	35.6%				

	Trailing Returns*						
Γ		2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
	Mgr. Gross	-0.45%	7.45%	9.63%	0.23%	7.55%	8.03%
	Mgr. Net	-1.10%	6.07%	6.83%	-2.35%	4.80%	5.27%
	Avg. Fund	0.50%	6.12%	12.07%	2.76%	7.27%	5.39%
	Benchmark	-0.42%	5.34%	11.54%	2.89%	6.46%	4.33%

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	18.87	20.81	17.35			
not measure the risk of a permanent loss of capital.	Avg. Fund	17.04	20.18	16.33			
	Benchmark	17.76	20.13	16.32			

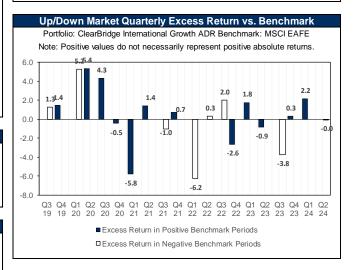
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١		2023	2022	2021	2020	<u>2019</u>	<u>2018</u>
١	Mgr. Gross	14.84%	-19.90%	6.09%	24.97%	34.29%	-8.53%
١	Mgr. Net	11.92%	-22.00%	3.38%	21.81%	30.92%	-10.90%
١	Avg. Fund	17.98%	-14.47%	11.25%	10.64%	23.17%	-13.30%
١	Benchmark	18.24%	-14.45%	11.26%	7.82%	22.01%	-13.79%

I	Modern Portfolio Theory Stats						
I		<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>	
١	5 Year	1.19	0.99	0.91	0.26	0.19	
١	10 Year	3.66	1.02	0.91	0.38	0.69	

Current Style Allocation							
	Value	Blend	Growth	_			
> 46.5 Bil.	7%	24%	56%	Large-cap			
6.4 to 46.5 Bil.	5%	4%	4%	Mid-cap			
< 6.4 Bil	0%	0%	0%	Small-cap			
Stocks 98%	Emerging Markets 3.9%						
Bonds 0%	Med. Market Cap (M) \$66,257						
Cash 2%	Wtd. Med. Market Cap (M) \$87,487						

Top 5 Sector / Country Weights							
<u>Sectors</u>	<u>Manager</u>	ETF Proxy					
Industrials	21.0%	16.8%					
Health Care	20.7%	13.4%					
Information Technology	15.8%	9.5%					
Financials	11.6%	19.9%					
Consumer Discretionary	<u>11.6%</u>	<u>11.4%</u>					
% Weight In Top 5 Sectors	80.7%	71.1%					
<u>Countries</u>							
United Kingdom	17.6%	14.9%					
France	12.8%	11.1%					
Japan	10.6%	22.8%					
Germany	7.9%	8.5%					
Switzerland	<u>7.6%</u>	<u>9.7%</u>					
% Weight in Top 5 Countries	56.6%	67.0%					

Portfolio Characteristics						
	<u>Manager</u>	ETF Proxy				
Yield	1.8%	3.0%				
Trailing 12 Month P/E	31.4	19.7				
Forward 12 Month P/E	25.2	16.6				
Price/Book	5.8	2.4				
Price/Sales	4.6	2.1				
Price/Cash Flow	22.3	13.5				
P/E-to-Growth (PEG)	2.0	1.8				
Return on Equity	17.2%	14.9%				
Long-term Growth Rate	10.6%	9.1%				
Debt to Capital	25.2%	27.5%				



## RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### **CLEARBRIDGE INVESTMENTS, LLC**

#### International Growth ESG

Location New York, NY

Manager(s) E. Mazen, P. Wroblewski, M. Testorf

Avg. # Holdings 30 - 50 Annual Turnover 20% - 30%

Firm Assets \$187.9 Billion (as of 3/31/24) Strategy Assets \$2.0 Billion (as of 3/31/24)

AMS Assets RJCS: \$43.3 Million PS UMA: \$23.7 Million

Model Code CBICBIEAI
Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 10/1/2018 Benchmark: MSCI EAFE

ETF Proxy iShares MSCI EAFE ETF

Avg. Fund Group Morningstar Foreign Stock

The ClearBridge International Growth ADR ESG strategy allows investors to diversify their portfolios by investing in quality businesses mainly in international markets. The strategy believes that international equities may differ significantly from their fair value due to macroeconomic or exogenous factors and company-specific issues. The team seeks to identify companies with superior capital appreciation and competitive risk-adjusted returns by using fundamental analysis, evaluation of ESG drivers and ongoing company engagement. The strategy incorporates environmental, social and governance (ESG) factors into their fundamental research and stock selection process.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
NVO	Novo Nordisk (Denmark)	6.2%
ASML	ASML Holdings (Netherlands)	4.5%
SAP	SAP (Germany)	3.8%
IDEXY	Industria de Diseño Textil (Spain)	3.6%
LNSTY	London Stock Exchange Group (UK)	3.5%
AZN	Astrazeneca (UK)	3.2%
CP	Canadian Pacific (USA)	3.2%
LVMUY	Louis Vuitton (France)	2.7%
SONY	Sony Group Corporation (Japan)	2.6%
RELX	RELX (UK)	2.4%
	% Weight in Top Ten Holdings	35.8%

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year	
Mgr. Gross	-0.30%	7.31%	10.09%	0.38%	7.86%	8.24%	
Mgr. Net	-0.95%	5.94%	7.29%	-2.20%	5.11%	5.47%	
Avg. Fund	0.50%	6.12%	12.07%	2.76%	7.27%	5.39%	
Benchmark	-0.42%	5.34%	11.54%	2.89%	6.46%	4.33%	

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	19.53	21.07	17.46			
loss of capital.	Avg. Fund	17.04	20.18	16.33			
·	Benchmark	17.76	20.13	16.32			

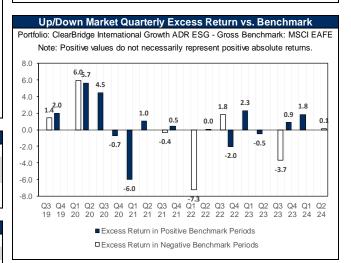
Calendar Returns						
	2023	2022	2021	2020	2019	<u>2018</u>
Mgr. Gross	16.37%	-20.82%	5.87%	26.24%	34.24%	-7.70%
Mgr. Net	13.42%	-22.90%	3.16%	23.05%	30.87%	-10.09%
Avg. Fund	17.98%	-14.47%	11.25%	10.64%	23.17%	-13.30%
Benchmark	18.24%	-14.45%	11.26%	7.82%	22.01%	-13.79%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	<u>Beta</u>	$R^2$	Sharpe	<u>IR</u>
5 Year	1.50	0.99	0.90	0.27	0.22
10 Year	3.87	1.02	0.90	0.39	0.70

Current Style Allocation					
		Value	Blend	Growth	_
> 46.5 E	Bil.	5%	22%	66%	Large-cap
6.4 to 46.5	5 Bil.	3%	2%	2%	Mid-cap
< 6.4 E	Bil	0%	0%	0%	Small-cap
Stocks	98%		Emergir	ng Markets	3.9%
Bonds	0%		Med. Mark	et Cap (M)	\$61,964
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$86,552

Top 5 Sector / Country Weights						
<u>Sectors</u>	<u>Manager</u>	ETF Proxy				
Health Care	22.2%	13.4%				
Industrials	18.9%	16.8%				
Information Technology	16.1%	9.5%				
Consumer Discretionary	11.7%	11.4%				
Financials	<u>11.6%</u>	19.9%				
% Weight In Top 5 Sectors	80.5%	71.1%				
Countries						
United Kingdom	17.5%	14.9%				
Japan	10.8%	22.8%				
France	10.2%	11.1%				
Germany	8.8%	8.5%				
Switzerland	<u>8.0%</u>	<u>9.7%</u>				
% Weight in Top 5 Countries	55.4%	67.0%				

Portfolio Characteristics						
	<u>Manager</u>	ETF Proxy				
Yield	1.7%	3.0%				
Trailing 12 Month P/E	32.1	19.7				
Forward 12 Month P/E	25.1	16.6				
Price/Book	5.8	2.4				
Price/Sales	5.2	2.1				
Price/Cash Flow	22.3	13.5				
P/E-to-Growth (PEG)	2.2	1.8				
Return on Equity	15.6%	14.9%				
Long-term Growth Rate	10.6%	9.1%				
Debt to Capital	25.2%	27.5%				



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### **CLEARBRIDGE INVESTMENTS, LLC**

#### International Value ADR

Location Wilmington, DE

Manager(s) S. Bogda, Grace Su, Jean Yu

Avg. # Holdings 60 - 85 Annual Turnover 20 - 60%

Firm Assets \$187.9 Billion (as of 3/31/24)
Strategy Assets \$892.0 Million (as of 3/31/24)

AMS Assets RJCS: \$11.4 Million PS UMA: \$3.7 Million

Model Code CBICBIAIV
Model Delivery Yes
Status (Account Min.) Watchliet (\$\circ\$

Status (Account Min.) Watchlist (\$70,000) RJCS Composite Start 1/1/2017

Benchmark: MSCI EAFE
ETF Proxy iShares MSCI EAFE ETF
Avg. Fund Group Morningstar Foreign Stock

RJCS has placed Clearbridge International Value ADR strategy on the Research Watchlist due to subpar relative performance & team changes

The ClearBridge International Value ADR strategy seeks to invest in quality companies trading at low prices relative to dynamic intrinsic values. The team employs a disciplined quantitative screening process supported by fundamental research to identify catalysts that will drive returns over the targeted investment period

	Top 10 Holdings	
Symbol	Description	% Holding
HTHIY	Hitachi (Japan)	4.6%
IDEXY	Industria de Diseño Textil (Spain)	3.5%
CMPGY	Compass Group (UK)	3.2%
MRAAY	Murata Mfr. Co Ltd Unsponsored ADR (Japan)	3.1%
SAP	SAP (Germany)	2.8%
UL	Unilever (UK)	2.8%
HCMLY	Holcim Ltd Unsponsored ADR (Switzerland)	2.7%
LYG	Lloyds Banking Group (UK)	2.7%
MUFG	Mitsubishi UFJ Financial Group (Japan)	2.6%
SNY	Sanofi (France)	2.5%
	% Weight in Top Ten Holdings	30.3%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-0.70%	4.00%	7.77%	5.97%	8.59%	4.60%
Mgr. Net	-1.35%	2.66%	5.02%	3.25%	5.82%	1.92%
Avg. Fund	0.50%	6.12%	12.07%	2.76%	7.27%	5.39%
Benchmark	-0.42%	5.34%	11.54%	2.89%	6.46%	4.33%

Trailing Standard Deviation						
		3 Year	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	16.70	23.98	19.03		
loss of capital.	Avg. Fund	17.04	20.18	16.33		
	Benchmark	17.76	20.13	16.32		

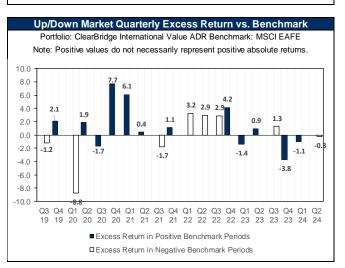
ı	Calendar Returns						
ĺ	,	2023	2022	2021	2020	2019	2018
	Mgr. Gross	15.24%	-2.20%	17.44%	1.82%	17.12%	-20.63%
	Mgr. Net	12.31%	-4.72%	14.45%	-0.81%	14.14%	-22.71%
	Avg. Fund	17.98%	-14.47%	11.25%	10.64%	23.17%	-13.30%
	Benchmark	18.24%	-14.45%	11.26%	7.82%	22.01%	-13.79%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	<u>Beta</u>	$R^2$	Sharpe	<u>IR</u>
5 Year	2.01	1.15	0.93	0.27	0.30
10 Year	0.25	1.13	0.92	0.16	0.05

Current Style Allocation					
		Value	Blend	Growth	_
> 46.5 E	3il.	36%	27%	19%	Large-cap
6.4 to 46.5	5 Bil.	7%	6%	3%	Mid-cap
< 6.4 E	Bil	0%	4%	0%	Small-cap
Stocks	98%		Emergir	ng Markets	7.8%
Bonds	0%		Med. Mark	et Cap (M)	\$38,679
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$49,780

Top 5 Sector / Country Weights						
<u>Sectors</u>	<u>Manager</u>	ETF Proxy				
Financials	22.5%	19.9%				
Industrials	18.1%	16.8%				
Consumer Discretionary	12.3%	11.4%				
Information Technology	12.0%	9.5%				
Health Care	<u>8.7%</u>	13.4%				
% Weight In Top 5 Sectors	73.5%	71.1%				
Countries						
United Kingdom	20.4%	14.9%				
France	19.2%	11.1%				
Japan	18.6%	22.8%				
Germany	7.7%	8.5%				
United States	<u>6.7%</u>	0.9%				
% Weight in Top 5 Countries	72.5%	58.2%				

Portfolio Characteristics						
	<u>Manager</u>	ETF Proxy				
Yield	3.2%	3.0%				
Trailing 12 Month P/E	18.6	19.7				
Forward 12 Month P/E	14.9	16.6				
Price/Book	2.0	2.4				
Price/Sales	1.5	2.1				
Price/Cash Flow	11.2	13.5				
P/E-to-Growth (PEG)	1.5	1.8				
Return on Equity	12.0%	14.9%				
Long-term Growth Rate	9.0%	9.1%				
Debt to Capital	30.3%	27.5%				



## RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### **CLEARBRIDGE INVESTMENTS, LLC**

### Large-cap Growth

Location New York, NY

Manager(s) Margaret Vitrano, Peter Bourbeau

Avg. # Holdings 40 - 50 Annual Turnover 15% - 35%

Firm Assets \$187.9 Billion (as of 3/31/24) Strategy Assets \$46.2 Billion (as of 3/31/24)

AMS Assets RJCS: \$528.8 Million PS UMA: \$67.7 Million

UMA: \$267.3 Million

Model Code CBICBILG Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 7/1/2013

Benchmark: Russell 1000 Growth

Avg. Fund Group Morningstar Large-cap Growth

The investment team looks for category leaders that grow market share consistently, while also maintaining capital adequacy and the ability to self-fund growth through the generation of superior free cash flow over time. The philosophy is grounded in investing in leadership companies where the team believes the market is mispricing or miscalculating the future growth.

	Top 10 Holdings	
Symbol	Description	% Holding
NVDA	Nvidia (Technology)	10.7%
AMZN	Amazon.com (Consumer Discretionary)	8.5%
MSFT	Microsoft (Technology)	8.3%
META	Meta Platforms Inc Class A (Communication Services)	5.8%
AAPL	Apple (Technology)	4.3%
V	Visa (Financials)	4.1%
NFLX	Netflix (Comms. Services)	3.7%
UNH	UnitedHealth Group (Healthcare)	3.2%
GWW	W.W. Grainger (Industrials)	2.3%
PANW	Palo Alto Networks (Technology)	2.2%
	% Weight in Top Ten Holdings	52.9%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	4.11%	17.95%	29.31%	9.11%	15.87%	15.47%
Mgr. Net	3.45%	16.46%	26.06%	6.32%	12.92%	12.53%
Avg. Fund	5.28%	18.20%	30.59%	7.57%	16.20%	14.51%
Benchmark	8.33%	20.70%	33.48%	11.28%	19.34%	16.33%

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	24.05	23.60	18.36			
loss of capital.	Avg. Fund	20.92	22.47	18.01			
·	Benchmark	21.95	22.77	18.28			

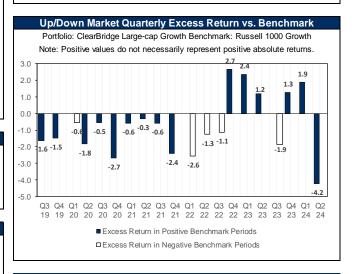
I	Calendar Returns						
I		2023	2022	2021	2020	2019	2018
	Mgr. Gross	45.90%	-31.29%	23.03%	31.72%	33.42%	0.48%
	Mgr. Net	42.27%	-33.12%	19.92%	28.40%	30.07%	-2.11%
	Avg. Fund	37.75%	-28.95%	22.07%	36.90%	33.44%	-0.81%
	Benchmark	42.68%	-29.14%	27.60%	38.49%	36.39%	-1.51%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>
5 Year	-3.23	1.02	0.98	0.58	NM
10 Year	-0.55	0.99	0.97	0.76	NM

Current Style Allocation							
	Value	Blend	Growth				
> 46.5 Bil.	5%	19%	73%	Large-cap			
6.4 to 46.5 Bil.	1%	0%	2%	Mid-cap			
< 6.4 Bil	0%	0%	0%	Small-cap			
Stocks 97%		Foreign 5.2%					
Bonds 0%		Med. Market Cap (M) \$144,563					
Cash 3%	Wtd.	Med. Mark	et Cap (M)	\$468,519			

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>				
Information Technology	38.8%	46.8%				
Health Care	14.3%	10.1%				
Communication Services	10.8%	12.7%				
Consumer Discretionary	9.6%	14.1%				
Industrials	9.2%	5.1%				
Financials	9.0%	5.7%				
Consumer Staples	3.7%	3.8%				
Real Estate	1.7%	0.7%				
Materials	1.6%	0.6%				
Utilities	<u>1.0%</u>	<u>0.1%</u>				
% Weight In Top 3 Sectors	64.0%	69.5%				

Portfolio	Characteristics	
	<u>Manager</u>	<u>Index</u>
Yield	0.7%	0.7%
Trailing 12 Month P/E	38.9	38.7
Forward 12 Month P/E	31.9	31.9
Price/Book	9.8	13.1
Price/Sales	9.0	8.7
Price/Cash Flow	28.0	28.4
P/E-to-Growth (PEG)	1.6	1.7
Return on Equity	28.0%	34.9%
Long-term Growth Rate	16.4%	16.4%
Debt to Capital	30.3%	35.0%
Active Share	52.8%	



## RAYMOND JAMES<sup>®</sup>

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### **CLEARBRIDGE INVESTMENTS, LLC**

Large-cap Growth ESG

Location New York, NY

Manager(s) Margaret Vitrano, Peter Bourbeau

Avg. # Holdings 40 - 50 Annual Turnover 15% - 35%

Firm Assets \$187.9 Billion (as of 3/31/24) Strategy Assets \$1.1 Billion (as of 3/31/24)

AMS Assets RJCS: \$26.7 Million PS UMA: \$19.0 Million

Model Code CBICBIELG
Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 10/1/2018

Benchmark: Russell 1000 Growth

Avg. Fund Group Morningstar Large-cap Growth

The strategy invests primarily in "blue chip" large-cap companies that are dominant in their industries, and actively incorporates environmental, social and governance (ESG) factors into the fundamental research platform and into the stock-selection process. The team uses stock selection as their primary driver to identify category leaders with sustainable characteristics, and funds secular tailwinds to support multi-year investment opportunities, allowing for compounding of earnings and free cash flow. In addition, on-going company engagement and shareholder advocacy are key components of the program.

	Top 10 Holdings	
Symbol	Description	% Holding
NVDA	Nvidia (Technology)	10.7%
AMZN	Amazon.com (Consumer Discretionary)	8.5%
MSFT	Microsoft (Technology)	8.3%
META	Meta Platforms Inc Class A (Communication Services)	5.5%
AAPL	Apple (Technology)	4.2%
V	Visa (Financials)	4.1%
NFLX	Netflix (Comms. Services)	3.7%
UNH	UnitedHealth Group (Healthcare)	3.1%
GWW	W.W. Grainger (Industrials)	2.3%
PANW	Palo Alto Networks (Technology)	2.3%
	% Weight in Top Ten Holdings	52.6%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	<u>10 Year</u>
Mgr. Gross	4.09%	17.60%	29.33%	9.62%	16.48%	16.01%
Mgr. Net	3.42%	16.12%	26.07%	6.82%	13.52%	13.07%
Avg. Fund	5.28%	18.20%	30.59%	7.57%	16.20%	14.51%
Benchmark	8.33%	20.70%	33.48%	11.28%	19.34%	16.33%

Trailing	Standard Dev	iation		
		3 Year	5 Year	10 Year
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	23.86	23.56	18.18
loss of capital.	Avg. Fund	20.92	22.47	18.01
·	Benchmark	21.95	22.77	18.28

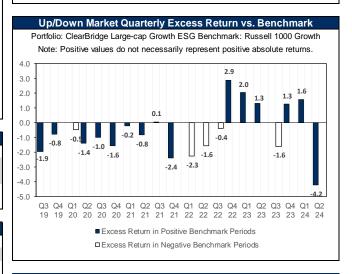
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	46.05%	-30.62%	23.69%	33.06%	32.59%	1.38%
Mgr. Net	42.41%	-32.46%	20.56%	29.71%	29.26%	-1.15%
Avg. Fund	37.75%	-28.95%	22.07%	36.90%	33.44%	-0.81%
Benchmark	42.68%	-29.14%	27.60%	38.49%	36.39%	-1.51%

Modern Portfolio Theory Stats						
	<u>Alpha</u>	<u>Beta</u>	$R^2$	<u>Sharpe</u>	<u>IR</u>	
5 Year	-2.69	1.02	0.98	0.61	NM	
10 Year	0.05	0.98	0.97	0.80	0.02	

Current Style Allocation						
		Value	Blend	Growth		
> 46.5 E	3il.	4%	21%	72%	Large-cap	
6.4 to 46.5	5 Bil.	1%	0%	2%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
Stocks	97%			Foreign	5.2%	
Bonds	0%	Med. Market Cap (M) \$144,563				
Cash	3%	Wtd.	Med. Mark	et Cap (M)	\$410,227	

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Information Technology	39.0%	46.8%				
Health Care	14.2%	10.1%				
Communication Services	10.6%	12.7%				
Consumer Discretionary	9.6%	14.1%				
Industrials	9.2%	5.1%				
Financials	9.1%	5.7%				
Consumer Staples	3.8%	3.8%				
Real Estate	1.7%	0.7%				
Materials	1.7%	0.6%				
Utilities	<u>1.0%</u>	<u>0.1%</u>				
% Weight In Top 3 Sectors	63.8%	69.5%				

Portfolio Characteristics						
	<u>Manager</u>	Index				
Yield	0.7%	0.7%				
Trailing 12 Month P/E	38.7	38.7				
Forward 12 Month P/E	31.9	31.9				
Price/Book	11.3	13.1				
Price/Sales	9.0	8.7				
Price/Cash Flow	28.4	28.4				
P/E-to-Growth (PEG)	1.6	1.7				
Return on Equity	28.0%	34.9%				
Long-term Growth Rate	16.4%	16.4%				
Debt to Capital	30.3%	35.0%				
Active Share	52.8%					



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### **CLEARBRIDGE INVESTMENTS, LLC**

### Mid-cap Growth

Location New York, NY

Manager(s) B. Angerame, J. Bailin, A. Green, M. Lilling

Avg. # Holdings 40 - 70 Annual Turnover 20% - 40%

Firm Assets \$187.9 Billion (as of 3/31/24) Strategy Assets \$443.3 Million (as of 3/31/24)

AMS Assets RJCS: \$16.2 Million PS UMA: \$9.2 Million

Model Code CBICBIMG Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 7/1/2016

Benchmark: Russell Mid-cap Growth
Avg. Fund Group Morningstar Mid Growth

ClearBridge's Mid-cap Growth strategy seeks to identify category leaders where multi-year opportunities exist for the compounding effect of earnings. While the displayed track record represents the retail SMA composite, the investment team has an institutional track record dating back to 2008.

	Top 10 Holdings						
Symbol	Description	% Holding					
CMG	Chipotle Mexican Grill (Consumer Discretionary)	6.3%					
MPWR	Monolithic Power Systems (Technology)	3.5%					
HUBS	HubSpot (Technology)	3.2%					
ICLR	ICON (Healthcare)	3.0%					
IDXX	IDEXX Laboratories (Healthcare)	2.9%					
MTD	Mettler-Toledo International (Healthcare)	2.9%					
MRVL	Marvell Technology, Inc. (Technology)	2.8%					
CPRT	Copart (Industrials)	2.5%					
KKR	KKR & Co Inc (Financials)	2.3%					
MLM	Martin Marietta Materials (Materials)	2.2%					
	% Weight in Top Ten Holdings	31.6%					

	Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	<u>10 Year</u>	
Mgr. Gross	-4.34%	4.09%	12.86%	-1.34%	10.76%	10.41%	
Mgr. Net	-4.97%	2.75%	9.98%	-3.88%	7.94%	7.59%	
Avg. Fund	-3.08%	6.43%	14.04%	-0.70%	10.40%	12.07%	
Benchmark	-3.21%	5.98%	15.05%	-0.08%	9.93%	10.95%	

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	22.28	25.95	20.65			
loss of capital.	Avg. Fund	18.95	24.50	19.70			
·	Benchmark	20.16	24.64	19.66			

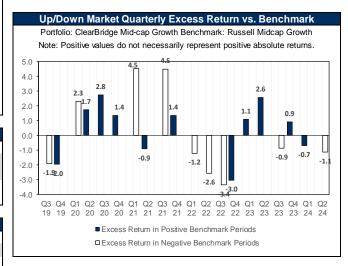
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	30.04%	-34.36%	23.73%	46.57%	30.71%	-5.35%
Mgr. Net	26.77%	-36.11%	20.61%	42.91%	27.42%	-7.79%
Avg. Fund	22.89%	-27.07%	14.99%	39.91%	34.30%	-5.15%
Benchmark	25.87%	-26.72%	12.73%	35.59%	35.47%	-4.75%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>
5 Year	0.69	1.04	0.97	0.33	0.15
10 Year	-0.26	1.03	0.97	0.43	NM

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	0%	1%	12%	Large-cap	
6.4 to 46.5	5 Bil.	20%	34%	33%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
Stocks	97%			Foreign	0.9%	
Bonds	0%		Med. Mark	et Cap (M)	\$20,795	
Cash	3%	Wtd.	Med. Mark	et Cap (M)	\$29,579	

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>				
Information Technology	27.5%	23.5%				
Health Care	17.6%	17.0%				
Industrials	17.2%	19.7%				
Consumer Discretionary	12.5%	13.8%				
Financials	6.5%	11.2%				
Communication Services	5.3%	4.9%				
Consumer Staples	4.3%	2.6%				
Energy	4.0%	4.1%				
Real Estate	2.7%	1.7%				
Materials	<u>2.2%</u>	1.2%				
% Weight In Top 3 Sectors	62.3%	60.1%				

Portfolio Characteristics						
	<u>Manager</u>	<u>Index</u>				
Yield	0.4%	0.7%				
Trailing 12 Month P/E	40.2	33.7				
Forward 12 Month P/E	32.6	30.3				
Price/Book	6.5	9.5				
Price/Sales	8.1	5.6				
Price/Cash Flow	27.6	24.3				
P/E-to-Growth (PEG)	2.0	2.5				
Return on Equity	18.1%	24.2%				
Long-term Growth Rate	17.3%	13.2%				
Debt to Capital	34.4%	41.5%				
Active Share	81.5%					



## RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### **CLEARBRIDGE INVESTMENTS, LLC**

### **Small-cap Growth**

Location New York, NY

Manager(s) Aram Green, Jeff Bailin

Avg. # Holdings 60 - 90 Annual Turnover 5% - 25%

Firm Assets \$187.9 Billion (as of 3/31/24)
Strategy Assets \$5.8 Billion (as of 3/31/24)

AMS Assets RJCS: \$62.7 Million PS UMA: \$4.0 Million

Model Code CBICBISG Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 10/1/2016

Benchmark: Russell 2000 Growth

Avg. Fund Group Morningstar Small-cap Growth

The ClearBridge Small-cap Growth team believes that small-cap stock prices may vary significantly from fair value in the short run due to an imperfect flow of information and the mispricing of risk in the market. Through fundamental analysis and stock selection, the team believes that they can identify companies with superior prospects for long-term capital appreciation.

	Top 10 Holdings					
Symbol	Description	% Holding				
WING	Wingstop (Cons. Discr.)	3.6%				
CASY	Casey's General Stores (Consumer Staples)	3.1%				
HLNE	Hamilton Lane (Financials)	3.0%				
TREX	Trex (Industrials)	3.0%				
BJ	BJ's Wholesale Club (Consumer Staples)	2.9%				
WIX	Wix.com (Technology)	2.7%				
VRNS	Varonis Systems (Technology)	2.7%				
RBC	RBC Bearings (Industrials)	2.7%				
FOUR	Shift4 Payments, Inc. (Technology)	2.6%				
XPO	XPO, Inc. (Cons. Discr.)	2.1%				
	% Weight in Top Ten Holdings	28.5%				

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	<u>10 Year</u>	
Mgr. Gross	-4.19%	-1.35%	-0.31%	-7.82%	5.43%	8.44%	
Mgr. Net	-4.82%	-2.63%	-2.88%	-10.21%	2.73%	5.67%	
Avg. Fund	-2.16%	5.62%	11.01%	-2.86%	8.81%	9.76%	
Benchmark	-2.92%	4.44%	9.14%	-4.86%	6.17%	7.39%	

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	17.98	27.61	22.83			
loss of capital.	Avg. Fund	17.84	26.68	21.77			
·	Benchmark	18.49	27.33	22.42			

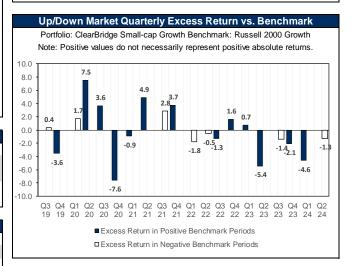
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	9.65%	-28.16%	14.00%	41.75%	25.63%	4.56%
Mgr. Net	6.85%	-30.06%	11.10%	38.20%	22.46%	1.88%
Avg. Fund	18.33%	-26.69%	13.04%	39.33%	29.72%	-4.42%
Benchmark	18.66%	-26.36%	2.83%	34.63%	28.48%	-9.31%

Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>	
5 Year	-0.54	0.98	0.93	0.12	NM	
10 Year	1.22	0.98	0.92	0.30	0.19	

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	0%	0%	0%	Large-cap	
6.4 to 46.5	5 Bil.	11%	12%	21%	Mid-cap	
< 6.4 Bil		1%	13%	42%	Small-cap	
Stocks	96%			Foreign	0.0%	
Bonds	0%		Med. Mark	et Cap (M)	\$3,932	
Cash	4%	Wtd.	Med. Mark	et Cap (M)	\$5,455	

Top 10 Sector Weights					
Sectors	<u>Manager</u>	<u>Index</u>			
Information Technology	25.2%	24.0%			
Health Care	19.6%	21.6%			
Industrials	19.4%	19.9%			
Consumer Staples	10.0%	4.8%			
Financials	8.5%	5.9%			
Consumer Discretionary	8.5%	10.4%			
Energy	4.7%	4.6%			
Materials	2.7%	4.0%			
Communication Services	1.4%	2.0%			
Real Estate	0.0%	1.4%			
% Weight In Top 3 Sectors	64.2%	65.5%			

Portfolio Characteristics					
	<u>Manager</u>	<u>Index</u>			
Yield	0.3%	0.6%			
Trailing 12 Month P/E	37.1	28.0			
Forward 12 Month P/E	28.7	22.9			
Price/Book	5.8	4.8			
Price/Sales	4.9	3.2			
Price/Cash Flow	21.5	18.4			
P/E-to-Growth (PEG)	1.7	1.4			
Return on Equity	11.3%	12.7%			
Long-term Growth Rate	15.0%	15.0%			
Debt to Capital	35.4%	32.5%			
Active Share	87.3%				



### RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### **CLEARBRIDGE INVESTMENTS, LLC**

**Sustainability Leaders** 

Location New York, NY

Manager(s) Derek Deutsch, Mary Jane McQuillen

Avg. # Holdings 45-65 Annual Turnover 50% - 70%

Firm Assets \$187.9 Billion (as of 3/31/24) Strategy Assets \$2.9 Billion (as of 3/31/24)

AMS Assets RJCS: \$56.7 Million PS UMA: \$34.5 Million

Model Code CBICBISL Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 4/1/2021 Benchmark: 4/1/2021 Russell 3000

Avg. Fund Group 50% Mstar Large Blend/ 50% Mstar Mid Blend

The ClearBridge Sustainability Leaders Portfolio, led by Derek Deutsch and Mary Jane McQuillen, invests in high-quality companies across market capitalizations with strong or improving environmental, social and governance (ESG) attributes and make an impact through company engagement.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
MSFT	Microsoft (Technology)	8.5%
AAPL	Apple (Technology)	5.2%
GOOGL	Alphabet Class A (Communication Services)	4.1%
JPM	JPMorgan Chase & Co. (Financials)	3.9%
AVGO	Broadcom Inc. (Technology)	3.1%
COST	Costco Wholesale (Consumer Staples)	2.5%
ETN	Eaton (Industrials)	2.4%
TT	Trane Technologies (Technology)	2.3%
NVO	Novo Nordisk (Healthcare)	2.2%
HD	Home Depot (Consumer Discretionary)	2.1%
	% Weight in Top Ten Holdings	36.3%

Trailing Returns							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	Inception*	
Mgr. Gross	-0.47%	8.43%	16.04%	4.06%	13.76%	12.42%	
Mgr. Net	-1.12%	7.05%	13.09%	1.39%	10.86%	9.56%	
Avg. Fund	-0.13%	9.75%	18.62%	6.91%	12.42%	10.73%	
Benchmark	3.22%	13.56%	23.12%	8.05%	14.14%	12.36%	

Trailing Standard Deviation								
		3 Year	5 Year	Inception*				
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	17.65	19.67	16.34				
	Avg. Fund	15.58	20.80	17.19				
·	Benchmark	16.95	20.36	16.95				

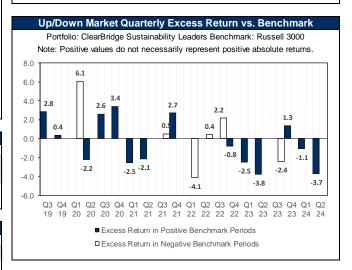
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	17.21%	-21.13%	23.85%	34.75%	39.21%	-1.63%
Mgr. Net	14.24%	-23.20%	20.73%	31.37%	35.73%	-4.17%
Avg. Fund	20.34%	-14.45%	26.09%	15.64%	28.58%	-7.55%
Benchmark	25.96%	-19.21%	25.66%	20.89%	31.02%	-5.24%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	Sharpe	<u>IR</u>
5 Year	0.36	0.93	0.92	0.59	0.06
9.25 Year	0.77	0.93	0.92	0.66	0.17

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	Bil.	27%	14%	38%	Large-cap	
6.4 to 46.5	Bil.	12%	7%	2%	Mid-cap	
< 6.4 B	il	0%	0%	0%	Small-cap	
Stocks Bonds Cash	98% 0% 2%		4.2% \$100,439 \$185,039			

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Information Technology	31.6%	30.1%				
Health Care	14.6%	11.9%				
Financials	13.2%	13.2%				
Consumer Discretionary	10.3%	10.1%				
Industrials	10.3%	9.4%				
Consumer Staples	6.7%	5.5%				
Communication Services	5.6%	8.8%				
Materials	3.3%	2.5%				
Real Estate	2.9%	2.6%				
Utilities	<u>1.6%</u>	2.2%				
% Weight In Top 3 Sectors	59.3%	55.1%				

Portfolio Characteristics						
	<u>Manager</u>	Index				
Yield	1.4%	1.3%				
Trailing 12 Month P/E	32.8	31.6				
Forward 12 Month P/E	27.5	25.2				
Price/Book	7.9	7.8				
Price/Sales	4.8	5.4				
Price/Cash Flow	21.9	21.6				
P/E-to-Growth (PEG)	2.1	1.8				
Return on Equity	26.9%	22.5%				
Long-term Growth Rate	12.2%	12.4%				
Debt to Capital	35.0%	36.4%				
Active Share	71.8%					



## RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

<sup>\*</sup>Inception 4/1/2015

#### COHO PARTNERS LTD.

### Relative Value Strategy

Location Berwyn, PA

Manager(s) Peter Thompson, Chris Leonard

Avg. # Holdings 25-30 Annual Turnover 15% - 20%

Firm Assets \$4.3 Billion (as of 3/31/24) Strategy Assets \$3.7 Billion (as of 3/31/24)

AMS Assets RJCS: \$10.7 Million PS UMA: \$31.8 Million

Model Code COHCOHRVE

Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 4/1/2023

Benchmark: Russell 1000 Value

Avg. Fund Group Morningstar Large-cap Value

The Coho Relative Value strategy seeks to provide downside protection during difficult periods and capture consistent, competitive upside participation. The team uses in-depth fundamental research to narrow their universe and focus on companies that have shown long-term stability and growth in most economic environments.

	Top 10 Holdings	
Symbol	Description	% Holding
COR	Cencora, Inc. (Healthcare)	5.2%
MCHP	Microchip Technology (Technology)	5.2%
LOW	Lowe's Companies (Consumer Discretionary)	5.0%
ROST	Ross Stores (Consumer Discretionary)	5.0%
UNH	UnitedHealth Group (Healthcare)	4.8%
AMGN	Amgen (Healthcare)	4.3%
SYY	Sysco (Consumer Staples)	4.3%
TMO	Thermo Fisher Scientific (Healthcare)	4.1%
DIS	Walt Disney (Comm. Serv.)	3.9%
DG	Dollar General (Cons. Discr.)	3.8%
	% Weight in Top Ten Holdings	45.6%

	Trailing Returns*					
	2nd Qtr	YTD	1 Year	3 Year	5 Year	<u>10 Year</u>
Mgr. Gross	-6.51%	-0.96%	2.45%	2.55%	8.48%	8.63%
Mgr. Net	-7.13%	-2.24%	-0.18%	-0.08%	5.70%	5.86%
Avg. Fund	-1.13%	7.93%	16.10%	7.85%	11.14%	9.63%
Benchmark	-2.17%	6.62%	13.06%	5.52%	9.01%	8.23%

Trailing Standard Deviation					
		3 Year	5 Year	10 Year	
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	13.75	16.70	13.42	
loss of capital.	Avg. Fund	14.16	19.89	15.68	
·	Benchmark	14.39	19.90	15.71	

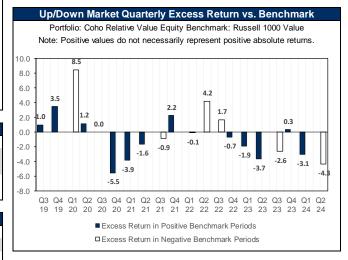
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	2.87%	-2.16%	20.34%	10.33%	24.30%	-3.26%
Mgr. Net	0.23%	-4.68%	17.29%	7.52%	21.16%	-5.75%
Avg. Fund	13.11%	-4.81%	27.69%	4.17%	26.54%	-7.35%
Benchmark	11.46%	-7.54%	25.16%	2.80%	26.54%	-8.27%

Mo	odern Port	folio Theo	ry Stats		
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>
5 Year	0.52	0.80	0.90	0.38	0.09
10 Year	1.48	0.81	0.88	0.53	0.31

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	28%	36%	8%	Large-cap	
6.4 to 46.5	5 Bil.	6%	13%	9%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
Stocks	96%			Foreign	0.0%	
Bonds	0%	Med. Market Cap (M) \$95,583				
Cash	4%	Wtd.	Med. Mark	et Cap (M)	\$103,215	

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Health Care	27.7%	13.9%				
Consumer Staples	22.4%	7.9%				
Consumer Discretionary	15.8%	4.7%				
Financials	12.6%	22.9%				
Industrials	6.7%	14.3%				
Information Technology	5.2%	9.5%				
Communication Services	3.9%	4.5%				
Energy	3.3%	8.0%				
Materials	2.5%	4.7%				
Real Estate	0.0%	<u>4.6%</u>				
% Weight In Top 3 Sectors	65.9%	51.0%				

Portfolio Characteristics						
nager	Index					
3%	2.2%					
3.3	21.1					
8.4	17.9					
5.4	2.7					
2.5	2.5					
6.9	14.8					
2.4	1.9					
.0%	15.1%					
3%	8.5%					
.0%	36.6%					
.2%						
	2%					



### RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### **COLUMBIA THREADNEEDLE INVESTMENTS**

#### **Contrarian Core**

Location Portland, OR

Manager(s) Guy Pope

Avg. # Holdings 60 - 80 Annual Turnover 40% - 80%

Firm Assets \$433.0 Billion (as of 3/31/24)
Strategy Assets \$27.4 Billion (as of 3/31/24)

AMS Assets RJCS: \$149.0 Million PS UMA: \$44.7 Million

UMA: \$229.5 Million

Model Code JWSJWSCC

Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 7/1/2015 Benchmark: Russell 1000

Avg. Fund Group Morningstar Large-cap Blend

Guy Pope leads this strategy with a unique philosophy - that investor pessimism is an investor's ally and can be a great source of alpha. As a result, the process is built around executing on the philosophy and exploiting this core belief. The process begins with a proprietary investment screen to identify stocks that have fallen out of favor and are trading towards their 52-week lows. A secondary screen identifies if these securities are trading below their long-term averages. The resulting output is a list of securities that is then assessed by the team in an effort to determine whether the depreciated stock price is being caused by transitory factors or negative secular headwinds. Based on that assessment, stocks are chosen for rigorous bottom-up research, including but not limited to: fundamental and quantitative research, management on-site visits, and utilization of industry experts and Wall Street research.

	Top 10 Holdings	
Symbol	Description	% Holding
MSFT	Microsoft (Technology)	7.7%
NVDA	Nvidia (Technology)	7.5%
AAPL	Apple (Technology)	7.4%
AMZN	Amazon.com (Consumer Discretionary)	4.9%
META	Meta Platforms Inc Class A (Communication Services)	3.5%
GOOGL	Alphabet Class A (Communication Services)	2.6%
GOOG	Alphabet Class C (Communication Services)	2.2%
ELV	Elevance Health (Healthcare)	1.9%
JPM	JPMorgan Chase & Co. (Financials)	1.7%
HON	Honeywell International (Industrials)	1.7%
	% Weight in Top Ten Holdings	41.1%

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year	
Mgr. Gross	5.41%	16.91%	28.09%	10.42%	16.35%	13.11%	
Mgr. Net	4.74%	15.44%	24.86%	7.60%	13.39%	10.23%	
Avg. Fund	2.71%	13.24%	22.66%	8.91%	13.93%	11.87%	
Benchmark	3.57%	14.24%	23.88%	8.74%	14.61%	12.51%	

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	17.32	19.54	16.02				
	Avg. Fund	16.00	19.14	15.41				
	Benchmark	17.08	20.08	16.10				

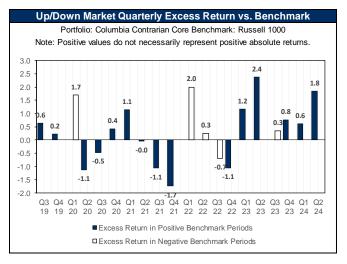
Calendar Returns							
	2023	2022	2021	2020	2019	2018	
Mgr. Gross	32.04%	-18.59%	24.40%	22.31%	33.30%	-8.44%	
Mgr. Net	28.72%	-20.72%	21.26%	19.21%	29.95%	-10.81%	
Avg. Fund	23.40%	-15.93%	26.97%	16.64%	30.11%	-5.07%	
Benchmark	26.53%	-19.13%	26.45%	20.96%	31.43%	-4.78%	

Modern Portfolio Theory Stats							
	<u>Alpha</u>	Beta	<u>R</u> <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>		
5 Year	1.95	0.96	0.99	0.73	0.87		
10 Year	0.72	0.98	0.98	0.72	0.32		

Current Style Allocation							
		Value	Blend	Growth	_		
> 46.5 E	3il.	22%	15%	51%	Large-cap		
6.4 to 46.5	5 Bil.	6%	5%	1%	Mid-cap		
< 6.4 E	< 6.4 Bil		0%	0%	Small-cap		
Stocks	98%			Foreign	1.1%		
Bonds	0%	Med. Market Cap (M) \$130,880					
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$288,909		

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Information Technology	32.9%	30.8%				
Financials	12.9%	13.0%				
Health Care	12.6%	11.7%				
Communication Services	11.6%	9.2%				
Industrials	8.4%	9.0%				
Consumer Discretionary	8.2%	10.1%				
Consumer Staples	4.7%	5.6%				
Energy	3.7%	3.7%				
Materials	2.3%	2.3%				
Utilities	<u>1.4%</u>	2.2%				
% Weight In Top 3 Sectors	58.4%	55.6%				

Portfolio	Portfolio Characteristics						
	<u>Manager</u>	Index					
Yield	1.3%	1.3%					
Trailing 12 Month P/E	32.8	32.4					
Forward 12 Month P/E	25.5	25.5					
Price/Book	8.5	8.0					
Price/Sales	5.7	5.7					
Price/Cash Flow	22.1	21.9					
P/E-to-Growth (PEG)	1.6	1.8					
Return on Equity	27.4%	24.5%					
Long-term Growth Rate	13.1%	12.4%					
Debt to Capital	36.4%	36.6%					
Active Share	52.6%						



### RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### **COLUMBIA THREADNEEDLE INVESTMENTS**

#### **Dividend Income**

Location Boston, MA

Manager(s) Michael Barclay, Tara Gately, Andrew Wright

 Avg. # Holdings
 75 - 100

 Annual Turnover
 15% - 50%

Firm Assets \$433.0 Billion (as of 3/31/24) Strategy Assets \$46.9 Billion (as of 3/31/24)

AMS Assets RJCS: \$457.7 Million PS UMA: \$181.3 Million

UMA: \$258 0 Million

Model Code JWSJWSDI Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 7/1/2016
Benchmark: Russell 1000

Avg. Fund Group Morningstar Large-cap Blend

A large-cap, value-tilted strategy that seeks to invest in companies that generate strong and sustainable free cash flow from operations and whose management has the potential to increase dividend payments over time. The tenured investment team focuses on companies they believe have competitive advantages, reasonable valuations, high profitability, prudent capital allocation, and shareholder-friendly management teams when they are narrowing down the universe for potential investments.

	Top 10 Holdings					
Symbol	<u>Description</u>	% Holding				
JPM	JPMorgan Chase & Co. (Financials)	4.2%				
MSFT	Microsoft (Technology)	3.6%				
AVGO	Broadcom Inc. (Technology)	2.9%				
XOM	Exxon Mobil (Energy)	2.5%				
WMT	Walmart Inc. (Consumer Staples)	2.4%				
JNJ	Johnson & Johnson (Healthcare)	2.4%				
CVX	Chevron (Energy)	2.3%				
HD	Home Depot (Consumer Discretionary)	2.3%				
ABBV	AbbVie (Healthcare)	2.2%				
PG	Procter & Gamble (Consumer Staples)	2.2%				
	% Weight in Top Ten Holdings	27.1%				

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	<u>10 Year</u>	
Mgr. Gross	-0.39%	8.06%	15.02%	7.91%	11.77%	11.32%	
Mgr. Net	-1.04%	6.68%	12.10%	5.15%	8.92%	8.48%	
Avg. Fund	2.71%	13.24%	22.66%	8.91%	13.93%	11.87%	
Benchmark	3.57%	14.24%	23.88%	8.74%	14.61%	12.51%	

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	13.96	16.64	13.41			
loss of capital.	Avg. Fund	16.00	19.14	15.41			
	Benchmark	17.08	20.08	16.10			

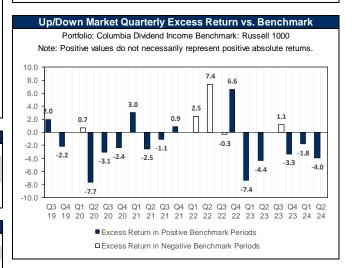
Calendar Returns							
	2023	2022	2021	2020	2019	2018	
Mgr. Gross	10.97%	-4.46%	26.66%	8.76%	29.60%	-3.57%	
Mgr. Net	8.14%	-6.92%	23.47%	5.98%	26.34%	-6.06%	
Avg. Fund	23.40%	-15.93%	26.97%	16.64%	30.11%	-5.07%	
Benchmark	26.53%	-19.13%	26.45%	20.96%	31.43%	-4.78%	

Modern Portfolio Theory Stats						
<u>Alpha Beta R<sup>2</sup> Sharpe IR</u>						
5 Year	-0.06	0.77	0.85	0.58	NM	
10 Year	1.11	0.78	0.86	0.73	0.22	

Current Style Allocation					
		Value	Blend	Growth	_
> 46.5 E	3il.	41%	27%	18%	Large-cap
6.4 to 46.5	5 Bil.	8%	5%	1%	Mid-cap
< 6.4 E	Bil	0%	0%	0%	Small-cap
Stocks	98%			Foreign	0.0%
Bonds	0%	Med. Market Cap (M) \$113,575			
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$154,107

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Information Technology	18.8%	30.8%				
Financials	18.6%	13.0%				
Industrials	13.2%	9.0%				
Health Care	13.2%	11.7%				
Consumer Staples	8.5%	5.6%				
Energy	7.9%	3.7%				
Consumer Discretionary	6.2%	10.1%				
Utilities	5.0%	2.2%				
Communication Services	4.0%	9.2%				
Materials	<u>3.3%</u>	<u>2.3%</u>				
% Weight In Top 3 Sectors	50.6%	52.9%				

Portfolio Characteristics						
	Manager	Index				
Yield	2.5%	1.3%				
Trailing 12 Month P/E	23.1	32.4				
Forward 12 Month P/E	19.1	25.5				
Price/Book	5.0	8.0				
Price/Sales	3.2	5.7				
Price/Cash Flow	17.2	21.9				
P/E-to-Growth (PEG)	2.1	1.8				
Return on Equity	19.3%	24.5%				
Long-term Growth Rate	7.9%	12.4%				
Debt to Capital	38.5%	36.6%				
Active Share	73.4%					



## RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### COLUMBIA THREADNEEDLE INVESTMENTS

#### Select Large-cap Value

Location New York, NY

Manager(s) Richard Taft, William Bell

Avg. # Holdings 30 - 40 Annual Turnover 10% - 30%

Firm Assets \$433.0 Billion (as of 3/31/24)
Strategy Assets \$9.3 Billion (as of 3/31/24)

AMS Assets RJCS: \$195.2 Million PS UMA: \$27.7 Million

Model Code JWSJWSSLV

Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 1/1/1998

Benchmark: Russell 1000 Value

Avg. Fund Group Morningstar Large-cap Value

The Columbia Threadneedle Select Large-cap Value team seeks out of favor large companies with catalysts for growth that the market has not yet realized. Columbia may have sector emphases, so there may be performance volatility and active risk (residual or tracking error).

The Columbia Threadneedle Select Large-cap Value investment process is grounded in bottom-up fundamental analysis but does incorporate an initial quantitative screen to narrow their broad investment universe that generally consists of stocks with market capitalizations greater than \$4 billion that trade on U.S. exchanges.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
VZ	Verizon Communications (Communication Services)	4.1%
PCG	PG&E (Utilities)	3.8%
BAC	Bank of America (Financials)	3.7%
GLW	Corning Inc. (Technology)	3.7%
GOOGL	Alphabet Class A (Communication Services)	3.6%
FE	FirstEnergy (Utilities)	3.6%
FTI	Filtronic PLC (Technology)	3.5%
WMB	Williams Companies (Energy)	3.4%
JPM	JPMorgan Chase & Co. (Financials)	3.4%
AMT	American Tower (Real Estate)	3.2%
	% Weight in Top Ten Holdings	36.0%

	Trailing Returns*					
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	0.30%	9.21%	13.39%	6.25%	11.34%	10.07%
Mgr. Net	-0.35%	7.82%	10.50%	3.53%	8.50%	7.26%
Avg. Fund	-1.13%	7.93%	16.10%	7.85%	11.14%	9.63%
Benchmark	-2.17%	6.62%	13.06%	5.52%	9.01%	8.23%

Trailing Standard Deviation						
		3 Year	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	15.84	22.60	18.01		
loss of capital.	Avg. Fund	14.16	19.89	15.68		
·	Benchmark	14.39	19.90	15.71		

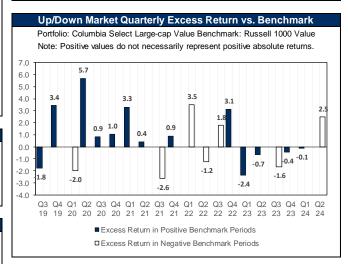
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	5.90%	-1.18%	27.00%	6.80%	27.00%	-11.34%
Mgr. Net	3.19%	-3.73%	23.80%	4.06%	23.79%	-13.64%
Avg. Fund	13.11%	-4.81%	27.69%	4.17%	26.54%	-7.35%
Benchmark	11.46%	-7.54%	25.16%	2.80%	26.54%	-8.27%

Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	<u>IR</u>	
5 Year	1.71	1.12	0.97	0.41	0.42	
10 Year	1.14	1.13	0.96	0.48	0.32	

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	46%	21%	7%	Large-cap	
6.4 to 46.5	5 Bil.	20%	4%	2%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
Stocks	98%			Foreign	2.1%	
Bonds	0%		Med. Mark	et Cap (M)	\$71,866	
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$90,768	

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Financials	20.2%	22.9%				
Information Technology	12.2%	9.5%				
Energy	11.9%	8.0%				
Health Care	11.6%	13.9%				
Industrials	10.6%	14.3%				
Utilities	10.3%	5.0%				
Communication Services	7.8%	4.5%				
Materials	6.3%	4.7%				
Real Estate	3.2%	4.6%				
Consumer Discretionary	<u>3.0%</u>	<u>4.7%</u>				
% Weight In Top 3 Sectors	44.3%	40.4%				

Portfolio Characteristics						
·	<u>Manager</u>	Index				
Yield	2.6%	2.2%				
Trailing 12 Month P/E	18.7	21.1				
Forward 12 Month P/E	14.2	17.9				
Price/Book	2.2	2.7				
Price/Sales	1.7	2.5				
Price/Cash Flow	10.3	14.8				
P/E-to-Growth (PEG)	1.6	1.9				
Return on Equity	11.4%	15.1%				
Long-term Growth Rate	9.3%	8.5%				
Debt to Capital	40.2%	36.6%				
Active Share	84.8%					



### RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

# Q2 CONESTOGA CAPITAL ADVISORS, LLC 2024 SMID-cap Growth

Location Wayne, PA

Manager(s) Bob Mitchell, Derek Johnston

Avg. # Holdings 40 - 60 Annual Turnover 10% - 40%

Firm Assets \$8.2 Billion (as of 3/31/24)
Strategy Assets \$1.6 Billion (as of 3/31/24)

AMS Assets RJCS: \$95.4 Million PS UMA: \$20.0 Million

UMA: \$166.1 Million

Model Code CGACGASMG

Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 10/1/2019

Benchmark: Russell 2500 Growth

Avg. Fund Group 50% Mstar Small Growth/50% Mstar Mid Growth

The Conestoga SMID-cap Growth Equity strategy focuses on investing in high quality, conservative growth companies with strong balance sheets that the investment team believes are attractively valued relative to their growth prospects. Conestoga seeks companies which they believe have sustainable earnings growth rates, high returns on equity, low debt levels, and capable management teams.

	Top 10 Holdings					
Symbol	<u>Description</u>	% Holding				
CWST	Casella Waste Systems (Industrials)	4.9%				
ROL	Rollins (Industrials)	3.6%				
DSGX	Descartes Systems Group (Technology)	3.6%				
FSV	FirstService Corp (Real Estate)	3.5%				
EXPO	Exponent (Industrials)	3.5%				
ROAD	Construction Partners, (Industrials)	3.3%				
WSO	Watsco (Industrials)	3.2%				
TYL	Tyler Technologies (Technology)	3.2%				
HEI.A	HEICO Class A (Industrials)	2.9%				
RBC	RBC Bearings (Industrials)	2.8%				
	% Weight in Top Ten Holdings	34.7%				

Trailing Returns*								
	2nd Qtr	YTD	1 Year	3 Year	<u>5 Year</u>	10 Year		
Mgr. Gross	-4.71%	-0.37%	5.98%	-1.55%	7.95%	10.91%		
Mgr. Net	-5.34%	-1.66%	3.26%	-4.08%	5.19%	8.07%		
Avg. Fund	-2.62%	6.03%	12.52%	-1.78%	9.62%	10.26%		
Benchmark	-4.22%	3.93%	9.02%	-4.11%	7.58%	8.77%		

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	19.22	23.17	19.52				
loss of capital.	Avg. Fund	18.38	25.51	20.64				
·	Benchmark	18.52	26.55	21.57				

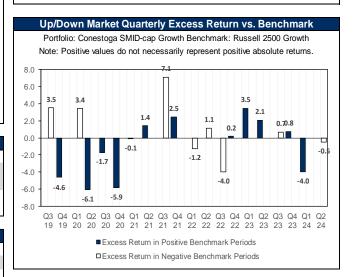
Calendar Returns							
	2023	2022	2021	2020	2019	2018	
Mgr. Gross	26.96%	-29.05%	16.95%	31.42%	35.23%	1.04%	
Mgr. Net	23.75%	-30.93%	13.98%	28.11%	31.84%	-1.56%	
Avg. Fund	20.60%	-26.88%	14.03%	39.72%	32.01%	-4.75%	
Benchmark	18.93%	-26.21%	5.04%	40.47%	32.65%	-7.47%	

Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>
5 Year	0.94	0.85	0.94	0.25	0.16
10 Year	2.81	0.88	0.92	0.48	0.51

Current Style Allocation							
		Value	Blend	Growth			
> 46.5 E	Bil.	0%	0%	0%	Large-cap		
6.4 to 46.5	Bil.	11%	25%	24%	Mid-cap		
< 6.4 Bil		2%	3%	35%	Small-cap		
					_		
Stocks	99%			Foreign	7.1%		
Bonds	0%		Med. Mark	et Cap (M)	\$6,853		
Cash	1%	Wtd.	Med. Mark	et Cap (M)	\$7,039		

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Industrials	46.8%	19.7%				
Information Technology	27.6%	22.2%				
Health Care	11.2%	19.7%				
Consumer Discretionary	6.5%	13.5%				
Real Estate	3.5%	1.4%				
Materials	2.2%	3.6%				
Financials	2.2%	8.4%				
Energy	0.0%	4.2%				
Consumer Staples	0.0%	4.1%				
Communication Services	0.0%	<u>1.9%</u>				
% Weight In Top 3 Sectors	85.6%	61.6%				

Portfolio Characteristics					
	Manager	Index			
Yield	0.5%	0.6%			
Trailing 12 Month P/E	49.3	30.6			
Forward 12 Month P/E	39.0	25.1			
Price/Book	6.5	6.2			
Price/Sales	5.6	3.6			
Price/Cash Flow	29.5	20.3			
P/E-to-Growth (PEG)	2.7	1.6			
Return on Equity	10.4%	15.7%			
Long-term Growth Rate	15.0%	14.2%			
Debt to Capital	30.6%	36.8%			
Active Share	93.2%				



## RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### **CONGRESS ASSET MANAGEMENT CO.**

Large-cap Growth

Location Boston, MA

Manager(s) Daniel Lagan, Matt Lagan

Avg. # Holdings 35 - 45 Annual Turnover 25% - 50%

Firm Assets \$13.1 Billion (as of 3/31/24)
Strategy Assets \$2.9 Billion (as of 3/31/24)
AMS Assets RJCS: \$81.8 Million

Model Code CGRLG Model Delivery No

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 10/1/2016

Benchmark: Russell 1000 Growth

Avg. Fund Group Morningstar Large-cap Growth

Matt Lagan serves as Chief Investment Officer and also as the head of the Large-cap Investment Policy Committee with Dan Lagan as Co-Chair of the Committee, which is additionally comprised of portfolio managers John O'Reilly, Martine Elie, Gregg O'Keefe, Nancy Huynh. The team of six work together in a collaborative nature to identify securities that have historically consistent earnings growth, leading market share, excess cash flow, high returns on equity, and are managed for the benefit of shareholders.

	Top 10 Holdings						
Symbol	<u>Description</u>	% Holding					
NVDA	Nvidia (Technology)	5.0%					
AAPL	Apple (Technology)	3.6%					
MSFT	Microsoft (Technology)	3.5%					
COST	Costco Wholesale (Consumer Staples)	3.4%					
LLY	Eli Lilly and Company (Healthcare)	3.3%					
ANET	Arista Networks (Technology)	3.2%					
ETN	Eaton (Industrials)	3.0%					
META	Meta Platforms Inc Class A (Communication Services)	3.0%					
SNPS	Synopsys (Technology)	2.9%					
AMZN	Amazon.com (Consumer Discretionary)	2.9%					
	% Weight in Top Ten Holdings	33.8%					

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year	
Mgr. Gross	3.85%	16.22%	29.35%	10.86%	15.97%	14.66%	
Mgr. Net	3.18%	14.76%	26.09%	8.03%	13.02%	11.74%	
Avg. Fund	5.28%	18.20%	30.59%	7.57%	16.20%	14.51%	
Benchmark	8.33%	20.70%	33.48%	11.28%	19.34%	16.33%	

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	18.70	19.64	16.01				
loss of capital.	Avg. Fund	20.92	22.47	18.01				
·	Benchmark	21.95	22.77	18.28				

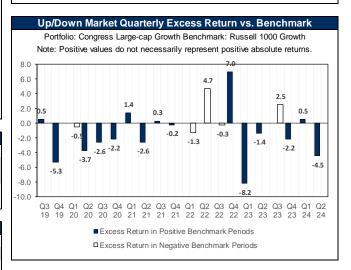
Calendar Returns							
	2023	2022	2021	2020	2019	2018	
Mgr. Gross	31.67%	-21.23%	26.46%	28.02%	34.98%	2.61%	
Mgr. Net	28.36%	-23.30%	23.27%	24.79%	31.59%	-0.03%	
Avg. Fund	37.75%	-28.95%	22.07%	36.90%	33.44%	-0.81%	
Benchmark	42.68%	-29.14%	27.60%	38.49%	36.39%	-1.51%	

Modern Portfolio Theory Stats					
	<u>Alpha</u>	<u>Beta</u>	$R^2$	Sharpe	<u>IR</u>
5 Year	-0.43	0.83	0.92	0.70	NM
10 Year	0.60	0.84	0.92	0.82	0.13

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	13%	17%	53%	Large-cap	
6.4 to 46.5	5 Bil.	6%	5%	4%	Mid-cap	
< 6.4 B	Bil	0%	2%	0%	Small-cap	
Stocks	99%			Foreign	0.0%	
Bonds	0%	Med. Market Cap (M) \$113,205				
Cash	1%	Wtd.	Med. Mark	et Cap (M)	\$125,357	

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Information Technology	32.3%	46.8%				
Health Care	14.6%	10.1%				
Consumer Discretionary	10.3%	14.1%				
Communication Services	9.6%	12.7%				
Industrials	9.0%	5.1%				
Materials	8.7%	0.6%				
Financials	8.1%	5.7%				
Consumer Staples	5.2%	3.8%				
Energy	2.0%	0.5%				
Real Estate	0.0%	0.7%				
% Weight In Top 3 Sectors	57.2%	70.9%				

Portfolio Characteristics						
	<u>Manager</u>	Index				
Yield	0.9%	0.7%				
Trailing 12 Month P/E	44.0	38.7				
Forward 12 Month P/E	32.6	31.9				
Price/Book	12.7	13.1				
Price/Sales	8.7	8.7				
Price/Cash Flow	30.3	28.4				
P/E-to-Growth (PEG)	2.1	1.7				
Return on Equity	26.1%	34.9%				
Long-term Growth Rate	14.3%	16.4%				
Debt to Capital	31.1%	35.0%				
Active Share	65.7%					



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### CONGRESS ASSET MANAGEMENT CO.

Large-cap Balanced

Location Boston, MA

Manager(s) Daniel Lagan, Jeff Porter

Avg. # Holdings 35 - 45 Annual Turnover 25% - 50%

 Firm Assets
 \$13.1 Billion (as of 3/31/24)

 Strategy Assets
 \$1.5 Billion (as of 3/31/24)

 AMS Assets
 RJCS: \$457.9 Million

Model Code CGRLBAL Model Delivery No

Status (Account Min.) Recommended (\$150,000)

RJCS Composite Start 10/1/2016

Benchmark: 60% Russell 1000 Growth / 40% BBGCI Avg. Fund Group 60% Large-cap Growth / 40% Interm. Bond

Daniel Lagan serves as Chief Investment Officer and also as the head of the Large-cap Investment Policy Committee ("IPC"), which is additionally comprised of portfolio managers John O'Reilly, Martine Elie, Gregg O'Keefe, Nancy Huynh, and Matt Lagan. The Large-cap Growth IPC contributes the equity selection for the portfolio, while the Fixed Income IPC, led by Jeff Porter, contributes the fixed income security selection.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
NVDA	Nvidia (Technology)	3.1%
MSFT	Microsoft (Technology)	2.4%
AAPL	Apple (Technology)	2.4%
COST	Costco Wholesale (Consumer Staples)	2.3%
LLY	Eli Lilly and Company (Healthcare)	2.1%
META	Meta Platforms Inc Class A (Communication Services)	2.0%
ANET	Arista Networks (Technology)	2.0%
SNPS	Synopsys (Technology)	2.0%
GOOGL	Alphabet Class A (Communication Services)	2.0%
AMZN	Amazon.com (Consumer Discretionary)	1.9%
	% Weight in Top Ten Holdings	22.1%

	Trailing Returns*					
	2nd Qtr	YTD	1 Year	3 Year	5 Year	<u>10 Year</u>
Mgr. Gross	2.55%	10.06%	19.07%	6.45%	10.57%	10.39%
Mgr. Net	1.89%	8.66%	16.05%	3.72%	7.75%	7.57%
Avg. Fund	3.35%	10.86%	19.54%	3.91%	10.25%	9.75%
Benchmark	5.27%	12.34%	21.21%	6.56%	11.99%	10.54%

Trailing Standard Deviation					
		3 Year	5 Year	10 Year	
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	13.19	13.51	11.10	
loss of capital.	Avg. Fund	14.92	15.20	11.95	
·	Benchmark	14.59	14.59	11.54	

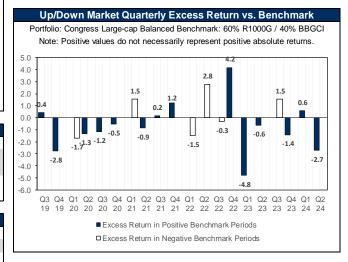
	Calendar Returns					
	2023	2022	2021	2020	2019	2018
Mgr. Gross	20.74%	-16.67%	17.74%	20.03%	25.78%	2.91%
Mgr. Net	17.68%	-18.85%	14.76%	16.99%	22.60%	0.27%
Avg. Fund	24.66%	-22.43%	12.66%	26.23%	23.54%	0.18%
Benchmark	26.68%	-20.90%	15.37%	25.62%	24.02%	-0.19%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	<u>Beta</u>	$R^2$	<u>Sharpe</u>	<u>IR</u>
5 Year	-0.32	0.89	0.92	0.62	NM
10 Year	0.52	0.92	0.92	0.80	0.17

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	9%	11%	69%	Large-cap	
6.4 to 46.5	5 Bil.	4%	3%	3%	Mid-cap	
< 6.4 E	Bil	0%	1%	0%	Small-cap	
Stocks	63%			Foreign	1.1%	
Bonds	34%		Med. Mark	et Cap (M)	\$109,911	
Cash	3%	Wtd.	Med. Mark	et Cap (M)	\$125,357	

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Information Technology	32.5%	46.8%				
Health Care	14.6%	10.1%				
Consumer Discretionary	10.2%	14.1%				
Communication Services	9.7%	12.7%				
Materials	8.8%	0.6%				
Industrials	8.7%	5.1%				
Financials	8.1%	5.7%				
Consumer Staples	5.4%	3.8%				
Energy	2.0%	0.5%				
Real Estate	0.0%	0.7%				
% Weight In Top 3 Sectors	57.3%	70.9%				

Portfolio	Characteristics	
	<u>Manager</u>	Index
Yield	1.7%	0.7%
Trailing 12 Month P/E	42.7	38.7
Forward 12 Month P/E	32.6	31.9
Price/Book	12.7	13.1
Price/Sales	8.7	8.7
Price/Cash Flow	30.3	28.4
P/E-to-Growth (PEG)	2.1	1.7
Return on Equity	26.1%	34.9%
Long-term Growth Rate	14.3%	16.4%
Debt to Capital	30.4%	35.0%
Active Share	74.0%	



### RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### COOKSON, PEIRCE & CO., INC.

### All-cap Equity

Location Pittsburgh, PA

Manager(s) Bruce Miller, Cory Krebs, Luke O'Neil

 Avg. # Holdings
 15 - 35

 Annual Turnover
 80% - 120%

Firm Assets \$2.4 Billion (as of 3/31/24) Strategy Assets \$1.2 Billion (as of 3/31/24)

AMS Assets RJCS: \$153.1 Million PS UMA: \$12.1 Million

Model Code CPICPIAE Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 10/1/2016 Benchmark: Russell 3000

Avg. Fund Group 50% Mstar Large Blend/ 50% Mstar Mid Blend

Cookson Peirce's All-cap investment discipline allows the portfolio management team the freedom to pursue investments without regard to capitalization or style. The disciplined implementation of proprietary algorithms serves as the crux of the portfolio selection process. This process aims to construct portfolios to provide long-term growth of capital by targeting strength in the market through an analysis of the market environment, industry groups and individual securities.

	Top 10 Holdings	
Symbol	Description	% Holding
PWR	Quanta Services (Industrials)	5.6%
KLAC	KLA Corporation (Technology)	4.9%
AMZN	Amazon.com (Consumer Discretionary)	4.6%
DECK	Deckers Outdoor (Cons. Discr.)	4.4%
MSFT	Microsoft (Technology)	4.3%
COR	Cencora, Inc. (Healthcare)	4.3%
APO	Apollo Global Management Inc (Financials)	3.8%
MSI	Motorola Solutions (Technology)	3.6%
APH	Amphenol (Technology)	3.6%
VRTX	Vertex Pharmaceuticals (Healthcare)	3.6%
	% Weight in Top Ten Holdings	42.6%

	Trailing Returns*							
I		2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year	
	Mgr. Gross	-0.89%	15.70%	19.86%	10.12%	11.60%	12.24%	
	Mgr. Net	-1.53%	14.24%	16.82%	7.30%	8.76%	9.38%	
	Avg. Fund	-0.13%	9.75%	18.62%	6.91%	12.42%	10.49%	
	Benchmark	3.22%	13.56%	23.12%	8.05%	14.14%	12.15%	

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	18.59	21.07	16.98				
	Avg. Fund	15.58	20.80	16.59				
·	Benchmark	16.95	20.36	16.34				

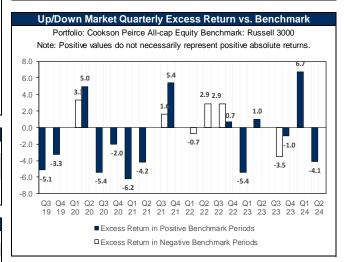
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	15.30%	-13.98%	21.29%	22.38%	18.42%	-4.14%
Mgr. Net	12.37%	-16.22%	18.22%	19.28%	15.41%	-6.61%
Avg. Fund	20.34%	-14.45%	26.09%	15.64%	28.58%	-7.55%
Benchmark	25.96%	-19.21%	25.66%	20.89%	31.02%	-5.24%

Modern Portfolio Theory Stats							
	<u>Alpha</u>	Beta	$R^2$	Sharpe	<u>IR</u>		
5 Year	-1.73	0.96	0.86	0.45	NM		
10 Year	0.77	0.94	0.82	0.63	0.11		

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	Bil.	5%	18%	19%	Large-cap	
6.4 to 46.5	6.4 to 46.5 Bil.		26%	15%	Mid-cap	
< 6.4 Bil		2%	1%	0%	Small-cap	
Stocks	99%			Foreigr	n 5.7%	
Bonds	0%	Med. Market Cap (M) \$44,511				
Cash	1%	Wtd.	Med. Mark	et Cap (M	) \$64,393	

Top 10 Sector Weights					
Sectors	<u>Manager</u>	<u>Index</u>			
Information Technology	30.5%	30.1%			
Financials	16.4%	13.2%			
Industrials	13.8%	9.4%			
Health Care	11.4%	11.9%			
Consumer Discretionary	10.6%	10.1%			
Energy	6.7%	3.9%			
Consumer Staples	4.8%	5.5%			
Real Estate	3.3%	2.6%			
Materials	2.5%	2.5%			
Communication Services	0.0%	8.8%			
% Weight In Top 3 Sectors	60.7%	52.7%			

Portfolio Characteristics					
	<u>Manager</u>	Index			
Yield	1.3%	1.3%			
Trailing 12 Month P/E	33.2	31.6			
Forward 12 Month P/E	27.7	25.2			
Price/Book	7.8	7.8			
Price/Sales	5.0	5.4			
Price/Cash Flow	22.8	21.6			
P/E-to-Growth (PEG)	1.7	1.8			
Return on Equity	21.6%	22.5%			
Long-term Growth Rate	13.6%	12.4%			
Debt to Capital	35.9%	36.4%			
Active Share	87.7%				



### RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### COPELAND CAPITAL MANAGEMENT, LLC

### **Smid-cap Dividend Growth**

Location Conshohoken, PA

Manager(s) Mark Giovanniello

Avg. # Holdings 60 - 80 Annual Turnover 15% - 35%

Firm Assets \$9.1 Billion (as of 3/31/24)
Strategy Assets \$2.8 Billion (as of 3/31/24)

AMS Assets RJCS: \$62.7 Million PS UMA: \$44.1 Million

Model Code CPDCPDSMD

Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 4/1/2021 Benchmark: Russell 2500

Avg. Fund Group 50% Mstar Small Blend/50% Mstar Mid Blend

The Copeland SMID Cap Dividend Growth Equity strategy focuses on companies with a balanced attitude toward capital allocation that pays out a growing dividend income stream while simultaneously reinvesting most of their earnings back into the business for growth. Supported by a team of sector-focused analysts, Mark Giovanniello manages the strategy using a hybrid multi-factor ranking model and bottom up fundamental research.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
ENSG	Ensign Group (Healthcare)	2.3%
EHC	Encompass Health Corp. (Healthcare)	2.1%
HLNE	Hamilton Lane (Financials)	2.0%
CSL	Carlisle Companies (Industrials)	2.0%
WING	Wingstop (Cons. Discr.)	2.0%
RS	Reliance, Inc. (Industrials)	2.0%
TTEK	Tetra Tech (Industrials)	2.0%
BAH	Booz Allen Hamilton (Technology)	1.9%
DPZ	Domino's Pizza (Cons. Discr.)	1.9%
LMAT	LeMaitre Vascular (Healthcare)	<u>1.8%</u>
	% Weight in Top Ten Holdings	20.1%

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year	
Mgr. Gross	-4.69%	1.53%	6.32%	4.25%	8.85%	9.66%	
Mgr. Net	-5.32%	0.22%	3.60%	1.58%	6.07%	6.86%	
Avg. Fund	-2.95%	4.61%	13.29%	3.54%	10.06%	8.58%	
Benchmark	-4.27%	2.35%	10.47%	-0.29%	8.31%	7.99%	

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	14.72	19.60	15.94				
loss of capital.	Avg. Fund	15.28	24.27	19.29				
·	Benchmark	16.10	25.76	20.51				

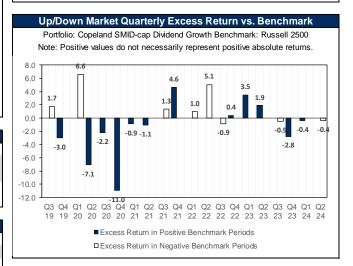
Calendar Returns							
	2023	2022	2021	2020	<u>2019</u>	<u>2018</u>	
Mgr. Gross	19.89%	-12.99%	22.84%	10.81%	30.98%	-4.43%	
Mgr. Net	16.85%	-15.26%	19.73%	7.97%	27.68%	-6.90%	
Avg. Fund	17.47%	-14.03%	25.39%	13.44%	26.07%	-10.75%	
Benchmark	17.42%	-18.37%	18.18%	19.99%	27.77%	-10.00%	

Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	$R^2$	Sharpe	<u>IR</u>
5 Year	1.53	0.74	0.95	0.34	0.33
10 Year	2.83	0.75	0.94	0.51	0.70

Current Style Allocation					
		Value	Blend	Growth	_
> 46.5 E	3il.	0%	0%	0%	Large-cap
6.4 to 46.5	5 Bil.	24%	26%	14%	Mid-cap
< 6.4 E	Bil	6%	13%	17%	Small-cap
Stocks	98%			Foreign	3.6%
Bonds	0%		Med. Mark	et Cap (M)	\$6,879
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$6,967

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Industrials	30.7%	20.3%				
Health Care	12.9%	11.5%				
Financials	12.5%	16.1%				
Consumer Discretionary	11.1%	12.7%				
Information Technology	8.4%	13.5%				
Energy	6.8%	5.3%				
Real Estate	5.3%	6.5%				
Communication Services	3.5%	2.4%				
Materials	3.3%	5.4%				
Consumer Staples	3.0%	3.3%				
% Weight In Top 3 Sectors	56.1%	48.0%				

Portfolio Characteristics						
	<u>Manager</u>	<u>Index</u>				
Yield	1.9%	1.4%				
Trailing 12 Month P/E	27.6	22.3				
Forward 12 Month P/E	23.7	19.0				
Price/Book	4.5	3.0				
Price/Sales	2.6	2.3				
Price/Cash Flow	17.7	13.3				
P/E-to-Growth (PEG)	1.7	1.5				
Return on Equity	17.7%	12.1%				
Long-term Growth Rate	9.5%	11.1%				
Debt to Capital	41.1%	36.8%				
Active Share	92.8%					



### RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### D.F. DENT & COMPANY, INC.

### Mid-cap Growth

Location Baltimore, MD

Manager(s) Bruce Kennedy, Matthew Dent

Avg. # Holdings 20 - 40 Annual Turnover 25% - 35%

Firm Assets \$10.2 Billion (as of 3/31/24) Strategy Assets \$3.0 Billion (as of 3/31/24)

AMS Assets RJCS: \$7.0 Million PS UMA: \$1.7 Million

Model Code DFDDFDMG

Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 10/1/2020

Benchmark: Russell Mid-cap Growth
Avg. Fund Group Morningstar Mid Growth

The DF Dent Md Cap Growth strategy focuses on delivering excess returns over complete market cycles by investing in quality growth companies. The team believes that real wealth is created through compounding investments in successful companies that grow their earnings per share over long time horizons. The investment team looks for companies that meet their three core investment characteristics: best in class and niche focused companies, talented and ethical management teams and proven business models.

	Top 10 Holdings	
Symbol	Description	% Holding
CBRE	CBRE Group (Real Estate)	5.6%
ECL	Ecolab (Materials)	5.6%
VLTO	Veralto Corporation (Industrials)	5.0%
VMC	Vulcan Materials (Materials)	4.9%
HEI.A	HEICO Class A (Industrials)	4.5%
GWRE	Guidewire Software (Technology)	4.3%
MKL	Markel Group Inc. (Financials)	4.1%
VEEV	Veeva Systems (Healthcare)	4.0%
TECH	Bio-Techne (Healthcare)	3.9%
ODFL	Old Dominion Freight Line (Industrials)	<u>3.6%</u>
	% Weight in Top Ten Holdings	45.4%

		Traili	ng Returns	S*		
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-6.35%	0.87%	7.64%	-2.69%	6.93%	10.65%
Mgr. Net	-6.97%	-0.43%	4.89%	-5.20%	4.20%	7.83%
Avg. Fund	-3.08%	6.43%	14.04%	-0.70%	10.40%	10.70%
Benchmark	-3.21%	5.98%	15.05%	-0.08%	9.93%	10.51%

	Trailing Standard Deviation							
1			3 Year	5 Year	10 Year			
	Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	19.95	22.09	18.36			
	loss of capital.	Avg. Fund	18.95	24.50	19.70			
	·	Benchmark	20.16	24.64	19.66			

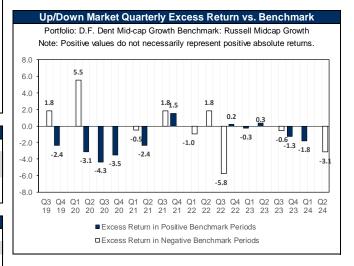
Calendar Returns						
	2023	2022	2021	2020	<u>2019</u>	<u>2018</u>
Mgr. Gross	23.75%	-30.02%	13.46%	31.82%	41.33%	0.60%
Mgr. Net	20.62%	-31.88%	10.57%	28.50%	37.80%	-1.98%
Avg. Fund	22.89%	-27.07%	14.99%	39.91%	34.30%	-5.15%
Benchmark	25.87%	-26.72%	12.73%	35.59%	35.47%	-4.75%

Modern Portfolio Theory Stats					
	Alpha	Beta	$R^2$	Sharpe	<u>IR</u>
5 Year	-2.13	0.88	0.96	0.22	NM
10 Year	0.93	0.90	0.93	0.50	0.19

Current Style Allocation					
		Value	Blend	Growth	_
> 46.5 E	3il.	6%	10%	7%	Large-cap
6.4 to 46.5	5 Bil.	15%	40%	13%	Mid-cap
< 6.4 E	Bil	0%	0%	8%	Small-cap
Stocks	97%			Foreign	6.8%
Bonds	0%		Med. Mark	et Cap (M)	\$24,045
Cash	3%	Wtd.	Med. Mark	et Cap (M)	\$27,352

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Industrials	29.8%	19.7%				
Health Care	19.7%	17.0%				
Information Technology	13.8%	23.5%				
Financials	12.7%	11.2%				
Materials	10.5%	1.2%				
Real Estate	7.7%	1.7%				
Consumer Discretionary	4.2%	13.8%				
Consumer Staples	1.5%	2.6%				
Energy	0.0%	4.1%				
Communication Services	0.0%	<u>4.9%</u>				
% Weight In Top 3 Sectors	63.3%	60.1%				

Portfolio Characteristics						
·	<u>Manager</u>	Index				
Yield	0.5%	0.7%				
Trailing 12 Month P/E	44.0	33.7				
Forward 12 Month P/E	36.1	30.3				
Price/Book	6.0	9.5				
Price/Sales	7.4	5.6				
Price/Cash Flow	30.9	24.3				
P/E-to-Growth (PEG)	2.6	2.5				
Return on Equity	14.0%	24.2%				
Long-term Growth Rate	14.3%	13.2%				
Debt to Capital	30.0%	41.5%				
Active Share	89.6%					



### RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### Q2 **DEARBORN PARTNERS** 2024 Balanced Income 60/40 Location Chicago, IL and St. Louis, MO M. Andelman, P. Deakos, C. Lippman Manager(s) Avg. # Holdings 55 - 65 Annual Turnover 10% - 30% Firm Assets \$11.4 Billion (as of 3/31/24) \$120.0 Million (as of 3/31/24) Strategy Assets AMS Assets RJCS: Coming Soon Model Code DBPDBP60B Model Delivery Yes Status (Account Min.) Recommended (\$100,000)

10/1/2024

The Dearborn Partners Balanced Income strategy is designed for investors seeking
the potential for rising income with the reduced portfolio risk and volatility historically
attributed to adding fixed income to all-equity portfolios. The equity portion utilizes
Dearborn's existing Core Rising Dividend strategy of companies offering the potential
to consistently increase dividends. The fixed income portion utilizes a conservative,
bond ladder approach that consists of fixed income securities that mature each year
over several years. The bond ladder uses defined-maturity exchange traded funds
(ETFs). The Balanced Income 60/40 strategy has an equity/fixed income allocation
target of 60% equity and 40% fixed income.

60% S&P 500 / 40% BBAG

60% Large-Cap Blend / 40% Aggregate Bond

**RJCS Composite Start** 

Benchmark: Avg. Fund Group

Symbol	<u>Description</u>	% Holding
AAPL	Apple (Technology)	3.7%
VCLT	Vanguard Long-Term Corporate Bond ETF	3.1%
IBDR	iShares iBonds Dec 2026 Term Corporate ETF	2.7%
IBDP	iShares iBonds Dec 2024 Term Corporate ETF	2.7%
IBDQ	iShares iBonds Dec 2025 Term Corporate ETF	2.7%
IBDS	iShares iBonds Dec 2027 Term Corporate ETF	2.7%
IBDV	iShares iBonds Dec 2030 Term Corporate ETF	2.7%
IBDT	iShares iBonds Dec 2028 Term Corporate ETF	2.7%
IBDU	iShares iBonds Dec 2029 Term Corporate ETF	2.7%
IBDX	iShares iBonds Dec 2032 Term Corporate ETF	2.7%
	% Weight in Top Ten Holdings	28.5%

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	Inception*	
Mgr. Gross	0.12%	3.74%	9.54%	4.32%	7.31%	8.04%	
Mgr. Net	-0.53%	2.40%	6.74%	1.65%	4.57%	5.28%	
Avg. Fund	1.81%	7.97%	15.01%	4.53%	8.87%	8.74%	
Benchmark	2.60%	8.70%	15.42%	4.84%	9.01%	8.90%	

Trailing Standard Deviation							
		3 Year	5 Year	Inception*			
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	11.02	12.53	11.94			
	Avg. Fund	11.96	12.93	12.15			
·	Benchmark	12.60	13.00	12.23			

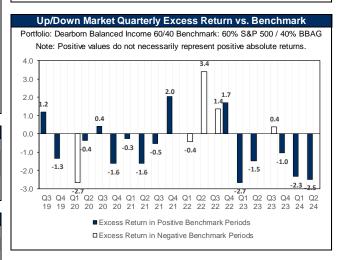
	Calendar Returns							
		2023	2022	2021	2020	2019	2018	
Mgr. C	Gross	12.46%	-10.27%	15.35%	9.72%	23.51%	-0.89%	
Mg	r. Net	9.60%	-12.60%	12.42%	6.92%	20.39%	-3.44%	
Avg.	Fund	16.49%	-14.39%	15.44%	14.70%	21.57%	-2.56%	
Bench	mark	17 67%	-15 79%	15 86%	14 73%	22 18%	-2 35%	

Modern Portfolio Theory Stats							
	<u>Alpha</u>	Beta	$R^2$	Sharpe	<u>IR</u>		
5 Year	-1.19	0.94	0.93	0.41	NM		
6.75 Year	-0.49	0.95	0.94	0.50	NM		

Current Style Allocation						
		Value	Blend	Growth		
> 46.5 E	3il.	11%	54%	15%	Large-cap	
6.4 to 46.5	5 Bil.	9%	9%	2%	Mid-cap	
< 6.4 Bil		0%	0%	0%	Small-cap	
Stocks	62%			Foreign	0.0%	
Bonds	36%		Med. Mark	et Cap (M)	\$67,544	
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$29,131	

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>				
Information Technology	19.0%	32.3%				
Industrials	17.0%	8.2%				
Health Care	16.0%	11.8%				
Financials	12.3%	12.4%				
Consumer Staples	10.2%	5.8%				
Consumer Discretionary	7.9%	10.0%				
Utilities	5.6%	2.3%				
Energy	4.3%	3.7%				
Communication Services	4.1%	9.4%				
Materials	<u>1.9%</u>	2.2%				
% Weight In Top 3 Sectors	52.0%	52.3%				

Portfolio Characteristics						
	<u>Manager</u>	<u>Index</u>				
Yield	2.7%	1.3%				
Trailing 12 Month P/E	31.8	32.8				
Forward 12 Month P/E	26.0	26.0				
Price/Book	6.9	8.6				
Price/Sales	4.5	6.0				
Price/Cash Flow	20.1	21.9				
P/E-to-Growth (PEG)	2.7	1.8				
Return on Equity	18.0%	27.3%				
Long-term Growth Rate	9.3%	12.0%				
Debt to Capital	40.0%	36.5%				
Active Share	82.1%					



## RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

<sup>\*</sup>Inception

#### **DEARBORN PARTNERS**

**Core Rising Dividend** 

Location Chicago, IL and St. Louis, MO

Manager(s) Michael Andelman, Carol Lippman

Avg. # Holdings 40 - 50 Annual Turnover 10% - 15%

Firm Assets \$11.4 Billion (as of 3/31/24)
Strategy Assets \$6.5 Billion (as of 3/31/24)

AMS Assets RJCS: \$1.7 Billion PS UMA: \$152.0 Million

Model Code DBPDBPCRD

Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 10/1/2014
Benchmark: S&P 500
ETF Proxy SPDR S&

ETF Proxy SPDR S&P 500 ETF

Avg. Fund Group Morningstar Large-cap Blend

This strategy focuses on identifying companies that have raised and have the potential to consistently raise their dividends in the future. The investment team define a stringent set of criteria that results in a universe of potential investment candidates that is typically comprised of 125 securities. The investment team utilizes a fundamental, bottom-up investment approach focusing on companies in solid financial condition with strong balance sheets where the dividends are met consistently by the company's cash flow and earnings.

	Top 10 Holdings						
Symbol	<u>Description</u>	% Holding					
AAPL	Apple (Technology)	5.9%					
CASY	Casey's General Stores (Consumer Staples)	3.0%					
COST	Costco Wholesale (Consumer Staples)	2.9%					
MSFT	Microsoft (Technology)	2.9%					
TSCO	Tractor Supply (Consumer Discretionary)	2.8%					
XOM	Exxon Mobil (Energy)	2.6%					
SYK	Stryker (Healthcare)	2.5%					
QCOM	Qualcomm (Technology)	2.3%					
ATO	Atmos Energy (Utilities)	2.3%					
RSG	Republic Services (Industrials)	2.2%					
	% Weight in Top Ten Holdings	29.3%					

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-0.13%	5.05%	11.56%	7.11%	10.80%	10.90%
Mgr. Net	-0.78%	3.70%	8.72%	4.37%	7.97%	8.07%
Avg. Fund	2.71%	13.24%	22.66%	8.91%	13.93%	11.87%
Benchmark	4.28%	15.29%	24.56%	10.01%	15.05%	12.86%

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	14.34	16.56	13.60			
loss of capital.	Avg. Fund	16.00	19.14	15.41			
,	Benchmark	17.08	19.46	15.66			

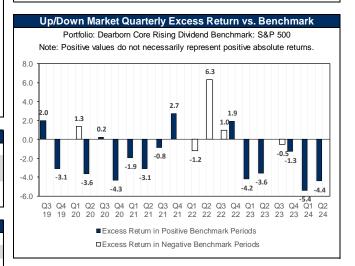
	Calendar Returns					
	2023	2022	2021	2020	2019	2018
Mgr. Gross	15.36%	-10.62%	24.75%	12.50%	31.02%	0.09%
Mgr. Net	12.42%	-12.94%	21.60%	9.63%	27.73%	-2.48%
Avg. Fund	23.40%	-15.93%	26.97%	16.64%	30.11%	-5.07%
Benchmark	26.29%	-18.11%	28.71%	18.40%	31.49%	-4.38%

Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	$R^2$	Sharpe	<u>IR</u>	
5 Year	-1.87	0.82	0.91	0.52	NM	
10 Year	0.10	0.82	0.87	0.69	0.02	

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	16%	27%	24%	Large-cap	
6.4 to 46.5	5 Bil.	14%	15%	Mid-cap		
< 6.4 E	Bil	0%	0%	0%	Small-cap	
Stocks	98%	Foreign 0.0%				
Bonds	0%	Med. Market Cap (M) \$86,719				
Cash	2%	Wtd. Med. Market Cap (M) \$116,993				

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	ETF Proxy				
Information Technology	19.5%	32.3%				
Industrials	17.3%	8.2%				
Health Care	16.0%	11.8%				
Financials	11.0%	12.4%				
Consumer Staples	10.8%	5.8%				
Consumer Discretionary	8.0%	10.0%				
Utilities	5.7%	2.3%				
Energy	4.2%	3.7%				
Communication Services	4.0%	9.4%				
Materials	<u>1.9%</u>	<u>2.2%</u>				
% Weight In Top 3 Sectors	52.8%	52.3%				

Portfolio Characteristics					
	<u>Manager</u>	ETF Proxy			
Yield	2.0%	1.3%			
Trailing 12 Month P/E	31.8	32.8			
Forward 12 Month P/E	26.0	26.0			
Price/Book	6.9	8.6			
Price/Sales	4.5	6.0			
Price/Cash Flow	20.1	21.9			
P/E-to-Growth (PEG)	2.7	1.8			
Return on Equity	18.0%	27.3%			
Long-term Growth Rate	9.3%	12.0%			
Debt to Capital	40.0%	36.5%			
Active Share	78.9%				



# RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### Q2 **DEARBORN PARTNERS** 2024

High & Rising Dividend

Location	Chicago, IL and St. Louis, MO

Manager(s) Michael Andelman, Carol Lippman

Avg. # Holdings 20 - 30 Annual Turnover 10% - 15%

Firm Assets \$11.4 Billion (as of 3/31/24) Strategy Assets \$1.4 Billion (as of 3/31/24)

RJCS: \$280.3 Million PS UMA: \$29.6 Million AMS Assets

Model Code **DBPDBPHRD** 

Model Delivery

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 10/1/2014 S&P 500 Benchmark:

ETF Proxy SPDR S&P 500 ETF Avg. Fund Group Morningstar Large-cap Blend

This strategy focuses on identifying companies that have raised and have the potential to consistently raise their dividends in the future, even more so than the firm's Core & Rising Dividend strategy. The investment team define a stringent set of criteria that results in a universe of potential investment candidates that is typically comprised of 125 securities. The investment team utilizes a fundamental, bottom-up investment approach focusing on companies in solid financial condition with strong balance sheets where the dividends are met consistently by the company's cash flow and earnings.

	Top 10 Holdings	Top 10 Holdings						
Symbol	Description	% Holding						
RSG	Republic Services (Industrials)	6.0%						
WSO	Watsco (Industrials)	5.9%						
QCOM	Qualcomm (Technology)	5.6%						
ARES	Ares Management Corporation (Financials)	4.9%						
ADP	Automatic Data Processing (Technology)	4.8%						
OKE	ONEOK (Energy)	4.6%						
XOM	Exxon Mobil (Energy)	4.6%						
MAA	Mid-America Aprt. Comm. (Real Estate)	4.5%						
HD	Home Depot (Consumer Discretionary)	4.2%						
TXN	Texas Instruments (Technology)	4.0%						
	% Weight in Top Ten Holdings	49.0%						

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-0.32%	6.86%	10.36%	7.20%	8.71%	9.87%
Mgr. Net	-0.97%	5.50%	7.55%	4.46%	5.93%	7.06%
Avg. Fund	2.71%	13.24%	22.66%	8.91%	13.93%	11.87%
Benchmark	4.28%	15.29%	24.56%	10.01%	15.05%	12.86%

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	13.42	16.49	13.49			
loss of capital.	Avg. Fund	16.00	19.14	15.41			
·	Benchmark	17.08	19.46	15.66			

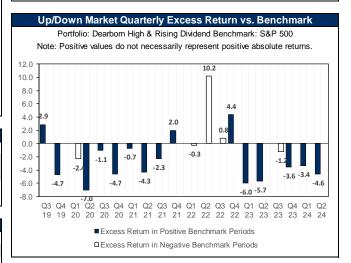
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	8.04%	-3.97%	22.13%	2.77%	30.34%	0.34%
Mgr. Net	5.28%	-6.45%	19.04%	0.13%	27.06%	-2.24%
Avg. Fund	23.40%	-15.93%	26.97%	16.64%	30.11%	-5.07%
Benchmark	26.29%	-18.11%	28.71%	18.40%	31.49%	-4.38%

Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	$R^2$	Sharpe	<u>IR</u>	
5 Year	-3.13	0.77	0.82	0.40	NM	
10 Year	-0.08	0.75	0.75	0.62	NM	

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	21%	28%	8%	Large-cap	
6.4 to 46.5	5 Bil.	27%	11%	Mid-cap		
< 6.4 E	< 6.4 Bil		0%	0%	Small-cap	
Stocks	98%			Foreign	0.0%	
Bonds	0%	Med. Market Cap (M) \$59,275				
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$61,198	

Top 10 Sector Weights					
<u>Sectors</u>	<u>Manager</u>	ETF Proxy			
Industrials	20.3%	8.2%			
Health Care	13.4%	11.8%			
Information Technology	13.1%	32.3%			
Consumer Staples	9.4%	5.8%			
Energy	9.2%	3.7%			
Consumer Discretionary	8.1%	10.0%			
Utilities	7.3%	2.3%			
Real Estate	7.1%	2.1%			
Financials	4.9%	12.4%			
Communication Services	3.6%	9.4%			
% Weight In Top 3 Sectors	46.8%	52.3%			

Portfolio Characteristics				
	<u>Manager</u>	ETF Proxy		
Yield	3.2%	1.3%		
Trailing 12 Month P/E	26.6	32.8		
Forward 12 Month P/E	20.9	26.0		
Price/Book	5.7	8.6		
Price/Sales	4.1	6.0		
Price/Cash Flow	15.8	21.9		
P/E-to-Growth (PEG)	2.4	1.8		
Return on Equity	21.2%	27.3%		
Long-term Growth Rate	7.2%	12.0%		
Debt to Capital	47.4%	36.5%		
Active Share	93.2%			



### RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### **DELAWARE INVESTMENTS**

Large-cap Value Equity

Location Philadelphia, PA

Manager(s) Nikhil Lalvani

 Avg. # Holdings
 30 - 40

 Annual Turnover
 10% - 40%

Firm Assets \$611.7 Billion (as of 3/31/24) Strategy Assets \$10.9 Billion (as of 3/31/24)

AMS Assets RJCS: \$101.4 Million PS UMA: \$7.6 Million

Model Code DWRDWRLV
Model Delivery Yes

Status (Account Min.) Watchlist (\$70,000)

RJCS Composite Start 7/1/2005

Benchmark: Russell 1000 Value
Avg. Fund Group Morningstar Large-cap Value

RJCS has placed Delaware Large-cap Value Equity strategy in the Research Watchlist due to subpar relative performance

The Delaware Value team believes that stock prices are influenced by human emotion and crowd psychology. The team seeks to capitalize on discrepancies between estimated intrinsic value and price by buying at times of excessive pessimism and selling at times of undue optimism. The team will have sector emphases so patience may be needed.

	Top 10 Holdings	
Symbol	<u>Description</u>	<u>% Holding</u>
ORCL	Oracle (Technology)	3.8%
TJX	TJX Companies (Consumer Discretionary)	3.6%
MSI	Motorola Solutions (Technology)	3.6%
DD	DuPont de Nemours (Materials)	3.5%
FIS	Fidelity National Info. (Technology)	3.4%
HON	Honeywell International (Industrials)	3.4%
XOM	Exxon Mobil (Energy)	3.4%
AIG	American International Group (Financials)	3.3%
DOV	Dover (Industrials)	3.2%
EQR	Equity Residential (Real Estate)	3.2%
	% Weight in Top Ten Holdings	34.5%

	Trailing Returns*					
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-4.83%	3.40%	7.23%	4.48%	7.10%	7.91%
Mgr. Net	-5.46%	2.07%	4.49%	1.80%	4.36%	5.16%
Avg. Fund	-1.13%	7.93%	16.10%	7.85%	11.14%	9.63%
Benchmark	-2.17%	6.62%	13.06%	5.52%	9.01%	8.23%

Trailing Standard Deviation						
		3 Year	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	15.05	19.72	15.53		
loss of capital.	Avg. Fund	14.16	19.89	15.68		
	Benchmark	14.39	19.90	15.71		

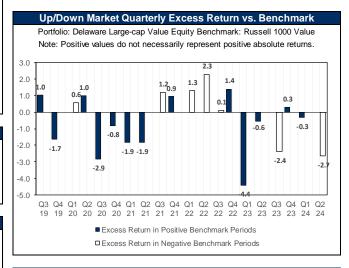
	Calendar Returns					
	2023	2022	2021	2020	2019	2018
Mgr. Gross	3.69%	-2.57%	23.46%	0.93%	20.17%	-2.18%
Mgr. Net	1.03%	-5.09%	20.34%	-1.67%	17.13%	-4.70%
Avg. Fund	13.11%	-4.81%	27.69%	4.17%	26.54%	-7.35%
Benchmark	11.46%	-7.54%	25.16%	2.80%	26.54%	-8.27%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	Sharpe	<u>IR</u>
5 Year	-1.66	0.98	0.97	0.25	NM
10 Year	-0.03	0.96	0.93	0.41	NM

Current Style Allocation							
		Value	Blend	Growth	_		
> 46.5 E	3il.	35%	25%	4%	Large-cap		
6.4 to 46.5	5 Bil.	36%	0%	0%	Mid-cap		
< 6.4 E	Bil	0%	0%	0%	Small-cap		
Stocks	98%			Foreign	0.0%		
Bonds	0%	Med. Market Cap (M) \$63,171					
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$61,948		

Top 10 Sector Weights					
Sectors	<u>Manager</u>	Index			
Financials	19.3%	22.9%			
Health Care	16.3%	13.9%			
Information Technology	15.7%	9.5%			
Consumer Discretionary	9.6%	4.7%			
Industrials	9.3%	14.3%			
Consumer Staples	8.0%	7.9%			
Energy	6.3%	8.0%			
Communication Services	5.8%	4.5%			
Materials	3.5%	4.7%			
Real Estate	<u>3.2%</u>	4.6%			
% Weight In Top 3 Sectors	51.4%	46.3%			

Portfolio Characteristics				
	<u>Manager</u>	Index		
Yield	2.5%	2.2%		
Trailing 12 Month P/E	21.1	21.1		
Forward 12 Month P/E	14.8	17.9		
Price/Book	2.4	2.7		
Price/Sales	2.1	2.5		
Price/Cash Flow	14.0	14.8		
P/E-to-Growth (PEG)	2.3	1.9		
Return on Equity	10.9%	15.1%		
Long-term Growth Rate	8.2%	8.5%		
Debt to Capital	36.8%	36.6%		
Active Share	85.6%			



### RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

# DIAMOND HILL CAPITAL MANAGEMENT, INC. Large-cap Equity

Location Columbus, OH

Manager(s) Austin Hawley

Avg. # Holdings 40 - 60 Annual Turnover 15% - 35%

Firm Assets \$30.0 Billion (as of 3/31/24)
Strategy Assets \$18.9 Billion (as of 3/31/24)

AMS Assets RJCS: \$233.0 Million PS UMA: \$39.1 Million

UMA: \$228.5 Million

Model Code DMDDMDLC
Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 10/1/2016
Benchmark: Russell 1000 Value
Avg. Fund Group Morningstar Large-cap Value

The Diamond Hill Large-cap Equity team seeks businesses with sustainable competitive advantages, conservative balance sheets, and management teams with an ownership mentality. Using a Discounted Cash Flow methodology, the team evaluates securities by estimating their intrinsic value and comparing these values to current market prices.

	Top 10 Holdings	
Symbol	Description	% Holding
AIG	American International Group (Financials)	5.0%
BAC	Bank of America (Financials)	3.8%
COP	ConocoPhillips (Energy)	3.7%
ABT	Abbott Laboratories (Healthcare)	3.5%
TXN	Texas Instruments (Technology)	3.4%
PEP	PepsiCo (Consumer Staples)	3.1%
ALL	Allstate (Financials)	3.0%
GM	General Motors (Consumer Discretionary)	2.7%
AMZN	Amazon.com (Consumer Discretionary)	2.7%
HCA	HCA Healthcare (Healthcare)	2.6%
	% Weight in Top Ten Holdings	33.3%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	<u>10 Year</u>
Mgr. Gross	-3.70%	6.84%	15.43%	4.93%	9.98%	9.98%
Mgr. Net	-4.33%	5.47%	12.50%	2.24%	7.17%	7.18%
Avg. Fund	-1.13%	7.93%	16.10%	7.85%	11.14%	9.63%
Benchmark	-2.17%	6.62%	13.06%	5.52%	9.01%	8.23%

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	16.27	21.30	16.94			
loss of capital.	Avg. Fund	14.16	19.89	15.68			
·	Benchmark	14.39	19.90	15.71			

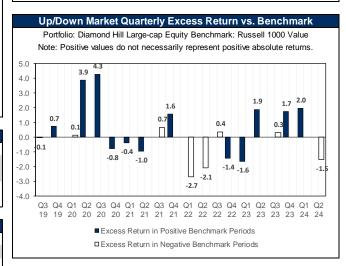
	Calendar Returns						
	2023	2022	2021	2020	2019	2018	
Mgr. Gross	13.76%	-12.96%	26.24%	10.02%	32.16%	-8.44%	
Mgr. Net	10.86%	-15.23%	23.06%	7.20%	28.84%	-10.82%	
Avg. Fund	13.11%	-4.81%	27.69%	4.17%	26.54%	-7.35%	
Benchmark	11.46%	-7.54%	25.16%	2.80%	26.54%	-8.27%	

Modern Portfolio Theory Stats							
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	<u>IR</u>		
5 Year	0.71	1.06	0.97	0.37	0.19		
10 Year	1.40	1.06	0.96	0.50	0.42		

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	31%	24%	15%	Large-cap	
6.4 to 46.5	6.4 to 46.5 Bil.		8%	0%	Mid-cap	
< 6.4 E	< 6.4 Bil		0%	0%	Small-cap	
Stocks	96%	Foreign 0.0%				
Bonds	0%	Med. Market Cap (M) \$68,016				
Cash	4%	Wtd. Med. Market Cap (M) \$84,566				

Top 10 Sector Weights							
Sectors	<u>Manager</u>	<u>Index</u>					
Financials	21.9%	22.9%					
Industrials	17.9%	14.3%					
Health Care	16.9%	13.9%					
Consumer Discretionary	14.5%	4.7%					
Consumer Staples	7.5%	7.9%					
Energy	7.2%	8.0%					
Real Estate	4.4%	4.6%					
Information Technology	3.4%	9.5%					
Materials	3.1%	4.7%					
Communication Services	<u>1.7%</u>	4.5%					
% Weight In Top 3 Sectors	56.7%	51.0%					

Portfolio Characteristics						
	<u>Manager</u>	Index				
Yield	2.0%	2.2%				
Trailing 12 Month P/E	23.3	21.1				
Forward 12 Month P/E	16.6	17.9				
Price/Book	2.7	2.7				
Price/Sales	2.5	2.5				
Price/Cash Flow	14.4	14.8				
P/E-to-Growth (PEG)	1.6	1.9				
Return on Equity	15.2%	15.1%				
Long-term Growth Rate	9.4%	8.5%				
Debt to Capital	38.7%	36.6%				
Active Share	85.9%					



### RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### **DSM CAPITAL PARTNERS, LLC**

Large-cap Growth

Location Palm Beach Gardens, FL

Manager(s) Daniel Strickberger

 Avg. # Holdings
 25 - 35

 Annual Turnover
 50% - 100%

Firm Assets \$7.5 Billion (as of 3/31/24) Strategy Assets \$6.6 Billion (as of 3/31/24)

AMS Assets RJCS: \$100.5 Million PS UMA: \$0.2 Million

Model Code DSMDSMLG

Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 10/1/2016

Benchmark: Russell 1000 Growth

Avg. Fund Group Morningstar Large-cap Growth

DSM utilizes a team approach in the management of its portfolios. The portfolio managers and analysts are responsible for research, while buy/sell decisions are made by the CIO, in conjunction with the relevant PWanalyst. Ultimately, through its research, DSM seeks to identify growing businesses that it deems to have strong fundamentals, superior profitability, and successful management teams.

	Top 10 Holdings						
Symbol	<u>Description</u>	% Holding					
NVDA	Nvidia (Technology)	12.3%					
MSFT	Microsoft (Technology)	12.2%					
AMZN	Amazon.com (Consumer Discretionary)	8.8%					
GOOGL	Alphabet Class A (Communication Services)	8.8%					
AAPL	Apple (Technology)	8.0%					
ANET	Arista Networks (Technology)	7.3%					
META	Meta Platforms Inc Class A (Communication Services)	5.3%					
INTU	Intuit (Technology)	4.2%					
NVO	Novo Nordisk (Healthcare)	3.3%					
ASML	ASML Holdings (Technology)	3.3%					
	% Weight in Top Ten Holdings	73.6%					

	Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	<u>10 Year</u>		
Mgr. Gross	8.48%	25.40%	42.88%	8.55%	16.88%	15.59%		
Mgr. Net	7.80%	23.84%	39.31%	5.77%	13.91%	12.65%		
Avg. Fund	5.28%	18.20%	30.59%	7.57%	16.20%	14.51%		
Benchmark	8.33%	20.70%	33.48%	11.28%	19.34%	16.33%		

ı	T 0. 1 15 1.0								
ı	Trailing Standard Deviation								
ſ			3 Year	5 Year	10 Year				
	Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	19.94	21.30	17.81				
		Avg. Fund	20.92	22.47	18.01				
		Benchmark	21.95	22.77	18.28				

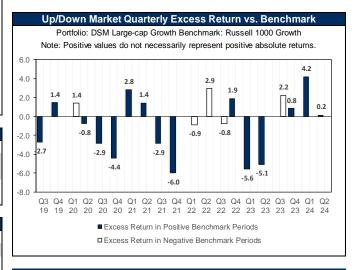
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	33.53%	-26.45%	22.15%	30.99%	37.29%	-3.54%
Mgr. Net	30.18%	-28.39%	19.06%	27.69%	33.85%	-6.03%
Avg. Fund	37.75%	-28.95%	22.07%	36.90%	33.44%	-0.81%
Benchmark	42.68%	-29.14%	27.60%	38.49%	36.39%	-1.51%

Modern Portfolio Theory Stats							
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>		
5 Year	-0.63	0.90	0.93	0.69	NM		
10 Year	0.50	0.92	0.89	0.79	0.08		

	Current Style Allocation							
		Value	Blend	Growth	_			
> 46.5 E	3il.	2%	5%	88%	Large-cap			
6.4 to 46.5	5 Bil.	0% 2% 3%			Mid-cap			
< 6.4 E	< 6.4 Bil		0%	0%	Small-cap			
Stocks	98%			Foreign	6.6%			
Bonds	0%	Med. Market Cap (M) \$216,631						
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$2,010,380			

Top 10 Sector Weights				
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>		
Information Technology	59.4%	46.8%		
Communication Services	14.1%	12.7%		
Consumer Discretionary	8.8%	14.1%		
Financials	8.0%	5.7%		
Health Care	5.4%	10.1%		
Industrials	2.3%	5.1%		
Consumer Staples	1.8%	3.8%		
Materials	0.0%	0.6%		
Real Estate	0.0%	0.7%		
Energy	0.0%	<u>0.5%</u>		
% Weight In Top 3 Sectors	82.4%	73.5%		

Portfolio Characteristics				
	<u>Manager</u>	Index		
Yield	0.4%	0.7%		
Trailing 12 Month P/E	48.8	38.7		
Forward 12 Month P/E	38.0	31.9		
Price/Book	13.1	13.1		
Price/Sales	11.6	8.7		
Price/Cash Flow	36.2	28.4		
P/E-to-Growth (PEG)	1.6	1.7		
Return on Equity	34.5%	34.9%		
Long-term Growth Rate	17.9%	16.4%		
Debt to Capital	24.7%	35.0%		
Active Share	50.0%			



## RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

# Q2 EAGLE ASSET MANAGEMENT 2024 Enhanced Income

Location St. Petersburg, FL

(Subsidiary of Raymond James Financial)

Manager(s) Bishop Jordan, James Camp

Avg. # Holdings 20 - 30 (plus 0% to 50% covered calls)

Annual Turnover 20% - 50%

Firm Assets \$32.7 Billion (as of 3/31/24)

Strategy Assets \$17.3 Million
AMS Assets RJCS: \$17.3 Million

Model Code JGBECCS

Model Delivery No

Status (Account Min.) Recommended (\$300,000)

RJCS Composite Start 4/1/2023

Benchmark: Dow Jones Industrial Average

ETF Proxy SPDR Dow Jones Industrial Average ETF

Avg. Fund Group Morningstar Large-cap Blend

# Eagle Asset Management Enhanced Income strategy is a covered call option strategy and requires investors to sign an Option Agreement and Suitability Form and obtain Option Strategy Level 1 approval.

A covered call strategy that seeks to deliver an enhanced level of income by selectively selling call options on a portion of its equity stock positions. The strategy is invested in a concentrated dividend growth-oriented equity portfolio to provide a balance between current income and total return overtime. The investment team believes they can mitigate risk while attempting to generate a consistent income stream across various market environments through both dividend and option premium.

