

# Raymond James at a glance

Raymond James has delivered **136 consecutive quarters of profitability**. We credit much of this performance to the firm’s client-first perspective and adherence to its founding core values of **professional integrity, advisor independence, and a conservative, long-term approach to investing**.

## BY THE NUMBERS

- ▶ Approximately **8,500** financial advisors
- ▶ Approximately **\$1.26 trillion** in total client assets
- ▶ More than **2X** required total capital ratio
- ▶ A-, **stable outlook credit rating** (Fitch)

## DID YOU KNOW?

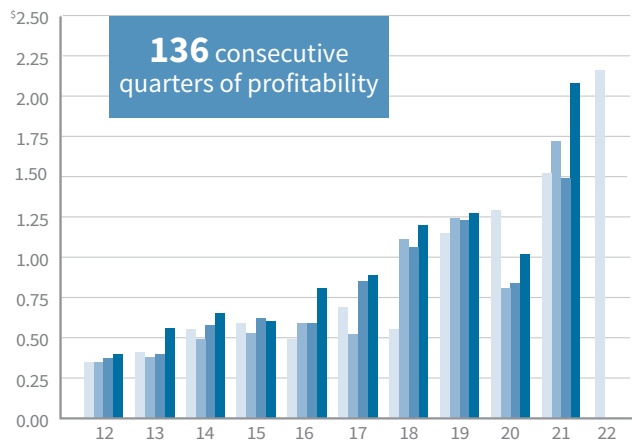
Continuing its tradition of giving back, Raymond James and its associates donated to charitable organizations in 2021, including **\$7.2 million** to the United Way.

The firm also celebrated **10 years** of Raymond James Cares Month. More than **2,200 associates** volunteered nearly **6,700 hours** benefiting **250 charitable organizations** across **105 communities**.

Raymond James was the first in the nation to publish its Client Bill of Rights, setting the standard for the industry.

## STRENGTH AND STABILITY<sup>1</sup>

Earnings Per Share (Basic)

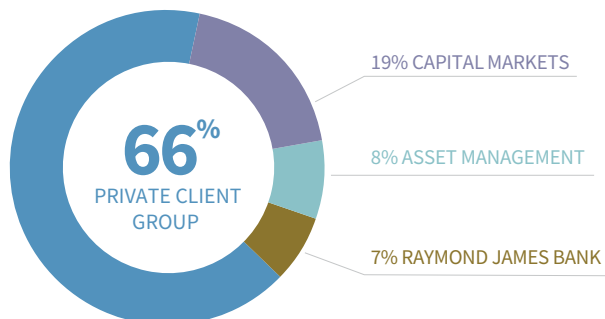


<sup>1</sup>During our fiscal fourth quarter of 2021, the Board of Directors approved a 3-for-2 stock split, effected in the form of a 50% stock dividend, paid on September 21, 2021. All share and per share information has been retroactively adjusted to reflect this stock split.

## A DIVERSIFIED SET OF BUSINESSES<sup>2</sup>

Total \$9.8 billion

Total net revenue shows fiscal year data ending Sept. 30, 2021



<sup>2</sup>Pie chart is intended to show relative contribution of each of the firm’s four core business segments. The chart does not include intersegment eliminations or the “Other” segment. “Other” includes the firm’s private equity investments, interest income on certain corporate cash balances, as well as certain corporate overhead costs of Raymond James Financial including the interest cost on our public debt, losses on extinguishment of debt and certain acquisition-related expenses.