



New Client Information Kit

Children or other dependents

Full legal name	Social Security #	
Birth date	Relationship	
	Social Security #	
Birth date	Relationship	
Full legal name	Social Security #	
Birth date	Relationship	
Full legal name	Social Security #	
	Relationship	
Current professional advisors		
•	Type	
Firm Name		
N	Th.	
	Type	
Firm Name		
Phone		
Name	Type	
Phone		
NT.	Th.	
	Type	
Firm Name		
Phone		

Income and expenses

Client A

Annual earned income	\$	
Annual income from investments	\$	Other income (describe)
	\$	
Social Security income	\$	
Disability income	\$	
Pension or retirement income	\$	
Do you have an emergency fund?	0 Yes O No	
(3-6 months of living expenses)		
Current emergency fund balance	\$	
Current net take home pay	\$	
Estimated monthly expenses **	\$	
Client B		
Annual earned income	\$	
Annual income from investments	\$	Other income (describe)
	\$	
Social Security income	\$	
Disability income	\$	
Pension or retirement income	\$	
Do you have an emergency fund?	0 Yes O No	
(3-6 months of living expenses)		
Current emergency fund balance	\$	
Current net take home pay	\$	
Estimated monthly expenses **	\$	

^{**} Or complete Monthly Living Expenses on the following page

		Monthly Amount (\$)
	Mortgage or rent	
	Homeowners or renters' insurance	
	Taxes	
	Electricity and gas	
	Phone and cell plan	
	Cable and internet	
Housing Expenses	Water, sewage, and waste	
Expenses	Furnishings and home decor	
	Home improvements	
	Pest control and home security	
	Lawn and garden care	
	Housekeeping and nanny	
	Homeowner's association	
	School tuition	
	Clubs or organizations	
Family Care	Day care	
Family Care	Alimony	
	Support of children or dependents	
	Supplies	
	Auto loan or lease payment	
	Gas	
Transpartation	Maintenance	
Transportation	Auto insurance	
	Parking and public transportation	
Food and	Groceries	
Beverage	Dining out (restaurants, bars, and coffee shops)	
	Subtotal	

		Monthly Amount (\$)
	Clothing	
	Dry cleaning and laundry	
	Personal care (haircuts, nails, etc.)	
Personal Care	Toiletries	
	Gym and club memberships	
	Pet care and veterinarian expenses	
	Spending cash	
	Medical expenses	
	Dental expenses	
Health Care	Vision expenses	
and Insurance	Insurance premiums	
	Out-of-pocket expenses (prescriptions, therapies, etc.)	
	Organization, club, and membership fees	
Recreation,	Hobbies	
Education, and	Entertainment (movies, theater, sporting events)	
Self-Improvement	Professional associations and classes	
	Travel and vacations	
	Credit card	
Debt/Installment	Dues	
Payments	Subscriptions	
	Loans (personal, student, etc.)	
Charitable Donations	Charitable donations - religious	
	Charitable donations - other	
	Gifts	
	Subtotal	
	Total	

Assets

Cash and Cash Equivalents		
Checking accounts	\$	
Savings accounts	\$	
Money market funds	\$	
Certificates of deposits (CDs)	\$	
Life insurance cash value	\$	
Other cash reserves	\$	
Tangible Assets		
Residence	\$	
Vacation home	\$	
Furnishings	\$	
Automobiles	\$	
Rental real estate	\$	
Land	\$	
Art, jewelry, other valuables	\$	
Investable Assets		
Stocks	\$	
Mutual funds	\$	
Annuities	\$	
Limited partnerships	\$	
Business interests	\$	
US government bonds	\$	
Municipal bonds	\$	
Corporate bonds	\$	
Notes receivable	\$	

Liabilities

Description	Monthly Payment	Current Balance	Interest Rate
Home mortgage	\$	\$ Term	%
Other mortgage	\$	\$ Term	%
Home equity line of credit	\$	\$ Term	%
Automobile loans	\$	\$ Term	%
Student loans	\$	\$ Term	%
Bank loans	\$	\$ Term	%
Personal loans	\$	\$ Term	%

Rental Real Estate Income and Expense

Description	Annual Income	Current Rental Status	Annual Expenses
	\$	Leased OVacantOTerm	\$
	\$	Leased OVacantOTerm	\$
	\$	Leased OVacantOTerm	\$
	\$	Leased OVacantOTerm	\$
	\$	Leased OVacantOTerm	\$
	\$	Leased OVacantOTerm	\$
	\$	Leased OVacantOTerm	\$
	\$	Leased OVacantOTerm	\$
	\$	Leased OVacantOTerm	\$

Student name		
Years until need	Years of need	
Institution name		
Annual cost	Percent of schooling to fund	
Student name		
Years until need	Years of need	
Institution name		
Annual cost	Percent of schooling to fund	
Student name		
Years until need	Years of need	
Institution name		
Annual cost	Percent of schooling to fund	
Student name		
Years until need	Years of need	
Institution name		
Annual cost	Percent of schooling to fund	
What education inflation rate do	you want to assume?	0/0
What is the balance of your curre	ent education assets? \$	
How much are you funding annu	nally? $ extit{\it \$}$	
How many years will your curr	ent funding continue?	
At what rate will your current fi	unding increase annually?	0/0

Collect the below items and bring to our first meeting: Most recent financial statement Personal, corporation, or partnership tax returns (federal and state) Most recent retirement plan statements (401(k), IRA, Roth IRA, Profit Sharing, Pension, Keogh, Deferred Compensation, or Other Retirement Plans) Current statements for individual checking and savings accounts Savings bonds, certificates, other investments held in "paper" form Current statements of significant children's assets (529 or other education plans) Most recent employee benefit booklets or summaries Stock option agreements, stock incentive plans, restricted shares, other stock awards Loan documents or statements for loans (auto, consumer, lines of credit, etc.) Legal documents (wills, trusts, divorce decree, QDRO, pre-nuptial agreement, etc.) Business documents (buy-sell agreements, employee contracts, deferred compensation agreements, time share contracts, other agreements.) Mortgage documents and most recent statement for home, property, or business Insurance policies and most recent statements for insurance (life, health, auto, home, disability, long-term care, liability) Most recent employee paystubs and stubs for retirement or other benefits, such as pension Current Social Security benefit statement (must obtain from www.ssa.gov online – they no longer send printed statements) Completed monthly living expenses worksheet (provided within) Websites for financial institutions and investment accounts (e.g., <u>www.fidelity.com</u>) Other documents as noted below:

Tell us more about you! Please share any additional information to help us tailor a plan specifically for you.
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