#### \*Inception date 01/01/21

	Top 10 Holdings	
Symbol	Description	% Holding
AAPL	Apple (Technology)	6.0%
MSFT	Microsoft (Technology)	5.7%
AMAT	Applied Materials (Technology)	5.6%
MS	Morgan Stanley (Financials)	5.6%
TMUS	T-Mobile US (Comm. Serv.)	5.2%
CMCSA	Comcast (Communication Services)	4.8%
ORCL	Oracle (Technology)	4.8%
DVN	Devon Energy (Energy)	4.7%
BAC	Bank of America (Financials)	4.5%
RTX	RTX Corporation (Industrials)	4.4%
	% Weight in Top Ten Holdings	51.3%

	Trailing Returns*					
	2nd Qtr	YTD	1 Year	3 Year	5 Year	Inception*
Mgr. Gros	ss 0.60%	7.71%	13.62%	7.57%	N/A	11.82%
Mgr. N	let -0.05%	6.34%	10.73%	4.82%	N/A	8.97%
Avg. Fu	nd 2.71%	13.24%	22.66%	8.91%	N/A	12.10%
Benchma	rk -1.27%	4.79%	16.02%	6.42%	N/A	9.44%

Trailing Standard Deviation							
		3 Year	5 Year	Inception*			
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	14.41	N/A	14.23			
	Avg. Fund	16.00	N/A	15.17			
·	Benchmark	15.75	N/A	14.96			

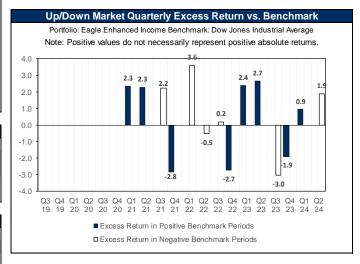
Calendar Returns							
<u>2023</u> <u>2022</u> <u>2021</u> <u>2020</u> <u>2019</u> <u>2018</u>							
Mgr. Gross	16.18%	-6.01%	25.69%	N/A	N/A	N/A	
Mgr. Net	13.23%	-8.44%	22.52%	N/A	N/A	N/A	
Avg. Fund	23.40%	-15.93%	26.97%	N/A	N/A	N/A	
Benchmark	16.18%	-6.86%	20.95%	N/A	N/A	N/A	

Modern Portfolio Theory Stats					
	Alpha	Beta	$R^2$	Sharpe	<u>IR</u>
3.5 Year	2.86	0.91	0.90	0.65	0.62
10 Year	N/A	N/A	N/A	N/A	N/A

Current Style Allocation								
	Value Blend Growth							
> 46.5 E	3il.	35%	43%	17%	Large-cap			
6.4 to 46.5	6.4 to 46.5 Bil.		5% 0% 0% Mid-cap					
< 6.4 B	< 6.4 Bil		0% 0% Small-cap					
Stocks Bonds Cash	96% 0% 4%		0.0% \$189,528 \$195,394					

Top 10 Sector Weights					
Sectors	<u>Manager</u>	ETF Proxy			
Information Technology	22.0%	19.6%			
Financials	21.6%	22.7%			
Health Care	13.9%	18.3%			
Communication Services	13.5%	2.4%			
Consumer Discretionary	9.8%	14.6%			
Industrials	8.2%	14.0%			
Consumer Staples	6.1%	5.0%			
Energy	4.7%	2.6%			
Materials	0.0%	0.9%			
Real Estate	0.0%	0.0%			
% Weight In Top 3 Sectors	57.6%	60.6%			

Portfolio Characteristics				
	<u>Manager</u>	ETF Proxy		
Yield - Dividend Yield	2.0%	1.9%		
Yield - Option Premium #	1.3%			
Trailing 12 Month P/E	27.0	24.8		
Forward 12 Month P/E	19.3	18.4		
Price/Book	5.4	7.8		
Price/Sales	2.7	2.6		
Price/Cash Flow	18.6	18.6		
P/E-to-Growth (PEG)	1.6	1.7		
Return on Equity	18.8%	26.9%		
Long-term Growth Rate	9.7%	10.4%		
Debt to Capital	41.5%	39.8%		
Active Share	78.9%			
# - Accounts below stated minimum a	account size may not receive	option premium		



### RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### Q2 EAGLE ASSET MANAGEMENT 2024 **Equity Income**

Location St. Petersburg, FL (subsidiary of Raymond James Financial)

Manager(s) David Blount, Jeff Bilsky, Brad Erwin

Avg. # Holdings 30 - 40 **Annual Turnover** 10% - 30%

Firm Assets \$32.7 Billion (as of 3/31/24) Strategy Assets \$2.8 Billion (as of 3/31/24)

PS UMA: \$32.9 Million AMS Assets RJCS: \$1.0 Billion

UMA: \$350 6 Million

Model Code EAMEAMEI Model Delivery

Status (Account Min.) Recommended (\$70,000)

**RJCS Composite Start** 1/1/2010 Benchmark: S&P 500

ETF Proxy SPDR S&P 500 ETF Avg. Fund Group Morningstar Large-cap Blend

Eagle Asset Management's Equity Income program invests primarily in large and medium capitalization stocks that historically have had above-average dividend yields and rising dividends, seeking to provide both income and growth. Furthermore, the team seeks to invest in high-quality companies that have the cash resources as well as the demonstrated willingness to share them. The team believes strongly in the benefits of dividends, including: attractive returns, reduced volatility, boosting total returns, diversification and yield.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
MSFT	Microsoft (Technology)	5.0%
AVGO	Broadcom Inc. (Technology)	4.5%
JPM	JPMorgan Chase & Co. (Financials)	3.9%
ORCL	Oracle (Technology)	3.9%
CVX	Chevron (Energy)	3.8%
GS	Goldman Sachs Group (Financials)	3.6%
ETN	Eaton (Industrials)	3.2%
PNC	PNC Financial Services Group (Financials)	3.0%
TXN	Texas Instruments (Technology)	2.9%
MRK	Merck & Co. (Healthcare)	2.9%
	% Weight in Top Ten Holdings	36.8%

		Traili	ng Returns	*		
		Haili	ng recuiri	,		
	2nd Qtr	YTD	1 Year	3 Year	5 Year	<u>10 Year</u>
Mgr. Gross	0.65%	7.73%	13.45%	6.30%	8.95%	8.98%
Mgr. Net	0.00%	6.36%	10.56%	3.58%	6.17%	6.20%
Avg. Fund	2.71%	13.24%	22.66%	8.91%	13.93%	11.87%
Benchmark	4.28%	15.29%	24.56%	10.01%	15.05%	12.86%

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	15.30	17.81	14.36			
not measure the risk of a permanent loss of capital.	Avg. Fund	16.00	19.14	15.41			
	Benchmark	17.08	19.46	15.66			

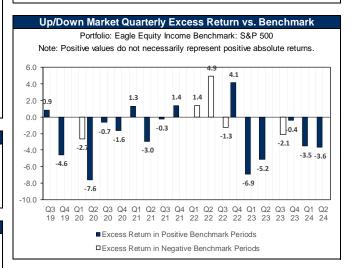
	Calendar Returns						
	2023	2022	2021	2020	2019	2018	
Mgr. Gross	9.74%	-9.88%	27.97%	5.05%	23.05%	-1.52%	
Mgr. Net	6.94%	-12.22%	24.74%	2.36%	19.94%	-4.05%	
Avg. Fund	23.40%	-15.93%	26.97%	16.64%	30.11%	-5.07%	
Benchmark	26.29%	-18.11%	28.71%	18.40%	31.49%	-4.38%	

Modern Portfolio Theory Stats							
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>		
5 Year	-3.95	0.87	0.88	0.38	NM		
10 Year	-2.13	0.86	0.88	0.52	NM		

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 Bi	il.	39%	29%	21%	Large-cap	
6.4 to 46.5	Bil.	5%	3%	3%	Mid-cap	
< 6.4 Bi	l	0%	0%	0%	Small-cap	
Stocks Bonds Cash	98% 0% 2%	Foreign 2.6% Med. Market Cap (M) \$139,054 Wtd. Med. Market Cap (M) \$177,022				

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	ETF Proxy				
Information Technology	25.6%	32.3%				
Health Care	14.7%	11.8%				
Financials	12.5%	12.4%				
Industrials	11.5%	8.2%				
Consumer Discretionary	10.1%	10.0%				
Consumer Staples	8.1%	5.8%				
Energy	6.7%	3.7%				
Real Estate	3.6%	2.1%				
Utilities	2.7%	2.3%				
Materials	2.3%	<u>2.2%</u>				
% Weight In Top 3 Sectors	52.9%	56.4%				

Portfolio Characteristics						
	<u>Manager</u>	ETF Proxy				
Yield	2.5%	1.3%				
Trailing 12 Month P/E	26.3	32.8				
Forward 12 Month P/E	20.8	26.0				
Price/Book	5.9	8.6				
Price/Sales	5.0	6.0				
Price/Cash Flow	18.6	21.9				
P/E-to-Growth (PEG)	2.1	1.8				
Return on Equity	17.0%	27.3%				
Long-term Growth Rate	9.1%	12.0%				
Debt to Capital	39.8%	36.5%				
Active Share	81.0%					



## RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### Q2 **EAGLE ASSET MANAGEMENT** 2024 **Gibbs Core Growth** Location St. Petersburg, FL & Memphis, TN (Subsidiary of Raymond James Financial) Manager(s) Michael Gibbs Avg. # Holdings 25-35 Annual Turnover 10% - 30% Strategy Assets \$935.7 Million (as of 3/31/24) RJCS: \$965.0 Million PS UMA: \$119.6 Million AMS Assets Model Code **EAMEAMGCG** Model Delivery Status (Account Min.) Recommended (\$50,000) **RJCS Composite Start** 7/1/2019 Benchmark: S&P 500

Lead Portfolio Manager Michael Gibbs combines both a top-down investment approach with bottom up stock analysis, seeking to provide long-term growth without adhering to style box allocation. The team utilizes their top down approach to determine appropriate sector and subsector exposures, while their bottom up stock analysis process is applied thereafter.

Morningstar Large-cap Blend

SPDR S&P 500 ETF

#### \*Strategy Inception 1/1/2019

**ETF Proxy** 

Avg. Fund Group

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
GOOGL	Alphabet Class A (Communication Services)	7.9%
TT	Trane Technologies (Technology)	7.5%
META	Meta Platforms Inc Class A (Communication Services)	5.4%
MSFT	Microsoft (Technology)	5.4%
AMD	Advanced Micro Devices (Technology)	4.8%
V	Visa (Financials)	4.8%
NXPI	NXP Semiconductors (Technology)	4.7%
TJX	TJX Companies (Consumer Discretionary)	4.4%
CRM	Salesforce, Inc. (Technology)	4.4%
AMZN	Amazon.com (Consumer Discretionary)	4.3%
	% Weight in Top Ten Holdings	53.7%

		Teaili	na Datum	*		
		ıraılı	ng Returns	5"		
	2nd Qtr	YTD	1 Year	3 Year	5 Year	Inception*
Mgr. Gross	-0.62%	12.21%	23.11%	7.76%	15.09%	17.58%
Mgr. Net	-1.27%	10.79%	20.00%	5.00%	12.16%	14.60%
Avg. Fund	2.71%	13.24%	22.66%	8.91%	13.93%	16.01%
Benchmark	4.28%	15.29%	24.56%	10.01%	15.05%	17.16%

Trailing Standard Deviation							
		3 Year	5 Year	Inception*			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	17.76	20.01	19.50			
loss of capital.	Avg. Fund	16.00	19.14	18.65			
·	Benchmark	17.08	19.46	18.95			

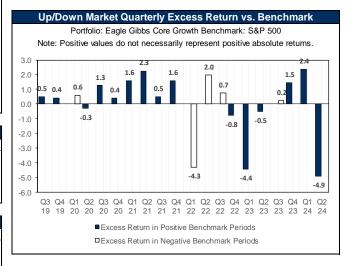
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	22.39%	-19.93%	35.85%	20.78%	35.09%	N/A
Mgr. Net	19.29%	-22.03%	32.44%	17.72%	31.70%	N/A
Avg. Fund	23.40%	-15.93%	26.97%	16.64%	30.11%	N/A
Benchmark	26.29%	-18.11%	28.71%	18.40%	31.49%	N/A

	Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>		
5 Year	0.01	1.01	0.95	0.65	0.00		
5.5 Year	0.33	1.01	0.95	0.79	80.0		

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	11%	24%	41%	Large-cap	
6.4 to 46.5	5 Bil.	8%	14%	2%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
Stocks Bonds Cash	97% 0% 3%	Foreign 0.0% Med. Market Cap (M) \$105,921 Wtd. Med. Market Cap (M) \$143,612				

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	ETF Proxy				
Financials	21.7%	12.4%				
Information Technology	19.4%	32.3%				
Health Care	15.8%	11.8%				
Communication Services	13.3%	9.4%				
Consumer Discretionary	12.3%	10.0%				
Industrials	10.6%	8.2%				
Energy	5.8%	3.7%				
Consumer Staples	1.1%	5.8%				
Utilities	0.0%	2.3%				
Materials	0.0%	<u>2.2%</u>				
% Weight In Top 3 Sectors	56.9%	56.4%				

Portfolio Characteristics					
	<u>Manager</u>	ETF Proxy			
Yield	1.1%	1.3%			
Trailing 12 Month P/E	31.1	32.8			
Forward 12 Month P/E	24.9	26.0			
Price/Book	7.7	8.6			
Price/Sales	5.2	6.0			
Price/Cash Flow	19.7	21.9			
P/E-to-Growth (PEG)	1.7	1.8			
Return on Equity	22.9%	27.3%			
Long-term Growth Rate	13.7%	12.0%			
Debt to Capital	35.3%	36.5%			
Active Share	79.0%				
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## RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### Q2 EAGLE 2024 G

### EAGLE ASSET MANAGEMENT

**Gibbs Equity Income** 

Location St. Petersburg, FL & Memphis, TN

(Subsidiary of Raymond James Financial)

Manager(s) Michael Gibbs

Avg. # Holdings 20-30 Annual Turnover 10% - 30%

Strategy Assets \$3.6 Billion (as of 3/31/24)

AMS Assets RJCS: \$3.8 Billion PS UMA: \$331.2 Million

Model Code EAMEAMGEQ

Model Delivery Yes

Status (Account Min.) Recommended (\$50,000)

RJCS Composite Start 7/1/2019 Benchmark: S&P 500

ETF Proxy SPDR S&P 500 ETF

Avg. Fund Group Morningstar Large-cap Blend

Portfolio Manager Michael Gibbs combines both a top-down investment approach with bottom up stock analysis without adhering to a particular style box allocation. The objective is to provide equity income by combining current and growing dividend yielding stocks with appreciating share prices. The team utilizes their top down approach to determine appropriate sector and subsector exposures.

	Top 10 Holdings					
Symbol	<u>Description</u>	% Holding				
AVGO	Broadcom Inc. (Technology)	8.3%				
ETN	Eaton (Industrials)	8.1%				
MSFT	Microsoft (Technology)	7.2%				
AAPL	Apple (Technology)	7.1%				
MSI	Motorola Solutions (Technology)	6.7%				
MPC	Marathon Petroleum (Energy)	5.6%				
JPM	JPMorgan Chase & Co. (Financials)	5.4%				
MRK	Merck & Co. (Healthcare)	5.1%				
СВ	Chubb (Financials)	4.9%				
WMT	Walmart Inc. (Consumer Staples)	4.7%				
	% Weight in Top Ten Holdings	63.1%				

I	Trailing Returns*						
Ī		2nd Qtr	YTD	1 Year	3 Year	5 Year	Inception*
	Mgr. Gross	1.48%	12.73%	20.92%	12.92%	14.45%	16.37%
	Mgr. Net	0.82%	11.30%	17.86%	10.04%	11.54%	13.41%
	Avg. Fund	2.71%	13.24%	22.66%	8.91%	13.93%	16.01%
١	Benchmark	4.28%	15.29%	24.56%	10.01%	15.05%	17.16%

Trailing Standard Deviation							
		3 Year	5 Year	Inception*			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	15.27	17.21	16.61			
loss of capital.	Avg. Fund	16.00	19.14	18.65			
·	Benchmark	17.08	19.46	18.95			

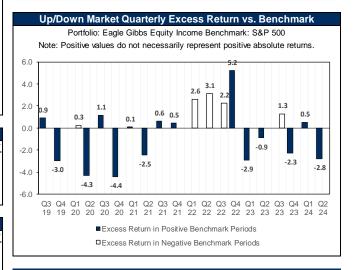
Calendar Returns							
	<u>2023</u> <u>2022</u> <u>2021</u> <u>2020</u> <u>2019</u> <u>2018</u>						
Mgr. Gros	s 20.96%	-6.41%	27.17%	11.14%	27.62%	N/A	
Mgr. N	et 17.90%	-8.83%	23.97%	8.30%	24.40%	N/A	
Avg. Fur	d 23.40%	-15.93%	26.97%	16.64%	30.11%	N/A	
Benchma	rk 26.29%	-18.11%	28.71%	18.40%	31.49%	N/A	

Modern Portfolio Theory Stats							
<u>Alpha Beta R<sup>2</sup> Sharpe IR</u>							
5 Year	1.08	0.86	0.94	0.71	0.24		
5.5 Year	1.33	0.85	0.93	0.85	0.30		

Current Style Allocation							
Value Blend Growth							
> 46.5 E	3il.	51%	14%	26%	Large-cap		
6.4 to 46.5 Bil. 4% 5%				0%	Mid-cap		
< 6.4 E	4 Bil 0% 0% Small-				Small-cap		
Stocks	95%			Foreign	0.0%		
Bonds	0%	Med. Market Cap (M) \$141,777					
Cash	5%	Wtd. Med. Market Cap (M) \$154,107					

Top 10 Sector Weights					
<u>Sectors</u>	<u>Manager</u>	ETF Proxy			
Information Technology	32.5%	32.3%			
Financials	13.2%	12.4%			
Industrials	12.1%	8.2%			
Health Care	10.8%	11.8%			
Energy	8.7%	3.7%			
Consumer Discretionary	8.2%	10.0%			
Consumer Staples	4.7%	5.8%			
Communication Services	4.6%	9.4%			
Materials	3.0%	2.2%			
Utilities	2.2%	2.3%			
% Weight In Top 3 Sectors	57.9%	52.8%			

Portfolio Characteristics					
	<u>Manager</u>	ETF Proxy			
Yield	2.2%	1.3%			
Trailing 12 Month P/E	26.9	32.8			
Forward 12 Month P/E	20.1	26.0			
Price/Book	6.5	8.6			
Price/Sales	4.6	6.0			
Price/Cash Flow	18.4	21.9			
P/E-to-Growth (PEG)	2.6	1.8			
Return on Equity	18.3%	27.3%			
Long-term Growth Rate	9.7%	12.0%			
Debt to Capital	39.7%	36.5%			
Active Share	77.3%				



### RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

<sup>\*</sup>Strategy Inception 1/1/2019

#### **EAGLE ASSET MANAGEMENT**

#### International ADR

Location San Diego, CA

(subsidiary of Raymond James Financial)

Manager(s) David Vaughn, Alex Turner, Gashirai Zengeni

Avg. # Holdings 60 - 100 Annual Turnover 40% - 80%

Firm Assets \$32.7 Billion (as of 3/31/24)
Strategy Assets \$26.0 Million (as of 3/31/24)

AMS Assets RJCS: \$10.5 Million PS UMA: \$2.6 Million

Model Code EAMEAMADR

Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 1/1/2014
Benchmark: MSCI EAFE

ETF Proxy iShares MSCI EAFE ETF
Avg. Fund Group Morningstar Foreign Stock

The Eagle International ADR selection process starts with quantitative tools that provide confidence that opportunities fit within the team's philosophy, but the team believes that the subjective nature of investing requires the steady hand of an experienced professional. The long-tenured team uses its judgment and expertise to confirm potential investment ideas uncovered by the process.

	Top 10 Holdings					
Symbol	<u>Description</u>	% Holding				
NVO	Novo Nordisk (Denmark)	4.3%				
ASML	ASML Holdings (Netherlands)	2.5%				
NVS	Novartis (Switzerland)	2.3%				
RYCEY	Rolls-Royce (UK)	2.2%				
SAP	SAP (Germany)	2.2%				
HSBC	HSBC (UK)	2.2%				
ITOCY	Itochu (Japan)	1.7%				
MFG	Mizuho Financial Group Inc Sponsored ADR (Japan)	1.5%				
SHEL	Shell plc (UK)	1.5%				
TGOPY	3i Group plc Unsponsored ADR (UK)	1.5%				
	% Weight in Top Ten Holdings	21.8%				

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year	
Mgr. Gross	1.50%	9.41%	17.22%	6.85%	9.43%	6.42%	
Mgr. Net	0.84%	8.01%	14.25%	4.12%	6.63%	3.70%	
Avg. Fund	0.50%	6.12%	12.07%	2.76%	7.27%	5.39%	
Benchmark	-0.42%	5.34%	11.54%	2.89%	6.46%	4.33%	

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	18.29	20.55	16.46			
loss of capital.	Avg. Fund	17.04	20.18	16.33			
·	Benchmark	17.76	20.13	16.32			

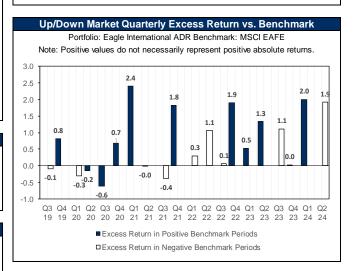
	Calendar Returns						
Ì		2023	2022	2021	2020	2019	2018
	Mgr. Gross	21.78%	-11.64%	15.39%	7.25%	23.98%	-13.69%
	Mgr. Net	18.70%	-13.94%	12.45%	4.50%	20.85%	-15.93%
	Avg. Fund	17.98%	-14.47%	11.25%	10.64%	23.17%	-13.30%
	Benchmark	18 24%	-14 45%	11.26%	7.82%	22.01%	-13 79%

Modern Portfolio Theory Stats						
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	Sharpe	<u>IR</u>	
5 Year	2.81	1.02	0.99	0.35	1.50	
10 Year	2.04	1.00	0.98	0.30	0.98	

Current Style Allocation							
		Value	Blend	Growth	_		
> 46.5 E	3il.	34%	25%	30%	Large-cap		
6.4 to 46.5	5 Bil.	0%	3%	3%	Mid-cap		
< 6.4 E	< 6.4 Bil		0%	0%	Small-cap		
Stocks	98%	Emerging Markets 4.8%					
Bonds	0%	Med. Market Cap (M) \$48,999					
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$69,417		

Top 5 Sector / C	Top 5 Sector / Country Weights						
Sectors	<u>Manager</u>	ETF Proxy					
Financials	21.5%	19.9%					
Health Care	15.2%	13.4%					
Industrials	14.7%	16.8%					
Consumer Discretionary	13.0%	11.4%					
Information Technology	13.0%	9.5%					
% Weight In Top 5 Sectors	77.4%	71.1%					
Countries							
Japan	25.0%	22.8%					
United Kingdom	17.6%	14.9%					
Switzerland	8.7%	9.7%					
France	7.9%	11.1%					
Germany	<u>7.4%</u>	<u>8.5%</u>					
% Weight in Top 5 Countries	66.6%	67.0%					

Portfolio Characteristics						
	<u>Manager</u>	ETF Proxy				
Yield	3.0%	3.0%				
Trailing 12 Month P/E	16.1	19.7				
Forward 12 Month P/E	13.5	16.6				
Price/Book	2.0	2.4				
Price/Sales	1.7	2.1				
Price/Cash Flow	11.9	13.5				
P/E-to-Growth (PEG)	1.7	1.8				
Return on Equity	14.9%	14.9%				
Long-term Growth Rate	9.1%	9.1%				
Debt to Capital	27.4%	27.5%				



## RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### **EAGLE ASSET MANAGEMENT**

### Large-cap Core

Location San Diego, CA

(subsidiary of Raymond James Financial)

Manager(s) Frank Feng, Ed Wagner

 Avg. # Holdings
 70 - 90

 Annual Turnover
 40% - 100%

Firm Assets \$32.7 Billion (as of 3/31/24) Strategy Assets \$839.3 Million (as of 3/31/24)

AMS Assets RJCS: \$370.9 Million PS UMA: \$30.7 Million

UMA: \$36.4 Million

Model Code EAMEAMLC
Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 1/1/2010 Benchmark: S&P 500

ETF Proxy SPDR S&P 500 ETF

Avg. Fund Group Morningstar Large-cap Blend

Eagle Asset Management's Large-cap Core philosophy employs two core beliefs about investing. First, that all companies, industries, sectors and economies move in cycles. Second, most people inefficiently react to these cycles.

The selection process starts with quantitative tools that provide confidence that opportunities fit within the team's philosophy, but the team believes that the subjective nature of investing requires the steady hand of an experienced professional. The long-tenured team uses its judgment and expertise to confirm potential investment ideas uncovered by the process.

	Top 10 Holdings	
Symbol	Description	% Holding
MSFT	Microsoft (Technology)	8.7%
NVDA	Nvidia (Technology)	7.6%
AAPL	Apple (Technology)	6.2%
META	Meta Platforms Inc Class A (Communication Services)	4.2%
AMZN	Amazon.com (Consumer Discretionary)	3.6%
MCK	McKesson (Healthcare)	2.7%
BAC	Bank of America (Financials)	2.7%
JPM	JPMorgan Chase & Co. (Financials)	2.6%
AVGO	Broadcom Inc. (Technology)	2.3%
GOOGL	Alphabet Class A (Communication Services)	2.2%
	% Weight in Top Ten Holdings	42.8%

	Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year	
Mgr. Gross	6.12%	22.10%	32.05%	12.29%	16.71%	13.40%	
Mgr. Net	5.44%	20.57%	28.73%	9.43%	13.74%	10.51%	
Avg. Fund	2.71%	13.24%	22.66%	8.91%	13.93%	11.87%	
Benchmark	4.28%	15.29%	24.56%	10.01%	15.05%	12.86%	

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	18.20	20.56	16.58			
loss of capital.	Avg. Fund	16.00	19.14	15.41			
·	Benchmark	17.08	19.46	15.66			

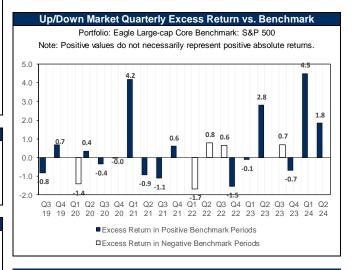
	Calendar Returns					
	2023	2022	2021	2020	2019	2018
Mgr. Gross	29.55%	-19.40%	31.89%	16.25%	27.72%	-6.81%
Mgr. Net	26.29%	-21.51%	28.58%	13.30%	24.50%	-9.22%
Avg. Fund	23.40%	-15.93%	26.97%	16.64%	30.11%	-5.07%
Benchmark	26.29%	-18.11%	28.71%	18.40%	31.49%	-4.38%

Modern Portfolio Theory Stats							
	<u>Alpha</u>	Beta	<u>R</u> <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>		
5 Year	1.16	1.04	0.97	0.71	0.33		
10 Year	0.21	1.04	0.96	0.72	0.06		

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	18%	16%	47%	Large-cap	
6.4 to 46.5	5 Bil.	12%	4%	3%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
Stocks	99%			Foreign	0.00/	
		Foreign 0.0%				
Bonds	0%	Med. Market Cap (M) \$125,357				
Cash	1%	Wtd.	Med. Mark	et Cap (M	\$313,548	

Top 10 Sector Weights					
Sectors	<u>Manager</u>	ETF Proxy			
Information Technology	34.5%	32.3%			
Financials	15.6%	12.4%			
Health Care	12.8%	11.8%			
Communication Services	12.4%	9.4%			
Consumer Discretionary	9.2%	10.0%			
Industrials	7.5%	8.2%			
Consumer Staples	3.0%	5.8%			
Energy	2.9%	3.7%			
Utilities	0.8%	2.3%			
Materials	0.7%	<u>2.2%</u>			
% Weight In Top 3 Sectors	62.9%	56.4%			

Portfolio Characteristics					
	<u>Manager</u>	ETF Proxy			
Yield	1.2%	1.3%			
Trailing 12 Month P/E	31.1	32.8			
Forward 12 Month P/E	24.9	26.0			
Price/Book	8.7	8.6			
Price/Sales	5.6	6.0			
Price/Cash Flow	21.0	21.9			
P/E-to-Growth (PEG)	1.4	1.8			
Return on Equity	27.4%	27.3%			
Long-term Growth Rate	13.7%	12.0%			
Debt to Capital	34.9%	36.5%			
Active Share	47.6%				



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### **EAGLE ASSET MANAGEMENT**

Large-cap Core Balanced

Location San Diego, CA

(subsidiary of Raymond James Financial)

Manager(s) Frank Feng, James Camp

Avg. # Holdings 70 - 100 Annual Turnover < 100%

 Firm Assets
 \$32.7 Billion (as of 3/31/24)

 Strategy Assets
 \$566.2 Million (as of 3/31/24)

 AMS Assets
 RJCS: \$540.3 Million

Model Code JCBLCGB4T

Model Delivery No

Status (Account Min.) Recommended (\$250,000)

RJCS Composite Start 1/1/2010

Benchmark: 60% S&P 500 / 40% BBIGC
ETF Proxy SPDR S&P 500 ETF

Avg. Fund Group 60% Large-cap Blend / 40% Interm. Bond

Eagle Asset Management's Large-cap Core Balanced philosophy employs two core beliefs about investing. First, that all companies, industries, sectors and economies move in cycles. Second, most people inefficiently react to these cycles.

The selection process starts with quantitative tools that provide confidence that opportunities fit within the team's philosophy, but the team believes that the subjective nature of investing requires the steady hand of an experienced professional. The long-tenured team uses its judgment and expertise to confirm potential investment ideas uncovered by the process.

	Top 10 Holdings	
Symbol	Description	% Holding
MSFT	Microsoft (Technology)	5.7%
NVDA	Nvidia (Technology)	4.9%
AAPL	Apple (Technology)	4.0%
9128282Y5	U.S. Treasury, 2.125%, 9/30/24	2.9%
META	Meta Platforms Inc Class A (Communication Services)	2.7%
AMZN	Amazon.com (Consumer Discretionary)	2.3%
912828YS3	U.S. Treasury, 1.75%, 11/15/2029	2.2%
9128284N7	U.S Treasury, 2.875%, 5/15/28	2.0%
31418EX70	Fnma 15yr Pool ma5201 5.500% 11/01/2038	2.0%
BAC	Bank of America (Financials)	1.8%
	% Weight in Top Ten Holdings	30.4%

	Trailing Returns*					
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	4.02%	13.46%	20.85%	6.98%	10.58%	8.92%
Mgr. Net	3.35%	12.02%	17.79%	4.25%	7.76%	6.14%
Avg. Fund	1.81%	7.97%	15.01%	4.53%	8.87%	8.15%
Benchmark	2.84%	9.22%	16.17%	5.69%	9.45%	8.48%

Trailing Standard Deviation						
		3 Year	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	12.19	13.04	10.35		
	Avg. Fund	11.96	12.93	10.21		
	Benchmark	11.66	12.49	9.89		

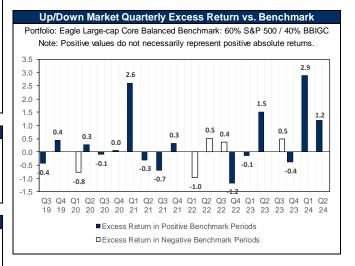
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	19.30%	-14.92%	18.02%	13.49%	19.01%	-3.40%
Mgr. Net	16.28%	-17.14%	15.03%	10.60%	15.99%	-5.89%
Avg. Fund	16.49%	-14.39%	15.44%	14.70%	21.57%	-2.56%
Benchmark	17.61%	-13.90%	15.91%	14.28%	21.30%	-2.02%

Modern Portfolio Theory Stats						
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>	
5 Year	0.92	1.03	0.97	0.65	0.42	
10 Year	0.30	1.02	0.96	0.72	0.14	

Current Style Allocation							
	Value Blend Growth						
> 46.5 E	3il.	18%	16%	47%	Large-cap		
6.4 to 46.5	6.4 to 46.5 Bil.		12% 4% 3% Mid-cap				
< 6.4 E	Bil	0%	0% 0% Small-cap				
Stocks	62%	Foreign 0.0%					
Bonds	36%	Med. Market Cap (M) \$125,357					
Cash	2%	Wtd. Med. Market Cap (M) \$313,548					

Top 10 Sector Weights					
Sectors	<u>Manager</u>	ETF Proxy			
Information Technology	34.5%	32.3%			
Financials	15.6%	12.4%			
Health Care	12.8%	11.8%			
Communication Services	12.4%	9.4%			
Consumer Discretionary	9.2%	10.0%			
Industrials	7.5%	8.2%			
Consumer Staples	3.0%	5.8%			
Energy	2.9%	3.7%			
Utilities	0.8%	2.3%			
Materials	0.7%	<u>2.2%</u>			
% Weight In Top 3 Sectors	62.9%	56.4%			

Portfolio	Portfolio Characteristics					
	<u>Manager</u>	ETF Proxy				
Yield	2.0%	1.3%				
Trailing 12 Month P/E	31.1	32.8				
Forward 12 Month P/E	24.9	26.0				
Price/Book	8.7	8.6				
Price/Sales	5.6	6.0				
Price/Cash Flow	21.0	21.9				
P/E-to-Growth (PEG)	1.4	1.8				
Return on Equity	27.4%	27.3%				
Long-term Growth Rate	13.7%	12.0%				
Debt to Capital	34.9%	36.5%				
Active Share	47.6%					



### RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### **EAGLE ASSET MANAGEMENT**

Large-cap Growth

Location San Diego, CA

(subsidiary of Raymond James Financial)

Manager(s) Ed Wagner, Amanda Freeman

 Avg. # Holdings
 70 - 90

 Annual Turnover
 25% - 75%

Firm Assets \$32.7 Billion (as of 3/31/24)
Strategy Assets \$289.5 Million (as of 3/31/24)

AMS Assets RJCS: \$81.7 Million

UMA: \$97.1 Million PS UMA: \$21.9 Million

Model Code EAMEAMLG

Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 10/1/2014

Benchmark: Russell 1000 Growth

Avg. Fund Group Morningstar Large-cap Growth

The selection process starts with quantitative tools that provide confidence that opportunities fit within the team's philosophy, but the team believes that the subjective nature of investing requires the steady hand of an experienced professional. The long-tenured team uses its judgment and expertise to confirm potential investment ideas uncovered by the process.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
NVDA	Nvidia (Technology)	11.7%
MSFT	Microsoft (Technology)	11.2%
AAPL	Apple (Technology)	10.1%
AMZN	Amazon.com (Consumer Discretionary)	5.6%
META	Meta Platforms Inc Class A (Communication Services)	5.3%
GOOG	Alphabet Class C (Communication Services)	3.2%
GOOGL	Alphabet Class A (Communication Services)	3.2%
LLY	Eli Lilly and Company (Healthcare)	2.7%
COST	Costco Wholesale (Consumer Staples)	2.1%
KLAC	KLA Corporation (Technology)	1.9%
	% Weight in Top Ten Holdings	57.1%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	<u>10 Year</u>
Mgr. Gross	8.50%	23.58%	36.19%	12.89%	19.37%	16.07%
Mgr. Net	7.82%	22.04%	32.78%	10.02%	16.34%	13.12%
Avg. Fund	5.28%	18.20%	30.59%	7.57%	16.20%	14.51%
Benchmark	8.33%	20.70%	33.48%	11.28%	19.34%	16.33%

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	21.80	22.51	18.11			
	Avg. Fund	20.92	22.47	18.01			
	Benchmark	21.95	22.77	18.28			

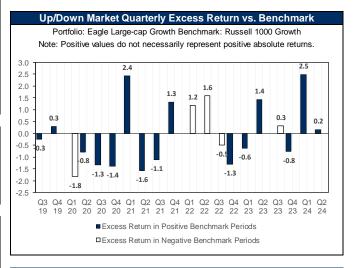
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	43.20%	-28.07%	28.94%	31.49%	33.71%	-6.07%
Mgr. Net	39.63%	-29.97%	25.70%	28.18%	30.36%	-8.50%
Avg. Fund	37.75%	-28.95%	22.07%	36.90%	33.44%	-0.81%
Benchmark	42.68%	-29.14%	27.60%	38.49%	36.39%	-1.51%

Modern Portfolio Theory Stats							
	<u>Alpha</u>	Beta	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>		
5 Year	0.32	0.98	0.99	0.76	0.12		
10 Year	0.03	0.98	0.98	0.80	0.01		

Current Style Allocation							
		Value	Blend	Growth			
> 46.5 E	3il.	4%	10%	72%	Large-cap		
6.4 to 46.5	5 Bil.	8%	4%	2%	Mid-cap		
< 6.4 E	Bil	0% 0%		0%	Small-cap		
Stocks	98%			Foreign	0.0%		
Bonds	0%	Med. Market Cap (M) \$97,916					
Cash	2%	Wtd. Med. Market Cap (M) \$1,279,206					

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	Index				
Information Technology	49.9%	46.8%				
Communication Services	14.5%	12.7%				
Consumer Discretionary	11.2%	14.1%				
Health Care	8.9%	10.1%				
Financials	7.2%	5.7%				
Industrials	5.4%	5.1%				
Consumer Staples	2.9%	3.8%				
Real Estate	0.0%	0.7%				
Materials	0.0%	0.6%				
Energy	0.0%	<u>0.5%</u>				
% Weight In Top 3 Sectors	· — — —					

Portfolio Characteristics						
	<u>Manager</u>	Index				
Yield	0.7%	0.7%				
Trailing 12 Month P/E	38.7	38.7				
Forward 12 Month P/E	31.9	31.9				
Price/Book	13.1	13.1				
Price/Sales	8.7	8.7				
Price/Cash Flow	28.4	28.4				
P/E-to-Growth (PEG)	1.5	1.7				
Return on Equity	28.0%	34.9%				
Long-term Growth Rate	16.4%	16.4%				
Debt to Capital	26.6%	35.0%				
Active Share	33.9%					



### RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### **EAGLE ASSET MANAGEMENT**

#### Mid-cap Growth

Location St. Petersburg, FL

(subsidiary of Raymond James Financial)

Manager(s) E. Mintz, C. Sassouni, D. Cavanaugh

Avg. # Holdings 60 - 90 Annual Turnover 40% - 80%

Firm Assets \$32.7 Billion (as of 3/31/24)
Strategy Assets \$2.6 Billion (as of 3/31/24)

AMS Assets RJCS: \$71.9 Million PS UMA: \$2.2 Million

Model Code EAMEAMMG

Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 1/1/2010

Benchmark: Russell Mid-cap Growth
Avg. Fund Group Morningstar Mid Growth

Eagle's Mid-cap Growth Equity program employs a thorough bottom-up stock selection to identify rapidly growing mid-cap companies that are reasonably priced. Many of these companies are selling innovative goods and services that are transforming the way people live and work, and are found in a wide range of industries. Most stocks are purchased at less than \$12 billion in market-cap. When combined with other RJCS smaller-cap managers, it is best paired with managers with value biases.

	Top 10 Holdings					
Symbol	<u>Description</u>	<u>% Holding</u>				
SNPS	Synopsys (Technology)	2.8%				
WCN	Waste Connections (Industrials)	2.4%				
ROST	Ross Stores (Consumer Discretionary)	2.2%				
WAB	Westinghouse Air Brake (Industrials)	2.2%				
ENTG	Entegris (Technology)	2.2%				
RBA	RB Global, Inc. (Industrials)	2.1%				
DXCM	DexCom (Healthcare)	2.1%				
LPLA	LPL Financial (Financials)	1.9%				
COR	Cencora, Inc. (Healthcare)	1.9%				
MPWR	Monolithic Power Systems (Technology)	1.9%				
	% Weight in Top Ten Holdings	21.8%				

		Tealli	na Datum	*		
		ıraılı	ng Returns	3"		
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-4.63%	4.12%	10.37%	-0.31%	9.67%	11.34%
Mgr. Net	-5.26%	2.78%	7.55%	-2.87%	6.86%	8.50%
Avg. Fund	-3.08%	6.43%	14.04%	-0.70%	10.40%	10.70%
Benchmark	-3.21%	5.98%	15.05%	-0.08%	9.93%	10.51%

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	17.44	23.59	19.57			
loss of capital.	Avg. Fund	18.95	24.50	19.70			
·	Benchmark	20.16	24.64	19.66			

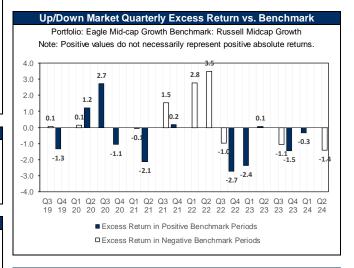
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	20.29%	-23.80%	12.38%	39.26%	35.47%	-5.02%
Mgr. Net	17.25%	-25.81%	9.52%	35.76%	32.07%	-7.48%
Avg. Fund	22.89%	-27.07%	14.99%	39.91%	34.30%	-5.15%
Benchmark	25.87%	-26.72%	12.73%	35.59%	35.47%	-4.75%

Modern Portfolio Theory Stats							
	<u>Alpha</u>	<u>Beta</u>	$R^2$	Sharpe	<u>IR</u>		
5 Year	-0.04	0.95	0.98	0.32	NM		
10 Year	0.95	0.98	0.96	0.50	0.25		

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	1%	2%	4%	Large-cap	
6.4 to 46.5	5 Bil.	15%	31%	45%	Mid-cap	
< 6.4 E	Bil	0% 1% 1%			Small-cap	
Stocks	96%	Foreign 4.4%				
Bonds	0%	Med. Market Cap (M) \$20,865				
Cash	4%	Wtd. Med. Market Cap (M) \$25,929				

Top 10 Sector Weights					
Sectors	<u>Manager</u>	<u>Index</u>			
Information Technology	23.6%	23.5%			
Industrials	20.5%	19.7%			
Health Care	15.4%	17.0%			
Consumer Discretionary	14.5%	13.8%			
Financials	10.6%	11.2%			
Energy	4.1%	4.1%			
Consumer Staples	3.6%	2.6%			
Communication Services	3.0%	4.9%			
Materials	2.5%	1.2%			
Real Estate	<u>1.8%</u>	<u>1.7%</u>			
% Weight In Top 3 Sectors	59.4%	60.1%			

Portfolio Characteristics					
	<u>Manager</u>	Index			
Yield	0.6%	0.7%			
Trailing 12 Month P/E	47.8	33.7			
Forward 12 Month P/E	36.8	30.3			
Price/Book	8.7	9.5			
Price/Sales	5.8	5.6			
Price/Cash Flow	31.3	24.3			
P/E-to-Growth (PEG)	2.1	2.5			
Return on Equity	12.6%	24.2%			
Long-term Growth Rate	15.1%	13.2%			
Debt to Capital	35.9%	41.5%			
Active Share	67.2%				



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

**RJCS Composite Start** 

Benchmark:

Avg. Fund Group

**ETF Proxy** 

### **EAGLE ASSET MANAGEMENT**

#### Municipal Strategic Income Portfolio

Location St. Petersburg, FL (subsidiary of Raymond James Financial) Manager(s) David Blount, Burt Mulford Avg. # Holdings 50 - 70 **Annual Turnover** < 50% Firm Assets \$32.7 Billion (as of 3/31/24) Strategy Assets \$2.3 Billion (as of 3/31/24) PS UMA: \$9.9 Million AMS Assets RJCS: \$1.8 Billion Model Code **JGBMSIP** Model Delivery Status (Account Min.) Recommended (\$250,000)

The Eagle Municipal Strategic Income Portfolio is a risk-focused investment program designed to seek stable and growing income as well as the potential for capital appreciation. The portfolio attempts to find and balance higher-yielding equity and tax-exempt fixed-income securities in an actively managed account. We anticipate the long-term allocation mix will approximate a 50-50 blend of stocks and bonds; however, allocations for either asset class may range from

SPDR S&P 500 ETF

35% to 65%. Typically, the cash level in the portfolio will not exceed 30%.

50% S&P 500 / 50% Bloomberg 7-Yr Muni

50% Mstar Large Blend / 50% National. Muni

4/1/2012

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
MSFT	Microsoft (Technology)	4.4%
AVGO	Broadcom Inc. (Technology)	3.5%
JPM	JPMorgan Chase & Co. (Financials)	2.7%
ORCL	Oracle (Technology)	2.5%
CVX	Chevron (Energy)	2.4%
ETN	Eaton (Industrials)	2.2%
PNC	PNC Financial Services Group (Financials)	2.2%
GS	Goldman Sachs Group (Financials)	2.2%
MRK	Merck & Co. (Healthcare)	1.9%
ADI	Analog Devices (Technology)	1.9%
	% Weight in Top Ten Holdings	25.9%

Trailing Returns*						
2nd Qtr YTD 1 Year 3 Year 5 Year						
Mgr. Gross	0.10%	4.02%	8.49%	3.69%	5.81%	5.99%
Mgr. Net	-0.55%	2.68%	5.72%	1.03%	3.11%	3.28%
Avg. Fund	1.60%	7.00%	13.46%	4.62%	8.18%	7.55%
Benchmark	1.74%	6.78%	12.93%	4.75%	8.11%	7.57%

Trailing Standard Deviation						
		3 Year	5 Year	10 Year		
Please remember that volatility does	Mgr. Gross	10.08	11.02	8.75		
not measure the risk of a permanent loss of capital.	Avg. Fund	10.73	11.58	9.00		
·	Benchmark	10.78	11.51	8.96		

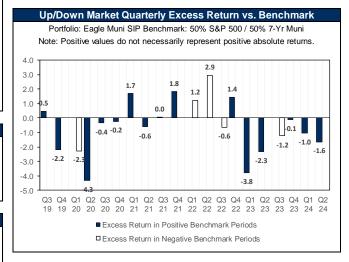
Calendar Returns						
<u>2023</u> <u>2022</u> <u>2021</u> <u>2020</u> <u>2019</u> <u>201</u>						
Mgr. Gross	7.14%	-7.18%	17.10%	4.65%	14.65%	-1.08%
Mgr. Net	4.40%	-9.58%	14.13%	1.97%	11.74%	-3.63%
Avg. Fund	14.83%	-11.54%	14.35%	12.06%	18.67%	-1.37%
Benchmark	15.28%	-11.84%	13.88%	12.30%	18.77%	-1.11%

Modern Portfolio Theory Stats						
<u>Alpha Beta R<sup>2</sup> Sharpe IR</u>						
5 Year	-1.68	0.92	0.89	0.33	NM	
10 Year	-1.02	0.92	0.87	0.51	NM	

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	38%	28%	25%	Large-cap	
6.4 to 46.5	5 Bil.	5%	3%	2%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
		<u> </u>				
Stocks	60%		Foreign 2.4%			
Bonds	33%		\$109,909			
Cash	7%	Wtd. Med. Market Cap (M) \$68,489				

Top 10 Sector Weights						
Sectors	<u>Manager</u>	ETF Proxy				
Information Technology	27.9%	32.3%				
Health Care	14.9%	11.8%				
Financials	12.5%	12.4%				
Industrials	11.1%	8.2%				
Consumer Discretionary	9.0%	10.0%				
Consumer Staples	8.1%	5.8%				
Energy	6.0%	3.7%				
Real Estate	3.5%	2.1%				
Utilities	2.7%	2.3%				
Communication Services	2.2%	9.4%				
% Weight In Top 3 Sectors	55.3%	56.4%				

Portfolio Characteristics					
	<u>Manager</u>	ETF Proxy			
Yield	3.1%	1.3%			
Trailing 12 Month P/E	27.0	32.8			
Forward 12 Month P/E	20.8	26.0			
Price/Book	5.9	8.6			
Price/Sales	5.0	6.0			
Price/Cash Flow	18.6	21.9			
P/E-to-Growth (PEG)	2.1	1.8			
Return on Equity	17.8%	27.3%			
Long-term Growth Rate	9.1%	12.0%			
Debt to Capital	39.0%	36.5%			



### RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### EAGLE ASSET MANAGEMENT

#### **Small-cap Growth**

Location St. Petersburg, FL

(subsidiary of Raymond James Financial)

Manager(s) E.Mintz, C. Sassouni, D. Cavanaugh

 Avg. # Holdings
 100 - 125

 Annual Turnover
 30% - 60%

Firm Assets \$32.7 Billion (as of 3/31/24)
Strategy Assets \$444.5 Million (as of 3/31/24)

AMS Assets RJCS: \$56.1 Million

Model Code EAMEAMSG Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 1/1/2010

Benchmark: Russell 2000 Growth

Avg. Fund Group Morningstar Small-cap Growth

The Small-cap Growth team adheres to a bottom-up stock selection philosophy and believes that smaller companies with unique business concepts or niche products may be poised for growth while remaining reasonable priced. The team generates investment ideas from many sources, including proprietary research, recommendation of colleagues, third-party research and publications. Analysts favor companies with high growth and positive catalysts that might lead to even more growth, looking for companies with what they believe are reasonable valuations.

	Top 10 Holdings						
Symbol	<u>Description</u>	% Holding					
VNOM	Viper Energy, Inc.(Energy)	2.7%					
MNDY	monday.com Ltd. (Technology)	2.5%					
RBA	RB Global, Inc. (Industrials)	2.5%					
PJT	PJT Partners (Financials)	2.4%					
ESAB	ESAB Corporation (Industrials)	2.3%					
ONTO	Onto Innovation, Inc. (Technology)	2.2%					
KWR	Quaker Houghton (Industrial)	2.1%					
MSA	MSA Safety (Industrials)	2.1%					
SUM	Summit Materials (Materials)	2.1%					
WWD	Woodward, Inc. (Industrials)	1.9%					
	% Weight in Top Ten Holdings	22.8%					

	Trailing Returns*						
							10 Year
	Mgr. Gross	-1.38%	8.57%	12.43%	-3.91%	6.65%	7.82%
	Mgr. Net	-2.02%	7.18%	9.57%	-6.39%	3.92%	5.07%
	Avg. Fund	-2.16%	5.62%	11.01%	-2.86%	8.81%	9.76%
	Benchmark	-2.92%	4.44%	9.14%	-4.86%	6.17%	7.39%

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	16.96	25.50	20.90			
loss of capital.	Avg. Fund	17.84	26.68	21.77			
	Benchmark	18.49	27.33	22.42			

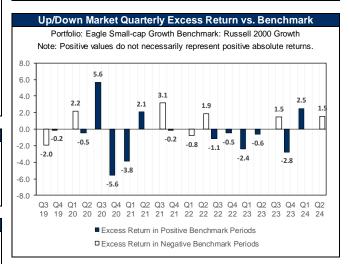
	Calendar Returns					
	2023	2022	2021	2020	2019	2018
Mgr. Gross	14.25%	-26.53%	4.24%	39.10%	24.84%	-8.04%
Mgr. Net	11.34%	-28.47%	1.57%	35.60%	21.68%	-10.42%
Avg. Fund	18.33%	-26.69%	13.04%	39.33%	29.72%	-4.42%
Benchmark	18.66%	-26.36%	2.83%	34.63%	28.48%	-9.31%

Modern Portfolio Theory Stats							
		<u>Alpha</u>	<u>Beta</u>	$R^2$	<u>Sharpe</u>	<u>IR</u>	
	5 Year	0.62	0.92	0.97	0.18	0.13	
	10 Year	0.79	0.91	0.96	0.30	0.19	

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	Bil.	0%	0%	0%	Large-cap	
6.4 to 46.5	6.4 to 46.5 Bil.		9%	10%	Mid-cap	
< 6.4 B	< 6.4 Bil		16%	49%	Small-cap	
					_	
Stocks	97%			Foreign	2.5%	
Bonds	0%	Med. Market Cap (M) \$5,119				
Cash	3%	Wtd. Med. Market Cap (M) \$6,068				

Top 10 Sector Weights							
Sectors	<u>Manager</u>	<u>Index</u>					
Health Care	22.2%	21.6%					
Industrials	21.8%	19.9%					
Information Technology	20.3%	24.0%					
Consumer Discretionary	11.5%	10.4%					
Financials	6.8%	5.9%					
Energy	6.3%	4.6%					
Materials	4.7%	4.0%					
Consumer Staples	3.7%	4.8%					
Real Estate	1.7%	1.4%					
Communication Services	0.9%	2.0%					
% Weight In Top 3 Sectors	64.3%	65.5%					

Portfolio Characteristics						
	<u>Manager</u>	Index				
Yield	0.6%	0.6%				
Trailing 12 Month P/E	36.9	28.0				
Forward 12 Month P/E	27.1	22.9				
Price/Book	5.8	4.8				
Price/Sales	3.9	3.2				
Price/Cash Flow	21.5	18.4				
P/E-to-Growth (PEG)	1.5	1.4				
Return on Equity	8.4%	12.7%				
Long-term Growth Rate	15.8%	15.0%				
Debt to Capital	34.5%	32.5%				
Active Share	80.7%					



## RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### **EAGLE ASSET MANAGEMENT**

SMID-cap Select

Location Waterbury, VT

(subsidiary of Raymond James Financial)

Manager(s) Jason Wulff, Matt McGeary, Matt Spitznagle,

E.G. Woods

 Avg. # Holdings
 25 - 35

 Annual Turnover
 25% - 50%

Firm Assets \$32.7 Billion (as of 3/31/24) Strategy Assets \$106.2 Million (as of 3/31/24)

AMS Assets RJCS: \$55.1 Million PS UMA: \$71.8 Million

Model Code EAMEAMESM

Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 4/1/2021 Benchmark: 4/1/2021 Russell 2500

Avg. Fund Group 50% Mstar Small Blend/50% Mstar Mid Blend

The SMID-cap team seeks to invest in high-quality small to mid-cap companies at a discount to what it perceives as fair market value. Using a consistent and repeatable investment process, the team creates an attractive risk profile designed to reduce some of the volatility inherent in these asset classes by focusing on defensive business models. The team believes that market fluctuations allow for opportunistic entry points, and a strict sell discipline allows the potential to capture returns while mitigating risk. The SMID Select strategy is a more concentrated version of the team's SMID-cap strategy.

<sup>\* -</sup> Inception date 7/1/18

	Top 10 Holdings	
Symbol	Description	% Holding
RGA	Reinsurance Group of America (Financials)	5.2%
TECH	Bio-Techne (Healthcare)	4.6%
EXLS	ExlService (Technology)	4.4%
BFAM	Bright Horizons Solutions (Consumer Discretionary)	4.2%
IEX	IDEX (Industrials)	4.2%
NICE	NICE Ltd. Sponsored ADR (Technology)	4.2%
FSV	FirstService Corp (Real Estate)	4.1%
IPAR	Inter Parfums (Cons. Staples)	4.0%
HLI	Houlihan Lokey (Financials)	4.0%
MANH	Manhattan Associates (Technology)	4.0%
	% Weight in Top Ten Holdings	42.8%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	Inception*
Mgr. Gross	-8.34%	-5.45%	-1.06%	0.08%	9.69%	9.28%
Mgr. Net	-8.96%	-6.68%	-3.61%	-2.49%	6.89%	6.49%
Avg. Fund	-2.95%	4.61%	13.29%	3.54%	10.06%	8.39%
Benchmark	-4.27%	2.35%	10.47%	-0.29%	8.31%	7.19%

Trailing Standard Deviation								
		3 Year	5 Year	Inception*				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	18.37	25.02	24.73				
loss of capital.	Avg. Fund	15.28	24.27	24.09				
·	Benchmark	16.10	25.76	25.63				

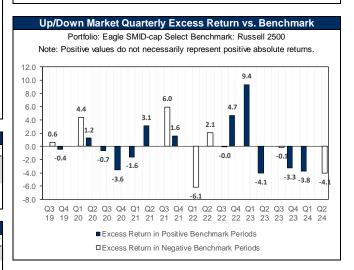
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	19.32%	-18.39%	29.18%	24.30%	32.59%	N/A
Mgr. Net	16.29%	-20.53%	25.97%	21.15%	29.26%	N/A
Avg. Fund	17.47%	-14.03%	25.39%	13.44%	26.07%	N/A
Benchmark	17.42%	-18.37%	18.18%	19.99%	27.77%	N/A

Modern Portfolio Theory Stats						
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>	
5 Year	1.71	0.93	0.91	0.30	0.22	
6 Year	2.33	0.92	0.91	0.29	0.31	

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	0%	0%	4%	Large-cap	
6.4 to 46.5	5 Bil.	26% 31% 8%		Mid-cap		
< 6.4 E	< 6.4 Bil		5%	21%	Small-cap	
Stocks	98%			Foreign	8.3%	
Bonds	0%	Med. Market Cap (M) \$6,853				
Cash	2%	Wtd. Med. Market Cap (M) \$6,853				

Top 10 Sector Weights			
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>	
Financials	21.9%	16.1%	
Industrials	18.2%	20.3%	
Information Technology	17.9%	13.5%	
Health Care	10.3%	11.5%	
Materials	9.0%	5.4%	
Communication Services	5.3%	2.4%	
Energy	4.9%	5.3%	
Consumer Discretionary	4.3%	12.7%	
Real Estate	4.1%	6.5%	
Consumer Staples	4.0%	3.3%	
% Weight In Top 3 Sectors	58.0%	49.9%	

<u>Manager</u> 1.1%	<u>Index</u> 1.4%
1.1%	1 4%
	1.470
28.9	22.3
24.2	19.0
3.8	3.0
3.6	2.3
18.0	13.3
1.6	1.5
14.0%	12.1%
10.8%	11.1%
20.7%	36.8%
97.3%	
	3.8 3.6 18.0 1.6 14.0% 10.8% 20.7%



### RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### **EAGLE ASSET MANAGEMENT**

SMID-cap Strategy

Location Waterbury, VT

(subsidiary of Raymond James Financial)

Manager(s) Jason Wulff, Matt McGeary, Matt Spitznagle,

E.G. Woods

Avg. # Holdings 50 - 70 Annual Turnover 25% - 50%

Firm Assets \$32.7 Billion (as of 3/31/24) Strategy Assets \$428.2 Million (as of 3/31/24)

AMS Assets RJCS: \$218.7 Million PS UMA: \$80.5 Million

Model Code EAMEAMSMC

Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 1/1/2010 Benchmark: Russell 2500

Avg. Fund Group 50% Mstar Small Blend/50% Mstar Mid Blend

The SMID-cap team seeks to invest in high-quality small to mid-cap companies at a discount to what it perceives as fair market value. Using a consistent and repeatable investment process, the team creates an attractive risk profile designed to reduce some of the volatility inherent in these asset classes by focusing on defensive business models. The team believes that market fluctuations allow for opportunistic entry points, and a strict sell discipline allows the potential to capture returns while mitigating risk.

	Top 10 Holdings					
Symbol	<u>Description</u>	% Holding				
RGA	Reinsurance Group of America (Financials)	3.4%				
TECH	Bio-Techne (Healthcare)	3.2%				
BFAM	Bright Horizons Solutions (Consumer Discretionary)	2.9%				
GMED	Globus Medical (Healthcare)	2.9%				
EXLS	ExlService (Technology)	2.8%				
LECO	Lincoln Electric (Industrials)	2.4%				
AAON	AAON (Industrials)	2.4%				
PBH	Prestige Consumer (Healthcare)	2.3%				
NICE	NICE Ltd. Sponsored ADR (Technology)	2.3%				
IPAR	Inter Parfums (Cons. Staples)	2.3%				
	% Weight in Top Ten Holdings	26.8%				

		Traili	ng Return:	s*		
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-6.68%	-2.62%	2.67%	0.24%	10.11%	9.77%
Mgr. Net	-7.30%	-3.88%	0.04%	-2.34%	7.30%	6.97%
Avg. Fund	-2.95%	4.61%	13.29%	3.54%	10.06%	8.58%
Benchmark	-4.27%	2.35%	10.47%	-0.29%	8.31%	7.99%

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	16.41	22.88	18.81			
	Avg. Fund	15.28	24.27	19.29			
·	Benchmark	16.10	25.76	20.51			

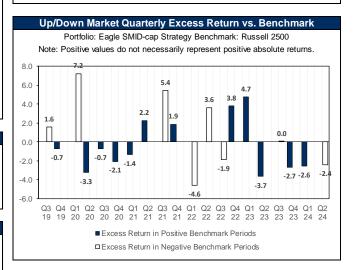
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	15.78%	-17.71%	28.07%	25.99%	33.35%	-7.73%
Mgr. Net	12.84%	-19.86%	24.84%	22.80%	30.00%	-10.13%
Avg. Fund	17.47%	-14.03%	25.39%	13.44%	26.07%	-10.75%
Benchmark	17.42%	-18.37%	18.18%	19.99%	27.77%	-10.00%

Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	<u>R</u> <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>	
5 Year	2.19	0.86	0.94	0.35	0.37	
10 Year	2.23	0.89	0.94	0.44	0.47	

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	0%	0%	2%	Large-cap	
6.4 to 46.5	5 Bil.	27%	22%	8%	Mid-cap	
< 6.4 Bil		11%	6%	24%	Small-cap	
Stocks	98%			Foreign	n 5.0%	
Bonds	0%		Med. Mark	et Cap (M)	\$5,917	
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$6,762	

Top 10 Sector Weights					
Sectors	<u>Manager</u>	<u>Index</u>			
Industrials	18.3%	20.3%			
Financials	18.3%	16.1%			
Information Technology	17.3%	13.5%			
Health Care	14.5%	11.5%			
Consumer Discretionary	9.3%	12.7%			
Materials	6.0%	5.4%			
Real Estate	5.7%	6.5%			
Energy	4.8%	5.3%			
Consumer Staples	3.3%	3.3%			
Communication Services	2.6%	2.4%			
% Weight In Top 3 Sectors	53.9%	49.9%			

Portfolio Characteristics					
	<u>Manager</u>	<u>Index</u>			
Yield	1.4%	1.4%			
Trailing 12 Month P/E	28.2	22.3			
Forward 12 Month P/E	22.5	19.0			
Price/Book	3.2	3.0			
Price/Sales	3.1	2.3			
Price/Cash Flow	17.5	13.3			
P/E-to-Growth (PEG)	1.6	1.5			
Return on Equity	13.6%	12.1%			
Long-term Growth Rate	11.5%	11.1%			
Debt to Capital	23.7%	36.8%			
Active Share	94.8%				



### RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### **EAGLE ASSET MANAGEMENT**

#### Strategic Income Portfolio

Location St. Petersburg, FL

(subsidiary of Raymond James Financial)

Manager(s) David Blount, James Camp

Avg. # Holdings 50 - 70 Annual Turnover < 50%

Firm Assets \$32.7 Billion (as of 3/31/24)
Strategy Assets \$3.4 Billion (as of 3/31/24)

AMS Assets RJCS: \$2.1 Billion PS UMA: \$38.3 Million

Model Code EAMEAMSIT

Model Delivery (Yes, under \$250,000) - (No, Over \$250,000)

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 1/1/2010

 Benchmark:
 50% S&P 500 / 50% BBIGC

 ETF Proxy
 SPDR S&P 500 ETF

Avg. Fund Group 50% Mstar Large Blend / 50% Interm. Bond

The Eagle Strategic Income Portfolio is a risk-focused investment program designed to seek stable and growing income as well as the potential for capital appreciation. The portfolio attempts to find and balance higher-yielding equity and fixed-income securities in an actively managed account. We anticipate the long-term allocation mix will approximate a 50-50 blend of stocks and bonds; however, allocations for either asset class may range from 35% to 65%. Typically, the cash level in the portfolio will not exceed 30%.

For accounts under \$250,000 at account opening, AMS will hold ETFs for the fixed income portion. Eagle maintains discretion on accounts over \$250k at account opening.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
MSFT	Microsoft (Technology)	4.2%
AVGO	Broadcom Inc. (Technology)	3.4%
JPM	JPMorgan Chase & Co. (Financials)	2.6%
ORCL	Oracle (Technology)	2.4%
CVX	Chevron (Energy)	2.3%
ETN	Eaton (Industrials)	2.1%
PNC	PNC Financial Services Group (Financials)	2.1%
GS	Goldman Sachs Group (Financials)	2.1%
91282CGT2	U.S. Treasury 3.625% 3/31/28	2.0%
91282CFV8	U.S. Treasury, 4.125% 11/15/32	1.9%
	% Weight in Top Ten Holdings	25.2%

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year	
Mgr. Gross	0.53%	4.84%	9.41%	3.23%	5.49%	5.73%	
Mgr. Net	-0.12%	3.50%	6.62%	0.59%	2.79%	3.02%	
Avg. Fund	1.59%	6.67%	13.14%	3.42%	7.55%	7.18%	
Benchmark	2.48%	7.74%	14.13%	4.58%	8.02%	7.35%	

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	9.87	10.93	8.72			
	Avg. Fund	11.01	11.47	8.99			
·	Benchmark	10.35	10.79	8.49			

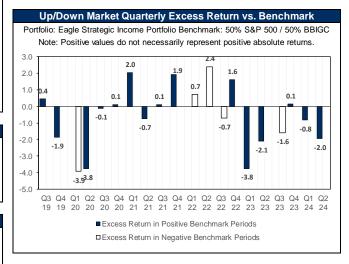
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	7.49%	-9.23%	16.47%	4.55%	15.13%	-1.20%
Mgr. Net	4.74%	-11.58%	13.52%	1.87%	12.20%	-3.74%
Avg. Fund	14.80%	-14.04%	12.67%	13.93%	19.48%	-2.00%
Benchmark	15.49%	-12.90%	12.87%	13.10%	18.81%	-1.48%

Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>	
5 Year	-2.14	0.96	0.88	0.30	NM	
10 Year	-1.29	0.96	0.86	0.48	NM	

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	38%	28%	25%	Large-cap	
6.4 to 46.5	5 Bil.	5%	3%	2%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
Stocks	60%			Foreign	2.4%	
Bonds	33%		Med. Mark	et Cap (M)	\$109,909	
Cash	7%	Wtd.	Med. Mark	et Cap (M)	\$68,489	

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	ETF Proxy				
Information Technology	27.9%	32.3%				
Health Care	14.9%	11.8%				
Financials	12.5%	12.4%				
Industrials	11.1%	8.2%				
Consumer Discretionary	9.0%	10.0%				
Consumer Staples	8.1%	5.8%				
Energy	6.0%	3.7%				
Real Estate	3.5%	2.1%				
Utilities	2.7%	2.3%				
Communication Services	2.2%	9.4%				
% Weight In Top 3 Sectors	55.3%	56.4%				

Portfolio Characteristics							
	<u>Manager</u>	ETF Proxy					
Yield	3.0%	1.3%					
Trailing 12 Month P/E	27.0	32.8					
Forward 12 Month P/E	20.8	26.0					
Price/Book	5.9	8.6					
Price/Sales	5.0	6.0					
Price/Cash Flow	18.6	21.9					
P/E-to-Growth (PEG)	2.1	1.8					
Return on Equity	17.8%	27.3%					
Long-term Growth Rate	9.1%	12.0%					
Debt to Capital	39.0%	36.5%					



### RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### EARNEST PARTNERS, LLC

#### All-cap Blend

Location Atlanta, GA

Manager(s) Paul Viera

Avg. # Holdings 50 - 70 Annual Turnover 20% - 40%

Firm Assets \$33.8 Billion (as of 3/31/24)
Strategy Assets \$65.9 Million (as of 3/31/24)

AMS Assets RJCS: \$30.0 Million PS UMA: \$1.2 Million

Model Code EAREARAVB

Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 4/1/2007 Benchmark: Russell 3000

Avg. Fund Group 50% Mstar Large Blend/ 50% Mstar Mid Blend

EARNEST Partners, based in Atlanta, is a fundamental, bottom-up investment manager, focusing on firms of all sizes for this product (large w/mid-caps). Analysis focuses on conditions they believe make a good investment: companies in attractive industries with developed strategies, talented and honest management teams, sufficient funding and strong financial results.

An important initial step in the team's process is to screen each industry to identify companies likely to outperform based on their financial characteristics and the current environment using Return Pattern Recognition®. The team collectively decides to buy and sell after in-depth research on each idea.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
SNPS	Synopsys (Technology)	4.7%
INTU	Intuit (Technology)	3.8%
AMAT	Applied Materials (Technology)	3.7%
PSN	Parsons Corp (Industrials)	3.5%
PGR	Progressive (Financials)	3.4%
ELV	Elevance Health (Healthcare)	2.8%
RCL	Royal Caribbean Group (Cons. Disc)	2.5%
TJX	TJX Companies (Consumer Discretionary)	2.5%
HXL	Hexcel (Industrials)	2.2%
EVER	EverQuote, Inc. (Communications)	2.2%
	% Weight in Top Ten Holdings	19.0%

		Traili	ng Returns	s*		
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-3.28%	4.09%	16.94%	5.75%	11.87%	11.43%
Mgr. Net	-3.91%	2.75%	13.97%	3.04%	9.02%	8.59%
Avg. Fund	-0.13%	9.75%	18.62%	6.91%	12.42%	10.49%
Benchmark	3.22%	13.56%	23.12%	8.05%	14.14%	12.15%

Trailing Standard Deviation						
		3 Year	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	15.00	20.00	16.58		
loss of capital.	Avg. Fund	15.58	20.80	16.59		
·	Benchmark	16.95	20.36	16.34		

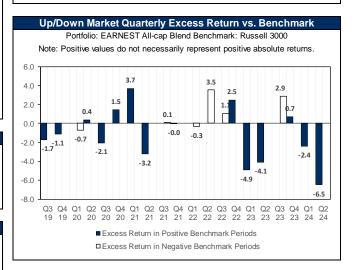
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	19.83%	-13.17%	26.19%	19.44%	31.71%	-3.97%
Mgr. Net	16.79%	-15.43%	23.00%	16.41%	28.40%	-6.45%
Avg. Fund	20.34%	-14.45%	26.09%	15.64%	28.58%	-7.55%
Benchmark	25.96%	-19.21%	25.66%	20.89%	31.02%	-5.24%

Modern Portfolio Theory Stats						
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>	
5 Year	-1.50	0.95	0.93	0.49	NM	
10 Year	-0.40	0.98	0.93	0.60	NM	

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	18%	18%	15%	Large-cap	
6.4 to 46.5	5 Bil.	26%	9%	3%	Mid-cap	
< 6.4 E	Bil	0%	9%	2%	Small-cap	
Stocks	99%			Foreign	0.0%	
Bonds	0%		Med. Mark	et Cap (M)	\$29,521	
Cash	1%	Wtd.	Med. Mark	et Cap (M)	\$45,025	

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>				
Information Technology	25.9%	30.1%				
Industrials	17.3%	9.4%				
Financials	15.9%	13.2%				
Consumer Discretionary	10.2%	10.1%				
Health Care	8.5%	11.9%				
Real Estate	7.3%	2.6%				
Communication Services	4.4%	8.8%				
Energy	4.1%	3.9%				
Materials	2.9%	2.5%				
Utilities	<u>2.1%</u>	2.2%				
% Weight In Top 3 Sectors	59.1%	52.7%				

Portfolio Characteristics						
	<u>Manager</u>	<u>Index</u>				
Yield	1.4%	1.3%				
Trailing 12 Month P/E	23.3	31.6				
Forward 12 Month P/E	18.3	25.2				
Price/Book	3.6	7.8				
Price/Sales	2.4	5.4				
Price/Cash Flow	14.5	21.6				
P/E-to-Growth (PEG)	1.8	1.8				
Return on Equity	15.8%	22.5%				
Long-term Growth Rate	10.9%	12.4%				
Debt to Capital	35.9%	36.4%				
Active Share	92.3%					



### RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### **EARNEST PARTNERS, LLC**

#### Mid-cap Blend

Location Atlanta, GA

Manager(s) Paul Viera

Avg. # Holdings 50 - 60
Annual Turnover 30% - 40%

Firm Assets \$33.8 Billion (as of 3/31/24)

Strategy Assets \$323.9 Million (as of 3/31/24)

AMS Assets RJCS: \$77.7 Million PS UMA: \$9.0 Million

Model Code EAREARMB

Model Delivery Yes
Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 7/1/2006
Benchmark: Russell Mid-cap

Avg. Fund Group Morningstar Mid-cap Blend

EARNEST Partners, based in Atlanta, is a fundamental bottom-up investment manager, focusing on mid-cap firms for this product. Analysis focuses on conditions they believe make a good investment: companies in attractive industries with developed strategies, talented and honest management teams, sufficient funding and strong financial results.

The first step in the team's process is to screen the industries to identify companies likely to outperform based on their financial characteristics and the current environment using Return Pattern Recognition®. The team collectively decides to buy and sell after in-depth research on each stock idea.

	Top 10 Holdings							
Symbol	<u>Description</u>	% Holding						
SNPS	Synopsys (Technology)	4.6%						
PGR	Progressive (Financials)	4.1%						
RCL	Royal Caribbean Group (Cons. Disc)	3.2%						
DHI	D.R. Horton (Consumer Discretionary)	3.2%						
AMAT	Applied Materials (Technology)	3.1%						
ON	ON Semiconductor (Technology)	3.1%						
ICE	Intercontinental Exchange (Financials)	2.9%						
RGA	Reinsurance Group of America (Financials)	2.8%						
FLEX	Flex (Technology)	2.7%						
TJX	TJX Companies (Consumer Discretionary)	2.6%						
	% Weight in Top Ten Holdings	32.2%						

I	Trailing Returns*						
I		2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
ı	Mgr. Gross	-4.67%	1.65%	12.31%	6.85%	11.30%	11.12%
ı	Mgr. Net	-5.30%	0.34%	9.44%	4.12%	8.46%	8.29%
	Avg. Fund	-2.98%	6.29%	14.63%	4.89%	10.80%	9.06%
١	Benchmark	-3.35%	4.96%	12.88%	2.37%	9.46%	9.04%

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	14.68	22.10	18.05			
loss of capital.	Avg. Fund	15.41	22.81	18.05			
·	Benchmark	16.57	23.19	18.33			

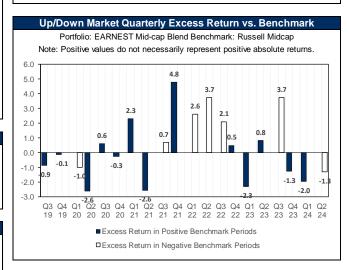
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	18.71%	-8.87%	28.56%	13.44%	32.55%	-9.42%
Mgr. Net	15.70%	-11.24%	25.32%	10.54%	29.22%	-11.77%
Avg. Fund	17.33%	-12.94%	25.15%	14.23%	27.06%	-10.01%
Benchmark	17.23%	-17.32%	22.58%	17.10%	30.54%	-9.06%

Modern Portfolio Theory Stats							
<u>Alpha Beta R<sup>2</sup> Sharpe IR</u>							
5 Year	2.11	0.94	0.96	0.41	0.49		
10 Year	2.19	0.97	0.97	0.53	0.64		

Current Style Allocation							
		Value	Blend	Growth	_		
> 46.5 E	3il.	6%	11%	9%	Large-cap		
6.4 to 46.5	5 Bil.	51%	13%	4%	Mid-cap		
< 6.4 E	Bil	1%	4%	1%	Small-cap		
Stocks	98%			Foreign	0.0%		
Bonds	0%		Med. Mark	et Cap (M)	\$13,755		
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$17,478		

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>				
Financials	23.6%	16.1%				
Information Technology	16.6%	13.7%				
Consumer Discretionary	15.4%	10.4%				
Industrials	14.6%	20.0%				
Real Estate	7.8%	7.6%				
Materials	7.0%	5.5%				
Energy	6.0%	5.1%				
Health Care	4.9%	9.3%				
Utilities	2.6%	5.4%				
Consumer Staples	<u>1.5%</u>	3.2%				
% Weight In Top 3 Sectors	55.6%	40.3%				

Portfolio Characteristics						
	<u>Manager</u>	Index				
Yield	1.7%	1.6%				
Trailing 12 Month P/E	19.0	25.9				
Forward 12 Month P/E	15.9	21.0				
Price/Book	2.9	3.6				
Price/Sales	2.0	3.0				
Price/Cash Flow	11.4	16.2				
P/E-to-Growth (PEG)	1.7	1.8				
Return on Equity	16.9%	14.8%				
Long-term Growth Rate	9.3%	10.2%				
Debt to Capital	39.1%	38.5%				
Active Share	93.7%					



### RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

Avg. Fund Group

#### **EARNEST PARTNERS, LLC**

Small- to Mid-cap Value Blend

·	
Location	Atlanta, GA
Manager(s)	Paul Viera
Avg. # Holdings Annual Turnover	50 - 60 30% - 40%
Firm Assets	\$33.8 Billion (as of 3/31/24)
Strategy Assets	\$5.0 Billion (as of 3/31/24)
AMS Assets	RJCS: \$61.8 Million PS UMA: \$8.7 Million
Model Code	EAREARSMV
Model Delivery	Yes
Status (Account Min.)	Recommended (\$70,000)
<b>RJCS Composite Start</b>	4/1/2006
Benchmark:	Russell 2500

EARNEST Partners, based in Atlanta, is a fundamental bottom-up investment manager, focusing on small to mid-cap firms for this product. Analysis focuses on conditions they believe make a good investment: companies in attractive industries with developed strategies, talented and honest management teams, sufficient funding and strong financial results.

50% Mstar Small Blend/50% Mstar Mid Blend

The first step in the team's process is to screen the industries to identify companies likely to outperform based on their financial characteristics and the current environment using Return Pattern Recognition®. The team collectively decides to buy and sell after in-depth research on each stock idea.

Top 10 Holdings							
Symbol	<u>Description</u>	% Holding					
FANG	Diamondback Energy (Energy)	4.3%					
FLEX	Flex (Technology)	3.4%					
MUR	Murphy Oil (Energy)	3.0%					
RGA	Reinsurance Group of America (Financials)	2.9%					
AYI	Acuity Brands (Industrials)	2.7%					
SNPS	Synopsys (Technology)	2.7%					
MOG.A	Moog (Industrials)	2.6%					
ENTG	Entegris (Technology)	2.5%					
CBRE	CBRE Group (Real Estate)	2.5%					
AVT	Avnet (Technology)	2.3%					
	% Weight in Top Ten Holdings	28.7%					

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-5.81%	1.45%	10.62%	4.11%	11.66%	10.48%
Mgr. Net	-6.43%	0.14%	7.80%	1.44%	8.81%	7.66%
Avg. Fund	-2.95%	4.61%	13.29%	3.54%	10.06%	8.58%
Benchmark	-4.27%	2.35%	10.47%	-0.29%	8.31%	7.99%

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	15.86	24.52	19.79			
	Avg. Fund	15.28	24.27	19.29			
·	Benchmark	16.10	25.76	20.51			

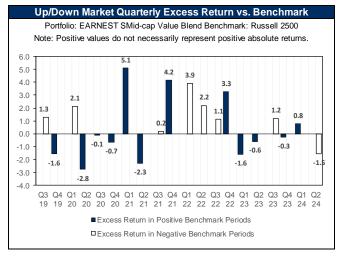
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	16.14%	-9.04%	26.02%	20.15%	31.83%	-13.09%
Mgr. Net	13.19%	-11.40%	22.84%	17.10%	28.52%	-15.36%
Avg. Fund	17.47%	-14.03%	25.39%	13.44%	26.07%	-10.75%
Benchmark	17.42%	-18.37%	18.18%	19.99%	27.77%	-10.00%

Modern Portfolio Theory Stats							
	<u>Alpha</u>	Beta	<u>R</u> 2	<u>Sharpe</u>	<u>IR</u>		
5 Year	3.38	0.94	0.97	0.39	0.78		
10 Year	2.63	0.95	0.96	0.45	0.66		

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	3%	0%	3%	Large-cap	
6.4 to 46.5	Bil.	55%	9%	Mid-cap		
< 6.4 E	Bil	8%	13%	8%	Small-cap	
					_	
Stocks	98%			Foreign	0.0%	
Bonds	0%	Med. Market Cap (M) \$6,566				
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$7,412	

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Industrials	21.3%	20.3%				
Financials	18.3%	16.1%				
Information Technology	18.2%	13.5%				
Real Estate	10.1%	6.5%				
Energy	9.1%	5.3%				
Consumer Discretionary	8.2%	12.7%				
Materials	6.8%	5.4%				
Consumer Staples	3.4%	3.3%				
Health Care	2.9%	11.5%				
Utilities	<u>1.6%</u>	2.9%				
% Weight In Top 3 Sectors	57.8%	49.9%				

Portfolio Characteristics						
	<u>Manager</u>	Index				
Yield	1.8%	1.4%				
Trailing 12 Month P/E	16.0	22.3				
Forward 12 Month P/E	13.5	19.0				
Price/Book	2.1	3.0				
Price/Sales	1.9	2.3				
Price/Cash Flow	10.1	13.3				
P/E-to-Growth (PEG)	1.3	1.5				
Return on Equity	12.0%	12.1%				
Long-term Growth Rate	8.6%	11.1%				
Debt to Capital	37.5%	36.8%				
Active Share	95.6%					



### RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

# EDGE ASSET MGMT. (Principal Asset Mngmt) Small Mid-cap Dividend Income

Location	Seattle, WA
Manager(s)	Daniel Coleman, Sarah Radecki, Lauren Choi
Ava. # Holdinas	60 - 100

Avg. # Holdings 60 - 100 Annual Turnover 15% - 45%

Firm Assets \$554.4 Billion (as of 3/31/24) Strategy Assets \$1.1 Billion (as of 3/31/24)

AMS Assets RJCS: \$91.8 Million PS UMA: \$23.7 Million

UMA: \$364.6 Million PGLPGLSMD

Model Delivery Yes

Model Code

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 1/1/2014

Benchmark: Russell 2500 Value

Avg. Fund Group 50% Mstar Mid Value/50% Mstar Small Value

The Edge investment team believes that companies that pay dividends are better stewards of capital and that management teams of dividend paying companies are less likely to engage in activities that are not accretive. The Small Mid-cap Dividend Income strategy seeks to invest in companies that have the commitment and capacity to pay dividends, can consistently grow dividends over time, and demonstrate a commitment to shareholders.

Dividends are not guaranteed and a company's future ability to pay dividends may be limited.

	Top 10 Holdings						
Symbol	Description	% Holding					
MKSI	MKS Instruments (Technology)	2.8%					
EWBC	East West Bancorp (Financials)	2.6%					
WSM	Williams-Sonoma (Cons. Discr.)	2.5%					
NVT	nVent Electric (Technology)	2.4%					
TRGP	Targa Resources (Energy)	2.4%					
GOLF	Acushnet Holdings (Consumer Discretionary)	2.3%					
LDOS	Leidos (Technology)	2.2%					
FANG	Diamondback Energy (Energy)	2.0%					
FNF	Fidelity National Financial (Financials)	2.0%					
SEM	Select Medical (Healthcare)	2.0%					
	% Weight in Top Ten Holdings	23.2%					

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year	
Mgr. Gross	-4.23%	4.03%	14.00%	6.30%	8.39%	7.79%	
Mgr. Net	-4.86%	2.69%	11.10%	3.58%	5.62%	5.03%	
Avg. Fund	-3.52%	2.88%	13.10%	5.38%	10.76%	8.42%	
Benchmark	-4.31%	1.50%	11.24%	2.15%	8.01%	6.77%	

Trailing Standard Deviation						
		3 Year	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	15.68	25.14	19.73		
loss of capital.	Avg. Fund	14.71	26.01	20.37		
	Benchmark	15.50	26.42	20.70		

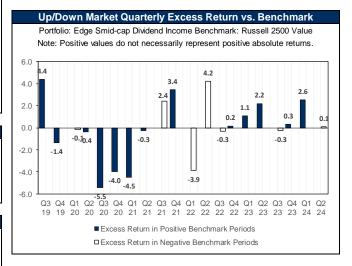
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	19.69%	-12.45%	29.62%	-4.19%	25.77%	-12.15%
Mgr. Net	16.65%	-14.73%	26.36%	-6.67%	22.60%	-14.43%
Avg. Fund	16.83%	-7.99%	32.23%	5.21%	24.69%	-12.80%
Benchmark	15.98%	-13.08%	27.78%	4.88%	23.56%	-12.36%

Modern Portfolio Theory Stats							
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>		
5 Year	0.75	0.93	0.96	0.25	0.14		
10 Year	1.29	0.93	0.96	0.32	0.31		

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	0%	2%	0%	Large-cap	
6.4 to 46.5	5 Bil.	59%	14%	Mid-cap		
< 6.4 E	< 6.4 Bil		12%	7%	Small-cap	
	<u> </u>					
Stocks	98%			Foreign	0.0%	
Bonds	0%	Med. Market Cap (M) \$8,457				
Cash	2%	Wtd. Med. Market Cap (M) \$9,194				

Top 10 Sector Weights					
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>			
Industrials	20.8%	20.6%			
Financials	18.7%	20.4%			
Consumer Discretionary	11.1%	12.3%			
Real Estate	10.5%	9.3%			
Information Technology	8.2%	8.7%			
Health Care	7.9%	7.1%			
Materials	7.2%	6.4%			
Energy	6.7%	5.9%			
Utilities	4.0%	3.8%			
Consumer Staples	2.7%	2.9%			
% Weight In Top 3 Sectors	50.7%	53.3%			

Portfolio Characteristics					
-	<u>Manager</u>	<u>Index</u>			
Yield	2.4%	1.9%			
Trailing 12 Month P/E	22.1	18.4			
Forward 12 Month P/E	17.4	16.1			
Price/Book	2.6	2.1			
Price/Sales	2.4	1.9			
Price/Cash Flow	12.2	10.8			
P/E-to-Growth (PEG)	1.6	1.5			
Return on Equity	16.2%	11.1%			
Long-term Growth Rate	9.9%	9.9%			
Debt to Capital	36.8%	36.7%			
Active Share	90.5%				



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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### **EDGEWOOD MANAGEMENT, LLC**

Large-cap Growth

Location New York, NY

Manager(s) Alan Breed

Avg. # Holdings 20 - 25 Annual Turnover 20% - 40%

Firm Assets \$37.8 Billion (as of 3/31/24)
Strategy Assets \$37.7 Billion (as of 3/31/24)
AMS Assets RJCS: \$56.3 Million

Model Code EDWLG Model Delivery No

Status (Account Min.) Recommended (Closed)

RJCS Composite Start 10/1/2016

Benchmark: Russell 1000 Growth

Avg. Fund Group Morningstar Large-cap Growth

# The Edgewood Large Cap Growth strategy is closed to new accounts due to capacity constraints.

Edgewood is committed to a coordinated team approach when making investment decisions. The Investment Committee is comprised of six Portfolio Managers, averaging 30 years of investment experience, who focus on challenging the conviction level of all stocks in the portfolio. The strategy is bottom-up in nature, seeking high quality stocks that the team can invest in for an average of a three-year holding period, resulting in a relatively low turnover and high conviction portfolio.

	Top 10 Holdings				
Symbol	<u>Description</u>	<u>% Holding</u>			
NFLX	Netflix (Comms. Services)	7.4%			
MSFT	Microsoft (Technology)	6.3%			
ASML	ASML Holdings (Technology)	6.2%			
V	Visa (Financials)	5.9%			
NOW	ServiceNow (Technology)	5.8%			
LLY	Eli Lilly and Company (Healthcare)	5.7%			
ADBE	Adobe (Technology)	5.5%			
NVDA	Nvidia (Technology)	5.2%			
INTU	Intuit (Technology)	5.1%			
UBER	Uber (Technology)	<u>5.1%</u>			
	% Weight in Top Ten Holdings	58.2%			

	Trailing Returns*					
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	2.97%	16.76%	27.81%	0.93%	14.42%	15.42%
Mgr. Net	2.27%	15.21%	24.41%	-1.81%	11.34%	12.32%
Avg. Fund	5.28%	18.20%	30.59%	7.57%	16.20%	14.51%
Benchmark	8.33%	20.70%	33.48%	11.28%	19.34%	16.33%

	Trailing Standard Deviation					
			3 Year	5 Year	10 Year	
	Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	27.07	26.88	21.09	
		Avg. Fund	20.92	22.47	18.01	
	•	Benchmark	21.95	22.77	18.28	

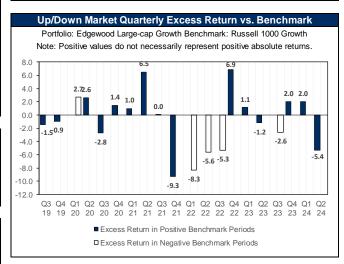
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	41.06%	-39.70%	24.98%	44.00%	34.13%	3.60%
Mgr. Net	37.33%	-41.41%	21.64%	40.19%	30.57%	0.79%
Avg. Fund	37.75%	-28.95%	22.07%	36.90%	33.44%	-0.81%
Benchmark	42.68%	-29.14%	27.60%	38.49%	36.39%	-1.51%

Modern Portfolio Theory Stats						
<u>Alpha Beta R<sup>2</sup> Sharpe IR</u>						
5 Year	-5.46	1.12	0.90	0.46	NM	
10 Year	-1.50	1.08	0.88	0.66	NM	

Current Style Allocation							
		Value	Blend	Growth	_		
> 46.5 E	3il.	5%	7%	82%	Large-cap		
6.4 to 46.5	5 Bil.	0%	Mid-cap				
< 6.4 E	Bil	0%	Small-cap				
Stocks	95%	Foreign 6.2%					
Bonds	0%	Med. Market Cap (M) \$154,708					
Cash	5%	Wtd.	Med. Mark	et Cap (M)	\$183,825		

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Information Technology	38.5%	46.8%				
Financials	17.4%	5.7%				
Health Care	15.2%	10.1%				
Consumer Discretionary	11.5%	14.1%				
Industrials	7.7%	5.1%				
Communication Services	7.4%	12.7%				
Consumer Staples	2.3%	3.8%				
Energy	0.0%	0.5%				
Materials	0.0%	0.6%				
Real Estate	0.0%	<u>0.7%</u>				
% Weight In Top 3 Sectors	71.1%	62.5%				

Portfolio Characteristics					
	<u>Manager</u>	Index			
Yield	0.6%	0.7%			
Trailing 12 Month P/E	50.0	38.7			
Forward 12 Month P/E	38.0	31.9			
Price/Book	13.6	13.1			
Price/Sales	13.2	8.7			
Price/Cash Flow	41.0	28.4			
P/E-to-Growth (PEG)	1.7	1.7			
Return on Equity	27.3%	34.9%			
Long-term Growth Rate	16.7%	16.4%			
Debt to Capital	25.8%	35.0%			
Active Share	79.2%	-			



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#### **EPOCH INVESTMENT PARTNERS, INC.**

#### **Global Equity Yield**

Location New York, NY

(marketed by Mainstay Investments)

Manager(s) Kera Van Valen

Avg. # Holdings 80 - 100 Annual Turnover 20% - 50%

Firm Assets \$34.0 Billion (as of 3/31/24) Strategy Assets \$5.9 Billion (as of 3/31/24)

AMS Assets RJCS: \$116.8 Million PS UMA: \$3.6 Million

Model Code EPOEPOGEY

Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 1/1/2011
Benchmark: MSCI World

ETF Proxy iShares MSCI World ETF

Avg. Fund Group Morningstar Global Large Stock Blend

The Epoch investment process seeks to find what they view as quality companies producing free cash flow that are run by shareholder-oriented management teams. The Epoch Global Equity Yield strategy seeks stocks with an above-average dividend yield trading at attractive prices. The investment team seeks companies with management teams that use cash flow to return value back to shareholders through cash dividends, share repurchases, or debt reduction, with lesser emphasis on acquisitions and funding or reinvesting in internal projects.

	Top 10 Holdings				
Symbol	<u>Description</u>	% Holding			
MSFT	Microsoft (USA)	2.6%			
AVGO	Broadcom Inc. (USA)	2.3%			
IBM	IBM (USA)	2.2%			
ADI	Analog Devices (USA)	2.1%			
TSM	Taiwan Semiconductor (Taiwan)	2.1%			
CCEP	Coca-Cola Europacific (UK)	2.0%			
IRM	Iron Mountain (USA)	1.9%			
AAPL	Apple (USA)	1.8%			
TTE	TotalEnergies SE (France)	1.6%			
LLY	Eli Lilly and Company (USA)	<u>1.6%</u>			
	% Weight in Top Ten Holdings	20.1%			

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	2.81%	10.23%	16.57%	8.80%	9.21%	6.80%
Mgr. Net	2.15%	8.83%	13.61%	6.02%	6.42%	4.06%
Avg. Fund	1.53%	9.02%	16.00%	5.13%	10.53%	8.90%
Benchmark	2.63%	11.75%	20.19%	6.86%	11.78%	9.16%

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	13.83	17.58	13.64				
loss of capital.	Avg. Fund	15.53	19.00	15.20				
·	Benchmark	16.72	19.64	15.78				

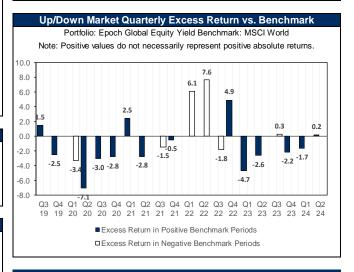
Calendar Returns							
	2023	2022	2021	2020	2019	2018	
Mgr. Gross	13.54%	-2.65%	19.17%	-1.06%	21.38%	-8.07%	
Mgr. Net	10.65%	-5.16%	16.15%	-3.61%	18.31%	-10.45%	
Avg. Fund	19.47%	-15.48%	19.12%	15.44%	27.03%	-8.72%	
Benchmark	23.79%	-18.14%	21.82%	15.90%	27.67%	-8.71%	

Modern Portfolio Theory Stats								
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	Sharpe	<u>IR</u>			
5 Year	-0.86	0.83	0.86	0.40	NM			
10 Year	-0.69	0.79	0.83	0.39	NM			

Current Style Allocation							
		Value	Blend	Growth			
> 46.5 E	3il.	42%	20%	16%	Large-cap		
6.4 to 46.5	5 Bil.	14%	5%	2%	Mid-cap		
< 6.4 E	< 6.4 Bil		0%	0%	Small-cap		
Stocks	97%	Foreign, Emerging 27.5% 2.8%					
Bonds	0%	Med. Market Cap (M) \$79,114					
Cash	3%	Wtd.	Med. Mark	et Cap (M)	\$116,993		

Top 5 Sector / C	Top 5 Sector / Country Weights							
<u>Sectors</u>	<u>Manager</u>	ETF Proxy						
Information Technology	21.8%	25.8%						
Health Care	14.4%	11.8%						
Financials	12.9%	14.8%						
Industrials	11.5%	10.7%						
Consumer Staples	9.4%	<u>6.3%</u>						
% Weight In Top 5 Sectors	70.0%	69.4%						
Countries								
United States	72.5%	72.1%						
France	5.4%	2.8%						
Canada	5.3%	3.0%						
Germany	5.0%	2.1%						
United Kingdom	<u>4.7%</u>	<u>3.7%</u>						
% Weight in Top 5 Countries	92.9%	83.8%						

Portfolio Characteristics							
	<u>Manager</u>	ETF Proxy					
Yield	3.2%	1.8%					
Trailing 12 Month P/E	20.8	29.0					
Forward 12 Month P/E	17.2	24.1					
Price/Book	3.8	6.4					
Price/Sales	2.5	4.4					
Price/Cash Flow	13.6	20.8					
P/E-to-Growth (PEG)	2.0	1.8					
Return on Equity	16.9%	18.7%					
Long-term Growth Rate	8.0%	11.0%					
Debt to Capital	41.5%	33.4%					



## RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### **EQUITY INVESTMENT CORP.**

#### Large-cap Value

Location Atlanta, GA

Manager(s) Andrew Bruner, lan Zabor

Avg. # Holdings 30 - 40 Annual Turnover 20% - 40%

Firm Assets \$3.0 Billion (as of 3/31/24)
Strategy Assets \$589.7 Million (as of 3/31/24)

AMS Assets RJCS: \$235.0 Million PS UMA: \$18.8 Million

Model Code EQUEQULV Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 10/1/2002

Benchmark: Russell 1000 Value

Avg. Fund Group Morningstar Large-cap Value

Andrew Bruner and team invest with a conservative approach in an attempt to outperform the overall market. They seek out-of-favor companies that have promising growth prospects, emphasizing quality of earnings and high return on capital and equity. The team believes the key to long-term investment success is to avoid significant losses through a flexible framework of investing in high-quality, well-managed companies using a value-oriented approach. The philosophy seeks to unearth attractively priced, well-managed and structurally sound companies while avoiding those that look inexpensive relative to their historical records but are actually in long-term structural decline ("value traps").

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
VZ	Verizon Communications (Communication Services)	4.8%
Т	AT&T (Communication Services)	4.5%
WFC	Wells Fargo & Company (Financials)	4.4%
SGOV	iShares 0-3 Month Treasury Bond ETF	4.3%
KVUE	Kenvue, Inc. (Consumer Discretionary)	3.7%
GSK	GSK plc (Healthcare)	3.4%
TTE	TotalEnergies SE (Energy)	3.2%
SNY	Sanofi (Healthcare)	3.2%
PYPL	PayPal Holdings (Financials)	3.1%
UL	Unilever (Consumer Staples)	3.1%
	% Weight in Top Ten Holdings	37.7%

	Trailing Returns*								
		2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year		
Mgr. G	ross	-2.56%	5.27%	15.06%	9.75%	12.91%	9.76%		
Mgr	r. Net	-3.20%	3.92%	12.14%	6.95%	10.04%	6.96%		
Avg.	Fund	-1.13%	7.93%	16.10%	7.85%	11.14%	9.63%		
Bench	mark	-2.17%	6.62%	13.06%	5.52%	9.01%	8.23%		

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	13.91	18.83	14.68				
	Avg. Fund	14.16	19.89	15.68				
	Benchmark	14.39	19.90	15.71				

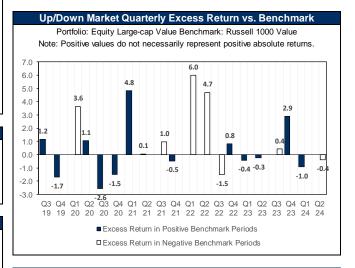
Calendar Returns							
	2023	2022	2021	2020	2019	2018	
Mgr. Gross	14.13%	2.36%	31.37%	4.86%	22.66%	-6.46%	
Mgr. Net	11.23%	-0.27%	28.07%	2.17%	19.56%	-8.88%	
Avg. Fund	13.11%	-4.81%	27.69%	4.17%	26.54%	-7.35%	
Benchmark	11.46%	-7.54%	25.16%	2.80%	26.54%	-8.27%	

ı	Modern Portfolio Theory Stats								
1		<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>			
	5 Year	4.07	0.92	0.94	0.57	0.88			
ı	10 Year	1.99	0.90	0.94	0.56	0.53			

Current Style Allocation							
		Value	Blend	Growth	_		
> 46.5 E	3il.	40%	21%	4%	Large-cap		
6.4 to 46.5	5 Bil.	28%	6%	0%	Mid-cap		
< 6.4 E	< 6.4 Bil		0%	0%	Small-cap		
Stocks	95%	Foreign 20.4%					
Bonds	0%	Med. Market Cap (M) \$51,896					
Cash	5%	Wtd. Med. Market Cap (M) \$61,106					

Top 10 Sector Weights					
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>			
Financials	32.3%	22.9%			
Consumer Staples	14.8%	7.9%			
Energy	10.7%	8.0%			
Health Care	10.2%	13.9%			
Communication Services	9.8%	4.5%			
Real Estate	6.4%	4.6%			
Materials	4.6%	4.7%			
Consumer Discretionary	4.4%	4.7%			
Industrials	4.0%	14.3%			
Information Technology	<u>2.2%</u>	<u>9.5%</u>			
% Weight In Top 3 Sectors	57.8%	38.8%			

Portfolio Characteristics				
-	<u>Manager</u>	Index		
Yield	3.4%	2.2%		
Trailing 12 Month P/E	15.4	21.1		
Forward 12 Month P/E	12.4	17.9		
Price/Book	1.9	2.7		
Price/Sales	1.9	2.5		
Price/Cash Flow	10.0	14.8		
P/E-to-Growth (PEG)	1.2	1.9		
Return on Equity	12.7%	15.1%		
Long-term Growth Rate	8.6%	8.5%		
Debt to Capital	36.4%	36.6%		
Active Share	91.9%			



### RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### FEDERATED INVESTMENT COUNSELING

#### Strategic Value Dividend

Location	Pittsburgh, PA
Manager(s)	Dan Peris
Avg. # Holdings Annual Turnover	30 - 40 10% - 30%
Firm Assets	\$771.4 Billion (as of 3/31/24)
Strategy Assets	\$8.5 Billion (as of 3/31/24)
AMS Assets	RJCS: \$1 Billion PS UMA: \$125.0 Million
	UMA: \$747.5 Million
Model Code	FICFICSV
Model Delivery	Yes
Status (Account Min.)	Recommended (\$70,000)
<b>RJCS Composite Start</b>	7/1/2003
Benchmark:	S&P 500
ETF Proxy	SPDR S&P 500 ETF
Avg. Fund Group	Morningstar Large Value

The Federated Strategic Value Dividend (Equity Income) strategy pursues income and long-term capital appreciation by investing primarily in high-yielding stocks with dividend growth potential. The strategy seeks to deliver a dividend yield that is substantially higher than the broad market, pursuing competitive performance in both up and down markets while targeting less volatility than the S&P 500 Index. Its bottom-up approach strives to emphasize high-yielding stocks, seeking reliable dividend income growth and the resulting capital appreciation. The strategy aims to offer diversification across the dividend-paying sectors of the market.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
PM	Philip Morris International (Consumer Staples)	4.6%
VZ	Verizon Communications (Communication Services)	4.5%
DUK	Duke Energy (Utilities)	4.1%
WMB	Williams Companies (Energy)	3.6%
ENB	Enbridge (Energy)	3.6%
LYB	LyondellBasell Industries (Materials)	3.5%
SNY	Sanofi (Healthcare)	3.4%
GILD	Gilead Sciences (Healthcare)	3.3%
TTE	TotalEnergies SE (Energy)	3.3%
NGG	National Grid (Utilities)	3.2%
	% Weight in Top Ten Holdings	37.1%

		Traili	ng Returns	s*		
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-0.19%	3.32%	7.42%	4.10%	5.39%	5.56%
Mgr. Net	-0.84%	1.99%	4.67%	1.44%	2.69%	2.86%
Avg. Fund	-1.13%	7.93%	16.10%	7.85%	11.14%	9.63%
Benchmark	4.28%	15.29%	24.56%	10.01%	15.05%	12.86%

Trailing Standard Deviation				
		3 Year	5 Year	10 Year
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	13.72	16.70	13.31
	Avg. Fund	14.16	19.89	15.68
	Benchmark	17.08	19.46	15.66

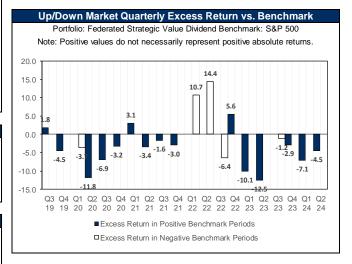
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	-2.51%	4.74%	22.82%	-7.34%	19.86%	-8.08%
Mgr. Net	-5.02%	2.05%	19.71%	-9.74%	16.82%	-10.46%
Avg. Fund	13.11%	-4.81%	27.69%	4.17%	26.54%	-7.35%
Benchmark	26.29%	-18.11%	28.71%	18.40%	31.49%	-4.38%

	Modern Port	folio Theo	ry Stats		
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>
5 Year	NM	NM	0.53	0.19	NM
10 Year	NM	NM	0.51	0.30	NM

Current Style Allocation					
		Value	Blend	Growth	_
> 46.5 E	3il.	57%	15%	3%	Large-cap
6.4 to 46.5	5 Bil.	24%	0%	0%	Mid-cap
< 6.4 E	Bil	0%	0%	0%	Small-cap
					_
Stocks	97%			Foreign	22.0%
Bonds	0%		Med. Mark	et Cap (M)	\$61,948
Cash	3%	Wtd.	Med. Mark	et Cap (M)	\$68,514

Top 10 Sector Weights					
<u>Sectors</u>	<u>Manager</u>	ETF Proxy			
Utilities	21.8%	2.3%			
Health Care	16.5%	11.8%			
Energy	15.9%	3.7%			
Consumer Staples	13.4%	5.8%			
Financials	12.7%	12.4%			
Communication Services	9.5%	9.4%			
Materials	5.2%	2.2%			
Real Estate	3.2%	2.1%			
Industrials	1.7%	8.2%			
Information Technology	<u>0.2%</u>	<u>32.3%</u>			
% Weight In Top 3 Sectors	54.1%	17.7%			

Portfolio Characteristics				
	<u>Manager</u>	ETF Proxy		
Yield	5.2%	1.3%		
Trailing 12 Month P/E	18.1	32.8		
Forward 12 Month P/E	14.8	26.0		
Price/Book	1.8	8.6		
Price/Sales	2.1	6.0		
Price/Cash Flow	7.6	21.9		
P/E-to-Growth (PEG)	2.3	1.8		
Return on Equity	11.2%	27.3%		
Long-term Growth Rate	6.0%	12.0%		
Debt to Capital	52.7%	36.5%		
Active Share	93.9%			



### RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

AMS Assets

#### FEDERATED INVESTMENT COUNSELING

International Strategic Value Dividend ADR

PS UMA: \$6.9 Million

Location	Pittsburgh, PA
Manager(s)	Jared Hoff, Dan Peris
Avg. # Holdings	30 - 40
Annual Turnover	20% - 30%
Firm Assets	\$771.4 Billion (as of 3/31/24)
Strategy Assets	\$675.6 Million (as of 3/31/24)

RJCS: \$29.3 Million

Model Code	FICFICISV
Model Delivery	Yes
Status (Account Min.)	Recommended (\$70,000)
RJCS Composite Start	1/1/2015

Benchmark: MSCI EAFE
ETF Proxy iShares MSCI EAFE ETF
Avg. Fund Group Morningstar Foreign Stock

Daniel Peris' team employs a bottom-up value style emphasizing overlooked non-US firms of large capitalizations that may outperform when the market is under stress. The International Strategic Value Dividend ADR strategy is driven by dividend growth and lower downside risk from non-U.S. companies who offer American Depositary Receipts (ADRs). The strategy offers the potential for competitive upside performance in strong market environments and the potential for lower downside risk in weak environments.

	Top 10 Holdings	
Symbol	<u>Description</u>	<u>% Holding</u>
TTE	TotalEnergies SE (France)	3.9%
SNY	Sanofi (France)	3.8%
PM	Philip Morris International (USA)	3.8%
ENB	Enbridge (Canada)	3.7%
SHEL	Shell plc (UK)	3.6%
NGG	National Grid (UK)	3.5%
NVS	Novartis (Switzerland)	3.3%
RHHBY	Roche (Switzerland)	3.1%
FTS	Fortis (Canada)	3.0%
TRP	TC Energy (Canada)	3.0%
	% Weight in Top Ten Holdings	34.6%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	0.08%	-0.05%	3.36%	3.87%	6.27%	2.70%
Mgr. Net	-0.56%	-1.34%	0.71%	1.21%	3.55%	0.06%
Avg. Fund	0.50%	6.12%	12.07%	2.76%	7.27%	5.39%
Benchmark	-0.42%	5.34%	11.54%	2.89%	6.46%	4.33%

Trailing Standard Deviation						
		3 Year	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	14.10	15.14	12.69		
loss of capital.	Avg. Fund	17.04	20.18	16.33		
	Benchmark	17.76	20.13	16.32		

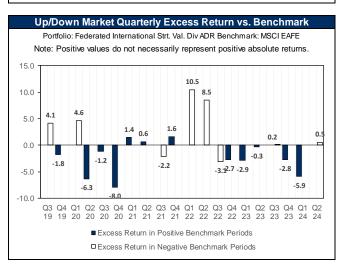
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	12.00%	-1.42%	12.68%	-0.60%	22.21%	-11.56%
Mgr. Net	9.15%	-3.96%	9.81%	-3.16%	19.12%	-13.85%
Avg. Fund	17.98%	-14.47%	11.25%	10.64%	23.17%	-13.30%
Benchmark	18.24%	-14.45%	11.26%	7.82%	22.01%	-13.79%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	Sharpe	<u>IR</u>
5 Year	0.92	0.68	0.81	0.27	0.13
10 Year	-0.76	0.67	0.73	0.09	NM

Current Style Allocation							
	Value	Blend	Growth				
> 46.5 Bil.	64%	28%	0%	Large-cap			
6.4 to 46.5 Bil.	7%	Mid-cap					
< 6.4 Bil	0%	0%	0%	Small-cap			
Stocks 97%		Emergir	ng Markets	0.9%			
Bonds 0%	Med. Market Cap (M) \$69,458						
Cash 3%	Wtd.	Med. Mark	et Cap (M)	\$75,664			

Top 5 Sector / C	Country Weights	
Sectors	<u>Manager</u>	ETF Proxy
Energy	18.4%	4.2%
Health Care	16.0%	13.4%
Consumer Staples	15.7%	8.4%
Financials	14.8%	19.9%
Utilities	14.4%	3.1%
% Weight In Top 5 Sectors	79.2%	49.0%
Countries		
Canada	26.8%	0.0%
United Kingdom	16.9%	14.9%
France	12.9%	11.1%
Switzerland	10.6%	9.7%
Germany	6.0%	8.5%
% Weight in Top 5 Countries	73.2%	44.2%

Portfolio Characteristics						
<u>Manager</u>	ETF Proxy					
5.1%	3.0%					
17.4	19.7					
14.0	16.6					
1.8	2.4					
2.1	2.1					
8.6	13.5					
1.5	1.8					
10.7%	14.9%					
5.0%	9.1%					
43.4%	27.5%					
	Manager 5.1% 17.4 14.0 1.8 2.1 8.6 1.5 10.7% 5.0%					



# RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### FRANKLIN TEMPLETON INVESTMENTS

Appreciation Balanced (70/30)

Baltimore, MD and New York, NY Location

Manager(s) Michael Kagan, Stephen Rigo

Avg. # Holdings 50 - 75 **Annual Turnover** 15% - 30%

Firm Assets \$1.6 Trillion (as of 3/31/24) Strategy Assets \$261.5 Million (as of 3/31/24)

AMS Assets RJCS: \$109.6 Million

Model Code LEGAB30 Model Delivery

Status (Account Min.) Recommended (\$100,000)

**RJCS Composite Start** 10/1/2014

Benchmark: 70% S&P 500 / 30% BB Treasury Intermediate

**ETF Proxy** SPDR S&P 500 ETF

Avg. Fund Group 70% Large-cap Blend / 30% Interm. Bond

The Franklin Templeton Appreciation Balanced strategy (formerly known as Legg Mason Appreciation Balanced) seeks long-term capital appreciation by emphasizing blue-chip growth and value stocks, while utilizing high-quality bonds to limit portfolio volatility and provide income and total return. The equity portion of the portfolio (generally 70%) is allocated to the ClearBridge Appreciation strategy, while the fixed income portion of the portfolio (typically 30%) is managed by Western's Taxable Fixed Income Team, both Franklin Templeton affiliates.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
MSFT	Microsoft (Technology)	6.3%
91282CAY7	U.S. Treasury, 0.625%, 11/30/27	3.4%
AMZN	Amazon.com (Consumer Discretionary)	3.1%
91282CHA2	U.S. Treasury 3.5% 4/30/28	3.1%
912828P46	U.S. Treasury, 1.625%, 2/15/2026	3.0%
GOOGL	Alphabet Class A (Communication Services)	2.8%
AAPL	Apple (Technology)	2.8%
91282CAE1	U.S. Treasury, 0.625%, 8/15/30	2.7%
91282CCP4	U.S. Treasury, 0.625%, 7/31/26	2.6%
BRK.B	Berkshire Hathaway (Financials)	2.6%
	% Weight in Top Ten Holdings	32.5%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	1.86%	9.19%	14.08%	5.38%	8.00%	7.84%
Mgr. Net	1.20%	7.80%	11.18%	2.68%	5.24%	5.09%
Avg. Fund	2.04%	9.28%	16.90%	5.63%	10.17%	9.11%
Benchmark	3.19%	10.63%	17.97%	6.73%	10.77%	9.48%

Trailing Standard Deviation						
		3 Year	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	10.98	12.02	9.62		
loss of capital.	Avg. Fund	12.94	14.44	11.47		
·	Benchmark	12.82	13.77	11.00		

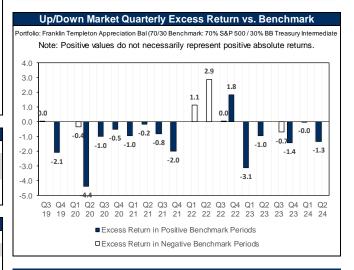
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	12.55%	-9.41%	14.49%	8.90%	19.73%	-1.00%
Mgr. Net	9.69%	-11.76%	11.58%	6.12%	16.70%	-3.55%
Avg. Fund	18.20%	-14.76%	18.26%	15.36%	23.68%	-3.15%
Benchmark	19.43%	-14.77%	18.92%	15.33%	23.28%	-2.41%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>
5 Year	-1.47	0.85	0.96	0.49	NM
10 Year	-0.43	0.85	0.94	0.66	NM

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	30%	25%	41%	Large-cap	
6.4 to 46.5	5 Bil.	1%	3%	0%	Mid-cap	
< 6.4 E	Bil	0% 0% 0%			Small-cap	
Stocks	73%			Foreign	3.6%	
Bonds	25%	Med. Market Cap (M) \$142,284				
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$313,548	

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	ETF Proxy				
Information Technology	23.8%	32.3%				
Financials	16.4%	12.4%				
Industrials	12.0%	8.2%				
Health Care	10.4%	11.8%				
Communication Services	9.9%	9.4%				
Consumer Staples	7.9%	5.8%				
Consumer Discretionary	7.0%	10.0%				
Materials	6.1%	2.2%				
Energy	3.7%	3.7%				
Utilities	<u>1.7%</u>	2.3%				
% Weight In Top 3 Sectors	52.3%	52.8%				

Portfolio Characteristics						
	<u>Manager</u>	ETF Proxy				
Yield	1.8%	1.3%				
Trailing 12 Month P/E	31.1	32.8				
Forward 12 Month P/E	25.2	26.0				
Price/Book	7.9	8.6				
Price/Sales	5.0	6.0				
Price/Cash Flow	21.0	21.9				
P/E-to-Growth (PEG)	2.1	1.8				
Return on Equity	21.1%	27.3%				
Long-term Growth Rate	11.8%	12.0%				
Debt to Capital	36.6%	36.5%				



### RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### FRANKLIN TEMPLETON INVESTMENTS

Income

Location San Ramon, CA

Manager(s) Ed Perks, Brendan Circle, Todd Bright

Avg. # Holdings 25 - 35 stocks, plus bonds and SMACS funds

Annual Turnover 50 - 75%

Firm Assets \$1.6 Trillion (as of 3/31/24)
Strategy Assets \$84.2 Billion (as of 3/31/24)
AMS Assets RJCS: \$391.8 Million

Model Code FPGFRINC

Model Delivery No Status (Account Min.) Recommended (\$250,000)

RJCS Composite Start 7/1/2023

Benchmark: 50% MSCI USA High Div/25% BB High Yield/25% BBAG

ETF Proxy iShares Core MSCI US Quality Dividend ETF

Avg. Fund Group Morningstar Moderate Allocation

The Franklin Income strategy seeks to maximize income while maintaining prospects for capital appreciation. Their investment philosophy is centered around a view that undervalued or out-of-favor securities capable of generating attractive income, while offering prospects for capital appreciation. Based on their assessments of relative value across companies' capital structures, they seek to identify those securities with the best risk-reward characteristics. Asset allocation is informed through the integration of top-down insights and bottom-up, company specific fundamental research. The result is a diversified portfolio of equity, hybrid, and fixed income securities.

<sup>\*</sup>Inception date 7/1/2019

Top 10 Holdings					
Symbol	<u>Description</u>	% Holding			
FQTIX	Franklin Templeton SMACS: Series I	31.4%			
FQTEX	Franklin Templeton SMACS: Series E	17.9%			
91282CFV8	U.S. Treasury 4.125% 11/15/2032	3.7%			
91282CFT3	U.S. Treasury 4.0% 10/31/2029	3.1%			
91282CFP1	U.S. Treasury 4.25% 10/15/2025	2.0%			
912810TL2	U.S Treasury 4.0% 11/15/2052	1.5%			
37045VAZ3	General Motors Company 5.6% 10/15/2032	1.5%			
72147KAK4	Pilgrim's Pride Corporation 6.25% 07/10/2033	1.5%			
CVX	Chevron Corporation	1.5%			
15135BAT8	Centene Corporation 4.625% 12/15/2029	<u>1.5%</u>			
	% Weight in Top Ten Holdings	58.0%			

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	Inception*
Mgr. Gross	0.63%	2.94%	8.17%	4.64%	8.18%	8.18%
Mgr. Net	-0.02%	1.61%	5.41%	1.96%	5.41%	5.41%
Avg. Fund	1.47%	7.19%	13.98%	4.00%	8.29%	8.29%
Benchmark	-0.56%	3.57%	9.63%	2.64%	4.99%	4.99%

Trailing Standard Deviation							
		3 Year	5 Year	Inception*			
Please remember that volatility does not measure the risk of a permanent loss of capital.	ividi. Gioss	9.84	12.43	12.43			
	Avg. Fund	11.15	13.45	13.45			
·	Benchmark	9.96	11.20	11.20			

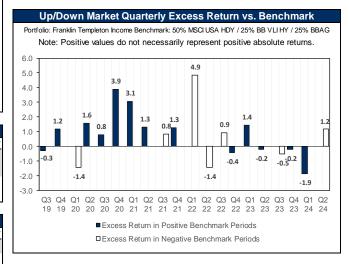
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	8.77%	-4.33%	18.62%	9.01%	N/A	N/A
Mgr. Net	6.00%	-6.80%	15.62%	6.23%	N/A	N/A
Avg. Fund	14.78%	-12.68%	15.43%	12.63%	N/A	N/A
Benchmark	8.28%	-8.00%	11.44%	4.62%	N/A	N/A

Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>
5 Year	2.93	1.08	0.93	0.48	0.86
10 Year	N/A	N/A	N/A	N/A	N/A

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	92%	4%	4%	Large-cap	
6.4 to 46.5	5 Bil.	0%	0%	0%	Mid-cap	
< 6.4 Bil		0%	0%	0%	Small-cap	
Stocks	39%			Foreign	1.4%	
Bonds	59%	Med. Market Cap (M) \$158,095				
Cash	2%	Wtd. Med. Market Cap (M) \$177,022				

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	ETF Proxy				
Financials	19.2%	9.1%				
Health Care	15.6%	13.4%				
Utilities	12.8%	3.5%				
Information Technology	12.1%	17.3%				
Energy	10.4%	11.6%				
Consumer Staples	9.7%	16.0%				
Industrials	8.9%	14.9%				
Materials	4.6%	1.6%				
Consumer Discretionary	4.0%	9.0%				
Communication Services	<u>2.8%</u>	<u>3.5%</u>				
% Weight In Top 3 Sectors	47.6%	26.1%				

Portfolio Characteristics						
-	<u>Manager</u>	ETF Proxy				
Yield	5.8%	2.9%				
Trailing 12 Month P/E	20.1	21.6				
Forward 12 Month P/E	16.7	17.4				
Price/Book	4.2	5.0				
Price/Sales	2.5	2.8				
Price/Cash Flow	11.1	15.8				
P/E-to-Growth (PEG)	1.0	2.1				
Return on Equity	18.0%	19.8%				
Long-term Growth Rate	7.0%	7.5%				
Debt to Capital	46.9%	45.3%				



### RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### FULLER & THALER ASSET MANAGEMENT, INC.

**Behavioral Mid-cap Value** 

Location San Mateo, CA

Manager(s) David Potter, Ryam Lee

Avg. # Holdings 60 - 80 Annual Turnover 20% - 40%

Firm Assets \$23.8 Billion (as of 3/31/24)
Strategy Assets \$574.5 Million (as of 3/31/24)

AMS Assets RJCS: \$11.1 Million PS UMA: \$1.8 Million

Model Code FTHFTHMCV

Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 1/1/2023

Benchmark: Russell Midcap Value
Avg. Fund Group Morningstar Mid-cap Value

The Fuller & Thaler Behavioral Mid-cap strategy is designed to provide long term capital appreciation by focusing exclusively on capitalizing on behavioral biases that may cause the market to overreact to negative news or losses or underreact to positive information on a company. The team invests in middle capitalization companies with significant insider buying or stock repurchases, positive earnings surprise with upward revisions and reasonable fundamentals.

