

<u>strat-e-gy</u> - a plan of action designed to help achieve a major or overall goal.

Our Mission :	Document Checklist for Our First Meeting
	From Your Bank:
As a financial advisor since 1992, our	Checking Statement
mission is to provide clients with the	Money Market Statement
knowledge and expertise they need to make	Savings, CD Statements
educated financial decisions.	From Your Broker:
	Latest Monthly Statement
In order to accomplish this, we combine	Mutual Fund Company current value of
our experience in the financial services	investments
industry with quality investment	From Your Insurance Company:
alternatives and the latest information and	Annual Statements
technology available.	
We strive to present information in a	Insurance Policies
straightforward, understandable manner	Annuity Contracts
so that together with our clients, we can	From Your Employer:
determine the most appropriate options	401(k or other Company Retirement Plan
available for their financial situation.	Deferred Comp
We constantly consider changes in both the	Company Stock or Option Awards
marketplace and in our clients' needs,	Employee Benefits
making necessary adjustments to help	From Your Personal Files:
them realize their financial goals.	Tax Returns (last 2 years)
gouisi	Monthly Budget (if maintained)
Come find out why we say – Other Firms	Mortgage
Talk, We Listen	Major Credit Balances
	Will or Trust Agreements
	Other Documents or Assets you would like
	us to review
Items I would like to discuss	

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