<sup>\*</sup>Inception Date 1/1/2018

	Top 10 Holdings	
Symbol	Description	% Holding
FIS	Fidelity National Info. (Technology)	4.7%
GPN	Global Payments (Technology)	4.3%
FCNCA	First Citizens BancShares (Financials)	3.5%
CFG	Citizens Financial Group (Financials)	3.1%
DOC	Healthpeak Properties (Real Estate)	3.1%
BERY	Berry Global Group (Consumer Staples)	2.8%
KEY	KeyCorp (Financials)	2.7%
UHAL.B	U-Haul Holding Comp Non-Voting (Cons. Discr.)	2.7%
ARMK	Aramark (Consumer Discretionary)	2.6%
EG	Everest Group, Ltd. (Financials)	2.6%
	% Weight in Top Ten Holdings	32.1%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	Inception*
Mgr. Gross	-5.01%	2.15%	14.80%	4.39%	10.38%	9.13%
Mgr. Net	-5.64%	0.83%	11.88%	1.71%	7.56%	6.34%
Avg. Fund	-3.44%	4.43%	13.31%	6.23%	10.66%	8.59%
Benchmark	-3.40%	4.54%	11.98%	3.65%	8.49%	7.04%

Trailing Standard Deviation						
		3 Year	5 Year	Inception*		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	14.59	24.64	22.94		
loss of capital.	Avg. Fund	14.88	24.03	22.67		
·	Benchmark	15.63	23.58	22.32		

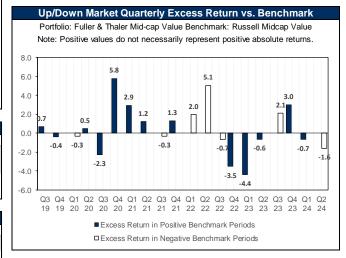
Calendar Returns						
	2023	2022	2021	2020	<u>2019</u>	<u>2018</u>
Mgr. Gross	12.47%	-8.65%	34.37%	7.56%	29.22%	-9.97%
Mgr. Net	9.61%	-11.02%	31.00%	4.80%	25.97%	-12.31%
Avg. Fund	15.27%	-7.07%	30.92%	4.50%	26.40%	-11.67%
Benchmark	12.71%	-12.03%	28.34%	4.96%	27.06%	-12.29%

Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	$R^2$	Sharpe	<u>IR</u>	
5 Year	1.73	1.03	0.96	0.33	0.33	
6.5 Year	2.01	1.01	0.96	0.30	0.42	

Current Style Allocation					
		Value	Blend	Growth	_
> 46.5 E	3il.	4%	2%	3%	Large-cap
6.4 to 46.5	5 Bil.	71%	14%	3%	Mid-cap
< 6.4 E	Bil	1%	0%	2%	Small-cap
Stocks	99%			Foreign	0.0%
Bonds	0%		Med. Mark	et Cap (M)	\$13,595
Cash	1%	Wtd.	Med. Mark	et Cap (M)	\$14,731

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>				
Financials	37.0%	18.2%				
Industrials	16.8%	20.1%				
Materials	12.3%	7.2%				
Real Estate	7.3%	10.1%				
Consumer Discretionary	7.1%	9.0%				
Utilities	4.7%	7.5%				
Health Care	4.6%	6.2%				
Consumer Staples	4.4%	3.5%				
Energy	4.1%	5.6%				
Information Technology	<u>1.6%</u>	9.7%				
% Weight In Top 3 Sectors	66.1%	45.6%				

Portfolio Characteristics					
	<u>Manager</u>	Index			
Yield	2.3%	1.9%			
Trailing 12 Month P/E	16.7	21.6			
Forward 12 Month P/E	12.6	17.8			
Price/Book	1.6	2.5			
Price/Sales	1.7	2.4			
Price/Cash Flow	8.7	13.5			
P/E-to-Growth (PEG)	1.1	1.8			
Return on Equity	11.2%	12.8%			
Long-term Growth Rate	8.4%	8.9%			
Debt to Capital	42.8%	37.2%			
Active Share	91.3%				



### RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### **FULLER & THALER ASSET MANAGEMENT, INC.**

#### **Behavioral Small-cap Equity**

Location San Mateo, CA

Manager(s) Raife Giovinazzo

 Avg. # Holdings
 60 - 100

 Annual Turnover
 20% - 50%

Firm Assets \$23.8 Billion (as of 3/31/24)
Strategy Assets \$9.9 Billion (as of 3/31/24)
AMS Assets RJCS: \$121.7 Million

Model Code FTHFTHSCC

Model Delivery Yes

Status (Account Min.) Recommended (Closed)

RJCS Composite Start 7/1/2018
Benchmark: Russell 2000

Avg. Fund Group Morningstar Small-cap Blend

# Fuller & Thaler Behavioral Small-cap Equity is closed to new investors as of 6/30/22

The Fuller & Thaler Behavioral Small-cap Equity strategy is designed to provide long term capital appreciation by focusing exclusively on capitalizing on behavioral biases that may cause the market to overreact to negative news or losses or underreact to positive information on a company. The team invests in small capitalization companies with significant insider buying or stock repurchasing, positive earnings surprise with upward revisions and reasonable fundamentals.

\*Inception Date: 1/01/2016

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
EME	EMCOR Group (Industrials)	4.0%
AYI	Acuity Brands (Industrials)	2.9%
CMC	Commercial Metals (Materials)	2.7%
MUSA	Murphy USA (Consumer Discretionary)	2.3%
TMHC	Taylor Morrison Home Corp. (Cons. Discr.)	2.1%
CHRD	Chord Energy Corporation (Energy)	2.1%
FIX	Comfort Systems (Industrials)	2.1%
CRUS	Cirrus Logic (Technology)	1.9%
UTHR	United Therapeutics (Healthcare)	1.9%
HRB	H&R Block (Cons. Discr.)	<u>1.9%</u>
	% Weight in Top Ten Holdings	24.0%

	Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	Inception*	
Mgr. Gross	-3.92%	6.88%	21.13%	9.04%	14.27%	14.16%	
Mgr. Net	-4.55%	5.51%	18.06%	6.25%	11.36%	11.25%	
Avg. Fund	-2.91%	2.94%	11.94%	2.18%	9.26%	9.93%	
Benchmark	-3.28%	1.73%	10.06%	-2.58%	6.94%	8.66%	

Trailing Standard Deviation						
		3 Year	5 Year	Inception*		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	15.87	23.74	20.47		
loss of capital.	Avg. Fund	15.23	25.88	21.70		
·	Benchmark	16.11	26.98	22.74		

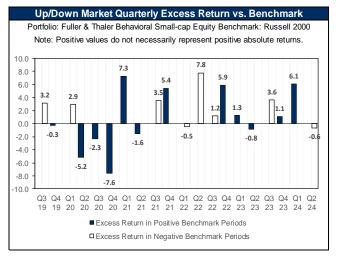
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	23.01%	-7.55%	31.45%	10.42%	29.89%	-13.16%
Mgr. Net	19.90%	-9.95%	28.15%	7.59%	26.62%	-15.43%
Avg. Fund	17.60%	-15.11%	25.56%	12.46%	25.08%	-11.54%
Benchmark	16.93%	-20.44%	14.82%	19.96%	25.53%	-11.01%

Modern Portfolio Theory Stats						
	<u>Alpha</u>	<u>Beta</u>	$R^2$	<u>Sharpe</u>	<u>IR</u>	
5 Year	7.52	0.84	0.92	0.51	1.07	
8.5 Year	6.01	0.86	0.92	0.61	0.99	

Current Style Allocation					
		Value	Blend	Growth	_
> 46.5 E	3il.	0%	0%	0%	Large-cap
6.4 to 46.5	5 Bil.	26%	23%	4%	Mid-cap
< 6.4 E	3il	20%	10%	17%	Small-cap
Stocks	96%			Foreign	0.0%
Bonds	0%		Med. Mark	et Cap (M)	\$4,865
Cash	4%	Wtd.	Med. Mark	et Cap (M)	\$6,085

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Industrials	28.9%	17.2%				
Consumer Discretionary	18.7%	10.5%				
Financials	15.8%	15.9%				
Health Care	9.8%	15.2%				
Information Technology	8.4%	15.3%				
Materials	7.8%	4.5%				
Energy	4.4%	7.5%				
Communication Services	2.5%	2.2%				
Consumer Staples	2.0%	3.5%				
Real Estate	<u>1.5%</u>	5.6%				
% Weight In Top 3 Sectors	63.4%	43.6%				

Portfolio	Characteristics	
	<u>Manager</u>	Index
Yield	1.5%	1.4%
Trailing 12 Month P/E	17.0	20.7
Forward 12 Month P/E	13.8	17.7
Price/Book	3.1	2.4
Price/Sales	1.9	2.2
Price/Cash Flow	11.9	11.9
P/E-to-Growth (PEG)	1.4	1.4
Return on Equity	20.9%	10.1%
Long-term Growth Rate	10.0%	12.0%
Debt to Capital	28.5%	30.8%
Active Share	91.6%	



## RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### FULLER & THALER ASSET MANAGEMENT, INC.

#### **Behavioral Small-Mid Core**

Location San Mateo, CA Manager(s) Raymond Lin Avg. # Holdings 40-80 **Annual Turnover** 20% - 50% Firm Assets \$23.8 Billion (as of 3/31/24)

Strategy Assets \$66.5 Million (as of 3/31/24) RJCS: \$1.2 Million

AMS Assets

Model Code **FTHFTHSMC** Model Delivery

Status (Account Min.) Recommended (\$100,000)

**RJCS Composite Start** 4/1/2024 Benchmark: Russell 2500

Avg. Fund Group 50% Mstar Small Blend/50% Mstar Mid Blend

The FullerThaler Small-Mid Core Equity strategy designed to provide long term capital appreciation by focusing on capitalizing on behavioral biases that may cause the market to overreact to old, negative information or underreact to new, positive information on a company.

\*Strategy Inception 01/01/2018

Top 10 Holdings	
Description	% Holding
Allison Transmission (Industrials)	3.9%
Teradyne (Technology)	3.5%
Cirrus Logic (Technology)	3.3%
Leidos (Technology)	3.3%
Lancaster Colony (Cons. Staples)	3.2%
Gentex (Cons. Discr.)	3.1%
Coterra Energy Inc. (Energy)	3.1%
eBay (Cons. Discr.)	3.0%
Gaming and Leisure (Real Estate)	3.0%
Brown & Brown (Financials)	2.7%
% Weight in Top Ten Holdings	32.0%
	Description Allison Transmission (Industrials) Teradyne (Technology) Cirrus Logic (Technology) Leidos (Technology) Lancaster Colony (Cons. Staples) Gentex (Cons. Discr.) Coterra Energy Inc. (Energy) eBay (Cons. Discr.) Gaming and Leisure (Real Estate) Brown & Brown (Financials)

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	Inception*
Mgr. Gross	-1.30%	7.19%	15.43%	3.41%	12.11%	10.44%
Mgr. Net	-1.94%	5.82%	12.50%	0.75%	9.25%	7.62%
Avg. Fund	-2.95%	4.61%	13.29%	3.54%	10.06%	8.42%
Benchmark	-4.27%	2.35%	10.47%	-0.29%	8.31%	7.50%

Trailing Standard Deviation							
		3 Year	5 Year	Inception*			
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	16.21	26.83	24.88			
	Avg. Fund	15.28	24.27	23.16			
	Benchmark	16.10	25.76	24.64			

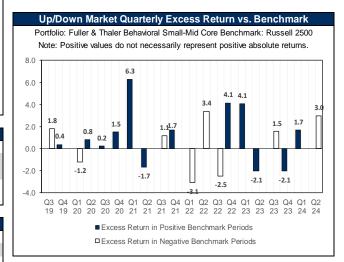
Calendar Returns							
	2023	2022	2021	<u>2020</u>	2019	<u>2018</u>	
Mgr. Gross	19.41%	-16.83%	26.30%	20.30%	27.94%	-7.86%	
Mgr. Net	16.38%	-19.00%	23.12%	17.24%	24.72%	-10.25%	
Avg. Fund	17.47%	-14.03%	25.39%	13.44%	26.07%	-10.75%	
Benchmark	17.42%	-18.37%	18.18%	19.99%	27.77%	-10.00%	

Modern Portfolio Theory Stats						
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>	
5 Year	3.64	1.02	0.97	0.37	0.71	
6.5 Year	2.94	0.99	0.96	0.33	0.54	

Current Style Allocation							
		Value	Blend	Growth	_		
> 46.5 E	3il.	0%	0%	2%	Large-cap		
6.4 to 46.	5 Bil.	48%	27%	3%	Mid-cap		
< 6.4 E	Bil	8%	2%	10%	Small-cap		
Stocks	99%			Foreign	0.0%		
Bonds	0%		Med. Mark	et Cap (M)	\$12,048		
Cash	1%	Wtd.	Med. Mark	et Cap (M)	\$12,275		

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Industrials	24.3%	20.3%				
Financials	17.1%	16.1%				
Information Technology	15.0%	13.5%				
Consumer Discretionary	9.6%	12.7%				
Health Care	8.6%	11.5%				
Real Estate	7.9%	6.5%				
Materials	7.4%	5.4%				
Consumer Staples	5.8%	3.3%				
Energy	4.1%	5.3%				
Utilities	0.3%	2.9%				
% Weight In Top 3 Sectors	56.4%	49.9%				

Manager	
ivialiagei	<u>Index</u>
1.7%	1.4%
19.6	22.3
16.1	19.0
3.3	3.0
2.5	2.3
12.1	13.3
1.6	1.6
16.8%	12.1%
8.6%	11.1%
35.5%	36.8%
96.3%	
	19.6 16.1 3.3 2.5 12.1 1.6 16.8% 8.6% 35.5%



### RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

# FULLER & THALER ASSET MANAGEMENT, INC. Small-cap Value

	2024	Oman-cap value
4		
	Location	San Mateo, CA
/		
	Manager(s)	David Potter
	Avg. # Holdings	60 - 100
	Annual Turnover	20% - 50%
	Firm Assets	\$23.8 Billion (as of 3/31/24)
	Strategy Assets	\$10.3 Billion (as of 3/31/24)
	AMS Assets	RJCS: \$113.7 Million
	Model Code	ETHETHSCV/

Model Code	FINFINSCV
Model Delivery	Yes
Status (Account Min.)	Recommended (Closed)
RJCS Composite Start	10/1/2016
Benchmark:	Russell 2000 Value
Avg. Fund Group	Morningstar Small-cap Value

#### Fuller & Thaler Small-cap Value closed to new investors effective 9/30/22

The influence of behavioral investing thought-leaders such as Nobel Prize winners Dr. Daniel Kahneman and Dr. Richard Thaler, as well as current ClO Dr. Russell Fuller, directly shape the strategic direction for Fuller & Thaler - further into the understanding of behavioral investing, and specifically, how to capitalize on it. The overarching philosophy points to efficient markets in the long-term, but inefficient markets in the short-term, as a result of human behavior. Thus, the Small-cap Value product, led by David Potter, seeks to exploit these inefficiencies and capitalize on over-reactions, market biases, and human emotions.

	Top 10 Holdings	
Symbol	<u>Description</u>	<u>% Holding</u>
CFG	Citizens Financial Group (Financials)	4.0%
KEY	KeyCorp (Financials)	3.5%
ONB	Old National Bancorp (Financials)	3.5%
FNB	F.N.B. (Financials)	3.2%
DVN	Devon Energy (Energy)	3.2%
DOC	Healthpeak Properties (Real Estate)	2.5%
BERY	Berry Global Group (Consumer Staples)	2.5%
ENSG	Ensign Group (Healthcare)	2.5%
KMPR	Kemper Corp (Financials)	2.5%
GPK	Graphic Packaging (Materials)	2.4%
	% Weight in Top Ten Holdings	29.9%
	% Weight in Top Ten Holdings	29.9

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year	
Mgr. Gross	-4.29%	1.84%	16.47%	7.05%	11.99%	9.94%	
Mgr. Net	-4.92%	0.52%	13.51%	4.31%	9.13%	7.13%	
Avg. Fund	-3.60%	1.33%	12.87%	4.52%	10.77%	8.05%	
Benchmark	-3.64%	-0.85%	10.90%	-0.53%	7.07%	6.23%	

Trailing Standard Deviation					
		3 Year	5 Year	10 Year	
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	15.58	31.58	24.18	
	Avg. Fund	14.64	28.14	22.17	
	Benchmark	15.17	28.19	22.48	

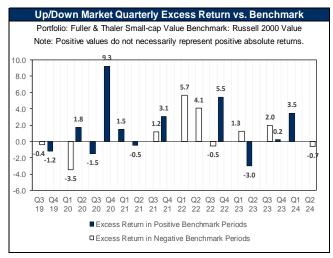
	Calendar Returns						
	2023	2022	2021	2020	2019	2018	
Mgr. Gross	15.23%	-0.94%	34.71%	5.88%	24.02%	-14.38%	
Mgr. Net	12.30%	-3.49%	31.33%	3.15%	20.88%	-16.61%	
Avg. Fund	18.40%	-8.91%	33.46%	5.67%	22.99%	-13.99%	
Benchmark	14.65%	-14.48%	28.27%	4.63%	22.39%	-12.86%	

Modern Portfolio Theory Stats					
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	Sharpe	<u>IR</u>
5 Year	4.73	1.10	0.97	0.31	0.83
10 Year	3.63	1.04	0.94	0.35	0.60

Current Style Allocation					
		Value	Blend	Growth	_
> 46.5 E	Bil.	0%	0%	0%	Large-cap
6.4 to 46.5	5 Bil.	46%	6%	0%	Mid-cap
< 6.4 E	Bil	29%	8%	11%	Small-cap
Stocks	98%			Foreign	1.5%
Bonds	0%		Med. Mark	et Cap (M)	\$3,552
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$4,654

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Financials	34.9%	26.2%				
Industrials	17.0%	14.4%				
Materials	10.0%	5.0%				
Utilities	9.1%	3.9%				
Health Care	8.7%	8.7%				
Real Estate	6.2%	9.9%				
Energy	5.2%	10.4%				
Consumer Discretionary	4.5%	10.5%				
Consumer Staples	3.0%	2.2%				
Information Technology	<u>1.0%</u>	<u>6.4%</u>				
% Weight In Top 3 Sectors	61.9%	45.6%				

Portfolio Characteristics					
	<u>Manager</u>	Index			
Yield	2.6%	2.2%			
Trailing 12 Month P/E	14.0	14.5			
Forward 12 Month P/E	12.4	13.3			
Price/Book	1.4	1.4			
Price/Sales	1.3	1.9			
Price/Cash Flow	7.3	8.2			
P/E-to-Growth (PEG)	1.1	1.3			
Return on Equity	8.3%	7.9%			
Long-term Growth Rate	7.0%	8.5%			
Debt to Capital	43.4%	29.5%			
Active Share	91.4%				



# RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### **GQG PARTNERS LLC**

U.S. Equity

Location Ft. Lauderdale, FL

Manager(s) Rajiv Jain, Sudarshan Murthy, Brian Kersmanc

Avg. # Holdings 15 - 40 Annual Turnover 50 - 150%

Firm Assets \$143.2 Billion (as of 3/31/24) Strategy Assets \$11.8 Billion (as of 3/31/24)

AMS Assets RJCS \$1.2 Bililion PS UMA: \$646.1 Million

Model Code GQPGQPUSE

Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 10/1/2022 Benchmark: S&P 500

Avg. Fund Group Morningstar Large-cap Blend

The GQG US Equity team seeks consistent, long-term outperformance while also aiming to limit downside risk. The team has developed an investment approach designed to achieve their goals based around a concept they call Forward-Looking Quality. The concept ignores the traditional investment speak of growth and value and instead focuses on investing in companies that they believe are going to be successful over the next five years and beyond.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
META	Meta Platforms Inc Class A (Communication Services)	9.5%
NVDA	Nvidia (Technology)	9.2%
LLY	Eli Lilly and Company (Healthcare)	8.7%
AAPL	Apple (Technology)	6.4%
MSFT	Microsoft (Technology)	5.8%
NVO	Novo Nordisk (Healthcare)	5.2%
AMZN	Amazon.com (Consumer Discretionary)	5.0%
AVGO	Broadcom Inc. (Technology)	4.9%
PM	Philip Morris International (Consumer Staples)	4.9%
ко	Coca-Cola (Cons. Staples)	4.8%
	% Weight in Top Ten Holdings	64.4%

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	<u>10 Year</u>	
Mgr. Gross	2.55%	25.43%	37.61%	15.55%	19.65%	16.92%	
Mgr. Net	1.89%	23.87%	34.16%	12.61%	16.62%	13.95%	
Avg. Fund	2.71%	13.24%	22.66%	8.91%	13.93%	11.87%	
Benchmark	4.28%	15.29%	24.56%	10.01%	15.05%	12.86%	

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Rease remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	18.72	18.19	14.02				
	Avg. Fund	16.00	19.14	15.41				
	Benchmark	17.08	19.46	15.66				

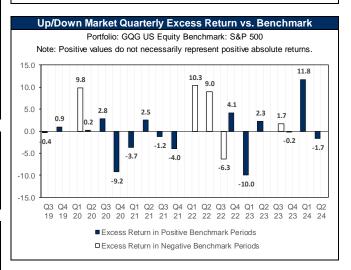
Calendar Returns							
	2023	2022	2021	2020	2019	2018	
Mgr. Gross	18.75%	-2.60%	21.05%	25.23%	28.17%	6.03%	
Mgr. Net	15.74%	-5.11%	17.98%	22.06%	24.94%	3.32%	
Avg. Fund	23.40%	-15.93%	26.97%	16.64%	30.11%	-5.07%	
Benchmark	26.29%	-18.11%	28.71%	18.40%	31.49%	-4.38%	

Modern Portfolio Theory Stats							
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>		
5 Year	NM	NM	0.63	0.96	NM		
10 Year	6.76	0.73	0.67	1.10	0.83		

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	18%	10%	69%	Large-cap	
6.4 to 46.5	5 Bil.	0%	3%	0%	Mid-cap	
< 6.4 E	< 6.4 Bil		0%	0%	Small-cap	
Stocks	99%			Foreign	7.3%	
Bonds	0%	Med. Market Cap (M) \$113,182				
Cash	1%	Wtd. Med. Market Cap (M) \$746,571				

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>				
Information Technology	37.1%	32.3%				
Communication Services	15.8%	9.4%				
Consumer Staples	14.4%	5.8%				
Health Care	13.9%	11.8%				
Utilities	8.1%	2.3%				
Consumer Discretionary	5.0%	10.0%				
Financials	3.4%	12.4%				
Energy	2.1%	3.7%				
Industrials	0.0%	8.2%				
Materials	0.0%	2.2%				
% Weight In Top 3 Sectors	67.4%	47.5%				

Portfolio Characteristics					
	<u>Manager</u>	<u>Index</u>			
Yield	0.9%	1.3%			
Trailing 12 Month P/E	32.8	32.8			
Forward 12 Month P/E	31.9	26.0			
Price/Book	12.7	8.6			
Price/Sales	9.8	6.0			
Price/Cash Flow	23.8	21.9			
P/E-to-Growth (PEG)	1.6	1.8			
Return on Equity	37.1%	27.3%			
Long-term Growth Rate	16.7%	12.0%			
Debt to Capital	38.0%	36.5%			
Active Share	64.5%				



## RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### **GUARDIAN CAPITAL, LP**

#### **Fundamental Global Equity**

Location London, UK

Manager(s) Michael Boyd, Giles Warren

Avg. # Holdings 20 - 25 Annual Turnover 10% - 20%

Firm Assets \$39.5 Billion (as of 3/31/24) Strategy Assets \$14.0 Billion (as of 3/31/24)

AMS Assets RJCS: \$318.0 Million PS UMA: \$149.8 Million

UMA: \$501.2 Million

Model Code GRDGRDFGE

Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 4/1/2019
Benchmark: MSCI World

ETF Proxy iShares MSCI World ETF

Avg. Fund Group Morningstar Global Large Stock Blend

The Guardian Capital Fundamental Global Equity investment team seeks to invest in high quality companies that can protect on the downside while remaining valuation conscious with a focus on sustainable growth driven by secular tailwinds. The team looks at a narrow range of stocks with a deep fundamental lens that typically takes a year to six months to analyze a company. Once invested, the team usually hold these companies over a longer than average investment horizon with the expectation to provide better risk adjusted returns.

<sup>\*</sup>Inception Date: 10/1/2014

	Top 10 Holdings						
Symbol	<u>Description</u>	<u>% Holding</u>					
GOOGL	Alphabet (USA)	8.0%					
ESLOY	Essilor Luxottica (France)	7.7%					
CME	CME Group (USA)	6.6%					
NVO	Novo Nordisk (Denmark)	6.3%					
BKNG	Bookings Holdings (USA)	6.2%					
MA	Mastercard (USA)	6.1%					
CL	Colgate-Palmolive (USA)	5.9%					
ACN	Accenture (USA)	5.3%					
LRLCY	L'Oreal S.A. (France)	4.6%					
MSFT	Microsoft (USA)	4.5%					
	% Weight in Top Ten Holdings	61.2%					

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	Inception*
Mgr. Gross	-1.81%	0.48%	9.11%	2.87%	9.60%	12.36%
Mgr. Net	-2.45%	-0.81%	6.32%	0.23%	6.80%	9.50%
Avg. Fund	1.53%	9.02%	16.00%	5.13%	10.53%	9.44%
Benchmark	2.63%	11.75%	20.19%	6.86%	11.78%	9.65%

Trailing Standard Deviation								
		3 Year	5 Year	Inception*				
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	17.29	18.23	14.67				
	Avg. Fund	15.53	19.00	15.31				
·	Benchmark	16.72	19.64	15.91				

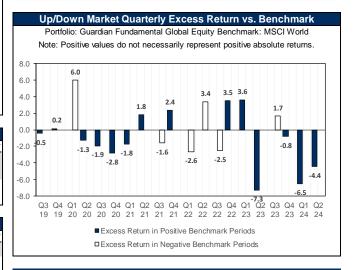
Calendar Returns							
	2023	2022	2021	2020	2019	2018	
Mgr. Gross	20.31%	-16.89%	22.46%	18.14%	29.23%	2.32%	
Mgr. Net	17.26%	-19.07%	19.37%	15.14%	26.01%	-0.30%	
Avg. Fund	19.47%	-15.48%	19.12%	15.44%	27.03%	-8.72%	
Benchmark	23.79%	-18.14%	21.82%	15.90%	27.67%	-8.71%	

Modern Portfolio Theory Stats							
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	Sharpe	<u>IR</u>		
5 Year	-0.93	0.87	0.88	0.41	NM		
9.75 Year	3.67	0.85	0.84	0.74	0.62		

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	13%	25%	50%	Large-cap	
6.4 to 46.5	5 Bil.	0%	2%	10%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
Stocks	95%		Foreign,	Emerging	30.6%	0.0%
Bonds	0%		Med. Mark	et Cap (M)	\$88,545	
Cash	5%	Wtd.	Med. Mark	et Cap (M)	\$113,884	

Top 5 Sector / 0	Country Weights	
<u>Sectors</u>	<u>Manager</u>	ETF Proxy
Health Care	25.2%	11.8%
Financials	16.9%	14.8%
Consumer Staples	16.8%	6.3%
Consumer Discretionary	12.6%	10.2%
Information Technology	9.9%	25.8%
% Weight In Top 5 Sectors	81.4%	69.0%
Countries		
United States	69.4%	72.1%
France	12.3%	2.8%
Denmark	11.9%	1.0%
United Kingdom	3.3%	3.7%
Switzerland	<u>3.1%</u>	2.4%
% Weight in Top 5 Countries	99.9%	82.1%

Portfolio Characteristics						
	<u>Manager</u>	ETF Proxy				
Yield	1.6%	1.8%				
Trailing 12 Month P/E	29.7	29.0				
Forward 12 Month P/E	27.5	24.1				
Price/Book	7.7	6.4				
Price/Sales	6.6	4.4				
Price/Cash Flow	21.9	20.8				
P/E-to-Growth (PEG)	2.2	1.8				
Return on Equity	26.9%	18.7%				
Long-term Growth Rate	11.4%	11.0%				
Debt to Capital	24.7%	33.4%				



### RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### GUARDIAN CAPITAL, LP Global Dividend

Location Toronto, ON

Manager(s) Sri lyer, Fiona Wilson

Avg. # Holdings 40 - 80 Annual Turnover 10% - 55%

Firm Assets \$39.5 Billion (as of 3/31/24)
Strategy Assets \$3.3 Billion (as of 3/31/24)

AMS Assets RJCS: \$274.9 Million PS UMA: \$137.7 Million

UMA: \$352.2 Million

Model Code GRDGRDGD

Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 7/1/2013
Benchmark: MSCI World

ETF Proxy iShares MSCI World ETF

Avg. Fund Group Morningstar Global Large Stock Blend

Through bottom-up systematic research and the daily screening of company fundamentals across more than 1,200 stocks, the Global Dividend strategy seeks to isolate stock selection as the primary source of value. While differences in local accounting standards make cross-border company comparisons difficult, the firm's research shows that comparing the rate of change in company fundamentals within a global sector can add value. The team understands that markets are not always rational, so its model dynamically adjusts the factor weights as each factor's relevance in a given economic environment changes. Yet prior to implementation, the portfolio management team discusses portfolio recommendations to ensure the model output is consistent and economically relevant.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
MSFT	Microsoft (USA)	6.5%
AAPL	Apple (USA)	6.1%
AVGO	Broadcom Inc. (USA)	5.5%
COST	Costco Wholesale (USA)	5.1%
ASML	ASML Holdings (Netherlands)	4.1%
WMB	Williams Companies (USA)	4.0%
NVO	Novo Nordisk (Denmark)	3.9%
WTKWY	Wolters Kluwer N.V. Sponsored ADR (Netherlands)	3.5%
RY	Royal Bank of Canada (Canada)	3.3%
RSG	Republic Services (USA)	3.0%
	% Weight in Top Ten Holdings	45.0%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	4.58%	12.56%	21.73%	10.42%	12.09%	9.38%
Mgr. Net	3.91%	11.13%	18.65%	7.61%	9.24%	6.59%
Avg. Fund	1.53%	9.02%	16.00%	5.13%	10.53%	8.90%
Benchmark	2.63%	11.75%	20.19%	6.86%	11.78%	9.16%

Trailing Standard Deviation					
		3 Year	5 Year	10 Year	
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	16.74	16.63	13.59	
loss of capital.	Avg. Fund	15.53	19.00	15.20	
·	Benchmark	16.72	19.64	15.78	

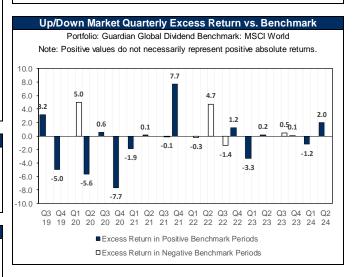
- 4							
	Calendar Returns						
		2023	2022	2021	2020	2019	2018
	Mgr. Gross	20.80%	-14.12%	28.17%	10.06%	26.59%	-7.92%
	Mgr. Net	17.74%	-16.36%	24.94%	7.25%	23.40%	-10.31%
	Avg. Fund	19.47%	-15.48%	19.12%	15.44%	27.03%	-8.72%
	Benchmark	23.79%	-18.14%	21.82%	15.90%	27.67%	-8.71%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	<u>Beta</u>	$R^2$	Sharpe	<u>IR</u>
5 Year	2.08	0.79	0.87	0.60	0.34
10 Year	1.62	0.80	0.86	0.58	0.32

Current Style Allocation						
		Value	Blend	Growth		
> 46.5 E	3il.	15%	23%	47%	Large-cap	
6.4 to 46.5	5 Bil.	11%	0%	2%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
Stocks	98%		Foreign,	Emerging	39.3%	1.1%
Bonds	0%		Med. Mark	et Cap (M)	\$167,598	
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$244,776	

Top 5 Sector / Country Weights						
<u>Sectors</u>	<u>Manager</u>	ETF Proxy				
Information Technology	24.7%	25.8%				
Health Care	14.4%	11.8%				
Financials	14.0%	14.8%				
Industrials	13.4%	10.7%				
Energy	<u>11.7%</u>	4.3%				
% Weight In Top 5 Sectors	78.3%	67.4%				
Countries						
United States	60.7%	72.1%				
France	10.3%	2.8%				
Netherlands	7.6%	1.3%				
United Kingdom	6.7%	3.7%				
Canada	<u>4.2%</u>	3.0%				
% Weight in Top 5 Countries	89.6%	83.0%				

Portfolio Characteristics						
	<u>Manager</u>	ETF Proxy				
Yield	2.6%	1.8%				
Trailing 12 Month P/E	31.4	29.0				
Forward 12 Month P/E	25.2	24.1				
Price/Book	7.7	6.4				
Price/Sales	4.5	4.4				
Price/Cash Flow	21.6	20.8				
P/E-to-Growth (PEG)	2.1	1.8				
Return on Equity	27.5%	18.7%				
Long-term Growth Rate	9.9%	11.0%				
Debt to Capital	34.3%	33.4%				
•						



## RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### GW&K INVESTMENT MANAGEMENT, LLC

**Small-cap Core Equity** 

Location Boston, MA

Manager(s) Jeff Thibault

Avg. # Holdings 50 - 80 Annual Turnover 10% - 30%

Firm Assets \$51.9 Billion (as of 3/31/24)
Strategy Assets \$2.9 Billion (as of 3/31/24)
AMS Assets RJCS: \$48.8 Million

Model Code GWKSCG Model Delivery No

Status (Account Min.) Recommended (Closed)

RJCS Composite Start 7/1/2006 Benchmark: Russell 2000

Avg. Fund Group Morningstar Small-cap Blend

GW&K's small-cap discipline is closed to new investors. RJCS offers the GW&K team's small- to mid-cap portfolio as an alternative.

The strategy focuses on small-cap companies that the team believes may have a dominant or strengthening position within a niche market that exhibits sustainable growth characteristics. Research analysts combine an awareness of economic and industry conditions with in-depth analysis of company financials. Scrutiny is placed on a company's earnings, growth, profit margins, balance sheet trends and product strength relative to its industry. After the initial screen, the team conducts analysis on return on equity and its components. The portfolio is designed to be diversified in an attempt to minimize risk while providing long-term return potential.

Top 10 Holdings	
<u>Description</u>	% Holding
SPX Technologies, Inc. (Industrials)	2.3%
Texas Roadhouse (Consumer Discretionary)	2.2%
MACOM Technology (Technology)	2.1%
AppFolio (Technology)	2.0%
Medspace Holdings (Healthcare)	2.0%
RBC Bearings (Industrials)	1.9%
HealthEquity (Healthcare)	1.9%
Novanta (Technology)	1.8%
STAG Industrial (Real Estate)	1.8%
Stifel Financial Corp (Financials)	1.7%
% Weight in Top Ten Holdings	19.5%
	Description SPX Technologies, Inc. (Industrials) Texas Roadhouse (Consumer Discretionary) MACOM Technology (Technology) AppFolio (Technology) Medspace Holdings (Healthcare) RBC Bearings (Industrials) HealthEquity (Healthcare) Novanta (Technology) STAG Industrial (Real Estate) Stifel Financial Corp (Financials)

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year	
Mgr. Gross	-2.47%	2.59%	7.94%	-0.44%	8.95%	8.83%	
Mgr. Net	-3.15%	1.19%	5.02%	-3.15%	6.01%	5.89%	
Avg. Fund	-2.91%	2.94%	11.94%	2.18%	9.26%	8.05%	
Benchmark	-3.28%	1.73%	10.06%	-2.58%	6.94%	7.00%	

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	14.17	24.12	19.43			
loss of capital.	Avg. Fund	15.23	25.88	20.69			
·	Benchmark	16.11	26.98	21.80			

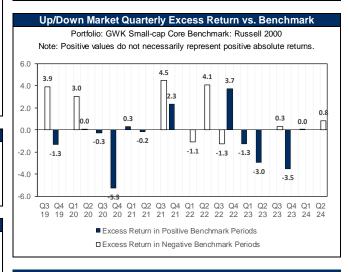
Calendar Returns							
	2023	2022	2021	2020	2019	2018	
Mgr. Gross	9.18%	-15.75%	23.01%	19.93%	32.31%	-12.85%	
Mgr. Net	6.23%	-18.07%	19.73%	16.70%	28.80%	-15.25%	
Avg. Fund	17.60%	-15.11%	25.56%	12.46%	25.08%	-11.54%	
Benchmark	16.93%	-20.44%	14.82%	19.96%	25.53%	-11.01%	

Modern Portfolio Theory Stats								
<u>Alpha Beta R<sup>2</sup> Sharpe IR</u>								
5 Year	2.15	0.88	0.97	0.28	0.49			
10 Year	2.21	0.87	0.96	0.38	0.55			

Current Style Allocation								
		Value	Blend	Growth	_			
> 46.5 E	3il.	0%	0%	0%	Large-cap			
6.4 to 46.5 Bil.		12%	4%	7%	Mid-cap			
< 6.4 E	Bil	21%	19%	37%	Small-cap			
Stocks	98%			Foreign	2.1%			
Bonds	0%	Med. Market Cap (M) \$2,893						
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$4,066			

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Health Care	19.7%	15.2%				
Industrials	16.9%	17.2%				
Financials	16.2%	15.9%				
Information Technology	13.0%	15.3%				
Consumer Discretionary	12.6%	10.5%				
Energy	5.6%	7.5%				
Materials	5.6%	4.5%				
Real Estate	5.2%	5.6%				
Consumer Staples	3.2%	3.5%				
Utilities	<u>2.1%</u>	2.6%				
% Weight In Top 3 Sectors	52.8%	48.3%				

Portfolio Characteristics							
	<u>Manager</u>	<u>Index</u>					
Yield	1.3%	1.4%					
Trailing 12 Month P/E	28.2	20.7					
Forward 12 Month P/E	22.5	17.7					
Price/Book	2.9	2.4					
Price/Sales	2.6	2.2					
Price/Cash Flow	16.0	11.9					
P/E-to-Growth (PEG)	1.5	1.4					
Return on Equity	10.2%	10.1%					
Long-term Growth Rate	13.2%	12.0%					
Debt to Capital	30.8%	30.8%					
Active Share	91.1%						



### RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

Model Code

#### **GW&K INVESTMENT MANAGEMENT, LLC**

Small- to Mid-cap Core

Location	Boston, MA
Manager(s)	Jeff Thibault
Avg. # Holdings Annual Turnover	70 - 90 10% - 40%
<b>-</b>	<b>45.4.0</b> Dilli: (

Firm Assets	\$51.9 Billion (as of 3/31/24)
Strategy Assets	\$4.5 Billion (as of 3/31/24)
AMS Assets	RJCS: \$58.3 Million
	UMA: \$211.0 Million

GNKGNKSMC

Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 7/1/2011 Benchmark: Russell 2500

Avg. Fund Group 50% Mstar Small Blend/50% Mstar Mid Blend

The strategy focuses on small- and mid-cap companies that the team believes may have a dominant or strengthening position within a niche market that exhibits sustainable growth characteristics. Research analysts combine an awareness of economic and industry conditions with in-depth analysis of company financials. Scrutiny is placed on a company's earnings, growth, profit margins, balance sheet trends and product strength relative to its industry. After the initial screen, the team conducts analysis on return on equity and its components. The portfolio is designed to be diversified in an attempt to minimize risk while providing long-term return potential. The team attempts to diversify portfolios across most economic sectors and may invest in small- and mid-cap growth, value and blend stocks.

Top 10 Holdings						
Symbol	<u>Description</u>	% Holding				
BJ	BJ's Wholesale Club (Consumer Staples)	2.4%				
TXRH	Texas Roadhouse (Consumer Discretionary)	2.2%				
CYBR	CyberArk Software (Technology)	2.0%				
PIPR	Piper Sandler Companies (Financials)	2.0%				
ENTG	Entegris (Technology)	1.9%				
MANH	Manhattan Associates (Technology)	1.8%				
FIX	Comfort Systems (Industrials)	1.7%				
VOYA	Voya Financial (Financials)	1.7%				
CVCO	Cavco Industries (Cons. Discr.)	1.7%				
ESI	Element Solutions Inc (Materials)	1.7%				
	% Weight in Top Ten Holdings	19.3%				

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-5.64%	3.16%	11.64%	2.36%	10.63%	9.70%
Mgr. Net	-6.26%	1.83%	8.79%	-0.27%	7.80%	6.90%
Avg. Fund	-2.95%	4.61%	13.29%	3.54%	10.06%	8.58%
Benchmark	-4.27%	2.35%	10.47%	-0.29%	8.31%	7.99%

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	16.02	22.54	18.18			
loss of capital.	Avg. Fund	15.28	24.27	19.29			
·	Benchmark	16.10	25.76	20.51			

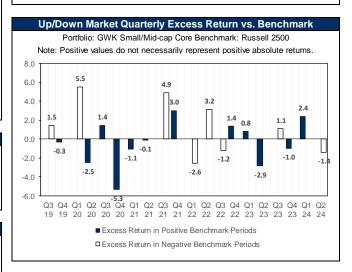
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	15.48%	-17.55%	26.33%	23.17%	31.32%	-7.08%
Mgr. Net	12.54%	-19.71%	23.15%	20.05%	28.02%	-9.49%
Avg. Fund	17.47%	-14.03%	25.39%	13.44%	26.07%	-10.75%
Benchmark	17.42%	-18.37%	18.18%	19.99%	27.77%	-10.00%

Modern Portfolio Theory Stats						
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>	
5 Year	2.66	0.86	0.97	0.38	0.63	
10 Year	2.23	0.87	0.97	0.45	0.65	

Current Style Allocation							
		Value	Blend	Growth	_		
> 46.5 E	3il.	0%	0%	0%	Large-cap		
6.4 to 46.5	5 Bil.	28%	22%	16%	Mid-cap		
< 6.4 E	Bil	7%	7%	20%	Small-cap		
Stocks	98%			Foreign	0.0%		
Bonds	0%		Med. Mark	et Cap (M)	\$6,702		
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$7,425		

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Industrials	24.3%	20.3%				
Information Technology	14.4%	13.5%				
Health Care	14.0%	11.5%				
Consumer Discretionary	13.8%	12.7%				
Financials	11.1%	16.1%				
Materials	6.4%	5.4%				
Consumer Staples	5.1%	3.3%				
Real Estate	4.8%	6.5%				
Energy	4.2%	5.3%				
Utilities	<u>1.9%</u>	2.9%				
% Weight In Top 3 Sectors	52.7%	45.3%				

Portfolio Characteristics					
	<u>Manager</u>	<u>Index</u>			
Yield	1.0%	1.4%			
Trailing 12 Month P/E	27.6	22.3			
Forward 12 Month P/E	22.3	19.0			
Price/Book	4.0	3.0			
Price/Sales	2.8	2.3			
Price/Cash Flow	17.8	13.3			
P/E-to-Growth (PEG)	1.5	1.5			
Return on Equity	11.7%	12.1%			
Long-term Growth Rate	13.0%	11.1%			
Debt to Capital	32.7%	36.8%			
Active Share	91.3%				



## RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### HAMLIN CAPITAL MANAGEMENT, LLC

#### **Equity Income**

Location New York, NY

Manager(s) Christopher D'Agnes, Michael Tang

Avg. # Holdings 30 - 40 Annual Turnover 30% - 60%

Firm Assets \$7.5 Billion (as of 3/31/24) Strategy Assets \$3.5 Billion (as of 3/31/24)

AMS Assets RJCS: \$386.6 Million PS UMA: \$131.7 Million

Model Code HMLHMLEI Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 10/1/2016

Benchmark: Russell 3000 Value

Avg. Fund Group 50% Mstar Large Value / 50% Mstar Mid Value

Hamlin's Equity Income team has a dividend-focused philosophy at the backbone of their investment process. The team believes that a healthy and consistent dividend policy endorses historic accounting statements, acts as an effective governor on capital allocation, and can help to smooth volatile performance over longer periods of time. The universe of investments is narrowed first by relative dividend yield, with a subsequent focus on companies with strong balance sheets and high-quality earnings. Deep fundamental research helps to analyze the true quality of earnings and the ability to cover future dividend payments.

	Top 10 Holdings	
Symbol	Description	% Holding
AVGO	Broadcom Inc. (Technology)	6.6%
PEG	Public Service Enterprise (Utilities)	4.9%
COP	ConocoPhillips (Energy)	4.8%
ABBV	AbbVie (Healthcare)	4.8%
LAMR	Lamar Advertising (Real Estate)	4.7%
ARES	Ares Management Corporation (Financials)	4.6%
PG	Procter & Gamble (Consumer Staples)	4.3%
ORI	Old Republic International (Financials)	4.3%
TXN	Texas Instruments (Technology)	4.2%
UL	Unilever (Consumer Staples)	4.0%
	% Weight in Top Ten Holdings	47.2%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-0.38%	8.38%	15.70%	10.02%	13.07%	9.68%
Mgr. Net	-1.02%	7.00%	12.76%	7.21%	10.19%	6.88%
Avg. Fund	-2.28%	6.18%	14.71%	7.05%	10.94%	9.20%
Benchmark	-2.25%	6.18%	12.93%	5.14%	8.89%	8.10%

Trailing Standard Deviation						
		3 Year	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	13.73	19.33	15.19		
	Avg. Fund	14.48	21.91	17.16		
·	Benchmark	14.37	20.31	16.04		

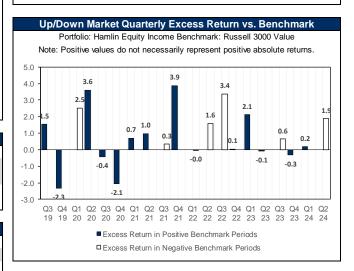
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	14.30%	-2.94%	32.36%	7.44%	22.53%	-6.68%
Mgr. Net	11.39%	-5.44%	29.04%	4.69%	19.43%	-9.09%
Avg. Fund	14.19%	-5.94%	29.32%	4.48%	26.47%	-9.52%
Benchmark	11.66%	-7.98%	25.37%	2.87%	26.26%	-8.58%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>
5 Year	4.20	0.94	0.97	0.56	1.30
10 Year	1.98	0.92	0.94	0.54	0.52

Current Style Allocation							
		Value	Blend	Growth	_		
> 46.5 E	3il.	30%	11%	18%	Large-cap		
6.4 to 46.5	5 Bil.	21%	12%	8%	Mid-cap		
< 6.4 E	Bil	0%	0%	0%	Small-cap		
Stocks	99%			Foreign	4.0%		
Bonds	0%		Med. Mark	et Cap (M)	\$62,932		
Cash	1%	Wtd.	Med. Mark	et Cap (M)	\$68,489		

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Industrials	17.3%	14.3%				
Financials	16.5%	23.1%				
Consumer Staples	14.5%	7.6%				
Information Technology	10.9%	9.4%				
Energy	8.6%	8.1%				
Consumer Discretionary	8.6%	5.1%				
Health Care	8.4%	13.6%				
Real Estate	7.2%	4.9%				
Utilities	5.0%	4.9%				
Communication Services	2.9%	4.4%				
% Weight In Top 3 Sectors	48.3%	44.9%				

Portfolio Characteristics						
	<u>Manager</u>	<u>Index</u>				
Yield	3.0%	2.2%				
Trailing 12 Month P/E	21.1	20.8				
Forward 12 Month P/E	18.6	17.6				
Price/Book	5.0	2.6				
Price/Sales	3.2	2.5				
Price/Cash Flow	15.3	14.4				
P/E-to-Growth (PEG)	1.7	1.9				
Return on Equity	26.0%	14.3%				
Long-term Growth Rate	7.9%	8.5%				
Debt to Capital	48.9%	36.6%				
Active Share	93.2%					



## RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### INVESCO ADVISERS, INC.

#### **Real Estate Investment Trusts**

Location Dallas, TX

Manager(s) Darin Turner

Avg. # Holdings 30 - 80
Annual Turnover 40% - 60%

Firm Assets \$7.1 Trillion (as of 3/31/24)
Strategy Assets \$1.7 Billion (as of 3/31/24)

AMS Assets RJCS: \$39.0 Million PS UMA: \$1.8 Million

Model Code INVINVREI Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 1/1/1998

Benchmark: Dow Jones U.S. Select REIT ETF Proxy SPDR Dow Jones REIT ETF Avg. Fund Group Morningstar Real Estate

Real estate investment trusts (REITs) have made it possible for individual investors to participate in real estate investments, which traditionally see their total rate of return come from income and capital appreciation potential of publicly traded investment vehicles. Invesco seeks to maximize consistency of investment returns. Real estate, as an asset class, can increase diversification as a component of a well-allocated portfolio. The strategy employs a disciplined, relative value-oriented strategy for stock selection, with a bottom-up investment approach. It focuses on equity REITs, the segment of the publicly traded REIT market that has historically provided the highest risk-adjusted returns over the long term. This includes approximately 150 securities. The team designs portfolios of attractively priced, high-quality companies in an attempt to reduce risk.

	Top 10 Holdings	
Symbol	<u>Description</u>	<u>% Holding</u>
AMT	American Tower (Real Estate)	9.6%
WELL	Welltower Inc. (Real Estate)	8.3%
EQIX	Equinix (Real Estate)	8.3%
EXR	Extra Space Storage (Real Estate)	5.4%
EQR	Equity Residential (Real Estate)	5.1%
CPT	Camden Property Trust (Real Estate)	4.2%
INVH	Invitation Homes (Real Estate)	4.0%
DOC	Healthpeak Properties (Real Estate)	4.0%
ARE	Alexandria Real Estate (Real Estate)	4.0%
REXR	Rexford Industrial Realty (Real Estate)	4.0%
	% Weight in Top Ten Holdings	56.9%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-0.91%	-2.35%	4.31%	-1.74%	2.37%	5.58%
Mgr. Net	-1.56%	-3.62%	1.64%	-4.28%	-0.26%	2.87%
Avg. Fund	-0.45%	-1.03%	6.70%	-0.80%	4.37%	6.59%
Benchmark	-0.16%	-0.55%	7.15%	-0.14%	2.78%	5.17%

	Trailing S	Standard Dev	iation		
			3 Year	5 Year	10 Year
	Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	18.27	20.37	16.68
		Avg. Fund	18.31	21.24	17.16
		Benchmark	20.05	22.58	18.36

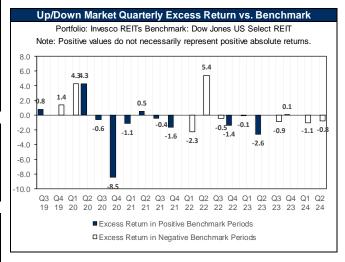
		Calen	dar Returi	าร		
	2023	2022	2021	2020	2019	2018
Mgr. Gross	10.07%	-24.29%	42.55%	-10.07%	29.19%	-4.76%
Mgr. Net	7.26%	-26.29%	38.99%	-12.41%	25.93%	-7.22%
Avg. Fund	13.37%	-24.83%	40.32%	-3.40%	29.12%	-4.89%
Benchmark	13.96%	-25.96%	45.91%	-11.20%	23.10%	-4.22%

	Modern Port	folio Thec	ry Stats		
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	Sharpe	<u>IR</u>
5 Year	-0.56	0.88	0.94	0.01	NM
10 Year	0.67	0.88	0.94	0.24	0.16

Current Style Allocation							
	Value	Blend	Growth	_			
> 46.5 Bil.	3%	12%	10%	Large-cap			
6.4 to 46.5 Bil.	61%	8%	0%	Mid-cap			
< 6.4 Bil	4%	2%	0%	Small-cap			
Stocks 98%			Foreign	0.0%			
Bonds 0%	Med. Market Cap (M) \$14,999						
Cash 2%	Wtd.	Med. Mark	et Cap (M)	\$26,276			

Current Industry Weights							
	<u>Manager</u>	ETF Proxy					
REIT - Health Care	26.9%	13.7%					
REIT - Specialty	15.3%	12.7%					
REIT - Industrial	14.3%	15.7%					
REIT - Residential	14.1%	17.3%					
REIT - Telecom Towers	11.0%	0.0%					
REIT - Retail	9.3%	17.4%					
REIT - Hotel	5.2%	4.2%					
REIT - Office	<u>2.8%</u>	6.3%					
% Weight In Top 3 Sectors	56.5%	42.1%					

4.0% 34.0 4 40.0 2.2
4 40.0
22
8.7
4 16.5
6.3
6 5.7%
6 5.9%
% 42.3%



### RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

# J.P. MORGAN ASSET MANAGEMENT US Equity

Location New York, NY

Manager(s) Scott Davis, Shilpee Raina

Avg. # Holdings 50-80 Annual Turnover 40% - 60%

Firm Assets \$3.1 Trillion (as of 3/31/24)
Strategy Assets \$71.1 Billion (as of 3/31/24)

AMS Assets RJCS: \$52.4 Million PS UMA: \$30.7 Million

UMA: \$143.5 Million

Model Code JMOJMOUSE

Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 4/1/2023 Benchmark: \$&P 500

ETF Proxy SPDR S&P 500 ETF

Avg. Fund Group Morningstar Large-cap Blend

The strategy emphasizes bottom-up stock selection with minimal exposure to risks associated with market timing or factor bets. The team focuses on fundamental analysis to find quality companies with competitive advantages, sustainable return on capital and strong balance sheets that are trading at attractive valuations.

Inception date: 10/1/14

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
MSFT	Microsoft (Technology)	9.7%
AAPL	Apple (Technology)	7.8%
NVDA	Nvidia (Technology)	7.2%
AMZN	Amazon.com (Consumer Discretionary)	4.4%
GOOGL	Alphabet Class A (Communication Services)	3.4%
META	Meta Platforms Inc Class A (Communication Services)	3.2%
XOM	Exxon Mobil (Energy)	2.5%
WFC	Wells Fargo & Company (Financials)	2.5%
UNH	UnitedHealth Group (Healthcare)	2.3%
REGN	Regeneron Pharmaceuticals (Healthcare)	2.3%
	% Weight in Top Ten Holdings	45.3%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	Inception*
Mgr. Gross	4.41%	16.11%	26.51%	11.05%	17.29%	14.20%
Mgr. Net	3.75%	14.64%	23.32%	8.20%	14.29%	11.26%
Avg. Fund	2.71%	13.24%	22.66%	8.91%	13.93%	12.17%
Benchmark	4.28%	15.29%	24.56%	10.01%	15.05%	13.08%

Trailing S	Standard Dev	iation		
		3 Year	5 Year	Inception*
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	17.26	19.58	16.39
loss of capital.	Avg. Fund	16.00	19.14	15.58
·	Benchmark	17.08	19.46	15.85

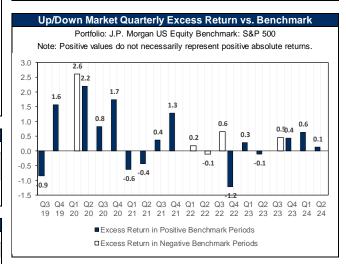
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	27.56%	-18.44%	29.36%	27.34%	32.83%	-5.43%
Mgr. Net	24.35%	-20.60%	26.05%	24.08%	29.44%	-7.91%
Avg. Fund	23.40%	-15.93%	26.97%	16.64%	30.11%	-5.07%
Benchmark	26.29%	-18.11%	28.71%	18.40%	31.49%	-4.38%

Modern Portfolio Theory Stats						
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>	
5 Year	1.98	1.00	0.99	0.77	0.97	
9.75 Year	0.76	1.03	0.99	0.77	0.38	

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	19%	24%	45%	Large-cap	
6.4 to 46.5	5 Bil.	7%	4%	1%	Mid-cap	
< 6.4 E	Bil	0% 0% 0%			Small-cap	
Stocks	98%			Foreign	0.5%	
Bonds	0%	Med. Market Cap (M) \$122,786				
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$207,965	

Top 10 Sector Weights					
<u>Sectors</u>	<u>Manager</u>	ETF Proxy			
Information Technology	34.4%	32.3%			
Financials	13.1%	12.4%			
Health Care	12.8%	11.8%			
Consumer Discretionary	11.0%	10.0%			
Industrials	10.1%	8.2%			
Communication Services	6.7%	9.4%			
Energy	4.6%	3.7%			
Utilities	3.0%	2.3%			
Materials	1.9%	2.2%			
Consumer Staples	<u>1.2%</u>	<u>5.8%</u>			
% Weight In Top 3 Sectors	60.4%	56.4%			

Portfolio Characteristics					
<u>Manager</u>	ETF Prox				
1.4%	1.3%				
32.8	32.8				
25.4	26.0				
7.8	8.6				
6.4	6.0				
21.2	21.9				
1.6	1.8				
26.9%	27.3%				
13.2%	12.0%				
36.8%	36.5%				
58.4%					
	1.4% 32.8 25.4 7.8 6.4 21.2 1.6 26.9% 13.2% 36.8%				



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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### J.P. MORGAN ASSET MANAGEMENT

**US Large Cap Growth** 

Location New York, NY

Manager(s) Giri Devulapally

Avg. # Holdings 60 - 90 Annual Turnover 40% - 60%

Firm Assets \$3.1 Trillion (as of 3/31/24)
Strategy Assets \$131.5 Billion (as of 3/31/24)

AMS Assets RJCS: \$244.6 Million PS UMA: \$191.1 Million

Model Code JMOJMOLCG

Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 1/1/2023

Benchmark Russell 1000 Growth

Avg. Fund Group Morningstar Large-cap Growth

The strategy follows a fundamental, bottom-up approach that combines stock selection and risk management. The investment philosophy is based on the belief that long-term outperformance is achieved by investing in companies where the team perceives a disconnect between fundamentals and market expectations. Stocks typically have a large addressable market undergoing meaningful change, sustainable competitive advantages, and strong price momentum

Top 10 Holdings					
Symbol	Description	% Holding			
MSFT	Microsoft (Technology)	11.2%			
NVDA	Nvidia (Technology)	11.1%			
AMZN	Amazon.com (Consumer Discretionary)	7.1%			
META	Meta Platforms Inc Class A (Communication Services)	5.9%			
LLY	Eli Lilly and Company (Healthcare)	5.8%			
GOOG	Alphabet Class C (Communication Services)	5.1%			
AAPL	Apple (Technology)	5.0%			
AVGO	Broadcom Inc. (Technology)	3.4%			
NFLX	Netflix (Comms. Services)	3.1%			
MA	Mastercard (Financials)	2.3%			
	% Weight in Top Ten Holdings	59.9%			

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	7.08%	24.61%	36.66%	11.35%	20.84%	18.31%
Mgr. Net	6.40%	23.05%	33.23%	8.49%	17.75%	15.27%
Avg. Fund	5.28%	18.20%	30.59%	7.57%	16.20%	14.51%
Benchmark	8.33%	20.70%	33.48%	11.28%	19.34%	16.33%

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	20.77	24.03	20.05			
loss of capital.	Avg. Fund	20.92	22.47	18.01			
·	Benchmark	21.95	22.77	18.28			

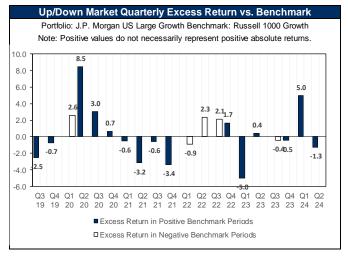
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	35.79%	-25.03%	18.82%	57.15%	39.96%	1.02%
Mgr. Net	32.38%	-27.02%	15.76%	53.19%	36.41%	-1.62%
Avg. Fund	37.75%	-28.95%	22.07%	36.90%	33.44%	-0.81%
Benchmark	42.68%	-29.14%	27.60%	38.49%	36.39%	-1.51%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>
5 Year	1.04	1.02	0.93	0.78	0.16
10 Year	1.15	1.06	0.93	0.84	0.21

Current Style Allocation							
		Value	Blend	_			
> 46.5 E	3il.	3%	9%	77%	Large-cap		
6.4 to 46.5	5 Bil.	1%	6%	4%	Mid-cap		
< 6.4 E	Bil	0% 0% 0%		Small-cap			
Stocks	98%			Foreign	2.2%		
Bonds	0%		Med. Mark	et Cap (M)	\$109,773		
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$860,476		

Top 10 Sector Weights					
Sectors	<u>Manager</u>	<u>Index</u>			
Information Technology	45.7%	46.8%			
Consumer Discretionary	15.6%	14.1%			
Communication Services	15.3%	12.7%			
Health Care	10.9%	10.1%			
Industrials	7.3%	5.1%			
Financials	3.7%	5.7%			
Consumer Staples	0.7%	3.8%			
Energy	0.4%	0.5%			
Materials	0.4%	0.6%			
Utilities	<u>0.0%</u>	<u>0.1%</u>			
% Weight In Top 3 Sectors	76.5%	73.5%			

Portfolio Characteristics						
	<u>Manager</u>	<u>Index</u>				
Yield	0.6%	0.7%				
Trailing 12 Month P/E	46.8	38.7				
Forward 12 Month P/E	38.0	31.9				
Price/Book	13.1	13.1				
Price/Sales	9.8	8.7				
Price/Cash Flow	37.1	28.4				
P/E-to-Growth (PEG)	1.4	1.7				
Return on Equity	28.0%	34.9%				
Long-term Growth Rate	18.2%	16.4%				
Debt to Capital	24.7%	35.0%				
Active Share	43.1%	-				



### RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### JANUS HENDERSON INVESTORS

#### All-cap Growth

Location Denver, CO

Manager(s) Nick Schommer, Brian Recht, Doug Rao

Avg. # Holdings 30 - 50
Annual Turnover 30% - 60%

Firm Assets \$352.6 Billion (as of 3/31/24) Strategy Assets \$28.5 Billion (as of 3/31/24)

AMS Assets RJCS: \$361.4 Million PS UMA: \$49.3 Million

UMA: \$235.3 Million

Model Code JCMJCMACG

Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 10/1/2016

Benchmark: Russell 3000 Growth

Avg. Fund Group 50% Mstar Mid Growth/ 50% Mstar Large Growth

Janus Henderson's All-cap Growth team is led by Doug Rao, with the assistance of Nick Schommer and the deep equity research team at Janus. A fundamental, research-driven approach to investing is at the core of the process. The team seeks to construct a portfolio of innovative companies with sustainable competitive advantages that are driving innovation and change through disruptive technologies, products, or business models.

	Top 10 Holdings						
Symbol	Description	% Holding					
MSFT	Microsoft (Technology)	11.8%					
NVDA	Nvidia (Technology)	8.6%					
AMZN	Amazon.com (Consumer Discretionary)	6.9%					
AAPL	Apple (Technology)	6.1%					
META	Meta Platforms Inc Class A (Communication Services)	5.8%					
MA	Mastercard (Financials)	5.1%					
GOOG	Alphabet Class C (Communication Services)	4.4%					
CNM	Core & Main, Inc. (Industrials)	3.2%					
ASML	ASML Holdings (Technology)	3.1%					
LLY	Eli Lilly and Company (Healthcare)	3.1%					
	% Weight in Top Ten Holdings	58.1%					

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	5.05%	18.83%	30.61%	5.51%	15.18%	15.62%
Mgr. Net	4.38%	17.34%	27.33%	2.81%	12.25%	12.68%
Avg. Fund	1.10%	12.26%	22.16%	3.41%	13.33%	12.63%
Benchmark	7.80%	19.90%	32.22%	10.33%	18.55%	15.75%

Trailing Standard Deviation						
		3 Year	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	23.95	23.59	18.96		
loss of capital.	Avg. Fund	19.73	23.23	18.66		
·	Benchmark	21.64	22.83	18.38		

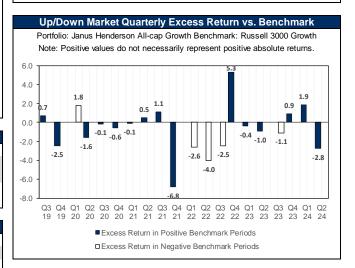
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	39.06%	-32.89%	19.82%	38.52%	35.84%	6.23%
Mgr. Net	35.58%	-34.68%	16.79%	35.04%	32.44%	3.51%
Avg. Fund	30.17%	-28.01%	18.52%	38.57%	33.89%	-2.99%
Benchmark	41.21%	-28.97%	25.85%	38.26%	35.85%	-2.12%

Modern Portfolio Theory Stats						
<u>Alpha</u> <u>Beta</u> <u>R<sup>2</sup></u> <u>Sharpe</u> <u>IR</u>						
5 Year	-2.83	1.01	0.95	0.55	NM	
10 Year	0.11	0.99	0.93	0.74	0.02	

Current Style Allocation					
		Value	Blend	Growth	_
> 46.5 E	3il.	2%	17%	69%	Large-cap
6.4 to 46.5	5 Bil.	6%	5%	0%	Mid-cap
< 6.4 E	Bil	0%	0%	1%	Small-cap
Stocks	96%			Foreign	n 8.2%
Bonds	0%	Med. Market Cap (M) \$167,598			
Cash	4%	Wtd.	Med. Mark	et Cap (M)	\$468,519

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Information Technology	41.6%	45.8%				
Consumer Discretionary	14.2%	13.9%				
Health Care	13.7%	10.6%				
Communication Services	10.2%	12.2%				
Industrials	8.5%	5.7%				
Financials	7.1%	5.7%				
Real Estate	3.2%	0.8%				
Materials	1.5%	0.8%				
Consumer Staples	0.0%	3.8%				
Energy	0.0%	<u>0.6%</u>				
% Weight In Top 3 Sectors	69.6%	70.3%				

Portfolio Characteristics						
	<u>Manager</u>	<u>Index</u>				
Yield	0.7%	0.7%				
Trailing 12 Month P/E	38.7	38.7				
Forward 12 Month P/E	32.6	31.9				
Price/Book	13.1	13.1				
Price/Sales	8.7	8.7				
Price/Cash Flow	27.2	28.4				
P/E-to-Growth (PEG)	1.5	1.7				
Return on Equity	28.0%	33.9%				
Long-term Growth Rate	18.2%	16.4%				
Debt to Capital	26.3%	35.0%				
Active Share	52.5%					



### RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### **JANUS HENDERSON INVESTORS**

#### **Concentrated Growth Equity**

Location Denver, CO

Manager(s) Nick Schommer, Brian Recht, Doug Rao

Avg. # Holdings 30 - 40 Annual Turnover 20% - 40%

Firm Assets \$352.6 Billion (as of 3/31/24) Strategy Assets \$1.5 Billion (as of 3/31/24)

AMS Assets RJCS: \$29.0 Million PS UMA: \$16.3 Million

Model Code JCMJCMCGE

Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 4/1/2015

Benchmark: Russell 1000 Growth
Avg. Fund Group Morningstar Large-cap Growth

Janus Henderson's Growth team is led by Doug Rao, with the assistance of Brian Recht and the deep equity research team at Janus. A fundamental, research-driven approach to investing is at the core of the process. The team seeks to construct a portfolio of innovative companies with sustainable competitive advantages that are driving innovation and change through disruptive technologies, products, or business models.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
MSFT	Microsoft (Technology)	10.7%
AMZN	Amazon.com (Consumer Discretionary)	8.7%
NVDA	Nvidia (Technology)	8.0%
AAPL	Apple (Technology)	6.2%
META	Meta Platforms Inc Class A (Communication Services)	6.0%
MA	Mastercard (Financials)	5.0%
GOOG	Alphabet Class C (Communication Services)	4.3%
ASML	ASML Holdings (Technology)	3.4%
LLY	Eli Lilly and Company (Healthcare)	3.3%
HLT	Hilton (Real Estate)	3.0%
	% Weight in Top Ten Holdings	58.6%

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	<u>10 Year</u>	
Mgr. Gross	5.80%	20.48%	32.52%	6.51%	16.38%	15.99%	
Mgr. Net	5.12%	18.97%	29.19%	3.79%	13.42%	13.04%	
Avg. Fund	5.28%	18.20%	30.59%	7.57%	16.20%	14.51%	
Benchmark	8.33%	20.70%	33.48%	11.28%	19.34%	16.33%	

Trailing Standard Deviation						
		3 Year	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	23.17	23.01	18.35		
	Avg. Fund	20.92	22.47	18.01		
·	Benchmark	21.95	22.77	18.28		

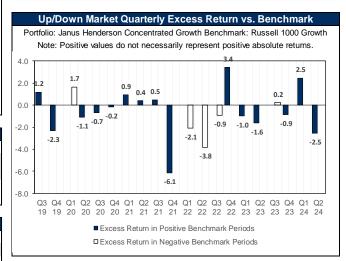
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	38.65%	-32.54%	22.70%	38.89%	37.06%	2.18%
Mgr. Net	35.18%	-34.34%	19.59%	35.41%	33.63%	-0.44%
Avg. Fund	37.75%	-28.95%	22.07%	36.90%	33.44%	-0.81%
Benchmark	42.68%	-29.14%	27.60%	38.49%	36.39%	-1.51%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	Sharpe	<u>IR</u>
5 Year	-2.29	0.99	0.96	0.62	NM
10 Year	0.16	0.97	0.94	0.79	0.03

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	6%	18%	65%	Large-cap	
6.4 to 46.5	5 Bil.	4%	6%	0%	Mid-cap	
< 6.4 E	< 6.4 Bil		0%	1%	Small-cap	
Stocks	97%			Foreign	6.9%	
Bonds	0%	Med. Market Cap (M) \$177,022				
Cash	3%	Wtd. Med. Market Cap (M) \$580,824				

Top 10 Sector Weights						
Sectors	<u>Manager</u>	Index				
Information Technology	40.8%	46.8%				
Health Care	14.8%	10.1%				
Consumer Discretionary	13.1%	14.1%				
Communication Services	10.3%	12.7%				
Financials	10.1%	5.7%				
Industrials	6.0%	5.1%				
Real Estate	3.2%	0.7%				
Materials	1.7%	0.6%				
Consumer Staples	0.0%	3.8%				
Energy	0.0%	0.5%				
% Weight In Top 3 Sectors	68.7%	70.9%				

Portfolio Characteristics					
	<u>Manager</u>	Index			
Yield	0.8%	0.7%			
Trailing 12 Month P/E	38.7	38.7			
Forward 12 Month P/E	32.6	31.9			
Price/Book	9.6	13.1			
Price/Sales	9.1	8.7			
Price/Cash Flow	28.4	28.4			
P/E-to-Growth (PEG)	1.5	1.7			
Return on Equity	27.4%	34.9%			
Long-term Growth Rate	18.2%	16.4%			
Debt to Capital	26.3%	35.0%			
Active Share	52.6%				



### RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### **JENNISON ASSOCIATES, LLC**

#### Large-cap Growth

Location New York, NY

Manager(s) Kathleen McCarragher, Blair Boyer

Avg. # Holdings 50 - 70 Annual Turnover 60% - 90%

Firm Assets \$207.7 Billion (as of 3/31/24) Strategy Assets \$86.9 Billion (as of 3/31/24)

AMS Assets RJCS: \$301.2 Million PS UMA: \$64.2 Million

UMA: \$530.1 Million

Model Code JENJENLG Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 1/1/2013

Benchmark: Russell 1000 Growth

Avg. Fund Group Morningstar Large-cap Growth

Jennison's Large-cap Growth strategy seeks long-term growth of capital by investing primarily in larger-cap stocks believed to have sustainable, above-market growth in revenues, earnings, and cash flows. The tenured team, with an average of 15 years' experience, drives the deep fundamental analysis that this strategy necessitates.

Jennison is a fundamental research-driven, bottom-up security selection investment manager. Analysts are focused by sector and industry, building in-depth understanding of companies by meeting with senior management teams. They further develop their views of a company and industry by meeting with customers, suppliers, and competitors. Careful scrutiny of financial statements provides the foundation for building a fundamental outlook and earnings model.

Top 10 Holdings						
Symbol	<u>Description</u>	% Holding				
NVDA	Nvidia (Technology)	9.5%				
AMZN	Amazon.com (Consumer Discretionary)	8.2%				
MSFT	Microsoft (Technology)	8.1%				
AAPL	Apple (Technology)	5.3%				
META	Meta Platforms Inc Class A (Communication Services)	5.1%				
AVGO	Broadcom Inc. (Technology)	4.7%				
LLY	Eli Lilly and Company (Healthcare)	4.5%				
GOOG	Alphabet Class C (Communication Services)	4.1%				
NFLX	Netflix (Comms. Services)	3.2%				
NVO	Novo Nordisk (Healthcare)	2.4%				
	% Weight in Top Ten Holdings	55.2%				

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	6.39%	21.09%	35.89%	7.49%	18.78%	16.46%
Mgr. Net	5.71%	19.57%	32.48%	4.73%	15.77%	13.50%
Avg. Fund	5.28%	18.20%	30.59%	7.57%	16.20%	14.51%
Benchmark	8.33%	20.70%	33.48%	11.28%	19.34%	16.33%

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	25.97	27.44	21.59			
	Avg. Fund	20.92	22.47	18.01			
·	Benchmark	21.95	22.77	18.28			

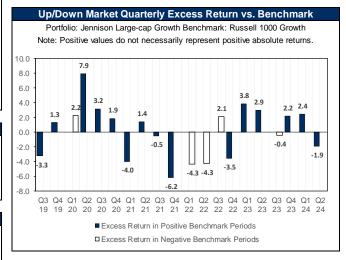
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	53.51%	-37.05%	16.57%	57.67%	32.88%	-0.09%
Mgr. Net	49.70%	-38.73%	13.61%	53.75%	29.54%	-2.66%
Avg. Fund	37.75%	-28.95%	22.07%	36.90%	33.44%	-0.81%
Benchmark	42.68%	-29.14%	27.60%	38.49%	36.39%	-1.51%

Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>	
5 Year	-2.65	1.18	0.95	0.61	NM	
10 Year	-1.49	1.14	0.94	0.69	NM	

Current Style Allocation							
		Value	Blend	Growth	_		
> 46.5 E	3il.	5%	8%	82%	Large-cap		
6.4 to 46.5	5 Bil.	0%	1%	4%	Mid-cap		
< 6.4 E	< 6.4 Bil		0%	0%	Small-cap		
Stocks	98%			Foreign	6.6%		
Bonds	0%	Med. Market Cap (M) \$154,708					
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$644,314		

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>				
Information Technology	42.1%	46.8%				
Consumer Discretionary	18.1%	14.1%				
Communication Services	14.9%	12.7%				
Health Care	11.0%	10.1%				
Financials	7.4%	5.7%				
Industrials	3.8%	5.1%				
Consumer Staples	2.8%	3.8%				
Real Estate	0.0%	0.7%				
Materials	0.0%	0.6%				
Energy	0.0%	0.5%				
% Weight In Top 3 Sectors	75.0%	73.5%				

Portfolio Characteristics						
	<u>Manager</u>	Index				
Yield	0.6%	0.7%				
Trailing 12 Month P/E	50.4	38.7				
Forward 12 Month P/E	38.0	31.9				
Price/Book	13.1	13.1				
Price/Sales	11.6	8.7				
Price/Cash Flow	34.8	28.4				
P/E-to-Growth (PEG)	1.6	1.7				
Return on Equity	28.0%	34.9%				
Long-term Growth Rate	18.2%	16.4%				
Debt to Capital	25.6%	35.0%				
Active Share	44.1%					



### RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### JOHN HANCOCK INVESTMENT MANAGEMENT

**Fundamental All-cap Core Equity** 

Location Boston, MA

Q2

2024

Manager(s) Sandy Sanders, Jonathan White

Avg. # Holdings 35 - 75 Annual Turnover 30% - 70%

Firm Assets \$206.3 Billion (as of 3/31/24)
Strategy Assets \$8.0 Billion (as of 3/31/24)

AMS Assets RJCS: \$259.3 Million PS UMA: \$63.3 Million

Model Code JHMJHMFAC

Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 4/1/2018 Benchmark: 4/1/2018

Avg. Fund Group 50% Mstar Large Blend/ 50% Mstar Mid Blend

John Hancock Investment Management's Fundamental All-cap Core team, led by Emory "Sandy" Sanders, believes that quality companies with a sustainable competitive advantage and cash flow generation bought at the "right price" should outperform. The team looks for companies that have some or all of the following characteristics: sustainable secular growth, significant competitive advantages, high barriers to entry, niche industry domination, business reinvestment leading to increased distribution, high returns on capital, and steady free cash flow production.

	Top 10 Holdings						
Symbol	<u>Description</u>	% Holding					
AMZN	Amazon.com (Consumer Discretionary)	8.7%					
NVDA	Nvidia (Technology)	7.4%					
GOOGL	Alphabet Class A (Communication Services)	6.4%					
LEN	Lennar (Consumer Discretionary)	4.2%					
KKR	KKR & Co Inc (Financials)	4.0%					
MS	Morgan Stanley (Financials)	3.8%					
AAPL	Apple (Technology)	3.6%					
LNG	Cheniere Energy (Energy)	3.5%					
ADI	Analog Devices (Technology)	3.4%					
FHB	First Hawaiian (Financials)	3.0%					
	% Weight in Top Ten Holdings	48.0%					

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year	
Mgr. Gross	3.89%	13.05%	25.57%	9.06%	17.07%	13.82%	
Mgr. Net	3.22%	11.62%	22.40%	6.27%	14.09%	10.92%	
Avg. Fund	-0.13%	9.75%	18.62%	6.91%	12.42%	10.49%	
Benchmark	3.22%	13.56%	23.12%	8.05%	14.14%	12.15%	

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	18.91	24.42	19.83			
	Avg. Fund	15.58	20.80	16.59			
·	Benchmark	16.95	20.36	16.34			

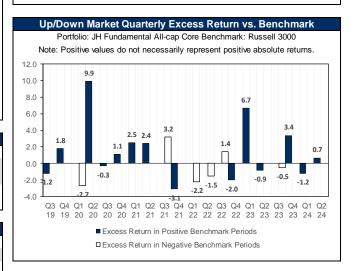
Calendar Returns						
	2023	2022	2021	2020	2019	<u>2018</u>
Mgr. Gross	35.96%	-22.87%	31.71%	27.03%	36.33%	-12.85%
Mgr. Net	32.55%	-24.90%	28.40%	23.82%	32.91%	-15.12%
Avg. Fund	20.34%	-14.45%	26.09%	15.64%	28.58%	-7.55%
Benchmark	25.96%	-19.21%	25.66%	20.89%	31.02%	-5.24%

Modern Portfolio Theory Stats						
<u>Alpha</u> <u>Beta</u> <u>R<sup>2</sup> Sharpe</u> <u>IR</u>						
5 Year	1.19	1.17	0.95	0.61	0.21	
10 Year	0.16	1.17	0.93	0.62	0.03	

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	12%	16%	35%	Large-cap	
6.4 to 46.5	5 Bil.	18%	11%	4%	Mid-cap	
< 6.4 E	Bil	2%	0%	2%	Small-cap	
Stocks	99%			Foreign	5.4%	
Bonds	0%		Med. Mark	et Cap (M)	\$45,481	
Cash	1%	Wtd.	Med. Mark	et Cap (M)	\$93,139	

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	Index				
Information Technology	27.9%	30.1%				
Consumer Discretionary	22.3%	10.1%				
Financials	15.1%	13.2%				
Communication Services	11.0%	8.8%				
Health Care	6.4%	11.9%				
Industrials	6.1%	9.4%				
Energy	5.1%	3.9%				
Real Estate	3.3%	2.6%				
Consumer Staples	1.5%	5.5%				
Materials	<u>1.2%</u>	2.5%				
% Weight In Top 3 Sectors	65.4%	53.4%				

Portfolio Characteristics						
	<u>Manager</u>	<u>Index</u>				
Yield	1.2%	1.3%				
Trailing 12 Month P/E	30.5	31.6				
Forward 12 Month P/E	24.1	25.2				
Price/Book	4.6	7.8				
Price/Sales	4.6	5.4				
Price/Cash Flow	20.8	21.6				
P/E-to-Growth (PEG)	1.4	1.8				
Return on Equity	17.5%	22.5%				
Long-term Growth Rate	10.4%	12.4%				
Debt to Capital	36.7%	36.4%				
Active Share	79.9%					



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

# JOHN HANCOCK INVESTMENT MANAGEMENT Fundamental Global Franchise Equity ADR

Q2

2024

ETF Proxy

Avg. Fund Group

Location Boston, MA Manager(s) Jonathan White, Sandy Sanders Avg. # Holdings 20 - 50 **Annual Turnover** 20% - 50% Firm Assets \$206.3 Billion (as of 3/31/24) Strategy Assets \$738.3 Million (as of 3/31/24) RJCS: \$12.3 Million PS UMA: \$8.9 Million AMS Assets UMA: \$184.2 Million Model Code **JHMJHMFGF** Model Delivery Yes Status (Account Min.) Recommended (\$70,000) **RJCS Composite Start** 10/1/2018 MSCI World Benchmark:

John Hancock Investment Management's Fundamental Global Franchise team believes that quality companies that possess a sustainable competitive advantage, high returns on capital and consistent cash flow generation bought at the "right price" should outperform over the long term. A multi-year time horizon allows for the compounding of companies' cash flows and an increase in business value. The team looks for companies based both in U.S. and outside the U.S. that have some or all of the following characteristics: sustainable secular growth, significant competitive advantages, high barriers to entry, niche industry domination, business reinvestment leading to increased distribution, high returns on capital, and steady free cash flow production.

iShares MSCI World FTF

Morningstar Global Large Stock Blend

Top 10 Holdings						
Symbol	<u>Description</u>	% Holding				
AMZN	Amazon.com (USA)	8.4%				
EBAY	eBay (USA)	5.9%				
BUD	Anheuser-Busch InBev (Belgium)	5.1%				
DANOY	Danone (France)	5.0%				
WMT	Walmart Inc. (USA)	4.9%				
EXXRF	EXOR N.V. (Netherlands)	4.9%				
HEINY	Heineken (Netherlands)	4.5%				
FWONA	Liberty Media Corp. Series A (USA)	4.0%				
CMCSA	Comcast (USA)	3.6%				
ORCL	Oracle (USA)	3.4%				
	% Weight in Top Ten Holdings	49.8%				

	Trailing Returns*						
		2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mg	r. Gross	0.26%	7.20%	12.86%	2.93%	8.50%	9.62%
	Mgr. Net	-0.39%	5.83%	9.99%	0.29%	5.73%	6.82%
A	vg. Fund	1.53%	9.02%	16.00%	5.13%	10.53%	8.90%
Ber	nchmark	2.63%	11.75%	20.19%	6.86%	11.78%	9.16%

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	19.04	20.79	16.69			
	Avg. Fund	15.53	19.00	15.20			
·	Benchmark	16.72	19.64	15.78			

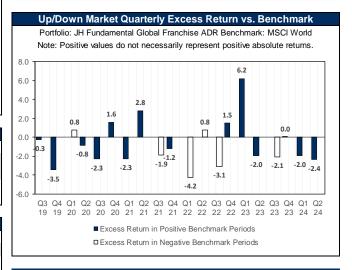
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	25.81%	-22.64%	18.60%	15.30%	30.31%	-10.06%
Mgr. Net	22.63%	-24.67%	15.60%	12.37%	27.04%	-12.39%
Avg. Fund	19.47%	-15.48%	19.12%	15.44%	27.03%	-8.72%
Benchmark	23.79%	-18.14%	21.82%	15.90%	27.67%	-8.71%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	Sharpe	<u>IR</u>
5 Year	-3.12	1.03	0.94	0.31	NM
10 Year	0.58	1.00	0.89	0.49	0.10

Current Style Allocation						
		Value	Blend	Growth		
> 46.5 E	3il.	23%	32%	16%	Large-cap	
6.4 to 46.5	5 Bil.	10%	13%	3%	Mid-cap	
< 6.4 E	Bil	2%	0%	3%	Small-cap	
Stocks	96%		Foreign,	Emerging	40.0%	2.2%
Bonds	0%		Med. Mark	et Cap (M)	\$40,228	
Cash	4%	Wtd.	Med. Mark	et Cap (M)	\$45,481	

Top 5 Sector / Country Weights						
<u>Sectors</u>	<u>Manager</u>	ETF Proxy				
Consumer Staples	26.4%	6.3%				
Consumer Discretionary	25.7%	10.2%				
Communication Services	15.0%	7.8%				
Information Technology	11.2%	25.8%				
Health Care	9.4%	<u>11.8%</u>				
% Weight In Top 5 Sectors	87.6%	62.0%				
Countries						
United States	60.0%	72.1%				
Netherlands	9.3%	1.3%				
United Kingdom	8.7%	3.7%				
France	7.1%	2.8%				
Belgium	<u>5.1%</u>	<u>0.2%</u>				
% Weight in Top 5 Countries	90.3%	80.2%				

Portfolio Characteristics					
	<u>Manager</u>	ETF Proxy			
Yield	1.8%	1.8%			
Trailing 12 Month P/E	29.2	29.0			
Forward 12 Month P/E	21.0	24.1			
Price/Book	3.2	6.4			
Price/Sales	2.8	4.4			
Price/Cash Flow	12.1	20.8			
P/E-to-Growth (PEG)	1.4	1.8			
Return on Equity	12.5%	18.7%			
Long-term Growth Rate	10.1%	11.0%			
Debt to Capital	38.0%	33.4%			



### RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### JOHN HANCOCK INVESTMENT MANAGEMENT

**Fundamental Large-cap Core** 

Boston, MA Location

Q2

2024

Manager(s) Sandy Sanders, Jonathan White

Avg. # Holdings 45 - 65 **Annual Turnover** 20% - 40%

Firm Assets \$206.3 Billion (as of 3/31/24) Strategy Assets \$16.7 Billion (as of 3/31/24)

RJCS: \$24.7 Million PS UMA: \$32.7 Million AMS Assets

Model Code **JHMJHMFLC** 

Model Delivery

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 7/1/2018 S&P 500 Benchmark:

**ETF Proxy** SPDR S&P 500 ETF

Avg. Fund Group Morningstar Large-cap Blend

John Hancock Investment Management's Fundamental Large-cap Core Team, led by Emory "Sandy" Sanders, believes that quality companies with a sustainable competitive advantage and cash flow generation, bought at the "right price" should outperform. The team looks for companies that have some or all of the following characteristics: sustainable secular growth, significant competitive advantages, high barriers to entry, niche industry domination, business reinvestment leading to increased distribution, high returns on capital, and steady free cash flow production.

Top 10 Holdings					
Symbol	<u>Description</u>	% Holding			
AMZN	Amazon.com (Consumer Discretionary)	8.9%			
AAPL	Apple (Technology)	6.7%			
GOOGL	Alphabet Class A (Communication Services)	6.5%			
LNG	Cheniere Energy (Energy)	4.9%			
MSFT	Microsoft (Technology)	4.4%			
LEN	Lennar (Consumer Discretionary)	4.1%			
KKR	KKR & Co Inc (Financials)	4.0%			
MS	Morgan Stanley (Financials)	3.9%			
ADI	Analog Devices (Technology)	3.4%			
TXN	Texas Instruments (Technology)	3.3%			
	% Weight in Top Ten Holdings	49.9%			

		Traili	ng Returns	s*		
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	4.39%	12.15%	24.71%	7.27%	14.86%	12.40%
Mgr. Net	3.72%	10.72%	21.57%	4.53%	11.94%	9.53%
Avg. Fund	2.71%	13.24%	22.66%	8.91%	13.93%	11.87%
Benchmark	4.28%	15.29%	24.56%	10.01%	15.05%	12.86%

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	18.28	23.52	18.92			
	Avg. Fund	16.00	19.14	15.41			
·	Benchmark	17.08	19.46	15.66			

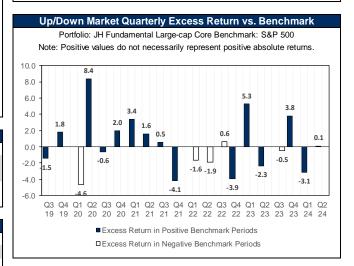
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	33.43%	-23.68%	30.43%	20.74%	36.86%	-12.95%
Mgr. Net	30.08%	-25.69%	27.15%	17.68%	33.43%	-15.22%
Avg. Fund	23.40%	-15.93%	26.97%	16.64%	30.11%	-5.07%
Benchmark	26.29%	-18.11%	28.71%	18.40%	31.49%	-4.38%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>
5 Year	-1.76	1.17	0.94	0.54	NM
10 Year	-1.84	1.17	0.93	0.58	NM

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	19%	18%	40%	Large-cap	
6.4 to 46.5	5 Bil.	11%	7%	5%	Mid-cap	
< 6.4 E	< 6.4 Bil		0%	0%	Small-cap	
Stocks	98%			Foreign	4.5%	
Bonds	0%		Med. Mark	et Cap (M)	\$94,788	
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$126,007	

Top 10 Sector Weights						
Sectors	<u>Manager</u>	ETF Proxy				
Information Technology	27.9%	32.3%				
Consumer Discretionary	18.8%	10.0%				
Financials	13.2%	12.4%				
Communication Services	11.1%	9.4%				
Health Care	8.7%	11.8%				
Consumer Staples	6.4%	5.8%				
Industrials	5.2%	8.2%				
Energy	4.9%	3.7%				
Real Estate	3.2%	2.1%				
Materials	<u>0.7%</u>	2.2%				
% Weight In Top 3 Sectors	59.9%	54.6%				

Portfolio Characteristics						
	<u>Manager</u>	ETF Proxy				
Yield	1.3%	1.3%				
Trailing 12 Month P/E	30.3	32.8				
Forward 12 Month P/E	24.1	26.0				
Price/Book	7.0	8.6				
Price/Sales	5.4	6.0				
Price/Cash Flow	19.3	21.9				
P/E-to-Growth (PEG)	1.5	1.8				
Return on Equity	17.5%	27.3%				
Long-term Growth Rate	10.4%	12.0%				
Debt to Capital	38.0%	36.5%				
Active Share	75.2%					



### RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### JOHN HANCOCK INVESTMENT MANAGEMENT

U.S. Small-cap Core

Location Chicago, IL

Manager(s) Bill Talbot, Joseph Nowinski, Ryan Davies

Avg. # Holdings 60 - 80 Annual Turnover 60% - 80%

Firm Assets \$206.3 Billion (as of 3/31/24)
Strategy Assets \$2.4 Billion (as of 3/31/24)

AMS Assets RJCS: \$38.8 Million PS UMA: \$30.4 Million

Model Code JHMJHMSCC

Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 4/1/2022 Benchmark: 4/1/2022

Avg. Fund Group Morningstar Small-cap Blend

The John Hancock US Small-cap Core is a diversified strategy that focuses on niche companies with improving profitability, at attractive valuations. With the help of fundamental research, the long-tenured investment team identifies companies with cash flow and earnings growth visibility, manageable risks, and above average returns on capital. Portfolio stocks must have a minimum of 12% per annum target return for three years, a positive reward/risk, and undergo a thorough team discussion of a business model checklist and source of mispricing. The strategy aims to outperform in both advancing and declining markets, but may struggle in narrow, speculative, and high momentum markets.

	Top 10 Holdings	
Symbol	Description	% Holding
MSGS	Madison Square Garden (Communication Services)	2.2%
ACA	Arcosa, Inc. (Industrials)	2.0%
EGP	EastGroup Properties (Real Estate)	1.9%
SUM	Summit Materials (Materials)	1.9%
MGY	Magnolia Oil & Gas Corp. Class A (Energy)	1.8%
LAD	Lithia Motors, Inc. (Consumer Discretionary)	1.8%
QTWO	Q2 (Technology)	1.8%
FR	First Industrial Realty Trust (Real Estate)	1.7%
CVLT	CommVault Systems (Technology)	1.7%
VRNS	Varonis Systems (Technology)	1.7%
	% Weight in Top Ten Holdings	18.5%

	Trailing Returns*						
		2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mg	r. Gross	-3.02%	1.61%	7.23%	0.88%	11.69%	9.85%
	Mgr. Net	-3.65%	0.30%	4.49%	-1.72%	8.84%	7.04%
A	vg. Fund	-2.91%	2.94%	11.94%	2.18%	9.26%	8.05%
Ber	nchmark	-3.28%	1.73%	10.06%	-2.58%	6.94%	7.00%

Trailing Standard Deviation						
		3 Year	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	16.04	25.80	21.08		
loss of capital.	Avg. Fund	15.23	25.88	20.69		
·	Benchmark	16.11	26.98	21.80		

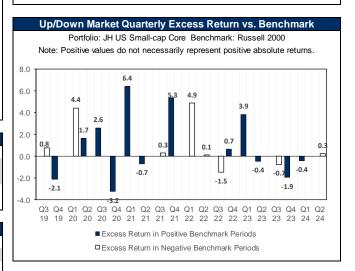
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	17.86%	-16.86%	27.26%	29.28%	27.93%	-17.36%
Mgr. Net	14.87%	-19.03%	24.05%	26.01%	24.71%	-19.52%
Avg. Fund	17.60%	-15.11%	25.56%	12.46%	25.08%	-11.54%
Benchmark	16.93%	-20.44%	14.82%	19.96%	25.53%	-11.01%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>
5 Year	4.64	0.94	0.96	0.37	0.87
10 Year	2.95	0.94	0.95	0.40	0.59

Current Style Allocation						
		Value	Blend	Growth		
> 46.5 E	3il.	0%	0%	0%	Large-cap	
6.4 to 46.5	5 Bil.	27%	5%	4%	Mid-cap	
< 6.4 E	Bil	25%	15%	24%	Small-cap	
Stocks	96%			Foreign	0.0%	
Bonds	0%		Med. Mark	et Cap (M)	\$3,983	
Cash	4%	Wtd.	Med. Mark	et Cap (M)	\$4,071	

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>				
Information Technology	25.1%	15.3%				
Industrials	18.1%	17.2%				
Health Care	14.1%	15.2%				
Consumer Discretionary	10.4%	10.5%				
Financials	9.7%	15.9%				
Energy	5.7%	7.5%				
Communication Services	5.0%	2.2%				
Real Estate	5.0%	5.6%				
Materials	3.5%	4.5%				
Consumer Staples	<u>2.1%</u>	<u>3.5%</u>				
% Weight In Top 3 Sectors	57.4%	47.7%				

Portfolio Characteristics						
	<u>Manager</u>	Index				
Yield	1.0%	1.4%				
Trailing 12 Month P/E	23.6	20.7				
Forward 12 Month P/E	20.2	17.7				
Price/Book	2.5	2.4				
Price/Sales	2.4	2.2				
Price/Cash Flow	13.0	11.9				
P/E-to-Growth (PEG)	1.8	1.4				
Return on Equity	9.3%	10.1%				
Long-term Growth Rate	8.4%	12.0%				
Debt to Capital	35.6%	30.8%				
Active Share	94.2%					



## RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

# KAYNE ANDERSON RUDNICK INVESTMENT MGMT. Mid-cap Core Equity

Location Los Angeles, CA

Manager(s) Jon Christensen, Craig Stone

 Avg. # Holdings
 25 - 35

 Annual Turnover
 25% - 35%

Firm Assets \$65.3 Billion (as of 3/31/24) Strategy Assets \$5.3 Billion (as of 3/31/24)

AMS Assets RJCS: \$27.2 Million PS UMA: \$30.8 Million

Model Code KARKARMCC

Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 7/1/2022 Benchmark: Russell Mid-cap

Avg. Fund Group Morningstar Mid-cap Blend

Kayne's Mid-cap Core Equity is a concentrated strategy run by a team that focuses on a fundamental, research-oriented constrution process. As with other Kayne Anderson strategies, this portfolio focuses exclusively on high-quality companies. That focus along with the team's "business analyst" approach to evaluating potential investment opportunities serve as key differentiators among peers.

	Top 10 Holdings					
Symbol	<u>Description</u>	% Holding				
AME	AMETEK (Industrials)	6.1%				
LII	Lennox International (Industrials)	4.5%				
HLI	Houlihan Lokey (Financials)	4.4%				
ROST	Ross Stores (Consumer Discretionary)	4.3%				
HEI.A	HEICO Class A (Industrials)	4.3%				
EFX	Equifax (Industrials)	4.0%				
MPWR	Monolithic Power Systems (Technology)	4.0%				
COO	Cooper Companies (Healthcare)	4.0%				
WST	West Pharmaceutical (Healthcare)	3.8%				
TDY	Teledyne Technologies (Industrials)	3.8%				
	% Weight in Top Ten Holdings	43.2%				

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-4.76%	1.16%	9.91%	3.28%	12.12%	13.15%
Mgr. Net	-5.38%	-0.14%	7.11%	0.63%	9.26%	10.27%
Avg. Fund	-2.98%	6.29%	14.63%	4.89%	10.80%	9.06%
Benchmark	-3.35%	4.96%	12.88%	2.37%	9.46%	9.04%

Trailing Standard Deviation						
		3 Year	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	17.17	20.47	16.60		
	Avg. Fund	15.41	22.81	18.05		
	Benchmark	16.57	23.19	18.33		

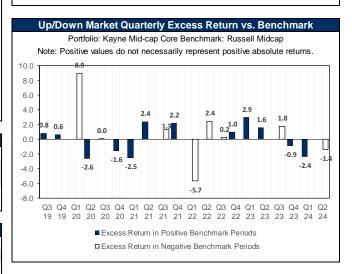
Calendar Returns							
	2023	2022	2021	2020	2019	2018	
Mgr. Gross	23.62%	-19.16%	26.43%	27.08%	32.17%	-3.22%	
Mgr. Net	20.50%	-21.27%	23.24%	23.87%	28.85%	-5.71%	
Avg. Fund	17.33%	-12.94%	25.15%	14.23%	27.06%	-10.01%	
Benchmark	17.23%	-17.32%	22.58%	17.10%	30.54%	-9.06%	

Modern Portfolio Theory Stats							
	<u>Alpha</u>	Beta	$R^2$	Sharpe	<u>IR</u>		
5 Year	3.21	0.86	0.94	0.49	0.64		
10 Year	4.65	0.87	0.93	0.70	1.06		

Current Style Allocation							
		Value	Blend	Growth	_		
> 46.5 E	3il.	0%	0%	0%	Large-cap		
6.4 to 46.5	5 Bil.	37%	34%	24%	Mid-cap		
< 6.4 E	Bil	0%	0%	5%	Small-cap		
Stocks	99%			Foreign	0.0%		
Bonds	0%	Med. Market Cap (M) \$18,287					
Cash	1%	Wtd.	Med. Mark	et Cap (M)	\$19,057		

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>				
Industrials	41.7%	20.0%				
Financials	16.5%	16.1%				
Information Technology	14.5%	13.7%				
Health Care	12.8%	9.3%				
Consumer Discretionary	11.2%	10.4%				
Consumer Staples	3.3%	3.2%				
Communication Services	0.0%	3.5%				
Energy	0.0%	5.1%				
Materials	0.0%	5.5%				
Real Estate	0.0%	7.6%				
% Weight In Top 3 Sectors	72.8%	49.9%				

Portfolio Characteristics					
	<u>Manager</u>	Index			
Yield	0.9%	1.6%			
Trailing 12 Month P/E	31.0	25.9			
Forward 12 Month P/E	25.1	21.0			
Price/Book	6.9	3.6			
Price/Sales	5.1	3.0			
Price/Cash Flow	24.0	16.2			
P/E-to-Growth (PEG)	2.4	1.8			
Return on Equity	19.5%	14.8%			
Long-term Growth Rate	11.0%	10.2%			
Debt to Capital	35.5%	38.5%			
Active Share	94.9%				



### RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

# KAYNE ANDERSON RUDNICK INVESTMENT MGMT. Small-cap Core Equity

Location Los Angeles, CA

Manager(s) Todd Beiley, Jon Christensen

Avg. # Holdings 25 - 35 Annual Turnover 25% - 35%

Firm Assets \$65.3 Billion (as of 3/31/24)
Strategy Assets \$13.3 Billion (as of 3/31/24)
AMS Assets RJCS: \$426.3 Million

Model Code KARKARSC Model Delivery Yes

Status (Account Min.) Recommended (Closed)

RJCS Composite Start 4/1/2013
Benchmark: Russell 2000

Avg. Fund Group Morningstar Small-cap Blend

Kayne Anderson's Small-cap Core Equity strategy is closed for new business due to capacity constraints. Existing clients may continue to deposit in their accounts.

The Kayne Small-cap Core investment team believes that a company with low business and financial risk will have limited stock market risk if purchased at an attractive price. The team's search for quality in all aspects of a company leads it to employ a private equity approach in which the investment team members are more business analysts than stock analysts. The Kayne Anderson Rudnick Small-cap Core Equity investment philosophy is oriented towards high quality companies and concentrated portfolios.

	Top 10 Holdings	
Symbol	Description	% Holding
EME	EMCOR Group (Industrials)	10.1%
SSD	Simpson Manufacturing (Industrials)	7.5%
FCN	FTI Consulting (Industrials)	7.3%
PRI	Primerica (Financials)	6.4%
GOLF	Acushnet Holdings (Consumer Discretionary)	4.5%
TTC	Toro (Industrials)	4.3%
LSTR	Landstar System (Industrials)	4.1%
KAI	Kadant (Industrials)	3.9%
WTS	Watts Water Technologies (Industrials)	3.8%
GGG	Graco (Industrials)	3.8%
	% Weight in Top Ten Holdings	55.7%

		Traili	ng Returns	s*		
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-5.09%	2.87%	16.32%	8.77%	13.38%	15.31%
Mgr. Net	-5.72%	1.54%	13.36%	5.99%	10.49%	12.38%
Avg. Fund	-2.91%	2.94%	11.94%	2.18%	9.26%	8.05%
Benchmark	-3.28%	1.73%	10.06%	-2.58%	6.94%	7.00%

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	15.30	17.89	15.99				
loss of capital.	Avg. Fund	15.23	25.88	20.69				
	Benchmark	16.11	26.98	21.80				

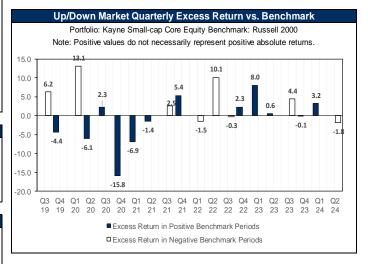
Calendar Returns							
	2023	2022	2021	2020	2019	2018	
Mgr. Gross	32.50%	-10.55%	14.91%	21.96%	39.54%	-0.51%	
Mgr. Net	29.17%	-12.87%	11.98%	18.87%	36.05%	-3.07%	
Avg. Fund	17.60%	-15.11%	25.56%	12.46%	25.08%	-11.54%	
Benchmark	16.93%	-20.44%	14.82%	19.96%	25.53%	-11.01%	

Modern Portfolio Theory Stats						
	<u>Alpha</u>	<u>Beta</u>	$R^2$	Sharpe	<u>IR</u>	
5 Year	7.40	0.60	0.84	0.63	1.00	
10 Year	9.51	0.66	0.81	0.86	1.33	

Current Style Allocation							
		Value	Blend	Growth	_		
> 46.5 E	3il.	0%	0%	0%	Large-cap		
6.4 to 46.5	5 Bil.	8%	37%	13%	Mid-cap		
< 6.4 E	3il	0%	14%	28%	Small-cap		
Stocks	93%			Foreign	2.9%		
Bonds	0%	Med. Market Cap (M) \$6,597					
Cash	7%	Wtd.	Med. Mark	et Cap (M)	\$7,153		

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>				
Industrials	54.9%	17.2%				
Financials	24.3%	15.9%				
Information Technology	7.0%	15.3%				
Consumer Discretionary	6.6%	10.5%				
Health Care	4.5%	15.2%				
Communication Services	2.9%	2.2%				
Energy	0.0%	7.5%				
Real Estate	0.0%	5.6%				
Materials	0.0%	4.5%				
Consumer Staples	0.0%	<u>3.5%</u>				
% Weight In Top 3 Sectors	86.1%	48.4%				

Portfolio Characteristics						
	<u>Manager</u>	<u>Index</u>				
Yield	1.3%	1.4%				
Trailing 12 Month P/E	24.1	20.7				
Forward 12 Month P/E	22.5	17.7				
Price/Book	4.5	2.4				
Price/Sales	3.0	2.2				
Price/Cash Flow	20.9	11.9				
P/E-to-Growth (PEG)	1.9	1.4				
Return on Equity	22.9%	10.1%				
Long-term Growth Rate	10.3%	12.0%				
Debt to Capital	14.0%	30.8%				
Active Share	98.5%					



### RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

# KAYNE ANDERSON RUDNICK INVESTMENT MGMT. SMID-cap Core Equity

Location Los Angeles, CA

Manager(s) Jon Christensen, Julie Kutasov, Craig Stone

Avg. # Holdings 25 - 35 Annual Turnover 25% - 35%

Firm Assets \$65.3 Billion (as of 3/31/24)
Strategy Assets \$21.1 Billion (as of 3/31/24)

AMS Assets RJCS: \$868.8 Million PS UMA: \$435.3 Million

UMA: \$28.7 Million

Model Code KARKARSMC

Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 10/1/2015
Benchmark: Russell 2500

Avg. Fund Group 50% Mstar Small Blend/50% Mstar Mid Blend

Kayne Anderson Rudnick SMID-Cap Core Equity is closed to new accounts. Existing clients may continue to deposit in their accounts. Effective 08/2024

The Kayne SMID-cap Core investment team believes that a company with low business and financial risk will have limited stock market risk if purchased at an attractive price. The team's search for quality in all aspects of a company leads it to employ a private equity approach in which the investment team members are more business analysts than stock analysts. The Kayne Anderson Rudnick Small to Mid-cap Core Equity investment philosophy is oriented towards high quality companies and concentrated portfolios.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
LII	Lennox International (Industrials)	5.1%
TER	Teradyne (Technology)	4.8%
BSY	Bentley Systems (Technology)	4.7%
LPLA	LPL Financial (Financials)	4.4%
WSO	Watsco (Industrials)	4.1%
COO	Cooper Companies (Healthcare)	4.1%
WRB	W. R. Berkley (Financials)	3.9%
NDSN	Nordson (Industrials)	3.8%
POOL	Pool (Cons. Discr.)	3.7%
IBKR	Interactive Brokers Group (Financials)	3.7%
	% Weight in Top Ten Holdings	42.2%
1		

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	<u>10 Year</u>
Mgr. Gross	-5.07%	2.20%	9.95%	0.86%	12.05%	12.62%
Mgr. Net	-5.70%	0.88%	7.15%	-1.74%	9.20%	9.75%
Avg. Fund	-2.95%	4.61%	13.29%	3.54%	10.06%	8.58%
Benchmark	-4.27%	2.35%	10.47%	-0.29%	8.31%	7.99%

	Trailing Standard Deviation								
			3 Year	5 Year	10 Year				
	Rease remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	19.09	22.68	18.28				
		Avg. Fund	15.28	24.27	19.29				
		Benchmark	16.10	25.76	20.51				

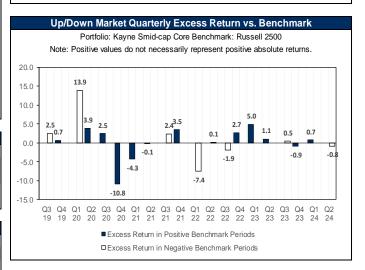
Calendar Returns							
<u>2023</u> <u>2022</u> <u>2021</u> <u>2020</u> <u>2019</u> <u>2018</u>							
Mgr. Gross	23.92%	-24.29%	20.21%	38.62%	40.79%	-5.86%	
Mgr. Net	20.79%	-26.28%	17.16%	35.14%	37.27%	-8.30%	
Avg. Fund	17.47%	-14.03%	25.39%	13.44%	26.07%	-10.75%	
Benchmark	17.42%	-18.37%	18.18%	19.99%	27.77%	-10.00%	

Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>	
5 Year	4.40	0.81	0.86	0.44	0.50	
10 Year	5.37	0.82	0.86	0.61	0.77	

Current Style Allocation							
		Value	Blend	Growth	_		
> 46.5 E	3il.	0%	0%	0%	Large-cap		
6.4 to 46.5	5 Bil.	34%	41%	19%	Mid-cap		
< 6.4 B	Bil	0%	Small-cap				
Stocks	96%	Foreign 0.0%					
Bonds	0%	Med. Market Cap (M) \$12,604					
Cash	4%	Wtd. Med. Market Cap (M) \$13,283					

Top 10 Sector Weights							
Sectors	<u>Manager</u>	<u>Index</u>					
Industrials	33.8%	20.3%					
Information Technology	24.7%	13.5%					
Financials	15.2%	16.1%					
Consumer Discretionary	11.8%	12.7%					
Health Care	9.7%	11.5%					
Consumer Staples	2.7%	3.3%					
Materials	2.0%	5.4%					
Real Estate	0.0%	6.5%					
Energy	0.0%	5.3%					
Utilities	0.0%	<u>2.9%</u>					
% Weight In Top 3 Sectors 73.8% 49.9%							

Portfolio Characteristics						
	<u>Manager</u>	<u>Index</u>				
Yield	0.9%	1.4%				
Trailing 12 Month P/E	34.4	22.3				
Forward 12 Month P/E	26.7	19.0				
Price/Book	6.8	3.0				
Price/Sales	3.8	2.3				
Price/Cash Flow	22.4	13.3				
P/E-to-Growth (PEG)	1.8	1.5				
Return on Equity	19.5%	12.1%				
Long-term Growth Rate	13.3%	11.1%				
Debt to Capital	36.7%	36.8%				
Active Share	97.0%					



### RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### LAZARD ASSET MANAGEMENT

#### **Global Equity Select ADR**

Location London, UK

Manager(s) Louis Florentin-Lee, Barnaby Wilson, Andrew Lacey

Avg. # Holdings 50 - 75 Annual Turnover 30% - 60%

Firm Assets \$210.5 Billion (as of 3/31/24) Strategy Assets \$5.2 Billion (as of 3/31/24)

AMS Assets RJCS: \$86.1 Million PS UMA: \$12.0 Million

UMA: \$95.7 Million

Model Code LZDLZDGES

Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 4/1/2002 Benchmark: MSCI World

ETF Proxy iShares MSCI World ETF

Avg. Fund Group Morningstar Global Large Stock Blend

Lazard's Global Equity Select portfolio is an equity portfolio designed to capture the firm's best ideas worldwide. The portfolio management team pursues opportunities by employing forward-looking, fundamental analysis and engaging with the firm's deep resource pool.

Analysts conduct extensive research to identify the appropriate measures for financial productivity and valuation in each industry, focusing on measures that have contributed to outperformance. Lazard believes that by focusing on this set of criteria, the best opportunities to outperform are presented. Measures of financial productivity used include: return on equity, return on assets, cash return on equity, operating margin, etc. Valuation measures include: price/book, price/earnings, price/cash flow, price/sales, etc.

	Top 10 Holdings						
Symbol	<u>Description</u>	% Holding					
MSFT	Microsoft (USA)	5.7%					
AMZN	Amazon.com (USA)	4.9%					
GOOGL	Alphabet (USA)	4.7%					
TSM	Taiwan Semiconductor (Taiwan)	2.8%					
ACN	Accenture (USA)	2.8%					
V	Visa (USA)	2.2%					
CRM	Salesforce, Inc. (USA)	2.2%					
ICE	Intercontinental Exchange (USA)	2.1%					
WTKWY	Wolters Kluwer N.V. Sponsored ADR (Netherlands)	2.1%					
ABBNY	ABB Ltd. (Switzerland)	2.1%					
	% Weight in Top Ten Holdings	31.7%					

		Troili	a Doturna	*			
	Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year	
Mgr. Gross	1.91%	8.07%	13.46%	3.97%	9.00%	9.02%	
Mgr. Net	1.25%	6.69%	10.58%	1.30%	6.22%	6.24%	
Avg. Fund	1.53%	9.02%	16.00%	5.13%	10.53%	8.90%	
Benchmark	2.63%	11.75%	20.19%	6.86%	11.78%	9.16%	

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	15.69	17.75	14.51			
loss of capital.	Avg. Fund	15.53	19.00	15.20			
	Benchmark	16.72	19.64	15.78			

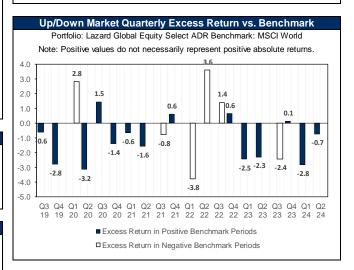
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	15.56%	-16.29%	19.04%	17.01%	25.96%	-6.16%
Mgr. Net	12.62%	-18.48%	16.02%	14.04%	22.79%	-8.59%
Avg. Fund	19.47%	-15.48%	19.12%	15.44%	27.03%	-8.72%
Benchmark	23.79%	-18.14%	21.82%	15.90%	27.67%	-8.71%

Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>	
5 Year	-1.71	0.89	0.96	0.39	NM	
10 Year	0.55	0.90	0.95	0.52	0.16	

Current Style Allocation							
		Value	Blend	Growth			
> 46.5 E	3il.	12%	35%	37%	Large-cap		
6.4 to 46.5 Bil.		3%	11%	5%	Mid-cap		
< 6.4 Bil		0%	0%	0%	Small-cap		
Stocks	98%		Foreign,	Emerging	34.1%	6.9%	
Bonds	0%	Med. Market Cap (M) \$72,109					
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$143,612		

Top 5 Sector / Country Weights						
<u>Sectors</u>	<u>Manager</u>	ETF Proxy				
Information Technology	26.6%	25.8%				
Industrials	16.8%	10.7%				
Financials	13.9%	14.8%				
Consumer Discretionary	11.8%	10.2%				
Consumer Staples	<u>11.7%</u>	6.3%				
% Weight In Top 5 Sectors	80.7%	67.9%				
Countries						
United States	65.9%	72.1%				
United Kingdom	6.7%	3.7%				
Netherlands	3.7%	1.3%				
Sweden	3.5%	0.8%				
France	<u>3.4%</u>	<u>2.8%</u>				
% Weight in Top 5 Countries	83.2%	80.8%				

Portfolio Characteristics					
	<u>Manager</u>	ETF Proxy			
Yield	1.5%	1.8%			
Trailing 12 Month P/E	29.8	29.0			
Forward 12 Month P/E	24.6	24.1			
Price/Book	7.4	6.4			
Price/Sales	5.2	4.4			
Price/Cash Flow	21.0	20.8			
P/E-to-Growth (PEG)	2.0	1.8			
Return on Equity	26.2%	18.7%			
Long-term Growth Rate	10.7%	11.0%			
Debt to Capital	35.4%	33.4%			



# RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### LAZARD ASSET MANAGEMENT

International Equity Select w/ Emerging Markets ADR

Location London, UK

Manager(s) Michael Fry, Giles Edwards

Avg. # Holdings 40 - 70 Annual Turnover 20% - 40%

Firm Assets \$210.5 Billion (as of 3/31/24) Strategy Assets \$10.3 Billion (as of 3/31/24)

AMS Assets RJCS: \$107.4 Million PS UMA: \$30.5 Million

Model Code LZDLZDIES
Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 4/1/2002

Benchmark: MSCI ACWI Ex-US

ETF Proxy iShares MSCI ACWI Ex-US ETF
Avg. Fund Group Morningstar Foreign Stock

Lazard's International Equity Select portfolio is an equity portfolio designed to capture the firm's best ideas in non-U.S. companies. The portfolio management team pursues opportunities by employing forward-looking, fundamental analysis and engaging with the firm's deep resource pool. Analysts conduct extensive research to identify the appropriate measures for financial productivity and valuation in each industry, focusing on measures that have contributed to outperformance in their opportunity set.

	Top 10 Holdings					
Symbol	<u>Description</u>	% Holding				
TSM	Taiwan Semiconductor (Taiwan)	6.3%				
BP	BP (UK)	3.3%				
RELX	RELX (UK)	3.3%				
NVO	Novo Nordisk (Denmark)	3.2%				
UL	Unilever (UK)	2.8%				
TCEHY	Tencent (Hong Kong)	2.7%				
CMPGY	Compass Group (UK)	2.3%				
RHHBY	Roche (Switzerland)	2.0%				
AON	Aon PLC (Ireland)	2.0%				
ABBNY	ABB Ltd. (Switzerland)	2.0%				
	% Weight in Top Ten Holdings	29.8%				

Trailing Returns*							
2nd Qtr YTD 1 Year 3 Year 5 Year 10 Yea							
Mgr. Gross	-1.17%	5.81%	8.71%	1.02%	4.68%	3.51%	
Mgr. Net	-1.81%	4.45%	5.94%	-1.58%	2.00%	0.86%	
Avg. Fund	0.50%	6.12%	12.07%	2.76%	7.27%	5.39%	
Benchmark	0.96%	5.69%	11.62%	0.46%	5.55%	3.84%	

Trailing S	Standard Dev	iation		
		3 Year	5 Year	10 Year
Please remember that volatility does	Mgr. Gross	15.43	19.33	15.74
not measure the risk of a permanent loss of capital.	Avg. Fund	17.04	20.18	16.33
	Benchmark	16.13	20.04	16.29

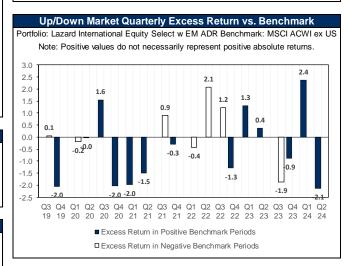
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	14.25%	-14.20%	4.92%	10.01%	20.55%	-14.05%
Mgr. Net	11.35%	-16.44%	2.24%	7.20%	17.50%	-16.29%
Avg. Fund	17.98%	-14.47%	11.25%	10.64%	23.17%	-13.30%
Benchmark	15.62%	-16.00%	7.82%	10.65%	21.51%	-14.20%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>
5 Year	-0.72	0.95	0.98	0.13	NM
10 Year	-0.23	0.95	0.97	0.13	NM

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	20%	36%	26%	Large-cap	
6.4 to 46.5	5 Bil.	4%	5%	4%	Mid-cap	
< 6.4 E	Bil	4%	0%	0%	Small-cap	
Stocks	94%		Emergir	ng Markets	21.5%	
Bonds	0%		Med. Mark	et Cap (M)	\$37,544	
Cash	6%	Wtd.	Med. Mark	et Cap (M)	\$54,230	

Top 5 Sector / C	ountry Weights	
<u>Sectors</u>	<u>Manager</u>	ETF Proxy
Industrials	20.2%	13.7%
Financials	18.7%	21.6%
Information Technology	15.0%	14.0%
Health Care	11.8%	9.5%
Consumer Discretionary	9.2%	<u>11.1%</u>
% Weight In Top 5 Sectors	74.8%	69.9%
Countries		
United Kingdom	16.1%	9.5%
Japan	12.4%	14.6%
France	9.4%	7.1%
Hong Kong	8.3%	7.3%
Germany	<u>7.6%</u>	<u>5.4%</u>
% Weight in Top 5 Countries	53.8%	43.8%

Portfolio Characteristics						
	<u>Manager</u>	ETF Proxy				
Yield	2.4%	2.9%				
Trailing 12 Month P/E	23.3	19.7				
Forward 12 Month P/E	18.6	16.6				
Price/Book	3.2	2.5				
Price/Sales	2.9	2.2				
Price/Cash Flow	15.5	12.8				
P/E-to-Growth (PEG)	1.9	1.6				
Return on Equity	19.1%	14.4%				
Long-term Growth Rate	9.7%	9.9%				
Debt to Capital	26.2%	26.2%				



# RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### **LOOMIS, SAYLES & COMPANY**

#### **Global Growth ADR**

Location Boston, MA

Manager(s) Aziz Hamzaogullari

Avg. # Holdings 30 - 45

Annual Turnover 5% - 30%

Firm Assets \$348.4 Billion (as of 3/31/24) Strategy Assets \$2.2 Billion (as of 3/31/24)

AMS Assets RJCS: \$3.1 Million PS UMA: \$9.6 Million

Model Code LSCLSCGGR

Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 10/1/2023
Benchmark: MSCI ACWI
ETF Proxy iShares MSC

ETF Proxy iShares MSCI ACWI ETF
Avg. Fund Group Morningstar Global Stock Blend

The Loomis Sayles Global Growth ADR strategy looks to invest in high quality companies with competitive advantages and unique business models that are positioned to benefit from long-term secular and structural growth drivers. The strategy focuses on finding businesses trading at significant discounts to intrinsic value. The team follows a 7-step research framework to find companies that meet their quality, growth and valuation criteria.

<sup>\*</sup>Inception 1/1/2018

	Top 10 Holdings	
Symbol	<u>Description</u>	<u>% Holding</u>
META	Meta Platforms Inc Class A (USA)	7.5%
AMZN	Amazon.com (USA)	6.7%
MELI	MercadoLibre (Argentina)	6.2%
GOOGL	Alphabet (USA)	5.9%
NFLX	Netflix (USA)	4.3%
MSFT	Microsoft (USA)	4.3%
ORCL	Oracle (USA)	4.1%
TSLA	Tesla (USA)	3.9%
BA	Boeing (USA)	3.7%
NVO	Novo Nordisk (Denmark)	3.7%
	% Weight in Top Ten Holdings	50.3%

	Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	<u>5 Year</u>	Inception*	
Mgr. Gross	3.82%	10.88%	19.50%	3.27%	11.97%	11.55%	
Mgr. Net	3.15%	9.47%	16.47%	0.62%	9.12%	8.70%	
Avg. Fund	1.53%	9.02%	16.00%	5.13%	10.53%	9.04%	
Benchmark	2.87%	11.30%	19.38%	5.43%	10.76%	9.04%	

Trailing Standard Deviation						
		3 Year	5 Year	Inception*		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	21.63	22.51	21.37		
loss of capital.	Avg. Fund	15.53	19.00	18.11		
·	Benchmark	16.29	19.67	18.72		

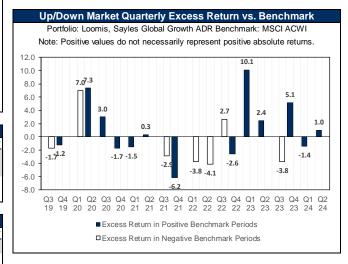
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	37.42%	-25.16%	7.19%	35.99%	31.16%	-6.69%
Mgr. Net	33.98%	-27.13%	4.45%	32.57%	27.86%	-9.10%
Avg. Fund	19.47%	-15.48%	19.12%	15.44%	27.03%	-8.72%
Benchmark	22.20%	-18.36%	18.54%	16.25%	26.60%	-9.42%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>
5 Year	1.09	1.05	0.85	0.44	0.12
6.5 Year	2.29	1.06	0.87	0.44	0.29

		Value	Blend	Growth	_	
> 46.5 Bil		0%	28%	63%	Large-cap	
6.4 to 46.5 l	Bil.	1%	8%	0%	Mid-cap	
< 6.4 Bil		0%	0%	0%	Small-cap	
					_	
Stocks	99%		Foreign,	Emerging	31.9%	8.5%
Bonds	0%	ı	Med. Marke	et Cap (M)	\$85,081	
Cash	1%	Wtd. I	Med. Marke	et Cap (M)	\$222,683	
6.4 to 46.5 I < 6.4 Bil Stocks Bonds	99% 0%	1% 0%	8% 0% Foreign, Med. Marke	0% 0% Emerging	Mid-cap Small-cap 31.9% \$85,081	8.5%

Top 5 Sector / Country Weights							
Sectors	<u>Manager</u>	ETF Proxy					
Consumer Discretionary	22.3%	10.4%					
Communication Services	21.4%	7.9%					
Information Technology	20.8%	25.8%					
Health Care	15.1%	10.9%					
Industrials	9.0%	<u>10.3%</u>					
% Weight In Top 5 Sectors	88.6%	65.3%					
Countries							
United States	68.1%	64.8%					
Hong Kong	7.0%	2.6%					
Switzerland	5.4%	2.2%					
Japan	4.1%	5.2%					
Denmark	<u>3.7%</u>	<u>0.9%</u>					
% Weight in Top 5 Countries	88.3%	75.7%					

Portfolio Characteristics						
	<u>Manager</u>	ETF Proxy				
Yield	0.7%	1.9%				
Trailing 12 Month P/E	35.3	28.4				
Forward 12 Month P/E	26.4	23.6				
Price/Book	9.2	5.7				
Price/Sales	7.3	4.1				
Price/Cash Flow	21.9	19.7				
P/E-to-Growth (PEG)	1.5	1.7				
Return on Equity	27.4%	18.3%				
Long-term Growth Rate	16.4%	11.2%				
Debt to Capital	24.7%	30.6%				



# RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### **LOOMIS, SAYLES & COMPANY**

Large-cap Growth

Location Boston, MA

Manager(s) Aziz Hamzaogullari

Avg. # Holdings 30 - 40 Annual Turnover 5% - 25%

Firm Assets \$348.4 Billion (as of 3/31/24)
Strategy Assets \$71.6 Billion (as of 3/31/24)

AMS Assets RJCS: \$1.2 Billion PS UMA: \$206 Million

Model Code LSCLSCLG Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 4/1/2014

Benchmark: Russell 1000 Growth

Avg. Fund Group Morningstar Large-cap Growth

The Loomis Sayles Large-cap Growth investment philosophy is grounded in quality, growth, and valuation. The Loomis Large-cap Growth team seeks to invest in high quality businesses with sustainable competitive advantages exhibiting consistent profitable growth prospects over the long-term that are trading at what they believe to be a significant discount to their assessment of intrinsic value.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
NVDA	Nvidia (Technology)	10.3%
META	Meta Platforms Inc Class A (Communication Services)	7.4%
AMZN	Amazon.com (Consumer Discretionary)	6.1%
TSLA	Tesla (Consumer Discretionary)	5.9%
MSFT	Microsoft (Technology)	5.3%
NFLX	Netflix (Comms. Services)	5.2%
BA	Boeing (Industrials)	5.0%
V	Visa (Financials)	4.9%
ORCL	Oracle (Technology)	4.7%
GOOGL	Alphabet Class A (Communication Services)	3.7%
	% Weight in Top Ten Holdings	58.7%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	4.42%	17.42%	29.52%	11.13%	17.73%	16.57%
Mgr. Net	3.76%	15.94%	26.26%	8.30%	14.74%	13.60%
Avg. Fund	5.28%	18.20%	30.59%	7.57%	16.20%	14.51%
Benchmark	8.33%	20.70%	33.48%	11.28%	19.34%	16.33%

Trailing S	Standard Dev	iation		
		3 Year	5 Year	10 Year
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	23.92	22.48	17.84
loss of capital.	Avg. Fund	20.92	22.47	18.01
•	Benchmark	21.95	22.77	18.28

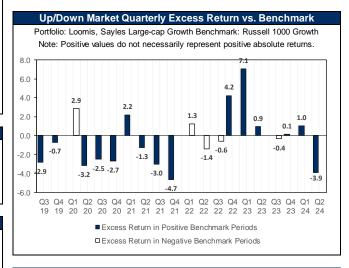
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	52.36%	-26.91%	19.82%	33.13%	32.67%	-1.26%
Mgr. Net	48.57%	-28.85%	16.78%	29.79%	29.33%	-3.80%
Avg. Fund	37.75%	-28.95%	22.07%	36.90%	33.44%	-0.81%
Benchmark	42.68%	-29.14%	27.60%	38.49%	36.39%	-1.51%

Modern Portfolio Theory Stats						
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>	
5 Year	-0.54	0.95	0.93	0.69	NM	
10 Year	1.24	0.93	0.91	0.84	0.23	

Current Style Allocation							
		Value	Blend	Growth	_		
> 46.5 E	3il.	3%	25%	66%	Large-cap		
6.4 to 46.5	5 Bil.	1%	4%	1%	Mid-cap		
< 6.4 Bil		0%	0%	0%	Small-cap		
Stocks	98%		6.8%				
Bonds	0%	Med. Market Cap (M) \$139,428					
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$389,006		

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Information Technology	30.8%	46.8%				
Communication Services	22.5%	12.7%				
Consumer Discretionary	15.5%	14.1%				
Health Care	13.2%	10.1%				
Financials	8.8%	5.7%				
Industrials	6.9%	5.1%				
Consumer Staples	2.3%	3.8%				
Real Estate	0.0%	0.7%				
Materials	0.0%	0.6%				
Energy	0.0%	0.5%				
% Weight In Top 3 Sectors	68.8%	73.5%				

Portfolio Characteristics					
	<u>Manager</u>	Index			
Yield	0.5%	0.7%			
Trailing 12 Month P/E	38.7	38.7			
Forward 12 Month P/E	27.7	31.9			
Price/Book	9.3	13.1			
Price/Sales	7.6	8.7			
Price/Cash Flow	25.5	28.4			
P/E-to-Growth (PEG)	1.4	1.7			
Return on Equity	27.4%	34.9%			
Long-term Growth Rate	18.2%	16.4%			
Debt to Capital	19.0%	35.0%			
Active Share	58.9%				



# RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### **LOOMIS, SAYLES & COMPANY**

SMID-cap

Location Bloomfield Hills, MI

Manager(s) Joseph Gatz, Jeffrey Schwartz

Avg. # Holdings 70 - 90 Annual Turnover 30% - 50%

Firm Assets \$348.4 Billion (as of 3/31/24)
Strategy Assets \$1.2 Billion (as of 3/31/24)
AMS Assets RJCS: \$86.6 Million

Model Code IXISMVBL Model Delivery No

Status (Account Min.) Recommended (Closed)

RJCS Composite Start 7/1/2007
Benchmark: Russell 2500

Avg. Fund Group 50% Mstar Small Blend/50% Mstar Mid Blend

The Loomis' SMID-cap strategy is closed to new accounts. Loomis still accepts deposits to existing accounts.

Joe Gatz, Jeffrey Schwartz, and their analysts seek out-of-favor smaller companies that have catalysts for future growth. The team attempts to select promising companies through rigorous, fundamental bottom-up analysis. The team often searches for companies that they believe are undiscovered, in special situations or misunderstood.

	Top 10 Holdings						
Symbol	<u>Description</u>	<u>% Holding</u>					
VST	Vistra Corp (Utilities)	2.7%					
THC	Tenet Healthcare (Healthcare)	2.5%					
SNX	SNX TD SYNNEX Corporation (Technology)						
WFRD	Weatherford International (Energy)	1.9%					
ICLR	ICON (Healthcare)	1.9%					
GFL	GFL Environmental Inc (Industrials)	1.8%					
ПТ	ITT (Industrials)	1.8%					
APG	APi Group Corporation (Industrials)	1.8%					
KAI	Kadant (Industrials)	1.7%					
POST	Post (Consumer Staples)	1.7%					
	% Weight in Top Ten Holdings	19.9%					

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-3.13%	9.40%	19.98%	5.85%	11.41%	9.18%
Mgr. Net	-3.80%	7.93%	16.77%	2.99%	8.41%	6.24%
Avg. Fund	-2.95%	4.61%	13.29%	3.54%	10.06%	8.58%
Benchmark	-4.27%	2.35%	10.47%	-0.29%	8.31%	7.99%

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	16.43	23.44	19.00				
loss of capital.	Avg. Fund	15.28	24.27	19.29				
	Benchmark	16.10	25.76	20.51				

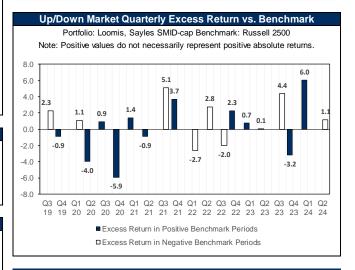
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	20.22%	-18.06%	29.22%	13.44%	32.12%	-10.59%
Mgr. Net	17.00%	-20.33%	25.79%	10.37%	28.61%	-13.04%
Avg. Fund	17.47%	-14.03%	25.39%	13.44%	26.07%	-10.75%
Benchmark	17.42%	-18.37%	18.18%	19.99%	27.77%	-10.00%

	Modern Port	folio Theo	ry Stats		
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	Sharpe	<u>IR</u>
5 Year	3.51	0.88	0.95	0.39	0.63
10 Year	1.71	0.90	0.95	0.40	0.38

Current Style Allocation					
		Value	Blend	Growth	_
> 46.5 E	3il.	0%	0%	2%	Large-cap
6.4 to 46.5	5 Bil.	37%	22%	4%	Mid-cap
< 6.4 E	Bil	9%	11%	17%	Small-cap
					_
Stocks	98%			Foreign	3.1%
Bonds	0%		Med. Mark	et Cap (M)	\$6,603
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$7,422

Top 10 Sector Weights					
Sectors	<u>Manager</u>	<u>Index</u>			
Industrials	29.2%	20.3%			
Health Care	16.2%	11.5%			
Financials	12.1%	16.1%			
Consumer Discretionary	9.8%	12.7%			
Information Technology	8.5%	13.5%			
Energy	7.9%	5.3%			
Communication Services	4.4%	2.4%			
Materials	3.7%	5.4%			
Utilities	3.6%	2.9%			
Consumer Staples	<u>2.5%</u>	3.3%			
% Weight In Top 3 Sectors	57.5%	48.0%			

Portfolio Characteristics						
	<u>Manager</u>	<u>Index</u>				
Yield	1.0%	1.4%				
Trailing 12 Month P/E	20.6	22.3				
Forward 12 Month P/E	17.0	19.0				
Price/Book	2.9	3.0				
Price/Sales	1.8	2.3				
Price/Cash Flow	12.1	13.3				
P/E-to-Growth (PEG)	1.3	1.5				
Return on Equity	14.4%	12.1%				
Long-term Growth Rate	10.7%	11.1%				
Debt to Capital	44.1%	36.8%				
Active Share	92.8%					



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### MFS INVESTMENT MANAGEMENT

#### **Research International**

Location London, UK

Manager(s) MFS Analyst Team

Avg. # Holdings 45 - 65 Annual Turnover 15% - 35%

Firm Assets \$691.7 Billion (as of 3/31/24)
Strategy Assets \$20.7 Billion (as of 3/31/24)

AMS Assets RJCS: \$120.8 Million PS UMA: \$79.3 Million

UMA: \$506.7 Million

Model Code MFSMFSRI Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 7/1/2008 Benchmark: MSCI EAFE

ETF Proxy iShares MSCI EAFE ETF

Avg. Fund Group Morningstar Foreign Stock

The MFS International team believes it can best identify high-quality companies with above average sustainable earnings growth at reasonable valuations by utilizing bottom-up qualitative and quantitative analysis. The research portfolio is populated with "best ideas" managed by analysts within global sector teams.

The International American Depository Receipt ("ADR") Large-cap Blend Equity strategy is managed collectively by approximately 40 non-U.S. equity research analysts specialized by sector on a regional basis located around the globe. Organized by sector, the analysts unite to form global teams conducting fundamental research, seeking to identify the most attractive companies within their respective sector.

	Top 10 Holdings	
Symbol	<u>Description</u>	<u>% Holding</u>
HTHIY	Hitachi (Japan)	4.2%
TSM	Taiwan Semiconductor (Taiwan)	4.1%
NVO	Novo Nordisk (Denmark)	3.9%
SBGSY	Schneider Electric (France)	3.7%
UBS	UBS Group (Switzerland)	3.6%
LIN	Linde plc (Ireland)	3.5%
MUFG	Mitsubishi UFJ Financial Group (Japan)	3.5%
ZURVY	Zurich Insurance Group (Switzerland)	3.4%
RHHBY	Roche (Switzerland)	3.0%
BNPQY	BNP Paribas S.A. (France)	3.0%
	% Weight in Top Ten Holdings	36.0%

		Traili	ng Returns	s*		
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	1.36%	4.88%	10.03%	2.89%	8.01%	6.13%
Mgr. Net	0.70%	3.53%	7.22%	0.25%	5.25%	3.41%
Avg. Fund	0.50%	6.12%	12.07%	2.76%	7.27%	5.39%
Benchmark	-0.42%	5.34%	11.54%	2.89%	6.46%	4.33%

Trailing Standard Deviation					
		3 Year	5 Year	10 Year	
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	16.76	19.53	16.27	
loss of capital.	Avg. Fund	17.04	20.18	16.33	
·	Benchmark	17.76	20.13	16.32	

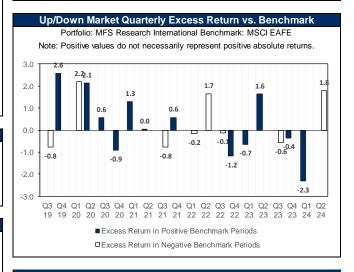
		Calen	dar Returi	าร		
	2023	2022	2021	2020	2019	2018
Mgr. Gross	18.30%	-13.93%	12.43%	12.64%	28.77%	-13.85%
Mgr. Net	15.30%	-16.18%	9.57%	9.77%	25.53%	-16.09%
Avg. Fund	17.98%	-14.47%	11.25%	10.64%	23.17%	-13.30%
Benchmark	18.24%	-14.45%	11.26%	7.82%	22.01%	-13.79%

	Modern Port	folio Theo	ry Stats		
	<u>Alpha</u>	Beta	<u>R</u> 2	Sharpe	<u>IR</u>
5 Year	1.56	0.96	0.98	0.30	0.59
10 Year	1.78	0.98	0.97	0.28	0.66

Current Style Allocation					
		Value	Blend	Growth	_
> 46.5 E	3il.	26%	37%	26%	Large-cap
6.4 to 46.5	Bil.	5%	6%	0%	Mid-cap
< 6.4 B	iil	0%	0%	0%	Small-cap
Stocks	98%		Emergir	ng Markets	10.1%
Bonds	0%		Med. Mark	et Cap (M)	\$68,966
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$94,685

Top 5 Sector / 0	Country Weights	
Sectors	<u>Manager</u>	ETF Proxy
Financials	22.1%	19.9%
Industrials	13.4%	16.8%
Health Care	12.9%	13.4%
Materials	12.5%	7.0%
Consumer Discretionary	<u>10.9%</u>	<u>11.4%</u>
% Weight In Top 5 Sectors	71.8%	68.6%
Countries		
Japan	21.2%	22.8%
France	17.5%	11.1%
Switzerland	14.2%	9.7%
United Kingdom	13.0%	14.9%
United States	<u>4.2%</u>	<u>0.9%</u>
% Weight in Top 5 Countries	70.1%	59.4%

<u>Manager</u>	ETF Proxv
	LIF FIUXY
2.6%	3.0%
21.4	19.7
18.5	16.6
2.9	2.4
2.3	2.1
15.2	13.5
1.9	1.8
15.4%	14.9%
10.1%	9.1%
28.1%	27.5%
	21.4 18.5 2.9 2.3 15.2 1.9 15.4%



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### MFS INVESTMENT MANAGEMENT

Large-cap Value

Location Boston, MA

Manager(s) Nevin Chitkara, Katherine Cannan

Avg. # Holdings 40 - 50 Annual Turnover 20% - 40%

Firm Assets \$691.7 Billion (as of 3/31/24)
Strategy Assets \$100.7 Billion (as of 3/31/24)

AMS Assets RJCS: \$221.7 Million PS UMA: \$55.2 Million

UMA: \$214.2 Million

Model Code MFSMFSLV Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 4/1/2012

Benchmark: Russell 1000 Value

Avg. Fund Group Morningstar Large-cap Value

The MFS Large-cap Value strategy is managed using a traditional value style that relies on bottom-up, fundamental research. Tenured portfolio manager Nevin Chitkara follows a disciplined and conservative approach to investing with a consistent focus on value - the security must be inexpensive versus the market, peers, and its industry. The investment team targets companies possessing outstanding management teams, strong balance sheets, and the ability to generate strong free cash flow to support earnings. The portfolio managers rely heavily on the pooled research analysts within the global sector teams, working with the analysts to assess the characteristics of the company, future expectations, the consistency of the company's business and results over time, and its valuation parameters.

	Top 10 Holdings						
Symbol	<u>Description</u>	<u>% Holding</u>					
JPM	JPMorgan Chase & Co. (Financials)	4.7%					
PGR	Progressive (Financials)	4.2%					
COP	ConocoPhillips (Energy)	3.8%					
MCK	McKesson (Healthcare)	3.6%					
CI	Cigna Group (Healthcare)	3.5%					
AON	Aon PLC (Financials)	3.0%					
CVX	Chevron (Energy)	3.0%					
ADI	Analog Devices (Technology)	3.0%					
PLD	Prologis (Real Estate)	2.7%					
GD	General Dynamics (Industrials)	2.7%					
	% Weight in Top Ten Holdings	34.2%					

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-2.37%	6.79%	14.07%	7.14%	10.09%	9.85%
Mgr. Net	-3.01%	5.43%	11.17%	4.40%	7.28%	7.05%
Avg. Fund	-1.13%	7.93%	16.10%	7.85%	11.14%	9.63%
Benchmark	-2.17%	6.62%	13.06%	5.52%	9.01%	8.23%

Trailing Standard Deviation						
		3 Year	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	13.77	17.49	14.38		
loss of capital.	Avg. Fund	14.16	19.89	15.68		
·	Benchmark	14.39	19.90	15.71		

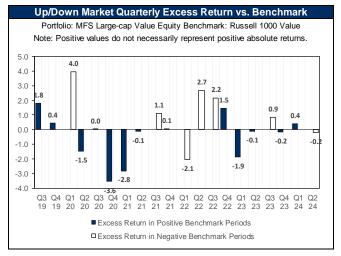
	Calendar Returns						
ſ		2023	2022	2021	2020	2019	2018
	Mgr. Gross	10.08%	-3.30%	23.31%	3.70%	32.76%	-9.63%
	Mgr. Net	7.27%	-5.79%	20.19%	1.03%	29.42%	-11.97%
	Avg. Fund	13.11%	-4.81%	27.69%	4.17%	26.54%	-7.35%
	Benchmark	11.46%	-7.54%	25.16%	2.80%	26.54%	-8.27%

Modern Portfolio Theory Stats							
	<u>Alpha</u>	Beta	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>		
5 Year	1.66	0.87	0.98	0.45	0.62		
10 Year	2.11	0.90	0.96	0.58	0.74		

Current Style Allocation								
		Value	Blend	Growth				
> 46.5 E	3il.	46%	38%	10%	Large-cap			
6.4 to 46.5 Bil.		4%	2%	0%	Mid-cap			
< 6.4 Bil		0%	0%	0%	Small-cap			
	<u> </u>							
Stocks	98%	Foreign 3.2%						
Bonds	0%	Med. Market Cap (M) \$108,812						
Cash	2%	Wtd. Med. Market Cap (M) \$113,266						

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>				
Financials	28.2%	22.9%				
Industrials	18.0%	14.3%				
Health Care	15.8%	13.9%				
Consumer Staples	9.0%	7.9%				
Information Technology	9.0%	9.5%				
Utilities	6.9%	5.0%				
Energy	6.8%	8.0%				
Consumer Discretionary	3.5%	4.7%				
Real Estate	2.8%	4.6%				
Materials	0.0%	4.7%				
% Weight In Top 3 Sectors	62.0%	51.0%				

Portfolio Characteristics					
	<u>Manager</u>	<u>Index</u>			
Yield	2.5%	2.2%			
Trailing 12 Month P/E	23.4	21.1			
Forward 12 Month P/E	18.4	17.9			
Price/Book	3.3	2.7			
Price/Sales	2.5	2.5			
Price/Cash Flow	16.5	14.8			
P/E-to-Growth (PEG)	1.7	1.9			
Return on Equity	16.9%	15.1%			
Long-term Growth Rate	8.5%	8.5%			
Debt to Capital	46.7%	36.6%			
Active Share	82.2%				



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

# MONDRIAN INVESTMENT PARTNERS, LTD. International Equity ADR

Location London, UK

Manager(s) Elizabeth Desmond, Nigel Bliss

Avg. # Holdings 30 - 50 Annual Turnover 5% - 25%

 Firm Assets
 \$45.6 Billion (as of 3/31/24)

 Strategy Assets
 \$11.8 Billion (as of 3/31/24)

 AMS Assets
 RJCS: \$43.8 Million

Model Code MONMONIE

Model Delivery Yes

Model Delivery Yes Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 10/1/2016 Benchmark: MSCI EAFE

ETF Proxy iShares MSCI EAFE ETF

Avg. Fund Group Morningstar Foreign Stock

The Mondrian International Equity ADR strategy is managed with a value-oriented and defensive management style. Portfolio managers and analysts are each responsible for designated areas of the market, with decisions ultimately falling to the Equity Strategy Committee, headed by Elizabeth Desmond. In making country allocation decisions, the team reviews economic and market conditions, purchasing power parity analysis, among other pertinent macroeconomic factors. Security selection decisions focus on company-specific fundamental analysis.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
SAN	Banco Santander (Spain)	4.4%
HTHIY	Hitachi (Japan)	4.1%
ENLAY	Enel (Italy)	3.9%
PHG	Koninklijke Philips (Netherlands)	3.5%
ALIZY	Allianz (Germany)	3.5%
LYG	Lloyds Banking Group (UK)	3.5%
NVS	Novartis (Switzerland)	3.4%
SONY	Sony Group Corporation (Japan)	3.3%
SHEL	Shell plc (UK)	3.3%
UOVEY	United Overseas Bank Ltd ADR (Singapore)	3.3%
	% Weight in Top Ten Holdings	36.3%

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	<u>10 Year</u>	
Mgr. Gross	2.21%	5.39%	13.75%	5.04%	6.77%	4.66%	
Mgr. Net	1.56%	4.04%	10.86%	2.35%	4.04%	1.98%	
Avg. Fund	0.50%	6.12%	12.07%	2.76%	7.27%	5.39%	
Benchmark	-0.42%	5.34%	11.54%	2.89%	6.46%	4.33%	

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	16.09	19.57	15.43			
	Avg. Fund	17.04	20.18	16.33			
·	Benchmark	17.76	20.13	16.32			

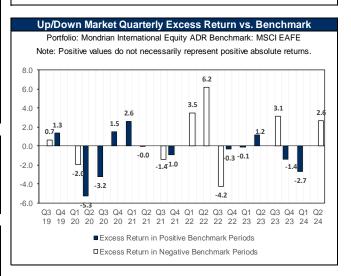
	Calendar Returns						
Ī		2023	2022	2021	2020	2019	2018
	Mgr. Gross	21.83%	-9.58%	11.35%	-1.58%	21.20%	-10.05%
	Mgr. Net	18.74%	-11.93%	8.52%	-4.12%	18.13%	-12.39%
	Avg. Fund	17.98%	-14.47%	11.25%	10.64%	23.17%	-13.30%
	Benchmark	18.24%	-14.45%	11.26%	7.82%	22.01%	-13.79%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>
5 Year	0.63	0.93	0.92	0.24	0.11
10 Year	0.58	0.91	0.92	0.20	0.13

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	45%	33%	11%	Large-cap	
6.4 to 46.5	5 Bil.	6%	6%	0%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
Stocks	98%		Emergir	ng Markets	6.6%	
Bonds	0%		Med. Mark	et Cap (M)	\$31,055	
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$39,076	

Top 5 Sector / Country Weights							
<u>Sectors</u>	<u>Manager</u>	ETF Proxy					
Industrials	19.3%	16.8%					
Health Care	15.5%	13.4%					
Financials	15.0%	19.9%					
Consumer Discretionary	10.0%	11.4%					
Information Technology	9.0%	9.5%					
% Weight In Top 5 Sectors	68.8%	71.1%					
<u>Countries</u>							
Japan	28.6%	22.8%					
United Kingdom	26.0%	14.9%					
France	8.7%	11.1%					
Italy	7.4%	2.7%					
Germany	<u>4.8%</u>	<u>8.5%</u>					
% Weight in Top 5 Countries	75.6%	60.0%					

Portfolio Characteristics						
	<u>Manager</u>	ETF Proxy				
Yield	4.0%	3.0%				
Trailing 12 Month P/E	13.8	19.7				
Forward 12 Month P/E	11.5	16.6				
Price/Book	1.6	2.4				
Price/Sales	1.1	2.1				
Price/Cash Flow	6.9	13.5				
P/E-to-Growth (PEG)	1.4	1.8				
Return on Equity	11.1%	14.9%				
Long-term Growth Rate	7.0%	9.1%				
Debt to Capital	30.9%	27.5%				



# RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### **NEUBERGER BERMAN, LLC**

#### International ADR

Location New York, NY

Manager(s) Elias Cohen, Thomas Hogan

Avg. # Holdings 60 - 75 Annual Turnover 20% - 40%

Firm Assets \$474.2 Billion (as of 3/31/24)
Strategy Assets \$2.2 Billion (as of 3/31/24)

AMS Assets RJCS: \$102.1 Million PS UMA: \$6.3 Million

Model Code NBGNBGINT Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 7/1/2006 Benchmark: MSCI EAFE

ETF Proxy iShares MSCI EAFE ETF

Avg. Fund Group Morningstar Foreign Stock

This growth-at-a-reasonable-price manager seeks out strong market leaders outside of the U.S., regardless of location and size. The diversified international strategy can buy small, mid, and large-cap companies as they find opportunities abroad. By applying in-depth fundamental analysis, this strategy seeks to identify attractive companies with competitive advantages that trade at a discount to the team's assessment of fair values.

The team believes that high quality companies trading at discounted valuations have the potential to outperform their peers with less risk over a full market cycle. The team utilizes a bottom-up international stock selection process, finding companies that are growing, but also have reasonable valuations.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
ASML	ASML Holdings (Netherlands)	4.0%
AZN	Astrazeneca (UK)	2.9%
HTHIY	Hitachi (Japan)	2.6%
EXPGY	Experian (UK)	2.4%
LNSTY	London Stock Exchange Group (UK)	2.2%
SAP	SAP (Germany)	2.2%
NVO	Novo Nordisk (Denmark)	2.1%
RELX	RELX (UK)	2.1%
SYIEY	Symrise (Germany)	2.1%
BAESY	BAE Systems (UK)	1.9%
	% Weight in Top Ten Holdings	24.7%

	Trailing Returns*					
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	1.06%	6.37%	11.86%	1.09%	8.02%	5.89%
Mgr. Net	0.41%	5.01%	9.01%	-1.51%	5.26%	3.18%
Avg. Fund	0.50%	6.12%	12.07%	2.76%	7.27%	5.39%
Benchmark	-0.42%	5.34%	11.54%	2.89%	6.46%	4.33%

Trailing Standard Deviation						
		3 Year	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	18.39	20.57	16.56		
loss of capital.	Avg. Fund	17.04	20.18	16.33		
·	Benchmark	17.76	20.13	16.32		

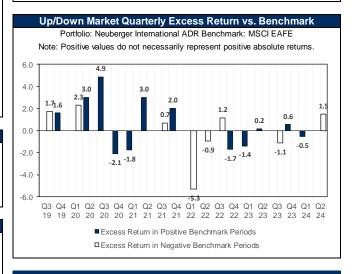
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	16.11%	-20.33%	15.52%	17.11%	28.82%	-13.35%
Mgr. Net	13.16%	-22.42%	12.58%	14.13%	25.58%	-15.61%
Avg. Fund	17.98%	-14.47%	11.25%	10.64%	23.17%	-13.30%
Benchmark	18.24%	-14.45%	11.26%	7.82%	22.01%	-13.79%

Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	<u>R</u> <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>	
5 Year	1.58	1.00	0.95	0.29	0.33	
10 Year	1.57	0.99	0.95	0.26	0.43	

Current Style Allocation					
		Value	Blend	Growth	_
> 46.5 E	3il.	20%	25%	35%	Large-cap
6.4 to 46.5	5 Bil.	6%	10%	4%	Mid-cap
< 6.4 E	Bil	0%	0%	0%	Small-cap
Stocks	99%		Emergir	ng Markets	1.1%
Bonds	0%		Med. Mark	et Cap (M)	\$37,786
Cash	1%	Wtd.	Med. Mark	et Cap (M)	\$44,041

Top 5 Sector / C	Top 5 Sector / Country Weights						
Sectors	<u>Manager</u>	ETF Proxy					
Industrials	19.9%	16.8%					
Financials	18.8%	19.9%					
Health Care	18.3%	13.4%					
Information Technology	12.7%	9.5%					
Consumer Staples	<u>9.5%</u>	8.4%					
% Weight In Top 5 Sectors	79.2%	68.1%					
Countries							
United Kingdom	28.1%	14.9%					
Japan	18.3%	22.8%					
Netherlands	11.4%	5.2%					
Germany	10.7%	8.5%					
United States	<u>9.7%</u>	0.9%					
% Weight in Top 5 Countries	78.2%	52.3%					

Portfolio Characteristics						
	<u>Manager</u>	ETF Proxy				
Yield	2.3%	3.0%				
Trailing 12 Month P/E	25.2	19.7				
Forward 12 Month P/E	19.2	16.6				
Price/Book	3.0	2.4				
Price/Sales	2.3	2.1				
Price/Cash Flow	15.9	13.5				
P/E-to-Growth (PEG)	1.7	1.8				
Return on Equity	14.2%	14.9%				
Long-term Growth Rate	11.0%	9.1%				
Debt to Capital	31.8%	27.5%				



# RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

Benchmark: Avg. Fund Group

### NEUBERGER BERMAN, LLC.

#### Sustainable Catholic Values

2024	Sustainable Catholic Values
Location	New York, NY
Manager(s)	Daniel Hanson
Avg. # Holdings Annual Turnover	35 - 45 25% - 30%
Firm Assets	\$474.2 Billion (as of 3/31/24)
AMS Assets	RJCS: \$1.4 Million
Model Code	
Model Delivery	Yes
Status (Account Min.)	Recommended (\$70,000)
RJCS Composite Start	7/1/2024

The Neuberger Berman Sustainable Catholic Values Strategy employs a practical portfolio construction approach, aiming for outperformance throughout market cycles while maintaining lower risk compared to the broader market. It follows a risk-aware methodology to construct a Quality at a Reasonable Price ("QARP") portfolio, all while adhering to the investment guidelines set forth by the United States Conference of Catholic Bishops (USCCB).

Morningstar Large-cap Blend

S&P 500

	Top 10 Holdings						
Symbol	<u>Description</u>	% Holding					
AMZN	Amazon.com (Consumer Discretionary)	9.8%					
MSFT	Microsoft (Technology)	9.4%					
GOOGL	Alphabet Class A (Communication Services)	8.5%					
BRK.B	Berkshire Hathaway (Financials)	5.7%					
MA	Mastercard (Financials)	4.3%					
CI	Cigna Group (Healthcare)	3.9%					
GDDY	GoDaddy (Technology)	3.7%					
IBKR	Interactive Brokers Group (Financials)	3.4%					
PGR	Progressive (Financials)	3.2%					
COR	Cencora, Inc. (Healthcare)	3.1%					
	% Weight in Top Ten Holdings	54.9%					

Trailing Returns*								
2nd Qtr YTD 1 Year 3 Year 5 Year 10 Year								
Mgr. Gross	2.34%	15.55%	27.51%	9.97%	15.28%	11.84%		
Mgr. Net	1.68%	14.09%	24.30%	7.16%	12.35%	8.99%		
Avg. Fund	2.71%	13.24%	22.66%	8.91%	13.93%	11.87%		
Benchmark	4.28%	15.29%	24.56%	10.01%	15.05%	12.86%		

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	17.69	20.02	15.50			
loss of capital.	Avg. Fund	16.00	19.14	15.41			
·	Benchmark	17.08	19.46	15.66			

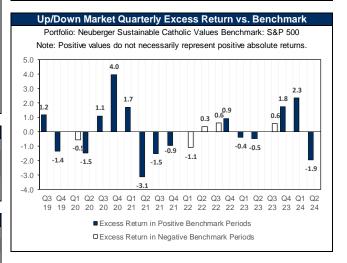
Calendar Returns							
<u>2023</u> <u>2022</u> <u>2021</u> <u>2020</u> <u>2019</u> <u>2018</u>							
Mgr. Gross	27.93%	-17.51%	24.03%	21.51%	25.44%	-4.07%	
Mgr. Net	24.71%	-19.67%	20.89%	18.43%	22.28%	-6.55%	
Avg. Fund	23.40%	-15.93%	26.97%	16.64%	30.11%	-5.07%	
Benchmark	26.29%	-18.11%	28.71%	18.40%	31.49%	-4.38%	

Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	$R^2$	<u>Sharpe</u>	<u>IR</u>	
5 Year	0.13	1.01	0.97	0.66	0.04	
10 Year	-0.65	0.98	0.96	0.66	NM	

Current Style Allocation						
	Value	Blend	Growth	_		
> 46.5 Bil.	13%	19%	46%	Large-cap		
6.4 to 46.5 Bil.	5%	10%	7%	Mid-cap		
< 6.4 Bil	0%	0%	0%	Small-cap		
Stocks 99%			Foreigr	5.9%		
Bonds 0%		Med. Mark	et Cap (M)	\$79,616		
Cash 1%	Wtd.	Med. Mark	et Cap (M)	\$185,039		

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>				
Information Technology	27.2%	32.3%				
Financials	22.5%	12.3%				
Consumer Discretionary	13.2%	10.0%				
Health Care	12.8%	11.8%				
Communication Services	8.5%	9.4%				
Industrials	8.4%	8.2%				
Consumer Staples	3.4%	5.8%				
Materials	1.6%	2.2%				
Energy	1.3%	3.7%				
Utilities	<u>1.1%</u>	2.3%				
% Weight In Top 3 Sectors	62.9%	54.6%				

Portfolio Characteristics						
	<u>Manager</u>	Index				
Yield	0.8%	1.3%				
Trailing 12 Month P/E	27.9	32.8				
Forward 12 Month P/E	24.1	26.0				
Price/Book	9.3	8.6				
Price/Sales	3.5	6.0				
Price/Cash Flow	21.9	21.9				
P/E-to-Growth (PEG)	1.7	1.8				
Return on Equity	22.0%	27.3%				
Long-term Growth Rate	15.2%	12.0%				
Debt to Capital	36.6%	36.5%				
Active Share	74.7%					



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### **NEUBERGER BERMAN, LLC**

#### Sustainable Equity

Location New York, NY

Manager(s) Daniel Hanson

 Avg. # Holdings
 35 - 45

 Annual Turnover
 50% - 70%

Firm Assets \$474.2 Billion (as of 3/31/24) Strategy Assets \$4.3 Billion (as of 3/31/24)

AMS Assets RJCS: \$89.6 Million PS UMA: \$7.3 Million

Model Code NBGNBGSRI

Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 1/1/2006 Benchmark: S&P 500

Avg. Fund Group Morningstar Large-cap Blend

This strategy seeks high quality, attractively valued companies with long-term growth prospects. At the core of this strategy is an investment philosophy that reflects the belief that responsibility is a hallmark of a quality company. A focus on the socially responsive discipline puts clients' money to work in businesses that meet various environmental, social and corporate governance criteria.

	Top 10 Holdings						
Symbol	<u>Description</u>	% Holding					
AMZN	Amazon.com (Consumer Discretionary)	8.8%					
MSFT	Microsoft (Technology)	8.3%					
GOOGL	Alphabet Class A (Communication Services)	7.6%					
BRK.B	Berkshire Hathaway (Financials)	5.3%					
GDDY	GoDaddy (Technology)	4.1%					
CI	Cigna Group (Healthcare)	4.1%					
ANET	Arista Networks (Technology)	4.0%					
MA	Mastercard (Financials)	3.7%					
PGR	Progressive (Financials)	3.5%					
IBKR	Interactive Brokers Group (Financials)	3.2%					
	% Weight in Top Ten Holdings	52.6%					

ı	Trailing Returns*							
Ī		2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year	
	Mgr. Gross	2.79%	16.39%	28.75%	10.36%	15.52%	12.26%	
	Mgr. Net	2.13%	14.92%	25.51%	7.55%	12.58%	9.40%	
	Avg. Fund	2.71%	13.24%	22.66%	8.91%	13.93%	11.87%	
١	Benchmark	4.28%	15.29%	24.56%	10.01%	15.05%	12.86%	

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	17.82	20.28	15.98			
loss of capital.	Avg. Fund	16.00	19.14	15.41			
·	Benchmark	17.08	19.46	15.66			

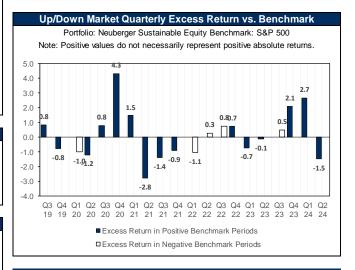
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	28.28%	-17.56%	24.31%	21.08%	26.68%	-4.45%
Mgr. Net	25.05%	-19.72%	21.17%	18.01%	23.48%	-6.92%
Avg. Fund	23.40%	-15.93%	26.97%	16.64%	30.11%	-5.07%
Benchmark	26.29%	-18.11%	28.71%	18.40%	31.49%	-4.38%

Modern Portfolio Theory Stats						
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>	
5 Year	0.90	1.00	0.98	0.66	0.29	
10 Year	0.02	0.98	0.97	0.67	0.01	

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	17%	20%	42%	Large-cap	
6.4 to 46.5	5 Bil.	5%	10%	6%	Mid-cap	
< 6.4 Bil		0%	0%	0%	Small-cap	
Stocks	99%			Foreign	n 6.9%	
Bonds	0%	Med. Market Cap (M) \$87,337				
Cash	1%	Wtd.	Med. Mark	et Cap (M)	\$183,825	

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>				
Information Technology	28.3%	30.8%				
Financials	21.7%	13.0%				
Health Care	12.6%	11.7%				
Consumer Discretionary	12.5%	10.1%				
Industrials	8.3%	9.0%				
Communication Services	7.7%	9.2%				
Consumer Staples	4.4%	5.6%				
Materials	1.6%	2.3%				
Utilities	1.5%	2.2%				
Energy	<u>1.4%</u>	<u>3.7%</u>				
% Weight In Top 3 Sectors	62.6%	55.6%				

Portfolio Characteristics						
	<u>Manager</u>	Index				
Yield	1.0%	1.3%				
Trailing 12 Month P/E	27.9	32.8				
Forward 12 Month P/E	24.1	26.0				
Price/Book	9.3	8.6				
Price/Sales	3.5	6.0				
Price/Cash Flow	21.9	21.9				
P/E-to-Growth (PEG)	1.6	1.8				
Return on Equity	22.0%	27.3%				
Long-term Growth Rate	13.7%	12.0%				
Debt to Capital	36.6%	36.5%				
Active Share	76.6%					



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### **NUANCE INVESTMENTS, LLC.**

#### Mid-cap Value

Location Kansas City, MO

Manager(s) Scott Moore, Darren Schryer

 Avg. # Holdings
 50 - 90

 Annual Turnover
 80% - 120%

Firm Assets \$4.5 Billion (as of 3/31/24) Strategy Assets \$3.9 Billion (as of 3/31/24)

AMS Assets RJCS: \$41.0 Million PS UMA: \$38.0 Million

UMA: \$272.1 Million

Model Code NUANUAMCV

Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 10/1/2018

Benchmark: Russell Mid-cap Value
Avg. Fund Group Morningstar Mid-cap Value

The Nuance Mid Cap Value Equity team believes through bottom up, fundamental research it can locate leading business franchises with strong and sustainable competitive advantage. By investing in these stocks at a discount to their estimated fair value the strategy is designed to generate excess returns over a full market cycle primarily by protecting capital in down markets.

	Top 10 Holdings						
Symbol	Description	% Holding					
MMM	3M (Industrials)	6.6%					
XRAY	Dentsply Sirona (Healthcare)	6.4%					
HENKY	Henkel AG & Co. (Consumer Staples)	6.2%					
CLX	Clorox (Cons. Staples)	5.3%					
QGEN	QIAGEN (Healthcare)	5.3%					
UUGRY	United Utilities Group (Utilities)	4.8%					
NTRS	Northern Trust (Financials)	4.8%					
CWT	California Water Service Group (Utilities)	3.4%					
KMB	Kimberly-Clark (Consumer Staples)	3.1%					
HSIC	Henry Schein (Healthcare)	2.9%					
	% Weight in Top Ten Holdings	48.8%					

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-2.39%	-1.86%	-0.02%	1.08%	5.37%	7.88%
Mgr. Net	-3.03%	-3.14%	-2.59%	-1.52%	2.67%	5.13%
Avg. Fund	-3.44%	4.43%	13.31%	6.23%	10.66%	8.73%
Benchmark	-3.40%	4.54%	11.98%	3.65%	8.49%	7.60%

Trailing Standard Deviation						
		3 Year	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	14.21	17.21	13.67		
loss of capital.	Avg. Fund	14.88	24.03	18.76		
•	Benchmark	15.63	23.58	18.44		

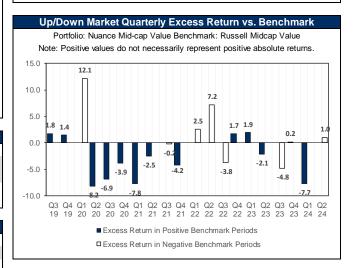
	Calendar Returns						
1		2023	2022	2021	2020	2019	2018
	Mgr. Gross	7.03%	-4.61%	11.94%	4.31%	32.14%	-4.26%
	Mgr. Net	4.30%	-7.08%	9.09%	1.64%	28.82%	-6.73%
	Avg. Fund	15.27%	-7.07%	30.92%	4.50%	26.40%	-11.67%
	Benchmark	12.71%	-12.03%	28.34%	4.96%	27.06%	-12.29%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>
5 Year	-1.47	0.67	0.85	0.19	NM
10 Year	1.93	0.67	0.82	0.47	0.33

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	10%	13%	2%	Large-cap	
6.4 to 46.5	5 Bil.	39%	4%	10%	Mid-cap	
< 6.4 Bil		7%	11%	5%	Small-cap	
Stocks	91%			Foreign	15.5%	
Bonds	0%		Med. Mark	et Cap (M)	\$8,734	
Cash	9%	Wtd.	Med. Mark	et Cap (M)	\$9,133	

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Health Care	23.0%	6.2%				
Industrials	21.3%	20.1%				
Consumer Staples	20.1%	3.5%				
Utilities	18.5%	7.5%				
Financials	11.2%	18.2%				
Real Estate	2.3%	10.1%				
Information Technology	1.9%	9.7%				
Materials	1.6%	7.2%				
Consumer Discretionary	0.0%	9.0%				
Energy	0.0%	<u>5.6%</u>				
% Weight In Top 3 Sectors	64.5%	29.7%				

Portfolio Characteristics					
	<u>Manager</u>	Index			
Yield	2.7%	1.9%			
Trailing 12 Month P/E	25.4	21.6			
Forward 12 Month P/E	17.2	17.8			
Price/Book	2.1	2.5			
Price/Sales	1.7	2.4			
Price/Cash Flow	11.9	13.5			
P/E-to-Growth (PEG)	1.5	1.8			
Return on Equity	7.6%	12.8%			
Long-term Growth Rate	8.5%	8.9%			
Debt to Capital	35.1%	37.2%			
Active Share	97.0%				



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### PARNASSUS INVESTMENTS

#### **Core Equity**

Location San Francisco, CA

Manager(s) Todd Ahlsten, Ben Allen, Andrew Choi

Avg. # Holdings 35 - 45 **Annual Turnover** 15% - 60%

Firm Assets \$48.0 Billion (as of 3/31/24) Strategy Assets \$37.9 Billion (as of 3/31/24)

PS UMA: \$553.1 Million AMS Assets RJCS: \$1.4 Billion

UMA: \$775.3 Million

Model Code PRNPRNCE Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 4/1/2016 S&P 500 Benchmark: ETF Proxy

SPDR S&P 500 ETF

Avg. Fund Group Morningstar Large-cap Blend

Parnassus Investments' Core Equity team focuses on identifying companies that have 1) sustainable competitive advantages, or "wide moats", 2) products or services with high future relevancy, 3) quality management teams that act in the best interest of shareholders, and 4) positive Environmental, Social, and Governance ("ESG") attributes. By incorporating ESG factors into the fundamental investment process, the investment team often identifies risks and opportunities that the market may have ignored and could impact the performance of investments.

	Top 10 Holdings						
Symbol	<u>Description</u>	% Holding					
MSFT	Microsoft (Technology)	7.1%					
NVDA	Nvidia (Technology)	6.8%					
GOOGL	Alphabet Class A (Communication Services)	6.4%					
AAPL	Apple (Technology)	4.5%					
CRM	Salesforce, Inc. (Technology)	4.2%					
DE	Deere & Company (Industrials)	3.5%					
0	Realty Income (Real Estate)	3.3%					
MA	Mastercard (Financials)	3.1%					
ICE	Intercontinental Exchange (Financials)	2.9%					
BALL	Ball (Materials)	2.8%					
	% Weight in Top Ten Holdings	44.7%					

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	2.10%	12.55%	22.18%	9.31%	15.34%	13.39%
Mgr. Net	1.44%	11.12%	19.09%	6.52%	12.40%	10.50%
Avg. Fund	2.71%	13.24%	22.66%	8.91%	13.93%	11.87%
Benchmark	4.28%	15.29%	24.56%	10.01%	15.05%	12.86%

Trailing Standard Deviation						
		3 Year	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	17.10	18.27	14.38		
	Avg. Fund	16.00	19.14	15.41		
·	Benchmark	17.08	19.46	15.66		

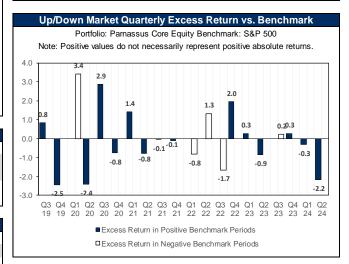
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	26.22%	-17.51%	29.24%	23.29%	32.27%	1.30%
Mgr. Net	23.03%	-19.67%	25.98%	20.17%	28.94%	-1.31%
Avg. Fund	23.40%	-15.93%	26.97%	16.64%	30.11%	-5.07%
Benchmark	26.29%	-18.11%	28.71%	18.40%	31.49%	-4.38%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	Sharpe	<u>IR</u>
5 Year	1.04	0.93	0.97	0.72	0.34
10 Year	1.50	0.90	0.96	0.83	0.52

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	14%	35%	42%	Large-cap	
6.4 to 46.5	5 Bil.	7%	1%	1%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
Stocks	98%			Foreign	0.0%	
Bonds	0%	Med. Market Cap (M) \$137,726				
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$195,394	

Top 10 Sector Weights						
Sectors	<u>Manager</u>	ETF Proxy				
Information Technology	36.4%	32.3%				
Financials	18.1%	12.4%				
Communication Services	9.8%	9.4%				
Industrials	8.8%	8.2%				
Materials	7.3%	2.2%				
Consumer Staples	5.8%	5.8%				
Health Care	5.6%	11.8%				
Consumer Discretionary	4.9%	10.0%				
Real Estate	3.3%	2.1%				
Energy	0.0%	<u>3.7%</u>				
% Weight In Top 3 Sectors	64.3%	54.0%				

Portfolio Characteristics					
	<u>Manager</u>	ETF Proxy			
Yield	1.3%	1.3%			
Trailing 12 Month P/E	34.0	32.8			
Forward 12 Month P/E	26.2	26.0			
Price/Book	7.7	8.6			
Price/Sales	7.5	6.0			
Price/Cash Flow	21.9	21.9			
P/E-to-Growth (PEG)	2.1	1.8			
Return on Equity	27.4%	27.3%			
Long-term Growth Rate	12.9%	12.0%			
Debt to Capital	36.0%	36.5%			
Active Share	67.6%				
Active Snare	67.6%	-			



# RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### **PARNASSUS INVESTMENTS**

#### **Mid-cap Equity**

Location San Francisco, CA

Manager(s) Matt Gershuny, Lori Keith, lan Sexsmith

Avg. # Holdings 35 - 45 Annual Turnover 15% - 35%

Firm Assets \$48.0 Billion (as of 3/31/24) Strategy Assets \$3.7 Billion (as of 3/31/24)

AMS Assets RJCS: \$25.8 Million PS UMA: \$17.2 Million

Model Code PRNPRNMCE

Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 7/1/2018
Benchmark: Russell Mid-cap

Avg. Fund Group Morningstar Mid-cap Blend

Parnassus Investments' Mid-cap Equity team focuses on identifying companies that have 1) sustainable competitive advantages, or "wide moats", 2) products or services with high future relevancy, 3) quality management teams that act in the best interest of shareholders, and 4) positive Environmental, Social, and Governance ("ESG") attributes. By incorporating ESG factors into the fundamental investment process, the investment team often identifies risks and opportunities that the market may have ignored and could impact the performance of investments.

	Top 10 Holdings					
Symbol	<u>Description</u>	% Holding				
FIS	Fidelity National Info. (Technology)	3.9%				
GWRE	Guidewire Software (Technology)	3.8%				
ROP	Roper Technologies (Industrials)	3.6%				
CBOE	CBOE Global Markets Inc (Financials)	3.5%				
JBHT	J.B. Hunt Transport Services (Industrials)	3.4%				
TRU	TransUnion (Industrials)	3.2%				
KLAC	KLA Corporation (Technology)	3.2%				
HOLX	Hologic (Healthcare)	3.0%				
ROST	Ross Stores (Consumer Discretionary)	3.0%				
RSG	Republic Services (Industrials)	3.0%				
	% Weight in Top Ten Holdings	33.7%				

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	<u>10 Year</u>
Mgr. Gross	-5.22%	3.24%	11.90%	0.41%	6.77%	8.74%
Mgr. Net	-5.84%	1.91%	9.05%	-2.17%	4.04%	5.96%
Avg. Fund	-2.98%	6.29%	14.63%	4.89%	10.80%	9.06%
Benchmark	-3.35%	4.96%	12.88%	2.37%	9.46%	9.04%

Trailing S	Standard Dev	iation		
		3 Year	5 Year	10 Year
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	17.02	20.89	16.54
loss of capital.	Avg. Fund	15.41	22.81	18.05
	Benchmark	16.57	23.19	18.33

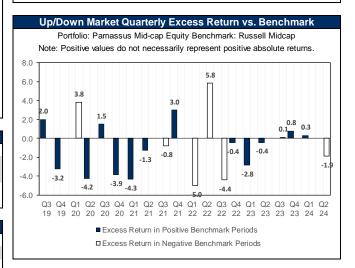
Calendar Returns						
	2023	2022	2021	2020	2019	<u>2018</u>
Mgr. Gross	14.48%	-20.36%	18.63%	16.79%	31.35%	-6.25%
Mgr. Net	11.57%	-22.45%	15.63%	13.82%	28.05%	-8.67%
Avg. Fund	17.33%	-12.94%	25.15%	14.23%	27.06%	-10.01%
Benchmark	17.23%	-17.32%	22.58%	17.10%	30.54%	-9.06%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>
5 Year	-1.82	0.87	0.94	0.22	NM
10 Year	0.52	0.87	0.93	0.44	0.12

Current Style Allocation							
		Value	Blend	Growth	_		
> 46.5 E	3il.	6%	10%	10%	Large-cap		
6.4 to 46.5	5 Bil.	46%	24%	4%	Mid-cap		
< 6.4 E	Bil	0%	0%	0%	Small-cap		
Stocks	97%			Foreign	1.8%		
Bonds	0%		Med. Mark	et Cap (M)	\$38,428		
Cash	3%	Wtd.	Med. Mark	et Cap (M)	\$38,918		

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>				
Information Technology	24.5%	13.7%				
Industrials	23.1%	20.0%				
Financials	17.2%	16.1%				
Consumer Discretionary	10.7%	10.4%				
Health Care	9.2%	9.3%				
Materials	6.3%	5.5%				
Real Estate	4.1%	7.6%				
Communication Services	2.7%	3.5%				
Utilities	2.1%	5.4%				
Consumer Staples	0.0%	3.2%				
% Weight In Top 3 Sectors	64.8%	49.9%				

Portfolio Characteristics						
	<u>Manager</u>	Index				
Yield	1.2%	1.6%				
Trailing 12 Month P/E	31.8	25.9				
Forward 12 Month P/E	25.0	21.0				
Price/Book	3.6	3.6				
Price/Sales	3.9	3.0				
Price/Cash Flow	20.1	16.2				
P/E-to-Growth (PEG)	1.8	1.8				
Return on Equity	12.2%	14.8%				
Long-term Growth Rate	11.8%	10.2%				
Debt to Capital	34.2%	38.5%				
Active Share	92.7%					



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### **POLEN CAPITAL**

#### **Focus Growth**

Location Boca Raton, FL

Manager(s) Dan Davidowitz, Brandon Ladoff, Damon Ficklin

Avg. # Holdings 15 - 35 Annual Turnover 20% - 40%

Firm Assets \$69.6 Billion (as of 3/31/24) Strategy Assets \$52.5 Billion (as of 3/31/24)

AMS Assets RJCS: \$381.1 Million PS UMA: \$100.3 Million

Model Code POLPOLFG Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 10/1/2019

Benchmark: Russell 1000 Growth
Avg. Fund Group Morningstar Large-cap Growth

Polen is a boutique firm with tenured senior investment professionals. Their process seeks to identify securities that are competitively positioned, possess strong growth characteristics, and are geared for long term growth, not taking advantage of short term market cycles. The Polen Focus Growth strategy is a concentrated, domestic growth mandate that focuses on large and mega cap companies.

	Top 10 Holdings	
Symbol	Description	% Holding
AMZN	Amazon.com (Consumer Discretionary)	16.3%
MSFT	Microsoft (Technology)	10.6%
GOOG	Alphabet Class C (Communication Services)	8.7%
V	Visa (Financials)	5.3%
NOW	ServiceNow (Technology)	5.2%
CRM	Salesforce, Inc. (Technology)	4.8%
MA	Mastercard (Financials)	4.7%
TMO	Thermo Fisher Scientific (Healthcare)	4.6%
ABNB	Airbnb, Inc. Class A (Consumer Discretionary)	4.0%
ABT	Abbott Laboratories (Healthcare)	4.0%
	% Weight in Top Ten Holdings	68.2%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	<u>10 Year</u>
Mgr. Gross	-0.09%	8.30%	20.11%	0.87%	12.14%	15.04%
Mgr. Net	-0.74%	6.91%	17.07%	-1.73%	9.28%	12.11%
Avg. Fund	5.28%	18.20%	30.59%	7.57%	16.20%	14.51%
Benchmark	8.33%	20.70%	33.48%	11.28%	19.34%	16.33%

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	22.63	23.34	18.41			
	Avg. Fund	20.92	22.47	18.01			
·	Benchmark	21.95	22.77	18.28			

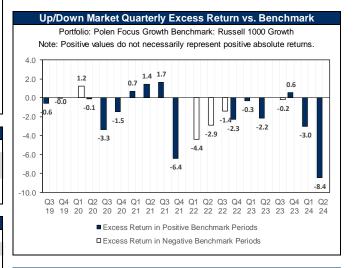
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	39.96%	-37.43%	24.68%	34.38%	38.81%	8.98%
Mgr. Net	36.45%	-39.10%	21.53%	31.00%	35.34%	6.20%
Avg. Fund	37.75%	-28.95%	22.07%	36.90%	33.44%	-0.81%
Benchmark	42.68%	-29.14%	27.60%	38.49%	36.39%	-1.51%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>
5 Year	-6.15	1.00	0.95	0.43	NM
10 Year	-0.52	0.96	0.91	0.73	NM

Current Style Allocation							
		Value	Blend	Growth	_		
> 46.5 E	3il.	0%	18%	77%	Large-cap		
6.4 to 46.5	5 Bil.	0%	2%	3%	Mid-cap		
< 6.4 E	Bil	0% 0% 0%			Small-cap		
Stocks	95%			Foreign	5.0%		
Bonds	0%	Med. Market Cap (M) \$211,089					
Cash	5%	Wtd.	Med. Mark	et Cap (M)	\$410,720		

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Information Technology	33.7%	46.8%				
Consumer Discretionary	22.1%	14.1%				
Health Care	18.7%	10.1%				
Communication Services	12.6%	12.7%				
Financials	12.1%	5.7%				
Industrials	0.8%	5.1%				
Consumer Staples	0.0%	3.8%				
Energy	0.0%	0.5%				
Materials	0.0%	0.6%				
Real Estate	0.0%	0.7%				
% Weight In Top 3 Sectors	74.5%	70.9%				

Portfolio Characteristics						
	<u>Manager</u>	Index				
Yield	0.4%	0.7%				
Trailing 12 Month P/E	38.7	38.7				
Forward 12 Month P/E	32.8	31.9				
Price/Book	9.6	13.1				
Price/Sales	8.2	8.7				
Price/Cash Flow	24.0	28.4				
P/E-to-Growth (PEG)	1.7	1.7				
Return on Equity	27.3%	34.9%				
Long-term Growth Rate	16.4%	16.4%				
Debt to Capital	28.2%	35.0%				
Active Share	69.7%					



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### **POLEN CAPITAL**

#### **Global Growth**

Location Boca Raton, FL

Manager(s) Damon Ficklin, Bryan Powers

Avg. # Holdings 15 - 35 Annual Turnover 20% - 40%

Firm Assets \$69.6 Billion (as of 3/31/24)
Strategy Assets \$5.6 Billion (as of 3/31/24)

AMS Assets RJCS: \$316.0 Million PS UMA: \$51.4 Million

Model Code POLPOLGG Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 10/1/2019 Benchmark: MSCI ACWI

ETF Proxy iShares MSCI ACWI ETF

Avg. Fund Group Morningstar Global Large Stock Blend

Polen is a boutique firm with tenured senior investment professionals. Their process seeks to identify securities that are competitively positioned, possess strong growth characteristics, and are geared for long term growth, not taking advantage of short term market cycles. The Polen Global Growth strategy is a concentrated, global growth mandate that focuses on large and mega cap companies.

<sup>\*</sup>Inception Date: 7/1/2015

Top 10 Holdings					
<u>Description</u>	% Holding				
Amazon.com (USA)	10.1%				
Alphabet (USA)	9.0%				
Microsoft (USA)	7.0%				
SAP (Germany)	7.0%				
Adobe (USA)	4.8%				
Abbott Laboratories (USA)	4.4%				
Mastercard (USA)	4.4%				
Visa (USA)	4.2%				
Workday (USA)	4.0%				
ICON (Ireland)	3.9%				
% Weight in Top Ten Holdings	58.9%				
	Description Amazon.com (USA) Alphabet (USA) Microsoft (USA) SAP (Germany) Adobe (USA) Abbott Laboratories (USA) Mastercard (USA) Visa (USA) Workday (USA) ICON (Ireland)				

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	Inception*
Mgr. Gross	-1.86%	6.13%	14.46%	1.05%	10.43%	12.75%
Mgr. Net	-2.50%	4.77%	11.55%	-1.55%	7.62%	9.88%
Avg. Fund	1.53%	9.02%	16.00%	5.13%	10.53%	9.60%
Benchmark	2.87%	11.30%	19.38%	5.43%	10.76%	9.33%

Trailing Standard Deviation						
		3 Year	5 Year	Inception*		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	20.19	20.56	17.47		
loss of capital.	Avg. Fund	15.53	19.00	15.94		
, and the second	Benchmark	16.29	19.67	16.55		

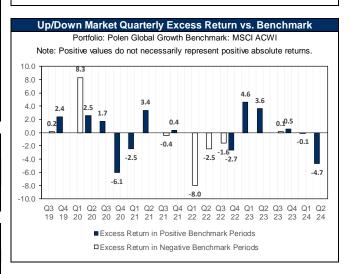
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	32.43%	-30.40%	19.30%	26.26%	37.32%	3.53%
Mgr. Net	29.11%	-32.25%	16.28%	23.07%	33.88%	0.88%
Avg. Fund	19.47%	-15.48%	19.12%	15.44%	27.03%	-8.72%
Benchmark	22.20%	-18.36%	18.54%	16.25%	26.60%	-9.42%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>
5 Year	0.14	0.97	0.86	0.40	0.02
9 Year	3.65	0.96	0.84	0.63	0.51

Current Style Allocation						
		Value	Blend	Growth		
> 46.5 Bi	il.	4%	10%	74%	Large-cap	
6.4 to 46.5	Bil.	0%	9%	3%	Mid-cap	
< 6.4 Bi	l	0%	0%	0%	Small-cap	
Stocks	98%		Foreign,	Emerging	23.3%	0.0%
Bonds	0%	Med. Market Cap (M) \$161,568				
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$237,085	

Top 5 Sector / C	Top 5 Sector / Country Weights							
Sectors	<u>Manager</u>	ETF Proxy						
Information Technology	33.0%	25.8%						
Health Care	21.5%	10.9%						
Financials	15.8%	15.5%						
Consumer Discretionary	13.1%	10.4%						
Communication Services	9.0%	7.9%						
% Weight In Top 5 Sectors	92.5%	70.5%						
Countries								
United States	76.7%	64.8%						
Germany	9.9%	1.9%						
France	3.8%	2.5%						
Denmark	3.4%	0.9%						
Canada	<u>2.3%</u>	2.7%						
% Weight in Top 5 Countries	96.1%	72.8%						

Portfolio Characteristics						
	<u>Manager</u>	ETF Proxy				
Yield	0.7%	1.9%				
Trailing 12 Month P/E	35.5	28.4				
Forward 12 Month P/E	30.9	23.6				
Price/Book	9.3	5.7				
Price/Sales	7.3	4.1				
Price/Cash Flow	24.0	19.7				
P/E-to-Growth (PEG)	1.7	1.7				
Return on Equity	20.2%	18.3%				
Long-term Growth Rate	15.5%	11.2%				
Debt to Capital	26.7%	30.6%				



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AMS Assets

### **POLEN CAPITAL**

#### International Growth

RJCS: \$48.7 Million PS UMA: \$2.9 Million

Location Boca Raton, FL

Manager(s) Todd Morris, Daniel Fields

Avg. # Holdings 15 - 35
Annual Turnover 20% - 40%

Firm Assets \$69.6 Billion (as of 3/31/24)

Strategy Assets \$2.2 Billion (as of 3/31/24)

 Model Code
 POLPOLIG

 Model Delivery
 Yes

 Status (Account Min.)
 Recommended (\$70,000)

 RJCS Composite Start
 1/1/2020

 Benchmark:
 MSCI ACWI ex-US

 ETF Proxy
 iShares MSCI ACWI ex-US ETF

 Avg. Fund Group
 Morningstar Foreign Stock

Polen is a boutique firm with tenured senior investment professionals. Their process seeks to identify securities that are competitively positioned, possess strong growth characteristics, and are geared for long term growth, not taking advantage of short term market cycles. The Polen International Growth strategy is a concentrated, international growth mandate that focuses on large and mega cap companies.

<sup>\*</sup>Inception Date: 1/1/2017

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
ICLR	ICON (Ireland)	12.0%
SAP	SAP (Germany)	8.7%
SGPYY	Sage Group (UK)	8.6%
SMMNY	Siemens Healthineers AG (Germany)	6.3%
AON	Aon PLC (Ireland)	6.0%
EWTY	Evolution AB Unsponsored ADR (Sweden)	5.2%
MDT	Medtronic (USA)	4.9%
HDB	HDFC Bank (India)	4.3%
ASML	ASML Holdings (Netherlands)	4.1%
ADDYY	Adidas (Germany)	3.9%
	% Weight in Top Ten Holdings	64.0%

	Trailing Returns*					
	2nd Qtr	YTD	1 Year	3 Year	5 Year	Inception*
Mgr. Gross	-3.56%	1.16%	7.72%	-1.66%	3.94%	8.39%
Mgr. Net	-4.20%	-0.14%	4.97%	-4.19%	1.28%	5.62%
Avg. Fund	0.50%	6.12%	12.07%	2.76%	7.27%	8.06%
Benchmark	0.96%	5.69%	11.62%	0.46%	5.55%	6.68%

Trailing Standard Deviation						
		3 Year	5 Year	Inception*		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	21.86	20.88	18.74		
loss of capital.	Avg. Fund	17.04	20.18	17.85		
·	Benchmark	16.13	20.04	17.69		

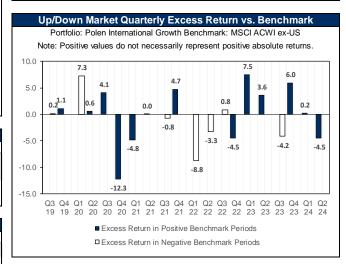
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	29.06%	-28.94%	6.74%	13.21%	27.80%	-4.81%
Mgr. Net	25.81%	-30.82%	4.00%	10.32%	24.62%	-7.26%
Avg. Fund	17.98%	-14.47%	11.25%	10.64%	23.17%	-13.30%
Benchmark	15.62%	-16.00%	7.82%	10.65%	21.51%	-14.20%

Modern Portfolio Theory Stats						
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>	
5 Year	-0.90	0.90	0.76	0.09	NM	
7.5 Year	2.27	0.92	0.77	0.34	0.25	

Current Style Allocation							
		Value	Blend	Growth	_		
> 46.5 E	3il.	16%	10%	45%	Large-cap		
6.4 to 46.5	5 Bil.	0% 25% 3%			Mid-cap		
< 6.4 E	< 6.4 Bil		0%	0%	Small-cap		
Stocks	99%	Emerging Markets 4.3%					
Bonds	0%	Med. Market Cap (M) \$61,401					
Cash	1%	Wtd.	Med. Mark	et Cap (M)	\$58,305		

Top 5 Sector / C	Top 5 Sector / Country Weights						
Sectors	<u>Manager</u>	ETF Proxy					
Information Technology	35.2%	14.0%					
Health Care	28.3%	9.5%					
Consumer Discretionary	16.0%	11.1%					
Financials	10.4%	21.6%					
Industrials	<u>7.9%</u>	<u>13.7%</u>					
% Weight In Top 5 Sectors	97.8%	69.9%					
Countries							
United States	28.0%	0.8%					
Germany	19.0%	5.4%					
United Kingdom	16.5%	9.5%					
France	6.3%	7.1%					
Sweden	<u>5.3%</u>	2.0%					
% Weight in Top 5 Countries	75.2%	24.8%					

Portfolio Characteristics						
	<u>Manager</u>	ETF Proxy				
Yield	1.4%	2.9%				
Trailing 12 Month P/E	38.1	19.7				
Forward 12 Month P/E	24.5	16.6				
Price/Book	5.1	2.5				
Price/Sales	5.0	2.2				
Price/Cash Flow	22.7	12.8				
P/E-to-Growth (PEG)	1.6	1.6				
Return on Equity	15.0%	14.4%				
Long-term Growth Rate	14.3%	9.9%				
Debt to Capital	31.9%	26.2%				



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#### **PUTNAM INVESTMENT**

#### **U.S Large Cap Value Equity Concentrated**

Location	Boston, MA			
Manager(s)	Darren Jaroch, Lauren DeMore			
Avg. # Holdings	35-45			
Annual Turnover	20%-40%			
Firm Assets	\$159.8 Billion (as of 3/31/24)			
Strategy Assets	\$45.2 Billion (as of 3/31/24)			
AMS Assets	RJCS: \$259.0 Million PS UMA: \$172.5 Million			
Model Code	PUTPUTLV			
Model Delivery	Yes			
Status (Account Min.)	Recommended (\$70,000)			
RJCS Composite Start	4/1/2023			
Benchmark:	Russell 1000 Value			
Avg. Fund Group	Morningstar Large-cap Value			

The Putnam US Large Cap Value Equity Concentrated strategy seeks to achieve superior risk-adjusted returns using a relative value approach that focuses on finding attractively priced stocks and emphasizes risk management. The team uses a combination of fundamental and quantitative research to build a portfolio that aims to outperform the Russell 1000 Value over a full market cycle.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
XOM	Exxon Mobil (Energy)	4.0%
WMT	Walmart Inc. (Consumer Staples)	3.8%
BAC	Bank of America (Financials)	3.7%
APO	Apollo Global Management Inc (Financials)	3.5%
NXPI	NXP Semiconductors (Technology)	3.2%
REGN	Regeneron Pharmaceuticals (Healthcare)	3.2%
ORCL	Oracle (Technology)	3.0%
С	Citigroup (Financials)	2.9%
GS	Goldman Sachs Group (Financials)	2.8%
MSFT	Microsoft (Technology)	2.8%
	% Weight in Top Ten Holdings	32.9%

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	Inception*	
Mgr. Gross	1.90%	16.20%	26.98%	14.51%	16.39%	15.04%	
Mgr. Net	1.24%	14.73%	23.78%	11.58%	13.40%	12.08%	
Avg. Fund	-1.13%	7.93%	16.10%	7.85%	11.14%	10.60%	
Benchmark	-2.17%	6.62%	13.06%	5.52%	9.01%	8.67%	

Trailing Standard Deviation							
		3 Year	5 Year	Inception*			
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	15.01	21.35	18.84			
	Avg. Fund	14.16	19.89	17.56			
	Benchmark	14.39	19.90	17.52			

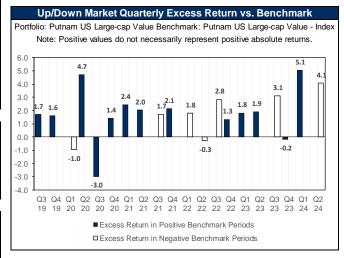
Calendar Returns							
	2023	2022	2021	2020	2019	2018	
Mgr. Gross	19.11%	-2.20%	35.24%	3.88%	32.53%	-5.53%	
Mgr. Net	16.09%	-4.76%	31.80%	1.17%	29.15%	-8.00%	
Avg. Fund	13.11%	-4.81%	27.69%	4.17%	26.54%	-7.35%	
Benchmark	11.46%	-7.54%	25.16%	2.80%	26.54%	-8.27%	

Modern Portfolio Theory Stats						
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>	
5 Year	6.75	1.05	0.97	0.67	1.84	
7.5 Year	5.76	1.06	0.97	0.69	1.79	

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	40%	30%	5%	Large-cap	
6.4 to 46.5	5 Bil.	16% 6% 3%			Mid-cap	
< 6.4 E	< 6.4 Bil		0%	0%	Small-cap	
Stocks	97%	Foreign 2.3%				
Bonds	0%	Med. Market Cap (M) \$67,182				
Cash	3%	Wtd. Med. Market Cap (M) \$93,948				

Top 10 Sector Weights					
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>			
Financials	19.7%	22.9%			
Health Care	14.7%	13.9%			
Information Technology	11.2%	9.5%			
Consumer Staples	11.0%	7.9%			
Industrials	10.4%	14.3%			
Consumer Discretionary	8.5%	4.7%			
Energy	8.4%	8.0%			
Materials	6.4%	4.7%			
Utilities	5.4%	5.0%			
Communication Services	<u>2.3%</u>	<u>4.5%</u>			
% Weight In Top 3 Sectors	45.5%	46.3%			

Portfolio Characteristics					
	<u>Manager</u>	<u>Index</u>			
Yield	1.9%	2.2%			
Trailing 12 Month P/E	24.6	21.1			
Forward 12 Month P/E	18.4	17.9			
Price/Book	3.7	2.7			
Price/Sales	2.1	2.5			
Price/Cash Flow	14.9	14.8			
P/E-to-Growth (PEG)	1.6	1.9			
Return on Equity	16.1%	15.1%			
Long-term Growth Rate	11.2%	8.5%			
Debt to Capital	37.7%	36.6%			
Active Share	83.9%				



# RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

<sup>\*</sup>Inception date 1/1/17

### **RAYMOND JAMES RESEARCH PORTFOLIO**

#### **Multi-cap Equity Income**

Location St. Petersburg, FL

Manager(s) Asset Management Services Investment Committee

Avg. # Holdings 29

Annual Turnover 50% - 100%

Strategy Assets \$130.5 Million

RJCS: \$127.6 Million PS UMA: \$2.9 Million

Model Code RJPRJPEI Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 4/1/2016

Benchmark: Russell 3000 Value

Avg. Fund Group 50% Mstar Large Value/ 50% Mstar Mid Value

Raymond James U.S. equity analysts put forth their best stock ideas with dividend yields, and the list is optimized into a diversified portfolio by Asset Management Services.

The Equity Advisory Group in RJ Research organizes and publishes the quarterly Equity Income Report, which has been available since 2009. When the Report is released, the AMS Investment Committee optimizes and screens the list into a diversified portfolio.

Inception Date: 4/1/2016

	Top 10 Holdings				
Symbol	<u>Description</u>	% Holding			
HPE	Hewlett Packard Enterprise (Technology)	4.4%			
ADI	Analog Devices (Technology)	4.1%			
COLB	Columbia Banking System (Financials)	3.8%			
CL	Colgate-Palmolive (Cons. Staples)	3.8%			
AFL	Aflac (Financials)	3.8%			
SCHW	Charles Schwab Corp (Financials)	3.7%			
CTRE	CareTrust REIT, Inc. (Real Estate)	3.7%			
Т	AT&T (Communication Services)	3.7%			
AVY	Avery Dennison (Materials)	3.7%			
WFC	Wells Fargo & Company (Financials)	3.6%			
	% Weight in Top Ten Holdings	38.3%			

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	Inception*
Mgr. Gross	-2.39%	5.36%	20.67%	2.97%	3.30%	6.49%
Mgr. Net	-3.02%	4.01%	17.62%	0.33%	0.65%	3.76%
Avg. Fund	-2.28%	6.18%	14.71%	7.05%	10.94%	10.97%
Benchmark	-2.25%	6.18%	12.93%	5.14%	8.89%	9.67%

Trailing Standard Deviation							
		3 Year	5 Year	Inception*			
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	15.48	25.09	21.55			
	Avg. Fund	14.48	21.91	18.40			
·	Benchmark	14.37	20.31	17.11			

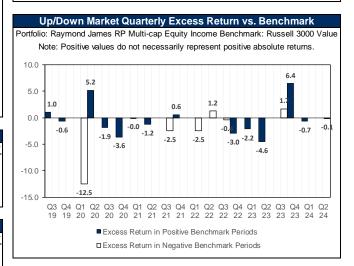
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	12.48%	-11.80%	21.45%	-15.21%	23.28%	-11.86%
Mgr. Net	9.61%	-14.09%	18.38%	-17.44%	20.16%	-14.16%
Avg. Fund	14.19%	-5.94%	29.32%	4.48%	26.47%	-9.52%
Benchmark	11.66%	-7.98%	25.37%	2.87%	26.26%	-8.58%

Modern Portfolio Theory Stats						
Alpha Beta R <sup>2</sup> Sharpe IR						
5 Year	-5.42	1.19	0.93	0.05	NM	
8.25 Year	-3.70	1.21	0.92	0.22	NM	

Current Style Allocation							
		Value	Blend	Growth	_		
> 46.5 E	3il.	19%	16%	6%	Large-cap		
6.4 to 46.5	5 Bil.	37%	13%	0%	Mid-cap		
< 6.4 E	Bil	0%	7%	Small-cap			
Stocks	97%	Foreign 0.0%					
Bonds	0%	Med. Market Cap (M) \$29,459					
Cash	3%	Wtd. Med. Market Cap (M) \$29,841					

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>				
Financials	25.3%	23.1%				
Information Technology	12.2%	9.4%				
Real Estate	10.7%	4.9%				
Consumer Staples	10.2%	7.6%				
Health Care	9.7%	13.6%				
Industrials	9.2%	14.3%				
Consumer Discretionary	9.2%	5.1%				
Energy	6.2%	8.1%				
Communication Services	3.7%	4.4%				
Materials	3.7%	4.7%				
% Weight In Top 3 Sectors	48.2%	37.3%				

Portfolio Characteristics					
	<u>Manager</u>	Index			
Yield	3.2%	2.2%			
Trailing 12 Month P/E	17.8	20.8			
Forward 12 Month P/E	13.8	17.6			
Price/Book	2.5	2.6			
Price/Sales	1.6	2.5			
Price/Cash Flow	11.7	14.4			
P/E-to-Growth (PEG)	1.7	1.9			
Return on Equity	15.8%	14.3%			
Long-term Growth Rate	7.5%	8.5%			
Debt to Capital	39.5%	36.6%			
Active Share	92.7%				



# RAYMOND JAMES®

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### RAYMOND JAMES RESEARCH PORTFOLIO

#### **Multi-cap Growth Equity**

Location St. Petersburg, FL

Manager(s) Asset Management Services Investment Committee

Avg. # Holdings 40

Annual Turnover 100% - 150%

Strategy Assets \$59.8 Million

AMS Assets RJCS: \$57.4 Million PS UMA: \$2.4 Million

Model Code RJPRJPGE Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 1/1/2019

Benchmark: Russell 3000 Growth

Avg. Fund Group 50% Mstar Large Growth/ 50% Mstar Mid Growth

Utilizing stocks rated by Raymond James Equity Research as Strong Buy (1) or Outperform (2), Asset Management Services constructs a portfolio of growth stocks with the objective of long term capital appreciation. The portfolio provides exposure to multi-cap equities with a focus on cash flow, accelerating or sustainable earnings, and profitability growth.

<sup>\*</sup>Strategy Inception 1/1/2019

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
GWRE	Guidewire Software (Technology)	2.9%
LRCX	Lam Research (Technology)	2.9%
CRWD	CrowdStrike (Technology)	2.8%
MPWR	Monolithic Power Systems (Technology)	2.8%
MSI	Motorola Solutions (Technology)	2.7%
AMZN	Amazon.com (Consumer Discretionary)	2.7%
MANH	Manhattan Associates (Technology)	2.7%
COST	Costco Wholesale (Consumer Staples)	2.7%
HPE	Hewlett Packard Enterprise (Technology)	2.7%
GOOGL	Alphabet Class A (Communication Services)	2.6%
	% Weight in Top Ten Holdings	27.3%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	Inception*
Mgr. Gross	0.64%	11.30%	16.93%	7.45%	14.14%	17.38%
Mgr. Net	-0.01%	9.89%	13.96%	4.70%	11.23%	14.40%
Avg. Fund	1.10%	12.26%	22.16%	3.41%	13.33%	16.47%
Benchmark	7.80%	19.90%	32.22%	10.33%	18.55%	20.92%

Trailing Standard Deviation						
		3 Year	5 Year	Inception*		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	19.39	24.02	23.65		
not measure the risk or a permanent loss of capital.	Avg. Fund	19.73	23.23	22.83		
	Benchmark	21.64	22.83	22.24		

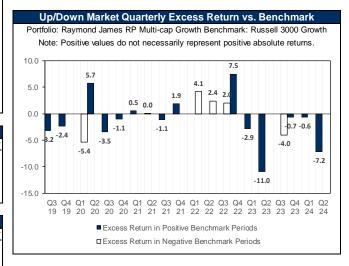
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	18.35%	-16.14%	27.28%	29.92%	32.17%	N/A
Mgr. Net	15.35%	-18.34%	24.07%	26.64%	28.85%	N/A
Avg. Fund	30.17%	-28.01%	18.52%	38.57%	33.89%	N/A
Benchmark	41.21%	-28.97%	25.85%	38.26%	35.85%	N/A

Modern Portfolio Theory Stats							
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>		
5 Year	-3.50	0.99	0.87	0.50	NM		
5.5 Year	-2.86	1.00	0.88	0.64	NM		

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	5%	13%	25%	Large-cap	
6.4 to 46.5	5 Bil.	20%	5%	23%	Mid-cap	
< 6.4 E	Bil	0%	2%	7%	Small-cap	
					_	
Stocks	99%			Foreign	0.0%	
Bonds	0%	Med. Market Cap (M) \$39,989				
Cash	1%	Wtd. Med. Market Cap (M) \$42,150				

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>				
Information Technology	43.6%	45.8%				
Consumer Discretionary	14.8%	13.9%				
Communication Services	10.1%	12.2%				
Health Care	9.8%	10.6%				
Financials	6.9%	5.7%				
Consumer Staples	5.1%	3.8%				
Industrials	4.6%	5.7%				
Real Estate	2.6%	0.8%				
Materials	2.5%	0.8%				
Energy	0.0%	0.6%				
% Weight In Top 3 Sectors	68.5%	71.9%				

Portfolio Characteristics						
	<u>Manager</u>	Index				
Yield	0.6%	0.7%				
Trailing 12 Month P/E	47.7	38.7				
Forward 12 Month P/E	33.0	31.9				
Price/Book	9.3	13.1				
Price/Sales	7.5	8.7				
Price/Cash Flow	29.0	28.4				
P/E-to-Growth (PEG)	2.1	1.7				
Return on Equity	9.9%	33.9%				
Long-term Growth Rate	17.4%	16.4%				
Debt to Capital	29.2%	35.0%				
Active Share	80.2%					



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### **RAYMOND JAMES RESEARCH PORTFOLIO**

#### Multi-cap Value Equity

Location St. Petersburg, FL

Manager(s) Asset Management Services Investment Committee

Avg. # Holdings 40

Annual Turnover 100% - 150%

Strategy Assets \$13.5 Million

AMS Assets RJCS: \$12.0 Million PS UMA: \$1.5 Million

Model Code RJPRJPVE Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 1/1/2019

Benchmark: Russell 3000 Value

Avg. Fund Group 50% Mstar Large Value/ 50% Mstar Mid Value

Utilizing stocks rated by Raymond James Equity Research as Strong Buy (1) or Outperform (2), Asset Management Services constructs a portfolio of value stocks with the objective of long-term capital allocation. The portfolio provides exposure to multi-cap equities with a focus on well-rounded value companies and attractive upside potential relative to current stock prices.

<sup>\*</sup>Strategy Inception 1/1/2019

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
WTTR	Select Water Solutions, Inc. Class A (Energy)	3.3%
RGA	Reinsurance Group of America (Financials)	3.0%
HIG	Hartford Financial Services (Financials)	2.9%
HPE	Hewlett Packard Enterprise (Technology)	2.9%
WMT	Walmart Inc. (Consumer Staples)	2.9%
GMS	GMS, Inc. (Industrials)	2.8%
AX	Axos Financial, Inc. (Financials)	2.8%
DAL	Delta Air Lines (Industrials)	2.8%
ОНІ	Omega Healthcare Investors (Real Estate)	2.7%
KBH	KB Home (Cons. Discr.)	2.7%
	% Weight in Top Ten Holdings	28.7%

	Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	Inception*	
Mgr. Gross	-0.97%	8.74%	19.91%	8.49%	9.71%	10.80%	
Mgr. Net	-1.62%	7.35%	16.88%	5.71%	6.91%	7.97%	
Avg. Fund	-2.28%	6.18%	14.71%	7.05%	10.94%	12.90%	
Benchmark	-2.25%	6.18%	12.93%	5.14%	8.89%	11.01%	

Trailing Standard Deviation							
		3 Year	5 Year	Inception*			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	14.69	25.96	24.79			
loss of capital.	Avg. Fund	14.48	21.91	21.21			
·	Benchmark	14.37	20.31	19.72			

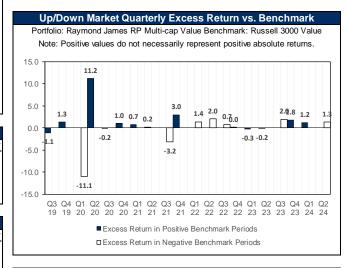
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	15.24%	-3.81%	25.61%	-3.63%	20.47%	N/A
Mgr. Net	12.31%	-6.29%	22.44%	-6.13%	17.42%	N/A
Avg. Fund	14.19%	-5.94%	29.32%	4.48%	26.47%	N/A
Benchmark	11.66%	-7.98%	25.37%	2.87%	26.26%	N/A

Modern Portfolio Theory Stats							
	<u>Alpha</u>	Beta	<u>R</u> <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>		
5 Year	0.23	1.24	0.95	0.29	0.04		
5.5 Year	-1.07	1.22	0.94	0.35	NM		

Current Style Allocation						
		Value	Blend	Value	_	
> 46.5 E	3il.	21%	11%	3%	Large-cap	
6.4 to 46.5	5 Bil.	40%	8%	0%	Mid-cap	
< 6.4 E	Bil	6% 11% 0% \$		Small-cap		
Stocks	97%			Foreign	า 0.0%	
Bonds	0%	Med. Market Cap (M) \$24,671				
Cash	3%	Wtd. Med. Market Cap (M) \$24,671				

Top 10 Sector Weights					
Sectors	<u>Manager</u>	<u>Index</u>			
Financials	25.9%	23.1%			
Industrials	12.0%	14.3%			
Health Care	11.3%	13.6%			
Energy	10.8%	8.1%			
Communication Services	9.9%	4.4%			
Real Estate	9.5%	4.9%			
Information Technology	7.9%	9.4%			
Consumer Discretionary	7.5%	5.1%			
Consumer Staples	5.2%	7.6%			
Utilities	0.0%	<u>4.9%</u>			
% Weight In Top 3 Sectors	49.1%	50.9%			

Portfolio Characteristics					
	<u>Manager</u>	Index			
Yield	2.9%	2.2%			
Trailing 12 Month P/E	13.2	20.8			
Forward 12 Month P/E	10.5	17.6			
Price/Book	1.8	2.6			
Price/Sales	1.1	2.5			
Price/Cash Flow	8.2	14.4			
P/E-to-Value (PEG)	1.4	1.9			
Return on Equity	15.9%	14.3%			
Long-term Value Rate	7.5%	8.5%			
Debt to Capital	37.7%	36.6%			
Active Share	90.4%				



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### RIVER ROAD ASSET MANAGEMENT, LLC

#### **Dividend All-cap Value**

Location Louisville, KY

Manager(s) Thom Forsha, Andrew McIntosh

Avg. # Holdings 60 - 80 Annual Turnover 20% - 40%

Firm Assets \$9.9 Billion (as of 3/31/24)
Strategy Assets \$2.1 Billion (as of 3/31/24)

AMS Assets RJCS: \$143.5 Million PS UMA: \$33.7 Million

UMA: \$1.0 Billion

Model Code RIVRIVDAV
Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 10/1/2007

Benchmark: Russell 3000 Value

Avg. Fund Group 50% Mstar Mid Value/ 50% Mstar Large Value

River Road runs a Dividend All-cap Value discipline that seeks dividend paying companies selling at a discount to their perceived absolute value. The team uses a fundamentally driven research process to identify purchase candidates from a multi-cap universe of undervalued or potentially high-yielding equity securities.

Stocks selected for purchase are thought by River Road to be well-managed, financially sound firms with high and growing dividend yields. This strategy also targets companies that they believe are trading at a meaningful discount to their assessed absolute value.

Dividends are not guaranteed and a company's future ability to pay dividends may be limited.

	Top 10 Holdings	
Symbol	Description	% Holding
ORCL	Oracle (Technology)	4.9%
WMB	Williams Companies (Energy)	3.9%
PGR	Progressive (Financials)	3.9%
KMI	Kinder Morgan (Energy)	3.5%
GLW	Corning Inc. (Technology)	3.3%
UL	Unilever (Consumer Staples)	3.2%
PNC	PNC Financial Services Group (Financials)	3.0%
CMCSA	Comcast (Communication Services)	3.0%
MU	Micron Technology (Technology)	2.9%
AES	AES (Utilities)	2.7%
	% Weight in Top Ten Holdings	34.5%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	0.29%	8.44%	12.88%	4.94%	7.36%	7.48%
Mgr. Net	-0.36%	7.05%	10.01%	2.26%	4.62%	4.74%
Avg. Fund	-2.28%	6.18%	14.71%	7.05%	10.94%	9.20%
Benchmark	-2.25%	6.18%	12.93%	5.14%	8.89%	8.10%

Trailing Standard Deviation						
		3 Year	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	12.56	19.84	15.45		
	Avg. Fund	14.48	21.91	17.16		
	Benchmark	14.37	20.31	16.04		

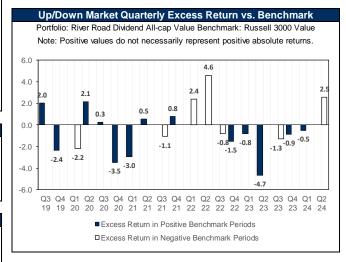
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	3.53%	-3.00%	22.18%	-1.18%	24.05%	-6.33%
Mgr. Net	0.87%	-5.50%	19.09%	-3.73%	20.92%	-8.75%
Avg. Fund	14.19%	-5.94%	29.32%	4.48%	26.47%	-9.52%
Benchmark	11.66%	-7.98%	25.37%	2.87%	26.26%	-8.58%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>
5 Year	-1.08	0.95	0.95	0.26	NM
10 Year	-0.13	0.93	0.93	0.39	NM

Current Style Allocation								
	Value Blend Growth							
> 46.5 E	3il.	31%	23%	10%	Large-cap			
6.4 to 46.5	5 Bil.	21%	6%	1%	Mid-cap			
< 6.4 E	Bil	2% 5% 1% Small-cap						
Stocks	96%	Foreign 4.6%						
Bonds	0%	Med. Market Cap (M) \$49,175						
Cash	4%	Wtd.	Med. Mark	et Cap (M)	\$61,948			

Top 10 Sector Weights					
Sectors	<u>Manager</u>	<u>Index</u>			
Information Technology	17.8%	9.4%			
Financials	16.3%	23.1%			
Consumer Staples	14.3%	7.6%			
Energy	10.6%	8.1%			
Utilities	10.3%	4.9%			
Health Care	9.7%	13.6%			
Communication Services	7.8%	4.4%			
Industrials	7.3%	14.3%			
Real Estate	3.4%	4.9%			
Consumer Discretionary	<u>2.5%</u>	<u>5.1%</u>			
% Weight In Top 3 Sectors	48.3%	40.0%			

Portfolio Characteristics				
	<u>Manager</u>	Index		
Yield	3.2%	2.2%		
Trailing 12 Month P/E	19.3	20.8		
Forward 12 Month P/E	16.7	17.6		
Price/Book	4.2	2.6		
Price/Sales	2.3	2.5		
Price/Cash Flow	11.7	14.4		
P/E-to-Growth (PEG)	1.7	1.9		
Return on Equity	18.8%	14.3%		
Long-term Growth Rate	7.5%	8.5%		
Debt to Capital	48.9%	36.6%		
Active Share	90.0%			



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### RIVER ROAD ASSET MANAGEMENT, LLC

#### **Focused Absolute Value**

Location Louisville, KY

Manager(s) Andrew Beck, Alex Brown

 Avg. # Holdings
 20 - 30

 Annual Turnover
 75% - 175%

Firm Assets \$9.9 Billion (as of 3/31/24) Strategy Assets \$664.6 Million (as of 3/31/24)

AMS Assets RJCS: \$32.3 Million PS UMA: \$3.1 Million

Model Code RIVRIVFAV Model Delivery Yes

Status (Account Min.) Watchlist (\$70,000)

RJCS Composite Start 7/1/2017

Benchmark: Russell 3000 Value

Avg. Fund Group 50% Mstar Mid Value/ 50% Mstar Large Value

# RJCS has placed River Road Focused Absolute strategy on the Research Watchlist due to subpar relative performance

The River Road Focused Absolute Value strategy is a concentrated all cap value product comprised of the firm's "best ideas". Selected by the analyst team, these names are measured based on their risk-to-reward profile and the discount to the team's assessed valuation. Utilizing a bottom-up research approach, the team looks for well-managed, financially strong companies that they believe generate consistent and sustainable cash flows and trade at attractive discounts.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
FRFHF	Fairfax Financial (Financials)	7.7%
BRK.B	Berkshire Hathaway (Financials)	6.3%
BJ	BJ's Wholesale Club (Consumer Staples)	5.0%
KR	Kroger (Cons. Staples)	4.8%
CRH	CRH public limited company (Materials)	4.7%
ELV	Elevance Health (Healthcare)	4.5%
MAA	Mid-America Aprt. Comm. (Real Estate)	4.1%
WEX	WEX (Technology)	4.0%
TLNE	Talen Energy Corp (Utilities)	3.9%
LKQ	LKQ (Consumer Discretionary)	3.7%
	% Weight in Top Ten Holdings	48.7%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	<u>10 Year</u>
Mgr. Gross	-4.15%	6.12%	12.91%	-0.46%	4.66%	7.68%
Mgr. Net	-4.78%	4.76%	10.04%	-3.02%	1.98%	4.93%
Avg. Fund	-2.28%	6.18%	14.71%	7.05%	10.94%	9.20%
Benchmark	-2.25%	6.18%	12.93%	5.14%	8.89%	8.10%

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	16.24	22.10	17.59			
loss of capital.	Avg. Fund	14.48	21.91	17.16			
·	Benchmark	14.37	20.31	16.04			

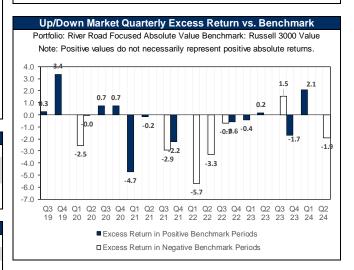
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	11.43%	-17.61%	13.90%	0.58%	37.04%	-3.87%
Mgr. Net	8.59%	-19.76%	11.00%	-2.01%	33.61%	-6.35%
Avg. Fund	14.19%	-5.94%	29.32%	4.48%	26.47%	-9.52%
Benchmark	11.66%	-7.98%	25.37%	2.87%	26.26%	-8.58%

Modern Portfolio Theory Stats							
	<u>Alpha</u>	<u>Beta</u>	$R^2$	Sharpe	<u>IR</u>		
5 Year	-4.07	1.06	0.96	0.11	NM		
10 Year	-0.47	1.05	0.92	0.35	NM		

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	22%	8%	4%	Large-cap	
6.4 to 46.5	5 Bil.	38%	17%	3%	Mid-cap	
< 6.4 E	Bil	6%	3%	0%	Small-cap	
Stocks	99%	Foreign 10.0%				
Bonds	0%	Med. Market Cap (M) \$18,462				
Cash	1%	Wtd. Med. Market Cap (M) \$25,942				

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Financials	22.5%	23.1%				
Consumer Discretionary	22.3%	5.1%				
Consumer Staples	14.5%	7.6%				
Utilities	8.5%	4.9%				
Health Care	7.0%	13.6%				
Energy	6.5%	8.1%				
Materials	4.7%	4.7%				
Information Technology	4.6%	9.4%				
Real Estate	4.1%	4.9%				
Communication Services	3.3%	4.4%				
% Weight In Top 3 Sectors	59.3%	35.7%				

Portfolio Characteristics					
	<u>Manager</u>	<u>Index</u>			
Yield	2.0%	2.2%			
Trailing 12 Month P/E	17.3	20.8			
Forward 12 Month P/E	14.5	17.6			
Price/Book	2.6	2.6			
Price/Sales	1.5	2.5			
Price/Cash Flow	9.9	14.4			
P/E-to-Growth (PEG)	1.4	1.9			
Return on Equity	16.2%	14.3%			
Long-term Growth Rate	9.3%	8.5%			
Debt to Capital	40.8%	36.6%			
Active Share	93.9%				



# RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### RIVER ROAD ASSET MANAGEMENT, LLC

Small- to Mid-cap Value

Location Louisville, KY

Manager(s) Justin Akin

 Avg. # Holdings
 55 - 85

 Annual Turnover
 35% - 75%

Firm Assets \$9.9 Billion (as of 3/31/24)
Strategy Assets \$2.1 Billion (as of 3/31/24)

AMS Assets RJCS: \$54.7 Million PS UMA: \$4.7 Million

UMA: \$268.7 Million

Model Code RIVRIVSMV

Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 7/1/2017

Benchmark: Russell 2500 Value

Avg. Fund Group 50% Mstar Mid Value/50% Mstar Small Value

River Road's Small- to Mid-cap Value discipline seeks companies that are selling at a discount to their perceived absolute value. The team uses a fundamentally driven research process that seeks to identify purchase candidates that are well-managed, financially strong, and trading at compelling valuations. This philosophy of investing has historically produced portfolios that are generally of a higher quality, helping to reduce the volatility of returns versus the benchmark.

<sup>\*</sup>Inception date 07/01/2017

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
WTM	White Mountains Insurance (Financials)	4.6%
BJ	BJ's Wholesale Club (Consumer Staples)	4.3%
LKQ	LKQ (Consumer Discretionary)	3.2%
MUSA	Murphy USA (Consumer Discretionary)	3.1%
UNF	UniFirst (Industrials)	2.9%
ATKR	Atkore Inc (Industrials)	2.7%
SNX	TD SYNNEX Corporation (Technology)	2.7%
WEX	WEX (Technology)	2.7%
ACIW	ACI Worldwide (Technology)	2.5%
PR	Permian Resources Corp. (Energy)	2.3%
	% Weight in Top Ten Holdings	31.1%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	Inception*
Mgr. Gross	-6.05%	1.96%	12.28%	4.56%	8.15%	8.63%
Mgr. Net	-6.67%	0.65%	9.42%	1.88%	5.38%	5.86%
Avg. Fund	-3.52%	2.88%	13.10%	5.38%	10.76%	8.42%
Benchmark	-4.31%	1.50%	11.24%	2.15%	8.01%	6.80%

Trailing Standard Deviation							
		3 Year	5 Year	Inception*			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	13.10	24.32	22.43			
not measure the risk of a permanent loss of capital.	Avg. Fund	14.71	26.01	20.92			
	Benchmark	15.50	26.42	21.33			

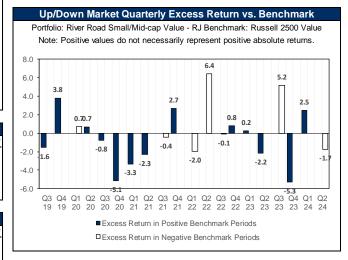
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	14.39%	-7.80%	23.91%	1.59%	33.37%	-5.78%
Mgr. Net	11.48%	-10.19%	20.78%	-1.03%	30.02%	-8.21%
Avg. Fund	16.83%	-7.99%	32.23%	5.21%	24.69%	-12.80%
Benchmark	15.98%	-13.08%	27.78%	4.88%	23.56%	-12.36%

Modern Portfolio Theory Stats							
	<u>Alpha</u>	Beta	<u>R</u> <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>		
5 Year	0.57	0.90	0.95	0.25	0.10		
7 Year	1.94	0.91	0.93	0.29	0.33		

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	0%	0%	0%	Large-cap	
6.4 to 46.5	5 Bil.	31%	18%	0%	Mid-cap	
< 6.4 E	Bil	29%	13%	9%	Small-cap	
Stocks	97%	Foreign 0.0%				
Bonds	0%	Med. Market Cap (M) \$3,930				
Cash	3%	Wtd. Med. Market Cap (M) \$4,663				

Top 10 Sector Weights					
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>			
Industrials	26.0%	20.6%			
Financials	20.0%	20.4%			
Consumer Discretionary	11.8%	12.3%			
Information Technology	9.7%	8.7%			
Consumer Staples	9.0%	2.9%			
Utilities	7.2%	3.8%			
Energy	6.9%	5.9%			
Materials	3.4%	6.4%			
Health Care	3.2%	7.1%			
Communication Services	<u>2.0%</u>	2.6%			
% Weight In Top 3 Sectors	57.7%	53.3%			

Portfolio Characteristics				
	<u>Manager</u>	Index		
Yield	1.4%	1.9%		
Trailing 12 Month P/E	16.2	18.4		
Forward 12 Month P/E	13.0	16.1		
Price/Book	1.5	2.1		
Price/Sales	1.1	1.9		
Price/Cash Flow	8.7	10.8		
P/E-to-Growth (PEG)	1.2	1.5		
Return on Equity	12.6%	11.1%		
Long-term Growth Rate	9.0%	9.9%		
Debt to Capital	41.1%	36.7%		
Active Share	94.9%			



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### **ROYCE INVESTMENT PARTNERS**

#### **Small Cap Total Return**

Location New York, NY

Manager(s) Miles Lewis, Joseph Hintz, Chuck Royce

 Avg. # Holdings
 75 - 100

 Annual Turnover
 40% - 80%

Firm Assets \$12.7 Billion (as of 3/31/24) Strategy Assets \$3.6 Million (as of 3/31/24)

AMS Assets RJCS: \$0.3 Million PS UMA: \$1.0 Million

Model Code ROYROYSC
Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 4/1/2024

Benchmark: Russell 2000 Value
Avg. Fund Group Morningstar Small Value

The Royce Small-Cap Total Return strategy is designed to provide long term capital appreciation by focusing on quality companies that pay regular dividends and/or return capital to shareholders in the small market capitalization universe. The strategy seeks to buy high-quality small-cap businesses that are out of favor for what the portfolio managers think are transitory or cyclical reasons.

	Top 10 Holdings	
Symbol	Description	% Holding
IGIC	International General Insurance (Financials)	3.5%
KD	Kyndryl Holdings Incorporation (Technology)	3.2%
AAP	Advance Auto Parts (Cons. Discr.)	3.0%
KLIC	Kulicke & Soffa Industries (Technology)	2.8%
COHR	Coherent Corp.(Technology)	2.5%
AXS	Axis Capital (Financials)	2.5%
AL	Air Lease (Industrials)	2.5%
ZD	Ziff Davis, Inc.(Comm. Serv.)	2.5%
ESI	Element Solutions Inc (Materials)	2.3%
BBSI	Barrett Business Services (Industrials)	2.3%
	% Weight in Top Ten Holdings	27.1%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	<u>10 Year</u>
Mgr. Gross	-3.14%	1.39%	16.13%	5.70%	10.01%	8.49%
Mgr. Net	-3.77%	0.08%	13.21%	3.00%	7.20%	5.72%
Avg. Fund	-3.60%	1.33%	12.87%	4.52%	10.77%	8.05%
Benchmark	-3.64%	-0.85%	10.90%	-0.53%	7.07%	6.23%

Trailing Standard Deviation						
		3 Year	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	15.55	24.20	19.06		
loss of capital.	Avg. Fund	14.64	28.14	22.17		
·	Benchmark	15.17	28.19	22.48		

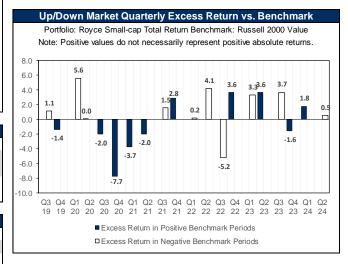
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	25.55%	-12.19%	27.30%	5.13%	24.93%	-11.42%
Mgr. Net	22.41%	-14.47%	24.09%	2.42%	21.78%	-13.72%
Avg. Fund	18.40%	-8.91%	33.46%	5.67%	22.99%	-13.99%
Benchmark	14.65%	-14.48%	28.27%	4.63%	22.39%	-12.86%

N	lodern Port	folio Thec	ory Stats		
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>
5 Year	3.14	0.84	0.96	0.32	0.60
10 Year	2.70	0.82	0.95	0.37	0.60

Current Style Allocation						
Value Blend Growth						
> 46.5 E	3il.	0%	0%	0%	Large-cap	
6.4 to 46.5	5 Bil.	26%	5%	4%	Mid-cap	
< 6.4 E	Bil	30%	Small-cap			
Stocks	96%			Foreign	0.0%	
Bonds	0%	Med. Market Cap (M) \$2,189				
Cash	4%	Wtd.	Med. Mark	et Cap (M)	\$2,540	

Top 10 Sector Weights					
Sectors	<u>Manager</u>	<u>Index</u>			
Financials	36.1%	26.2%			
Information Technology	19.1%	6.4%			
Industrials	16.0%	14.4%			
Consumer Discretionary	9.8%	10.5%			
Communication Services	6.3%	2.4%			
Materials	5.8%	5.0%			
Energy	3.6%	10.4%			
Real Estate	2.0%	9.9%			
Health Care	1.4%	8.7%			
Consumer Staples	0.0%	2.2%			
% Weight In Top 3 Sectors	71.2%	47.0%			

Portfolio Characteristics						
<u>Manager</u> <u>Index</u>						
Yield	1.6%	2.2%				
Trailing 12 Month P/E	14.9	14.5				
Forward 12 Month P/E	12.8	13.3				
Price/Book	1.8	1.4				
Price/Sales	1.5	1.9				
Price/Cash Flow	10.2	8.2				
P/E-to-Growth (PEG)	1.1	1.4				
Return on Equity	9.5%	7.9%				
Long-term Growth Rate	10.8%	8.5%				
Debt to Capital	30.7%	29.5%				
Active Share	96.7%					



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### SCHAFER CULLEN CAPITAL MANAGEMENT

#### **Enhanced Equity Income**

Location New York, NY

Manager(s) Jennifer Chang, Tim Cordle, Michael Kelly

Avg. # Holdings 25 - 40 (plus 20% to 40% covered calls)

Annual Turnover 80% - 160%

Firm Assets \$23.9 Billion (as of 3/31/24)
Strategy Assets \$1.7 Billion (as of 3/31/24)
AMS Assets RJCS: \$322.1 Million

Model Code SCHENHEI
Model Delivery No

Status (Account Min.) Recommended (\$250,000)

RJCS Composite Start 10/1/2019

Benchmark: CBOE S&P BuyWrite
ETF Proxy SPDR S&P 500 ETF
Avg. Fund Group Morningstar US Option Writing

The Schafer Cullen Enhanced Equity Income strategy is a covered call option strategy and requires investors to sign an Option Agreement and Suitability Form and obtain Option Strategy Level 1 approval.

The Schafer Cullen Enhanced Equity Income strategy seeks to identify stocks that are inexpensive on a price to earnings and/or price to book basis with a catalyst that they believe should result in stronger than average earnings growth over 3 to 5 years. The investment team favors companies that can sustain their current dividend payment and increase dividends over time. For a stock to be available for inclusion within the portfolio, it must pay a minimum 3% dividend with substantial option volume and liquidity. Through the implementation of a dynamic covered call overlay, the Schafer Cullen investment team believes they can mitigate risk while attempting to generate a consistent income stream across various market environments.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
EOG	EOG Resources (Energy)	4.3%
VZ	Verizon Communications (Communication Services)	4.2%
csco	Cisco Systems (Technology)	4.1%
DUK	Duke Energy (Utilities)	4.0%
PPL	PPL (Utilities)	3.9%
MDT	Medtronic (Healthcare)	3.8%
CVX	Chevron (Energy)	3.6%
BMY	Bristol-Myers Squibb (Healthcare)	3.6%
NVS	Novartis (Healthcare)	3.6%
VICI	VICI Properties (Real Estate)	3.6%
	% Weight in Top Ten Holdings	38.7%

		Traili	ng Returns	s*		
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-1.77%	3.64%	5.43%	3.99%	7.85%	6.85%
Mgr. Net	-2.41%	2.31%	2.73%	1.32%	5.09%	4.12%
Avg. Fund	1.14%	9.20%	15.08%	7.17%	9.01%	8.02%
Benchmark	1.49%	7.59%	8.91%	4.96%	5.56%	5.77%

Trailing Standard Deviation						
		3 Year	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	12.90	18.77	14.36		
loss of capital.	Avg. Fund	11.64	14.67	11.67		
·	Benchmark	11.59	15.16	11.75		

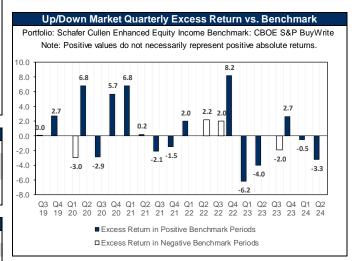
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	1.77%	1.78%	24.05%	1.78%	19.25%	-4.07%
Mgr. Net	-0.84%	-0.84%	20.92%	-0.84%	16.23%	-6.54%
Avg. Fund	16.37%	-9.18%	19.00%	4.93%	20.25%	-4.13%
Benchmark	11.82%	-11.37%	20.47%	-2.75%	15.68%	-4.77%

Modern Portfolio Theory Stats							
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>		
5 Year	2.15	1.14	0.84	0.30	0.27		
10 Year	0.87	1.10	0.81	0.37	0.13		

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	71%	8%	0%	Large-cap	
6.4 to 46.5	5 Bil.	21%	0%	0%	Mid-cap	
< 6.4 E	< 6.4 Bil		0%	0%	Small-cap	
Stocks	98%			Foreign	8.4%	
Bonds	0%	Med. Market Cap (M) \$54,267				
Cash	2%	Wtd. Med. Market Cap (M) \$78,238				

Top 10 Sector Weights					
<u>Sectors</u>	<u>Manager</u>	ETF Proxy			
Consumer Staples	15.2%	5.8%			
Health Care	14.0%	11.8%			
Financials	13.7%	12.4%			
Energy	11.2%	3.7%			
Communication Services	10.1%	9.4%			
Industrials	9.2%	8.2%			
Utilities	7.9%	2.3%			
Real Estate	6.9%	2.1%			
Information Technology	6.3%	32.3%			
Materials	4.4%	2.2%			
% Weight In Top 3 Sectors	43.0%	29.9%			

Portfolio Characteristics					
	<u>Manager</u>	ETF Proxy			
Yield - Dividend Yield	4.3%	1.3%			
Yield - Option Premium #	3.1%				
Trailing 12 Month P/E	16.0	32.8			
Forward 12 Month P/E	14.2	26.0			
Price/Book	2.0	8.6			
Price/Sales	1.9	6.0			
Price/Cash Flow	9.4	21.9			
P/E-to-Growth (PEG)	1.9	1.8			
Return on Equity	11.8%	27.3%			
Long-term Growth Rate	6.0%	12.0%			
Debt to Capital	45.5%	36.5%			
Active Share	92.1%				
# - Accounts below stated minimum ad	count size may not receive	option premium			



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### SCHAFER CULLEN CAPITAL MANAGEMENT

**High Dividend Equity** 

Location New York, NY

Manager(s) Jennifer Chang

Avg. # Holdings 25 - 40 Annual Turnover 5% - 15%

Firm Assets \$23.9 Billion (as of 3/31/24) Strategy Assets \$15.1 Billion (as of 3/31/24)

AMS Assets RJCS: \$278.4 Million PS UMA: \$29.0 Million

Model Code SHFSHFHDV

Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 4/1/2013

Benchmark: Russell 1000 Value

Avg. Fund Group Morningstar Large-cap Value

Schafer Cullen Capital Management uses a disciplined value strategy of selecting stocks at low prices relative to their earnings or book value in attempt to achieve better than average market performance over time. The strategy places an equal emphasis on low multiples, high absolute yield, and high dividend growth.

The Schafer Cullen investment philosophy focuses on stocks that are inexpensive on a price-to-earnings (P/E) and/or price-to-book (P/B) basis with a catalyst that they believe should result in stronger than average earnings growth over the next few years.

Top 10 Holdings	
<u>Description</u>	<u>% Holding</u>
JPMorgan Chase & Co. (Financials)	4.4%
Chubb (Financials)	3.6%
NextEra Energy (Utilities)	3.5%
Bank of America (Financials)	3.4%
General Dynamics (Industrials)	3.1%
Broadcom Inc. (Technology)	3.1%
Exxon Mobil (Energy)	3.1%
Novartis (Healthcare)	3.0%
Morgan Stanley (Financials)	3.0%
Merck & Co. (Healthcare)	2.9%
% Weight in Top Ten Holdings	33.1%
	Description JPMorgan Chase & Co. (Financials) Chubb (Financials) NextEra Energy (Utilities) Bank of America (Financials) General Dynamics (Industrials) Broadcom Inc. (Technology) Exxon Mobil (Energy) Novartis (Healthcare) Morgan Stanley (Financials) Merck & Co. (Healthcare)

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-0.64%	6.06%	10.12%	5.40%	7.57%	8.00%
Mgr. Net	-1.29%	4.70%	7.31%	2.70%	4.82%	5.24%
Avg. Fund	-1.13%	7.93%	16.10%	7.85%	11.14%	9.63%
Benchmark	-2.17%	6.62%	13.06%	5.52%	9.01%	8.23%

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does	Mgr. Gross	13.99	18.68	14.54			
not measure the risk of a permanent loss of capital.	Avg. Fund	14.16	19.89	15.68			
·	Benchmark	14.39	19.90	15.71			

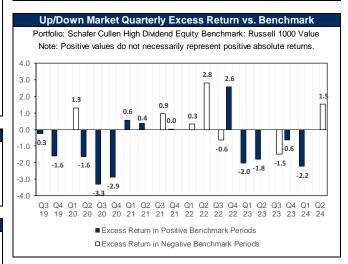
	Calendar Returns						
	2023	2022	2021	2020	2019	2018	
Mgr. Gross	5.12%	-2.74%	27.47%	-2.58%	20.94%	-3.32%	
Mgr. Net	2.43%	-5.25%	24.26%	-5.10%	17.88%	-5.81%	
Avg. Fund	13.11%	-4.81%	27.69%	4.17%	26.54%	-7.35%	
Benchmark	11.46%	-7.54%	25.16%	2.80%	26.54%	-8.27%	

Modern Portfolio Theory Stats							
	<u>Alpha</u>	<u>Beta</u>	$R^2$	Sharpe	<u>IR</u>		
5 Year	-0.98	0.93	0.97	0.29	NM		
10 Year	0.35	0.90	0.95	0.45	0.10		

	Current Style Allocation						
		Value	Blend	Growth	_		
> 46.5 E	3il.	70%	17%	7%	Large-cap		
6.4 to 46.5	5 Bil.	6%	0%	Mid-cap			
< 6.4 E	Bil	0%	0%	0%	Small-cap		
0(1-							
Stocks	97%	Foreign 10.8%					
Bonds	0%	Med. Market Cap (M) \$128,971					
Cash	3%	Wtd. Med. Market Cap (M) \$133,771					

Top 10 Sector Weights					
Sectors	<u>Manager</u>	<u>Index</u>			
Financials	21.2%	22.9%			
Health Care	13.6%	13.9%			
Industrials	12.5%	14.3%			
Consumer Staples	11.3%	7.9%			
Information Technology	8.5%	9.5%			
Energy	7.8%	8.0%			
Communication Services	6.7%	4.5%			
Utilities	6.3%	5.0%			
Real Estate	5.8%	4.6%			
Consumer Discretionary	4.0%	<u>4.7%</u>			
% Weight In Top 3 Sectors	47.3%	51.0%			

Portfolio	Characteristics	
	<u>Manager</u>	Index
Yield	3.5%	2.2%
Trailing 12 Month P/E	18.7	21.1
Forward 12 Month P/E	14.5	17.9
Price/Book	2.2	2.7
Price/Sales	2.1	2.5
Price/Cash Flow	11.8	14.8
P/E-to-Growth (PEG)	1.7	1.9
Return on Equity	16.4%	15.1%
Long-term Growth Rate	8.3%	8.5%
Debt to Capital	39.6%	36.6%
Active Share	77.9%	



# RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### SCHAFER CULLEN CAPITAL MANAGEMENT

#### International High Dividend Equity ADR

Location New York, NY

Manager(s) Rahul Sharma, Pravir Singh

Avg. # Holdings 35 - 50 Annual Turnover 20% - 40%

Firm Assets \$23.9 Billion (as of 3/31/24) Strategy Assets \$4.5 Billion (as of 3/31/24)

AMS Assets RJCS: \$23.7 Million PS UMA: \$11.2 Million

Model Code SHFSHFIDV Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 7/1/2015 Benchmark: MSCI EAFE

ETF Proxy iShares MSCI EAFE ETF
Avg. Fund Group Morningstar Foreign Stock

The Schafer Cullen investment philosophy focuses on stocks that are inexpensive on a price-to-earnings (P/E) and/or price-to-book (P/B) basis with a catalyst that they believe should result in stronger than average earnings growth and support multi-year investment.

The International High Dividend Equity ADR strategy invests primarily in non-US companies with market capitalizations in excess of \$1 billion and a minimum dividend yield of 3%, which offer ADR's that trade on US exchanges or local shares that trade on Canadian exchanges.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
TKOMY	Tokio Marine (Japan)	4.1%
BAESY	BAE Systems (UK)	3.5%
MSADY	MS&AD Insurance Group Holdings Inc (Japan)	3.4%
UOVEY	United Overseas Bank Ltd ADR (Singapore)	3.3%
NVS	Novartis (Switzerland)	3.3%
KMTUY	Komatsu (Japan)	3.2%
ZURVY	Zurich Insurance Group (Switzerland)	3.1%
BNPQY	BNP Paribas S.A. (France)	3.1%
SMFKY	Smurfit Kappa Group (Ireland)	3.1%
SIEGY	Siemens (Germany)	3.0%
	% Weight in Top Ten Holdings	32.9%

	Trailing Returns*					
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	1.41%	5.34%	14.14%	5.41%	8.09%	4.61%
Mgr. Net	0.76%	3.99%	11.24%	2.71%	5.33%	1.93%
Avg. Fund	0.50%	6.12%	12.07%	2.76%	7.27%	5.39%
Benchmark	-0.42%	5.34%	11.54%	2.89%	6.46%	4.33%

Trailing Standard Deviation					
		3 Year	5 Year	10 Year	
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	15.98	18.89	15.18	
loss of capital.	Avg. Fund	17.04	20.18	16.33	
	Benchmark	17.76	20.13	16.32	

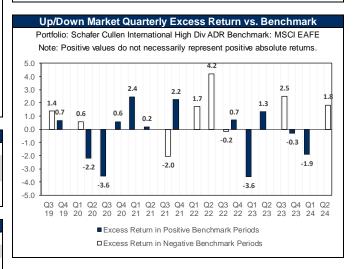
Calendar Returns							
	<u>2023</u> <u>2022</u> <u>2021</u> <u>2020</u> <u>2019</u> <u>20</u>						
Mgr. Gross	18.48%	-8.26%	14.16%	3.43%	23.59%	-14.37%	
Mgr. Net	15.47%	-10.64%	11.26%	0.77%	20.47%	-16.61%	
Avg. Fund	17.98%	-14.47%	11.25%	10.64%	23.17%	-13.30%	
Benchmark	18.24%	-14.45%	11.26%	7.82%	22.01%	-13.79%	

Modern Portfolio Theory Stats					
<u>Alpha Beta R<sup>2</sup> Sharpe IR</u>					
5 Year	1.81	0.92	0.96	0.31	0.46
10 Year	0.48	0.90	0.94	0.20	0.13

Current Style Allocation							
		Value	Blend	Growth	_		
> 46.5 E	Bil.	43%	33%	25%	Large-cap		
6.4 to 46.5	5 Bil.	0%	0%	0%	Mid-cap		
< 6.4 E	Bil	0%	0%	0%	Small-cap		
Stocks	98%		Emergir	ng Markets	7.7%		
Bonds	0%	Med. Market Cap (M) \$53,296					
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$57,501		

Top 5 Sector / C	Top 5 Sector / Country Weights					
Sectors	<u>Manager</u>	ETF Proxy				
Financials	30.8%	19.9%				
Industrials	14.8%	16.8%				
Consumer Staples	11.3%	8.4%				
Materials	9.5%	7.0%				
Health Care	<u>7.2%</u>	<u>13.4%</u>				
% Weight In Top 5 Sectors	73.5%	65.6%				
Countries						
Total	100.0%	100.0%				
Japan	18.1%	22.8%				
United Kingdom	13.1%	14.8%				
Switzerland	12.1%	9.7%				
France	<u>11.5%</u>	<u>11.1%</u>				
% Weight in Top 5 Countries	154.8%	158.4%				

Portfolio C	Characteristics	
	<u>Manager</u>	ETF Proxy
Yield	4.2%	3.0%
Trailing 12 Month P/E	14.6	19.7
Forward 12 Month P/E	11.5	16.6
Price/Book	1.9	2.4
Price/Sales	1.2	2.1
Price/Cash Flow	7.7	13.5
P/E-to-Growth (PEG)	1.7	1.8
Return on Equity	15.5%	14.9%
Long-term Growth Rate	6.5%	9.1%
Debt to Capital	34.0%	27.5%



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### SHELTON CAPITAL MANAGEMENT

#### **Equity Income**

Location Denver, CO & San Francisco, CA

Manager(s) Barry Martin, Nick Griebenow

Avg. # Holdings 25 - 35 (plus 90% to 100% covered calls)

Annual Turnover 50% - 125%

Firm Assets \$4.8 Billion (as of 3/31/24)
Strategy Assets \$390.0 Million (as of 3/31/24)

AMS Assets RJCS: \$325.8 Million

Model Code SHLEQINC Model Delivery No

Status (Account Min.) Recommended (\$250,000)

RJCS Composite Start 10/1/2016

Benchmark: CBOE S&P BuyWrite
ETF Proxy SPDR S&P 500 ETF
Avg. Fund Group Morningstar Derivative Income

The Shelton Capital Management ("Shelton") Equity Income strategy is a covered call option strategy and requires investors to sign an Option Agreement and Suitability Form and obtain Option Strategy Level 1 approval.

While composite returns are broadly representative of the performance of accounts participating in the discipline, it is important to note the returns are not necessarily representative of any individual client account due to the potential for different portfolio holdings across accounts. Stock purchase and sales are generally coupled with option transactions and therefore will vary between client accounts based on the timing of account opening. Different stocks may be considered for purchase across individual client accounts due to current option pricing based on intrinsic and time value at the time of the transaction. These accounts will have significant exposure to short term capital gains tax and any concerns should be addressed with an appropriate tax professional.

	Top 10 Holdings^	
Symbol	<u>Description</u>	% Holding
ORCL	Oracle (Technology)	4.8%
csco	Cisco Systems (Technology)	4.2%
FTNT	Fortinet (Technology)	4.2%
XOM	Exxon Mobil (Energy)	4.1%
AAPL	Apple (Technology)	4.1%
CTSH	Cognizant Technology (Technology)	4.0%
UBER	Uber (Technology)	3.7%
BK	Bank of New York Mellon (Financials)	3.6%
GOOGL	Alphabet Class A (Communication Services)	3.5%
FI	Fiserv (Technology)	3.3%
	% Weight in Top Ten Holdings	39.6%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	<u>10 Year</u>
Mgr. Gross	1.41%	10.47%	15.31%	6.13%	8.29%	6.83%
Mgr. Net	0.76%	9.06%	12.38%	3.42%	5.52%	4.10%
Avg. Fund	1.14%	9.20%	15.08%	7.17%	9.01%	8.02%
Benchmark	1.49%	7.59%	8.91%	4.96%	5.56%	5.77%

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	12.80	16.38	12.63			
loss of capital.	Avg. Fund	11.64	14.67	11.67			
	Benchmark	11.59	15.16	11.75			

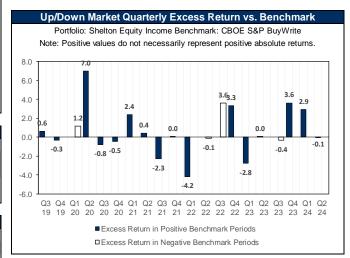
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	12.33%	-9.11%	20.91%	3.76%	17.70%	-3.97%
Mgr. Net	9.47%	-11.47%	17.85%	1.09%	14.72%	-6.45%
Avg. Fund	16.37%	-9.18%	19.00%	4.93%	20.25%	-4.13%
Benchmark	11.82%	-11.37%	20.47%	-2.75%	15.68%	-4.77%

Modern Portfolio Theory Stats							
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>		
5 Year	2.66	1.02	0.90	0.37	0.51		
10 Year	1.09	1.00	0.88	0.42	0.24		

Style Allocation^							
		Value	Blend	Growth	_		
> 46.5 E	3il.	25%	14%	23%	Large-cap		
6.4 to 46.5	5 Bil.	25%	11%	2%	Mid-cap		
< 6.4 E	< 6.4 Bil		0%	0%	Small-cap		
Stocks Bonds Cash	98% 0% 2%	Foreign 0.0% Med. Market Cap (M) \$67,436 Wtd. Med. Market Cap (M) \$124,504					

Top 10 Sector Weights^						
<u>Sectors</u>	<u>Manager</u>	ETF Proxy				
Information Technology	31.9%	32.3%				
Financials	12.2%	12.4%				
Health Care	11.6%	11.8%				
Consumer Discretionary	9.6%	10.0%				
Communication Services	9.4%	9.4%				
Industrials	8.2%	8.2%				
Consumer Staples	5.9%	5.8%				
Energy	4.1%	3.7%				
Real Estate	2.5%	2.1%				
Materials	2.4%	<u>2.2%</u>				
% Weight In Top 3 Sectors	55.7%	56.4%				

Portfolio Characteristics^						
	<u>Manager</u>	ETF Proxy				
Yield - Dividend Yield	1.8%	1.3%				
Yield - Option Premium #	6.0%	-				
Trailing 12 Month P/E	27.8	32.8				
Forward 12 Month P/E	18.0	26.0				
Price/Book	4.9	8.6				
Price/Sales	3.4	6.0				
Price/Cash Flow	16.3	21.9				
P/E-to-Growth (PEG)	1.7	1.8				
Return on Equity	17.6%	27.3%				
Long-term Growth Rate	10.5%	12.0%				
Debt to Capital	42.8%	36.5%				
Active Share	79.9%	-				
# - Accounts below stated minimum account size may not receive option premium						



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### SPYGLASS CAPITAL MANAGEMENT, LLC

#### Mid-cap Growth

Location San Francisco, CA

Manager(s) Jim Robillard

 Avg. # Holdings
 20 - 30

 Annual Turnover
 20% - 50%

Firm Assets \$1.5 Billion (as of 3/31/24) Strategy Assets \$1.5 Billion (as of 3/31/24)

AMS Assets RJCS: \$4.5 Million PS UMA: \$2.9 Million

Model Code SGLSGLGR Model Delivery Yes

Status (Account Min.) Watchlist (\$70,000)

RJCS Composite Start 10/1/2021

Benchmark: Russell Mid-cap Growth
Avg. Fund Group Morningstar Mid Growth

"RJCS has placed Spyglass Mid-Cap Growth strategy on the research Watchlist due to subpar relative performance"

The Spyglass Mid-cap Growth strategy is a concentrated, mid-cap portfolio of 25 rapidly growing U.S. companies. The portfolio is comprised of businesses operating across a wide array of industries that are experiencing secular growth trends. Spyglass seeks to identify these businesses before the consensus opinion agrees with its expectations. Spyglass believes that the essential skill in generating returns that beat the market over the long term is the ability to develop out-of-consensus opinions that are validated by other investors agreeing with it – later.

\*Inception date 10/01/2015

	Top 10 Holdings					
Symbol	<u>Description</u>	% Holding				
ASND	Ascendis Pharma (Healthcare)	6.6%				
FOUR	Shift4 Payments, Inc. (Technology)	6.5%				
APP	AppLovin Corp. (Technology)	6.3%				
SG	Sweetgreen, Inc. Class A (Cons. Discr.)	5.5%				
APG	APi Group Corporation (Industrials)	4.8%				
AFRM	Affirm Holdings, Inc. Class A (Financials)	4.7%				
PCOR	PCOR (Technology)	4.6%				
CSGP	CoStar Group (Technology)	4.6%				
DASH	DoorDash, Inc. Class A (Consumer Discretionary)	4.6%				
EXAS	Exact Sciences (Healthcare)	4.5%				
	% Weight in Top Ten Holdings	52.7%				
I						

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	Inception
Mgr. Gross	-7.66%	4.48%	28.47%	-9.35%	8.24%	12.42%
Mgr. Net	-8.28%	3.13%	25.23%	-11.70%	5.47%	9.55%
Avg. Fund	-3.08%	6.43%	14.04%	-0.70%	10.40%	12.23%
Benchmark	-3.21%	5.98%	15.05%	-0.08%	9.93%	12.01%

Trailing Standard Deviation							
		3 Year	5 Year	Inception			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	30.44	33.89	29.44			
loss of capital.	Avg. Fund	18.95	24.50	20.56			
	Benchmark	20.16	24.64	20.57			

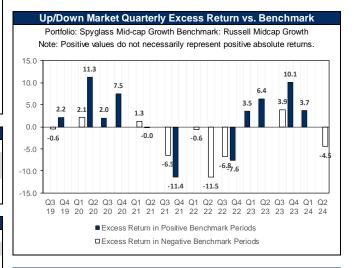
Calendar Returns						
	2023	2022	<u>2021</u>	2020	2019	2018
Mgr. Gross	55.97%	-46.12%	-5.11%	63.68%	37.61%	11.54%
Mgr. Net	52.09%	-47.58%	-7.56%	59.63%	34.16%	8.70%
Avg. Fund	22.89%	-27.07%	14.99%	39.91%	34.30%	-5.15%
Benchmark	25.87%	-26.72%	12.73%	35.59%	35.47%	-4.75%

Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	$R^2$	Sharpe	<u>IR</u>	
5 Year	-2.17	1.30	0.90	0.18	NM	
8.75 Year	-1.11	1.30	0.83	0.36	NM	

Current Style Allocation							
		Value	Blend	Growth	_		
> 46.5 E	3il.	0%	0%	6%	Large-cap		
6.4 to 46.5	5 Bil.	5%	30%	47%	Mid-cap		
< 6.4 E	Bil	0% 10% 2% \$			Small-cap		
Stocks	99%	Foreign 6.6%					
Bonds	0%	Med. Market Cap (M) \$10,638					
Cash	1%	Wtd. Med. Market Cap (M) \$9,996					

Top 10 Sector Weights				
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>		
Information Technology	27.9%	23.5%		
Consumer Discretionary	20.1%	13.8%		
Health Care	17.3%	17.0%		
Financials	13.7%	11.2%		
Industrials	13.5%	19.7%		
Real Estate	4.6%	1.7%		
Communication Services	2.8%	4.9%		
Consumer Staples	0.0%	2.6%		
Energy	0.0%	4.1%		
Materials	0.0%	1.2%		
% Weight In Top 3 Sectors	65.3%	54.2%		

Portfolio	Characteristics	
	<u>Manager</u>	Index
Yield	0.2%	0.7%
Trailing 12 Month P/E	49.2	33.7
Forward 12 Month P/E	38.6	30.3
Price/Book	7.3	9.5
Price/Sales	7.0	5.6
Price/Cash Flow	40.5	24.3
P/E-to-Growth (PEG)	1.3	2.5
Return on Equity	-7.7%	24.2%
Long-term Growth Rate	28.0%	13.2%
Debt to Capital	43.5%	41.5%
Active Share	92.9%	



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### STERLING CAPITAL

#### **Equity Income**

Location Virginia Beach, VA

Manager(s) Chip Wittmann, Jeremy Lopez

 Avg. # Holdings
 25 - 35

 Annual Turnover
 15% - 35%

Firm Assets \$67.9 Billion (as of 3/31/24)
Strategy Assets \$3.3 Billion (as of 3/31/24)

AMS Assets RJCS: \$164.5 Million PS UMA: \$173.7 Million

Model Code STESTEEI
Model Delivery Yes

Status (Account Min.) Watchlist (\$70,000)

RJCS Composite Start 1/1/2018

Benchmark: Russell 1000 Value
Avg. Fund Group Morningstar Large-cap Value

# RJCS has placed the Sterling Equity Income Strategy on the Research Watchlist due to personnel changes.

The Sterling Capital Equity Income strategy seeks to invest in U.S. listed stocks above \$4 billion in market capitalization being quantitatively screened by the analysts and the portfolio manager for the dividend criteria of a minimum yield above the S&P 500 Index and history of raising the dividend three consecutive years or six of the last ten years. The investment team focuses on achieving the highest risk adjusted total return and dividend growth, not exclusively on the highest yielding stocks. This approach may allow the portfolio to generate superior total returns, but lower total dividend yield than competitors.

	Top 10 Holdings	
Symbol	<u>Description</u>	<u>% Holding</u>
MSFT	Microsoft (Technology)	6.3%
ELV	Elevance Health (Healthcare)	5.2%
ADI	Analog Devices (Technology)	4.8%
AVY	Avery Dennison (Materials)	4.6%
AMP	Ameriprise Financial (Financials)	4.4%
SCHW	Charles Schwab Corp (Financials)	4.3%
UNH	UnitedHealth Group (Healthcare)	4.3%
HSY	Hershey (Consumer Staples)	4.3%
FERG	Ferguson PLC (Industrials)	4.2%
GS	Goldman Sachs Group (Financials)	4.1%
	% Weight in Top Tem Holdings	46.5%

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-2.25%	4.70%	15.68%	8.55%	11.75%	10.43%
Mgr. Net	-2.89%	3.36%	12.74%	5.78%	8.90%	7.63%
Avg. Fund	-1.13%	7.93%	16.10%	7.85%	11.14%	9.63%
Benchmark	-2.17%	6.62%	13.06%	5.52%	9.01%	8.23%

Trailing Standard Deviation				
		3 Year	5 Year	10 Year
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	13.57	19.27	14.81
loss of capital.	Avg. Fund	14.16	19.89	15.68
·	Benchmark	14.39	19.90	15.71

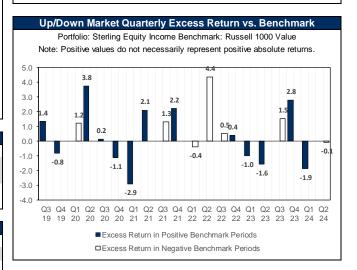
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	13.26%	-2.46%	28.58%	7.02%	25.62%	-0.01%
Mgr. Net	10.38%	-4.97%	25.34%	4.28%	22.45%	-2.59%
Avg. Fund	13.11%	-4.81%	27.69%	4.17%	26.54%	-7.35%
Benchmark	11.46%	-7.54%	25.16%	2.80%	26.54%	-8.27%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>
5 Year	2.82	0.95	0.96	0.50	0.74
10 Year	2.61	0.91	0.93	0.60	0.67

Current Style Allocation				
	Value	Blend	Growth	_
> 46.5 Bil.	26%	29%	14%	Large-cap
6.4 to 46.5 Bil.	10%	13%	8%	Mid-cap
< 6.4 Bil	0%	0%	0%	Small-cap
Stocks 98	%		Foreign	0.0%
Bonds 0°	6	Med. Market Cap (M) \$108,557		
Cash 2°	6 Wto	Wtd. Med. Market Cap (M) \$103,848		

Top 10 Sector Weights				
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>		
Financials	26.0%	22.9%		
Health Care	18.7%	13.9%		
Information Technology	16.1%	9.5%		
Industrials	12.6%	14.3%		
Consumer Staples	11.7%	7.9%		
Consumer Discretionary	5.0%	4.7%		
Materials	4.8%	4.7%		
Real Estate	2.8%	4.6%		
Energy	2.0%	8.0%		
Utilities	0.2%	5.0%		
% Weight In Top 3 Sectors	60.8%	46.3%		

Portfolio	Characteristics	
	<u>Manager</u>	<u>Index</u>
Yield	2.4%	2.2%
Trailing 12 Month P/E	26.3	21.1
Forward 12 Month P/E	20.2	17.9
Price/Book	7.4	2.7
Price/Sales	3.4	2.5
Price/Cash Flow	17.3	14.8
P/E-to-Growth (PEG)	2.1	1.9
Return on Equity	26.9%	15.1%
Long-term Growth Rate	9.1%	8.5%
Debt to Capital	47.0%	36.6%
Active Share	91.2%	



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### T. ROWE PRICE

#### International Core Equity ADR

Location	Baltimore, MD & London, UK
Manager(s)	Elias Chrysostomou, Raymond A. Mills
Avg. # Holdings Annual Turnover	80 - 110 20% - 40%
Firm A	04 5 Trillian (an at 2/24/24)

Firm Assets	\$1.5 Trillion (as of 3/31/24)
Strategy Assets	\$48.3 Billion (as of 3/31/24)

AMS Assets RJCS: \$4.4 Million PS UMA: \$9.0 Million

Model Code	TRPTRPIC
Model Delivery	Yes
Status (Account Min.)	Recommend

ded (\$100,000)

**RJCS Composite Start** 1/1/2021 Benchmark: MSCI EAFE iShares MSCI EAFE ETF **ETF Proxy** 

Avg. Fund Group Morningstar International Large Blend

The T. Rowe International Core Equity ADR is a diversified strategy that focuses on companies with long-term growth potential that are currently trading at attractive valuations. The strategy is reliant upon the fundamental, bottom-up research conducted by T. Rowe Price's analysts located around the globe. The portfolio has consistently adhered to strict region, country, and sector constraints resulting in modest tracking error relative to the index. The investment universe consists of large, mid, and small cap companies in developed and emerging markets. The team identifies companies with healthy or improving fundamentals plus a favorable combination of growth prospects and valuations.

<sup>\*</sup>Inception date: 1/1/2018

	Top 10 Holdings				
Symbol	<u>Description</u>	% Holding			
TSM	Taiwan Semiconductor (Taiwan)	3.4%			
ASML	ASML Holdings (Netherlands)	3.3%			
SIEGY	Siemens (Germany)	3.2%			
NSRGY	Nestle (Switzerland)	2.9%			
AVGO	Broadcom Inc. (USA)	2.6%			
UL	Unilever (UK)	2.2%			
AZN	Astrazeneca (UK)	2.1%			
MURGY	Munchener Ruckversicherungs (Germany)	2.1%			
NVO	Novo Nordisk (Denmark)	2.0%			
TM	Toyota Motor (Japan)	1.8%			
	% Weight in Top Ten Holdings	25.7%			

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	Inception*
Mgr. Gross	0.97%	6.31%	12.57%	3.19%	7.81%	5.41%
Mgr. Net	0.32%	4.94%	9.71%	0.54%	5.05%	2.71%
Avg. Fund	0.50%	6.12%	12.07%	2.76%	7.27%	5.40%
Benchmark	-0.42%	5.34%	11.54%	2.89%	6.46%	4.66%

Trailing Standard Deviation					
		3 Year	5 Year	Inception*	
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	17.61	20.70	19.42	
loss of capital.	Avg. Fund	17.04	20.18	18.91	
iooo or ouphan	Benchmark	17.76	20.13	18.85	

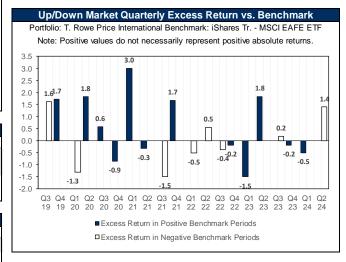
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	18.67%	-14.88%	14.23%	7.45%	25.32%	-14.72%
Mgr. Net	15.66%	-17.10%	11.33%	4.70%	22.16%	-16.94%
Avg. Fund	17.98%	-14.47%	11.25%	10.64%	23.17%	-13.30%
Benchmark	18.24%	-14.45%	11.26%	7.82%	22.01%	-13.79%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>
5 Year	1.29	1.02	0.98	0.27	0.49
6.5 Year	0.75	1.02	0.99	0.17	0.32

Current Style Allocation					
		Value	Blend	Growth	_
> 46.5 E	3il.	21%	51%	23%	Large-cap
6.4 to 46.5	5 Bil.	1%	4%	0%	Mid-cap
< 6.4 E	Bil	0%	0%	0%	Small-cap
Stocks	98%		Emergir	ng Markets	5.5%
Bonds	0%	Med. Market Cap (M) \$45,180			
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$76,770

Top 5 Sector / C	Country Weights	
Sectors	<u>Manager</u>	ETF Proxy
Financials	21.4%	19.9%
Information Technology	15.7%	9.5%
Industrials	14.9%	16.8%
Health Care	13.9%	13.4%
Consumer Discretionary	<u>10.9%</u>	<u>11.4%</u>
% Weight In Top 5 Sectors	76.8%	71.1%
Countries		
Japan	18.2%	22.8%
United Kingdom	12.7%	14.9%
France	12.4%	11.1%
Germany	10.3%	8.5%
Switzerland	<u>9.8%</u>	9.7%
% Weight in Top 5 Countries	63.5%	67.0%

Portfolio Characteristics					
	<u>Manager</u>	ETF Proxy			
Yield	3.1%	3.0%			
Trailing 12 Month P/E	19.4	19.7			
Forward 12 Month P/E	16.6	16.6			
Price/Book	2.7	2.4			
Price/Sales	1.8	2.1			
Price/Cash Flow	13.1	13.5			
P/E-to-Growth (PEG)	1.7	1.8			
Return on Equity	15.8%	14.9%			
Long-term Growth Rate	9.3%	9.1%			
Debt to Capital	31.9%	27.5%			



# RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

#### T. ROWE PRICE

#### **US Blue Chip Growth Equity**

Location	Baltimore, MD
Manager(s)	Paul Greene
Avg. # Holdings	45 - 60
Annual Turnover	10% - 40%
Firm Assets	\$1.5 Trillion (as of 3/31/24)
Strategy Assets	\$69.4 Billion (as of 3/31/24)
AMS Assets	RJCS: \$56.8 Million PS UMA: \$24.4 Million

Model Code	TRPTRPUBC

Model Delivery Yes
Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 1/1/2021

Benchmark: Russell 1000 Growth

Avg. Fund Group Morningstar Large-cap Growth

The T. Rowe Price US Blue Chip Growth Equity team believes that investing in high quality, large-cap companies with sustainable competitive advantages can produce attractive returns with moderate risk. Paul Greene and team look for companies that operate in growth sectors of the economy, offer operational and financial flexibility, and are run by seasoned management teams with a history of thoughtful capital allocation. The team believes these characteristics can lead to sustainable high earnings and free cash flow growth over time.

<sup>\*</sup>Inception date: 4/1/2017

	Top 10 Holdings	
Symbol	Description	% Holding
MSFT	Microsoft (Technology)	14.1%
NVDA	Nvidia (Technology)	12.6%
AAPL	Apple (Technology)	9.0%
AMZN	Amazon.com (Consumer Discretionary)	8.7%
GOOG	Alphabet Class C (Communication Services)	8.4%
META	Meta Platforms Inc Class A (Communication Services)	6.5%
LLY	Eli Lilly and Company (Healthcare)	3.6%
V	Visa (Financials)	2.7%
NOW	ServiceNow (Technology)	2.4%
MA	Mastercard (Financials)	2.3%
	% Weight in Top Ten Holdings	70.4%

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	Inception*	
Mgr. Gross	10.19%	25.46%	39.15%	7.20%	15.20%	17.40%	
Mgr. Net	9.50%	23.89%	35.67%	4.46%	12.27%	14.42%	
Avg. Fund	5.28%	18.20%	30.59%	7.57%	16.20%	16.58%	
Benchmark	8.33%	20.70%	33.48%	11.28%	19.34%	18.69%	

Trailing Standard Deviation								
		3 Year	5 Year	Inception*				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	25.32	24.25	21.68				
loss of capital.	Avg. Fund	20.92	22.47	20.49				
	Benchmark	21.95	22.77	20.92				

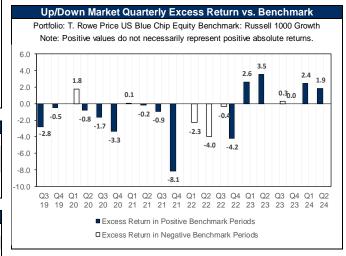
Calendar Returns								
	2023	2022	2021	2020	2019	2018		
Mgr. Gross	50.96%	-37.30%	17.13%	34.27%	30.71%	4.81%		
Mgr. Net	47.21%	-38.98%	14.16%	30.90%	27.43%	2.12%		
Avg. Fund	37.75%	-28.95%	22.07%	36.90%	33.44%	-0.81%		
Benchmark	42.68%	-29.14%	27.60%	38.49%	36.39%	-1.51%		

Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	$R^2$	Sharpe	<u>IR</u>	
5 Year	-3.82	1.03	0.95	0.54	NM	
7.25 Year	-0.92	1.00	0.94	0.71	NM	

Current Style Allocation								
Value Blend Growth								
> 46.5 Bil.		6%	7%	83%	Large-cap			
6.4 to 46.5	5 Bil.	1%	1%	1%	Mid-cap			
< 6.4 Bil		0%	1%	0%	Small-cap			
Stocks	99%			Foreign	2.6%			
Bonds	0%		\$132,368					
Cash	1%	Wtd. Med. Market Cap (M) \$2,010,380						

Top 10 Sector Weights					
Sectors	<u>Manager</u>	<u>Index</u>			
Information Technology	45.4%	46.8%			
Communication Services	17.8%	12.7%			
Consumer Discretionary	14.1%	14.1%			
Health Care	10.1%	10.1%			
Financials	8.5%	5.7%			
Consumer Staples	1.2%	3.8%			
Industrials	1.1%	5.1%			
Materials	0.8%	0.6%			
Utilities	0.7%	0.1%			
Energy	0.3%	0.5%			
% Weight In Top 3 Sectors	77.3%	73.5%			

Portfolio Characteristics						
	<u>Manager</u>	<u>Index</u>				
Yield	0.5%	0.7%				
Trailing 12 Month P/E	38.7	38.7				
Forward 12 Month P/E	38.0	31.9				
Price/Book	13.1	13.1				
Price/Sales	9.8	8.7				
Price/Cash Flow	30.0	28.4				
P/E-to-Growth (PEG)	1.5	1.7				
Return on Equity	28.0%	34.9%				
Long-term Growth Rate	18.2%	16.4%				
Debt to Capital	24.7%	35.0%				
Active Share	40.9%					



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

# Q2 T. ROWE PRICE 2024 US Large-cap Core

Location	Baltimore, MD		
Manager(s)	Shawn Driscoll		
Avg. # Holdings Annual Turnover	50 - 60 30% - 70%		
Firm Assets Strategy Assets AMS Assets	\$1.5 Trillion (as of 3/31/24) \$42.9 Billion (as of 3/31/24) RJCS: \$23.7 Million PS UMA: \$4.5 Million		
Model Code Model Delivery Status (Account Min.) RJCS Composite Start Benchmark: ETF Proxy	TRPTRPULC Yes Recommended (\$100,000) 1/1/2021 S&P 500 SPDR S&P 500 ETF		
Avg. Fund Group	Morningstar Large-cap Blend		

The T. Rowe US Large-cap Core Equity Strategy is a concentrated portfolio constructed using the portfolio manager's strongest-conviction ideas from stocks rated as "buys" by the T. Rowe Price experienced pool of global and U.S. equity analyst. Shawn Driscoll and team believe that investing in high quality large-cap companies characterized by the most favorable combination of company fundamentals, earnings potential, and valuation will produce superior risk-adjusted returns over time.

	Top 10 Holdings						
Symbol	<u>Description</u>	% Holding					
MSFT	Microsoft (Technology)	8.8%					
NVDA	Nvidia (Technology)	8.7%					
AAPL	Apple (Technology)	5.9%					
AMZN	Amazon.com (Consumer Discretionary)	5.5%					
GOOG	Alphabet Class C (Communication Services)	5.1%					
V	Visa (Financials)	2.9%					
UNH	UnitedHealth Group (Healthcare)	2.4%					
JPM	JPMorgan Chase & Co. (Financials)	2.3%					
TMO	Thermo Fisher Scientific (Healthcare)	2.0%					
KLAC	KLA Corporation (Technology)	1.9%					
	% Weight in Top Ten Holdings	45.5%					

Trailing Returns*								
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year		
Mgr. Gross	5.93%	21.21%	32.38%	11.72%	15.24%	13.55%		
Mgr. Net	5.25%	19.69%	29.06%	8.87%	12.31%	10.66%		
Avg. Fund	2.71%	13.24%	22.66%	8.91%	13.93%	11.87%		
Benchmark	4.28%	15.29%	24.56%	10.01%	15.05%	12.86%		

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	16.36	18.55	14.66			
	Avg. Fund	16.00	19.14	15.41			
·	Benchmark	17.08	19.46	15.66			

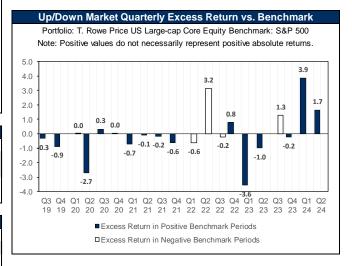
Calendar Returns							
	2023	2022	2021	2020	2019	2018	
Mgr. Gross	22.33%	-15.17%	26.80%	16.15%	30.25%	-2.77%	
Mgr. Net	19.24%	-17.38%	23.60%	13.20%	26.98%	-5.28%	
Avg. Fund	23.40%	-15.93%	26.97%	16.64%	30.11%	-5.07%	
Benchmark	26.29%	-18.11%	28.71%	18.40%	31.49%	-4.38%	

Modern Portfolio Theory Stats					
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>
5 Year	0.87	0.94	0.97	0.70	0.27
10 Year	1.48	0.92	0.96	0.82	0.51

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	14%	23%	45%	Large-cap	
6.4 to 46.5	5 Bil.	8%	6%	4%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
Stocks	98%			Foreign	0.1%	
Bonds	0%	Med. Market Cap (M) \$110,354				
Cash	2%	Wtd. Med. Market Cap (M) \$274,204				

Top 10 Sector Weights							
Sectors	<u>Manager</u>	ETF Proxy					
Information Technology	32.9%	32.3%					
Health Care	11.9%	11.8%					
Financials	10.9%	12.4%					
Consumer Discretionary	10.3%	10.0%					
Industrials	10.2%	8.2%					
Communication Services	7.7%	9.4%					
Consumer Staples	6.0%	5.8%					
Energy	5.9%	3.7%					
Materials	3.2%	2.2%					
Real Estate	<u>1.1%</u>	<u>2.1%</u>					
% Weight In Top 3 Sectors	55.7%	56.4%					

Portfolio Characteristics						
	<u>Manager</u>	ETF Proxy				
Yield	1.2%	1.3%				
Trailing 12 Month P/E	31.1	32.8				
Forward 12 Month P/E	26.4	26.0				
Price/Book	9.3	8.6				
Price/Sales	5.9	6.0				
Price/Cash Flow	22.3	21.9				
P/E-to-Growth (PEG)	1.6	1.8				
Return on Equity	27.4%	27.3%				
Long-term Growth Rate	14.0%	12.0%				
Debt to Capital	36.6%	36.5%				
Active Share	57.3%					



# RAYMOND JAMES®

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#### T. ROWE PRICE

**US Value Equity** 

Location Baltimore, MD

Manager(s) Ryan Hedrick

 Avg. # Holdings
 50 - 65

 Annual Turnover
 50% - 100%

Firm Assets \$1.5 Trillion (as of 3/31/24) Strategy Assets \$21.3 Billion (as of 3/31/24)

AMS Assets RJCS: \$25.3 Million PS UMA: \$17.0 Million

Model Code TRPTRPUVE

Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 4/1/2021

Benchmark: Russell 1000 Value

Avg. Fund Group Morningstar Large-cap Value

The T. Rowe US Value Equity team focuses on finding high quality companies in the large cap universe with strong brands that have been mispriced due to controversy or uncertainty that is addressable. The team collaborate with global research analysts to perform fundamental research, build valuation models, run management meetings and conduct bottom-up analysis to find attractive purchase opportunities.

<sup>\*</sup>Inception date: 7/1/2016

	Top 10 Holdings	
Symbol	<u>Description</u>	<u>% Holding</u>
JPM	JPMorgan Chase & Co. (Financials)	4.1%
BRK.B	Berkshire Hathaway (Financials)	4.0%
JNJ	Johnson & Johnson (Healthcare)	3.4%
ELV	Elevance Health (Healthcare)	3.2%
BAC	Bank of America (Financials)	3.0%
KVUE	Kenvue, Inc. (Consumer Discretionary)	3.0%
COP	ConocoPhillips (Energy)	2.7%
SCHW	Charles Schwab Corp (Financials)	2.6%
UNH	UnitedHealth Group (Healthcare)	2.4%
XEL	Xcel Energy (Utilities)	2.2%
	% Weight in Top Ten Holdings	30.7%

	Trailing Returns*					
	2nd Qtr	YTD	1 Year	3 Year	<u>5 Year</u>	Inception*
Mgr. Gross	-0.66%	11.97%	21.40%	7.67%	12.16%	12.44%
Mgr. Net	-1.31%	10.55%	18.33%	4.91%	9.30%	9.58%
Avg. Fund	-1.13%	7.93%	16.10%	7.85%	11.14%	11.34%
Benchmark	-2.17%	6.62%	13.06%	5.52%	9.01%	9.45%

Trailing Standard Deviation						
		3 Year	5 Year	Inception*		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	15.12	20.17	16.95		
loss of capital.	Avg. Fund	14.16	19.89	17.04		
·	Benchmark	14.39	19.90	17.01		

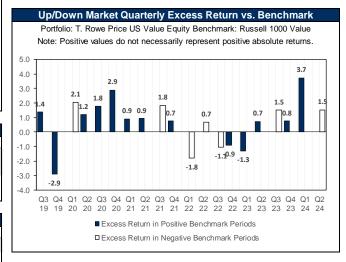
	Calendar Returns					
	2023	2022	2021	2020	2019	2018
Mgr. Gross	13.28%	-10.26%	30.53%	11.26%	26.16%	-7.40%
Mgr. Net	10.40%	-12.59%	27.24%	8.41%	22.98%	-9.79%
Avg. Fund	13.11%	-4.81%	27.69%	4.17%	26.54%	-7.35%
Benchmark	11.46%	-7.54%	25.16%	2.80%	26.54%	-8.27%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>
5 Year	2.95	1.00	0.97	0.50	0.89
8 Year	2.94	0.98	0.97	0.62	0.91

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	41%	31%	3%	Large-cap	
6.4 to 46.5	5 Bil.	17%	4%	4%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
Stocks	99%			Foreign	3.0%	
Bonds	0%	Med. Market Cap (M) \$84,566				
Cash	1%	Wtd.	Med. Mark	et Cap (M)	\$126,007	

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>				
Financials	23.3%	22.9%				
Health Care	17.9%	13.9%				
Industrials	16.3%	14.3%				
Energy	10.2%	8.0%				
Consumer Staples	10.2%	7.9%				
Information Technology	8.2%	9.5%				
Materials	4.8%	4.7%				
Consumer Discretionary	3.8%	4.7%				
Utilities	3.0%	5.0%				
Real Estate	<u>1.4%</u>	4.6%				
% Weight In Top 3 Sectors	57.6%	51.0%				

Portfolio Characteristics					
	<u>Manager</u>	Index			
Yield	2.0%	2.2%			
Trailing 12 Month P/E	24.0	21.1			
Forward 12 Month P/E	18.4	17.9			
Price/Book	3.6	2.7			
Price/Sales	2.5	2.5			
Price/Cash Flow	16.1	14.8			
P/E-to-Growth (PEG)	1.7	1.9			
Return on Equity	16.2%	15.1%			
Long-term Growth Rate	9.3%	8.5%			
Debt to Capital	36.7%	36.6%			
Active Share	72.3%				



# RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

# Q2 TANDEM INVESTMENT ADVISORS, INC. Equity

7/1/2024 S&P 500

RJCS Composite Start

Benchmark: Avg. Fund Group

Charleston, SC Location Manager(s) John Carew, William Little, Ben Carew, Jordan Watson Avg. # Holdings 30 - 45 Annual Turnover 15% - 25% Firm Assets \$3.4 Billion (as of 3/31/24) Strategy Assets \$154.4 Million (as of 3/31/24) AMS Assets RJCS: \$5.6 Million Model Code TDMEQW Model Delivery No Status (Account Min.) Recommended (\$100,000)

Tandem's Equity strategy is a large-cap core strategy that seeks to outperform its benchmark with less volatility over a full market cycle. The strategy will contain a high level of overlap with the firm's flagship Tandem Large Cap strategy, which is also available through RJCS. Unlike the Large Cap strategy, the Equity strategy does not require that every portfolio company pay a dividend, but if one is paid it must grow.

Morningstar Large-cap Blend

The advisory fee will be assessed to the cash position and this strategy may not be appropriate for those clients who wish to be fully invested in the market. See Current Style Allocation for current cash positioning.

market. See Current Style Anocation for current cash positioning.					
	Top 10 Holdings				
Symbol	<u>Description</u>	% Holding			
CBOE	CBOE Global Markets Inc (Financials)	5.1%			
ORLY	O'Reilly Automotive (Consumer Discretionary)	4.9%			
FI	Fiserv (Technology)	4.2%			
ISRG	Intuitive Surgical (Healthcare)	4.2%			
CHKP	Check Point Software (Technology)	3.8%			
ICE	Intercontinental Exchange (Financials)	3.7%			
QLYS	Qualys (Technology)	3.2%			
FDS	FactSet Research Systems (Financials)	3.2%			
NEE	NextEra Energy (Utilities)	3.2%			
ABT	Abbott Laboratories (Healthcare)	2.8%			
	% Weight in Top Ten Holdings	38.4%			

^While composite returns are broadly representative of the performance of accounts participating in the discipline, it is important to note the returns are not necessarily representative of any individual client account due to the potential for different portfolio holdings across accounts.

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year	
Mgr. Gross	-4.16%	-0.69%	4.95%	4.38%	9.41%	9.89%	
Mgr. Net	-4.79%	-1.98%	2.26%	1.71%	6.62%	7.08%	
Avg. Fund	2.71%	13.24%	22.66%	8.91%	13.93%	11.87%	
Benchmark	4.28%	15.29%	24.56%	10.01%	15.05%	12.86%	

Trailing	Standard De	viation		
		3 Year	5 Year	10 Year
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	13.20	14.84	11.78
	Avg. Fund	16.00	19.14	15.41
•	Benchmark	17.08	19.46	15.66

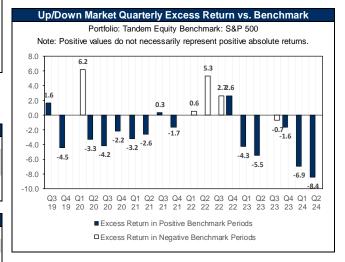
	Calendar Returns							
	2023	2022	2021	2020	<u>2019</u>	<u>2018</u>		
Mgr. Gross	12.61%	-7.84%	20.37%	16.95%	26.49%	5.15%		
Mgr. Net	9.74%	-10.22%	17.32%	13.98%	23.31%	2.46%		
Avg. Fund	23.40%	-15.93%	26.97%	16.64%	30.11%	-5.07%		
Benchmark	26.29%	-18.11%	28.71%	18.40%	31.49%	-4.38%		

Modern Portfolio Theory Stats					
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>
5 Year	-2.04	0.72	0.87	0.49	NM
10 Year	0.26	0.70	0.86	0.71	0.06

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	17%	15%	18%	Large-cap	
6.4 to 46.5	6.4 to 46.5 Bil.		13%	11%	Mid-cap	
< 6.4 E	< 6.4 Bil		0%	3%	Small-cap	
Stocks	88%			Foreign	2.0%	
Bonds	0%	Med. Market Cap (M)			\$33,302	
Cash	12%	Wtd.	Med. Marke	et Cap (M)	\$38,488	

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Financials	29.0%	12.4%				
Health Care	22.4%	11.8%				
Information Technology	18.2%	32.3%				
Industrials	8.9%	8.2%				
Consumer Discretionary	6.9%	10.0%				
Consumer Staples	6.4%	5.8%				
Utilities	5.5%	2.3%				
Communication Services	2.7%	9.4%				
Energy	0.0%	3.7%				
Materials	0.0%	2.2%				
% Weight In Top 3 Sectors	69.6%	56.4%				

<u>Manager</u>	Index
1.7%	1.3%
29.4	32.8
24.0	26.0
5.2	8.6
5.5	6.0
20.1	21.9
2.2	1.8
18.0%	27.3%
9.9%	12.0%
35.0%	36.5%
90.7%	
	1.7% 29.4 24.0 5.2 5.5 20.1 2.2 18.0% 9.9% 35.0%



# RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### TANDEM INVESTMENT ADVISORS, INC.

**Large Cap Core** 

Location Charleston, SC

Manager(s) John Carew, William Little, Ben Carew, Jordan Watson

Avg. # Holdings 30 - 45 Annual Turnover 15% - 25%

Firm Assets \$3.4 Billion (as of 3/31/24)
Strategy Assets \$3.2 Billion (as of 3/31/24)
AMS Assets RJCS: \$1.5 Billion

Model Code TDMLC Model Delivery No

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 10/1/2021

Benchmark: S&P 500

ETF Proxy SPDR S&P 500 ETF

Avg. Fund Group Morningstar Large-cap Blend

The Tandem Advisors Large Cap Core strategy seeks to invest in large cap companies that consistently grow their earnings and dividends. It seeks to invest in companies with competitive advantages stable management teams and consistent growth in earnings, revenues and cash flow resulting in consistent dividend growth. A company must pay

dividends to be included in the portfolio.

The advisory fee will be assessed to the cash position and this strategy may not be appropriate for those clients who wish to be fully invested in the market. See Current Style Allocation for current cash positioning.

	Top 10 Holdings^	
Symbol	Description	% Holding
CBOE	CBOE Global Markets Inc (Financials)	5.0%
APH	Amphenol (Technology)	4.5%
ICE	Intercontinental Exchange (Financials)	4.3%
V	Visa (Financials)	4.2%
ABT	Abbott Laboratories (Healthcare)	3.9%
NEE	NextEra Energy (Utilities)	3.6%
FDS	FactSet Research Systems (Financials)	3.6%
SYK	Stryker (Healthcare)	3.6%
CMCSA	Comcast (Communication Services)	3.4%
RSG	Republic Services (Industrials)	3.4%
	% Weight in Top Ten Holdings	39.4%
I		

^While composite returns are broadly representative of the performance of accounts participating in the discipline, it is important to note the returns are not necessarily representative of any individual client account due to the potential for different portfolio holdings across accounts.

		Traili	ng Returns	S*		
	2nd Qtr	YTD	1 Year	3 Year	5 Year	<u>10 Year</u>
Mgr. Gross	-2.58%	1.30%	5.42%	4.85%	8.90%	9.39%
Mgr. Net	-3.22%	0.00%	2.72%	2.16%	6.12%	6.60%
Avg. Fund	2.71%	13.24%	22.66%	8.91%	13.93%	11.87%
Benchmark	4.28%	15.29%	24.56%	10.01%	15.05%	12.86%

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	11.51	11.98	9.64			
	Avg. Fund	16.00	19.14	15.41			
	Benchmark	17.08	19.46	15.66			

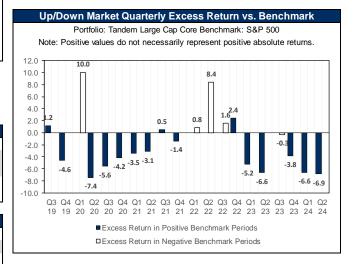
		Calen	dar Returr	าร		
	2023	2022	2021	2020	2019	2018
Mgr. Gross	8.73%	-5.58%	20.00%	14.22%	21.48%	6.16%
Mgr. Net	5.95%	-8.02%	16.96%	11.32%	18.41%	3.44%
Avg. Fund	23.40%	-15.93%	26.97%	16.64%	30.11%	-5.07%
Benchmark	26.29%	-18.11%	28.71%	18.40%	31.49%	-4.38%

Mo	odern Port	folio Theo	ry Stats		
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>
5 Year	-0.83	0.57	0.83	0.56	NM
10 Year	1.28	0.56	0.82	0.82	0.30

Current Style Allocation^						
		Value	Blend	Growth	_	
> 46.5 E	3il.	24%	11%	17%	Large-cap	
6.4 to 46.5	5 Bil.	21%	15%	10%	Mid-cap	
< 6.4 E	Bil	2% 0% 0% \$			Small-cap	
Stocks	85%			Foreign	2.5%	
Bonds	0%	Med. Market Cap (M) \$60,726				
Cash	15%	Wtd.	Med. Mark	et Cap (M)	\$67,544	

Top 10 Sector Weights^						
<u>Sectors</u>	<u>Manager</u>	ETF Proxy				
Financials	28.5%	12.4%				
Health Care	18.1%	11.8%				
Information Technology	9.8%	32.3%				
Industrials	8.4%	8.2%				
Consumer Staples	7.6%	5.8%				
Utilities	5.9%	2.3%				
Communication Services	3.1%	9.4%				
Real Estate	2.2%	2.1%				
Consumer Discretionary	1.4%	10.0%				
Energy	<u>0.0%</u>	<u>3.7%</u>				
% Weight In Top 3 Sectors	56.4%	56.4%				

Portfolio Characteristics^					
	<u>Manager</u>	ETF Proxy			
Yield	1.4%	1.3%			
Trailing 12 Month P/E	30.8	32.8			
Forward 12 Month P/E	24.8	26.0			
Price/Book	5.7	8.6			
Price/Sales	5.8	6.0			
Price/Cash Flow	20.1	21.9			
P/E-to-Growth (PEG)	2.4	1.8			
Return on Equity	18.8%	27.3%			
Long-term Growth Rate	9.3%	12.0%			
Debt to Capital	35.0%	36.5%			
Active Share	89.6%				



### RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### TCW INVESTMENT MANAGEMENT CO., LLC

### Large-cap Value

Location New York, NY

Manager(s) Diane E. Jaffee

Avg. # Holdings 30 - 50 Annual Turnover 10% - 30%

Firm Assets \$209.6 Billion (as of 3/31/24) Strategy Assets \$2.4 Billion (as of 3/31/24)

AMS Assets RJCS: \$35.8 Million PS UMA: \$1.5 Million

Model Code TCITCILCV Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 1/1/2005

Benchmark: Russell 1000 Value

Avg. Fund Group Morningstar Large-cap Value

The strategy seeks long-term capital appreciation by looking for companies at historically low valuations that have what they feel may be catalysts for appreciation. It is the team's belief that buying undervalued stocks with a catalyst or competitive advantage will lead to greater performance than the peers and benchmark over a full market cycle. The team calls this philosophy the "search for value poised for growth".

Experienced portfolio manager Diane Jaffee is a significant factor in finding the broad definition of opportunistic value that the strategy permits.

Top 10 Holdings					
<u>% Holding</u>					
als) 4.3%					
4.2%					
4.0%					
4.0%					
3.9%					
3.7%					
3.5%					
Financials) 3.4%					
icials) 3.2%					
<u>3.0%</u>					
37.2%					
1					

		Traili	ng Returns	s*		
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-1.72%	9.54%	18.46%	9.03%	12.26%	9.19%
Mgr. Net	-2.36%	8.14%	15.45%	6.25%	9.40%	6.40%
Avg. Fund	-1.13%	7.93%	16.10%	7.85%	11.14%	9.63%
Benchmark	-2.17%	6.62%	13.06%	5.52%	9.01%	8.23%

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	17.29	23.80	18.91			
	Avg. Fund	14.16	19.89	15.68			
·	Benchmark	14.39	19.90	15.71			

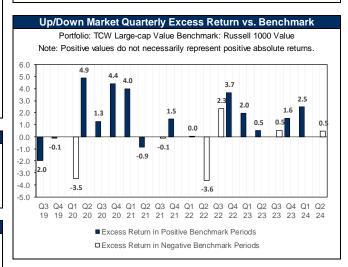
		Calen	dar Returr	าร		
	2023	2022	2021	2020	2019	2018
Mgr. Gross	16.46%	-6.15%	30.21%	7.28%	26.91%	-15.86%
Mgr. Net	13.50%	-8.58%	26.93%	4.53%	23.71%	-18.05%
Avg. Fund	13.11%	-4.81%	27.69%	4.17%	26.54%	-7.35%
Benchmark	11.46%	-7.54%	25.16%	2.80%	26.54%	-8.27%

Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	<u>R</u> <sup>2</sup>	Sharpe	<u>IR</u>	
5 Year	2.31	1.19	0.99	0.42	0.77	
10 Year	0.07	1.18	0.97	0.41	0.02	

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	37%	19%	9%	Large-cap	
6.4 to 46.5	5 Bil.	17%	12%	6%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
Stocks	98%			Foreign	0.0%	
Bonds	0%		Med. Mark	et Cap (M)	\$52,053	
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$69,790	

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>				
Financials	25.3%	22.9%				
Information Technology	15.3%	9.5%				
Health Care	13.5%	13.9%				
Industrials	11.3%	14.3%				
Consumer Discretionary	9.8%	4.7%				
Energy	4.7%	8.0%				
Consumer Staples	4.6%	7.9%				
Communication Services	4.4%	4.5%				
Real Estate	4.0%	4.6%				
Materials	<u>3.7%</u>	<u>4.7%</u>				
% Weight In Top 3 Sectors	54.1%	46.3%				

Portfolio Characteristics						
	<u>Manager</u>	Index				
Yield	1.9%	2.2%				
Trailing 12 Month P/E	22.7	21.1				
Forward 12 Month P/E	16.7	17.9				
Price/Book	3.0	2.7				
Price/Sales	2.1	2.5				
Price/Cash Flow	13.6	14.8				
P/E-to-Growth (PEG)	1.6	1.9				
Return on Equity	15.4%	15.1%				
Long-term Growth Rate	9.9%	8.5%				
Debt to Capital	43.1%	36.6%				
Active Share	84.6%					



### RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### TCW INVESTMENT MANAGEMENT CO., LLC

Large-cap Value Balanced

Location New York, NY

Manager(s) Diane E. Jaffee

Avg. # Holdings 30 - 65 Annual Turnover 30% - 60%

Firm Assets \$209.6 Billion (as of 3/31/24)
Strategy Assets \$13.0 Million (as of 3/31/24)
AMS Assets RJCS: \$15.4 Million

Model Code TCWLVB Model Delivery No

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 1/1/2006

Benchmark: 60% Russell 1000 Value/ 40% BCIGC Avg. Fund Group 60% Large-cap Value/ 40% Interm. Bond

TCW's Large-cap Value Balanced strategy seeks long-term capital appreciation by looking for companies at historically low valuations that have what they feel may be catalysts for appreciation. It is the team's belief that buying undervalued stocks with a catalyst or competitive advantage will lead to greater performance than the peers and benchmark over a full market cycle. The team calls this philosophy the "search for value poised for growth".

Experienced portfolio manager Diane Jaffee is a significant factor in finding the broad definition of opportunistic value that the strategy permits.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
91282CJN2	U.S. Treasury 4.375% 11/30/2028	12.0%
91282CFZ9	U.S Treasury, 3.875% 12/30/27	4.7%
91282CHC8	U.S. Treasury, 3.375% 5/15/33	3.7%
MBB	iShares MBS ETF	3.5%
JPM	JPMorgan Chase & Co. (Financials)	2.8%
AVGO	Broadcom Inc. (Technology)	2.7%
IBM	IBM (Technology)	2.7%
FI	Fiserv (Technology)	2.6%
MCK	McKesson (Healthcare)	2.6%
91282CKT7	U.S. Treasury 4.5% 05/31/2029	2.4%
	% Weight in Top Ten Holdings	39.7%

	Trailing Returns*					
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-1.00%	6.35%	13.35%	5.60%	8.77%	6.99%
Mgr. Net	-1.68%	4.91%	10.30%	2.74%	5.83%	4.09%
Avg. Fund	-0.49%	4.88%	11.24%	3.89%	7.36%	6.89%
Benchmark	-1.04%	4.19%	9.58%	3.04%	6.00%	5.80%

Trailing Standard Deviation						
		3 Year	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	12.39	16.01	12.65		
loss of capital.	Avg. Fund	10.58	12.94	10.10		
·	Benchmark	9.90	12.53	9.79		

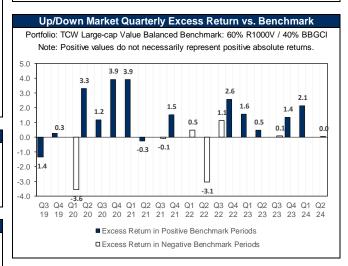
	Calendar Returns					
	2023	2022	2021	2020	2019	2018
Mgr. Gross	12.81%	-6.89%	19.58%	8.68%	19.39%	-9.90%
Mgr. Net	9.77%	-9.44%	16.38%	5.74%	16.19%	-12.36%
Avg. Fund	10.49%	-7.74%	15.93%	7.69%	19.50%	-4.04%
Benchmark	9.13%	-7.47%	14.03%	5.21%	18.55%	-4.45%

Modern Portfolio Theory Stats						
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	Sharpe	<u>IR</u>	
5 Year	1.94	1.26	0.98	0.41	0.89	
10 Year	0.22	1.27	0.96	0.43	0.09	

	Current Style Allocation					
		Value	Blend	Growth		
> 46.5 E	3il.	37%	19%	9%	Large-cap	
6.4 to 46.5	5 Bil.	17%	12%	6%	Mid-cap	
< 6.4 E	Bil	0%	0%	0%	Small-cap	
Stocks	68%			Foreign	0.0%	
Bonds	29%		Med. Mark	et Cap (M)	\$52,053	
Cash	3%	Wtd.	Med. Mark	et Cap (M)	\$69,790	

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Financials	25.3%	22.9%				
Information Technology	15.3%	9.5%				
Health Care	13.5%	13.9%				
Industrials	11.3%	14.3%				
Consumer Discretionary	9.8%	4.7%				
Energy	4.7%	8.0%				
Consumer Staples	4.6%	7.9%				
Communication Services	4.4%	4.5%				
Real Estate	4.0%	4.6%				
Materials	<u>3.7%</u>	<u>4.7%</u>				
% Weight In Top 3 Sectors	54.1%	46.3%				

Portfolio Characteristics						
<u>Manager</u>	<u>Index</u>					
2.2%	2.2%					
22.7	21.1					
16.7	17.9					
3.0	2.7					
2.1	2.5					
13.6	14.8					
1.6	1.9					
15.4%	15.1%					
9.9%	8.5%					
43.1%	36.6%					
	Manager 2.2% 22.7 16.7 3.0 2.1 13.6 1.6 15.4% 9.9%					



### RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### THE LONDON COMPANY OF VIRGINIA, LLC

### **Income Equity**

Location Richmond, VA

Manager(s) Stephen Goddard, Sam Hutchings

Avg. # Holdings 25 - 35 Annual Turnover 10% - 20%

Firm Assets \$33.5 Billion (as of 3/31/24) Strategy Assets \$19.6 Billion (as of 3/31/24)

AMS Assets RJCS: \$61.6 Million PS UMA: \$20.3 Million

Model Code LDNLDNIE
Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 7/1/2022

Benchmark: Russell 1000 Value

Avg. Fund Group Morningstar Large-cap Value

The London Company team believes that markets are less efficient at assessing risk than reward, and that protecting client assets in down markets has the potential to deliver meaningful long-term performance. The team values high return on capital businesses and focuses on strong balance sheets. The focused portfolio of 25 - 35 names and low turnover results in a high active share strategy with a focus on dividend yield.

	Top 10 Holdings					
Symbol	Description	% Holding				
AAPL	Apple (Technology)	5.7%				
TXN	Texas Instruments (Technology)	4.9%				
BRK.B	Berkshire Hathaway (Financials)	4.9%				
APD	Air Products and Chemicals (Materials)	4.7%				
MSFT	Microsoft (Technology)	4.4%				
PM	Philip Morris International (Consumer Staples)	4.2%				
BLK	BlackRock (Financials)	4.2%				
PGR	Progressive (Financials)	4.2%				
MRK	Merck & Co. (Healthcare)	4.1%				
SCHW	Charles Schwab Corp (Financials)	3.9%				
	% Weight in Top Ten Holdings	45.0%				

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-1.65%	3.92%	6.23%	2.75%	8.32%	8.94%
Mgr. Net	-2.29%	2.59%	3.51%	0.12%	5.55%	6.15%
Avg. Fund	-1.13%	7.93%	16.10%	7.85%	11.14%	9.63%
Benchmark	-2.17%	6.62%	13.06%	5.52%	9.01%	8.23%

	Trailing Standard Deviation								
			3 Year	5 Year	10 Year				
	Rease remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	14.43	17.44	14.10				
		Avg. Fund	14.16	19.89	15.68				
		Benchmark	14.39	19.90	15.71				

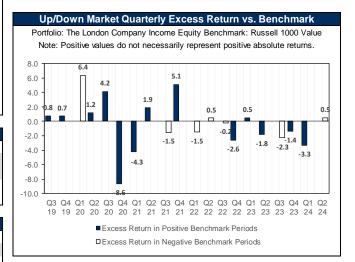
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	6.09%	-10.76%	26.35%	8.64%	28.49%	-2.31%
Mgr. Net	3.38%	-13.08%	23.17%	5.86%	25.25%	-4.82%
Avg. Fund	13.11%	-4.81%	27.69%	4.17%	26.54%	-7.35%
Benchmark	11.46%	-7.54%	25.16%	2.80%	26.54%	-8.27%

Modern Portfolio Theory Stats						
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>	
5 Year	0.27	0.83	0.89	0.35	0.05	
10 Year	1.57	0.85	0.88	0.53	0.32	

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	43%	29%	16%	Large-cap	
6.4 to 46.5	6.4 to 46.5 Bil.		3%	3%	Mid-cap	
< 6.4 Bil		0%	0%	0%	Small-cap	
					_	
Stocks	98%			Foreign	8.1%	
Bonds	0%	Med. Market Cap (M) \$119,389				
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$126,103	

Top 10 Sector Weights						
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>				
Financials	23.0%	22.9%				
Information Technology	17.6%	9.5%				
Industrials	14.8%	14.3%				
Consumer Staples	11.1%	7.9%				
Health Care	7.5%	13.9%				
Communication Services	7.3%	4.5%				
Consumer Discretionary	6.7%	4.7%				
Materials	4.7%	4.7%				
Energy	3.1%	8.0%				
Utilities	<u>2.2%</u>	5.0%				
% Weight In Top 3 Sectors	55.3%	46.7%				

Portfolio Characteristics						
	<u>Manager</u>	<u>Index</u>				
Yield	2.7%	2.2%				
Trailing 12 Month P/E	21.4	21.1				
Forward 12 Month P/E	18.5	17.9				
Price/Book	4.5	2.7				
Price/Sales	4.5	2.5				
Price/Cash Flow	16.7	14.8				
P/E-to-Growth (PEG)	1.7	1.9				
Return on Equity	18.6%	15.1%				
Long-term Growth Rate	9.1%	8.5%				
Debt to Capital	39.7%	36.6%				
Active Share	85.1%					



### RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### **WASATCH GLOBAL INVESTORS**

### Small-cap Value

Location Salt Lake City, UT

Manager(s) Austin Bone, Jim Larkins

Avg. # Holdings 45 - 65 Annual Turnover 30% - 70%

Firm Assets \$27.3 Billion (as of 3/31/24)
Strategy Assets \$2.9 Billion (as of 3/31/24)

AMS Assets RJCS: \$94.0 Million PS UMA: \$65.8 Million

UMA: \$115.3 Million

Model Code WSAWSASV

Model Delivery Yes

Status (Account Min.) Recommended (\$70,000)

RJCS Composite Start 10/1/2019
Benchmark: Russell 2000 Value

Avg. Fund Group Morningstar Small-cap Value

The Wasatch Small-cap Value Equity strategy is an extension of Wasatch's growth approach. Through a fundamental, bottom-up research approach, the investment team seeks to capitalize on the inefficiencies of markets created when growth stocks become value stocks. The Wasatch Small-cap Value strategy seeks to capture earnings growth and multiple expansion from growing smaller companies. Managed by long tenured portfolio manager Jim Larkins, the Small-cap Value Equity investment team seeks durable growth from high quality, well-managed companies that are temporarily mispriced, but have potential catalysts to generate sustainable competitive earnings over a 3-5 years investment horizon.

	Top 10 Holdings					
Symbol	<u>Description</u>	% Holding				
KAI	Kadant (Industrials)	3.4%				
NSA	National Storage Affiliates (Real Estate)	2.8%				
VVV	Valvoline, Inc. (Energy)	2.6%				
ALSN	Allison Transmission (Industrials)	2.5%				
PNFP	Pinnacle Financial Partners (Financials)	2.4%				
CTS	CTS (Technology)	2.4%				
ENSG	Ensign Group (Healthcare)	2.3%				
OLLI	Ollie's Bargain Outlet (Cons. Discr.)	2.3%				
LOPE	Grand Canyon Education (Cons. Discr.)	2.3%				
ICFI	ICF International (Industrials)	2.3%				
	% Weight in Top Ten Holdings	25.2%				

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	<u>10 Year</u>	
Mgr. Gross	-0.69%	6.08%	23.01%	4.91%	11.29%	10.20%	
Mgr. Net	-1.34%	4.72%	19.90%	2.22%	8.45%	7.39%	
Avg. Fund	-3.60%	1.33%	12.87%	4.52%	10.77%	8.05%	
Benchmark	-3.64%	-0.85%	10.90%	-0.53%	7.07%	6.23%	

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	18.24	30.01	23.19				
	Avg. Fund	14.64	28.14	22.17				
·	Benchmark	15.17	28.19	22.48				

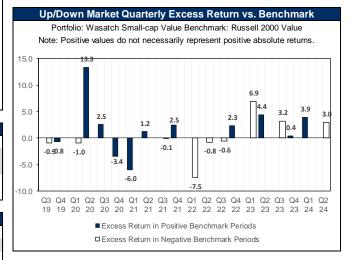
Calendar Returns							
	2023	2022	2021	2020	2019	2018	
Mgr. Gross	32.54%	-20.70%	26.10%	14.43%	25.67%	-8.58%	
Mgr. Net	29.20%	-22.78%	22.92%	11.50%	22.50%	-10.95%	
Avg. Fund	18.40%	-8.91%	33.46%	5.67%	22.99%	-13.99%	
Benchmark	14.65%	-14.48%	28.27%	4.63%	22.39%	-12.86%	

Modern Portfolio Theory Stats					
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>
5 Year	4.46	1.01	0.91	0.30	0.49
10 Year	4.18	0.97	0.90	0.37	0.55

Current Style Allocation					
		Value	Blend	Growth	_
> 46.5 E	3il.	0%	0%	0%	Large-cap
6.4 to 46.5	5 Bil.	13%	13%	7%	Mid-cap
< 6.4 E	Bil	11%	28%	28%	Small-cap
					_
Stocks	98%			Foreign	0.0%
Bonds	0%		Med. Mark	et Cap (M)	\$3,453
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$3,594

Top 10 Sector Weights						
Sectors	<u>Manager</u>	<u>Index</u>				
Financials	24.3%	26.2%				
Consumer Discretionary	20.5%	10.5%				
Industrials	18.3%	14.4%				
Information Technology	15.3%	6.4%				
Health Care	9.3%	8.7%				
Energy	6.0%	10.4%				
Materials	3.5%	5.0%				
Real Estate	2.8%	9.9%				
Consumer Staples	0.0%	2.2%				
Communication Services	0.0%	2.4%				
% Weight In Top 3 Sectors	63.2%	51.1%				

Portfolio Characteristics						
	<u>Manager</u>	Index				
Yield	1.3%	2.2%				
Trailing 12 Month P/E	21.0	14.5				
Forward 12 Month P/E	19.5	13.3				
Price/Book	3.8	1.4				
Price/Sales	2.5	1.9				
Price/Cash Flow	14.3	8.2				
P/E-to-Growth (PEG)	1.3	1.3				
Return on Equity	16.3%	7.9%				
Long-term Growth Rate	13.6%	8.5%				
Debt to Capital	25.2%	29.5%				
Active Share	96.0%					



### RAYMOND JAMES®

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### WCM INVESTMENT MANAGEMENT

**Focused Growth International ADR** 

Location Laguna Beach, CA

Manager(s) Michael Trigg, Sanjay Ayer

Avg. # Holdings 25 - 35 Annual Turnover 15% - 35%

Firm Assets \$90.8 Billion (as of 3/31/24)
Strategy Assets \$60.1 Billion (as of 3/31/24)
AMS Assets RJCS: \$220.0 Million

Model Code WCIFGI Model Delivery No

Status (Account Min.) Recommended (Closed)
RJCS Composite Start 10/1/2016

Benchmark: MSCI ACWI Ex-US

ETF Proxy iShares MSCI ACWI Ex-US ETF
Avg. Fund Group Morningstar Foreign Stock

WCM's Focused Growth International ADR strategy is closed to new accounts due to capacity.

WCM's Focused Growth International investment philosophy is considered bottom-up, traditional growth with a valuation bias. This style is a product of the team's philosophy that the best international investments are high quality companies poised to benefit from global secular growth themes which have expanding and durable competitive advantages (i.e. an expanding economic moat).

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
NVO	Novo Nordisk (Denmark)	7.0%
ICLR	ICON (Ireland)	4.6%
RACE	Ferrari (Italy)	4.5%
TSM	Taiwan Semiconductor (Taiwan)	4.2%
ASMIY	ASM International N.V. ADR (Netherlands)	4.1%
CP	Canadian Pacific (USA)	4.1%
SAFRY	Safran (France)	3.9%
AZN	Astrazeneca (UK)	3.6%
ASML	ASML Holdings (Netherlands)	3.5%
BAESY	BAE Systems (UK)	3.4%
	% Weight in Top Ten Holdings	42.8%

		Traili	ng Returns	s*		
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-0.83%	11.08%	13.60%	0.46%	10.66%	10.35%
Mgr. Net	-1.51%	9.59%	10.54%	-2.27%	7.68%	7.37%
Avg. Fund	0.50%	6.12%	12.07%	2.76%	7.27%	5.39%
Benchmark	0.96%	5.69%	11.62%	0.46%	5.55%	3.84%

Trailing Standard Deviation						
		3 Year	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	22.05	23.68	18.90		
loss of capital.	Avg. Fund	17.04	20.18	16.33		
·	Benchmark	16.13	20.04	16.29		

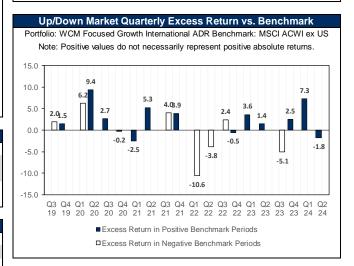
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	17.39%	-27.15%	19.40%	32.25%	39.20%	-5.92%
Mgr. Net	14.24%	-29.19%	16.20%	28.73%	35.52%	-8.49%
Avg. Fund	17.98%	-14.47%	11.25%	10.64%	23.17%	-13.30%
Benchmark	15.62%	-16.00%	7.82%	10.65%	21.51%	-14.20%

Modern Portfolio Theory Stats					
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	Sharpe	<u>IR</u>
5 Year	5.13	1.09	0.85	0.36	0.55
10 Year	6.53	1.06	0.84	0.47	0.84

Current Style Allocation					
		Value	Blend	Growth	_
> 46.5 E	3il.	8%	11%	57%	Large-cap
6.4 to 46.5	5 Bil.	3%	13%	8%	Mid-cap
< 6.4 E	Bil	0%	0%	0%	Small-cap
					_
Stocks	97%		Emergir	ng Markets	7.0%
Bonds	0%		Med. Mark	et Cap (M)	\$62,045
Cash	3%	Wtd.	Med. Mark	et Cap (M)	\$73,424

Top 5 Sector / Country Weights							
<u>Sectors</u>	<u>Manager</u>	ETF Proxy					
Industrials	24.5%	13.7%					
Information Technology	17.9%	14.0%					
Health Care	17.7%	9.5%					
Consumer Discretionary	15.5%	11.1%					
Financials	<u>15.3%</u>	21.6%					
% Weight In Top 5 Sectors	90.9%	69.9%					
Countries							
United States	34.2%	0.8%					
United Kingdom	11.8%	9.5%					
Canada	10.9%	7.4%					
France	10.5%	7.1%					
Netherlands	<u>10.0%</u>	<u>3.4%</u>					
% Weight in Top 5 Countries	77.4%	28.1%					

Portfolio Characteristics						
	<u>Manager</u>	ETF Proxy				
Yield	1.0%	2.9%				
Trailing 12 Month P/E	35.3	19.7				
Forward 12 Month P/E	28.3	16.6				
Price/Book	7.1	2.5				
Price/Sales	5.7	2.2				
Price/Cash Flow	22.7	12.8				
P/E-to-Growth (PEG)	2.0	1.6				
Return on Equity	25.1%	14.4%				
Long-term Growth Rate	11.5%	9.9%				
Debt to Capital	28.8%	26.2%				



### RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### WESTWOOD MANAGEMENT CORP.

### Large-cap Value

Location Dallas, TX

Manager(s) M. Lockridge, L. Hill, M. Wall

Avg. # Holdings 40 - 60 Annual Turnover 10% - 50%

Firm Assets \$12.0 Billion (as of 3/31/24) Strategy Assets \$3.9 Billion (as of 3/31/24)

AMS Assets RJCS: \$67.0 Million PS UMA: \$7.3 Million

Model Code WWDWWDLV

Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 10/1/2016

Benchmark: Russell 1000 Value

Avg. Fund Group Morningstar Large-cap Value

The Westwood Large-cap Value strategy utilizes a team-based approach that seeks to identify and invest in stocks that possess a catalyst, which is an identifiable positive change that can be recognized by investors within a reasonable time horizon. The team continuously applies diligent bottom-up company research to identify stocks where expectations for earnings are underestimated by Wall Street relative to Westwood's proprietary analysis.

	Top 10 Holdings				
Symbol	Description	% Holding			
MSFT	Microsoft (Technology)	3.7%			
JPM	JPMorgan Chase & Co. (Financials)	3.3%			
GS	Goldman Sachs Group (Financials)	3.2%			
AAPL	Apple (Technology)	3.2%			
GOOGL	Alphabet Class A (Communication Services)	2.8%			
CACI	CACI International (Technology)	2.7%			
WFC	Wells Fargo & Company (Financials)	2.6%			
BAC	Bank of America (Financials)	2.6%			
ABT	Abbott Laboratories (Healthcare)	2.6%			
BRK.B	Berkshire Hathaway (Financials)	2.5%			
	% Weight in Top Ten Holdings	29.3%			

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-1.11%	6.61%	12.13%	6.69%	9.68%	9.68%
Mgr. Net	-1.75%	5.24%	9.28%	3.96%	6.88%	6.88%
Avg. Fund	-1.13%	7.93%	16.10%	7.85%	11.14%	9.63%
Benchmark	-2.17%	6.62%	13.06%	5.52%	9.01%	8.23%

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	13.24	16.92	13.73			
	Avg. Fund	14.16	19.89	15.68			
·	Benchmark	14.39	19.90	15.71			

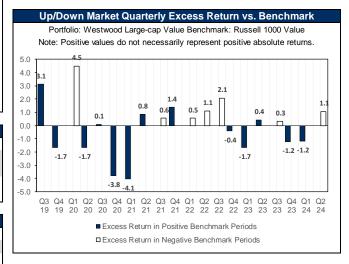
	Calendar Returns					
	2023	2022	2021	2020	2019	2018
Mgr. Gross	9.15%	-4.15%	23.80%	4.09%	28.03%	-5.23%
Mgr. Net	6.36%	-6.63%	20.68%	1.42%	24.80%	-7.67%
Avg. Fund	13.11%	-4.81%	27.69%	4.17%	26.54%	-7.35%
Benchmark	11.46%	-7.54%	25.16%	2.80%	26.54%	-8.27%

Modern Portfolio Theory Stats						
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	Sharpe	<u>IR</u>	
5 Year	1.43	0.84	0.98	0.45	0.52	
10 Year	2.16	0.86	0.96	0.59	0.78	

Current Style Allocation						
		Value	Blend	Growth	_	
> 46.5 E	3il.	43%	20%	16%	Large-cap	
6.4 to 46.5	6.4 to 46.5 Bil.		10%	1%	Mid-cap	
< 6.4 Bil		2%	0%	0%	Small-cap	
Stocks	98%			Foreign	0.0%	
Bonds	0%	Med. Market Cap (M) \$121,656				
Cash	2%	Wtd.	Med. Mark	et Cap (M)	\$145,515	

Top 10 Sector Weights					
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>			
Financials	23.7%	22.9%			
Industrials	16.5%	14.3%			
Information Technology	14.7%	9.5%			
Health Care	11.3%	13.9%			
Consumer Staples	8.0%	7.9%			
Consumer Discretionary	7.7%	4.7%			
Energy	7.0%	8.0%			
Utilities	4.7%	5.0%			
Real Estate	3.6%	4.6%			
Communication Services	2.8%	<u>4.5%</u>			
% Weight In Top 3 Sectors	54.9%	46.7%			

Portfolio Characteristics					
	<u>Manager</u>	Index			
Yield	2.0%	2.2%			
Trailing 12 Month P/E	24.8	21.1			
Forward 12 Month P/E	20.9	17.9			
Price/Book	4.1	2.7			
Price/Sales	3.2	2.5			
Price/Cash Flow	17.5	14.8			
P/E-to-Growth (PEG)	1.9	1.9			
Return on Equity	18.0%	15.1%			
Long-term Growth Rate	8.8%	8.5%			
Debt to Capital	36.6%	36.6%			
Active Share	76.4%				



### RAYMOND JAMES®

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Additional information regarding this strategy is available from your financial advisor and the manager's Form ADV 2A.

### WILLIAM BLAIR INVESTMENT MANAGEMENT

**Large Growth Equity** 

Location Chicago, IL

Manager(s) Jim Golan, David Ricci

Avg. # Holdings 30-40 Annual Turnover 20% - 40%

Firm Assets \$67.1 Billion (as of 9/30/2023) Strategy Assets \$7.46 Billion (as of 9/30/2023)

AMS Assets RJCS: \$1.5 Million PS UMA: \$1.7 Million

Model Code WMBWMBLG Model Delivery Yes

Status (Account Min.) Recommended (\$100,000)

RJCS Composite Start 7/1/2024

Benchmark: Russell 1000 Growth
Avg. Fund Group Morningstar Large Growth

The William Blair Large Growth strategy seeks to invest in structurally advantaged companies when long term growth is underappreciated. A structurally advantaged company is defined as a large-cap, quality growth company where they have deep conviction in two things. Firstly, that the company operates in an industry with profit growth greater than or equal to that of the overall economy. Secondly, the company's profit growth is greater than or equal to that of its industry, enabled by strong management, sustainable business models and solid financials.

	Top 10 Holdings	
Symbol	<u>Description</u>	% Holding
MSFT	Microsoft (Technology)	14.0%
NVDA	Nvidia (Technology)	11.3%
GOOGL	Alphabet Class A (Communication Services)	9.8%
AMZN	Amazon.com (Consumer Discretionary)	8.8%
AAPL	Apple (Technology)	6.1%
MA	Mastercard (Financials)	4.1%
INTU	Intuit (Technology)	2.6%
0W	ServiceNow (Technology)	2.5%
UNH	UnitedHealth Group (Healthcare)	2.5%
LRCX	Lam Research (Technology)	2.4%
	% Weight in Top Ten Holdings	64.2%

Trailing Returns*						
	2nd Qtr	<u>YTD</u>	1 Year	3 Year	5 Year	<u>10 Year</u>
Mgr. Gross	5.04%	20.54%	35.78%	9.25%	17.73%	16.83%
Mgr. Net	4.37%	19.03%	32.37%	6.46%	14.74%	13.86%
Avg. Fund	5.28%	18.20%	30.59%	7.57%	16.20%	14.51%
Benchmark	8.33%	20.70%	33.48%	11.28%	19.34%	16.33%

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	23.26	22.82	17.99			
	Avg. Fund	20.92	22.47	18.01			
·	Benchmark	21.95	22.77	18.28			

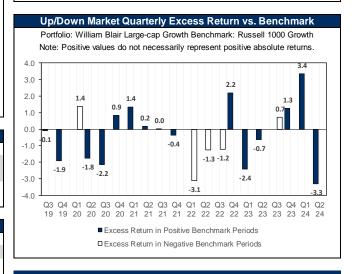
Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	41.45%	-32.06%	29.09%	37.20%	37.51%	6.08%
Mgr. Net	37.92%	-33.87%	25.84%	33.76%	34.07%	3.37%
Avg. Fund	37.75%	-28.95%	22.07%	36.90%	33.44%	-0.81%
Benchmark	42.68%	-29.14%	27.60%	38.49%	36.39%	-1.51%

Mo	odern Port	folio Theo	ry Stats		
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>
5 Year	-1.15	0.99	0.97	0.68	NM
10 Year	1.00	0.96	0.96	0.85	0.27

		ation	
Value	Blend	Growth	
0%	15%	75%	Large-cap
3%	3%	4%	Mid-cap
0%	0%	0%	Small-cap
		Foreign	0.0%
	Med. Marke	et Cap (M)	\$157,788
Wtd.	Med. Marke	et Cap (M)	\$468,519
	0% 3% 0%	0% 15% 3% 3% 0% 0% Med. Marke	0% 15% 75% 3% 3% 4%

Top 10 Se	ector Weights	
<u>Sectors</u>	<u>Manager</u>	<u>Index</u>
Information Technology	49.0%	46.8%
Consumer Discretionary	12.9%	14.1%
Communication Services	11.1%	12.7%
Health Care	7.9%	10.1%
Financials	7.5%	5.7%
Consumer Staples	4.2%	3.8%
Industrials	3.4%	5.1%
Materials	3.4%	0.6%
Real Estate	0.6%	0.7%
Energy	0.0%	0.5%
% Weight In Top 3 Sectors	73.0%	73.5%

haracteristics	
<u>Manager</u>	Index
0.5%	0.6%
38.7	38.7
38.0	31.9
13.1	13.1
8.7	8.7
30.0	28.4
1.6	1.7
27.4%	34.9%
17.9%	16.4%
24.7%	35.0%
56.7%	
	0.5% 38.7 38.0 13.1 8.7 30.0 1.6 27.4% 17.9% 24.7%



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## **RJCS AGGRESSIVENESS RANKINGS**

## Fixed Income Managers - Taxable

Rankings based on Historical Volatility, Duration, Maturity, and Concentration of Portfolio. Managers may shift slightly q	al Volatility, Duration, Mat	urity, and Con	ncentration of	Portfolio. Man	agers may shi		larter to quarter. Data as of 06/30/2024.	Data as of 06,	/30/2024.											
Manager	# of bonds	5-yr Gross	5-yr Net	2008 Perf	5.vr Rota	ᇹ	5.vr Alnha	5-vr IR R	5-yr Residual			_		Effective		Quality	Ą		Sanchmark	Style over Long-
5		Perf.*			200	Dev.				Maturity	Conbon	Yield	Worst	Duration	AAA	AA-A	BBB	<bbb< th=""><th></th><th>term</th></bbb<>		term
Taxable																				
Eagle Vertical Income*	50 - 75	2.4%	-0.1%	N/A	0.9	8.2	1.6	9.0	2.8	9.4	4.3%	4.7%	5.3%	9.9	%9	31%	63%	%0	Bloomberg Corporate Bond	Balanced
Eagle TMIS*	08 - 09	-0.2%	-2.7%	-5.9%	1.0	6.5	0.1	0.2	2.0	8.2	4.3%	4.6%	5.2%	5.7	%02	%8	22%	%0	Bloomberg U.S Aggregate	Core Plus
Sage ETF Core Plus	5 - 10	0.1%	-2.5%	N/A	1.0	7.3	0.5	0.1	3.3	9.6	3.7%	5.3%	5.3%	6.7	3%	75%	14%	%8	Bloomberg U.S Aggregate	Core Plus ETF Allocation
Federated Core Plus with MAPs	35 - 55 90 - 400 per MAP	1.0%	-1.5%	1.2%	1.0	6.4	1.3	1.0	1.3	8.8	3.4%	3.7%	5.1%	6.1	4%	83%	11%	2%	Bloomberg U.S Aggregate	Core Plus
Eagle Corporate Credit*	30 - 35	N/A	¥ Ž	N/A	N/A	ΑÄ	N/A	A/A	¥ Ž	4.3	4.7%	4.9%	2.9%	3.6	3%	%0	43%	24%	50% BB HY Ba/50% BB Credit Baa	Intermediate
Federated Gov't Cred with MAPs	35 - 55 90 - 400 per MAP	1.0%	-1.6%	8.2%	1.0	9.9	1.0	1.3	8.0	8.7	3.6%	3.7%	4.8%	6.3	3%	83%	13%	%0	Bloomberg Govt/Corp	Intermediate
Eagle Tax Aware*	40 - 60	1.1%	-1.5%	3.3%	1.0	4.5	0.3	0.3	8.0	8.8	4.4%	4.3%	4.3%	1.1	31%	49%	16%	4%	60% BBGCI/40% BC 7-Yr. Muni	Muni/Taxable
Federated Interm. G/C with MAPs	35 - 55 90 - 400 per MAP	1.4%	-1.1%	4.3%	1.0	4.2	0.7	1.3	0.5	4.4	3.3%	3.4%	4.8%	3.8	3%	83%	13%	%0	Bloomberg Int Govt/Corp	Intermediate
Federated Gov't Cred without MAPs	35 - 55	1.2%	-1.4%	9.4%	1.0	6.7	1.2	6.0	4.1	8.8	3.6%	3.8%	4.8%	6.3	3%	%98	11%	%0	Bloomberg Govt/Corp	Intermediate
Lord Abbett HQ Intermediate	10 - 25	-0.8%	-3.3%	9.8%	1.1	6.5	0.1	0.1	1.3	8.6	4.2%	3.8%	2.0%	5.4	100%	%0	%0	<sub>9</sub> %0	65% BB Mtg/ 35% BB Govt.	Intermediate
Western Gov/Corp	30 - 40	0.7%	-1.8%	7.8%	1.0	4.1	-0.1	<b>∑</b>	2.0	1.1	2.7%	2.9%	4.8%	3.7	%29	30%	%6	%0	Bloomberg Int Govt/Corp	Intermediate
Madison Reinhart Intermediate	30 - 35	0.9%	-1.6%	4.9%	1.0	4.2	0.2	0.4	0.5	4.3	2.8%	3.0%	4.8%	3.8	10%	%68	1%	%0	Bloomberg Int Govt/Corp	Intermediate
Eagle High Quality*	30 - 50	0.8%	-1.7%	%9:9	1.0	4.2	0.1	0.3	0.3	4.4	4.2%	4.2%	4.9%	3.6	%89	13%	19%	%0	Bloomberg Int Gov/Corp	Intermediate
Sage Interm. Taxable	20 - 50	1.2%	-1.4%	5.2%	1.0	4.5	9.0	0.4	1.4	5.0	3.9%	4.1%	2.0%	3.9	2%	%62	19%	%0	Bloomberg Int Govt/Corp	Intermediate
Bloomberg U.S Aggregate	N/A	-0.2%	A A	5.2%	N/A	6.3	A/N	N/A	ΝΆ	8.4	3.3%	3.7%	2.0%	6.1	3%	%58	12%	%0	N/A	ΝΆ
Bloomberg Int. Gov/Corp	N/A	%2.0	A'A	5.1%	N/A	4.3	N/A	N/A	N/A	8.4	3.3%	3.7%	2.0%	6.1	3%	%58	12%	%0	N/A	ΝΆ

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Manager statistics are drawn from FactSet.

Please see net performance beginning on Page 191. \*\*Please see RJCS performance disclosures beginning on Page 218.

C - Manager is currently closed to new investors

NR - Manager is not recommended

\*Eagle Asset Management is a wholly owned subsidiary of Raymond James Investment Management (RJIM)

## **RJCS AGGRESSIVENESS RANKINGS**

## Fixed Income Managers - Municipal

Rankings based on Historical Volatility, Duration, Maturity, and Concentration of Portfolio. Managers may shift slig	cal Volatility, Dur	ation, Maturit	, and Conce	ntration of Pon	tfolio. Manage	ers may shift s	slightly quarter	to quarter. D	htly quarter to quarter. Data as of 06/30/2024.	/2024.										
Manager	# of bonds	5-yr Gross	5-yr Net	2008 Perf.	5-vr Beta	5-yr Std.	5-vr Alpha	5-vr	5-yr Residual	Avg.	Avg.	Current	Yield to	Effective		Quality	ality		Best Index	Style over Long-
		Perf.**				Dev.	200		Risk	Maturity	Conbon	Yield	Worst	Duration	AAA	AA-A	888	<bbb< th=""><th></th><th>term</th></bbb<>		term
Municipal																				
AB Muni Income	15 - 20 1400 - 1800 per MAP	1.4%	-1.2%	N/A	1.0	6.3	0.3	0.2	1.4	14.9	4.9%	4.7%	4.1%	7.4	12%	44%	17%	15%	Bloomberg Muni Bond	Intermediate/Long
Lord Abbett Muni	10 - 15	1.0%	-1.5%	-1.4%	1.0	9.7	-0.5	Σ	0.7	21.5	5.0%	4.6%	3.8%	9.1	12%	%88	%0	%0	Bloomberg 20-Yr Muni Bond	Long
Parametric TABS Muni	15 - 20	1.2%	-1.3%	-3.7%	1.0	7.5	-0.3	M	0.8	19.0	4.8%	4.4%	3.7%	7.1	23%	%22	%0	%0	Bloomberg Barclays 20-Yr Muni Bond	Long
Eagle MMIS*	20 - 40	1.5%	-1.0%	-2.1%	0.9	6.4	-0.1	ΣZ	0.8	14.3	4.8%	4.4%	3.5%	8.0	19%	81%	%0	%0	Bloomberg 15-Yr Muni Bond	Long
Sage Core Muni	20 - 50	1.3%	-1.3%	1.2%	1.0	5.7	0.4	0.3	1.6	8.9	5.0%	4.7%	3.7%	6.2	%9	%06	4%	%0	Bloomberg 7-Yr Muni Bond	Intermediate/Long
GW&K Muni	25 - 30	%6:0	-1.7%	-0.2%	7	5.9	0.1	0.1	Ξ	6.4	2.0%	4.5%	3.3%	0.9	19%	81%	%0	%0	Bloomberg 7-Yr. Muni Bond	Intermediate/Long
Lord Abbett Interm. Muni	10 - 15	1.0%	-1.5%	3.7%	2	5.8	0.2	0.1	1.3	9.4	4.8%	4.5%	3.4%	5.4	18%	82%	%0	%0	Bloomberg 7-Yr Muni Bond	Intermediate/Long
Nuveen Muni	8 - 15	1.0%	-1.6%	2.1%	<del>[</del>	5.8	0.1	0.1	1.4	10.4	4.6%	4.3%	3.3%	5.8	28%	72%	%0	%0	Bloomberg 7-Yr. Muni Bond	Intermediate/Long
Capital Group Interm. Muni	10 - 15	1.1%	-1.5%	N/A	0.8	3.7	-0.4	ΣZ	9.0	4.9	4.6%	4.0%	1.8%	4.4	21%	%62	%0	%0	Bloomberg Govt/Corp	Intermediate
Eagle Tax Free*	10 - 30	1.2%	-1.4%	3.8%	1.0	5.4	0.3	0.2	<b>:</b>	8.8	4.8%	4.5%	3.3%	5.7	19%	81%	%0	%0	Bloomberg 7-Yr. Muni Bond	Intermediate
APA Muni	7 - 15	%2'0	-1.8%	4.5%	0.9	4.0	-0.3	M	6.0	8.1	4.9%	4.6%	3.4%	4.0	29%	71%	%0	1%	Bloomberg 5-Yr Muni Bond	Intermediate
Breckinridge Muni	35 - 45	%9:0	-2.0%	4.8%	1.0	4.7	-0.2	ΣZ	1.0	6.2	4.9%	4.5%	3.2%	4.6	27%	73%	%0	%0	Bloomberg 5-Yr. Muni Bond	Intermediate
Sage Interm. Muni	20 - 50	%6:0	-1.7%	5.3%	1.0	4.3	0.0	ΣZ	0.7	4.5	2.0%	4.7%	3.5%	3.9	11%	%68	%0	%0	Bloomberg 5-Yr. Muni Bond	Intermediate
Western Current Market Muni	5 - 15	%6:0	-1.6%	5.4%	0.9	4.0	-0.1	Σ	0.8	5.5	4.6%	4.4%	3.4%	4.8	14%	%98	%0	%0	Bloomberg 5-Yr. Muni Bond	Intermediate
Neuberger Tax Exempt Ltd. Mat.	9 - 18	1.0%	-1.6%	2.6%	0.7	3.4	-0.2	M	9.0	5.3	4.8%	4.6%	3.4%	3.9	23%	%22	1%	%0	Bloomberg 5-Yr. Muni Bond	Short/Intermediate
Bloomberg Municipal 7 Year	N/A	%6:0	N/A	4.6%	N/A	5.2	N/A	N/A	N/A	4.3	3.2%	3.4%	4.8%	3.8	3%	82%	15%	%0	N/A	WA
Performance represents the RJCS gross of any fees composite.	its the RJCS	gross of an	v fees com	posite.		W - Manag	W - Manager is currently on the RJCS WatchList	ly on the R	JCS Watchi	List	NR - Mar	NR - Manager is not recommended	recommen	jed		C - Manage	er is current	ly closed to	C - Manager is currently closed to new investors	

Past performance does not guarantee future results. All investments are subject to risk and you may incur a profit or a loss. Asset allocation and diversification do not ensure a profit or protect against a loss. Indices are not available for direct investment. Any investor who attempts to mimic the performance of an index would incur fees and expenses which would reduce returns.

Manager statistics are drawn from FactSet. \*Eagle Asset Management (RJIM)

Rease see net performance beginning on Page 191.
 \*\*Please see RJCS performance disclosures beginning on Page 218.

# MANAGED LADDERED MUNICIPAL BOND PORTFOLIOS

### **Fixed Income Characteristics**

Data as of 06/30/2024															
	Eagle Asset** (1 to 10 Year)	Eagle Asset** (5 to 15 Year)	Eagle Asset** (10 to 20 Year)	Nuveen (1 to 10 Year)	Nuveen (5 to 15 Year)	Parametric TABS Parametric TABS (1 to 10 Year)	Parametric TABS (5 to 15 Year)	PIMCO (2 to 7 Year)	PIMCO (3 to 11 Year)	Western Asset (1 to 15 Year)	Western Asset II (1 to 30 Year)	ndex: Bloomberg 5   1 yr Muni	Index: Bloomberg 5 Index: Bloomberg 7 Index: Bloomberg yr Muni 10 yr Muni	Index: Bloomberg 10 yr Muni	Index: Bloomberg 15 yr Muni
Characteristics:															
Average Duration	4.0	5.4	7.5	3.6	5.6	4.5	5.4	2.8	4.8	5.4	8.6	3.5	4.5	5.2	7.0
Average Maturity	5.1	9.3	14.2	2.0	9.5	7.1	10.0	3.0	5.5	0.9	10.7	4.8	6.8	9.8	14.2
Average Coupon	4.9%	4.8%	4.8%	4.7%	4.7%	4.5%	4.6%	4.8%	4.8%	3.8%	3.8%	4.7%	4.6%	4.5%	4.3%
Current Yield	4.5%	4.4%	4.4%	4.4%	4.3%	4.3%	4.3%	4.3%	4.2%	3.7%	3.9%	4.5%	4.4%	4.3%	4.2%
Yield-To-Worst	3.2%	3.2%	3.3%	3.2%	3.2%	3.3%	3.3%	3.3%	3.3%	3.6%	3.9%	3.4%	3.5%	3.5%	3.7%
Tax-Equivalent Yield*	5.4%	5.4%	2.6%	5.4%	5.4%	2.6%	2.6%	2.5%	2.5%	6.1%	%9.9	2.8%	5.8%	5.8%	6.2%
Credit Quality:															
AAA	21.0%	27.0%	22.0%	37.3%	35.1%	27.9%	28.6%	20.8%	24.2%	9.7%	6.7%	14.0%	14.0%	16.0%	15.0%
AA	29.0%	%0.09	71.0%	28.0%	60.5%	%9.99	65.8%	76.7%	64.0%	29.3%	69.3%	53.0%	26.0%	22.0%	28.0%
А	20.0%	13.0%	7.0%	4.4%	4.3%	5.3%	5.3%	2.5%	11.2%	31.0%	24.0%	29.0%	26.0%	22.0%	21.0%
BBB	0.0%	%0:0	0.0%	0.5%	0.1%	0.2%	0.2%	%0:0	0.5%	%0:0	0.0%	3.0%	4.0%	2.0%	%0.9
Less than BBB/Not Rated	0.0%	%0:0	0.0%	%0.0	0.0%	%0.0	%0:0	%0.0	%0.0	%0:0	0.0%	1.0%	0.0%	0.0%	%0:0
Sector Diversification:															
Revenue Bonds	%0.99	%0.99	61.0%	48.9%	27.5%	29.5%	29.5%	72.0%	52.3%	74.0%	83.2%	%0.79	%0.69	%0.89	%0.69
General Obligation	30.0%	32.0%	37.0%	46.4%	40.7%	%2'69	69.3%	23.9%	42.9%	76.0%	16.8%	32.0%	31.0%	32.0%	31.0%
Escrowed/Pre-Refnd.	2.0%	%0.0	%0:0	2.6%	0.3%	%6:0	0.3%	%0.0	0.2%	%0:0	0.0%	1.0%	%0.0	%0:0	%0:0
Other	0.0%	%0.0	%0:0	0.5%	%0:0	0.2%	0.2%	%0.0	%0:0	%0:0	%0.0	%0:0	%0.0	%0:0	%0:0
Cash	2.0%	2.0%	2.0%	1.7%	1.5%	%8.0	0.8%	4.1%	4.5%	%0:0	0.0%	%0:0	%0.0	0.0%	%0:0
Average # of Holdings															
	10-20	10-20	10-20	8-16	8-16	10-40	10-40	10-40	10-40	15-30	30-60	N/A	N/A	N/A	N/A

Tax-Equivalent Yield: Computed using the Top Federal tax Bracket (37.0%) and the Medicare surtax (3.8%). State tax not included. Tax-Equivalent Yield = Yield-To-Worst / (1-40.8%)

Past performance does not guarantee future results. All investments are subject to risk and you may incur a profit or a loss. Asset allocation and diversification do not ensure a profit or protect against a loss. There is no assurance that any investment strategy will be subject to ristee, local, and/or alternative to state, local, and/or alternative ninimum taxes. You should discuss any tax or legal matters with the appropriate professional

Data is manager supplied and while believed to be reliable has not been independently verified. \*\*Eagle Asset Management, Inc. ("Eagle"), based in St. Petersburg, FL, is a wholly-owned subsidiary of Raymond James Investment Management (RJIM).

RJIM is an SEC registered investment adviser and wholly owned subsidiary of Raymond James Financial, Inc.

# CORPORATE LADDERED BOND PORTFOLIOS

### Fixed Income Characteristics

	PIMCO Western Asset Western Asset Index: Bloomberg US Index: Bloomberg (1 to 11 Year) (1 to 5 Year) (1 to 10 Year) Corp (1-5) Intermediate Corp	4.3 2.1 4.1 2.5 4.1 5.3 2.9 4.9 4.9 4.9 4.9 4.9 4.9 4.9	3.0% 3.6% 4.1% 5.2% 5.1% 5.4%	0.1% 25.0% 2.5% 0.7% 0.0%	15.0% 54.3% 41.0% 0.0% 0.0% 16.0% 50.8% 0.0%	35.0% 32.0% 44.5% 65.5% 49.1% 65.0%	0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0% 0.0%	
	Parametric (1 to 10 Year)	4.3 5.1	3.6%	3.4%	80.8% 0.0%	18.7%	0.0% 1.9%	
	SG Parametric	2.8	3.3%	3.8%			0.0% 1.9%	
	SG Nuveen ESG (1 to 10 Year)	4.9 5.2 4.4%		4.9%		37.6%		
	inhart Nuveen ESG ear) (1 to 5 Year)	4.9 2.8 2.8		4.8%	-	7 3/	%0.0 %0.0	
	Madison Reinhart Madison Reinhart (1 to 5 Year) (1 to 10 Year)	4.1 4.7 %0.8	3.5%	0.0%			0.0% 1.8%	
		2.1	3.6%	4.5%	85.9% 0.0%	42.3%	0.0% 1.4%	
	Eagle Asset* (1 to 10 Year)	4.1 4.8 3.7%	3.9%	2.0%	41.0% 49.0%	36.0%	0.0%	
	Eagle Asset* (1 to 5 Year)	2.2	3.7%	4.0%			0.0%	
Data as of 06/30/2024		Characteristics: Average Duration Average Maturity	Current Yield Yield-To-Worst	Credit Quality: AAA	AA A BBB	Sector Diversification: Financials Industrials	Other Cash	Average # of Holdings

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### **ALLIANCEBERNSTEIN INVESTMENTS**

**Municipal Income** 

Location: New York, NY

Manager(s): Daryl Clements, Matthew Norton

Firm Assets: \$758.7 Billion (as of 3/31/24)
Strategy Assets: \$2.1 Billion (as of 3/31/24)
Model Code: ALBMUNIP

AMS Assets: RJCS: \$457.7 Million

		Traili	ng Return	s*		
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	0.52%	0.68%	4.07%	-1.02%	1.40%	2.67%
Mgr. Net	-0.12%	-0.60%	1.46%	-3.52%	-1.16%	0.09%
Avg. Fund	0.50%	0.86%	4.65%	0.13%	1.99%	2.87%
Benchmark	-0.02%	-0.40%	3.21%	-0.88%	1.16%	2.39%

Trailing :	Standard Dev	/iation		
		3 Year	5 Year	10 Year
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	7.46	6.31	4.94
loss of capital.	Avg. Fund	6.51	5.33	4.22
	Benchmark	7.68	6.12	4.80

		Calen	dar Retur	ns		
	2023	2022	2021	2020	2019	2018
Mgr. Gross	5.38%	-9.30%	2.91%	5.74%	7.95%	1.20%
Mgr. Net	2.73%	-11.61%	0.32%	3.08%	5.24%	-1.35%
Avg. Fund	6.64%	-7.38%	2.60%	5.40%	7.84%	1.72%
Benchmark	6.40%	-8.53%	1.52%	5.21%	7.54%	1.29%

M	odern Por	tfolio Thec	ory Stats		
	Alpha	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>
5 Year	0.26	1.02	0.95	-0.12	0.19
10 Year	0.26	1.02	0.96	0.23	0.27

AllianceBernstein's Municipal Income Portfolio implements a core-plus, total return approach investing primarily in investment-grade bonds and selective high-yield securities to bolster tax-exempt income.

RJCS Composite Start: 1/1/2023 Annual Turnover: 20% - 50%

Avg. # Holdings: 15 - 20 bonds, plus 1400 - 1800 in completion fund

Status (Account Min.): Recommended (\$250,000)
Benchmark: Bloomberg Muni Bond Index
Avg. Fund Group: Morningstar National Municipal

	Portfolio	Allocatio	n			
SECT	ORS		DURATION			
<u>Buckets</u>	Portfolio (%)	Index (%)	<u>Buckets</u>	Por	tfolio (%)	
Revenue Bonds	70	71	099		0	
General Obligations	26	29	1 - 2.99		12	
Escrowed/Pre-Refnd.	1	0	3 - 4.99		18	
Cash	0	0	5 - 6.99		22	
Other	2	<u>0</u>	7 - 9.99		26	
			+ 10		21	
				Total:	100	
Total:	100	100	QU	JALITY		
			<u>Buckets</u>	Por	tfolio (%)	
			AAA		12	
			AA		44	
			Α		17	
Separately managed accounts or may exhibit differences from t	Non-IG		14			
, z an oronoco rronn			Not Rated		1	
				Total:	100	

Portfolio Characteristics										
Stocks	0%	Avg. Maturity	14.92	Avg. Coupon	4.9%					
Bonds	100%	Eff. Duration	7.40	Yield to Worst	4.1%					
Cash	0%	Index Duration	6.02	Current Yield	4.7%					

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

### Q2 2024

### **ASSET PRESERVATION ADVISORS**

High Quality Intermediate Tax-Exempt

Location: Atlanta, GA

Manager(s): Kevin Woods, Trisha Broussard, Kyle Gerberding

Firm Assets: \$10.1 Billion (as of 3/31/24)
Strategy Assets: \$2.3 Billion (as of 3/31/24)
Model Code: APAHQIMU

AMS Assets: RJCS: \$86.1 Million

	Trailing Returns*									
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year				
Mgr. Gross	-0.45%	-0.88%	1.91%	-0.48%	0.71%	1.71%				
Mgr. Net	-1.08%	-2.14%	-0.65%	-2.99%	-1.83%	-0.85%				
Avg. Fund	0.50%	0.86%	4.65%	0.13%	1.99%	2.87%				
Benchmark	-0.42%	-0.79%	2.26%	-0.60%	0.83%	1.56%				

Trailing Standard Deviation									
		3 Year	5 Year	10 Year					
Please remember that volatility does	Mgr. Gross	5.03	4.00	3.21					
not measure the risk of a permanent loss of capital.	Avg. Fund	6.51	5.33	4.22					
	Benchmark	5.35	4.43	3.47					

Calendar Returns									
	2023	2022	2021	2020	2019	2018			
Mgr. Gross	3.96%	-4.56%	0.24%	3.52%	5.22%	1.38%			
Mgr. Net	1.35%	-6.97%	-2.28%	0.92%	2.58%	-1.18%			
Avg. Fund	6.64%	-7.38%	2.60%	5.40%	7.84%	1.72%			
Benchmark	4.31%	-5.26%	0.34%	4.29%	5.45%	1.68%			

Modern Portfolio Theory Stats								
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>			
5 Year	-0.30	0.87	0.95	-0.36	NM			
10 Year	0.15	0.89	0.93	0.06	0.17			

Asset Preservation Advisor's ("APA") top down macro analysis creates the framework for the portfolio's duration and sector allocation decisions. Individual positions are established using APA's fundamental, bottom up research.

RJCS Composite Start: 10/1/2016 Annual Turnover: 30% - 50% Avg. # Holdings: 15 - 30

Status (Account Min.): Recommended (\$250,000)

Benchmark: Bloomberg 5-Yr. Muni Bond Index

Avg. Fund Group: Morningstar National Municipal

Portfolio Allocation										
SECT	DUI	RATION								
Buckets	Portfolio (%)	Index (%)	Buckets	Poi	rtfolio (%)					
Revenue Bonds	68	67	099		8					
General Obligations	29	32	1 - 2.99		30					
Escrowed/Pre-Refnd.	3	1	3 - 4.99		27					
Cash	1	0	5 - 6.99		23					
Other	<u>0</u>	<u>0</u>	7 - 9.99		12					
			+ 10		<u>0</u>					
				Total:	100					
Total:	100	100	QL	JALITY						
			<u>Buckets</u>	Poi	rtfolio (%)					
			AAA		29					
			AA		61					
			Α		10					
Separately managed accounts c		BBB		0						
may exhibit differences from	Non-IG		0							
,	Not Rated		<u>1</u>							
				Total:	100					

	Portfolio Characteristics									
Stocks	0%	Avg. Maturity	8.10	Avg. Coupon	4.9%					
Bonds	99%	Eff. Duration	4.02	Yield to Worst	3.4%					
Cash	1%	Index Duration	3.52	Current Yield	4.6%					

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

### BRECKINRIDGE CAPITAL ADVISORS, INC.

Intermediate Tax-Efficient Bond

Location: Boston, MA

Manager(s): Jeff Glenn, Matthew Buscone

 Firm Assets:
 \$49.0 Billion (as of 3/31/24)

 Strategy Assets:
 \$17.0 Billion (as of 3/31/24)

 AMS Assets:
 RJCS: \$506.4 Million

Model Code BCVTEMUFI

	Trailing Returns*								
	2nd Qtr	YTD	1 Year	3 Year	5 Year	<u>10 Year</u>			
Mgr. Gross	-0.69%	-1.32%	1.78%	-0.86%	0.58%	1.50%			
Mgr. Net	-1.32%	-2.57%	-0.78%	-3.36%	-1.96%	-1.05%			
Avg. Fund	0.50%	0.86%	4.65%	0.13%	1.99%	2.87%			
Benchmark	-0.42%	-0.79%	2.26%	-0.60%	0.83%	1.56%			

Trailing Standard Deviation										
		3 Year	5 Year	10 Year						
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	5.90	4.70	3.65						
	Avg. Fund	6.51	5.33	4.22						
	Benchmark	5.35	4.43	3.47						

	Calendar Returns								
	2023	2022	2021	2020	2019	2018			
Mgr. Gross	4.22%	-5.34%	0.01%	4.13%	5.46%	1.46%			
Mgr. Net	1.60%	-7.74%	-2.51%	1.52%	2.81%	-1.10%			
Avg. Fund	6.64%	-7.38%	2.60%	5.40%	7.84%	1.72%			
Benchmark	4.31%	-5.26%	0.34%	4.29%	5.45%	1.68%			

Modern Portfolio Theory Stats									
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	Sharpe	<u>IR</u>				
5 Year	-0.21	1.03	0.95	-0.34	NM				
10 Year	-0.06	1.02	0.95	0.00	NM				

Breckinridge's Intermediate Municipal Tax-Efficient Strategy seeks to maximize after-tax income and preserve capital through a high-grade municipal, intermediate duration bond portfolio.

RJCS Composite Start: 10/1/2016 Annual Turnover: 10% - 20% Avg. # Holdings: 35 - 45

Status (Account Min.): Recommended (\$250,000)
Benchmark: Bloomberg 5-yr. Municipal
Avg. Fund Group: Intermediate National Municipal

Portfolio Allocation										
SECT	ORS		DURATION							
Buckets	Portfolio (%)	Index (%)	Buckets	Poi	rtfolio (%)					
Revenue Bonds	49	67	099		5					
General Obligations	48	32	1 - 2.99		19					
Escrowed/Pre-Refnd.	2	1	3 - 4.99		34					
Cash	1	0	5 - 6.99		28					
Other	<u>0</u>	<u>0</u>	7 - 9.99		14					
			+ 10		<u>0</u>					
				Total:	100					
			QL	JALITY						
Total:	100	100	Buckets	Poi	rtfolio (%)					
			AAA		27					
			AA		65					
			Α		8					
0	BBB		0							
Separately managed accounts containing fixed income securites may exhibit differences from the model composite portfolio.			Non-IG		0					
			Not Rated		0					
				Total:	100					

Portfolio Characteristics										
Stocks	0%	Avg. Maturity	6.18	Avg. Coupon	4.9%					
Bonds	99%	Eff. Duration	4.56	Yield to Worst	3.2%					
Cash	1%	Index Duration	3.52	Current Yield	4.5%					

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

### Q2 2024

### CAPITAL GROUP

Intermediate Municipal

Location: Los Angeles, CA

Manager(s): Mark Marinella, Gregory Ortman

Firm Assets: \$2.7 Trillion (as of 3/31/24)
Strategy Assets: \$978.4 Million (as of 3/31/24)
AMS Assets: RJCS: \$63.8 Million

Model Code: CGPIMUN

Trailing Returns*									
	2nd Qtr	YTD	1 Year	3 Year	5 Year	Inception*			
Mgr. Gross	-0.21%	-0.58%	2.24%	-0.32%	1.06%	1.88%			
Mgr. Net	-0.85%	-1.84%	-0.33%	-2.84%	-1.49%	-0.68%			
Avg. Fund	0.50%	0.86%	4.65%	0.13%	1.99%	2.86%			
Benchmark	-0.34%	-0.63%	2.69%	-0.45%	1.16%	2.00%			

Trailing Standard Deviation										
		3 Year	5 Year	Inception*						
Please remember that volatility does	Mgr. Gross	4.59	3.74	3.33						
not measure the risk of a permanent loss of capital.	Avg. Fund	6.51	5.33	4.60						
•	Benchmark	6.18	4.95	4.28						

Calendar Returns									
	2023	2022	2021	2020	2019	2018			
Mgr. Gross	3.88%	-4.15%	0.21%	4.66%	5.97%	1.69%			
Mgr. Net	1.27%	-6.57%	-2.31%	2.04%	3.31%	-0.87%			
Avg. Fund	6.64%	-7.38%	2.60%	5.40%	7.84%	1.72%			
Benchmark	5.26%	-5.95%	0.86%	4.73%	6.44%	1.58%			

Modern Portfolio Theory Stats									
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>				
5 Year	-0.37	0.75	0.98	-0.29	NM				
7.25 Year	-0.13	0.77	0.97	-0.04	NM				

Breckinridge's Intermediate Municipal Tax-Efficient Strategy seeks to maximize after-tax income and preserve capital through a high-grade municipal, intermediate duration bond portfolio.

\*Inception date 4/1/17

RJCS Composite Start: 10/1/2019 Annual Turnover: 10% - 15%

Avg. # Holdings: 10 - 30

Status (Account Min.): Recommended (\$250,000)

Benchmark: Bloomberg 1 to 15-yr. Muni Bond Index Avg. Fund Group: Intermediate National Municipal

	Portfolio	Allocation	h ,		
SECT	ORS		DURATION		
Buckets	Portfolio (%)	Index (%)	Buckets	Por	tfolio (%)
Revenue Bonds	80	66	099		15
General Obligations	14	32	1 - 2.99		38
Escrowed/Pre-Refnd.	4	0	3 - 4.99		26
Cash	2	0	5 - 6.99		8
Other	<u>0</u>	<u>3</u>	7 - 9.99		14
Í			+ 10		<u>0</u>
Í				Total:	100
İ			QL	JALITY	
Total:	100	100	Buckets	Por	tfolio (%)
Í			AAA		38
İ.			AA		51
Í			Α		11
Separately managed accounts co	ntoining fixed inner	one e e e unite e	BBB		0
may exhibit differences from the	Non-IG		0		
			Not Rated		<u>0</u>
İ		Į.	l	Total:	100

Portfolio Characteristics									
Stocks	0%	Avg. Maturity	5.94	Avg. Coupon	4.8%				
Bonds	98%	Eff. Duration	3.40	Yield to Worst	3.4%				
Cash	2%	Index Duration	3.46	Current Yield	3.4%				

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

### **EAGLE ASSET MANAGEMENT**

**Corporate Credit Strategy** 

St. Petersburg. FL Location:

(Subsidiary of Raymond James Financial)

James Camp, Bishop Jordan Manager(s):

Firm Assets: \$32.7 Billion (as of 3/31/24) Strategy Assets: \$62.5 Million (as of 3/31/24)

Model Code: JGBCCOS

RJCS: \$67.5 Million AMS Assets

	Trailing Returns*										
	2nd Qtr	YTD	1 Year	3 Year	5 Year	Inception*					
Mgr. Gross	1.15%	1.94%	7.47%	-0.02%	N/A	2.45%					
Mgr. Net	0.51%	0.65%	4.78%	-2.54%	N/A	-0.13%					
Avg. Fund	0.89%	1.98%	8.56%	0.41%	N/A	2.52%					
Benchmark	1.06%	1.78%	7.95%	0.50%	N/A	2.22%					

Trailing Standard Deviation										
		3 Year	5 Year	Inception*						
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	7.56	N/A	7.88						
	Avg. Fund	8.16	N/A	9.41						
·	Benchmark	7.13	N/A	8.72						

	Calendar Returns									
	2023	2022	2021	2020	2019	2018				
Mgr. Gross	9.79%	-10.93%	1.29%	10.44%	N/A	N/A				
Mgr. Net	7.04%	-13.20%	-1.26%	7.68%	N/A	N/A				
Avg. Fund	11.27%	-11.74%	3.10%	8.35%	N/A	N/A				
Benchmark	9.64%	-9.58%	1.67%	7.60%	N/A	N/A				

Modern Portfolio Theory Stats								
	Alpha	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>			
4.5 Year	0.21	0.87	0.94	0.04	0.11			
10 Year	N/A	N/A	N/A	N/A	N/A			

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

Eagle's Corporate Credit Opportunity Strategy aims to enhance income and total returns through a dynamic blend of investment grade BBB/Baa-rated corporate bonds and below investment grade BB/Ba-rated corporate bonds. All credits are researched extensively with

capital preservation in mind RJCS Composite Start: 1/1/2020 \*Inception Date: 01/01/2020

10% - 60% Annual Turnover: Avg. # Holdings: 35-50

Status (Account Min.): Recommended (\$200,000)

Benchmark: 50% BBg Int Baa Corp / 50% BBg Int Ba Corp

Avg. Fund Group: Morningstar National Municipal

	Portfolio	Allocation	n			
SEC	SECTORS					
<u>Buckets</u>	Portfolio (%)	Index (%)	Buckets	Po	rtfolio (%)	
U.S. Corporate	97	100	099		6	
Treasury	0	0	1 - 2.99		15	
ABS (Non-MBS)	0	0	3 - 4.99		65	
Agency (Non-MBS)	0	0	5 - 6.99		14	
Agency (MBS)	0	0	7 - 9.99		0	
Cash	<u>3</u>	<u>0</u>	+ 10		<u>0</u>	
				Total:	100	
Total:	100	100	QI	JALITY		
			<u>Buckets</u>	Po	rtfolio (%)	
			AAA		3	
			AA		0	
			Α		0	
Congretal, managed accounts						
Separately managed accounts containing fixed income securites may exhibit differences from the model composite portfolio.			Non-IG		54	
,	Tray exhibit differences from the fibuel composite portrollo.				<u>0</u>	
				Total:	100	

Portfolio Characteristics						
Stocks	0%	Avg. Maturity	4.30	Avg. Coupon	4.7%	
Bonds	98%	Eff. Duration	3.60	Yield to Worst	5.9%	
Cash	2%	Index Duration	3.65	Current Yield	4.9%	

### Q2 2024

### **EAGLE ASSET MANAGEMENT**

**High Quality Taxable** 

Location: St. Petersburg, FL

(subsidiary of Raymond James Financial) Manager(s): James Camp, Joe Jackson

Firm Assets: \$32.7 Billion (as of 3/31/24) \$1.3 Billion (as of 3/31/24) Strategy Assets: AMS Assets:

RJCS: \$851.3 Million Model Code: **JGBHQTAX** 

			i raili	ng Return	S^		
Г		2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
ı	Mgr. Gross	0.78%	0.85%	4.37%	-1.12%	0.80%	1.71%
ı	Mgr. Net	0.14%	-0.43%	1.75%	-3.62%	-1.74%	-0.85%
ı	Avg. Fund	0.47%	0.21%	4.03%	-2.15%	0.71%	2.12%
L	Benchmark	0.64%	0.49%	4.19%	-1.18%	0.71%	1.54%
_							

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	4.77	4.21	3.42			
loss of capital.	Avg. Fund	7.06	6.13	4.83			
,	Benchmark	4.87	4.25	3.44			

	Calendar Returns						
	2023	2022	2021	2020	2019	2018	
Mgr. Gross	5.15%	-8.22%	-1.52%	6.70%	6.70%	0.94%	
Mgr. Net	2.51%	-10.55%	-4.01%	4.03%	4.03%	-1.60%	
Avg. Fund	6.56%	-12.46%	-0.53%	8.57%	9.32%	0.45%	
Benchmark	5.24%	-8.24%	-1.44%	6.43%	6.80%	0.88%	

I	Modern Portfolio Theory Stats						
I		<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>	
	5 Year	0.08	0.99	1.00	-0.32	0.28	
	10 Year	0.16	0.99	0.99	0.06	0.61	

Eagle's Intermediate Conservative (High Quality) Taxable portfolio management team believes that intermediate term bonds offer the best risk/reward trade-off for most fixed income investors

RJCS Composite Start: 1/1/2010 Annual Turnover: 30% - 50% Avg. # Holdings: 40 - 60

Status (Account Min.): Recommended (\$200,000) Benchmark: Bloomberg Intermediate Gov/Credit Avg. Fund Group: Mstar Intermediate Bond Fund

		Portfolio	Allocation	1		
	SECT	DUI	RATION			
Buckets		Portfolio (%)	Index (%)	Buckets	Por	tfolio (%)
Treasury		30	63	099		13
U.S. Corporate		29	30	1 - 2.99		29
Agency MBS		27	0	3 - 4.99		32
CMBS		0	0	5 - 6.99		17
Agency (Non-MBS)		0	7	7 - 9.99		9
ABS (Non-MBS)		9	0	+ 10		0
Cash		2	0		Total:	100
Other		<u>3</u>	<u>0</u>	QL	JALITY	
				Buckets	Por	tfolio (%)
	Total:	100	100	AAA		68
				AA		3
				Α		10
Canaratal, managed ass	BBB		19			
Separately managed accounts containing fixed may exhibit differences from the model comp				Non-IG		0
				Not Rated		<u>0</u>
					Total:	100

	Portfolio Characteristics						
Stocks	0%	Avg. Maturity	4.43	Avg. Coupon	4.2%		
Bonds	98%	Eff. Duration	3.61	Yield to Worst	4.9%		
Cash	2%	Index Duration	3.76	Current Yield	4.2%		

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process

### **EAGLE ASSET MANAGEMENT**

### **Municipal Managed Income Solutions**

Location:

St. Petersburg, FL

(subsidiary of Raymond James Financial)

Manager(s):

Burt Mulford, James Camp

Firm Assets: Strategy Assets: \$32.7 Billion (as of 3/31/24)

\$2.1 B Billion (as of 3/31/24)

AMS Assets:

RJCS: \$2.2 Billion

Model Code

ICRMMIS

viouei Coue.		JODIVIIVIO				
	Trailing Returns*					
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	0.03%	-0.32%	3.97%	-0.32%	1.52%	3.00%
Mgr. Net	-0.60%	-1.58%	1.36%	-2.83%	-1.04%	0.41%
Avg. Fund	0.50%	0.86%	4.65%	0.13%	1.99%	2.87%
Benchmark	-0.15%	-0.19%	3.92%	-0.78%	1.56%	3.02%

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	8.08	6.41	5.33			
loss of capital.	Avg. Fund	6.51	5.33	4.22			
,	Benchmark	9.09	7.21	5.71			

	Calendar Returns						
	2023	2022	2021	2020	2019	2018	
Mgr. Gross	6.79%	-7.36%	0.69%	5.90%	8.48%	0.02%	
Mgr. Net	4.11%	-9.71%	-1.85%	3.25%	5.76%	-2.50%	
Avg. Fund	6.64%	-7.38%	2.60%	5.40%	7.84%	1.72%	
Benchmark	7.38%	-9.46%	1.91%	6.32%	8.90%	1.39%	

	Modern Por	tfolio Theo	ory Stats		
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>
5 Year	-0.14	0.88	0.98	-0.10	NM
10 Year	0.08	0.92	0.97	0.28	0.09

Eagle's MMIS strategy invests in intermediate to long term municipal bonds with interest income that is exempt from federal income tax with a focus on diversification through sectors, credit ratings, and bond structures.

RJCS Composite Start 1/1/2010 Annual Turnover: 35% - 40% Avg. # Holdings: 15 - 25

Status (Account Min.): Recommended (\$200,000) Benchmark: Bloomberg 15-Year Muni Bond Index

Avg. Fund Group: Mstar National Municipal

	Portfoli	\n			
050		Anocatio		DATION	
SEC	TORS		DU	RATION	
<u>Buckets</u>	Portfolio (%)	Index (%)	Buckets Port		rtfolio (%)
Revenue Bonds	62	68	099		9
General Obligations	35	32	1 - 2.99		4
Cash	2	0	3 - 4.99		4
Escrowed/Pre-Refnd.	1	0	5 - 6.99		30
Other	<u>0</u>	<u>0</u>	7 - 9.99		51
			+ 10		2
Total:	100	100		Total:	100
			QUALITY		
			<b>Buckets</b>	Po	rtfolio (%)
			AAA		19
			AA		65
			Α		16
0	a a saturbala a Character a		BBB		0
Separately managed accounts may exhibit differences from	Non-IG		0		
, z directoriodo fron			Not Rated		<u>0</u>
				Total:	100

Portfolio Characteristics									
Stocks	0%	Avg. Maturity	14.25	Avg. Coupon	4.8%				
Bonds	98%	Eff. Duration	8.04	Yield to Worst	3.5%				
Cash	2%	Index Duration	3.69	Current Yield	4.4%				

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process

### Q2 2024

### **EAGLE ASSET MANAGEMENT**

**High Quality Tax-Free** 

Location:

St. Petersburg, FL (subsidiary of Raymond James Financial)

Burt Mulford Manager(s):

\$32.7 Billion (as of 3/31/24) Firm Assets:

\$2.0 Billion (as of 3/31/24) Strategy Assets:

AMS Assets: RJCS: \$1.8 Billion

Model Code: **JGBHQTAXF** 

Trailing Returns*									
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year			
Mgr. Gross	-0.40%	-0.91%	2.88%	-0.22%	1.19%	2.15%			
Mgr. Net	-1.04%	-2.17%	0.29%	-2.74%	-1.36%	-0.42%			
Avg. Fund	0.50%	0.86%	4.65%	0.13%	1.99%	2.87%			
Benchmark	-0.85%	-1.33%	2.06%	-0.81%	0.93%	2.00%			

Trailing Standard Deviation									
		3 Year	5 Year	10 Year					
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	6.77	5.37	4.32					
loss of capital.	Avg. Fund	6.51	5.33	4.22					
	Benchmark	6.36	5.20	4.19					

Calendar Returns									
	2023	2022	2021	2020	2019	2018			
Mgr. Gross	5.49%	-5.12%	-0.04%	5.05%	6.91%	1.15%			
Mgr. Net	2.84%	-7.52%	-2.56%	2.41%	4.23%	-1.40%			
Avg. Fund	6.64%	-7.38%	2.60%	5.40%	7.84%	1.72%			
Benchmark	4.99%	-5.97%	0.36%	5.11%	6.74%	1.66%			

Modern Portfolio Theory Stats								
<u>Alpha Beta R<sup>2</sup> Sharpe IR</u>								
5 Year	0.26	1.00	0.96	-0.18	0.23			
10 Year	0.16	1.00	0.96	0.15	0.19			

Portfolio management of Eagle's High Quality Tax-Free Fixed Income Program believes that short-to-intermediate term bonds offer the best risk/reward trade-off for most fixed income investors and strives to generate income that is exempt from federal income tax.

RJCS Composite Start: 1/1/2010 Annual Turnover: 25% - 50% Avg. # Holdings: 10 - 30

Status (Account Min.): Recommended (\$200,000) Benchmark: Bloomberg 7-Yr. Muni Bond Index Avg. Fund Group: Mstar Interm. National Muni. Bond

Portfolio Allocation									
SECT	DUI	RATION							
Buckets	Portfolio (%)	Index (%)	Buckets	Po	rtfolio (%)				
Revenue Bonds	65	69	099		17				
General Obligations	32	31	1 - 2.99		8				
Cash	2	0	3 - 4.99		8				
Escrowed/Pre-Refnd.	1	0	5 - 6.99		28				
Other	<u>0</u>	<u>0</u>	7 - 9.99		39				
			+ 10		<u>0</u>				
Total:	100	100		Total:	100				
			QUALITY						
			Buckets	Po	rtfolio (%)				
			AAA		19				
			AA		61				
			Α		20				
0	t- l- l th d l		BBB		0				
Separately managed accounts or may exhibit differences from t	Non-IG		0						
.,	Not Rated		<u>0</u>						
				Total:	100				

	Portfolio Characteristics									
Stocks	0%	Avg. Maturity	8.78	Avg. Coupon	4.8%					
Bonds	98%	Eff. Duration	5.65	Yield to Worst	3.3%					
Cash	2%	Index Duration	4.46	Current Yield	4.5%					

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process

### 2024

### **EAGLE ASSET MANAGEMENT**

**Taxable Managed Income Solutions** 

Location: St. Petersburg, FL

(subsidiary of Raymond James Financial) Manager(s): James Camp, Joe Jackson

\$32.7 Billion (as of 3/31/24) Firm Assets: \$405.1 Million (as of 3/31/24) Strategy Assets: RJCS: \$442.0 Million AMS Assets:

Model Code: **JGBTMIS** 

Trailing Returns 10 Year YTD 1 Year Mgr. Gross 0.24% -0.16% 3.11% -3.24% -0.17% 1.61% Mgr. Net -0.39% -1.42% 0.52% -5.68% -2.69% -0.95% Avg. Fund 0.47% 0.21% 0.71% 2.12% 4.03% -2.15% 2.63% 1.35% Benchmark 0.07% -0.71% -3.02% -0.23%

Trailing Standard Deviation									
		3 Year	5 Year	10 Year					
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	7.33	6.48	5.19					
loss of capital.	Avg. Fund	7.06	6.13	4.83					
·	Benchmark	7.25	6.31	5.01					

Calendar Returns									
	2023	2022	2021	2020	2019	2018			
Mgr. Gross	5.58%	-13.81%	-1.62%	8.32%	8.98%	0.16%			
Mgr. Net	2.93%	-16.01%	-4.10%	5.61%	6.25%	-2.37%			
Avg. Fund	6.56%	-12.46%	-0.53%	8.57%	9.32%	0.45%			
Benchmark	5.53%	-13.01%	-1.54%	7.51%	8.72%	0.01%			

Modern Portfolio Theory Stats									
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>				
5 Year	0.12	1.02	0.99	-0.36	0.18				
10 Year	0.27	1.03	0.99	0.02	0.51				

Eagle's TMIS offers a moderate duration option for investors who want the relative stability and income of fixed-income products while seeking greater total returns

RJCS Composite Start: 1/1/2010 Annual Turnover: 40% - 50% Avg. # Holdings: 50 - 70

Recommended (\$200,000) Status (Account Min.): Benchmark: Bloomberg U.S. Aggregate Avg. Fund Group: Mstar Intm. Bond

Portfolio Allocation								
SEC	TORS		DURATION					
Buckets	Portfolio (%)	Index (%)	Buckets	Po	rtfolio (%)			
U.S. Corporate	30	41	099		5			
Agency MBS	45	24	1 - 2.99		15			
Treasury	14	28	3 - 4.99		25			
CMBS	1	2	5 - 6.99		32			
Agency (Non-MBS)	0	5	7 - 9.99		10			
Cash	2	0	+ 10		<u>13</u>			
ABS (Non-MBS)	<u>8</u>	<u>0</u>		Total:	100			
			QUALITY					
			Buckets	Po	rtfolio (%)			
Total:	100	100	AAA		70			
			AA		1			
			Α		7			
Congressor managed accounts	antoining fived inco		BBB		22			
	Separately managed accounts containing fixed income securites may exhibit differences from the model composite portfolio.				0			
,			Not Rated		<u>0</u>			
				Total:	100			

	Portfolio Characteristics							
Stocks	0%	Avg. Maturity	8.20	Avg. Coupon	4.3%			
Bonds	98%	Eff. Duration	5.74	Yield to Worst	5.2%			
Cash	2%	Index Duration	6.10	Current Yield	4.6%			

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218, Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process

### 2024

### **EAGLE ASSET MANAGEMENT**

**Tax Aware Fixed Income** 

St. Petersburg, FL Location:

(subsidiary of Raymond James Financial)

Manager(s): Sheila King, James Camp

Firm Assets: \$32.7 Billion (as of 3/31/24) \$888.9 Million (as of 3/31/24) Strategy Assets:

AMS Assets: RJCS: \$594.2 Million

**JGBSPEFXD** Model Code:

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	0.32%	0.29%	3.99%	-0.73%	1.07%	2.05%
Mgr. Net	-0.32%	-0.98%	1.37%	-3.24%	-1.47%	-0.52%
Avg. Fund	0.48%	0.47%	4.28%	-1.24%	1.23%	2.43%
Benchmark	0.04%	-0.23%	3.35%	-1.02%	0.81%	1.73%

ı								
ı	Trailing Standard Deviation							
Γ			3 Year	5 Year	10 Year			
ı	Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	5.17	4.49	3.63			
ı	loss of capital.	Avg. Fund	6.79	5.69	4.47			
1	.,	Benchmark	5.37	4.47	3.61			

Calendar Returns							
	2023	2022	2021	2020	2019	2018	
Mgr. Gross	5.35%	-7.28%	-0.49%	6.22%	6.94%	1.13%	
Mgr. Net	2.71%	-9.63%	-3.00%	3.56%	4.26%	-1.41%	
Avg. Fund	6.59%	-10.45%	0.72%	7.31%	8.73%	0.96%	
Benchmark	5.15%	-7.33%	-0.72%	5.93%	6.78%	1.19%	

	Modern Por	tfolio Theo	ory Stats		
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>
5 Year	0.25	0.99	0.97	-0.24	0.31
10 Year	0.32	1.00	0.97	0.15	0.53

Eagle's Tax Aware Fixed Income includes a large portion of their conservative high quality taxable expertise (typically around 60% of the portfolio) and a portion of their Municipal offering which are both overseen by PMs Sheila King and James Camp.

RJCS Composite Start: 1/1/2010 30% - 50% Annual Turnover: Ava. # Holdings: 40 - 60

Status (Account Min.): Recommended (\$200,000)

Benchmark: 60% BBGCI / 40% Bloomberg 7-Yr Muni Avg. Fund Group: 60% Mstar Intm Bond / 40% Mstar Muni

	Portfolio Allocation								
SECT	rors		DU	RATION					
Buckets	Portfolio (%)	Index (%)	Buckets	Por	tfolio (%)				
Revenue (Muni)	35	27	099		10				
Gen. Obligation (Muni)	8	13	1 - 2.99		25				
ABS (Non-MBS)	5	0	3 - 4.99		31				
Agency (Non-MBS)	3	5	5 - 6.99		15				
U.S. Corporate	30	20	7 - 9.99		19				
Treasury	14	35	+ 10		<u>0</u>				
Agency (MBS)	1	0		Total:	100				
CMBS	3	0	Ql	JALITY					
Cash	<u>1</u>	<u>0</u>	Buckets	Por	tfolio (%)				
			AAA		31				
Total:	100	100	AA		30				
			Α		19				
0	and all the settles at the sec		BBB		16				
Separately managed accounts of may exhibit differences from		Non-IG		4					
			Not Rated <u>0</u>						
				Total:	100				

	Portfolio Characteristics							
Stocks	0%	Avg. Maturity	4.76	Avg. Coupon	4.4%			
Bonds	98%	Eff. Duration	4.14	Yield to Worst	4.3%			
Cash	2%	Index Duration	N/A	Current Yield	4.3%			

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process

### **EAGLE ASSET MANAGEMENT**

Vertical Income Portfolio

Location: St. Petersburg, FL

(subsidiary of Raymond James Financial)

Manager(s): Joe Jackson, Brad Erwin

Firm Assets: \$32.7 Billion (as of 3/31/24)
Strategy Assets: \$1.1 Billion (as of 3/31/24)
AMS Assets: RJCS: \$794.7 Million

Model Code: JGBVINC

Woder Code.		000011110					
Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	Inception*	
Mgr. Gross	-0.15%	0.43%	4.54%	-1.18%	2.43%	3.21%	
Mgr. Net	-0.78%	-0.85%	1.92%	-3.67%	-0.14%	0.62%	
Avg. Fund	0.47%	0.21%	4.03%	-2.15%	0.71%	1.64%	
Benchmark	-0.09%	-0.49%	4.63%	-3.03%	0.62%	1.73%	

Trailing Standard Deviation							
		3 Year	5 Year	Inception*			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	7.84	8.24	7.56			
loss of capital.	Avg. Fund	7.06	6.13	5.27			
·	Benchmark	9.33	9.11	7.84			

Calendar Returns							
	2023	2022	2021	2020	2019	2018	
Mgr. Gross	6.07%	-11.77%	5.89%	8.75%	15.91%	-2.91%	
Mgr. Net	3.41%	-14.02%	3.23%	6.03%	13.02%	-5.37%	
Avg. Fund	6.56%	-12.46%	-0.53%	8.57%	9.32%	0.45%	
Benchmark	8.52%	-15.76%	-1.04%	9.89%	14.54%	-2.51%	

	Modern Por	tfolio Theo	ory Stats		
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>
5 Year	1.59	0.87	0.90	0.03	0.58
7 75 Year	1.45	0.92	0.88	0.17	0.54

Seeks to generate yields greater than the Consumer Price Index (CPI) +2% and primarily consists of investment-grade corporate bonds, but will opportunistically invest in a company's common or preferred stock when either provide greater income potential.

RJCS Composite Start: 1/1/2018 \*Inception Date: 10/1/2016

Annual Turnover: 10% - 25% Avg. # Holdings: 75 - 100

Status (Account Min.): Recommended (\$250,000)
Benchmark: Bloomberg Corporate Bond
Avg. Fund Group: Mstar Intermediate Bond Fund

		Portfolio	Allocation	1				
	SECTORS					DURATION		
Buckets		Portfolio (%)	Index (%)	Buckets	Po	rtfolio (%)		
U.S. Corporate		73	100	099		7		
Preferred Stock		10	0	1 - 2.99		11		
Stock		14	0	3 - 4.99		15		
Treasury		1	0	5 - 6.99		26		
Cash		2	0	7 - 9.99		19		
				+ 10		<u>23</u>		
					Total:	100		
				QI	JALITY			
				Buckets	<u>Po</u>	rtfolio (%)		
	Total:	100	100	AAA		6		
				AA		6		
				Α		25		
Concretely monograd on		ntalaina fivad incor		BBB		63		
Separately managed accounts containing fixed income securites may exhibit differences from the model composite portfolio.				Non-IG		0		
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				Not Rated		<u>0</u>		
					Total:	100		

	Portfolio Characteristics							
Stocks	25%	Avg. Maturity	9.40	Avg. Coupon	4.3%			
Bonds	73%	Eff. Duration	6.60	Yield to Worst	5.3%			
Cash	2%	Index Duration	7.00	Current Yield	4.7%			

<sup>\*</sup>While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

### Q2 2024

### FEDERATED INVESTMENT COUNSELING

Core Plus Fixed Income with MAPs

Location: Pittsburgh, PA

Manager(s): Denis Doherty

Firm Assets: \$771.4 Billion (as of 3/31/24)
Strategy Assets: \$2.6 Billion (as of 3/31/24)
AMS Assets: RJCS: \$810.3 Million
Model Code: FEDCOREPL

Model Code:

	Trailing Returns*								
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year			
Mgr. Gross	0.09%	-0.62%	2.73%	-2.47%	1.03%	2.30%			
Mgr. Net	-0.54%	-1.88%	0.15%	-4.94%	-1.51%	-0.27%			
Avg. Fund	0.47%	0.21%	4.03%	-2.15%	0.71%	2.12%			
Benchmark	0.07%	-0.71%	2.63%	-3.02%	-0.23%	1.35%			

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	7.09	6.41	5.07			
loss of capital.	Avg. Fund	7.06	6.13	4.83			
	Benchmark	7.25	6.31	5.01			

	Calendar Returns									
	<u>2023</u> <u>2022</u> <u>2021</u> <u>2020</u> <u>2019</u> <u>2018</u>									
Mgr. Gross	Mgr. Gross 5.68% -11.65% -0.77% 11.04% 10.78% -0.389									
Mgr. Net	3.03%	-13.90%	-3.28%	8.27%	8.02%	-2.89%				
Avg. Fund	Avg. Fund 6.56% -12.46% -0.53% 8.57% 9.32% 0.45									
Benchmark	5.53%	-13.01%	-1.54%	7.51%	8.72%	0.01%				

Federated combines government and corporate bonds with a 25%-50% holding of an internally managed no fee, no load commingled fund (MAPs) of mortgage, corporate and other less liquid bonds. Federated offers a similar product without the MAPs funds.

RJCS Composite Start: 4/1/2011 Annual Turnover: 50% - 100%

Avg. # Holdings: 35 - 55, 90 - 400 per MAP

Status (Account Min.): Recommended (\$200,000)
Benchmark: Bloomberg U.S. Aggregate

Avg. Fund Group: Mstar Int. Bond

		Portfolio	Allocation	n		
	SECT				RATION	
<u>Buckets</u>		Portfolio (%)	Index (%)	Buckets	Po	rtfolio (%)
U.S. Corporate		42	28	099		1
Treasury		19	42	1 - 2.99		22
ABS (Non-MBS)		1	1	3 - 4.99		15
Agency (Non-MBS)		0	1	5 - 6.99		29
Emerging Markets		1	0	7 - 9.99		24
Agency (MBS)		32	27	+ 10		<u>9</u>
Other-Non-USD		1	0		Total:	100
Other-Municipal		0	1	QL	JALITY	
Non-Agency MBS		2	1	Buckets	Por	rtfolio (%)
U.S. High Yield		<u>1</u>	<u>0</u>	AAA		4
	Total:	100	100	AA		56
				А		27
0		and a late of the aid to a co		BBB		11
Separately managed acc may exhibit difference				Non-IG		2
				Not Rated		<u>0</u>
				İ	Total:	100

I	Modern Portfolio Theory Stats								
ſ	<u>Alpha Beta R<sup>2</sup> Sharpe IR</u>								
	5 Year	1.29	1.01	0.96	-0.18	0.98			
	10 Year	0.95	0.99	0.94	0.16	0.73			

	Portfolio Characteristics								
Stocks	0%	Avg. Maturity	8.80	Avg. Coupon	3.4%				
Bonds	100%	Eff. Duration	6.14	Yield to Worst	5.1%				
Cash	0%	Index Duration	6.10	Current Yield	3.7%				

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

### 2024

### FEDERATED INVESTMENT COUNSELING

**Government Credit with MAPs** 

Pittsburgh, PA Location:

Manager(s): Denis Doherty

\$771.4 Billion (as of 3/31/24) Firm Assets: Strategy Assets: \$185.8 Million (as of 3/31/24) RJCS: \$31.1 Million AMS Assets:

Model Code: FEDMGC

Trailing Returns' YTD 10 Year 5 Year Mgr. Gross 0.12% -0.56% 2.65% -2.53% 0.98% 2.43% -0.51% -1.82% 0.07% -5.00% -1.56% -0.15% Mgr. Net Avg. Fund 0.47% 0.21% -2.15% 0.71% 2.12% 4.03% Benchmark 0.05% 2.74% -0.07% 1.51% -0.68% -3.11%

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	7.07	6.55	5.27				
loss of capital.	Avg. Fund	7.06	6.13	4.83				
·	Benchmark	7.32	6.67	5.37				

	Calendar Returns								
	<u>2023</u> <u>2022</u> <u>2021</u> <u>2020</u> <u>2019</u> <u>2018</u>								
Mgr. Gross	Mgr. Gross 5.74% -12.19% -1.05% 11.11% 11.99% -0.31								
Mgr. Net	3.08%	-14.43%	-3.55%	8.34%	9.20%	-2.82%			
Avg. Fund	6.56%	-12.46%	-0.53%	8.57%	9.32%	0.45%			
Benchmark	5.72%	-13.58%	-1.75%	8.93%	9.71%	-0.42%			

	Modern Por	tfolio Theo	ory Stats		
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<b>Sharpe</b>	<u>IR</u>
5 Year	1.01	0.98	0.99	-0.18	1.31
10 Year	0.91	0.97	0.97	0.17	1.00

Federated's teams combine government and corporate bonds with a 25%-50% holding of an internally managed no fee, no load commingled fund (MAPs) of mortgage, corporate and other less liquid bonds.

RJCS Composite Start: 1/1/2012 Annual Turnover: 50% - 100%

35 - 55, 90 - 400 per MAP Avg. # Holdings:

Recommended (\$200,000) Status (Account Min.): Benchmark: Bloomberg Gov/Credit Avg. Fund Group: Mstar Int. Bond

	Portfolio Allocation								
SEC1	SECTORS								
<u>Buckets</u>	Portfolio (%)	Index (%)	Buckets	Po	rtfolio (%)				
U.S. Corporate	42	38	099		0				
Treasury	50	60	1 - 2.99		16				
Other (Taxable Muni)	0	1	3 - 4.99		36				
Emerging Markets	0	0	5 - 6.99		21				
Agency (Non-MBS)	0	1	7 - 9.99		11				
Agency (MBS)	<u>8</u>	<u>0</u>	+ 10		<u>15</u>				
				Total:	100				
Total:	100	100	QI	JALITY					
			Buckets	Po	rtfolio (%)				
			AAA		3				
			AA		59				
			Α		24				
Congressor managed accounts a		BBB		13					
Separately managed accounts of may exhibit differences from	Non-IG		0						
.,	Not Rated		<u>0</u>						
				Total:	100				

	Portfolio Characteristics								
Stocks	0%	Avg. Maturity	8.71	Avg. Coupon	3.6%				
Bonds	100%	Eff. Duration	6.28	Yield to Worst	4.8%				
Cash	0%	Index Duration	6.16	Current Yield	3.7%				

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218, Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process

### 2024

### FEDERATED INVESTMENT COUNSELING

**Government Credit without MAPs** 

Location: Pittsburgh, PA Manager(s): Denis Doherty

Firm Assets: \$771.4 Billion (as of 3/31/24) \$185.8 Million (as of 3/31/24) Strategy Assets:

AMS Assets: RJCS: \$140.4 Million **FEDGC** 

Model Code

Trailing Returns' 2nd Qtr YTD 1 Year 3 Year 5 Year 10 Year Mgr. Gross 0.11% -0.61% 2 57% -2.39% 1.17% 2.46% -0.52% -1.87% -0.01% -4.85% -1.38% -0.12% Mgr. Net Avg. Fund 0.47% 0.21% 4.03% -2.15% 0.71% 2.12% 2.74% -3.11% -0.07% 1.51% Benchmark 0.05% -0.68%

_									
	Trailing Standard Deviation								
ſ			3 Year	5 Year	10 Year				
l	Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	6.91	6.74	5.31				
l	loss of capital.	Avg. Fund	7.06	6.13	4.83				
l		Benchmark	7.32	6.67	5.37				

Calendar Returns							
<u>2023</u> <u>2022</u> <u>2021</u> <u>2020</u> <u>2019</u> <u>201</u>							
Mgr. Gross	5.63%	-11.56%	-1.65%	12.51%	11.33%	-0.04%	
Mgr. Net	2.98%	-13.81%	-4.13%	9.70%	8.55%	-2.56%	
Avg. Fund	6.56%	-12.46%	-0.53%	8.57%	9.32%	0.45%	
Benchmark	5.72%	-13.58%	-1.75%	8.93%	9.71%	-0.42%	

Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>	
5 Year	1.23	1.00	0.96	-0.15	0.91	
10 Year	0.94	0.97	0.95	0.18	0.83	

Federated's teams collaborate to select individual securities in Treasuries, agencies, mortgage, and credit sectors and seek to maximize income generation within a conservative

RJCS Composite Start: 4/1/2015 50% - 100% Annual Turnover: 35 - 55 Ava. # Holdings:

Status (Account Min.): Recommended (\$200,000) Benchmark: Bloomberg Gov/Credit Avg. Fund Group: Mstar Int. Bond

	1				
SEC	SECTORS			RATION	
Buckets	Portfolio (%)	Index (%)	Buckets	Poi	rtfolio (%)
Treasury	48	60	099		0
U.S. Corporate	45	38	1 - 2.99		16
Other (Taxable Muni)	0	1	3 - 4.99		37
Agency (Non-MBS)	0	1	5 - 6.99		22
Emerging Markets	0	0	7 - 9.99		10
Agency (MBS)	<u>7</u>	<u>0</u>	+ 10		<u>15</u>
				Total:	100
Tota	l: 100	100	QL	JALITY	
			Buckets	Poi	rtfolio (%)
			AAA		3
			AA		58
			Α		28
0			BBB		11
	Separately managed accounts containing fixed income securites may exhibit differences from the model composite portfolio.				0
,			Not Rated		<u>0</u>
				Total:	100

	Portfolio Characteristics						
Stocks	0%	Avg. Maturity	8.79	Avg. Coupon	3.6%		
Bonds	100%	Eff. Duration	6.27	Yield to Worst	4.8%		
Cash	0%	Index Duration	6.16	Current Yield	3.8%		

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking pro

AMS Assets:

### FEDERATED INVESTMENT COUNSELING

Intermediate Government Credit with MAPs

Location: Pittsburgh, PA

Manager(s): Denis Doherty

\$771.4 Billion (as of 3/31/24) Firm Assets: Strategy Assets: \$124.4 Million (as of 3/31/24) RJCS: \$17.5 Million

Model Code: **FEDIMGC** 

Trailing Returns' YTD

Mgr. Gross 0.57% 4.34% -0.58% 1.44% 2.20% -0.02% -0.71% 1.72% -3.09% -1.12% -0.37% Mgr. Net Avg. Fund 0.47% -2.15% 0.71% 0.21% 4.03% 2.12% Benchmark 0.64% 4.19% -1.18% 1.54% 0.49% 0.71%

Trailing	Standard Dev	riation		
		3 Year	5 Year	10 Year
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	4.70	4.22	3.42
loss of capital.	Avg. Fund	7.06	6.13	4.83
·	Benchmark	4.87	4.25	3.44

Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	5.46%	-7.07%	-0.93%	7.65%	8.12%	0.72%
Mgr. Net	2.81%	-9.42%	-3.43%	4.95%	5.41%	-1.82%
Avg. Fund	6.56%	-12.46%	-0.53%	8.57%	9.32%	0.45%
Benchmark	5.24%	-8.24%	-1.44%	6.43%	6.80%	0.88%

	Modern Por	tfolio Theo	ory Stats		
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>
5 Year	0.72	1.00	0.98	-0.17	1.34
10 Year	0.65	0.98	0.96	0.20	0.92

Federated's internal teams combine government and corporate bonds with a 25%-50%holding of an internally managed no fee, no load commingled fund (MAPs) of mortgage, corporate and other less liquid bonds.

RJCS Composite Start: 10/1/2015 Annual Turnover: 50% - 100%

35 - 55, 90 - 400 per MAP Avg. # Holdings:

Status (Account Min.): Recommended (\$200,000) Benchmark: Bloomberg Intermediate Gov/Credit

Avg. Fund Group: Mstar Int. Bond

	Portfolio Allocation						
SE	DU	RATION					
Buckets	Portfolio (%)	Index (%)	Buckets	Por	tfolio (%)		
Treasury	60	63	099		2		
U.S. Corporate	40	35	1 - 2.99		37		
Emerging Markets	0	0	3 - 4.99		43		
Agency (Non-MBS)	0	1	5 - 6.99		13		
Other	<u>0</u>	<u>1</u>	7 - 9.99		5		
			+ 10		<u>1</u>		
Total	100	100		Total:	100		
			QI	JALITY			
			Buckets	Por	tfolio (%)		
			AAA		3		
			AA		61		
			Α		23		
Concretely managed account							
Separately managed accounts containing fixed income securites may exhibit differences from the model composite portfolio.			Non-IG		0		
.,	may exhibit differences from the moder composite portrollo.				<u>0</u>		
				Total:	100		

	Portfolio Characteristics					
Stocks	0%	Avg. Maturity	4.38	Avg. Coupon	3.3%	
Bonds	100%	Eff. Duration	3.77	Yield to Worst	4.8%	
Cash	0%	Index Duration	3.76	Current Yield	3.4%	

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process

### 2024

### **GW&K INVESTMENT MANAGEMENT, LLC**

**High Quality Municipal National** 

Boston, MA Location:

John Fox, Martin Tourigny, Kara South Manager(s):

Firm Assets: \$51.9 Billion (as of 3/31/24) \$26.2 Billion (as of 3/31/24) Strategy Assets: AMS Assets: RJCS: \$416.6 Million

Model Code **GWKMUNI** 

Trailing Retu					s*		
		2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
	Mgr. Gross	-0.79%	-1.43%	2.17%	-0.94%	0.87%	2.20%
	Mgr. Net	-1.43%	-2.69%	-0.40%	-3.44%	-1.68%	-0.37%
	Avg. Fund	0.50%	0.86%	4.65%	0.13%	1.99%	2.87%
	Benchmark	-0.85%	-1.33%	2.06%	-0.81%	0.93%	2.00%

	Trailing	Standard Dev	/iation		
ı			3 Year	5 Year	10 Year
	Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	7.46	5.93	4.80
	loss of capital.	Avg. Fund	6.51	5.33	4.22
ı		Benchmark	6.36	5.20	4.19

Calendar Returns						
<u>2023</u> <u>2022</u> <u>2021</u> <u>2020</u> <u>2019</u> <u>201</u>						
Mgr. Gross	5.49%	-6.77%	0.33%	5.33%	7.68%	1.11%
Mgr. Net	2.84%	-9.14%	-2.20%	2.68%	4.98%	-1.44%
Avg. Fund	6.64%	-7.38%	2.60%	5.40%	7.84%	1.72%
Benchmark	4.99%	-5.97%	0.36%	5.11%	6.74%	1.66%

GW&K constructs an account of high-quality bonds with a typical average maturity of 6 to 10 years overall; buying opportunistically across the whole municipal interest rate curve and maintaining fairly low trading turnover.

RJCS Composite Start: 7/1/2007 Annual Turnover: 20% - 30% Avg. # Holdings: 25 - 30

Recommended (\$250,000) Status (Account Min.): Benchmark: Bloomberg 7-Year Muni Bond Index Avg. Fund Group: Morningstar Intermediate National Municipal

Portfolio Allocation							
SECT	ORS		DU	RATION			
Buckets	Portfolio (%)	Index (%)	Buckets	Poi	rtfolio (%)		
Revenue Bonds	68	69	099		0		
General Obligations	31	31	1 - 2.99		9		
Cash	1	0	3 - 4.99		22		
Escrowed/Pre-Refnd.	0	0	5 - 6.99		33		
Other	<u>0</u>	<u>0</u>	7 - 9.99		33		
			+ 10		2		
				Total:	100		
Total:	100	100	QL	JALITY			
			Buckets	Poi	rtfolio (%)		
			AAA		19		
			AA		64		
			Α		18		
Separately managed accounts containing fixed income sec			BBB		0		
may exhibit differences from t			Non-IG		0		
•			Not Rated		<u>0</u>		
				Total:	100		

	Modern Por	tfolio Theo	ory Stats		
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>
5 Year	0.09	1.11	0.97	-0.22	0.08
10 Year	0.16	1.12	0.97	0.14	0.18

	Portfolio Characteristics						
Stocks	0%	Avg. Maturity	6.37	Avg. Coupon	5.0%		
Bonds	99%	Eff. Duration	5.95	Yield to Worst	3.3%		
Cash	1%	Index Duration	4 46	Current Yield	4.5%		

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process

2024

### LORD, ABBETT & CO., LLC **High Quality Intermediate Municipal National**

Lord Abbett's investment approach is based on the belief that intensive analysis of markets, bond structures, and credits will potentially lead to strong long-term performance

Jersey City, NJ Location:

Manager(s): Dan Solender, Dan Vande Velde

\$199.0 Billion (as of 3/31/24) Firm Assets: \$12.8 Billion (as of 3/31/24) Strategy Assets: AMS Assets: RJCS: \$224.6 Million

Model Code: LACHQIMN

Trailing Returns*						
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	-0.37%	-0.80%	2.55%	-1.04%	1.02%	2.26%
Mgr. Net	-1.00%	-2.06%	-0.03%	-3.53%	-1.53%	-0.32%
Avg. Fund	0.50%	0.86%	4.65%	0.13%	1.99%	2.87%
Benchmark	-0.85%	-1.33%	2.06%	-0.81%	0.93%	2.00%

Trailing	Standard Dev	/iation		
		3 Year	5 Year	10 Year
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	7.16	5.77	4.75
loss of capital.	Avg. Fund	6.51	5.33	4.22
	Benchmark	6.36	5.20	4.19

Calendar Returns							
<u>2023</u> <u>2022</u> <u>2021</u> <u>2020</u> <u>2019</u> <u>2018</u>							
Mgr. Gross	5.39%	-7.71%	1.08%	5.69%	7.96%	1.16%	
Mgr. Net	2.74%	-10.05%	-1.46%	3.04%	5.26%	-1.38%	
Avg. Fund	6.64%	-7.38%	2.60%	5.40%	7.84%	1.72%	
Benchmark	4.99%	-5.97%	0.36%	5.11%	6.74%	1.66%	

Modern Portfolio Theory Stats						
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>	
5 Year	0.19	1.07	0.95	-0.20	0.14	
10 Year	0.23	1.10	0.96	0.16	0.23	

1/1/2013 RJCS Composite Start: Annual Turnover: 15% - 35% Avg. # Holdings: 10 - 15

Status (Account Min.): Recommended (\$250,000) Benchmark: Bloomberg 7-Year Muni Bond Index Avg. Fund Group: Morningstar Intermediate National Municipal

	Portfolio Allocation						
SECT	ORS		DURATION				
Buckets	Portfolio (%)	Index (%)	Buckets	Po	rtfolio (%)		
Revenue Bonds	72	69	099		10		
General Obligations	28	31	1 - 2.99		15		
Other	0	0	3 - 4.99		15		
Escrowed/Pre-Refnd.	0	0	5 - 6.99		20		
Cash	<u>0</u>	<u>0</u>	7 - 9.99		41		
			+ 10		<u>0</u>		
				Total:	100		
			QUALITY				
Total:	100	100	Buckets	Po	rtfolio (%)		
			AAA		18		
			AA		63		
			Α		19		
Separately managed accounts as							
Separately managed accounts containing fixed income securites may exhibit differences from the model composite portfolio.			Non-IG		0		
			Not Rated		<u>0</u>		
				Total:	100		

		Portfolio Char	acteristic	s	
Stocks	0%	Avg. Maturity	9.38	Avg. Coupon	4.8%
Bonds	100%	Eff. Duration	5.38	Yield to Worst	3.4%
Cash	0%	Index Duration	4.46	Current Yield	4.5%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

LORD, ABBETT & CO., LLC 2024

**High Quality Municipal National** 

Jersey City, NJ Location:

Manager(s): Dan Solender, Dan Vande Velde

Firm Assets: \$199.0 Billion (as of 3/31/24) \$6.1 Billion (as of 3/31/24) Strategy Assets: AMS Assets: RJCS: \$330.1 Million

Model Code: LACMUNI

Trailing Returns*							
2nd Qtr YTD 1 Year 3 Year 5 Yea							10 Year
	Mgr. Gross	0.07%	-0.56%	3.31%	-1.75%	1.00%	2.87%
	Mgr. Net	-0.57%	-1.82%	0.71%	-4.24%	-1.54%	0.28%
	Avg. Fund	0.50%	0.86%	4.65%	0.13%	1.99%	2.87%
	Benchmark	0.29%	-0.03%	4.03%	-1.15%	1.45%	3.04%

Trailing	Standard Dev	iation		
		3 Year	5 Year	10 Year
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	9.51	7.62	6.11
loss of capital.	Avg. Fund	6.51	5.33	4.22
·	Benchmark	9.83	7.79	6.09

Calendar Returns									
<u>2023</u> <u>2022</u> <u>2021</u> <u>2020</u> <u>2019</u> <u>2018</u>									
Mgr. Gross	7.41%	-11.86%	2.36%	6.21%	9.71%	0.49%			
Mgr. Net	4.71%	-14.11%	-0.22%	3.55%	6.97%	-2.04%			
Avg. Fund	6.64%	-7.38%	2.60%	5.40%	7.84%	1.72%			
Benchmark	7.78%	-11.02%	2.53%	6.19%	9.29%	1.07%			

	Modern Port	tfolio Thec	ory Stats		
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>
5 Year	-0.46	0.98	0.99	-0.15	NM
10 Year	-0.17	1.00	0.99	0.22	NM

RJCS offers access to Lord Abbett's New Jersey-based Municipal discipline, where Dan Solender leads the municipal team. With the longer maturities come more risk.

RJCS Composite Start: 4/1/2008 15% - 35% Annual Turnover: Avg. # Holdings: 10 - 15

Status (Account Min.): Recommended (\$250,000) Benchmark: Bloomberg 20-Year Muni Bond Index

Avg. Fund Group: Mstar National Municipal

Portfolio Allocation								
SECT	DUI	RATION						
Buckets	Portfolio (%)	Index (%)	Buckets	Por	tfolio (%)			
Revenue Bonds	80	0	099		0			
General Obligations	20	0	1 - 2.99		0			
Escrowed/Pre-Refnd.	0	0	3 - 4.99		2			
Cash	0	0	5 - 6.99		13			
Other	<u>0</u>	<u>0</u>	7 - 9.99		49			
			+ 10		<u>36</u>			
				Total:	100			
			QL	JALITY				
Total:	100	0	Buckets	Por	tfolio (%)			
			AAA		12			
			AA		72			
			Α		16			
Separately managed accounts of	antaining fived inco		BBB		0			
may exhibit differences from t			Non-IG		0			
•			Not Rated		<u>0</u>			
				Total:	100			

		Portfolio Cha	racteristic	es	
Stocks	0%	Avg. Maturity	21.53	Avg. Coupon	5.0%
Bonds	100%	Eff. Duration	9.05	Yield to Worst	3.8%
Cash	0%	Index Duration	7.50	Current Yield	4.6%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process

### LORD, ABBETT & CO., LLC

Taxable High Quality Intermediate

Location: Jersey City, NJ

Manager(s): Kewjin Yuoh

Firm Assets: \$199.0 Billion (as of 3/31/24) Strategy Assets: \$273.9 Million (as of 3/31/24)

AMS Assets: RJCS: \$41.0 Million

Model Code: LACFIX

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year	
Mgr. Gross	0.11%	-0.87%	1.47%	-3.41%	-0.84%	0.64%	
Mgr. Net	-0.53%	-2.13%	-1.09%	-5.85%	-3.34%	-1.89%	
Avg. Fund	0.51%	-0.15%	3.03%	-1.90%	0.32%	1.56%	
Benchmark	0.08%	-0.92%	1.95%	-3.01%	-0.70%	0.91%	

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	6.86	6.53	5.14				
loss of capital.	Avg. Fund	6.27	5.42	4.22				
	Benchmark	6.95	5.96	4.61				

Calendar Returns							
	2023	2022	2021	2020	2019	2018	
Mgr. Gross	4.41%	-12.52%	-2.80%	6.12%	6.48%	0.08%	
Mgr. Net	1.79%	-14.75%	-5.26%	3.46%	3.81%	-2.44%	
Avg. Fund	5.40%	-10.37%	-0.82%	6.52%	6.93%	1.52%	
Benchmark	4.72%	-11.98%	-1.47%	5.29%	6.53%	0.96%	

	Modern Por	tfolio The	ory Stats		
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>
5 Year	0.09	1.07	0.96	-0.46	0.07
10 Year	-0.19	1 09	0.95	-0.17	NM

The team seeks to select U.S. Treasury, Agency and Mortgage-Backed securities using a bottom-up approach, based on historic yield spread relationships, prepayment analysis and supply/demand imbalances.

RJCS Composite Start: 7/1/2009 Annual Turnover: 40% - 70% Avg. # Holdings: 10 - 25

Status (Account Min.): Recommended (\$200,000)
Benchmark: 65% BB Mortgage/35% BB Govt

Avg. Fund Group: Mstar Government

SEC	DURATION				
Buckets	Portfolio (%)	Index (%)	Buckets	Po	rtfolio (%)
Agency (MBS)	61	0	099		3
Treasury	37	0	1 - 2.99		22
Agency (Non-MBS)	0	65	3 - 4.99		29
Cash	2	0	5 - 6.99		18
ABS (Non-MBS)	0	0	7 - 9.99		13
U.S. Corporate	0	0	+ 10		<u>15</u>
Other	<u>0</u>	<u>35</u>		Total:	100
			Ql	JALITY	
Tota	I: 100	65	Buckets	Po	rtfolio (%)
			AAA		100
			AA		0
			Α		0
Separately managed accounts	annining fixed inc.	oma a a a unita a	BBB		0
may exhibit differences fro			Non-IG		0
,			Not Rated		<u>0</u>
				Total:	100

Portfolio Characteristics							
Stocks	0%	Avg. Maturity	8.62	Avg. Coupon	4.2%		
Bonds	98%	Eff. Duration	5.44	Yield to Worst	5.0%		
Cash	2%	Index Duration		Current Yield	3.8%		

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

### Q2 2024

Manager(s):

### MADISON INVESTMENT ADVISORS, INC.

**Active Intermediate Taxable** 

Location: Mequon, WI

Firm Assets: \$25.8 Billion (as of 3/31/24)
Strategy Assets: \$2.1 Billion (as of 3/31/24)
AMS Assets: RJCS: \$136.9 Million

Michael Wachter

Model Code: MADAIFI

Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year	
Mgr. Gross	0.58%	0.43%	4.26%	-0.92%	0.93%	1.62%	
Mgr. Net	-0.05%	-0.85%	1.64%	-3.42%	-1.61%	-0.93%	
Avg. Fund	0.47%	0.21%	4.03%	-2.15%	0.71%	2.12%	
Benchmark	0.64%	0.49%	4.19%	-1.18%	0.71%	1.54%	

Please remember that volatility does Mo		3 Year	5 Year	10 Year
			0 . 00.	TO TEAL
	r. Gross	4.72	4.25	3.38
not measure the risk of a permanent loss of capital.	g. Fund	7.06	6.13	4.83
Be	nchmark	4.87	4.25	3.44

Calendar Returns									
	2023	2022	2021	2020	2019	2018			
Mgr. Gross	5.46%	-7.59%	-1.56%	6.96%	6.20%	1.32%			
Mgr. Net	2.81%	-9.93%	-4.05%	4.28%	3.54%	-1.23%			
Avg. Fund	6.56%	-12.46%	-0.53%	8.57%	9.32%	0.45%			
Benchmark	5.24%	-8.24%	-1.44%	6.43%	6.80%	0.88%			

Modern Portfolio Theory Stats							
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>		
5 Year	0.21	0.99	0.99	-0.29	0.43		
10 Year	0.08	0.97	0.99	0.03	0.19		

RJCS offers Reinhart Partners' Active Intermediate Taxable strategy. The strategy seeks to invest in investment-grade fixed income securities that provide quality, stability, and predictability.

RJCS Composite Start: 4/1/2013 Annual Turnover: 15% - 35% Avg. # Holdings: 30 - 35

Status (Account Min.): Recommended (\$200,000)
Benchmark: Bloomberg Intermediate Gov/Credit
Avg. Fund Group: Mstar Avg. Intermediate Bond Fund

Portfolio Allocation							
SEC	TORS		DUI	RATION			
Buckets	Portfolio (%)	Index (%)	Buckets	Por	tfolio (%)		
Treasury	56	63	099		5		
U.S. Corporate	35	31	1 - 2.99		30		
Agency (MBS)	8	6	3 - 4.99		40		
ABS (Non-MBS)	0	0	5 - 6.99		21		
Cash	1	0	7 - 9.99		4		
Agency (Non-MBS)	0	0	+ 10		<u>0</u>		
Non-Agency MBS	<u>0</u>	<u>0</u>		Total:	100		
			QL	JALITY			
			Buckets	Por	tfolio (%)		
Total	: 100	100	AAA		10		
			AA		57		
			Α		32		
0			BBB		1		
Separately managed accounts containing fixed income securites may exhibit differences from the model composite portfolio.			Non-IG		0		
•	Not Rated		<u>0</u>				
				Total:	100		

Portfolio Characteristics							
Stocks	0%	Avg. Maturity	4.33	Avg. Coupon	2.8%		
Bonds	99%	Eff. Duration	3.79	Yield to Worst	4.8%		
Cash	1%	Index Duration	3.76	Current Yield	3.0%		

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

Location:

### **NEUBERGER BERMAN, LLC**

Tax-Exempt Limited Maturity

New York, NY Steve Leone

Manager(s): St

 Firm Assets:
 \$474.2 Billion (as of 3/31/24)

 Strategy Assets:
 \$590.3 Million (as of 3/31/24)

 AMS Assets:
 RJCS: \$155.1 Million

Model Code: LEHTELM

**Trailing Retu** YTD 1 Year 10 Year Mgr. Gross -0.28% -0.53% 2.53% 0.07% 0.99% 1.47% -0.91% -1.79% -0.05% -2.45% -1.55% -1.09% Mgr. Net Avg. Fund 0.50% 0.86% 1.99% 2.87% 4.65% 0.13% 2.26% -0.60% 0.83% Benchmark -0.42% -0.79% 1.56%

Trailing Standard Deviation									
		3 Year	5 Year	10 Year					
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	4.26	3.41	2.68					
loss of capital.	Avg. Fund	6.51	5.33	4.22					
	Benchmark	5.35	4.43	3.47					

Calendar Returns									
	2023	2022	2021	2020	2019	2018			
Mgr. Gross	4.36%	-3.55%	0.18%	3.29%	4.67%	1.38%			
Mgr. Net	1.74%	-5.99%	-2.34%	0.70%	2.05%	-1.17%			
Avg. Fund	6.64%	-7.38%	2.60%	5.40%	7.84%	1.72%			
Benchmark	4.31%	-5.26%	0.34%	4.29%	5.45%	1.68%			

	Modern Por	tfolio The	ory Stats		
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<b>Sharpe</b>	<u>IR</u>
5 Year	-0.19	0.75	0.97	-0.34	NM
10 Year	-0.09	0.75	0.97	-0.02	NM

RJCS has access to Neuberger's municipal fixed income investment team, who for RJCS runs a national portfolio seeking income that is exempt from federal income tax, and also a state specific (depending on state) tax-advantaged discipline for clients.

RJCS Composite Start: 7/1/2003 Annual Turnover: 20% - 40% Avg. # Holdings: 9 - 18

Status (Account Min.): Recommended (\$250,000)
Benchmark: Bloomberg 5-yr. Municipal
Avg. Fund Group: Intermediate National Municipal

	Portfolio	Allocatio	n		
SECT	SECTORS				
Buckets	Portfolio (%)	Index (%)	Buckets	Po	rtfolio (%)
Revenue Bonds	57	67	099		16
General Obligations	39	32	1 - 2.99		25
Escrowed/Pre-Refnd.	2	1	3 - 4.99		23
Cash	1	0	5 - 6.99		19
Other	<u>0</u>	0	7 - 9.99		16
		_	+ 10		0
				Total:	100
			QI	JALITY	
Total:	100	100	Buckets	Po	rtfolio (%)
			AAA		23
			AA		58
			Α		19
0	BBB		1		
Separately managed accounts of may exhibit differences from	Non-IG		0		
			Not Rated		<u>0</u>
				Total:	100

Portfolio Characteristics							
Stocks	0%	Avg. Maturity	5.34	Avg. Coupon	4.8%		
Bonds	99%	Eff. Duration	3.90	Yield to Worst	3.4%		
Cash	1%	Index Duration	3.52	Current Yield	4.6%		

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

### Q2 2024

### **NUVEEN ASSET MANAGEMENT, LLC**

**High Quality Municipal National** 

Location: Chicago, IL

Manager(s): Martin Doyle

Firm Assets: \$921.0 Billion (as of 3/31/24)
Strategy Assets: \$20.6 Billion (as of 3/31/24)

AMS Assets: RJCS: \$1.1 Billion
Model Code: NAMMUNI

Traili a Returns 2nd Qtr YTD 1 Year 3 Year 5 Year 10 Year Mgr. Gross -0.19% -0.60% 2 90% -1.00% 0.98% 2 25% -0.83% -1.86% 0.32% -3.50% -1.56% -0.32% Mgr. Net Avg. Fund 0.50% 0.86% 4.65% 0.13% 1.99% 2.87% -1.33% -0.81% 0.93% Benchmark -0.85% 2.06% 2.00%

Trailing Standard Deviation									
		3 Year	5 Year	10 Year					
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	7.24	5.78	4.64					
loss of capital.	Avg. Fund	6.51	5.33	4.22					
	Benchmark	6.36	5.20	4.19					

Calendar Returns								
	2023	2022	2021	2020	2019	2018		
Mgr. Gross	5.55%	-7.95%	0.79%	5.57%	7.63%	1.23%		
Mgr. Net	2.90%	-10.28%	-1.75%	2.92%	4.94%	-1.32%		
Avg. Fund	6.64%	-7.38%	2.60%	5.40%	7.84%	1.72%		
Benchmark	4.99%	-5.97%	0.36%	5.11%	6.74%	1.66%		

Modern Portfolio Theory Stats								
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>			
5 Year	0.15	1.06	0.94	-0.20	0.10			
10 Year	0.23	1.07	0.95	0.16	0.22			

RJCS has access to Nuveen's municipal managed account team, who for RJCS runs an intermediate maturity national portfolio seeking income that is exempt from federal income tax. State-preference portfolios can be constructed for certain states also.

RJCS Composite Start: 7/1/2003 Annual Turnover: 15% - 40% Avg. # Holdings: 8 - 15

Status (Account Min.): Recommended (\$250,000)

Benchmark: Bloomberg 7-yr. Muni Bond Index

Avg. Fund Group: Morningstar Intermediate National Municipal

Portfolio Allocation									
SECT	ORS		DURATION						
Buckets	Portfolio (%)	Index (%)	Buckets	Por	tfolio (%)				
Revenue Bonds	62	69	099		6				
General Obligations	35	31	1 - 2.99		12				
Cash	2	0	3 - 4.99		20				
Escrowed/Pre-Refnd.	2	0	5 - 6.99		36				
Other	<u>0</u>	<u>0</u>	7 - 9.99		24				
			+ 10		<u>2</u>				
				Total:	100				
			QL	JALITY					
Total:	100	100	Buckets	Por	tfolio (%)				
			AAA		28				
			AA		64				
			Α		8				
0		BBB		0					
Separately managed accounts or may exhibit differences from t		Non-IG		0					
•			Not Rated		<u>0</u>				
				Total:	100				

Portfolio Characteristics									
Stocks	0%	Avg. Maturity	10.36	Avg. Coupon	4.6%				
Bonds	98%	Eff. Duration	5.81	Yield to Worst	3.3%				
Cash	2%	Index Duration	4.46	Current Yield	4.3%				

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

### 2024

### PARAMETRIC PORTFOLIO ASSOCIATES

**TABS Managed Municipals Long** 

New York, NY Location:

Manager(s): Jim Evans, Lauren Kashmanian

\$515.4 Billion (as of 3/31/24) Firm Assets: \$2.2 Billion (as of 3/31/24) Strategy Assets: AMS Assets: RJCS: \$180.9 Million

Model Code: **EVMTMM** 

	Trailing Returns*									
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year				
Mgr. Gross	0.11%	-0.30%	3.76%	-1.28%	1.22%	3.14%				
Mgr. Net	-0.53%	-1.56%	1.15%	-3.77%	-1.33%	0.55%				
Avg. Fund	0.50%	0.86%	4.65%	0.13%	1.99%	2.87%				
Benchmark	0.29%	-0.03%	4.03%	-1.15%	1.45%	3.04%				

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	9.43	7.48	6.01				
	Avg. Fund	6.51	5.33	4.22				
· ·	Benchmark	9.83	7.79	6.09				

	Calendar Returns									
	2023	2022	2021	2020	2019	2018				
Mgr. Gross	6.98%	-10.45%	1.65%	6.47%	9.77%	1.26%				
Mgr. Net	4.30%	-12.73%	-0.91%	3.80%	7.03%	-1.29%				
Avg. Fund	6.64%	-7.38%	2.60%	5.40%	7.84%	1.72%				
Benchmark	7.78%	-11.02%	2.53%	6.19%	9.29%	1.07%				

Modern Portfolio Theory Stats										
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>					
5 Year	-0.27	0.95	0.99	-0.13	NM					
10 Year	0.13	0.98	0.98	0.27	0.17					

Parametric's (prev. Eaton Vance) TABS Managed Municipals team constructs an account of high-quality tax-free bonds, holding mostly longer maturities. State-preference portfolios can be constructed for certain states also. Longer durations have more interest rate risk. A Short and Intermediate version is available for this strateov. RJCS Composite Start: 4/1/2008

Annual Turnover 20% - 30% Avg. # Holdings: 15 - 20

Status (Account Min.): Recommended (\$250,000) Benchmark: Bloomberg 20-Year Muni Bond Index Avg. Fund Group: Morningstar National Municipal

Portfolio Allocation									
SECT	SECTORS								
Buckets	Portfolio (%)	Index (%)	(%) Buckets Port		rtfolio (%)				
General Obligations	62	28	099		2				
Revenue Bonds	36	70	1 - 2.99		1				
Cash	2	0	3 - 4.99		6				
Other	1	2	5 - 6.99		42				
Escrowed/Pre-Refnd.	<u>0</u>	<u>0</u>	7 - 9.99		40				
			+ 10		<u>9</u>				
				Total:	100				
Total:	100	100	QU	JALITY					
			Buckets	Poi	rtfolio (%)				
			AAA		23				
			AA		73				
			Α		4				
0	BBB		0						
Separately managed accounts of may exhibit differences from	Non-IG		0						
,			Not Rated		0				
				Total:	100				

	Portfolio Characteristics									
Stocks	0%	Avg. Maturity	18.96	Avg. Coupon	4.8%					
Bonds	98%	Eff. Duration	7.05	Yield to Worst	3.7%					
Cash	2%	Index Duration	7.50	Current Yield	4.4%					

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process

Q2 2024

### SAGE ADVISORY SERVICES

**Core Municipal Fixed Income** 

Location: Austin, TX

Bob Smith, Jeff Timlin Manager(s):

\$25.2 Billion (as of 3/31/24) Firm Assets: \$177.7 Million (as of 3/31/24) Strategy Assets:

AMS Assets: RJCS: \$51.0 Million

Model Code: SAGCMFI

Trailing Returns*									
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year			
Mgr. Gross	0.33%	0.21%	3.91%	-0.72%	1.29%	2.53%			
Mgr. Net	-0.30%	-1.06%	1.30%	-3.22%	-1.26%	-0.04%			
Avg. Fund	0.50%	0.86%	4.65%	0.13%	1.99%	2.87%			
Benchmark	-0.85%	-1.33%	2.06%	-0.81%	0.93%	2.00%			

	Trailing Standard Deviation									
Ī			3 Year	5 Year	10 Year					
l	Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	7.24	5.74	4.59					
l		Avg. Fund	6.51	5.33	4.22					
ı		Benchmark	6.36	5.20	4.19					

Calendar Returns									
	2023	2022	2021	2020	2019	2018			
Mgr. Gross	6.21%	-8.29%	1.49%	5.27%	7.57%	1.16%			
Mgr. Net	3.54%	-10.62%	-1.06%	2.63%	4.87%	-1.38%			
Avg. Fund	6.64%	-7.38%	2.60%	5.40%	7.84%	1.72%			
Benchmark	4.99%	-5.97%	0.36%	5.11%	6.74%	1.66%			

Modern Portfolio Theory Stats									
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>				
5 Year	0.43	1.04	0.93	-0.15	0.28				
10 Year	0.53	1.04	0.92	0.22	0.40				

RJCS offers Sage Advisory Services' Core Municipal Fixed Income strategy. The strategy attempts to minimize downside risk in any environment and maintain consistent quarterly after-tax total returns over an intermediate to long-term time horizon.

RJCS Composite Start: 4/1/2013 Annual Turnover: 10% - 20% Avg. # Holdings: 20 - 25

Status (Account Min.): Recommended (\$250,000) Benchmark: Bloomberg 7-yr. Muni Bond Index

Avg. Fund Group: Morningstar Intermediate National Municipal

Portfolio Allocation								
SECT	SECTORS							
<u>Buckets</u>	Portfolio (%)	Index (%)	<u>Buckets</u>	Por	tfolio (%)			
Revenue Bonds	69	69	099		5			
General Obligations	25	31	1 - 2.99		23			
Other	4	0	3 - 4.99		21			
Cash	2	0	5 - 6.99		10			
Escrowed/Pre-Refnd.	<u>0</u>	<u>0</u>	7 - 9.99		19			
			+ 10		22			
				Total:	100			
Total:	100	100	QUALITY					
			Buckets	Por	tfolio (%)			
			AAA		6			
			AA		43			
			Α		47			
Separately managed accounts c	BBB		4					
may exhibit differences from	Non-IG		0					
	Not Rated		<u>0</u>					
				Total:	100			

	Portfolio Characteristics								
Stocks	0%	Avg. Maturity	6.78	Avg. Coupon	5.0%				
Bonds	98%	Eff. Duration	6.17	Yield to Worst	3.7%				
Cash	2%	Index Duration	4.46	Current Yield	4.7%				

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process

### SAGE ADVISORY SERVICES

### **ETF Core Plus Fixed Income**

Location: Austin, TX
Manager(s): Tom Urano

Firm Assets: \$25.2 Billion (as of 3/31/24)
Strategy Assets: \$202.5 Million (as of 3/31/24)

AMS Assets: RJCS: \$3.5 Million PS UMA: \$32.3 Million

Model Code: SASSCPL

Model Delivery: Yes

Trailing Returns*								
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year		
Mgr. Gross	0.02%	-0.89%	2.49%	-2.93%	0.07%	1.31%		
Mgr. Net	-0.61%	-2.15%	-0.09%	-5.39%	-2.45%	-1.24%		
Avg. Fund	0.47%	0.21%	4.03%	-2.15%	0.71%	2.12%		
Benchmark	0.07%	-0.71%	2.63%	-3.02%	-0.23%	1.35%		

Trailing Standard Deviation									
		3 Year	5 Year	10 Year					
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	7.76	7.27	5.54					
	Avg. Fund	7.06	6.13	4.83					
·	Benchmark	7.25	6.31	5.01					

	Calendar Returns									
	2023	2022	2021	2020	2019	2018				
Mgr. Gross	6.44%	-13.44%	-1.15%	8.40%	9.29%	-0.90%				
Mgr. Net	3.77%	-15.65%	-3.65%	5.69%	6.55%	-3.40%				
Avg. Fund	6.56%	-12.46%	-0.53%	8.57%	9.32%	0.45%				
Benchmark	5.53%	-13.01%	-1.54%	7.51%	8.72%	0.01%				

Modern Portfolio Theory Stats								
<u>Alpha Beta R<sup>2</sup> Sharpe IR</u>								
5 Year	0.47	1.05	0.80	-0.29	0.14			
10 Year	-0.01	1.01	0.81	-0.04	NM			

The investment team utilizes a multidiscipline top-down approach looking at macroeconomic data, fundamentals, relative valuations and technical analysis by using straight forward, market segment oriented ETFs.

 RJCS Composite Start:
 4/1/2012

 Annual Turnover:
 40% - 70%

 Avg. # Holdings:
 5 - 10 ETFs

Status (Account Min.): Recommended (\$25,000)
Benchmark: Bloomberg U.S. Aggregate
Avg. Fund Group: Mstar Int. Bond

	Portfolio Allocatio						
SECT	SECTORS				DURATION		
Buckets	Portfolio (%)	Index (%)	Buckets	Buckets Po			
US Corporates	23	25	099		3		
Agency (MBS)	47	27	1 - 2.99		17		
Treasury	17	43	3 - 4.99		0		
Other (Preferred/EM)	6	0	5 - 6.99		56		
US High Yield/Bank Loan	5	0	7 - 9.99		8		
Agency (Non-MBS)	0	5	+ 10		<u>15</u>		
Cash	2	0		Total:	100		
Total	<u>100</u>	<u>100</u>	QUALITY				
			Buckets	Po	rtfolio (%)		
			AAA		3		
			AA		64		
			Α		11		
Congretely managed accounts a	Separately managed accounts containing fixed income securites						
may exhibit differences from t	Non-IG		8				
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Tray exhibit differences from the model composite portroito.				<u>0</u>		
				Total:	100		

	Portfolio Characteristics								
Stocks	0%	Avg. Maturity	9.57	Avg. Coupon	3.7%				
Bonds	98%	Eff. Duration	6.72	Yield to Worst	5.3%				
Cash	2%	Index Duration	6.10	Current Yield	5.3%				

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

### Q2 2024

### SAGE ADVISORY SERVICES

Intermediate Municipal Fixed Income

Location: Austin, TX

Manager(s): Jeff Timlin

Firm Assets: \$25.2 Billion (as of 3/31/24)
Strategy Assets: \$1.6 Billion (as of 3/31/24)
AMS Assets: RJCS: \$37.0 Million
Model Code: SAGIMFI

	Trailing Returns*									
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year				
Mgr. Gross	-0.50%	-0.75%	2.24%	-0.56%	0.85%	1.66%				
Mgr. Net	-1.13%	-2.01%	-0.33%	-3.07%	-1.69%	-0.90%				
Avg. Fund	0.50%	0.86%	4.65%	0.13%	1.99%	2.87%				
Benchmark	-0.42%	-0.79%	2.26%	-0.60%	0.83%	1.56%				

Trailing Standard Deviation									
		3 Year	5 Year	10 Year					
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	5.36	4.33	3.46					
loss of capital.	Avg. Fund	6.51	5.33	4.22					
	Benchmark	5.35	4.43	3.47					

	Calendar Returns									
ı	<u>2023 2022 2021 2020 2019 2018</u>									
	Mgr. Gross	4.36%	-5.05%	0.06%	4.30%	5.97%	1.19%			
	Mgr. Net	1.74%	-7.45%	-2.47%	1.68%	3.31%	-1.36%			
	Avg. Fund	6.64%	-7.38%	2.60%	5.40%	7.84%	1.72%			
1	Renchmark	4 31%	-5 26%	0.34%	4 29%	5.45%	1 68%			

Modern Portfolio Theory Stats								
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	Sharpe	<u>IR</u>			
5 Year	-0.04	0.95	0.97	-0.30	NM			
10 Year	0.10	0.97	0.96	0.04	0.14			

RJCS offers Sage Advisory Services' Intermediate Municipal Fixed Income strategy. The strategy attempts to minimize downside risk in any environment and maintain consistent quarterly after-tax total returns over an intermediate investment horizon.

 RJCS Composite Start:
 4/1/2013

 Annual Turnover:
 25% - 30%

 Avg. # Holdings:
 20 - 25

Status (Account Min.): Recommended (\$250,000)
Benchmark: Bloomberg 5-yr. Municipal
Avg. Fund Group: Intermediate National Municipal

	Portfolio	Allocation	1		
SECT	DUI	RATION			
Buckets	Portfolio (%)	Index (%)	Buckets	Por	tfolio (%)
Revenue Bonds	65	67	099		12
General Obligations	32	32	1 - 2.99		28
Cash	3	0	3 - 4.99		32
Escrowed/Pre-Refnd.	0	1	5 - 6.99		12
Other	<u>O</u>	<u>0</u>	7 - 9.99		16
			+ 10		<u>0</u>
				Total:	100
Total:	100	100	QL	JALITY	
			Buckets	Por	tfolio (%)
			AAA		11
			AA		33
			Α		56
Constable managed assessment	BBB		0		
Separately managed accounts containing fixed income securites may exhibit differences from the model composite portfolio.			Non-IG		0
			Not Rated		<u>0</u>
				Total:	100

Portfolio Characteristics						
Stocks	0%	Avg. Maturity	4.50	Avg. Coupon	5.0%	
Bonds	97%	Eff. Duration	3.91	Yield to Worst	3.5%	
Cash	3%	Index Duration	3.52	Current Yield	4.7%	

"While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

### SAGE ADVISORY SERVICES

Intermediate Taxable Fixed Income

Location: Austin, TX

Manager(s): Bob Smith, Tom Urano

Firm Assets: \$25.2 Billion (as of 3/31/24)
Strategy Assets: \$4.9 Billion (as of 3/31/24)

AMS Assets: RJCS: \$55.4 Million

Model Code SAGITFI

Trailing Returns*					
2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
0.59%	0.51%	3.95%	-1.01%	1.20%	1.81%
-0.05%	-0.76%	1.34%	-3.50%	-1.35%	-0.75%
0.47%	0.21%	4.03%	-2.15%	0.71%	2.12%
0.64%	0.49%	4.19%	-1.18%	0.71%	1.54%
	0.59% -0.05% 0.47%	2nd Qtr         YTD           0.59%         0.51%           -0.05%         -0.76%           0.47%         0.21%	2nd Qtr         YTD         1 Year           0.59%         0.51%         3.95%           -0.05%         -0.76%         1.34%           0.47%         0.21%         4.03%	2nd Qtr         YTD         1 Year         3 Year           0.59%         0.51%         3.95%         -1.01%           -0.05%         -0.76%         1.34%         -3.50%           0.47%         0.21%         4.03%         -2.15%	2nd Qtr         YTD         1 Year         3 Year         5 Year           0.59%         0.51%         3.95%         -1.01%         1.20%           -0.05%         -0.76%         1.34%         -3.50%         -1.35%           0.47%         0.21%         4.03%         -2.15%         0.71%

Trailing	Standard Dev	/iation		
		3 Year	5 Year	<u>10 Year</u>
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	4.94	4.53	3.57
loss of capital.	Avg. Fund	7.06	6.13	4.83
·	Benchmark	4.87	4.25	3.44

	Calendar Returns					
	2023	2022	2021	2020	2019	2018
Mgr. Gross	5.30%	-8.04%	-0.90%	7.78%	7.57%	0.42%
Mgr. Net	2.66%	-10.37%	-3.40%	5.08%	4.87%	-2.11%
Avg. Fund	6.56%	-12.46%	-0.53%	8.57%	9.32%	0.45%
Benchmark	5.24%	-8.24%	-1.44%	6.43%	6.80%	0.88%

Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>	
5 Year	0.56	1.04	0.91	-0.21	0.40	
10 Year	0.27	1.01	0.91	0.08	0.26	

RJCS offers Sage Advisory Services' Intermediate Taxable Fixed Income strategy. The strategy attempts to minimize downside risk in any environment and maintain consistent quarterly total returns over an intermediate investment horizon.

RJCS Composite Start: 1/1/2015 Annual Turnover: 35% - 40% Avg. # Holdings: 20 - 50

Status (Account Min.): Recommended (\$200,000)
Benchmark: Bloomberg Intermediate Gov/Credit

Avg. Fund Group: Mstar Int. Bond

	Portfolio Allocation						
SECTORS				DURATION			
Buckets		Portfolio (%)	Index (%)	Buckets	Poi	rtfolio (%)	
Treasury		45	63	099		2	
U.S. Corporates		38	30	1 - 2.99		42	
MBS		15	0	3 - 4.99		31	
ABS		0	7	5 - 6.99		22	
Cash		<u>2</u>	<u>0</u>	7 - 9.99		3	
				+ 10		<u>0</u>	
					Total:	100	
				QUALITY			
	Total:	100	100	Buckets	Poi	rtfolio (%)	
				AAA		2	
				AA		61	
				Α		18	
Canarataly managed as	BBB		19				
Separately managed as may exhibit different			Non-IG		0		
.,				Not Rated		<u>0</u>	
					Total:	100	

Portfolio Characteristics					
Stocks	0%	Avg. Maturity	4.98	Avg. Coupon	3.9%
Bonds	98%	Eff. Duration	3.92	Yield to Worst	5.0%
Cash	2%	Index Duration	3.76	Current Yield	4.1%

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

### Q2

### WESTERN ASSET MANAGEMENT, INC.

**Current Market Muni** 

Location: New York, NY

Manager(s): Barbara Ferguson

 Firm Assets:
 \$385.4 Billion (as of 3/31/24)

 Strategy Assets:
 \$1.3 Billion (as of 3/31/24)

 AMS Assets:
 RJCS: \$93.5 Million

Model Code: WESCMM

	Trailing Returns*							
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year		
Mgr. Gross	-0.33%	-0.73%	2.27%	-0.17%	0.92%	1.50%		
Mgr. Net	-0.97%	-1.99%	-0.30%	-2.69%	-1.62%	-1.06%		
Avg. Fund	0.50%	0.86%	4.65%	0.13%	1.99%	2.87%		
Benchmark	-0.42%	-0.79%	2.26%	-0.60%	0.83%	1.56%		

Trailing	Standard Dev	riation		
		3 Year	5 Year	10 Year
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	5.01	3.98	3.13
loss of capital.	Avg. Fund	6.51	5.33	4.22
	Benchmark	5.35	4.43	3.47

Calendar Returns						
	2023	2022	2021	2020	2019	2018
Mgr. Gross	4.31%	-3.94%	0.14%	3.58%	4.71%	1.32%
Mgr. Net	1.69%	-6.37%	-2.39%	0.97%	2.08%	-1.23%
Avg. Fund	6.64%	-7.38%	2.60%	5.40%	7.84%	1.72%
Benchmark	4 31%	-5 26%	0.34%	4 29%	5 45%	1 68%

Modern Portfolio Theory Stats						
	Alpha	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>	
5 Year	-0.09	0.87	0.96	-0.31	NM	
10 Year	-0.06	0.88	0.96	0.00	NM	

Western's investment team runs a national portfolio for RJCS clients seeking income that is exempt from federal income tax. Western purchases high quality general obligation and revenue bonds for RJCS clients.

 RJCS Composite Start:
 4/1/2010

 Annual Turnover:
 20% - 30%

 Avg. # Holdings:
 5 - 15

Status (Account Min.): Recommended (\$250,000)
Benchmark: Bloomberg 5-yr. Municipal

Avg. Fund Group: Morningstar Intermediate National Municipal

Portfolio Allocation												
SECT	rors		DU	RATION	ı							
Buckets	Portfolio (%)	Index (%)	Buckets	<u>P</u>	ortfolio (%)							
Revenue Bonds	67	67	099		0							
General Obligations	33	32	1 - 2.99		34							
Escrowed/Pre-Refnd.	0	1	3 - 4.99		16							
Cash	0	0	5 - 6.99		38							
Other	<u>0</u>	<u>0</u>	7 - 9.99		8							
			+ 10		<u>4</u>							
				Total:	100							
			QUALITY									
Total:	100	100	Buckets	P	ortfolio (%)							
			AAA		14							
			AA		59							
			Α		27							
Separately managed accounts of	antaining fived inco	mo cocuritos	BBB		0							
may exhibit differences from			Non-IG		0							
,			Not Rated		<u>0</u>							
				Total:	100							

	Portfolio Characteristics									
Stocks	0%	Avg. Maturity	5.53	Avg. Coupon	4.6%					
Bonds	100%	Eff. Duration	4.80	Yield to Worst	3.4%					
Cash	0%	Index Duration	3.52	Current Yield	4.4%					

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

Location:

### WESTERN ASSET MANAGEMENT, INC.

Government/Corporate Fixed Income

New York, NY

Manager(s): Stephen Sibley

 Firm Assets:
 \$385.4 Billion (as of 3/31/24)

 Strategy Assets:
 \$399.8 Million (as of 3/31/24)

 AMS Assets:
 RJCS: \$91.4 Million

Model Code: WESGOVCOR

	Trailing Returns*												
2nd Qtr YTD 1 Year 3 Year 5 Year 10 Year													
Mgr. Gross	0.61%	0.39%	3.87%	-0.99%	0.69%	1.54%							
Mgr. Net	-0.03%	-0.89%	1.26%	-3.49%	-1.85%	-1.02%							
Avg. Fund	0.47%	0.21%	4.03%	-2.15%	0.71%	2.12%							
Benchmark	0.64%	0.49%	4.19%	-1.18%	0.71%	1.54%							

Trailing Standard Deviation										
		3 Year	5 Year	10 Year						
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	4.71	4.13	3.35						
loss of capital.	Avg. Fund	7.06	6.13	4.83						
	Benchmark	4.87	4.25	3.44						

Calendar Returns											
	2023	2022	2021	2020	2019	2018					
Mgr. Gross	5.30%	-7.70%	-1.48%	5.91%	6.75%	0.72%					
Mgr. Net	2.66%	-10.04%	-3.97%	3.25%	4.08%	-1.82%					
Avg. Fund	6.56%	-12.46%	-0.53%	8.57%	9.32%	0.45%					
Benchmark	5.24%	-8.24%	-1.44%	6.43%	6.80%	0.88%					

Modern Portfolio Theory Stats										
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>					
5 Year	-0.07	0.96	0.97	-0.35	NM					
10 Year	-0.01	0.97	0.98	0.01	NM					

Western's experienced New York-based team leverages their deep Western Asset resource in Pasadena, CA; while implementing their conservative, intermediate maturity discipline of owning high quality bonds.

RJCS Composite Start: 10/1/1995 Annual Turnover: 20% - 70% Avg. # Holdings: 30 - 40

Status (Account Min.): Recommended (\$200,000)

Benchmark: Bloomberg Intermediate Gov/Credit

Avg. Fund Group: Mstar Avg. Intermediate Bond Fund

	Portfolio Allocation												
SECT	ORS		DURATION										
Buckets	Portfolio (%)	Index (%)	Buckets	Po	rtfolio (%)								
Treasury	61	63	099		3								
U.S. Corporate	39	30	1 - 2.99		44								
Agency (Non-MBS)	0	2	3 - 4.99		25								
Cash	0	0	5 - 6.99		23								
Agency (MBS)	0	0	7 - 9.99		5								
Other (Taxable Muni)	0	5	+ 10		<u>0</u>								
Non-Agency MBS	<u>0</u>	<u>0</u>		100									
			QL	JALITY									
			Buckets	Po	rtfolio (%)								
Total:	100	100	AAA		62								
			AA		10								
			Α		20								
0			BBB		9								
Separately managed accounts of may exhibit differences from			Non-IG		0								
			Not Rated		<u>0</u>								
				Total:	100								

	Portfolio Characteristics									
Stocks	0%	Avg. Maturity	4.12	Avg. Coupon	2.7%					
Bonds	100%	Eff. Duration	3.69	Yield to Worst	4.8%					
Cash	0%	Index Duration	3.76	Current Yield	2.9%					

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

# RJCS AGGRESSIVENESS RANKINGS ETF Allocation Managers

Style over Long-term	ETF Allocation	ETF Allocation	ETF Allocation	ETF Allocation	ETF Allocation	ETF Allocation	ETF Allocation	ETF Allocation	ETF Allocation	ETF Allocation	ETF Allocation	ETF Allocation	ETF Allocation	ETF Allocation	ETF Allocation	ETF Allocation	ETF Allocation	ETF Allocation	ETF Allocation	ETF Allocation	ETF Allocation	ETF Allocation
Benchmark	MSCI ACWI	MSCI ACWI	S&P 500	MSCI ACWI	80% S&P 500 / 20% EAFE	80% MSCI ACWI / 20% BB Agg	MSCI ACWI	80% MSCI ACWI (net) / 20% BB Agg	64% S&P 500 / 16% EAFE / 20% BB Agg	70% MSCI ACWI (net) / 30% BB Agg	65% MSCI ACWI / 35% BBGC	65% MSCI ACWI / 35% BB Agg	60% MSCI ACWI / 40% BB Agg	35% MSCI ACWI / 65% BBGC	48% S&P 500 / 12% EAFE / 40% BB Agg	50% S&P 500 / 50% BB Agg	50% MSCI ACWI / 50% BB Agg	32% S&P 500 / 8% EAFE / 60% BB Agg	30% S&P 500 / 70% BB Agg	40% MSCI ACWI / 60% BB Agg	20% MSCI ACWI / 80% BB Agg	16% S&P 500 / 4% EAFE / 80% BB Agg
%dac)	2%	5%	1%	2%	2%	3%	4%	2%	3%	3%	2%	2%	%9	2%	3%	2%	2%	3%	2%	%2	2%	3%
ion	1%	12%	%0	%0	%0	10%	1%	1%	1%	1%	%0	1%	%6	%0	1%	1%	1%	2%	1%	%2	1%	3%
Allocation	1%	16%	1%	1%	1%	30%	4%	11%	23%	20%	37%	37%	20%	%99	42%	41%	20%	%09	29%	62%	73%	%62
%400F%		%02	%86	%26	%26	21%	91%	%98	73%	%92	61%	%09	35%	32%	54%	%95	47%	35%	38%	24%	24%	15%
Yield	2.1%	1.7%	1.5%	2.0%	2.6%	1.6%	3.0%	2.8%	2.9%	3.2%	7.6%	3.6%	1.5%	3.1%	3.2%	3.0%	3.8%	3.5%	3.5%	1.5%	4.2%	3.8%
30/2024. Foreign	29%	17%	%	34%	37%	%6	36%	792	78%	22%	21%	17%	. 5%	11%	21%	%9	12%	14%	1%	. 5%	2%	%9
ata as of 06/3 10-yr Downside	39.5	89.7	92.1	89.3	104.2	93.4	94.0	105.9	108.3	104.0	95.1	6.66	84.7	A/N	111.7	108.7	101.7	118.4	102.3	2.99	97.0	118.7
entration of Portfolio. Managers may shift slightly quarter to quarter. Data as of 06/30/2024 5-yr 10-yr 10-yr 5-yr Beta 5-yr 8td. 5-yr Alpha 5-yr IR Sharpe Upside Downside Foreign		70.7	95.7	105.7	71.6	78.7	76.9	116.4	80.1	116.5	104.6	88.5	70.9	<b>∀</b> Ž	86.1	93.1	91.2	96.3	97.4	63.5	87.2	103.8
tly quarter to question for the series of th		0.4	0.7 9	0.5 10	0.4 7	0.4 7	0.3 7	75	0.3 8	0.4	0.4 16	0.3 8	0.4 7	0.2	rņ.	0.4 8	0.2 9	0.2 9	0.3	0.3 6	-0.1	0.0
ft slightly q 5- IR Sha								0							0							
rs may shift s pha 5-yr IR	4 0.3	A N	0.1	9.0	NM	0.0	MN ~	1 0.7	E E	7.0 6	1 0.2	N N	3 0.2	Z Z	NN 8	A N	N 8	A N	9.0	1 0.3	N S	NZ S
io. Managers n td. 5-yr Alpha	4.0	-0.0	9 0.5	3 1.5	-3.5	0.0	5 -1.7	1.1	3 -2.9	0.0	7 0.4	- -	0.3	0.1	7	4.0-4	4 -0.8	4.1-	9.0	4.0	-0.5	-0.3
of Portfolio.		5 15.1	1 17.9	8	7 19.1	3 12.1	3 17.5	3 16.9	2 16.8	1 15.0	7 13.7	0 12.7	0.8 0.	9.6	7 14.1	9 11.4	9 10.4	3 11.5	3 8.5	5.3	4 6.9	9.3
ncentration of erf. 5-yr Beta	0.97	0.76	0.91	% 0.92	76:0 %	0.73	0.88	1.03	1.02	1.01	76.0 %	0.90	09:0 9	0.99	1.07	0.99	0.89	1.13	0.98	6 0.50	0.84	1.19
igs and Conc 2008 Perf	N/A	N/A	N/A	-33.9%	-35.3%	N/A	N/A	N/A	N/A	N/A	-24.2%	Z/A	0.3%	N/A	N/A	N/A	N/A	N/A	N/A	3.8%	N/A	Α/Z
tor Weightin 5-yr Net Perf.**		2.8%	11.6%	%0.6	6.3%	4.5%	5.3%	7.2%	4.9%	5.8%	4.6%	2.8%	2.6%	1.1%	3.2%	4.3%	1.6%	1.4%	2.3%	1.1%	-1.0%	-0.3%
nd Yield, Sect 5-yr Gross Perf.**	11.0%	8.6%	14.5%	11.8%	9.1%	7.2%	8.1%	10.0%	7.7%	8.6%	7.4%	2.5%	5.2%	3.8%	2.9%	7.0%	4.3%	4.1%	4.9%	3.8%	1.6%	2.3%
5-yr 5 Future Gr	Kate 12.0%	11.0%	10.9%	10.9%	10.1%	11.3%	11.0%	12.2%	10.1%	11.6%	10.9%	11.1%	2.0%	10.9%	10.1%	11.5%	10.9%	10.1%	11.8%	2.0%	8.9%	10.1%
inancial Ratios FY 2 Est F <sub>L</sub> P/E	24.3	20.9	22.5	22.5	18.4	22.4	21.2	24.3	18.4	24.3	22.5	21.4	22.4	22.5	18.4	25.5	21.1	18.4	1 7.72	21.9	18.5	18.4
Volatility, Fina # of FY Holdings		5	9	10	15	15	15	35	52	40	15	20	15	15	25	30	50	25	25	15	15	25
istorical Vo Ho												rate			ø	owth	ş	6	vative	*e*		ative
Rankings based on Historical Volatility, Financial Ratios, Dividend Yield, Sector Weightings and Conc.  5-yr  Manager # of FY 2 Est Future Gr 5-yr Gross 5-yr Net 2008 Perf.  Holdings PIE Future Gr Perf.** Perf.**	RiverFront Global Growth	Cougar Growth*	WestEnd US Sector	WestEnd Global	Sage ETF All Cap Eq Plus	Cougar Moderate Growth*	Stringer ETF Growth	RiverFront Global Allocation	Sage ETF Growth	RiverFront Equity Income	WestEnd Global Balanced	Stringer ETF Moderate Growth	Cougar Conservative Growth*	WestEnd Global Conservative	Sage ETF Moderate Growth	RiverFront Mod Growth & Inc	Stringer ETF Conservative Growth	Sage ETF Moderate	RiverFront Conservative Income Builder	Cougar Conservative*	Stringer ETF Income	Sage ETF Conservative

Performance represents the RJCS gross of any fees composite. W - Manager is currently on the RJCS WatchList

Past performance does not guarantee future results. All investments are subject to risk and you may incur a profit or a loss. Asset allocation and diversification do not ensure a profit or protect against a loss. Indices are not available for direct investment. Any investor who attempts to mimic the performance of an index would incur fees and expenses which would reduce returns.

NR - Manager is not recommender C - Manager is currently closed to new investors

Please see net performance beginning on Page 207. \*\*Please see RJCS performance disclosures beginning on Page 218.

Manager statistics are drawn from FactSet. \*Eagle Asset Management (RJIM)
Cougar Global Investments is an affiliate of RJIM and wholly owned by Raymond James International Canada.

### COUGAR GLOBAL INVESTMENTS

Conservative

Location:

(an affiliate of Raymond James Investment Management) Annual Turnover:

Irina Dorogan, Amy Stecuik, Jason Richey Manager(s):

Firm Assets: \$1.4 Billion (as of 3/31/24) Strategy Assets: \$274.8 Million (as of 3/31/24)

AMS Assets: RJCS: \$6.4 Million CGICGIII

Model Code

Model Delivery Yes

	neder Benvery.												
Trailing Returns*													
2nd Qtr YTD 1 Year 3 Year 5 Year													
Mgr. Gross	0.86%	3.28%	7.81%	2.40%	3.81%	3.65%							
Mgr. Net	0.21%	1.95%	5.06%	-0.23%	1.15%	0.99%							
Avg. Fund	0.89%	3.71%	8.76%	0.84%	4.90%	5.03%							
Benchmark	1.19%	3.99%	9.14%	0.45%	4.31%	4.36%							

Trailing 5	Standard Dev	iation		
		3 Year	5 Year	10 Year
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	6.03	5.32	5.09
loss of capital.	Avg. Fund	10.05	10.08	7.88
·	Benchmark	10.39	10.15	7.89

ı	Calendar Returns											
I		2023	2022	2021	2020	2019	2018					
	Mgr. Gross	7.71%	-5.74%	4.42%	7.10%	11.52%	-2.53%					
	Mgr. Net	4.96%	-8.17%	1.75%	4.36%	8.68%	-5.04%					
١	Avg. Fund	11.63%	-13.50%	7.08%	12.61%	16.27%	-3.07%					
	Benchmark	12.03%	-14.95%	6.19%	11.73%	15.83%	-3.63%					

Modern Portfolio Theory Stats											
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>						
5 Year	0.44	0.50	0.94	0.31	0.33						
10 Year	0.42	0.58	0.82	0.42	0.20						

Cougar constructs globally diversified portfolios with an approach of to moving into asset classes that they find most appropriate to avoid market downturns while achieving growth in current economic conditions.

RJCS Composite Start: 10/1/2015 100% - 200% Avg. # Holdings: 3 - 10

Status (Account Min.): Recommended (\$25,000) 40% MSCI ACWI / 60% BB Agg Benchmark:

Avg. Fund Group: 40% Mstar Global Blend / 60% Mstar Intm. Bond

Top 5 Holdings									
Symbol	Description	% Holding							
SHY	iShares 1-3 Year Treasury Bond ETF	18.4%							
AGG	iShares Core U.S. Aggregate Bond ETF	17.2%							
TFLO	iShares Treasury Floating Rate Bond ETF	14.1%							
STIP	iShares 0-5 Year TIPS Bond ETF	9.1%							
IAU	iShares Gold Trust	6.9%							
	% Weight in Top Five Holdings 65.7%								

	Portfolio Allocation											
Current Weight (Typical Range)												
Equity Market Cap Asset Allocation Fixed Income Sectors												
Large-cap	11	(0-50)	Equity	24	(10-60)	Government	53	(0-50)				
Mid-cap	6	(0-30)	Bonds	62	(20-90)	Municipals	0	(0-10)				
Small-cap	7	(0-30)	Alts / Other	7	(0-10)	Corporate	4	(0-25)				
Equity Ge	ogra	phy	Cash / Equiv.	Z	(0-30)	Securitized	5	(0-50)				
U.S.	22	(0-60)	TOTAL:	100								
Non-U.S. Dev.	2	(0-40)										
Emerging	0	(0-10)										

Portfolio Characteristics - Equity Only										
Yield	1.5%	P/B	4.5	ROE	16.3%					
Trailing P/E	30.1	P/S	3.2	LT Gr. Rate	2.0%					
Forward P/E	21.9	P/CF	18.6	Debt-to-Cap	36.4%					

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process

### 02 2024

### **COUGAR GLOBAL INVESTMENTS**

**Conservative Growth** 

Location: Toronto, Canada

(an affiliate of Raymond James Investment Management)

Manager(s): Irina Dorogan, Amy Steciuk, Jason Richey

\$1.4 Billion (as of 3/31/24) Firm Assets: Strategy Assets: \$702.4 Million (as of 3/31/24)

AMS Assets: RJCS: \$34.3 Million PS UMA: \$8.2 Million

Model Code: **CGICGICG** 

Model Delivery: Yes

	Trailing Returns*										
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year					
Mgr. Gross	1.00%	4.39%	9.54%	2.94%	5.25%	4.64%					
Mgr. Net	0.35%	3.05%	6.74%	0.30%	2.56%	1.96%					
Avg. Fund	1.11%	5.48%	11.15%	2.29%	6.87%	6.39%					
Benchmark	1.75%	6.39%	12.49%	2.15%	6.52%	5.78%					

Trailing Standard Deviation											
		3 Year	5 Year	10 Year							
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	7.74	7.99	8.19							
loss of capital.	Avg. Fund	11.80	12.89	10.18							
·	Benchmark	12.27	13.16	10.36							

	Calendar Returns										
	2023	2022	2021	2020	2019	2018					
Mgr. Gross	9.16%	-7.08%	7.35%	9.72%	14.68%	-6.02%					
Mgr. Net	6.37%	-9.48%	4.61%	6.92%	11.76%	-8.45%					
Avg. Fund	14.21%	-14.11%	11.01%	14.02%	19.81%	-4.91%					
Benchmark	15.37%	-16.02%	10.20%	13.49%	19.41%	-5.52%					

	Modern Portfolio Theory Stats										
Alpha Beta R <sup>2</sup> Sharpe IR											
5 Year	0.29	0.60	0.97	0.39	0.19						
10 Year	0.03	0.72	0.82	0.38	0.01						

Cougar constructs globally diversified portfolios with an approach of to moving into asset classes that they find most appropriate to avoid market downturns while achieving growth in current economic conditions.

RJCS Composite Start: 7/1/2015 Annual Turnover: 100% - 200% Avg. # Holdings: 5 - 10

Status (Account Min.): Recommended (\$25,000) 60% MSCI ACWI / 40% BB Agg Benchmark

Avg. Fund Group: 60% Mstar Global Blend / 40% Mstar Intm. Bond

	Top 5 Holdings										
Symbol	Description	% Holding									
SHY	iShares 1-3 Year Treasury Bond ETF	14.2%									
AGG	iShares Core U.S. Aggregate Bond ETF	14.2%									
TFLO	iShares Treasury Floating Rate Bond ETF	13.9%									
IVV	iShares Core S&P 500 ETF	12.2%									
IAU	iShares Gold Trust	9.2%									
	% Weight in Top Five Holdings	63.7%									

	Portfolio Allocation											
Current Weight (Typical Range)												
Equity Ma	rket	Cap	Asset Al	locati	ion	Fixed Inco	me Se	ectors				
Large-cap	18	(0-60)	Equity	35	(25-100)	Government	43	(0-35)				
Mid-cap	7	(0-60)	Bonds	50	(0-70)	Municipals	0	(0-10)				
Small-cap	10	(0-60)	Alts / Other	9	(0-20)	Corporate	3	(0-35)				
Equity Ge	ogra	phy	Cash / Equiv.	6	(0-20)	Securitized	4	(0-50)				
U.S.	33	(10-80)	TOTAL:	100								
Non-U.S. Dev.	2	(0-30)										
Emerging	0	(0-10)										

	Portfolio Characteristics - Equity Only											
Yield												
Trailing P/E	30.5	P/S	3.4	LT Gr. Rate	2.0%							
Forward P/E												

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process

### COUGAR GLOBAL INVESTMENTS

**Moderate Growth** 

Location:

(an affiliate of Raymond James Investment Management) Annual Turnover:

PS UMA: \$0.4 Million

Irina Dorogan, Amy Steciuk, Jason Richey

Manager(s): Firm Assets: \$1.4 Billion (as of 3/31/24)

Strategy Assets: \$398.6 Million (as of 3/31/24) RJCS: \$15.2 Million

AMS Assets: Model Code: CGICGIMG

Model Delivery:

the desired surface of the surface o										
Trailing Returns*										
2nd Qtr YTD 1 Year 3 Year 5 Year 10 Year										
Mgr. Gross	1.18%	5.84%	12.17%	3.56%	7.21%	5.98%				
Mgr. Net	0.53%	4.48%	9.32%	0.91%	4.46%	3.27%				
Avg. Fund	1.32%	7.24%	13.57%	3.72%	8.75%	7.69%				
Benchmark	2.31%	8.83%	15.90%	3.81%	8.67%	7.14%				

Trailing Standard Deviation									
		3 Year	5 Year	10 Year					
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	10.93	12.10	11.54					
loss of capital.	Avg. Fund	13.64	15.90	12.65					
· ·	Benchmark	14.25	16.37	13.03					

Calendar Returns										
<u>2023</u> <u>2022</u> <u>2021</u> <u>2020</u> <u>2019</u> <u>2018</u>										
Mgr. Gross	12.11%	-10.21%	11.66%	12.63%	21.76%	-9.18%				
Mgr. Net	9.25%	-12.54%	8.82%	9.76%	18.69%	-11.54%				
Avg. Fund	16.83%	-14.77%	15.03%	14.98%	23.40%	-6.79%				
Benchmark	18.76%	-17.16%	14.32%	15.01%	23.00%	-7.45%				

Modern Portfolio Theory Stats									
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>				
5 Year	0.03	0.73	0.98	0.42	0.02				
10 Year	-0.25	0.84	0.89	0.39	NM				

Cougar constructs globally diversified portfolios with an approach of to moving into asset classes that they find most appropriate to avoid market downturns while achieving growth in current economic conditions

Year Started in RJCS: 10/1/2015 100% - 200% Avg. # Holdings: 5 - 10

Status (Account Min.): Recommended (\$25,000) 80% MSCI ACWI / 20% BB Agg Benchmark:

Avg. Fund Group: 80% Mstar Global Blend / 20% Mstar Intm. Bond

Top 5 Holdings								
Symbol	<u>Description</u>	% Holding						
IVV	iShares Core S&P 500 ETF	20.8%						
IAU	iShares Gold Trust	10.2%						
IJR	iShares Core S&P Small Cap ETF	9.5%						
SHY	iShares 1-3 Year Treasury Bond ETF	8.7%						
AGG	iShares Core U.S. Aggregate Bond ETF	7.8%						
	% Weight in Top Five Holdings	57.0%						

	Portfolio Allocation											
	Current Weight (Typical Range)											
Equity Ma	Equity Market Cap			locat	<u>ion</u>	Fixed Income Sectors						
Large-cap	32	(0-80)	Equity	57	(30-100)	Government	26	(0-20)				
Mid-cap	10	(0-50)	Bonds	30	(0-60)	Municipals	0	(0-10)				
Small-cap	15	(0-40)	Alts / Other	10	(0-20)	Corporate	2	(0-20)				
Equity Ge	ogra	phy	Cash / Equiv.	3	(0-15)	Securitized	2	(0-30)				
U.S.	48	(15-100)	TOTAL:	100								
Non-U.S. Dev.	7	(0-40)										
Emerging	2	(0-20)										

Portfolio Characteristics - Equity Only									
Yield 1.6% P/B 4.5 ROE 16.6%									
Trailing P/E	29.2	P/S	3.3	LT Gr. Rate	11.3%				
Forward P/E	22.4	P/CF	18.7	Debt-to-Cap	35.0%				

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process

### 02 2024

Location:

### **COUGAR GLOBAL INVESTMENTS** Growth

Toronto, Canada

(an affiliate of Raymond James Investment Management) Annual Turnover: Irina Dorogan, Amy Steciuk, Jason Richey Manager(s):

\$1.4 Billion (as of 3/31/24) Firm Assets:

Strategy Assets: \$63.5 Million (as of 3/31/24)

AMS Assets: RJCS: \$4.8 Million PS UMA: \$1.2 Million Model Code **CGICGIG** 

Model Delivery Yes

Trailing Returns*									
2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year				
0.92%	6.21%	12.91%	3.04%	8.56%	6.91%				
0.26%	4.85%	10.03%	0.40%	5.78%	4.17%				
1.53%	9.02%	16.00%	5.13%	10.53%	8.90%				
2.87%	11.30%	19.38%	5.43%	10.76%	8.43%				
	0.92% 0.26% 1.53%	2nd Qtr         YTD           0.92%         6.21%           0.26%         4.85%           1.53%         9.02%	2nd Qtr         YTD         1 Year           0.92%         6.21%         12.91%           0.26%         4.85%         10.03%           1.53%         9.02%         16.00%	0.92%         6.21%         12.91%         3.04%           0.26%         4.85%         10.03%         0.40%           1.53%         9.02%         16.00%         5.13%	2nd Qtr         YTD         1 Year         3 Year         5 Year           0.92%         6.21%         12.91%         3.04%         8.56%           0.26%         4.85%         10.03%         0.40%         5.78%           1.53%         9.02%         16.00%         5.13%         10.53%				

Trailing Standard Deviation										
		3 Year	5 Year	10 Year						
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	13.13	15.09	13.44						
loss of capital.	Avg. Fund	15.53	19.00	15.20						
·	Benchmark	16.29	19.67	15.78						

Calendar Returns											
	<u>2023</u> <u>2022</u> <u>2021</u> <u>2020</u> <u>2019</u> <u>2018</u>										
Mgr. Gross	13.40%	-13.01%	13.02%	18.85%	25.18%	-9.25%					
Mgr. Net	10.52%	-15.28%	10.15%	15.83%	22.02%	-11.60%					
Avg. Fund	19.47%	-15.48%	19.12%	15.44%	27.03%	-8.72%					
Benchmark	22.20%	-18.36%	18.54%	16.25%	26.60%	-9.42%					

Modern Portfolio Theory Stats									
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>				
5 Year	-0.43	0.76	0.97	0.42	NM				
10 Voor	-0.37	0.83	0.02	0.40	NIM				

Cougar constructs globally diversified portfolios with an approach of to moving into asset classes that they find most appropriate to avoid market downturns while achieving growth in current economic conditions

RJCS Composite Start: 10/1/2015 100% - 200% Avg. # Holdings: 5 - 10

Status (Account Min.): Recommended (\$25,000)

Benchmark: MSCI ACWI Avg. Fund Group: Mstar Global Blend

Top 5 Holdings								
Symbol	<u>Description</u>	% Holding						
IVV	iShares Core S&P 500 ETF	18.4%						
IAU	iShares Gold Trust	12.3%						
IEFA	iShares Core MSCI EAFE ETF	11.9%						
IJR	iShares Core S&P Small Cap ETF	10.4%						
IJH	iShares Core S&P Mid-Cap ETF	<u>9.1%</u>						
	% Weight in Top Five Holdings	62.3%						

	Portfolio Allocation											
Current Weight (Typical Range)												
Equity Market Cap			Asset Al	locat	ion	Fixed Income Sectors						
Large-cap	38	(0-90)	Equity	70	(40-100)	Government	13	(0-25)				
Mid-cap	14	(0-60)	Bonds	16	(0-50)	Municipals	0	(0-5)				
Small-cap	18	(0-60)	Alts / Other	12	(0-20)	Corporate	1	(0-15)				
Equity Ge	ogra	phy	Cash / Equiv.	2	(0-10)	Securitized	2	(0-25)				
U.S.	53	(20-100)	TOTAL:	100								
Non-U.S. Dev.	14	(10-50)										
Emerging	3	(0-30)										

	Portfolio Characteristics - Equity Only										
Yield	1.7%	P/B	4.1	ROE	15.9%						
Trailing P/E	28.4	P/S	3.0	LT Gr. Rate	11.0%						
Forward P/E	20.9	P/CF	17.8	Debt-to-Cap	34.2%						

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process

### RIVERFRONT INVESTMENT GROUP, LLC

**Conservative Income Builder** 

Location: Richmond, VA

Manager(s): Adam Grossman, Kevin Nicholson, Tim Anderson

Firm Assets: \$10.0 Billion (as of 3/31/24)
Strategy Assets: \$231.3 Million (as of 3/31/24)

AMS Assets: RJCS: \$33.9 Million PS UMA: \$2.0 Million

Model Code: RIGRIGCIB

Model Delivery: Yes

Trailing Returns*										
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year				
Mgr. Gross	2.03%	5.24%	9.89%	1.56%	4.94%	4.65%				
Mgr. Net	1.37%	3.89%	7.08%	-1.04%	2.26%	1.97%				
Avg. Fund	0.79%	2.83%	7.57%	0.10%	3.88%	4.33%				
Benchmark	1.33%	3.92%	8.89%	0.92%	4.41%	4.90%				

Trailing Standard Deviation									
		3 Year	5 Year	10 Year					
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	9.23	8.52	6.85					
loss of capital.	Avg. Fund	9.22	8.80	6.84					
·	Benchmark	9.58	8.71	6.72					

Calendar Returns										
	<u>2023 2022 2021 2020 2019 2018</u>									
Mgr. Gross	10.94%	-13.78%	8.17%	11.43%	14.78%	-2.73%				
Mgr. Net	8.12%	-16.03%	5.40%	8.59%	11.87%	-5.24%				
Avg. Fund	10.35%	-13.22%	5.15%	11.75%	14.51%	-2.17%				
Benchmark	11.48%	-14.29%	6.88%	11.35%	15.37%	-1.06%				

Modern Portfolio Theory Stats								
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>			
5 Year	0.56	0.98	0.99	0.33	0.80			
10 Year	-0.19	0.99	0.94	0.46	NM			

RiverFront seeks to combine value with momentum, making its largest allocations when its evaluation of value and momentum are aligned. From there, the team constructs asset allocation portfolios using a combination of stocks, bonds, preferreds, ETFs and CEFs.

 RJCS Composite Start:
 4/1/2012

 Annual Turnover:
 35% - 60%

 Avg. # Holdings:
 30 - 50

Status (Account Min.): Recommended (\$70,000 or \$50,000 for ETF version)

Benchmark: 30% S&P 500 / 70% BB Agg

Avg. Fund Group: 30% Morningstar Global Blend / 70% Mstar Int. Bond

Top 5 Holdings								
Symbol	Description	% Holding						
SCHI	Schwab 5-10 Year Corporate Bond ETF	12.6%						
BND	Vanguard Total Bond Market ETF	10.1%						
VCSH	Vanguard Short-Term Corporate Bond ETF	9.9%						
VCIT	Vanguard Intermediate Corporate Bond ETF	8.3%						
SPAB	SPDR Portfolio Aggregate Bond ETF	<u>7.9%</u>						
	% Weight in Top Five Holdings 48.9%							

	Portfolio Allocation										
Current Weight (Typical Range)											
Equity Ma	rket	Сар	Asset Al	locati	<u>on</u>	Fixed Inco	me Se	ectors			
Large-cap	31	(10-60)	Equity	38	(25-60)	Government	19	(0-60)			
Mid-cap	7	(0-40)	Bonds	59	(40-80)	Municipals	0	(0-5)			
Small-cap	0	(0-25)	Alts / Other	1	(0-5)	Corporate	35	(5-75)			
Equity Ge	ogra	phy	Cash / Equiv.	2	(0-10)	Securitized	5	(0-5)			
U.S.	37	(10-50)	TOTAL:	100							
Non-U.S. Dev.	1	(0-35)									
Emerging	0	(0-10)									

	Portfolio Characteristics - Equity Only										
Yield 3.5% P/B 8.5 ROE 25.8%											
Trailing P/E	32.4	P/S	6.4	LT Gr. Rate	11.8%						
Forward P/E	27.7	P/CF	21.9	Debt-to-Cap	36.0%						

"While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

### Q2 2024

Location:

### RIVERFRONT INVESTMENT GROUP, LLC Moderate Growth & Income

Richmond, VA

Manager(s): Adam Grossman, Kevin Nicholson, Tim Anderson

Firm Assets: \$10.0 Billion (as of 3/31/24) Strategy Assets: \$4.1 Billion (as of 3/31/24)

AMS Assets: RJCS: \$372.4 Million UMA: \$31.4 Million Model Code: RIGRIGMGI PS UMA: \$21.0 Million

Model Delivery: Yes

Trailing Returns*										
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year				
Mgr. Gross	2.34%	7.25%	13.04%	3.15%	7.00%	6.18%				
Mgr. Net	1.20%	5.38%	9.85%	0.35%	4.27%	3.52%				
Avg. Fund	1.00%	4.59%	9.95%	1.57%	5.90%	5.72%				
Benchmark	1.71%	6.12%	11.98%	2.85%	6.66%	6.40%				

Trailing Standard Deviation										
		3 Year	5 Year	10 Year						
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	11.19	11.40	9.31						
loss of capital.	Avg. Fund	10.91	11.45	9.00						
·	Benchmark	11.50	11.46	8.94						

	Calendar Returns										
	2023	2022	2021	2020	2019	2018					
Mgr. Gross	14.54%	-15.15%	12.39%	12.55%	18.48%	-4.80%					
Mgr. Net	12.11%	-17.59%	9.44%	10.11%	15.49%	-7.02%					
Avg. Fund	12.92%	-13.80%	9.04%	13.37%	18.03%	-3.98%					
Renchmark	14 84%	-14 80%	11 17%	12 63%	18 99%	-2 91%					

Modern Portfolio Theory Stats								
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>			
5 Year	-0.42	0.99	1.00	0.42	NM			
10 Year	-1.06	1.02	0.96	0.50	NM			

RiverFront seeks to combine value with momentum, making its largest allocations when its evaluation of value and momentum are aligned. From there, the team constructs asset allocation portfolios using a combination of stocks, bonds, preferreds, ETFs and CEFs.

 RJCS Composite Start:
 7/1/2009

 Annual Turnover:
 30% - 45%

 Avg. # Holdings:
 30 - 50

Status (Account Min.): Recommended (\$70,000 or \$50,000 for ETF version)

Benchmark: 40% S&P 500 / 10% MSCI EAFE (Net) / 50% BB US Aggreg

Avg. Fund Group: 50% Morningstar Global / 50% Mstar Int. Bond

	Top 5 Holdings									
Symbol	<u>Description</u>	% Holding								
IVV	iShares Core S&P 500 ETF	15.0%								
SPAB	SPDR Portfolio Aggregate Bond ETF	8.4%								
SCHI	Schwab 5-10 Year Corporate Bond ETF	7.9%								
BND	Vanguard Total Bond Market ETF	7.3%								
XLK	Technology Select Sector SPDR Fund	5.8%								
	% Weight in Top Five Holdings	44.2%								

	Portfolio Allocation											
Current Weight (Typical Range)												
<b>Equity Market</b>	Cap		Asset Allocati	on		Fixed Incom	e Sec	ors				
Large-cap	45	(15-65)	Equity	56	(40-70)	Government	14	(0-30)				
Mid-cap	10	(0-30)	Bonds	41	(20-60)	Municipals	0	(0-10)				
Small-cap	1	(0-30)	Alts / Other	1	(0-10)	Corporate	23	(10-60)				
Equity Geogra	phy		Cash / Equiv.	2	(0-15)	Securitized	4	(0-10)				
U.S.	50	(10-65)	TOTAL:	100								
Non-U.S. Dev.	6	(0-40)										
Emerging	0	(0-15)										

	Portfolio Characteristics - Equity Only										
Yield	3.0%	P/B	7.8	ROE	22.9%						
Trailing P/E	31.1	P/S	5.4	LT Gr. Rate	11.5%						
Forward P/E	25.5	P/CF	21.3	Debt-to-Cap	35.0%						

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

### RIVERFRONT INVESTMENT GROUP, LLC

**Dynamic Equity Income** 

Location: Richmond, VA

Manager(s): Adam Grossman, Kevin Nicholson, Tim Anderson

Firm Assets: \$10.0 Billion (as of 3/31/24) Strategy Assets: \$2.0 Billion (as of 3/31/24)

AMS Assets: RJCS: \$280.7 Million PS UMA: \$19.4 Million

Model Code: RIGRIGDEQ

Model Delivery: Yes

	Trailing Returns*										
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year					
Mgr. Gross	3.50%	9.43%	17.33%	3.60%	8.62%	7.27%					
Mgr. Net	2.84%	8.04%	14.35%	0.94%	5.85%	4.53%					
Avg. Fund	1.21%	6.36%	12.36%	3.01%	7.83%	7.05%					
Benchmark	2.03%	7.60%	14.19%	2.98%	7.60%	6.47%					

Trailing Standard Deviation										
		3 Year	5 Year	10 Year						
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	13.68	14.99	12.34						
loss of capital.	Avg. Fund	12.71	14.38	11.40						
	Benchmark	13.25	14.75	11.68						

Calendar Returns										
	2023	2022	2021	2020	2019	<u>2018</u>				
Mgr. Gross	18.62%	-18.09%	15.14%	15.17%	21.24%	-7.67%				
Mgr. Net	15.61%	-20.23%	12.21%	12.25%	18.18%	-10.06%				
Avg. Fund	15.52%	-14.43%	13.01%	14.56%	21.60%	-5.84%				
Benchmark	17.06%	-16.59%	12.25%	14.28%	21.21%	-6.48%				

Modern Portfolio Theory Stats										
<u>Alpha Beta R<sup>2</sup> Sharpe IR</u>										
5 Year	0.94	1.01	0.99	0.43	0.67					
10 Year	0.62	1.04	0.97	0.47	0.29					

RiverFront seeks to combine value with momentum. From there, the team constructs asset allocation portfolios using a combination of stocks, bonds, preferreds, ETFs and CEFs.

 RJCS Composite Start:
 4/1/2012

 Annual Turnover:
 15% - 55%

 Avg. # Holdings:
 30 - 50

Status (Account Min.): Recommended (\$70,000 or \$50,000 for ETF version)

Benchmark: 70% MSCI ACWI (net) / 30% BB Agg Avg. Fund Group: 70% Morningstar Global / 30% Mstar Int. Bond

	Top 5 Holdings									
Symbol	<u>Description</u>	% Holding								
IGLB	iShares 10+ Year IG Corporate Bond ETF	8.4%								
QQQ	Invesco QQQ Trust Series I	8.4%								
JEPI	JPMorgan Equity Premium Income ETF	6.9%								
EFV	iShares MSCI EAFE Value ETF	5.3%								
IEFA	iShares Core MSCI EAFE ETF	5.2%								
	% Weight in Top Five Holdings	34.2%								

	Portfolio Allocation											
	Current Weight (Typical Range)											
Equity Ma	rket	Сар	Asset Al	locati	<u>on</u>	Fixed Inco	me Se	ectors				
Large-cap	61	(35-85)	Equity	76	(60-90)	Government	4	(0-20)				
Mid-cap	12	(0-50)	Bonds	20	(10-30)	Municipals	0	(0-5)				
Small-cap	3	(0-30)	Alts / Other	1	(0-20)	Corporate	15	(0-25)				
Equity Ge	ogra	phy	Cash / Equiv.	3	(0-10)	Securitized	1	(0-20)				
U.S.	53	(20-60)	TOTAL:	100								
Non-U.S. Dev.	20	(15-60)										
Emerging	3	(0-15)										

	Portfolio Characteristics - Equity Only										
Yield	3.2%	P/B	6.7	ROE	19.3%						
Trailing P/E	29.0	P/S	4.5	LT Gr. Rate	11.6%						
Forward P/E	24.3	P/CF	20.7	Debt-to-Cap	27.5%						

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

### Q2 2024

### RIVERFRONT INVESTMENT GROUP, LLC

Global Allocation

Location: Richmond, VA

Manager(s): Adam Grossman, Kevin Nicholson, Tim Anderson

Firm Assets: \$10.0 Billion (as of 3/31/24)
Strategy Assets: \$862.5 Million (as of 3/31/24)

AMS Assets: RJCS: \$116.4 Million UMA: \$77.7 Million Model Code RIGRIGGLA PS UMA: \$4.1 Million

Model Delivery: Yes

Trailing Returns"											
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year					
Mgr. Gross	4.05%	11.16%	19.61%	4.73%	9.96%	7.72%					
Mgr. Net	3.39%	9.74%	16.58%	2.05%	7.15%	4.96%					
Avg. Fund	1.32%	7.24%	13.57%	3.72%	8.75%	7.69%					
Benchmark	2.31%	8.83%	15.90%	3.81%	8.67%	7.14%					

Trailing Standard Deviation										
		3 Year	5 Year	10 Year						
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	14.80	16.90	13.93						
loss of capital.	Avg. Fund	13.64	15.90	12.65						
·	Benchmark	14.25	16.37	13.03						

	Calendar Returns										
	2023	2022	2021	2020	2019	2018					
Mgr. Gross	20.59%	-19.00%	18.44%	15.34%	23.70%	-9.06%					
Mgr. Net	17.54%	-21.12%	15.44%	12.40%	20.58%	-11.41%					
Avg. Fund	16.83%	-14.77%	15.03%	14.98%	23.40%	-6.79%					
Benchmark	18.76%	-17.16%	14.32%	15.01%	23.00%	-7.45%					

Modern Portfolio Theory Stats							
	<u>Alpha</u>	<u>Beta</u>	R <sup>2</sup>	<u>Sharpe</u>	<u>IR</u>		
5 Year	1.10	1.03	0.99	0.46	0.70		
10 Year	0.33	1.05	0.97	0.45	0.14		

RiverFront seeks to combine value with momentum, making its largest allocations when its evaluation of value and momentum are aligned. From there, the team constructs asset allocation portfolios using a combination of stocks, bonds, preferreds, ETFs and CEFs.

 RJCS Composite Start:
 10/1/2008

 Annual Turnover:
 15% - 40%

 Avg. # Holdings:
 30 - 50

Status (Account Min.): Recommended (\$70,000 or \$50,000 for ETF version)

Benchmark: 80% MSCI ACWI (net) / 20% BB Agg
Avg. Fund Group: 80% Morningstar Global / 20% Mstar Int Bond

	Top 5 Holdings								
Symbol	<u>Description</u>	% Holding							
IYW	iShares U.S. Technology ETF	11.9%							
GSLC	Goldman ActiveBeta U.S. Large Cap ETF	8.6%							
IEFA	iShares Core MSCI EAFE ETF	7.4%							
JEPI	JPMorgan Equity Premium Income ETF	6.8%							
IGLB	iShares 10+ Year IG Corporate Bond ETF	6.0%							
	% Weight in Top Five Holdings	40.8%							

	Portfolio Allocation										
	Current Weight (Typical Range)										
Equity Ma	rket	Cap	Asset Al	locat	ion	Fixed Inco	me S	ectors			
Large-cap	68	(40-85)	Equity	86	(70-100)	Government	3	(0-15)			
Mid-cap	15	(0-35)	Bonds	11	(0-25)	Municipals	0	(0-10)			
Small-cap	3	(0-35)	Alts / Other	1	(0-15)	Corporate	8	(0-15)			
Equity Ge	ogra	phy	Cash / Equiv.	2	(0-15)	Securitized	0	(0-10)			
U.S.	60	(20-80)	TOTAL:	100							
Non-U.S. Dev.	22	(10-70)									
Emerging	4	(0-20)									

	Portfolio Characteristics - Equity Only							
Yield	2.8%	P/B	6.7	ROE	19.0%			
Trailing P/E	29.0	P/S	4.5	LT Gr. Rate	12.2%			
Forward P/E	24.3	P/CF	21.0	Debt-to-Cap	27.3%			

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

### RIVERFRONT INVESTMENT GROUP, LLC

**Global Growth** 

Location: Richmond, VA

Manager(s): Adam Grossman, Kevin Nicholson, Tim Anderson

Firm Assets: \$10.0 Billion (as of 3/31/24)
Strategy Assets: \$427.0 Million (as of 3/31/24)

AMS Assets: RJCS: \$58.8 Million UMA: \$19.5 Million

Model Code: RIGRIGGLG

Model Delivery: Yes

Trailing Returns*										
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year				
Mgr. Gross	4.91%	12.81%	21.97%	5.52%	10.97%	8.11%				
Mgr. Net	4.24%	11.38%	18.89%	2.81%	8.14%	5.34%				
Avg. Fund	1.53%	9.02%	16.00%	5.13%	10.53%	8.90%				
Benchmark	2.87%	11.30%	19.38%	5.43%	10.76%	8.43%				

Trailing Standard Deviation									
		3 Year	5 Year	10 Year					
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	16.05	19.15	15.74					
loss of capital.	Avg. Fund	15.53	19.00	15.20					
	Benchmark	16.29	19.67	15.78					

Calendar Returns										
	2023	2022	2021	2020	2019	2018				
Mgr. Gross	23.05%	-19.94%	19.90%	15.92%	25.46%	-11.24%				
Mgr. Net	19.94%	-22.04%	16.86%	12.97%	22.29%	-13.55%				
Avg. Fund	19.47%	-15.48%	19.12%	15.44%	27.03%	-8.72%				
Benchmark	22.20%	-18.36%	18.54%	16.25%	26.60%	-9.42%				

I		Modern Por	tfolio Theo	ory Stats		
ſ		<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>
	5 Year	0.41	0.97	0.99	0.46	0.26
	10 Year	-0.20	0.99	0.98	0.42	NM

RiverFront seeks to combine value with momentum, making its largest allocations when its evaluation of value and momentum are aligned. From there, the team constructs asset allocation portfolios using a combination of stocks, bonds, preferreds, ETFs and CEFs.

RJCS Composite Start: 10/1/2008 Annual Turnover: 10% - 30% Avg. # Holdings: 30 - 50

Status (Account Min.): Recommended (\$70,000 or \$50,000 for ETF version)

Benchmark: MSCI ACWI
Avg. Fund Group: Morningstar Global

	Top 5 Holdings								
Symbol	Description	% Holding							
IYW	iShares U.S. Technology ETF	12.9%							
GSLC	Goldman ActiveBeta U.S. Large Cap ETF	11.6%							
IEFA	iShares Core MSCI EAFE ETF	7.9%							
EFV	iShares MSCI EAFE Value ETF	7.7%							
IYG	iShares US Financial Services ETF	4.5%							
	% Weight in Top Five Holdings	44.5%							

	Portfolio Allocation										
	Current Weight (Typical Range)										
<b>Equity Market</b>	Сар		Asset Allocati	<u>on</u>		Fixed Income	e Sect	ors			
Large-cap	76	(40-90)	Equity	96	(75-100)	Government	1	(0-10)			
Mid-cap	17	(0-30)	Bonds	1	(0-15)	Municipals	0	(0-10)			
Small-cap	3	(0-30)	Alts / Other	1	(0-10)	Corporate	0	(0-10)			
Equity Geogra	phy		Cash / Equiv.	2	(0-15)	Securitized	0	(0-10)			
U.S.	67	(20-80)	TOTAL:	100							
Non-U.S. Dev.	26	(10-70)									
Emerging	3	(0-25)									

Portfolio Characteristics - Equity Only										
Yield	2.1%	P/B	6.7	ROE	19.3%					
Trailing P/E	29.0	P/S	5.0	LT Gr. Rate	12.0%					
Forward P/E	24.3	P/CF	21.0	Debt-to-Cap	26.9%					

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

### Q2 2024

### SAGE ADVISORY SERVICES

ETF Conservative

Location: Austin, TX

Manager(s): Bob Smith, Rob Williams

Firm Assets: \$25.2 Billion (as of 3/31/24) Strategy Assets: \$62.5 Million (as of 3/31/24)

AMS Assets: RJCS: \$4.1 Million PS UMA: \$0.8 Million

Model Code: SASSCO

Model Delivery: Yes

		Traili	ng Return:	s*		
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	0.01%	0.47%	4.09%	-2.19%	2.28%	2.85%
Mgr. Net	-0.62%	-0.80%	1.48%	-4.66%	-0.30%	0.26%
Avg. Fund	0.68%	1.96%	6.39%	-0.65%	2.84%	3.61%
Benchmark	0.72%	1.99%	6.30%	-0.66%	2.54%	3.40%

	Trailing	Standard Dev	/iation		
ı			3 Year	5 Year	10 Year
ı	Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	9.02	9.29	7.01
ı	loss of capital.	Avg. Fund	8.43	7.66	5.94
ı	•	Benchmark	8.71	7.59	5.83

Calendar Returns								
	2023	2022	2021	2020	2019	2018		
Mgr. Gross	7.80%	-14.92%	4.57%	11.68%	12.89%	-2.71%		
Mgr. Net	5.09%	-17.09%	1.95%	8.89%	10.08%	-5.17%		
Avg. Fund	9.08%	-12.95%	3.24%	10.78%	12.77%	-1.29%		
Benchmark	9.19%	-13.69%	3.41%	9.72%	12.78%	-1.10%		

Modern Portfolio Theory Stats							
	<u>Alpha</u>	Beta	$R^2$	Sharpe	<u>IR</u>		
5 Year	-0.25	1.19	0.91	0.01	NM		
10 Year	-0.79	1.17	0.91	0.19	NM		

Sage's tactical ETF offerings range from 100% fixed income to 100% equity. The investment team utilizes a multidiscipline top-down approach looking at macroeconomic data, fundamentals, relative valuations and technical analysis.

 RJCS Composite Start:
 4/1/2012

 Annual Turnover:
 60% - 100%

 Avg. # Holdings:
 10 -15

Status (Account Min.): Recommended (\$25,000)

Benchmark: 16% S&P 500 / 4% MSCI EAFE / 80% BB Agg Avg. Fund Group: 20% Mstar Global / 80% Mstar Int. Bond

	Top 5 Holdings								
Symbol	Description	% Holding							
MBB	iShares MBS ETF	35.6%							
IGSB	iShares 1-5 Year IG Corporate Bond ETF	10.5%							
TLT	iShares 20+ Year Treasury Bond ETF	10.3%							
IGIB	iShares 5-10 Year IG Corporate Bond ETF	6.9%							
JMBS	Janus Henderson MBS ETF	5.2%							
	% Weight in Top Five Holdings	68.5%							

Portfolio Allocation									
	Current Weight (Typical Range)								
<b>Equity Market</b>	Cap		Asset Allocati	<u>on</u>		Fixed Income Sectors			
Large-cap	10	(5-35)	Equity	15	(10-35)	Government	16	(0-45)	
Mid-cap	4	(0-20)	Bonds	79	(50-90)	Municipals	0	(0-10)	
Small-cap	1	(0-20)	Alts / Other	3	(0-10)	Corporate	25	(0-45)	
Equity Geogra	phy		Cash / Equiv.	3	(0-25)	Securitized	38	(0-45)	
U.S.	9	(0-35)	TOTAL:	100					
Non-U.S. Dev.	5	(0-25)							
Emeraina	4	(0.40)							

	Portfolio Characteristics - Equity only								
Yield	3.8%	P/B	4.1	ROE	18.3%				
Trailing P/E	23.1	P/S	2.7	LT Gr. Rate	10.1%				
Forward P/E									

"While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

### SAGE ADVISORY SERVICES

**ETF Moderate** 

Location: Manager(s):

Austin, TX

Bob Smith, Rob Williams

Firm Assets:

\$25.2 Billion (as of 3/31/24)

Strategy Assets:

\$184.2 Million (as of 3/31/24)

AMS Assets:

RJCS: \$5.0 Million

Model Code:

SASSMO

Yes

Model Delivery:

Trailing Returns 2nd Qtr YTD 1 Year 3 Year 5 Year 10 Year Mgr. Gross -0.04% 2 26% 6 28% -1.16% 4.11% -0.69% 0.94% 3.56% -3.71% 1.44%

Benchmark

Mgr. Net

4 17% 1.50% Avg. Fund 0.89% 3.71% 8.76% 0.84% 4.90% 5.03% 1.38% 4.73% 10.06% 1.69% 5.30% 5.41%

Frailing Standard Deviation Please remember that volatility does not measure the risk of a permanent loss of capital.

3 Year 10 Year 5 Year Mgr. Gross 10.26 11.54 8.86 Avg. Fund 10.05 10.08 7.88 Benchmark 10.52 10.03 7.77

Calendar Returns 2023 2022 2021 2020 2019 2018 Mgr. Gross 9.56% -16.07% 9.22% 13.00% 16.49% -4.55% Mgr. Net 6.77% -18.25% 6.43% 10.12% 13.53% -7.01% 16.27% Avg. Fund 11.63% -13.50% 7.08% 12.61% -3.07% Benchmark 12.93% -14.47% 8 54% 11.72% 16.91% -2.29%

Modern Portfolio Theory Stats R **Alpha** Beta Sharpe IR 5 Year -1.451.13 0.94 0.17 NM 10 Year -1.60 1.12 0.95 0.30 NM

Sage's tactical ETF offerings range from 100% fixed income to 100% equity. The investment team utilizes a multidiscipline top-down approach looking at macroeconomic data, fundamentals, relative valuations and technical analysis.

RJCS Composite Start: 4/1/2012 Annual Turnover: 60% - 100% Avg. # Holdings: 10 - 15

Status (Account Min.): Recommended (\$25,000)

32% S&P 500 / 8% MSCI EAFE / 60% BB Agg Benchmark: 40% Mstar Global / 60% Mstar Int. Bond Avg. Fund Group:

Top 5 Holdings % Holding Symbol Description MBB iShares MBS ETF 27.3% IGSB iShares 1-5 Year IG Corporate Bond ETF 8.0% TLT iShares 20+ Year Treasury Bond ETF 7.7% **IGIB** iShares 5-10 Year IG Corporate Bond ETF 5.2% **IEFA** iShares Core MSCI EAFE ETF 4.7% % Weight in Top Five Holdings 53.0%

	Portfolio Allocation									
	Current Weight (Typical Range)									
<b>Equity Market</b>	Сар		Asset Allocati	<u>on</u>		Fixed Income	ixed Income Sectors			
Large-cap	23	(15-55)	Equity	35	(25-55)	Government	12	(0-35)		
Mid-cap	9	(0-30)	Bonds	60	(30-70)	Municipals	0	(0-5)		
Small-cap	3	(0-30)	Alts / Other	2	(0-25)	Corporate	18	(0-35)		
Equity Geogra	phy		Cash / Equiv.	3	(0-25)	Securitized	30	(0-35)		
U.S.	21	(10-45)	TOTAL:	100						
Non-U.S. Dev.	12	(0-30)								
Emerging	2	(0-10)								

Portfolio Characteristics - Equity Only								
Yield	3.5%	P/B	4.1	ROE	18.3%			
Trailing P/E	23.0	P/S	2.6	LT Gr. Rate	10.1%			
Forward P/E	18.4	P/CF	15.2	Debt-to-Cap	30.4%			

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process

Q2 2024

### SAGE ADVISORY SERVICES

**ETF Moderate Growth** 

Location: Austin, TX

Manager(s): Bob Smith, Rob Williams

\$25.2 Billion (as of 3/31/24) Firm Assets: Strategy Assets: \$508.3 Million (as of 3/31/24)

AMS Assets: RJCS: \$6.5 Million SASSMOG Model Code:

Model Delivery Yes

	Trailing Returns*										
2nd Qtr YTD 1 Year 3 Year 5 Year											
	Mgr. Gross	-0.14%	3.96%	8.42%	-0.22%	5.86%	5.40%				
	Mgr. Net	-0.79%	2.62%	5.65%	-2.79%	3.16%	2.71%				
	Avg. Fund	1.11%	5.48%	11.15%	2.29%	6.87%	6.39%				
	Benchmark	2.04%	7.53%	13.91%	4.02%	8.02%	7.38%				

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	11.70	14.13	11.03				
loss of capital.	Avg. Fund	11.80	12.89	10.18				
·	Benchmark	12.51	12.96	10.19				

Calendar Returns									
	2023	2022	2021	2020	2019	2018			
Mgr. Gross	11.34%	-17.27%	14.05%	13.97%	20.14%	-6.47%			
Mgr. Net	8.50%	-19.43%	11.15%	11.07%	17.10%	-8.88%			
Avg. Fund	14.21%	-14.11%	11.01%	14.02%	19.81%	-4.91%			
Benchmark	16.76%	-15.34%	13.86%	13.48%	21.08%	-3.55%			

Modern Portfolio Theory Stats									
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>				
5 Year	-2.33	1.07	0.95	0.26	NM				
10 Year	-2.17	1.06	0.95	0.35	NM				

Sage's tactical ETF offerings range from 100% fixed income to 100% equity. The investment team utilizes a multidiscipline top-down approach looking at macroeconomic data, fundamentals, relative valuations and technical analysis.

RJCS Composite Start: 4/1/2012 Annual Turnover: 60% - 120% Avg. # Holdings: 10 - 15

Status (Account Min.): Recommended (\$25,000)

Benchmark: 48% S&P 500 / 12% MSCI EAFE / 40% BB Agg 60% Mstar Global / 40% Mstar Int. Bond Avg. Fund Group:

	Top 5 Holdings							
Symbol	Description	% Holding						
MBB	iShares MBS ETF	18.9%						
IEFA	iShares Core MSCI EAFE ETF	7.4%						
QUAL	iShares MSCI USA Quality Factor ETF	7.1%						
JQUA	JPMorgan U.S. Quality Factor ETF	6.9%						
COWZ	Pacer US Cash Cows 100 ETF	<u>5.9%</u>						
	% Weight in Top Five Holdings	46.2%						

	Portfolio Allocation											
Current Weight (Typical Range)												
<b>Equity Market</b>	Cap		Asset Allocati	<u>on</u>		Fixed Incom	e Sect	ors				
Large-cap	36	(25-75)	Equity	54	(50-75)	Government	9	(0-20)				
Mid-cap	14	(0-35)	Bonds	42	(10-40)	Municipals	0	(0-5)				
Small-cap	4	(0-35)	Alts / Other	1	(0-10)	Corporate	13	(0-25)				
Equity Geogra	phy		Cash / Equiv.	3	(0-15)	Securitized	20	(0-20)				
U.S.	33	(10-70)	TOTAL:	100								
Non-U.S. Dev.	18	(5-50)										
Emerging	3	(0-20)										

	Portfolio Characteristics - Equity Only									
Yield	3.2%	P/B	4.1	ROE	18.3%					
Trailing P/E	23.0	P/S	2.6	LT Gr. Rate	10.1%					
Forward P/E 18.4 P/CF 15.2 Debt-to-Cap 30.5%										

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process

### SAGE ADVISORY SERVICES ETF Growth

Location: Austin, TX

Manager(s): Bob Smith, Rob Williams

Firm Assets: \$25.2 Billion (as of 3/31/24)
Strategy Assets: \$328.7 Million (as of 3/31/24)

AMS Assets: RJCS: \$2.7 Million PS UMA: \$0.1 Million

Model Code: SASSGRO

Model Delivery: Yes

Trailing Returns*										
2nd Qtr YTD 1 Year 3 Year 5 Year 10 Ye										
Mgr. Gross	-0.23%	5.69%	10.57%	0.79%	7.67%	6.63%				
Mgr. Net	-0.88%	4.33%	7.75%	-1.80%	4.91%	3.90%				
Avg. Fund	1.32%	7.24%	13.57%	3.72%	8.75%	7.69%				
Benchmark	2.70%	10.37%	17.86%	6.33%	10.70%	9.29%				

Trailing Standard Deviation									
		3 Year	5 Year	10 Year					
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	13.21	16.84	13.33					
loss of capital.	Avg. Fund	13.64	15.90	12.65					
	Benchmark	14.62	16.11	12.81					

Calendar Returns											
	<u>2023</u> <u>2022</u> <u>2021</u> <u>2020</u> <u>2019</u> <u>2018</u>										
Mgr. Gross	13.13%	-18.32%	19.13%	14.93%	23.77%	-8.44%					
Mgr. Net	10.25%	-20.46%	16.12%	12.00%	20.64%	-10.81%					
Avg. Fund	16.83%	-14.77%	15.03%	14.98%	23.40%	-6.79%					
Benchmark	20.68%	-16.29%	19.37%	15.01%	25.30%	-4.88%					

	Modern Por	tfolio Theo	ory Stats		
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>
5 Year	-2.91	1.02	0.95	0.33	NM
10 Year	-2.57	1.02	0.95	0.38	NM

Sage's tactical ETF offerings range from 100% fixed income to 100% equity. The investment team utilizes a multidiscipline top-down approach looking at macroeconomic data, fundamentals, relative valuations and technical analysis.

RJCS Composite Start: 4/1/2012 Annual Turnover: 60% - 120% Avg. # Holdings: 10 - 15

Status (Account Min.): Recommended (\$25,000)

 Benchmark:
 64% S&P 500 / 16% MSCI EAFE / 20% BB Agg

 Avg. Fund Group:
 80% Mstar Global / 20% Mstar Int. Bond

	Top 5 Holdings								
Symbol	<u>Description</u>	% Holding							
MBB	iShares MBS ETF	10.5%							
IEFA	iShares Core MSCI EAFE ETF	9.9%							
QUAL	iShares MSCI USA Quality Factor ETF	9.8%							
JQUA	JPMorgan U.S. Quality Factor ETF	9.4%							
COWZ	Pacer US Cash Cows 100 ETF	8.0%							
	% Weight in Top Five Holdings 47.7%								

	Portfolio Allocation											
	Current Weight (Typical Range)											
<b>Equity Market</b>	Сар		Asset Allocati	on		Fixed Incom	e Sect	ors				
Large-cap	48	(30-100)	Equity	73	(70-90)	Government	5	(0-15)				
Mid-cap	19	(0-40)	Bonds	23	(5-25)	Municipals	0	(0-5)				
Small-cap	6	(0-40)	Alts / Other	1	(0-10)	Corporate	7	(0-15)				
<b>Equity Geogra</b>	phy		Cash / Equiv.	3	(0-10)	Securitized	11	(0-15)				
U.S.	45	(20-75)	TOTAL:	100								
Non-U.S. Dev.	24	(10-55)										
Emerging	4	(0-20)										

Portfolio Characteristics - Equity Only									
Yield	2.9%	P/B	4.1	ROE	18.3%				
Trailing P/E	23.0	P/S	2.7	LT Gr. Rate	10.1%				
Forward P/E	18.4	P/CF	15.2	Debt-to-Cap	30.5%				

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

### Q2 2024

### SAGE ADVISORY SERVICES ETF All Cap Equity Plus

Location: Austin. TX

Manager(s): Bob Smith, Rob Williams

 Firm Assets:
 \$25.2 Billion (as of 3/31/24)

 Strategy Assets:
 \$384.3 Million (as of 3/31/24)

 AMS Assets:
 RJCS: \$1.6 Million
 PS UMA: N/A

Model Code: SASSAEP

Model Delivery: Yes

	Irailing Returns*										
		2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year				
	Mgr. Gross	-0.27%	7.89%	13.29%	2.04%	9.07%	7.63%				
	Mgr. Net	-0.92%	6.51%	10.41%	-0.58%	6.28%	4.88%				
	Avg. Fund	1.53%	9.02%	16.00%	5.13%	10.53%	8.90%				
L	Benchmark	3.35%	13.27%	21.89%	8.62%	13.34%	11.16%				

Trailing Standard Deviation						
			3 Year	5 Year	10 Year	
	Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	14.61	19.12	15.36	
	loss of capital.	Avg. Fund	15.53	19.00	15.20	
	· ·	Benchmark	16.80	19 34	15.52	

	Calendar Returns											
	<u>2023 2022 2021 2020 2019 2018</u>											
Mgr. Gross	15.40%	-19.20%	22.83%	14.00%	27.50%	-10.38%						
Mgr. Net	12.46%	-21.32%	19.73%	11.10%	24.29%	-12.71%						
Avg. Fund	19.47%	-15.48%	19.12%	15.44%	27.03%	-8.72%						
Benchmark	24.68%	-17.32%	25.08%	16.27%	29.56%	-6.28%						

	Modern Portfolio Theory Stats									
	<u>Alpha Beta R<sup>2</sup> Sharpe IR</u>									
5 Year	-3.54	0.97	0.95	0.36	NM					
10 Year	-2.95	0.97	0.95	0.40	NM					

Sage's tactical ETF offerings range from 100% fixed income to 100% equity. The investment team utilizes a multidiscipline top-down approach looking at macroeconomic data, fundamentals, relative valuations and technical analysis.

 RJCS Composite Start:
 4/1/2012

 Annual Turnover:
 90% - 150%

 Avg. # Holdings:
 5 - 10

Status (Account Min.): Recommended (\$25,000)
Benchmark: 80% S&P 500 / 20% MSCI EAFE

Avg. Fund Group: Morningstar Global

	Top 5 Holdings									
Symbol	Description	% Holding								
IEFA	iShares Core MSCI EAFE ETF	13.1%								
QUAL	iShares MSCI USA Quality Factor ETF	13.1%								
JQUA	JPMorgan U.S. Quality Factor ETF	12.6%								
COWZ	Pacer US Cash Cows 100 ETF	10.7%								
DSTL	Distillate US Fundamental Stability & Value ETF	10.0%								
	% Weight in Top Five Holdings	59.5%								

	B (C P AB C)											
Portfolio Allocation												
	Current Weight (Typical Range)											
Equity Ma	ırket	Cap	Asset Al	locati	on	Fixed Inco	me Se	ectors				
Large-cap	63	(40-100)	Equity	97	(90-100)	Government	1	(0-5)				
Mid-cap	26	(0-50)	Bonds	1	(0-5)	Municipals	0	(0-5)				
Small-cap	8	(0-50)	Alts / Other	0	(0-5)	Corporate	0	(0-5)				
Equity Ge	ogra	aphy	Cash / Equiv.	2	(0-10)	Securitized	0	(0-5)				
U.S.	60	(30-90)	TOTAL:	100								
Non-U.S. Dev.	32	(0-60)										
Emerging	5	(0-25)										

	Portfolio Characteristics - Equity Only										
Yield	Yield 2.6% P/B 4.1 ROE 18.5%										
Trailing P/E	23.1	P/S	2.7	LT Gr. Rate	10.1%						
Forward P/E	18.4	P/CF	15.2	Debt-to-Cap	30.5%						

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

### STRINGER ASSET MANAGEMENT, LLC

**Conservative Growth** 

Location: Memphis, TN

Manager(s): Gary Stringer, Kim Escue, Chad Keller

Firm Assets: \$666.7 Million (as of 3/31/24) Strategy Assets: \$122.2 Million (as of 3/31/24)

AMS Assets: RJCS: \$38.5 Million PS UMA: \$4.7 Million

Model Code: STGSTGCG

Model Delivery: Yes

	Trailing Returns*									
	2nd Qtr YTD 1 Year 3 Year 5 Year 10 Year									
Mgr. Gross	0.79%	5.68%	8.79%	0.56%	4.28%	4.36%				
Mgr. Net	0.14%	4.33%	6.02%	-2.02%	1.61%	1.69%				
Avg. Fund	1.00%	4.59%	9.95%	1.57%	5.90%	5.72%				
Benchmark	1.47%	5.18%	10.81%	1.31%	5.42%	5.08%				

Trailing Standard Deviation						
		3 Year	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	9.47	10.44	8.71		
loss of capital.	Avg. Fund	10.91	11.45	9.00		
•	Benchmark	11.32	11.62	9.09		

		Calen	dar Returi	ns			
	2023 2022 2021 2020 2019 2018  Mar Gross 7.91% -14.05% 10.06% 8.72% 16.59% -5.81%						
Mgr. Gross	7.91%	-14.05%	10.06%	8.72%	16.59%	-5.81%	
Mgr. Net	5.16%	-16.29%	7.25%				
Avg. Fund	12.92%	-13.80%	9.04%	13.37%	18.03%	-3.98%	
Benchmark	13.70%	-15.48%	8.18%	12.64%	17.62%	-4.57%	

	Modern Por	tfolio Theo	ory Stats		
<u>Alpha</u> <u>Beta</u> <u>R<sup>2</sup> Sharpe</u> <u>IR</u>			<u>IR</u>		
5 Year	-0.79	0.89	0.96	0.20	NM
10 Year	-0.49	0.94	0.95	0.33	NM

Stringer pursues global investment opportunities via ETFs through a combination of a 3-5 year strategic asset allocation, tactical allocations that attempt to take advantage of near-term opportunities, and a cash indicator to help them decide when to move into cash.

RJCS Composite Start: 7/1/2013
Annual Turnover: 50 - 90%
Avg. # Holdings: 10 - 20

Status (Account Min.): Recommended (\$25,000)
Benchmark: 50% MSCI ACWI / 50% BB Agg

Avg. Fund Group: 50% Morningstar Global Blend / 50% Mstar Int. Bond

	Top 5 Holdings	
Symbol	<u>Description</u>	% Holding
TOTL	SPDR DoubleLine Total Return Tactical ETF	16.0%
SPAB	SPDR Portfolio Aggregate Bond ETF	10.2%
BAB	Invesco Taxable Municipal Bond ETF	7.6%
BSCU	Invesco BulletShares 2030 Corporate Bond ETF	7.1%
QUAL	iShares MSCI USA Quality Factor ETF	6.2%
	% Weight in Top Five Holdings	47.1%

	Portfolio Allocation											
	Current Weight (Typical Range)											
Equity Market	Сар		Asset Allocati	on		Fixed Income Sectors						
Large-cap	34	(25-60)	Equity	47	(30-70)	Government	19	(0-25)				
Mid-cap	10	(0-30)	Bonds	50	(25-50)	Municipals	7	(0-5)				
Small-cap	3	(0-30)	Alts / Other	1	(0-10)	Corporate	11	(0-25)				
Equity Geogra	<u>ohy</u>		Cash / Equiv.	2	(0-20)	Securitized	13	(0-20)				
U.S.	35	(15-60)	TOTAL:	100								
Non-U.S. Dev.	10	(0-25)										
Emerging	2	(0-10)										

Portfolio Characteristics - Equity Only							
Yield	3.8%	P/B	5.2	ROE	20.6%		
Trailing P/E Forward P/E	26.6	P/S	3.4	LT Gr. Rate	10.9%		
Forward P/E	21.1	P/CF	17.8	Debt-to-Cap	35.0%		

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

### Q2 2024

### STRINGER ASSET MANAGEMENT, LLC

Growth

Location: Memphis, TN

Manager(s): Gary Stringer, Kim Escue, Chad Keller

Firm Assets: \$666.7 Million (as of 3/31/24)
Strategy Assets: \$212.5 Million (as of 3/31/24)

AMS Assets RJCS: \$60.1 Million PS UMA: \$2.6 Million

Model Code STGSTGG

Model Delivery: Yes

Trailing Returns*									
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year			
Mgr. Gross	0.50%	9.24%	14.18%	2.42%	8.11%	7.05%			
Mgr. Net	-0.15%	7.85%	11.27%	-0.21%	5.35%	4.31%			
Avg. Fund	1.53%	9.02%	16.00%	5.13%	10.53%	8.90%			
Benchmark	2.87%	11.30%	19.38%	5.43%	10.76%	8.43%			

Trailing Standard Deviation									
		3 Year	5 Year	10 Year					
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	14.08	17.48	14.11					
loss of capital.	Avg. Fund	15.53	19.00	15.20					
	Benchmark	16.29	19.67	15.78					

Calendar Returns									
<u>2023</u> <u>2022</u> <u>2021</u> <u>2020</u> <u>2019</u> <u>2018</u>									
Mgr. Gross	13.40%	-17.63%	19.40%	13.39%	21.76%	-8.32%			
Mgr. Net	10.51%	-19.78%	16.38%	10.50%	18.68%	-10.70%			
Avg. Fund	19.47%	-15.48%	19.12%	15.44%	27.03%	-8.72%			
Benchmark	22.20%	-18.36%	18.54%	16.25%	26.60%	-9.42%			

Modern Portfolio Theory Stats									
<u>Alpha Beta R<sup>2</sup> Sharpe IR</u>									
5 Year	-1.67	0.88	0.98	0.34	NM				
10 Year	-0.63	0.88	0.97	0.39	NM				

Stringer pursues global investment opportunities via ETFs through a combination of a 3-5 year strategic asset allocation, tactical allocations that attempt to take advantage of near-term opportunities, and a cash indicator to help them decide when to move into cash.

 RJCS Composite Start:
 4/1/2013

 Annual Turnover:
 50 - 90%

 Avg. # Holdings:
 10 - 20

Status (Account Min.): Recommended (\$25,000)

Benchmark: MSCI ACWI

Avg. Fund Group: Morningstar Global Blend

	l op 5 Holdings							
Symbol	Description	% Holding						
QUAL	iShares MSCI USA Quality Factor ETF	12.5%						
GSIE	Goldman ActiveBeta International ETF	8.8%						
IMTM	iShares MSCI Intl Momentum Factor ETF	8.0%						
QUS	SPDR MSCI USA StrategicFactors ETF	7.4%						
OVL	Overlay Large Cap Equity ETF	<u>7.1%</u>						
	% Weight in Top Five Holdings	43.8%						

Portfolio Allocation								
Current Weight (Typical Range)								
Equity Market Cap Asset Allocation Fixed Income Sector						ors		
Large-cap	64	(30-100)	Equity	91	(50-100)	Government	4	(0-5)
Mid-cap	22	(0-40)	Bonds	4	(0-50)	Municipals	0	(0-5)
Small-cap	5	(0-40)	Alts / Other	1	(0-10)	Corporate	0	(0-5)
Equity Geogra	phy		Cash / Equiv.	4	(0-15)	Securitized	0	(0-5)
U.S.	62	(30-90)	TOTAL:	100				
Non-U.S. Dev.	25	(10-40)						
Emerging	4	(0-20)						

Portfolio Characteristics - Equity Only								
Yield	3.0%	P/B	5.2	ROE	21.0%			
Trailing P/E	26.5	P/S	3.4	LT Gr. Rate	11.0%			
Forward P/E	21.2	P/CF	17.4	Debt-to-Cap	33.4%			

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

#### Q2 2024

## STRINGER ASSET MANAGEMENT, LLC

Income

Location: Memphis, TN

Manager(s): Gary Stringer, Kim Escue, Chad Keller

Firm Assets: \$666.7 Million (as of 3/31/24)
Strategy Assets: \$16.4 Million (as of 3/31/24)

AMS Assets RJCS: \$2.3 Million PS UMA: \$4.0 Million

Model Code STGSTGIN

Model Delivery: Yes

		Traili	ng Return	s*		
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year
Mgr. Gross	1.07%	2.87%	5.55%	-0.35%	1.59%	2.38%
Mgr. Net	0.43%	1.57%	2.90%	-2.86%	-0.97%	-0.19%
Avg. Fund	0.68%	1.96%	6.39%	-0.65%	2.84%	3.61%
Benchmark	0.63%	1.62%	5.86%	-1.27%	2.06%	2.88%

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	7.32	6.94	5.58				
loss of capital.	Avg. Fund	8.43	7.66	5.94				
·	Benchmark	8.68	7.64	5.88				

Calendar Returns							
	2023	2022	2021	2020	2019	<u>2018</u>	
Mgr. Gross	6.41%	-11.58%	5.64%	2.28%	11.91%	-3.10%	
Mgr. Net	3.74%	-13.83%	2.99%	-0.29%	9.11%	-5.47%	
Avg. Fund	9.08%	-12.95%	3.24%	10.78%	12.77%	-1.29%	
Benchmark	8.75%	-13.94%	2.27%	9.73%	12.26%	-1.79%	

Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>	
5 Year	-0.49	0.84	0.84	-0.08	NM	
10 Year	-0.33	0.88	0.84	0.16	NM	

STRINGER ASSET MANAGEMENT, LLC

Moderate Growth

Location: Memphis, TN

Manager(s): Gary Stringer, Kim Escue, Chad Keller

Firm Assets: \$666.7 Million (as of 3/31/24)
Strategy Assets: \$298.5 Million (as of 3/31/24)

AMS Assets: RJCS: \$83.4 Million PS UMA: \$5.1 Million

Model Code STGSTGMG

Model Delivery: Yes

Q2

2024

ı	Trailing Returns*							
I		2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year	
ı	Mgr. Gross	0.63%	6.45%	9.97%	0.96%	5.51%	5.25%	
ı	Mgr. Net	-0.02%	5.09%	7.16%	-1.64%	2.81%	2.56%	
ı	Avg. Fund	1.16%	5.92%	11.75%	2.65%	7.35%	6.72%	
ı	Benchmark	1.89%	6.99%	13.34%	2.57%	7.06%	6.13%	

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	10.47	12.69	10.40				
loss of capital.	Avg. Fund	12.25	13.63	10.79				
·	Benchmark	12.76	13.95	11.02				

	Calendar Returns								
	2023	2022	2021	2020	2019	2018			
Mgr. Gross	9.32%	-14.78%	12.85%	10.25%	18.04%	-6.42%			
Mgr. Net	6.53%	-17.00%	9.97%	7.43%	15.05%	-8.84%			
Avg. Fund	14.86%	-14.27%	12.01%	14.31%	20.70%	-5.37%			
Benchmark	16.21%	-16.30%	11.22%	13.90%	20.31%	-6.00%			

Modern Portfolio Theory Stats							
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>		
5 Year	-1.08	0.90	0.97	0.26	NM		
10 Year	-0.55	0.93	0.96	0.36	NM		

Stringer pursues global investment opportunities via ETFs through a combination of a 3-5 year strategic asset allocation, tactical allocations that attempt to take advantage of near-term opportunities, and a cash indicator to help them decide when to move into cash.

 RJCS Composite Start:
 4/1/2018

 Annual Turnover:
 50 - 90%

 Avg. # Holdings:
 10 - 20

Status (Account Min.): Recommended (\$25,000)
Benchmark: 20% MSCI ACWI / 80% BB Agg
Avg. Fund Group: 20% Mstar Global / 80% Mstar Intm. Bond

Top 5 Holdings							
Symbol	Description	% Holding					
IBTK	iShares iBonds 12/2030 Term Treasury ETF	13.2%					
BSCU	Invesco BulletShares 2030 Corporate Bond ETF	13.1%					
TOTL	DoubleLine Opportunistic Bond ETF	12.8%					
SPAB	SPDR Portfolio Aggregate Bond ETF	12.2%					
BAB	Invesco Taxable Municipal Bond ETF	7.1%					
	% Weight in Top Five Holdings	58.4%					

	Portfolio Allocation							
	Current Weight (Typical Range)							
<b>Equity Market</b>	Cap		Asset Allocati	<u>on</u>		Fixed Income Sectors		ors
Large-cap	20	(0-30)	Equity	24	(15-30)	Government	32	(0-10)
Mid-cap	4	(0-10)	Bonds	73	(50-80)	Municipals	7	(0-20)
Small-cap	0	(0-5)	Alts / Other	1	(0-15)	Corporate	19	(15-40)
Equity Geogra	phy		Cash / Equiv.	2	(0-10)	Securitized	15	(0-30)
U.S.	19	(0-25)	TOTAL:	100				
Non-U.S. Dev.	4	(0-15)						
Emerging	1	(0-5)						

Portfolio Characteristics - Equity Only								
Yield	4.2%	P/B	4.9	ROE	20.0%			
Trailing P/E	23.1	P/S	2.9	LT Gr. Rate	8.9%			
Forward P/E	18.5	P/CF	15.3	Debt-to-Cap	39.1%			

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

Stringer pursues global investment opportunities via ETFs through a combination of a 3-5 year strategic asset allocation, tactical allocations that attempt to take advantage of near-term opportunities, and a cash indicator to help them decide when to move into cash.

 RJCS Composite Start:
 4/1/2013

 Annual Turnover:
 50 - 90%

 Avg. # Holdings:
 10 - 20

Status (Account Min.): Recommended (\$25,000)
Benchmark: 65% MSCI ACWI / 35% BB Agg

Avg. Fund Group: 65% Morningstar Global Blend/ 35% Mstar Int. Bond

	l op 5 Holdings	
Symbol	<u>Description</u>	% Holding
TOTL	SPDR DoubleLine Total Return Tactical ETF	9.8%
SPAB	SPDR Portfolio Aggregate Bond ETF	8.7%
QUAL	iShares MSCI USA Quality Factor ETF	7.8%
IMTM	iShares MSCI Intl Momentum Factor ETF	7.0%
BAB	Invesco Taxable Municipal Bond ETF	6.3%
	% Weight in Top Five Holdings	39.5%

Portfolio Allocation									
		Cı	urrent Weight (T	ypical	Range)				
Equity Market	Cap		Asset Allocati	<u>on</u>		Fixed Income Sectors			
Large-cap	42	(25-75)	Equity	60	(50-100)	Government	14	(0-20)	
Mid-cap	14	(0-35)	Bonds	37	(0-40)	Municipals	6	(0-5)	
Small-cap	4	(0-35)	Alts / Other	1	(0-10)	Corporate	8	(0-25)	
Equity Geograp	oh <u>y</u>		Cash / Equiv.	2	(0-15)	Securitized	9	(0-20)	
U.S.	43	(30-80)	TOTAL:	100					
Non-U.S. Dev.	15	(10-40)							
Emerging	2	(0-20)							

	Portfolio Characteristics - Equity Only							
Yield	3.6%	P/B	5.1	ROE	20.3%			
Trailing P/E	26.6	P/S	3.4	LT Gr. Rate	11.1%			
Forward P/E	21.4	P/CF	17.7	Debt-to-Cap	33.4%			

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

#### Q2 2024

#### **WESTEND ADVISORS**

Global Balanced

Location: Charlotte, NC

Fritz Porter, Ned Durden, Ty Peebles Manager(s):

Firm Assets: \$21.9 Billion (as of 3/31/24) Strategy Assets: \$8.4 Billion (as of 3/31/24)

AMS Assets: RJCS: \$948.1 Million PS UMA: \$85.4 Million

WEAWEAGBE Model Code:

Model Delivery: Yes

	Trailing Returns*									
	2nd Qtr YTD 1 Year 3 Year 5 Year 10 Year									
Mgr. Gross	0.91%	4.78%	8.99%	0.58%	7.37%	6.95%				
Mgr. Net	0.26%	3.44%	6.21%	-2.00%	4.62%	4.22%				
Avg. Fund	1.16%	5.92%	11.75%	2.65%	7.35%	6.72%				
Benchmark	1.88%	7.01%	13.39%	2.53%	7.12%	6.19%				

Trailing Standard Deviation							
		3 Year	5 Year	10 Year			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	12.75	13.67	10.77			
loss of capital.	Avg. Fund	12.25	13.63	10.79			
·	Benchmark	12.80	14.03	11.09			

Calendar Returns							
	2023	2022	2021	2020	2019	2018	
Mgr. Gross	13.84%	-17.53%	13.61%	18.61%	20.52%	-2.97%	
Mgr. Net	10.95%	-19.69%	10.72%	15.60%	17.47%	-5.47%	
Avg. Fund	14.86%	-14.27%	12.01%	14.31%	20.70%	-5.37%	
Benchmark	16 29%	-16 49%	11 15%	14 39%	20.70%	-6 14%	

Modern Portfolio Theory Stats							
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>		
5 Year	0.36	0.97	0.98	0.38	0.17		
10 Year	0.89	0.96	0.97	0.50	0.47		

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

WESTEND ADVISORS Q2 2024 Global Conservative

Location: Charlotte, NC

Fritz Porter, Ned Durden, Ty Peebles Manager(s):

\$21.9 Billion (as of 3/31/24) Firm Assets: Strategy Assets: \$419.0 Million (as of 3/31/24)

AMS Assets RJCS: \$41.7 Million PS UMA: \$21.3 Million

Model Code: WEAWEAGC

Model Delivery: Yes

Trailing Returns*								
	2nd Qtr	YTD	1 Year	3 Year	5 Year	Inception*		
Mgr. Gross	0.39%	1.64%	4.74%	-1.38%	3.78%	4.00%		
Mgr. Net	-0.26%	0.33%	2.06%	-3.92%	1.12%	1.34%		
Avg. Fund	0.84%	3.27%	8.16%	0.47%	4.39%	4.87%		
Benchmark	1.03%	3.41%	8.39%	-0.03%	3.87%	4.26%		

Trailing Standard Deviation							
		3 Year	5 Year	Inception*			
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	10.07	9.59	7.59			
loss of capital.	Avg. Fund	9.63	9.42	7.51			
·	Benchmark	10.01	9.64	7.68			

	Calendar Returns									
	<u>2023</u> <u>2022</u> <u>2021</u> <u>2020</u> <u>2019</u> <u>2018</u>									
Mgr. Gross	9.43%	-15.16%	6.61%	13.61%	14.75%	-1.50%				
Mgr. Net	6.64%	-17.37%	3.88%	10.72%	11.83%	-4.04%				
Avg. Fund	10.99%	-13.36%	6.11%	12.19%	15.39%	-2.62%				
Benchmark	11.34%	-15.05%	5.06%	12.18%	15.63%	-3.44%				

Modern Portfolio Theory Stats						
	Alpha	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>	
5 Year	-0.06	0.99	0.97	0.17	NM	
9.5 Year	-0.18	0.97	0.96	0.32	NM	

WestEnd's investment team takes a top-down approach to determining the economic cycle, and invests in the limited sectors and regions that, in their view, are positioned to benefit the most from this view of the economy.

RJCS Composite Start: 10/1/2016 Annual Turnover: 0% - 75% Avg. # Holdings: 5 - 15

Status (Account Min.): Recommended (\$25,000)

65% MSCI ACWI / 35% Bloomberg Gov't/Credit Benchmark: 65% Morningstar Global / 35% Mstar Int. Bond Avg. Fund Group:

	Top 5 Holdings	
Symbol	<u>Description</u>	% Holding
IEI	iShares 3-7 Year Treasury Bond ETF	11.1%
XLK	Technology Select Sector SPDR Fund	11.0%
VEU	Vanguard FTSE All-World ex-US Index Fund	10.8%
XLV	Health Care Select Sector SPDR Fund	9.2%
VPL	Vanguard FTSE Pacific ETF	9.1%
	% Weight in Top Five Holdings	51.1%

	Portfolio Allocation									
Current Weight (Typical Range)										
<b>Equity Market</b>	Cap		Asset Allocati	<u>on</u>		Fixed Income Sectors				
Large-cap	49	(25-75)	Equity	61	(40-80)	Government	28	(0-20)		
Mid-cap	11	(0-20)	Bonds	37	(20-50)	Municipals	0	(0-10)		
Small-cap	1	(0-20)	Alts / Other	0	(0-10)	Corporate	9	(10-40)		
Equity Geogra	phy		Cash / Equiv.	2	(0-10)	Securitized	0	(0-10)		
U.S.	40	(25-60)	TOTAL:	100						
Non-U.S. Dev.	18	(10-25)								
Emerging	3	(0-10)								

	Portfolio Characteristics - Equity Only								
Yield	2.6%	P/B	4.9	ROE	17.2%				
Trailing P/E	28.1	P/S	3.9	LT Gr. Rate	10.9%				
Forward P/E									

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process

> WestEnd's investment team takes a top-down approach to determining the economic cycle, and invests in the limited sectors and regions that, in their view, are positioned to benefit the most from this view of the economy.

> > \*Inception 01/01/15

RJCS Composite Start: 10/1/2021 0% - 90% Annual Turnover:

Avg. # Holdings: 8 - 17

Status (Account Min.): Recommended (\$25,000)

Benchmark: 35% MSCI ACWI / 65% BB Gov't Credit Avg. Fund Group: Mstar 35 Global Stock Blend/ 65 Interm Bond

	Top 5 Holdings	
Symbol	<u>Description</u>	% Holding
IEI	iShares 3-7 Year Treasury Bond ETF	20.2%
IEF	iShares 7-10 Year Treasury Bond ETF	15.5%
TLT	iShares 20+ Year Treasury Bond ETF	15.1%
VCIT	Vanguard Intermediate Corporate Bond ETF	8.4%
VCSH	Vanguard Short-Term Corporate Bond ETF	7.8%
	% Weight in Top Five Holdings	67.0%

	Portfolio Allocation										
	Current Weight (Typical Range)										
Equity Ma	rket	Cap	Asset Al	locati	ion	Fixed Inco	me S	ectors			
Large-cap	26	(20-40)	Equity	32	(30-100)	Government	50	(0-40)			
Mid-cap	5	(0-10)	Bonds	66	(0-50)	Municipals	0	(0-10)			
Small-cap	1	(0-10)	Alts / Other	0	(0-5)	Corporate	16	(10-60)			
Equity Ge	ogra	phy	Cash / Equiv.	2	(0-5)	Securitized	0	(0-10)			
U.S.	21	(20-30)	TOTAL:	100							
Non-U.S. Dev.	9	(0-20)									
Emerging	2	(0-10)									

	Portfolio Characteristics - Equity Only								
Yield	3.1%	P/B	4.7	ROE	17.9%				
Trailing P/E	24.7	P/S	3.6	LT Gr. Rate	9.5%				
Forward P/E	Forward P/E 20.3 P/CF 15.6 Debt-to-Cap 34.1%								

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218. Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process

# RAYMOND JAMES®

#### Q2 2024

Model Code:

## WESTEND ADVISORS

**Global Equity** 

Location: Charlotte, NC

Manager(s): Fritz Porter, Ned Durden, Ty Peebles Firm Assets: \$21.9 Billion (as of 3/31/24)

Strategy Assets: \$6.3 Billion (as of 3/31/24)

AMS Assets RJCS: \$703.6 Million UMA: \$293.5 Million

PS UMA: \$152.4 Million WEAWEAGEE

Model Delivery: Yes

Trailing Returns*									
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year			
Mgr. Gross	1.57%	8.90%	14.76%	3.65%	11.83%	10.40%			
Mgr. Net	0.91%	7.52%	11.84%	0.99%	8.98%	7.58%			
Avg. Fund	1.53%	9.02%	16.00%	5.13%	10.53%	8.90%			
Benchmark	2.87%	11.30%	19.38%	5.43%	10.76%	8.43%			

Trailing Standard Deviation								
		3 Year	5 Year	10 Year				
Please remember that volatility does not measure the risk of a permanent	Mgr. Gross	15.81	18.25	14.71				
loss of capital.	Avg. Fund	15.53	19.00	15.20				
·	Benchmark	16.29	19.67	15.78				

_										
	Calendar Returns									
ſ		2023	2022	2021	2020	2019	2018			
	Mgr. Gross	19.91%	-18.93%	20.87%	24.02%	27.49%	-4.65%			
	Mgr. Net	16.87%	-21.05%	17.81%	20.88%	24.28%	-7.12%			
	Avg. Fund	19.47%	-15.48%	19.12%	15.44%	27.03%	-8.72%			
	Benchmark	22.20%	-18.36%	18.54%	16.25%	26.60%	-9.42%			

Modern Portfolio Theory Stats							
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>		
5 Year	1.49	0.92	0.98	0.53	0.57		
10 Year	2.31	0.92	0.97	0.60	0.88		

WestEnd's investment team takes a top-down approach to determining the economic cycle, and invests in the limited sectors and regions that, in their view, are positioned to benefit the most from this view of the economy.

RJCS Composite Start: 10/1/2016 Annual Turnover: 0% - 90% Avg. # Holdings: 5 - 10

Status (Account Min.): Recommended (\$25,000)

Benchmark: MSCI ACWI
Avg. Fund Group: Morningstar Global

	Top 5 Holdings	
Symbol	<u>Description</u>	% Holding
XLK	Technology Select Sector SPDR Fund	17.4%
VEU	Vanguard FTSE All-World ex-US Index Fund	17.1%
XLV	Health Care Select Sector SPDR Fund	14.6%
VPL	Vanguard FTSE Pacific ETF	14.4%
XLC	SPDR Communications Services Sector ETF	9.9%
	% Weight in Top Five Holdings	73.4%

	Portfolio Allocation									
	Current Weight (Typical Range)									
Equity Ma	rket	Сар	Asset Al	locati	<u>on</u>	Fixed Inco	me Se	ectors		
Large-cap	78	(75-100)	Equity	97	(30-100)	Government	1	(0-5)		
Mid-cap	17	(0-25)	Bonds	1	(0-50)	Municipals	0	(0-5)		
Small-cap	2	(0-25)	Alts / Other	0	(0-5)	Corporate	0	(0-5)		
Equity Ge	ogra	phy	Cash / Equiv.	2	(0-5)	Securitized	0	(0-5)		
U.S.	63	(20-80)	TOTAL:	100						
Non-U.S. Dev.	29	(5-40)								
Emerging	5	(0-15)								

Portfolio Characteristics - Equity Only									
Yield	2.0%	P/B	4.9	ROE	17.1%				
Trailing P/E	28.1	P/S	3.8	LT Gr. Rate	10.9%				
Forward P/E	22.5	P/CF	18.7	Debt-to-Cap	32.5%				

<sup>\*</sup>While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program.

Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

#### Q2 2024

## WESTEND ADVISORS

US Sector

Location: Charlotte, NC

Manager(s): Fritz Porter, Ned Durden, Ty Peebles

Firm Assets: \$21.9 Billion (as of 3/31/24) Strategy Assets: \$4.9 Billion (as of 3/31/24)

AMS Assets RJCS: \$839.7 Million PS UMA: \$118.3 Million

Model Code: WEAWEAUSE

Model Delivery: Yes

Trailing Returns*									
	2nd Qtr	YTD	1 Year	3 Year	5 Year	10 Year			
Mgr. Gross	2.65%	11.13%	17.05%	5.55%	14.52%	13.38%			
Mgr. Net	1.99%	9.72%	14.08%	2.84%	11.60%	10.49%			
Avg. Fund	2.71%	13.24%	22.66%	8.91%	13.93%	11.87%			
Benchmark	4.28%	15.29%	24.56%	10.01%	15.05%	12.86%			

Trailing Standard Deviation						
		3 Year	5 Year	10 Year		
Please remember that volatility does not measure the risk of a permanent loss of capital.	Mgr. Gross	16.47	17.91	14.54		
	Avg. Fund	16.00	19.14	15.41		
·	Benchmark	17.08	19.46	15.66		

Calendar Returns						
	2023	2022	2021	2020	<u>2019</u>	<u>2018</u>
Mgr. Gross	22.03%	-20.91%	29.41%	26.80%	31.17%	-0.69%
Mgr. Net	18.94%	-22.99%	26.15%	23.60%	27.87%	-3.24%
Avg. Fund	23.40%	-15.93%	26.97%	16.64%	30.11%	-5.07%
Benchmark	26.29%	-18.11%	28.71%	18.40%	31.49%	-4.38%

Modern Portfolio Theory Stats						
	<u>Alpha</u>	Beta	R <sup>2</sup>	Sharpe	<u>IR</u>	
5 Year	0.50	0.91	0.97	0.69	0.15	
10 Year	1.40	0.91	0.95	0.82	0.43	

WestEnd's investment team takes a top-down approach to determining the economic cycle, and invests in the limited sectors and regions that, in their view, are positioned to benefit the most from this view of the economy.

 RJCS Composite Start:
 7/1/2019

 Annual Turnover:
 0% - 90%

 Avg. # Holdings:
 5 - 10

Status (Account Min.): Recommended (\$25,000)

Benchmark: S&P 500

ETF Proxy: SPDR S&P 500 ETF
Avg. Fund Group: Morningstar Large-cap Blend

	l op 5 Holdings	
Symbol	<u>Description</u>	% Holding
XLK	Technology Select Sector SPDR Fund	26.4%
XLV	Health Care Select Sector SPDR Fund	22.1%
XLC XLY	SPDR Communications Services Sector ETF	15.0%
XLY	Consumer Discr. Select Sector SPDR Fund	9.7%
XLF	SPDR Financial Select Sector Fund	9.5%
	% Weight in Top Five Holdings	82.7%

Portfolio Allocation								
			Current Weight	(Typic	al Range	)		
Equity Ma	rket	Cap	Asset Al	locati	on	Fixed Income Sectors		ectors
Large-cap	77	(75-100)	Equity	98	(30-100)	Government	1	(0-5)
Mid-cap	20	(0-25)	Bonds	1	(0-50)	Municipals	0	(0-5)
Small-cap	1	(0-25)	Alts / Other	0	(0-5)	Corporate	0	(0-5)
Equity Ge	ogra	phy	Cash / Equiv.	1	(0-5)	Securitized	0	(0-5)
U.S.	97	(75-100)	TOTAL:	100				
Non-U.S. Dev.	1	(0-10)						
Emerging	0	(0-10)						

Portfolio Characteristics - Equity Only						
Yield	1.5%	P/B	7.8	ROE	22.0%	
Trailing P/E	30.8	P/S	5.6	LT Gr. Rate	11.5%	
Forward P/E	24.7	P/CF	21.0	Debt-to-Cap	38.0%	

\*While quarterly performance is informative, we encourage investors to judge investment skill over long time horizons. Please see RJCS performance disclosures beginning on pg.218.

Returns and portfolio statistics shaded in gray reflect the periods that include manager-supplied performance that predate the discipline's availability through the RJCS program. Please see following pages for additional information on the manager's and RJCS composite inception dates and performance linking process.

# RAYMOND JAMES®

# **RJCS and UMA Manager Disclosures**

All expressions of opinion in the foregoing reflect the judgment of the Asset Management Services ("AMS") division of Raymond James & Associates, Inc. ("Raymond James") and/or the manager and are subject to change without notice. Information in this report has been obtained from sources considered reliable, but we do not guarantee its accuracy, completeness or timeliness. Third party data providers make no warranties or representations as to the accuracy, completeness or timeliness of the data they provide. Content provided herein is for informational purposes only and should not be used or construed as investment advice or a recommendation regarding the purchase or sale of any security outside of a Raymond James Consulting Services ("RJCS") managed account. This should not be considered forward looking and does not guarantee the future performance of any investment.

#### **Overview of RJCS Performance:**

Raymond James does not claim compliance with the CFA Institute's Global Investment Performance Standards ("GIPS") and composite performance presented herein is not GIPS verified.

Performance in is presented using the time-weighted return methodology, which attempts to smooth out the impact of contributions and/or withdrawals (or "cash flows"), if any, from the underlying accounts invested in the discipline when calculating the returns. Time-weighted returns are presented for the purpose of standardizing performance for comparison to the benchmark index, which does not experience such cash flows and cannot be invested in directly. Alternatively, asset-weighted returns (also known as dollar- or money-weighted returns) reflect the timing and size of cash flows on an account's performance, and while it is a more accurate representation of true account performance of an account when these cash flows occur, it limits the usefulness of comparing how investments are performing in relation to the index since these indices do not experience such flows. That is, contributions to or withdrawals from an account are invested in or redeemed from the portfolio as they occur and therefore asset-weighted returns will impact the performance of an account based on the prices of the securities when these flows occur.

Performance includes reinvestment of all income, dividends and capital gains, and includes cash in the total returns. Dividends are not guaranteed and a company's future ability to pay dividends may be limited. When accounts open in RJCS, performance is based on a size-weighted (asset-weighted) composite of all fully discretionary, wrap-fee accounts managed under the manager's investment discipline in the RJCS program. RJCS composite performance begins when the manager has three or more accounts opened and invested in the RJCS program for more than one quarter. Canceled accounts remain in the composite through their last full quarter. RJCS composite performance is compiled from sources believed to be reliable; however, performance has not been independently verified by a third-party auditor. Reported composite performance was not duplicated by any individual account, resulting in a different return for any one particular investor.

Certain manager disciplines available through the RJCS program includes performance that may be comprised in part or wholly from gross returns supplied by the manager to Raymond James. These returns, which reflect the historical returns achieved by the manager's non-RJCS clients, are "linked" to RJCS composite returns to display historical returns that cover periods prior to the manager's investment discipline(s) being available through the RJCS program. This linking process is intended to provide a more comprehensive historical view of the performance of the particular discipline. Raymond James believes linking these returns is broadly representative of the returns that would have been reasonably achieved by an investor over the time periods referenced herein, although no one particular individual RJCS program client achieved such returns. When linking occurs, the trailing and calendar year returns, and the corresponding standard deviation and Modern Portfolio Theory Stats have been shaded in gray to identify the periods reflecting manager-supplied returns. In addition, the RJCS composite inception date, and the manager's composite inception date if less than 10 years, are referenced to assist you and your financial advisor in evaluating which periods include, and for how long, returns that pre-date the manager's discipline being available through the RJCS program. Raymond James monitors performance achieved by its RJCS program clients and compares them to returns these managers have reported to data providers such as Morningstar. If Raymond James determines that its RJCS program client's performance and the returns reported to third party data providers are materially different for an extended period of time and no longer considered to be representative of a RJCS program client's experience, it will no longer present linked returns in the future. Linking generally occurs when the RJCS composite inception date is less than 10 years through the noted performance period end date. Manager-supplied performance, wh

Gross performance does not show the impact of investment advisory and management fees and expenses, which are incurred in an RJCS program account, and will have an effect that could be significant on the returns you may individually experience. Similarly, returns of the benchmark indices shown, which are not available for direct investment, would also be reduced by the deduction of fees and expenses were an index available for direct investment. The gross performance displayed is historical and is comprised of client accounts invested in the applicable discipline and represents the actual performance experience of these clients.

Net performance reflects the deduction of the maximum applicable RJCS program fee from the gross performance (including any third-party manager linked gross performance) to illustrate the maximum performance impact of the RJCS program advisory fees. Individual clients may be assessed a lower fee than the maximum based on the size of their advisory relationship with Raymond James and pricing arrangements made with their financial advisor. Although an investor may experience a lower fee impact on their individual performance based on the asset value of their relationship and personalized pricing arrangement (if any) with their financial advisor, the maximum fee net returns are shown to illustrate the effect that the maximum fees and expenses that could be charged would have on the performance shown. The maximum fee for Equity, Balanced and ETF disciplines is generally 2.60% and 2.75% for a certain limited number non-model delivery disciplines, 2.55% for Fixed Income disciplines, and 2.45% for Laddered Bonds and Short Term Conservative Fixed Income disciplines. Composite performance is calculated on a monthly basis, and these monthly returns are then linked to calculate the periodic trailing and calendar year returns. The net fee is calculated by dividing the maximum annual program fee by 12 to reflect the monthly fee rate and the result is then deducted from the monthly gross returns presented herein reflect the effects of compounding, where each periodic return is impacted by the prior period's return so that gains or losses earlier in the period will compound over the entire period. For example, a \$100,000 account that experienced a 5% return during the period would have an ending value of \$105,000, and this end of period value will be the beginning value for the next performance period instead of using the original \$100,000 investment. For clarify, the impact of compounding on the net fee returns will result in a net return for the period being higher or lower than the maximum RJCS program fee noted above. For

Some managers may invest in closed-end funds and/or exchange traded funds and therefore there are additional expenses embedded in these funds that are in addition to the RJCS program fees assessed by Raymond James; however, the performance shown reflects the effects of these additional expenses.

## Managers:

## **AEW Capital Management, LP**

AEW Capital Management, LP ("AEW"), an affiliate of Natixis Global Asset Management, is a Boston-based investment manager. For Raymond James Consulting Services ("RJCS"), the firm invests primarily in U.S.-based REIT securities (real estate investment trusts).

Manager composite inception date: REITs 01/01/95.

The benchmark is the Dow Jones US Select REIT.

RJCS composite inception date: REITs 01/01/11. Prior to this date, performance is based on the historical composite provided to RJCS by AEW. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

#### **Aligned Investors**

Aligned Investors ("Aligned") is a Des Moines, Iowa-based investment manager and is an autonomous investment group within Principal Asset Management. For Raymond James Consulting Services ("RJCS") accounts, the firm invests primarily in U.S.-based equities of all market-caps.

Manager composite inception date: Mid-cap Equity 04/01/91, US Blue Chip Equity 07/01/12. Beginning January 1, 2006, performance results reflect actual returns of the SMA wrap-fee composite for Mid-cap Equity. Performance prior to January 1, 2006, reflects the Aligned Investors Mid-cap Equity institutional composite.

The benchmark for Mid-Cap Equity is the Russell Mid-cap, and for US Blue Chip Equity is the Russell 1000 Growth.

RJCS composite inception date: Mid-cap Equity is 10/01/16, US Blue Chip Equity is 10/01/18. Prior to this date, performance is based on the historical composite provided to RJCS by Aligned. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

#### AllianceBernstein L.P.

AllianceBernstein L.P. ("AB") is a New York-based investment manager. For Raymond James Consulting Services ("RJCS") SMA accounts, the firm invests primarily in U.S.-based fixed income. For efficiency of trading for smaller accounts, certain assets in the Fixed Income disciplines are managed by AB in commingled vehicles that bear no internal expenses. Securities may be lower rated or not rated, which reflects the greater possibility that the financial condition of the issuer or adverse changes in general economic conditions may impair the ability of the issuer to pay income and principal.

Manager composite inception date: AllianceBernstein Municipal Income Portfolio 10/01/10. The benchmark for AllianceBernstein Municipal Income Portfolio is the Bloomberg Municipal Index.

RJCS composite inception date: AllianceBernstein Municipal Income Portfolio 01/01/23. Prior to this date, performance is based on the historical composite provided to RJCS by AB, and is presented on a gross and net basis. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

#### **Allspring Global Investments**

Allspring Global Investments ("Allspring") is the trade name for the asset management firms of Allspring Global Investments Holdings, LLC, a holding company indirectly owned by certain private funds of GTCR LLC and Reverence Capital Partners, L.P. These firms include but are not limited to Allspring Global Investments, LLC, and Allspring Funds Management, LLC. For Raymond James Consulting Services ("RJCS") SMA accounts, Allspring invests primarily in U.S.-based equities of all market-caps.

Manager composite inception date: Large-cap Core is 01/01/96, Mid-cap Value 07/01/01.

The benchmark for Large-cap Core is the S&P 500, for Mid-cap Value is the Russell Mid-cap Value.

RJCS composite inception date: Large-cap Core 04/01/13. Prior to this date, performance is based on the historical composite provided to RJCS by Allspring and is presented on a gross and net basis. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 05/04/15, Large-cap Core accounts were converted to model delivery and are managed by Raymond James on a discretionary basis.

RJCS composite inception date: Mid-cap Value 01/01/22. Prior to these dates, performance is based on the historical composite provided to RJCS by Allspring and is presented on a gross and net basis. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 06/01/21 for Mid-cap Value, accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 01/01/22 for Mid-cap Value, composite performance is based on Allsprings' discretionary management of accounts.

### Anchor Capital Advisors, LLC

Anchor Capital Advisors, LLC ("Anchor") is a Boston-based investment manager who, for Raymond James Consulting Services ("RJCS") SMA accounts, invests primarily in U.S.-based equities of all market-caps.

Manager composite inception date: All-cap Value 01/01/94, All-cap Value Balanced 01/01/93, Mid-cap Value Equity 01/01/92.

The benchmark for All-cap Value is the Russell 3000 Value, for All-cap Value Balanced is 60% Russell 3000 Value / 40% Bloomberg US Government/Credit Intermediate, for Mid-cap Value Equity is the Russell Mid-cap Value.

RJCS composite inception date: All-cap Value 07/01/13, All-cap Value Balanced 04/01/13, Mid-cap Value Equity 04/01/13. Prior to this date, performance is based on the historical composite provided to RJCS by Anchor. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 08/26/19, all accounts were converted to model delivery and are managed by Raymond James on a discretionary basis.

#### **Asset Preservation Advisors**

Asset Preservation Advisors ("APA"), based in Atlanta, GA, is a privately-owned investment advisor. For Raymond James Consulting Services ("RJCS") separately managed accounts, APA manages fixed income objectives.

Manager composite inception date: High Quality Intermediate Municipal 01/01/04.

The benchmark for High Quality Intermediate Municipal is Bloomberg Municipal 5 Year.

RJCS composite inception date: High Quality Intermediate Municipal 10/01/16. Prior to 10/01/16, performance figures for APA are based on numbers provided to RJCS by APA and were calculated on a different performance composite system. All manager supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

#### Atlanta Capital Management Co., LLC

Atlanta Capital Management Co., LLC ("Atlanta") is an Atlanta-based investment manager and a subsidiary of Morgan Stanley. For Raymond James Consulting Services ("RJCS") SMA accounts, the firm invests primarily in U.S.-based equities of all market capitalizations.

Manager composite inception date: High Quality Select Equity 10/01/06, Small-cap Blend 04/01/92, Smid-cap Blend 04/01/04.

The benchmark for High Quality Select Equity is the Russell 1000, for Small-cap Blend is the Russell 2000, and for Smid-cap Blend is the Russell 2500.

RJCS composite inception dates: High Quality Select Equity 04/01/16, Small-cap Blend 10/01/05, Smid-cap Blend 10/01/07. Prior to these dates, performance is based on the historical composite provided to RJCS by Atlanta. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 12/14/15, High Quality Select Equity accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

#### **Bahl & Gaynor Investment Council**

Bahl & Gaynor Investment Council (Bahl & Gaynor) is a Cincinnati, Ohio-based investment manager. For Raymond James Consulting Services ("RJCS") SMA accounts, the firm invests primarily in domestic equities of all market-caps.

Manager composite inception date: Income Growth 01/01/06.

The benchmark for Income Growth is the S&P 500.

RJCS composite inception date: Income Growth 01/01/2019. Prior to this date, performance is based on the historical composite provided to RJCS by Bahl & Gaynor and is presented on a gross and net basis. Manager- supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

#### **Beutel, Goodman Investment Council**

Beutel, Goodman is a Toronto-based investment manager, who for Raymond James Consulting Services ("RJCS") accounts, invests primarily in U.S.-based equities of all market-caps.

Manager composite inception dates: US Large-cap Value 07/01/94.

The benchmark for US Large-cap Value is the Russell 1000 Value.

RJCS composite inception dates: Large-cap Value Equity 10/01/21. Prior to this date, performance is based on the historical composite provided to RJCS by Beutel Goodman and is presented on a gross and net basis. Manager- supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

## **BlackRock Investment Management**

BlackRock Investment Management "BlackRock" is a New York based investment manager who for Raymond James Consulting Services ("RJCS") SMA accounts and Freedom UMA accounts the firm invests primarily in U.S.-based equities of all market capitalizations.

Manager composite inception date: Equity Dividend 07/01/07.

The benchmark for Equity Dividend it is the Russell 1000 Value.

RJCS composite inception date: Equity Dividend 07/01/21. Prior to this date, performance is based on the historical composite provided to RJCS by BlackRock. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Equity Dividend accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

Note that the performance figures shown from 7/1/07 to 07/1/21 date are comprised of accounts managed by BlackRock. Starting 07/1/21, the performance figures are comprised of accounts managed by Raymond James, based on non-discretionary models that are delivered by BlackRock to Raymond James. Raymond James is responsible for ensuring that accounts included in the composite from 07/1/21 and on are representative of accounts contained in the entire composite,

and do not include any restricted accounts or accounts that materially deviate from the models provided by BlackRock affecting the composite performance. While composite returns are broadly representative of the performance of accounts participating in the strategy, it is important to note the returns are not necessarily representative of any one individual client account due to the potential for different portfolio holdings across accounts.

#### Boston Partner Global Investors, Inc.

Boston Partner Global Investors, Inc. ("Boston Partners), (formerly known as Robeco Investment Management, Inc. and Boston Partners Asset Management, LLC), is a New York City and Boston-based investment manager (with offices including San Francisco and Los Angeles) and is an affiliate of Orix Corporation, based in Tokyo and Osaka, Japan. In July 2013 Orix acquired 90% of the equity in Robeco from Rabobank, the former parent. For Raymond James Consulting Services ("RJCS") SMA accounts and Freedom UMA accounts, they invest primarily in US large-cap and mid-cap companies.

Manager Composite inception dates: Large Cap Value 07/01/95, Mid Cap Value Equity 07/01/95.

The benchmark for Large Cap Value is the Russell 1000 Value and for Mid Cap Value Equity is the Russell Mid Value.

RJCS composite inception dates: Large Cap Value 04/01/12, Mid Cap Value Equity 10/01/13. Prior to these dates, performance is based on the historical composite provided to RJCS by Boston Partners. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 09/08/14, Large-cap Value and Mid-cap Value Equity accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 09/08/14, composite performance is based on Boston Partners' discretionary management of accounts.

#### Breckinridge Capital Advisors, Inc.

Breckinridge Capital Advisors, Inc. ("Breckinridge") is a Boston-based investment manager, who for Raymond James Consulting Services ("RJCS") accounts, invests primarily in U.S.-based fixed income.

Manager composite inception date: Intermediate Tax-Efficient Bond 07/01/94.

The benchmark for Intermediate Tax-Efficient Bond is the Bloomberg Municipal 5 Year. The Bloomberg Managed Money Short/Intermediate may also be appropriate.

RJCS composite inception date: Intermediate Tax-Efficient Bond is 10/01/16. Prior to this date, performance is based on the historical composite provided to RJCS by Breckinridge. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

In January 2010 the Intermediate Tax-Efficient Bond composite was redefined to include portfolios which allow the purchase of taxable municipal bonds. Prior to the redefinition, all portfolios in the composite held only tax-exempt bonds. Once the composite was redefined, the Tax-Exempt Only composite was created to house portfolios which continue to exclude taxable municipal bonds. Because the portfolios in the newly created composite fit both strategies prior to 1/1/2010, these two composites share the same history until the redefinition of the Intermediate Tax-Efficient Bond Composite in January 2010.

## Brown Advisory, LLC

Brown Advisory, LLC ("Brown") is a Baltimore-based investment manager, which for Raymond James Consulting Services ("RJCS") accounts, invests primarily in U.S.-based equities of all market-caps.

Manager composite inception date: Large-cap Growth Equity 07/01/96, Large-cap Sustainable Growth 01/01/10.

The benchmark for Large-cap Growth Equity and Large-cap Sustainable Growth is the Russell 1000 Growth.

RJCS composite inception date: Large-cap Growth Equity 10/01/15, Large-cap Sustainable Growth 10/01/20. Prior to this date, performance is based on the historical composite provided to RJCS by Brown. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

#### Cantor Fitzgerald Investment Advisors, LP

Cantor Fitzgerald Investment Advisors, L.P. ("Cantor Fitzgerald") is a Dallas, TX-based investment manager. For Raymond James Consulting Services ("RJCS") accounts the firm invests primarily in U.S.-based equities with market-caps above \$2 billion.

Manager composite inception date: Large-cap Focused Growth 01/01/96.

The benchmark for Large-cap Focused Growth is the S&P 500.

RJCS composite inception date: Large-cap Focused Growth 10/01/16. Due to differences in trade implementation by Raymond James and RJCS portfolio holding and weighting differences in relation to institutional accounts managed by Cantor Fitzgerald, Raymond James has elected to present pre-RJCS composite performance as supplemental rather than linking it to the RJCS composite. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

	Cantor Fitzgerald Institut	Russell 1000		
	Retur	Return		
	Gross	Net		
2011	5.43	4.36	2.64	
2012	13.83	12.72	15.26	
2013	35.64	34.32	33.48	
2014	13.96	12.82	13.05	

2015	3.60	2.56	5.67
2016*	3.97	3.20	6.00

<sup>\*</sup> Total return between 1/1/2016 and 9/30//2016 (not annualized)

Supplemental Data Calculation Methodology: All performance returns include the impact of cash, cash equivalents, dividends, and interest. The S&P 500 and Russell 1000 Growth are unmanaged indices of the shares of large US corporations. All index performance includes capital appreciation and reinvested dividends and is presented gross of fees.

#### **Capital Research and Management Company**

Capital Research and Management Company ("Capital Group") is a Los Angeles-based investment manager and is a wholly owned subsidiary of The Capital Group Companies, Inc. For Raymond James Consulting Services ("RJCS") SMA accounts, Capital Group invests in domestic equites, international equities, and fixed income securities.

Manager composite inception date: Global Equity 04/01/92, Global Growth 04/01/73, Intermediate Municipal 04/01/17, International Equity 01/01/87, International Growth 07/01/84. US Income and Growth 10/01/52, and World Dividend Growers 07/01/12.

The benchmark for Global Equity is the MSCI World, Global Growth is MSCI ACWI, Intermediate Municipal is Bloomberg Municipal 1-15 Year, International Equity is the MSCI EAFE, International Growth is the MSCI ACWI ex-US, US Growth and Income is the S&P 500, for World Dividend Growers is the MSCI ACWI.

RJCS composite inception date: Global Equity 07/01/19, Global Growth 07/01/19, International Equity 07/01/19, International Equity 07/01/19, International Growth 07/01/19, US Income and Growth 07/01/19, World Dividend Growers 07/01/19. Prior to this date, performance is based on the historical composite provided to RJCS by Capital Group. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts for Global Equity, Global Growth, International Equity, International Growth, US Income and Growth, and World Dividend Growers are managed by Raymond James on a discretionary basis under the model delivery arrangement.

For Global Growth manager supplied composite performance prior to 7/1/2017 represents the performance of Capital Group New Perspective Composite that contains foreign ordinary shares (foreign stocks traded on overseas exchanges). The composite consists of all unrestricted, discretionary separately managed account "SMA" portfolios that are managed according to the Global Growth strategy. Beginning June 30, 2017, the Capital Group Global Growth SMA Composite includes all SMA portfolios applicable to the Global Growth strategy. Prior to June 30, 2017, no SMA portfolios were managed in the Global Growth strategy, and for that reason, the results presented are based on Capital Group New Perspective Composite (inception is April 1, 1973) returns, which contain non-SMA similar strategy portfolios. As of January 1, 2019, only unrestricted portfolios are included in the composite. Prior to January 1, 2019, both restricted and unrestricted portfolios were included.

For International Equity, results prior to 07/01/12 are based on the Capital Group Private Client Services ("CGPCS") International Equity Composite returns. CGPCS International Equity Composite inception is 01/01/87. Returns are in USD, are asset weighted, and reflect the reinvestment of dividends, interest, and other earnings (net of withholding taxes). Prior to 1989, results were calculated on an equal-weighted basis. The Capital Group International Equity SMA Composite consists of all discretionary SMA portfolios that are managed according to the International Equity ADR strategy.

For International Growth, results prior to 09/01/17, are based on Capital Group Euro-Pacific Growth composite returns. (Capital Group Euro-Pacific Growth composite inception is 07/01/84). Beginning 09/01/17, the International Growth SMA composite includes all separately managed portfolios applicable to the International Growth strategy.

The ADR discipline attempts to replicate the composite version as closely as possible utilizing a similar investment strategy and process. AMS Due Diligence conducted a comparative study, the result of which determined the institutional discipline did not differ materially from the ADR discipline in that both disciplines have larger market cap profiles with limited use of emerging market holdings. This resulted an acceptable level of overlap of ADRs to foreign ordinary shares and similar performance overtime.

ADR replication of the institutional foreign ordinary share portfolio will deviate in portfolio holdings where an ADR is not available and may experience material performance dispersion from the institutional product. Differences in overlap between the two Capital Group disciplines will generally occur where ADR versions of foreign ordinaries are not available or not considered to have sufficient liquidity. Differences in foreign exchange rates, liquidity, trading expenses, and other factors may also contribute to performance dispersion between the two disciplines. Dispersion will be monitored by Due Diligence on an ongoing basis.

## Capital Wealth Planning, LLC

Capital Wealth Planning ("CWP") is a Naples, Florida-based investment manager. For Raymond James Consulting Services ("RJCS") SMA accounts, the firm invests primarily in U.S.-based equities of large companies, and also sells covered call options on these equities. When "writing" or selling calls, if the value of the underlying equity shares falls significantly, the loss from holding the stock will likely outweigh the gain from the option premium received. Also, as an equity holder and selling a covered call, the potential gain from owning the stock is limited to the gain realized if the share price reaches the strike price of the option. At some point after this occurs, the shares are "called away" and then sold for the strike price of the call option. Gains from expiring call options or buying back for less are considered short term for taxes.

Manager composite inception date: Enhanced Dividend Income Strategy 01/01/13.

The benchmark for Enhanced Dividend Income is the Dow Jones Industrial Average. The S&P 100, S&P 500, or the CBOE S&P 500 BuyWrite may also be appropriate.

RJCS composite inception date: Enhanced Dividend Income Strategy 04/01/16. Prior to this date, performance is based on the historical composite provided to RJCS by CWP and is presented on a gross and net basis. Manager- supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

#### Causeway Capital Management, LLC

Causeway Capital Management, LLC ("Causeway") is a Los Angeles, California-based investment manager, who for Raymond James Consulting Services ("RJCS") accounts, invests primarily in foreign companies through American Depository Receipts ("ADRs") of all market capitalizations.

Manager composite inception date: International Value ADR 07/01/01.

The benchmark for International Value ADR is the MSCI EAFE.

RJCS composite inception date: International Value ADR 07/01/17. Manager-supplied performance listed below, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

Manager supplied composite performance prior to 07/01/17 represents the performance of Causeway Capital Management, LLC (Causeway) institutional version of the discipline that contains foreign ordinary shares (foreign stocks traded on overseas exchanges). The ADR discipline attempts to replicate the institutional version as closely as possible utilizing a similar investment strategy and process. AMS Due Diligence conducted a comparative study, the result of which determined the institutional discipline did not differ materially from the ADR discipline in that both disciplines have larger market cap profiles with limited use of emerging market holdings. This resulted in over 90% overlap of ADRs to foreign ordinary shares and similar performance.

ADR replication of the institutional foreign ordinary share portfolio will deviate in portfolio holdings where an ADR is not available and may experience material performance dispersion from the institutional product. Differences in overlap between the two Causeway disciplines will generally occur where ADR versions of foreign ordinaries are not available or not considered to have sufficient liquidity. Differences in foreign exchange rates, liquidity, trading expenses, and other factors may also contribute to performance dispersion between the two disciplines. Dispersion will be monitored by Due Diligence on an ongoing basis. Due to differences in trade implementation by Raymond James and RJCS portfolio holding and weighting differences in relation to institutional accounts managed by Causeway, Raymond James has elected to present pre-RJCS composite performance as supplemental rather than linking it to the RJCS composite.

	Causeway Annua	MSCI EAFE	
	Gross	Net	
2011*	-16.48	-16.64	-16.31
2012	24.75	24.25	17.32
2013	27.24	26.75	22.78
2014	-4.30	-4.67	-4.90
2015	-1.35	-1.70	-0.81
2016	1.52	1.13	1.00
2017**	14.09	13.87	13.81

<sup>\*</sup> Total return between 7/1/2011 and 12/31/2011 (not annualized)

Supplemental Data Calculation Methodology: Valuations and returns are computed and stated in US dollars. Gross returns are calculated gross of management and net of transaction costs. Net returns are calculated net of actual management fees and transaction costs. Both returns are calculated gross of all withholding taxes on foreign dividends. The composite results portrayed reflect the reinvestment of dividends, capital gains, and other earnings when appropriate.

#### Chartwell Investment Partners, LLC

Chartwell Investment Partners, LLC. ("Chartwell") is a Berwyn, PA based investment manager and is a wholly owned subsidiary of Raymond James Investment Management ("RJIM"). RJIM is an SEC registered investment adviser and wholly owned subsidiary of Raymond James Financial, Inc. that shares resources and services with Chartwell and other affiliated investment advisers. Chartwell primarily invests in US equity and fixed income securities. For Raymond James Consulting ("RJCS") separately managed accounts ("SMA") the firm invests primarily in U.S.-based equities of small and mid market-caps. Manager composite inception date: Small/Mid-cap Value 04/01/14.

The benchmark for Small/Mid-cap Value is the Russell 2500 Value.

RJCS composite inception date: Small/Mid-cap Value 04/01/21. Prior to this date, performance is based on the historical composite provided to RJCS by Chartwell and is presented on a gross and net basis. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

## Clarkston Capital Partners, LLC

Clarkston Capital Partners, LLC ("Clarkston") is a Rochester, Michigan-based investment manager, who for Raymond James Consulting Services ("RJCS") accounts, invests primarily in U.S.-based equities of all market-caps.

Manager composite inception dates: Founders Strategy (Mid-cap Equity) 10/01/14, Mill Strategy (Large-cap Equity) 04/01/05, Partners Strategy (SMID-cap Strategy) 01/01/05.

The benchmark for Founders Strategy (Mid-cap Equity) is the Russell Mid-cap, for Mill Strategy (Large-cap Equity) is the Russell 1000, for Partners Strategy (SMID-cap Strategy) is the Russell 2500 (Russell Mid-cap may also be appropriate).

RJCS composite inception dates: Founders Strategy (Mid-cap Equity) 01/01/17, Mill Strategy (Large-cap Equity) 10/01/19, Partners Strategy (SMID-cap Strategy) 01/01/15. With the exception of Partners Strategy (SMID-cap Strategy) and Founders Strategy (Mid-cap Equity), prior to these dates, performance is based on the historical composite provided to RJCS by Clarkston and is presented on a gross and net basis. Due to differences in trade implementation by Raymond James

<sup>\*\*</sup> Total return between 1/1/2017 and 6/30/2017 (not annualized)

and RJCS portfolio holding and weighting differences in relation to institutional accounts managed by Clarkston, Raymond James has elected to present pre-RJCS composite performance for Partners Strategy (SMID-cap Strategy) and Founders Strategy (Mid-cap Equity) as supplemental rather than linking it to the RJCS composite. Manager- supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

	Clarkston Partners A	Russell 2500	
	Gross		
2011	9.19	8.29	-2.51
2012	18.32	17.34	17.88
2013	36.77	35.65	36.80
2014	16.37	15.41	7.07

	Clarkston Founders A	Russell Mid-cap	
	Gross	Net	
2014*	9.04	8.85	5.94
2015	7.48	6.72	-2.44
2016	16.83	16.01	13.80

<sup>\*</sup> Total return between 10/1/2014 and 12/31/2014 (not annualized)

Supplemental Data Calculation Methodology: Valuations and returns are computed and stated in US dollars. Gross returns are calculated gross of management and net of transaction costs. Net returns are calculated net of actual management fees and transaction costs. Both returns are calculated gross of all withholding taxes on foreign dividends. The composite results portrayed reflect the reinvestment of dividends, capital gains, and other earnings when appropriate.

#### ClearBridge Investments, LLC

ClearBridge Investments, LLC ("ClearBridge") is a New York-based investment manager and is an affiliate of Franklin Resources, Inc. For Raymond James Consulting Services ("RJCS") SMA, MDA, and Freedom UMA accounts, the firm invests primarily in U.S.-based equities of all market-caps.

Manager composite inception dates: All-Cap Growth 07/01/96, Appreciation 10/01/92, Dividend Strategy 07/01/03, International Growth ADR 10/01/96, International Growth ADR ESG 10/01/09, International Value ADR 10/01/94, Large-cap Growth 01/01/94, Large-cap Growth ESG 01/01/04, Mid-Cap Growth 07/01/14, Small-cap Growth 01/01/09, and Sustainability Leaders 04/01/15.

The benchmark for All-Cap Growth is the Russell 3000 Growth, for International Growth ADR, International Growth ADR ESG, and International Value ADR it is the MSCI EAFE, for Mid-cap Growth it is the Russell Mid-cap Growth, for Large-cap Growth and Large-cap Growth ESG it is the Russell 1000 Growth, and for Appreciation and Dividend Strategy it is the S&P 500. The Russell 1000 Value may also be appropriate for Dividend Strategy. The benchmark for Small-cap Growth is the Russell 2000 Growth, for Sustainability Leaders is the Russell 3000.

RJCS composite inception dates: All-Cap Growth 01/01/11, Appreciation 07/01/09, Dividend Strategy 01/01/11, International Growth ADR 04/01/14, International Growth ADR ESG 10/01/18, International Value ADR 01/01/17, Large-cap Growth 07/01/13, Large-cap Growth ESG 10/01/18, Mid-cap Growth 07/01/16, Small-cap Growth 10/01/16, and Sustainability Leaders 04/01/21. Prior to these dates, performance is based on the historical composite provided to RJCS by ClearBridge. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 12/08/14, Appreciation, Dividend, and Large-cap Growth accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 12/08/14, composite performance is based on ClearBridge's discretionary management of these accounts. Effective 04/18/16, All-cap Growth, International Growth ADR, International Value ADR, and Mid-cap Growth accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Effective 01/07/21, Sustainability Leaders accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Effective 03/29/21, Small-cap Growth accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to the effective dates, composite performance is based on ClearBridge's discretionary management of these accounts.

For Appreciation and Dividend Strategy beginning in mid-2009, a different lead portfolio management team than the current team managed the accounts using the same investment style. Biographical information concerning ClearBridge's key investment professionals should be requested in order to fully understand the results.

#### Coho Partners, Ltd.

Coho Partners, Ltd ("Coho") is a Berwyn, PA based investment manager. For Raymond James Consulting Services ("RJCS") SMA accounts, the firm invests primarily in U.S.-based equities of all market caps.

Manager composite inception date: Relative Value Equity 10/01/00.

The benchmark for Relative Value Equity is the Russell 1000 Value.

RJCS Composite inception date: Relative Value Equity 04/01/23. Prior to this date performance is based on the historical composite provided to RJCS by Coho. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Relative Value Equity accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

#### Columbia Threadneedle Investments, LLC

Columbia Threadneedle Investments, LLC ("Columbia") is a Boston, New York and Portland, Oregon-based investment manager who is a subsidiary of Ameriprise Financial Services, Inc. For Raymond James Consulting Services ("RJCS") SMA accounts and Freedom UMA accounts the firm invests primarily in U.S.-based equities of all market capitalizations.

Manager composite inception dates: Contrarian Core 01/01/04, Dividend Income 10/01/08, Select Large-cap Value 01/01/92.

The benchmark for Contrarian Core it is the Russell 1000; the S&P 500 may also be appropriate, for Dividend Income it is the Russell 1000; the Russell 1000 Value may also be appropriate, for Select Large-cap Value it is the Russell 1000 Value.

RJCS composite inception dates: Contrarian Core 07/01/15, Dividend Income 07/01/16, Select Large-cap Value 01/01/98. Prior to these dates, performance is based on the historical composite provided to RJCS by Columbia. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 11/10/14, Contrarian Core and Select Large-cap Value accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Effective 05/09/16, Dividend Income accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 11/10/14 and 05/09/16, composite performance is based on Columbia's discretionary management of accounts.

For Dividend Income and Select Large-cap Value, performance before 12/31/11 represents the returns achieved by an institutional pooled vehicle managed in a similar fashion. Columbia believes that the pooled vehicle is reasonably representative of its management style and sufficiently relevant to the composites.

#### Conestoga Capital Advisors, LLC

Conestoga Capital Advisors, LLC ("Conestoga") is a Wayne, Pennsylvania-based investment manager. For Raymond James Consulting Services ("RJCS") SMA accounts, the firm invests primarily in U.S.-based equities of small-to mid market caps.

Manager composite inception date: SMID-cap Growth 04/01/14.

The benchmark for SMID-cap Growth is the Russell 2500 Growth.

RJCS composite inception date: SMID-cap Growth 10/01/19. Prior to this date, performance is based on the historical composite provided to RJCS by Conestoga. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Conestoga offers an institutional SMid Cap Growth SMA, with composite performance available beginning January 1, 2014. However, no accounts were open in this institutional SMA discipline between June 2014 and December 2016, and therefore composite returns were unavailable during this time. For simplicity, prior to 10/1/19 composite returns are based on the net asset value ("NAV") returns for the Conestoga SMid Cap Growth Investor class Mutual Fund (CCSMX), which is managed in a similar fashion and with comparable gross performance to their Institutional and RJCS SMid Cap Growth SMAs. To properly reflect the historical gross returns illustrated herein, the NAV performance of the CCSMX mutual fund is adjusted by adding back the pro rata 1.1% expense ratio on a monthly basis (1.1% / 12 = .09%).

#### **Congress Asset Management Company**

Congress Asset Management Company ("Congress") is an independent, management-owned, SEC registered, Boston, MA-based investment management firm. For Raymond James Consulting Services ("RJCS") accounts, the firm invests primarily in U.S.-based equities with market-caps above \$2 billion and fixed income securities.

Manager composite inception dates: Large-cap Balanced 01/01/85, Large-cap Growth 01/01/85.

The benchmark for Large-cap Balanced is 60% Russell 1000 Growth / 40% Bloomberg US Government/Credit Intermediate, for Large-cap Growth it is the Russell 1000 Growth.

RJCS composite inception dates: Large-cap Balanced 10/01/16, Large-cap Growth 10/01/16. Performance prior to this date is based on the historical composite provided to RJCS by Congress. Manager supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

#### Cookson, Peirce & Co., Inc.

Cookson, Peirce and Co., Inc. ("Cookson") is a Pittsburgh, PA based boutique investment manager. For ("RJCS") SMA accounts, the firm invests primarily in U.S.-based equities of all market-caps.

Manager composite inception date: All-cap Equity 01/01/08.

The benchmark for All-cap Equity is the Russell 3000.

RJCS composite inception date: All-cap Equity 10/01/16. Prior to this date performance is based on the historical composite provided to RJCS by Cookson. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. All-cap Equity accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

#### **Copeland Capital Management, LLC**

Copeland Capital Management, LLC ("Copeland") is a Conshohocken, PA-based investment manager that focuses on both domestic and international dividend growth investing. For Raymond James Consulting Services ("RJCS") SMA accounts the firm invests primarily in U.S.-based equities of small and mid-caps.

Manager composite inception date: SMID-cap Dividend Growth 10/01/13.

The benchmark for SMID-cap Dividend Growth it is the Russell 2500.

RJCS composite inception: SMID-cap Dividend Growth 04/01/21. Prior to that date, performance is based on the historical composite provided to RJCS by Copeland. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

#### Cougar Global Investments Ltd.

Cougar Global Investments Ltd. ("Cougar") is a Toronto, Canada based investment adviser and is wholly owned by Raymond James International Canada and an affiliate of Raymond James Investment Management ("RJIM"), RJIM is an SEC registered investment adviser and wholly owned subsidiary of Raymond James Financial, Inc. that shares resources and services with Eagle, Cougar, and other affiliated investment advisers. For RJCS accounts, Cougar invests in exchange traded funds (ETFs) containing U.S./foreign equities and fixed income securities. Previous holdings have included open end mutual funds at times.

Manager composite inception dates: Global Tactical Strategy ("GTS") Conservative 01/01/00, Global Tactical Strategy Conservative Growth 01/01/02, Global Tactical Strategy Growth 01/01/12, and Global Tactical Strategy Moderate Growth 04/01/11.

The benchmark for GTS Conservative is 40% MSCI ACWI (All Country World Index) / 60% Bloomberg US Aggregate, for GTS Conservative Growth 60% MSCI ACWI / 40% Bloomberg US Aggregate, for GTS Growth 100% MSCI ACWI, and for GTS Moderate Growth 80% MSCI ACWI / 20% Bloomberg US Aggregate. Indices and weighted benchmark percentages have been different in the past and may change in the future.

Prior to January of 2007, Cougar accessed each asset class using a sub-advisor, after which, Cougar switched from sub-advisors to ETFs to implement their strategy. The performance data shown prior to 2006 for GTS Conservative Growth, and 2007 for GTS Conservative and GTS Moderate Growth, includes only asset classes managed by sub-advisers, and then there was a transition to ETFs over time. Performance data in 2007 for GTS Conservative Growth, and 2008 for GTS Conservative and GTS Moderate Growth, shows returns from sub-advised portfolios until more than one client switched to the ETF implementation of the strategy. After these dates, only returns from ETF portfolios are used to calculate performance. Prior to January of 2007, Cougar accessed each asset class using a sub-advisor, after which, Cougar switched from sub-advisors to ETFs to implement their strategy. The performance data shown prior to 2006 for GTS Conservative Growth, and 2007 for GTS Conservative and GTS Moderate Growth, includes only asset classes managed by sub-advisors. Performance data in 2007 for GTS Conservative Growth, and 2008 for GTS Conservative and GTS Moderate Growth, shows returns from sub-advised portfolios until more than one client switched to the ETF implementation of the strategy. After these dates, only returns from ETF portfolios are used to calculate performance.

RJCS composite inception dates: GTS Conservative Growth accounts 07/01/15; GTS Conservative, GTS Growth, and GTS Moderate Growth accounts 10/01/15. Prior to these dates, performance is based on the historical composite provided to RJCS by Cougar and is presented on a gross and net basis. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. GTS Conservative Growth, GTS Conservative, GTS Moderate Growth, and GTS Growth accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement. Prior to January of 2007, Cougar accessed each asset class using a sub-advisor, after which, Cougar switched from sub-advisors to ETFs to implement their strategy. The performance data shown prior to 2006 for GTS Conservative Growth, and 2007 for GTS Conservative and GTS Moderate Growth, includes only asset classes managed by sub-advisers, and then there was a transition to ETFs over time. Performance data in 2007 for GTS Conservative Growth, and 2008 for GTS Conservative and GTS Moderate Growth, shows returns from sub-advised portfolios until more than one client switched to the ETF implementation of the strategy. After these dates, only returns from ETF portfolios are used to calculate performance.

#### D.F. Dent and Company, Inc.

D.F. Dent and Company, Inc. is a Baltimore-based investment manager founded by Dan Dent in 1976. For Raymond James Consulting Services ("RJCS") SMA, and Freedom UMA accounts, the firm invests primarily in U.S.-based equities of all market-caps.

Manager composite inception date: Mid-cap Growth 01/01/99.

The benchmark for Mid-cap Growth is the Russell Mid-cap Growth.

RJCS composite inception date: Mid-cap Growth 10/01/20. Prior to this date, performance is based on the historical composite provided to RJCS by D.F. Dent. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Mid-cap Growth accounts are model delivery and are managed by Raymond James on a discretionary basis.

#### Dearborn Partners, LLC

Dearborn Partners, LLC ("Dearborn") is a Chicago and St. Louis-based investment manager who for Raymond James Consulting Services ("RJCS") accounts, invests primarily in U.S./foreign equities. International investing involves additional risks such as currency fluctuations, differing financial accounting standards and possible political or economic instability. Note that rising interest rates may result in loss of principal.

Manager composite inception dates: Balanced Income 60/40 10/01/17, Core Rising Dividend 10/01/11, High and Rising Dividend 10/01/11.

The benchmark for Balanced Income 60/40 is 60% S&P 500 / 40% Bloomberg US Aggregate, for Core Rising Dividend and High and Rising Dividend is the S&P 500. The Russell 1000 Value may also be appropriate.

RJCS composite inception dates: Balanced Income 60/40 10/01/24, Core Rising Dividend 10/01/14, High and Rising Dividend 10/01/14. Prior to this date, performance is based on the historical composite provided to RJCS by Dearborn and is presented on a gross and net basis. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 08/15/14, Core Rising Dividend and High and Rising Dividend accounts were converted to model delivery and are managed by Raymond James on a discretionary basis.

## **Delaware Investments**

Delaware Investments ("Delaware") is a Philadelphia-based investment manager and is a subsidiary of Australia-based Macquarie Group. For Raymond James Consulting Services ("RJCS") accounts the firm invests primarily in U.S.-based and foreign equities with market-caps above \$2 billion.

Large-cap Value Equity: This team was established at Delaware March 2004 and is based in Philadelphia. Administration and retail marketing is handled by Delaware.

Manager composite inception dates: Large-cap Value Equity 01/01/99.

The benchmark for Large-cap Value Equity is the Russell 1000 Value.

RJCS composite inception dates: Large-cap Value Equity 01/01/05. Manager supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 03/29/21, Large-cap Value Equity accounts were converted to model delivery and are managed by Raymond James on a discretionary basis.

#### Diamond Hill Capital Management, Inc.

Diamond Hill Capital Management, Inc. ("Diamond Hill") is a Columbus, OH-based registered investment adviser and wholly owned subsidiary of Diamond Hill Investment Group, Inc., an Ohio corporation. For ("RJCS") SMA accounts the firm invests primarily in U.S.-based equities.

Manager composite inception date: Large-cap Equity 07/01/01.

The benchmark for Large-cap Equity is the Russell 1000 Value.

RJCS composite inception date: Large-cap Equity 10/01/16. Prior to this date, performance is based on the historical composite provided to RJCS by Diamond Hill. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

#### **DSM Capital Partners, LLC**

DSM Capital Partners, LLC ("DSM") is a privately-owned Palm Beach Gardens, FL-based investment manager. For Raymond James Consulting Services ("RJCS") accounts the firm invests primarily in U.S.-based equities with market-caps above \$2 billion.

Manager composite inception date: Large-cap Growth 01/01/02.

The benchmark for Large-cap Growth is the Russell 1000 Growth.

RJCS composite inception date: Large-cap Growth 10/01/16. Performance prior to this date is based on the historical composite provided to RJCS by DSM. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 06/25/18, Large-cap Growth accounts were converted to model delivery and are managed by Raymond James on a discretionary basis.

#### Eagle Asset Management, Inc.

Eagle Asset Management, Inc. ("Eagle"), based in St. Petersburg, FL, is a wholly owned subsidiary of Raymond James Investment Management ("RJIM"). RJIM is an SEC registered investment adviser and wholly owned subsidiary of Raymond James Financial, Inc. that shares resources and services with Eagle and other affiliated investment advisers. SMID-cap Strategy accounts were managed by Eagle Boston Investment Management Inc., a subsidiary of Raymond James Financial, until 11/01/14. For Raymond James Consulting Services ("RJCS") and Freedom UMA accounts, Eagle manages both equity and fixed income objectives. For fixed income accounts, Eagle invests in higher quality bonds. For equity accounts, Eagle invests primarily in foreign companies through American Depository Receipts ("ADRs") and U.S.-based equities with market-caps of all sizes. Municipal Ladder Portfolios (5-15) and (10-20) have an A- minimum restriction at initial purchase. Bonds downgraded to BBB rating in these portfolios do not trigger an automatic sell but will initiate an immediate credit review of the issuer/obligor.

Previous to January 2010, performance figures for Eagle are based on numbers provided to RJCS by Eagle Asset and were calculated on a different performance composite system. Manager supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Starting January 1, 2010, performance composites are calculated by RJCS representing only RJCS clients managed by Eagle.

Manager composite inception dates: Corporate Credit Opportunity Strategy 01/01/20, Enhanced Income 01/01/21, Equity Income 07/01/81, Gibbs Core Growth 01/01/19, Gibbs Equity Income 01/01/19, High Quality Tax-Free 04/01/86, High Quality Taxable 01/01/86, International ADR 01/01/13, Large-cap Core Equity 01/01/82, Large-cap Core Balanced 07/01/01, Large-cap Growth 01/01/13, Mid-cap Growth 04/01/04, Small-cap Growth 01/01/94, SMID-cap Select 07/01/18, SMID-cap Strategy 07/01/97, Strategic Income Portfolio 01/01/09, Taxable Managed Income Solutions 04/01/07, Vertical Income Portfolio 10/01/16, Municipal Ladder Strategy (1 to 10 Year) 01/01/19, Municipal Ladder Strategy (5 to 15 Year) 04/01/17, Municipal Ladder Strategy (10 to 20 Year) 04/01/17, Corporate Bond Ladder (1 to 5 Year) 01/01/19, and Corporate Bond Ladder (1 to 10 Year) 01/01/19.

The benchmark for Corporate Credit Opportunity Strategy is 50% Bloomberg US High Yield Ba Intermediate / 50% Bloomberg US Intermediate Credit Baa. For Enhanced Income is the Dow Jones Industrial Average Total Return. For Equity Income it is the S&P 500; the Russell 1000 Value may also be appropriate. For Gibbs Core Growth is S&P 500. For Gibbs Equity Income is S&P 500. For High Quality Tax-Free is Bloomberg Municipal 7 Year. For High Quality Taxable is Bloomberg US Government/Credit Intermediate. For International ADR, it is MSCI EAFE. For Large-cap Core Equity is the S&P 500. For Large-cap Balanced it is 60% S&P 500 / 40% Bloomberg US Government/Credit Intermediate. For Large-cap Growth, it is Russell 1000 Growth. For Mid-cap Growth, it is Russell Mid-cap Growth, it is the Russell 2000 Growth. For SMID-cap Select it is Russell 2500. For SMID-cap Strategy it is the Russell 2500. For Strategic Income Portfolio, it is 50% S&P 500 / 50% Bloomberg US Government/Credit Intermediate. For Taxable Managed Income Solutions, it is the Bloomberg US Aggregate. For Vertical Income Portfolio, it is Bloomberg US Corporate Investment Grade. For Municipal Ladder Strategy (1 to 10 Year) is Bloomberg Municipal 5 Year. For Municipal Ladder Strategy (5 to 15 Year) is Bloomberg Municipal 15 Year. For Corporate Bond Ladder (1 to 5 Year) is Bloomberg US Credit Corporate 5-10 Year.

RJCS composite inception dates: Corporate Credit Opportunity Strategy 04/01/21, Enhanced Income 04/01/23, Equity Income 01/01/10, Gibbs Core Growth 07/01/19, Gibbs Equity Income 07/01/19, High Quality Tax-Free 01/01/10, High Quality Taxable 01/01/10, International ADR 01/01/14, Large-cap Core 01/01/10, Large-cap Core Balanced 01/01/10, Large-cap Growth 10/01/14, Mid-cap Growth 01/01/10, Small-cap Growth 01/01/10, SMID-cap Select 04/01/21, SMID-cap Strategy 01/01/10, Strategic Income Portfolio 01/01/10, Taxable Managed Income Solutions 01/01/10, Vertical Income Portfolio 01/01/18, Municipal Ladder Strategy (1 to 10 Year) 01/01/19, Municipal Ladder Strategy (5 to 15 Year) 04/01/17, Municipal Ladder Strategy (10 to 20 Year) 10/01/17, Corporate Bond Ladder (1 to 5 Year) 04/01/19, and Corporate Bond Ladder (1 to 10 Year) 04/01/19. Prior to these dates, performance is based on the historical composite provided to RJCS by Eagle. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

Effective 12/15/14, Equity Income, International ADR, Large-cap Core, Large-cap Growth, Mid-cap Growth, Small-cap Growth, SMID-cap Select, SMID-cap Strategy and Strategic Income Portfolios (exclusively the equity and ETF portions of Taxable, Taxable Managed Income Solution ETF, and Tax-Free Managed Income solution ETF) accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 12/15/14, composite performance is based on Eagle's discretionary management of accounts.

Please contact AMS or Eagle for more details related to longer-term performance records of the following products:

For Strategic Income Portfolio accounts that are individually valued less than \$250,000 at Account opening will be invested in exchange traded funds for the fixed income allocation of the Manager's model portfolio. Accounts that are individually valued at \$250,000 or higher at Account opening will be invested in individual bonds for the fixed income allocation and Eagle rather than AMS will manage the Account on a discretionary basis. Please note that Account Value fluctuations above or below \$250,000 will not result in AMS or Eagle automatically transitioning portfolio investments between exchange traded funds and individual bonds; however, Clients may request their Account invest in exchange traded funds or individual bonds, as applicable. Clients should be aware of and carefully consider any tax implications when requesting such portfolio allocation changes.

For Special Fixed Income prior to April 2014 the composite included some accounts that were restricted from owning high yield bonds/ETFs.

For SMID-cap Strategy periods prior to October 2006, results were obtained by the previous portfolio management team who implemented a similar strategy.

For Equity Income periods prior to January 2009, results were obtained by the previous portfolio manager who implemented a similar strategy.

For International ADR, Large-cap Core, and Large-cap Growth periods prior to December 2012, results were obtained by the previous portfolio management teams who implemented a similar strategy. In December 2012, Eagle purchased 45% of ClariVest Asset Management, LLC and turned the account management over to the team there. ClariVest's approach is more diversified (80 – 100 positions), more systematic/quantitative, and resulting trading activity may be higher (60% - 120%).

#### **EARNEST Partners, LLC**

EARNEST Partners, LLC ("EARNEST") is an Atlanta-based investment manager who, for Raymond James Consulting Services ("RJCS") SMA accounts, invests primarily in U.S.-based equities of all market caps.

Manager composite inception date: All-cap Blend 10/01/00, Mid-cap Blend 10/01/03, SMid-cap Value Blend 01/01/03.

The benchmark for All-cap Blend is Russell 3000, for Mid-cap Blend is Russell Mid-cap, and for SMid-cap Value Blend is Russell 2500. Value benchmarks may also be appropriate.

RJCS composite inception dates: All-cap Blend 04/01/07, Mid-cap Blend 07/01/06, SMid-cap Value Blend 04/01/06. Prior to these dates, performance is based on the historical composite provided to RJCS by EARNEST. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 03/29/21, accounts were converted to model delivery and are managed by Raymond James on a discretionary basis.

#### **Edge Asset Management**

Edge Asset Management, Inc. ("Edge") is a Seattle-based investment manager and is an affiliate of Principal Asset Management. For Raymond James Consulting Services ("RJCS") SMA and Freedom UMA accounts the firm invests primarily in small and mid-cap U.S.-based equities.

Manager composite inception date: SMid-cap Dividend Income 04/01/07.

The benchmark for SMid-cap Dividend Income is the Russell 2500 Value. The strategy was mandated to attempt to avoid owning MLPs as of 10/01/12. The track record prior to this date reflects a portfolio that owned MLPs.

RJCS composite inception date: SMid-cap Dividend Income is 01/01/14. Before this date performance is based on the historical composite provided to RJCS by Edge. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 11/24/14, Edge Small Mid-cap Dividend Income accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 11/24/14, composite performance is based on Edge's discretionary management of accounts.

#### **Edgewood Management LLC**

Edgewood Management LLC ("Edgewood") is a New York-based investment manager, who for Raymond James Consulting Services ("RJCS") accounts, invests primarily in U.S.-based equities of all market-caps.

Manager composite inception date: Large-cap Growth 01/01/01.

The benchmark for Large-cap Growth is the Russell 1000 Growth.

RJCS composite inception date: Large-cap Growth 10/01/16. Prior to this date, performance is based on the historical composite provided to RJCS by Edgewood. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

### **Epoch Investment Partners**

Epoch Investment Partners ("Epoch") is a New York-based investment manager and a wholly owned subsidiary of Toronto-Dominion Bank "TD Bank" Group. For RJCS separately managed accounts ("SMA") and Freedom UMA accounts, the firm invests primarily in foreign companies through American Depository Receipts ("ADRs") and U.S.-based equities with market-caps above \$2 billion.

Manager composite inception dates: Global Equity Shareholder Yield ("Global Yield") 01/01/06. Global Equity Yield, SMA ADR version 01/01/11.

The benchmark for Global Equity Yield is MSCI World.

RJCS composite inception dates: Global Equity Yield 01/01/11. Prior to this date, performance is based on the historical composite provided to AMS by Epoch. Effective 02/18/15, Global Equity Yield accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 02/18/15, composite performance is based on Epoch's discretionary management of accounts. Manager-supplied performance, while reviewed by AMS and believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

For periods prior to 01/01/11 for Global Equity Yield SMA ADR, results represent the performance of Epoch's Global Equity Shareholder Yield strategy that contains ordinary share (foreign stocks traded on overseas exchanges). The ADR discipline available through the RJCS and UMA programs attempts to replicate the Global Equity Shareholder Yield as closely as possible for RJCS SMA accounts utilizing a similar investment strategy and process. For Global Equity Yield SMA ADR RJCS and UMA clients, the model portfolio will invest primarily in ADRs. The ADR discipline may own other more liquid foreign ordinary shares. As a result, ADR replication of the international portion of the Global Equity Yield SMA ADR RJCS and UMA portfolio will deviate in model portfolio holdings and may experience material performance dispersion from the Global Equity Shareholder Yield strategy. Differences in foreign exchange rates, liquidity, trading expenses, and other factors may also apply. These differences may affect performance.

#### **Equity Investment Corp**

Equity Investment Corp ("EIC") is an Atlanta-based investment manager who, for Raymond James Consulting Services ("RJCS") SMA accounts, invests primarily in U.S.-based equities with market-caps above \$1 billion.

Manager composite inception date: Large-cap Value 01/01/01.

The benchmark for Large-cap Value is the Russell 1000 Value. The Russell 3000 Value may also be appropriate.

RJCS composite inception date: Large-cap Value 10/01/02. Effective 12/15/14, Large-cap Value accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 12/15/14, composite performance is based on EIC's discretionary management of accounts.

From January 1, 1986, through December 31, 1999, Jim Barksdale was primarily responsible for creating and achieving the performance results. Andrew Bruner joined as the second member of EIC's investment team in December 1999. From that point through the present day, portfolios have been managed using a team-based approach. Terry Irrgang became the third member of the investment team in April of 2003. Ian Zabor became the fourth member of the team, joining EIC in July of 2005.

Effective September 20, 2016, EIC implemented a succession plan to ensure the continuity and stability of the firm. In a transaction that closed on that date, a new investment adviser entity formed by Messrs, Bruner, Irrgang, and Zabor purchased substantially all of the assets and assumed all of the liabilities necessary for EIC's continuous operation from Mr. Barksdale. That new registrant succeeded to all of EIC's business. As planned, Mr. Barksdale's tenure at EIC ended in August of 2019 when his transitional employment agreement expired.

## **Federated Investment Counseling**

Federated Investment Counseling ("Federated") is a Pittsburgh-based investment manager and is a subsidiary of Federated Hermes Investors, Inc. For Raymond James Consulting Services ("RJCS") SMA and Freedom UMA accounts, the firm invests primarily in foreign companies through American Depository Receipts ("ADRs"), U.S.-based all-cap equities, and REITs. For efficiency of trading for smaller accounts, certain assets in the Fixed Income disciplines are managed by Federated in commingled vehicles that bear no internal expenses. Securities may be lower rated or not rated, which reflects the greater possibility that the financial condition of the issuer or adverse changes in general economic conditions may impair the ability of the issuer to pay income and principal.

Manager composite inception dates: Core Plus Fixed Income with MAPS 10/01/96, Gov't/Credit with MAPS 01/01/88, Government/Credit w/o MAPS fixed income 01/01/88, Intermediate Gov't/Credit with MAPS 01/01/89, International Strategic Value Dividend ADR 07/01/08, Strategic Value Dividend 10/01/01.

The benchmark for Core Plus is the Bloomberg US Aggregate. For Gov't/Credits the benchmark is the Bloomberg US Government/Credit, for Intermediate Gov't/Credit the Bloomberg US Government/Credit Intermediate. For International Strategic Value Dividend the benchmark is the MSCI EAFE, while the MSCI EAFE High Dividend Equity or the MSCI EAFE Value may also be appropriate. For Strategic Value Dividend the benchmark is the S&P 500 (the Russell 1000 Value may also be appropriate).

RJCS composite inception dates: Core Plus Fixed Income with MAPS 04/01/11, Gov't/Credit with MAPS 01/01/12, Gov't/Credit w/o MAPS 04/01/15, Intermediate Gov't/Credit with MAPS 10/01/15, International Strategic Value Dividend ADR 01/01/15, Strategic Value Dividend 07/01/03. Prior to these dates, performance is based on the historical composite provided to RJCS by Federated and is presented on a gross and net basis. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 09/29/14, International Strategic Value Dividend and Strategic Value Dividend accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 09/29/14, composite performance is based on Federated's discretionary management of accounts.

For periods prior to 04/01/11 for International Strategic Value Dividend SMA and UMA, results represent the performance of Federated's mutual fund version that contains ordinary shares (foreign stocks traded on overseas exchanges). The ADR discipline (may own other more liquid foreign ordinary shares as well) available through the RJCS and UMA programs attempts to replicate the Federated International Strategic Value Dividend Fund as closely as possible for RJCS and UMA accounts utilizing a similar investment strategy and process. As a result, the performance of the ordinary share portfolio provided by Federated is intended to demonstrate the model upon which they base their investment decisions and not as a historical performance record of the ADR portfolio.

#### Franklin Templeton Investments

Franklin Templeton Investments ("FTI") is based in San Ramoe and San Mateo, CA and is a wholly owned subsidiary of Franklin Resources, Inc. FTI implements and trades retail Separately Managed Accounts ("SMAs") and/or facilitates the delivery of model portfolios based on investment instructions provided by ClearBridge Investments, Western Asset Management, LLC or other Franklin Resources affiliated subadvisors. Franklin invests primarily in U.S.-based large-cap equities and fixed income securities. For efficiency of trading for smaller accounts, certain assets in the discipline are managed by Franklin in commingled vehicles that bear

no internal expenses. Securities may be lower rated or not rated, which reflects the greater possibility that the financial condition of the issuer or adverse changes in general economic conditions may impair the ability of the issuer to pay income and principal. For Raymond James Consulting Services ("RJCS") SMA accounts, the firm invests primarily in U.S.-based equities of all market-caps and fixed income securities.

Manager composite inception date: 01/01/04 for Appreciation Balanced strategy, 07/01/19 for Income.

The benchmark for the Appreciate Balanced strategy is the blend of 70% S&P 500 Index and 30% Bloomberg US Treasury Intermediate, for Income is the blend of 50% MSCI USA High Dividend Yield Index / 25% Bloomberg US High Yield Very Liquid Index / 25% Bloomberg US Aggregate Index.

RJCS composite inception date: 10/01/14 for Appreciation Balanced strategy, 7/01/23 for Income. Prior to these dates, performance is based on the historical composite provided to RJCS by Franklin Templeton. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

#### Fuller & Thaler Asset Management, Inc.

Fuller & Thaler Asset Management, Inc. ("Fuller & Thaler") is a San Mateo, California-based investment manager, who for Raymond James Consulting Services ("RJCS") accounts, invests primarily in U.S.-based equities of small and mid-market-caps.

Manager composite inception date: Behavioral Mid-cap Value 01/01/18, Behavioral Small-cap Equity 01/01/16, Behavioral Small-Mid Core 01/01/18, Small-cap Value 01/01/96.

The benchmark for Behavioral Mid-cap Value is the Russell Mid-cap Value, Behavioral Small-cap Equity is the Russell 2000, Behavioral Small-Mid Core is the Russell 2500, Small-cap Value is the Russell 2000 Value.

RJCS composite inception date: Behavioral Mid-cap Value 01/01/23, Behavioral Small-cap Equity 07/01/18, Behavioral Small-Mid Core 10/01/24, Small-cap Value 10/01/16. Prior to this date, performance is based on the historical composite provided to RJCS by Fuller& Thaler. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 04/23/18, accounts were converted to model delivery and are managed by Raymond James on a discretionary basis.

#### Gannett Welsh and Kotler, LLC

Gannett Welsh and Kotler, LLC ("GWK") is a Boston-based investment manager and is an affiliate of Affiliated Managers Group. For Raymond James Consulting Services ("RJCS") SMA and Freedom UMA accounts, GWK invests primarily in municipal bonds and U.S.-based equities with market-caps below \$5 billion. Note that rising interest rates may result in loss of principal and also liquidations of separate bond holdings may not receive the recent institutional price. MLPs (master limited partnerships) may also be purchased, and cause K-1 tax treatment.

Manager composite inception dates: High Quality Municipal National 01/01/85, Small-cap Core 01/01/00, Small/Mid-cap Core 01/01/06.

The benchmark for High Quality Municipal National is the Bloomberg Municipal 7 Year, for Small-cap Core is the Russell 2000, for Small/Mid-cap Core is the Russell 2500.

RJCS composite inception dates: High Quality Municipal National 07/1/07, Small-cap Core 07/01/06, Small/Mid-cap Core 07/01/11. Prior to these dates, performance is based on the historical composite provided to RJCS by GWK. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 03/16/15, Smid-cap Core accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 03/16/15, composite performance is based on GWK's discretionary management of accounts.

#### **GQG Partners, LLC**

GQG Partners, LLC ("GQG") is a Ft. Lauderdale-based investment manager who for Raymond James Consulting Services ("RJCS") the firm invests primarily in U.S.-based equities of all market-caps. GQG Partners, LLC is a wholly owned subsidiary of GQG Partners, Inc., a Delaware corporation that is listed on the Australian Securities Exchange.

Manager composite inception date: US Equity 07/01/14.

The benchmark for US Equity is the S&P 500.

RJCS composite inception date: US Equity 10/01/22. Prior to this date, performance is based on the historical composite provided to RJCS by GQG. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery agreement.

#### Guardian Capital Advisors, LP

Guardian Capital Advisors, LP ("Guardian") is a Toronto, Canada-based investment manager and division of Guardian Capital Group, LP. For RJCS separately managed accounts ("SMA") and Freedom UMA accounts, the firm invests primarily in foreign companies through American Depository Receipts ("ADRs") and U.S.-based equities with market-caps above \$2 billion.

Manager composite inception date: Fundamental Global Equity 10/01/14, Global Dividend 07/01/07.

The benchmark for Fundamental Global Equity and Global Dividend is MSCI World.

RJCS composite inception date: Fundamental Global Equity 04/01/19, Global Dividend 07/01/13. Prior to this date, performance is based on the historical composite provided to AMS by Guardian. Manager-supplied performance, while reviewed by AMS and believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 11/24/14, Global Dividend accounts and 01/24/19, Fundamental Global Equity accounts were converted to

model delivery and are managed by Raymond James on a discretionary basis. Prior to 11/24/14 and 01/24/19, composite performance is based on Guardian's discretionary management of accounts.

#### Hamlin Capital Management, LLC

Hamlin Capital Management, LLC ("Hamlin") is a New York-based investment manager, who for Raymond James Consulting Services ("RJCS") accounts, invests primarily in U.S.-based equities of all market-caps.

Manager composite inception date: Equity Income 01/01/01.

The benchmark for Equity Income is the Russell 3000 Value.

RJCS composite inception date: Equity Income 10/01/16. Prior to this date, performance is based on the historical composite provided to RJCS by Hamlin. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

#### Invesco Advisers. Inc.

Invesco Advisers, Inc. ("Invesco") is an Atlanta and Houston-based investment manager whose parent company is Invesco Ltd. For Raymond James Consulting Services ("RJCS") SMA accounts, the firm invests primarily in U.S.-based equities U.S.-based REITs.

Manager composite inception dates: REITs 07/01/88.

The benchmark for REITs is the DJ US Select REIT.

RJCS composite inception dates: REITs 01/01/98. Prior to these dates, performance is based on the historical composite provided to RJCS by Invesco. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 01/10/22, REITs accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 01/10/22, composite performance is based on Invesco's discretionary management of accounts.

#### J.P. Morgan Asset Management

J.P. Morgan Asset Management ("JPMorgan") is a New York-based investment manager and is a subsidiary of JPMorgan Chase & Co. For Raymond James Consulting Services ("RJCS") SMA and Freedom UMA accounts the firm invests primarily in US-based equities of all market-caps.

Manager composite inception date: US Equity 10/01/14, US Large-cap Growth 08/01/04. The benchmark for US Equity is S&P 500, and for US Large-cap Growth it is the Russell 1000 Growth.

RJCS composite inception date: US Equity 04/01/23, US Large-cap Growth 01/01/23. Prior to this date, performance is based on the historical composite provided to RJCS by JPMorgan. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

#### Janus Henderson Investors

Janus Henderson Investors ("Janus Henderson") is a Denver, Colorado based investment company whose parent company is Janus Henderson Group, PLC. For Raymond James Consulting Services ("RJCS") SMA accounts, the firm invests primarily in US-based equities of all market-caps. As of 05/30/17, Janus Capital Management successfully completed their merger with U.K. based Henderson Global Investors to become Janus Henderson Investors.

Manager composite inception date: All-cap Growth 07/01/13, Concentrated Growth 01/01/99.

The benchmark for All-cap Growth is the Russell 3000 Growth, for Concentrated Growth it is Russell 1000 Growth.

RJCS composite inception date: All-cap Growth 10/01/16, Concentrated Growth 04/01/15. Prior to these dates, performance is based on the historical composite provided to RJCS by Janus. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

#### Jennison Associates, LLC

Jennison Associates, LLC ("Jennison") is a New York-based investment manager and is a subsidiary of Prudential Financial, Inc. For Raymond James Consulting Services ("RJCS") SMA and Freedom UMA accounts the firm invests primarily in US-based equities of all market-caps.

Manager composite inception dates: Large-cap Growth 01/01/79.

The benchmark for Large-cap Growth it is the Russell 1000 Growth.

RJCS composite inception dates: Large-cap Growth 01/01/13. Prior to these dates, performance is based on the historical composite provided to RJCS by Jennison. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 09/08/14. Large-cap Growth accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 09/08/14, composite performance is based on Jennison's discretionary management of accounts.

### John Hancock Investment Management

John Hancock Investment Management ("John Hancock") is a division of Manulife Investment Management (US) LLC ("MIM US"). Manulife Investment Management (US) ("the Firm") comprises Manulife Investment Management (US) LLC ("MIM US"), Manulife Investment Management (North America) Limited ("MIM NA") and Manulife Investment Management Trust Company ("MIM TC"). Effective January 1, 2011, the Firm was redefined to include MIM NA to reflect the

alignment of the underlying businesses of the two firms. Manulife Investment Management is the asset management arm of Manulife, a global organization that operates in many different jurisdictions worldwide. Manulife Investment Management's diversified group of companies and affiliates provide comprehensive asset management solutions for institutional investors, investment funds and individuals in key markets around the world. Manulife Investment Management has investment offices in the United States, Canada, the United Kingdom, Japan, Hong Kong, and throughout Asia. For ("RJCS") SMA accounts the firm invests primarily in non-US and US-based equities of all market-caps.

Manager composite inception date: Fundamental All-cap Core 01/01/11, Fundamental Global Franchise ADR 07/01/12, Fundamental Large-cap Core 04/01/02, US Small-cap Core 04/01/04.

The benchmark for Fundamental All-cap Core is the Russell 3000, and for Fundamental Global Franchise ADR is the MSCI World, and for Fundamental Large-cap Core is the S&P 500, and for US Small-cap Core is the Russell 2000.

RJCS composite inception date: 04/01/18 for Fundamental All-cap Core, 10/01/18 for Fundamental Global Franchise ADR, 07/01/18 for Fundamental Large-cap Core, 04/01/22 for US Small-cap Core. Prior to this date, performance is based on the historical composite provided to RJCS by the manager. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

Manager supplied composite performance prior to 07/01/18 for Fundamental Global Franchise ADR represents the performance of the Manulife Investment Management institutional version of the discipline that contains foreign ordinary shares (foreign stocks traded on overseas exchanges). The ADR discipline attempts to replicate the institutional version as closely as possible utilizing a similar investment strategy and process. AMS Due Diligence conducted a comparative study, the result of which determined the institutional discipline did not differ materially from the ADR discipline in that both disciplines have larger market cap profiles with limited use of emerging market holdings. This resulted in over 90% overlap of ADRs to foreign ordinary shares and similar performance.

ADR replication of the institutional foreign ordinary share portfolio will deviate in portfolio holdings where an ADR is not available and may experience material performance dispersion from the institutional product. Differences in overlap between the two Manulife disciplines will generally occur where ADR versions of foreign ordinaries are not available or not considered to have sufficient liquidity. Differences in foreign exchange rates, liquidity, trading expenses, and other factors may also contribute to performance dispersion between the two disciplines. Dispersion will be monitored by Due Diligence on an ongoing basis.

#### Kayne Anderson Rudnick Investment Management, LLC

Kayne Anderson Rudnick Investment Management, LLC ("Kayne") is a Los Angeles-based investment manager and is an affiliate of Virtus Investment Partners, Inc. For Raymond James Consulting Services ("RJCS") SMA accounts the firm invests primarily in U.S.-based equities of all small and mid-caps.

Manager composite inception date: Mid-cap Core 01/01/00, Small-cap Core Equity 04/01/92, Small to Mid-cap Core 04/01/92.

The benchmark for Mid-cap Core it is Russell Mid-cap, for Small-cap Core Equity it is the Russell 2000, for Small to Mid-cap Core it is the Russell 2500.

RJCS composite inception date: Mid-cap Core 07/01/22, Small-cap Core Equity 04/01/13, Small to Mid-cap Core 10/01/15. Prior to this date, performance is based on the historical composite provided to RJCS by Kayne. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 12/07/15, Small-cap Core accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 12/07/15, composite performance is based on Kayne's discretionary management of accounts. To provide liquidity within the model portfolio, Kayne may, from time-to-time, select substitute securities therefore results for RJCS clients may differ slightly from Kayne's fully discretionary portfolio returns.

#### **Lazard Asset Management**

Lazard Asset Management ("Lazard"), a division of Lazard Freres & Co. LLC, is a New York-based investment manager who for RJCS and Freedom UMA accounts, invests primarily in foreign companies through American Depository Receipts ("ADRs"), including emerging markets, and U.S.-based equities with market-caps above \$2 billion.

Manager composite inception dates: Global Equity Select ADR 01/01/96, International Equity Select with Emerging Markets ADR 01/01/96.

The benchmark for Global Equity Select ADR it is the MSCI World (while the MSCI EAFE and MSCI ACWI are also appropriate). For International Equity Select with Emerging Markets ADR is the MSCI ACWI Ex-US and the benchmark for International Equity Select with Emerging Markets ADR was changed to the MSCI ACWI Ex-US to account for the strategy's strategic emerging markets position since 2011.

RJCS composite inception dates: Global Equity Select ADR 04/01/02, International Equity Select with Emerging Markets ADR 04/01/02. Prior to these dates, performance is based on the historical composite provided to RJCS by Lazard. Effective 10/20/14, International Equity Select with Emerging Markets ADR and Global Equity Select ADR accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 10/20/14, composite performance is based on Lazard's discretionary management of accounts. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

From 1996 to 04/30/10, a different lead portfolio management team than the current team managed the accounts using the same investment style. Biographical information concerning Lazard's key investment professionals should be requested in order to fully understand the results.

## Loomis, Sayles & Company, LP

Loomis, Sayles & Company, LP ("Loomis") is a Boston-based investment manager and is an affiliate of Natixis Global Asset Management. For Raymond James Consulting Services ("RJCS") accounts the firm invests primarily in U.S.-based equities of all market-caps.

Manager composite inception dates: Global Growth ADR 01/01/18, Large-cap Growth 07/01/06, SMID-cap 04/01/98.

The benchmark for Global Growth ADR is the MSCI ACWI (Net), for Large-cap Growth is the Russell 1000 Growth, for SMID-cap is the Russell 2500.

Large-cap Growth performance information from 07/01/06 to 05/19/10 is based on the performance record of the Loomis Large-cap Growth team at their previous employer. The investment team left their prior employer and came to Loomis on May 19, 2010; therefore, the performance from 05/20/10 to present was obtained while at Loomis. Biographical information concerning Loomis' key investment professionals should be requested in order to fully understand the results.

RJCS composite inception dates: Global Growth ADR 10/01/23, Large-cap Growth 04/01/14, SMID-cap 07/01/07. Prior to these dates, performance is based on the historical composite provided to RJCS by Loomis and is presented on a gross and net basis. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 01/12/15 for Large-cap Growth and 06/01/21 for Global Growth ADR accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 01/12/15 for Large-cap Growth and 06/01/21 for Global Growth ADR, composite performance is based on Loomis's discretionary management of accounts.

#### Lord, Abbett & Co., LLC

Lord, Abbett & Co., LLC ("Lord Abbett") is a New Jersey-based investment manager who, for Raymond James Consulting Services ("RJCS") accounts, invests primarily in U.S.-based fixed income.

Manager composite inception dates: High Quality Intermediate Municipal National 07/01/03, High Quality Municipal National 01/01/92, and Taxable High Quality Intermediate 01/01/85.

The benchmark for High Quality Intermediate Municipal National the Bloomberg Municipal 7 Year, for High Quality Municipal National is the Bloomberg Municipal 20 Year, and for Taxable High Quality Intermediate is 65% Bloomberg US Mortgage-Backed Securities/ 35% Bloomberg US Government.

RJCS composite inception dates: High Quality Intermediate Municipal National 01/01/13, High Quality Municipal National 04/01/08, Taxable High Quality Intermediate 07/01/09. Prior to these dates, performance is based on the historical composite provided to RJCS by Lord Abbett. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

#### Madison Investments Advisors, LLC

Madison Investments Advisors, LLC ("Madison") is a Madison, Wisconsin -based investment manager who, for Raymond James Consulting Services ("RJCS") SMA accounts, invests primarily in U.S.-based fixed income.

Manager composite inception date: Reinhart Active Intermediate Fixed Income 01/01/92, Reinhart Corporate Bond Ladder (1 to 5 Year) 01/01/19, and Reinhart Corporate Bond Ladder (1 to 10 Year) 01/01/19.

The benchmark for Reinhart Active Intermediate Fixed Income is the Bloomberg US Government/Credit Intermediate, for Reinhart Corporate Bond Ladder (1 to 5 Year) is Bloomberg US Corporate 1-5 Year, and Reinhart Corporate Bond Ladder (1 to 10 Year) is Bloomberg US Credit Corporate 5-10 Year.

RJCS composite inception date: Reinhart Active Intermediate Fixed Income 04/01/13, Reinhart Corporate Bond Ladder (1 to 5 Year) 07/01/19, and Reinhart Corporate Bond Ladder (1 to 10 Year) 01/01/19. Prior to that date, performance is based on the historical composite provided to RJCS by Reinhart Partners, Inc. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

#### Mondrian Investment Partners, Ltd.

Mondrian Investment Partners, Ltd. ("Mondrian") is a London-based investment manager and is a subsidiary of Australia-based Macquarie Group. For Raymond James Consulting Services ("RJCS") accounts the firm invests primarily in U.S.-based and foreign equities with market-caps above \$2 billion.

Manager composite inception dates: International Equity ADR 01/01/97.

The benchmark for International Equity ADR is the MSCI EAFE.

RJCS composite inception dates: International Equity ADR 10/01/16. Manager supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 12/11/23, International Equity ADR accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to this, historical performance reflects the discretionary management of the strategy by Delaware Investments.

#### **MFS Investment Management**

MFS Investment Management ("MFS") is a Boston-based investment manager and is an affiliate of Canada-based Sun Life Financial. For Raymond James Consulting Services ("RJCS") SMA and Freedom UMA accounts, they invest primarily in US large-cap and mid-cap stocks and foreign companies through American Depository Receipts ("ADRs").

Manager composite inception dates: Large-cap Value 04/01/89, Research International 04/01/01.

The benchmark for Large-cap Value is the Russell 1000 Value, for Research International is the MSCI EAFE.

RJCS composite inception dates: Large-cap Value 04/01/12, Research International 07/01/08. Prior to these dates, performance is based on the historical composite provided to RJCS by MFS. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 11/17/14, Large-cap Value and Research International accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 11/17/14, composite performance is based on MFS's discretionary management of accounts.

## Neuberger Berman, LLC

Neuberger Berman, LLC ("Neuberger") is a New York-based investment manager and is employee owned. Neuberger's legal name is now Neuberger Investment Management. For Raymond James Consulting Services ("RJCS") SMA and Freedom UMA accounts the firm invests in global equities and fixed income.

Manager composite inception dates: International ADR 01/01/00, Sustainable Catholic Values 07/01/01, Sustainable Equity 01/01/91, Tax-Exempt Limited Maturity 07/01/89.

The benchmark for International ADR it is the MSCI EAFE (the MSCI ACWI ex-US may also be appropriate); for Sustainable Catholic Values is the S&P 500; for Sustainable Equity is the S&P 500; for Tax-Exempt Limited Maturity is the Bloomberg Municipal 5 Year.

RJCS composite inception dates: International ADR 07/01/06, Sustainable Catholic Values 10/01/24, Sustainable Equity 01/01/06, Tax-Exempt Limited Maturity 07/01/03. Prior to these dates, performance is based on the historical composite provided to RJCS by Neuberger. Effective 11/17/14, International ADR and Sustainable Equity accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 11/17/14, composite performance is based on Neuberger's discretionary management of accounts. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

#### Nuance Investments, LLC.

Nuance Investments, LLC. ("Nuance") is an employee-owned Kansas City, MO, based investment firm. On 06/01/10, the firm changed its name to Nuance Investments, LLC. Prior to 06/01/2010 the firm name was Mariner Value Strategies, LLC. For Raymond James Consulting Services ("RJCS") SMA accounts and Freedom UMA accounts, they invest primarily in US mid-cap companies.

Manager Composite inception dates: Mid-cap Value 01/01/09.

The benchmark for Mid Cap Value is the Russell Mid Value.

RJCS composite inception dates: Mid-cap Value 10/01/18. Prior to these dates, performance is based on the historical composite provided to RJCS by Nuance. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

#### **Nuveen Asset Management, LLC**

Nuveen Asset Management, LLC ("Nuveen") is a Chicago-based investment manager and is a subsidiary of TIAA. For Raymond James Consulting Services ("RJCS") SMA accounts, the firm invests primarily in U.S.-based fixed income. The Municipal Ladder Portfolios (1-10) and (5-15) have an A- minimum restriction at initial purchase. Bonds downgraded to BBB rating in these portfolios do not trigger an automatic sell but will initiate an immediate credit review of the issuer/obligor.

Manager composite inception dates: High Quality Municipal Intermediate Fixed Income 01/01/90, Municipal Ladder (1-10) 10/01/11, Municipal Ladder (5-15) 01/01/13, US Corporate Bond Ladder ESG (1 to 5 Year) 01/01/19, and US Corporate Bond Ladder ESG (1 to 10 Year) 01/01/19.

The benchmark for High Quality Municipal Intermediate Fixed Income is the Bloomberg Municipal 7 Year, for Municipal Ladder (1-10) is Bloomberg Municipal 5 Year, for Municipal Ladder (5-15) is Bloomberg Municipal 10 Year, for US Corporate Bond Ladder ESG (1 to 5 Year) is Bloomberg US Corporate 1-5 Year, and for US Corporate Bond Ladder ESG (1 to 10 Year) is Bloomberg US Credit Corporate 5-10 Year.

RJCS composite inception dates: High Quality Municipal Intermediate Fixed Income 07/01/03, Municipal Ladder (1-10) 10/01/17, Municipal Ladder (5-15) 10/01/17, US Corporate Bond Ladder ESG (1 to 5 Year) 04/01/19, and US Corporate Bond Ladder ESG (1 to 10 Year) 01/01/19. Prior to these dates, performance is based on the historical composite provided to RJCS by Nuveen. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

#### **Pacific Investment Management Company LLC**

Pacific Investment Management Company LLC ("PIMCO") is a Newport Beach, CA-based investment manager who, for Raymond James Consulting Services ("RJCS") SMA accounts, invests primarily in U.S.-based municipal fixed income. The Municipal Ladder Portfolios (2-7) and (3-11) have an A- minimum restriction at initial purchase. Bonds downgraded to BBB rating in these portfolios do not trigger an automatic sell but will initiate an immediate credit review of the issuer/obligor.

Manager composite inception dates: Targeted Municipal Bond Ladders 2 to 7 Year 09/01/16, Targeted Municipal Bond Ladders 3 to 11 Year 05/01/14.

The benchmark for Targeted Municipal Bond Ladders 2 to 7 Year is Bloomberg Municipal 5 Year, and for Targeted Municipal Bond Ladders 3 to 11 Year is Bloomberg Municipal 7 Year.

RJCS composite inception dates: Targeted Municipal Bond Ladders 2 to 7 Year is 07/01/17, Targeted Municipal Bond Ladders 3 to 11 Year 10/01/17. Prior to these dates, performance is based on the historical composite provided to RJCS by PIMCO. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

#### Parametric Portfolio Associates, LLC

Parametric Portfolio Associates, LLC ("Parametric") is a Seattle-based investment manager and a subsidiary of Morgan Stanley. For Raymond James Consulting Services ("RJCS") SMA accounts, invests primarily in U.S.-based municipal fixed income. TABS Laddered Municipals (1-10) and (5-15) composites include all intermediate and long portfolios respectively. As such, some portfolios in the composite will have BBB exposure. These strategies have an A- minimum restriction at initial purchase. Bonds downgraded to BBB rating in these portfolios do not trigger an automatic sell but will initiate an immediate credit review of the issuer/obligor.

Manager composite inception dates: TABS Managed Municipal Long 04/01/99, TABS Laddered Municipals 1 to 10 Year 01/01/11, TABS Laddered Municipals 5 to 15 Year 01/01/11, US Corporate Ladder (1 to 5 Year) 10/01/12, US Corporate Ladder (1 to 10 Year) 10/01/12.

The benchmark for TABS Managed Municipal Long is the Bloomberg Municipal 20 Year. For TABS Laddered Municipal 1 to 10 Year is the Bloomberg Municipal 5 Year. For TABS Laddered Municipals 5 to 15 Year is the Bloomberg Municipal 10 Year, US Corporate Ladder (1 to 5 Year) is the Bloomberg US Corporate 1-5 Year, US Corporate Ladder (1 to 10 Year) is the Bloomberg US Credit Corporate 5-10 Year.

RJCS composite inception dates: TABS Managed Municipal Long 04/01/08, TABS Laddered Municipals 1 to 10 Year 04/01/17, TABS Laddered Municipals 5 to 15 Year 04/01/17, US Corporate Ladder (1 to 5 Year) 04/01/2020, US Corporate Ladder (1 to 10 Year) 04/01/2020. Prior to these dates, performance is based on the historical composite provided to RJCS by Parametric. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

#### **Parnassus Investments**

Parnassus Investments ("Parnassus") is a San Francisco-based investment manager. Parnassus announced in July 2021 they will be an affiliate of Affiliated Managers Group ("AMG") closed in October 2021 (AMG will own a majority which is their typical business model). For Raymond James Consulting Services ("RJCS") the firm invests primarily in U.S.-based equities with market-caps above \$2 billion.

Manager composite inception date: Core Equity 10/01/92, Mid-cap Equity 01/01/06.

The benchmark for Core Equity is the S&P 500. The Russell 1000 may also be appropriate. The benchmark for Mid-cap Equity is the Russell Mid-cap.

RJCS composite inception date: Core Equity 04/01/16, Mid-cap Equity 07/01/18. Before this date performance is based on the historical composite provided to RJCS by Parnassus. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

#### **Polen Capital**

Polen Capital ("Polen") is a Boca Raton-based investment manager. For Raymond James Consulting Services ("RJCS") SMA accounts the firm invests primarily in domestic and international equities.

Manager composite inception date: Focus Growth 01/01/89, Global Growth 07/01/15, International Growth 01/01/17.

The benchmark for Focus Growth it is the Russell 1000 Growth, for Global Growth it is MSCI ACWI (Net), for International Growth it is the MSCI ACWI ex-US (Net).

RJCS composite inception date: Focus Growth 10/01/19, Global Growth 10/01/19, International Growth 01/01/20. Prior to this date, performance is based on the historical composite provided to RJCS by Polen. Manager supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

#### **Putnam Investments**

Putnam Investments is a Boston-based investment manager and is an affiliate of Franklin Resources, Inc. For Raymond James Consulting Services ("RJCS") SMA accounts the firm invests primarily in US-based equities of all market-caps.

Manager composite inception date: US Large-cap Value Equity Concentrated 01/01/17.

The benchmark for US Large-cap Value Concentrated is the Russell 1000 Value.

RJCS composite inception date: US Large-cap Value Concentrated 07/01/23. Prior to this date, performance is based on the historical composite provided to RJCS by Putnam. Manager supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

### Raymond James Research Portfolios ("RJRP")

The RJRP account minimum is \$70,000. The maximum total fee to the client is 2.6%. Please refer to the Raymond James Wrap Fee Program Brochure for the RJRP fee schedule.

The composite inception date for Multi-cap Equity Income is 04/01/16, Multi-cap Growth 01/01/19, Multi-cap Value 01/01/19.

The benchmark for Multi-cap Equity Income it is the Russell 3000 Value, for Multi-cap Growth it is Russell 3000 Growth, for Multi-cap Value it is the Russell 3000 Value.

#### **River Road Asset Management**

River Road Asset Management ("River Road") is Louisville-based and formerly a subsidiary of Aviva Investors, River Road announced in March 2014 they changed parent firms to be an affiliate of Affiliated Managers Group ("AMG") closing in the summer of 2014 (AMG will own a majority which is their typical business model). For Raymond James Consulting ("RJCS") separately managed accounts ("SMA") and Freedom UMA accounts the firm invests primarily in U.S.-based equities of all market-caps.

Manager composite inception dates: Dividend All Cap Value 10/01/03, Focused Absolute Value 01/01/09, Small- to Mid-cap Value 04/01/07.

The benchmark for Dividend All Cap Value is the Russell 3000 Value. The Dow Jones Select Dividend or Russell 1000 Value may also be appropriate. For Focused Absolute Value the benchmark is the Russell 3000 Value, while the Russell 2500 Value may also be appropriate. For Small- to Mid-cap Value the benchmark is the Russell 2500 Value.

For River Road, please note that the performance obtained before 04/01/12 resulted from accounts having a portion of small-caps that the team does not buy anymore for liquidity/capacity reasons. The account was named "Dividend All-cap Value", whereas now clients are invested in "Dividend All-cap Value II" according

to River Road branding. Accounts are still managed by the same team and process but without the equities with market-caps less than \$1 billion at purchase. Accounts before 2007 owned 20%-35% of these small companies, and accounts from 2007-2011 owned about 5%-15%.

RJCS composite inception dates: Dividend All Cap Value 10/01/07, Focused Absolute Value 07/01/17, Small- to Mid-cap Value 07/01/17. Prior to these dates performance is based on the historical composite provided to RJCS by River Road and is presented on a gross and net basis. With the exception of Small- to Mid-cap Value, prior to these dates, performance is based on the historical composite provided to RJCS by River Road and is presented on a gross and net basis. Due to differences in trade implementation by Raymond James and RJCS portfolio holding and weighting differences in relation to institutional accounts managed by River Road, Raymond James has elected to present pre-RJCS composite performance for Small- to Mid-cap Value as supplemental rather than linking it to the RJCS composite. Manager- supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 11/24/14 for Dividend All Cap Value and 03/23/17 for Focused Absolute Value and Small- to Mid-cap Value, accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to these effective dates, composite performance is based on River Road's discretionary management of accounts.

	River Road Small- to Rates of Return	Russell 2500 Value	
	Gross	Net	
2007*	-5.48	-6.04	-10.04
2008	-27.08	-27.71	-31.99
2009	21.58	20.55	27.68
2010	23.12	22.14	24.82
2011	1.54	0.74	-3.36
2012	16.99	16.09	19.21
2013	29.95	28.98	33.32
2014	1.10	0.35	7.11
2015	-1.16	-1.85	-5.49
2016	27.35	26.55	25.20
2017**	10.94	10.60	11.48

<sup>\*</sup> Total return between 04/01/2007 and 12/31/2007 (not annualized)

Supplemental Data Calculation Methodology: Valuations and returns are computed and stated in US dollars. Gross returns are calculated gross of management and net of transaction costs. Net returns are calculated net of actual management fees and transaction costs. Both returns are calculated gross of all withholding taxes on foreign dividends. The composite results portrayed reflect the reinvestment of dividends, capital gains, and other earnings when appropriate.

### RiverFront Investment Group, LLC

RiverFront Investment Group, LLC ("RiverFront") is a Richmond, Virginia-based investment manager who, for Raymond James Consulting Services ("RJCS") and Freedom UMA accounts, invests in US companies of all capitalizations, foreign companies through American Depository Receipts ("ADRs"), closed end funds, ETFs, fixed income, and exchange traded funds containing U.S./foreign equities and fixed income securities.

Manager composite inception dates: Conservative Income Builder 07/01/09, Dynamic Equity Income 07/01/09, Global Allocation (was Dynamic Moderate Growth) 04/01/08, Global Growth (was Dynamic Long-term Growth) 04/01/08, Moderate Growth and Income 04/01/08.

The benchmark for Conservative Income Builder 30% S&P 500 / 70% Bloomberg US Aggregate, for Dynamic Equity Income 70% MSCI ACWI / 30% Bloomberg US Aggregate, for Global Allocation 80% MSCI ACWI / 20% Bloomberg US Aggregate, for Global Growth is MSCI ACWI, and for Moderate Growth and Income 40% S&P 500 / 10% MSCI EAFE / 50% Bloomberg US Aggregate. The percentages and exact indices have been different in the past and may change in the future. Please see https://www.riverfrontig.com/composite-benchmark-definitions/ for more explanation of track records and benchmarks.

RJCS composite inception dates: Conservative Income Builder 04/01/12, Dynamic Equity Income 04/01/12, Global Allocation 10/01/08, Global Growth 10/01/08, Moderate Growth and Income 07/01/09. Prior to these dates, performance is based on the historical composite provided to RJCS by RiverFront and is presented on a gross and net basis. Effective 11/10/14, Conservative Income Builder, Moderate Growth and Income, Dynamic Equity Income, Global Allocation and Global Growth accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 11/10/14, composite performance is based on RiverFront's discretionary management of accounts. Manager supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

The fixed income portion of RiverFront's asset allocation portfolios has historically been comprised of fixed income closed-end funds and ETFs along with individual bond holdings, not just individual bonds. Various RiverFront strategies including the fixed income portion of Freedom UMA may hold just fixed income closed-end funds and/or ETFs, or an individual RiverFront managed fixed income ETF and not hold individual bonds; therefore, there may be dispersion across strategies. There are more fees involved with closed-end funds and ETFs, but the investment process has been consistent therefore performance is representative of RiverFront's investment process.

## **Royce Investment Partners**

Royce Investment Partners ("Royce") is a New York-based investment manager and is an affiliate of Franklin Resources, Inc. For Raymond James Consulting Services ("RJCS") SMA accounts, the firm invests primarily in U.S.-based equities of small market-caps.

Manager composite inception date: Small-cap Total Return 01/01/94.

The benchmark for Small-cap Quality Value is the Russell 2000 Value.

<sup>\*\*</sup> Total return between 01/01/2017 and 07/01/2017 (not annualized)

RJCS composite inception date: Small-cap Total Return 10/01/24. Prior to this date, performance is based on the historical composite provided to RJCS by Royce. Manager supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

#### Sage Advisory Services Ltd, Co.

Sage Advisory Service Ltd, Co. ("Sage") is an Austin, Texas-based investment manager who, for Raymond James Consulting Services ("RJCS") accounts, invests in US fixed income, and exchange traded funds containing U.S./foreign equities and fixed income securities.

Manager composite inception dates: Core Municipal Fixed Income 04/01/97, ETF All-cap Equity Plus 01/01/03, ETF Conservative 07/01/11, ETF Core Plus Fixed Income 07/01/11, ETF Growth 07/01/11, ETF Moderate 07/01/11, ETF Moderate Growth 10/01/09, Intermediate Municipal Fixed Income 01/01/97, Intermediate Taxable Fixed Income 01/01/97.

The benchmark for Core Municipal Fixed Income is the Bloomberg Municipal 7 Year, for ETF All-cap Equity Plus is 80% S&P 500 / 20% MSCI EAFE, for ETF Conservative is 16% S&P 500 / 4% MSCI EAFE / 80% Bloomberg US Aggregate, for ETF Core Plus Fixed Income is the Bloomberg US Aggregate, for ETF Growth is 64% S&P 500 / 16% MSCI EAFE / 20% Bloomberg US Aggregate, for ETF Moderate: 32% S&P 500 / 8% MSCI EAFE / 60% Bloomberg US Aggregate, for ETF Moderate Growth is 48% S&P 500 / 12% MSCI EAFE / 40% Bloomberg US Aggregate, for the Intermediate Municipal Fixed Income is the Bloomberg Municipal 5 Year, for Intermediate Taxable Fixed Income is the Bloomberg US Government/Credit Intermediate. The percentages and exact indices have been different in the past and may change in the future.

RJCS composite inception for ETF accounts is 04/01/12; Core Municipal Fixed Income and Intermediate Municipal Fixed Income accounts 04/01/13; and Intermediate Taxable Fixed Income accounts is 01/01/15. Prior to these dates, performance is based on the historical composite provided to RJCS by Sage. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 01/18/12, All-cap Equity Plus, Growth, Moderate Growth, Moderate, Conservative, and Core Plus Fixed Income accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 01/18/12, composite performance is based on Sage's discretionary management of accounts.

#### Schafer Cullen Capital Management, LLC

Schafer Cullen Capital Management, LLC ("Schafer Cullen") is a New York City-based investment manager who, for Raymond James Consulting Services ("RJCS") SMA accounts, invests primarily in U.S.-based equities of all market-caps and foreign companies through American Depository Receipts (ADRs).

Manager composite inception dates: Enhanced Equity Income 01/01/11, High Dividend Equity (Large-cap) 01/01/94, International High Dividend ADR 07/01/05.

The benchmark for Enhanced Equity Income is the CBOE S&P 500 BuyWrite, High Dividend Equity is the Russell 1000 Value and for International High Dividend ADR is the MSCI EAFE.

RJCS composite inception dates: Enhanced Equity Income 10/01/19, High Dividend Equity 04/01/13, International High Dividend ADR 07/01/15. Prior to these dates, performance is based on the historical composite provided to RJCS by Schafer Cullen. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 01/12/15 International High Dividend ADR and High Dividend Equity accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to these dates, composite performance is based on Schafer Cullen's discretionary management of accounts.

#### **Shelton Capital Management**

Shelton Capital Management ("Shelton") is a San Francisco-based investment manager. For Raymond James Consulting Services ("RJCS") SMA accounts, the firm invests primarily in U.S.-based equities of large companies, and sells covered call options on these equities. When "writing" or selling calls, if the value of the underlying equity shares falls significantly, the loss from holding the stock will likely outweigh the gain from the option premium received. Also, as an equity holder and selling a covered call, the potential gain from owning the stock is limited to the gain realized if the share price reaches the strike price of the option. At some point after this occurs, the shares are "called away" and then sold for the strike price of the call option. Gains from expiring call options or buying back for less are considered short term for taxes.

Manager composite inception date: Equity Income 01/01/09.

The benchmark for Equity Income is the CBOE S&P 500 BuyWrite. The S&P 500 may also be appropriate.

RJCS composite inception date: Equity Income 10/01/16. Prior to this date, performance is based on the historical composite provided to RJCS by Shelton. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

#### Spyglass Capital Management, LLC

Spyglass Capital Management, LLC ("Spyglass") is a San Francisco-based investment manager founded by James Robillard in 2015. For Raymond James Consulting Services ("RJCS") SMA, and Freedom UMA accounts, the firm invests primarily in U.S.-based equities of all market-caps.

Manager composite inception date: Mid-Cap Growth 10/01/15.

The benchmark for Mid-cap Growth is the Russell Mid-cap Growth.

RJCS composite inception date: Mid-cap Growth 10/01/21. Prior to this date, performance is based on the historical composite provided to RJCS by Spyglass Capital Management and is presented on a gross and net basis. Manager- supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

#### Sterling Capital Management, LLC

Sterling Capital Management, LLC ("Sterling") is a Virginia Beach, VA-based investment manager and is a wholly-owned subsidiary of Guardian Capital Group Limited. For Raymond James Consulting Services ("RJCS") accounts the firm invests primarily in U.S.-based equities of all market capitalizations.

Manager composite inception date: Equity Income 01/01/01.

The benchmark is the Russell 1000 Value.

RJCS composite inception date: Equity Income 01/01/18. Prior to that date, performance is based on the historical composite provided to RJCS by Sterling. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 10/09/17, Equity Income accounts were converted to model delivery and are managed by Raymond James on a discretionary basis.

#### Stringer Asset Management, LLC

Stringer Asset Management, LLC ("Stringer") is a Memphis, Tennessee-based investment manager who, for Raymond James Consulting Services ("RJCS") accounts, invests in exchange traded funds containing U.S./foreign equities and fixed income securities.

Manager composite inception dates: Conservative Growth ETF 10/01/08, Growth ETF 10/01/08, Income ETF 01/01/12, Moderate Growth ETF 10/01/08.

The benchmark for Conservative Growth ETF 35% Russell 3000 / 15% MSCI EAFE / 50% Bloomberg US Aggregate, for Growth ETF is 70% Russell 3000 / 30% MSCI EAFE, for Income ETF 20% MSCI ACWI (Net) / 80% Bloomberg US Aggregate, for Moderate Growth ETF 45% Russell 3000 / 20% MSCI EAFE / 35% Bloomberg US Aggregate. Previous holdings have included open end mutual funds at times and the percentages and exact indices have been different in the past and may change in the future.

RJCS composite inception dates: Conservative Growth ETF 07/01/13, Growth ETF 04/01/13, Income ETF 04/01/18, Moderate Growth ETF 04/01/13. Prior to those dates, performance is based on the historical composite provided to RJCS by Stringer. Effective 08/18/14, Conservative Growth ETF, and Moderate Growth ETF, Growth ETF, accounts were converted to model delivery and are managed by Raymond James on a discretionary basis. Prior to 08/18/14, composite performance is based on Stringer's discretionary management of accounts. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

## T. Rowe Price Group, Inc.

T. Rowe Price Group, Inc. (T. Rowe) is a Baltimore, Maryland-based investment manager. For Raymond James Consulting Services ("RJCS") SMA accounts, the firm invests primarily in domestic equities and international equities of all market-caps.

Manager composite inception date: International Core Equity 01/01/18, US Blue Chip Growth Equity 04/01/17, US Large-cap Core Equity 07/01/09, and US Value Equity 07/01/16.

The benchmark for International Core Equity is the MSCI EAFE (Net), US Blue Chip Growth Equity is the Russell 1000 Growth, US Large-cap Core Equity is the S&P 500, and US Value Equity is the Russell 1000 Value.

RJCS composite inception date: International Core Equity 01/01/21, US Blue Chip Growth Equity 01/01/21, US Large-cap Core Equity 01/01/21, and US Value Equity 04/01/21. All results presented in RJCS materials represent performance based on the historical composite provided to RJCS by T. Rowe and is presented on a gross and net basis. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. T. Rowe's performance numbers are presented because their composite is made up of mature accounts. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

## Tandem Investment Advisors, Inc.

Tandem Investment Advisors, Inc. ("Tandem") is a Charleston, South Carolina-based investment manager. For Raymond James Consulting Services ("RJCS") SMA accounts, the firm invests primarily in U.S.-based equities of large companies. Tandem often holds higher cash weights (typically 10%-25%), and invests new accounts slowly (typically a 3-6 month initial investment period). As a result, Tandem will likely lag behind their benchmark in up markets and lead their benchmark in down markets. In addition, accounts open during the initial investment period may exhibit similar performance differentials than both their benchmark and fully invested accounts.

Manager composite inception date: Equity 07/01/07, Large Cap Core 4/01/91.

The benchmark for Equity is the S&P 500, for Large Cap Core is the S&P 500.

RJCS composite inception date: Equity 10/01/24, Large-cap Core 10/01/21. Prior to this date, performance is based on the historical composite provided to RJCS by Tandem and is presented on a gross and net basis. Manager- supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Once a sufficient number of RJCS accounts have been fully invested and a composite created from these accounts, the RJCS composite will be linked to the manager-supplied returns and over time the RJCS composite will comprise a larger weight in historical trailing performance presentations.

Tandem's Large Cap Core Wrap composite (known as Tandem Equity Income prior to 12/31/2009) has an inception date of March 31, 1991, and composite creation date of September 30, 2009. The Tandem Large Cap Core Wrap composite consists of all discretionary, fee-paying (if applicable, non-fee paying) wrap accounts that are managed to Tandem's Large Cap Core strategy with a minimum account size of \$100,000 at the time the account is eligible for the composite. As of 12/31/2011, all accounts in the composite consist of wrap accounts. Some accounts in the composite prior to 12/31/2011 were not part of any wrap program and were subject to trading costs. More information is available by request.

#### TCW Investment Management Company, LLC

TCW Investment Management Company, LLC ("TCW") is based in Los Angeles and New York City, and is jointly owned by its employees, The Carlyle Group, and Nippon Life Insurance Company. For Raymond James Consulting Services ("RJCS") accounts the firm invests primarily in U.S.-based equities with market-caps above \$2 billion and fixed income. Note that rising interest rates may result in loss of principal and also liquidations of separate bond holdings may not receive the recent institutional price.

Manager composite inception dates: Large-cap Value 04/01/95, Large-cap Value Balanced 01/01/02.

The benchmark for Large-cap Value is the Russell 1000 Value and Large-cap Value Balanced is 60% Russell 1000 Value / 40% Bloomberg US Government/Credit Intermediate.

RJCS composite inception dates: Large-cap Value 01/01/05, Large-cap Value Balanced 01/01/06. Prior to these dates, performance is based on the historical composite provided to RJCS by TCW. Manager-supplied performance while believed to be reliable has not been independently verified and therefore its accuracy cannot be guaranteed. Effective 06/13/22, Large-cap Value accounts were converted to model delivery and are managed by Raymond James on a discretionary basis.

#### The London Company of Virginia, LLC

The London Company of Virginia, LLC ("The London Company") is a Richmond, VA-based investment manager who for Raymond James Consulting Services ("RJCS") accounts, invests primarily in U.S./foreign equities. International investing involves additional risks such as currency fluctuations, differing financial accounting standards and possible political or economic instability. Note that rising interest rates may result in loss of principal.

Manager composite inception date: Income Equity 01/01/00.

The benchmark for Income Equity is the Russell 1000 Value.

RJCS composite inception date: Income Equity 07/01/22. Prior to this date, performance is based on the historical composite provided to RJCS by The London Company and is presented on a gross and net basis. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

#### **Wasatch Global Investors**

Wasatch Global Investors ("Wasatch") is a Salt Lake City, Utah-based investment manager, who for Raymond James Consulting Services ("RJCS") accounts, invests primarily in U.S.-based equities of small market-caps.

Manager composite inception date: Small-cap Value 01/01/98.

The benchmark for Small-cap Value is the Russell 2000 Value. The Russell 2000 may also be appropriate.

RJCS composite inception date: Small-cap Value 10/01/19. Prior to this date, performance is based on the historical composite provided to RJCS by Wasatch. Manager supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

#### **WCM Investment Management**

WCM Investment Management ("WCM") is a Laguna Beach, California-based investment manager, who for Raymond James Consulting Services ("RJCS") accounts, invests primarily in foreign companies through American Depository Receipts ("ADRs") of all market capitalizations.

Manager composite inception date: Focused Growth International ADR 01/01/05.

The benchmark for Focused Growth International ADR is the MSCI ACWI Ex-US. The MSCI EAFE may also be appropriate.

RJCS composite inception date: Focused Growth International ADR 10/01/16. Prior to this date, performance is based on the historical composite provided to RJCS by WCM. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed.

#### WestEnd Advisors

WestEnd Advisors ("WestEnd") is a Charlotte-based investment manager who, for Raymond James Consulting Service ("RJCS") accounts, primarily invests in U.S.-based large-cap equities and exchange traded funds containing U.S./foreign equities and fixed income securities. WestEnd announced in November 2021 they will be an affiliate of Victory Capital and it closed in January 2022.

Manager composite inception dates: Global Balanced 01/01/05, Global Conservative 01/01/15, Global Equity 01/01/05, US Sector 01/01/13.

The benchmark for Global Balanced is 65% MSCI ACWI / 35% Bloomberg US Government/Credit. For Global Conservative is 35% MSCI ACWI (Net) / 65% Bloomberg US Government/Credit. For Global Equity is the MSCI ACWI (Net). For US Sector is the S&P 500.

RJCS composite inception dates: Global Balanced 10/01/16, Global Conservative 10/01/21, Global Equity 10/01/16, US Sector 07/01/19. Before these dates, performance is based on the historical composite provided to RJCS by WestEnd. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

#### Western Asset Management, LLC

Western Asset Management, LLC ("Western") is a Pasadena, California and New York-based investment manager and is an affiliate of Franklin Resources, Inc. For Raymond James Consulting Services ("RJCS") SMA accounts, the firm invests primarily in U.S.-based fixed income. The Municipal Ladder Portfolios (1-15) and (1-30) allow for the inclusion of BBB rated municipal bonds. Expectations are that the BBB exposure in these portfolios will not exceed 5% at any given time.

Manager composite inception dates: Current Market Muni 01/01/94, Gov/Corp 04/01/94, Municipal Bond Ladder (1 to 15 Year) 04/01/15, Municipal Bond Ladder (1 to 30 Year) 04/01/15, Corporate Bond Ladder (1 to 5 Year) 04/01/15, and Corporate Bond Ladder (1 to 10 Year) 04/01/15.

The benchmark for Current Market Muni is the Bloomberg Municipal 5 Year, for Gov/Corp is the Bloomberg US Government/Credit Intermediate, for Muni Ladder (1 to 15 Year) is, Bloomberg Municipal 7 Year Muni Ladder (1 to 30 Year) is, Bloomberg Municipal 15 Year Corporate Bond Ladder (1 to 5 Year) is Bloomberg US Corporate 1-5 Year, and Corporate Bond Ladder (1 to 10 Year) is Bloomberg US Credit Corporate 5-10 Year.

RJCS composite inception dates: Current Market Muni 04/01/10, Gov/Corp 10/01/95, Municipal Bond Ladder (1 to 15 Year) 04/01/17, Municipal Bond Ladder (1 to 30 Year) 10/01/17, Corporate Bond Ladder (1 to 5 Year) 01/01/19, and Corporate Bond Ladder (1 to 10 Year) 04/01/19. Prior to these dates, performance is based on the historical composite provided to RJCS by Western and is presented on a gross and net basis. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. For Gov/Corp from 1994 to 03/31/06, a different lead portfolio management team than the current team managed the accounts using the same investment style. Biographical information concerning Western's key investment professionals should be requested in order to fully understand the results.

#### **Westwood Management Corporation**

Westwood Management Corporation ("Westwood") is a Dallas, TX based investment manager whose parent company is Westwood Holdings Group, Inc. (NYSE: WHG). For Raymond James Consulting Services ("RJCS") separately managed accounts the firm invests primarily in U.S.-based equities.

Manager composite inception date: Large-cap Value 01/01/87.

The benchmark for Large-cap Value is the Russell 1000 Value.

RJCS composite inception date: Large-cap Value 10/01/16. Prior to this date, performance is based on the historical composite provided to RJCS by Westwood. Manager-supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

#### William Blair Investment Management

William Blair Investment Management ("William Blair") is a Chicago, IL based investment manager, who for Raymond James Consulting Services ("RJCS") accounts, invests primarily in U.S.-based equities of all market-caps.

Manager composite inception date: Large-cap Growth 07/01/98.

The benchmark for Large-cap Growth is the Russell 1000 Growth.

RJCS composite inception date: Large-cap Growth 10/01/24. Prior to this date, performance is based on the historical composite provided to RJCS by William Blair. Manager supplied performance, while believed to be reliable, has not been independently verified and therefore its accuracy cannot be guaranteed. Accounts are managed by Raymond James on a discretionary basis under the model delivery arrangement.

# **Performance Dispersion**

AMS Manager Research monitors how RJCS accounts are performing relative to the managers' institutional or retail managed accounts and/or pooled vehicles, making sure any differences in performance are explainable. Also, we monitor the performance differences within the AMS accounts held here at the firm. In RJCS program accounts, no one account has performed like the size-weighted composite average that AMS presents (approximately half of the accounts are higher than the average, half are lower). This is called performance dispersion. Most accounts perform relatively close to the composite average, but some accounts do indeed perform worse than the average, often during the first year or two or during periods when cash flows occur (that is, additions to or withdrawals from the account), particularly when these flows occur when markets are experiencing heightened volatility. The following factors may explain why an account may have performed significantly different than the composite over a relatively short time period. In general, performance dispersion is not a problem after accounts have been invested and traded for more than a couple years:

- 1) The main cause of dispersion is *different securities or weightings* held:
- Some managers have "holds," not just "buys" and "sells," which causes different holdings. "Holds" are normally associated with price-conscious managers. For example, value managers often use strict buy and sell target prices.
- Liquidity & percent ownership restrictions, when small- and mid-cap managers elect to buy new ideas for the new RJCS accounts while holding on to stocks for old accounts.
- Client cash flows may cause re-balancing, which may cause different weightings in securities or funds, or even different stocks held between accounts.
- 2) Specific to RJCS, tax-advantages of individual accounts may cause dispersion:
- Managers let "winners" run and may not buy the large percent of a position in "new" accounts, which causes these to perform differently than the "old" accounts.
- The attention to long-term holding periods may cause managers to hang on to a position for old accounts while buying a different position for new accounts.
- 3) Other causes of performance dispersion:
- Temporary cash drag Initial investment may take up to five or six months for an RJCS account.
- Volatility Higher risk asset classes such as small-cap and international will cause more dispersion by nature.

#### Trade Discretion - Model Delivery versus Separately Managed Accounts

Most managers provide AMS model portfolios that comprise securities recommended by the manager for designated investment disciplines available in the RJCS program, and the managers will thereafter will communicate periodic updates to AMS as changes occur to their model portfolios. Should a client select a model portfolio investment discipline, under the RJCS program agreement the client delegates discretionary trading authority to AMS to effect purchases and sales of model portfolio securities. For all other investment disciplines not classified as model portfolios (referred to as separately managed accounts, or "SMAs"), the manager will exercise discretionary trading authority for SMA disciplines. Unlike SMA disciplines, under the model delivery arrangement, managers provide AMS with a model portfolio and are generally not involved in organizing or effecting portfolio trades. AMS retains trading authority rather than the manager, and therefore, trades are generally expected to be executed through Raymond James. In addition, Raymond James, rather than the manager, is responsible for proxy voting (unless this authority has been retained by the client), as well as submitting instructions related to corporate actions such as reorganizations and tender offers. There may be differences in trade rotation, timing, and other factors, which could cause performance dispersion where a manager has trade discretion over RJCS program client accounts versus AMS.

#### SMA Managers that Trade Away from Raymond James:

- SMA Managers that specialize in fixed income, international, small-cap or exchange-traded product disciplines will be more likely to trade away from Raymond James due to market dynamics, liquidity, exchange availability, institution specialty or other factors they consider relevant in satisfying their best execution obligations to clients.
- In the event an SMA Manager elects to utilize brokers or dealers other than Raymond James to affect a block order in a recommended security ("trade away" from Raymond James), brokerage commissions and other charges are generally assessed to the block order by the executing broker or dealer. In the event an SMA Manager elects to trade away from Raymond James, those transactions are generally traded from broker to broker and are frequently cleared without any commissions. However, you should be aware that, in many cases, the executing broker or dealer may assess a commission or other charges to the block order and such costs will be in addition to the RJCS program wrap fee assessed by Raymond James. As a result, the net purchase or sale price reflected on trade confirmations and brokerage statements provided by Raymond James on these trades may embed brokerage commissions or dealer markups or markdowns charged by the executing broker, that are not separately itemized by Raymond James. For example, a block order of security XYZ purchased for \$10 that is assessed a commission of \$.01 (1 cent) per share by the executing broker would show a purchase price in the client's account of \$10.01.
- Raymond James will identify individual equity trades that have been traded away by the SMA Manager on the client's trade confirmation and will report the
  aggregate cost, if any, to clients in their brokerage statement on a quarterly basis. Additional information regarding the frequency and average costs related
  to trading away is available on Raymond James public website (see "Important Information Regarding Investment Manager Trading Practices" at
  www.raymondjames.com/disclosure-trading-practices, or a copy may be obtained from your financial advisor).
- The "market" for fixed income securities is largely comprised of dealers that trade over the counter amongst themselves and very few bonds trade on organized exchanges. Due to the structure of the fixed income market, the participating dealers do not currently, nor are they required to, disclose the markup, markdown or spread at which purchases and sales are affected. As a result, SMA Managers that trade fixed income securities away from Raymond James are unable to provide this information to Raymond James, and Raymond James is currently unable to present such information to clients. Please contact your financial advisor for more information.

## Portfolio Risks:

- Fixed-income securities (or "bonds") are exposed to various risks including but not limited to credit (risk of default or principal and interest payments), market and liquidity, interest rate, reinvestment, legislative (changes to the tax code), and call risks.
- There is an inverse relationship between interest rate movements and fixed income prices. Generally, when interest rates rise, fixed income prices fall and when interest rates fall, fixed income prices generally rise. Short-term bonds with maturities of three years or less will generally have lower yields than long term bonds which are more susceptible to interest rate risk.
- Callable bonds generally offer a higher yield than non-callable bonds as they have the option to call the bonds and repay the principal prior to maturity.
   Issuers will generally be inclined to initiate a call if interest rates have declined since the bonds were first issued, as they can reissue new bonds at a lower interest rate. Investors will then be positioned to reinvest return on principal in a declining interest rate environment, thus receiving a lower yield going forward.
- Credit risk includes the creditworthiness of the issuer or insurer, and possible prepayments of principal and interest. Bonds may receive credit ratings
  from a number of agencies however, Standard & Poor's ratings range from AAA to D, with any bond with a rating BBB or higher considered to be
  investment grade. Securities rated below investment grade generally provide a higher yield but carry a higher risk of default which could result on a loss
  of the principal investment. Because high-yield bonds have greater credit and default risk they may not be appropriate for all investors. While bonds
  rated investment grade have lower credit and default risk, there is no guarantee securing the principal investment.
- Investors should consider the Yield to Worst (YTW) of a bond or bond portfolio versus the Current Yield as the YTW is the lowest potential yield that that can be received without default. YTW takes into account any bonds that could be called prior to maturity.
- Securities issued by certain US government-related organizations are not backed by the full faith and credit of the US government and therefore no assurance can be given that the US government will provide financial backing should an issue default.
- Please note these portfolios may be subject to state, local, and/or alternative minimum taxes. You should discuss any tax or legal matters with the
  appropriate professional.
- Investing in emerging markets can be riskier than investing in well-established foreign markets. Emerging and developing markets may be less liquid
  and more volatile because they tend to reflect economic structures that are generally less diverse and mature and political systems that may be less
  stable than those in more developed countries.
- Investing in small-cap stocks generally involves greater risks, and therefore, may not be appropriate for every investor. Stocks of smaller or newer or mid-sized companies may be more likely to realize more substantial growth as well as suffer more significant losses than larger or more established issuers.

- Commodities trading is generally considered speculative because of the significant potential for investment loss. Among the factors that could affect the value of the fund's investments in commodities are cyclical economic conditions, sudden political events, changes in sectors affecting a particular industry or commodity, and adverse international monetary policies. Markets for precious metals and other commodities are likely to be volatile and there may be sharp price fluctuations even during periods when prices overall are rising.
- Specific sector investing such as real estate can be subject to different and greater risks than more diversified investments. Declines in the value of real estate, economic conditions, property taxes, tax laws and interest rates all present potential risks to real estate investments.
- Some accounts may invest in Master Limited Partnership ("MLP") units, which may result in unique tax treatment. MLPs may not be appropriate for ERISA or IRA accounts, and cause K-1 tax treatment. Please consult your tax adviser for additional information regarding the tax implications associated with MLP investments.
- Alternative investments are generally considered speculative in nature and may involve a high degree of risk, particularly if concentrating investments in
  one or few alternative investments. These risks are potentially greater and substantially different than those associated with traditional equity or fixed
  income investments. The investment strategies used by certain Funds may require a substantial use of leverage. The investment strategies employed,
  and associated risks are more fully disclosed in each Fund's prospectus, which is available from your financial advisor.
- Changes in the value of a hedging instrument may not match those of the investment being hedged.
- These portfolios may be subject to international, small-cap and sector-focus exposures as well. Accounts may have over weighted sector and issuer
  positions and may result in greater volatility and risk.
- Companies in the technology industry are subject to fierce competition, and their products and services may be subject to rapid obsolescence
- Options involve unique and potentially significant risks and are not suitable for everyone. Option trading can be speculative in nature and may carry
  substantial risk of loss. Raymond James limits the use of options to hedging strategies in managed accounts (e.g., covered calls and put purchases with
  limited downside risk). Prior to accepting an account for options activity investors must be given the Option Disclosure Document titled "Characteristics
  and Risks of Standardized Options" and must complete and submit an Option Agreement and Suitability Form for Raymond James review and approval
  prior to transacting option trades. Clients may only employ those strategies that have been approved. These documents are available from your financial
  advisor.
- Preferred stock values are inversely related to interest rates. While typically entitled to higher priority than common stockholders, preferred stockholders are not guaranteed to receive dividends. Preferred stock carries a lower priority than debt securities in the event of the issuer's bankruptcy. Some preferred stocks may include the option of being convertible to common stock, and conversion may be forced by the issuer.
- Specific sector investing such as real estate can be subject to different and greater risks than more diversified investments. Declines in the value of real
  estate, economic conditions, property taxes, tax laws and interest rates all present potential risks to real estate investments. In a rising interest rate
  environment REITs (real estate investment trusts) may experience an increase in rent rates or mortgage rates or may experience higher acquisition
  costs.
- A <u>REIT</u> is a company that owns and typically operates income-producing real estate or real estate-related assets. The income-producing real estate
  assets owned by a REIT may include real assets (e.g., apartment or commercial buildings) or real estate-related debt (e.g., mortgages). Most REITs
  specialize in a single type of real estate.
- REITS may also provide debt and equity financing directly or indirectly through the acquisition of mortgage-backed securities. These REITS tend to be
  more leveraged than property based REITS and may manage interest rate and credit risks through the use of derivatives and other hedging techniques.
  There are additional risks inherent to these strategies and risk factors can be reviewed in greater detail via a REITs Form 10-K.
- REIT dividends generally do not receive the favorable tax treatment which is accorded to qualified dividends. Qualified dividends that meet certain criteria
  may be taxed at the lower long-term capital gains tax rate rather than the higher ordinary income tax rate. REIT dividends distributions are generally
  allocated to ordinary income, capital gains, and return of capital for tax purposes each of which may be taxed at a different rate. Please consult your tax
  advisor regarding your individual tax circumstances.
- Investors should be aware of conflicts of interests inherent to REITS. They may be managed by their own employees or may hire an external manager oversee their investments and operations. The manager may be paid significant transaction fees by the REIT for services that may not necessarily align with the interests of shareholders such as but not limited to fees based on the amount of property acquisitions and assets under management. In addition, the external manager may manage or be affiliated with other companies that may compete with the REIT in which you are invested or that are paid by the REIT for services provided, such as property management or leasing fees.
- Most ETFs are structured as open-end management investment companies whose investment objective is to achieve a return similar to that of a particular market index. An ETF will invest in either all of the securities or a representative sample of the securities included in the index they track. ETFs may be bought or sold throughout the day in the secondary market but are generally not redeemable by retail investors for the underlying basket of securities they track. Mutual funds are typically actively managed, and as a result, the underlying management fees and operating expenses assessed by the fund companies are generally higher than those for ETFs. Because ETFs have the characteristics of both stocks and mutual funds, it is possible to measure performance in two ways. Because ETFs are traded in the secondary market like stocks, performance can be measured in terms of the ETF. However, since the underlying value of the ETF is based on the securities held in the fund, like a mutual fund, it also can be measured in terms of the Net Asset Value. Both of these are shown above, with the total returns based on the closing market price of the ETF listed first and NAV performance shown below. We believe that market price performance is more representative of our clients' experiences due to the fact that all transactions conducted for Freedom ETF are done in the secondary market.
- Certain SMA Managers may wish to invest in an affiliated fund of their firm to achieve greater portfolio diversification than would generally be available by purchasing individual securities, particularly fixed income, and international securities. The affiliated mutual fund is available exclusively for investment by SMA clients ("SMA Fund") and neither the SMA Manager nor their affiliate(s) may receive additional compensation as a result of investing in the SMA Fund (other than possibly a small portion of the Fund in their firm's money market fund which charges an expense ratio). In addition, the SMA Manager, or the SMA Fund's affiliated Adviser/Trustee, must waive its management fee, and the SMA Manager/Sponsor must pay or reimburse the SMA Fund for the operating expenses of the SMA Fund, excluding certain extraordinary expenses that may be incurred. These "no load, no fee funds" are typically kept at <50% of the account, and upon termination of an account holding SMA Fund shares, Raymond James will immediately redeem any shares, as these securities may not be held outside of an SMA account.</p>
- Sustainable investing may incorporate criteria beyond traditional financial information into the investment selection process. This could result in
  investment performance deviating from other investment strategies or broad market benchmarks. Please review any offering or other informational
  material available for any investment or investment strategy that incorporates sustainable investing criteria and consult your financial professional prior
  to investing.

## **Risk Statistics Defined**

#### **Active Share**

Active Share measures the percentage of holdings in a manager's portfolio that differ from its benchmark and is calculated by summing absolute differences of the security weights between the portfolio and the benchmark. Active Share of 100% indicates no portfolio holdings in common with the benchmark, as opposed to zero percent, which indicates portfolio holdings that exactly mirror the benchmark composition. Active Share focuses on stock selection by the manager and the conviction to deviate from the same weightings as the benchmark index.

**Conclusion:** Active Share can be utilized as an additional analytical tool to help assess the level of active management for the portfolio; with a High Active Share (80-100%) providing an indication for a portfolio which is focused on distinct stock selection, as opposed to Lower Active Share (less than 60%) in which the portfolio leans more towards a larger number of holdings that overlap those in the benchmark index.

#### R-Squared

When evaluating manager performance in comparison to a benchmark, it is imperative to ensure that the benchmark used is appropriate. The most common test for the appropriateness of a benchmark is to examine the correlation between the manager's gross performance and that of the benchmark. Correlation squared (or "R²") is the proportion of the total variation in the manager's performance that is explained by variation in the benchmark performance. A high R² indicates that manager's return is closely correlated to the benchmark and therefore the benchmark is likely an appropriate one for the manager.

Simply put, R² reflects the percentage of a manager's movements that can be explained by movements in its benchmark index. An R² of 1.00 indicates all movements of a manager can be explained by movements in the index. Thus, an S&P 500 Index fund will have an R² very close to 1.00 with the S&P 500 Index. Likewise, an R² measure of 0.35 reveals that only 35% of the manager's movements can be explained by movements in the index. R² is used to determine the significance of a particular Beta. Generally speaking, a higher R² will indicate a more reliable Beta figure. The lower the R² the less relevant the Beta is to a manager's performance.

**Conclusion:** A high R² is essential when looking at the Beta of a manager. When the R² is high (above 0.65) comparing the manager to the index is like comparing apples to apples. Once the R² slips below 0.65, the Beta has substantially less credibility and is, along with dependent statistics, represented with an "NM" (Not Meaningful).

#### Alpha

Provided the R² measurement is statistically significant, Alpha is a measure of the difference between a manager's actual gross returns and its expected performance, given its level of relative risk vs its assigned benchmark as measured by Beta. For example, if the market excess return is 2% and the portfolio Beta is 1.1, then the manager would have to have an excess return greater than 2.2% for the manager to have contributed to performance above and beyond the performance of the market. A positive Alpha figure indicates the manager has performed better than its Beta would predict. A negative Alpha indicates the manager performed worse than expected based on its level of risk. Thus, it is possible for a manager to significantly outperform an index and still have a negative Alpha. In general, the higher the Alpha the better.

**Conclusion:** Alpha measures the performance of a manager compared to an index based on the level of risk taken by the manager due to security selection. A positive Alpha suggests the manager is providing better returns than the market based on the portfolio's risk. Remember that Alpha is based on Beta and that Beta is dependent on R<sup>2</sup>. If the R<sup>2</sup> is not sufficiently high, the Alpha may not be the best statistical tool for portfolio analysis.

#### Beta

Provided the R² measurement is statistically significant, Beta is a measure of a fund's sensitivity to market movements. In general, **the larger the Beta, the more volatile the historical performance.** Using gross performance, Beta compares the manager's excess return (return over Treasury bills) to the benchmark's excess return. By definition the Beta of the index is 1.00. A Beta of 1.10 indicates that a manager has performed 10% better than its benchmark in up markets and 10% worse in down markets. Conversely, a Beta of 0.85 indicates that the manager is expected to perform 15% worse than the market's excess return during up markets and 15% better during down markets. Beta serves as an element of both the Alpha and Information Ratio calculations.

Conclusion: Beta measures a manager's risk compared to a benchmark. Remember, a manager with a low Beta can still be volatile. A low Beta signifies only that the manager's market-relative risk is low. A manager's standard deviation should be used to measure a portfolio's total volatility.

#### Standard Deviation

Standard Deviation is a statistical measure of portfolio risk. Standard Deviation is equal to the square root of the Variance. It reflects the average deviation of the observations from their sample mean. In the case of portfolio performance, the Standard Deviation describes the average deviation of the portfolio returns from the mean portfolio return over a certain period of time. Standard Deviation measures how wide this range of returns typically is. The wider the typical range of returns, the higher the Standard Deviation of returns, and the higher the portfolio risk. If returns are normally distributed (i.e., has a bell-shaped curve distribution), then approximately 2/3 of the returns would occur within plus or minus one Standard Deviation from the sample mean.

Conclusion: Standard deviation is a statistical measurement that sheds light on historical volatility. For example, a volatile stock will have a high standard deviation while the deviation of a stable blue-chip stock will be lower. A large dispersion tells us how much the return on the fund is deviating from the expected normal returns.

#### **Downside Risk**

Downside Risk differentiates between "good" risk (upside volatility) and "bad" risk (downside volatility). Whereas standard deviation treats both upside and downside risk the same, downside risk measures only the standard deviation of returns that are below the target. Returns above the target are assigned a deviation of zero. Both the frequency and magnitude of underperformance affect the amount of downside risk.

**Conclusion:** Investors, traders and analysts use a variety of technical and fundamental metrics to estimate the likelihood that an investment's value will decline, including historical performance and standard deviation calculations. In general, many investments that have a greater potential for downside risk also have an increased potential for positive rewards. Investors often compare the potential risks associated with a particular investment to its possible rewards. Downside risk is in contrast to upside potential, or the likelihood that a security's value will increase.

#### Residual Risk

Residual Risk is the unsystematic or firm-specific risk of a portfolio. It is the portion of the total risk of a portfolio that is unique to the portfolio itself and is not related to the benchmark. The Residual Risk in a portfolio can be decreased by including assets that do not have similar unique risk. For example, a company that relies heavily on oil would be negatively impacted by a cut in the supply of oil. However, a company that supplies oil would benefit from a cut in another company's supply of oil. Combining positions in these two companies would help reduce the risk, via diversification, associated with the price of oil. The level of Residual Risk in a portfolio is a reflection of the "bets" which the manager places in a particular asset class or sector.

Conclusion: Residual Risk is a measure of the degree to which the manager's Beta-adjusted gross returns deviate from the benchmark return. If the manager tracks the benchmark exactly, Residual Risk is zero. Otherwise, it is always positive. Very high Residual Risk is eventually reflected in a low R<sup>2</sup> and leads to low confidence that the benchmark is appropriate for the manager.

#### Information Ratio

Information Ratio is a return per unit of risk measure that compares Alpha and Residual Risk. It is a standardized measure that allows for the direct comparison of managers with different Alpha and Residual Risk characteristics. Because both the numerator and the denominator exclude market effects, we believe the Information Ratio provides the best measure of pure manager skill. In general, the higher the Information Ratio the better.

Conclusion: When evaluating a manager, Information Ratio is an effective tool when comparing managers with different Alpha and Residual Risk characteristics. Information Ratio is a measure that helps to account for the fact that market exposure may vary across managers. Negative Information Ratios are considered not meaningful and are represented with an NM. If the R2 is not sufficiently high, the Information Ratio may not be the best statistical tool for portfolio analysis.

#### **Sharpe Ratio**

Sharpe Ratio is a measure of the risk-adjusted return of a portfolio. The ratio represents the return gained per unit of risk taken. The risk of the portfolio is the Standard Deviation of the portfolio returns. The Sharpe ratio can be used to compare the performance of managers. Two managers with the same excess return for a period but different levels of risk will have Sharpe ratios that reflect the difference in the level of risk. The performance of the manager with the lower Sharpe ratio would be interpreted as exhibiting comparatively more risk for the desired return compared to the other manager. If the two managers had the same level of risk but different levels of excess return, the manager with the higher Sharpe ratio would be preferable because the manager achieved higher return with the same level of risk as the other manager. The Sharpe ratio is most helpful when comparing managers with both different returns and different levels of risk. In this case, the Sharpe ratio provides a per-unit measure of the two managers that enables a comparison.

Conclusion: The Sharpe Ratio is a risk statistic that measures the excess return per unit of Total Risk taken in a portfolio. The excess return is the total excess return without adjustment for risk. The ratio is equal to the excess return divided by the Standard Deviation of the portfolio.

#### **Total Risk**

Total risk is a measure of the total volatility of the excess returns of an asset or portfolio.

Conclusion: The total risk is comprised of two measures of risk: market (non-diversifiable or systematic) risk and residual (diversifiable or firm-specific) risk.

#### **Tracking Error**

Tracking Error is simply the standard deviation of a portfolio's relative returns (relative to some benchmark). Whereas the standard risk measure of standard deviation measures the absolute return volatility, tracking error measures the volatility of the return differences between the portfolio and the benchmark over time. A portfolio that is actively managed in an aggressive manner would have a large amount of tracking error versus its index, whereas a portfolio that is more constrained to look like its index (an index fund being the extreme) would have smaller amounts of tracking error.

Conclusion: Tracking errors are reported as a "standard deviation percentage" difference. This measure reports the difference between the return an investor receives and that of the benchmark he or she was attempting to imitate.

# Statistical Information / Holdings Based Characteristics

Portfolio characteristics generally represent the overall composition of Asset Management Services' managed portfolios. For Raymond James Consulting Services, this data is as of the last day of the most recent quarter. This information is gathered from various sources including Baseline, FactSet, First Call, Compustat, Morningstar, Bloomberg, Russell and Callan PEP and the definitions are as follows:

Active Share: Measures the degree of difference between the composition of a portfolio and its benchmark.

**Dividend Yield:** Dividend Yield, also known as Current Yield, is a measure of the income generated by a security divided by the price of that security as of a given date. Calculations may vary depending on the manner/frequency of payment:

- For securities paying regular quarterly income such as dividends, (latest quarter payment x 4) / current price
- For securities with semi-annual payments (e.g., some bonds), (latest semi-annual payment x 2) / price
- For securities making annual payments, latest annual payment / price
- For securities making payments of irregular amounts or at irregular intervals, add all the payments from the latest year (whether quarterly, semi-annual, or annual) / price.

Emerging Markets: Represents the current allocation to securities domiciled in countries included in the MSCI Emerging Market Index in addition to Hong Kong.

Forward P/E: Price to Earnings ratio of the next four quarters – the current price divided by the estimated future earnings. If the next four quarter's earnings are all in the same fiscal year, the annual figure is used instead.

LT Debt/Capital: Measures the percent of a company's liabilities with a due date of greater than one year relative to the total capitalization (debt and owners' equity) of the company.

LT Growth Rate: The long-term rate of growth in earnings estimated for a period of five years. Earnings estimates are the median of all contributing analyst estimates.

**Median Market Cap:** A measure of the overall market cap of a portfolio, it is the middle result of a ranking of the portfolio's holdings by market cap. 50% of the securities in the portfolio are above this market cap and 50% are below.

P/E: Price to Earnings: the share price divided by the trailing / projected four quarter's earnings per share results.

PE/G: Next twelve months price to earnings ratio divided by long-term growth rate (estimated earnings growth over the next five years).

Price/Book: Current share price divided by most recent book value, where book value is viewed as the worth of a company if it were liquidated.

Price/Cash Flow: Current share price divided by cash flow per share for the most recent twelve months.

Price/Sales: Current share price divided by the most recently reported sales per share (the revenue for the last four quarters divided by total shares outstanding).

ROE: The ratio of net income to common equity; measures the rate of return on common stockholders' investment.

Trailing P/E: Current share price divided by the most recent four quarters earnings per share.

**Weighted Median Market Cap:** A measure of the overall market capitalization of a portfolio, it is calculated by first ranking the companies in ascending order based on market cap and then summing the weights of the positions until the 50<sup>th</sup> percent holding is reached. This position's market cap is considered the weighted median market cap. 50% of the dollars invested in the portfolio are in securities with higher market caps and 50% are invested in securities with lower market caps.

Current Style Allocation: Represents the current allocation to small-, mid-, and large-cap securities, as well as value, blend, and growth securities, with breakpoints defined by Russell's most recent benchmark reconstitution.

**Dispersion of Performance:** Represents the net return of the best-performing and worst-performing accounts in a given performance composite for the most recent quarter. These values establish the range of returns used in arriving at the average composite return figure.

**Top Holdings:** The top holdings are a snapshot of the most highly weighted positions in a portfolio as of the last day of the most recent quarter. The data is compiled using the overall holdings, thus the information given may not match individual accounts exactly.

Average Coupon: the weighted average of the "face rate" of interest paid on the bonds in the portfolio.

**Duration:** A measure of the sensitivity of the price (the value of principal) of a fixed-income investment to a change in interest rates. Duration is expressed as a number of years.

**Effective Duration:** A statistical approximation of the price sensitivity of a bond to a change in market yields. For example, the value of a portfolio with a duration of 4 would be expected to change by 1% for every 0.25% change in the market rate. It considers embedded options as well as maturity and coupon rates but may underestimate actual portfolio volatility in times of volatility.

Maturity: The period of time for which a financial instrument remains outstanding. Maturity refers to a finite time period at the end of which the financial instrument will cease to exist and the principal is repaid with interest.

**Average Maturity:** The weighted average years to maturity of portfolio holdings.

Yield to Worst: The lowest potential yield that can be received on a bond without the issuer actually defaulting. The yield to worst is calculated by making worst-case scenario assumptions on the issue by calculating the returns that would be received if provisions, including prepayment, call or sinking fund, are used by the issuer.

**Turnover:** is an estimate of the manager's level of trading activity. It is an average of purchases and sales divided by average assets, presented as a long-term annual average.

Market-cap is a measure of the size of companies and is calculated by multiplying the shares outstanding by its price per share. Market caps greater than \$10 billion are typically viewed as Large, while those less than \$2 billion are Small Cap. Mid-Cap stocks fall between these ranges. Dispersion is the difference between the highest and the lowest performing accounts in a composite for the most recent quarter, net of fees. The difference illustrates the range of returns around reported performance.

**Up/Down Market Quarterly Excess Return vs. Benchmark:** chart displays the quarterly excess return (positive or negative) versus a benchmark. Each bar is color coded to represent a positive benchmark return or a negative benchmark return (black bar in an up market, white bar in a down). This chart is intended to illustrate participation in up and down markets. Please note that positive chart values do not necessarily represent positive total returns for a quarter. A composite with a total return of -5% will appear as +2% in a white bar when compared to a benchmark that returned -7% over the same quarter.

Composite Yield: The individual income yield is calculated for each account in the composite (income received over the quarter / accounts average value). Those yields are then summed and divided by the number of accounts in the composite. This is not representative of a yield realized by any client and is not intended to project the income that a client should expect.

# **Definition of Investment Objectives**

Large-cap Value: This asset class represents managers that seek appreciation of capital over time through investments in equities. Equity components will generally consist of stocks with low P/E ratios and lower than average projected earnings growth. The market capitalization of the equity components of a large-cap manager will generally be greater than \$10 billion.

Large-cap Blend: This asset class represents managers that seek capital appreciation through a combination of growth and value equity investments. The market capitalization of the equity components of a large-cap manager will generally be greater than \$10 billion.

Large-cap Growth: This asset class represents managers that seek to maximize long term growth in capital through investments in equities. Equity components will generally have higher than average P/E ratios and earnings growth rates. The market capitalization of the equity components of a large-cap manager will generally be greater than \$10 billion.

Mid-cap Blend: This asset class seeks capital appreciation through a combination of growth and value equity investments. The market capitalization of the majority of the equity positions of a mid-cap manager will generally be between \$1.5 billion and \$10 billion.

**Small-cap Blend:** This asset class represents managers that seek capital appreciation through a combination of growth and value equity investments. The market capitalization of the majority of the equity positions of a small-cap manager will generally be less than \$1.5 billion. Investing in smaller companies generally involves greater risks than investing in larger, more established companies.

**Government:** This asset class represents managers that seek to earn income by investing primarily in Treasuries and US government agency securities. Government backing applies only to the timely payment of principal and interest on the underlying securities and does guarantee that you will not lose money.

**Corporate:** This asset class represents managers that seek to provide current income through investments in higher quality debt securities. Capital preservation is a secondary objective, achieved by maintenance of a prudent level of risk. Guarantees of repayment of principal and interest do not apply to the market prices and yields of the securities which will vary with changes in interest rates and other market conditions.

High Yield: This asset class represents managers that seek to maximize current income and/or total return through investments in lower rated, higher risk, debt securities. High Yield bonds are rated below investment grade quality and entail significant credit and liquidity risks relative to more highly rated fixed income securities.

Real Estate Securities: This asset class represents managers that seek current income and/or total return through a combination of investments in real estate securities. Managers do not invest directly in real estate, but instead generally take positions in real estate investment trusts (REITs) and real estate operating companies. The REIT positions may include equity REITs, fixed income REITs, or hybrid REITs. Investments in real estate securities have risks associated with declines in property values, increasing property taxes, interest rates, zoning laws, overbuilding, and losses from casualty or condemnation.

**International:** This asset class represents managers that seek long term capital appreciation by investing primarily in companies outside of the United States, including emerging markets in some instances. Companies of all cap sizes may be considered. Investments are primarily ADR equities and may be subject to additional risks such as currency fluctuations, differing financial accounting standards by country, and possible political and economic risks.

# **Definition of Investment Styles**

**Deep Value:** An approach that seeks to identify deeply undervalued stocks as measured by valuation criteria applied to the overall market such as price-to-book, value, price-to-earnings, discount-to-private market value, discount-to-breakup value, etc. The deep value approach often includes an analysis of the underlying assets of the company and does not necessarily require a visible catalyst (i.e., restructuring, management change, etc.) at the time of purchase. The deep value approach generally leads itself to concentration in particular market sectors, as these sectors as a whole become undesirable to investors due to legal, industry, or regulatory concerns. This approach is perhaps the most aggressive of the value styles and tends to exhibit less consistent return patterns with potentially higher returns. The deep value style tends to underperform in strong bull markets and outperform in bear markets.

**Traditional (Basic) Value:** An approach that looks for stocks using traditional valuation techniques such as low price-to-earnings, price-to-book value, price-to-cash flow, etc. These value strategies tend to be less concentrated in various industries, but generally are characterized by sectors such as financials, industrials, basic materials, and energy. The traditional value style may require a visible catalyst (i.e., restructuring, management change, etc.) before initiating a position. This style tends to be less aggressive than deep value and is not likely to participate fully in growth-led markets. Traditional value strategies typically track the value indices more closely than either deep or relative value.

**Relative Value:** An approach that seeks undervalued stocks in all sectors of the market. This style may include stocks from more traditional growth sectors such as technology, health care and telecommunications. Because it tends to combine both value and growth elements, its return patterns are somewhat more consistent over time relative to a deep value approach. However, in market conditions characterized by a strong preference for value securities, the relative value style tends to underperform traditional and deep value.

Core Value (Value/Blend): An approach that invests in stocks with market-like metrics, but with a slight value tilt resulting from a reasonable valuation requirement. It is typical to observe portfolio price multiples to earnings, book value, and sales below that of the core market proxy with a marginally higher dividend yield. Strategies employing this discipline are often slightly more aggressive than relative value but less aggressive than core growth, expected to outperform value in a growth-led market.

**Core:** An approach that exhibits portfolio characteristics that are similar to that of a non-style biased market proxy. Usually, Core disciplines seek to add value over and above this index while keeping tracking variance relatively low. Core strategies often employ a diversified sector strategy that attempt to limit construction deviance from the market proxy. As such, the primary driver for outperformance is viewed to be security selection.

Core Growth (Growth-At-A-Reasonable-Price or GARP): An approach that looks first for growth prospects but takes a stock's valuation into consideration before purchase. Typically, this style holds stocks with more modest growth rates or stocks with a balance between growth and P/E ratio (often know as a P/E to growth or PEG ratio). This style tends to participate well in a modest growth environment. There is some overlap between GARP and relative value styles. Similar to the relative value style, GARP strategies tend to exhibit more consistency in their return patterns than other growth or value styles.

**Controlled Growth:** An approach that seeks to invest in companies with sustainable growth prospects with more reasonable valuations than their traditional growth counterparts. Controlled growth strategies tend to outperform higher earnings growth styles in bear markets and underperform in momentum markets.

**Traditional Growth:** An approach that seeks to invest in companies with sustainable, above-average growth prospects. These portfolios tend to concentrate their holdings in sectors such as technology, health care and consumer discretionary stocks. These strategies tend to exhibit less consistency of returns than the overall market in the short-term. Traditional growth strategies tend to outperform the overall market in strong bull markets but underperform the market and controlled growth philosophies in bear markets, or markets favoring low priced companies. Traditional growth strategies typically track the growth indices more closely than either aggressive or controlled growth.

**High (Aggressive) Growth:** An approach that seeks to invest in companies that exhibit positive earnings and/or price momentum. This style tends to concentrate their holdings in sectors such as technology, health care and telecommunications. Similar to deep value, this strategy tends to exhibit less consistency while seeking higher potential returns. Aggressive growth strategies tend to outperform in strong bull markets and underperform in bear markets.

# **Glossary of Terms**

American Depository Receipt (ADR): An American Depositary Receipt (or ADR) represents the ownership in the shares of a foreign company trading on US financial markets. The stock of many non-US companies trades on US exchanges through the use of ADRs. ADRs enable US investors to buy shares in foreign companies without undertaking cross-border transactions. ADRs carry prices in US dollars, pay dividends in US dollars, and can be traded like the shares of US-based companies.

Asset Allocation: Represents the average amount of equities, fixed income, and cash a manager is holding in Raymond James Consulting Services wrap accounts as of the last day of the most recent quarter. The data is compiled using the manager as a whole, thus the information given may not match individual accounts exactly.

Benchmark Index: Selected by AMS Manager Research from published indices based on historical returns correlation and consistency with the applicable discipline's investment process and/or holdings. Disciplines that cross asset classes or investment strategies may be shown with a blended benchmark using a combination of indices considered to be representative of the elements of the discipline. There are inherent limitations when assigning a benchmark index to an allocation discipline such as the volatility of the benchmark. Standard deviation may be materially different than that of the discipline and the benchmark may have a lower correlation to the discipline (as represented by R Squared). Standard Deviation and R Squared data is available upon request. Indices are not available for direct investment. Any product which attempts to mimic the performance an index will incur expenses such as management fees and transaction costs that reduce returns.

Bond Allocation: Delineates the percent of fixed income instruments by the duration of the instrument as well as the quality of the holding.

Buys & Sells: Buys are new holdings a manager has acquired in the most recent quarter. Sells are positions that a manager has completely sold out of in the most recent quarter. It is possible that not all individual accounts will hold a listed buy, but no account will hold a listed sell as of the last day of the most recent quarter.

Covered Call: A covered call is either the simultaneous purchase of stock and the sale of a call option, or the sale of a call option covered by underlying shares currently held by an investor. Generally, one call option is sold, or "written", for every 100 shares of stock owned. The seller, or "writer", receives cash for selling the call but will be obligated to sell the stock at the call's strike price if assigned, thereby capping further upside stock price participation. In other words, an investor is "paid" for agreeing to sell his holdings at a certain level (the strike price). For this reason, the covered call is considered a neutral to moderately bullish strategy.

**Dispersion of Performance:** Represents the return of the best account and the worst account in a given discipline for the most recent quarter on a net/ net basis. The difference in the performance is an indicator of performance dispersion around the reported composite performance for each manager.

Efficient Frontier: The efficient frontier represents the set of portfolios that will give you the highest return at each level of risk (or, alternatively, the lowest risk for each level of return).

Interest Rate Sensitivity Analysis: Volatility study that outlines the approximate percent change in the portfolio based on a myriad of interest rate scenarios. Calculation is based upon the modified duration of the portfolio; no convexity adjustments have been made. Generally speaking, as interest rates rise, bond prices fall and vice versa.

**Morningstar Average Fund Group:** Represents the Morningstar Fund Category Performance that Raymond James believes correlates to and is representative of the stated objective. This data point provides an additional overview of how a particular manager's strategy stacks up against the comparable average fund group as a whole.

**Style Allocation:** The equity style box is a nine-box matrix that displays both the manager's investment methodology-- as determined by FactSet's six-factor Russell Index constituency comparison -- and the size of the companies in which it invests based on the positions held as of the last day of the quarter. Combining these two variables offers a broad view of where the managers are looking for value. For a complete and detailed explanation of the proprietary method used to determine the allocations, please call our Due Diligence department.

# **Index Descriptions**

Alerian MLP Index: The index is the leading gauge of large- and mid-cap energy Master Limited Partnerships (MLPs). The float-adjusted, capitalization-weighted index, which includes 50 prominent companies and captures approximately 75% of available market capitalization, is disseminated real-time on a total-return basis.

**Bloomberg Commodity:** The index tracks prices of futures contracts on physical commodities on the commodity markets. The index is designed to minimize concentration in any one commodity or sector. It currently has 22 commodity futures in seven sectors. No one commodity can compose less than 2% or more than 15% of the index, and no sector can represent more than 33% of the index (as of the annual weightings of the components). The weightings for each commodity included in Bloomberg Commodity Index are calculated in accordance with rules that ensure that the relative proportion of each of the underlying individual commodities reflects its global economic significance and market liquidity. Annual rebalancing and reweighting ensure that diversity is maintained over time.

Bloomberg Global Aggregate ex-USD: The index provides a broad-based measure of the global investment grade fixed-rate debt markets, excluding the United States. Currency exposure is hedged to the US dollar.

Bloomberg High Yield Municipal: A component of the Bloomberg Municipal Bond Index with high yield bonds that are non-rated or are rated Ba1 or below.

Bloomberg High Yield Very Liquid: The index is designed to measure the performance of publicly issued U.S. dollar denominated high yield corporate bonds with above-average liquidity.

**Bloomberg Municipal Bond Index:** The index is a measure of the long-term tax-exempt bond market with securities of investment grade (rated at least Baa by Moody's Investors Service and BBB by Standard and Poor's). This index has four main sectors: state and local general obligation bonds, revenue bonds, insured bonds, and prerefunded bonds.

Bloomberg Municipal Bond 1-10 Year Blend: A component of the Bloomberg Municipal Bond Index with municipal bonds in the 1-10 year blend (1-12) maturity range.

**Bloomberg Municipal Bond Index 1-15 Year:** The index is the 1-15 year component of the Municipal Bond index, a rules-based, market-value-weighted index engineered for the long-term tax-exempt bond market. The index is a broad measure of the municipal bond market with maturities of at least one year.

Bloomberg Municipal Bond: 10 Year: The index is a total return performance benchmark for the investment-grade, tax-exempt bond market over the last 10 years. Securities are rated at least Baa by Moody's Investors Service and BBB by Standard and Poor's.

Bloomberg Municipal Bond: 15 Year: A component of the Bloomberg Municipal Bond Index with municipal bonds in the 15 year (12-17) maturity range.

Bloomberg Municipal Bond: 20 Year: A component of the Bloomberg Municipal Bond Index with municipal bonds in the 20 year (17-22) maturity range.

**Bloomberg Municipal Bond: 3 Year:** The index is a measure of the investment-grade, tax-exempt bond market including securities with varying maturities. Securities are rated at least Baa by Moody's Investors Service and BBB by Standard and Poor's.

**Bloomberg Municipal Bond: 5 Year:** The index is a total return subset of the Bloomberg Municipal Bond Index using bonds with average maturities of 5 years from 1988 forward, and using bonds with average maturities of 10 years prior to the inception of the 5 Yr. Muni Index in 1988.

**Bloomberg Municipal Bond: 7 Year:** The index measures the movement of a subset of the Bloomberg Municipal Bond Index with municipal bonds that have an average maturity of 7 years.

Bloomberg US Aggregate (BBAG): The index is a measure of the investment grade, fixed-rate, taxable bond market of roughly 6,000 SEC-registered securities with intermediate maturities averaging approximately 10 years. The index includes bonds from the Treasury, Government-Related, Corporate, MBS, ABS, and CMBS sectors.

Bloomberg US Corporate High Yield: The index covers all fixed rate, non-investment grade debt, including corporate (both US and non-US Industrial, Utility, and Finance), and non-corporate sectors. Also included, Canadian and Global Bonds-(SEC registered, and issuers in non-emerging market countries), original issue zeroes, step-up coupon structures, and 144-As. Exclusions are Pay-in-kind bonds, Eurobonds, debt issues from emerging market countries, structured notes with embedded swaps or other special features, private placements, and floating rate securities. Must be publicly issued, dollar denominated, non-convertible, rated high-yield or lower by at least two of the following: Moody's, S&P, or Fitch. Unrated bonds, although a small number, are included but must have previously held a high yield rating or been associated with a high yield issuer, and must trade accordingly. As well, there must be at least 1 year left to maturity, and an outstanding par value of at least \$150 million.

**Bloomberg US Corporate High Yield 2% Issuer Capped:** The index measures the performance of high yield corporate bonds, with a maximum allocation of 2% to any one issuer.

**Bloomberg US Corporate Investment Grade**: A component of the US Credit index. Publicly issued US corporate and specified foreign debentures and secured notes that meet the specified maturity, liquidity, and quality requirements. To qualify, bonds must be SEC-registered.

Bloomberg US Credit Corporate 5-10 Year: The index measures the performance of the investment grade, US dollar-denominated, fixed-rate, taxable corporate bond market with maturities of 5-10 years.

**Bloomberg US Government:** The index is an index that measures the performance of all public U.S. government obligations with remaining maturities of one year or more.

Bloomberg US Government 1-3 Year: The index is composed of agency and Treasury securities with maturities of one to three years and includes the reinvestment of dividends.

Bloomberg US Government 5-10 Year: An inclusion of securities within Bloomberg US Government Index that have a maturity range from 5 up to (but not including) 10 years.

**Bloomberg US Government Intermediate:** The index measures the performance of the U.S. Treasury and U.S. Agency debentures with maturities of 1-10 years. It is a component of the U.S. Government/Credit Index and the U.S. Aggregate Index.

Bloomberg US Government Long: The long component of the Bloomberg US Government Index with securities in the maturity range from 10 years or more.

**Bloomberg US Government/Credit (BBGC):** The index includes fixed rate debt issues rated investment grade or higher by Moody Investors Service, Standard and Poor, or Fitch Investor Service, in that order. All issues must have at least 1 year left to maturity and have an outstanding par value of at least \$300 million. The Aggregate Index is comprised of the Government/Corporate, the Mortgage-Backed Securities, and the Asset-Backed Securities indices.

Bloomberg US Government/Credit 1-3 Year: The index is the 1-3 year component of the Bloomberg U.S. Government/Credit Index. The Bloomberg U.S. Government/Credit Index covers treasuries, agencies, publicly issued U.S. corporate and foreign debentures and secured notes that meet specified maturity, liquidity, and quality requirements.

**Bloomberg US Government/Credit Intermediate:** The index is a measure of domestic fixed income securities, including Treasury issues and corporate debt issues, that are rated investment grade (Baa by Moody's Investors Service and BBB by Standard and Poor's) and with maturities from one to ten years.

Bloomberg US Government/Credit Long: The index is a measure of domestic fixed income securities, including Treasury issues and corporate debt issues, that are rated investment grade (Baa by Moody's Investors Service and BBB by Standard and Poor's) and with maturities of ten years or greater.

Bloomberg US Mortgage-Backed Securities: The index tracks agency mortgage backed pass-through securities (both fixed-rate and hybrid ARM) guaranteed by Ginnie Mae (GNMA), Fannie Mae (FNMA), and Freddie Mac (FHLMC). The index is constructed by grouping individual TBA-deliverable MBS pools into aggregates or generics based on program, coupon and vintage.

**Bloomberg US Treasury:** A component of the US Government Index. Must be publicly issued, dollar-denominated and non-convertible, fixed rate (although it may carry a coupon that steps up or changes according to a predetermined schedule) US Treasury security. Must be rated investment-grade (Baa3/BBB- or higher) by at least two of the following rating agencies: Moody's, S&P, Fitch; regardless of call features, have at least one year to final maturity, and have an outstanding par value amount of at least \$250 million.

**Bloomberg US Treasury Inflation Notes 1-10 Year:** The 1-10 Year component of the US Treasury: US TIPS index which is comprised of Inflation-Protection Securities issued by the US Treasury.

Bloomberg US Treasury Intermediate (BBTI): The index includes public obligations of the US Treasury, excluding Treasury Bills, TIPS, and STRIPS, and SLGs.

**Bloomberg US Treasury Long:** The index contains all bonds covered by the Bloomberg Gov. Bond Index with maturities of 10 years or greater. The total return calculated for the index consists of price appreciation/depreciation and income as a percentage of the original investment.

Bloomberg US Treasury TIPS: The index includes all publicly issued, U.S. Treasury inflation-protected securities that have at least one year remaining to maturity, are rated investment grade, and have \$250 million or more of outstanding face value.

**CBOE S&P 500 BuyWrite (BXM):** The index is designed to measure the total rate of return of a hypothetical buy-write, or covered call, strategy on the S&P 500 Index. This strategy consists of a hypothetical portfolio consisting of a long position indexed to the S&P 500 Index (i.e. purchasing the common stocks included in the S&P 500 Index) and the sale of a succession of one-month, at- or slightly out-of-the-money S&P 500 Index call options that are listed on the Chicago Board Options Exchange.

Consumer Price Index (CPI-U): This index is a measurement of the average change in prices over time of a fixed basket of consumer items. The index is calculated monthly by the government to give insight on inflationary or deflationary trends. The numbers shown trail by one month.

Dow Jones Americas Select Real Estate Securities: The Dow Jones Americas Select Real Estate Securities Index represents equity real estate investment trusts (REITs) and real estate operating companies (REOCs) traded in the Americas region. For inclusion within the index, a company must be both an equity owner and operator of commercial and/or residential real estate, have at least 75% of its total revenue be derived from the ownership and operation of real estate assets, at the time of inclusion have a minimum total stock market capitalization of \$200 million, and the liquidity of the company's stock must be proportionate with that of other institutionally held real estate securities.

**Dow Jones Global Select Real Estate Securities:** The Dow Jones Global Select Real Estate Securities Index tracks the performance of equity real estate investment trusts (REITs) and real estate operating companies (REOCs) traded globally. The index is designed to serve as a proxy for direct real estate investment, in part by excluding companies whose performance may be driven by factors other than the value of real estate.

Dow Jones Industrial Average Total Return: This index covers 30 major NYSE industrial companies. The Dow represents about 25% of the NYSE market capitalization and less than 2% of NYSE issues. It is a priced-weighted arithmetic average, with the divisor adjusted for stock splits. This Index includes the effects of reinvested dividends.

**Dow Jones US Select Dividend:** Measure the performance of leading dividend-yielding stocks in the U.S. Stocks are screened for dividend quality and liquidity, and 100 are selected to the index based on rankings by dividend yield.

**Dow Jones US Select REIT:** A measurement of equity REITs and Real Estate Operating Companies. No special-purpose or health care REITs are included. It is weighted by full float-adjusted market capitalization for which returns are calculated monthly using buy and hold methodology; it is re-balanced monthly.

**Dow Jones US Total Stock Market:** A representation of all US equity issues with readily available prices. Inclusion requires that a security must be the primary equity issue of a US company (bulletin-board issues are excluded because they generally do not have consistently readily available prices). The index is weighted by both full market capitalization and float-adjusted market capitalization.

HFRI (Hedge Fund Research, Inc.) Fund of Funds Composite Index: Fund of Funds invest with multiple managers through funds or managed accounts. The strategy designs a diversified portfolio of managers with the objective of significantly lowering the risk (volatility) of investing with an individual manager. The Fund of Funds manager has discretion in choosing which strategies to invest in for the portfolio. A manager may allocate funds to numerous managers within a single strategy, or with numerous managers in multiple strategies. The minimum investment in a Fund of Funds may be lower than an investment in an individual hedge fund or managed account. The investor has the advantage of diversification among managers and styles with significantly less capital than investing with separate managers. PLEASE NOTE: The HFRI Fund of Funds Index is not included in the HFRI Fund Weighted Composite Index. This index is being used under license from Hedge Fund Research, Inc and the performance returns are subject to change without notice.

ICE Bank of America (BofA) US 1-3 Year Treasury: The index is a subset of ICE BofA US Treasury Index including all securities with a remaining term to final maturity less than 3 years.

ICE Bank of America (BofA) US 3-Month Treasury Bill Index: The index is an unmanaged market index of US Treasury securities maturing in 90 days that assumes reinvestment of all income.

ICE Bank of America (BofA) Convertible Bond US Investment Grade Index: The index is an index comprised of convertible bonds rated investment grade.

ICE Bank of America (BofA) Global Government: The index tracks the performance of publicly issued investment grade sovereign debt denominated in the issuer's own domestic currency. In order to qualify for inclusion in the Index, a country (i) must be a member of the FX-G10 or Western Europe; (ii) must have an investment grade foreign currency long-term sovereign debt rating (based on an average of Moody's, S&P and Fitch); (iii) must have at \$50 billion (USD equivalent) outstanding face value of Index qualifying debt (i.e., after imposing constituent level filters on amount outstanding, remaining term to maturity, etc.) to enter the Index; (iv) must have at least \$25 billion (USD equivalent) in outstanding face value of Index qualifying debt in order to remain in the Index; (v) must be available to foreign investors; and (vi) must have at least one readily available, transparent price source for its securities.

ICE Bank of America (BofA) Fixed Rate Preferred Securities: The index is a market capitalization weighted index of fixed rate US dollar denominated preferred securities issued in the US domestic market. Qualifying securities must have an investment grade rating (based on an average of Moody's, S&P and Fitch) and an investment grade rated country of risk. In addition, qualifying securities must be issued as public securities or through a 144a filing, must be issued in \$25, \$50, or \$100 par/liquidation preference increments, must have at least one year until final maturity, a fixed coupon or dividend schedule and must have a minimum amount outstanding of \$100 million.

ICE Bank of America (BofA) US Broad Market: The index tracks the performance of US dollar denominated investment grade debt publicly issued in the US domestic market, including US Treasury, quasi-government, corporate, securitized, and collateralized securities. With the exception of local currency sovereign debt, qualifying securities must have an investment grade rating (based on an average of Moody's, S&P and Fitch). In addition, qualifying securities must have at least one-year remaining term to final maturity, at least 18 months to final maturity at point of issuance and a fixed coupon schedule.

ICE Bank of America (BofA) US High Yield: The index tracks the performance of US dollar denominated below investment grade corporate debt publicly issued in the US domestic market. Qualifying securities must have a below investment grade rating (based on an average of Moody's, S&P and Fitch), at least 18 months to final maturity at the time of issuance, at least one-year remaining term to final maturity as of the rebalancing date, a fixed coupon schedule and a minimum amount outstanding of \$250 million. In addition, qualifying securities must have risk exposure to countries that are members of the FX-G10, Western Europe or territories of the US and Western Europe.

ICE Bank of America (BofA) Yield Alternatives US Convertibles: The index is a subset of ICE BofA US Convertible Index including securities with a delta less than 0.4.

MSCI (Morgan Stanley Capital International) ACWI (All Country World): A free float-adjusted market capitalization weighted index designed to measure the equity market performance of developed and emerging markets. The index consists of 47 country indices comprising 23 developed and 24 emerging market countries. Developed markets are: Australia, Austria, Belgium, Canada, Denmark, Finland, France, Germany, Hong Kong, Ireland, Israel, Italy, Japan, Netherlands, New Zealand, Norway, Portugal, Singapore, Spain, Sweden, Switzerland, United Kingdom and United States. Emerging markets are: Brazil, Chile, China, Colombia, Czech Republic, Egypt, Greece, Hungary, India, Indonesia, Korea, Kuwait, Malaysia, Mexico, Peru, Philippines, Poland, Qatar, Saudi Arabia, South Africa, Taiwan, Thailand, Turkey and United Arab Emirates.

MSCI ACWI Excluding US Index: The index is a market-capitalization-weighted index maintained by Morgan Stanley Capital International (MSCI) and designed to provide a broad measure of stock performance throughout the world, with the exception of U.S.-based companies. The MSCI All Country World Index Ex-U.S. includes both developed and emerging markets.

**MSCI China Index:** The MSCI China Index captures large and mid-cap representation across China H shares, B shares, Red chips and P chips. The index is based on the MSCI Global Investable Indexes (GIMI) Methodology. The index incorporates broad sector diversification, free float adjustment, minimum float, liquidity and size guidelines, annual and quarterly index reviews.

MSCI EAFE (Europe, Australasia, Far East) Index: A free float-adjusted market capitalization index that is designed to measure the equity market performance of developed markets, excluding the United States & Canada. The index consists of the following 21 developed market countries: Australia, Austria, Belgium, Denmark, Finland, France, Germany, Hong Kong, Ireland, Israel, Italy, Japan, Netherlands, New Zealand, Norway, Portugal, Singapore, Spain, Sweden, Switzerland, and the United Kingdom.

MSCI EAFE High Dividend Yield Index: Based on MSCI EAFE, its parent index, the index includes large and mid-cap representation across developed market countries around the world, excluding the US and Canada. The index is designed to reflect the performance of equities in the parent index (excluding REITs) with higher dividend income and quality characteristics than average dividend yields that are both sustainable and persistent. The index also applies quality screens and reviews 12-month past performance to omit stocks with potentially deteriorating fundamentals that could force them to cut or reduce dividends. Developed markets countries include Australia, Austria, Belgium, Denmark, Finland, France, Germany, Hong Kong, Ireland, Israel, Italy, Japan, the Netherlands, New Zealand, Norway, Portugal, Singapore, Spain, Sweden, Switzerland, and the UK.

MSCI EAFE (Europe, Australasia, and Far East) Growth Index: A free float-adjusted market capitalization index that is designed to measure securities exhibiting overall growth style characteristics across Developed Markets countries around the world that are included in the MSCI EAFE Index. The growth investment style characteristics for index construction are defined using five variables: long-term forward EPS growth rate, short-term forward EPS growth rate, current internal growth rate and long-term historical EPS growth trend and long-term historical sales per share growth trend. With 558 constituents, the index targets 50% coverage of the free float-adjusted market capitalization of the MSCI EAFE Index.

MSCI EAFE (Europe, Australasia, Far East) Value Index: A free float-adjusted market capitalization index that is designed to capture large and mid-cap securities exhibiting overall value style characteristics across Developed Markets countries around the world that are included in the MSCI EAFE Index. The value investment style characteristics for index construction are defined using three variables: book value to price, 12-month forward earnings to price and dividend yield. With 489 constituents, the index targets 50% coverage of the free float-adjusted market capitalization of the MSCI EAFE Index.

**MSCI Emerging Market Index:** A free float-adjusted market capitalization index that is designed to measure equity market performance of emerging markets. The index consists of the following 24 emerging market country indices: Brazil, Chile, China, Colombia, Czech Republic, Egypt, Greece, Hungary, India, Indonesia, Korea, Malaysia, Mexico, Peru, Philippines, Poland, Qatar, Saudi Arabia, South Africa, Taiwan, Thailand, Turkey and United Arab Emirates.

**MSCI Europe Index:** The index is comprised of stocks traded in the developed markets of Europe. This index attempts to capture at least 60% of investable capitalization in said markets subject to constraints governed by industry representation, maximum liquidity, maximum float, and minimum cross-ownership (companies with exposure in multiple countries). This index is capitalization weighted.

MSCI US REIT Index: A free float-adjusted market capitalization weighted index that is comprised of equity Real Estate Investment Trusts (REITs). The index is based on the MSCI USA Investable Market Index (IMI), its parent index, which captures the large, mid and small cap segments of the USA market. With 129 constituents, it represents about 99% of the US REIT universe and securities are classified under the Equity REITs Industry (under the Real Estate Sector) according to the Global Industry Classification Standard, have core real estate exposure (i.e., only selected Specialized REITs are eligible) and carry REIT tax status.

MSCI World Index: A free float-adjusted market capitalization weighted index that is designed to measure the equity market performance of developed markets. The MSCI World Index consists of the following 23 developed market country indices: Australia, Austria, Belgium, Canada, Denmark, Finland, France, Germany, Hong Kong, Ireland, Israel, Italy, Japan, Netherlands, New Zealand, Norway, Portugal, Singapore, Spain, Sweden, Switzerland, the United Kingdom, and the United States.

MSCI World Excluding US Index: The index captures large and mid cap representation across 22 of 23 Developed Markets (DM) countries\*--excluding the United States. With 884 constituents, the index covers approximately 85% of the free float-adjusted market capitalization in each country. \*DM countries include Australia, Austria, Belgium, Canada, Denmark, Finland, France, Germany, Hong Kong, Ireland, Israel, Italy, Japan, Netherlands, New Zealand, Norway, Portugal, Singapore, Spain, Sweden, Switzerland and the United Kingdom.

MSCI Price Index: Measures the price performance of markets without including dividends. The price return of an index captures the sum of its constituents' free float-weighted market capitalization returns on any given day.

MSCI Total Return Index: Measures the price performance of markets with the income from constituent dividend payments. The MSCI Daily Total Return (DTR) Methodology reinvests an index constituent's dividends at the close of trading on the day the security is quoted ex-dividend (the ex-date). With Gross Dividends and With Net Dividends are the two variant calculations of MSCI Total Return Indices.

With Gross Dividends (Total Return Index): Gross total return indices reinvest as much as possible of a company's dividend distributions. The reinvested amount is equal to the total dividend amount distributed to persons residing in the country of the dividend-paying company. Gross total return indices do not, however, include any tax credits.

With Net Dividends (Total Return Index): Net total return indices reinvest dividends after the deduction of withholding taxes, using (for international indices) a tax rate applicable to non-resident institutional investors who do not benefit from double taxation treaties.

NASDAQ (National Association of Securities Dealers Automation Quotation system): Covers 4500 stocks traded over the counter. Represents many small Composite index company stocks but is heavily influenced by about 100 of the largest NASDAQ stocks. A value weighted index calculated on price change only and does not include income.

Russell 1000: This index represents the 1000 largest companies in the Russell 3000 index. This index is highly correlated with the S&P 500 index. This Index includes the effects of reinvested dividends.

Russell 1000 Growth: This index represents a segment of the Russell 1000 index with a greater-than-average growth orientation. Companies in this index have higher price-to-book and price-earnings ratios, lower dividend yields and higher forecasted growth values. This Index includes the effects of reinvested dividends.

Russell 1000 Value: This index represents a segment of the Russell 1000 index with a less-than-average growth orientation. Companies in this index have low price-to-book and price-earnings ratios, higher dividend yields and lower forecasted growth values. This Index includes the effects of reinvested dividends.

**Russell 2000:** This index covers 2000 of the smallest companies in the Russell 3000 index, which ranks the 3000 largest U.S. companies by market capitalization. The Russell 2000 represents approximately 10% of the Russell 3000 total market capitalization. This Index includes the effects of reinvested dividends.

Russell 2000 Growth: This index represents a segment of the Russell 2000 index with a greater-than-average growth orientation. The combined market capitalization of the Russell 2000 Growth and Value indices will add up to the total market cap of the Russell 2000. This Index includes the effects of reinvested dividends.

Russell 2000 Value: This index represents a segment of the Russell 2000 index with a less-than-average growth orientation. The combined market capitalization of the Russell 2000 Growth and Value indices will add up to the total market cap of the Russell 2000. This Index includes the effects of reinvested dividends.

Russell 2500: This index is a capitalization weighted index comprised of the bottom 500 stocks in the Russell 1000 index and all of the stocks in the Russell 2000 index. This Index includes the effects of reinvested dividends.

Russell 2500 Growth: This index represents a segment of the Russell 2500 index with a greater-than-average growth orientation. The combined market capitalization of the Russell 2500 Growth and Value indices will add up to the total market cap of the Russell 2500. This Index includes the effects of reinvested dividends.

Russell 2500 Value: This index represents a segment of the Russell 2500 with a less-than-average growth orientation. Companies in this index have low price-to-book, high dividend yields and low forecasted growth values. This Index includes the effects of reinvested dividends.

Russell 3000: This index represents 3000 large US companies, ranked by market capitalization. It represents approximately 98% of the US equity market. This Index includes the effects of reinvested dividends.

Russell 3000 Growth: This index represents a segment of the Russell 3000 index with a less-than-average growth orientation. Companies in this index have higher price-to-book and price-earnings ratios, lower dividend yields and higher forecasted growth values. This Index includes the effects of reinvested dividends.

Russell 3000 Value: This index represents a segment of the Russell 3000 index with a less-than-average growth orientation. This Index includes the effects of reinvested dividends.

Russell Midcap: This index consists of the bottom 800 securities in the Russell 1000 index as ranked by total market capitalization. This Index includes the effects of reinvested dividends.

Russell Midcap Growth: This index contains stocks from the Russell Midcap index with a greater-than-average growth orientation. The stocks are also members of the Russell 1000 Growth Index. This Index includes the effects of reinvested dividends.

Russell Midcap Value: This index contains stocks from the Russell Midcap index with a less-than-average growth orientation. The stocks are also members of the Russell 1000 Value Index. This Index includes the effects of reinvested dividends.

**S&P 100:** This index measures large company U.S. stock market performance. This market capitalization-weighted index is a subset of the S&P 500, and is made up of 100 major, blue chip stocks across diverse industry groups. This Index includes the effects of reinvested dividends.

**S&P 500:** This index is a broad-based measurement of changes in stock market conditions based on the average performance of 500 widely held common stocks. It consists of 400 industrial, 40 utility, 20 transportation, and 40 financial companies listed on U.S. market exchanges. This is a capitalization-weighted calculated on a total return basis with dividends reinvested. The S&P represents about 75% of the NYSE market capitalization.

**S&P 500 Growth:** This index tracks the performance of those stocks in the S&P 500 with higher price-to-book ratios. It is a cap-weighted index. This Index includes the effects of reinvested dividends.

**S&P 500 Value:** This index tracks the performance of those stocks in the S&P 500 with lower price-to-book ratios. It is a cap-weighted index. This Index includes the effects of reinvested dividends.

**S&P MidCap 400:** This index is a measurement of changes in 400 domestic stocks chosen by capitalization, liquidity, and industry group representation. It is a capitalization-weighted index, with each stock's weight proportional to its market value. This Index includes the effects of reinvested dividends.

**S&P SmallCap 600:** The index is a capitalization weighted index (stock price times the number of share outstanding) comprised of 600 stocks chosen for market size, liquidity (bid-ask spread, ownership, share turnover, and number of no trade days), and industry group representation. The S&P600 Index is constructed to represent a broad range of industry segments in the U.S. economy and targets companies which are viewed as having relatively small market capitalizations. The S&P600 represents approximately 3% of US Equities.

## **Sources**

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880 CARILLON PARKWAY // ST. PETERSBURG, FL 33716 // 800.248.8863
RJFREEDOM.COM